

## Special Risks to Consider About *This Franchise*

Certain states require that the following risk(s) be highlighted:

**Out-of-State Dispute Resolution.** The franchise agreement requires you to resolve disputes with the franchisor by mediation, arbitration and/or litigation only in Michigan. Out-of-state mediation, arbitration, or litigation may force you to accept a less favorable settlement for disputes. It may also cost more to mediate, arbitrate, or litigate with the franchisor in Michigan than in your own state.

**Spousal Liability.** Your spouse must sign a document that makes your spouse liable for all financial obligations under the franchise agreement even if your spouse has no ownership interest in the franchise. This guarantee will place both you and your spouse's marital and personal assets (perhaps including your house) at risk if your franchise fails.

**Sales Performance Required.** You must maintain minimum billable hour levels. Your inability to maintain these levels may result in the loss of any territorial rights you are granted, termination of your franchise, and loss of your investment.

**Mandatory Minimum Payments.** You must make minimum royalty or advertising fund payments, regardless of your sales levels. Your inability to make the payments may result in termination of your franchise and loss of your investment.

**Financial Condition.** The franchisor's financial condition, as reflected in its financial statements (see Item 21) calls into question the franchisor's financial ability to provide services and support to you.

**Unopened Franchises.** The franchisor has signed a significant number of franchise agreements with franchisees who have not yet opened their outlets. If other franchisees are experiencing delays in opening their outlets, you also may experience delays in opening your own outlet.

Certain states may require other risks to be highlighted. Check the "State Specific Addenda" (if any) to see whether your state requires other risks to be highlighted.

2. PDN providers must have a fully outfitted skills lab in which to train their PDN employees. Requirements vary by state and accreditation standards.
3. You may be required to purchase state specific PDN policies and procedures from Vendors. In addition, you may elect to utilize a third-party consultant to help you with this process.
4. You may be required to purchase or license PDN specific, client-caregiver management software. Any payments will be paid directly to the approved vendor/s.
5. Your state of operation, or your commercial referral sources, may require that you obtain third party accreditation. In addition, we expressly reserve the right to require that you obtain accreditation as well.
6. General and Professional insurance premium expected to increase by 20% annually. Workers' compensation insurance expected to increase based on payroll.
7. Initial PDN marketing supplies expected to cost \$1,500, spread over the first three months. Thereafter, offices providing PDN services expected to spend at least \$500 a month, in addition to their home care 1%/\$1,000 monthly advertising requirements. These fees are paid directly to approved vendors.
8. This estimates additional working capital funds you will require to start your PDN business. These expenses include Director of Nursing and Nurse Recruiter payroll costs, but do not include an owner's salary. These figures are estimates and we cannot guarantee that you will not incur additional expenses starting the business. ~~Your costs will depend on how much you follow our prescribed methods and procedures, your management skills, business experience, local economic conditions, the local market for services, the prevailing wage rate, competition and the sales level reached during the initial period.~~

#### Conversion Program Initial Investment

You can expect your initial total investment to be the same as those realized by franchisees that are awarded a single unit under our Standard Offering programs as indicated above.

### **ITEM 8**

#### **RESTRICTIONS ON SOURCES OF PRODUCTS AND SERVICES**

##### Standards and Specifications

To ensure that the highest degree of quality and service is maintained, you must operate the Franchised Business in strict conformity with the methods, standards, and specifications that we list in our proprietary and confidential Manual, which may exist in various parts, locations, and formats, and may include a combination of audio, video, written material, electronic media, website content, and/or software components. You must not: (i) deviate from these methods, standards, and specifications without our prior written consent, or (ii) otherwise operate in any manner which reflects adversely on our Proprietary Marks or the System. Our Manual states our standards, specifications, and guidelines for all goods and services that we require you to obtain in establishing and operating your Franchised Business.

We may, from time to time, notify you of new or modified standards, specifications, and guidelines through periodic amendments, or supplements to the Manual or through written communication (including electronic communication).

## THE FRANCHISE RELATIONSHIP

PROVISION	SECTION IN FRANCHISE OR OTHER AGREEMENT	SUMMARY
m. Conditions for franchisor approval of transfer	Section 14	New franchisee qualifies, business transfer fee paid, business transfer training reserve provided, purchase agreement approved, training arranged and current franchisee agreement signed by new franchisee. No transfer fee for transfer to immediate family member. However, if you purchase your Franchised Business(es) under the Reduced Initial Fee Program, upon transfer, the transferee may not switch their Royalty Fee to the then lower Standard Offering rate. The transferee's franchise agreement, if so offered, will contain the fees associated with the then Reduced Initial Fee Offering Program. In addition, you will begin paying any fees owed to us immediately upon the execution of this Agreement at the level and schedule as the transferring franchisee.
n. Franchisor's right of first refusal to acquire franchisee's business	Section 14	We can match any offer for the franchisee's business
o. Franchisor's option to purchase franchisee's business	Not applicable	Not applicable
p. Death or disability of franchisee	Section 14	Franchise must be assigned by estate to an approved buyer in twelve months
q. Non-competition covenants during the term of the franchise	Section 17 Addendum I – Multiple Unit Agreement	No involvement in competing business anywhere in US, <a href="#">subject to applicable state law</a>
r. Non-competition covenants after the franchise is terminated or expires	Section 17 Addendum I – Multiple Agreement	No competing business for two years within 75 miles of your location or within 75 miles of another ComForCare franchise, <a href="#">subject to applicable state law</a>
s. Modification of the agreement	Section 22	No modifications generally, except in writing. Manual may be modified. Only the terms of the franchise agreement and Disclosure Document are binding (subject to state law). Any representations or promises outside of the Disclosure Document or franchise agreement may not be enforceable.

<b>THE FRANCHISE RELATIONSHIP</b>		
<b>PROVISION</b>	<b>SECTION IN FRANCHISE OR OTHER AGREEMENT</b>	<b>SUMMARY</b>
t. Integration/merger clause	Section <del>20</del> <u>22.1</u>	Only the terms of the Franchise Agreement are binding (subject to federal law). Any other promises may not be enforceable, except as set forth in this Disclosure Document. Notwithstanding the foregoing, nothing in this or any related agreement is intended to disclaim the express representations made in the Franchise Disclosure Document, its exhibits and amendments.
u. Dispute resolution by arbitration or mediation	Section 24	Except for certain claims, the parties must first mediate any dispute subject to applicable state law.
v. Choice of forum	Section 23	Michigan (subject to applicable state law)
w. Choice of law	Section 23	Michigan law applies (subject to applicable state law)

#### **ITEM 18**

#### **PUBLIC FIGURES**

We do not use any public figure to promote the franchise.

#### **ITEM 19**

#### **FINANCIAL PERFORMANCE REPRESENTATIONS**

The FTC’s Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the Disclosure Document. Financial performance information that differs from that included in Item 19 may be given only if: (i) a franchisor provides the actual records of an existing outlet you are considering buying; or (ii) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

This Item 19 contains historical financial performance data as provided by certain ComForCare franchisees. The representations made in this Item 19 are based upon the franchise system’s outlets existing for the period of time indicated below unless otherwise specifically excluded, as discussed below.

The financial performance information included in Tables A and B below reflect average gross sales of \$1,295,843 and \$2,065,531, respectively, and median gross sales of \$849,804 and \$1,275,541, respectively, of our franchisees that: (1) were open and in operation during the entire period of January 1, 2025 through December 31, 2025 (the “Measurement Period”) and (2) have reported a minimum of 13 months of gross sales data (the “Included Franchisees”). We consider a franchisee to be “open and in operation” once they have completed their training and all assigned door opening tasks, and are able to provide, at least, unlicensed homemaker/companionship services within their protected area. “Gross Sales” is defined as the total revenue derived from the sales of goods or services less sales tax, discounts, allowances, and returns by an Included Franchisee. “Average” is defined as the sum of the Gross Sales of the Included Franchisees

- (b) For purposes of this Item 19, the definition of Gross Sales can be found in “Additional Notes” at the bottom of this Item 19.
- (c) Of the 154 franchisees listed in Table B, 55 of the included franchisees own multiple territories. Of those 55 included franchise owners that own multiple territories, 1 has 6 additional territories, 3 have 3 additional territories, 10 have 2 additional territories and 41 have 1 additional territory. The financial data in this table excludes 30 territories that were open less than a full calendar year. Additionally, 3 territories were excluded because reports for the measured period were not all submitted. Another 7 territories were excluded because they were either not developed or being held for resale or closure.
- (d) For the included franchisees listed in this table that own multiple territories, we have grouped gross sales data for all of the territories they purchased under the oldest “Franchisee Owner’s Time in Business” category.
- (e) For the distribution of start dates, please see Table A; Note (c).
- (f) The figures for franchises in operation for 109 months or greater includes the gross sales of our corporate owned store, Caretaker Services, LLC. For the 12 months ending December 31, 2025, the gross sales were \$6,538,447.

**Systemwide Revenue by Source Percentage (%) - Table C**

The information contained in the table below is historical, based on unaudited, but required reporting by individual franchisees ~~and may not be relied upon as a projection or forecast of what payer sources you may have in your Protected Area.~~ Though each Protected Area will have Private Pay business, government programs (Medicaid/State Funded Programs, Insurance and Veteran’s Programs) are dictated by your local governments and thus will vary. The figures below are drawn from the entire franchised system and all Protected Areas. The franchised offices that reported data for Table C below may not be the same as those reporting under Tables A & B. The data in Table C was generated from the owner’s operational software.

<b>TABLE C – 2025 SYSTEMWIDE REVENUE BY SOURCE %</b>	
<b>REVENUE SOURCE</b>	<b>PERCENTAGE OF SYSTEMWIDE FROM SOURCE</b>
Private Pay (a)	44%
Medicaid/State Funded Programs (b)	23%
Insurance (c)	10%
Veterans Programs (d)	13%
Miscellaneous (e)	10%

**Table C Notes:**

- (a) “Private Pay” means that the client care is paid from their own (or their family’s) personal funds.
- (b) “Medicaid/State Funded Programs” means that the client’s care is paid in part, or in total, by government funded payor sources such as Area Agencies on Aging or managed care organizations.

including, but not limited to, revenue derived from sales of personal response systems, mileage charged to clients and all proceeds from any business interruption insurance. In addition, “Gross Sales” shall include all revenues or receipts of any kind derived from the operation of the Franchised Business, including all services provided as a direct or indirect consequence of use of ComForCare Marks or any respect of the franchise system. The term “Gross Sales” shall not be modified for uncollected amounts. The term “Gross Sales” does not include any federal, state, municipal or other sales, value added or retailer’s excise taxes paid or accrued by a franchisee.

2. Written substantiation for the financial performance representation will be made available to prospective franchisees upon reasonable request.
3. **Some franchisees have sold this amount. Your individual results may differ. There is no assurance you will sell as much.**
4. The disclosure figures for Table A and B do not reflect all other costs or expenses that must be deducted from the gross revenue or gross sales figures to obtain your net income or profit. You should conduct an independent investigation of costs and expenses you will incur in operating your franchise business. Current franchisees or former franchisees listed in the Disclosure Document may be one source of this information.
5. Other than the preceding financial performance representation, we do not make any financial performance representations. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor’s management by contacting David Tarr at ComForCare Franchise Systems, LLC, 900 Wilshire Drive, Suite 102, Troy, MI 48084-1600, 800-886-4044, dtarr@bestlifebrands.com, the Federal Trade Commission and the appropriate state regulatory agencies.

## ITEM 20

### OUTLETS AND FRANCHISEE INFORMATION

TABLE 1 - SYSTEMWIDE OUTLET SUMMARY FOR YEARS 2023 TO 2025				
OUTLET TYPE	YEAR	OUTLETS AT THE START OF THE YEAR	OUTLETS AT THE END OF THE YEAR	NET CHANGE
Franchised	2023	218	228	+10 <sup>1,2</sup>
	2024	228	248	+20
	2025	248	<del>270</del> <u>271</u>	+ <del>22</del> <sup>3</sup> <u>23</u> <sup>3</sup>
Company-Owned (a)	2023	0	1	+1
	2024	1	0	-1
	2025	0	0	0
<b>Total Outlets</b>	<b>2023</b>	<b>218</b>	<b>229</b>	<b>+11<sup>1,2</sup></b>
	<b>2024</b>	<b>229</b>	<b>248</b>	<b>+<del>20</del><u>19</u></b>
	<b>2025</b>	<b>248</b>	<del>270</del> <u>271</u>	<b>+<del>22</del><sup>3</sup><u>23</u><sup>3</sup></b>

**TABLE 3 – STATUS OF FRANCHISED OUTLETS FOR YEARS 2023 TO 2025**

Washington	2023	3	0	0	0	0	0	3
	2024	3	0	0	0	0	0	3
	2024	3	0	0	0	0	0	3
Wisconsin	2023	4	1	0	0	0	0	5
	2024	5	0	0	1	0	0	4
	2025	4	0	0	0	0	0	4
Total	2023	218	22	1	2	1	6	228 <sup>1,2</sup>
	2024	228	22	1	1	3	6	248
	2025	248	29	1	0	0	5	270 <sup>3</sup> 271 <sup>3</sup>

<sup>1</sup> One territory in Florida that officially opened in 2022 was effectively non-operational. It was sold to a new owner in 2023 who requested a delay in reopening the location.

<sup>2</sup> Two territories in New York were combined into one territory.

<sup>3</sup> Two territories in New Jersey were combined into one territory.

**TABLE 4 – STATUS OF COMPANY-OWNED OUTLETS FOR YEARS 2023 TO 2025**

STATE	YEAR	OUTLETS AT START OF YEAR	OUTLETS OPENED	OUTLETS REACQUIRED FROM FRANCHISEES	OUTLETS CLOSED	OUTLETS SOLD TO FRANCHISEES	OUTLETS AT END OF YEAR
California	2023	0	0	1	0	0	1
	2024	1	0	0	0	1	0
	2025	0	0	0	0	0	0
Total	2023	0	1	0	0	0	1
	2024	0 <del>1</del>	0	0	0	1	0
	2025	0	0	0	0	1	0

**TABLE 5 - PROJECTED OPENINGS AS OF DECEMBER 31, 2025**

STATE	FRANCHISE AGREEMENTS SIGNED BUT CENTERS NOT OPENED	PROJECTED NEW FRANCHISED OUTLETS IN THE NEXT FISCAL YEAR	PROJECTED NEW COMPANY-OWNED OUTLETS IN THE CURRENT FISCAL YEAR
Arizona	0	0	0
California	3	4	0
Colorado	0	1	0
Connecticut	1	2	0
Delaware	2	0	0
District of Columbia	1	0	0
Florida	4	1	0
Georgia	2	1	0
Illinois	3	1	0
Indiana	0	1	0
Kansas	1	1	0
Maryland	1	1	0
Massachusetts	0	1	0
Minnesota	1	1	0
Missouri	1	1	0

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### GUARANTY AND ASSUMPTION OF OBLIGATIONS

#### CONFIDENTIALITY AGREEMENT

#### ADDENDUM A - FRANCHISE OFFERING PROGRAM ELECTION

#### ADDENDUM B - PROTECTED TERRITORY

#### ADDENDUM C - CORPORATION OR LLC INFORMATION

#### ADDENDUM D - HIPAA BUSINESS ASSOCIATE AGREEMENT

#### ADDENDUM E - SAMPLE LICENSE DATE AMENDMENT

#### ADDENDUM F - SAMPLE CONVERSION AMENDMENT

#### ADDENDUM G - SAMPLE MULTIPLE TERRITORY AMENDMENT

#### ADDENDUM H - SAMPLE PROMISSORY NOTE

#### ADDENDUM I - SAMPLE SECURITY AGREEMENT

No statement, questionnaire, or acknowledgement signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including, fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed with the franchise.

THESE FRANCHISES HAVE BEEN REGISTERED UNDER THE MINNESOTA FRANCHISE ACT. REGISTRATION DOES NOT CONSTITUTE APPROVAL, RECOMMENDATION OR ENDORSEMENT BY THE COMMISSIONER OF COMMERCE OF MINNESOTA OR A FINDING BY THE COMMISSIONER THAT THE INFORMATION PROVIDED HEREIN IS TRUE, COMPLETE AND NOT MISLEADING.

THE MINNESOTA FRANCHISE ACT MAKES IT UNLAWFUL TO OFFER OR SELL ANY FRANCHISE IN THIS STATE WHICH IS SUBJECT TO REGISTRATION WITHOUT FIRST PROVIDING TO THE PROSPECTIVE FRANCHISEE, AT LEAST 7 DAYS PRIOR TO THE EXECUTION BY THE PROSPECTIVE FRANCHISEE OF ANY BINDING FRANCHISE OR OTHER AGREEMENT, OR AT LEAST 7 DAYS PRIOR TO THE PAYMENT OF ANY CONSIDERATION, BY THE FRANCHISEE, WHICHEVER OCCURS FIRST, A COPY OF THIS PUBLIC OFFERING STATEMENT, TOGETHER WITH A COPY OF ALL PROPOSED AGREEMENTS RELATING TO THE FRANCHISE. THIS PUBLIC OFFERING STATEMENT CONTAINS A SUMMARY ONLY OF CERTAIN MATERIAL PROVISIONS OF THE FRANCHISE AGREEMENT. THE CONTRACT OR AGREEMENT SHOULD BE REFERRED TO FOR AN UNDERSTANDING OF ALL RIGHTS AND OBLIGATIONS OF BOTH THE FRANCHISOR AND THE FRANCHISEE.

## EXHIBIT K

### STATE EFFECTIVE DATES

The following states have franchise laws that require that the Franchise Disclosure Document be registered or filed with the state, or be exempt from registration: California, Hawaii, Illinois, Indiana, Maryland, Michigan, Minnesota, New York, North Dakota, Rhode Island, South Dakota, Virginia, Washington, and Wisconsin.

This document is effective and may be used in the following states, where the document is filed, registered or exempt from registration, as of the Effective Date stated below:

STATE	EFFECTIVE DATE
California	Different Form of FDD
Florida	Effective
Hawaii	Pending Registration
Illinois	Different Form of FDD
Indiana	<del>Pending Registration</del> April 30, 2026
Maryland	Pending Registration
Michigan	Effective
Minnesota	Pending Registration
New York	Pending Registration
North Dakota	<del>Pending Registration</del> April 2, 2026
Rhode Island	<del>Pending Registration</del> April 11, 2026
South Dakota	<del>Pending Registration</del> April 1, 2026
Utah	Effective
Virginia	<del>Pending Registration</del> Different Form of FDD
Washington	Different Form of FDD
Wisconsin	<del>Pending Registration</del> April 1, 2026

Other states may require registration, filing, or exemption of a franchise under other laws, such as those that regulate the offer and sale of business opportunities or seller-assisted marketing plans.

## EXHIBIT L

### RECEIPT

This disclosure document summarizes certain provisions of the franchise agreement and other information in plain language. Read this disclosure document and all agreements carefully.

The Federal Trade Commission requires ComForCare Franchise Systems, LLC to provide this disclosure document to you fourteen (14) calendar-days before you sign a binding agreement with, or make a payment to, the franchisor or an affiliate in connection with the proposed franchise sale.

In New York, New York law requires a franchisor to provide the franchise disclosure document at the earlier of the first personal meeting or 10 business days before the execution of the franchise or other agreement or the payment of any consideration that relates to the franchise relationship.

If ComForCare Franchise Systems, LLC does not deliver this disclosure document on time or if it contains a false or misleading statement, or a material omission, a violation of federal law and state law may have occurred and should be reported to the Federal Trade Commission, Washington, D.C. 20580 and the appropriate state agency listed in Exhibit C.

Franchise Seller: ComForCare Franchise Systems, LLC  
900 Wilshire Drive, Suite 102, Troy, MI 48084-1600

Sellers: Michael Meyers: 900 Wilshire Dr., Suite 102, Troy, MI 48084, 800-886-4044  
David Tarr: 900 Wilshire Dr., Suite 102, Troy, MI 48084, 800-886-4044

Date of Issuance: March 18, 2026

This I have received a disclosure document dated March 18, 2026, which included the following Exhibits:

Exhibit A	Financial Statements
Exhibit B	Franchise Agreement
Exhibit C	State Administrators and Agents for Service of Process
Exhibit D	Power of Attorney – Telephone and Internet
Exhibit E	Electronic Funds Transfer
Exhibit F	Sample Deposit Agreement
Exhibit G	Sample Release Agreement
Exhibit H	List of Franchise Locations
Exhibit I	Contact Information for Former Franchisees
Exhibit J	State Addenda
Exhibit K	State Effective Dates
Exhibit L	Receipts

PROSPECTIVE FRANCHISEE:

By: \_\_\_\_\_

Print Name: \_\_\_\_\_

Date: \_\_\_\_\_

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By: \_\_\_\_\_

Print Name: \_\_\_\_\_

Date: \_\_\_\_\_