

~~**THE FOLLOWING PROVISIONS APPLY ONLY TO TRANSACTIONS GOVERNED BY
THE MICHIGAN FRANCHISE INVESTMENT LAW**~~

~~**THE STATE OF MICHIGAN PROHIBITS CERTAIN UNFAIR PROVISIONS THAT
ARE SOMETIMES IN FRANCHISE DOCUMENTS. IF ANY OF THE FOLLOWING
PROVISIONS ARE IN THESE FRANCHISE DOCUMENTS, THE PROVISIONS ARE
VOID AND CANNOT BE ENFORCED AGAINST YOU.**~~

Each of the following provisions is void and unenforceable if contained in any documents relating to a franchise:

- ~~(a) A prohibition on the right of a franchisee to join an association of franchisees.~~
- ~~(b) A requirement that a franchisee assent to a release, assignment, novation, waiver, or estoppel which deprives a franchisee of rights and protections provided in this act. This shall not preclude a franchisee, after entering into a franchise agreement, from settling any and all claims.~~
- ~~(c) A provision that permits a franchisor to terminate a franchise prior to the expiration of its term except for good cause. Good cause shall include the failure of the franchisee to comply with any lawful provision of the franchise agreement and to cure such failure after being given written notice thereof and a reasonable opportunity, which in no event need be more than 30 days, to cure such failure.~~
- ~~(d) A provision that permits a franchisor to refuse to renew a franchise without fairly compensating the franchisee by repurchase or other means for the fair market value at the time of expiration of the franchisee's inventory, supplies, equipment, fixtures, and furnishings. Personalized materials which have no value to the franchisor and inventory, supplies, equipment, fixtures, and furnishings not reasonably required in the conduct of the franchise business are not subject to compensation. This subsection applies only if: (i) The term of the franchise is less than 5 years and (ii) the franchisee is prohibited by the franchise or other agreement from continuing to conduct substantially the same business under another trademark, service mark, trade name, logotype, advertising, or other commercial symbol in the same area subsequent to the expiration of the franchise or the franchisee does not receive at least 6 months advance notice of franchisor's intent not to renew the franchise.~~
- ~~(e) A provision that permits the franchisor to refuse to renew a franchise on terms generally available to other franchisees of the same class or type under similar circumstances. This section does not require a renewal provision.~~
- ~~(f) A provision requiring that arbitration or litigation be conducted outside this state. This shall not preclude the franchisee from entering into an agreement, at the time of arbitration, to conduct arbitration at a location outside this state.~~
- ~~(g) A provision which permits a franchisor to refuse to permit a transfer of ownership of a franchise, except for good cause. This subdivision does not prevent a franchisor from exercising a right of first refusal to purchase the franchise. Good cause shall include, but is not limited to:
 - ~~(i) The failure of the proposed transferee to meet the franchisor's then current reasonable qualifications or standards.~~
 - ~~(ii) The fact that the proposed transferee is a competitor of the franchisor or subfranchisor.~~
 - ~~(iii) The unwillingness of the proposed transferee to agree in writing to comply with all lawful obligations.~~
 - ~~(iv) The failure of the franchisee or proposed transferee to pay any sums owing to the franchisor or to cure any default in the franchise agreement existing at the time of the proposed transfer.~~~~
- ~~(h) A provision that requires the franchisee to resell to the franchisor items that are not uniquely identified with the franchisor. This subdivision does not prohibit a provision that grants to a franchisor a right of first refusal to purchase the assets of a franchise on the same terms and conditions as a bona fide third party willing and able to purchase those assets, nor does this subdivision prohibit a provision that~~

~~grants the franchisor the right to acquire the assets of a franchise for the market or appraised value of such assets if the franchisee has breached the lawful provisions of the franchise agreement and has failed to cure the breach in the manner provided in subdivision (c).~~

~~(i) A provision which permits the franchisor to directly or indirectly convey, assign, or otherwise transfer its obligations to fulfill contractual obligations to the franchisee unless provision has been made for providing the required contractual services.~~

~~If the franchisor's most recent financial statements are unaudited and show a net worth of less than \$100,000.00, the franchisee may request the franchisor to arrange for the escrow of initial investment and other funds paid by the franchisee until the obligations, if any, of the franchisor to provide real estate, improvements, equipment, inventory, training or other items included in the franchise offering are fulfilled. At the option of the franchisor, a surety bond may be provided in place of escrow.~~

~~**THE FACT THAT THERE IS A NOTICE OF THIS OFFERING ON FILE WITH THE ATTORNEY GENERAL DOES NOT CONSTITUTE APPROVAL, RECOMMENDATION, OR ENFORCEMENT BY THE ATTORNEY GENERAL.**~~

~~Any questions regarding this notice should be directed to:~~

~~State of Michigan
Consumer Protection Division
Attn: Franchise Section
670 G. Mennen Building
Lansing, Michigan 48913
Telephone Number: (517) 335-7567~~

~~Notwithstanding paragraph (f) above, we intend to enforce fully the provisions of the arbitration section in our Franchise Agreement. We believe that paragraph (f) is unconstitutional and cannot preclude us from enforcing our arbitration provision. If you acquire a franchise, you acknowledge that we will seek to enforce that section as written, and that the terms of the Franchise Agreement will govern our relationship with you, including the specific requirements of the arbitration section.~~

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are uniform or are calculated on a uniform basis. There currently are no franchisee advertising cooperatives in the Brand Hotel network.

Fees Under the Franchise Agreement

You will pay these fees to us under the Franchise Agreement.

| Column 1 Type of Fee | Column 2 Amount | Column 3 Due Date | Column 4 Remarks |
|---------------------------------------|---|---|---|
| Royalty Fee | 6% of Gross Rooms Revenue and 3% of Gross F&B Revenue | 10 th day of each month or later day we periodically specify (“Payment Day”), based on Gross Rooms Revenue and Gross F&B Revenue during previous month | See Notes 1 and 2 |
| Cooperative advertising contributions | Amount Cooperative determines | As Cooperative determines | Payable only if you decide to participate in a Cooperative in your area |
| World of Hyatt program assessment | Currently 4.5% of eligible revenue or 2.25% of eligible revenue when a guest is enrolled on-property in World of Hyatt for that enrolling stay, but could increase if costs increase, <u>not to exceed our costs plus 5% (this cap may increase by up to 10% each year).</u> See Note 3 | Monthly | See Note 3 |
| Comfort letter fee | Currently \$2,500, but could increase if costs increase, <u>not to exceed \$10,000 (this cap may increase by up to 10% each year)</u> | As incurred | Due for each comfort letter you must obtain |

| Column 1 Type of Fee | Column 2 Amount | Column 3 Due Date | Column 4 Remarks |
|--|--|----------------------|--|
| Quality assurance, franchisee compliance and guest satisfaction programs | Will vary under circumstances based on the Focused Improvement Policy (“FIP”) or Brand Compliance Program (“BCP”) fees, which currently range from \$5,000 to \$20,000 per each stage of FIP or BCP, as applicable, plus personnel’s related expenses, and the Brand Protection Program (“BPP”) fees, which are currently \$45,000 per year. These fees may increase but the FIP fees will not exceed \$50,000 per each stage of FIP, the BCP fees will not exceed \$100,000 per year, and the BPP fees will not exceed \$100,000 per year (these caps may increase by up to 10% per year). See Note 4 | As incurred | In addition to the FIP, BCP and BPP fees, you must reimburse us for all costs, actions and additional training for your personnel. You must also participate in best rate guarantee and guest satisfaction programs, and/or requirements to effect credits or discounts to guests, as we determine according to System Standards. We may introduce alternative or additional compliance programs in the future. See Note 4 |
| On-site quality assurance inspections | Currently \$1,500 to \$2,000 per annual inspection, but could increase if our costs increase, not to exceed \$10,000 per annual inspection (this cap may increase by up to 10% each year) | As incurred | You must also pay for any re-inspection needed due to a failed inspection (currently, \$2,000 per inspection and which will not exceed \$20,000 per inspection, but this cap may increase by up to 10% each year) and reverse the folio charge for the inspection company. See Note 4 |
| Additional training and assistance | \$1,500 per trainer per day plus our expenses, but could increase if our costs increase, not to exceed \$5,000 per trainer per day plus our expenses (this cap may increase by up to 10% each year) | As incurred | Due if you request, or we require, supplemental or optional training programs, including replacement training for new Core Management personnel hired after the Hotel opens. You also pay for the incurred travel, lodging, and other expenses for your attendees |
| PMS | Currently, \$3.90 per room | Monthly | Our designated PMS vendor |

| Column 1 Type of Fee | Column 2 Amount | Column 3 Due Date | Column 4 Remarks |
|---|---|---|--|
| subscription fees | per month, but could increase if costs increase, <u>not to exceed \$10.00 per guest room per month (this cap may increase by up to 10% each year)</u> | | currently charges \$3.90 per guest room per month for the PMS subscription service. We will invoice your Hotel as a pass-through without any additional charge. The subscription fee may be subject to increase by our vendor and we may pass on any adjustment to you with notice. |
| Training tools and materials | Currently \$9.01 per guest room per year, but could increase if our costs increase, <u>not to exceed \$20.00 per guest room per year (this cap may increase by up to 10% each year)</u> | Annually | Covers the cost of developing certain training tools and materials relating to Hyatt standards and policies. |
| Fees for owner convention | Currently \$2,000 to \$5,000 per attendee, but could increase if our costs increase, <u>not to exceed \$15,000 per attendee (this cap may increase by up to 10% each year)</u> | As incurred (typically before the convention) | We and our affiliates hold owner conventions when we or they determine, typically annually or biennially. In addition to the fee for attendance, you must pay for the incurred travel, lodging, and other expenses for your attendees |
| Fees for leadership summit | Currently \$3,000 to \$6,000 per attendee, but could increase if our costs increase, <u>not to exceed \$15,000 per attendee (this cap may increase by up to 10% each year)</u> | As incurred (typically before the leadership summit) | We and our affiliates periodically hold leadership summits that we recommend or may require your Hotel's general manager and/or above-property leaders to attend. Currently, a leadership summit occurs approximately once every 4 years. In addition to the fee for attendance, you must pay the travel, lodging, and other expenses for your attendees |
| Application Fee for new guest rooms (added after Hotel opens) | Greater of the then current PIP fee, currently \$10,000, or \$400 times number of new guest rooms, <u>not to exceed the greater of \$20,000 or \$1,000 times the number of new guest rooms (this cap may increase by up to 10% each year)</u> | PIP fee, currently \$10,000, due when you request approval, remainder due when we approve plans | Due only if you propose adding new guest rooms to the Hotel during Franchise Agreement's term |

| Column 1 Type of Fee | Column 2 Amount | Column 3 Due Date | Column 4 Remarks |
|---|--|---|--|
| General Manager University | Currently \$2,700 per newly hired or promoted general manager, but could increase if costs increase, <u>not to exceed \$7,500 per newly hired or promoted general manager (this cap may increase by up to 10% each year)</u> | As incurred | Required training program for all newly hired or recently promoted general managers. In addition to the fee for attendance, you must pay the travel, lodging and other expenses for your attendees |
| Operator approval fee and re-entry fees | Currently \$30,000 to \$60,000, but could increase, <u>not to exceed \$100,000 (this cap may increase by up to 10% each year)</u> | Before the new management company enters our operator screening process | Applies if you appoint a new management company to operate the Hotel if that new management company is not already an approved operator of Brand Hotels |
| Transfer fee | No fee for transfers, but you or the transferee must pay the then-current amount of the Application Fee, <u>not to exceed \$250,000 (this cap may increase by up to 10% each year)</u> | Together with transfer application | Applies to control transfers. We will refund the Application Fee paid (less \$7,500) if we disapprove transfer |
| Fee for review of offering materials | \$5,000 | When submitting materials for our review | Due only if you or your owners propose offering of ownership interests in you or an owner |
| PIP fee for successor franchise | Then current PIP fee – currently \$10,000, but could increase, <u>not to exceed \$20,000 (this cap may increase by up to 10% each year)</u> | With franchise application for a successor franchise | Due only if you are applying for a successor franchise |
| Royalty fee upon termination | \$5,000 per day plus our costs and expenses | As incurred | Due only if, and while, you fail to properly de-identify the Hotel after expiration or termination |
| Liquidated damages upon termination | See Note 5 | 15 days after termination | Due if Franchise Agreement terminates before its term expires |
| Audit expenses | Cost of audit | As incurred | Due only if our audit reveals an understatement of 3% or more or if you fail to report on time or |

| Column 1 Type of Fee | Column 2 Amount | Column 3 Due Date | Column 4 Remarks |
|---|--|----------------------|--|
| | | | willfully underpay amounts |
| Late fee and interest | \$225 late fee plus lesser of 1½% per month or the highest rate law allows | As incurred | Late fee is due on all overdue amounts. Interest is due on all amounts more than 7 days late or not available for withdrawal by due date |
| Costs and attorneys' fees | Will vary under circumstances <u>Actual costs and fees</u> | As incurred | Due if we prevail in dispute |
| Indemnification | Will vary under circumstances <u>Actual costs</u> | As incurred | You must reimburse us and related parties for all claims and related costs arising from your application, the Hotel's development or operation (including failure to open on time), your breach, and your Hotel's proportionate share of our expenses in defending or controlling the defense of actions that involve both the Hotel and any other Hyatt Network Hotel |
| Review of alternative product/supplier | Our <u>actual</u> costs, currently \$20,000 for review of alternative products or suppliers | As incurred | Due only if you require our approval of supplier or item |
| Consultant approval fees for required renovations | Our <u>actual</u> costs. Currently \$2,000 to \$30,000 for review of consultants you propose to assess whether the consultant(s) meet our requirements for renovation projects; cost varies based on number of consultants and scope of review | As incurred | Due if you require our approval of consultant(s) |
| Insurance | Premiums and our costs plus fee ← . <u>The fee is currently \$200 per guest room per year; will not exceed \$500 per guest room per year (this cap may increase by up to 10% each year)</u> | As incurred | If you fail to obtain and maintain insurance, we may (if we choose) obtain it on your behalf and charge you our premiums and costs, plus a fee |

method of allocation and categories of Participating Hotels on a reasonable, equitable and non-discriminatory basis.

Current System Services Charges for Mandatory Services

The following reflects the current System Services Charges for the current Mandatory Services. These amounts are estimates, and may change over time and/or as our and the Hyatt Group’s costs of providing Mandatory Services changes.

OTHER FEES

| Column 1 Type of Fee | Column 2 Amount | Column 3 Due Date | Column 4 Remarks |
|---|--|---|--|
| Commercial Services Fee | Currently \$461 per room per year plus 3.0% of Gross Rooms Revenue, but could increase if costs increase, <u>not to exceed \$1,000 per room per year plus 6% of Gross Rooms Revenue (this cap may increase by up to 10% each year)</u> | Payment Day, based on Gross Rooms Revenue during previous month | See Note 6 |
| Digital Acquisition Fee | Currently 1.35% of Gross Rooms Revenue through the Digital Channels, but could increase if costs or scope of services increase, <u>not to exceed 5% of Gross Rooms Revenue through the Digital Channels (this cap may increase by up to 10% each year)</u> | Payment Day | See Note 7 |
| Global distribution services and other reservation services | Currently averages about \$8.50 per reservation, but could increase if costs increase, <u>not to exceed \$15.00 per reservation (this cap may increase by up to 10% each year)</u> | Payment Day | At our option, you must subscribe to certain GDS and/or ADS through us. See Note 8 |

| Column 1 Type of Fee | Column 2 Amount | Column 3 Due Date | Column 4 Remarks |
|-------------------------------|---|----------------------|---|
| Costs for mandatory contracts | Your allocable share of Hyatt Group's costs, currently \$1,500 to \$25,000 per month but could increase if costs increase, <u>not to exceed \$50,000 per month (this cap may increase by up to 10% each year)</u> | Payment Day | Covers contracts with vendors or service providers (like certain credit card acceptance agreements, music license agreements and telecommunications agreements) that cover the Hotel and all or certain subsets of Brand Hotels. See Note 9 |
| Other corporate services | Your share of Hyatt Group's costs, currently \$500 to \$15,000 per month, but could increase if costs increase, <u>not to exceed \$50,000 per month (this cap may increase by up to 10% each year)</u> | Payment Day | See Note 10 |

Current System Services Charges for Non-Mandatory Services

The following reflects the current System Services Charges for the current Non-Mandatory Services. Currently you may choose to use, or not use, any of these Non-Mandatory Services at your Hotel.

OTHER FEES

| Column 1 Type of Fee | Column 2 Amount | Column 3 Due Date | Column 4 Remarks |
|-------------------------------------|--|--|--|
| Field Marketing Program | Will vary depending on service tier selected. Currently, \$1,027 to \$2,883 per month, but could increase if costs increase, <u>not to exceed \$10,000 per month (this cap may increase by up to 10% each year)</u> | As incurred | Applies under the Field Marketing Program Schedule to the Central Services Terms (the "Field Marketing Program Schedule"). See Note 11 |
| Revenue Management Services Program | Currently \$1,000 per month for Tactical Tier; \$2,100 per month for Essential Tier; and \$3,675 per month for Premium Tier, but could increase if costs increase, <u>not to exceed \$5,000 per month for Tactical Tier, \$7,500 per</u> | Within 30 days after receiving invoice | Applies under the Revenue Management Services Program Schedule. See Note 11 |

| Column 1 Type of Fee | Column 2 Amount | Column 3 Due Date | Column 4 Remarks |
|--------------------------------|---|----------------------|--|
| | <u>month for Essential Tier, or \$10,000 per month for Premium Tier (these caps may increase by up to 10% each year)</u> | | |
| Central Sales Services Program | Will vary depending on services selected. Currently, \$1,500 to \$4,500 per month for lead specialist services; \$1,700 to \$3,400 per month for transient sales services; and \$3,375 per month for administrative support services, but could increase if costs increase, <u>not to exceed \$10,000 per month for lead specialist services, transient sales services, or administrative support services (these caps may increase by up to 10% each year)</u> | As incurred | Applies under the Central Sales Services Program Schedule to the Central Services Terms (the “Central Sales Services Program Schedule”). See Note 11 |
| Purchasing services | Will vary depending on items purchased, <u>but will not exceed our or our affiliates’ actual costs and expenses plus 5% (this cap may increase by up to 10% each year)</u> | As incurred | You might choose to buy items through our affiliate. |
| Optional corporate services | Actual costs, which will vary depending on assistance needed | As incurred | The Hyatt Group corporate office may provide temporary employees for your Hotel at your request |

| Column 1 Type of Fee | Column 2 Amount | Column 3 Due Date | Column 4 Remarks |
|--|---|----------------------|--|
| Other related party transactions | Will vary depending on assistance provided and other circumstances, <u>but will not exceed our or our affiliates' actual costs and expenses plus 5% (this cap may increase by up to 10% each year)</u> | As incurred | Your Hotel will routinely engage in transactions with Brand Hotels and other Hyatt Network Hotels, some of which our affiliate may own or operate. For example, your Hotel may pay for using another hotel's staff (during high demand periods) or for another hotel redeeming quality assurance certificates that your Hotel previously issued to resolve a guest service problem at the Hotel. |
| Optional technology services | Will vary depending on service(s) you acquire, <u>but will not exceed our or our affiliates' actual costs and expenses plus 5% (this cap may increase by up to 10% each year)</u> | As incurred | Covers some point-of-sale, accounting, procurement, guest service and other IT-related services that you may choose to acquire. |
| Hyatt Sales Force ("HSF") national sales team booking fees | <ul style="list-style-type: none"> • 6% (reduced to 3% if an intermediary is involved) of the Group Contract Revenue for group bookings resulting from HSF leads, but in neither case exceeding \$30,000 <u>(this cap may increase by up to 10% each year)</u>; • 3% of Gross Rooms Revenue per transient room night resulting from HSF leads; and • 1% of Gross Rooms Revenue per room night for leads generated from the sales sourcing center (e.g., referrals) | As incurred | <p>HSF offers sales services to Brand Hotels and other Hyatt Network Hotels for small to mid-sized accounts on a local/regional basis. Your acceptance of the business that HSF generates is optional and fees only apply to bookings that your Hotel confirms.</p> <p>"Group Contract Revenue" means 90% of the total revenue included in the group contract</p> |

In addition to any sales, use and other taxes that applicable law requires or permits us to collect from you for providing goods or services under the Franchise Agreement, you must pay us all federal, state, local or foreign (a) sales, use, excise, privilege, occupation or any other transactional taxes, and (b) other taxes or similar exactions, no matter how designated, that are imposed on us or that we are required to withhold relating to the receipt or accrual of amounts

10. Other Corporate Services. The Hyatt Group provides a number of other corporate services and programs for the benefit of Participating Hotels for which those hotels reimburse the Hyatt Group on a cost recovery basis, including taxes, if applicable. These services and programs include group sales promotional programs and events that 2 or more Participating Hotels sponsor, property evaluations, profit improvement services, quality assurance materials, security services, certain training programs and other various services. As part of these other corporate services, the Hyatt Group currently provides “upsell” services for Brand Hotels and other Participating Hotels, offering room upgrades to guests having reservations at the Hotel before they arrive. If the guest purchases the room upgrade, you must pay the Hyatt Group a commission on the additional revenue. That commission currently is 5% of the difference between the Gross Rooms Revenue at the upgraded rate and the Gross Rooms Revenue at the rate the guest originally booked, excluding taxes (the “Upsell Revenue”). The Upsell Revenue currently does not include any additional revenue resulting from the upgrade, such as early arrival fees and additional revenue derived from upgrades to the F&B Operations or Spa Operations. The Upsell Revenue will not exceed 15% of the difference between the Gross Rooms Revenue at the upgraded rate and the Gross Rooms Revenue at the rate the guest originally booked, excluding taxes (this cap may increase by up to 10% each year).

11. Central Hotel Services by Hyatt Program. The Hyatt Group currently offers to Participating Hotels centralized resources to guide, support, and augment local and on-property services that leverage the expertise of our designated specialty teams for a fee (which may contain a profit component, not to exceed a competitive amount), pursuant to the Central Services Terms and the various schedules attached to such terms and conditions for the following services: field marketing, revenue management services, and central sales services. Inclusions and deliverables for each program vary by service level. Central hotel services are generally Non-Mandatory Services but in certain circumstances may be designated as Mandatory Services as a condition of our approval of the Hotel’s management company, as consideration for other items negotiated as part of the Franchise Agreement, or as part of the requirements of our Quality Assurance and Compliance Program.

12. Potential Increases. Some of the fees listed above are identified as our “current” fees or as otherwise subject to increase. For those fees only, we have the right to increase the fee and the corresponding fee cap during the term of your Franchise Agreement as indicated. If we do not exercise any right to increase during one or more calendar years, the unused increase will carry forward and may be applied in any subsequent year. The fact that we have the right to increase a fee or a fee cap up to this maximum does not mean that we will do so. We may choose not to increase any fee or any fee cap at all, or we may increase a fee or a fee cap by less than the maximum amount.

TRAINING PROGRAM
Operations

| Subject | Hours of Classroom Training | Hours of On-the-Job Training | Location |
|---|------------------------------------|-------------------------------------|--|
| New Hire Training (Franchise) - for hotel senior leadership positions including but not limited to: General Managers, Director of Operations, Food and Beverage Directors, Rooms Directors and/or other senior operational leaders – Topics include: the fundamentals of Hyatt hotel operations, brand standards, HySat, In-Stay Engagement, Colleague Advantage, and Guest Experience Resource Library | 8-16 | 0 | Your Hotel |
| Hyatt’s Loyalty Program (World of Hyatt) | 4 | 0 | Your Hotel |
| Operations: Hyatt’s brand/operations training defines service and skill standards required for hourly and management | 0 | 24-60 (based on position help) | Your Hotel |
| Reservations Managers: Central reservations system training | 16 | 0 | Your Hotel, a Hyatt hotel we designate, Chicago, Illinois or Virtually |
| Revenue Management Systems Training | 3 | 0 | Self-paced eLearning & Facilitator-led Virtual Classroom |
| System Users: Property management system (various by position) | 16-40 | 16 | Your Hotel, a Hyatt hotel we designate, Chicago, Illinois or Virtually |
| Total Hours – Operations Training | 47-79 | 40-76 | |

| Subject | Hours of Classroom Training | Hours of On-the Job Training | Location |
|--|------------------------------------|-------------------------------------|---------------------------------|
| New Hotel Orientation | 4 | 0 | Your Hotel |
| Department Training – Train the Trainer | 0 | 6-12 | Your Hotel |
| Guest Experiences Training | 8-16 | 4-8 | Your Hotel |
| Guest Loyalty Training (World of Hyatt) – program completion requires 80% correct on eLearning knowledge test | 1-6 (varies by position) | 1-4 | Your Hotel |
| Related position systems training – including but not limited to Opera, Reserve, Colleague Advantage, Symphony | 4-8 (varies by position) | 4-12 (varies by position) | Your Hotel – onsite and virtual |
| Total Hours – Other Personnel | 17-34 | 15-36 | |

Training for Other Personnel – Required

We also require other brand standard training programs for various Hotel personnel that a representative from your Hotel will facilitate as often as needed. Instructional materials are provided, and tasks which must be completed to our satisfaction are indicated below. These requirements are routinely updated and subject to change.

In addition to the courses listed below, the Hotel’s general manager must facilitate training of on-property personnel in several areas, including safety and security, ethics, de-escalation, cybersecurity and hygiene. This training does not need to take any specific format or follow a standardized curriculum. It is in the discretion of the Hotel’s general manager as to the materials to utilize, which may include optional materials that we offer. The Hotel’s general manager must regularly acknowledge via our learning management system that it has provided such training to Hotel staff.

As of the date of this disclosure document, this required training includes the following topics:

withheld unless we reasonably determine that the establishment might have a material negative impact on guests of the Hotel.

You will establish the Hotel's room rates if those rates and your pricing policies comply with System Standards (to the maximum extent the law allows). You must comply with our "best rate guarantee" and related policies, as we periodically modify them. You may not charge any guest a rate higher than the rate that the reservations center specifies to the guest at the time the guest makes the reservation. You may not change the number of guest rooms in the Hotel without our consent.

{Item 17 begins on next page}

Item 17

RENEWAL, TERMINATION, TRANSFER, AND DISPUTE RESOLUTION

THE FRANCHISE RELATIONSHIP

This table lists certain important provisions of the franchise and related agreements. You should read these provisions in the agreements attached to this disclosure document.

| Provision | Section in franchise or other agreement | Summary |
|---|--|---|
| a. Length of the franchise term | 1.2 and 10.2 of Franchise Agreement; 2 of Confidentiality Agreement; 1 of Central Services Terms; Field Marketing Program Schedule; Central Sales Program Schedule; Revenue Management Services Program Schedule | Franchise Agreement’s term expires 20 years after the 1 st day of the month in which the Hotel opens. If you acquire an existing Brand Hotel from a franchisee, the term will be the remaining term on the selling franchisee’s agreement. Term extends for period during which Hotel is closed for casualty. Confidentiality Agreement’s obligations continue for 5 years or indefinitely for trade secrets. Central Services Terms expire upon the Franchise Agreement’s termination or expiration. Field Marketing Program Schedule, Central Sales Program Schedule, and Revenue Management Services Program Schedule each terminate if the Franchise Agreement expires or is terminated and the Hotel no longer operates under a Hyatt brand or the Central Services Terms expire or are terminated. |
| b. Renewal or extension of the term | 13.1 of Franchise Agreement | If you have substantially complied with Franchise Agreement during term, are then fully complying, meet our then current standards for new franchisees, have received passing quality assurance scores during previous 3 years, and have rights to maintain possession of Hotel for at least 10 years, you may acquire successor franchise for 10 years on then current terms (which may be materially different). |
| c. Requirements for franchisee to renew or extend | 13.1, 13.2 and 13.3 of Franchise Agreement | Under Franchise Agreement, you must renovate, remodel or expand Hotel and FF&E; give us notice; sign then current form of agreement (which may be materially different) and ancillary documents; pay PIP fee; and sign general releases (if state law allows). “Renewal” means signing our then current franchise agreement for |

State Effective Dates

The following states have franchise laws that require that the Franchise Disclosure Document be registered or filed with the state, or be exempt from registration: California, Hawaii, Illinois, Indiana, Maryland, Michigan, Minnesota, New York, North Dakota, Rhode Island, South Dakota, Virginia, Washington, and Wisconsin.

This document is effective and may be used in the following states, where the document is filed, registered or exempt from registration, as of the Effective Date stated below:

| State | Effective Date |
|--------------|-------------------------|
| California | March 27, 2026 (Exempt) |
| Hawaii | April 5, 2026 |
| Illinois | March 27, 2026 (Exempt) |
| Indiana | March 27, 2026 |
| Maryland | March 31, 2026 (Exempt) |
| Michigan | March 27, 2026 |
| Minnesota | [Pending] |
| New York | March 27, 2026 (Exempt) |
| North Dakota | [Pending] (Exempt) |
| Rhode Island | March 31, 2026 (Exempt) |
| South Dakota | March 28, 2026 |
| Virginia | [Pending] (Exempt) |
| Washington | April 2, 2026 (Exempt) |
| Wisconsin | March 27, 2026 |

Issuance Date: March 27, 2026

Hyatt Franchising, L.L.C. authorizes the respective state agents identified on Exhibit E to receive service of process for it in the particular states. I received a disclosure document from Hyatt Franchising, L.L.C. dated as of March 27, 2026, that included the following Exhibits:

| | |
|-----------|---|
| Exhibit A | Financial Statements |
| Exhibit B | Franchise Application |
| Exhibit C | Franchise Agreement |
| Exhibit D | Design and Construction Standards |
| Exhibit E | State Administrators/Agents for Service of Process |
| Exhibit F | System Standards Table of Contents |
| Exhibit G | Confidentiality Agreement |
| Exhibit H | List of Franchisees |
| Exhibit I | List of Franchisees Who Left the System |
| Exhibit J | Comfort Letter and Request Form |
| Exhibit K | Central Hotel Services by Hyatt Terms and Conditions; Field Marketing Program Schedule; Revenue Management Services Program Schedule; Central Sales Services Program Schedule |
| Exhibit L | State-Specific Disclosures and Riders |

Date

Prospective Franchisee Name

Authorized Signature