

## ITEM 18 PUBLIC FIGURES

We do not use any public figure to promote our franchise.

## ITEM 19 FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

Table 1: 2025 US System Sales Performance

Franchised locations open for the full year of 2025	
Number of locations Reporting	149
Average gross sales	\$2,042,513.75
Median gross sales	\$1,693,229.65
Highest gross sales	\$8,044,488.89
Lowest gross sales	\$96,147.97

Table #1 includes only franchised locations that were open and operating for the full calendar year of 2025 (149 of 153 total "brick and mortar" locations).

Gross sales figures are derived from data reported by franchisees through the Weed Man system and compiled by us. These figures are not audited. We have access to franchisee reporting systems and review this data for consistency and completeness.

Some outlets have sold this amount. Your individual results may differ. There is no assurance that you'll sell as much. Some outlets have sold this amount. There is no assurance you'll do as well. If you rely upon our figures, you must accept the risk of not doing as well.

Table #2: 2025 Revenue Distribution

Quartile	# of Locations	Average Revenue	Median Revenue
First Quartile (Top 25%)	39	\$4,193,600.39	\$3,910,084.94
Second Quartile (26% to 50%)	36	\$2,347,330.60	\$2,344,943.14
Third Quartile (51% to 75%)	37	\$1,173,815.01	\$1,167,166.99
Fourth Quartile (76% to 100%)	37	\$347,272.33	\$349,248.93

Quartiles are based on the 149 locations (out of a total of 153 locations) that were open and operating for the full calendar year of 2025, as described in Table 1.

Gross sales figures are derived from data reported by franchisees through the Weed Man system and compiled by us.

These figures are not audited. We have access to franchisee reporting systems and review this data for consistency and completeness.

~~Some outlets have sold this amount. Your individual results may differ. There is no assurance that you'll sell as much. Some outlets have sold this amount. There is no assurance you'll do as well. If you rely upon our figures, you must accept the risk of not doing as well.~~

Other than the two tables shown above, we do not make any representations about a franchisee's future financial performance or the past financial performance of company-owned or franchised units. We also do not authorize our employees or representatives to make such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting Jennifer Lemcke, 9 Cobble Dick St. P.O. Box 490, Orono, Ontario L0B 1M0 CANADA; telephone (905) 579-4000 Ext 115; the Federal Trade Commission; and the appropriate state regulatory agencies.

The remainder of this page is blank.

<b>Provision</b>	<b>Article in Franchise Agreement</b>	<b>Summary</b>
(o) Franchisor's option to purchase franchisee's business	Article 9.4	Right to purchase for predetermined formula 30 days after Termination.
(p) Death or disability of franchisee	Articles 7.3	Franchise must be transferred to an approved buyer within 12 months.
(q) Non-competition covenants during the term of the franchise	Article 6.2	No involvements in any lawn care business. <u>Subject to applicable state law.</u>
(r) Non-competition covenants after the franchise is terminated or expires	Article 6.3	No interest for 2 years in lawn care business within the Territory, within another WM Territory, or within a 50-mile radius of the Territory. <u>Subject to applicable state law.</u>
(s) Modification of the agreement	Article 10.8	No modifications without writing.
(t) Integration/merger clause	Article 10.8	Only the terms of Franchise Agreement are binding (subject to state law). Any representations or promises made outside of the disclosure document and Franchise Agreement may not be enforceable. Nothing in the Franchise Agreement or in any related agreement is intended to disclaim representations made in this Franchise Disclosure Document.
(u) Dispute resolution by arbitration or mediation	Not Applicable	
(v) Choice of forum	Article 10.7	The parties agree to the jurisdiction of any court located in Delaware, subject to applicable state law.

**TURF HOLDINGS INC.  
FRANCHISE DISCLOSURE DOCUMENT  
MINNESOTA DISCLOSURE**

In accordance with the requirements of the state of Minnesota the following disclosure should be read in conjunction with the Franchise Disclosure Document. This disclosure supplements the information contained in the corresponding sections of the Franchise Disclosure Document. Any inconsistency with the information contained in the Franchise Disclosure Document or the Franchise Agreement will be resolved in favor of this Minnesota Disclosure and Minnesota law.

**THESE FRANCHISES HAVE BEEN REGISTERED UNDER THE MINNESOTA FRANCHISE ACT. REGISTRATION DOES NOT CONSTITUTE APPROVAL, RECOMMENDATION OR ENDORSEMENT BY THE COMMISSIONER OF COMMERCE OF MINNESOTA OR A FINDING BY THE COMMISSIONER THAT THE INFORMATION PROVIDED HEREIN IS TRUE, COMPLETE AND NOT MISLEADING.**

**THE MINNESOTA FRANCHISE ACT MAKES IT UNLAWFUL TO OFFER OR SELL ANY FRANCHISE IN THIS STATE WHICH IS SUBJECT TO REGISTRATION WITHOUT FIRST PROVIDING TO THE PROSPECTIVE FRANCHISEE, AT LEAST 7 DAYS PRIOR TO THE EXECUTION BY THE PROSPECTIVE FRANCHISEE OF ANY BINDING FRANCHISE OR OTHER AGREEMENT, OR AT LEAST 7 DAYS PRIOR TO THE PAYMENT OF ANY CONSIDERATION, BY THE FRANCHISEE, WHICHEVER OCCURS FIRST, A COPY OF THIS PUBLIC OFFERING STATEMENT, TOGETHER WITH A COPY OF ALL PROPOSED AGREEMENTS RELATING TO THE FRANCHISE. THIS PUBLIC OFFERING STATEMENT CONTAINS A SUMMARY ONLY OF CERTAIN MATERIAL PROVISIONS OF THE FRANCHISE AGREEMENT. THE CONTRACT OR AGREEMENT SHOULD BE REFERRED TO FOR AN UNDERSTANDING OF ALL RIGHTS AND OBLIGATIONS OF BOTH THE FRANCHISOR AND THE FRANCHISEE.**

**ITEM 5  
INITIAL FRANCHISE FEE**

For all franchises offered in the State of Minnesota, all initial fees payable to the franchisor before the business opens shall be deferred until the franchisor completes its pre-opening obligations.

**ITEM 7  
ESTIMATED INITIAL INVESTMENT**

For all franchises offered in the State of Minnesota, all initial fees payable to the franchisor before the business opens shall be deferred until the franchisor completes its pre-opening obligations.

Litigation. Minnesota Statutes, Section 80C.21 and Minnesota Rules 2860.4400(J) prohibit the franchisor from requiring litigation to be conducted outside Minnesota, requiring waiver of a jury trial, or requiring the franchisee to consent to liquidated damages, termination penalties or judgment notes. In addition, nothing in the Franchise Disclosure Document or agreement(s) can abrogate or

reduce (1) any of the franchisee's rights as provided for in Minnesota Statutes, Chapter 80C or (2) franchisee's rights to any procedure, forum, or remedies provided for by the laws of the jurisdiction.

Termination Rights. With respect to franchises governed by Minnesota law, the franchisor will comply with Minnesota Statutes, Section 80C.14, Subd. 3-5, which require (except in certain specified cases) (1) that a franchisee be given 90 days' notice of termination (with 60 days to cure) and 180 days notice for non-renewal of the franchise agreement and (2) that consent to the transfer of the franchise will not be unreasonably withheld.

Trademarks. The franchisor will protect the franchisee's rights to use the trademarks, service marks, trade names, logotypes or other commercial symbols or indemnify the franchisee from any loss, costs or expenses arising out of any claim, suit or demand regarding the use of the name. Minnesota considers it unfair to not protect the franchisee's right to use the trademarks. Refer to Minnesota Statutes, Section 80C.12, Subd. 1(g).

General Release of Claims. Minnesota Rules 2860.4400(D) prohibits a franchisor from requiring a franchisee to assent to a general release.

Injunctive Relief. The franchisee cannot consent to the franchisor obtaining injunctive relief. The franchisor may seek injunctive relief. See Minn. Rules 2860.4400J.

Limitations of Claims. The Limitations of Claims section must comply with Minnesota Statutes, Section 80C.17, Subd. 5.