

Type of Fee (Note 1)	Amount	Due Date	Remarks
			<p>increases due to an increased scope of the services.</p> <p>We may also require you to use a different provider in the future, which may be us or another affiliate.</p>
Reunion, and Regional Meetings and Additional Training	The then-current fee. Currently up to \$1,000.	Before the start of the event.	<p>Meeting room space, some meals, audio visual rental, workbooks, speakers, etc. Does not include travel, lodging or all meals.</p> <p>We charge you a per-person registration fee to attend the Reunion. You must attend Reunion each year it is held (see Item 11).</p> <p>Franchisees who do not attend or participate in the Reunion may be charged \$2,000 on a pro-rata basis based on number of days you miss at said convention or event.</p> <p>We may increase these<u>the</u> fees but as of the date of this Disclosure Document we don't anticipate these fees to increase<u>not</u> by more than 30% annually in addition to any increases from third party vendors.</p>
Renewal Fee	\$5,000	When you sign your Renewal Franchise Agreement.	See Item 17 for more terms and conditions for renewal.
Transfer	If you're transferring one Molly Maid franchise agreements: \$15,000, <u>except</u> if the Assignee entity (or each of its owners that collectively own at least 51% of the Assignee) has at least \$5 million in	<p>The transfer fee is due before the transfer.</p> <p>The transfer initial package</p>	We may discount or waive the transfer fee if the transfer is to a legal entity you control or to a member of your immediate family (See Section 10.C. of the Franchise Agreement).

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			<p>11), we may charge you a training fee, plus you must pay your costs and expenses in connection with such training.</p> <p>We may increase this^{the} fee in the future but as of the date of this Disclosure Document we don't anticipate the increase to be^{not by} more than 30% annually.</p>
Key Accounts/ Management Fee	Up to 3% of total Gross Sales related to Key Account work, including Gross Sales that relate to Key Accounts; Gross Sales that are the result of any lead or any agreement developed by our Business Development Department or any similar group that is part of our company or is our designee; Gross Sales for work that is dispatched from any call center operated by us or our designee; Gross Sales that are audited by us or our designee according to Key Accounts standards or Gross Sales that otherwise benefit from our Key Accounts activities or management.	When you are billed or when the fee is deducted from your payment(s) for work performed or added to the invoice.	If you participate in our Key Accounts program, we reserve the right to require you to pay a Key Accounts / Management Fee to us or our designee. We may also sometimes refer to this fee as a “Key Accounts Management fee” or “Management fee.” See Note 8.
Training Fee as part of Buyer Commitment Agreement	\$14,900	Prior to attending training.	This fee is payable only in the event of a transfer where you and your transferee buyer request that the transferee buyer attend training prior to the closing on the sale of your Business and is in addition to all other transfer requirements.

Note 1: Fee Payment Information. All fees are non-refundable and, except as otherwise provided, all fees are uniformly imposed. All fees are imposed by us and payable to us except for (i) the fees for our business management software (currently Housecall Pro), which are imposed by and collected by Codefield, Inc.; (ii) the fees for our Technology Package (currently—financial reporting

Provision	Section in Franchise Agreement (unless otherwise specified)	Summary
l. Franchisor approval of transfer by Franchisee	10(B)	We have the right to approve all transfers but will not unreasonably withhold approval.
m. Conditions for Franchisor approval of transfer	10(B) – (D)	You are not in default; you have paid in full all amounts owed to us, our affiliates, or your suppliers, or upon which we have contingent liability; you have provided all required reports; the new franchisee qualifies; training for new franchisee is arranged; you, owners and guarantors sign release; transfer fee paid; current franchise agreement signed by new franchisee; new franchisee agrees to be bound by all customer obligations of Franchisee, including all warranty work and service plans obligations (also see r, below).
n. Franchisor’s right of first refusal to acquire the Business	10(F)	We may buy your franchise at the same price and on the same terms as those of a third-party offer.
o. Franchisor’s option to purchase the Business	None	N/A
p. Death or disability of Franchisee	10(E)	Your personal representative must, within 120 days, tender the right of first refusal, apply for our consent to the transfer, pay the transfer fee and satisfy the transfer conditions (provided that no right of first refusal or transfer fee is applicable if the transferee is your spouse or child).
q. Non-competition covenants during the term of the Franchise Agreement	9(D)	You (including your guarantors and owners, if you are an entity, or your spouse, children, parents, or siblings, if you are an individual) cannot be involved in a Competitive Business, subject to applicable state law . A “Competitive Business” is any business that offers or sells any product or service or component thereof that (i) composes a part of our System, (ii) is the same as or similar to any product or service then-offered by our franchisees or (iii) otherwise competes directly or indirectly with our System.
r. Non-competition covenants after the Franchise Agreement is terminated or expires	9(D)	For 2 years, no Competitive Business in your Territory, within a 25-mile radius of the outer boundary of your Territory, or inside the territory of another Molly Maid business, subject to applicable state law .
s. Modification of the Franchise Agreement	14(B)	No modification of the Franchise Agreement except by written agreement of both parties.
t. Integration/merger clause	14(B)	Only the terms of the Franchise Agreement are