

FRANCHISE DISCLOSURE DOCUMENT



Seniors Helping Seniors®
...A WAY TO GIVE AND TO RECEIVE®

Seniors Helping Seniors, LLC
A Delaware limited liability company
50 Grandview Boulevard
Wyomissing Hills, PA 19609
Telephone: (610) 927-2778
www.seniorshelpingseniors.com
info@seniorshelpingseniors.com

Seniors Helping Seniors, LLC offers franchises that provide certain medical and non-medical personal services such as companion care, homemaker services, transportation, shopping and errands, light handyman and repair services, personal care, Alzheimer's/dementia care (memory care) and TeleCare, assistive technologies, facility referral services, adult day care; and medical and home health services including skilled nursing, medication management, health monitoring, wound care, catheter management, injections and blood draws, occupational therapy and rehabilitation therapy (collectively, the "Services"). We also offer area development rights to franchisees to develop and operate additional Seniors Helping Seniors Businesses within specific geographic areas, pursuant to a development schedule.

The total investment necessary to begin operation of a Seniors Helping Seniors franchise under our Traditional Model is \$95,235 to \$155,940. This includes \$60,000 that must be paid to franchisor or its affiliates.

The total investment necessary to enter into a Development Agreement for the right to develop two (2) Seniors Helping Seniors franchises under our Traditional Model is \$135,235 to \$195,940. This includes \$100,000 that must be paid to franchisor or its affiliates.

The total investment necessary to begin operation of a Seniors Helping Seniors franchise under our Executive Model is \$110,235 to \$173,140. This includes \$60,000 that must be paid to franchisor or its affiliates.

The total investment necessary to enter into a Development Agreement for the right to develop two (2) Seniors Helping Seniors franchises under our Executive Model is \$150,235 to \$213,140. This includes \$100,000 that must be paid to franchisor or its affiliates.

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar days before you sign a binding agreement with, or make any payment to, the franchisor or any affiliate in connection with the proposed franchise sale. **Note, however, that no governmental agency has verified the information contained in this document.**

The terms of your contract will govern your franchise relationship. Don't rely on the disclosure document alone to understand your contract. Read all of your contract carefully. Show your contract and this disclosure document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as "[A Consumer's Guide to](#)

Buying a Franchise,” which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, D.C. 20580. You can also visit the FTC’s home page at www.ftc.gov for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

Issuance Date: March 31, 2026.

How to Use This Franchise Disclosure Document

Here are some questions you may be asking about buying a franchise and tips on how to find more information:

QUESTION	WHERE TO FIND INFORMATION
How much can I earn?	Item 19 may give you information about outlet sales, costs, profits or losses. You should also try to obtain this information from others, like current and former franchisees. You can find their names and contact information in Item 20 or Exhibit F.
How much will I need to invest?	Items 5 and 6 list fees you will be paying to the franchisor or at the franchisor's direction. Item 7 lists the initial investment to open. Item 8 describes the suppliers you must use.
Does the franchisor have the financial ability to provide support to my business?	Item 21 or Exhibit G includes financial statements. Review these statements carefully.
Is the franchise system stable, growing, or shrinking?	Item 20 summarizes the recent history of the number of company-owned and franchised outlets.
Will my business be the only Seniors Helping Seniors business in my area?	Item 12 and the "territory" provisions in the franchise agreement describe whether the franchisor and other franchisees can compete with you.
Does the franchisor have a troubled legal history?	Items 3 and 4 tell you whether the franchisor or its management have been involved in material litigation or bankruptcy proceedings.
What's it like to be a Seniors Helping Seniors franchisee?	Item 20 or Exhibit F lists current and former franchisees. You can contact them to ask about their experiences.
What else should I know?	These questions are only a few things you should look for. Review all 23 Items and all Exhibits in this disclosure document to better understand this franchise opportunity. See the table of contents.

What You Need To Know About Franchising *Generally*

Continuing responsibility to pay fees. You may have to pay royalties and other fees even if you are losing money.

Business model can change. The franchise agreement may allow the franchisor to change its manuals and business model without your consent. These changes may require you to make additional investments in your franchise business or may harm your franchise business.

Supplier restrictions. You may have to buy or lease items from the franchisor or a limited group of suppliers the franchisor designates. These items may be more expensive than similar items you could buy on your own.

Operating restrictions. The franchise agreement may prohibit you from operating a similar business during the term of the franchise. There are usually other restrictions. Some examples may include controlling your location, your access to customers, what you sell, how you market, and your hours of operation.

Competition from franchisor. Even if the franchise agreement grants you a territory, the franchisor may have the right to compete with you in your territory.

Renewal. Your franchise agreement may not permit you to renew. Even if it does, you may have to sign a new agreement with different terms and conditions in order to continue to operate your franchise business.

When your franchise ends. The franchise agreement may prohibit you from operating a similar business after your franchise ends even if you still have obligations to your landlord or other creditors.

Some States Require Registration

Your state may have a franchise law, or other law, that requires franchisors to register before offering or selling franchises in the state. Registration does not mean that the state recommends the franchise or has verified the information in this document. To find out if your state has a registration requirement, or to contact your state, use the agency information in Exhibit A.

Your state also may have laws that require special disclosures or amendments be made to your franchise agreement. If so, you should check the State Specific Addenda. See the Table of Contents for the location of the State Specific Addenda.

Special Risks to Consider About *This Franchise*

Certain states require that the following risk(s) be highlighted:

1. **Out-of-State Dispute Resolution.** The franchise agreement and Development Agreement require you to resolve disputes with the franchisor by mediation and/or litigation only in Pennsylvania. Out-of-state mediation or litigation may force you to accept a less favorable settlement for disputes. It may also cost more to mediate or litigate with the franchisor in Pennsylvania than in your own state.
2. **Spousal Liability.** Your spouse must sign a document that makes your spouse liable for all financial obligations under the franchise agreement even though your spouse has no ownership interest in the franchise. This guarantee will place both your and your spouse's marital and personal assets, perhaps including your house, at risk if your franchise fails.
3. **Sales Performance Required.** You must maintain minimum sales performance levels. Your inability to maintain these levels may result in loss of any territorial rights you are granted, termination of your franchise, and loss of your investment.
4. **Mandatory Minimum Payments.** You must make minimum royalty or advertising fund payments, regardless of your sales levels. Your inability to make the payments, may result in termination of your franchise and loss of your investment.
5. **Unopened Franchises.** The Franchisor has signed a significant number of Franchise Agreements with franchisees who have not yet opened their outlets. If other franchisees are experiencing delays in opening their outlets, you may also experience delays in opening your own outlet.
6. **Turnover Rate.** During the last three years, a large number of franchised outlets (28) were terminated, not renewed, re-acquired, or ceased operations for other reasons. This franchise could be a higher risk investment than a franchise in a system with a lower turnover rate.

**ADDITIONAL COVER PAGE
FOR THE STATE OF MICHIGAN**

THE STATE OF MICHIGAN PROHIBITS CERTAIN UNFAIR PROVISIONS THAT ARE SOMETIMES IN FRANCHISE DOCUMENTS. IF ANY OF THE FOLLOWING PROVISIONS ARE IN THESE FRANCHISE DOCUMENTS, THE PROVISIONS ARE VOID AND CANNOT BE ENFORCED AGAINST YOU:

- (A) A PROHIBITION ON THE RIGHT OF A FRANCHISEE TO JOIN AN ASSOCIATION OF FRANCHISEES.
- (B) A REQUIREMENT THAT A FRANCHISEE ASSENT TO A RELEASE, ASSIGNMENT, NOVATION, WAIVER, OR ESTOPPEL WHICH DEPRIVES A FRANCHISEE OF RIGHTS AND PROTECTIONS PROVIDED IN THIS ACT. THIS SHALL NOT PRECLUDE A FRANCHISEE, AFTER ENTERING INTO A FRANCHISE AGREEMENT, FROM SETTLING ANY AND ALL CLAIMS.
- (C) A PROVISION THAT PERMITS A FRANCHISOR TO TERMINATE A FRANCHISE PRIOR TO THE EXPIRATION OF ITS TERM EXCEPT FOR GOOD CAUSE. GOOD CAUSE SHALL INCLUDE THE FAILURE OF THE FRANCHISEE TO COMPLY WITH ANY LAWFUL PROVISION OF THE FRANCHISE AGREEMENT AND TO CURE SUCH FAILURE AFTER BEING GIVEN WRITTEN NOTICE THEREOF AND A REASONABLE OPPORTUNITY, WHICH IN NO EVENT NEED BE MORE THAN 30 DAYS, TO CURE SUCH FAILURE.
- (D) A PROVISION THAT PERMITS A FRANCHISOR TO REFUSE TO RENEW A FRANCHISE WITHOUT FAIRLY COMPENSATING THE FRANCHISEE BY REPURCHASE OR OTHER MEANS FOR THE FAIR MARKET VALUE AT THE TIME OF EXPIRATION, OF THE FRANCHISEE'S INVENTORY, SUPPLIES, EQUIPMENT, FIXTURES, AND FURNISHINGS. PERSONALIZED MATERIALS WHICH HAVE NO VALUE TO THE FRANCHISOR AND INVENTORY, SUPPLIES, EQUIPMENT, FIXTURES, AND FURNISHINGS NOT REASONABLY REQUIRED IN THE CONDUCT OF THE FRANCHISE BUSINESS ARE NOT SUBJECT TO COMPENSATION. THIS SUBSECTION APPLIES ONLY IF: (i) THE TERM OF THE FRANCHISE IS LESS THAN 5 YEARS; AND (ii) THE FRANCHISEE IS PROHIBITED BY THE FRANCHISE OR OTHER AGREEMENT FROM CONTINUING TO CONDUCT SUBSTANTIALLY THE SAME BUSINESS UNDER ANOTHER TRADEMARK, SERVICE MARK, TRADE NAME, LOGOTYPE, ADVERTISING, OR OTHER COMMERCIAL SYMBOL IN THE SAME AREA SUBSEQUENT TO THE EXPIRATION OF THE FRANCHISE OR THE FRANCHISEE DOES NOT RECEIVE AT LEAST 6 MONTHS ADVANCE NOTICE OF FRANCHISOR'S INTENT NOT TO RENEW THE FRANCHISE.
- (E) A PROVISION THAT PERMITS THE FRANCHISOR TO REFUSE TO RENEW A FRANCHISE ON TERMS GENERALLY AVAILABLE TO OTHER FRANCHISEES OF THE SAME CLASS OR TYPE UNDER SIMILAR CIRCUMSTANCES. THIS SECTION DOES NOT REQUIRE A RENEWAL PROVISION.
- (F) A PROVISION REQUIRING THAT ARBITRATION OR LITIGATION BE CONDUCTED OUTSIDE THIS STATE. THIS SHALL NOT PRECLUDE THE FRANCHISEE FROM ENTERING INTO AN AGREEMENT, AT THE TIME OF ARBITRATION, TO CONDUCT ARBITRATION AT A LOCATION OUTSIDE THIS STATE.
- (G) A PROVISION WHICH PERMITS A FRANCHISOR TO REFUSE TO PERMIT A TRANSFER OF OWNERSHIP OF A FRANCHISE, EXCEPT FOR GOOD CAUSE. THIS SUBDIVISION DOES NOT PREVENT A FRANCHISOR FROM EXERCISING A RIGHT OF FIRST REFUSAL TO PURCHASE THE FRANCHISE. GOOD CAUSE SHALL INCLUDE, BUT IS NOT LIMITED TO:
 - (i) THE FAILURE OF THE PROPOSED TRANSFEREE TO MEET THE FRANCHISOR'S THEN CURRENT REASONABLE QUALIFICATIONS OR STANDARDS.
 - (ii) THE FACT THAT THE PROPOSED TRANSFEREE IS A COMPETITOR OF THE FRANCHISOR OR SUBFRANCHISOR.

(iii) THE UNWILLINGNESS OF THE PROPOSED TRANSFEREE TO AGREE IN WRITING TO COMPLY WITH ALL LAWFUL OBLIGATIONS.

(iv) THE FAILURE OF THE FRANCHISEE OR PROPOSED TRANSFEREE TO PAY ANY SUMS OWING TO THE FRANCHISOR OR TO CURE ANY DEFAULT IN THE FRANCHISE AGREEMENT EXISTING AT THE TIME OF THE PROPOSED TRANSFER.

(H) A PROVISION THAT REQUIRES THE FRANCHISEE TO RESELL TO THE FRANCHISOR ITEMS THAT ARE NOT UNIQUELY IDENTIFIED WITH THE FRANCHISOR. THIS SUBDIVISION DOES NOT PROHIBIT A PROVISION THAT GRANTS TO A FRANCHISOR A RIGHT OF FIRST REFUSAL TO PURCHASE THE ASSETS OF A FRANCHISE ON THE SAME TERMS AND CONDITIONS AS A BONA FIDE THIRD PARTY WILLING AND ABLE TO PURCHASE THOSE ASSETS, NOR DOES THIS SUBDIVISION PROHIBIT A PROVISION THAT GRANTS THE FRANCHISOR THE RIGHT TO ACQUIRE THE ASSETS OF A FRANCHISE FOR THE MARKET OR APPRAISED VALUE OF SUCH ASSETS IF THE FRANCHISEE HAS BREACHED THE LAWFUL PROVISIONS OF THE FRANCHISE AGREEMENT AND HAS FAILED TO CURE THE BREACH IN THE MANNER PROVIDED IN SUBDIVISION (C).

(I) A PROVISION WHICH PERMITS THE FRANCHISOR TO DIRECTLY OR INDIRECTLY CONVEY, ASSIGN, OR OTHERWISE TRANSFER ITS OBLIGATIONS TO FULFILL CONTRACTUAL OBLIGATIONS TO THE FRANCHISEE UNLESS PROVISION HAS BEEN MADE FOR PROVIDING THE REQUIRED CONTRACTUAL SERVICES.

THE FACT THAT THERE IS A NOTICE OF THIS OFFERING ON FILE WITH THE ATTORNEY GENERAL DOES NOT CONSTITUTE APPROVAL, RECOMMENDATION, OR ENDORSEMENT BY THE ATTORNEY GENERAL.

As to any state law described in this addendum that declares void or unenforceable any provision contained in the Franchise Agreement, Franchisor reserves the right to challenge the enforceability of the state law by, among other things, bringing an appropriate legal action or by raising the claim in a legal action or arbitration that you have initiated.

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EXHIBITS

- A. State Agencies and Administrators
- B. Franchisor's Agents for Service of Process
- C. Franchise Agreement
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ITEM 1. THE FRANCHISOR AND ANY PARENTS, PREDECESSORS AND AFFILIATES

The Franchisor

To simplify the language in this disclosure document, the words “we,” “us” and “our” refer to SENIORS HELPING SENIORS, LLC, (“SHS” and/or “Franchisor”) the franchisor of this business. The words “you” and “your” refer to the person to whom we grant a franchise, whether you are a corporation, limited liability company or other business entity. If you are a corporation, limited liability company or other business entity, certain provisions of our Franchise Agreement also apply to your owners and will be noted.

We were formed in the State of Delaware on November 29, 2005, for the sole purpose of offering SENIORS HELPING SENIORS franchises. Our principal business address is 50 Grandview Boulevard, Wyomissing Hills, PA 19609, and we do business only under our corporate name.

In addition to the franchisees contained in Item 20 of this Disclosure Document, as of December 31, 2025, we also had eight international franchisees in Malta and the United Kingdom, which are disclosed separately in Exhibit F.

We do not have a parent company or any predecessors. We have not operated a business of the type to be operated by you.

Our Business Activities

We grant franchises for the operation of businesses in conjunction with the service mark “SENIORS HELPING SENIORS” and certain associated trade names, trademarks, service marks and logos that we refer to as the “Marks.” We refer to these businesses as “SENIORS HELPING SENIORS Businesses” and we refer to the SENIORS HELPING SENIORS Business you will operate as the “Franchised Business.”

SENIORS HELPING SENIORS Businesses offer companion care, homemaker services, transportation, shopping and errands, light handyman and repair services, personal care, Alzheimer’s/dementia care (memory care) and TeleCare, assistive technologies, facility referral services, adult day care; and medical and home health services including skilled nursing, medication management, health monitoring, wound care, catheter management, injections and blood draws, occupational therapy and rehabilitation therapy. Personal-care services, medical and home health services may be subject to more stringent state licensing requirements in some states.

Both the seniors who receive the service, and the seniors who provide the service, benefit from the relationship. The senior “receivers” are able to live in their homes independently, while the senior “providers” enjoy the benefits of actively participating in a second career. A SENIORS HELPING SENIORS Business typically requires at least 350 square feet of space for an office. You may operate the Franchised Business from your home or from an office facility located near a major expressway or other main road.

You will operate the Franchised Business according to our System, which is described in greater detail in our Franchise Agreement attached as Exhibit C to this disclosure document. We have two different models that you may operate the Franchised Business under. The first is our “Traditional Model” which assumes that you will be an owner-operator. The second is our “Executive Model” which assumes that you will hire a Designated Manager to operate the Franchised Business.

We have offered franchises for SENIORS HELPING SENIORS Businesses since February 15, 2006. We also offer area development rights to franchisees to develop and operate additional Seniors Helping Seniors Businesses within specific geographic areas. We do not offer franchises in any other line of business and we are not engaged in any other line of business. We have not previously offered franchises in this or any other business.

We also offer qualified individuals and entities the right to open and operate multiple SENIORS HELPING SENIORS Businesses within a designed geographical area (the “Development Area”) under our current form of area development agreement that is attached to this Disclosure Document as Exhibit E (the “Development Agreement”), which will also outline a schedule or defined period of time in which you must open and commence operating each SENIORS HELPING SENIORS Business (a “Development Schedule”).

You will be required to sign a Franchise Agreement for your initial SENIORS HELPING SENIORS Business at the same time you sign your Development Agreement, and you will eventually need to sign our then-current form of franchise agreement for each SENIORS HELPING SENIORS Business, which may differ from the current Franchise Agreement included with this Disclosure Document.

Our Affiliates

Our affiliate, The Power of Love for Seniors doing business as Seniors Helping Seniors, was formed on March 24th, 2014, and it is located at 203 Ulrich Lane, Leesport, Pennsylvania 19533. Our affiliate operates a Seniors Helping Seniors business in the same manner as the franchise being offered in this Disclosure Document and has operated that business since March 2014. Our affiliate does not offer and has not previously offered franchises in this or in any other line of business.

Market and Competition

The market for the services offered by SENIORS HELPING SENIORS Businesses includes the elderly and homeowners in general. We believe the market for in-home personal services, such as in-home elderly care, home assistance, companion care, transportation, homemaking and maintenance and repair to senior citizens is well developed and competitive. There are a number of companies offering in-home care services and/or medical services for the elderly and a number of companies offering home maintenance, repair and cleaning services. As a franchisee you will likely face competition from national and local businesses as well as individuals offering one or more of the services offered by SENIORS HELPING SENIORS Businesses.

Industry Specific Regulations

Some states have laws regulating certain of the services offered by SENIORS HELPING SENIORS Businesses. Some states require providers of companion care services and/or personal-care services to be licensed by health agencies or other state agencies and all states require providers of home health services to be licensed. Some states require providers of home maintenance or repair services to be licensed or certified by contractor boards or other state agencies.

Additionally, you must comply with all laws, rules and regulations governing the operation of the Franchised Business and obtain all permits and licenses necessary to operate the Franchised Business. Many states and local jurisdictions have enacted laws, rules, regulations and ordinances which may apply to the operation of your Franchised Business, including those which: (a) establish general standards, specifications and requirements for the construction, design and maintenance of the business site and premises; (b) regulate matters affecting the health, safety and welfare of your customers, such as general health and sanitation requirements, restrictions on smoking, availability of and requirements for public accommodations, including restroom facilities and public access; (c) set standards pertaining to employee health and safety; (d) set standards and requirements for fire safety and general emergency preparedness; and (e) regulate the proper

use, storage and disposal of waste or other hazardous materials.

Agents for Service of Process

Our agents for service of process are listed in Exhibit B to this Disclosure Document.

Other Business

SHS offers no other lines of business other than those stated in this document.

ITEM 2. BUSINESS EXPERIENCE

Chairwoman: Kiran Yocom

Kiran Yocom has been Chairwoman since February 2006 in Wyomissing, PA. She has been the Executive Director of the non-profit Seniors Helping Seniors from September 1998 to March 2021 in Wyomissing, PA.

CEO: Philip W.S. Yocom

Philip W.S. Yocom became our CEO in October 2006 in Wyomissing, PA, and was previously the President from February 2006 to October 2006. Philip was previously Director of the non-profit Seniors Helping Seniors from September 1998 to March 2021 in Wyomissing, PA.

President: Namrata Yocom-Jan

Namrata Yocom-Jan became the President in December 2020 in Wyomissing, PA. From May 2016 to December 2020, she was our Executive Vice President in Wyomissing, PA.

COO: Daniel Jan

Daniel Jan joined Seniors Helping Seniors® as Regional Owner in May 2007 and became Chief Operating Officer in June 2020. From April 2007 to June 2020, Daniel served as our Vice President of Operations. Daniel performs his services in Leesport, PA.

Accountant – Neil Rivel

Neil Rivel has served as our Accountant since January 2026 in Leesport, PA. Previously, Neil served as Controller for Wellsite Fishing & Rental Services LLC, DBA Dynamix Engineering and Service Group from July 2023 to November 2025 and before that was Controller and HR Manager for Austin Master Services LLC, initially based out of Pottstown PA then Canonsburg PA from April 2014 to May 2023.

Director of Marketing – Stephen Bon

Stephen Bon has served as our Director of Marketing since November 2021 in Wyomissing, PA. Stephen started Bon's Eye Marketing -- a full-service brand development agency -- in 2008.

Senior Business Consultant – Brian Smith

Brian Smith has served as our Senior Business Consultant since September 2021 in Pottstown, PA. Prior to that time, Brian was Owner of TFM Partners LLC in Pottstown, PA from May 2015 to June 2021.

Franchise Consultant – Dave Wagner

Dave Wagner has served as our Franchise Consultant since April 2022 in Hershey, PA. Previously,

Dave served as the Chief Operating Officer for Dasher Services, Inc. in Harrisburg, PA from August 2019 to October 2021 and as Executive Director of Country meadows at Home in Hershey, PA from November 2010 to April 2018.

Franchise Consultant – Jessica Zornes

Jessica Zornes has served as our Franchise Consultant since October 2024 in Tiffin, Ohio. Previously, Jessica served as a Franchise Business Consultant with HomeWell Care Services in Burkburnett, Texas from February 2024 to October 2024. Jessica also served as a Program Administrator with Oriana House in Tiffin, Ohio from April 2023 to February 2024. Jessica also served as an Area Manager with Comfort Keepers in Tiffin, Ohio from April 2019 to April 2023.

Franchise Consultant – Paul Pilatowski

Paul Pilatowski has served as our Franchise Consultant since August 2025 in Erie, Pennsylvania. Previously, he served as an Executive Director for Senior Helpers in Erie, Pennsylvania, from October 2018 to August 2025.

Franchise Consultant – Jayne Barton

Jayne Barton has served as our Franchise Consultant since September 2025 in Fostoria, Michigan. She previously served as an Operating Director with Cornerstone Caregiving in Saginaw, Michigan from May 2021 to September 2025. She also served as Vice President of Operations for Premier Senior Living from August 2018 to May 2021 in Fostoria, Michigan.

Franchise Consultant – Deborah Simpson

Deborah Simpson has served as our Franchise Consultant since February 2026 in St. Louis, Missouri. Previously, she served as a Franchise Business Consultant with HomeWell Care Services from November 2022 to September 2025 in Ballwin, Missouri. She also previously served as a Franchise Business Consultant with The Goddard School from August 2021 to September 2022 in St. Louis, Missouri. From April 2018 to August 2021, she served as a Franchise Operations Leader with Fantastic Sams in St. Louis, Missouri.

ITEM 3. LITIGATION

Helping Seniors of the Valley, LLC v. Seniors Helping Seniors, LLC, N17C-06- 331-JAP

In July 2017, Helping Seniors of the Valley, LLC, a franchisee, sued us in Delaware state court, claiming that it had not been provided with a Franchise Disclosure Document (“FDD”) upon renewal and that we had breached certain contract terms. We moved to dismiss the complaint because the franchisee was properly disclosed, the law does not require disclosure upon renewal, and because the franchisee’s complaint did not adequately state a claim for which relief may be granted. After a December 2017 hearing, the plaintiff voluntarily dismissed all claims. We then moved for an order requiring the plaintiff to pay the fees and costs we incurred in this litigation and subsequently reached an acceptable settlement. Franchisee paid us \$120,000 in twenty-six monthly payments.

Compassionate Hands, LLC, et al. v. Seniors Helping Senior, LLC, U.S.D.C S.D.C.Fl. Case No. 18-80705

In May of 2018, Compassionate Hands, James L. Hansen and Larry R. Weaver filed a suit against us in the United States District Court for the Southern District of Florida. Both parties alleged breached of various provisions of the Master License Agreements. We filed a motion to dismiss the case without prejudice and Compassionate Hands filed a notice of voluntary dismissal. We filed a motion for attorney’s fees in

connection with the dismissal of the Florida action. The Florida Court ultimately denied the request for attorney's fees. On January 31, 2019, Compassionate Hands initiated another suit in the United States District Court for the District of Delaware entitled *Hansen, et al. v. Seniors Helping Seniors, LLC*, Case No. 19-00296. We filed a counterclaim. As the parties did not want to engage in protracted litigation, each executed a final settlement agreement dated October 17, 2019, and the parties filed a joint stipulation of dismissal with prejudice and the action is over.

Other than the actions above, no litigation is required to be disclosed in this Item.

ITEM 4. BANKRUPTCY

No bankruptcy information is required to be disclosed in this Item.

ITEM 5. INITIAL FEES

Franchise Agreement

Franchise Fee

You must pay an initial "Franchise Fee" of \$55,000 for a single unit when you sign the Franchise Agreement. The Franchise Fee is paid to us in a lump sum and is nonrefundable for a single unit. If you are a current franchisee and are purchasing an additional unit that is contiguous to your original Territory, the Franchise Fee is \$40,000. If you purchase a Territory that has more than 250,000 people, then we reserve the right to increase your Franchise Fee on a pro-rated basis depending on how many additional people are in your Territory.

Training Fee

You must pay a \$5,000 Training fee when you sign the Franchise Agreement. This amount is nonrefundable and is intended to reimburse us for costs that we incur in evaluating and accessing evolving training and technologies that may be utilized in the ongoing operation of the Franchised Business.

U.S. Veteran Qualifying Franchisees:

We will reduce the initial franchise fee by \$3,000 for the first Franchised Business and Territory purchased by a U.S. military veteran (as established in accordance with our policies as we may adopt periodically) and for franchisees that are corporations, limited liability companies or other entities for which a U.S. military veteran owns a majority of the equity interest ("U.S. Military Veteran Program"). The U.S. Military Veteran Program is available to all qualified individuals who either have received an honorable discharge from one of the U.S. Armed Forces (i.e., Army, Navy, Air Force, Coast Guard or Marine Corps), or are currently serving in one of the U.S. Armed Forces and eligible to receive an honorable discharge, or their entities as noted above. If you do not continue to meet this ownership requirement for at least two years after acquiring the new franchise, you must pay us the difference between the full initial franchise fee which would have been due had you not qualified for the U.S. Military Veteran Program and the reduced amount you paid, which amount becomes due immediately at the time you no longer meet the ownership requirement. We reserve the right to extend, change or discontinue the U.S. Military Veteran Program at any time. These discounts on two or more Franchised Businesses only applies at the time of purchase of the first unit.

Development Agreement

Development Fee

If we grant you the right to develop two (2) or more Franchised Businesses under a Development Agreement, you are required to pay us a development fee that is based on the number of Franchised Businesses

we grant you the right to develop within your Development Area.

The development fee is due upon execution of your Development Agreement and is calculated as follows: (i) \$55,000 for your first Franchised Business; (ii) \$40,000 for your second Franchised Business; and (iii) \$35,000 for the third and each additional Franchised Business (collectively, the “Development Fee”). The Development Fee is nonrefundable and deemed fully earned upon payment. In order to receive the discounted pricing set forth herein, you must purchase these Territories at the same time and they must be contiguous with one another.

Except as otherwise provided in this Item, the initial fees are uniform to all franchisees in the System.

ITEM 6. OTHER FEES

Type of Fee	Amount	Due Date	Remarks
Royalty Fee ^{1,2}	The Royalty Fee is equal to the greater of: (i) 6% of Gross Sales up to \$400,000 and 5% of Gross Sales in excess of \$400,000, or (ii) the Minimum Monthly Royalty Fee	Monthly on the 10 th	See definition of Gross Sales.
Brand Development Fund Contribution	Up to but not to exceed 1% of Gross Sales	Monthly on the 10 th	No fee is currently assessed, but we reserve the right to charge one in the future.
Regional Advertising Fund Contribution	Up to 1% of Gross Sales.	Monthly on the 10 th	The ~~formula~~ amount, up to 1% of Gross Sales, is determined by each regional franchise Council.
Website Fee	The then-current fee, which is currently \$30 per month. The Website Fee will not increase by more than \$15 each year.	Monthly on the 10 th	Paid directly to us.
Local Marketing Expenditure	The greater of (i) 5% of Gross Sales, or (ii) \$2,000.	Quarterly	You must pay your Local Marketing expenditures directly to suppliers of advertising services, subject to our approval.
Grand Opening Expenditure	A minimum of \$20,000.	Prior to Opening	You must pay this amount directly to suppliers of advertising services, subject to our approval.
Audit Expenses	~~Cost~~ Actual cost of audit	Upon demand	Audit costs payable only if the audit shows an understatement in amounts due of at least 5%.
Late Fees	Two (2) times the prime rate then being charged by Chase Manhattan Bank,	Upon demand	Applies to all overdue Royalty Fees, Advertising Fund Contributions and

	N.A. or the highest rate allowed by law (whichever is less), plus <u>actual</u> collection costs.		other amounts due to us or our affiliates. This also applies to any understatement in amounts due revealed by an audit.
Late Reports	\$100 per month.	Upon demand	Applies to any late submission.
Insurance Policies	Amount of unpaid premiums plus our <u>actual</u> expenses in obtaining coverage for you.	Upon demand	Payable only if you fail to maintain required insurance coverage and we elect to obtain insurance coverage for you.
Transfer Fee	The lesser of \$15,000 or 50% of the then current initial franchise fee for the first territory and \$5,000 for each subsequent territory (if transferred at the same time), plus attorney's fees and any and all third-party costs (including any broker or consultant fees). The fee is subject to state law.	Time of transfer	Does not apply to a transfer made by you to a corporation or other legal entity formed solely for the convenience of ownership.
Customer Service	All costs incurred in assisting your customers ranging from \$30 to \$50 per hour plus automobile expenses.	Upon demand	You must reimburse us if we determine it is necessary to service your customers.
Cost of Enforcement	All costs including attorneys' fees.	Upon demand	You must reimburse us for all costs in enforcing obligations under the Franchise Agreement if we prevail.
Indemnification	All costs including attorneys' fees.	Upon demand	You must defend lawsuits at your cost and hold us harmless against lawsuits arising from your operation of the Franchised Business.
Renewal Fee	\$10,000 for the first Franchised Business, and \$5,000 for each subsequent Franchised Business.	At least two months prior to renewal	Paid directly to us.
Interim Management Fee	\$400/day plus <u>actual</u> costs and expenses.	Upon demand	In the event you or your management team become incapacitated or claims are made concerning misrepresentations or fraudulent or deceptive practices.
Tax Fee	All costs assessed by federal, state or local tax	Upon demand	

	agency		
Operations CRM Software	The then-current amount, which is currently \$9/Client per Month with \$120 minimum	Upon start of business	Fees are due to Vendor directly <u>and we do not collect or charge any markup on this fee.</u>
Care Academy	The then-current amount, which is currently \$168/month.	Upon start of business	Fees are due to Vendor directly <u>and we do not collect or charge any markup on this fee.</u>
WelcomeHome	The then-current amount, which is currently \$200/month.	Upon start of business	Fees are due to Vendor directly <u>and we do not collect or charge any markup on this fee.</u>
Augusta	The then-current amount, which is currently \$329/month.	Upon start of business	Fees are due to Vendor directly <u>and we do not collect or charge any markup on this fee.</u>
National Convention	\$2,500 per person	Upon demand	Attendance at the National Convention is mandatory. The National Convention fee is due whether or not you attend the National Convention.

* All citations of Section numbers throughout this disclosure document refer to the Franchise Agreement, which is attached as Exhibit C.

No other fees or payments are to be paid to us, and we do not impose or collect any other fees or payments for any other third party. All fees are generally non-refundable. All fees are uniformly imposed.

NOTES

1. Gross Sales. The term "Gross Sales" means the total amount of all revenues you receive from the sale of services or products from all sources in connection with the Franchised Business whether or not collected by you and whether for check, cash, credit or otherwise, including all proceeds from any business interruption insurance but excluding all refunds made in good faith, and any sales and equivalent taxes that you collect for or on behalf of, and pay to, any governmental taxing authority. Gross sales will include all fees collected for services you perform or provide even if they are beyond the scope of the services permitted under the Manual or the System generally. (Section IV.C.)
2. Royalty Fee. You must pay us a continuing non-refundable monthly royalty fee initially equal to (i) six percent (6%) of monthly Gross Sales (as that term is defined herein) or (ii) five percent (5%) of annualized Gross Sales in excess of \$400,000.

During the first two weeks of each new calendar year, we will reconcile annual Gross Sales for the prior year. If Gross Sales for the prior year increase above or decrease below the threshold or five percent (5%), we will adjust the royalty fee accordingly in the new calendar year. In addition, if you have at least six months of continuous operation in your first year of operations, we will annualize your Gross Sales for purposes of reconciliation and determination of whether to adjust your royalty fee accordingly.

Commencing on the fourth month the Monthly Minimum Royalty Fee is detailed in the table

below:

Royalty Fee Calculation		
Time Period	Monthly Minimum Gross Sales	Monthly Minimum Royalty Fee
4 th Month through the 12 th Month	\$7,500	\$450
13 th Month through the 24 th Month	\$10,833	\$650
25 th Month through the 36 th Month	\$15,833	\$950
37 th Month through the 48 th Month	\$20,833	\$1,250
49 th Month through the Remaining Term	\$25,000	\$1,500

If you fail to meet the Monthly Minimum Gross Sales requirement during any period outlined above, then you must pay us the Monthly Minimum Royalty Fee and we may establish or operate, or license others to establish or operate, SENIORS HELPING SENIORS Businesses or competing businesses within your Territory. If you fail to meet the Monthly Minimum Gross Sales requirement, we reserve the right to require you to attend additional training.

Franchisor-owned outlets do not have controlling voting power on any fees imposed by franchisee cooperatives.

ITEM 7. ESTIMATED INITIAL INVESTMENT

YOUR ESTIMATED INITIAL INVESTMENT UNDER A FRANCHISE AGREEMENT

TRADITIONAL MODEL

Type of Expenditure	Amount	Method of Payment	When Due	To Whom Payment Is To Be Made
Franchise Fee ¹	\$55,000	Wire or as arranged	Upon Signing Franchise Agreement	Us
Training Fee ¹²	\$5,000	Wire or as arranged	Upon Signing Franchise Agreement	Us
Real Estate/Rent ^{2, 15}	\$0 - \$2,800	As Arranged	Before Beginning Operations	Lessor
Utility Deposits ^{3, 15}	\$0 - \$300	As Arranged	Before Beginning Operations	Utilities
Leasehold Improvements ⁴	\$0 - \$2,000	As Arranged	Before Beginning Operations	Third Parties
Furniture, Fixtures & Improvements ⁵	\$0 - \$10,000	As Arranged	Before Beginning Operations	Third Parties
Insurance ⁶	\$2,000 - \$5,000	As Arranged	Before Beginning Operations	Third Parties

Signage ^{7, 15}	\$75 - \$750	As Arranged	Before Beginning Operations	Third Parties
Office Equipment & Supplies ⁸	\$2,500 - \$4,000	As Arranged	Before Beginning Operations	Third Parties
Grand Opening Advertising (3 months) ⁹	\$20,000	As Arranged	First 3 Months Of Operation	Third Parties
Software ¹⁰	\$2,500 - \$3,500	As Arranged	Before Beginning Operations	Approved Suppliers
Career Apparel ¹¹	\$460 - \$890	As Arranged	Before Beginning Operations	Third Parties
Travel Training Expenses ¹²	\$0- \$3,500	As Arranged	Before Beginning Business	Third Parties
Licenses & Permits ¹³	\$1,200 - \$7,000	As Arranged	Before Beginning Business	Licensing Authority
Legal & Accounting ¹⁴	\$1,500 - \$3,500	As Arranged	Before Beginning Business	Attorney/Accountant
Salaries ¹⁶	\$0 - \$15,000	As Arranged	First 3 Months Of Operation	Employees
Licensing Consulting ¹⁷	\$0 - \$7,000	As arranged	Before Beginning Operations	Third Parties
Additional Funds (3 months) ¹⁸	\$5,000 - \$10,700	As Arranged	As Necessary	You Determine
TOTAL	\$95,235 - \$155,940			

NOTES

1. **Franchise Fee.** The Franchise Fee and the Training Fee are described in greater detail in Item 5 of this Disclosure Document. If you purchase a second territory, the Franchise Fee is \$40,000. If you purchase three or more territories initially, the Franchise Fee for each additional territory will be \$35,000. The Franchise Fee is non-refundable.

2. **Real Estate/Rent.** You will need at least 350 square feet of space for an office and for the storage of equipment and supplies. You may operate the Franchised Business from your home if we agree that your home is suitable. You must lease or otherwise provide a suitable facility for the operation of the Franchised Business. We assume that you will have to pay the first month's rent and a security deposit equal to one month's rent in advance. The rent you pay is typically not refundable, but your security deposit may be under certain circumstances. If you operate out of your home, your real estate / rent will be zero. The amounts listed are estimates for 3 months' rent and a security deposit.

3. **Utility Deposits.** If you are a new customer of your local utilities, you will generally have to pay deposits with local utilities for services such as electric, telephone, gas and water. If you operate out of your home, your utility deposits will be zero.

4. **Leasehold Improvements.** To convert the existing facility into a Franchised Business, the facility must be renovated according to our standards and specifications. The low estimate reflects operating the Franchised Business from your home where no improvements would likely be required.

5. **Furniture, Fixtures & Improvements.** You will be required to purchase (or lease) office furniture and the equipment necessary for providing the various services offered by SENIORS HELPING

SENIORS Businesses. Although some of these items may be leased, the range shown represents the actual purchase price. If you have a home-based office you would likely not be required to get any furniture.

6. Insurance. Requirements are described in greater detail in Section XI of the Franchise Agreement.

7. Signage. This range includes the cost of all signage used in the Franchised Business. If you operate out of your home, your initial fees will be zero.

8. Office Equipment and Supplies. You must purchase general office supplies including stationery, business cards and typical office equipment. This amount also includes the cost to obtain computer hardware.

9. Grand Opening. You will be required to spend a minimum of \$20,000 on marketing efforts to include grand opening advertising during the first 3 months of operation. You may choose to spend more. Factors that may affect your decision on the actual amount to spend include local media cost, location of the Franchised Business and customer demographics in the surrounding area. Also, it would depend on how quickly you want to build your business. Someone choosing to build a large business may want to invest more money into advertising upfront.

10. Software. You will be required to purchase computer software to manage client tracking, billing scheduling, accounting, and website activities for the Franchised Business. Our computer software and hardware requirements are described in greater detail in The Manual.

11. Career Apparel. You will be required to purchase career apparel with the SENIORS HELPING SENIORS name and logo, such as hats, sweaters, and shirts, to be worn by the employees of the Franchised Business. Currently, you may use career apparel that you already own. In this case, we require that you send the apparel to us. We have made arrangements with a local vendor that will embroider the SHS logo at a cost to you of \$11 per logo. The range of costs represents the purchase of this apparel and includes the estimated cost of postage to send the apparel to and from us for the embroidery of the logo.

12. Training. The cost of initial training is included in the Franchise Fee. We currently hold the initial training program virtually, however, if we decide to hold it in person, you are responsible for transportation and expenses for food and lodging while attending training. Due to COVID, all of our trainings are currently virtual and do not require travel. This may change in the future. This fee is nonrefundable.

13. Licenses & Permits. Local government agencies typically charge fees for such things as operating licenses.

14. Legal & Accounting. You will need to employ an attorney, an accountant and other consultants to assist you in establishing your Franchised Business. These fees may vary from location to location depending upon the prevailing rate of attorneys', accountants' and consultants' fees.

15. Home Based Business. You may choose to operate your business out of a home office and use a vehicle that you already own. By doing so you will not incur certain start-up costs such as rent, utility deposits, vehicle payments, etc.

16. Salaries. We recommend that you have a minimum amount of money available to cover employees' salaries should you choose to have office staff for the first 3 months of operating the business. If you do not hire office staff, your investment would be zero for the first 3 months.

17. Licensing Consulting. If you wish to engage a third party to assist in the licensing process, you may hire an outside consultant.

18. Additional Funds. We recommend that you have a minimum amount of money available to cover operating expenses, including employees' salaries, for the first 3 months that the Franchised Business is open. This estimate, as well as the others set forth in the Item 7 Chart above, are based on (a) the experience of us and our affiliates, (b) general trends in our franchisees' collective experience, and (c) estimates we receive from our suppliers/vendors. Any amounts paid to us are nonrefundable.

YOUR ESTIMATED INITIAL INVESTMENT UNDER A DEVELOPMENT AGREEMENT (2-PACK)
TRADITIONAL MODEL

Type of Expenditure	Offering	Amount	Method of Payment	When Due	To Whom Payment is to Be Made
Initial Development Fee²	2-Pack	\$95,000	Lump Sum	Upon Execution of Development Agreement	Franchisor
Initial Investment to Open Initial Franchised Business³		\$40,235 to \$100,940	See Chart A of this Item 7.		
Total	2-Pack	\$135,235 to \$195,940	This is the total estimated initial investment to enter into a Development Agreement for the right to develop a total of two (2) Franchised Businesses, as well as the costs to open and commence operating your initial Franchised Business for the first three (3) months (as described more fully in Chart A of this Item 7).		

Explanatory Notes:

1. General Note. All fees and payments are non-refundable, unless otherwise stated or permitted by the payee. This Chart details the estimated initial investment associated with executing a Development Agreement for the right to own and operate two (2) Franchised Businesses, as well as the initial investment to open your first Franchised Business under your Development Schedule.
2. Development Fee. The Development Fee is described in greater detail in Item 5 of this Disclosure Document, and the Development Fee is for the right to open and operate a total of two (2) Franchised Businesses (provided you comply with your development obligations under the Development Agreement). If you choose to open more than two (2) Franchised Businesses, your Development Fee will be calculated as follows: \$55,000 for the first Franchised Business, \$40,000 for your second Franchised Business, and \$35,000 for the third and each additional Franchised Business. In order to receive the discount on these additional Franchised Businesses, they must be purchased at the same time. This fee is nonrefundable.
3. Initial Investment to Open Initial Franchised Business. This figure represents the total estimated initial investment required to open the initial Franchised you agreed to develop under the Development Agreement. You will be required to enter into our then-current form of franchise agreement for the initial Franchised Business you develop under the Development Agreement, once you have found a premises that we have the right to approve. The range includes all the items outlined in Chart 7(A) of this Item, except for the Initial Franchise Fee (because you are not required to pay any Initial Franchise Fee for those businesses you develop

under the Development Agreement). It does not include any of the costs you will incur in opening any additional businesses that you are granted the right to develop under your Development Agreement.

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YOUR ESTIMATED INITIAL INVESTMENT UNDER A FRANCHISE AGREEMENT

EXECUTIVE MODEL

Type of Expenditure	Amount	Method of Payment	When Due	To Whom Payment Is To Be Made
Franchise Fee ¹	\$55,000	Wire or as arranged	Upon Signing Franchise Agreement	Us
Training Fee ¹²	\$5,000	Wire or as arranged	Upon Signing Franchise Agreement	Us
Real Estate/Rent ^{2, 15}	\$0 - \$4,000	As Arranged	Before Beginning Operations	Lessor
Utility Deposits ^{3, 15}	\$0 - \$300	As Arranged	Before Beginning Operations	Utilities
Leasehold Improvements ⁴	\$0 - \$2,000	As Arranged	Before Beginning Operations	Third Parties
Furniture, Fixtures & Improvements ⁵	\$0 - \$10,000	As Arranged	Before Beginning Operations	Third Parties
Insurance ⁶	\$2,000 - \$5,000	As Arranged	Before Beginning Operations	Third Parties
Signage ^{7, 15}	\$75 - \$750	As Arranged	Before Beginning Operations	Third Parties
Office Equipment & Supplies ⁸	\$2,500 - \$5,000	As Arranged	Before Beginning Operations	Third Parties
Grand Opening Advertising (3 months) ⁹	\$20,000	As Arranged	First 3 Months Of Operation	Third Parties
Software ¹⁰	\$2,500 - \$3,500	As Arranged	Before Beginning Operations	Approved Suppliers
Career Apparel ¹¹	\$460 - \$890	As Arranged	Before Beginning Operations	Third Parties
Travel Training Expenses ¹²	\$0 - \$3,500	As Arranged	Before Beginning Business	Third Parties
Licenses & Permits ¹³	\$1,200 - \$7,000	As Arranged	Before Beginning Business	Licensing Authority
Legal & Accounting ¹⁴	\$1,500 - \$3,500	As Arranged	Before Beginning Business	Attorney/Accountant
Salaries ¹⁶	\$15,000 - \$30,000	As Arranged	First 3 Months Of Operation	Employees
Licensing Consulting ¹⁷	\$0 - \$7,000	As arranged	Before Beginning Operations	Third Parties
Additional Funds (3 months) ¹⁸	\$5,000 - \$10,700	As Arranged	As Necessary	You Determine

TOTAL	\$110,235 - \$173,140			
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NOTES

1. **Franchise Fee.** The Franchise Fee and the Training Fee are described in greater detail in Item 5 of this Disclosure Document. If you purchase a second territory, the Franchise Fee is \$40,000. If you purchase three or more territories initially, the Franchise Fee for each additional territory will be \$35,000. The Franchise Fee is non-refundable.

2. **Real Estate/Rent.** You will need at least 350 square feet of space for an office and for the storage of equipment and supplies. You may operate the Franchised Business from your home if we agree that your home is suitable. You must lease or otherwise provide a suitable facility for the operation of the Franchised Business. We assume that you will have to pay the first month's rent and a security deposit equal to one month's rent in advance. The rent you pay is typically not refundable, but your security deposit may be under certain circumstances. If you operate out of your home, your real estate / rent will be zero. The amounts listed are estimates for 3 months' rent and a security deposit.

3. **Utility Deposits.** If you are a new customer of your local utilities, you will generally have to pay deposits with local utilities for services such as electric, telephone, gas and water. If you operate out of your home, your utility deposits will be zero.

4. **Leasehold Improvements.** To convert the existing facility into a Franchised Business, the facility must be renovated according to our standards and specifications. The low estimate reflects operating the Franchised Business from your home where no improvements would likely be required.

5. **Furniture, Fixtures & Improvements.** You will be required to purchase (or lease) office furniture and the equipment necessary for providing the various services offered by SENIORS HELPING SENIORS Businesses. Although some of these items may be leased, the range shown represents the actual purchase price. If you have a home-based office you would likely not be required to get any furniture.

6. **Insurance.** Requirements are described in greater detail in Section XI of the Franchise Agreement.

7. **Signage.** This range includes the cost of all signage used in the Franchised Business. If you operate out of your home, your initial fees will be zero.

8. **Office Equipment and Supplies.** You must purchase general office supplies including stationery, business cards and typical office equipment. This amount also includes the cost to obtain computer hardware.

9. **Grand Opening.** You will be required to spend a minimum of \$20,000 on marketing efforts to include grand opening advertising during the first 3 months of operation. You may choose to spend more. Factors that may affect your decision on the actual amount to spend include local media cost, location of the Franchised Business and customer demographics in the surrounding area. Also, it would depend on how quickly you want to build your business. Someone choosing to build a large business may want to invest more money into advertising upfront.

10. **Software.** You will be required to purchase computer software to manage client tracking,

billing scheduling, accounting, and website activities for the Franchised Business. Our computer software and hardware requirements are described in greater detail in The Manual.

11. Career Apparel. You will be required to purchase career apparel with the SENIORS HELPING SENIORS name and logo, such as hats, sweaters, and shirts, to be worn by the employees of the Franchised Business. Currently, you may use career apparel that you already own. In this case, we require that you send the apparel to us. We have made arrangements with a local vendor that will embroider the SHS logo at a cost to you of \$11 per logo. The range of costs represents the purchase of this apparel and includes the estimated cost of postage to send the apparel to and from us for the embroidery of the logo.

12. Training. The cost of initial training is included in the Franchise Fee. We currently hold the initial training program virtually, however, if we decide to hold it in person, you are responsible for transportation and expenses for food and lodging while attending training. Due to COVID, all of our trainings are currently virtual and do not require travel. This may change in the future. This fee is nonrefundable.

13. Licenses & Permits. Local government agencies typically charge fees for such things as operating licenses.

14. Legal & Accounting. You will need to employ an attorney, an accountant and other consultants to assist you in establishing your Franchised Business. These fees may vary from location to location depending upon the prevailing rate of attorneys', accountants' and consultants' fees.

15. Home Based Business. You may choose to operate your business out of a home office and use a vehicle that you already own. By doing so you will not incur certain start-up costs such as rent, utility deposits, vehicle payments, etc.

16. Salaries. You need to have a minimum amount of money available to cover employees' salaries should you choose to have office staff for the first 3 months of operating the business. This estimate includes a salary for your Designated Manager and Business Development person for a period of 3 months.

17. Licensing Consulting. If you wish to engage a third party to assist in the licensing process, you may hire an outside consultant.

18. Additional Funds. We recommend that you have a minimum amount of money available to cover operating expenses, including employees' salaries, for the first 3 months that the Franchised Business is open. This estimate, as well as the others set forth in the Item 7 Chart above, are based on (a) the experience of us and our affiliates, (b) general trends in our franchisees' collective experience, and (c) estimates we receive from our suppliers/vendors. Any amounts paid to us are nonrefundable.

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YOUR ESTIMATED INITIAL INVESTMENT UNDER A DEVELOPMENT AGREEMENT (2-PACK)
EXECUTIVE MODEL

Type of Expenditure	Offering	Amount	Method of Payment	When Due	To Whom Payment is to Be Made
Initial Development Fee²	2-Pack	\$95,000	Lump Sum	Upon Execution of Development Agreement	Franchisor
Initial Investment to Open Initial Franchised Business³		\$55,235 to \$118,140	See Chart A of this Item 7.		
Total	2-Pack	\$150,235 to \$213,140	This is the total estimated initial investment to enter into a Development Agreement for the right to develop a total of two (2) Franchised Businesses, as well as the costs to open and commence operating your initial Franchised Business for the first three (3) months (as described more fully in Chart A of this Item 7).		

Explanatory Notes:

1. General Note. All fees and payments are non-refundable, unless otherwise stated or permitted by the payee. This Chart details the estimated initial investment associated with executing a Development Agreement for the right to own and operate two (2) Franchised Businesses, as well as the initial investment to open your first Franchised Business under your Development Schedule.
2. Development Fee. The Development Fee is described in greater detail in Item 5 of this Disclosure Document, and the Development Fee is for the right to open and operate a total of two (2) Franchised Businesses (provided you comply with your development obligations under the Development Agreement). If you choose to open more than two (2) Franchised Businesses, your Development Fee will be calculated as follows: \$55,000 for the first Franchised Business, \$40,000 for your second Franchised Business, and \$35,000 for the third and each additional Franchised Business. In order to receive the discount on these additional Franchised Businesses, they must be purchased at the same time. This fee is nonrefundable.
3. Initial Investment to Open Initial Franchised Business. This figure represents the total estimated initial investment required to open the initial Franchised you agreed to develop under the Development Agreement. You will be required to enter into our then-current form of franchise agreement for the initial Franchised Business you develop under the Development Agreement, once you have found a premises that we have the right to approve. The range includes all the items outlined in Chart 7(A) of this Item, except for the Initial Franchise Fee (because you are not required to pay any Initial Franchise Fee for those businesses you develop

under the Development Agreement). It does not include any of the costs you will incur in opening any additional businesses that you are granted the right to develop under your Development Agreement.

ITEM 8. RESTRICTIONS ON SOURCES OF PRODUCTS AND SERVICES

Except as indicated below, you are not required to purchase or lease products or services from us or our Affiliate or from suppliers approved by us or under our specifications.

Specifications/Approved Suppliers

You must furnish and equip the Franchised Business according to our standards and specifications, even if we allow you to operate the Franchised Business from your home. All signs, equipment, and other items, including, but not limited to marketing materials and any and all merchandise with the SHS logo, used in the operation of the Franchised Business must comply with our specifications and quality standards and, if we require, must only be purchased from approved suppliers that we designate. We will provide you, in the Manual or other written or electronic form, a list of specifications for equipment, supplies, and other materials and, if required, a list of designated or approved suppliers for some or all of these items, which may include us or our Affiliate. From time to time we may modify the list. We formulate and modify our specifications and standards for products and services based upon our and our Affiliate's industry knowledge and our Affiliate's experience in operating a SENIORS HELPING SENIORS Business since October of 1998. Neither we nor our Affiliate is an approved supplier nor the only approved supplier of any product or service. None of our officers or persons affiliated with SHS owns any interest in any approved suppliers.

Alternate Suppliers

You may request to purchase items from an alternate supplier that has not been approved by us. Upon your request, we will furnish you with our current alternate supplier approval criteria. You may then submit to SHS for its prior written approval, a sample of the item or items. The sample must be sent to SHS in a format that permits us to complete our review. As part of our approval process, we may review the proposed supplier's financial records, business reputation, delivery performance, credit rating and other information. We do not charge for the review. SHS shall notify you of its approval or disapproval thereof within ten (10) days from the date of receipt by SHS of such materials. If SHS does not notify you within ten (10) days, approval shall be deemed to have been denied. Approval may be revoked at any time, if SHS becomes aware that 1) the items no longer conform to our standards and requirements or, 2) if the alternate supplier no longer meets our criteria for approval.

Computer Hardware and Software

You are required to purchase computer hardware and software that meet the specifications described in the Manual. We currently recommend that you purchase a personal computer or laptop and word processing software, such as Microsoft Office. You must purchase the accounting software and a customized scheduling and customer management software system that we designate. We do not derive revenue from your purchase of hardware or software.

Answering System and Forwarding Calls

You must arrange adequate telephone service for use in the Franchised Business. No other business

shall be conducted utilizing the telephone number assigned to or used in your Franchised Business. Telephone Answering & Service: You must have your business telephone answered by a live person during normal daytime working hours and to respond by telephone to all inquiries for client services within one hour after the initial contact by a potential or current client. Your phone system must be capable of forwarding calls to your cell phone if no one is in the office. At all times, when an answering machine/message is used to greet callers (including evening/night hours between 6:00PM and 8:00AM) a professional outgoing message must include the name “Seniors Helping Seniors”.

Insurance

You must purchase and maintain in effect during the term of the Franchise Agreement the type and amount of insurance specified in Section XI of the Franchise Agreement in addition to any other insurance that may be required by applicable law, any lender or lessor. Your insurance policies must name us as an additional insured and/or loss payee. We do not derive revenue as a result of your purchase of insurance.

SHS in accordance with the standards and specifications set forth from time to time in the Manual or otherwise in writing, and shall include, at a minimum (except as additional coverage and higher policy limits may reasonably be specified from time to time by SHS in the Manual or otherwise in writing), the following:

1. General commercial liability insurance, including contractual liability, broad form property damage, personal injury, advertising injury, product liability, completed operations and independent contractors coverage, and fire damage coverage in the amount of at least One Million Dollars (\$1,000,000) or such higher amount as required by law, per occurrence or project; Three Million Dollars (\$3,000,000) aggregate;
2. Worker’s compensation and employer’s liability insurance as well as such other insurance as may be required by statute or rule of the state in which the Franchised Business is located and operated (if there are no state requirements, however, you must maintain the same coverage amounts that we maintain);
3. Fire, vandalism and extended coverage insurance with primary and excess limits of not less than full replacement value of all the Franchised Business’s property, merchandise, furniture, fixtures, equipment and improvements;
4. Commercial Vehicle insurance covering your vans or trucks and any other vehicles used in your Franchised Business, with One Million Dollars (\$1,000,000) combined single limit and other coverages in the same amounts maintained by SHS; and
5. Depositors forgery and fidelity bond/employee dishonesty coverages of \$100,000 each, with \$1,000 deductible.

The type of insurance and the insurance amounts are subject to change based on inflation or future experience with claims asserted against Franchised Businesses. SHS, in its sole discretion, may require you to obtain and pay for additional insurance coverage. You must furnish SHS with certificates of insurance, along with evidence that the premiums have been paid. You will be liable for any costs and expenses, including attorneys’ fees, incurred by SHS in connection with any proceedings arising out of compliance with the provisions of the Franchise Agreement relating to insurance. SHS shall be named as an additional insured in each of your insurance policies as are designated by SHS. You must further waive subrogation against SHS for any and all claims or losses.

Miscellaneous

We may negotiate group rates, including price terms, for the purchase of equipment and supplies necessary for the operation of the Franchised Business. Other than an agreement with a local vendor for embroidery of SHS logo, there are no such purchase or supply agreements in effect. Neither we nor our Non-Profit Affiliate receive any consideration from this arrangement.

We estimate that approximately 10-20% of your expenditures in establishing your Franchised Business will be for goods and services that must be purchased in accordance with our standards and specifications from an approved supplier.

We estimate that approximately 5-15% of your expenditures on an ongoing basis will be for goods and services that must be purchased in accordance with our standards and specifications from an approved supplier.

Neither our Affiliate nor we have received revenue as a result of franchisee purchases during the 2025 calendar year, but we may derive revenue from future arrangements with suppliers based on franchisee purchases.

We do not provide or withhold material benefits to you (such as renewal rights or the right to open additional territories) based on whether or not you purchase through the sources we designate or approve; however, purchases of unapproved products or from unapproved suppliers in violation of the Franchise Agreement will entitle us, among other things, to terminate the Franchise Agreement.

There are no purchasing or distribution cooperatives that you are required to join.

ITEM 9. FRANCHISEE'S OBLIGATIONS

This table lists your principal obligations under the Franchise Agreement and other agreements. It will help you find more detailed information about your obligations in these agreements and in other items of this disclosure document.

Obligation	Section in Franchise Agreement	Section in Development Agreement	Disclosure Document Item
a. Site selection and acquisition/lease	Section V.S.	Section 1 and Exhibit A	Items 11 and 12
b. Pre-opening purchases/ leases	Sections V.H. and V.P.	Nothing Additional (see Franchise Agreements signed)	Items 7 and 8
c. Site development and other pre-opening requirements	Section V.H., V.K., V.R., V.T., and V.U.	Sections 1, 5 and Exhibit A of the Development Agreement	Items 6, 7, 8 and 11
d. Initial and ongoing training	Sections V.C. and V.D.	Nothing Additional (see Franchise Agreements signed)	Items 5, 6, 7 and 11
e. Opening	Sections V.O. and V.T.	Nothing Additional (see Franchise Agreements signed)	Items 7 and 11

Obligation	Section in Franchise Agreement	Section in Development Agreement	Disclosure Document Item
f. Fees	Section IV	Section 2	Items 5, 6, 7, and 11
g. Compliance with standards and policies/ operations manual	Section V.G.	Nothing Additional (see Franchise Agreements signed)	Item 8, 11 and 16
h. Trademarks and proprietary information	Section VI	Nothing Additional (see Franchise Agreements signed)	Items 13 and 14
i. Restrictions on products/ services offered	Section V.I.	Nothing Additional (see Franchise Agreements signed)	Item 8, 12 and 16
j. Warranty and customer service requirements	Section V.Q.	Nothing Additional (see Franchise Agreements signed)	Item 16
k. Territorial development and sales quotas	Section IV	Section 1 and Exhibit A of the Development Agreement	Items 12 and 17
l. Ongoing product/ service purchases	Section V.H.	Nothing Additional (see Franchise Agreements signed)	Items 8 and 11
m. Maintenance, appearance and remodeling requirements	Section V.N.	Nothing Additional (see Franchise Agreements signed)	Item 6 and 17
n. Insurance	Section XI	Nothing Additional (see Franchise Agreements signed)	Items 6, 7 and 8
o. Advertising	Section X	Nothing Additional (see Franchise Agreements signed)	Items 6, 7 and 11
p. Indemnification	Section XVIII.C.	Nothing Additional (see Franchise Agreements signed)	Item 6
q. Owners participation/ management/staffing	Section V.F.	Nothing Additional (see Franchise Agreements signed)	Items 15
r. Records and reports	Section IV.E.	Nothing Additional (see Franchise Agreements signed)	Item 11
s. Inspections and audits	Section IX.E.	Nothing Additional (see Franchise Agreements signed)	Items 6, 11, and 13
t. Transfer	Section XII	Section 8	Item 17
u. Renewal	Section II.B.	Nothing Additional (see	Item 17

Obligation	Section in Franchise Agreement	Section in Development Agreement	Disclosure Document Item
		Franchise Agreements signed)	
v. Post term obligations	Section XIV	Nothing Additional (see Franchise Agreements signed)	Item 17
w. Noncompetition covenant	Section XV.B.	Nothing Additional (see Franchise Agreements signed)	Item 17
x. Dispute resolution	Section XXVI	Sections 11 through 15	Item 17
y. Guarantee of franchisee obligations	Section XVIII	Nothing Additional (see Franchise Agreements signed)	Items 12, 15, and 17

ITEM 10. **FINANCING**

We do not offer direct or indirect financing. We do not guarantee any note, lease or other obligations.

ITEM 11. **FRANCHISOR'S ASSISTANCE, ADVERTISING, COMPUTER SYSTEMS AND TRAINING**

Except as listed below, we are not required to provide any assistance to you.

A. Pre-Opening Assistance

Before you open the Franchised Business, we will:

1. provide you with guidelines and specifications for the operation and management of the Franchised Business, which guidelines and specifications must be adopted by you, including sales and marketing your Franchised Business, computer software training, advertising and promotional techniques, and staffing. We will provide you with the names and specifications for equipment, signs, fixtures, opening inventory and supplies. We do not deliver or install these items. (Section III.A.1.);
2. provide an initial training program in the establishment and operation of the Franchised Business which must be successfully completed to our satisfaction (Section III.A.2.);
3. loan you a single copy of our Operations Manuals (collectively, the "Manual") as amended from time to time, which will include standards and specifications for procedures, management, and operation of the Franchised Business (Section III.A.3.). Said Manual consists of 322 pages. Attached to this disclosure document as Exhibit D is the Table of Contents of the Manual;
4. evaluate your business systems, marketing plans, etc. to ensure your Franchised Business is properly set up in accordance with our specifications (Section III.A.4.);
5. license to you the right to use the Proprietary Marks in connection with the Franchised Business and to identify the Franchised Business as a Seniors Helping Seniors business (Section III.A.5.);

6. use our best efforts to obtain on your behalf favorable rates for insurance coverage, vehicle financing, computers, or other equipment items for the Franchised Business (subject to any eligibility requirements established by the vendors for such products and services) (Section III.A.6.);

7. review and approve or disapprove advertising, marketing, promotional and pre-opening materials submitted for review during the first six months of your operations (Section III.A.7.); and

8. assist you with obtaining software from third-party vendors to help you with running your Franchised Business. (Section III.A.8.)

B. Other Assistance During the Operation of The Franchised Business. After the opening of the Franchised Business, we will:

1. provide as much basic advisory assistance as we believe will be helpful to you in the ongoing operation, advertising and promotion of the Franchised Business, which assistance may (but is not required to) include, an annual on-site visit or telephonic conference, limited telephone support, on-line intranet forums and teleconferences (Section III.B.1.);

2. coordinate and conduct periodic training programs for our network of franchisees (Section III.B.2.);

3. provide optional fee-based specialized training and assistance as we believe will be helpful to you in the ongoing operation, advertising and promotion of the Franchised Business, including, for example, site visits, sales training, management training, round table seminars, detailed marketing plan review, detailed business planning, specialized best practices modules and any support in excess of basic non-fee-based support (Section III.B.3.);

4. provide you with updates, revisions and amendments to the Manual (Section III.B.4.);

5. continue our efforts to establish and maintain high standards of quality, customer satisfaction and service. To that end, we will conduct inspections on a periodic basis of the Franchised Business and its operations and will evaluate the methods and the staff employed (Section III.B.5.);

6. make available at your expense certain promotional items, such as apparel, calendars, kitchen magnets, stickers and the like which bear the Proprietary Marks for use by you in promoting the Franchised Business (Section III.B.6.);

7. review your annual business plan which is due by the 15th of November each year and determine mutually agreed upon reasonable performance targets for the next calendar year (Section III.B.7.); and

8. we may, but are not obligated to, assist you with establishing prices for products and services.

C. Advertising and Promotion

1. Every three months, you must spend the greater of (i) 5% of your Gross Sales, or (ii) \$2,000 on advertising, promotions and public relations in the local area surrounding the Franchised Business.

You will pay for your ads and promotions directly, but we will provide you with general marketing guidelines and we will review and approve your advertisements. We are not obligated to spend any amount on advertising in your Territory (Sections IV.F. and X.B).

2. We have developed a Regional Advertising Fund (which is similar to an advertising cooperative), and you are required to contribute 1% of your Gross Sales to the fund unless this amount is increased by a majority vote of your regional franchise Council. Other Regional Advertising Funds may be required to spend more than 1% if the amount is increased based on the majority vote of the regional franchise Council. All Seniors Helping Seniors Businesses owned by any of our affiliates or us will make similar contributions to the Regional Development Fund as required of franchisees. The formula is determined by each regional franchise Council. (Section IV.A.3) We may adjust the percentage from time to time. The Regional Advertising Fund membership is based on the location of your Seniors Helping Seniors Business and depending on where the Seniors Helping Seniors Business is located, you will be required to participate in that specific Regional Advertising Fund. Regional Advertising Fund governing documents will be made available to you upon reasonable request. We will administer the Regional Advertising Fund and the Regional Advertising Fund will operate from written governing documents, which will be made available for you to review. The Regional Advertising Fund will prepare annual financial statements that are available for review, however, these statements are not required to be audited. We reserve the right to require the Regional Advertising Fund to be formed, changed, dissolved, or merged. During the past fiscal year ending December 31, 2025, Regional Funds were used 76.4% on media placement for the franchisees. 23.6% of the funds were used on digital advertising which includes association memberships. Regional Funds that are not used in the fiscal year they are accrued, are rolled over to the following year.

3. We may develop a Brand Development Fund, and if we do, you will be required to contribute up to 1% of your Gross Sales to the fund (Section IV.A.3). We may adjust the percentage from time to time. All franchisees will be required to contribute to the Brand Development Fund at the same rates. We are not currently collecting this fee from our Franchisees.

If established, we will administer the Brand Development Fund as follows:

(a) We will control the creative concepts and the materials and media to be used, and we will determine the placement and allocation of advertisements. We may use print, television, radio, Internet or other media for advertisements and promotions. We do not guarantee that any particular franchisee will benefit directly or in proportion to their contribution from the placement of advertising by the Regional or Brand Development Fund.

(b) We may use your contributions to meet any cost of producing, maintaining, administering and directing consumer advertising (including the cost of preparing and conducting television, radio, Internet, magazine and newspaper advertising campaigns and other public relations activities; developing and/or hosting an Internet web page of similar activities; employing advertising agencies to assist; providing promotional brochures; conducting market research; and providing other marketing materials to franchisees). We initially plan to conduct all advertising in-house, but we may use a national or regional advertising agency in the future. We will maintain your contributions in a separate account from our funds and we will not use them for any of our general operating expenses, except for our reasonable administrative costs and overhead related to the administration of the Regional or Brand Development Fund. We will not use advertising fund contributions for the direct solicitation of franchise sales.

(c) We will administer the fund and we may or may not use all contributions in the fiscal year they are made. We will use any interest or other earnings of the Regional or Brand Development Fund before using current contributions. We intend for the Brand Development Fund to be perpetual, but we have the right to terminate it if necessary. We will not terminate the Brand Development Fund until all contributions and earnings have been used for advertising and promotional purposes or have been returned to

our franchisees on a pro rata basis.

(d) All SENIORS HELPING SENIORS Businesses owned by any of our affiliates or us will make similar contributions to the Brand Development Fund as required of franchisees.

(e) We will have an accounting of the Brand Development Fund prepared each year and we will provide you with a copy if you request it. The Brand Development Fund is not required to be audited.

(f) The Brand Development Fund is not a trust and we assume no fiduciary duty in administering such Funds.

4. During your first 3 months of operation, you must spend at least \$20,000 on marketing efforts to include grand opening advertising, including print or news media and/or direct mail advertising, dues for business organizations, event dues or other solicitation and promotional efforts. We will provide you with guidance for conducting Grand Opening Advertising, and we will review and approve the materials you use in your Grand Opening Advertising. (Sections X.A. and X.D.)

5. You may be selected to become a member of our advertising Council. The number of members is based on selecting those franchisees that have experience with advertising and their geographic area. The Council only serves in an advisory capacity. We may change or dissolve the council at any time

D. Computer System

We have the right, under the Franchise Agreement, to require you to purchase and use any and all computer software programs that we may develop and/or designate for use by the System and to purchase all computer hardware necessary for the efficient operation of the software. (Section V. P.). Presently, we require you to utilize QuickBooks Online. The software you use should be capable of handling the Franchised Business's accounts payable, accounts receivable, collections, billing, general ledger, and checkbook. Additionally, you must purchase a customized client management and scheduling program for your Franchised Business.

You must also purchase and use computer hardware compatible with our system and capable of running the above-described accounting and scheduling software; we do not currently require you to comply with any other computer hardware specifications. We do not require you to purchase any specific point-of-sale hardware or software.

Depending on the computer hardware and software that you currently own, you can expect to spend about \$2,000 for the purchase of the computer hardware and the required software programs.

We do not currently have independent access to information collected or compiled by or in accordance with your use of the software.

You must update or upgrade computer hardware components and/or software as we deem necessary but not more than one time per calendar year. The annual cost of updating or upgrading your computer hardware components and/or software could range from \$0 to \$1,000, however, there is no limitation on the cost to update the hardware and/or software components. Currently, the only upgrades required are those provided by your software providers. Neither we, our affiliates or any third party is obligated to provide ongoing maintenance, repairs, upgrades, or updates to your computer hardware/software.

E. Methods Used to Select the Location of the Franchised Business

If you have a potential site for the Franchised Business, you may propose the location for our consideration. We may consent to the site after we have evaluated it. If appropriate, we may allow you to operate the Franchised Business from a home office. To be considered appropriate, your home office must be at least 350 square feet of space for an office and for storage of equipment and supplies. If you do not have a proposed site, we will designate a geographic area within which you must locate the Franchised Business and we will furnish you with our general site selection criteria. You are solely responsible for locating and obtaining a site that meets our standards and criteria and that is acceptable to us. We do not typically own a premises which is then leased to you. Under the Development Agreement and each respective Franchise Agreement, we will approve the location of future Franchised Businesses and any territories for those Franchised Businesses and the then-current standards for sites and territories will apply. (Sections V. S.)

The general site selection and evaluation criteria which we consider in approving your site, if it is outside of your home, includes condition of the premises, demographics of the surrounding area, proximity to other SENIORS HELPING SENIORS Businesses, lease requirements, proximity to major roads and overall suitability. We will provide you with written notice of our approval or disapproval of any proposed site within thirty (30) days after receiving all requested information. If you and we cannot agree on a suitable site for the Franchised Business within sixty (60) days, we may terminate the Franchise Agreement.

F. Typical Length of Time Before Operation

The typical length of time between the signing of the Franchise Agreement and the opening of your Franchised Business is approximately three (3) months; however, you are required to open your Franchised Business and be operational within four (4) months after signing the Franchise Agreement. Factors that may affect how long it takes you to open the Franchised Business include your ability to secure licenses, permits, zoning and local ordinances, weather conditions and delays in installation of equipment and fixtures. (Section V.T.)

G. Training

Within the first 90 days after signing the Agreement, we will conduct, and you are required to complete an initial training program (“Initial Training”) that the Designated Manager (which is you, unless you designate another individual) must attend and complete to our satisfaction. If you designate another individual, that individual must successfully complete Initial Training, and you must attend the first two days of the program. The initial training program consists of approximately seven days of training and we hold the initial training program on a monthly basis. Initial training covers all material aspects of the operation of a SENIORS HELPING SENIORS® Business, including such topics as sales and marketing methods; public relations, caregiver hiring, client assessments, technology, accounting, maintenance of quality standards, customer service techniques, record keeping and reporting procedures, and other office operations and on-the-job training. If you replace your Designated Manager, your new Designated Manager must attend our training program. Franchisee bears the cost of travel, lodging and meal expenses. You are responsible for training your own employees and other management personnel. Training classes will be held on a monthly basis or as needed. The fees for said training are \$5,000. All of our trainings are currently virtual and do not require travel. We reserve the right to change this in the future.

TRAINING PROGRAM

SUBJECT	HOURS OF CLASSROOM TRAINING	HOURS OF ON-THE-JOB TRAINING	LOCATION
Office Procedures	8-16	4-8	Wyomissing Hills, PA

			(Virtually)
Sales	4-8	2-4	Wyomissing Hills, PA (Virtually)
Administration	4-8	2-4	Wyomissing Hills, PA (Virtually)
Marketing	8-16	0	Wyomissing Hills, PA (Virtually)
Public Relations	4-8	0	Wyomissing Hills, PA (Virtually)
Operations	4-8	2-4	Wyomissing Hills, PA (Virtually)
Total	32 - 64	10 - 20	

The individuals noted in Item 2 of this disclosure document will provide training. Daniel has 19 years' experience in operations, training, finance and sales. Brian has over seven years of experience running a Seniors Helping Seniors® franchise and over 33 years of experience in marketing, operations, and finance. Steve has over 23 years of experience in marketing. Dave has over 10 years of running a Home Care business and over 33 years' experience in operations, marketing, finance and management. Jessica has 12 years of home care experience. Jayne has 20 years of experience in operations, training, and sales in assisted living, memory care, and home care. Paul has approximately eight years of experience running the day-to-day operations of a home care agency and over 20 years of experience in operations, sales, management and marketing. Deborah has over 25 years of leadership experience, including eight years in franchise operations and more than four years in home care franchise consulting. From time to time we may require that previously trained and experienced franchisees, their managers, and/or employees attend refresher-training programs to be conducted at our headquarters. Attendance at these programs will be at your sole expense; however, we will provide you with instruction and training materials in connection with this additional training. The training materials that we use include the Operations Manual, PowerPoints, handouts, and other materials that we designate from time to time.

From time to time we may require that previously trained and experienced franchisees, their managers, and/or employees attend refresher-training programs to be conducted at our headquarters. Attendance at these programs will be at your sole expense; however, we will provide you with instruction and training materials in connection with this additional training.

ITEM 12. TERRITORY

You must operate the Franchised Business only from the Approved Location listed in Section V.S. of the Franchise Agreement, which may be your home or a leased facility in a suitably located commercial park or similar area. If the Approved Location has not already been determined when you sign the Franchise Agreement, you and we will agree upon a Designated Area within which you will locate the Franchised Business. Although we may assist you in selecting a location, you are solely responsible for selecting the Approved Location and negotiating the terms of the lease.

We will also grant you a Territory (Section I.C.). A Territory will have an approximate population of 250,000 people. If you are in compliance with the Franchise Agreement during its term, including meeting the Monthly Minimum Gross Sales requirement, we will not establish or operate, or license others to establish or operate, SENIORS HELPING SENIORS Businesses or competing businesses within the Territory. If you fail to meet the Monthly Minimum Gross Sales requirement during any time period outlined above, then you must pay us the Monthly Minimum Royalty Fee and we may establish or operate, or license others to establish or operate, SENIORS HELPING SENIORS Businesses or competing businesses within the Territory.

If you decide to relocate the Franchised Business, you must notify us. We will approve relocation as long as it is within the boundaries of the Territory assigned to below.

You have no contractual right, whether by option, right of first refusal or similar rights, to acquire additional franchises.

You may not accept or solicit orders inside of another Franchisee's Territory. You are not restricted from accepting orders from consumers outside your territory, and you have the right to use other channels of distribution such as the Internet, catalog sales, telemarketing, or other direct marketing, to make sales outside your territory, until such time as we assign territory to a new franchisee. Notwithstanding the forgoing, at no point are you permitted to solicit clients beyond your Territory without our prior written consent.

You have an exclusive right to your territory. We have not reserved the right to use other channels of distributions, such as the internet, catalog sales, telemarketing or other direct marketing to make sales within your territory under our principal trademarks or different trademarks. If you fail to meet the requisite performance targets within the Territory as reasonably established by mutual agreement in your business plan (or if you fail to submit a business plan as required under the Franchise Agreement), grounds for default under the Franchise Agreement will exist and we may reduce the size of the Territory or revoke the terms of exclusivity therein. We are not obligated to compensate you for soliciting or accepting services in your Territory.

If you are granted the right to develop multiple Franchised Businesses under our form of Development Agreement, then we will provide you with a development area (the "Development Area") upon execution of the Development Agreement, which consists of the Territories for each Franchised Business you are granted the right to develop. The size of your Development Area will vary from other developers based on the number of Franchised Businesses we grant you the right to develop and the location and demographics of each Territory within the Development Area. The boundaries of your Development Area may be described in terms of zip codes, streets, landmarks (both natural and man-made) or county lines, or otherwise delineated on a map attached to the Data Sheet in the Development Agreement.

Each Franchised Business you timely develop and commence operating under our then-current form of franchise agreement will be operated from a premises located within the Territory for that Franchised Business. Under each franchise agreement that you enter into pursuant to the Development Agreement, we will approve of the premises of each Business and the then-current standards for locations and territories will apply.

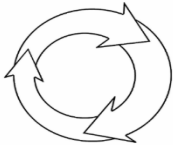
Upon the occurrence of any one of the events described in the preceding paragraph, your territorial rights within the Development Area will terminate, except that each Business you have developed and are continuously operating as of the date of such occurrence will continue to enjoy the territorial rights within their respective Territories that were granted under the Franchise Agreement that you entered into for those Franchised Businesses.

You must comply with your development obligations under the Development Agreement, including your Development Schedule, to maintain your exclusive rights within the Development Area and each Territory. If you do not comply with your Development Schedule, we may terminate your Development Agreement and any further development rights you have under that agreement. Otherwise, we will not modify the size of your Development Area except by mutual written agreement signed by both parties.

ITEM 13. TRADEMARKS

You must operate the Franchised Business under the name "SENIORS HELPING SENIORS." You

may also use any other current or future Mark to operate the Franchised Business that we designate in writing, including the logo on the front of this disclosure document. By “Mark,” we mean any trade name, trademark, service mark or logo used to identify SENIORS HELPING SENIORS Businesses. As of the Issuance Date of this Disclosure Document, we have the exclusive right to use and to license to others the following Marks, all of which have been registered on the Principal Register of the U.S. Patent and Trademark Office (“USPTO”) as follows:

MARK	REGISTRATION NUMBER	REGISTRATION DATE	REGISTER
Seniors Helping Seniors	4,171,851	July 10, 2012	Principal
. . . A Way to Give and to Receive	4,348,812	June 11, 2013	Principal
For the Help You Want at a Price You Can Afford	2,578,722	June 11, 2002	Principal
For Your Senior’s Personal Care, When you Can’t Be There	4,876,635	December 29, 2015	Principal
Why Not Love?	3,013,902	November 8, 2005	Principal
	8,115,810	January 27, 2026	Principal
Why Not Love?	2,988,118	August 23, 2005	Principal
Why Not Love?	3,444,347	June 10, 2008	Principal
The Power of Love	3,466,207	July 15, 2008	Principal
We Change People’s Lives	3,688,320	September 29, 2009	Principal
Like Getting a Little Help From Your Friends	3,688,319	September 29, 2009	Principal

Do Good and Make Money	3,824,203	June 27, 2010	Principal
Seniors Helping Seniors 360°	5,833,846	August 13, 2019	Principal
Love Is In Our Care	88,435,169	November 26, 2019	Principal
360° SHS	5,926,639	December 3, 2019	Principal
SENIORS HELPING SENIORS 	5,943,139	December 24, 2019	Principal
SENIORS HELPING SENIORS 	6,117,972	August 4, 2020	Principal
Seniors Helping Seniors 360	6,117,969	August 4, 2020	Principal
LIFEWEAR	3,802,902	June 15, 2010	Principal
Aging Reimagined	6,235,248	December 29, 2020	Principal
Bringing Love Into the Lives of Seniors with Dignity and Respect	5,712,433	April 2, 2019	Principal

We have filed all required affidavits and renewals with the USPTO.

There are currently no effective material determinations of the PTO, the Trademark Trial and Appeal Board, the trademark administrator of this state or any court; no pending infringements, oppositions or cancellations; and no pending material litigation involving any of the Marks.

There are no infringing or prior superior uses actually known to us that could materially affect the use of the Marks in this state or any other state in which the Franchised Business may be located.

There are no agreements currently in effect that significantly limit our rights to use or license the use of the Marks in any manner material to the franchise.

You must immediately notify us of any apparent infringement of, or challenge to your use of, any Mark, or any claim by any person of any rights in any Marks, and you may not communicate with any person other than us and our counsel regarding any infringements, challenges or claims unless you are legally required to do so, however, you may communicate with your own counsel at your own expense. We are not obligated to take affirmative action when notified of these uses or claims, however, we may take whatever action we

deem appropriate in these situations; and if we do, we have exclusive control over settlement, litigation or Patent and Trademark Office or other proceeding arising out of any alleged infringement, challenge or claim or otherwise concerning any Mark. You must take any actions that, in the opinion of our counsel, may be necessary or advisable to protect and maintain our interests in any litigation or other proceeding or to otherwise protect and maintain our interests in the Marks. We are not required to, but may participate in your defense and/or indemnify you for expenses or damages if you are a party to an administrative or judicial proceeding involving a mark licensed by us to you or if the proceeding is resolved unfavorably for you.

We can require you to modify or discontinue use of any Mark and to use one or more additional or substitute trademarks or service marks. We will not be required to reimburse you for your expenses to modify or discontinue the use of a Mark or to substitute a trademark or service mark for a discontinued Mark. We are not obligated to reimburse you for any loss of goodwill associated with a modified or discontinued Mark.

ITEM 14. PATENTS, COPYRIGHTS AND PROPRIETARY INFORMATION

No patents are material to the franchise. We own certain copyrights in the Manual, marketing materials and other copyrightable items that are part of the System. While we claim copyrights in these and similar items, we have not registered these copyrights with the United States Registrar of Copyrights and need not do so to protect them. You may use these items only as we specify while operating the Franchised Business and you must stop using them if we direct you to do so.

There are currently no effective determinations of the Copyright Office (Library of Congress) or any court regarding the copyrighted materials. Our right to use or license copyrighted items is not materially limited by any agreement or known infringing use.

We have developed certain Confidential Information, including certain trade secrets, methods of business management, sales and promotion techniques, and know-how, knowledge of, and experience in, operating a SENIORS HELPING SENIORS Business. We will provide our Confidential Information to you during training, in the Manual and as a result of the assistance we furnish you during the term of the franchise. You may only use the Confidential Information for the purpose of operating your Franchised Business. You may only divulge Confidential Information to employees who must have access to it in order to operate the Franchised Business. You are responsible for enforcing the confidentiality provisions as to your employees.

Certain individuals with access to Confidential Information, including your shareholders (and members of their immediate families and households), officers, directors, partners, members, if you are a corporation, limited liability company or other business entity, and your managers, executives, employees and staff are required to sign nondisclosure and non-competition agreements.

All ideas, concepts, techniques or materials concerning the Franchised Business, whether or not protectable intellectual property and whether created by or for you or your owners or employees, must be promptly disclosed to us and will be deemed our sole and exclusive property and a part of the System that we may choose to adopt and/or disclose to other franchisees.

Likewise, we will disclose to you concepts and developments of other franchisees that we make part of the System. You must also assist us in obtaining intellectual property rights in any concept or development if requested.

ITEM 15. OBLIGATION TO PARTICIPATE IN THE ACTUAL OPERATION OF THE FRANCHISED BUSINESS

The Franchised Business must always be under the direct full-time supervision of a Designated Manager, which is you if you execute the Franchise Agreement individually, or is an individual you select. You (or your Designated Manager) must have at least five years of business experience and must attend and

satisfactorily complete our initial training program prior to opening the Franchised Business. You must keep us informed of the identity of your current Designated Manager. If you are a corporation or other business entity and the Franchised Business is under the supervision of a Designated Manager, he or she does not have to be one of your owners.

As described in ITEM 14, all shareholders (and members of their immediate families and households), officers, directors, partners, members, managers, executives, employees and staff, and other individuals having access to Confidential Information may be required to sign nondisclosure and non-competition agreements. We will be a third-party beneficiary with the right to enforce the agreements.

If you are a business entity, anyone who owns an interest in the entity and their spouse must personally guarantee the performance of all of your obligations under the Franchise Agreement and agree to be personally liable for your breach of the Franchise Agreement by signing the Guaranty and Assumption of Obligations attached to the Franchise Agreement as Exhibit B.

ITEM 16. RESTRICTIONS ON WHAT THE FRANCHISEE MAY SELL

You may only use the Approved Location for the operation of the Franchised Business and you must not use, or permit the use of, the premises for any other purpose or activity without our written consent. You must operate the Franchised Business in strict conformity with those methods, standards and specifications in the Manual and as we may require otherwise in writing. You may not deviate from these standards, specifications and procedures without our written consent.

You must offer the services and products we specify from time to time, in strict accordance with our standards and specifications, including services such companion care, homemaker services, transportation, shopping and errands, light handyman and repair services, personal care, Alzheimer's/dementia care (memory care) and TeleCare, assistive technologies, facility referral services, adult day care, and medical and home health services including skilled nursing, medication management, health monitoring, wound care, catheter management, injections and blood draws, occupational therapy and rehabilitation therapy. These services are to be provided by individuals whose life experiences indicate that they will provide them in a loving, giving, caring and compassionate way. You may not sell any services or products that we have not authorized, and you must discontinue offering any services or products that we may, in our sole discretion, disapprove in writing at any time.

We may periodically change required and/or authorized products or services. There are no limits on our right to do so. If we modify the System, you may be required to add or replace equipment, signs and fixtures, and you may have to make improvements or modifications as necessary to maintain uniformity with our current standards and specifications.

From time to time, we may allow certain services or products that are not otherwise authorized for general use as a part of the System to be offered locally or regionally based upon such factors as we determine, including test marketing, your qualifications, and regional or local differences.

Franchisor does not put limitations on medical care and services provided by Franchisee as long as Franchisee has the appropriate licenses within the state it is doing business, hires the appropriate employees who are licensed to provide such medical care and services and does not interfere with the delivery of medical care and services as ordered by a doctor and/or proper health authority.

ITEM 17. RENEWAL, TERMINATION, TRANSFER AND DISPUTE RESOLUTION

THE FRANCHISE RELATIONSHIP

This table lists certain important provisions of the franchise and related agreements. You should read these provisions in the agreements attached to this disclosure document.

Provision		Section In The Franchise Agreement	Summary
a	Term of the franchise	Section II.A	The initial term is 10 years.
b	Renewal or extension of the term	Section II.B	You may renew for two (2) additional terms of 10 years each, subject to (c) below.
c	Requirements for you to renew or extend	Section II.C	You may renew the Franchise Agreement if you: have substantially complied with the provisions of the Franchise Agreement; have the right to maintain possession of the Approved Location or an approved substitute location for the term of the renewal; have made capital expenditures as necessary to maintain uniformity with the System; have satisfied all monetary obligations owed to us; are not in default of any provision of the Franchise Agreement or any other agreement between you and us; have given timely notice of your intent to renew; sign a Renewal Agreement that is in effect at the time of renewal, which may be materially different than the terms and conditions from the original contract; comply with current qualifications and training requirements; execute a general release in a form satisfactory to us and subject to state law; and pay our then-current renewal fee.
d	Termination by you	Not applicable	You do not have the contractual right to terminate the Franchise Agreement (subject to state law).
e	Termination by us without cause	Not applicable	
f	Termination by us with cause	Section XIII.A	We may terminate the Franchise Agreement only if you default.
g	“Cause” defined- defaults which can be cured	Section XIII.B.	You can avoid termination of the Franchise Agreement if you cure the following defaults within 30 days of receiving our notice of termination: failure to make payments due us; or failure to comply with mandatory specifications in the Franchise Agreement or Manual.
h	“Cause” defined- defaults which cannot be cured	Section XIII.A.	We have the right to terminate the Franchise Agreement without giving you an opportunity to cure if you: fail to establish and equip the Franchised Business; fail to satisfactorily complete training; make a material misrepresentation or omission in the application for the franchise; are

			convicted of or plead no contest to a felony or other crime or offense likely to affect the reputation of either party or the Franchised Business; use the Manual or Confidential Information in an unauthorized manner; abandon the Franchised Business for five consecutive days; surrender or transfer of control of Franchised Business in an unauthorized manner; fail to maintain the Franchised Business under the supervision of a Designated Manager if you die or become disabled; submit reports on two separate occasions understating any amounts due by more than 5%; are adjudicated bankrupt, insolvent or make a general assignment for the benefit of creditors; misuse or make unauthorized use of the Marks, copyrights or Confidential Information; fail on two occasions within any 12 months to submit reports or records or to pay any fees due us or any Affiliate; violate any health, safety or other laws or conducts the Franchised Business in a manner creating a health or safety hazard; or default under any other agreement between you and us (or our Affiliate) such that we (or our Affiliate) have the right to terminate the Franchise Agreement.
i	Your obligations on termination/nonrenewal	Section XIV	If the Franchise Agreement is terminated or not renewed, you must: stop operating the Franchised Business; stop using any Confidential Information, the System and the Marks; if requested, assign your interest in the Approved Location to us; cancel or assign to us any assumed names; pay all sums owed to us including damages and costs incurred in enforcing the termination provisions of the Franchise Agreement; return the Manual and all other Confidential Information; assign your telephone and facsimile numbers to us; comply with the covenants not to compete and any other surviving provisions of the Franchise Agreement.
j	Assignment of contract by us	Section XII.A.	There are no restrictions on our right to assign our interest in the Franchise Agreement.
k	"Transfer" by you-definition	Section XII.B.	"Transfer" includes transfer of ownership in the franchise, the Franchise Agreement, the Approved Location, the Franchised Business's assets or the franchisee entity.
l	Our approval of transfer by you	Section XII.B.1.	You may not transfer your interest in any of the above without our prior written consent.

m	Conditions for our approval of transfer	Section XII.B.2.	We will consent to a transfer if: all obligations owed to us are paid; you and the transferee have executed a general release in a form satisfactory to us and subject to state law; the prospective transferee meets our business and financial standards; the transferee and all persons owning any interest in the transferee sign the then current Franchise Agreement; you provide us with a copy of all contracts and agreements related to the transfer; you or the transferee pay a transfer fee equal to the lesser of \$15,000 or 50% of the then- current initial franchise fee, plus attorney's fees; the transferee or the owners of transferee have agreed to be personally bound by all provisions of the Franchise Agreement; you have agreed to guarantee performance by the transferee, if requested by us; the transferee has obtained all necessary consents and approvals of third parties; you or all of your equity owners have signed a non-competition agreement in a form satisfactory to us; and before assuming management of the operation of the Franchised Business, the transferee's Designated Manager has completed the initial training program.
n	Our right of first refusal to acquire your Franchised Business	~~Not applicable~~ Section XII.E.	You must first offer to sell to us on the same terms and conditions as those offered by a third party. We will notify you, within 30 days after receiving the offer, whether we wish to exercise our right to purchase your business.
o	Our option to purchase your Franchised Business	~~Not applicable~~ Section XIV.N.	We have an option to purchase your Franchised Business upon termination or expiration of the Franchise Agreement.
p	Your death or disability	Section XII.D.	If you (or one of you owners) die or become incapacitated, your representative must transfer, subject to the terms of the Franchise Agreement, your interest in the Franchised Business within six months of death or incapacity.
q	Non-competition covenants during the term of the franchise	Section XV.B.	You, your owners (and members of their families and households) and your officers, directors, executives managers or professional staff are prohibited from: attempting to divert any business or customer of the Franchised Business to a Competitive Business or causing injury or prejudice to the Marks or the System; or owning or working for a Competitive Business. This provision is subject to state law.
r	Non-competition covenants after the franchise is terminated or expires	Section XV.C. <i>See also</i> Section XV.C.2	For 2 years after the termination or expiration of the Franchise Agreement, you, your owners (and members of their families and households) and your officers, directors, executives managers or professional staff are prohibited from: owning or working for a Competitive Business operating within 30 miles of the Approved Location (or within the Protected Territory, if greater) or any other

			SENIORS HELPING SENIORS Business; or interfering with our business relationships or with anyone or any entity with which we have a business relationship. This requirement is subject to state law.
s	Modification of the agreement	Sections XVI and XXIII.	The Franchise Agreement can be modified only by written agreement between you and us. We may unilaterally modify the Manual if the modification does not materially alter your fundamental rights.
t	Integration/merger clause	Section XXIII.	Only the terms of the Franchise Agreement are binding (subject to state law). Any representations or promises outside of the disclosure document and franchise agreement other promises may not be enforceable. Notwithstanding the foregoing, nothing in any agreement is intended to disclaim the express representations made in the Franchise Disclosure Document, its exhibits and amendments.
u	Dispute resolution by arbitration or mediation	Section XXVI.	Except for claims relating to the Marks, Confidential Information and covenants not to compete, all disputes must be litigated in Berks County, Pennsylvania and are subject to state law. You must first bring any claim to us for our internal dispute resolution procedures.
v	Choice of forum	Section XXV.	Subject to applicable state law, any litigation must be pursued in courts located in Berks County, Pennsylvania.
w	Choice of law	Section XXV.A.	Subject to applicable state law, Pennsylvania law applies, except that disputes over the Marks will be governed by the United States Trademark Act of 1946 (Lanham Act, 15 U.S.C. Sec. 1051 et seq.).

This table lists certain important provisions of the Development Agreement and related agreements. You should read these provisions in the agreements attached to this disclosure document.

	Provision	Section in Development Agreement	Summary
a.	Length of franchise term	6.1	10 years.
b.	Renewal or extension of the term	Not Applicable	Not Applicable
c.	Requirements for you to renew or extend	Not Applicable	Not Applicable

	Provision	Section in Development Agreement	Summary
d.	Termination by you	Not Applicable	Not Applicable (subject to state law).
e.	Termination by us without cause	Not Applicable	Not Applicable.
f.	Termination by us with cause	6.2	We may terminate your Development Agreement with cause if you (i) cease to actively engage in development activities in the Development Area or otherwise abandon development for three (3) consecutive months; (ii) become insolvent or is adjudicated bankrupt; (iii) fail to meet your development obligations; or (iv) if any franchise agreement that is entered into in order to fulfill your development obligations is terminated or subject to termination, pursuant to the terms of that franchise agreement.
g.	Cause defined - default which can be cured	Not Applicable	Not Applicable.
h.	Cause defined – non-curable defaults	6.2	Your Development Agreement can be terminated by us if: (i) you cease to actively engage in development activities in the Development Area or otherwise abandon your development business for three (3) consecutive months, or any shorter period that indicates an intent by you to discontinue development of the Franchised Businesses within the Development Area; (ii) you become insolvent or are adjudicated bankrupt, or if any action is taken by Franchisee, or by others against you, under any insolvency, bankruptcy or reorganization act, or if you make an assignment for the benefit of creditors or a receiver is appointed by you; (iii) you fail to meet your development obligations under the Development Schedule for any single Development Period, and fail to cure such default within 30 days of receiving notice thereof; and (iv) any Franchise Agreement that is entered into in order to fulfill your development obligations under the Development Agreement is terminated or subject to termination by us, pursuant to the terms of that Franchise Agreement.
i.	Your obligations on termination/ non-renewal	Not Applicable	Not applicable
j.	Assignment of contract by us	8	We have the right to assign our rights under the Development Agreement.

	Provision	Section in Development Agreement	Summary
k.	"Transfer" by you - definition	8	Any transfer in you (if you are an entity) or your rights/obligations under the Development Agreement.
l.	Our approval of transfer by Franchisee	8	You may not transfer any rights or obligations under the Development Agreement without our prior written consent.
m.	Conditions for our approval of transfer	Not Applicable	Not Applicable
n.	Our right of first refusal to acquire your business	Not Applicable	Not Applicable
o.	Our option to purchase your business	Not Applicable	Not Applicable
p.	Your death or disability	Not Applicable	Not Applicable
q.	Non-competition covenants during the term of the franchise	Not Applicable	Nothing additional. Please see non-competition covenants set forth in your Franchise Agreement(s) entered into under the Development Agreement (subject to state law).
r.	Non-competition covenants after the franchise is terminated or expires	Not Applicable	Nothing additional. Please see non-competition covenants set forth in your Franchise Agreement(s) entered into under the Development Agreement (subject to state law).
s.	Modification of the Franchise Agreement	26	Any modification of the Development Agreement must be in writing and signed by both parties.
t.	Integration/merger clauses	26	Only the terms of the Development Agreement are binding (subject to state law). Any representations or promises made outside of the disclosure document and the Development Agreement may not be enforceable. Notwithstanding the foregoing, nothing in any agreement is intended to disclaim the express representations made in the Franchise Disclosure Document, its exhibits and amendments.

	Provision	Section in Development Agreement	Summary
u.	Dispute resolution by arbitration or mediation	12 and 13	You must first notify us of any disputes arising under or related to your Development Agreement and attempt to resolve the dispute through internal dispute resolution with our management. At our option, any disputes or claims that are not resolved by internal dispute resolution must, at our option, be subject to non-binding mediation that will take place in Berks County, Pennsylvania. We will notify you if we decide to mediate any claim or dispute under the Franchise Agreement and/or Development Agreement, but we are not required to mediate any claim or dispute we have with you if we do not wish to do so (subject to state law).
v.	Choice of forum	15	Subject to applicable state law, any litigation must be pursued in courts located in Berks County, Pennsylvania.
w.	Choice of law	10	Subject to applicable state law, Pennsylvania law applies, except that disputes over the Marks will be governed by the United States Trademark Act of 1946 (Lanham Act, 15 U.S.C. Sec. 1051 et seq.).

ITEM 18. PUBLIC FIGURES

We do not presently use any public figures to promote our franchise.

ITEM 19. FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for such information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

BACKGROUND

This Item sets forth certain historical data submitted by our franchisees during the 2023 calendar year, 2024 calendar year, and 2025 calendar year (each, a "Measurement Period"). Written substantiation for the financial performance representations will be made available to the prospective franchisee upon reasonable request.

As of December 31, 2025, we had 224 franchise units. As of December 31, 2024, we had 180 franchise units. As of December 31, 2023, we had 135 franchise units. This Financial Performance Representation excludes data in connection with two (2) company/affiliate-owned units that operated during the 2025, 2024, and 2023 calendar years.

For the 2025 data, we excluded 90 franchise units, of which (a) 54 opened during the 2025 calendar

year and otherwise were not open the entire 2025 calendar year, (b) 3 franchise units that failed to report their complete financial data to us, (c) 28 franchise units that opened in 2025, but did not complete a full year of operations in 2025 since they were awaiting licensure with their state or had licensing issues, (d) 1 franchise unit that transferred during the year and where the new operator did not operate for the entire 2025 calendar year, and (e) 2 franchise units were inactive during the 2025 calendar year. Both of these inactive units did not generate any revenue during the 2025 calendar year and were not actively working their business.

For the 2024 data, we excluded 79 franchise units, of which (a) 49 opened during the 2024 calendar year and otherwise were not open the entire 2024 calendar year, (b) 3 franchise units that failed to report their complete financial data to us, (c) 14 franchise units that did not complete a full year of operations in 2024 since they were awaiting licensure with their state or had licensing issues, and (d) 5 franchise units that transferred during the year and where the new operator did not operate for the entire 2024 calendar year.

For the 2023 data, we excluded 56 franchise units, of which (a) 26 opened during the 2023 calendar year and otherwise were not open the entire 2023 calendar year, (b) one franchise unit that failed to report its complete financial data to us, (c) 12 franchise units that did not complete a full year of operations in 2023 since they were awaiting licensure with their state or had licensing issues, (d) three franchise units that transferred during the year and where the new operator did not operate for the entire 2023 calendar year, (e) three franchise units that failed to operate the entire year due to health/medical reasons, (f) two franchise units that failed to operate the entire year due to personal reasons; and (g) two franchise units that didn't complete a full year of operations.

Section I in this Item 19 sets forth certain historical data collected from our (a) 86 franchise units that were open and operating for the 12-month period beginning January 1, 2023, through December 31, 2023, and (b) our 109 franchise units that were open and operating for the 12-month period beginning January 1, 2024, through December 31, 2024, and (c) our 134 franchise units that were open and operating for the 12-month period beginning January 1, 2025, through December 31, 2025. Also in Section I, we separately disclose certain historical data collected from our 62 franchise units that were open and operating for the 12-month period beginning January 1, 2024, through December 31, 2024, and our 81 franchise units that were open and operating for the 12-month period beginning January 1, 2025, through December 31, 2025 (which excludes first year and second year franchise units).

Section II in this Item 19 sets forth certain historical data collected from our a) 86 franchise units that were open and operating for the 12-month period beginning January 1, 2023, through December 31, 2023, and (b) our 109 franchise units that were open and operating for the 12-month period beginning January 1, 2024, through December 31, 2024, and (c) our 134 franchise units that were open and operating for the 12-month period beginning January 1, 2025, through December 31, 2025. Also in Section II, we separately disclose certain historical data collected from our 62 franchise units that were open and operating for the 12-month period beginning January 1, 2024, through December 31, 2024, and our 81 franchise units that were open and operating for the 12-month period beginning January 1, 2025, through December 31, 2025 (which excludes first and second year franchise units). These franchise units were then separated into those that work full time in their Franchised Business (defined as 40 hours or more per week) and those that work part time (anything less than 40 hours per week).

Section III in this Item 19 sets forth certain historical data collected from our (a) 35 franchise units that were open and operating from the 12-month period beginning January 1, 2023, through December 31, 2024, and (b) 44 franchise units that were open and operating for the 12-month period beginning January 1, 2024, through December 31, 2024, and (c) 51 franchise units that were open and operating for the 12-month period beginning January 1, 2025, through December 31, 2025, and that: (i) operate their Franchised Business from an office outside of their home; (ii) offer personal care services (described further below) and (iii) work at least full time in their Franchised Business (defined as 40 hours or more per week). We also include this

same data in connection with 26 franchise units that were open and operating for the 12-month period beginning January 1, 2024, through December 31, 2024, and our 37 franchise units that were open and operating for the 12-month period beginning January 1, 2025, through December 31, 2025, and that meet the same qualifications above and excludes first year and second year franchise units.

We selected this criteria because these factors are indicative of what we are training franchisees today. An area of services that we now coach our franchisees to provide are what we refer to as “Personal Care Services.” Personal Care Services are those which typically involve a level of hands-on care of the person receiving the service from the person providing the service greater than just companion care services. Finally, we do not include the results of franchise units who otherwise met the criteria but failed to respond to the survey.

Section IV in this Item 19 sets forth certain historical data collected from our 29 franchise units that completed their 1st year in 2025, as well as our 24 franchise units that completed their 2nd year in 2025, as well as our 18 franchise units that completed their 3rd year in 2025.

Written substantiation of the data used in preparing this information is available upon reasonable request.

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SECTION I – AVERAGE ANNUAL REVENUE (FULL SYSTEM)

Section I - Average Annual Revenue - Full System				
	2023	2024	2025	Notes:
# of Units - All	86	109	134	Includes 1st and 2nd Year Owners
Average Annual Revenue - All	\$ 810,355	\$ 820,979	\$ 905,861	Includes 1st and 2nd Year Owners
Median Annual Revenue - All	\$ 536,429	\$ 543,911	\$ 668,384	Includes 1st and 2nd Year Owners
# of Units - Excludes 1st and 2nd Year Owners	61	62	81	Excludes 1st and 2nd Year Owners
Average Annual Revenue - Excludes 1st and 2nd Year Owners	\$ 924,259	\$ 1,043,085	\$ 1,169,639	Excludes 1st and 2nd Year Owners
Median Annual Revenue - Excludes 1st and 2nd Year Owners	\$ 663,318	\$ 687,955	\$ 826,084	Excludes 1st and 2nd Year Owners

Notes to Section I:

1. Average Annual Revenue represents all revenue generated by the Franchised Business in exchange for services provided. The average is calculated by adding all franchisee revenues together and dividing that number by the total number of franchisees in the data set.
2. Median Annual Revenue represents all franchisee revenues in the applicable data set in ascending order and then selecting the number in the center of that distribution.
3. In 2023, the highest figure in this data set for the 86 franchisees is \$3,400,806, and the lowest figure is \$53,654. Of the 86 franchisees included in this data set, 25 (or 29%) met or exceeded the Average Annual Revenue.
4. In 2024, the highest figure in this data set for the 109 franchisees is \$4,212,406, and the lowest figure is \$29,800. Of the 109 franchisees included in this data set, 35 (or 32%) met or exceeded the Average Annual Revenue.
5. In 2025, the highest figure in this data set for the 134 franchisees is \$5,207,417, and the lowest figure is \$19,742. Of the 134 franchisees included in this data set, 50 (or 37%) met or exceeded the Average Annual Revenue.
6. In 2024, excluding 1st year and 2nd year franchisees, the highest figure in this data set for the 62 franchisees is \$4,212,406, and the lowest figure is \$31,999. Of the 62 franchisees included in this data set, 23 (or 37%) met or exceeded the Average Annual Revenue.
7. In 2025, excluding 1st year and 2nd year franchisees, the highest figure in this data set for the 81 franchisees is \$5,207,417, and the lowest figure is \$39,469. Of the 81 franchisees included in this data set, 30 (or 37%) met or exceeded the Average Annual Revenue.
8. All franchisees were surveyed. 62 responses were received from agencies that have completed at least their 1st year in business. According to these responses:
 - a. The average 2025 Client count was 69 and the median was 56;
 - b. The average 2025 Caregiver count was 52 and the median was 41;
 - c. The pay rate ranged from \$13.9 to \$23.5;
 - d. The bill rate ranged from \$27.2 to \$47;
 - e. The average Caregiver Payroll Cost as a percent of revenue was 53.3% and the median was 53%;
 - f. The average Office Staff Payroll Cost as a percent of revenue was 12.8% and the median was 10%;
 - g. The average Advertising and Marketing Cost as a percent of revenue was 7.2% and the median was 5%;
 - h. 43 out of 62 respondents had an outside office; and
 - i. The average office rent was \$1,788/month and the median was \$1,288.

SECTION II – AVERAGE ANNUAL REVENUE (FULL SYSTEM) (FULL-TIME VS. PART TIME)

Section II – Average Annual Revenue – Full System – Full Time vs. Part Time				
Full-Time Franchisees				
	2023	2024	2025	Notes:
# of Units - All	80	96	116	Includes 1st and 2nd Year Owners
Average Annual Revenue - All	\$ 854,411	\$ 911,807	\$ 1,019,856	Includes 1st and 2nd Year Owners
Median Annual Revenue - All	\$ 588,748	\$ 619,254	\$ 709,913	Includes 1st and 2nd Year Owners
# of Units - Excludes 1st and 2nd Year Owners	55	57	74	Excludes 1st and 2nd Year Owners
Average Annual Revenue - Excludes 1st and 2nd Year Owners	\$ 1,000,766	\$ 1,116,359	\$ 1,262,377	Excludes 1st and 2nd Year Owners
Median Annual Revenue - Excludes 1st and 2nd Year Owners	\$ 676,490	\$ 762,788	\$ 996,783	Excludes 1st and 2nd Year Owners
Part-Time Franchisees				
	2023	2024	2025	Notes:
# of Units - All	6	13	18	Includes 1st and 2nd Year Owners
Average Annual Revenue - All	\$ 222,945	\$ 150,244	\$ 171,225	Includes 1st and 2nd Year Owners
Median Annual Revenue - All	\$ 179,457	\$ 109,801	\$ 127,555	Includes 1st and 2nd Year Owners
# of Units - Excludes 1st and 2nd Year Owners	6	5	7	Excludes 1st and 2nd Year Owners
Average Annual Revenue - Excludes 1st and 2nd Year Owners	\$ 222,945	\$ 207,767	\$ 189,268	Excludes 1st and 2nd Year Owners
Median Annual Revenue - Excludes 1st and 2nd Year Owners	\$ 179,457	\$ 150,484	\$ 135,532	Excludes 1st and 2nd Year Owners

Notes to Section II:

1. Average Annual Revenue represents all revenue generated by the Franchised Business in exchange for services provided. The average is calculated by adding all franchisee revenues together and dividing that number by the total number of franchisees in the data set.
2. Median Annual Revenue represents all franchisee revenues in the applicable data set in ascending order and then selecting the number in the center of that distribution.
3. Full-Time Franchisees:
 - a. In 2023, the highest figure in this data set for the 80 franchisees is \$3,400,806, and the lowest figure is \$53,654. Of the 80 franchisees included in this data set, 25 (or 31%) met or exceeded the Average Annual Revenue.
 - b. In 2024, the highest figure in this data set for the 96 franchisees is \$4,212,406, and the lowest figure is \$46,836. Of the 96 franchisees included in this data set, 30 (or 31%) met or exceeded the Average Annual Revenue.
 - c. In 2025, the highest figure in this data set for the 116 franchisees is \$5,207,417, and the lowest figure is \$58,186. Of the 116 franchisees included in this data set, 39 (or 33%) met or exceeded the Average Annual Revenue.
 - d. In 2024, excluding 1st year and 2nd year franchisees, the highest figure in this data set for the 57 franchisees is \$4,212,406, and the lowest figure is \$46,836. Of the 57 franchisees included in this data set, 21 (or 36.8%) met or exceeded the Average Annual Revenue.
 - e. In 2025, excluding 1st year and 2nd year franchisees, the highest figure in this data set for the 74 franchisees is \$5,207,417, and the lowest figure is \$179,074. Of the 74 franchisees included in this data set, 28 (or 37.8%) met or exceeded the Average Annual Revenue.
4. Part-Time Franchisees:
 - a. In 2023, the highest figure in this data set for the 6 franchisees is \$ 444,431, and the lowest figure is

\$137,785. Of the 6 franchisees included in this data set, 2 (or 33.3%) met or exceeded the Average Annual Revenue.

- b. In 2024, the highest figure in this data set for the 13 franchisees is \$432,139, and the lowest figure is \$29,800. Of the 13 franchisees included in this data set, 4 (or 30.7%) met or exceeded the Average Annual Revenue.
- c. In 2025, the highest figure in this data set for the 18 franchisees is \$424,626, and the lowest figure is \$19,742. Of the 18 franchisees included in this data set, 6 (or 33.3%) met or exceeded the Average Annual Revenue.
- d. In 2024, excluding 1st year and 2nd year franchisees, the highest figure in this data set for the 5 franchisees is \$432,139, and the lowest figure is \$31,999. Of the 5 franchisees included in this data set, 2 (or 40%) met or exceeded the Average Annual Revenue.
- e. In 2025, excluding 1st year and 2nd year franchisees, the highest figure in this data set for the 7 franchisees is \$406,195, and the lowest figure is \$39,468. Of the 7 franchisees included in this data set, 3 (or 42.8%) met or exceeded the Average Annual Revenue.

SECTION III – AVERAGE ANNUAL REVENUE (CURRENT MODEL)

Section III – Average Annual Revenue – Current Model				
	2023	2024	2025	Notes:
# of Units - All	35	44	51	Includes 1st and 2nd Year Owners
Average Annual Revenue - All	\$ 1,306,420	\$ 1,314,687	\$ 1,478,764	Includes 1st and 2nd Year Owners
Median Annual Revenue - All	\$ 1,069,267	\$ 1,010,304	\$ 1,296,196	Includes 1st and 2nd Year Owners
# of Units - Excludes 1st and 2nd Year Owners	27	26	37	Excludes 1st and 2nd Year Owners
Average Annual Revenue - Excludes 1st and 2nd Year Owners	\$ 1,405,569	\$ 1,641,298	\$ 1,750,474	Excludes 1st and 2nd Year Owners
Median Annual Revenue - Excludes 1st and 2nd Year Owners	\$ 1,222,532	\$ 1,452,157	\$ 1,629,092	Excludes 1st and 2nd Year Owners

Notes to Section III:

1. Average Annual Revenue represents all revenue generated by the Franchised Business in exchange for services provided. The average is calculated by adding all franchisee revenues together and dividing that number by the total number of franchisees in the data set.
2. Median Annual Revenue represents all franchisee revenues in the applicable data set in ascending order and then selecting the number in the center of that distribution.
3. In 2023, the highest figure in this data set for the 35 franchisees is \$3,400,806, and the lowest figure is \$153,313. Of the 30 franchisees included in this data set, 13 (or 37.1%) met or exceeded the Average Annual Revenue.
4. In 2024, the highest figure in this data set for the 44 franchisees is \$4,212,406, and the lowest figure is \$305,947. Of the 44 franchisees included in this data set, 17 (38.6%) met or exceeded the Average Annual Revenue.
5. In 2025, the highest figure in this data set for the 51 franchisees is \$5,207,417, and the lowest figure is \$199,601. Of the 51 franchisees included in this data set, 21 (41.1%) met or exceeded the Average Annual Revenue.
6. In 2024, excluding 1st year and 2nd year franchisees, the highest figure in this data set for the 26 franchisees is \$4,212,406, and the lowest figure is \$331,044. Of the 26 franchisees included in this data set, 10 (or 38.4%) met or exceeded the Average Annual Revenue.
7. In 2025, excluding 1st year and 2nd year franchisees, the highest figure in this data set for the 37 franchisees

is \$5,207,417, and the lowest figure is \$361,922. Of the 37 franchisees included in this data set, 15 (or 40.5%) met or exceeded the Average Annual Revenue.

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SECTION IV – 2025 REVENUE FOR 1ST, 2ND, and 3RD YEAR FRANCHISE UNITS

Section IV - 2025 Revenue - 1st, 2nd and 3rd Year Owners (This includes Full-Time and Part-Time Franchisees)

	1st Year	2nd Year	3rd Year
# of Units	29	24	18
Average Annual Revenue	\$ 367,253	\$ 665,175	\$ 1,369,400
Median Annual Revenue	\$ 253,935	\$ 641,401	\$ 1,175,983
High	\$ 1,179,525	\$ 1,675,784	\$ 5,207,417
Low	\$ 19,742	\$ 49,291	\$ 179,074

Notes to Section IV:

1. Average Annual Revenue represents all revenue generated by the Franchised Business in exchange for services provided. The average is calculated by adding all franchisee revenues together and dividing that number by the total number of franchisees in the data set.
2. Median Annual Revenue represents all franchisee revenues in the applicable data set in ascending order and then selecting the number in the center of that distribution.
3. In 2025, the highest figure in this data set for the 29 franchisees that have completed their 1st year is \$1,179,525, and the lowest figure is \$19,742. Of the franchisees included in this data set, 12 (or 41.3%) met or exceeded the Average Annual Revenue.
4. In 2025, the highest figure in this data set for the 24 franchisees that have completed their 2nd year is \$1,675,784, and the lowest figure is \$49,291. Of the franchisees included in this data set, 11 (or 45.8%) met or exceeded the Average Annual Revenue.
5. In 2025, the highest figure in this data set for the 18 franchisees that have completed their 3rd year is \$5,207,417, and the lowest figure is \$179,074. Of the franchisees included in this data set, 5 (or 27.7%) met or exceeded the Average Annual Revenue.

GENERAL NOTES TO ITEM 19

1. **Some outlets have earned this amount. Your individual results may differ. There is no assurance that you'll earn as much.**

Other than the preceding financial performance representation, we do not make any financial performance representations. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting Philip W.S. Yocom at 50 Grandview Boulevard, Wyomissing Hills, PA 19609 or (610) 927-2778, the Federal Trade Commission, and the appropriate state regulatory agencies.

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ITEM 20. OUTLETS AND FRANCHISEE INFORMATION

Table No. 1
System-wide Outlet Summary
for years 2023 to 2025

Outlet Type	Year	Outlets at the Start of the Year	Outlets at the End of the Year	Net Change
Franchised	2023	121	135	+14
	2024	135	180	+45
	2025	180	224	+44
Company Owned	2023	2	2	0
	2024	2	2	0
	2025	2	2	0
Total Outlets	2023	123	137	+14
	2024	137	182	+45
	2025	182	226	+44

Table No. 2
Transfers of Outlets from Franchisees to New Owners
(other than the Franchisor) for years 2023 to 2025

State	Year	Number of Transfers
Arizona	2023	0
	2024	0
	2025	1
Connecticut	2023	0
	2024	0
	2025	1
Florida	2023	0
	2024	1
	2025	0
Indiana	2023	0
	2024	1
	2025	0
Missouri	2023	0
	2024	1
	2025	0
Nebraska	2023	0
	2024	1

	2025	0
Ohio	2023	1
	2024	0
	2025	0
Pennsylvania	2023	0
	2024	1
	2025	0
Texas	2023	2
	2024	0
	2025	0
Wisconsin	2023	1
	2024	0
	2025	0
Total	2023	4
	2024	5
	2025	2

[The remainder of this page is intentionally left blank.]

Table No. 3
Status of Franchise Outlets
For years 2023 to 2025

State	Year	Outlets at Start of Year	Outlets Opened	Terminations	Non- Renewals	Reacquired by Franchisor	Ceased Operations – Other Reasons	Outlets at End of the Year
Alabama	2023	0	0	0	0	0	0	1
	2024	0	0	0	0	0	0	1
	2025	0	2	0	0	0	0	2
Arkansas	2023	1	0	0	0	0	0	1
	2024	1	0	0	0	0	0	1
	2025	1	0	0	0	0	0	1
Arizona	2023	2	1	0	0	0	0	3
	2024	3	2	0	0	0	0	5
	2025	5	2	0	0	0	0	7
California	2023	8	4	0	1	0	0	11
	2024	11	14	1	0	0	0	24
	2025	24	6	1	0	0	0	29
Colorado	2023	6	1	0	0	0	0	7
	2024	7	0	0	0	0	1	6
	2025	6	1	1	0	0	0	6
Connecticut	2023	3	1	0	0	0	0	4
	2024	4	1	0	0	0	0	5
	2025	5	0	0	0	0	0	5
Delaware	2023	1	0	0	0	0	0	1
	2024	1	0	0	0	0	0	1
	2025	1	0	0	0	0	0	1
Florida	2023	16	2	0	0	0	1	17
	2024	17	3	0	0	0	0	20
	2025	20	1	0	0	0	1	20
Georgia	2023	5	1	1	0	0	0	5
	2024	5	1	0	0	0	0	6
	2025	6	3	0	0	0	0	9
Idaho	2023	0	0	0	0	0	0	0
	2024	0	1	0	0	0	0	1
	2025	1	1	0	0	0	0	2
Illinois	2023	5	1	0	1	0	0	5
	2024	5	0	0	0	0	0	5
	2025	5	5	1	0	0	0	9
Indiana	2023	2	0	0	0	0	0	2
	2024	2	0	0	0	0	0	2
	2025	2	0	0	0	0	0	2
Iowa	2023	0	0	0	0	0	0	0

	2024	0	2	0	0	0	0	2
	2025	2	0	0	0	0	0	2
Kansas	2023	0	0	0	0	0	0	0
	2024	0	1	0	0	0	0	1
	2025	1	1	0	0	0	0	2
Kentucky	2023	1	0	0	0	0	0	1
	2024	1	0	0	0	0	0	1
	2025	1	0	0	0	0	0	1
Maryland	2023	2	0	0	0	0	0	2
	2024	2	0	0	0	0	0	2
	2025	2	0	0	0	0	0	2
Massachusetts	2023	4	0	1	0	0	0	3
	2024	3	0	0	0	0	0	3
	2025	3	4	0	0	0	0	7
Michigan	2023	5	3	0	0	0	0	8
	2024	8	0	0	0	0	0	8
	2025	8	1	0	0	0	0	9
Minnesota	2023	1	1	0	0	0	0	2
	2024	2	1	0	0	0	0	3
	20242025	3	2	0	0	0	0	5
Missouri	2023	2	0	0	0	0	0	2
	2024	2	2	0	0	0	0	4
	2025	4	0	0	0	0	0	4
Nebraska	2023	2	0	0	0	0	0	2
	2024	2	0	0	0	0	0	2
	2025	2	0	0	0	0	0	2
Nevada	2023	1	0	0	0	0	0	1
	2024	1	2	0	0	0	0	3
	2025	3	1	0	0	0	0	4
New Hampshire	2023	1	0	0	0	0	0	1
	2024	1	0	0	0	0	0	1
	2025	1	0	0	0	0	0	1
New Jersey	2023	2	1	0	0	0	0	3
	2024	3	1	0	0	0	0	4
	2025	4	6	0	0	0	0	10
New York	2023	9	0	0	0	0	0	9
	2024	9	0	0	0	0	1	8
	2025	8	0	0	0	0	0	8
North Carolina	2023	6	0	1	0	0	0	5
	2024	5	2	1	0	0	0	6
	2025	6	0	0	0	0	0	6
Ohio	2023	4	1	1	0	0	0	4
	2024	4	3	0	0	0	0	7

	2025	7	2	0	0	0	0	9
Oklahoma	2023	1	0	0	0	0	0	1
	2024	1	0	0	0	0	0	1
	2025	1	0	0	0	0	0	1
Oregon	2023	0	0	0	0	0	0	0
	2024	0	0	0	0	0	0	0
	2025	0	1	0	0	0	0	1
Pennsylvania	2023	6	1	0	0	0	0	7
	2024	7	2	0	0	0	0	9
	2025	9	1	0	0	0	0	10
South Carolina	2023	2	1	0	0	0	0	3
	2024	3	2	0	0	0	0	5
	2025	5	0	0	0	0	0	5
South Dakota	2023	0	0	0	0	0	0	0
	2024	0	1	0	0	0	0	1
	2025	1	0	0	0	0	0	1
Tennessee	2023	4	0	0	0	0	2	2
	2024	2	3	0	0	0	0	5
	2025	5	0	0	0	0	0	5
Texas	2023	10	5	1	0	0	1	13
	2024	13	1	0	0	0	0	14
	2025	14	8	5	0	0	0	17
Utah	2023	1	1	0	1	0	0	1
	2024	1	2	0	0	0	0	3
	2025	3	0	0	0	0	0	3
Vermont	2023	1	0	0	0	0	0	1
	2024	1	0	0	0	0	0	1
	2025	1	0	0	0	0	0	1
Virginia	2023	3	1	0	0	0	0	4
	2024	4	1	0	0	0	0	5
	2025	5	3	1	0	0	0	7
Washington	2023	2	0	0	0	0	0	2
	2024	2	0	0	0	0	0	2
	2025	2	2	0	0	0	0	4
Wisconsin	2023	2	0	0	0	0	0	2
	2024	2	1	0	0	0	0	3
	2025	3	1	0	0	0	0	4
Totals	2023	121	26	5	3	0	4	135
	2024	135	49	2	0	0	2	180
	2025	180	54	9	0	0	1	224

Table No. 4
Status of Company-Owned Outlets
for Years 2023 to 2025

State	Year	Outlets at Start of the Year	Outlets Opened	Outlets Reacquired From Franchisees	Outlets Closed	Outlets Sold to Franchisees	Outlets at End of the Year
Pennsylvania	2023	2	0	0	0	0	2
	2024	2	0	0	0	0	2
	2025	2	0	0	0	0	2
Totals	2023	2	0	0	0	0	2
	2024	2	0	0	0	0	2
	2025	2	0	0	0	0	2

Table No. 5
Projected New Franchised Outlets
as of December 31, 2025

State	Franchise Agreements Signed But Outlet Not Opened	Projected New Franchised Outlet in the Next Fiscal Year	Projected New Company-Owned Outlets in the Current Fiscal Year
Alabama	0	1	0
Arizona	1	2	0
Arkansas	0	0	0
California	3	4	0
Colorado	0	2	0
Connecticut	0	1	0
Delaware	0	0	0
Florida	0	1	0
Georgia	0	1	0
Idaho	0	1	0
Illinois	5	1	0
Iowa	0	1	0
Indiana	0	1	0
Kansas	1	1	0
Kentucky	0	1	0
Louisiana	0	0	0
Maryland	0	1	0
Massachusetts	0	1	0
Michigan	0	1	0
Minnesota	2	1	0
Missouri	0	1	0
Nebraska	0	1	0

Nevada	1	1	0
New Hampshire	0	0	0
New Jersey	3	1	0
New Mexico	0	1	0
New York	0	1	0
North Carolina	0	1	0
Ohio	0	1	0
Oklahoma	0	1	0
Oregon	1	0	0
Pennsylvania	1	1	0
South Carolina	0	1	0
Tennessee	0	1	0
Texas	3	1	0
Utah	0	0	0
Virginia	3	2	0
Washington	2	1	0
Washington D.C.	0	0	0
Wisconsin	0	1	0
Total	26	39	0

A list of our existing franchisees is attached as Exhibit F to this Franchise Disclosure Document. A list of names, cities and states and last known business telephone numbers (or, if unknown, home telephone number) of every franchisee who has had a franchise agreement terminated, canceled, not renewed or otherwise voluntarily or involuntarily ceased to do business under the franchise agreement during the most recently completed fiscal year, or who has not communicated with us within ten weeks of our application date is attached to this Franchise Disclosure Document at the end of Exhibit F. If you buy this franchise, your contact information may be disclosed to other buyers when you leave the franchise system.

There is presently no trademark specific franchisee organizations associated with the System. If you buy this franchise, your contact information may be disclosed to other buyers when you leave the franchise system. During the last three fiscal years, in some instances, current and former franchisees have signed a confidentiality clause that restricts them from discussing with you their experience as a franchisee in our franchise system.

ITEM 21. FINANCIAL STATEMENTS

Attached as Exhibit G are our audited financial statements for our fiscal years ending December 31, 2025, December 31, 2024, and December 31, 2023. Exhibit G also includes our unaudited balance sheet and unaudited profit and loss statement for the period of January 1, 2026, through February 28, 2026. Our fiscal year end is December 31.

ITEM 22. CONTRACTS

Copies of the following contracts or documents are also attached as Exhibits to the Disclosure Document that you may be required to execute in connection with your franchise purchase:

Franchise Agreement (and Exhibits)	Exhibit C
Personal Guaranty (Attachment A to the Franchise Agreement)	
Telephone Assignment Agreement (Attachment B to the Franchise Agreement)	

Employee Non-Disclosure and Confidentiality Agreement (Attachment C-1 to the Franchise Agreement)

Non-Disclosure and Confidentiality Agreement (Attachment C-2 to the Franchise Agreement)

Bank Authorization Agreement (Attachment D to the Franchise Agreement)

Waiver and Release Claims (Attachment E to the Franchise Agreement)

Development Agreement Exhibit E

Franchisee Disclosure Questionnaire (Page 88) Exhibit H

State-Specific Addenda to the FDD Exhibit I

We provide no other contracts or agreements for your signature.

ITEM 23. RECEIPTS

Exhibit K of this Disclosure Document contains a detachable document, in duplicate, acknowledging receipt of this Franchise Disclosure Document by a prospective franchisee. You should sign both copies of the Receipt. You should retain one copy for your records and return the other signed copy to us.

EXHIBIT “A”

STATE AGENCIES AND ADMINISTRATOR

LIST OF STATE ADMINISTRATORS

California Commissioner of the Department of
Financial Protection and Innovation
TOLL FREE 1-(866) 275-2677
320 West 4th Street, Suite 750
Los Angeles, CA 90013-2344

California Commissioner of the Department of
Financial Protection and Innovation
651 Bannan Street, Suite 300
Sacramento, CA 95811

California Commissioner of the Department of
Financial Protection and Innovation
One Sansome St., #600
San Francisco, CA 94104

Commissioner of Securities of the State of Hawaii
Department of Commerce and Consumer Affairs
Business Registration Division
335 Merchant Street, Room 203
Honolulu, HI 96813

Illinois Attorney General
500 South Second Street
Springfield, IL 62706

Indiana Secretary of State
Securities Division
302 West Washington Street, Room E-11
Indianapolis, IN 46204

Maryland Office of the Attorney General
Securities Division
200 St. Paul Place
Baltimore, MD 21202

Michigan Department of the Attorney General
Consumer Protection Division
Attn: Franchise Section
525 W. Ottawa Street
G. Mennen Williams Building, 1st Floor
Lansing, MI 48933

Commissioner of Commerce
Minnesota Department of Commerce
85 7th Place East, Suite 280
St. Paul, MN 55101-2198

New York Department of Law
Investor Protection Bureau
28 Liberty Street, 21st Fl.
New York, NY 10005
212-416-8222

North Dakota Securities Department
State Capital, 5th Floor
600 East Boulevard Avenue
Bismarck, ND 58505-0510

Oregon Department of Consumer
and Business Services
Division of Finance and Corporate
Securities labor and Industries
350 Winter Street, NE, Room 410
Salem, OR 97310-3881
(503) 378-4140

Director, Department of Business Regulations
Rhode Island Division of Securities
233 Richmond Street, Suite 232
Providence, RI 02903-4232

South Dakota Division of Insurance
Securities Regulation
124 S. Euclid Suite 104
Pierre, SD 57501
(605) 773-3563

Statutory Document Section
Texas Secretary of State
P.O. Box 12887
Austin, TX 78711
(512) 475-1769

State of Utah
Division of Consumer Protection
P.O. Box 45804
Salt Lake City, Utah 84145-0804
(801) 530-6601
State Corporation Commission
Division of Securities and Retail Franchising
1300 East Main Street, 9th Floor
Richmond, VA 23219
(804) 371-9051

State of Washington
Director, Department of Financial Institutions
Securities Division
150 Israel Road, SW
Olympia, WA 98501

Wisconsin Commissioner of Securities
345 W Washington Ave., 4th Floor
Madison, WI 53703

EXHIBIT “B”

FRANCHISOR’S AGENTS FOR SERVICE OF PROCESS

AGENTS FOR SERVICE OF PROCESS

Commissioner of the Department of Financial
Protection and Innovation
320 West 4th Street, Suite 750
Los Angeles, CA 90013-2344

Commissioner of the Department of Financial
Protection and Innovation
One Sansome St., #600
San Francisco, California 94104

Commissioner of the Department of Financial
Protection and Innovation
651 Bannon Street, Suite 300
Sacramento, CA 95811

Commissioner of Securities of the State of
Hawaii
Department of Commerce and Consumer
Affairs
Business Registration Division
335 Merchant Street, Room 203
Honolulu, HI 96813

Illinois Attorney General
500 South Second Street
Springfield, IL 62706

Indiana Secretary of State
Securities Division
302 West Washington Street, Room E-111
Indianapolis, IN 46204

Maryland Securities Commissioner
Office of Attorney General
Securities Division
200 St. Paul Place
Baltimore, MD 21202-2020

Michigan Department of Attorney General
Consumer Protection Division
Antitrust and Franchise Unit
P.O. Box 30054, 6546 Mercantile Way
Lansing, MI 48909

Minnesota Department of Commerce
85 7th Place East, Suite 280
St. Paul, MN 55101-2198

New York Secretary of State
99 Washington Avenue
Albany, NY 12231

North Dakota Securities Commissioner
State Capitol – 5th Floor
600 E. Boulevard Avenue
Bismarck, ND 58505

Director, Department of Business Regulation
Division of Securities
Suite 232
233 Richmond Street
Providence, RI 02903-4232

South Dakota Division of Insurance
Securities Regulation
124 S. Euclid Suite 104
Pierre, SD 57501
(605) 773-3563

Clerk of the State Corporation Commission
Tyler Building, 1st Floor
1300 East Main Street
Richmond, VA 23219

Director, Department of Financial Institutions
Securities Division
150 Israel Road, Southwest
Olympia, WA 98501

Wisconsin Commissioner of Securities
345 West Washington Avenue, 4th Floor
Madison, WI 53703
(608) 261-9555

EXHIBIT “C”
FRANCHISE AGREEMENT

EXHIBIT “D”

**TABLE OF CONTENTS OF THE CONFIDENTIAL
OPERATIONS MANUAL**

SENIORS HELPING SENIORS®

Operations Manual

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Section 8: Marketing	56 Pages
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Total	322 Pages

EXHIBIT “E”
DEVELOPMENT AGREEMENT

DEVELOPMENT AGREEMENT

This Development Agreement (“Agreement”) entered into on _____ (the “Effective Date”), between: (i) Seniors Helping Seniors, LLC, a Delaware limited liability company, with its principal business address at 50 Grandview Boulevard, Wyomissing Hills, PA 19609 (the “Franchisor”); and (ii) _____, a (resident of) (corporation organized in) (limited liability company organized in) _____ with a business address at _____ (the “Developer”).

BACKGROUND

A. Franchisor and its affiliate/principals, as a result of the expenditure of time, skill, effort, and money, have developed and own a unique system (the “System”) related to the development, opening, and ongoing operation of a business (“Franchised Business”) that offers: (1) certain medical and non-medical personal services such as companion care, homemaker services, transportation, shopping and errands, light handyman and repair services, personal care, Alzheimer’s/dementia care (memory care) and TeleCare; (2) assistive technologies; (3) facility referral services; (4) adult day care; and (5) medical and home health services including skilled nursing, medication management, health monitoring, wound care, catheter management, injections and blood draws, occupational therapy and rehabilitation therapy (“Services”), as such business models may be modified in accordance with the terms hereof.

B. Franchisor’s System is comprised of various proprietary and, in some cases, distinguishing elements, including without limitation: proprietary methodology and procedures for the establishment and operation of a Franchised Business; standards and specifications for the supplies, inventory and methodology associated with offering and providing each type of Service; advertising; marketing; standards and specifications for equipment; all patents, copyrights, titles, symbols, logotypes, trade dresses, emblems, slogans, insignias, terms, know-how, methods, specifications, designations, designs, diagrams, anecdotes, artworks, worksheets, techniques, rules, ideas, course materials, advertising and promotional materials, and other audio, video and written materials developed and designated for use in connection with the System; proprietary training programs, courses and training materials; Franchisor’s confidential and proprietary operations manual and, at Franchisor’s option, other instructional manuals that have been reduced to writing (collectively, the “Manuals”); and standards and specifications for advertising, bookkeeping, sales and other aspects of operating an Franchised Business. The parties agree and acknowledge that Franchisor may change, improve, further develop, or otherwise modify the System from time to time as it deems appropriate in its discretion. Franchisee hereby acknowledges and agrees that: (i) while the System and Franchisor’s related materials contain information that, in isolated form, could be construed as being in the public domain, they also contain significant proprietary and confidential information that makes the System unique as a whole; and (ii) the combined methods, information, procedures, and theories that make up the total System or are contained in the relevant manuals that are proprietary and confidential.

C. The System and Franchised Businesses are primarily identified by the marks “Seniors Helping Seniors” as well as certain other trade names, trademarks, service marks and logos, all of which Franchisor may modify, update, supplement or substitute in the future (collectively, the “Proprietary Marks”). The parties agree and acknowledge that Franchisor has established substantial goodwill and business value in its Proprietary Marks, expertise, and System.

D. Franchisor grants qualified third parties the right to develop a certain number of Franchised Businesses within a defined geographical area (the “Development Area”), in accordance with the terms of this Agreement to which Developer must be strictly adhere, with each Franchised Business within the Development Area being opened and operating utilizing the Proprietary Marks and System pursuant to the terms and conditions set forth in a separate form of Franchisor’s then-current form of franchise agreement

(each, a “Franchise Agreement”). Developer recognizes the benefits of receiving the right to operate a Franchised Business utilizing the System and desires to: (i) become a multi-unit operator subject to the terms of this Agreement; and (ii) receive the benefits provided by Franchisor under this Agreement.

E. Developer has applied for the right to open and operate a certain number of Franchised Businesses within the Development Area as set forth in this Agreement (each, a “Franchised Business”), and Franchisor has approved such application in reliance on Developer’s representations made therein.

F. Developer hereby acknowledges that adherence to the terms of this Agreement, including Franchisor’s operations manual and other System standards and specifications, are essential to the operation of all Franchised Businesses and the System as a whole.

NOW, THEREFORE, for valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the parties agree as follows:

AGREEMENT

1. Development Area.

1.1 Subject to the terms and conditions set forth herein, Franchisor grants Developer the right, and Developer undertakes the obligation, to develop and establish _____ Franchised Businesses within the Development Area defined in the Data Sheet attached hereto as Exhibit A (the “Data Sheet”), provided Developer opens and commences operations of such Franchised Businesses in strict accordance with the mandatory development schedule also set forth in the Data Sheet (the “Development Schedule”) and otherwise subject to the terms and conditions set forth herein.

1.2 Except as provided in Section 1.3 and otherwise herein, during the term of this Agreement Franchisor will not open, operate, or license any third party the right to open or operate, any Franchised Business utilizing the Proprietary Marks and System within the Development Area.

1.3 Developer agrees and acknowledges that Franchisor will have the right to modify the boundaries of the Development Area upon written notice to Developer to account for any designated territory that is granted to another System franchisee or developer in connection with a premises for a Franchised Business at a location that (a) Developer secures, and (b) is close to the outer boundaries of the Development Area, to the extent necessary to avoid overlap between that designated territory and the Development Area. In the event Franchisor notifies Developer that it is modifying the Development Area as set forth in this Section, Developer agrees to work in good faith with Franchisor to enter into an addendum to this Agreement detailing the modified Development Area.

2. Development Fee.

2.1 Developer shall pay Franchisor a Development Fee equal to \$_____ (the “Development Fee”) for the right to develop the foregoing Franchised Businesses within the Development Area under this Agreement, which is: (i) deemed fully earned upon payment and is not refundable under any circumstances; and (ii) calculated according to the formula set forth in Section 2.3.

2.2 The parties agree and acknowledge that the Development Fee is comprised of: (i) the consideration for the territorial rights granted within the Development Area; and (ii) the initial fees payable for the right to own and operate the initial Franchised Business that Developer is granted the right to open within the Development Area under this Agreement and each additional Franchised Business that Franchisor has granted Developer the right to open hereunder (each, an “Additional Franchised Business”).

2.3 Developer must pay Franchisor the Development Fee of (a) \$55,000 for the right to open one Franchised Business; (b) \$40,000 for the right to open a second Franchised Business; and (c) \$35,000 for the right to open a third Franchised Business and each Franchised Business thereafter. Developer will pay a \$5,000 training fee when the initial Franchise Agreement is signed.

3. Initial Franchise Agreement. Contemporaneous with the execution of this Agreement, Developer must enter into Franchisor's current form of Franchise Agreement for the Initial Franchised Business that Developer is required to open within the Development Area. In the event Developer is a business entity of any kind, then Developer's principals/owners must each execute the form of personal guaranty attached to the foregoing Franchise Agreement, as well as any additional Franchise Agreements described in Section 4 of this Agreement.

4. Additional Franchise Agreements. Developer agrees and acknowledges that it must: (i) enter into Franchisor's then-current form of Franchise Agreement for each Additional Franchised Business that Developer is required to open under this Agreement; and (ii) enter into such Franchise Agreements at such times that are required for Developer to timely meet, and strictly adhere to, its obligations under the agreed-upon Development Schedule. Additionally, Developer agrees and acknowledges that, in order to develop a second or any subsequent Franchised Business pursuant to this Agreement, Developer must be in compliance with the terms of any and all Franchise Agreements by and between Developer (and/or any of Developer's affiliates) and Franchisor.

5. Development Obligations. Developer must ensure that, at a minimum, Developer: (i) opens and commences operations of the number of new Franchised Businesses during each of the development periods defined in the Development Schedule (each, a "Development Period"); and (ii) has the minimum cumulative number of Franchised Businesses open and operating at the expiration of each such Development Period. The parties agree and acknowledge that time is of the essence with respect to the foregoing development obligations, and that Developer's failure to comply with the Development Schedule in any manner with respect to any Development Period is grounds for immediate termination of this Agreement if not timely cured as set forth in Section 6.2 of this Agreement (and any future development rights granted hereunder).

6. Term and Termination.

6.1 This Agreement will commence as of the date it is fully executed and, unless earlier terminated by Franchisor, will expire on the earlier of: (i) the last day of the calendar month that the final Franchised Business is required to be opened and operating under the Development Schedule; or (ii) the date Developer actually opens the last Franchised Business that Developer is granted the right to open under this Agreement. Upon expiration or termination of this Agreement for any reason, Developer will not have any rights within the Development Area other than the territorial rights granted in connection with any "Designated Territory" associated with a Franchised Business that Developer has opened and commenced operating as of the date this Agreement is terminated or expires (as such rights are granted by Franchisor under the respective Franchise Agreement(s) into which Developer has entered for such Franchised Business(es)).

6.2 Franchisor will have the right, at its option, to terminate this Agreement and all rights granted to Developer hereunder, without affording Developer any opportunity to cure such default, effective upon written notice to Developer, upon the occurrence of any of the following events: (i) if Developer ceases to actively engage in development activities in the Development Area or otherwise

abandons its development business for three (3) consecutive months, or any shorter period that indicates an objective intent by Developer to discontinue development of the Franchised Businesses within the Development Area; (ii) if Developer becomes insolvent or is adjudicated bankrupt, or if any action is taken by Developer, or by others against the Developer, under any insolvency, bankruptcy or reorganization act, or if Developer makes an assignment for the benefit of creditors or a receiver is appointed by the Developer; (iii) if Developer fails to meet its development obligations under the Development Schedule for any single Development Period (including any corresponding payment obligations), and fails to cure such default within 30 days of receiving notice thereof; or (iv) if any Franchise Agreement that is entered into in order to fulfill Developer's development obligations under this Agreement is terminated or subject to termination by Franchisor, pursuant to the terms of that Franchise Agreement.

6.3 In the event this Agreement is terminated prior to its natural expiration for any reason, the parties agree and acknowledge that the geographic scope of the post-term non-compete described in Section XV.C of the Initial Franchise Agreement shall also include (a) the Development Area, and (b) a ten (10) mile radius around the perimeter of the Development Area.

7. Sale or Assignment. Developer's rights under this Agreement are personal and Developer may not sell, transfer, or assign any right granted herein without Franchisor's prior written consent, which may be withheld in its sole discretion. Notwithstanding, if Developer is an individual or a partnership, Developer has the right to assign its rights under this Agreement to a corporation or limited liability company that is wholly owned by Developer according to the same terms and conditions as provided in Developer's initial Franchise Agreement. Franchisor has the right to assign this Agreement in whole or in part in its sole discretion.

8. Acknowledgment. Developer acknowledges that this Agreement is not a Franchise Agreement and does not confer upon Developer any rights to use the Franchisor's Proprietary Marks or System.

9. Notices. All notices, requests and reports to be given under this Agreement are to be in writing, and delivered either by hand, overnight mail via recognized courier such as UPS or FedEx, or certified mail, return receipt requested, prepaid, to the addresses set forth above (which may be changed by written notice).

10. Choice of Law. This Agreement shall be governed by and construed in accordance with the laws of the State of Delaware, without reference to this state's conflict of laws principles.

11. Internal Dispute Resolution. Developer must first bring any claim or dispute between Developer and Franchisor to Franchisor's management, after providing Franchisor with notice of and a reasonable opportunity to cure an alleged breach hereunder. Developer must exhaust this internal dispute resolution procedure before bringing a dispute before a third party. This agreement to first attempt resolution of disputes internally will survive termination or expiration of this Agreement.

12. Mediation. At Franchisor's option, all claims or disputes between Franchisor and Developer or its affiliates arising out of, or in any way relating to, this Agreement or any other agreement by and between Franchisor and Developer or its affiliates, or any of the parties' respective rights and obligations arising from such agreement, which are not first resolved through the internal dispute resolution procedure set forth in Section 12 above, must be submitted first to non-binding mediation, in or near Franchisor's then-current headquarters under the auspices of the American Arbitration Association ("AAA"), in accordance with AAA's Commercial Mediation Rules then in effect. Before commencing any legal action against Franchisor or its affiliates with respect to any such claim or dispute, Developer must submit a notice to Franchisor, which specifies, in detail, the precise nature and grounds of such claim or

dispute. Franchisor will have a period of thirty (30) days following receipt of such notice within which to notify Developer as to whether Franchisor or its affiliates elects to exercise its option to submit such claim or dispute to mediation. Developer may not commence any action against Franchisor or its affiliates with respect to any such claim or dispute in any court unless Franchisor fails to exercise its option to submit such claim or dispute to mediation, or such mediation proceedings have been terminated either: (i) as the result of a written declaration of the mediator(s) that further mediation efforts are not worthwhile; or (ii) as a result of a written declaration by Franchisor. Franchisor's rights to mediation, as set forth herein, may be specifically enforced by Franchisor.

12.1 The parties will not be required to first attempt to mediate a controversy, dispute, or claim through mediation as set forth in this Section 13 if such controversy, dispute, or claim concerns an allegation that a party has violated (or threatens to violate, or poses an imminent risk of violating): (i) any federally protected intellectual property rights in the Proprietary Marks, the System, or in any confidential/proprietary information of Franchisor (as such information is defined more fully in the Franchise Agreements); (ii) any of the restrictive covenants contained in this Agreement or any other Franchise Agreements executed in connection with the Franchised Businesses opened within the Development Area; and (iii) any of Developer's payment obligations under this Agreement or any such Franchise Agreement.

12.2 This agreement to mediate will survive any termination or expiration of this Agreement. The parties agree that there will be no class action mediation and that any mediation proceeding involving Franchisor and Developer or its principals that arises out of or relates to this Agreement in any manner must be mediated in a proceeding that does not involve any other third party, including any other franchisee or licensee of Franchisor's franchise system.

13. Injunctive Relief. Developer acknowledges and agrees that irreparable harm could be caused to Franchisor by Developer's violation of certain provisions of this Agreement and, as such, in addition to any other relief available at law or equity, Franchisor shall be entitled to obtain in any court of competent jurisdiction, without bond, restraining orders or temporary or permanent injunctions in order to enforce, among other items, the provisions of this Agreement relating to: (i) Developer's use of the Proprietary Marks and Franchisor's confidential information; (ii) Developer's covenant not to compete, as well as any other violations of the restrictive covenants set forth in this Agreement or any Franchise Agreement with Franchisor; (iii) Developer's obligations on termination or expiration of this Agreement; (iv) disputes and controversies based on or arising under the Lanham Act, or otherwise involving the Proprietary Marks, as now or hereafter amended; (v) disputes and controversies involving enforcement of the Franchisor's rights with respect to confidentiality under this Agreement; and (vi) prohibiting any act or omission by Developer or its employees that constitutes a violation of applicable law, threatens Franchisor's franchise system or threatens other franchisees of Franchisor. Developer's only remedy if such an injunction is entered will be the dissolution of the injunction, if appropriate, and Developer waives all damage claims if the injunction is wrongfully issued.

14. Jurisdiction and Venue. Subject to Sections 13 and 14 of this Agreement, the parties agree that any actions arising out of or related to this Agreement must be initiated and litigated to conclusion exclusively in the state court of general jurisdiction closest to Berks County, Pennsylvania, or, if appropriate, the United States District Court for the Eastern District of Pennsylvania (unless settled by the parties after such action is initiated). Developer acknowledges that Franchisor may bring an action in any other court of competent jurisdiction to seek and obtain injunctive relief as set forth in Section 14 above. Developer hereby irrevocably consents to the personal jurisdiction of the state and federal courts described in this Section.

15. Third Party Beneficiaries. Franchisor's officers, directors, shareholders, agents and/or employees are express third party beneficiaries of this Agreement and the dispute resolution procedures

contained herein, including without limitation, the right to specifically utilize and exhaust the mediation procedure with respect to any and all claims asserted against such person(s) by Developer or its principals.

16. JURY TRIAL WAIVER. THE PARTIES HEREBY AGREE TO WAIVE TRIAL BY JURY IN ANY ACTION, PROCEEDING OR COUNTERCLAIM, WHETHER AT LAW OR EQUITY, REGARDLESS OF WHICH PARTY BRINGS SUIT. THIS WAIVER WILL APPLY TO ANY MATTER WHATSOEVER BETWEEN THE PARTIES HERETO WHICH ARISES OUT OF OR IS RELATED IN ANY WAY TO THIS AGREEMENT, THE PERFORMANCE OF EITHER PARTY, AND/OR DEVELOPER'S PURCHASE FROM FRANCHISOR OF THE DEVELOPMENT RIGHTS DESCRIBED HEREIN.

17. WAIVER OF CLASS ACTIONS. THE PARTIES AGREE THAT ALL PROCEEDINGS ARISING OUT OF OR RELATED TO THIS AGREEMENT, OR THE SALE OF THE FRANCHISED BUSINESS, WILL BE CONDUCTED ON AN INDIVIDUAL, NOT A CLASS-WIDE BASIS, AND THAT ANY PROCEEDING BETWEEN DEVELOPER, DEVELOPER'S GUARANTORS AND FRANCHISOR OR ITS AFFILIATES/OFFICERS/EMPLOYEES MAY NOT BE CONSOLIDATED WITH ANY OTHER PROCEEDING BETWEEN FRANCHISOR AND ANY OTHER THIRD PARTY.

18. Waiver of Punitive Damages. Developer waives to the fullest extent permitted by law, any right to or claim for any punitive, exemplary, incidental, indirect, special or consequential damages (including, without limitation, lost profits) that Developer may have against Franchisor arising out of any cause whatsoever (whether such cause be based in contract, negligence, strict liability, other tort or otherwise) and agree that in the event of a dispute, Developer's recovery will be limited to actual damages. If any other term of this Agreement is found or determined to be unconscionable or unenforceable for any reason, the foregoing provisions will continue in full force and effect, including, without limitation, the waiver of any right to claim any consequential damages.

19. Attorneys' Fees. If either party institutes any judicial or mediation proceeding to enforce any monetary or nonmonetary obligation or interpret the terms of this Agreement and Franchisor prevails in the action or proceeding, Developer will be liable to Franchisor for all costs, including reasonable attorneys' fees and court costs, incurred in connection with such proceeding.

20. Non Waiver. Franchisor's failure to insist upon strict compliance with any provision of this Agreement will not be a waiver of Franchisor's right to do so, any law, custom, usage or rule to the contrary notwithstanding. Delay or omission by Franchisor respecting any breach or default will not affect Franchisor's rights respecting any subsequent breaches or defaults. All rights and remedies granted in this Agreement will be cumulative. Franchisor's election to exercise any remedy available by law or contract will not be deemed a waiver or preclude exercise of any other remedy.

21. Severability. The parties agree that if any provisions of this Agreement may be construed in two ways, one of which would render the provision illegal or otherwise voidable or unenforceable and the other which would render it valid and enforceable, such provision will have the meaning, which renders it valid and enforceable. The provisions of this Agreement are severable, and this Agreement will be interpreted and enforced as if all completely invalid or unenforceable provisions were not contained herein, and partially valid and enforceable provisions will be enforced to the extent that they are valid and enforceable. If any material provision of this Agreement will be stricken or declared invalid, the parties agree to negotiate mutually acceptable substitute provisions. In the event that the parties are unable to agree upon such provisions, Franchisor reserves the right to terminate this Agreement.

22. Construction of Language. The language of this Agreement will be construed according to its fair meaning, and not strictly for or against either party. All words in this Agreement refer to whatever number or gender the context requires. If more than one party or person is referred to as Developer, their obligations and liabilities must be joint and several. Headings are for reference purposes and do not control interpretation.

23. Successors. References to “Franchisor” or “Developer” include the respective parties’ successors, assigns or transferees, subject to the limitations of Section 8 of this Agreement.

24. Additional Documentation. Developer must, from time to time, subsequent to the date first set forth above, at Franchisor’s request and without further consideration, execute and deliver such other documentation or agreements and take such other action as Franchisor may reasonably require in order to effectuate the transactions contemplated in this Agreement. In the event that Developer fails to comply with the provisions of this Section, Developer hereby appoints Franchisor as Developer’s attorney-in-fact to execute any and all documents on Developer’s behalf, as reasonably necessary to effectuate the transactions contemplated herein.

25. No Right to Offset. Developer may not withhold all or any part of any payment to Franchisor or any of its affiliates on the grounds of the alleged nonperformance of Franchisor or any of its affiliates or as an offset against any amount Franchisor or any of its affiliates may owe or allegedly owe Developer under this Agreement or any related agreements.

26. Entire Agreement. This Agreement contains the entire agreement between the parties concerning Developer’s development rights within the Development Area; no promises, inducements or representations (other than those in the Franchise Disclosure Document) not contained in this Agreement have been made, nor will any be of any force or effect, or binding on the parties. Modifications of this Agreement must be in writing and signed by both parties. Franchisor reserves the right to change Franchisor’s policies, procedures, standards, specifications or manuals at Franchisor’s discretion. In the event of a conflict between this Agreement and any Franchise Agreement(s), the terms, conditions and intent of this Agreement will control. Nothing in this Agreement, or any related agreement, is intended to disclaim any of the representations Franchisor made to Developer in the Franchise Disclosure Document that Franchisor provided to Developer.

***THE REST OF THIS PAGE HAS BEEN LEFT INTENTIONALLY BLANK
SIGNATURES ON THE FOLLOWING PAGE***

**IN WITNESS WHEREOF, AND INTENDING TO BE LEGALLY BOUND HEREBY,
THE PARTIES HERETO HAVE CAUSED THIS AGREEMENT TO BE EXECUTED
EFFECTIVE THE DATE FIRST SET FORTH ABOVE.**

FRANCHISOR:

SENIORS HELPING SENIORS, LLC

Print Name: _____

Date: _____

DEVELOPER:

IF AN INDIVIDUAL:

By: _____

Print Name: _____

Date: _____

Spouse Signature: _____

Spouse Name: _____

Date: _____

IF LLC, CORPORATION, OR OTHER ENTITY:

By: _____

Print Name: _____

Title: _____

Owner Signature: _____

Owner Name: _____

Owner Signature: _____

Owner Name: _____

Date: _____

EXHIBIT A TO DEVELOPMENT AGREEMENT
DATA SHEET

1. **Development Area.** The Development Area, as referred to in Section 1 of the Development Agreement, is described below (or an attached map) by geographic boundaries and will consist of the following area or areas: _____

2. **Development Schedule.** The Development Schedule referred to in Section 5 of the Development Agreement is as follows:

Development Period	Expiration Date	Number of New Franchised Businesses Developer Must Open in Development Area	Cumulative Number of Franchised Businesses Developer Must Have Open Within Development Area
First	Simultaneously with this Agreement	1	1
Second	9 Months from Effective Date	1	2
Third	15 Months from Effective Date	1	3
Fourth	As discussed with the franchisor	1	4
Fifth	As discussed with the franchisor	1	5

3. **Development Fee.** The Development Fee that is due and payable to Franchisor immediately upon execution of this Agreement shall be \$_____.

APPROVED AND ACCEPTED BY:

FRANCHISOR:

SENIORS HELPING SENIORS, LLC

By: _____

Name: _____

Date: _____

DEVELOPER

(Individual, Partnership or Corporation Name)

By: _____

Title: _____

Date: _____

EXHIBIT B TO THE DEVELOPMENT AGREEMENT

STATE-SPECIFIC ADDENDA

STATE OF ILLINOIS ADDENDUM

Illinois law governs the Development Agreement and Franchise Disclosure Document.

In conformance with Section 4 of the Illinois Franchise Disclosure Act, any provision in a franchise agreement that designates jurisdiction and venue in a forum outside of the State of Illinois is void. However, a development agreement may provide for arbitration to take place outside of Illinois.

Franchisees' rights upon Termination and Non-Renewal are set forth in sections 19 and 20 of the Illinois Franchise Disclosure Act.

In conformance with section 41 of the Illinois Franchise Disclosure Act, any condition, stipulation or provision purporting to bind any person acquiring any franchise to waive compliance with the Illinois Franchise Disclosure Act or any other law of Illinois is void.

ILLINOIS PROHIBITS THE CORPORATE PRACTICE OF MEDICINE. UNLICENSED INDIVIDUALS AND ENTITIES ARE PROHIBITED FROM OWNING, OPERATING AND MAINTAINING AN ESTABLISHMENT FOR THE STUDY, DIAGNOSIS AND TREATMENT OF HUMAN AILMENTS AND INJURIES, WHETHER PHYSICAL OR MENTAL. See Medical Corporation Act, 805 ILCS 15/2, 5 (West 2016) and Medical Practice Act of 1987, 225 ILCS 60/ (West 2016).

IF YOU ARE NOT LICENSED/CERTIFIED IN ILLINOIS TO PROVIDE SERVICES OF THE NATURE DESCRIBED IN THIS DISCLOSURE DOCUMENT, YOU MUST NEGOTIATE THE TERMS OF A MANAGEMENT AGREEMENT WITH LICENSED MEDICAL PROFESSIONALS WHO WILL PROVIDE THE SERVICES THAT YOUR FRANCHISED BUSINESS OFFERS. YOU SHOULD RETAIN AN EXPERIENCED ATTORNEY WHO WILL LOOK OUT FOR YOUR BEST INTERESTS IN THIS BUSINESS VENTURE.

No statement, questionnaire, or acknowledgment signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

The Health Care Worker Self-Referral Act is set forth in Illinois law at: 225 ILCS 47/1 (West 2016).

The Home Health, Home, Services, and Home Nursing Agency Code is set forth in the Illinois

Administrative Code at: 77 III. Adm. Code 245 (2015).

See: <http://www.dph.illinois.gov/topics-services/health-care-regulation/facilities/home-health> for info on Home Health state certification and licensure requirements, costs and process.

See: <http://www.idph.state.il.us/about/hfpb/conprocess.htm> and <https://www2.illinois.gov/sites/hfsrb/CONProgram/Pages/default.aspx> for information regarding the nature of, and application process for, the Illinois Certificate of Need Program.

IF AT A LATER DATE, YOU WANT TO TRANSFER YOUR FRANCHISE RIGHTS TO SOMEONE ELSE - ANY SUCH TRANSFER OF RIGHTS MUST BE APPROVED BY THE FRANCHISOR.

CURRENTLY, MASTER FRANCHISE OPPORTUNITIES FOR SENIORS HELPING SENIORS ARE NOT AVAILABLE IN ILLINOIS.

Signature of Franchise Applicant

Signature of Franchise Applicant

Name (please print)

Name (please print)

MARYLAND ADDENDUM TO THE DEVELOPMENT AGREEMENT

1. The following is added:

Any claims arising under the Maryland Franchise Registration and Disclosure Law must be brought within three (3) years after the grant of the franchise.
2. Pursuant to COMAR 01.02.08.16L, the general release required as a condition of renewal, sale, and/or assignment/transfer shall not apply to any liability under the Maryland Franchise Registration and Disclosure Law.
3. Franchisees may bring a lawsuit in Maryland for claims arising under the Maryland Franchise Registration and Disclosure Law.
4. The Franchise Agreement requires prospective franchisees to disclaim the occurrence and/or acknowledge the non-occurrence of acts that would constitute a violation of the Maryland Franchise Registration and Disclosure Law in order to purchase a franchise. Such representations are not intended to nor shall they act as a release, estoppel or waiver of any liability incurred under the Maryland Franchise Registration and Disclosure Law.
5. The Franchise Agreement is amended to state that the limitation of claims provision shall not act to reduce the 3-year statute of limitations afforded a franchisee for bringing a claim arising under the Maryland Franchise Registration and Disclosure Law.
6. The provision in the franchise agreement which provides for termination by bankruptcy of the franchisee may not be enforceable under federal bankruptcy law (11 U.S.C. Section 101 et seq.).
7. Section 14-226 of the Maryland Franchise Registration and Disclosure Law prohibits a franchisor from requiring a prospective franchisee to assent to any release, estoppel or waiver of liability as a condition of purchasing a franchise. Our Franchise Disclosure Questionnaire requires prospective franchisees to disclaim the occurrence and/or acknowledge the non-occurrence of acts that would constitute a violation of the Franchise Law in order to purchase a franchise. Such representations are not intended to nor shall they act as a release, estoppel or waiver of any liability incurred under the Maryland Franchise Registration and Disclosure Law.
8. Item 5 of the Franchise Disclosure Document and Section IV.A. of the Franchise Agreement are amended to state that based upon the franchisor's financial condition, the Maryland Securities Commissioner has required all initial fees and payments owed by franchisees shall be deferred until the franchisor completes its pre-opening obligations under the franchise agreement. In addition, Section 2.1 of the Development Agreement is amended to state that in addition, all development fees and initial payments by area developers shall be deferred until the first franchise under the development agreement opens.
9. No statement, questionnaire, or acknowledgment signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.
10. The Questionnaire attached as Exhibit H is hereby removed.

Signature of Franchise Applicant

Signature of Franchisor

Name (please print)

Name (please print)

WASHINGTON ADDENDUM TO THE DEVELOPMENT AGREEMENT

The provisions of this Addendum form an integral part of, are incorporated into, and modify the Franchise Disclosure Document, the franchise agreement, and all related agreements regardless of anything to the contrary contained therein. This Addendum applies if: (a) the offer to sell a franchise is accepted in Washington; (b) the purchaser of the franchise is a resident of Washington; and/or (c) the franchised business that is the subject of the sale is to be located or operated, wholly or partly, in Washington.

1. **Conflict of Laws.** In the event of a conflict of laws, the provisions of the Washington Franchise Investment Protection Act, chapter 19.100 RCW will prevail.
2. **Franchisee Bill of Rights.** RCW 19.100.180 may supersede provisions in the franchise agreement or related agreements concerning your relationship with the franchisor, including in the areas of termination and renewal of your franchise. There may also be court decisions that supersede the franchise agreement or related agreements concerning your relationship with the franchisor. Franchise agreement provisions, including those summarized in Item 17 of the Franchise Disclosure Document, are subject to state law.
3. **Site of Arbitration, Mediation, and/or Litigation.** In any arbitration or mediation involving a franchise purchased in Washington, the arbitration or mediation site will be either in the state of Washington, or in a place mutually agreed upon at the time of the arbitration or mediation, or as determined by the arbitrator or mediator at the time of arbitration or mediation. In addition, if litigation is not precluded by the franchise agreement, a franchisee may bring an action or proceeding arising out of or in connection with the sale of franchises, or a violation of the Washington Franchise Investment Protection Act, in Washington.
4. **General Release.** A release or waiver of rights in the franchise agreement or related agreements purporting to bind the franchisee to waive compliance with any provision under the Washington Franchise Investment Protection Act or any rules or orders thereunder is void except when executed pursuant to a negotiated settlement after the agreement is in effect and where the parties are represented by independent counsel, in accordance with RCW 19.100.220(2). In addition, any such release or waiver executed in connection with a renewal or transfer of a franchise is likewise void except as provided for in RCW 19.100.220(2).
5. **Statute of Limitations and Waiver of Jury Trial.** Provisions contained in the franchise agreement or related agreements that unreasonably restrict or limit the statute of limitations period for claims under the Washington Franchise Investment Protection Act, or rights or remedies under the Act such as a right to a jury trial, may not be enforceable.
6. **Transfer Fees.** Transfer fees are collectable only to the extent that they reflect the franchisor's reasonable estimated or actual costs in effecting a transfer.
7. **Termination by Franchisee.** The franchisee may terminate the franchise agreement under any grounds permitted under state law.
8. **Certain Buy-Back Provisions.** Provisions in franchise agreements or related agreements that permit the franchisor to repurchase the franchisee's business for any reason during the term of the franchise agreement without the franchisee's consent are unlawful pursuant to RCW 19.100.180(2)(j), unless the franchise is terminated for good cause.
9. **Fair and Reasonable Pricing.** Any provision in the franchise agreement or related agreements that requires the franchisee to purchase or rent any product or service for more than a fair and reasonable price is unlawful under RCW 19.100.180(2)(d).
10. **Waiver of Exemplary & Punitive Damages.** RCW 19.100.190 permits franchisees to seek treble damages under certain circumstances. Accordingly, provisions contained in the franchise agreement or elsewhere requiring franchisees to waive exemplary, punitive, or similar damages are void, except when executed pursuant to a negotiated settlement

after the agreement is in effect and where the parties are represented by independent counsel, in accordance with RCW 19.100.220(2).

11. **Franchisor's Business Judgement.** Provisions in the franchise agreement or related agreements stating that the franchisor may exercise its discretion on the basis of its reasonable business judgment may be limited or superseded by RCW 19.100.180(1), which requires the parties to deal with each other in good faith.
12. **Indemnification.** Any provision in the franchise agreement or related agreements requiring the franchisee to indemnify, reimburse, defend, or hold harmless the franchisor or other parties is hereby modified such that the franchisee has no obligation to indemnify, reimburse, defend, or hold harmless the franchisor or any other indemnified party for losses or liabilities to the extent that they are caused by the indemnified party's negligence, willful misconduct, strict liability, or fraud.
13. **Attorneys' Fees.** If the franchise agreement or related agreements require a franchisee to reimburse the franchisor for court costs or expenses, including attorneys' fees, such provision applies only if the franchisor is the prevailing party in any judicial or arbitration proceeding.
14. **Noncompetition Covenants.** Pursuant to RCW 49.62.020, a noncompetition covenant is void and unenforceable against an employee, including an employee of a franchisee, unless the employee's earnings from the party seeking enforcement, when annualized, exceed \$100,000 per year (an amount that will be adjusted annually for inflation). In addition, a noncompetition covenant is void and unenforceable against an independent contractor of a franchisee under RCW 49.62.030 unless the independent contractor's earnings from the party seeking enforcement, when annualized, exceed \$250,000 per year (an amount that will be adjusted annually for inflation). As a result, any provision contained in the franchise agreement or elsewhere that conflicts with these limitations is void and unenforceable in Washington.
15. **Nonsolicitation Agreements.** RCW 49.62.060 prohibits a franchisor from restricting, restraining, or prohibiting a franchisee from (i) soliciting or hiring any employee of a franchisee of the same franchisor or (ii) soliciting or hiring any employee of the franchisor. As a result, any such provisions contained in the franchise agreement or elsewhere are void and unenforceable in Washington.
16. **Questionnaires and Acknowledgments.** No statement, questionnaire, or acknowledgment signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.
17. **Prohibitions on Communicating with Regulators.** Any provision in the franchise agreement or related agreements that prohibits the franchisee from communicating with or complaining to regulators is inconsistent with the express instructions in the Franchise Disclosure Document and is unlawful under RCW 19.100.180(2)(h).
18. **Advisory Regarding Franchise Brokers.** Under the Washington Franchise Investment Protection Act, a "franchise broker" is defined as a person that engages in the business of the offer or sale of franchises. A franchise broker represents the franchisor and is paid a fee for referring prospects to the franchisor and/or selling the franchise. If a franchisee is working with a franchise broker, franchisees are advised to carefully evaluate any information provided by the franchise broker about a franchise.

The undersigned parties do hereby acknowledge receipt of this Addendum.

Dated this _____ day of _____ 20____.

FRANCHISOR:

By: _____

Name: _____

Title: _____

Date: _____

FRANCHISEE:

By: _____

Name: _____

Title: _____

Date: _____

EXHIBIT “F”

LIST OF FRANCHISEES

List of Current Franchisees as of 12/31/2025

First Name	Last Name	Legal Entity Name	Address	City	State	Zip Code	Phone Number
Alexis, Brandi	Castillo, Dilliard	ABC Cares, Inc	3850 Llewelyn Dr	Mobile	AL	36608	251 709-1698
Mollie and Joseph	Robinson	JM Home Care Holdings, Inc.	156 Lee Road 2159	Opelika	AL	36804	540-817-4118
Suzanne and Erich	McKee & Sullivan		2806 West Ranier Road	Rogers	AR	72758	281-684-9769
William and Anita	Clark	Micah 6:8 LLC	225 E Shadow Ridge	Cottonwood	AZ	86326	615-415-1116
Andrew	Flindall		2143 W Tracy Ln	Phoenix	AZ	85025	602-595-0366
Michelle	Houser		2452 E Coronado Rd	Phoenix	AZ	85008	602 696-9502
Andy	Lask	Eastwood Holdings, LLC	9526 East Wood	Scottsdale	AZ	85260	480-674-5400
Thomas	Neuman	TerraTrotters Holdings Inc		Marana	AZ	85658	520-225-0598
Kerri Ann, Sandy	Ronquist, Dyk	East Valley Seniors, LLC	36073 N Stoneware Drive	Queen Creek	AZ	85140	480-534-7413
Cameron	Schipul	Set Sail 2.0 Inc.		Sierra Vista	AZ	85650	520-487-4246
Gideon	Abraham	My Little Helpers, LLC	16969 Bernardo Center Dr Suite 210	San Diego	CA	92128	858-774-8174
Simran & Siddharth	Babbar	Golden Guides LLC	4829 River Trail Court	San Jose	CA	91536	925-487-1976
William	Cazalet		6468 Benvenue Avenue	Oakland	CA	94618	650-283-5162
Susan	Delaney	Spencer Care LLC	575 East Locust Ave Suite 203	Fresno	CA	93720	559-500-3070
Greg and Ida	DeMaagd	Carmel Care, LLC	27200 Los Arboles Dr	Carmel	CA	93923	831-402-2854
Sue	Erskine		5694 Mission Center Rd Suite 602-449	San Diego	CA	92108	619-346-4535
Susan and Tricia	Erskine and Izadi	JDD Senior Services, LLC	10755 Scrips Parkway suite #426	San Diego	CA	92131	619-346-4535
Matthew & Brianna	Fitchett		1041 Peppermill Court	Condord	CA	94518	209-256-1955
Joseph & Elizabeth	Fowler	JJSW Homecare LLC	35941 Arras DR	Winchester	CA	92596	951-577-4300
Sean and Gloria	Gavin	Elderberry Services LLC	634 5th Street	Hermosa Beach	CA	90254	310-418-9698
Jason, Anthony	Harris, Castillo		1020 E Palm Canyon Dr., Unit 102	Palm Springs	CA	92264	847 917-6289
Lorraine	Heath	Serene Care Solutions, LLC	32015 Contour Ave	Nuevo	CA	92567	951-578-7950
Luis	Hernandez	Sonlight 7, Inc.	13066 Point Arena Place	Cerritos	CA	90703	714-265-7571
Kathryn	Holman	Wine Country Seniors Care, LLC	253 S. Montgomery Street	Napa	CA	94559	707-927-0270

Janhavi & Amol	Kanitkar	Skyward LLC	42 Skyward Drive	Irvine	CA	92620	949-535-3411
Mia	Kellogg		14896 Heather Drive	San Jose	CA	95124	415-637-0020
Steve and Kristin	LeClair	Leclair Fitness VI LLC	18408 Chaparral Drive	Penn Valley	CA	95946	916-673-8861
`	Leonard	Leonard Ventures LLC	237 Park Dr	San Jose	CA	95124	408-506-8579
Jeffery & Doanna	Macapinlac		552 Andrea Cir	Livermore	CA	94550	408-771-4797
Amos	Marvel	Marvelous Enterprise LLC	18601 Sherman Way #B156	Reseda	CA	91335	818-539-2273
Fred and Laurence	Maurel	Seniors La Vie	2780 Dana Loop	El Dorado Hills	CA	95762	214-263-2286
Matthew	Obermueller		577 E Elder St, Suite U	Fallbrook	CA	98264	425-785-9605
Matt	Ridenour	Senior Home Care LA, LLC	31912 Avenida Del Ray	Agua Dulce	CA	91390	661-313-2323
Saida	Sanchez	Strengthening Societal Solutions Corporation	901 N. Carpenter Rd, #32-230	Modesdo	CA	95351	877-880-0605
David & Gina	Schneider		25 Sandra Ct	Walnut Creek	CA	94595	408-348-4240
Kanupriya and Sundeep	Singh	KADS Care LLC	277 Rayos Del Sol Dr	San Jose	CA	95116	408 816-4251
Matt and Suzanne	Solomon	258 Motivate, Inc	404 Avenue G, Unit 28	Redondo	CA	90277	805-395-0122
Ron and Maria	Torres	Central Coast in Home Seniors Care, LLC	330 Wild Mustard Lane	Paso Robles	CA	93446	805-369-2110
Chris & Danielle	Tuason	TOLEN TUASON ENTERPRISES LLC		Santa Ana	CA	92706	657-608-2273
Sandra and Monica	Acevedo and Londono	Compassionate Connections, LLC	3805 Valley Crest Drive	Timnath	CO	80547	970-484-8445
Colleen	Elliott	Janus Leadership Ventures, Inc.	4440 N. 109th Street	Lafayette	CO	80026	303-579-9814
Otis and Suzanne	McGregor		17030 Viscount Ct	Monument	CO	80132	719-640-6069
Jeffrey and Stacy	Roolf		13019 W Montana Drive	Lakewood	CO	80228	303-919-2839
Dan and Elizabeth	Rosenbaum	Ravenclaws, Inc.	10031 AVENIDA HERMOSA VW	Fountain	CO	80817	719-248-4118
Sarah	Verretta	Practice Grace Health Service, LLC	21711 Tyrolite Ave	Parker	CO	80138	303-495-7578
Lisa	Brower	Seniors United, LLC	152 Farms Village Road	Simsbury	CT	06070	860-716-2017
Maria	Cerino	Maria Cerino, LLC	P.O. box 382	Mystic	CT	06355	860-536-4767
Debra	Danker	Seniors Care, LLC	87 ½ Midwood Road	Branford Road	CT	06405	203-488-9200
Connor	May	RC Cubed LLC		Stamford	CT	06903	203-912-9793

Alex	Sabe		500 W Putnam Ave., Suite 400	Greenwich	CT	06830	855-747-7928
Robert and Amy	McDermott	Alcana Gladstone Group, Inc.	26279 Bayside Drive	Long Neck	DE	19966	302-858-7330
Kyla	Abbott	HEKKKLD FLORIDA LLC	531 Gilson Loop	The Villages	FL	32163	352-913-1218
David and Tina	Amato, Lauder	Aging Together Inc.	1123 Oakcrest Drive	Brandon	FL	33510	813-786-4893
Vincent	Beach		32225 Summerglade Drive	Wesley Chapel	FL	33545	813-973-1954
Diana	Cabassi		1401 Lacosta Drive E	Pembroke Pines	FL	33027	754-202-5200
Thomas & Kimberly	Ciconte	KJC SHS Holdings LLC	5260 SE Burning Tree Cir	Jupiter	FL	34997	302-353-9670
Lorenzo	Dickens	The Blakewood Group LLC	11973 Climbing Fern Avenue	Riverview	FL	33579	727-744-9866
Todd and Nicole	Enghauser	SHS SWFL, LLC	12995 S. Cleveland Ave. Suite #258	Fort Myers	FL	33907	239-243-8555
Jennifer	Helin	Melbeachouse, LLC	1103 W. Hibiscus Blvd. Ste 400	Melbourne	FL	32901	321-722-2999
John	Imperatore		1375 Gateway Boulevard Suite 37	Boynton Beach	FL	33426	561-572-9737
Djuan and Gwen	Irvin	Irvins Care 2, LLC	21611 Sullivan Ranch Blvd	Mount Dora	FL	32757	352-545-2273
Paul	Kaiser	Seniors Helping Seniors Pompano	4020 W Palm Aire Dr #501	Pompano Beach	FL	33069	954-870-1229
Ken	Kozielski	SolaFide Endeavors, Inc	5449 S. Semoran Blvd., Suite 227	Orlando	FL	32822	321-235-6833
Andy & Joy	Malivuk		18933 Chaville Road	Lutz	FL	33558	813-363-9164
Patrick	Neeley		261 N. University Dr 500-41	Plantation	FL	33324	954-361-4916
Cristi	Nemeth	Stone Enterprises of Central Florida Inc	186 S. Central Ave	Oviedo	FL	32765	407-443-3039
Rita and Brian	Sanders	BSRS Jacksonville LLC	3054 Southern Hills Circle West	Jacksonville	FL	32235	904-525-7236
Christina	Viamontes	East Coast Private Care, LLC	2186 11th Lane	Vero Beach	FL	32960	772-492-8381
Mike and Melissa	Walters	Dream Life Legacy, Inc.	67 N. St. Andrews Drive	Ormand Beach	FL	32174	386-985-2292
Grace	Watson	Greataity, LLC	9 St Giles Road	Palm Beach Gardens	FL	33418	561-776-9853
Lori	Whitman	Whitman Senior Care of NE Florida, LLC	8006 Green Glade Road	Jacksonville	FL	32256	904-344-8826
Tina and Grady	Boggs	GJET Boggs Corp.	3372 Laurel Leaf Way	Buford	GA	30515	770-884-4358
Jeanine Lewis and Juan	Canales		645 Millstone Drive	Evans	GA	30809	404 989-1564

Pricilla and Prince	Egyir-Beney		3515 Stonehaven Dr	Suwanee	GA	30024	706-206-5453
Shanticleer and Erica	Graham	Danitron LLC	7619 Birdsvie Dr	Fairburn	GA	30213	240 432-4750
Kip and Terri	Haswell	Haswell Senior Solutions, LLC	203 Plum Orchard Way	Woodstock	GA	30189	678-858-8708
Lara and Michael	Smith	Bhaven Senior Care Inc	1357 Fernwood Cir NE	Brookhaven	GA	30319	678 361-8869
Larry	Stephens	Stephens Elite, LLC	123 Cumberland Way	Savannah	GA	31407	912-244-2000
Tina and Steve	Tanco	Senior Respect, LLC	590 Woodbrook Way	Lawrenceville	GA	30043	770-237-3177
Chadwick	Wade	Elite Health Services LLC	248 Ironwood Drive	Stockbridge	GA	30281	770-480-6300
Mike and Zach	Caligiuri, Schneider	A to Z Senior Care of Iowa LLC		Des Moines	IA	50263	515-499-3229
Harvey	Letherman	Harvey Letherman III LLC		Davenport	IA	52803	208-213-1213
Eric	Kolesar			Meridian	ID	83646	719-649-2949
Nathan	Peterson	Seniors Caring for Idaho LLC	22598 Big Loon Way	Caldwell	ID	83607	423-650-5259
Shelja and Bhuvnesh	Aggarwal		1604 Cressa Ct	Springfield	IL	62704	216 543-4974
Jennifer and Muiwa	Coker		1231 W Lunt Ave, Apt 1N	Chicago	IL	60626	773 827-6084
James and Susannah	Graf	Peer to Peer Home Care LLC	2116 West Cortland	Chicago	IL	60647	312 925-3041
Sylvie	Hutchings		1046 W Polk Street	Chicago	IL	60607	312-526-3666
Sara and Terry	Odland-Beyna, Beyna	Hello Forrest Inc	335 S. Forrest Ave	Arlington Heights	IL	60004	847-801-6403
Dan	Rattary	SHS Senior Care, Inc	259 Robinson Lane	Westmont	IL	60559	630-324-6086
Brennen and Amanda	Roberts	BANAOE LLC	2655 Carriage Way	Aurora	IL	60504	630 484-3579
Andrew	Steinhaus	HausCares	1104 Fairlawn Ave	Libertyville	IL	60048	847 275-3087
ElderDay Center		ElderDay Center	328 W. Wilson Street	Batavia	IL	60510	630-937-4246
Terry and Becky	Cuzzocrea	Senior Care of Northern Indian, LLC	50554 Cobus Ridge Lane	Granger	IN	46530	574-385-3900
Rusty & Emily	Jordan	Krughoff Care Network LLC	P.O. Box 174 32 East Broadway Street	Shelbyville	IN	46176	317-604-5520
Jason	Pfeister	JCoJJC LLC		Shawnee	KS	66226	816-477-7315
Tony and Cassandra	Sines		11008 W. Greenspoint Street	Wichita	KS	67205	316 204-2143
Angela	Gibson		10200 Forest Green Blvd	Louisville	KY	40223	502-214-6272
George	Arab	J M G Senior Care, Inc	11 Vista Circle	Rutland	MA	01543	508-786-8777

Susan, Zachary	Ginsburg, Rohlf	Better Together Consulting Inc	11 Rocky Hill Road	Burlington	MA	01803	401-432-4838
Chris and Maggie	Lefebvre	Senior Care Solutions Corp	5 Thomas Rd	Methuen	MA	01844	978-736-4671
Josh and Robert	Obeiter	Compassion Counts Senior Care, LLC	1171 Washington street	Newton	MA	02465	617-877-3163
Mithun	Pasham	Safe Haven Care Inc	28211 Hidden Brook Ln	Franklin	MA	77441	806-368-1212
Michelle	Sonia	MS Innovations Inc & MS Senior Care Services LLC	60 Northern Ave	Weymouth	MA	02188	781-588-8885
Eric and Lisa	Toto	Toto Holdings, Inc.	14 Newhall St	Saugus	MA	01906	781-650-3818
Seth	Asuah-Gyasi	SAGS LLC	7639 Woodbine Dr	Laurel	MD	20707	732-829-0625
Ben	Chernow	Chernow Franchise, LLC	6315 Poe Rd	Bethesda	MD	20817	301-895-0205
Anna	Attard	Attard Holdings, LLC	16517 W. Horseshoe Trail	Linden	MI	48451	810-412-7270
Steve	Bixler	Senior Compassion of Michigan, LLC	67 Amherst Rd	Pleasant Ridge	MI	48069	248-796-0760
Brian and Mollie	Gaggin	HI to MI Company	4707 Macatawa Legends Blvd.	Holland	MI	49424	616-669-0095
Danna and Nora	Gomez and Ruder	Seniors Helping Seniors of W Michigan	2455 Riveredge Dr SE\PO Box 140288	Grand Rapids	MI	49514	616-234-0190
Amy	Kanouse		837 Haynor Rd	Ionia	MI	48846	616-902-3806
Bob and Dawn	Neely	SHS of Michigan, Inc	1180 S. Lepeer Rd	Lake Orion	MI	48360	248-969-4000
Carmo and Mary	Ribeiro	Exciting Future, LLC	430 Sumark Way	Ann Arbor	MI	48103	734-996-9570
Sheila	Samples	Samples Senior Services, LLC	28175 Haggerty Road	Novi	MI	48377	248-686-1000
Jeffery and Lisa	Vander Ploeg	Jeff&Lisa Corp	7205 Prestwick	Portage	MI	49024	269-377-9741
Rhonda	Arnold	Arnold Care Solutions Inc.	11216 Redwood Curve	Woodbury	MN	55129	651 214-4954
Jason	Bernloehr	Twin Towns Senior Care, LLC	12115 44th Ave North	Minneapolis	MN	55442	612-440-1008
Chris	Cooper	Copper Business Entreprises, LLC	1933 Bear CT SE	Rochester	MN	55904	507 250 5755
Leah	Erickson		3411 Grimes Ave N	Robbinsdale	MN	55422	612 916-0429
Kim and Tony	Nermyr	SHS-MN Inc.	14565 41st Avenue North	Plymouth	MN	55446	763-694-0165
Brian & Lauren	Dries	Calo Enterprises INC	3102 Floral Ave	St. Joseph	MO	64506	816-352-3073
Carletus	Lathan	Lathan Care Services, LLC	235 Jungermann Rd. Suite 207-4	St. Peters	MO	63376	636-294-3012

Susan and Melissa	Murray and Walsh	W/M Holdings, LLC	PO Box 8468	St. Louis	MO	63132	314-304-7089
Joel & Jennifer	Serfass	J & J Senior Care of the Ozarks, LLC		Springfield	MO	65804	417-849-0035
Guru	Balasubramanian	BizGuru LLC	101 S Tryon St, Ste 2700	Charlotte	NC	28280	980-704-2747
Lloyd & Linda	Caulder	Lloyd and Linda Caulder	197 Calabash Rd NW Unit 2	Calabash	NC/SC	28467	910-778-2743
Mike and Debbie	Greth		4819 Weston Place	Jamestown	NC	27282	336-823-6217
Tim & Jennifer	Lowe	Jennie Tim, LLC	510 Nurse Rd	Ararat	NC	27007	336-499-1990
Lynn	Musolf	Faholo Partners, LLC	10724 Carmel commons Blvd Suite 550	Charlotte	NC	28226	704-641-3718
Eric	Oltman		127 Lantern Ridge Lane	Cary	NC	27519	919-234-0190
Marie	Paul	Joie de Vivre Care Incorporated	1534 Black Walnut St	Monroe	NC/SC	28112	980 240 8456
Katheryn	Uveges		5505 Yew Pine Ct	Wake Forest	NC	27587	919-349-0234
Troy and Drew	Nielsen	Midwest Senior Care LLC	2648 Steamwagon Road	Nebraska City	NE	68410	402-873-0601
Jonathan	Walters	D & C Senior Care LLC	1401 E Gold Coast Rd, Suite 430	Omaha	NE	68046	402-331-3073
Judith and Randal	Loubier	SHS-NH, LLC	360 Rt 101, Suite 3B	Bedford	NH	03110	603-801-1936
Renee	Donald	Moments of Joy Corp	157 Sanford Avenue	North Plainfield	NJ	07060	646 234-3408
Matt and Erin	Eckard	Golden Years Compassionate Care Inc.	895 Dorian Road	Westfield	NJ	07090	870-740-7688
Stephen	Edwards	Better Together Care LLC	23 Cliffswallow Dr	Medford	NJ	08055	267-981-3972
Raymond	Guarino III	R&R Comfort Care	30 Circle Blvd	Newfoundland	NJ	07435	201-739-4298
Ivan and Emily	Justo	SHS Central Bergen LLC	112 Sanford Avenue	Emerson	NJ	07630	914-490-9881
Deepthi	Katragunta	Senior Comfort Solutions, Inc.	220 Davidson Ave.	Somerset	NJ	08873	732-372-2721
Leslie, Kellie	LaCosta, Larsen	Jersey G3 Inc.	145 Readington Road	Whitehouse Station	NJ	08889	908-323-3335
Maria and Vincent	Marino	Marinos Helping Seniors, LLC	61 Highview Ave	Bernardsville	NJ	07924	908-334-1552
Jennifer	Nam	J. Nam Senior Services, Inc.	591 Mantua Blvd	Sewell	NJ	08080	856-494-8320
Stephen	Rogalski	R & M Care Enterprises LLC	131 Bluebird Drive, Unit 4C	Hillsborough	NJ	08844	973-435-4873
Pravin	Kotadiya	ONE TO ONE HOMECARE LLC		Las Vegas	NV	89178	702-952-9914

Clint and Vonda	Moxey	Moxey's Learning Center LLC	63 Keystone Ave, Suite 301	Reno	NV	89523	775-622-8008
Elizabeth	Paulus	Ally Legacy Solutions, LLC	3740 Copper Keg Rd	Las Vegas	NV	81929	702-706-3334
Robert	Roemmele	Serendipity Desert Care, LLC	301 W. Leslie Street	Pahrump	NV	89060	757-774-1288
Rajinder	Anand	Mother Mary Senior Care Corp	42 Muncey Road	Bayshore	NY	11706	631-935-5588
Stuart and Heidi	Berr	Seniors in Suffolk, Inc.	256 Montgomery Avenue	Oceanside	NY	11572	516-974-2655
Debra and Bill	Lang	Lang Helping Seniors, LLC	70 Lake Marie Lane	Bedford Hills	NY	10507	914-263-7716
Reema	Nirola	Passion for Seniors, LLC	2 Manetto Drive	Plainview	NY	11803	516-390-8938
AnnMarie	Rogers	Mama Manatee LLC	291 Tobey Rd	Pittsford	NY	14534	585-433-1234
Debbie and Mike	Turner	Turner's Helping Seniors, LLC	233 Drive 4	Cleveland	NY	13042	315-720-4441
Lenny and Genice	Vicente	Vicente Enterprises	11 Stern Drive	Port Jefferson	NY	11777	917-345-1549
Diane and Joanne	Ward	NNY Senior Services, Inc.	156 Chestnut Street	Watertown	NY	13601	315-405-4950
Christian	Adams	GUTDODB,LLC	5581 Hoffman Road	Milford	OH	45150	614-440-4004
James and Robyn	Benson	Canton Akron In-Home Senior Care LLC	1440 Edison St NW	Hartville	OH	44632	330-806-8044
Roberick, Nehemiah	Bowdle, Sparling	SHS Lorain, LLC	1313 Taylor Street	Elyira	OH	44035	440-935-3848
Karilyn, Ben	Fallat	Fallat Home Care LLC	2266 North State Route 123	Lebanon	OH	45036	513-615-8906
Kim	Harris	Compassionate Senior Home Care, Inc.	1098 Rainbow Drive NE	Lancaster	OH	43130	740-974-4454
Nina	Hines	Hand in Hand Senior Solutions, Inc.	4263 Tarben Woods Dr.	Columbus	OH	43230	614-907-4673
Brian and Julie	Marm and Dey	DeyMarn LLC	1820 Lincoln RD	Wickliffe	OH	44092	440-289-3708
Heather	Maver	Chagrin Valley Seniors, Inc.	1284 SOM Center Rd, Suite 345	Mayfield Heights	OH	44124	216-998-2273
Andrew	Spatt	Heart of Service LLC	5951 Fairdale Dr; POB 18123	Fairfield	OH	45018	513-939-3939
Kevin	Richardson	SHS Senior Care, LLC	15109 Summit Parke Dr	Edmond	OK	73013	405-562-6000
Robin, Tamara	Michalisko, Becroft	Bloomality LLC		Lake Oswego	OR	97035	503-989-9099
Lynn	Dempsey	Helping Seniors of the Valley, LLC	175 S 21st St Lower Level	Easton	PA	18042	610-253-3232
C.J.	Girod	SHS SWPA LLC	353 Marlin Drive	Pittsburgh	PA	15216	412-944-2470

Patrick	Hennigan	Cal Capital Corporation	1000 Terrain Street #1212	Malvern	PA	19355	610-590-4888
Travis & Kim	Hudson	Stella Health Care Services LLC		Pittsburgh	PA	15239	724-939-6625
Walt	Kimble	Maebility Homecare Agency LLC	40 West Evergreen Ave, Suite 101	Philadelphia	PA	19138	267-267-4860
Elizabeth and Robert	McGoff		3580 Innovation Highway, Suite 104	Hermitage	PA	16148	724-877-3505
Amy	Radevski		202 Jennie Drive	Harmony	PA	16037	724-594-7818
Jeff & Pam	Shirk	JP Home Care of Lebanon, LLC	264 Freeport Rd.	Lebanon	PA	17046	717-865-5874
Bryan	Shrouds	Shrouded Valley Enterprises Inc	419 Newark Rd.	Landenberg	PA	19350	302-563-1180
Kelly	Talton	KEC Partners LLC	Warminster Corp Center Ste B101 65 W Street Rd	Warminster	PA	18974	215-675-6402
Tisa	Mullis	4M's 4Him, Inc.	3295 Mt. Holly Rd	Edgemoor	SC	29712	839-274-3001
Kathy and Gary	Robinson	Robinson Group Holdings, Inc.	6130 Woodside Executive Ct	Akins	SC	29803	803-859-7997
Katy	Yahr	Charleston Seniors, LLC	436 Rice Hope Drive	Mt. Pleasant	SC	29464	843-699-2970
Josh & Kate	Wren	Siouxland Seniors Care Inc	718 Firethorn Trail	Dakota Dunes	SD	57049	605-540-0266
Colton	Coppersmith	Devils Racetrack Holdings Inc.		Knoxville	TN	37849	865-888-8640
Nicholas	Deitmen	Pinewood Strategies, LLC	5892 Woodlands Ave	Nashville	TN	37211	615-330-8164
Tom	Rutherford	TD Rutherford, LLC	3033 Tybee Trail	Murferrsboro	TN	37127	615-988-0803
DaryRon	Steffey	DLS Ventures, LLC	225. W. Center St. Suite122	Kingsport	TN	37660	423-247-2273
Kelly and Curtis	Stephenson	Cabbe LLC	223 Butler Bridge Rd	Portland	TN	37148	615-510-2273
Grant and Mary	Broussard	Broussard Five Inc	14120 Redfish Lake Ct	Conroe	TX	77384	337 577-8323
Tammy	Dudeczka	TLBarker Holdings of CTX	1301 Indian Trail	Salado	TX	76571	254-654-3555
Karina	Franco	MIH Seniors Home Care, LLC	1738 West End Place	Round Rock	TX	78681	512-409-9855
Asha	Indoori	SHS8055 LLC	8055 Winebarrel ln	Frisco	TX	75035	214-284-1432
Jimmy	Johnson	JB1202 Group Corporation, Inc.	146 Broomweed Circle	Spring Branch	TX	78070	830-320-3922
Shehnaz	Kapasi		7610 Highmeadow Drive	Houston	TX	77063	281-261-8107
Wendy and William	Li	2W Senior Care, LLC	4010 Sperry St.	Dallas	TX	75214	817-865-3512

James	Loiselle	Favored Flowers	2116 Wheaton Trail	Cedar Park	TX	78613	512 999-4655
Yvonne and Mike	Mercadel	Veterans Helping Seniors, LLC	2417 Tierra Primera Place	El Paso	TX	79938	915-200-1199
Beau and Matt	Raines	Raines and Sons Enterprises LLC	12732 Serafy Ct.	Austin	TX	78753	512-789-0054
Enrique and Ashley	Torres	Torres Family Caregiving, Inc.	401 Laurel Ln	Glenn Heights	TX	75154	512-430-2031
Lauren	Walters	Walters Wellness Group Inc	7048 Cliffbrook Drive	Dallas	TX	75254	214 577-0004
Dadong	Wan	BC4BW LLC	5105 Dillard Lane	Dallas	TX	75209	972-303-8787
Katie and David	Wasserman	LZK Holdings LLC	167 Bentwood Drive	Spring Branch	TX	78070	361-648-1295
Windy and Floyd	Webb	LPLG Holdings, Inc.	5830 Redwood River Drive	Kingwood	TX	77345	719-650-9606
Roderick	Woodworth	Tri Wood LLC	1111 Suwanee Lane	Houston	TX	77090	713-409-7134
Marvin and Carlton	Wright	Right Side, Inc.	2315 Monarch Terrace Dr	Katy	TX	77494	832-876-5242
Brian	Adams	BABBLMR, Inc	1433 Settlement DR	Park City	UT	33907	702-682-4191
Jim & Mary Ann	Clark	J&M Clark Services, LLC	840 S Black Adler DR	St. George	UT	84790	763-232-4288
Scott and Candi	Mickiewicz	SCM Solutions LLC	273 S Willow Reed	Lehi	UT	84043	385-499-4389
Patience	Addo		16074 Waterford Crest Pl	Paeonian Springs	VA	20129	703 789-0916
Monteiz & Alicia	Dash		5205 Moyer Road	Fort Belvoir	VA	22060	804-898-9424
Kurt	Gray	KEG Ventues, Inc	6210 Apache Street	Springfield	VA	22150	301-642-8412
Lurene	Reck	I CARE VA LLC	7400 Beaufont Spring Dr Ste 300	N Chesterfield	VA	23225	804-921-4280
Daniel and Sarah	Santoro	DSNI Horizons Inc	1125 N Illinois St	Arlington	VA	22205	501 940-9862
Ben	Sawyer	MKSM Incorporated	408 Chautauqua Avenue	Portsmouth	VA	23707	757 655 7767
Mayank	Srivastava	Kasturi LLC	11993 Grey Oaks Park Rd	Glenn Allen	VA	23059	650 556-6299
Steven	Thompson	LeslieGrace Property & Development	1209 Vermont Rt 100	Readsboro	VT	05350	802-236-2473
Maripaz	Ferrer	Ferrer Family Services, Inc	821 Dock Street, PMB 3-14	Tacoma	WA	98402	203-613-5615
Peter and Michelle	Garcia	Lima Lima E Makahou.	108 160th Pl. SW	Lynnwood	WA	98087	716 262-7071
Ram and Sivani	Krishna	Nayavi Business Corp	406 210th St SE	Bothell	WA	98021	425 548-4446
Kim and Tom	Stege	Plumtree Services LLC	18804 Wallingford Ave N	Shoreline	WA	98133	206-409-0717
Daniel	Ellestad	Veterans Home Health Inc	2902 Siggelkow Rd	McFarland	WI	53558	608-466-0041

Van and Katie	Evans	SHS Senior Services, LLC	N63 W23524 Silver Spring Drive	Sussex	WI	53089	262-225-7978
Andrew and Tamie	Hoff		3232 Dale Road	Eau Claire	WI	54703	715-514-4511
Alan	Wedal		N108W14818 BelAire Ln	Germantown	WI	53022	734-560-9309

*Denotes a franchisee with development rights.

Franchisees who left the system in 2025

Name	Address	City	State	Zip Code	Phone Number	Reason
Mike & Julie Emmelhainz	36073 N Stoneware Drive	Queen Creek	AZ	85140	480-534-7413	Transfer
Sanchez, Saida	901 N. Carpenter Rd, #32-230	Modesdo	CA	95351	877-880-0605	Termination
Michelle Lee	18590 E. 19th Street	Aurora	CO	80011	720-434-1790	Termination
Jen Nelson	357 1/2 Martello Drive	Grand Junction	CO	81507	970-200-4016	Never Opened
Roz, Majed Adra, Amine	500 W Putnam Ave., Suite 400	Greenwich	CT	06830	855-747-7928	Transfer
Leif and Ashley Schmidt	4837 Swift Rd, Suite 110-5	Sarasota	FL	34231	941-877-1000	Ceased Operations
Ben and Stacy Westberg	1904 S. Saddlebrook Dr.	Shorewood	IL	60404	815-531-2075	Termination
Robert Lumpford	2813 Seminary Circle	Garland	TX	75043	214-748-2639	Termination
Omobolaji Fakolujo	12300 Dundee Court	Cypress	TX	77429	346-808-7675	Termination
Anant Gairola	412 Silverado Trail	Keller	TX	76248	817-507-4190	Termination
Roderick Woodworth	1111 Suwanee Lane	Houston	TX	77090	713-409-7134	Termination
O'Neal, Brenda		Orange	TX	77630	409-272-2003	Termination
Veronique and Mohamed Coker-Toure	14388 Gulliver Rd	Centreville	VA	20120	240-752-4312	Termination

List of Franchisees who signed Agreements but not opened as of December 31, 2025

First Name	Last Name	Legal Entity Name	Address	City	State	Zip Code	Phone Number
Michelle	Houser		2452 E Coronado Rd	Phoenix	AZ	85008	602 696-9502
Pratik	Mehta	Senior Home Care LLC	10129 Alcosta Blvd	San Ramon	CA	94583	925-336-2118
William	Cazalet		6468 Benvenue Avenue	Oakland	CA	94618	650-283-5162
Anthony and Jason	Castillo		1020 E Palm Canyon Dr., Unit 102	Palm Springs	CA	92264	847 917-6289
James and Susannah	Graf	Peer to Peer Home Care LLC	2116 West Cortland	Chicago	IL	60647	312 925-3041
Brennen and Amanda	Roberts	BANAOE LLC	2655 Carriage Way	Aurora	IL	60504	630 484-3579
Andrew	Steinhaus	HausCares	1104 Fairlawn Ave	Libertyville	IL	60048	847 275-3087
Shelja and Buvnesh	Aggarwal		1604 Cressa Ct	Springfield	IL	62704	216 543-4974
Muyiwe and Jennifer	Coker		1231 W Lunt Ave, Apt 1N	Chicago	IL	60626	773 827-6084
Tony and Cassandra	Sines		11008 W. Greenspoint Street	Wichita	KS	67205	316 204-2143
Rhonda	Arnold	Arnold Care Solutions Inc.	11216 Redwood Curve	Woodbury	MN	55129	651 214-4954
Leah	Erickson		3411 Grimes Ave N	Robbinsdale	MN	55422	612 916-0429
Stephen	Edwards	Better Together Care LLC	23 Cliffswallow Dr	Medford	NJ	08055	267-981-3972
Renee	Donald	Moments of Joy Corp	157 Sandford Avenue	North Plainfield	NJ	07060	646 234-3408
Ray	Guarino	R&R Comfort Care	30 Circle Blvd	Newfoundland	NJ	07435	201 739-4298

Robert	Roemmele	Serendipity Desert Care, LLC	301 W. Leslie Street	Pahrump	NV	89060	757-774-1288
Robin and Tamara	Michalisko	Bloomality LLC		Lake Oswego	OR		503-989-9099
Amy	Radevski		202 Jennie Drive	Harmony	PA	16037	724-594-7818
James	Loiselle	Favored Flowers	2116 Wheaton Trail	Cedar Park	TX	78613	512 999-4655
Matt and Beau	Raines	Raines and Sons Enterprises LLC	12732 Serafy Ct.	Austin	TX	78753	512-789-0054
Tammy	Dudeczka	TLBarker Holdings of CTX	1301 Indian Trail	Salado	TX	76571	254-654-3555
Monteiz and Alicia	Dash	River Flow Care LLC	5205 Moyer Road	Fort Belvoir	VA	22060	703-659-0950
Daniel and Sarah	Santoro	DSNI Horizons Inc	1125 N Illinois St	Arlington	VA	22205	501 940-9862
Patience	Addo		16074 Waterford Crest Pl	Paeonian Springs	VA	20129	703 789-0916
Peter and Michele	Garcia	Lima Lima E Makahou.	108 160th Pl. SW	Lynnwood	WA	98087	716 262-7071
Ram	Krishna	Nayavi Business Corp	406 210th St SE	Bothell	WA	98021	425 548-4446

EXHIBIT “G”

FINANCIAL STATEMENTS OF SENIORS HELPING SENIORS

EXHIBIT “H”

FRANCHISEE DISCLOSURE QUESTIONNAIRE

FRANCHISEE DISCLOSURE QUESTIONNAIRE

Seniors Helping Seniors, LLC

California franchisees should not complete this Questionnaire. If any California franchisee completes this Questionnaire, it is against California public policy and will be void and unenforceable, and we will destroy, disregard, and will not rely on such Questionnaire.

DO NOT SIGN THIS QUESTIONNAIRE IF YOU ARE A MARYLAND OR A WASHINGTON FRANCHISEE.

NOTICE FOR PROSPECTIVE FRANCHISEES WHO RESIDE IN, OR WHO INTEND TO OPERATE THE FRANCHISED BUSINESS IN, ANY OF THE FOLLOWING STATES : CA, HI, IL, IN, MD, MI, MN, NY, ND, RI, SD, VA, WA, WI (EACH A REGULATED STATE) :

FOR PROSPECTIVE FRANCHISEES THAT RESIDE IN OR ARE SEEKING TO OPERATE THE FRANCHISED BUSINESS IN ANY REGULATED STATE, SUCH PROSPECTIVE FRANCHISEE IS NOT REQUIRED TO COMPLETE THIS QUESTIONNAIRE OR TO RESPOND TO ANY OF THE QUESTIONS CONTAINED IN THIS QUESTIONNAIRE.

As you know SENIORS HELPING SENIORS, LLC (“we” or “us”), and you are preparing to enter into a Franchise Agreement for the operation of a *Seniors Helping Seniors* franchise. The purpose of this Questionnaire is to determine whether any statements or promises were made to you that we have not authorized or that may be untrue, inaccurate or misleading, to be certain that you have been properly represented In this transaction, and to be certain that you understand the limitations on claims you may make by reason of the purchase and operation of your franchise. **You cannot sign or date this Questionnaire the same day as the Receipt for the Franchise Disclosure Document but you must sign and date it the same day you sign the Franchise Agreement and pay your franchise fee.** Please review each of the following questions carefully and provide honest responses to each question. If you answer “No” to any of the questions below, please explain your answer on the back of this sheet.

The Questionnaire does not waive any liability the franchisor may have under the Washington Franchise Investment Protection Act, RCW 19.100, and the rules adopted thereunder.

- | | | | |
|---------|-------|----|--|
| Yes ___ | No___ | 1. | Have you received and personally reviewed the Franchise Agreement and each exhibit or schedule attached to it? |
| Yes ___ | No___ | 2. | Have you received and personally reviewed the Franchise Disclosure Document we provided? |
| Yes ___ | No___ | 3. | Did you sign a receipt for the Franchise Disclosure Document indicating the date you received it? |
| Yes ___ | No___ | 4. | Do you understand all the information contained in the Franchise Disclosure Document and Franchise Agreement? |
| Yes ___ | No___ | 5. | Have you reviewed the Franchise Disclosure Document and Franchise Agreement with a lawyer, accountant or other professional advisor? |
| Yes ___ | No___ | 6. | Have you discussed the benefits and risks of developing and operating a <i>Seniors Helping Seniors</i> franchise with an existing <i>Seniors Helping Seniors</i> franchisee? |

- Yes ___ No___ 7. Do you understand the risks of developing and operating a *Seniors Helping Seniors* franchise?
- Yes ___ No___ 8. Do you understand the success or failure of your franchise will depend in large part upon your skills, abilities and efforts and those of the persons you employ as well as many factors beyond your control such as weather, competition, interest rates, the economy, inflation, labor and supply costs, lease terms and the marketplace?
- Yes ___ No___ 9. Do you understand all disputes or claims you may have arising out of or relating to the Franchise Agreement must be litigated in Pennsylvania or arbitrated in Pennsylvania, if not resolved informally or by mediation?
- Yes ___ No___ 10. Do you understand that you (and any facility manager employed by you) must satisfactorily complete the initial training course before we will allow your franchised business to open or consent to a transfer?
- Yes ___ No___ 11. Do you agree that no employee or other person speaking on our behalf made any statement or promise regarding the costs involved in operating a Seniors Helping Seniors franchise that is not contained in the Franchise Disclosure Document or that is contrary to, or different from, the information contained in the Franchise Disclosure Document?
- Yes ___ No___ 12. Do you agree that no employee or other person speaking on our behalf made any statement or promise or agreement, other than those matters addressed in your Franchise Agreement, concerning advertising, marketing, media support, marketing penetration, training, support service or assistance that is contrary to, or different from, the information contained in the Franchise Disclosure Document?
- Yes ___ No___ 13. Do you agree that no employee or other person speaking on our behalf made any statement or promise regarding the actual, average or projected profits or earnings, the likelihood of success, the amount of money you may earn, or the total amount of revenue a Seniors Helping Seniors franchise will generate, that is not contained in the Franchise Disclosure Document or that is contrary to, or different from, the information contained in the Franchise Disclosure Document?
- Yes ___ No___ 14. Do you understand that the Franchise Agreement and exhibits to the Franchise Agreement contain the entire agreement between us and you concerning the franchise for the Seniors Helping Seniors facility, meaning any prior oral or written statements not set out in the Franchise Agreement or the exhibits to the Franchise Agreement will not be binding?

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YOU UNDERSTAND THAT YOUR ANSWERS ARE IMPORTANT TO US AND THAT WE WILL RELY ON THEM. BY SIGNING THIS QUESTIONNAIRE, YOU ARE REPRESENTING THAT YOU HAVE CONSIDERED EACH QUESTION CAREFULLY AND RESPONDED TRUTHFULLY TO THE ABOVE QUESTIONS.

Signature of Franchise Applicant

Signature of Franchise Applicant

Name (please print)

Name (please print)

Dated _____

Dated _____

Signature of Franchise Applicant

Signature of Franchise Applicant

Name (please print)

Name (please print)

Dated _____

Dated _____

EXPLANATION OF ANY NEGATIVE RESPONSES [REFER TO QUESTION NUMBER]

EXHIBIT I
STATE-SPECIFIC ADDENDA TO THE FRANCHISE DISCLOSURE DOCUMENT

**CALIFORNIA ADDENDUM TO FRANCHISE DISCLOSURE DOCUMENT PURSUANT TO THE
CALIFORNIA FRANCHISE INVESTMENT LAW**

- **The registration of this franchise offering by the California Department of Financial Protection and Innovation does not constitute approval, recommendation, or endorsement by the commissioner.**
- THE CALIFORNIA FRANCHISE INVESTMENT LAW REQUIRES THAT A COPY OF ALL PROPOSED AGREEMENTS RELATING TO THE SALE OF THE FRANCHISE BE DELIVERED TOGETHER WITH THE FRANCHISE DISCLOSURE DOCUMENT.
- California Business and Professions Code sections 20000 through 20043 provide rights to the franchisee concerning termination, transfer or non-renewal of a franchise. If the Franchise Agreement contains a provision that is inconsistent with the law, the law will control.
- The Franchise Agreement provides for termination upon bankruptcy. This provision may not be enforceable under federal bankruptcy law (11 U.S.C.A. Sec. 101 et seq.).
- The Franchise Agreement requires application of the laws of another state. This provision may not be enforceable under California Law.
- The franchise agreement contains a covenant not to compete which extends beyond the termination of the franchise. A contract that restrains a former franchisee from engaging in a lawful trade or business is to that extent void under California Business and Profession Code Section 16600.

Neither the Franchisor nor any person listed in Item 2 of this franchise disclosure document is subject to any currently effective order of any national securities association or nation securities exchange, as defined in the Securities Exchange Act of 1934, 15 U.S.C.A. 78a et seq., suspending or expelling such persons from membership in that association or exchange.

Before the franchisor can ask you to materially modify your existing franchise agreement, Section 31125 of the California Corporations Code requires the franchisor to file a material modification application with the Department that includes a disclosure document showing the existing terms and proposed new terms of your franchise agreement. Once the application is registered, the franchisor must provide you with that disclosure document with an explanation that the changes are voluntary.

You must sign a general release of claims if you transfer your franchise. California corporations code §31512 voids a waiver of your rights under the franchise investment law (California corporations code §§31000 through 31516). Business and professions code §20010 voids a waiver of your rights under the franchise relations act (business and professions code §§20000 through 20043).

Our website has not been reviewed or approved by the California Department of Financial Protection and Innovation. Any complaints concerning the content of this website may be

directed to the California Department of Financial Protection and Innovation at www.dfpi.ca.gov.

The litigation will occur in Berks County, Pennsylvania, with the costs being borne by you. Prospective franchisees are encouraged to consult private legal counsel to determine the applicability of California and federal laws (such as Business and Professions Code Section 20040.5, Code of Civil Procedure Section 1281, and the Federal Arbitration Act) to any provisions of a franchise agreement restrictive venue to a forum outside the State of California.

No statement, questionnaire, or acknowledgment signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

HAWAII ADDENDUM TO THE FRANCHISE DISCLOSURE DOCUMENT

THESE FRANCHISES WILL BE/HAVE BEEN FILED UNDER THE FRANCHISE INVESTMENT LAW OF THE STATE OF HAWAII. FILING DOES NOT CONSTITUTE APPROVAL, RECOMMENDATION OR ENDORSEMENT BY THE DIRECTOR OF REGULATORY AGENCIES OR A FINDING BY THE DIRECTOR OF REGULATORY AGENCIES THAT THE INFORMATION PROVIDED HEREIN IS TRUE, COMPLETE AND NOT MISLEADING.

THE FRANCHISE INVESTMENT LAW MAKES IT UNLAWFUL TO OFFER OR SELL ANY FRANCHISE IN THIS STATE WITHOUT FIRST PROVIDING TO THE PROSPECTIVE FRANCHISEE, OR SUBFRANCHISOR, AT LEAST SEVEN DAYS PRIOR TO THE EXECUTION BY THE PROSPECTIVE FRANCHISEE OF ANY BINDING FRANCHISE OR OTHER AGREEMENT, OR AT LEAST SEVEN DAYS PRIOR TO THE PAYMENT OF ANY CONSIDERATION BY THE FRANCHISEE, OR SUBFRANCHISOR, WHICHEVER OCCURS FIRST, A COPY OF THE OFFERING CIRCULAR, TOGETHER WITH A COPY OF ALL PROPOSED AGREEMENTS RELATING TO THE SALE OF THE FRANCHISE.

THIS OFFERING CIRCULAR CONTAINS A SUMMARY ONLY OF CERTAIN MATERIAL PROVISIONS OF THE FRANCHISE AGREEMENT. THE CONTRACT OR AGREEMENT SHOULD BE REFERRED TO FOR A STATEMENT OF ALL RIGHTS, CONDITIONS, RESTRICTIONS AND OBLIGATIONS OF BOTH THE FRANCHISOR AND THE FRANCHISEE.

ILLINOIS ADDENDUM TO THE FRANCHISE DISCLOSURE DOCUMENT

Illinois law governs the Franchise Agreement and Development Agreement.

In conformance with Section 4 of the Illinois Franchise Disclosure Act, any provision in a franchise agreement or development agreement that designates jurisdiction and venue in a forum outside the State of Illinois is void. However, a franchise agreement or development agreement may provide for arbitration to take place outside of Illinois.

Your rights upon Termination and Non-renewal are set forth in section 19 and 20 of the Illinois Franchise Disclosure Act.

In conformance with section 41 of the Illinois Franchise Disclosure Act, any condition, stipulation or provision purporting to bind any person acquiring any franchise to waive compliance with the Illinois Franchise Disclosure Act or any other law of Illinois is void.

No statement, questionnaire, or acknowledgment signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

IF YOU ARE NOT LICENSED/CERTIFIED IN ILLINOIS TO PROVIDE SERVICES OF THE NATURE DESCRIBED IN THIS DISCLOSURE DOCUMENT, YOU MUST NEGOTIATE AGREEMENTS WITH LICENSED PROFESSIONALS WHO WILL PROVIDE AND/OR SUPERVISE THE SERVICES THAT YOUR FRANCHISED BUSINESS OFFERS. RETAIN AN EXPERIENCED ATTORNEY WHO WILL LOOK OUT FOR YOUR BEST INTERESTS IN THIS BUSINESS VENTURE.

The Home Health, Home Services, and Home Nursing Agency Code is set forth in the Illinois Administrative Code at: 77 Ill. Adm. Code 245 (2015).

See: <http://www.dph.illinois.gov/topics-services/health-care-regulation/facilities/home-health> for info on Home Health state certification and licensure requirements, costs and process.

See: <http://www.idph.state.il.us/about/hfpb/conprocess.htm> and <https://www2.illinois.gov/sites/hfsrb/CONProgram/Pages/default.aspx> for information regarding the nature of, and application process for, the Illinois Certificate of Need Program.

INDIANA ADDENDUM TO THE FRANCHISE AGREEMENT

ALL FRANCHISE AGREEMENTS EXECUTED IN AND OPERATIVE WITHIN THE STATE OF INDIANA ARE HEREBY AMENDED AS FOLLOWS:

1. Any agreement executed in and operative within the State of Indiana shall be governed by applicable Indiana franchise laws and the right of any franchisee to institute a civil action or initiate arbitral proceedings within the State of Indiana shall not be deemed to have been abridged in any form or manner by any provisions contained in this Agreement.
2. In compliance with Indiana Code 12-2-2.7-1(9), any provisions in this Franchise Agreement relating to non-competition upon the termination or non-renewal of the Franchise Agreement shall be limited to a geographic area not greater than the Franchise Area granted in this Franchise Agreement and shall be construed in accordance with Indiana Code 23-2-2.7-1(9).
3. Indiana Code section 23-2-2.7-1(10) prohibits the choice of an exclusive forum other than Indiana.
4. Indiana Code section 23-2.2.7-1(10) prohibits the limitation of litigation. The Indiana Secretary of State has interpreted this section to prohibit provisions in contracts regarding liquidated damages. Accordingly, any provisions in the Franchise Agreement regarding liquidated damages may not be enforceable.
5. In compliance with Indiana Code 23-2-2.7-1(10), any inference contained in this Franchise Agreement to the effect that the Franchisor “is entitled” to injunctive relief shall, when applicable to a Franchise Agreement executed in and operative within the State of Indiana, hereby be deleted, understood to mean and replace the words “may seek”.
6. Indiana Code section 23-2-2.5 and 23-2-2.7 supersedes the choice of law clauses of the Franchise Agreement.
7. Indiana Code section 23-2.2.7-1 makes it unlawful for a franchisor to terminate a franchise without good cause or to refuse to renew a franchise on bad faith.
8. Any reference contained in this Franchise Agreement to a prospective franchisee's “exclusive Franchise Area” shall, in any Franchise Agreement executed in an operative within the State of Indiana, hereby be deleted and replaced with the words “non-exclusive Franchise Area”.
9. In compliance with Indiana Code 23-2-2.7-1(5), any requirement that the Franchisee must execute a release upon termination of this Agreement shall not be mandatory and is hereby made discretionary. However, Franchisee shall execute all other documents necessary to fully rescind all agreements between the parties under this Agreement.
10. No statement, questionnaire, or acknowledgment signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

Franchisor

Franchisee

MARYLAND ADDENDUM TO THE FRANCHISE DISCLOSURE DOCUMENT

1. The following is added:

Any claims arising under the Maryland Franchise Registration and Disclosure Law must be brought within three (3) years after the grant of the franchise.

2. Pursuant to COMAR 01.02.08.16L, the general release required as a condition of renewal, sale, and/or assignment/transfer shall not apply to any liability under the Maryland Franchise Registration and Disclosure Law.

3. Franchisees may bring a lawsuit in Maryland for claims arising under the Maryland Franchise Registration and Disclosure Law.

4. The Franchise Agreement requires prospective franchisees to disclaim the occurrence and/or acknowledge the non-occurrence of acts that would constitute a violation of the Maryland Franchise Registration and Disclosure Law in order to purchase a franchise. Such representations are not intended to nor shall they act as a release, estoppel or waiver of any liability incurred under the Maryland Franchise Registration and Disclosure Law.

5. The Franchise Agreement is amended to state that the limitation of claims provision shall not act to reduce the 3 year statute of limitations afforded a franchisee for bringing a claim arising under the Maryland Franchise Registration and Disclosure Law.

6. The provision in the franchise agreement which provides for termination by bankruptcy of the franchisee may not be enforceable under federal bankruptcy law (11 U.S.C. Section 101 et seq.).

7. Section 14-226 of the Maryland Franchise Registration and Disclosure Law prohibits a franchisor from requiring a prospective franchisee to assent to any release, estoppel or waiver of liability as a condition of purchasing a franchise. Our Franchise Disclosure Questionnaire requires prospective franchisees to disclaim the occurrence and/or acknowledge the non-occurrence of acts that would constitute a violation of the Franchise Law in order to purchase a franchise. Such representations are not intended to nor shall they act as a release, estoppel or waiver of any liability incurred under the Maryland Franchise Registration and Disclosure Law.

8. Item 5 of the Franchise Disclosure Document and Section IV.A. of the Franchise Agreement are amended to state that based upon the franchisor's financial condition, the Maryland Securities Commissioner has required all initial fees and payments owed by franchisees shall be deferred until the franchisor completes its pre-opening obligations under the franchise agreement. Furthermore, Section 2.1 of the Development Agreement is amended to state that in addition, all development fees and initial payments by area developers shall be deferred until the first franchise under the development agreement opens.

9. No statement, questionnaire, or acknowledgment signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

Signature of Franchise Applicant

Signature of Franchisor

Name (please print)

Name (please print)

MINNESOTA ADDENDUM TO THE FRANCHISE DISCLOSURE DOCUMENT

For franchises and franchisees subject to the Minnesota Franchise Act, the following information supersedes or supplements, as the case may be, the corresponding disclosures in the main body of the text of the Seniors Helping Seniors, LLC Franchise Disclosure Document.

Item 13

Seniors Helping Seniors, LLC will protect your right to use the trademarks, service marks, trade names, logotypes or other commercial symbols or will indemnify you from any loss, costs or expenses arising out of any claim, suit or demand regarding the use of the marks to the extent required by Minnesota law.

Item 17.

Minnesota law provides franchisees with certain termination and nonrenewal rights. As of the date of this Franchise Disclosure Document, Minn. Stat. Sec. 80C.14, Subds. 3, 4 and 5 require, except in certain specified cases, that a franchisee be given 90 days' notice of termination (with 60 days to cure) and 180 days' notice for nonrenewal of the Franchise Agreement.

Minn. Stat. Sec. 80C.21 provides that any condition, stipulation or provision, including any choice of law provision, purporting to bind any person who, at the time of acquiring a franchise is a resident of Minnesota or, in the case of a partnership or corporation, organized or incorporated under the laws of Minnesota, or purporting to bind a person acquiring any franchise to be operated in Minnesota to waive compliance or which has the effect of waiving compliance with any provision of §§80C.01 to 80C.22 of the Minnesota Franchises Act, or any rule or order thereunder, is void.

Minn. Stat. §80C.21 and Minn. Rule 2860.4400J prohibits Seniors Helping Seniors, LLC from requiring litigation to be conducted outside Minnesota. In addition, nothing in the Franchise Disclosure Document or Agreement can abrogate or reduce any of your rights as provided for in Minnesota Statutes, Chapter 80C, or your rights to any procedure, forum or remedies provided for by the laws of the jurisdiction.

To the extent you are required to execute a general release in favor of Seniors Helping Seniors, LLC, such release shall exclude liabilities arising under the Minnesota Franchises Act, Minn. Stat. §80C.01 *et seq.* as provided by Minn. Rule 2860.4400J

No statement, questionnaire, or acknowledgment signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

THESE FRANCHISES HAVE BEEN REGISTERED UNDER THE MINNESOTA FRANCHISE ACT. REGISTRATION DOES NOT CONSTITUTE APPROVAL, RECOMMENDATION OR ENDORSEMENT BY THE COMMISSIONER OF COMMERCE OF MINNESOTA OR A FINDING BY THE COMMISSIONER THAT THE INFORMATION PROVIDED HEREIN IS TRUE, COMPLETE AND NOT MISLEADING.

THE MINNESOTA FRANCHISE ACT MAKES IT UNLAWFUL TO OFFER OR SELL ANY FRANCHISE IN THIS STATE WHICH IS SUBJECT TO REGISTRATION WITHOUT FIRST PROVIDING TO THE PROSPECTIVE FRANCHISEE, AT LEAST 7 DAYS PRIOR TO THE EXECUTION BY THE PROSPECTIVE FRANCHISEE OF ANY BINDING FRANCHISE OR OTHER AGREEMENT, OR AT LEAST 7 DAYS PRIOR TO THE PAYMENT OF ANY CONSIDERATION, BY THE FRANCHISEE, WHICHEVER OCCURS FIRST, A COPY OF THIS PUBLIC OFFERING STATEMENT, TOGETHER WITH A COPY OF ALL PROPOSED AGREEMENTS RELATING TO THE FRANCHISE. THIS PUBLIC OFFERING STATEMENT CONTAINS A SUMMARY ONLY OF CERTAIN MATERIAL PROVISIONS OF THE FRANCHISE AGREEMENT. THE CONTRACT OR AGREEMENT SHOULD BE REFERRED TO FOR AN UNDERSTANDING OF ALL RIGHTS AND OBLIGATIONS OF BOTH THE FRANCHISOR AND THE FRANCHISEE.

NEW YORK ADDENDUM TO THE FRANCHISE DISCLOSURE DOCUMENT NOTICE TO PROSPECTIVE FRANCHISEES IN THE STATE OF NEW YORK

1. The following information is added to the cover page of the Franchise Disclosure Document:

INFORMATION COMPARING FRANCHISORS IS AVAILABLE. CALL THE STATE ADMINISTRATORS LISTED IN EXHIBIT A OR YOUR PUBLIC LIBRARY FOR SOURCES OF INFORMATION. REGISTRATION OF THIS FRANCHISE BY NEW YORK STATE DOES NOT MEAN THAT NEW YORK STATE RECOMMENDS IT OR HAS VERIFIED THE INFORMATION IN THIS FRANCHISE DISCLOSURE DOCUMENT. IF YOU LEARN THAT ANYTHING IN THE FRANCHISE DISCLOSURE DOCUMENT IS UNTRUE, CONTACT THE FEDERAL TRADE COMMISSION AND NEW YORK STATE DEPARTMENT OF LAW, BUREAU OF INVESTOR PROTECTION AND SECURITIES, 28 LIBERTY STREET, 21ST FLOOR, NEW YORK, NEW YORK 10005. THE FRANCHISOR MAY, IF IT CHOOSES, NEGOTIATE WITH YOU ABOUT ITEMS COVERED IN THE FRANCHISE DISCLOSURE DOCUMENT. HOWEVER, THE FRANCHISOR CANNOT USE THE NEGOTIATING PROCESS TO PREVAIL UPON A PROSPECTIVE FRANCHISEE TO ACCEPT TERMS WHICH ARE LESS FAVORABLE THAN THOSE SET FORTH IN THIS FRANCHISE DISCLOSURE DOCUMENT.

2. The following is added at the end of Item 3:

Except as provided above, with regard to the franchisor, its predecessor, a person identified in Item 2, or an affiliate offering franchises under the franchisor's principal trademark:

A. No such party has an administrative, criminal or civil action pending against that person alleging: a felony, a violation of a franchise, antitrust, or securities law, fraud, embezzlement, fraudulent conversion, misappropriation of property, unfair or deceptive practices, or comparable civil or misdemeanor allegations.

B. No such party has pending actions, other than routine litigation incidental to the business, which are significant in the context of the number of franchisees and the size, nature or financial condition of the franchise system or its business operations.

C. No such party has been convicted of a felony or pleaded nolo contendere to a felony charge or, within the 10 year period immediately preceding the application for registration, has been convicted of or pleaded nolo contendere to a misdemeanor charge or has been the subject of a civil action alleging: violation of a franchise, antifraud, or securities law; fraud; embezzlement; fraudulent conversion or misappropriation of property; or unfair or deceptive practices or comparable allegations.

D. No such party is subject to a currently effective injunctive or restrictive order or decree relating to the franchise, or under a Federal, State, or Canadian franchise, securities, antitrust; trade regulation or trade practice law, resulting from a concluded or pending action or proceeding brought by a public agency; or is subject to any currently effective order of any national securities association or national securities exchange, as defined in the Securities and Exchange Act of 1934, suspending or expelling such person from membership in such association or exchange; or is subject to a currently effective injunctive or restrictive order relating to any other business activity as a result of an action brought by a public agency or department, including, without limitation, actions affecting a license as a real estate broker or sales agent.

3. The following is added at the end of Item 4:

Neither Seniors Helping Seniors, LLC, nor its affiliates, officers, or directors during the 10 year period immediately preceding the date of the offering prospectus have (a) filed as debtor (or had filed against it) a

petition to start an action under the U.S. Bankruptcy Code; (b) obtained a discharge of its debts under the bankruptcy code; or (c) was a principal officer of a company or a general partner in a partnership that either filed as a debtor (or had filed against it) a petition to start an action under the U.S. Bankruptcy Code or that obtained a discharge of its debts under the U.S. Bankruptcy Code during or within one (1) year after the officer or general partner of the franchisor held this position in the company or partnership.

4. The following are revisions to Item 5 of the disclosure document:

The Initial Franchise Fee is to be used for the purpose of sales development, training, and marketing costs as set forth in Item 7.

5. The following is added to the end of the “Summary” section of Item 17(c), titled “**Requirements for franchisee to renew or extend**,” and Item 17(m), entitled “**Conditions for franchisor approval of transfer**”:

However, to the extent required by applicable law, all rights you enjoy and any causes of action arising in your favor from the provisions of Article 33 of the General Business Law of the State of New York and the regulations issued thereunder shall remain in force; it being the intent of this proviso that the non-waiver provisions of General Business Law Section 687.4 and 687.5 be satisfied.

6. The following language replaces the “Summary” section of Item 17(d), titled “**Termination by franchisee**”:

You may terminate the agreement on any grounds available by law.

7. The following is added to the end of the “Summary” section of Item 17(j), titled “**Assignment of contract by franchisor**”

However, no assignment will be made except to an assignee who in good faith and judgment of the franchisor, is willing and financially able to assume the franchisor’s obligations under the Franchise Agreement.

8. The following is added to the end of the “Summary” section of Item 17(v), titled “**Choice of forum**”, and Item 17(w), titled “**Choice of Law**”:

The foregoing choice of law should not be considered a waiver of any right conferred upon the franchisor or upon the franchisee by Article 33 of the General Business Law of the State of New York.

NORTH DAKOTA ADDENDUM TO THE FRANCHISE DISCLOSURE DOCUMENT

1. Any provision of this Franchise Agreement or Development Agreement which requires the Franchisee to consent to liquidated damages are hereby deleted.
2. Covenants not to compete are generally considered unenforceable in the State of North Dakota.
3. The Franchise Agreement and Development Agreement provide that franchisees must consent to the jurisdiction of the courts outside of the State of North Dakota. The North Dakota Securities Commission has held that requiring franchisees to consent to the jurisdiction of courts outside of North Dakota is unfair, unjust or inequitable under the North Dakota Investment Law.
4. The Franchise Agreement and Development Agreement provide that the agreements shall be construed according to the laws of a state other than the State of North Dakota. In North Dakota the Franchise Agreement shall be governed according to the laws of the State of North Dakota.
5. Any provision in the Franchise Agreement or Development Agreement which requires a franchisee to waive his or her right to a jury trial has been determined to be unfair, unjust and inequitable within the intent of Section 51-19-09 of the North Dakota Franchise Investment Law.
6. Any provision in the Franchise Agreement or Development Agreement requiring a franchisee to consent to a waiver of exemplary and punitive damages is unfair or inequitable within the intent of Section 51-19-09 of the North Dakota Franchise Investment Law.
7. Any provision in the Franchise Agreement or Development Agreement which requires the franchisee to sign a general release upon renewal of the franchise agreement has been determined to be unfair, unjust and inequitable within the intent of Section 51-19-09 of the North Dakota Law.
8. Any provision in the Franchise Agreement or Development Agreement which requires that the franchisee to consent to a limitation of claims shorter than that provided for under Section 51-19-09 of the North Dakota Law has been determined to be unfair, unjust and inequitable within the intent of Section 51-19-09 of the North Dakota Law.
9. No statement, questionnaire, or acknowledgment signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

RHODE ISLAND ADDENDUM TO THE FRANCHISE DISCLOSURE DOCUMENT

For franchises and franchisees subject to the Rhode Island statutes and regulations, the following information supersedes or supplements, as the case may be, the corresponding disclosures in the main body of the text of the Seniors Helping Seniors, LLC Franchise Disclosure Document.

Item 17:

1. §19-28.1-14 of the Rhode Island Franchise Investment Act provides that “A provision in the franchise agreement restricting jurisdiction or venue to a forum outside this state or requiring the application of the laws of another state is void with respect to a claim otherwise enforceable under this Act.”
2. The Rhode Island Franchise Investment Act requires a franchisor to deliver a copy of a disclosure document reflecting all material changes together with a copy of all proposed agreements relating to the sale of the franchise at the earlier of: (i) the prospective franchisee’s first personal business meeting with the franchisor which is held for the purpose of discussing the sale or possible sale of the franchise, or (ii) ten business days prior to the execution of an agreement or payment of any consideration relating to the franchise relationship.

SOUTH DAKOTA ADDENDUM TO THE FRANCHISE DISCLOSURE DOCUMENT, FRANCHISE AGREEMENT AND DEVELOPMENT AGREEMENT

Neither Seniors Helping Seniors, LLC, nor any person identified in Item 2 has any material arbitration proceeding pending, or has during the 10-year period immediately preceding the date of this Disclosure Document been a party to concluded material arbitration proceedings.

Although the Franchise Agreement requires all arbitration proceedings to be held in Pennsylvania, the site of any arbitration started pursuant to the Franchise Agreement or Development Agreement will be at a site mutually agreed upon by you and us.

We may not terminate the Franchise Agreement or Development Agreement for a breach, for failure to meet performance and quality standards and/or for failure to make royalty payments unless you receive thirty (30) days prior written notice from us and you are provided with an opportunity to cure the defaults.

Covenants not to compete upon termination or expiration of the Franchise Agreement are generally unenforceable in the State of South Dakota.

The laws of the State of South Dakota will govern matters pertaining to franchise registration, employment, covenants not to compete, and other matters of local concern; but as to contractual and all other matters, the Franchise Agreement will be subject to the applications, construction, enforcement and interpretation under the governing law of Pennsylvania.

Any provision in the Franchise Agreement restricting jurisdiction or venue to a forum outside of the State of South Dakota or requiring the application of the laws of another state is void with respect to a claim otherwise enforceable under the South Dakota Franchise Act.

No statement, questionnaire, or acknowledgment signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

Any provision that provides that the parties waive their right to claim punitive, exemplary, incidental, indirect, special or consequential damages may not be enforceable under South Dakota law.

Franchisor

Franchisee

**VIRGINIA ADDENDUM
TO THE FRANCHISE DISCLOSURE DOCUMENT**

In recognition of the restrictions contained in Section 13.1-564 of the Virginia Retail Franchising Act, the Franchise Disclosure Document for Seniors Helping Seniors, LLC for use in the Commonwealth of Virginia shall be amended as follows:

Additional Disclosures. The following statements are added to Item 17.H.

Pursuant to Section 13.1-564 of the Virginia Retail Franchising act, it is unlawful for a franchisor to cancel a franchise without reasonable cause. If any grounds for default or termination stated in the Franchise agreement does not constitute “reasonable cause,” as that term may be defined in the Virginia Retail Franchising Act or the laws of Virginia, that provision may not be enforceable.

Pursuant to Section 13.1-564 of the Virginia Retail Franchising Act, it is unlawful for a franchisor to use undue influence to induce a franchisee to surrender any right given to him under the franchise. If any provision of the Franchise Agreement involves the use of undue influence by the franchisor to induce a franchisee to surrender any rights given to him under the franchise, that provision may not be enforceable.

No statement, questionnaire, or acknowledgment signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

WASHINGTON ADDENDUM TO THE FRANCHISE DISCLOSURE DOCUMENT

The provisions of this Addendum form an integral part of, are incorporated into, and modify the Franchise Disclosure Document, the franchise agreement, and all related agreements regardless of anything to the contrary contained therein. This Addendum applies if: (a) the offer to sell a franchise is accepted in Washington; (b) the purchaser of the franchise is a resident of Washington; and/or (c) the franchised business that is the subject of the sale is to be located or operated, wholly or partly, in Washington.

1. **Conflict of Laws.** In the event of a conflict of laws, the provisions of the Washington Franchise Investment Protection Act, chapter 19.100 RCW will prevail.
2. **Franchisee Bill of Rights.** RCW 19.100.180 may supersede provisions in the franchise agreement or related agreements concerning your relationship with the franchisor, including in the areas of termination and renewal of your franchise. There may also be court decisions that supersede the franchise agreement or related agreements concerning your relationship with the franchisor. Franchise agreement provisions, including those summarized in Item 17 of the Franchise Disclosure Document, are subject to state law.
3. **Site of Arbitration, Mediation, and/or Litigation.** In any arbitration or mediation involving a franchise purchased in Washington, the arbitration or mediation site will be either in the state of Washington, or in a place mutually agreed upon at the time of the arbitration or mediation, or as determined by the arbitrator or mediator at the time of arbitration or mediation. In addition, if litigation is not precluded by the franchise agreement, a franchisee may bring an action or proceeding arising out of or in connection with the sale of franchises, or a violation of the Washington Franchise Investment Protection Act, in Washington.
4. **General Release.** A release or waiver of rights in the franchise agreement or related agreements purporting to bind the franchisee to waive compliance with any provision under the Washington Franchise Investment Protection Act or any rules or orders thereunder is void except when executed pursuant to a negotiated settlement after the agreement is in effect and where the parties are represented by independent counsel, in accordance with RCW 19.100.220(2). In addition, any such release or waiver executed in connection with a renewal or transfer of a franchise is likewise void except as provided for in RCW 19.100.220(2).
5. **Statute of Limitations and Waiver of Jury Trial.** Provisions contained in the franchise agreement or related agreements that unreasonably restrict or limit the statute of limitations period for claims under the Washington Franchise Investment Protection Act, or rights or remedies under the Act such as a right to a jury trial, may not be enforceable.
6. **Transfer Fees.** Transfer fees are collectable only to the extent that they reflect the franchisor's reasonable estimated or actual costs in effecting a transfer.
7. **Termination by Franchisee.** The franchisee may terminate the franchise agreement under any grounds permitted under state law.
8. **Certain Buy-Back Provisions.** Provisions in franchise agreements or related agreements that permit the franchisor to repurchase the franchisee's business for any reason during the term of the franchise agreement without the franchisee's consent are unlawful pursuant to RCW 19.100.180(2)(j), unless the franchise is terminated for good cause.
9. **Fair and Reasonable Pricing.** Any provision in the franchise agreement or related agreements that requires the franchisee to purchase or rent any product or service for more than a fair and reasonable price is unlawful under RCW 19.100.180(2)(d).
10. **Waiver of Exemplary & Punitive Damages.** RCW 19.100.190 permits franchisees to seek treble damages under certain circumstances. Accordingly, provisions contained in the franchise agreement or elsewhere requiring franchisees to waive exemplary, punitive, or similar damages are void, except when executed pursuant to a negotiated settlement

after the agreement is in effect and where the parties are represented by independent counsel, in accordance with RCW 19.100.220(2).

11. **Franchisor's Business Judgement.** Provisions in the franchise agreement or related agreements stating that the franchisor may exercise its discretion on the basis of its reasonable business judgment may be limited or superseded by RCW 19.100.180(1), which requires the parties to deal with each other in good faith.
12. **Indemnification.** Any provision in the franchise agreement or related agreements requiring the franchisee to indemnify, reimburse, defend, or hold harmless the franchisor or other parties is hereby modified such that the franchisee has no obligation to indemnify, reimburse, defend, or hold harmless the franchisor or any other indemnified party for losses or liabilities to the extent that they are caused by the indemnified party's negligence, willful misconduct, strict liability, or fraud.
13. **Attorneys' Fees.** If the franchise agreement or related agreements require a franchisee to reimburse the franchisor for court costs or expenses, including attorneys' fees, such provision applies only if the franchisor is the prevailing party in any judicial or arbitration proceeding.
14. **Noncompetition Covenants.** Pursuant to RCW 49.62.020, a noncompetition covenant is void and unenforceable against an employee, including an employee of a franchisee, unless the employee's earnings from the party seeking enforcement, when annualized, exceed \$100,000 per year (an amount that will be adjusted annually for inflation). In addition, a noncompetition covenant is void and unenforceable against an independent contractor of a franchisee under RCW 49.62.030 unless the independent contractor's earnings from the party seeking enforcement, when annualized, exceed \$250,000 per year (an amount that will be adjusted annually for inflation). As a result, any provision contained in the franchise agreement or elsewhere that conflicts with these limitations is void and unenforceable in Washington.
15. **Nonsolicitation Agreements.** RCW 49.62.060 prohibits a franchisor from restricting, restraining, or prohibiting a franchisee from (i) soliciting or hiring any employee of a franchisee of the same franchisor or (ii) soliciting or hiring any employee of the franchisor. As a result, any such provisions contained in the franchise agreement or elsewhere are void and unenforceable in Washington.
16. **Questionnaires and Acknowledgments.** No statement, questionnaire, or acknowledgment signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.
17. **Prohibitions on Communicating with Regulators.** Any provision in the franchise agreement or related agreements that prohibits the franchisee from communicating with or complaining to regulators is inconsistent with the express instructions in the Franchise Disclosure Document and is unlawful under RCW 19.100.180(2)(h).
18. **Advisory Regarding Franchise Brokers.** Under the Washington Franchise Investment Protection Act, a "franchise broker" is defined as a person that engages in the business of the offer or sale of franchises. A franchise broker represents the franchisor and is paid a fee for referring prospects to the franchisor and/or selling the franchise. If a franchisee is working with a franchise broker, franchisees are advised to carefully evaluate any information provided by the franchise broker about a franchise.

The undersigned parties do hereby acknowledge receipt of this Addendum.

Dated this _____ day of _____, 20____.

FRANCHISOR:

By: _____

Name: _____

Title: _____

Date: _____

FRANCHISEE:

By: _____

Name: _____

Title: _____

Date: _____

**WISCONSIN ADDENDUM TO THE FRANCHISE DISCLOSURE DOCUMENT NOTICE TO
PROSPECTIVE FRANCHISEES IN THE STATE OF WISCONSIN**

IN THE STATE OF WISCONSIN CHAPTER 135 OF THE WISCONSIN FAIR DEALERSHIP LAW GOVERNS THIS AGREEMENT. YOU MAY WANT TO REVIEW THIS LAW.

For franchises and franchisees subject to the Wisconsin Fair Dealership Law, the following information supersedes or supplements, as the case may be, the corresponding disclosures in the main body of the text of the Seniors Helping Seniors, LLC Wisconsin Franchise Disclosure Document.

Item 17.

For Wisconsin Franchisees, ch. 135, Stats., the Wisconsin Fair Dealership Law, supersedes any provisions of the Franchise Agreement or a related contract between Franchisor and Franchisee inconsistent with the Law.

No statement, questionnaire, or acknowledgment signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

**RIDER TO STATE ADDENDUM TO THE FRANCHISE DISCLOSURE DOCUMENT, FRANCHISE
AGREEMENT, AND DEVELOPMENT AGREEMENT**

**FOR THE FOLLOWING STATES ONLY: CALIFORNIA, HAWAII, ILLINOIS, INDIANA, MARYLAND,
MICHIGAN, MINNESOTA, NEW YORK, NORTH DAKOTA, RHODE ISLAND, SOUTH DAKOTA, VIRGINIA,
WASHINGTON, WISCONSIN (EACH A “REGULATED STATE” AND COLLECTIVELY, THE “REGULATED
STATES”)**

This Rider to State Addendum to the Franchise Disclosure Document and Franchise Agreement and Development Agreement (as applicable) (“Rider”) is entered into by and between (i) Seniors Helping Seniors, LLC (“Franchisor”), and (ii) _____, a (individual/limited liability company/corporation) with an address at _____ (“Franchisee”).

- A. Concurrently with the execution of this Rider, Franchisor and Franchisee are entering into a franchise agreement (the “Franchise Agreement,”) and development agreement (as applicable) (“Development Agreement”), pursuant to which Franchisee will acquire the right and undertake the obligation to own and operate a franchised business (the “Franchised Business”) that may be located in, or subject to the regulations of, one of the Regulated States (the “Applicable Franchise Registration State”).
- B. Franchisor and Franchisee wish to amend the Franchise Agreement and Development Agreement (as applicable) as provided in this Rider.

NOW, THEREFORE, for and in consideration of good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the Franchise Agreement is hereby amended as follows:

1. **NASAA SOP Acknowledgment.** Franchisee and Franchisor hereby acknowledge that the Statement of Policy regarding the use of franchise questionnaires and acknowledgments issued by the North American Securities Administrators Association, Inc. (“NASAA”), which went into effect on January 1, 2023, provides that questionnaires and acknowledgments that are used as contractual disclaimers that release or waive a franchisee’s rights under a state franchise law violate the anti-fraud and/or anti-waiver provisions of the statutes of the Regulated States. Accordingly, while the SOP remains in effect, or until such time as the regulations in the Regulated States are modified to adopt the restrictions on the use of acknowledgments and questionnaires as set forth in the SOP, for prospective franchisees that reside in or are looking to operate a Franchised Business in any Regulated State, the Franchise Agreement and Development Agreement (as applicable) will be amended to include the following provision:

“No statement, questionnaire, or acknowledgment signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving and claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.”

2. **Franchise Agreement.** Franchisor and Franchisee agree and acknowledge that Sections XXII and XXVIII are hereby removed from the Franchise Agreement.
3. Except as provided in this Rider, the Franchise Agreement and Development Agreement (as applicable) remains in full force and effect in accordance with its terms. This Rider shall be effective only to the extent that the jurisdictional requirements of the franchise law of the Applicable Franchise Registration State are met independently without reference to this Rider.

FRANCHISOR

SENIORS HELPING SENIORS, LLC

By: _____

Name: _____

Title: _____

Date: _____

FRANCHISEE

[NAME]

By: _____

Name: _____

Title: _____

Date: _____

EXHIBIT J
STATE EFFECTIVE DATES

The following states require that the Franchise Disclosure Document be registered or filed with the state, or be exempt from registration: California, Florida, Hawaii, Illinois, Indiana, Maryland, Michigan, Minnesota, New York, North Dakota, Rhode Island, South Dakota, Utah, Virginia, Washington and Wisconsin.

This Franchise Disclosure Document is registered, on file or exempt from registration in the following states having franchise registration and disclosure laws, with the following effective dates:

State	Effective Date
California	Pending Registration
Hawaii	Pending Registration
Illinois	Pending Registration
Indiana	Pending Registration
Maryland	Pending Registration
Michigan	November 4, 2025
Minnesota	Pending Registration
New York	Pending Registration
North Dakota	Pending Registration
Rhode Island	Pending Registration
South Dakota	Pending Registration
Virginia	Pending Registration
Washington	Pending Registration
Wisconsin	March 31, 2026

Other states may require registration, filing, or exemption of a franchise under other laws, such as those that regulate the offer and sale of business opportunities or seller-assisted marketing plans.

EXHIBIT K

RECEIPTS

RECEIPT # 1

This disclosure document summarizes certain provisions of the franchise agreement and other information in plain language. Read this disclosure document and all agreements carefully.

If Seniors Helping Seniors, LLC offers you a franchise, it must provide this disclosure document to you 14 calendar-days before you sign a binding agreement or make a payment with the franchisor or an affiliate in connection with the proposed franchise sale or grant. New York and Rhode Island require that we give you this disclosure document at the earlier of the first personal meeting or 10 business days before the execution of the franchise or other agreement or the payment of any consideration that relates to the franchise relationship. Michigan, Oregon, Washington and Wisconsin require that we give you this disclosure document at least 10 business days before the execution of any binding franchise or other agreement or the payment of any consideration, whichever occurs first.

If Seniors Helping Seniors, LLC does not deliver this disclosure document on time or if it contains a false or misleading statement, or a material omission, a violation of federal law and state law may have occurred and should be reported to the Federal Trade Commission, Washington, D.C. 20580 and the state agency listed on Exhibit A.

The franchise seller(s) offering this franchise is/are checked off below:

Namrata Yocom Jan, Seniors Helping Seniors, LLC, 50 Grandview Boulevard, Wyomissing Hills, PA 19609
Dave Schaefer, Heather McPherson, Laura Alexander, Shawna Bergstrom, and Sarah Van Aken, BrandONE Franchise Development, LLC, 7472 Kimberly Court, N. Maple Grove, MN 55311 (704) 641-7328

Issuance Date: March 31, 2026.

Seniors Helping Seniors, LLC's agents to receive service of process are listed in Exhibits "A" and "B" to this disclosure document.

I have received the Seniors Helping Seniors Franchise Disclosure Document and Development Agreement dated March 31, 2026. This disclosure document included the following Exhibits:

- | | |
|--|--|
| A. List of State Agencies and Administrators | F. List of Franchisees |
| B. Franchisor's Agent for Service of Process | G. Financial Statements |
| C. Franchise Agreement | H. Franchisee Disclosure Questionnaire |
| D. Table of Contents of the Confidential Operations Manual | I. State-Specific Addenda to the Franchise Disclosure Document |
| E. Development Agreement | J. State Effective Dates Page |
| | K. Receipts |

Date

Date

Print Name

(Signature) Prospective Franchise Owner

Print Name

(Signature) Witness

(This receipt should be executed in duplicate. Receipt #1 must be signed and remains in the Franchise disclosure document as the prospective franchise owner's copy. Receipt #2 must be signed and returned to Seniors Helping Seniors, LLC.)

RECEIPT # 2

This disclosure document summarizes certain provisions of the franchise agreement and other information in plain language. Read this disclosure document and all agreements carefully.

If Seniors Helping Seniors, LLC offers you a franchise, it must provide this disclosure document to you 14 calendar-days before you sign a binding agreement or make a payment with the franchisor or an affiliate in connection with the proposed franchise sale or grant. New York and Rhode Island require that we give you this disclosure document at the earlier of the first personal meeting or 10 business days before the execution of the franchise or other agreement or the payment of any consideration that relates to the franchise relationship. Michigan, Oregon, Washington and Wisconsin require that we give you this disclosure document at least 10 business days before the execution of any binding franchise or other agreement or the payment of any consideration, whichever occurs first.

If Seniors Helping Seniors, LLC does not deliver this disclosure document on time or if it contains a false or misleading statement, or a material omission, a violation of federal law and state law may have occurred and should be reported to the Federal Trade Commission, Washington, D.C. 20580 and the state agency listed on Exhibit A.

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| | K. Receipts |

Date

Date

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Print Name

(Signature) Witness

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