

FRANCHISE DISCLOSURE DOCUMENT

HOTWORX® FRANCHISING, LLC

5161 Taravella Road
Marrero, LA 70072
(504) 297-1HOT
www.HOTWORX.net



As a franchisee, you will operate a HOTWORX® location as a 24-hour studio that offers hot exercise services, fitness products and other specialty items under the name brand "HOTWORX®".

The total investment necessary to begin operation of a single HOTWORX® studio franchise is from ~~\$252,200~~ ~~288,890~~ to ~~\$901,440~~ ~~830,380~~ except for studios developed in California and New York which range from ~~\$356,299~~ ~~374,860~~ to ~~\$1,182,389~~ ~~1,083,310~~. This includes ~~\$150,800~~ ~~162,660~~ to ~~\$246,210~~ ~~\$236,350~~ that must be paid to the franchisor or its affiliates, ~~except for studios developed in California in New York which ranges from \$150,800 to \$239,810.~~

The total investment necessary to enter into our Area Development Agreement will depend on the actual development rights we grant to you. At a minimum, an area developer must open two (2) studio outlets. If we grant you the right to an additional studio, then your initial investment for this one (1) additional studio will cost between ~~\$247,250~~ ~~283,940~~ to ~~\$896,490~~ ~~825,430~~ except for studios developed in California and New York, which range from ~~\$351,349~~ ~~369,910~~ to ~~\$1,177,439~~ ~~1,078,360~~. This includes ~~\$145,850~~ ~~157,710~~ to ~~\$241,260~~ ~~231,400~~ that must be paid to the franchisor or its affiliates, ~~except for studios developed in California and in New York, which ranges from \$145,850 to \$234,860.~~

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least 14_-calendar days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale. **Note, however, that no governmental agency has verified the information contained in this document.**

You may wish to receive your disclosure document in another format that is more convenient to you. To discuss the availability of disclosures in different formats, contact the Franchise Sales Department at 5161 Taravella Road, Marrero, Louisiana 70072, (504) 297-1HOT.

The terms of your contract will govern your franchise relationship. Do not rely on the disclosure document alone to understand your contract. Read all of your contract carefully. Show your contract and this disclosure document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as “*A Consumer’s Guide to Buying a Franchise*,” which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, DC 20580. You can also visit the FTC’s home page at www.ftc.gov for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

ISSUANCE DATE: April 1, 2026

How to Use This Franchise Disclosure Document

Here are some questions you may be asking about buying a franchise and tips on how to find more information:

QUESTION	WHERE TO FIND INFORMATION
How much can I earn?	Item 19 may give you information about outlet sales, costs, profits or losses. You should also try to obtain this information from others, like current and former franchisees. -You can find their names and contact information in Item 20 or Exhibit C.
How much will I need to invest?	Items 5 and 6 list fees you will be paying to the franchisor or at the franchisor's direction. -Item 7 lists the initial investment to open. -Item 8 describes the suppliers you must use.
Does the franchisor have the financial ability to provide support to my business?	Item 21 or Exhibit E includes financial statements. Review these statements carefully.
Is the franchise system stable, growing, or shrinking?	Item 20 or Exhibit C summarizes the recent history of the number of company-owned and franchised outlets.
Will my business be the only HOTWORX business in my area?	Item 12 and the "territory" provisions in the franchise agreement describe whether the franchisor and other franchisees can compete with you.
Does the franchisor have a troubled legal history?	Items 3 and 4 tell you whether the franchisor or its management have been involved in material litigation or bankruptcy proceedings.
What is it like to be a HOTWORX franchisee?	Item 20 or Exhibit C lists current and former franchisees. You can contact them to ask about their experiences.
What else should I know?	These questions are only a few things you should look for. Review all 23 Items and all Exhibits in this disclosure document to better understand this franchise opportunity. -See the table of contents.

What You Need to Know About Franchising *Generally*

Continuing responsibility to pay fees. You may have to pay royalties and other fees even if you are losing money.

Business model can change. The franchise agreement may allow the franchisor to change its manuals and business model without your consent. These changes may require you to make additional investments in your franchise business or may harm your franchise business.

Supplier restrictions. You may have to buy or lease items from the franchisor or a limited group of suppliers the franchisor designates. These items may be more expensive than similar items you could buy on your own.

Operating restrictions. The franchise agreement may prohibit you from operating a similar business during the term of the franchise. There are usually other restrictions. Some examples may include controlling your location, your access to customers, what you sell, how you market, and your hours of operation.

Competition from franchisor. Even if the franchise agreement grants you a territory, the franchisor may have the right to compete with you in your territory.

Renewal. Your franchise agreement may not permit you to renew. Even if it does, you may have to sign a new agreement with different terms and conditions in order to continue to operate your franchise business.

When your franchise ends. The franchise agreement may prohibit you from operating a similar business after your franchise ends even if you still have obligations to your landlord or other creditors.

Some States Require Registration

Your state may have a franchise law, or other law, that requires franchisor to register before offering or selling franchises in the state. Registration does not mean that the state recommends the franchise or has verified the information in this document. To find out if your state has a registration requirement, or to contact your state, use the agency information in Exhibit A.

Your state also may have laws that require special disclosures or amendments made to your franchise agreement. If so, you should check the State Specific Addenda. See the Table of Contents for the location of the State Specific Addenda.

Special Risks to Consider About *This* Franchise

Certain states require that the following risk(s) be highlighted:

1. **Out-of-State Dispute Resolution.** The franchise agreement and area development agreement require you to resolve disputes with franchisor by mediation, arbitration and/or litigation only in Louisiana. Out-of-state dispute resolution may force you to accept a less favorable settlement for disputes. It may also cost you more to sue, arbitrate or mediate with franchisor in Louisiana than in your own state review.
2. **Mandatory Minimum Payments.** You must make mandatory minimum royalty and other payments and advertising contributions regardless of your sales levels. Your inability to make these payments may result in termination of your franchise and loss of your investment.
3. **Spousal Liability.** Your spouse must sign a document that makes your spouse liable for all financial obligations under the franchise agreement even though your spouse has no ownership interest in the franchise. This guarantee will place both you and your spouse's marital and personal assets, perhaps including your house, at risk if your franchise fails.

Certain states may require other risks to be highlighted. –Check the “State Specific Addenda” (if any) to see whether your state requires other risks to be highlighted.

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Item 1

THE FRANCHISOR, AND ANY PARENTS, PREDECESSORS AND AFFILIATES

The franchisor is HOTWORX® Franchising, LLC (“we,” “us,” “our,” “Franchisor,” or “HOTWORX®” or “HWX”). “You” means the person who we grant a franchise, or the franchisee. The person granted the franchise may be a natural person, partnership, corporation, or limited liability company. If you are a partnership, corporation, limited liability company, or other entity, your owners must sign our “Guaranty Agreement and Acknowledgement by Guarantor,” which means that all of our Franchise Agreement’s provisions also will apply to your owners.

We were organized as a limited liability company under Wyoming law on November 29, 2016. Our principal business address is 5161 Taravella Road, Marrero, Louisiana 70072. We operate under our company name and the trademarks described in Item 13. We do not do business or intend to do business under any other names. We have not conducted business in any other line of business. If we have an agent in your state for service of process, we disclose that agent in Exhibit B.

We began offering franchises for HOTWORX® studio Locations in January 2017. We do not have any parents or predecessors.

The Franchised Business

We grant franchises for stores operating under the “HOTWORX®” name and other marks. (For reference purposes in this disclosure document, we call the stores in our system “HOTWORX® studio locations.” We call the HOTWORX® location that you will operate the “studio.” HOTWORX® studio locations offer 24-hour hot exercise services and fitness products.

Our franchise consists of a small footprint of approximately 2,000 square feet, boutique-style business model with the potential for minimal overhead and labor costs. Through an approved vendor or affiliate, we have an automated access/entry system where our members can access the studio 24 hours a day. You will operate the studio from an approved location (“Approved Location” or “Location”), using our proprietary business format (the “System”) and the trade name “HOTWORX®” and such other trademarks, service marks, logos and other indicia of origin (our “Proprietary Marks”), as we may designate for use in connection with the studio. You will operate the studio according to the Franchise Agreement and our confidential operations systems described in this disclosure document. As a HOTWORX® studio franchisee, your studio will offer hot exercise services, functional training area, and related retail products to the general public throughout the year.

We will grant you the right to operate one HOTWORX® studio at a location we approve in the Franchise Agreement (“Franchise Agreement”).

Area Development Agreement

We also offer to certain candidates the right to develop multiple studios within a specific development area under the terms of the Area Development Agreement. -If you sign an Area

Development Agreement, you must sign a separate, then-current Franchise Agreement for each studio you develop within the specific development area stated in the Area Development Agreement. –The then-current Franchise Agreement may differ from the current Franchise Agreement included with this Franchise Disclosure Document.

Competition

The market for health, wellness and fitness services is extremely competitive and well-developed. Your studio will compete with other local, regional and national yoga studios, Pilates studios, gyms, spas and fitness studios for which the market is well-developed and highly competitive. You will compete with other outlets offering HOTWORX® services, including Planet Beach, SOL SPA and other HOTWORX® outlets.

Industry Specific Regulations

Fitness studios are regulated in certain states and counties, and regulations are constantly being updated and revised. We recommend that you research your state and county laws regulating the fitness studio industry. You will also have to comply with state and local laws and regulations applicable to health and safety. Further, your studio will be subject to all laws and regulations that apply to businesses generally.

Affiliates

Our affiliate, [HOTWORX, Inc. Planet Beach Franchising Corporation \(“PBFC”\), formerly known as Planet Beach Franchising Corporation \(“PBFC”\)](#), was incorporated in Louisiana in 1996. In 2008, [HOTWORX, Inc. PBFC](#) became a Nevada corporation, and in March of 2010, [HOTWORX, Inc. PBFC](#) incorporated in Delaware. [HOTWORX, Inc. PBFC’s](#) principal address is 5145 Taravella Road, Marrero, Louisiana 70072. [On March 31, 2026, PBFC’s name was changed to HOTWORX, Inc.](#) PBFC began offering franchises in 1996 ~~and o~~Originally, PBFC offered franchises that provided UV tanning services, ~~subsequently expanding into offering. Today PBFC offers~~ franchises that include a wide range of automated spa services, including sunless tanning, massage therapy, teeth whitening, and infrared heat therapy (including HOTWORX® units). As of December 31, 2025, there were 1526 Planet Beach locations in the United States ~~and 2 international locations~~. The products and services offered by ~~these~~ PBFC’s franchises are competitive with the products and services offered by HOTWORX® franchises.

Our affiliate HOT Brands, LLC (“HOT Brands”), formerly known as Planet Beach Brands, LLC (“PBB”), formed on March 5, 2007, licenses certain trademarks and intellectual property to [HOTWORX, Inc. PBFC](#), HOTWORX®, HWX, LLC, SOL SPA, LLC, Planet Beach International, LLC, ~~and~~ HOTWORX International, LLC ~~and~~ [HOTWORX Canada, LLC](#). On December 6, 2016, PBB’s name was changed to HOT Brands, LLC. HOT Brands’ principal business address is 5145 Taravella Road, Marrero, Louisiana 70072. -HOT Brands has never offered franchises in any line of business, nor has it ever operated a business of the type being offered in this disclosure document.

Our affiliate, Planet Beach International, LLC (“PBI”), was formed on October 29, 2007 as a Louisiana limited liability company. Its principal place of business is located at 5145 Taravella

Road, Marrero, Louisiana, 70072. PBI offers master franchise opportunities internationally. PBI has never offered franchises in the same line of business, nor has it ever operated a business of the type being offered in this disclosure document.

Our affiliate, HOTWORX International, LLC (“HI”), was formed on May 21, 2019 as a Louisiana limited liability company. –Its principal place of business is located at 5145 Taravella Road, Marrero, Louisiana 70072. –HI offers master franchise opportunities internationally.

Our affiliate, HOTWORX Canada, LLC (“HC”), was formed on May 29, 2024 as a Wyoming limited liability company. –Its principal place of business is located at 5145 Taravella Road, Marrero, Louisiana 70072. –HC offers master franchise, and franchise opportunities in Canada.

Our affiliate, HOT TECH, LLC (“HOT TECH”), formerly known as Spa Synergy®, was formed on January 28, 2013, as a Louisiana limited liability company. HOT TECH’s principal business address is 5161 Taravella Road, Marrero, Louisiana 70072. HOT TECH licenses a proprietary point-of-sale software system to franchisees of HOTWORX®, SOL SPA®, HOTWORX International, [HC](#) and of [HOTWORX, Inc.](#) ~~PBFC~~. –HOT TECH has never offered franchises in any line of business, nor has it ever operated a business of the type being offered in this disclosure document.

Our affiliate, HWX, LLC (“HWX”), was formed on April 25, 2016, as a Louisiana limited liability company. HWX’s principal business address is 5145 Taravella Road, Marrero, Louisiana 70072. HWX manufactures and distributes certain studio equipment and products that are offered to and required to be purchased by our franchisees. ~~HWX also owns a minority interest in our company-owned studios in Oxford, Mississippi, and Marrero, Louisiana. The Oxford studio opened in February 2017, the Marrero studio opened in January 2018. HWX also owns a minority interest in the business that formerly operated as a company-owned studio in Chicago, Illinois that was operational between July 2019 and September 2024.~~ HWX has never offered franchises in any line of business.

Our affiliate SolarV, LLC (“SolarV”), was formed on July 29, 2021, as a Wyoming limited liability company. SolarV’s principal business address is 5161 Taravella Road, Marrero, Louisiana 70072. SolarV’s purpose is to explore the development of a solar power initiative for the benefit of HOTWORX® franchisees in the future. –SolarV has never offered franchises in any line of business.

Our affiliate, SOL SPA Franchising, LLC (“SOL SPA”), was formed on December 13, 2021, as a Wyoming limited liability company. –SOL SPA’s principal address is 5200 Taravella Road, Marrero, Louisiana 70072. SOL SPA began offering franchises in 2022. SOL SPA offers franchises that provide UV therapy, 24-hour spray tanning, spa services, hot yoga, HOT CHAKRA, the sale of spa and yoga products, and other specialty items under the name brand “SOL SPA®” and other affiliated brand retail products. –As of December 31, 2025~~4~~, there were ~~25~~ SOL SPA locations in the United States and 0 international locations. The products and services offered by SOL SPA®’s franchises are competitive with the products and services offered by HOTWORX® franchises.

Our affiliate, DIET TRAX, LLC (“DIET TRAX”), was formed on December 2, 2021, as a

Wyoming limited liability company. DIET TRAX's principal address is 5145 Taravella Road, Marrero, Louisiana 70072. –DIET TRAX is a calorie tracking application that is offered to members of HOTWORX studios and Planet Beach spas. DIET TRAX has never offered franchises in any line of business.

Item 2 BUSINESS EXPERIENCE

Chief Executive Officer: Stephen P. Smith, MA, CFE

Stephen Smith is a founder and has served as our CEO from January 2017 until the present. Mr. Smith is also a founder of and is employed by [HOTWORX, Inc. PBFC](#) (5145 Taravella Road, Marrero, Louisiana 70072) and has served as [HOTWORX, Inc. PBFC](#)'s CEO from January 1996 to the present.

Senior Vice President of Franchise Recruitment: Nancy M. Price, CFE

Since January 2017 through the present, Nancy Price has served as our Senior Vice President of Franchise Recruitment. Since April 1996 through the present, Nancy Price has also served as Senior Vice President of Franchise Recruitment at and is employed by [HOTWORX, Inc. PBFC](#) (5145 Taravella Road, Marrero, Louisiana 70072).

Vice President for Franchise Performance: Jessica Matherne

Jessica Matherne has served as our Vice President for Franchise Performance from January 2017 to the present. Jessica Matherne has also served as Vice President of Franchise Performance from January 2014 to the present at and is employed by [HOTWORX, Inc. PBFC](#) (5145 Taravella Road, Marrero, Louisiana 70072).

Vice President of Special Events and Productivity: Jodie Mateu

Jodie Mateu has served as our Vice President of Special Events and Productivity from April 2016 through the present. Since April of 2016 through the present, Ms. Mateu has also served as the Vice President of Special Events and Productivity at and is employed by [HOTWORX, Inc. PBFC](#) (5145 Taravella Road, Marrero, Louisiana 70072). From January 2004 through the present, she has served as the Executive Assistant to the CEO at [HOTWORX, Inc. PBFC](#).

Vice President of HWX, LLC: April Grandbouche

April Grandbouche has served as the Vice President of HWX, LLC from July 2020 to present and is employed by PBFC (5161 Taravella Road, Marrero, Louisiana 70072). –April Grandbouche served as the Director of Procurement and eCommerce for HOTWORX Franchising, L.L.C. from January 2017 until July 2020 and was employed by [HOTWORX, Inc. PBFC](#) (5145 Taravella Road, Marrero, Louisiana 70072).

Chief Accounting Officer: Craig Berner

Craig Berner has served as our Chief Accounting Officer from August 2024 to present. From 2018

to 2022, Craig Berner served as the Chief Financial officer of The Pro Companies. From 2022 to August 2024, Craig Berner served as Vice President of Finance for ADT Solar. Since August 2024, Craig Berner also serves as Chief Accounting Officer for and is employed by [HOTWORX, Inc. PBFC](#) (5145 Taravella Road, Marrero, Louisiana 70072).

Vice President of Information Technology: Robyn Powell

Robyn Powell has served as our Vice President of Information Technology from July 2022 to present. Robyn Powell served as the Director of Information Technology from December 2010 until July 2022 and was employed at [HOTWORX, Inc. PBFC](#) (5145 Taravella Road, Marrero, Louisiana 70072). Robyn Powell is employed by [HOTWORX, Inc. PBFC](#) (5145 Taravella Road, Marrero, Louisiana 70072).

Vice President of Marketing Performance: Matthew Wilcox

[Matthew Wilcox has served as our Vice President of Marketing Performance from May 2024 to the present. From October 2021 to August 2023, Matthew Wilcox served as the Chief Marketing Officer for Ignite Fitness Holdings. Matthew Wilcox is employed by HOTWORX, Inc. PBFC \(5145 Taravella Road, Marrero, Louisiana 70072\).](#)

Vice President of Location Development: Tiffany Tandecki

[Tiffany Tandecki has served as our Director of Location Development from June 2023 to August 2024 then Vice President of Location Development from September 2024 to present. From May 2018 to June 2023, Tiffany Tandecki was the Director of Development and Marketing for St. Paul's Episcopal School \(6249 Canal Boulevard, New Orleans, Louisiana 70124\). Tiffany Tandecki is employed by PBFC \(5145 Taravella Road, Marrero, Louisiana 70072\).](#)

General Counsel: Michael Canseco

Michael Canseco has served as our Corporate Counsel from November 2023 to March 2024 and then General Counsel from April 2024 to present. From May 2017 until October 2023, Michael Canseco served as General Counsel of Main Squeeze Juice Company Franchise, LLC (218 Allen Toussaint Boulevard, Suite A, New Orleans, Louisiana 70124). -He previously served as Chief Legal Officer of In & Out Franchise, LLC from October 2015 to April 2017 (1823 SW Railroad Avenue, Suite C, Hammond, Louisiana 70403). Michael Canseco is employed by [HOTWORX, Inc. PBFC](#) (5145 Taravella Road, Marrero, Louisiana 70072).

Director of Location Development: Ianna Sherman

[Ianna Sherman has served as our Director of Location Development since December 2025. From July 2025 to November 2025, Ianna Sherman served as our Director of Real Estate. Ianna Sherman served as a performance coach from April 2024 to June 2025. Prior to that time, Ianna Sherman served as an Operations Director for Crunch Fitness between May 2022 to May 2024. Ianna Sherman is employed by HOTWORX, Inc. PBFC \(5145 Taravella Road, Marrero, Louisiana 70072\).](#)

Item 3
LITIGATION

PASTENDING LITIGATION

Greg Skistimas and Gabriela Skistimas v. HOTWORX Franchising, LLC, Nancy Price, Patricia Gattuso, Stephen P. Smith, Jessica Matherne, Jodie Mateu, and Melissa Ferguson, (3:23-5974, W.D. Washington). On October 27, 2023, HOTWORX franchisees Greg Skistimas and Gabriela Skistimas (“Plaintiffs”) filed a Complaint in the Western District of Washington against HOTWORX Franchising, LLC, Nancy Price, Patricia Gattuso, Stephen P. Smith, Jessica Matherne, Jodie Mateu, and Melissa Ferguson (“Defendants”). In their complaint, Plaintiffs assert claims for unconscionability, illegality, fraud, misrepresentation and violation of the Washington Franchise Investment Protection Act and Washington Consumer Protection Act, asserting that the terms of the franchise agreement and area development agreement violated Washington law, are unconscionable, illegal and unenforceable. Plaintiffs further assert that HOTWORX Franchising made misrepresentations concerning the total cost of investment and the cost of leasehold improvements and assessed improper fees. Plaintiffs assert entitlement to rescission, damages in excess of \$75,000, exemplary damages, statutory damages, attorneys’ fees and costs. In response, Defendants moved to dismiss Plaintiffs’ claims for lack of personal jurisdiction and failure to state a cause of action including, but not limited to, for fraud. Additionally, HOTWORX filed a motion to dismiss to compel compliance with the Franchise Agreement’s internal dispute resolution procedures, including arbitration. On October 22, 2024, the Court issued an order confirming dismissal of Jessica Matherne, Jodie Mateu, and Melissa Ferguson from the litigation. The Court further granted Defendant’s motion to compel arbitration, entering an order staying the litigation pending arbitration. Following the foregoing order, the parties reached a ~~tenative~~ settlement, wherein HOTWORX, without admitting any liability, agreed to terminate Plaintiffs’ franchise agreement and further agreed that \$39,950, the initial franchise fees held in escrow, would be returned to Plaintiffs.

Nazha Abdul-Hadi, individually and on behalf of Tara Rashar Abdul-Hadi v. HOTWORX International, LLC, HOTWORX Franchising, LLC, HOT Brands, LLC, Christ Driven, LLC and Steven Smith, (No. 2022-10706, State of Louisiana, 22nd Judicial District Court, St. Tammany Parish). On February 18, 2022, Nazha Abdul-Hadi filed a wrongful death petition against HOTWORX Franchising, L.L.C., certain of its affiliates (collectively “HOTWORX Entities”), and Christ Driven, LLC, a HOTWORX franchisee, in her individual capacity and on behalf of the estate of Tara Rashar Abdul-Hadi, who died from injuries alleged to have been sustained in a HOTWORX sauna at the franchisee’s HOTWORX location. Plaintiff subsequently named additional parties to include HWX, LLC, Evanston Insurance Company and Lloyds Syndicates Nos. 2623 and 623. Plaintiff alleges that HOTWORX Entities and the franchisee were negligent with regard to the use of the HOTWORX sauna and that as a proximate cause of one or more of the negligent acts, Ms. Tara Rashar Abdul-Hadi sustained injuries which resulted in her death two weeks later. Plaintiffs further allege that HOTWORX Entities and Franchisee are strictly liable for the injury allegedly resulting from Ms. Tara Rashar Abdul-Hadi’s use of the HOTWORX sauna.- Plaintiffs additionally alleged product liability claims against Mr. Stephen Smith and HWX, LLC. The Plaintiff seeks damages in an unspecified amount. Following settlement

negotiations, HOTWORX agreed to pay Plaintiff \$380,000 in settlement of all claims.

No other litigation is required to be disclosed in this item.

Item 4
BANKRUPTCY

No bankruptcy information is required to be disclosed in this item.

Item 5
INITIAL FEES

Single Unit Franchise Fee

You will pay an initial lump sum franchise fee of \$19,950 for a single unit license. -This fee is deemed fully earned and non-refundable at the time the Franchise Agreement is executed. -On extremely rare occasions, we may discount this fee based on market conditions and other promotions. We have not yet developed a formula for such discounts. In the past, we have offered existing franchisees a discounted franchise fee of \$14,950 in connection with a promotion offered at convention. In all instances, payment of the initial franchise fee is due when you sign the Franchise Agreement.

Area Development Fee

Upon execution of a Franchise Agreement, Franchisor may elect to sign an Area Development Agreement with certain candidates. -At a minimum, an area developer must open two (2) studio outlets. Franchisees with multiple options are required to adhere to a strict development schedule. The cost for one (1) additional license for a HOTWORX® studio, if granted, shall be \$15,000. This fee is deemed fully earned and non-refundable at the time the Area Development Agreement is executed. -Alternatively, the cost for any additional licenses of two or more for HOTWORX® studios, if granted, shall be \$10,000 each. -This fee is deemed fully earned and non-refundable at the time the Area Development Agreement is executed. Please note that the purchase of additional licenses is not, in itself, a franchise agreement. Provided that you timely exercise your option to develop additional studios, you will be required to sign a separate Single Unit Franchise Agreement for each outlet prior to commencing location development or initiating any form of lease negotiations. - In all instances, payment of the area development fee is due when you sign the Area Development Agreement.

VetFran Program

Franchisor participates in the VetFran Program and qualified franchisees may receive a discount of \$2,500 on the initial franchise fee.

Equipment

Before opening your studio, you must purchase from Franchisor or an affiliate or [finance lease](#)

through a third-party lender all HOTWORX® studio equipment. The cost of equipment that must be purchased from Franchisor or its affiliate ranges from ~~\$109,650~~ \$121,510 to ~~\$185,860~~ 194,000 depending on the number of saunas located at your studio. Certain other equipment must be purchased from an approved vendor. Equipment costs are nonrefundable. The total cost to buy all required equipment ranges from ~~\$143,150~~ to ~~\$249,460~~ except for studios developed in California in New York which ranges from \$142,900 to \$245,960, depending on the number of saunas located at your studio. This estimate does not include the cost of taxes for any equipment and does not include shipping and installation for equipment that must be purchased from an approved vendor or other required equipment.

CAD Fee

Before opening your studio, you must pay Franchisor a \$1,200 computer-aided design fee for the layout of the saunas for each commercial space for which you request a design. For example, if you request a CAD fee for two different commercial spaces, the cost will be \$2,400. To the extent that franchisee requests more than one revision to the computer-aided design for a particular space, franchisee will incur a revision fee of \$100 per revision. CAD fees range from \$1,200 to \$2,400. This fee is deemed fully earned when paid and is non-refundable. In the event that Buildpoint is retained to provide pre-construction services, you will not pay Franchisor the foregoing CAD fees.

Wholesale Goods

Before opening the studio, you must purchase a minimum of \$20,000 of wholesale goods from Franchisor or an affiliate and \$7,300 to \$8,400 from approved vendors. These costs are nonrefundable.

Item 6
OTHER FEES

REQUIRED FEES

TYPE OF FEE (Notes)	AMOUNT PER STUDIO LOCATION	WHEN DUE	REMARKS
DMA or Development Area Transfer (Notes 1 and 3)	\$5,000	Before you transfer the franchise or transfer from one DMA or development area to another.	There is no transfer fee when an individual transfers the franchise to his/her corporation or LLC. Should franchisee elect to transfer license to another DMA or development area, then a \$5,000 transfer fee will be assessed.
Resale/Transfer Fee (Notes 1 and 3)	\$10,000 - \$19,950	Upon purchase of existing location.	There is a resale fee of \$10,000 when existing franchisee purchases location from an existing franchisee. -The resale fee is \$19,950 when a new franchisee entering into the franchise system purchases a studio.
Monthly Royalty Fee (Note 3)	\$695.00 per month	Franchisor will begin billing royalties the first calendar month after Franchisee's studio opens. Thereafter, royalties are due by the 5th of every month for the preceding month.	Payment will be made through the Autodraft system

TYPE OF FEE (Notes)	AMOUNT PER STUDIO LOCATION	WHEN DUE	REMARKS
Annual Convention (Note 3)	\$790.00	Fees are automatically drafted in two monthly installments prior to convention.	Fee includes registration for 2 attendees. It does not include cost of travel, lodging, food, or entertainment
Credit Card Processing Fee (Note 3)	3% of Amount Charged	Any time you make payments to Franchisor or its Affiliates by credit card.	When Franchisee uses a credit card for purchases from the Franchisor or its Affiliates, Franchisor or its Affiliates will charge Franchisee a credit card processing fee.
Technology Fee (Notes 3 and 7)	\$150.00 per month	Franchisor will begin billing Tech fee the month after Franchisee signs the franchise agreement. Thereafter, this fee is due the 5th of every month for the preceding month.	A fee for additional technology upgrades but not to exceed \$150 per month
POS Software Fee (Notes 3 and 4)	\$129.00 per month	Franchisor will begin billing POS fee upon installation of software for pre-sale. Thereafter, this fee is due the 5th of every month for the preceding month.	Payment will be made directly to Franchisor , Affiliate or designated vendor

TYPE OF FEE (Notes)	AMOUNT PER STUDIO LOCATION	WHEN DUE	REMARKS
Virtual Instructor Software Fee (Notes 3, 4 and 5)	\$20.00 per sauna per month	Franchisor will begin billing VI fees the first month after Franchisee's studio opens. Thereafter, VI fees are due by the 5th of every month for the preceding month.	N/A
DIET TRAX® (Notes 3, 4 and 5)	\$65.00 per month	Franchisor will begin billing DIET TRAX fees the first month after Franchisee's studio opens. Thereafter, DIET TRAX fees are due by the 5th of every month for the current month.	Proprietary application for tracking calories and tracking workouts and exercise
"SAIL" - Customer Relations Management (CRM) Fee (Notes 3 and 4)	\$125.00 per month	Franchisor will begin billing SAIL fee upon installation of software for pre-sale. Thereafter, this fee is due the 5th of every month for the preceding month.	N/A
Secret Shop Inspections (Note 3)	~~\$100.00~~ -Up to -\$150.00 per shop inspection	When incurred.	N/A

TYPE OF FEE (Notes)	AMOUNT PER STUDIO LOCATION	WHEN DUE	REMARKS
Site Visit Fee (Note 3)	\$200.00 per day	When incurred.	This fee is applicable when Franchisor, upon Franchisee's request, agrees to provide Franchisee additional on-site training before Franchisee's second week of studio operations. -This fee does not include travel, hotel and per diem expenses for which you are also responsible.
CAD and CAD Revision Fee (Note 3)	\$1,200 fee; \$100 for 2 nd and each additional revision	When incurred	The CAD fee is \$1,200. A \$100 fee is applicable upon franchisee's request of second and each additional revision drawings
DYNAMIX (Notes 3, 4)	\$99 per month	Franchisor will begin billing DYNAMIX fee during pre-marketing, <u>generally 3 to 4 months prior to opening.</u> Thereafter, this fee is due the 5th of every month for the current month.	Proprietary email marketing system for targeted automations and campaigns
SOCi (Notes 3, 4)	\$35 per month	Franchisor will begin billing for SOCi fee after Franchisee's marketing onboarding call, <u>approximately 3 to 4 months prior to opening.</u> Thereafter, the monthly SOCi fee is due the 5th of every month for the current month.	Centralized platform for managing local digital marketing channels, including organic social media, online reputation through reviews, and business listings

TYPE OF FEE (Notes)	AMOUNT PER STUDIO LOCATION	WHEN DUE	REMARKS
Marq (Notes 3, 4)	\$85 set-up fee, \$15 per month	Franchisor will begin billing for Marq fee after Franchisee's marketing onboarding call, <u>approximately 3 to 4 months prior to opening</u> . Thereafter, the Marq monthly fee is due the 5th of every month for the current month.	Brand Management, Content Design & Templating Platform
<u>Training TRAX license fee</u>	<u>\$89 per month</u>	<u>Franchisor will begin billing for Training TRAX fee the month following the studio's opening. Thereafter, the Training TRAX monthly fee is due the 5th of every month for the current month</u>	<u>AI-powered coaching feature that generates personalized, weekly workout routines based on user goals and preferences</u>
<u>Scan 24/7 access fee</u>	<u>\$20 per month</u>	<u>Franchisor will begin billing for Scan 24/7 fee the month following the studio's opening. Thereafter, the Scan 24/7 monthly fee is due the 5th of every month for the preceding month</u>	<u>Fee for Scan 24/7 self-service functionality through HOTWORX mobile app</u>

NON-COMPLIANCE FEES

TYPE OF FEE	AMOUNT	WHEN DUE	REMARKS
Late Payment Fee (Notes 2, 3 and 6)	\$100.00 per week	Whenever any of the above fees are late.	Interest is also charged on any overdue amounts at 18% per annum or the maximum rate permitted by state law, whichever is less.
NSF Fee (Note 3)	~~\$340.00~~ per transaction	When there are insufficient funds to make payment.	Payment will be made to the Franchisor through the Autodraft System.
Insurance Handling Fee (Note 3)	~~\$3250.00~~ per policy	Immediately after notice from us.	You only pay this fee to us if you fail to obtain insurance, and we obtain insurance coverage for you. This fee does not include the insurance premiums, for which you must also reimburse us.
Indemnification (Note 3)	Amount of judgment or claim	When incurred	You must defend, indemnify and hold us harmless from all fines, suits, proceedings, claims, demands, obligations or actions of any kind arising in whole or in part from the operation of your Franchised Business.
Enforcement fees (Note 3)	Varies	When incurred	If Franchisor prevails in any arbitration or lawsuit in which you are a party, you will be required to pay Franchisor's fees for enforcing its contract with you. This includes Franchisor's attorney's fees, the costs of hiring a collection agency, court costs, costs of compiling records of your gross receipts, discovery costs, and costs of appeal, together with interest charges on all of the foregoing.

TYPE OF FEE	AMOUNT	WHEN DUE	REMARKS
Noncompliance Real Estate Penalty Fee (Note 3)	\$5,000 <u>or \$1,000 depending on type of non-compliance</u>	Immediately after notice from us	Franchisor may impose <u>a \$5,000 fee</u> when Franchisee fails to sign a new, then-current franchise agreement before commencing site selection or any lease negotiations in connection with options or where Franchisee fails to comply with applicable location development procedures. <u>Franchisor may impose a \$1,000 fee where Franchisor determines, in its sole discretion, that Franchisee has abandoned lease negotiations without good cause.</u>
Accounting Noncompliance Penalty Fee (Note 3)	\$250 per day; <u>\$1,000 when fail to timely pay branded equipment deposit</u>	On the sixth day of each month.	A fee <u>of \$250</u> may be imposed for when Franchisee fails to timely submit monthly expense report; <u>a \$1,000 fine will be imposed where Franchisee fails to timely pay deposit of \$50,000 for HOTWORX branded equipment within 60 days of signing the franchise agreement.</u>
Customer Service Noncompliance Fee (Note 3)	up to \$1,000 per incident	Immediately after notice from us.	A fee may be imposed when Franchisee fails to timely resolve customer service disputes after receiving notice of dispute such that Franchisor finds it necessary to intervene.
Improper or Unauthorized Use of Trademark (Note 3)	\$1,000 per incident	Immediately after notice from us.	A fee may be imposed when Franchisee improperly uses Franchisor's trademarks.

TYPE OF FEE	AMOUNT	WHEN DUE	REMARKS
Noncompliance of prohibition of advertising on daily deal sites (Note 3)	\$500.00 per day	Immediately after notice from us.	In addition to liability for any damages for which Franchisee is legally liable, a daily fee will be assessed by the Franchisor when Franchisee posts promotions on daily deal sites, such as Groupon, Living Social, MindBody, GymPass and/or other similar sites. This daily fee will be assessed until Franchisee demonstrates promotion is completely removed, including from any internet search engines.
Noncompliance of Operations Policies (Note 3)	up to \$ ~~24,500~~ per incident per day	Immediately after notice from us.	A per violation fee will be assessed by the Franchisor when Franchisee violates any HOTWORX policy governing operations of Franchisee's studio, including but not limited to Marketing and Branding Guidelines, HOTWORX Operations Policies & General Operational Procedures, Price Integrity Policy, Customer Service Oath, Membership Policies (except for violation of membership reciprocity policy), Vending & Rental Policies, In Studio Signage Policy & Guidelines. This per violation fee may be continuously assessed on a daily basis until compliance is confirmed.

TYPE OF FEE	AMOUNT	WHEN DUE	REMARKS
<u>Interference with Sales and Development Fine</u>	\$5,000 per incident	Immediately after notice from us	A per violation fine will be assessed by Franchisor when a Franchisee interferes with Franchisor's franchise sale(s) by selling or attempting to sell Franchisee's studio to a then-current prospective purchaser of a franchise license without Franchisor's prior written consent.
<u>Violation of reciprocity of membership reciprocity fine</u>	Up to \$25,000 per incident	Immediately after notice from us	A per violation fine will be assessed by Franchisor when a Franchisee violates the membership reciprocity fee

Note 1: There is no transfer fee when an individual transfers the franchise to his/her corporation or LLC. If you sell your location to an existing franchisee, the resale/transfer fee will be \$10,000. Otherwise, the resale/transfer franchise fee is \$19,950. All fees are non-refundable. –Should franchisee elect to transfer the license to another Designated Marketing Area (DMA) or

development area, then a \$5,000 transfer fee will be assessed.

Note 2: Franchisees who receive a default notice for nonpayment must cure within 30 days of notice. On the 31st day, Franchisor will begin drafting \$100 per week until the default is cured. Franchisor does not waive any other remedies or rights that Franchisor has against the Non-Compliant Franchisees.

Note 3: All fees are uniformly imposed by and are payable to Franchisor, [Franchisor's Affiliate or approved vendor](#). All fees are non-refundable.

Note 4: All software fees commence upon installation of software. The cost of software fees do not include the cost of any applicable sales tax.

Note 5: The DIET TRAX® and Virtual Instructor fees will commence upon opening your Studio and once you are provided access to DIET TRAX® and Virtual Instructor software.

Note 6: The maximum interest rate in California is 10% annually.

Note 7: The monthly technology fee covers certain costs associated with technology used in the operations of your studio, such as the access fee(s) for Google Workspace.

Item 7

ESTIMATED INITIAL INVESTMENT

YOUR ESTIMATED INITIAL INVESTMENT
Single HOTWORX® Studio

Table 1: Exclusive of California and New York Franchise Outlets

TYPE OF EXPENDITURE (notes)	ESTIMATE AMOUNT OR LOW-HIGH RANGE	METHOD OF PAYMENT	WHEN DUE	TO WHOM PAYMENT IS TO BE MADE
Initial Franchise Fee (1, 2, ~~168~~)	\$19,950	Lump Sum	Upon signing of Franchise Agreement	Franchisor
HOTWORX Sauna, Software, and Workout Equipment (3, ~~168~~)	~~\$109,650~~ 121,510 to ~~\$185,860~~ 194,000	Lump sum	As arranged	Franchisor and/or Affiliate

TYPE OF EXPENDITURE (notes)	ESTIMATE AMOUNT OR LOW-HIGH RANGE	METHOD OF PAYMENT	WHEN DUE	TO WHOM PAYMENT IS TO BE MADE
Other Required <u>Purchases from third Parties Studio Equipment Software, Staff Uniforms, and Furniture</u> (4, <u>10, 168</u>)	~~\$17,250~~ <u>30,400</u> to ~~\$31,500~~ <u>121,600</u>	As arranged	As arranged	Approved Vendors <u>and Various</u>
<u>Other Required Studio Components</u> (5, <u>18</u>)	<u>\$12,000 to \$32,100</u>	<u>As arranged</u>	<u>As arranged</u>	<u>Various</u>
<u>CAD Fee, Engineering, and Architect Fees & Pre-Construction Coordination</u> (67, <u>168</u>)	<u>\$1,200 to \$28,100</u> ~~\$22,700~~	As arranged	As arranged	Franchisor, Approved Vendor, and Architect /Engineer
<u>Trade Dress Items and Finish Out</u> (8, <u>18</u>)	~~\$17,500 to \$55,000~~	<u>As arranged</u>	<u>As arranged</u>	<u>Approved Vendors</u>
<u>Utility, phone, real estate and real estate lease deposit and rents</u> (79, <u>168</u>)	~~\$3,500~~ <u>0</u> to <u>\$52,100</u> ~~\$47,760~~	As arranged	As arranged	Landlord <u>and Local Providers</u>
<u>Utilities, phone, internet service</u> (7, <u>16</u>)	<u>\$0 to \$8,600</u>	<u>As arranged</u>	<u>As arranged</u>	<u>Local Providers</u>
<u>Insurance initial payment</u> (84, <u>168</u>)	~~\$400~~ <u>0</u> to ~~\$13,700~~ <u>11,200</u>	As arranged	As arranged	Insurance Provider
<u>Printing, Marketing and Advertising</u> (94, <u>168</u>)	<u>\$10,000 to \$21,500</u>	As arranged	As arranged	Various

TYPE OF EXPENDITURE (notes)	ESTIMATE AMOUNT OR LOW-HIGH RANGE	METHOD OF PAYMENT	WHEN DUE	TO WHOM PAYMENT IS TO BE MADE
HOTWORX Wholesale Goods/Inventory to begin operating (102, 168)	\$20,000	Lump sum	Upon ordering	Franchisor's ~~Affiliate and Approved Vendor~~
Professional Fees (113, 168)	~~\$1,000~~ 0 to ~~\$22,500~~ <u>15,850</u>	As arranged	As arranged	Various
Additional funds during startup period, such as for first three months, initial operations, and working capital (124, 14, 168)	\$35,500 to \$54,500	As arranged	As arranged	N/A
Out-of-Pocket initial training expenses, including travel and lodging (135, 168)	\$0 to ~~\$2,500~~ <u>3,900</u>	As arranged	As arranged	Airlines, taxis, hotels, restaurants, etc.
SBA Loan Packaging Fees & Closing Costs (179)	\$0 to ~~\$22,500~~ <u>25,000</u>	As arranged	As arranged	Third party lender
Subtotal	~~\$252,200~~ <u>238,560</u> to ~~\$580,810~~ <u>553,120</u>			
Leasehold Improvements (56, 168)	~~\$0~~ <u>50,330</u> to ~~\$320,630~~ <u>\$277,260</u>	As Arranged	As Arranged	General Contractor
Totals (2, 14, 15, 16, 17, ~~18, 19~~)	~~\$252,200~~ <u>288,890</u> to ~~\$901,440~~ <u>830,380</u>			

Table 2: California and New York Franchise Outlets

TYPE OF EXPENDITURE (notes)	ESTIMATE AMOUNT OR LOW-HIGH RANGE	METHOD OF PAYMENT	WHEN DUE	TO WHOM PAYMENT IS TO BE MADE
Initial Franchise Fee (1, 2, ~~168~~)	\$19,950	Lump Sum	Upon signing of Franchise Agreement	Franchisor
HOTWORX Sauna, Software, and Workout Equipment (3, ~~168~~)	~~\$109,650~~ <u>121,510</u> to ~~\$185,860~~ <u>194,000</u>	Lump sum	As arranged	Franchisor and/or Affiliate
<u>Other Required Purchases from Third Parties</u> (4, 10, ~~16~~) ~~Other Required Studio Equipment, Software, Staff Uniforms, and Furniture~~ (4, ~~18~~)	~~\$21,000~~ <u>30,400</u> to ~~\$31,300~~ <u>121,060</u>	As arranged	As arranged	Approved Vendors <u>and Various</u>
~~Other Required Studio Components~~ (5, ~~18~~)	~~\$12,250~~ to ~~\$28,800~~	<u>As arranged</u>	<u>As arranged</u>	<u>Various</u>
CAD Fee/Engineering Architect Fees & ~~Pre-Construction Coordination~~ (~~6~~ 7, ~~168~~)	\$1,200 to ~~\$28,800~~ <u>36,200</u>	As arranged	As arranged	Franchisor, Approved Vendor, and Architect /Engineer

TYPE OF EXPENDITURE (notes)	ESTIMATE AMOUNT OR LOW-HIGH RANGE	METHOD OF PAYMENT	WHEN DUE	TO WHOM PAYMENT IS TO BE MADE
~~Trade Dress Items and Finish Out (8, 18)~~	\$33,000 to \$52,000	As arranged	As arranged	Approved Vendors
~~Utility, phone, real estate and real estate lease deposits and rent (79, 168)~~	~~\$5,7800 5,700-~~ to ~~\$111,000 99,900~~	As arranged	As arranged	Landlord and Local Providers
<u>Utility, phone and internet service (7, 16)</u>	<u>\$600 to \$8,200</u>	<u>As arranged</u>	<u>As arranged</u>	<u>Local providers</u>
Insurance initial payment (~~810, 16 8~~)	~~\$600 1,000~~ to ~~\$8,200 6,150~~	As arranged	As arranged	Insurance Provider
Printing, Marketing and Advertising (~~911, 168~~)	\$10,000 ~~to \$31,600 - \$~~	As arranged	As arranged	Various
<u>HOTWORX</u> Wholesale Goods/Inventory to begin operating (~~102, 168~~)	\$20,000	Lump sum	Upon ordering	Franchisor's <u>Affiliate and/or Approved Vendor</u>
Professional Fees (~~113, 168~~)	~~\$1,100 1,500~~ to ~~\$17,000 12,500~~	As arranged	As arranged	Various
Additional funds during startup period, such as for first three months, initial operations, and working capital (~~124, 14, 168~~)	\$71,000 to \$109,000	As arranged	As arranged	N/A

TYPE OF EXPENDITURE (notes)	ESTIMATE AMOUNT OR LOW-HIGH RANGE	METHOD OF PAYMENT	WHEN DUE	TO WHOM PAYMENT IS TO BE MADE
Out-of-Pocket initial training expenses, including travel and lodging (135, 168)	\$0 to ~~\$4,800~~ 3,000	As arranged	As arranged	Airlines, taxis, hotels, restaurants, etc.
SBA Loan Packaging Fees and Closing Costs (17, 169)	\$0 to ~~\$22,500~~ 25,000	As Arranged	As Arranged	Third Party Lender
Subtotal	~~\$305,550~~ 282,860 to ~~\$682,410~~ 664,960			
Leasehold Improvements (56, 168)	~~\$50,749~~ 92,000 to ~~\$499,979~~ 418,350	As Arranged	As Arranged	General Contractor
Totals (1, 2, 14, 15, 16, 17, 18, 19)	~~\$356,299~~ 374,860 to ~~\$1,083,310~~ 1,182,389			

Note 1: Estimates are based on a single unit. The figures in Table 1 assume that you develop a HOTWORX studio compliant with HOTWORX's traditional model that utilizes an up to 2000 square foot commercial lease space. The figures in Table 2 are based on HOTWORX studios developed in California and New York that do not comply with the traditional HOTWORX model due to localized commercial inventory and demographic factors.

Note 2: You must pay us an initial franchise fee of \$19,950. These fees are non-refundable.

Note 3: These costs relate solely to costs for equipment and other items paid to or collected by Franchisor or its Affiliates. Franchisees are required to remit a \$50,000 deposit for HOTWORX branded equipment within 60 days of signing their franchise agreement. All studios are required to have the minimum required equipment mix, with studios ranging from 6 saunas to 10 saunas. The equipment mix for a 6 sauna HOTWORX studio, included in the low range, does not include optional equipment such as the ~~Nautilus cable machine or~~ HIIT rope. The high estimate includes the cost of optional equipment. -The cost of equipment that must be purchased from Franchisor or an Affiliate ranges from ~~\$109,650~~ 121,510 to ~~\$185,860~~ 194,000 depending on the number of saunas in your studio. ~~The estimated range is~~ amount does not include the cost of taxes. You must

check with your state to determine what taxes are due. The foregoing range also includes the cost of the monthly tech fee, Marq fee, SAIL fee, and POS fee that is paid to Franchisor or an Affiliate. Our [high-end](#) estimate for equipment assumes you buy all the equipment. If you choose not to buy your equipment, you may choose to [lease/finance](#) the equipment through a third-party lender, if [financing/leasing](#) is available to you. Item 7 figures do not include any expenses related to your leasing arrangements with third parties. [The average cost of HOTWORX branded equipment for franchisees that developed a traditional HOTWORX studio model was \\$144,153. The median cost was \\$152,409.](#)

Note 4: [Other Required Purchases from third parties includes equipment, trade dress and whole sale goods required to be purchased from approved vendors as well as other studio components that may be purchased from third party vendor of franchisee's choosing. Items that must be purchased from approved vendors include Other required-studio equipment, software and furniture includes such things as lobby chairs, security package public view monitor \("PVM"\) equipment, wrapping of windows, cleaning supplies, Quickbooks software, uniforms, televisions, music vendor package, wholesale goods, and hand dryers and required trade dress. These items relate to specific equipment, software and furniture that must be purchased through an approved vendor as Franchisor designates. Certain equipment requires an ongoing subscription fee, which is to be paid directly to approved vendor. This amount does not include the cost for shipping, installation, or taxes.](#)

Note 5: Other required studio components include various items required for Franchisee's studio per HOTWORX's operational checklists. Franchisees may purchase these items from various vendors. These items include but are not limited to computer and POS equipment, exterior signage, water fountain, washer and dryer, defibrillator, retail display items, and office and maintenance supplies. This amount does not include the cost for shipping, installation, or taxes.

[Trade Dress and Finish Out items consist of millwork \(including service stand and retail display\), lighting, flooring and interior branding components/signage and. These estimates assume requires compliance with HOTWORX guidelines regarding square footage and materials.](#)

[Many franchisees opt to finance the purchase of required purchases through a third-party lender where financing is available to them. Our low-end estimates assumes that franchisee opts to finance the purchase of the referenced Other Required Purchases from third parties totaling \\$121,060 that requires a 20% downpayment, packaging fees of up to \\$2,500 and closing costs of up to 3% of the financed amount. Our high-end estimate assumes purchase of the referenced Other Required Purchases of \\$121,060 paid in full prior to commencing operations.](#)

Note 56: Leasehold improvement costs, Franchisee's out of pocket costs for leasehold improvements and permitting, vary greatly amongst Franchisees. This estimated range will vary depending on local economic conditions; the local market for our type of franchise; the location, necessary leasehold improvements, landlord participation and condition of location space, including whether electrical and HVAC component upgrades are necessary. [This estimated range assumes franchisee will lease a "vanilla shell" space up to 2000 square feet. This estimate range also assumes that construction will be performed by a single general contractor without any](#)

unanticipated re-work, contract disputes, extensive permitting delays or other unforeseen matters, which if experienced, will increase leasehold improvement costs. -The high estimate in Table 1 is based on a single studio that reported the highest out of pocket construction costs in 2025 of ~~\$320,000~~ 277,260 and permit costs of ~~\$630,000~~ in ~~Mission Houston, Texas~~. The range of negotiated tenant improvement allowance for leases executed in 2025~~4~~ as reflected in Table 1 was \$0 - ~~\$187,000~~ 136,000. - The high estimate in Table 2 is based on a single studio in ~~Mt. Kisco, New York Belmont, California~~ that reported out of pocket construction costs of ~~\$491,979~~ 411,000 and permit costs of ~~\$8,000~~ 7,350. The range of negotiated tenant improvement allowances for California and New York leases executed in 2025~~4~~ as reflected in Table 2 was \$0-~~\$250,000~~ 108,000. The average out-of-pocket construction costs, including permitting costs, in 2025 for franchisees represented in Table 1 is \$149,850. The median cost was \$145,000. The average out-of-pocket construction costs, including permitting costs, in 2025 for franchisees represented in Table 2 is \$185,890. The median cost was \$161,625.

In 2025~~4~~, the Franchisees represented in Tables 1 and 2 reported ~~out-of-pocket~~ construction and permitting costs for the following regions ranging from low to high as follows:

Region	Low	High
Atlantic Coast (i)	~~\$500,000~~ <u>50,330</u>	~~\$320,000~~ <u>418,350</u>
Midwest (ii)	~~\$0~~ <u>70,000</u>	~~\$309,000~~ <u>208,861</u>
Southeast (iii)	~~\$58,500~~ <u>89,592</u>	~~\$254,000~~ <u>239,934</u>
South (iv)	~~\$25,200~~ <u>76,653</u>	~~\$225,200~~ <u>241,849</u>
Southwest (v)	~~\$55,000~~ <u>74,784</u>	~~\$209,300~~ <u>277,260</u>
Northwest (vi)	~~\$148,000~~ <u>88,124</u>	~~\$320,650~~ <u>168,925</u>
Great Plains (vii)	~~\$38,000~~ <u>85,033</u>	~~\$161,600~~ <u>85,033</u>
West (viii)	~~\$31,000~~ <u>99,498</u>	~~\$254,450~~ <u>220,070</u>
California (ix)	~~\$55,750~~ <u>96,257</u>	~~\$500,000~~ <u>210,862</u>

Note (i): This region consists of the following states: CT, DE, MA, MD, ME, NC, NH, NJ, NY, PA, RI, SC, VA, VT, WV. No data was reported from ~~CT, DE, MD, ME, NC, MA, RI or VT, or WV~~ in 2025~~4~~.

Note (ii): This region consists of the following states: IA, IL, IN, KY, MI, MN, MO, WI, OH. No data was reported from ~~IA, IN, MN, MO, or WI or OH~~ in 2025~~4~~.

Note (iii): This region consists of the following states: FL and GA.

Note (iv): This region consists of the following states: AL, AR, LA, ~~MS~~ TN. No data was reported from AR or MS in 2025.

Note (v): This region consists of the following states: OK and TX.

Note (vi): This region consists of the following states: AK, ID, OR, WA. No data was reported from AK, OR, or ID in 2025~~4~~.

Note (vii): This region consists of the following states: KS, MT, ND, NE, SD, WY. No data was reported from ~~KS~~, MT, ND, SD or WY or in 2025~~4~~.

Note (viii): This region consists of the following states: AZ, CO, HI, NM, NV, UT. No data

was reported from HI, [NM](#) or NV in 2025⁵⁴.

Note (ix): This region consists of CA.

Your out-of-pocket leasehold improvement costs may be less if your landlord provides you with a tenant improvement allowance. -You will likely need to negotiate with your landlord and contractors to keep your costs within budget. For example, a landlord who is unwilling to make actual landlord improvements or contribute substantially to tenant improvement allowance may consider a lower rental rate as an alternative. -Franchisor reserves the right to reject proposed lease sites if the estimated build out exceeds the foregoing estimate. -These figures do not include costs for real estate, building permits or financing if you build or purchase the land and build your studio instead of renting a commercial space.

Note 67: The cost for CAD is \$1,200 per design for a studio location. If franchisee requests more than one revision to the initial CAD design, there will be an additional fee of \$100 per revision. Some states may require review of studio plans by an architect or engineer. -In this event, in addition to the \$1,200 CAD fee that shall be paid to the Franchisor, the Franchisee will incur additional architectural and/or engineering fees to be paid to its selected architectural/engineering professional. ~~-This estimate range assumes Franchisee's studio is located in a commercial lease space. In the event that franchisee requests CAD for two different commercial spaces, the cost will be \$2,400.~~-This estimated range will vary depending on the geographic location and condition of location space and fees or rate structure of your selected engineering and/or architectural professional. ~~The high range also contemplates that, for an additional charge, Franchisor may offer an optional Approved Vendor for the purposes of coordination of contractor bids, development of architectural/engineering plans, and coordination of permitting process. The high estimate in Table 1 is based on a single studio in Pittsburgh, Pennsylvania that reported CAD fees of \$1,200, architectural fees of \$16,500 and engineering fees of \$5,000. The high estimate in Table 2 is based on a single studio in North Greenbush, New York that reported CAD fees of \$1,200, architectural fees of \$25,000 and engineering fees of \$10,000.~~-The average cost for CAD, architectural and engineering costs in 2025 for franchisees represented in Table 1 was \$7,130. The median cost was \$6,200. The average cost for CAD, architectural and engineering costs in 2025 for franchisees represented in Table 2 was \$20,760. The median cost was \$19,100.

Note 8: Trade Dress and Finish Out items consist of millwork (including service stand and retail display), lighting, flooring and interior branding components/signage. ~~These estimates assume compliance with HOTWORX guidelines regarding square footage and materials.~~

Note 79: This estimated range in Table 1 assumes franchisee will lease a commercial space of up to 2000 square feet. Some landlords may require a deposit of first and last month's rent and/or a percentage of additional monthly charges. Deposits on utilities will also vary. Deposits will vary based on the market rental rates for your market and what you are able to negotiate with your landlord. Franchisor recommends that you negotiate for free rent for at least five (5) months between signing a lease and opening. -If you are unable to negotiate for said free rent and/or you do not comply with your development deadlines, then your real estate costs will be higher. The high estimate in Table 1 is based on a single studio in Naples, Florida that reported pre-opening rental payments of \$41,850 and a security deposit of \$5,910. The high estimate in Table 2 is based on a single studio in Ladera Ranch, California that reported pre-opening rental payments of \$91,360 and a lease security deposit of \$8,500. The average cost for security deposit and pre-

[opening rental costs in 2025 for franchisees represented in Table 1 is \\$10,713. The median cost was \\$9,210. The average cost for security deposit and pre-opening rental costs in 2025 for franchisees represented in Table 2 is \\$23,869. The median cost is \\$13,107.](#)

Note 180: At a minimum, you will need to obtain Commercial General Liability, property liability and professional liability with annual limits of \$1 million per occurrence and \$3 million annual aggregate. –You will also need business interruption coverage with annual limits of at least \$300,000. –You will also need tenant improvement and betterment coverage sufficient to cover the cost of build-out and any landlord participation.

You will also need to obtain contents coverage. The amount of contents coverage depends on the number of HOTWORX saunas and equipment mix you have in your studio. The minimum amount of contents coverage (which should also include the coverage for tenant improvement and betterment) is as follows:

- 10 – sauna studio - \$3325,000
- 9 – sauna studio - \$3195,000
- 8 – sauna studio - \$2985,000
- 6/7 – sauna studio - \$2765,000

If you own the building in which your HOTWORX Studio is located, you shall be required to obtain replacement cost coverage on real property in the amount to cover the full building value. For each required policy, Franchisee must ensure that the policy is primary and non-contributory and includes a waiver of subrogation provision. You are also required to have worker's compensation insurance for your employees and as required by law.

Although not required, Franchisor recommends that Franchisee obtain an umbrella/excess policy with annual occurrence and aggregate limits of \$1,000,000 and \$3,000,000 or \$2,000,000 and \$4,000,000, respectively. Additionally, flood contents coverage, [and](#) commercial automobile liability coverage [and cyber liability](#) is highly recommended but not required by Franchisor.

The estimates are based on franchisee reported initial insurance payments [for general liability and property insurance](#). The low range is based upon premium paid on an installment basis. -The high range is based on an annual premium [paid at the time insurance is bound](#). -This estimate does not include insurance premiums or limits for worker's compensation, [and/or](#) automobile liability insurance, [builder's risk](#). -This range is an estimate only and may vary depending on your location and other rating factors considered by the insurance provider. -You must add us and our Affiliates to all insurance contracts as additional insured(s) under that respective insurance policy, the cost of which will be paid by you. [The average cost for pre-opening general liability and property insurance costs in 2025 for franchisees represented in Table 1 is \\$4,580. The median cost was \\$4,620. The average cost for pre-opening insurance costs in 2025 for franchisees represented in Table 2 is \\$4,440. The median cost is \\$4,349.](#)

Note 9 11: You are required to invest in marketing beginning in pre-sale. [This estimated cost assumes that you will comply with franchisor's pre-opening marketing budget. e low range is based upon the minimum amount you must spend in marketing prior to opening and the high estimate is based on four months of marketing expenses.](#) These amounts include the amounts of

marketing software including set-up and monthly fees. This estimate also includes an allocation for initial printed supplies and lead boxes. -Should the duration of your pre-sale exceed our standard pre-sale timeline, you may spend more than this estimated amount due to monthly local advertising budget requirements. ~~The high range represents franchisees who spent more than the recommended budget for advertising and marketing.~~

Note 10 2: You will be required to purchase a specified amount of approximately \$20,000 in wholesale goods for the initial inventory of products from Franchisor's Affiliate and wholesale goods from Approved Vendors ranging from \$7,300 to \$8,400 to be offered for sale. This estimated range assumes that your pre-opening inventory expenses follow Franchisor's Affiliate's opening retail guide. The required initial order from Franchisor's Affiliate is based upon inventory for sale of 200 memberships, based on the size of your studio. A selection of Franchisor's proprietary branded products and other branded products must be stocked. Should the duration of your pre-sale exceed our standard pre-sale timeline or if membership sales exceed 200 during pre-sale, you may spend more than this estimated amount.

Note 113: These fees may include inspection fees, occupational licenses, financing administrative and/or application fees, and legal fees associated with business entity set-up and contract review.

Note 124: You will need additional funds during the start-up phase of your business to pay employees, purchase supplies and pay other expenses, such as monthly rent and the monthly fees described in Item 6 of this disclosure document. We estimate the start-up phase to be three months from the date you open for business. These amounts do not include any estimates for debt service or amounts for any owner(s) salary or draw. ~~We have relied on the monthly costs during the first three months incurred by U.S. franchisee outlets that opened in 2024 to compile these estimates.~~ These figures are estimates, and we cannot assure you that you will not have additional expenses. Your actual costs will depend on factors like your management skills, experience, business acumen, local economic conditions, the local market for your services, the prevailing wage rate, competition, and the sales level reached during the initial period. Additional funds needed for the start-up phase for California and New York studios are estimated to be higher than the amount for studios in other states due to their higher business costs. -You should base your estimated start-up expenses on the anticipated costs in your market and consider whether you will need additional cash reserves.

Note 135: There is no cost to attend training, which is conducted virtually with Franchisee (and any General Manager) participating from Franchisee's HOTWORX studio. Franchisee is responsible for any meals or salary expenses should Franchisee's General Manager attend training. This also includes expenses associated with travel and accommodations for any on-site training that may be requested by franchisee within the first two weeks of a Franchisee's studio's opening in accordance with HOTWORX policies. Additionally, these include expenses associated with certain technology utilized, such as the Google Workspace platform used for training and communication.

Note 146: Franchisor relied on its experience to compile these estimates. You should review these figures carefully with a business advisor before making any decision to purchase the franchise.

Note 157: If you sign a Single Unit Franchise Agreement, your initial investment for your first

studio should be within the range disclosed in this Item 7 chart. -The low range Total represents the sum of the lowest reported figures for each Item 7 category while the high range Total represents the sum of the highest reported figures for each category. The average initial total investment for studios that follow HOTWORX's traditional model that opened in 2025 was \$528,152 and the median cost \$509,865. The Initial Franchise Fee for each subsequent studio is set forth in Item 5. You also should be aware that your initial investment for your second and subsequent studios likely will be higher than the above estimates for your first studio due to inflation and other economic factors that may vary over time.

Note 168: All payments are non-refundable. The foregoing figures do not include the cost of any applicable taxes. In exceptionally limited circumstances and in its sole discretion, Franchisor may grant financing to the Franchisee for various purposes associated with these investments.

Note 179: In the event that you pursue financing and lending through the United States Small Business Administration ("SBA"), you may incur packaging fees and closing costs up to the high range. These figures do not include the amount of monthly loan payments.

Area Development Agreement
Additional Studio

Table 1: Exclusive of California and New York Franchise Outlets

DESCRIPTION	ESTIMATE AMOUNT OR LOW-HIGH RANGE	METHOD OF PAYMENT	WHEN DUE	TO WHOM PAYMENT IS TO BE MADE
Area Development Fee for One Additional HOTWORX® Studio	\$15,000	Lump sum	Upon execution of Area Development Agreement	Franchisor
Investment for One HOTWORX® studio	~~\$232,250~~ <u>268,940</u> to ~~\$881,490~~ <u>810,430</u>	See previous table describing costs for single HOTWORX® Studio, excluding initial franchise fee.		
TOTAL ESTIMATED INVESTMENT for One Additional HOTWORX® studio	~~\$247,250~~ <u>283,940</u> to ~~\$896,490~~ <u>825,430</u>	This estimate includes the cost of starting and operating your one additional HOTWORX® studio, as disclosed in the prior table. This figure does not include the costs you will incur when and if you exercise your right to develop and operate additional studios. All payments are non-refundable. Neither Franchisor nor its affiliates provide financing for any part of these investments.		

Area Development Agreement
Additional Studio

Table 2: California and New York Franchise Outlets

DESCRIPTION	ESTIMATE AMOUNT OR LOW-HIGH RANGE	METHOD OF PAYMENT	WHEN DUE	TO WHOM PAYMENT IS TO BE MADE
Area Development Fee for One Additional HOTWORX® Studio	\$15,000	Lump sum	Upon execution of Area Development Agreement	Franchisor
Investment for One HOTWORX® Studio	~~\$336,349~~ <u>\$354,910</u> to ~~\$1,162,439~~ <u>1,063,360</u>	See previous table describing costs for single HOTWORX® Studio, excluding initial franchise fee.		
TOTAL ESTIMATED INVESTMENT for One Additional HOTWORX® studio	~~\$351,349~~ <u>\$369,910</u> to ~~\$1,177,439~~ <u>1,078,360</u>	This estimate includes the cost of starting and operating your one additional HOTWORX® studio, as disclosed in the prior table. This figure does not include the costs you will incur when and if you exercise your right to develop and operate additional studios. All payments are non-refundable. Neither Franchisor nor its affiliates provide financing for any part of these investments.		

Item 8

RESTRICTIONS ON SOURCES OF PRODUCTS AND SERVICES

You must purchase goods and materials which adhere to our minimum standards and requirements. These items include but are not limited to start-up equipment (including all HOTWORX® units and computer hardware and software), inventory, interior and exterior signs, insurance, grand opening marketing, on-going marketing, printing, products required for operation, and supplies.

We formulate and modify our standards and specifications based upon our experience of operating businesses of the nature we are franchising. Our standards and specifications are described in the Franchise Agreement, the Operational Systems Checklist, and other written documents.

We issue our specifications only to our franchisees, and to certain approved and designated suppliers or vendors. We do not issue our standards and specifications to anyone else. We may change the standards and specifications which apply to the development and/or operation of the studio, including standards and specifications for signs, furnishings, supplies, inventory and equipment, by providing you written notice of the change or by publishing amendments to the Operational Systems Checklist and/or applicable policy. You may incur an increased cost to comply with these changes at your own expense; however, no change will materially alter your fundamental rights under the Franchise Agreement.

You must purchase equipment and supplies from designated and approved suppliers. Approved and designated suppliers are identified in the Operational Systems Checklist or in a separate Approved Vendor List. They may include us, our affiliates, or unaffiliated third-party suppliers. We, and our designated and approved suppliers, are currently the only approved suppliers for HOTWORX® products and other branded materials. A purchasing or distribution cooperative does not exist. You may not install any unauthorized equipment at any time. You may not use unauthorized videos for any purpose inside your studio or saunas at any time.

For other items, we may approve a previously unapproved supplier if we are satisfied that the proposed supplier meets our then-current standards and specifications. Our criteria for supplier approval are not available to franchisees. If you wish to purchase any item from a supplier whom we have not yet approved, you must provide us the name, address, email address and telephone number of the proposed supplier, a description of the item you wish to purchase, and purchase price of the item, if known. At our request, you must provide us, for testing purposes, a sample of the item you wish to purchase. Although not obligated under the Franchise Agreement, we will make a good faith effort to notify you of supplier approval or disapproval within 30 days after we receive all materials required to be provided to us. If we fail to respond to your request, it means we have not approved the supplier. There is no fee for this process, although you are solely responsible for the cost of procuring any samples that we may require. We may revoke our approval of particular suppliers when we determine that such suppliers no longer meet our System standards. Upon receipt of notice of such revocation, you may no longer purchase from such supplier.

Despite the existence of the approval process, Franchisor reserves the right to be the only approved supplier of a product or service. In this situation, you will be required to purchase the product or service from Franchisor and no one else. Franchisor will make best efforts to provide quality

products at fair market price(s). We may, but are not required, to negotiate purchase arrangements with suppliers, including price terms, for the benefit of franchisees. The price you will pay for the product or service will be the price then in effect, and HOTWORX® will make a profit on the sale of the product. Our officers Stephen Smith, Nancy Price and April Grandbouche have an ownership interest in HWX, LLC.

We reserve the right to derive revenue from your purchases from us. We may also derive revenue when you purchase items from our approved vendors. In the latter instance, the amount of our revenue is determined on a percentage basis. In the year ending December 31, 2025~~4~~⁵, our revenues from franchisee purchases, including vendor incentives and royalties and referral payments was \$13,578,054~~11,776,163~~ or 2522% of our total revenues of \$54,243,981~~52,576,366~~. You will not receive any material benefit from purchasing from or use of approved or designated suppliers. HWX, LLC is the distributor of HOTWORX® infrared saunas and is the supplier for various HOTWORX® products. In fiscal year 2025~~4~~⁵, HWX, LLC had \$36,783,452~~\$34,427,082~~ in total revenues, of which 998% was derived from sales or leases to HOTWORX Franchisees.- HWX, LLC's total revenue figure is based on unaudited financials. HOT TECH is the vendor for the required licensed software for the POS system. In fiscal year 2025~~4~~⁵, HOT TECH had \$2,765,772~~\$3,316,036~~ in total revenue, of which 746% was derived from sales or leases to HOTWORX Franchisees.

We anticipate that the required purchases from approved suppliers will constitute the substantial majority of all purchases by you for the development and operation of the studio. We estimate that up to 48~~32~~³² % to 67~~63~~⁶³ % of your initial investment to establish and open the studio will be applied to required purchases, and that approximately thirty-eight~~four~~^{four} percent (38~~4~~⁴%) of all costs necessary to operate the studio after opening will be applied to required purchases~~and leases~~. -You will not receive any material benefit from purchasing from approved or designated suppliers.

The studio must be equipped, decorated and supplied in compliance with our specifications, which will be made available to you. If you acquire or lease a site for the studio (either by signing a lease or purchasing real estate), you must employ a contractor to construct the studio and to complete all improvements in accordance with approved plans. You must also employ licensed and professionally qualified individuals to modify such plans to conform to local legal requirements and specifications. You will be responsible for all costs connected with construction, including architectural plans and seals, leasehold improvements, fixtures and signs, and for all costs related to compliance with state or local ordinances, rules and regulations. You must schedule a live video walk-through and provide digital camera photographs via e-mail of the finished build-out of the inside and outside of the studio prior to opening.

Insurance

You must obtain and maintain at your sole expense at all times during the term of your Franchise Agreement all such insurance coverage as Franchisor from time to time shall specify, and/or any other insurance coverage required by law. The insurance you are required to obtain and maintain includes but is not limited to Comprehensive General Liability insurance with complete operations coverage, property liability and professional liability coverage all with current annual limits of \$1,000,000 per occurrence and annual aggregate limits of \$3,000,000. You will also need business interruption coverage with annual limits of at least \$300,000. -You will also need tenant

improvement and betterment coverage sufficient to cover the cost of build-out and any landlord participation. You will also need to obtain contents coverage. The amount of contents coverage depends on the number of HOTWORX saunas and equipment mix you have in your studio. The minimum amount of contents coverage (which should also include the coverage for tenant improvement and betterment) is as follows:

10 - sauna studio - \$3325,000
9 – sauna studio - \$3195,000
8 – sauna studio - \$2985,000
6/7 sauna studio - \$2765,000

If you own the building in which your HOTWORX Studio is located, you shall be required to obtain replacement cost coverage on real property in the amount to cover the full building value. For each required policy, Franchisee must ensure that the policy is primary and non-contributory and includes a waiver of subrogation provision. You are also required to have worker's compensation insurance for your employees and as required by law.

Although not required, Franchisor recommends that Franchisee obtain an umbrella/excess policy with annual occurrence and aggregate limits of \$1,000,000 and \$3,000,000 or \$2,000,000 and \$4,000,000, respectively. Additionally, flood contents coverage, ~~and~~ commercial automobile liability coverage and cyber liability coverage is highly recommended but not required by Franchisor.

Insurance must be written through an approved vendor. Before you make a decision to purchase the franchise, you should confirm that insurance is available for a studio of the type you intend to operate, given that you will not staff the premises at all times. –You must add HOTWORX® Franchising, LLC and its managers, officers, members, directors, agents, attorneys, employees and Affiliates to all insurance contracts as additional insureds under the insurance policies, the cost of which is to be paid by you.

Item 9
FRANCHISEE'S
OBLIGATIONS

This table lists your principal obligations under the Franchise Agreement and Area Development Agreement. It will help you find more detailed information about your obligations in these agreements and in other items of this Disclosure Document.

OBLIGATION	SECTION IN AGREEMENT	DISCLOSURE DOCUMENT ITEM
a.) Site selection and acquisition lease	Section 2 of Franchise Agreement	Item 11
b.) Pre-opening purchases/leases	Sections 2, 6, 7, 8 and 9 of Franchise Agreement	Items 5, 6, 7 and 8

OBLIGATION	SECTION IN AGREEMENT	DISCLOSURE DOCUMENT ITEM
c.) Site development and other pre-opening requirements	Sections 2, 6, 7, 8, 9 and 10 of Franchise Agreement	Items 5, 6, 7, 8 and 11
d.) Initial and ongoing training	Sections 7 of Franchise Agreement	Items 7 and 11
e.) Opening	Section 8 of Franchise Agreement	Items 7, 8 and 11
f.) Fees	Sections 10 and 16 of Franchise Agreement; Section 1 of the Area Development Agreement	Items 5, 6 and 7
g.) Compliance with standards and policies/Operating Manual	Sections 4, 5, 9, 10, 12, and 13 of Franchise Agreement; Section 8 of the Area Development Agreement	Items 8, 9, 11, 16 and 17
h.) Trademarks and proprietary information	Sections 11 and 12 of Franchise Agreement	Items 13 and 14
i.) Restrictions on products/services offered	Section 9 of the Franchise Agreement	Items 8 and 16
j.) Warranty and customer service requirements	Section 9.1.3 of the Franchise Agreement	Item 6
k.) Territorial development and sales quotas	Sections 3 and 8 of the Franchise Agreement	Item 12
l.) Ongoing product/service purchases	Section 9 of Franchise Agreement	Items 7, 8 and 16
m.) Maintenance, appearance and remodeling requirements	Sections 4, 6 and 22 of Franchise Agreement	Items 7, 8 and 11
n.) Insurance	Section 14 of Franchise Agreement	Items 6, 7 and 8
o.) Advertising / Marketing	Sections 8, 10 and 13 of Franchise Agreement	Items 6, 7 and 11

OBLIGATION	SECTION IN AGREEMENT	DISCLOSURE DOCUMENT ITEM
p.) Indemnification	Section 19 of Franchise Agreement and Exhibits 5 and 7 to the Franchise Agreement	Item 6
q.) Owner's participation/management/staffing	Section 9 of Franchise Agreement	Item 15
r.) Records/reports	Section 15 of Franchise Agreement	Items 6 and 11
s.) Inspections/audits	Sections 7 and 17 of Franchise Agreement	Item 6 and 11
t.) Transfer	Section 21 of Franchise Agreement; Section 5 of Area Development Agreement	Items 6 and 17
u.) Renewal	Section 4 of Franchise Agreement	Item 17
v.) Post-termination obligations	Sections 19 and 24 of Franchise Agreement and Exhibits 5 and 7 to the Franchise Agreement	Item 17
w.) Non-competition covenants	Section 18 of Franchise Agreement and Exhibit 6 to the Franchise Agreement	Item 17
x.) Dispute resolution	Section 25 of Franchise Agreement; Sections 11 and 12 of the Area Development Agreement	Item 17
y.) Other; Personal Guaranty of Franchisee's Obligations (Note 1)	Section 27 of Franchise Agreement; Exhibit 3 to Franchise Agreement; Personal Guaranty of Area Development Agreement	Items 1 and 15
z) Other – Compliance with applicable law	Section 9 of Franchise Agreement	Not applicable

Note 1: All partners in a limited partnership, shareholders in a corporate franchisee or members and managers in a limited liability company franchisee must sign a Confidentiality and Non-Competition Agreement (Exhibit 6 of the Franchise Agreement) and Guaranty Agreement (Exhibit 3 of the Franchise Agreement). In addition to all franchisees, all domestic partners and spouses who do not sign the Franchise Agreement must sign a Confidentiality and Non-Competition Agreement (Exhibit 6 of the Franchise Agreement) and a Guaranty Agreement (Exhibit 3 of the Franchise Agreement). -You recognize that Exhibit 6 grants the Franchisor the right to "in its sole discretion to reduce the scope of any covenant set forth in this Agreement, or any portion thereof,

without my consent, effective immediately upon receipt by me of written notice thereof; and I agree to comply with any covenant modified.”-(Exhibit 6 to Franchise Agreement).

Additional disclosures for Item 9 are required by some states and are noted in Exhibit K attached hereto.

Item 10
FINANCING

DIRECT FINANCING
Table 10.1: Direct Financing Arrangement

Item Financed (Note 1)	Source of Financing	Down Payment	Amount Financed (Note 3)	Term (Note 4)	Interest Rate (Note 5)	Period of Repaym ent (Note 6)	Pre- pay Penalty (Note 7)	Security Required (Note 8)	Liability Upon Default	Loss of Legal Right on Default (Note 9)
Other Financing (Notes 1, 2)	Franchisor	None	Up to \$65,000 212,000	3-6 37 months	7% per annum	Varies	None	Assets and Equipment of Franchise Outlet & Personal Guaranty	Acceleration of amounts and accrued interest due; obligation to pay attorney's fees incurred in enforcing Franchisor's rights	Confession of Judgment

Note 1 In exceptionally limited circumstances and in its sole discretion, Franchisor may grant financing to the Franchisee for various purposes associated with its franchise license.

Note 2 The financing arrangement is evidenced by a promissory note. A sample copy of the promissory note containing the terms and conditions of this financing arrangement is included at Exhibit J. This is a sample document and any agreement between Franchisor and Franchisee is subject to change. The terms and conditions may vary. Franchisor does not, and does not intend to, sell, assign, or discount to a third party all or part of the financing arrangement.

Note 3 The applicable amount financed will be stated in the promissory note.

Note 4 The applicable term will be stated in the promissory note.

Note 5 The applicable interest rate will be stated in the promissory note.

Note 6 The applicable monthly payment amount will be stated in the promissory note.

Note 7 Franchisee may prepay the debt without penalty.

Note 8 The exact collateral will be stated in the promissory note. Franchisee will be obligated to execute a personal guaranty that is the same or similar to that which is attached to the Franchise Agreement.

Note 9 The promissory note requires Franchisee to waive defenses or other legal rights as the promissory note contains a confession of judgment.

INDIRECT FINANCING

Third-Party Financing Lead Sources

Franchisor has arrangements with ~~eight six~~ third-party financing lead sources who provide services to help secure third-party financing for Franchisees, ~~including. These the~~ arrangements ~~are~~ described below. Franchisor does not participate in any underwriting or lending determination with respect to any of the financing options made available by the third-party financing lead sources listed below or by third-party lenders.

Franchisees have the option, but not the obligation, to engage with third-party financing lead sources, Business Finance Depot or Guidant Financial. Through the use of these third-party financing lead sources, Franchisee may be able to obtain third-party financing if they qualify. Franchisor is not directly affiliated with Guidant Financial or Business Finance Depot.

Guidant Financial

Guidant Financial offers a Roll Over for Business Start-up (“ROBS”) basic plan service that allows Franchisees to use their retirement funds to start or fund their franchise outlet without incurring tax penalties or getting a loan. Guidant charges Franchisees a \$~~5,495~~ 4,995 fee for this service which includes filing Franchisee’s business entity, designing a company 401(k) plan, helping Franchisee roll all or a portion of Franchisee’s existing retirement funds from its current custodian account to the new 401(k), and providing Franchisee with a tax attorney consultation to review the transaction. Guidant also offers a ROBS Pro Plan for \$6,495 for area developers or more complex deals. Guidant provides ongoing annual administration to the 401(k) plan for \$149 per month. Franchisor has a separate agreement with Guidant Financial wherein Franchisor is paid a \$1,000 referral fee for each Franchisee that engages in Guidant Financial’s 401(k) roll over service.

Guidant Financial offers an SBA Loan Packaging service to help Franchisees seeking an SBA loan. Guidant requires a \$2,500 consulting fee. Guidant uses a loan application analysis to determine whether a Franchisee is qualified to receive an SBA loan.

Business Finance Depot

Business Finance Depot offers an SBA loan packaging service to help Franchisees seeking an SBA loan. Franchisor has a separate agreement with Business Finance Depot wherein Franchisor is paid a \$300 referral fee for each Franchisee that engages in Business Finance Depot’s SBA loan packaging service.

Business Finance Depot offers a service to help Franchisees seeking an equipment [lease finance agreement](#). Franchisor has a separate agreement with Business Finance Depot wherein Franchisor is paid a referral fee for each Franchisee that engages in Business Finance Depot's equipment lease service.

Item 11

FRANCHISOR'S ASSISTANCE, ADVERTISING, COMPUTER SYSTEMS AND TRAINING

Except as listed below, Franchisor is not required to provide you with any assistance.

The obligations that we will perform before the Franchised Business opens:

Before the opening of your HOTWORX® studio, Franchisor (or our designees) will:

- Approve your site. Generally, Franchisor will not own the premises that you ultimately lease or purchase to operate your site. -We must approve the site that you select to operate your HOTWORX® studio. Factors that Franchisor considers in approving site selections include: population density and demographics of submarkets, retail composition, co-tenancy and viability, location, price per square foot, visibility, signage, ingress, egress and competition. Upon submission of a site proposal, Franchisor will accept or reject the site within a reasonable time. You will have 120 days to locate a suitable site and execute a lease from the time you sign the Franchise Agreement. If you and Franchisor cannot agree on a site, then Franchisor may consider granting an extension to your site selection deadline. (Section 2 of the Franchise Agreement). Should Franchisor reject Your proposed site, You may continue to pursue and propose other sites provided You are in compliance with all other terms and conditions of the Franchise Agreement and Your development schedule. -However, if you are not in compliance with both or either the Franchise Agreement or Your development schedule, Franchisor reserves the right to terminate the Franchise Agreement and Your initial fee will be forfeited.
- Designate your territory. Once a site for your studio is selected and approved by Franchisor, Franchisor will provide you with a map of your protected territory. Franchisor will determine the size of your protected territory at Franchisor's sole discretion. The map will become an exhibit of your Franchise Agreement. (Section 3 of the Franchise Agreement). -Under the Area Development Agreement, the location and territories of future units will be subject to Franchisor approval, and Franchisor's then-current standards of sites and territories will apply. -If you exercise your option to develop a HOTWORX studio under an Area Development Agreement, the terms of the then-current Franchise Agreement and Franchisor policies and standards will govern the designation of your territory and location of such a subsequent studio. -Franchisor's approval for the location and territory of each subsequent studio is required.
- Provide a Franchise Performance Coach. Franchisor will provide you with a Franchise Performance Coach who will conduct virtual training for your first studio (Section 7 of the Franchise Agreement), and you will be required to attend 1 week of training, which will be

conducted virtually. -Before your second week of studio operations, you may request an onsite visit to your location, which is subject to Franchisor's approval. If you elect an onsite visit, you will then be responsible for all expenses for the onsite visit including \$200 per day for a consultant plus travel and lodging. (Section 7 of the Franchise Agreement).- In the event that you acquire an existing location pursuant to a sale or transfer, you will be required to undergo training including, but not limited to, shadow training and guidance on the transfer process, all of which will be conducted virtually. In this event, you will be required to complete the transfer checklists and opening and onboarding checklists. —Each year on the anniversary of your studio's soft opening, your Franchise Performance Coach will perform a mandatory video inspection to ensure your ongoing compliance with Franchisor's policies. -Should the Franchise Performance Coach determine that your studio is non-compliant and the non-compliance is a curable event pursuant to the Franchise Agreement, you will have thirty (30) days to cure. (Sections 17.2 and 23.3 of the Franchise Agreement).

- Provide access to Operational Systems Checklist. Franchisor will allow you to view our Operational Systems Checklist online, which we may amend from time to time. This Operational Systems Checklist is confidential and the property of the Franchisor. (Section 5 of the Franchise Agreement).
- Provide Training. Provide you and your manager(s) with virtual training and HOTWORX® University Online Franchise and Manager Curriculum for each location that you open. (Section 7 of the Franchise Agreement).
- Set Membership Pricing. -Franchisor will set the minimum and maximum prices at which you must sell products and services. -Franchisor provides a process for franchisees to request and Franchisor to consider these requests to vary from the set maximum price. -These requests may be made before and/or after the opening of your outlet. -Approval or denial of such requests is left to Franchisor's discretion alone.

Our obligations during the operation of the Franchised Business:

During the ongoing operation of your HOTWORX® studio, we will:

- Allow you to operate under our Proprietary Marks and proprietary System. (Section 11 of Franchise Agreement).
- Provide such general advisory assistance and support deemed helpful by Franchisor in the areas of marketing, operations and promotion of the studio. (Section 13 of Franchise Agreement).
- Continue our efforts to ensure that you establish and maintain high standards of quality, professionalism, cleanliness, safety, customer satisfaction and service. A Franchise Performance Coach will meet with you on the standards of your studio periodically, usually at least once every calendar quarter or more often as Franchisor determines in its sole discretion. (Section 17 of Franchise Agreement).
- Provide you with access to view updates, revisions and amendments to the Operational

Systems Checklist. (Section 5 of Franchise Agreement).

- Provide you with access to additional training programs and seminars at our discretion, almost all of which will be provided through online and/or video technology. (Section 7 of Franchise Agreement).
- Hold annual conferences for your benefit. There is an annual conference/convention fee per person and you must pay all your travel and lodging expenses. -The fee is ~~are~~\$790 and includes registration for 2 attendees but does not include the cost of travel, lodging, food or entertainment. These conferences are mandatory, and they are held in New Orleans, Louisiana or at a location designated by Franchisor. Fees will be automatically drafted in two monthly installments prior to convention. (Section 7 of Franchise Agreement).
- Periodically, we may provide you with a secret shop/inspection analysis. (Section 7 of Franchise Agreement).

Time for Opening.

You are required to open your studio within 275 days from your franchise agreement's effective date unless we agree in writing to extend the period. If you cannot open within 275 days due to vandalism, fire, act of God or other circumstances beyond your control, you must request an extension from Franchisor immediately, which extension will not be unreasonably withheld. It is your sole responsibility to ensure that your studio opens within 275 days of the effective date of this Agreement. Factors that may affect your development schedule include availability of suitable leases, financing, and issues related to permits and zoning. (Section 8 of Franchise Agreement).

It is your sole responsibility to ensure your studio complies with local ordinances, building codes and obtains any necessary permits.

National Advertising Fund.

You will not be required to participate in any national advertising fund.

Advertising Program.

Franchisor is not required to spend any amount on or to conduct advertising in any market, including your defined territory. You are required to spend \$2,000 or 10% of gross revenue monthly on local advertising, whichever is greater. -Your required monthly spending will decrease to 5% of your gross revenue once your NET EFT reaches a monthly minimum of \$30,000.00 USD. Should your monthly NET EFT drop below \$30,000.00 USD, the monthly spend will increase to 10% of gross revenue or \$2,000 per month, whichever is greater. -(Section 13 of Franchise Agreement).

Marketing Guidelines Policy.

As a ~~F~~franchisee, you must follow certain branding policies and procedures for all marketing and

advertising efforts. To get approval for advertising that you prepare, you must submit drafts of any proposed materials to us prior to distribution. A strong and consistent visual identity is required. Brand guidelines provide a reference to establish the details for creating and maintaining an effective brand presence. All marketing or marketing concepts which you develop and are approved by us become our sole and exclusive property. As a franchisee you are not permitted to advertise through daily deal programs such as Groupon, Living Social, MindBody, GymPass or other similar means via online or other media outlets. (Section 13 of Franchise Agreement).

Promoting Corporate Marketing Campaigns and Promotions.

All franchisees must promote corporate-initiated campaigns and promotions to ensure a consistent marketing effort throughout the entire system. This includes posting marketing materials relevant to a specific period of time in the studio, promoting the same campaigns throughout your social media efforts, etc. (Section 13 of Franchise Agreement). –Franchisee must also refrain from engaging in any marketing, conduct, or communications that, if publicized, may adversely affect the Franchise system, its intellectual property, brand, goodwill and/or Franchisor’s interest therein as determined by Franchisor in its sole discretion. (Section 9.1.5 of Franchise Agreement).

Marketing Tools and Materials Guideline.

Franchisor develops a variety of tools in an effort to provide all franchisees successful and consistent materials to use in their marketing efforts. Franchisees must purchase these tools through Approved Marketing Vendors per the Franchise Agreement. The tools that are required at all times include but are not limited to Business Cards, Guest Passes, Brochures, Posters, In-studio Wall Graphics, lead boxes, etc. (Section 13 of Franchise Agreement).

Advertising Council.

There is currently no advertising council composed of franchisees.

Marketing Cooperative.

There are no marketing cooperatives. Franchisees must focus on local marketing for their individual location(s). (Section 10 of Franchise Agreement).

Computer Hardware, Point-of-Sale System and Customer Relations Management Platform.

Your computer/hardware and software must meet our specifications, including its operation of a Windows, Mac, or Chrome operating system with a web browser and network connection. This includes a requirement that your computer be capable of running a current version of a modern web browser (such as Google Chrome) and accessing web-based applications running the most current Operating systems as they become available. –We estimate the cost of purchasing the required computer system at \$3,500. (Section 9 of Franchise Agreement).

The required computer must have be able to run the following software: a web browser, software capable of creating and editing Microsoft Word and Excel documents and spreadsheets, and

~~viewing a PDF documents reader, anti-virus, and Java. You~~ Franchisees are responsible for obtaining, ~~and maintaining and securing their~~ onsite network infrastructure, including cabling systems, ~~and~~ switches, routers, uninterrupted power supplies, and wireless access points.- (Section 9 of Franchise Agreement).

You will be required to install and run our proprietary point-of-sale software developed specifically for our franchisees. You will be charged \$129 per month for the use of this software. You will be provided with specifications and initial training for your use of the software system. (Section 10 of Franchise Agreement).

Franchisor has unlimited independent access to any data stored in the software system. This includes information about revenue you generate, customer data, and other information related to your ongoing operation of the franchised business. There are no contractual provisions that limit our access to the data. (Section 15 of Franchise Agreement).

You will be required to use QuickBooks Online or other designated accounting- software pursuant to Franchisor's instruction, including but not limited to instructions regarding syncing your QuickBooks Online account or entities, as is required in the Franchise Agreement. -(Section 15 of Franchise Agreement).

We have the right to require you to update or upgrade your computer software program and computer hardware components, as we deem necessary. At our option, Franchisor or its designee(s) will provide ongoing maintenance, repairs, upgrades or updates. We impose a technology fee for the foregoing of \$150 per month. (Section 10 of Franchise Agreement).

~~As a method of remote support, Franchisor will use TeamViewer, or any other software deemed necessary to provide remote support to the computer. TeamViewer must be online and running at all times so that Franchisor can support and update the software system as needed. (Exhibit 5 to the Franchise Agreement).~~

SAIL is a required Customer Relations Management (CRM) platform that will allow your studio to gather all leads into one place to be able to focus on lead management, outreach and results. Additionally, the platform serves as a management tool to allow Franchisee's managers and owners to monitor and evaluate the performance of each employee, as well as log communication efforts via phone, email, or text messaging through the system.

The monthly fee for the use of SAIL is \$125 per month per studio. (Section 10 of Franchise Agreement).

Equipment, Signage, Fixtures, Opening Inventory and Supplies.

You must purchase equipment and supplies from designated and approved suppliers. You must purchase goods and materials which adhere to our minimum standards and requirements. These items include but are not limited to start-up equipment (including all HOTWORX® units and computer hardware and software), inventory, interior ~~and exterior signs~~, insurance, grand opening marketing, on-going marketing, printing, and supplies. -Approved, designated or recommended suppliers are identified in the Operational Systems Checklist or in a separate Approved Vendor

List. They may include us, our affiliates, or unaffiliated third-party suppliers. We, and our designated and approved suppliers, are currently the only approved suppliers for HOTWORX® products and other branded materials. (Sections 6 and 9 of the Franchise Agreement and Exhibit 1 to Franchise Agreement).

- Equipment: All required equipment is purchased through Franchisor's Affiliate(s) and/or an Approved Vendor. On occasion, Franchisor disburses funds to respective vendors for third-party equipment that is then shipped to Franchisee from vendor directly.
- Opening Inventory: Franchisor provides an opening order guideline/outline to the franchisees. -The opening order includes items provided by both Franchisor or its Affiliate and third-party vendors. -With regard to the wholesale items ordered through Franchisor or its Affiliate, the order is placed directly with Franchisor and distributed to the Franchisor's office. - Franchisor facilitates the shipment of these items to the Franchisee. - With regard to wholesale items ordered through third-party vendors, Franchisor provides Franchisees with a list of hyperlinks to the respective vendors, and Franchisees place orders directly through the vendor, who manages the inventory at their own facilities and distributes the items directly to Franchisee.
- Trade Dress and Fixtures: Franchisor provides trade dress and fixtures through third-party approved vendors. -The vendors are provided the written specifications from Franchisor and deliver and/or install as needed the trade dress and fixtures.

Build-Out and Compliance of Your Studio.

You are responsible for all costs of and connected with design and construction, including, but not limited to construction drawings, architectural and/or engineering drawings, including stamps and seals, fees associated with obtaining building permits, leasehold improvements, equipment, furniture fixtures and signs, and you must bear the cost and responsibility for compliance with state or local ordinances, rules and regulations, including those related to zoning. -You must obtain and maintain all permits, licenses, and registrations required for the premises and the lawful operation of Your studio and comply with all health and safety codes. (Sections 6 and 9 of the Franchise Agreement).

Staff Recruiting, Hiring and Training.

You are responsible for the recruiting, hiring and training of your employees. The Operational Systems Checklist provides reference material to aid You in this process.

Training Program.

Prior to opening, HOTWORX also requires You and Your Manager to participate in 5 [consecutive](#) days of operations training ("Shadow Training") from Your studio location and virtually led by HOTWORX. You and your Manager must complete all courses and certifications of HOTWORX® University. Additional training may be required or requested on an as-needed basis. (Sections 7 and 9 of Franchise Agreement).

You are responsible for training all other employees both on an initial and on-going basis.

TRAINING PROGRAM

HOTWORX® University Online Training Program			
Course	Hours of Virtual/Online Course Work	Hours of on-the-job training	Location
Franchisee Overview	12 hours	N/A	Online Course and Reading Materials
HOTWORX® Certification	5 hours	N/A	Online Course and Reading Materials
Presale Strategies	1 hour	N/A	Online Course
Staffing & Management	4 hours	N/A	Online Course
Customer Service	~~2~~ 1.5 hours	N/A	Online Course
Membership Sales	~~5~~ 1.5 hours	N/A	Online Course
Marketing and Branding	2 hours	N/A	Online Course
Information Technology	4 hours	N/A	Online Course
TOTAL HOURS	~~35~~ 4 hours	N/A	Online Course & Reading Materials

1. Instructors, schedule/agenda and locations are subject to substitution at any time and at franchisor's discretion.
2. Training materials are generally provided electronically. You and your manager (if you are not operating the Studio) are required to attend training, which will be conducted virtually. Franchisor may approve additional attendees at its sole discretion. All training, including online or written exams and checklists during pre-sale and soft opening, must be completed to the satisfaction of Franchisor, in the time frame or as directed by the Franchise Performance Coach in order to allow for properly timed pre-sale to begin and to prepare for soft opening. –Additional courses may be added and required to be completed at Franchisor's discretion.
3. All such shadow training consists of training between Monday to Friday from 11:00 am to 1:30 pm CST. There is no cost for attending shadow training. Shadow training is conducted virtually. At least one franchise owner and the General Manager, if Franchisee has hired a General Manager, are required to participate in all training and must be inside their studio with cameras on. Failure to meet training obligations may require a repeat of the training and delay approval for the studio to open. Shadow Training lasts approximately twelve and one-half (12 ½) hours. Attendees must remain engaged and participate during training days. Failure to meet requirements may result in the requirement for additional days of training. Franchisee is responsible for any training-related expenses, including but not limited to meals and salary for your General Manager, should he/she attend.

4. Prior to attending shadow training, all online courses must be completed with passing exam grades by all franchisees and managers, which may include HOTWORX® University online and any other trainings, readings, and webinars communicated by Franchisor.

Training instructor experience

Stephen Smith has over ~~432~~ years of experience in the membership sales business and ~~289~~ years in general business development and franchise operations.

Jessica Matherne has over ~~265~~ years of experience in the field of general business development, franchise operations, marketing and membership sales.

Kasie Banks has ~~143~~ years of marketing and advertising experience in the areas of campaign advertising, print and digital production, lead generation, website development and optimization, social media, and public relations.

Robyn Powell has ~~154~~ years of experience in the field of information technology.

Michele Thibodeaux has ~~over 387~~ years of experience in the field of general business development with a focus in customer experience and sales performance.

Alyssa Burnham has ~~over 154~~ years of experience in the field of general business development with a focus in marketing.

~~Byron Price has 332 years of experience in retail, multi-unit management and 165 years of entrepreneurship and business development, including with franchise business models.~~

Jeremy Harwell has ~~187~~ years of experience in the fitness industry with ~~132~~ of those years focused on management and membership sales and 5 years in franchise operations and sales performance.

~~Jenna Pivo has 14 years of experience in the fitness industry with 8 of those years focused on franchise studio management and membership sales and 2 years focused on franchise operations and performance.~~

Anthony Sciscento has ~~124~~ years of experience in the fitness industry with 9 of those years focused on membership sales. Anthony has also completed coursework in exercise physiology and received personal training certifications.

In the event we appoint a substitute trainer, such substitute will have at least one year of experience in the specific subject matter being taught.

Table of Contents for Operations Checklist

The HOTWORX® Operations Manual and Checklist (referred to as the “Operations Checklist”) is entirely electronic and consists of ~~two~~ ~~three~~ ~~main~~ checklists accessible through a dedicated Project and Communication website. ~~The One~~ checklists ~~are~~ referred to as Admin, Location

Development and the other is referred to as Pre-Sale and, collectively, are fifty-nine (59) pages long.

Article I. Welcome to HOTWORX®

1. Confidential Disclosure
2. HOTWORX® Mission Statement
3. Contact Information
4. Compliance with Applicable Laws
5. Compliance with Franchisor's Policies and Procedures
6. Secret Shop/Inspections

Article II. Pre-Opening

1. Finance/Site Selection
 - 1.1. Finance
 - 1.2. Market Analysis/Overview
 - 1.3. Site Selection
2. Selected Site
 - 2.1. Letter of Intent and Negotiations
 - 2.2. Finalizing the LOI and Receipt of the Draft Lease
 - 2.3. Loan Closing
3. Lease Execution and Pre-sale set-up
 - 3.1. Finalize Studio Floor Plan
 - 3.2. Lease Execution
 - 3.3. Completion of General Construction Plan
 - 3.4. Exterior Signage
4. Construction Overview
 - 4.1. Finalize Contractor Bidding/Selection
 - 4.2. Permitting
 - 4.3. Construction Commencement
 - 4.4. Fixturing Items Order Placement
5. Certificate of Occupancy

Article III. On-boarding/Getting Ready for Business

1. On-boarding
 - 1.1. Presale Project Website Review
 - 1.2. Using Presale & Location Development Checklists
 - 1.3. Review of Website & Google Tools
 - 1.4. Accessing Intranet & Cloud Drive Resources
2. Pre-Opening Phase I: Project Setup & Learning the Basics
 - 2.1. Project & Communication Setup
 - 2.2. Presale Overview Lesson & Letter of Commitment
 - 2.3. Begin HOTWORX® University
 - 2.4. Review Important Google Tools
 - 2.5. Review & acknowledgement of several important policies
 - 2.6. HOTWORX® Blog Subscription

- 2.7. Begin Franchising for Dummies Reading & other required reading and exams.
- 2.8. Research and verify regulations in the following categories:
 - Use of contracts
 - Sales Tax
 - Human Resources
 - All other regulatory issues
3. Pre-Lease Phase II: Planning & Preparation - LOI signing
 - 3.1. Review of Pre Sale Introduction Key Components
 - 3.2. Review of HOTWORX® University completed courses
 - 3.3. Confirm and Finalize Equipment/Service Mix
 - 3.4. Budget Review & Pre Sale Timeline & Strategy
 - 3.5. Begin preparation for recruiting methods based on staffing requirements
 - 3.6. Secure payroll service provider
 - 3.7. Preview Center Options/Updates
4. Pre-Opening Phase III: Staffing, Start-up & Preview Center - at lease signing
 - 4.1. Secure telephone number(s) and Internet connectivity
 - 4.2. Preview Center Layout Review & Updates
 - 4.3. Order all Preview Center Printed & Marketing Materials
 - 4.4. Determine Location Name & set up location Google accounts
 - 4.5. Set up Merchant Services Account
 - 4.6. Complete HOTWORX® University Courses
 - 4.7. Marketing & Social Media Overview & Set up
 - 4.9. Complete the POS Software Set up Form (Actual Database)
 - 4.10. Staff Recruiting, Hiring & Training
 - 4.11. Order all Marketing Printed Materials & Staff Uniforms
 - 4.12. Order Preview Center Products & Accessories
 - 4.13. Preview Center Set Up
 - 4.14. Operations & Sales Set up
 - 4.15. Provide Banking info to Accounting Dept
 - 4.16. Staff Training on Marketing & Pre Sale
 - 4.17. Pre Marketing: Strategies including paid and organic lead generation strategies and Daily Marketing Checklist
 - 4.18. Friends & Family Pre Sale begins
 - 4.19. Additional Steps During Pre-Sale
5. Soft-Opening Prep & Launch Phase IV: Staff Training, Marketing & Setup
 - 5.1. Follow up on HOTWORX® University courses
 - 5.2. Franchisee Shadow Training Completion & Review
 - 5.3. Studio Setup & Review of Video Inspection Checklist
 - 5.4. Submit all Start-Up Costs for review
 - 5.5. Continued Staff Training
 - 5.6. Begin Daily Pre Sale Marketing Checklist

Article IV. Operations

1. Marketing Department
 - 1.1. Department Overview

- 1.1.1. Mission
- 1.1.2. Contact Information
- 1.1.3. HOTWORX® University
- 1.1.4. Franchise Support
- 1.1.5. Marketing Support Requests
- 1.1.6. Custom Graphic Design Request & Approval
- 1.1.7. Approved Marketing Vendors
- 1.2. Branding
 - 1.2.1. Registered Trademarks and Wordmarks
 - 1.2.2. Colors and Typography
 - 1.2.3. Images
 - 1.2.4. Brand Verbiage
 - 1.2.5. Email Signatures
- 1.3. Marketing & Advertising
 - 1.3.1. Policies
 - 1.3.2. Guidelines
 - 1.3.3. Corporate Approved Campaigns, Promotions, and Offers
- 2. Convention Attendance
- 3. Employee Solicitation
- 4. Disclosure of Personal Information Franchisee Obligations
 - 4.1. Twenty-Four Hour Operations
 - 4.2. Memberships and Reciprocity [Membership Strategies & FAQ's]
 - 4.3. Authorized Products and Services and Approved Suppliers [On-boarding & Phase 1 Checklist]
 - 4.4. Product Warranty Programs
 - 4.5. Computer Software and Hardware [Hardware Requirements Phase 2 Checklist]
 - 4.6. Collection of Data
 - 4.7. Books, Records and Reports [~~Admin~~Location Development Checklist]
 - 4.8. Accounting [~~Admin~~Location Development Checklist]
 - 4.9. Insurance [~~Admin~~ Checklist]
 - 4.10. HOTWORX® Membership Policy [Membership Strategies & FAQ's]
 - 4.11. Pre-sale Strategies & Pricing Structure

Article V. Performance and Education

- 1. Customer Service [Customer Experience & Member Retention Lessons – HWX University]
 - 1.1 Customer Service and Marketing Training Courses – Phase 3 Checklist
 - 1.2 Mystery Shop Program [Soft Open – Presale Checklist 4]
- 2 Marketing and Lead Generation
 - 2.1 Grassroots & Local Outreach [Phase 2 Virtual Training Videos]
- 3 Phone Skills & Outreach [Phone Training – HOTWORX® University]
- 4 Membership Sales and Tour [Membership Sales – HOTWORX® University]
 - 4.1 Overcoming Objections [Membership Sales – HOTWORX® University]
 - 4.2 Tracking Sales Statistics [Management – HOTWORX® University]
- 5 Employee Management [Staffing Lessons – HOTWORX® University]
 - 5.1 Top Qualities & Characteristics – Roles & Org Chart

Item 12
TERRITORY

Franchisee shall operate its studio only from the Approved Location as defined in Section 2 of the Franchise Agreement and identified in the Approved Location and Territory Addendum, attached as Exhibit 2 to the Franchise Agreement.

You may have the opportunity to develop additional franchise licenses by signing an Area Development Agreement and purchasing franchise option(s). Under the Area Development Agreement, the location and territories of future units will be subject to Franchisor approval and Franchisor's then-current standards for sites and territories will apply. If you exercise your option(s), you will be required to execute a then-current, separate franchise agreement prior to engaging in the site selection process or entering into any form of lease negotiations for each such location.

You may relocate the studio only with our prior written approval. Franchisor will permit you to relocate your studio to a new approved location within the Territory, at your expense, if you lose the right to possess the premises through no fault of your own, or if the studio is destroyed by vandalism, fire, or Act of God. Franchisor will approve the new site if it meets the site-selection criteria discussed in Item 11.

During the term of the Franchise Agreement, if you are in compliance with the Franchise Agreement, you will have a Protected Territory as identified in the Franchise Agreement. Compliance includes compliance with Franchisor's standards and specifications as stated in the Operational Systems Checklist, your best efforts in exploiting your Protected Territory to increase your business, good customer service, and membership reciprocity with other HOTWORX® studios. -Your rights in the Protected Territory are not dependent on achievement of a certain sales volume or market penetration.

The protection afforded under this paragraph relates solely to the operation of a HOTWORX® studio. We retain all other rights. Specifically, but not exclusively, we have the right to operate and license others the right to operate studio businesses using the Proprietary Marks and System outside the Protected Territory.- Franchisor's Affiliates may establish, locate, grant, or sell to any third party the right to establish or locate a studio, spa, or other franchise outlet, other than a HOTWORX® studio, within your Protected Territory.

Your grant of a franchise also does not include (i) exclusive marketing rights; (ii) any right to offer any product or service via e-commerce; (iii) any right to establish an independent website or to establish a URL incorporating the Proprietary Marks or any variation thereof; or (iv) any right to distribute, market, or implement HOTWORX®'s products and services in any channel of distribution not specifically identified in the FDD and Franchise Agreement.

Moreover, Franchisor, its affiliates, its franchisees, licensees or designees, may distribute products, now existing or developed in the future, in your Protected Territory, in such manner and through

such channels of distribution as Franchisor, in its sole discretion, shall determine. Such channels of distribution shall include, but are not limited to, sales of any products offered by you under the Proprietary Marks at or through health or fitness clubs, spas, salons, studios, stores, boutiques, hotels, resorts and other products through fixed stores, the Internet, mail order sales, or other direct marketing. We are not required to pay any compensation for soliciting or accepting orders inside of your Protected Territory.

The Protected Territory will generally be a circle, the center of which will be your Approved Location as identified by your signed lease. The actual size and dimensions of your Protected Territory may be less than stated below and will depend upon the specific variables of your site including population density, marketing and development trends, traffic flow and natural and man-made boundaries.

A map plotting the Protected Territory will be attached to your Franchise Agreement. If a radius is used to determine your Protected Territory, then the radius of the circle will be based on where the studio is located and will be either:

1. A radius ranging from one third of a mile (.3 miles) up to one and nine tenths of a mile (1.9 miles) if your studio is located in a densely populated area which may include suburbs; or
2. A two-mile (2.0 miles) radius if your studio is located in any other area.

Where applicable, the radius range referenced in Subsection 1 above shall be determined by the Franchisor in its sole discretion. -Your Protected Territory shall exclude: (i) any area that is across a state line, river, navigable waterway, highway, interstate, or other natural or manmade boundary; and (ii) regional shopping malls, professional or collegiate athletic facilities, residences, resorts and airports. Franchisor reserves the right to modify Your Territory should You breach the Franchise Agreement.

The continuation of your Protected Territory and the rights granted to you regarding your Protected Territory are not dependent on achieving a certain sales volume, market penetration, or other contingency. Franchisor will not unilaterally alter your contractually sanctioned Protected Territory, except that Franchisor reserves the right to modify your Protected Territory should you breach the Franchise Agreement.

You will not receive an exclusive territory. -You may face competition from other franchisees, from outlets that we own, or from other channels of distribution or competitive brands that we control.

If you exercise your option to develop a HOTWORX studio under an Area Development Agreement, the terms of the then-current Franchise Agreement and Franchisor policies and standards will govern the designation of your territory and location of such a subsequent studio. Franchisor's approval for the location and territory of each subsequent studio is required.

As an Area Developer, you will not receive an exclusive territory. -You may face competition from other franchisees, from outlets that we own, or from other channels of distribution or competitive brands that we control.

You shall not distribute or publish advertising or otherwise market outside your territory except in compliance with the Franchise Agreement. -You are not permitted to solicit customers and/or market outside your Protected Territory, except through the use of indirect advertising and marketing through such channels as the internet, social media, e-mail, and other electronic communications. -However, **YOU ARE NOT PERMITTED TO PROMOTE YOUR STUDIO OR SERVICES THROUGH “DAILY DEAL” SITES, i.e., Groupon, Living Social, MindBody, GymPass and/or similar sites or other media that offer redeemable vouchers for goods and services.** -While you are generally not permitted to solicit customers and/or market outside your Protected Territory, Franchisor, on limited occasions, may permit you to market outside your Protected Territory upon your agreement to offer System franchisees who are operating studios in contiguous territories the opportunity to participate in, and share the expense of, such solicitation and/or marketing.

We and our affiliates have the right to operate studios and other businesses, including company-owned or operated outlets, offering similar goods and services in your territory, and we and our affiliates have the right to offer franchises or licenses to others under the trademarks other than HOTWORX®, including sales under HOT Brands’ trademarks. -The similar goods and services include but are not limited to saunas, studio equipment, products, and memberships.- Any conflict between You and the Franchisor regarding territory, customers, and franchisor support will be resolved pursuant to the Dispute Resolution procedures outlined in the Franchise Agreement.

~~HOTWORX, Inc. Planet Beach® Franchising Corporation~~ with its principal place of business located at 5145 Taravella Road, Marrero, Louisiana 70072, and SOL SPA Franchising, LLC with its principal place of business located at 5200 Taravella Road, Marrero, Louisiana 70072, are affiliates of HOTWORX®. -Certain Planet Beach® and SOL SPA franchises, including company-owned or operated outlets, may offer goods and services similar to those of HOTWORX® in spas that may be located in your territory. -These offered services and products may include the use of HOTWORX® saunas, vitamins, health supplements and drink options, and HOTWORX® exercise aids and accessories.- Any conflicts regarding territory, customers, and franchise support arising between franchisees of the different systems or between You and the Franchisor, will be resolved pursuant to the Dispute Resolution procedure outlined in the Franchise Agreement.

Item 13
TRADEMARKS

MARK	DATE REGISTERED	U.S. PATENT AND TRADEMARK OFFICE REGISTRATION NUMBER
HOTWORX (standard character mark)	May 30, 2017	5,215,243
HOTWORX & Design (design mark)	June 6, 2017	5,217,901
O Design	October 2, 2018	5,575,714
EARN THE BURN (standard character mark)	January 21, 2020	5,966,869
HOTWORX (stylized)	January 28, 2020	5,972,714
BARRE NONE (standard character mark)	May 26, 2020	6,065,628
SpaSynergy (standard character mark)	December 22, 2020	6,226,018
THUNDER ROW (standard character mark)	January 10, 2023	6,946,068
THUNDER ROW (stylized)	January 10, 2023	6,946,069
DIET TRAX (standard character mark)	April 25, 2023	7,034,472
HOTWORX (standard character mark)	May 23, 2023	7,059,050
HOTWORX (stylized)	May 23, 2023	7,059,053
DO YOU (standard character mark)	Pending (Application filed August 23, 2023)	Pending (Application Serial Number 98145728)
DYNAMIX (standard character mark)	Pending (Application filed July 28, 2023)	Pending (Application Serial Number 98107745)
DYNAMIX (stylized)	Pending (Application filed July 28, 2023)	Pending (Application Serial Number 98107754)
HOTWORX (service mark)	April 16, 2024	7,359,260

MARK	DATE REGISTERED	U.S. PATENT AND TRADEMARK OFFICE REGISTRATION NUMBER
HOT COLD GLOW	Pending (Application Filed September 19, 2025)	Pending (Application Serial Number 99403637)

HOT Brands, L.L.C. licenses to us, by a Trademark and System License Agreement (“License Agreement”), the right to use the Proprietary Marks and to sub-license them to System franchisees [and other Affiliates](#). The term of the License Agreement is continuous until terminated by either party upon 60 days’ notice or written notice of an attempted grant or grant of an improper sublicense. -At this time, there are no affidavits required for the trademarks. -Registration for the Proprietary Marks will be renewed when required. Registration for the HOTWORX Word Mark (s/n 87043520) was renewed on May 23, 2024 and HOTWORX Design Mark (s/n 87219744) was renewed on May 22, 2024. There is currently no agreement in effect that significantly limits our right to use or license the use of such proprietary marks that are material to the franchise. -The principal trademarks, listed above, are registered on the Principal Register of the United States Patent and Trademark Office or are pending registration as noted above.

There are currently no effective determinations of the U.S. Patent and Trademark Office, Trademark Trial and Appeal Board, the trademark administrator of any state or any court; no pending infringement, opposition or cancellation proceedings or proceedings by which the [F](#)ranchisor unsuccessfully is seeking to prevent registration of a trademark in order to protect a trademark licensed by the [F](#)ranchisor; nor any pending material litigation involving the Proprietary Marks.

Franchisee must promptly notify Franchisor of any suspected unauthorized use of the Proprietary Marks, any challenge to the validity of the Proprietary Marks, or any challenge to our ownership of, our right to use and to license others to use, or your right to use, the Proprietary Marks. We will have the right to take the action we think appropriate. We direct and control any administrative proceeding or litigation involving the Proprietary Marks, including the right to settle the proceedings or litigation. We may affirmatively prosecute actions against third parties for infringement or threatened infringement of the Proprietary Marks.

~~At our option, w~~[We may will](#) defend you against any third-party claim, suit, or demand arising out of your use of the Proprietary Marks. ~~If we determine that you have used the Proprietary Marks in accordance with the Franchise Agreement, we will pay the cost of defending the action, including the cost of any judgment or settlement. In the event that we elect to defend you in any third-party claim, suit, or demand arising out of your use of the Proprietary Marks and if we subsequently~~ determine that you have not used the Proprietary Marks in accordance with the Franchise Agreement, you must pay for the defense or reimburse us for costs we incur in providing the defense, including the cost of any judgment or settlement. In any litigation relating to your use of the Proprietary Marks, you must sign all documents and assist us, as we deem necessary, to carry out the defense or prosecution including, becoming a nominal party to any legal action. ~~Except to the extent that such litigation is the result of your use of the Proprietary Marks in a manner inconsistent with the terms of this Agreement, we will reimburse you for your out of pocket costs in performing such acts in connection with such legal proceedings.~~ We may require you to

discontinue, modify, or substitute any of the Proprietary Marks as a result of pending or threatened litigation involving ~~your use of the Proprietary Marks; provided that we will indemnify you for your actual out of pocket costs incurred to effectuate such change. In no event will Reimbursement or indemnification will not~~ be provided if Franchisor voluntarily modifies or changes any of the Proprietary Marks in connection with a re-design or update of the brand or for any other purpose outside of pending or threatened litigation.

We are not aware of any superior prior rights or infringing uses that could materially affect your use of the Proprietary Marks in any state; however, a federal trademark registration does not necessarily protect the use of the concerned mark against a prior user in a given relevant market area. Therefore, before entering into the Franchise Agreement, you should make every effort to ascertain that there are no existing uses of the Proprietary Marks or confusingly similar marks being used in the market area where you wish to do business. You should immediately notify us of any confusingly similar marks you discover.

The Franchise Agreement gives you the right to operate a studio under the trade names, trademarks and service marks that we establish. -You may use only the Proprietary Marks, which we designate, and may use them only in the manner we authorize and permit. You may use the Proprietary Marks only for the operation of the studio and only at the Approved Location or in authorized marketing for the studio. Unless we otherwise authorize or require, you may operate and advertise the studio and the Franchised Business only under the name “HOTWORX®” and/or “HOTWORX®--[location identifier]” and shall use all Proprietary Marks without prefix or suffix and in conjunction with the symbols “TM,” “SM” or “R,” as applicable. You may not use the Proprietary Marks in connection with the offer or sale of any products which we have not authorized for use in connection with the System. You may not use the Proprietary Marks as part of your corporate or other legal name. -Trademarks, patents, copyrights and proprietary information are protected under both state and federal law. -Any violations may be pursued to the fullest extent of the law.

All of your marketing must prominently display the Proprietary Marks and must comply with our standards for using the Proprietary Marks. All such marketing is subject to our prior written approval. We reserve the right to approve all advertising, marketing, including but not limited to that relating to social media advertising and/or marketing, signs, stationery, business cards, forms, and other materials and supplies bearing the Proprietary Marks. You may use the Proprietary Marks including trade dress, color combinations, designs, symbols, and slogans, only in the manner and to the extent specifically permitted by the Franchise Agreement or by our prior written consent. You must submit to us and we must approve all marketing, publicity, signs, decorations, furnishings, equipment or other materials employing the Proprietary Marks, or related marks, prior to first publication or use.

We may substitute different proprietary marks for use in identifying the System and the businesses. You must discontinue using all Proprietary Marks which we have notified you, in writing, have been modified or discontinued within 10 days of receiving written notice and must promptly begin using such additional, modified or substituted Proprietary Marks at your expense. We will have no liability or obligation because of such discontinuation, modification or change.

You are prohibited from selling or reselling any products, equipment or other materials containing any Proprietary Marks and/or any intellectual property of HOTWORX or its Affiliates without

our express written consent. -HOTWORX, its [Affiliates](#) or its assignees also have the option, but are not obligated, to purchase any products, equipment or other materials subject to any trademark, patent, trade secret, or other proprietary or confidential information containing any Proprietary Marks and/or any intellectual property of HOTWORX or its [Affiliates](#) used in connection with the operation of your Studio by providing you written notice of its election within six (6) months after termination or expiration of the Franchise Agreement and paying you the book value, subject to the condition of such products, equipment or other materials. For purposes of this Section, “book value” means the amount you actually paid for the products, equipment or other materials less depreciation (calculated by using the straight-line depreciation method on a 10-year depreciation schedule irrespective of the depreciation method or schedule you use for accounting purposes). -Where such option is exercised, Franchisee is responsible for all costs associated with securely disassembling, where applicable, storing and/or shipping or otherwise delivering in good condition and working order such personal property to a site determined by Franchisor. -Franchisor accepts no liability for any aftermarket equipment sales, including but not limited to the HOTWORX® saunas, that may occur.

Item 14

PATENTS, COPYRIGHTS AND PROPRIETARY INFORMATION

DESCRIPTION	TITLE	DATE APPLIED	SERIAL NO. /SEQUENCE	APPLICATION NUMBER
HOTWORX® (Design Patent)	HOTWORX® Infrared Sauna for Isometric Exercise	May 29, 2017	605,666	29/605,666 Issued on September 10, 2019 as Patent D859,674 (Note 1)
HOTWORX® (Design Patent)	Water Rower	March 3, 2020	726,344	29/726,344 Issued on November 16, 2021 as Patent D936,161 (Note 2)
HOTWORX® (Design Patent)	Resistance Device for Cycling	March 3, 2020	726,346	29/726,346 Issued on December 28, 2021 as Patent D939,648 (Note 3)
HOTWORX® (Design Patent)	Water Rower	June 17, 2021	795,137	29/795,137 Issued on May 9, 2023 as Patent D985,695 (Note 4)
HOTWORX® (Design Patent)	Pulley for a Water Rower (continuation)	November 20, 2021	816,302	29/816,302 Issued on October 18, 2022 as Patent D967,304 (Note 5)
HOTWORX® (Design Application)	Heater Grill Cover for an Infrared Sauna	February 23, 2022	827,866	29/827,866
HOTWORX® (Utility Application)	Enclosure for a Ceramic Heater Rod	August 4, 2023	230,166	18/230,166
				29/827,866 Issued on October 14, 2025 as Patent D1,098,464 (Note 6)

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HOTWORX ® (Utility Application)	Water Rower With Tank Containing Water Absorbent Beads	January 13, 2024	11520	PCT/US24/11520
HOTWORX ® (Utility Application)	Enclosure for a Ceramic Heater Rod	August 2, 2024	40652	PCT/US24/40652
HOTWORX ® (Design Application)	Hip Thrust Exercise Device	August 30, 2025	020,810	30/020,810

Note 1: Design Patent D859,674 has a term of fifteen (15) years from the date of grant, September 10, 2019.

Note 2: Design Patent D936,161 has a term of fifteen (15) years from the date of grant, November 16, 2021.

Note 3: Design Patent D939,648 has a term of fifteen (15) years from the date of grant, December 28, 2021.

Note 4: Design Patent D985,695 has a term of fifteen (15) years from the date of grant, April 19, 2023.

Note 5: Design Patent D967,304 has a term of fifteen (15) years from the date of grant, October 18, 2022.

[Note 6: Design Patent D1,098,464 has a term of fifteen \(15\) years from the date of grant, October 14, 2025.](#)

On April 22, 2015, Planet Beach Brands, LLC filed a provisional patent application for Patent rights for the title of invention for the systems and methods for isometric exercise training within an infrared sauna. This application was not granted and is no longer pending.

On December 30, 2015, Planet Beach Brands, LLC filed a utility patent application for Patent rights for the title of invention for the systems and methods for isometric exercise training within an infrared sauna. This application was not granted and is no longer pending.

On April 21, 2016, Planet Beach Brands, LLC filed a Patent Cooperation Treaty application for International Patent rights for the title of invention for the systems and methods for isometric exercise training within an infrared sauna. -This application was not granted and is no longer pending.

On May 29, 2017, HOT Brands, LLC filed a U.S. design patent application for Patent rights for the invention infrared sauna for isometric exercise training. -Said application was granted on September 10, 2019 as Patent D859,674, which has a term of fifteen (15) years from that date.

On March 3, 2020, HOT Brands, LLC filed a U.S. design patent application for Patent rights for HOTWORX® Franchising, LLC
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the invention ornamental design for a water rower.

On March 3, 2020, HOT Brands, LLC filed a U.S. design patent application for Patent rights for the invention ornamental design for a resistance device for cycling.

On June 17, 2021, HOT Brands, LLC filed a continuation U.S. design patent application for Patent rights for the invention ornamental design for a water rower.

On November 20, 2021, HOT Brands, LLC filed a continuation U.S. design patent application for Patent rights for the invention ornamental design for a water rower.

On February 23, 2022, Franchisor filed a U.S. design patent application for Patent rights for the invention ornamental design for a heater grill cover for an infrared sauna.

On August 4, 2023, HOT Brands, LLC filed a U.S. utility patent application for Patent rights for the invention enclosure for a ceramic heater rod.

On January 13, 2024, HOT Brands, LLC filed a U.S. utility patent application for Patent rights for the invention for a water rower with tank containing water absorbent beads.

You will not have any rights, including rights to compensation, under the Franchise Agreement if we require you to modify or discontinue using the subject matter covered by the pending patents. We have no obligation to protect the patent, patent application or to defend you against any claims arising out of the use of the items that are subject to the pending patent applications.

Franchisor claims common law copyright and trade secret protection for several aspects of the franchise system including our Operational Systems Checklist, advertising and marketing, and business materials, but we have not registered these materials with the Copyright Office of the Library of Congress. -Trademarks, patents, copyrights and proprietary information are protected under both state and federal law. -Any violations may be pursued to the fullest extent of the law.

During the term of the Franchise Agreement, you will receive information which we consider to be a trade secret and/or confidential information. These materials are proprietary and confidential and are our property. -You may use them only as long as you are a franchisee, and only as provided in your Franchise Agreement. You may not, during the term of the Franchise Agreement or thereafter, communicate, divulge, or use for the benefit of any other person, partnership, association, corporation, or limited liability company any trade secrets, copyrighted materials, methods and other techniques and know-how concerning the operation of the Franchised Business ("Confidential Information"). You may divulge such Confidential Information only to your employees who must have access to it in order to perform their employment obligations. Your manager and any personnel having access to any of our Confidential Information must sign an agreement stating that they will maintain the confidentiality of information they receive in connection with their employment and restricting their right to work for a competitor while they are employed by you. This agreement, which will be in a form that is recognized by your state, will identify us as a third-party beneficiary to the agreement and will give us independent enforcement rights.

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Patented Devices and Methods. -During the term of the Franchise Agreement, Franchisee may receive, through purchase or otherwise, certain devices or methods subject to patents owned by Franchisor or its Affiliate. -To the extent that any such devices or methods are subject to registered patents, either by the USPTO, WIPO, or any other such entity, Franchisor expressly grants Franchisee a license to use and/or market said devices or methods only during the term of the Franchise Agreement. -Should the Franchise Agreement be terminated for any reason by either Party, any and all licenses granted to Franchisee by Franchisor with respect to any patented devices and/or methods are considered revoked at the time of termination.

No Implied License. Franchisee acknowledges that the rights and licenses granted in the Franchise Agreement are limited to the scope expressly granted. Accordingly, except for the rights expressly granted under the Franchise Agreement, no right, title, or interest of any nature whatsoever is granted whether by implication, estoppel, reliance, or otherwise, by Franchisor to Franchisee. All rights with respect to any know-how, patent or other intellectual property right that are not specifically granted herein are reserved to the Franchisor.

You will not have any rights, including rights to compensation, under the Franchise Agreement if we require you to modify or discontinue using the subject matter covered by the pending patents. We have no obligation to protect the patent, patent application or to defend you against any claims arising out of the use of the items that are subject to the pending patent applications.

There are no current determinations, proceedings or litigation involving any of our copyrighted materials. -HOT Brands controls litigation related to proprietary information. -Should you become aware that any unauthorized third party is using any of our copyrighted materials, we request that you notify us of such unauthorized use. We are not required by any agreement to protect or defend our patent applications or copyrights. We are not aware of any infringing uses of any copyrighted materials that could materially affect our use of these materials. We may revise any of our copyrighted materials in our discretion and may require that you cease using any outdated copyrighted material. You will be responsible for printing any revised or new advertising, marketing or other business materials.

You are prohibited from selling or reselling any products, equipment or other materials containing any Proprietary Marks and/or any intellectual property of HOTWORX or its Affiliates without our express written consent. -HOTWORX, its Affiliates or its assignees also have the option, but are not obligated, to purchase any products, equipment or other materials subject to any trademark, patent, trade secret, or other proprietary or confidential information containing any Proprietary Marks and/or any intellectual property of HOTWORX or its Affiliates used in connection with the operation of your Studio by providing you written notice of its election within six (6) months after termination or expiration of the Franchise Agreement and paying you the book value, subject to the condition of such products, equipment or other materials. For purposes of this Section, "book value" means the amount you actually paid for the products, equipment or other materials less depreciation (calculated by using the straight-line depreciation method on a 10-year depreciation schedule irrespective of the depreciation method or schedule you use for accounting purposes). -Where such option is exercised, Franchisee is responsible for all costs associated with securely disassembling, where HOTWORX® Franchising, LLC
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applicable, storing and/or shipping or otherwise delivering in good condition and working order such personal property to a site determined by Franchisor.

Item 15

**OBLIGATION TO PARTICIPATE IN THE
ACTUAL OPERATION OF THE FRANCHISE
BUSINESS**

Franchisor does not require that you personally supervise your studio. While your personal participation is not required, it is recommended. If you choose to operate the studio through a full-time manager, which you designate to manage your location, then they must personally supervise the day-to-day operations of the studio in your absence. We do not impose any limitations on who you can hire as your full-time manager, but you and the designated manager must successfully complete all components of Franchisor's training program as described in Item 11 and must sign and deliver to us a Confidentiality and Non-Competition Agreement as described in Items 14 and 17 before assuming managerial responsibilities. Your designated manager need not have an equity interest in the Franchised Business or in any partnership, corporation, or limited liability company franchisee. You and your domestic partner and/or spouse will be required to sign a personal guaranty in connection with the obligations specified in the Franchise Agreement.

Item 16

RESTRICTIONS ON WHAT THE FRANCHISEE MAY SELL

Franchisor requires you to offer and sell all services that Franchisor has approved. Franchisor requires you to offer and sell as part of your initial inventory all goods that Franchisor has approved unless it expressly advises that a product is optional. At Franchisor's discretion, you may be required to continue to offer and sell certain or all goods that Franchisor has approved. (See Items 8 and 9.) You must refrain from any deviation from our standards and specifications without our written consent and must discontinue selling and offering for sale any services or products that we disapprove or discontinue. Franchisor has the right to change the types of authorized goods and services, and there are no limits on our right to make changes, or to require you to sell all goods or services which are authorized by us.

You must use the approved location only for the operation of a HOTWORX® studio and must keep the studio open at all times every day of the year for twenty-four hours a day except as otherwise specified. You must maintain strict compliance with the universal staffed hours. You must refrain from using or permitting the use of the location for any other purpose or activity at any time without first obtaining our written consent and must operate your studio in strict conformity with the methods, standards and specifications that we require in the Operational Systems Checklist or otherwise in writing. You must not deviate from these standards, specifications and procedures without our written consent.

You must operate your studio in strict conformity with all applicable federal, state and local laws, ordinances and regulations, including but not limited to state and local sales and/or usage tax

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regulations. These laws, ordinances and regulations vary from jurisdiction to jurisdiction. You are responsible for knowing of the existence and requirements of all laws, ordinances and regulations applicable to your studio and for adhering to them. Franchisor is neither responsible nor liable for researching, knowing, acting on behalf of, and/or advising you and/or anyone on any state, city, county, parish, and/or local laws that will apply to the Studio's operations in that specific area. You must provide Franchisor with copies of all permits, licenses and registrations within 30 days of opening your Studio. -You must also provide Franchisor with applicable state and local tax information, including but not limited to applicable sales and use taxes, for input into the required POS system. You have a continuing obligation to verify that all applicable taxes are charged. We do not impose any restrictions or conditions that limit your access to customers if your studio remains compliant with the standards, specifications and procedures set forth in the Franchise Agreement.

Item 17

**RENEWAL, TERMINATION, TRANSFER AND
DISPUTE RESOLUTION**

This table lists certain important provisions of the Franchise Agreement and Area Development Agreement. You should read these provisions in the agreements attached to this Disclosure Document.

THE FRANCHISE RELATIONSHIP

PROVISION	SECTION IN FRANCHISE OR RELATED AGREEMENTS	SUMMARY
a.) Length of the franchise term	Franchise Agreement, Section 4	10 years.
b.) Renewal or extension of the term	Franchise Agreement, Section 4	Renewal term is <u>ten five</u> years and may be exercised perpetually provided you are in good standing and satisfy all required conditions.
c.) Requirements for you to renew or extend	Franchise Agreement, Section 4	In order to renew your non-exclusive license to operate a HOTWORX® studio, you must execute a then-current Franchise Agreement which may contain materially different terms and conditions from the original contract, <u>including higher initial franchise fee, royalty fees and monthly fees</u> ; notify Franchisor of your intent to renew; comply with Franchise Agreement and any other agreement between you and Franchisor; have the right to remain in possession of premises; remodel at Franchisor's request; have satisfied all monetary obligations owed to Franchisor and its Affiliates; execution of release.

PROVISION	SECTION IN FRANCHISE OR RELATED AGREEMENTS	SUMMARY
d.) Termination by franchisee	None / not applicable	Franchisees may terminate the Franchise Agreement under any grounds permitted by state law.
e.) Termination by franchisor without cause	None / not applicable	None. —Termination of a single unit Franchise Agreement permits the franchisor to also terminate the area development agreement. — Under Section 28 of the Area Development Agreement, termination of the Area Development Agreement is not grounds for Franchisor to terminate the single unit franchise agreement, except as provided in Section 23.2.16 of the Franchise Agreement.
f.) Termination by franchisor with cause	Franchise Agreement, Section 23.2; Section 3 of Area Development Agreement	Franchisor can terminate the Franchise Agreement if you are in default under the Franchise Agreement or any other agreement you have with us or any of our affiliates. Termination of a single-unit franchise agreement permits the Franchisor to also terminate the Area Development Agreement. —Under Section 3 of the Area Development Agreement, default of any Franchise Agreement or Area Development Agreement development deadlines permits the Franchisor to confirm forfeiture of any or all unexercised options in the Area Development Agreement. —Under Section 28 of the Area Development Agreement, termination of the Area Development Agreement is not grounds for Franchisor to terminate the single unit franchise agreement, except as provided in Section 23.2.16 of the Franchise Agreement.

PROVISION	SECTION IN FRANCHISE OR RELATED AGREEMENTS	SUMMARY
g.) "Cause" defined—curable defaults	Franchise Agreement, Section 23.3; Section 3 of Area Development Agreement	"Cause" is defined as failure to cure within 30 days any default of the Franchise Agreement not listed in Section 23.2. Termination of a single-unit franchise agreement permits the Franchisor to also terminate the Area Development Agreement. -Under Section 3 of the Area Development Agreement, default of any Franchise Agreement or Area Development Agreement development deadlines permits the Franchisor to confirm forfeiture of any or all unexercised options in the Area Development Agreement. Under Section 28 of the Area Development Agreement, termination of the Area Development Agreement is not grounds for Franchisor to terminate the single-unit Franchise Agreement, except as provided in Section 23.2.16 of the Franchise Agreement.

h.) "Cause" defined – defaults that cannot be cured (Note 1)	Franchise Agreement, Sections 23.1 and 23.2; Section 3 of the Area Development Agreement	Assignment for benefit of creditors, insolvency, file for bankruptcy, sell, transfer or assign rights under the Franchise Agreement without Franchisor approval, levy or writ of execution of lien placed against you, failure to complete all required training, conviction of a felony and/or being found liable for fraud or moral turpitude at any time, including but not limited to in connection with the performance of your duties, misrepresentation or falsifying material information in connection with the Franchise Agreement, engaging in fraud or illegal conduct in connection with studio, intentional underreporting or misstatement of any information. You are required to report to Franchisor, misuse of proprietary marks, failure to obtain an Approved Location within 120 days of the Franchise Agreement's effective date, failure to open studio within 275 days of the Franchise Agreement's effective date, abandoning your studio, failure to cure any default under lease or sublease or for equipment, failure to strictly follow the provisions for transfer by you upon death, disability or incompetence, violation of confidentiality/non-disclosure obligations, violation of covenant not to compete, failure to obtain Franchisor approval as required under the agreement, violation of the provisions of agreement on 2 or more occasions within a 12 month period. You lose all remaining rights to develop HOTWORX® studios. (Subject to state laws); Termination of a single-unit Franchise Agreement permits the Franchisor to also terminate the Area Development Agreement. -Under Section 3 of the Area Development Agreement, default of any Franchise Agreement or Area Development Agreement development deadlines permits the Franchisor to confirm forfeiture of any or all unexercised options in the Area Development Agreement. —Under Section 28 of the Area Development Agreement, termination of the Area Development Agreement is not grounds for Franchisor to terminate the single-unit Franchise Agreement, except as provided in Section 23.2.16 of the Franchise Agreement.

PROVISION	SECTION IN FRANCHISE OR RELATED AGREEMENTS	SUMMARY
i.) Franchisee's obligations on termination/non-renewal	Franchise Agreement, Sections 18 and 24	Cannot compete with Franchisor for a period of two years in certain geographic areas. Pay to Franchisor any sums owing, cessation of business operations, forfeiture of and return to Franchisor all database, including customer data, and all materials containing any Proprietary Marks, trade secrets, or confidential information, discontinuation of use of the name and any marketing under the name HOTWORX®, discontinuation of use of any trademarked, patented or patent pending equipment, transfer of phone number, email addresses, social media and other URLs to Franchisor, surrender to Franchisor all proprietary information and materials, maintenance of books and records for a period of one year, delivery of list of employees for the 3 years immediately preceding termination to Franchisor, provide evidence to Franchisor of compliance with Section 24, provide an inventory list of all products, equipment or other materials containing any Proprietary Marks and/or intellectual property; vacate studio premises, sale of property in connection with studio to Franchisor at Franchisor's option. Your right to remove certain property from the premises may be limited; pay the royalty fees, virtual instruction software fees, POS fees, SAIL fees and projected sales of wholesale goods that would otherwise be due for the remaining term of this Agreement discounted to present value using an interest rate of 8%; make such changes and modifications in your business methods, Studio facility, and otherwise if directed by Franchisor. You lose all remaining rights to develop HOTWORX® studios. (Subject to state laws)

PROVISION	SECTION IN FRANCHISE OR RELATED AGREEMENTS	SUMMARY
j.) Assignment of agreement by franchisor	Franchise Agreement Section 21.1; Section 5 of the Area Development Agreement	No restriction on our right to transfer
k.) "Transfer" by franchisee—defined—	Franchise Agreement, Section 21.2; Section 5 of the Area Development Agreement	Includes transfer of the Franchise Agreement, all or substantially all assets of the business, or 51% or greater interest in the entity owning the business.
l.) Franchisor approval of transfer by you	Franchise Agreement, Sections 21.2, 21.3 and 21.7; Section 5 of the Area Development Agreement.	Franchisor must approve all transfers. You may not transfer the options sold to you under the Area Development Agreement.

PROVISION	SECTION IN FRANCHISE OR RELATED AGREEMENTS	SUMMARY
m.) Conditions for Franchisor approval of transfer	Franchise Agreement, Sections 21.3 and 21.7; Section 5 of the Area Development Agreement.	On the condition that you satisfy all monetary and non-monetary obligations to Franchisor, the buyer is qualified as a franchisee and approved by Franchisor, buyer upgrades the studio, you provide to Franchisor the sale agreement, buyer provides to Franchisor copy of lease agreement and proof of insurance, buyer completes all training, buyer executed a then-current Franchise Agreement, you execute a general release, the payment of a transfer fee of \$10,000 when selling location to an existing franchisee or a resale fee of \$19,950 when selling your location to a third-party entering into the franchise system. In the event the license is transferred to a new DMA or development area, you pay a transfer fee of \$5,000. -You may not transfer the options sold to you under the Area Development Agreement.
n.) Franchisor's right of first refusal to acquire franchisee's business	Franchise Agreement, Section 21.5	Franchisor has the irrevocable first right and option to purchase your business on the same terms and conditions as any bona fide purchaser.
o.) Franchisor's option to purchase franchisee's business	Franchise Agreement, Section 11.2	Franchisor has the option to purchase your personal property used in connection with your studio by providing written notice within six (6) months of termination or expiration.

PROVISION	SECTION IN FRANCHISE OR RELATED AGREEMENTS	SUMMARY
p.) Death or disability of franchisee	Franchise Agreement, Section 21.4	Your legal representative has the right to continue operation of your studio without a transfer fee. Within 90 days of your death or disability, your legal representative must complete all training and obtain Franchisor's written approval.
q.) Non-competition covenants during the term of the franchise	Franchise Agreement, Section 18.1	Includes prohibition on owning or operating a business that sells similar services or products or operates similar business; <u>refraining from interfering with Franchisor grant of franchise licenses</u> . This provision is subject to state law.
r.) Non-competition covenants after the franchise is terminated or expires	Franchise Agreement, Section 18.2	No competing business for 2 years within (1) the municipality and parish/county in which your Approved Location and Protected Territory are located; (2) the parishes/counties where other HOTWORX® franchises in Franchisee's state are located; and (3) any one of Louisiana's 64 parishes. This provision is subject to state law.
s.) Modification of the agreement	Franchise Agreement, Sections 22 and 26.1	Franchisor reserves and shall have the sole right to make changes in the Operational Systems Checklist, the System, policies and procedures and the Proprietary Marks at any time and without prior notice to Franchisee. Franchisee understands and agrees that due to changes in competitive circumstances, presently unforeseen changes in the needs of customers, and/or presently unforeseen technological innovations, the System must not remain static in order that it best serves the interest of Franchisor, Franchisees, and the System.

PROVISION	SECTION IN FRANCHISE OR RELATED AGREEMENTS	SUMMARY
t.) Integration/merger clause	Franchise Agreement, Section 26.1; Section 28 of the Area Development Agreement	Only the terms of the Franchise Agreement are binding (subject to state law). Any promises outside the disclosure document and Franchise Agreement may not be enforceable.
u.) Dispute resolution by arbitration or mediation	Franchise Agreement, Sections 25.2, 25.3 and 25.4; Sections 12, 13 and 14 of the Area Development Agreement	You must first bring any claim or dispute between you and Franchisor to Franchisor's legal counsel. If there is no resolution, you must agree to a face-to-face meeting with you, your attorney if you have retained one, a Franchisor representative and Franchisor's legal counsel. This meeting may occur via a virtual face-to-face platform. Additionally, Franchisor reserves the right to establish a Peer Compliance Committee to review certain claims Franchisor or you may make of each other. If there is no resolution, at Franchisor's option, you bring your claim or dispute to mediation. If there is no resolution under mediation, at Franchisor's option, disputes shall be required to proceed to arbitration or litigation. This provision is subject to state law.
v.) Choice of forum	Franchise Agreement, Sections 25.6 and 25.7; Sections 16 and 17 of the Area Development Agreement	24 th Judicial District Court for the Parish of Jefferson, Louisiana, or in the United States District Court for the Eastern District of Louisiana at Franchisor's discretion, except in instances where Franchisor seeks injunctive relief (subject to applicable state law).

PROVISION	SECTION IN FRANCHISE OR RELATED AGREEMENTS	SUMMARY
w.) Choice of law	Franchise Agreement, Section 25.1; Section 11 of the Area Development Agreement	Louisiana law applies without regard to its conflict of laws, La. C.C. Arts. 3515 et seq., and any amendments and/or revisions (subject to applicable state law). The foregoing choice of law should not be considered a waiver of any right conferred upon the franchisor or the franchisee by Article 33 of the General Business Law of the State of New York.

NOTE 1: You are to select a site by executing an approved lease within 120 days and open your studio within 275 days of the agreement's effective date. However, Franchisor has the option to grant an extension upon request.

Additional disclosures for Item 17 are required by some states and are noted in Exhibit K attached hereto.

Item 18

PUBLIC FIGURES

Franchisor does not currently use the public figures to promote its franchise.

In the past, Franchisor has used the following public figures to promote its franchise:

Rachel Bradshaw has received~~s~~ monetary compensation from HOTWORX for personal appearances and social media engagement and endorsement, but Ms. Bradshaw has does not received~~d~~ any commission, referral or the like for franchises awarded as a result of her appearances, engagement or endorsement on social media. -Ms. Bradshaw also appeared as a speaker at the annual HOTWORX convention. Ms. Bradshaw was~~s~~ an official brand ambassador for HOTWORX Franchising, L.L.C. -Ms. Bradshaw does not manage or own an interest in HOTWORX.

HOTWORX has compensated Jenny McCarthy with 10% commission for each franchise awarded as a result of Ms. McCarthy's referral and endorsement of the HOTWORX franchise. -Ms. McCarthy does not manage or own an interest in HOTWORX.

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HOTWORX has compensated Danette May with a complimentary HOTWORX unit and \$2,500 commission for each franchise awarded as a result of Ms. May's endorsement of the HOTWORX franchise. HOTWORX has produced blogs and social media posts featuring Ms. May. Ms. May was a featured speaker at HOTWORX Franchising, L.L.C.'s 2017 Franchise Convention. -Ms. May does not manage or own an interest in HOTWORX.

Item 19

FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

Company-Owned Financial Performance Representations:

~~During the 2024 fiscal year, HOTWORX had five (5) operational company-owned studios that were operational for 12 full months and two (2) studios that opened in May 2024. HOTWORX's company-owned studio in Chicago, Illinois ceased operations during the last quarter of 2024 due to a dispute with its commercial landlord over a recurrent flooding issue. HOTWORX makes no financial performance representation about these studios.~~

Franchised Outlets Financial Performance Representations:

Reasonable Basis for Financial Performance Representation: Franchised Outlets Historical Data

Some outlets have sold this amount. Your individual results may differ. There is no assurance that you will sell as much.

These studios are substantially similar to the studio you will operate if you decide to become a franchisee.

During the 202~~5~~⁴ fiscal year, HOTWORX had ~~742~~ ⁷⁹⁷ open franchise outlets of which ~~560~~ ⁷⁰⁰ studios were operational for 12 full months in fiscal year 202~~5~~⁴.

The following representations are based on the 202~~5~~⁴ performance of the ~~162~~ ¹⁴⁹ first-year franchise outlets that were open and fully operational during the full 202~~5~~⁴ fiscal year as well as all franchised outlets, ~~that were~~ opened from 201~~7~~⁸ through 202~~4~~³, that were fully operational in 202~~5~~⁴, of which there were ~~398~~ ⁷⁰⁰. The financials are unaudited.

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Written substantiation for these representations will be made available to a prospective franchisee upon reasonable request.

First Year Operational Studios 2025⁴ Financial Performance Representations:
Franchised Outlets Historical Data

Some outlets have sold this amount. Your individual results may differ. There is no assurance that you will sell as much.

These studios are substantially similar to the studio you will operate if you decide to become a franchisee.

All of the ~~462~~ 149 studios accounted for below in Table 19.1 are first full-year franchised businesses that were fully operational for 12 full months in 2025⁴. Table 19.1 is based on historical financial data related to those ~~462~~ 149 studios, which is provided to us by our proprietary software for our franchised locations. The financials are unaudited. ~~The following representations do not include data from two first-year studios that ceased operations during 2024. The foregoing studios are not represented in the chart illustrated in Table 19.1 due to having only a partial year of financial data.~~

The franchise outlets have been classified into thirds: Top, Middle, and Bottom. There is a range of performance within each group.

The leading franchise outlet out of the ~~462~~ 149 first full-year outlets, the franchise outlet with the highest EBITDA within this group, had annual Total Revenues during the 2025⁴ fiscal year of ~~\$766,797.62~~ \$696,487 with an EBITDA of ~~\$381,511.66~~ \$321,028. This studio is located in ~~Forney, TX~~ Chula Vista, California.

The last outlet in ~~462~~ 149 first full-year outlets, the franchise outlet with the lowest EBITDA within this group, had annual Total Revenues during the 2025⁴ fiscal year of ~~\$99,310.31~~ \$147,932 with an EBITDA of ~~\$(126,214.75)~~ \$(85,268). This studio is located in ~~Ann Arbor, MI~~ Shawnee, Oklahoma.

The average number of memberships for first year studios was ~~454~~ 458. The leading franchise outlet of the ~~462~~ 149 first full-year outlets, the franchise outlet with the highest EBITDA within this group, had ~~1,144~~ 718 members and the last outlet in the ~~462~~ 149 first full-year outlets, the franchise outlet with the lowest EBITDA within this group, had ~~156~~ 229 members. The median number of memberships for first year studios was ~~422~~ 430.

During the 2025⁴ fiscal year, the average of the monthly cancellation rates for the ~~462~~ 149 operational franchise outlets was ~~6.34~~ 6.48% with a high of ~~7.87~~ 7.44% and a low of ~~5.38~~ 5.53%. The median monthly cancellation rate was ~~6.43~~ 6.57%. The cancellation rate measures the total number of active members versus the total number of membership cancellations by month, calculated by ~~the total active members at month end for all studios in the group~~ the total number of cancellations at month's end for all studios in the group divided by ~~the total number of~~

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cancellations at month's end for all studios in the group, the total active members at month end for all studios in the group.

Written substantiation for these representations will be made available to a prospective franchisee upon reasonable request.

Table 19.1 – For 2025~~4~~ Fiscal Year – First Year Studios
Franchise Outlets Financial Performance Representations:
Franchised Outlets Historical Data

	Top Third		Middle Third		Bottom Third		All Locations	
	Average	Median	Average	Median	Average	Median	Average	Median
Revenue								
Membership	\$ 407,725	\$ 401,346	\$ 289,989	\$ 288,002	\$ 212,661	\$ 217,402	\$ 304,068	\$ 290,669
Retail ¹	\$ 66,095	\$ 65,712	\$ 47,850	\$ 46,898	\$ 31,860	\$ 30,006	\$ 48,714	\$ 46,348
Total Revenue ²	\$ 473,820	\$ 471,445	\$ 337,839	\$ 334,697	\$ 244,520	\$ 249,945	\$ 352,781	\$ 336,613
Wholesale Goods Purchased ³	\$ 39,833	\$ 39,420	\$ 27,565	\$ 25,496	\$ 18,705	\$ 16,732	\$ 28,768	\$ 27,380
Gross Profit ⁴	\$ 433,986	\$ 427,350	\$ 310,274	\$ 304,379	\$ 225,815	\$ 230,130	\$ 324,013	\$ 267,518
Expenses								
Payroll and Taxes ⁵	\$ 93,660	\$ 94,097	\$ 82,056	\$ 82,211	\$ 72,151	\$ 70,222	\$ 82,693	\$ 81,109
Rent	\$ 65,189	\$ 65,366	\$ 61,107	\$ 60,839	\$ 68,261	\$ 67,262	\$ 64,829	\$ 64,902
Royalties ^{6,17}	\$ 6,751	\$ 6,600	\$ 6,804	\$ 6,600	\$ 6,775	\$ 6,800	\$ 6,776	\$ 6,600
Accounting ⁷	\$ 2,987	\$ 1,996	\$ 3,207	\$ 2,065	\$ 2,980	\$ 2,003	\$ 3,058	\$ 2,029
Bank Charges ⁸	\$ 14,021	\$ 13,859	\$ 9,698	\$ 9,390	\$ 7,729	\$ 7,641	\$ 10,501	\$ 9,783
Insurance ⁹	\$ 6,845	\$ 6,034	\$ 6,070	\$ 5,922	\$ 5,930	\$ 5,924	\$ 6,284	\$ 5,969
Maintenance and Repairs	\$ 2,818	\$ 2,217	\$ 1,813	\$ 1,564	\$ 2,199	\$ 1,863	\$ 2,277	\$ 1,746
Marketing and Advertising ^{10,17}	\$ 30,150	\$ 28,740	\$ 29,434	\$ 27,813	\$ 27,471	\$ 28,346	\$ 29,029	\$ 28,333
Miscellaneous ¹¹	\$ 2,771	\$ 1,732	\$ 3,033	\$ 1,846	\$ 2,903	\$ 1,954	\$ 2,902	\$ 1,843
POS Fee ¹⁷	\$ 1,558	\$ 1,548	\$ 1,586	\$ 1,548	\$ 1,555	\$ 1,548	\$ 1,566	\$ 1,548
Staff Incentives	\$ 585	\$ 205	\$ 554	\$ 100	\$ 460	\$ 150	\$ 534	\$ 164
Supplies	\$ 4,782	\$ 4,715	\$ 4,243	\$ 3,964	\$ 3,421	\$ 2,901	\$ 4,154	\$ 3,907
Taxes and Licenses ¹²	\$ 2,417	\$ -	\$ 1,220	\$ -	\$ 1,679	\$ 275	\$ 1,773	\$ 65
Telephone and Internet	\$ 4,081	\$ 3,521	\$ 4,204	\$ 4,354	\$ 4,193	\$ 3,882	\$ 4,159	\$ 3,912
Travel ¹³	\$ 2,653	\$ 2,420	\$ 2,118	\$ 1,214	\$ 1,577	\$ 805	\$ 2,119	\$ 1,357
Utilities ¹⁴	\$ 18,406	\$ 18,171	\$ 18,303	\$ 17,243	\$ 19,479	\$ 17,479	\$ 18,724	\$ 17,558
Virtual Instructor Fee ^{15,17}	\$ 2,042	\$ 1,860	\$ 2,110	\$ 1,893	\$ 2,147	\$ 1,980	\$ 2,099	\$ 1,980
Expense Totals	\$ 261,716	\$ 259,201	\$ 237,559	\$ 230,587	\$ 230,909	\$ 228,990	\$ 243,478	\$ 236,226
EBITDA ¹⁶	\$ 172,270	\$ 156,338	\$ 72,714	\$ 71,377	\$ (5,093)	\$ (176)	\$ 80,535	\$ 72,161

Of the Top Third outlets, ~~51~~ 46 outlets (94.92%) met or exceeded the “All Locations” revenue average listed in Table 19.1. Of the Middle Third outlets, ~~17~~ 18 outlets (31.36%) met or exceeded the revenue average listed in Table 19.1. -Of the Bottom Third outlets, ~~0~~ 2 outlets (0.4.1%) met or exceeded the revenue average listed in Table 19.1.- Of all ~~162~~ 149 first full year franchise outlets, ~~68~~ 66 outlets (42.44.3%) met or exceeded the revenue average listed in Table 19.1.- Of all ~~162~~ 149 first full year operational outlets in Table 19.1, 123 outlets (78.82.5%) had an EBITDA reflecting a profit for the 2025~~4~~ Fiscal Year. The range of these profits was \$2,147 to \$321,028. Of all ~~162~~ 149 first full year operational outlets in Table 19.1, ~~36~~ 26 outlets (22.17.4%) had an EBITDA reflecting a loss for the 2025~~4~~ Fiscal Year. The range of these losses was ~~\$(957.17) \$(110) to \$(126,214.75) \$(85,268).~~

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In 2025⁴, there were 143⁹⁶ franchise outlets that were in the pre-draft period, the period during which the franchise outlet conducts presale through the day before the studio processes its first membership draft conducted pre-sale and soft opened in 2025⁵. All locations conducted a pre-sale which began prior to the studio opening. The average duration of pre-sale in 2025 for these 94 studios was 111 days and a median of 84.5 days. Pre-sale occurs prior to soft opening and typically ranges between 60 to 120 days. Revenue collected during this time consists of discounted enrollment fees and retail sales, is primarily from enrollment fees and retail products including vending items. The foregoing studios are not represented in the chart illustrated in Table 19.1 due to having only a partial year of financial data. The data below represents activity during this pre-draft period.

Of the 143 franchise outlets that conducted pre-sale and soft opened during 2024, the average revenue generated during the pre-sale period was \$21,166 with a median of \$18,726.70. The highest amount of revenue for this group totaled \$87,170 and the lowest reported total was \$4,295.70

Of the 143 franchise outlets that conducted pre-sale and soft opened during 2024, the average number of memberships sold soft opening was 238. The highest number of memberships sold was 579 and the lowest number of memberships sold was 127. The median number of memberships sold during pre-sale was 214.

The average revenue generated prior to the first draft for the 96 franchise outlets that were in the pre-draft period during 2025 was \$26,181 with a median of \$22,846. The highest amount of revenue for this group, which was reported by the studio located in Davenport Florida (Four Corners), Florida that sold 609 memberships during this period, totaled \$81,012. The lowest reported total revenue of \$3,982 was from the studio located in Richmond (Bella Terra), Texas.

The average number of memberships sold prior to the first draft for the 96 franchise outlets that were in the pre-draft period during 2025 was 314. The highest number of memberships sold was 837, which was reported by the studio located in Grand Island, Nebraska that reported total revenue of \$79,015.83 prior to the first draft. The lowest number of memberships sold was 198 from the studio in Brentwood, Tennessee. The median number of memberships sold was 294.

Note 1: "Retail" includes retail sales, vending machine sales, and net gift card sales.

Note 2: "Total Revenue" means income generated from normal business operations for the full 12-month period during the 2025⁴ fiscal year and is the gross revenue figure from which operating costs/expenses are subtracted to determine EBITDA.

Note 3: "Wholesale Goods Purchased" means the total cost for wholesale goods purchases during the 2025⁴ fiscal year.

Note 4: "Gross Profit" means Total Revenue minus Wholesale Goods Purchased.

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Note 5: “Payroll and Taxes” refers to payroll, monthly Paychex or Whirks payroll processing fees, and associated payroll taxes.

Note 6: These franchise outlets paid royalties of \$550-00, ~~or~~ \$595-00 or \$695 per month in accordance with the franchise agreement signed for that location. Monthly royalty payments increased from \$550 to \$595 per month in 2023. Monthly royalty payments increased from \$595 to \$695 per month in 2024. See Item 6.

Note 7: These figures also include charges for monthly QuickBooks fee.

Note 8: These figures include merchant fees and fees for Nayax and Greenlite vending machine card reader services for studios that have vending machines.

Note 9: These figures relate to the cost for required insurance. -Payment plans for insurance premiums vary with some paying premiums on an annual basis and others paying on periodic installment basis.

Note 10: These expenses include SocialMadeSimple, HigherVisibility, Marq, SOCI, DYNAMIX, 14th & Boom, and the monthly SAIL fees. -In April 2024, Drive became a social media advertising, search engine optimization and Google advertising approved vendor on a trial basis. -In November 2025, 14th & Boom became an approved vendor for search engine optimization. Franchisor will begin billing Marq and SOCI fees following completion of marketing on-boarding call and DYNAMIX fee during pre-marketing. Franchisees are required to spend a minimum of \$2,000.00 or 10% of gross monthly revenue, whichever is greater, on local advertising but are not prohibited from spending more if they choose to do so. -Your required monthly spending will decrease to 5% of your gross revenue once your NET EFT reaches a monthly minimum of \$30,000-00 USD. Should your monthly NET EFT drop below \$30,000-00 USD, the monthly spend will increase to 10% of gross revenue or \$2,000 a month, whichever is greater. See Sections 10.1 and 13.2 of Franchise Agreement.

Note 11: These figures relate to operating costs that do not typically fit into one of the other categories on the list of expenses. These figures also include the Secret Shopper inspection fee and RockBot subscription fee.

Note 12: These figures account for such things as franchise taxes, taxes on assets and licenses. These figures do not include amounts for sales tax or payroll taxes. -The amount and payment period for taxes and/or license fees varies depending on geographic location.

Note 13: The required convention fee varies depending on the effective date of the franchise agreement. -Since 2023, the annual convention fee has cost \$790-00 for two attendees. See Item 6.

Note 14: These figures also include monthly expenses related to Master Telecom, Brivo, and Home Park Maintenance.

Note 15: The Virtual Instructor (“VI”) fee will vary depending on the number of saunas a franchisee has. These figures also include the monthly DIET TRAX fee. -The ~~VI~~ ~~Virtual Instructor~~ fee increased from a monthly fee of \$10.00 per sauna to a monthly fee of \$20.00 per sauna in 2023. See Item 6.

Note 16: “EBITDA” is defined as earnings before interest, taxes, depreciation, and amortization, is a measure of a company’s overall financial performance and is used as an alternative to simple earnings or net income.

Note 17: Franchisor and Franchisor’s Affiliates will begin billing monthly royalty, VI license, and DIET TRAX fees the first month after Franchisee’s operations begin. ~~Franchisor will begin~~ ~~Billing for~~ the monthly Tech fee ~~begins~~ in the month following the signing of your Franchise Agreement. ~~Franchisor will begin and~~ billing ~~for the~~ SAIL fee and POS fee ~~begins~~ upon installation of software for pre-sale.

All ~~Other~~ Fully Operational Studios’ Financial Performance Representations:
Franchised Outlets Historical Data

Some outlets have sold this amount. Your individual results may differ. There is no assurance that you will sell as much.

These studios are substantially similar to the studio you will operate if you decide to become a franchisee.

~~During the 2024 fiscal year, in addition to 162 first-year fully operational outlets, HOTWORX had The 398 700 studios accounted for below in Table 19.2 are comprised of franchised businesses that were opened between 2017 and 2024 -and were fully operational franchise outlets that were opened and fully operational for all 12 months in 2025. Table 19.2 is based on historical financial data related to those 700 studios, which is provided to us by our proprietary software, of each of the years between 2018 and 2023. The following representations are based on the 2024 performance of those 398 studios. The following representations do not include data relating to one studio that ceased operations during 2025 and one studio that temporarily closed and reopened in 2025. 3 studio outlets that ceased operations in 2024 and 1 studio outlet that temporarily closed in 2024 due to the death of the franchisee. The foregoing studios are not represented in the chart illustrated in Table 19.2 due to having only a partial year of financial data.~~

The ~~group~~ franchise outlets have been classified into thirds: Top, Middle, and Bottom. There is a range of performance within each group.

The leading franchise outlet out of these 398 700 outlets, the franchise outlet with the highest EBITDA within this group, had annual Total Revenues of ~~\$794,131.05~~ ~~\$901,879~~ with an EBITDA of ~~\$495,669.70~~ ~~\$554,589~~. This studio is located in ~~San Antonio~~ ~~Midland~~, TX.

The last outlet in these 398 700 outlets, the franchise outlet with the lowest EBITDA within this group, had annual Total Revenues in 20254 of ~~\$102,088.27~~ \$163,899 with an EBITDA of ~~\$(98,874.78)~~ \$(92,530). This studio is located in ~~Sugar Land, TX~~ Ann Arbor, Michigan.

The average number of memberships for these 398 700 studios was 474 490. The leading franchise outlet of these ~~398 700-studiossecond-year-outlets~~, the franchise outlet with the highest EBITDA within this group, had 1,187 1,253 members. The last outlet of these 398 700 studios, the franchise outlet with the lowest EBITDA within this group, had 148 243 members. The median number of memberships for the 398 700 franchise outlets was 436 456.

During the 20254 fiscal year, the average of the monthly cancellation rates for the 398 700 operational franchise outlets was ~~6.10~~ 6.17% with a high of ~~7.54~~ 6.98% and a low of ~~5.15~~ 5.28%. The median monthly cancellation rate in 20254 was ~~6.10~~ 6.29%. The cancellation rate measures the total number of active members versus the total number of membership cancellations by month, calculated by- ~~the total number of cancellations at month's end for all studios in the group the total active members at month end for all studios in the group~~ divided by ~~the total active members at month end for all studios in the group the total number of cancellations at month's end for all studios in the group~~.

Written substantiation for these representations will be made available to a prospective franchisee upon reasonable request.

[TABLE TO FOLLOW]

Table 19.2 – For 20254 Fiscal Year – All Fully Operational Studios Opened 2018 – 2023
Franchise Outlets Financial Performance Representations:
Franchised Outlets Historical Data

	Top Third		Middle Third		Bottom Third		All Locations	
	Average	Median	Average	Median	Average	Median	Average	Median
Revenue								
Membership	\$ 470,150	\$ 447,931	\$ 315,867	\$ 308,365	\$ 225,332	\$ 227,021	\$ 337,306	\$ 314,864
Retail ¹	\$ 59,638	\$ 56,879	\$ 39,668	\$ 37,570	\$ 26,593	\$ 23,898	\$ 41,992	\$ 38,687
Total Revenue ²	\$ 529,788	\$ 506,546	\$ 355,535	\$ 348,924	\$ 251,925	\$ 253,125	\$ 379,298	\$ 354,221
Wholesale Goods Purchased ³	\$ 38,243	\$ 37,374	\$ 25,227	\$ 23,564	\$ 16,628	\$ 14,905	\$ 26,716	\$ 24,098
Gross Profit ⁴	\$ 491,545	\$ 469,649	\$ 330,307	\$ 322,797	\$ 235,298	\$ 238,065	\$ 352,582	\$ 337,765
Expenses								
Payroll and Taxes ⁵	\$ 97,135	\$ 97,122	\$ 79,683	\$ 76,619	\$ 69,211	\$ 67,115	\$ 82,031	\$ 79,241
Rent	\$ 66,656	\$ 66,253	\$ 65,600	\$ 63,154	\$ 69,816	\$ 69,455	\$ 67,357	\$ 66,598
Royalties ^{6, 17}	\$ 6,587	\$ 6,600	\$ 6,681	\$ 6,600	\$ 6,648	\$ 6,600	\$ 6,638	\$ 6,600
Accounting ⁷	\$ 2,969	\$ 1,947	\$ 2,599	\$ 1,769	\$ 2,270	\$ 1,409	\$ 2,613	\$ 1,692
Bank Charges ⁸	\$ 15,403	\$ 14,771	\$ 10,451	\$ 10,306	\$ 7,762	\$ 7,685	\$ 11,211	\$ 10,505
Insurance ⁹	\$ 6,980	\$ 6,368	\$ 6,454	\$ 6,119	\$ 6,002	\$ 5,973	\$ 6,479	\$ 6,175
Maintenance and Repairs	\$ 4,215	\$ 3,667	\$ 3,290	\$ 2,540	\$ 2,549	\$ 1,910	\$ 3,353	\$ 2,569
Marketing and Advertising ^{10, 17}	\$ 29,723	\$ 29,171	\$ 28,864	\$ 28,057	\$ 27,051	\$ 27,230	\$ 28,548	\$ 28,011
Miscellaneous ¹¹	\$ 2,651	\$ 1,738	\$ 2,208	\$ 1,652	\$ 2,365	\$ 1,657	\$ 2,408	\$ 1,690
POS Fee ¹⁷	\$ 1,584	\$ 1,548	\$ 1,582	\$ 1,548	\$ 1,556	\$ 1,548	\$ 1,574	\$ 1,548
Staff Incentives	\$ 784	\$ 116	\$ 633	\$ 100	\$ 440	\$ 50	\$ 619	\$ 84
Supplies	\$ 5,523	\$ 4,955	\$ 4,347	\$ 3,796	\$ 3,235	\$ 2,901	\$ 4,370	\$ 3,894
Taxes and Licenses ¹²	\$ 1,497	\$ 8	\$ 1,219	\$ 67	\$ 1,233	\$ 201	\$ 1,316	\$ 107
Telephone and Internet	\$ 4,440	\$ 4,178	\$ 4,414	\$ 4,150	\$ 4,285	\$ 4,023	\$ 4,380	\$ 4,112
Travel ¹³	\$ 2,417	\$ 2,020	\$ 1,702	\$ 885	\$ 1,500	\$ 790	\$ 1,874	\$ 1,130
Utilities ¹⁴	\$ 20,330	\$ 18,886	\$ 17,825	\$ 17,371	\$ 17,601	\$ 16,382	\$ 18,588	\$ 17,486
Virtual Instructor Fee ^{15, 17}	\$ 1,897	\$ 1,860	\$ 1,890	\$ 1,860	\$ 1,961	\$ 1,860	\$ 1,916	\$ 1,860
Expense Totals	\$ 270,792	\$ 270,827	\$ 239,443	\$ 233,043	\$ 225,483	\$ 224,311	\$ 245,276	\$ 241,577
EBITDA ¹⁶	\$ 220,753	\$ 194,828	\$ 90,865	\$ 89,276	\$ 9,814	\$ 16,288	\$ 107,306	\$ 89,566

Of the Top Third outlets, 126,222 outlets (95.94.9%) met or exceeded the “All Locations” revenue average listed in Table 19.2.- Of the Middle Third outlets, 48,71 outlets (36.30.5%) met or exceeded the “All Locations” revenue average listed in Table 19.2.- Of the Bottom Third outlets, 47 outlets (43.0%) met or exceeded the revenue average listed in Table 19.2. -Of all outlets listed in 19.2, 175,300 outlets (44.42.9%) met or exceeded the “All Locations” revenue average listed in Table 19.2. -Of all outlets in Table 19.2, 621 outlets (88.7%) had an EBITDA reflecting a profit. The range of these profits was \$495 to \$554,589. Of all outlets listed in Table 19.2, 49,79 outlets (42.11.3%) had an EBITDA reflecting a loss for the 20254 Fiscal Year. The range of these losses was \$-(108.94, 110) to \$-(98,874.78, 92,530).

Note 1: “Retail” includes retail sales, vending machine sales, and net gift card sales.

Note 2: “Total Revenue” means income generated from normal business operations for the full 12-month period during the 20254 fiscal year and is the gross revenue figure from which operating costs/expenses are subtracted to determine EBITDA.

Note 3: “Wholesale Goods Purchased” means the total cost for wholesale goods purchases during the 20254 fiscal year.

Note 4: “Gross Profit” means Total Revenue minus Wholesale Goods Purchased.

Note 5: “Payroll and Taxes” refers to payroll, monthly Paychex or Whirks payroll processing fees, and associated payroll taxes.

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Note 6: These franchise outlets paid royalties of \$550-~~00~~, ~~or~~ \$595-~~00~~ or \$695 per month in accordance with the franchise agreement signed for that location. -Monthly royalty payments increased to from \$550 to \$595-~~00~~ per month in 2023. Monthly royalty payments increased from \$595 to \$695 per month in 2024. See Item 6.

Note 7: These figures also include charges for monthly QuickBooks fee.

Note 8: These figures include merchant fees and fees for Nayax and Greenlite vending machine card reader services for those studios with vending machines.

Note 9: These figures relate to the cost for required insurance.- Payment plans for insurance premiums vary with some paying premiums on an annual basis and others paying on periodic installment basis.

Note 10: These expenses include SocialMadeSimple, HigherVisibility, Marq, SOCI, DYNAMIX, 14th & Boom and the monthly SAIL fees. In April 2024, Drive became a social media advertising, search engine optimization, and Google advertising approved vendor on a trial basis. In November 2025, 14th & Boom became an approved vendor for search engine optimization. Franchisor will begin billing Marq and SOCI fees following completion of marketing on-boarding call and DYNAMIX fee during pre-marketing. Franchisees are required to spend a minimum of \$2000.00 or 10% of gross monthly revenue, whichever is greater, on local advertising but are not prohibited from spending more if they choose to do so. -Your required monthly spending will decrease to 5% of your gross revenue once your NET EFT reaches a monthly minimum of \$30,000-~~00~~ USD. Should your monthly NET EFT drop below \$30,000-~~00~~ USD, the monthly spend will increase to 10% of gross revenue or \$2,000 a month, whichever is greater. -See Sections 10.1 and 13.2 of Franchise Agreement.

Note 11: These figures relate to operating costs that do not typically fit into one of the other categories on the list of expenses. -These figures also include the monthly Secret Shopper inspection fee and RockBot subscription fee.

Note 12: These figures account for such things as franchise taxes, taxes on assets and licenses. These figures do not include amounts for sales tax or payroll taxes.- The amount and payment period for taxes and/or license fees varies depending on geographic location.

Note 13: The required convention fee varies depending on the effective date of the franchise agreement. -Since 2023, the annual convention fee has cost \$790-~~00~~ for two attendees. -See Item 6.

Note 14: These figures also include monthly expenses related to Master Telecom, Brivo and Home Park Maintenance.

Note 15: The Virtual Instructor ("VI") fee will vary depending on the number of saunas a franchisee has. -The Virtual Instructor fee increased from a monthly fee of \$10-~~00~~ per sauna to a

monthly fee of \$20.00 per sauna in 2023. These figures also include the monthly DIET TRAX fee. See Item 6.

Note 16: “EBITDA” is defined as earnings before interest, taxes, depreciation, and amortization, is a measure of a company’s overall financial performance and is used as an alternative to simple earnings or net income.

Note 17: Franchisor and Franchisor’s Affiliates will begin billing monthly royalty, VI license, and DIET TRAX fees the first month after Franchisee’s operations begin. Franchisor will begin billing for the monthly Tech fee begins in the month following the signing of your Franchise Agreement and Franchisor will begin billing for the SAIL fee and POS fee begin upon installation of software for pre-sale.

Written substantiation for these representations will be made available to a prospective franchisee upon reasonable request.

Company-Owned Financial Performance Representations:

Reasonable Basis for Financial Performance Representation: All Corporate studios (all corporately owned and/or managed studios and/or owned by individuals listed in Item 2) Historical Data

Some outlets have sold this amount. Your individual results may differ. There is no assurance that you will sell as much.

During the 2025 fiscal year, HOTWORX had fifteen (15) open, company-owned and/or managed studios that were operational for 12 full months.

The 15 studios accounted for below in Table 19.3 are comprised of studios that are corporately managed and/or corporately-owned and/or owned by individuals listed in Item 2 that were fully operational for 12 full months in 2025.

Table 19.3 is based on historical financial data related to those 15 studios, which is provided to us by our proprietary software. The financials are unaudited. The following table does not include data from a corporately-owned studio in New York, New York that ceased operations in the last quarter of 2025 due to a merger with the other New York corporate studio. The foregoing studio is not represented in the chart illustrated in Table 19.3 due to having only a partial year of financial data.

The studios have been classified into thirds: Top, Middle, and Bottom. There is a range of performance within each group.

The leading studio out of the 15 corporate studios, the studio with the highest EBITDA within this group, had annual Total Revenues during the 2025 fiscal year of \$1,146,455 with an EBITDA of \$708,002. This studio is located in Oxford, Mississippi.

The last studio out of the 15 corporate studios, the studio with the lowest EBITDA within this group, had annual Total Revenues during the 2025 fiscal year of \$313,809 with an EBITDA of \$(130,125). This studio is located in New York, New York.

The average number of memberships for these corporate studios was 554. The leading studio of the 15 corporate studios, the corporate studio with the highest EBITDA within this group, had 1,451 members and the last studio in the group, the corporate studio with the lowest EBITDA within this group, had 290 members. The median number of memberships for these studios was 527.

During the 2025 fiscal year, the average of the monthly cancellation rates for these studios was 5.81% with a high of 7.71% and a low of 4.77%. The median monthly cancellation rate in 2025 was 5.7%. The cancellation rate measures the total number of active members versus the total number of membership cancellations by month, calculated by the total number of cancellations at month's end for all studios in the group divided by the total active members at month's end for all studios in the group.

Written substantiation for these representations will be made available to a prospective franchisee upon reasonable request.

[TABLE TO FOLLOW]

Table 19.3 —2025 Fiscal Year – Corporate Studios Only
Corporate Outlets Financial Performance Representations
Corporate Outlets Historical Data:

	Top Third		Middle Third		Bottom Third		All Locations	
	Average	Median	Average	Median	Average	Median	Average	Median
Revenue								
Membership	\$ 572,684	\$ 457,943	\$ 355,462	\$ 347,710	\$ 224,807	\$ 222,109	\$ 384,318	\$ 347,710
Retail ¹	\$ 48,543	\$ 38,702	\$ 36,927	\$ 33,335	\$ 24,956	\$ 25,714	\$ 36,809	\$ 32,661
Total Revenue ²	\$ 621,227	\$ 488,231	\$ 392,389	\$ 381,044	\$ 249,763	\$ 264,124	\$ 421,126	\$ 381,044
Wholesale Goods Purchased ³	\$ 25,841	\$ 22,125	\$ 21,729	\$ 18,071	\$ 15,149	\$ 11,978	\$ 20,907	\$ 17,347
Gross Profit ⁴	\$ 595,386	\$ 470,884	\$ 370,659	\$ 362,974	\$ 234,614	\$ 230,556	\$ 400,220	\$ 362,974
Expenses								
Payroll and Taxes ⁵	\$ 85,545	\$ 77,795	\$ 78,534	\$ 72,494	\$ 86,985	\$ 78,103	\$ 83,688	\$ 77,926
Rent	\$ 68,582	\$ 70,495	\$ 95,253	\$ 91,996	\$ 74,039	\$ 50,267	\$ 79,292	\$ 79,838
Royalties ^{6, 17}	\$ 6,480	\$ 6,600	\$ 6,600	\$ 6,600	\$ 6,617	\$ 6,600	\$ 6,566	\$ 6,600
Accounting ⁷	\$ 4,045	\$ 4,897	\$ 4,198	\$ 4,897	\$ 4,097	\$ 2,625	\$ 4,113	\$ 4,897
Bank Charges ⁸	\$ 16,547	\$ 13,056	\$ 11,103	\$ 10,037	\$ 6,754	\$ 6,318	\$ 11,468	\$ 10,037
Insurance ⁹	\$ 6,919	\$ 7,113	\$ 7,581	\$ 7,113	\$ 10,574	\$ 12,979	\$ 8,358	\$ 7,113
Maintenance and Repairs	\$ 5,622	\$ 4,484	\$ 3,891	\$ 3,396	\$ 3,204	\$ 2,254	\$ 4,239	\$ 4,135
Marketing and Advertising ^{10, 17}	\$ 31,459	\$ 25,768	\$ 26,378	\$ 25,928	\$ 24,889	\$ 24,915	\$ 27,575	\$ 25,768
Miscellaneous ¹¹	\$ 6,757	\$ -	\$ 444	\$ -	\$ 3,050	\$ 1,820	\$ 3,417	\$ -
POS Fee ¹⁷	\$ 1,548	\$ 1,548	\$ 1,558	\$ 1,548	\$ 1,563	\$ 1,562	\$ 1,557	\$ 1,548
Staff Incentives	\$ 297	\$ -	\$ 297	\$ -	\$ 616	\$ -	\$ 403	\$ -
Supplies	\$ 5,461	\$ 8,161	\$ 3,438	\$ 3,639	\$ 4,223	\$ 2,703	\$ 4,374	\$ 3,639
Taxes and Licenses ¹²	\$ -	\$ -	\$ -	\$ -	\$ 786	\$ -	\$ 262	\$ -
Telephone and Internet	\$ 4,468	\$ 4,318	\$ 3,824	\$ 3,233	\$ 6,190	\$ 6,299	\$ 4,827	\$ 4,318
Travel ¹³	\$ 1,715	\$ 790	\$ 1,133	\$ 790	\$ 1,439	\$ 1,616	\$ 1,429	\$ 790
Utilities ¹⁴	\$ 26,631	\$ 28,609	\$ 20,497	\$ 20,768	\$ 14,594	\$ 16,097	\$ 20,574	\$ 20,962
Virtual Instructor Fee ^{15, 17}	\$ 1,847	\$ 1,835	\$ 1,897	\$ 1,980	\$ 2,328	\$ 2,046	\$ 2,024	\$ 1,960
Expense Totals	\$ 273,922	\$ 244,633	\$ 266,626	\$ 270,011	\$ 251,949	\$ 214,927	\$ 264,166	\$ 244,633
EBITDA ¹⁶	\$ 321,464	\$ 229,306	\$ 104,033	\$ 124,158	\$ (17,335)	\$ 15,629	\$ 136,054	\$ 124,158

Of the Top Third corporate outlets, 5 outlets (100%) met or exceeded the “All Locations” revenue average listed in Table 19.3. Of the Middle Third outlets, 2 outlets (40%) met or exceeded the “All Locations” revenue average listed in Table 19.3. Of the Bottom Third outlets, 0 outlets (0%) met or exceeded the revenue average listed in Table 19.3. Of all outlets listed in 19.3, 7 outlets (46.7%) met or exceeded the “All Locations” revenue average listed in Table 19.3. Of all outlets listed in Table 19.3, 13 studios (86.6%) had an EBITDA reflecting a profit for the 2025 Fiscal Year. The range of these profits was \$15,628 to \$708,0002. Of all outlets listed in Table 19.3, 2 outlets (13.3%) had an EBITDA reflecting a loss for the 2025 Fiscal Year. The range of these losses was \$(40,317) to \$(130,125).

Note 1: “Retail” includes retail sales, vending machine sales, and net gift card sales.

Note 2: “Total Revenue” means income generated from normal business operations for the full 12-month period during the 2025 fiscal year and is the gross revenue figure from which operating costs/expenses are subtracted to determine EBITDA.

Note 3: “Wholesale Goods Purchased” means the total cost for wholesale goods purchases during the 2025 fiscal year.

Note 4: “Gross Profit” means Total Revenue minus Wholesale Goods Purchased.

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Note 5: “Payroll and Taxes” refers to payroll, monthly Paychex or Whirks payroll processing fees, and associated payroll taxes.

Note 6: These franchise outlets paid royalties of \$550, \$595 or \$695 per month in accordance with the franchise agreement signed for that location. Monthly royalty payments increased from \$550 to \$595 per month in 2023. Monthly royalty payments increased from \$595 to \$695 per month in 2024. See Item 6.

Note 7: These figures also include charges for monthly QuickBooks fee.

Note 8: The bank fees also include merchant fees for Navax and Greenlight vending machine card reader services for studios that have vending machines.

Note 9: These figures relate to the cost for required insurance. Payment plans for insurance premiums vary with some paying premiums on an annual basis and others paying on periodic installment basis.

Note 10: These expenses include SocialMadeSimple, HigherVisibility, Marq, SOCi, DYNAMIX, and the monthly SAIL fees. In April 2024, Drive became a social media advertising, search engine optimization and Google advertising approved vendor. In November 2025, 14th & Boom became a search engine optimization approved vendor. Franchisor will begin billing Marq and SOCI fees following completion of marketing on-boarding call and DYNAMIX fee during pre-marketing. Franchisees are required to spend a minimum of \$2,000 or 10% of gross monthly revenue, whichever is greater, on local advertising but are not prohibited from spending more if they choose to do so. Your required monthly spending will decrease to 5% of your gross revenue once your NET EFT reaches a monthly minimum of \$30,000 USD. Should your monthly NET EFT drop below \$30,000 USD, the monthly spend will increase to 10% of gross revenue or \$2,000 a month, whichever is greater. See Sections 10.1 and 13.2 of Franchise Agreement.

Note 11: These figures relate to operating costs that do not typically fit into one of the other categories on the list of expenses. These figures also include the Secret Shopper inspection fee and RockBot subscription fee.

Note 12: These figures account for such things as franchise taxes, taxes on assets and licenses. These figures do not include amounts for sales tax or payroll taxes. The amount and payment period for taxes and/or license fees varies depending on geographic location.

Note 13: The required convention fee varies depending on the effective date of the franchise agreement. Since 2023, the annual convention fee has cost \$790 for two attendees. See Item 6.

Note 14: These figures also include monthly expenses related to Home Park Maintenance.

Note 15: The Virtual Instructor (“VI”) fee will vary depending on the number of saunas a franchisee has. These figures also include the monthly DIET TRAX fee. The VI fee increased from a monthly fee of \$10 per sauna to a monthly fee of \$20 per sauna in 2023. See Item 6.

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Note 16: “EBITDA” is defined as earnings before interest, taxes, depreciation, and amortization, is a measure of a company’s overall financial performance and is used as an alternative to simple earnings or net income.

Note 17: Franchisor and Franchisor’s Affiliates will begin billing monthly royalty, VI, and DIET TRAX fees the first month after Franchisee’s operations begin. Billing for the monthly Tech fee begins in the month following the signing of your Franchise Agreement and billing for the SAIL fee and POS fee begins upon installation of software for pre-sale.

General Notes to Item 19:

Other than the preceding financial performance representation, HOTWORX does not make any financial performance representations. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. -If you receive any other financial performance information or projections of your future income, you should report it to the franchisor’s management by contacting Nancy Price, our Senior Vice President of Franchise Recruitment at 5145 Taravella Rd, Marrero, LA 70072 and at nancy@hotworx.net, the Federal Trade Commission, and the appropriate state regulatory agencies.

Item 20

OUTLETS AND FRANCHISE INFORMATION

TABLE NO.1

System-wide Outlet Summary for Fiscal Years January 1, 2023² to December 31, 2025⁴

<u>OUTLET TYPE</u>	<u>YEAR</u>	<u>OUTLETS AT THE START OF THE YEAR</u>	<u>OUTLETS AT THE END OF THE YEAR</u>	<u>NET CHANGE</u>
<u>FRANCHISED</u>	<u>2023</u>	<u>405</u>	<u>576</u>	<u>+171</u>
	<u>2024</u>	<u>576</u>	<u>712</u>	<u>+136</u>
	<u>2025</u>	<u>712</u>	<u>797</u>	<u>+85</u>
<u>COMPANY- OWNED</u>	<u>2023</u>	<u>4</u>	<u>6</u>	<u>+2</u>
	<u>2024</u>	<u>6</u>	<u>7</u>	<u>+1</u>
	<u>2025</u>	<u>7</u>	<u>15</u>	<u>+8</u>
<u>TOTAL OUTLETS</u>	<u>2023</u>	<u>409</u>	<u>582</u>	<u>+173</u>
	<u>2024</u>	<u>582</u>	<u>719</u>	<u>+137</u>
	<u>2025</u>	<u>719</u>	<u>812</u>	<u>+93</u>

NOTE 1: In the past three years, some franchisees have signed confidentiality clauses. -In some instances, current and former franchisees sign provisions restricting their ability to speak openly about their experience with HOTWORX Franchising, L.L.C. -You may wish to speak with current and former franchisees but be aware that not all of those franchisees will be able to communicate with you.

TABLE NO. 2

Transfers of outlets from franchisees to new owners
(other than franchisor or an affiliate) for years of 2023² to 2025⁴

<u>STATE</u>	<u>YEAR</u>	<u>NUMBER OF TRANSFERS</u>
<u>ALABAMA</u>	<u>2023</u>	<u>1</u>
	<u>2024</u>	<u>1</u>
	<u>2025</u>	<u>1</u>
<u>ARKANSAS</u>	<u>2023</u>	<u>3</u>
	<u>2024</u>	<u>1</u>
	<u>2025</u>	<u>0</u>
<u>ARIZONA</u>	<u>2023</u>	<u>2</u>
	<u>2024</u>	<u>0</u>
	<u>2025</u>	<u>0</u>
<u>CALIFORNIA</u>	<u>2023</u>	<u>0</u>
	<u>2024</u>	<u>0</u>
	<u>2025</u>	<u>0</u>
<u>COLORADO</u>	<u>2023</u>	<u>2</u>

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	<u>2024</u>	<u>4</u>
	<u>2025</u>	<u>1</u>
<u>FLORIDA</u>	<u>2023</u>	<u>1</u>
	<u>2024</u>	<u>4</u>
	<u>2025</u>	<u>3</u>
<u>GEORGIA</u>	<u>2023</u>	<u>0</u>
	<u>2024</u>	<u>2</u>
	<u>2025</u>	<u>4</u>
<u>IOWA</u>	<u>2023</u>	<u>1</u>
	<u>2024</u>	<u>0</u>
	<u>2025</u>	<u>0</u>
<u>ILLINOIS</u>	<u>2023</u>	<u>0</u>
	<u>2024</u>	<u>0</u>
	<u>2025</u>	<u>0</u>
<u>INDIANA</u>	<u>2023</u>	<u>0</u>
	<u>2024</u>	<u>0</u>
	<u>2025</u>	<u>1</u>
<u>KANSAS</u>	<u>2023</u>	<u>0</u>
	<u>2024</u>	<u>0</u>
	<u>2025</u>	<u>0</u>
<u>KENTUCKY</u>	<u>2023</u>	<u>0</u>
	<u>2024</u>	<u>1</u>
	<u>2025</u>	<u>1</u>
<u>LOUISIANA</u>	<u>2023</u>	<u>0</u>
	<u>2024</u>	<u>0</u>
	<u>2025</u>	<u>1</u>
<u>MASSACHUSETTS</u>	<u>2023</u>	<u>0</u>
	<u>2024</u>	<u>0</u>
	<u>2025</u>	<u>0</u>
<u>MICHIGAN</u>	<u>2023</u>	<u>3</u>
	<u>2024</u>	<u>2</u>
	<u>2025</u>	<u>1</u>
<u>MINNESOTA</u>	<u>2023</u>	<u>1</u>
	<u>2024</u>	<u>0</u>
	<u>2025</u>	<u>0</u>
<u>MISSISSIPPI</u>	<u>2023</u>	<u>0</u>
	<u>2024</u>	<u>0</u>
	<u>2025</u>	<u>2</u>
<u>MISSOURI</u>	<u>2023</u>	<u>1</u>
	<u>2024</u>	<u>1</u>
	<u>2025</u>	<u>2</u>
<u>MONTANA</u>	<u>2023</u>	<u>0</u>
	<u>2024</u>	<u>0</u>
	<u>2025</u>	<u>0</u>
<u>NEBRASKA</u>	<u>2023</u>	<u>0</u>
	<u>2024</u>	<u>5</u>
	<u>2025</u>	<u>0</u>

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<u>NEW HAMPSHIRE</u>	<u>2023</u>	<u>1</u>
	<u>2024</u>	<u>1</u>
	<u>2025</u>	<u>0</u>
<u>NEW JERSEY</u>	<u>2023</u>	<u>0</u>
	<u>2024</u>	<u>0</u>
	<u>2025</u>	<u>0</u>
<u>NEW MEXICO</u>	<u>2023</u>	<u>1</u>
	<u>2024</u>	<u>0</u>
	<u>2025</u>	<u>0</u>
<u>NEVADA</u>	<u>2023</u>	<u>0</u>
	<u>2024</u>	<u>1</u>
	<u>2025</u>	<u>2</u>
<u>NORTH CAROLINA</u>	<u>2023</u>	<u>1</u>
	<u>2024</u>	<u>1</u>
	<u>2025</u>	<u>1</u>
<u>OHIO</u>	<u>2023</u>	<u>0</u>
	<u>2024</u>	<u>0</u>
	<u>2025</u>	<u>0</u>
<u>OKLAHOMA</u>	<u>2023</u>	<u>1</u>
	<u>2024</u>	<u>0</u>
	<u>2025</u>	<u>1</u>
<u>OREGON</u>	<u>2023</u>	<u>0</u>
	<u>2024</u>	<u>0</u>
	<u>2025</u>	<u>0</u>
<u>PENNSYLVANIA</u>	<u>2023</u>	<u>0</u>
	<u>2024</u>	<u>0</u>
	<u>2025</u>	<u>0</u>
<u>SOUTH CAROLINA</u>	<u>2023</u>	<u>0</u>
	<u>2024</u>	<u>0</u>
	<u>2025</u>	<u>1</u>
<u>SOUTH DAKOTA</u>	<u>2023</u>	<u>0</u>
	<u>2024</u>	<u>0</u>
	<u>2025</u>	<u>0</u>
<u>TENNESSEE</u>	<u>2023</u>	<u>1</u>
	<u>2024</u>	<u>1</u>
	<u>2025</u>	<u>0</u>
<u>TEXAS</u>	<u>2023</u>	<u>6</u>
	<u>2024</u>	<u>9</u>
	<u>2025</u>	<u>15</u>
<u>UTAH</u>	<u>2023</u>	<u>0</u>
	<u>2024</u>	<u>3</u>
	<u>2025</u>	<u>3</u>
<u>VIRGINIA</u>	<u>2023</u>	<u>0</u>
	<u>2024</u>	<u>0</u>
	<u>2025</u>	<u>0</u>

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<u>WASHINGTON</u>	<u>2023</u>	<u>0</u>
	<u>2024</u>	<u>0</u>
	<u>2025</u>	<u>0</u>
<u>WISCONSIN</u>	<u>2023</u>	<u>1</u>
	<u>2024</u>	<u>0</u>
	<u>2025</u>	<u>0</u>
<u>TOTAL</u>	<u>2023</u>	<u>27</u>
	<u>2024</u>	<u>37</u>
	<u>2025</u>	<u>40</u>

NOTE 1: In the past three years, some franchisees have signed confidentiality clauses. In some instances, current and former franchisees sign provisions restricting their ability to speak openly about their experience with HOTWORX Franchising, L.L.C. -You may wish to speak with current and former franchisees but be aware that not all of those franchisees will be able to communicate with you.

TABLE NO. 3
Status of franchised outlets for years 20232 to 20254

<u>STATE</u>	<u>YEAR</u>	<u>OUTLETS AT START OF YEAR</u>	<u>OUTLETS OPENED</u>	<u>TERMI- NATIONS</u>	<u>NON- RENEWALS</u>	<u>REACQUIRED BY FRANCHISOR (Note 2)</u>	<u>CEASED OPERATIONS</u>	<u>OUTLETS AT END OF YEAR</u>
<u>AL</u>	<u>2023</u>	<u>10</u>	<u>3</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>13</u>
	<u>2024</u>	<u>13</u>	<u>2</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>15</u>
	<u>2025</u>	<u>15</u>	<u>1</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>16</u>
<u>AR</u>	<u>2023</u>	<u>10</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>10</u>
	<u>2024</u>	<u>10</u>	<u>1</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>11</u>
	<u>2025</u>	<u>11</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>11</u>
<u>AZ</u>	<u>2023</u>	<u>9</u>	<u>2</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>11</u>
	<u>2024</u>	<u>11</u>	<u>3</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>1</u>	<u>13</u>
	<u>2025</u>	<u>13</u>	<u>1</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>14</u>
<u>CA</u>	<u>2023</u>	<u>14</u>	<u>8</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>22</u>
	<u>2024</u>	<u>22</u>	<u>16</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>1</u>	<u>37</u>
	<u>2025</u>	<u>37</u>	<u>3</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>40</u>
<u>CO</u>	<u>2023</u>	<u>13</u>	<u>3</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>16</u>
	<u>2024</u>	<u>16</u>	<u>3</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>1</u>	<u>18</u>
	<u>2025</u>	<u>18</u>	<u>5</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>23</u>
<u>CT</u>	<u>2023</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
	<u>2024</u>	<u>0</u>	<u>1</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>1</u>
	<u>2025</u>	<u>1</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>1</u>
<u>FL</u>	<u>2023</u>	<u>26</u>	<u>12</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>38</u>
	<u>2024</u>	<u>38</u>	<u>11</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>49</u>
	<u>2025</u>	<u>49</u>	<u>14</u>	<u>0</u>	<u>0</u>	<u>1</u>	<u>0</u>	<u>62</u>
<u>GA</u>	<u>2023</u>	<u>22</u>	<u>4</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>26</u>

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	<u>2024</u>	26	4	0	0	0	0	30
	<u>2025</u>	30	7	0	0	3	0	34
IA	<u>2023</u>	6	4	0	0	0	0	10
	<u>2024</u>	10	2	0	0	0	0	12
	<u>2025</u>	12	1	0	0	0	0	13
ID	<u>2023</u>	2	2	0	0	0	0	4
	<u>2024</u>	4	0	0	0	0	0	4
	<u>2025</u>	4	2	0	0	0	0	6
IL	<u>2023</u>	3	7	0	0	0	0	10
	<u>2024</u>	10	5	0	0	0	0	15
	<u>2025</u>	15	2	0	0	0	0	17
IN	<u>2023</u>	9	1	0	0	0	0	10
	<u>2024</u>	10	1	0	0	0	0	11
	<u>2025</u>	11	2	0	0	0	0	13
KS	<u>2023</u>	6	0	0	0	0	0	6
	<u>2024</u>	6	3	0	0	0	0	9
	<u>2025</u>	9	0	0	0	0	0	9
KY	<u>2023</u>	5	2	0	0	0	0	7
	<u>2024</u>	7	1	0	0	0	0	8
	<u>2025</u>	8	2	0	0	0	0	10
LA	<u>2023</u>	14	5	0	0	0	0	19
	<u>2024</u>	19	3	0	0	0	0	22
	<u>2025</u>	22	3	0	0	0	0	25
ME	<u>2023</u>	0	0	0	0	0	0	0
	<u>2024</u>	0	1	0	0	0	0	1
	<u>2025</u>	1	0	0	0	0	0	1
MD	<u>2023</u>	0	2	0	0	0	0	2
	<u>2024</u>	2	2	0	0	0	0	4
	<u>2025</u>	4	0	0	0	0	0	4
MA	<u>2023</u>	1	4	0	0	0	0	5
	<u>2024</u>	5	0	0	0	0	0	5
	<u>2025</u>	5	1	0	0	0	0	6
MI (Note 3)	<u>2023</u>	8	3	0	0	0	0	11
	<u>2024</u>	11	2	0	0	0	1	12
	<u>2025</u>	12	3	0	0	0	0	15
MN	<u>2023</u>	6	3	0	0	0	0	9
	<u>2024</u>	9	4	0	0	0	0	13
	<u>2025</u>	13	0	0	0	0	0	13
MO	<u>2023</u>	11	5	0	0	0	0	16
	<u>2024</u>	16	1	0	0	0	0	17
	<u>2025</u>	17	0	0	0	0	0	17
MS	<u>2023</u>	8	3	0	0	0	0	11
	<u>2024</u>	11	2	0	0	0	0	13
	<u>2025</u>	13	0	0	0	0	0	13
MT	<u>2023</u>	1	0	0	0	0	0	1
	<u>2024</u>	1	0	0	0	0	0	1
	<u>2025</u>	1	0	0	0	0	0	1
NC	<u>2023</u>	12	5	0	0	0	0	17

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	<u>2024</u>	<u>17</u>	<u>7</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>24</u>
	<u>2025</u>	<u>24</u>	<u>5</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>29</u>
ND	<u>2023</u>	<u>2</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>2</u>
	<u>2024</u>	<u>2</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>2</u>
NE	<u>2025</u>	<u>2</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>2</u>
	<u>2023</u>	<u>13</u>	<u>1</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>14</u>
	<u>2024</u>	<u>14</u>	<u>1</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>15</u>
NH	<u>2025</u>	<u>15</u>	<u>1</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>16</u>
	<u>2023</u>	<u>2</u>	<u>4</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>6</u>
	<u>2024</u>	<u>6</u>	<u>1</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>7</u>
NJ	<u>2025</u>	<u>7</u>	<u>3</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>10</u>
	<u>2023</u>	<u>0</u>	<u>1</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>1</u>
	<u>2024</u>	<u>1</u>	<u>4</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>5</u>
NM	<u>2025</u>	<u>5</u>	<u>1</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>6</u>
	<u>2023</u>	<u>1</u>	<u>3</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>4</u>
	<u>2024</u>	<u>4</u>	<u>2</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>6</u>
	<u>2025</u>	<u>6</u>	<u>1</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>7</u>
NY	<u>2023</u>	<u>2</u>	<u>2</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>4</u>
	<u>2024</u>	<u>4</u>	<u>6</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>10</u>
	<u>2025</u>	<u>10</u>	<u>5</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>15</u>
NV	<u>2023</u>	<u>6</u>	<u>4</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>10</u>
	<u>2024</u>	<u>10</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>10</u>
	<u>2025</u>	<u>10</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>10</u>
OH	<u>2023</u>	<u>7</u>	<u>4</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>11</u>
	<u>2024</u>	<u>11</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>11</u>
	<u>2025</u>	<u>11</u>	<u>5</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>16</u>
OK	<u>2023</u>	<u>11</u>	<u>3</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>14</u>
	<u>2024</u>	<u>14</u>	<u>1</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>15</u>
	<u>2025</u>	<u>15</u>	<u>2</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>17</u>
OR	<u>2023</u>	<u>2</u>	<u>1</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>3</u>
	<u>2024</u>	<u>3</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>3</u>
	<u>2025</u>	<u>3</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>3</u>
PA	<u>2023</u>	<u>2</u>	<u>4</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>6</u>
	<u>2024</u>	<u>6</u>	<u>3</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>9</u>
	<u>2025</u>	<u>9</u>	<u>3</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>12</u>
SC	<u>2023</u>	<u>4</u>	<u>4</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>8</u>
	<u>2024</u>	<u>8</u>	<u>4</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>12</u>
	<u>2025</u>	<u>12</u>	<u>3</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>15</u>
SD	<u>2023</u>	<u>1</u>	<u>1</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>2</u>
	<u>2024</u>	<u>2</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>2</u>
	<u>2025</u>	<u>2</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>2</u>
TN	<u>2023</u>	<u>24</u>	<u>2</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>26</u>
	<u>2024</u>	<u>26</u>	<u>3</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>29</u>
	<u>2025</u>	<u>29</u>	<u>2</u>	<u>0</u>	<u>0</u>	<u>5</u>	<u>0</u>	<u>26</u>
TX	<u>2023</u>	<u>112</u>	<u>44</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>156</u>
	<u>2024</u>	<u>256</u>	<u>23</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>179</u>
	<u>2025</u>	<u>179</u>	<u>9</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>188</u>
UT	<u>2023</u>	<u>11</u>	<u>3</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>14</u>

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	<u>2024</u>	<u>14</u>	<u>2</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>16</u>
	<u>2025</u>	<u>16</u>	<u>2</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>18</u>
<u>VA</u>	<u>2023</u>	<u>2</u>	<u>5</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>7</u>
	<u>2024</u>	<u>7</u>	<u>4</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>1</u>	<u>10</u>
	<u>2025</u>	<u>10</u>	<u>4</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>1</u>	<u>13</u>
<u>WA</u>	<u>2023</u>	<u>5</u>	<u>4</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>9</u>
	<u>2024</u>	<u>9</u>	<u>7</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>16</u>
	<u>2025</u>	<u>16</u>	<u>2</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>18</u>
<u>WI</u>	<u>2023</u>	<u>2</u>	<u>2</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>4</u>
	<u>2024</u>	<u>4</u>	<u>3</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>7</u>
	<u>2025</u>	<u>7</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>7</u>
<u>WV</u>	<u>2023</u>	<u>0</u>	<u>1</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>1</u>
	<u>2024</u>	<u>1</u>	<u>2</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>3</u>
	<u>2025</u>	<u>3</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>3</u>
<u>TOTAL</u>	<u>2023</u>	<u>405</u>	<u>171</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>576</u>
	<u>2024</u>	<u>576</u>	<u>141</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>5</u>	<u>712</u>
	<u>2025</u>	<u>712</u>	<u>95</u>	<u>0</u>	<u>0</u>	<u>9</u>	<u>1</u>	<u>797</u>

NOTE 1: In the past three years, some franchisees have signed confidentiality clauses. -In some instances, current and former franchisees sign provisions restricting their ability to speak openly about their experience with HOTWORX Franchising, L.L.C.- You may wish to speak with current and former franchisees but be aware that not all of those franchisees will be able to communicate with you.

NOTE 2:-A franchise entity in which Franchisor holds a minority interest acquired one outlet in Florida, three outlets in Georgia, and five outlets in Tennessee. As a result of the foregoing transaction, these franchisee outlets became company-owned locations. One franchise outlet temporarily ceased operations in 2024 until new management took over.

NOTE 3: One franchise outlet temporarily ceased operations in 2025 until new ownership took over.

TABLE NO. 4
Status of company owned locations for years 2023 to 2025

NOTE 1: In the past three years, some franchisees have signed confidentiality clauses. In some instances, current and former franchisees sign provisions restricting their ability to speak openly about their experience with HOTWORX Franchising, L.L.C. You may wish to speak with current and former franchisees but be aware that not all of those franchisees will be able to communicate with you.

STATE	YEAR	OUTLETS AT START OF YEAR	OUTLETS OPENED	REACQUIRE D FROM FRANCHISEE (Note 2)	OUTLETS CLOSED	OUTLETS SOLD TO FRANCHISEE	OUTLETS AT END OF YEAR
FL	2023	0	0	0	0	0	0
	2024	0	0	0	0	0	0
	2025	0	0	1	0	0	1
GA	2023	0	0	0	0	0	0
	2024	0	0	0	0	0	0
	2025	0	0	3	0	0	3
IL	2023	1	0	0	0	0	1
	2024	1	0	0	1	0	0
	2025	0	0	0	0	0	0
LA	2023	2	0	0	0	0	2
	2024	2	2	0	0	0	4
	2025	4	0	0	0	0	4
MS	2023	1	0	0	0	0	1
	2024	1	0	0	0	0	1
	2025	1	0	0	0	0	1
NY	2023	0	2	0	0	0	2
	2024	2	0	0	0	0	2
	2025	2	0	0	1	0	1
TN	2023	0	0	0	0	0	0
	2024	0	0	0	0	0	0
	2025	0	0	5	0	0	5
TOTAL	2023	4	2	0	0	0	6
	2024	6	2	0	1	0	7
	2025	7	0	9	1	0	15

NOTE 1: In the past three years, some franchisees have signed confidentiality clauses. In some instances, current and former franchisees sign provisions restricting their ability to speak openly about their experience with HOTWORX Franchising, L.L.C. You may wish to speak with current and former franchisees but be aware that not all of those franchisees will be able to communicate with you.

NOTE 2: A franchise entity in which Franchisor holds a minority interest acquired one outlet in Florida, three outlets in Georgia, and five outlets in Tennessee. As a result of the foregoing transaction, these franchisee outlets became company-owned locations.

TABLE NO. 5
Projected openings as of December 31, 2025

State	Franchise Agreement Signed But Outlet Not Yet Opened	Projected New Franchised Outlets in the Next Fiscal Year (2026)	Projected New Company-Owned Outlets in the Next Fiscal Year (2026)
Alabama	2	2	0
Alaska	1	1	0
Arkansas	2	1	0
Arizona	2	1	0
California	22	12	0
Colorado	4	1	0
Connecticut	0	0	0
Delaware	1	1	0
Florida	18	8	0
Georgia	9	1	0
Hawaii	1	0	0
Idaho	2	1	0
Illinois	12	8	0
Indiana	4	2	0
Iowa	7	4	0
Kansas	3	1	0
Kentucky	3	1	0
Louisiana	1	1	0
Maryland	3	2	0
Massachusetts	6	3	0
Michigan	1	1	0
Minnesota	1	0	0

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<u>Missouri</u>	<u>1</u>	<u>0</u>	<u>0</u>
<u>Mississippi</u>	<u>0</u>	<u>0</u>	<u>0</u>
<u>Montana</u>	<u>2</u>	<u>2</u>	<u>0</u>
<u>Nebraska</u>	<u>1</u>	<u>1</u>	<u>0</u>
<u>Nevada</u>	<u>0</u>	<u>0</u>	<u>0</u>
<u>New Hampshire</u>	<u>0</u>	<u>0</u>	<u>0</u>
<u>New Jersey</u>	<u>5</u>	<u>2</u>	<u>0</u>
<u>New Mexico</u>	<u>3</u>	<u>1</u>	<u>0</u>
<u>New York</u>	<u>10</u>	<u>6</u>	<u>0</u>
<u>North Carolina</u>	<u>12</u>	<u>3</u>	<u>0</u>
<u>North Dakota</u>	<u>2</u>	<u>2</u>	<u>0</u>
<u>Ohio</u>	<u>10</u>	<u>3</u>	<u>0</u>
<u>Oklahoma</u>	<u>3</u>	<u>1</u>	<u>0</u>
<u>Oregon</u>	<u>2</u>	<u>2</u>	<u>0</u>
<u>Pennsylvania</u>	<u>10</u>	<u>5</u>	<u>0</u>
<u>South Carolina</u>	<u>4</u>	<u>2</u>	<u>0</u>
<u>South Dakota</u>	<u>0</u>	<u>0</u>	<u>0</u>
<u>Tennessee</u>	<u>6</u>	<u>3</u>	<u>0</u>
<u>Texas</u>	<u>28</u>	<u>12</u>	<u>0</u>
<u>Utah</u>	<u>2</u>	<u>1</u>	<u>0</u>
<u>Virginia</u>	<u>1</u>	<u>0</u>	<u>0</u>
<u>Washington</u>	<u>9</u>	<u>4</u>	<u>0</u>
<u>West Virginia</u>	<u>0</u>	<u>0</u>	<u>0</u>
<u>Wisconsin</u>	<u>4</u>	<u>3</u>	<u>0</u>
<u>Wyoming</u>	<u>0</u>	<u>0</u>	<u>0</u>
<u>Totals</u>	<u>220</u>	<u>108</u>	<u>0</u>

NOTE 1: -In the past three years, some franchisees have signed confidentiality clauses. -In some

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instances, current and former franchisees sign provisions restricting their ability to speak openly about their experience with HOTWORX Franchising, L.L.C. -You may wish to speak with current and former franchisees but be aware that not all of those franchisees will be able to communicate with you.

Exhibit C of this disclosure document contains a list of our current franchisees and the addresses and telephone number of each of their respective outlets. Exhibit D contains a list of every franchisee who had an outlet terminated, canceled, not renewed, or otherwise voluntarily or involuntarily ceased to do business under the franchise agreement during the most recently completed fiscal year or who has not communicated with the franchisor within 10 weeks of the disclosure document issuance date. If you buy this franchise, your contact information may be disclosed to other prospective or current franchisees when you leave the franchise system.

Item 21

FINANCIAL STATEMENTS

Attached to this disclosure document as Exhibit E is our audited December 31, 2023², December 31, 2024³ and December 31, 2025⁴ financial statements for HOTWORX® Franchising, LLC's prior three full fiscal years selling franchises.

Item 22

CONTRACTS

Exhibits F, G, H and I of this disclosure document contain all proposed contracts, including the following agreements:

Exhibit F – Single Unit Franchise Agreement

- Exhibit 1 – Schedule of Authorized and Approved Products and Services

- Exhibit 2 - Approved Location and Territory Addendum

- Exhibit 3 - Guaranty Agreement and Acknowledgment by Guarantor

- Exhibit 4 - Rider to Lease

- Exhibit 5 – Software License Agreement

- Exhibit 6 - Confidentiality and Non-Competition Agreement

- Exhibit 7 - Conditional Assignment of Franchisee's Telephone Numbers, Email Addresses, Social Media and Other URLs

- Exhibit 8 - Statement of Prospective Franchisee

Exhibit G - Area Development Agreement

Exhibit H - Termination of Franchise Agreement and Release Upon Transfer to An Authorized Franchisee

Exhibit I - Confidentiality Agreement

Exhibit J – Financing Agreement

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Item 23
RECEIPT

Exhibit L of this disclosure document contains a detachable document, in duplicate, acknowledging receipt of this Franchise Disclosure Document by a prospective franchisee. You should sign both copies of the Receipt. You should retain one copy for your records and return the other signed copy to: HOTWORX® Franchising, LLC, 5161 Taravella Road, Marrero, Louisiana 70072.

EXHIBIT A

**HOTWORX® FRANCHISING, LLC
FRANCHISE DISCLOSURE DOCUMENT**

LIST OF STATE ADMINISTRATORS

California Department of Financial Protection and Innovation 320 West 4th Street, Suite 750 Los Angeles, California 90013-2344 (213) 576-7500	NYS Department of Law Investor Protection Bureau 28 Liberty Street, 21st Floor New York, NY 10005 (212) 416-8222
Florida Department of Agricultural & Consumer Services Division of Consumer Services Mayo Building, Second Floor Tallahassee, Florida 32399-0800 (904) 922-2770	North Dakota Insurance & Securities Department 600 East Boulevard Avenue ~~State Capitol, Fifth Floor, Department 4014~~ Bismarck, North Dakota 58505-0510 (701) 328-~~29104712~~
Hawaii Department of Commerce and Consumer Affairs Business Registration Division 335 Merchant Street Room 203 Honolulu, HI 96813 (808) 586-2722	Oregon Department of Consumer and Business Services Division of Finance and Corporate Securities Labor and Industries Building P.O. Box 14610 Salem, Oregon 97310 (503) 378-4387
Illinois Office of Attorney General Franchise Division 500 South Second Street Springfield, Illinois 62701 (217) 782-4465	Chief Securities Examiner State of Rhode Island Dept. of Business Regulations Securities Division 1511 Pontiac Avenue Building 69-1 Cranston, Rhode Island 02920 (401) 222-3048
Indiana Securities Division 302 West Washington Street Room E-111 Indianapolis, Indiana 46204 (317) 232-6531	South Dakota Division of Insurance Securities Regulation 124 S. Euclid, Suite 104 Pierre, SD 57501 (605) 773-3563

Kentucky Office of the Attorney General Consumer Protection Division 1024 Capital Center Drive, Suite 200 Frankford, Kentucky 40601 (502) 696-5389	Texas Secretary of State Statutory Document Section P.O. Box 12887 Austin, Texas 78711 (512) 463-5600
State of Maryland Office of the Attorney General Division of Securities 200 St. Paul Place, 20 th Floor Baltimore, Maryland 21202 (410) 576-6360	State of Utah Division of Consumer Protection P.O. Box 45804 Salt Lake City, Utah 84145-0804 (801) 530-6601
Michigan Attorney General's Office Consumer Protection Division Attn: Franchise Section G. Mennen Williams, Bldg., First Floor Lansing, Michigan 48933 (517) 335-7567	Virginia State Corporation Commission Division of Securities and Retail Franchising 1300 East Main Street, 9 th Floor Richmond, Virginia 23219 (804) 371-9276
Minnesota Department of Commerce 85 7 th Place East, Suite 280 St. Paul, Minnesota 55101-2198 (651) 539-1600	State of Washington Securities Division Department of Financial Institutions PO Box 41200 Olympia, WA 98504-1200 (360) 902-8769
Nebraska Department of Banking and Finance P.O. Box 95006 1526 K Street, Suite 300 Lincoln, Nebraska 68508-5006 (402) 471-3445	Wisconsin Division of Securities 101 East Wilson Street, 4 Floor Madison, Wisconsin 53703 (608) 266-3431

EXHIBIT B

**HOTWORX® FRANCHISING, LLC
FRANCHISE DISCLOSURE DOCUMENT
AGENTS FOR SERVICE OF PROCESS**

California Department of Financial Protection and Innovation 320 West 4th Street Los Angeles, CA 90013-2344	New York Secretary of State 99 Washington Avenue Albany, NY 12231
Hawaii Department of Commerce and Consumer Affairs Business Registration Division Commissioner of Securities 335 Merchant Street Room 203 Honolulu, HI 96813	North Dakota North Dakota Insurance & Securities Department 600 East Boulevard Avenue, Dept. 401 State Capitol, Fifth Floor Bismarck, North Dakota 58505-~~0510~~ (701) 328-29104712
Illinois Office of the Attorney General 500 South Second Street Springfield, IL 62701	Rhode Island Director of Department of Business Regulation 1511 Pontiac Avenue John O. Pastore Complex – Building 69-1 Cranston, Rhode Island 02920
Indiana Secretary of State Securities Division 302 West Washington Street Indianapolis, IN 46204	South Dakota Division of Insurance Securities Regulation 124 S. Euclid, Suite 104 Pierre, SD 57501
Maryland Maryland Securities Commissioner 200 St. Paul Place Baltimore, MD 21202	Virginia Clerk of the State Corporation Commission 1300 East Main Street, First Floor Richmond, VA 23219
Michigan Corporations and Securities Bureau of the Department of Commerce 611 W. Ottawa P.O. Box 30004 Lansing, MI 48909	Washington Department of Financial Institutions 150 Israel Road Tumwater, WA 98501

Minnesota Commissioner of Commerce Department of Commerce 85 7th Place East, Suite 280 St. Paul, MN 55101-2198	Wisconsin Commissioner of Securities 101 East Wilson Street, 4th Floor Madison, WI 53702

ATTORNEY WORK PRODUCT

EXHIBIT C

**HOTWORX® FRANCHISING, LLC
FRANCHISE DISCLOSURE DOCUMENT**

LIST OF FRANCHISEES

*Displays the state-by-state list of all Franchise Outlets

<u>Location Code</u>	<u>Franchisee Name</u>	<u>Contact</u>	<u>Franchisee Email</u>	<u>Franchisee Phone</u>	<u>Location Address</u>
ALABAMA					
<u>AL0001</u>	<u>Austin Fitness LLC</u> ~~John Mark Ware~~	John Mark Ware (Note 1)	mark.ware@hotworx.net	(205) 710-7475	1306 University Blvd Tuscaloosa, AL 35401
<u>AL0002</u>	<u>Longhorn Partners LLC</u> ~~John Mark Ware~~	John Mark Ware (Note 1)	mark.ware@hotworx.net	(205) 502-7898	2000 5th Ave South Birmingham, AL
<u>AL0006</u>	<u>Hot Tulips, LLC</u>	Arria Hines Danica Kempinski (Note 1)	arria.hines@hotworx.net danica.kempinski@hotworx.net	(205) 502-7511	790 Montgomery Hwy Vestavia Hills, AL 35216
<u>AL0008</u>	<u>HottieHott, LLC</u>	Angela Mott Burgess (Note 1)	angela.burgess@hotworx.net	(334) 440-8111	7252 Halcyon Park Dr. Montgomery, AL 36117
<u>AL0009</u>	<u>Kevin Darick Sargent</u> <u>Kristen Sargent</u>	Kevin Darick Sargent Kristen Sargent	kevin.sargent@hotworx.net kristen.sargent@hotworx.net	(205) 767-6767	106 South Chalkville Road Trussville, AL 35173
<u>AL0017</u>	<u>Mae2Motiv8u 4 LLC</u> ~~Missy and Gigi, LLC~~	Ann Marie Cerise, Melissa Grubbs (Note 1) ~~Nina Snider~~ ~~Missy Beasley~~	AnnMarie.Cerise@hotworx.net et, Melissa.Grubbs@hotworx.net ~~nina.snider@hotworx.net~~ ~~missy.beasley@hotworx.net~~	(205) 438-6363	2786 John Hawkins Pkwy Hoover, AL 35244

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<u>AL0018</u>	<u>Angela Mott Buress John Burgess</u>	<u>Angela Mott Burgess John Burgess (Note 1)</u>	Angela.burgess@hotworx.net John.burgess@hotworx.net	(334) 649-8618	<u>1876 East Main St. Prattville, AL 36066</u>
<u>AL0020</u>	<u>Sierra Knox PKLT, LLC</u>	<u>Sierra Knox John Sykes Christopher Tysor</u>	sierra.knox@hotworx.net john.sykes@hotworx.net ; chris.tysor@hotowrx.net	(256) 325-2456	<u>419 John Henry Way Madison, AL 35757</u>
<u>AL0024</u>	<u>Lane Works, LLC</u>	<u>Gregory Lane Amy Lane (Note 1)</u>	gregory.lane@hotworx.net amy.lane@hotworx.net	(334) 734-2762	<u>234 N Gay St Auburn, AL 36830</u>
<u>AL0025</u>	<u>MMG Wellness, LLC</u>	<u>Aron Tetsu Matsuyama Abigail Matsuyama</u>	aron.matsuyama@hotworx.net etabby.matsuyama@hotworx.net	(256) 513-5688	<u>4800 Whitesburg Dr Huntsville, LA 35808</u>
<u>AL0026</u>	<u>MLC Studios, LLC</u>	<u>Michael Gene Cruse Lauren Cruse</u>	michael.cruse@hotworx.net lauren.cruse@hotworx.net	(205) 494-7370	<u>611 Doug Baker Blvd. Suite 114 Birmingham, AL 35242</u>
<u>AL0027</u>	<u>Heather Hunt CJ Hunt</u>	<u>Heather Hunt CJ Hunt</u>	heather.hunt@hotworx.net cj.hunt@hotworx.net	(251) 332-2042	<u>160 Cotton Creek Drive Gulf Shores, AL 36542</u>
<u>AL0028</u>	<u>RIS Enterprises, LLC</u>	<u>Samantha Daigre Kendrick Jonat han Kendrick (Note 1)</u>	sam.kendrick@hotworx.net jonathan.kendrick@hotworx.net	(251) 219-0006	<u>4364 Old Shell Rd. Suite 5A Mobile, AL 36608</u>
<u>AL0029</u>	<u>DSW Realty & Investments Corp</u>	<u>Derrick Shafter Williams</u>	derrick.williams@hotworx.net	(504) 616-9100	<u>375 Lime Quarry Rd Suite 100 Madison, AL 35758</u>
<u>AL0032</u>	<u>RIS 2 Enterprises LLC</u>	<u>Samantha Daigre Kendrick Jonathan Kendrick (Note 1)</u>	sam.kendrick@hotworx.net jonathan.kendrick@hotworx.net	(251) 219-0006	<u>28588 Hwy 98 Ste 1 Daphne, AL 36526</u>

<u>AL0035</u>	<u>Infrared Fitness, LLC</u>	<u>Sharon Elizabeth Hensel</u> <u>Scott Hensel</u>	<u>sharon.hensel@hotworx.net</u> , <u>scott.hensel@hotworx.net</u>	(251) <u>999-6665</u>	<u>740 Schillinger Rd. S. Unit B7 Mobile, AL 36695</u>
ARKANSAS					
<u>AR0001</u>	<u>McNamara Personal Services, LLC</u>	<u>Michael McNamara (Note 1)</u>	<u>michael.mcnamara@hotworx.net</u>	(501) <u>909-5102</u>	<u>20320 I-30 North Benton, AR 72019</u>
<u>AR0002</u>	<u>Michael McNamara</u> <u>Sahil Hameerani</u> <u>Taylor Crews</u> <u>Joshua Wade Crews</u>	<u>Michael McNamara</u> <u>Sahil Hameerani</u> <u>Taylor Crews</u> <u>Joshua Wade Crews</u> (Note 1)	<u>michael.mcnamara@hotworx.net</u> <u>sahil.hameerani@hotworx.net</u> <u>taylor.crews@hotworx.net</u> <u>wade.crews@hotworx.net</u>	(479) <u>249-9015</u>	<u>3484 W. Wedington Fayetteville, AR 72704</u>
<u>AR0003</u>	<u>Michael McNamara</u> <u>Sahil Hameerani</u> <u>Taylor Crews</u> <u>Joshua Wade Crews</u>	<u>Michael McNamara</u> <u>Sahil Hameerani</u> <u>Taylor Crews</u> <u>Joshua Wade Crews</u> (Note 1)	<u>michael.mcnamara@hotworx.net</u> <u>sahil.hameerani@hotworx.net</u> <u>taylor.crews@hotworx.net</u> <u>wade.crews@hotworx.net</u>	(479) <u>278-2865</u>	<u>4305 S. Pleasant Crossing Blvd Rogers, AR 72758</u>
<u>AR0004</u>	<u>Michael McNamara</u> <u>Sahil Hameerani</u> <u>Taylor Crews</u> <u>Joshua Wade Crews</u>	<u>Michael McNamara</u> <u>Sahil Hameerani</u> <u>Taylor Crews</u> <u>Joshua Wade Crews</u> (Note 1)	<u>michael.mcnamara@hotworx.net</u> <u>sahil.hameerani@hotworx.net</u> <u>taylor.crews@hotworx.net</u> <u>wade.crews@hotworx.net</u>	(479) <u>367-2760</u>	<u>1702 S Walton Blvd Bentonville, AR 72712</u>
<u>AR0005</u>	<u>MMJD Investments, LLC</u>	<u>Joe Dowd</u> <u>Michael McNamara (Note 1)</u>	<u>joe.dowd@hotworx.net</u> <u>michael.mcnamara@hotworx.net</u>	(501) <u>920-4705</u>	<u>12911 Cantrell Rd. Little Rock, AR 72212</u>
<u>AR0008</u>	<u>SOL FIT LLC</u>	<u>Jennifer Pruitt</u> <u>Jonathan Pruitt (Note 1)</u>	<u>jennifer.pruitt@hotworx.net</u> <u>jonathan.pruitt@hotworx.net</u>	(479) <u>209-6575</u>	<u>4300 Rogers Ave</u>

					Fort Smith, AR 72903
AR0009	Fitbiz 1 Co	Theresa Johnson Tim Johnson (Note 1)	theresa.johnson@hotworx.net t.johnson@hotworx.net	(870) 972-8646	1107 W. Parker Rd Jonesboro, AR 72404
AR0010	Fitbiz 2 Co	Theresa Johnson Tim Johnson (Note 1)	theresa.johnson@hotworx.net t.johnson@hotworx.net	(870) 919-0249	3800 East Johnson Avenue Jonesboro, AR 72401
AR0011	Fitbiz 3 Co	Theresa Johnson Tim Johnson (Note 1)	theresa.johnson@hotworx.net t.johnson@hotworx.net	(501) 273-4345	2501 Dave Ward Dr Conway, AR 72034
AR0014	Stevenson Holdings, LLC	Kelly Stevenson Dan Stevenson	kelly.stevenson@hotworx.net dan.stevenson@hotworx.net	(479) 318-2584	7322 Sunset Ave Springdale, AR 72762
AR0020	AFFINITY CONCEPTS LLC	Jennifer Pruitt Jonathan Pruitt Dawn Bartholomew (Note 1)	jennifer.pruitt@hotworx.net dawn.bartholomew@hotworx.net jonathan.pruitt@hotworx.net	(479) 209-6575 (479) 242-8575	3071 N College Ave Fayetteville, AR 72703
ARIZONA					
AZ0010	Juan Soto Stephanie Soto Phil Harker Nicole Harker Melissa Snow David Snow	Juan Soto Stephanie Soto Phil Harker Nicole Harker Melissa Snow David Snow (Note 1)	juan.soto@hotworx.net stephanie.soto@hotworx.net phil.harker@hotworx.net nicole.harker@hotworx.net melissa.snow@hotworx.net david.snow@hotworx.net	(623) 289-8885	1729 N Dysart Rd Avondale, AZ 85392
AZ0012	Sweat 4 Health, LLC	Kristi Barnett (Note 1)	kristi.barnett@hotworx.net	(520) 638-7704	7575 W. Twin Peaks Rd. Tucson, AZ 85743
AZ0013	Sweat4Life, LLC	Kristi Barnett (Note 1)	kristi.barnett@hotworx.net	(520) 476-7264	5340 E Broadway Blvd Tucson, AZ 85711
AZ0014	CHISELED, LLC	Jason Pack Daynia Pack	jason.pack@hotworx.net daynia.pack@hotworx.net	(602) 609-4328	1135 E. Apache Blvd

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					Tempe, AZ 85281
AZ0017	HOTBODY SCIENCE LLC	Rodney Brown Angela Christopher Robbins (Note 1)	rodney.brown@hotworx.net angela.robbs@hotworx.net	(480) 597-5206	29850 N Tatum Blvd Cave Creek, AZ 85331
AZ0018	Pure Body Science, LLC	Rodney Brown Angela Christopher Robbins (Note 1)	rodney.brown@hotworx.net angela.robbs@hotworx.net	(480) 207-1187	2040 S. Alma School Rd. Chandler, AZ 85286
AZ0021	KD Strategies, Inc.	Dean Janke Kelly Janke (Note 1)	dean.janke@hotworx.net kelly.janke@hotworx.net	(480) 306-6728	8660 E Shea Blvd Scottsdale, AZ 85260
AZ0026	BAMMOVATI ON, LLC	Amber Buehrle	amber.buehrle@hotworx.net	(602) 501-0301	4747 E Bell Rd Phoenix, AZ 85032
AZ0028	125 DEGREES LLC	Katherine Proffitt Darin Toone (Note 1)	katproffitt@hotworx.net darin.toone@hotworx.net	(602) 612-2448	1221 E Northern Ave., Phoenix, AZ 85020
AZ0032	125 DEGREES LLC	Laura Newcomb	laura.newcomb@hotworx.net	(480) 525-6187	143 E Germann Rd, Gilbert, AZ 85297
AZ0035	AWOLF HW1 LLC	Lacey Cathura Caputo Alex Caputo (Note 1)	lacey.caputo@hotworx.net alex.caputo@hotworx.net	(602) 898-4468	7131 S. Val Vista Dr., Unit 1 Suite 101-102 Gilbert, AZ 85298
AZ0039	SWEATY VENTURES OLD TOWN, LLC	Rebecca Lynn Dillon Kylee Bre O'Connell	becky.dillon@hotworx.net kylee.oconnell@hotworx.net	(480) 482-7075	2765 N Scottsdale Rd, Scottsdale, AZ 85257

<u>AZ0045</u>	<u>Saravanan Mathivanan Chitra Krishnamurthy</u>	<u>Saravanan Mathivanan Chitra Krishnamurthy</u>	<u>saravanan.mathivanan@hotmail.com</u> <u>chitra.krishnamurthy@hotmail.com</u>	<u>(623) 265-6302</u>	<u>20249 N 67th Ave, Glendale, AZ 85308</u>
<u>AZ0048</u>	<u>JOSEPH KACZOR AND STEPHANIE KACZOR, LLC</u>	<u>Joseph Kaczor Stephanie Kaczor (Note 1)</u>	<u>joseph.kaczor@hotmail.com</u> <u>stephanie.kaczor@hotmail.com</u>	<u>(520) 448-2552</u>	<u>3400 E Speedway BLVD Suite 116/118 Tucson, AZ 85716</u>
CALIFORNIA					
<u>CA0001</u>	<u>Brian Alan Lancioni Bridget Lancioni</u>	<u>Brian Alan Lancioni Bridget Lancioni</u>	<u>brian.lancioni@hotmail.com</u> <u>bridget.lancioni@hotmail.com</u>	<u>(949) 269-2001</u>	<u>30652 Santa Margarita Pkwy Rancho Santa Margarita, CA 92688</u>
<u>CA0002</u>	<u>Dan Keefe</u>	<u>Dan Keefe (Note 1)</u>	<u>dan.keefe@hotmail.com</u>	<u>(909) 657-2323</u>	<u>3560 Grand Ave Chino Hills, CA 91709</u>
<u>CA0007</u>	<u>MOVIMENTUM, INC.</u>	<u>David Heindel Mary Jo Heindel (Note 1)</u>	<u>david.heindel@hotmail.com</u> <u>maryjo.heindel@hotmail.com</u>	<u>(408) 320-1030</u>	<u>54 W Santa Clara St. San Jose, CA 95113</u>
<u>CA0010</u>	<u>IntraFit Corp.</u>	<u>Dolf Renaud April Joy Lowe (Note 1)</u>	<u>dolf.renaud@hotmail.com</u> <u>april.lowe@hotmail.com</u>	<u>(424) 257-8053</u>	<u>20020-A Hawthorne Blvd Torrance, CA 90503</u>
<u>CA0024</u>	<u>J Lynn Inc.</u>	<u>Scott Schwantes Jill Schwantes (Note 1)</u>	<u>scott.schwantes@hotmail.com</u> <u>jill.schwantes@hotmail.com</u>	<u>(559) 900-9679</u>	<u>1127 N. Willow Ave. Clovis, CA 93611</u>
<u>CA0025</u>	<u>125 Degrees Inc.</u>	<u>Scott Schwantes Jill Schwantes (Note 1)</u>	<u>scott.schwantes@hotmail.com</u> <u>jill.schwantes@hotmail.com</u>	<u>(559) 900-1515</u>	<u>3780 Shaw Ave Suite 101, Clovis, CA 93619</u>
<u>CA0030</u>	<u>Aventurine Incorporated</u>	<u>Sunny Edmisten (Note 1)</u>	<u>sunny.edmisten@hotmail.com</u>	<u>(916) 886-2886</u>	<u>1509 Blue Oaks Blvd</u>

					Roseville, CA 95747
CA0036	Feel The Burn, LLC DBA Hotworx	Christian Nunag Joanne Nunag	christian.nunag@hotworx.net joanne.nunag@hotworx.net	(714) 671-8984	1024 E Bastanchury Rd. Fullerton, CA 92835
CA0038	HW1, LLC	Justin Perry Corina Perry (Note 1)	justin.perry@hotworx.net corina.perry@hotworx.net	(909) 245-0555	9920 Alabama street Redlands, CA 92374
CA0039	HW 2 LLC	Justin Perry Corina Perry (Note 1)	justin.perry@hotworx.net corina.perry@hotworx.net	(909) 536-2811	7305 Day Creek Blvd Suite 103 Rancho Cucamonga, CA 91739
CA0043	M&P Cal LLC	Michael Pangandian Pamela Asistio (Note 1)	michael.pangandian@hotworx.net pamela.asistio@hotworx.net	(714) 363-7818	8086 E. Santa Ana Canyon Rd. Anaheim, CA 92808
CA0048	Gabriel Latino	Gabriel Latino	gabriel.latino@hotworx.net	(619) 346-4935	70 Town Center Pkwy Suite B Santee, CA 92071
CA0050	Fuego Fitness, Inc	Traci Dykstra Andy Dykstra Debbie Hatch	traci.dykstra@hotworx.net andy.dykstra@hotworx.net debbie.hatch@hotworx.net	(559) 623-9564	2226 S Mooney Blvd, Unit A13 Visalia, CA 93277
CA0053	IR Fitness Studio, LLC	Erica Graziosa	erica.graziosa@hotworx.net	(949) 674-5400	1835 Newport Blvd Suite D-150 Costa Mesa, CA 92627
CA0054	JJD ELK GROVE LLC	John Heintz Jacqueline Roussos (Note 1)	john.heintz@hotworx.net jacqueline.roussos@hotworx.net	(916) 864-9679	5110 Laguna Blvd Elk Grove, CA 95758
CA0055	JJD FOLSOM LLC	John Heintz	john.heintz@hotworx.net	(916) 890-4798	1870 Prairie City Rd.

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		Jacqueline Roussos (Note 1)	jacqueline.roussos@hotworx.net		Suite 400 Folsom, CA 95630
CA0057	Hot River	Michael Wilkins Julie Wilkins (Note 1)	michael.wilkins@hotworx.net julie.wilkins@hotworx.net	(209) 876-2312	2251 Claribel Rd Riverbank, CA 95367
CA0059	Michael Wilkins Julie Wilkins	Michael Wilkins Julie Wilkins (Note 1)	michael.wilkins@hotworx.net julie.wilkins@hotworx.net	(209) 876-2313	2401 E Orangeburg Ave, Modesto, CA 95355
CA0062	JRD DYCUS INC	Tonya Renee Dycus Joe Ray Dycus (Note 1)	tonya.dycus@hotworx.net joe.dycus@hotworx.net	(951) 225-3305	41493 Margarita Rd. Suite G-103 Temecula, CA 92591
CA0066	Hyperion Coastal Enterprises	Mauricio R. Munoz Jhordice Munoz (Note 1)	Mauricio.munoz@hotworx.net Jhordice.munoz@hotworx.net	(310) 622-1306	28146 S. Western Ave San Pedro, CA 90732
CA0067	Jeremy Mehling Britney Mehling Shane Mehling	Jeremy Mehling Britney Mehling Shane Mehling	jeremy.mehling@hotworx.net britney.mehling@hotworx.net shane.mehling@hotworx.net	(559) 608-3224	7089 N. Marks Avenue Fresno, CA 93711
CA0068	K & S BODYWORX	Kevin Mathew Nunes Stephanie Nunes (Note 1)	kevin.nunes@hotworx.net stephanie.nunes@hotworx.net	(925) 350-7447	5865 Lone Tree Way Suite N Antioch, CA 94531
CA0071	Sharp Fitness, Inc	Jeffrey Sharp Katie Sharp (Note 1)	jeff.sharp@hotworx.net katie.sharp@hotworx.net	(661) 298-3700	24599 Copper Hill Dr. Santa Clarita, CA 91354
CA0076	MBF Fitness LLC	Courtney Marquez & Roberto Marquez Sarah & David Brewer Ana & Brandon Fahl	courtney.marquez@hotworx.net roberto.marquez@hotworx.net sarah.brewer@hotworx.net david.brewer@hotworx.net ana.fahl@hotworx.net brandon.fahl@hotworx.net	(916) 270-6995	800 Sterling Pkwy #20, Lincoln, CA 95648

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		(Note 1)			
CA0078	Dino Digiulio, LLC	Dino John DiGiulio (Note 1)	dino.digiulio@hotmail.net	(707) 474-9012	3037 Alamo Dr. Vacaville, CA 95687
CA0079	Blanca Lujan Julian Lujan	Blanca Lujan Julian Lujan	blanca.lujan@hotmail.net julian.lujan@hotmail.net	(909) 330-4265	14268 Schleisman Rd, Corona, CA 92880
CA0080	Hot Health, Inc.	Neil Lundy Nancy Lundy (Note 1)	neil.lundy@hotmail.net nancy.lundy@hotmail.net	(650) 434-6800	410 El Camino Real a, Belmont, CA 94002
CA0085	FIT41, LLC	Lorenzo Neal Kayla Wilson (Note 1)	lorenzo.neal@hotmail.net kayla.wilson@hotmail.net	(559) 207-5678	1826 W Lacey Blvd, Hanford, CA 93230
CA0090	PCNB Holdings, Inc.	Sharon Victoria Mueller Stephen Michael Mueller Jr. (Note 1)	sharon.mueller@hotmail.net michael.mueller@hotmail.net	(949) 503-2142	25612 Crown Valley Pkwy Ste. L-8 Ladera Ranch, CA 92694
CA0093	ZENTRIC STUDIO LLC	Stella Pak William Ha	stella.pak@hotmail.net william.ha@hotmail.net	(909) 972-0433	1395 Foothill Blvd, La Verne, CA 91750
CA0094	Jarrod Bradley Jenni Bradley	Jarrod Bradley Jenni Bradley	Jarrod.bradley@hotmail.net Jenni.bradley@hotmail.net	(990) 360-2033	903 W. Foothill Blvd, Suite A, Upland, CA 91786
CA0095	P & F Development Group, LLC	Jim & Julie Fick Jeff & Jennifer Press	jim.fick@hotmail.net julie.fick@hotmail.net jeff.press@hotmail.net jennifer.press@hotmail.net	(661) 360-8099	26551 Golden Valley Rd, Santa Clarita, CA 91350
CA0099	Sweat 125 LLC	Alex Rue Nicole Rue (Note 1)	alex.rue@hotmail.net nicole.rue@hotmail.net	(916) 437-4053	1911 Douglas Blvd, Roseville, CA 95661
CA0102	Moeller BBT Studio One LLC	Nancy Moeller Todd Moeller (Note 1)	nancy.moeller@hotmail.net todd.moeller@hotmail.net	(714) 795-3855	18561 Beach Blvd, Huntington

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CA0106	Sainz Enterprise Group	Michelle Anzaldua Javier Sainz (Note 1)	michelle.anzaldua@hotworx.net javier.sainz@hotworx.net	(619) 932-8812	1774 Metro Ave, Chula Vista, CA 91915
CA0109	AABA Fitness Corp.	Andrew Perry (Note 1)	andrew.perry@hotworx.net	(707) 582-8264	1415 Fulton Rd, Santa Rosa, CA 95403
CA0113	ELAN Health and Wellness LLC	Yvette Ward (Note 1)	yvette.ward@hotworx.net	(951) 530-1136	2790 Cabot Dr Unit 103, Corona, CA 92883
CA0116	Viper Transport	Manuel Martin Faizal Nisar (Note 1)	manuel.martin@hotworx.net fizal.nisar@hotworx.net	(916) 382-2245	2609 Marconi Ave, Sacramento, CA 95821
CA0120	KTR Fitness Inc	Tyler McNabb Ricky Coppo Ryan Bray	tyler.mcnabb@hotworx.net ricky.coppo@hotworx.net ryan.bray@hotworx.net	(805) 617-3748	790 Foothill Blvd, San Luis Obispo, CA 93406
CA0128	WWWorxmodesto, Inc	Jesse Wylie Wendy Wylie	jesse.wylie@hotworx.net wendy.wylie@hotworx.net	(209) 408-8209	3900 Pelandale Ave, Modesto, CA 95356
COLORADO					
CO0003	Taryn M. Weiss Mark Weiss Wanda Jean McIntosh Kevin McIntosh	Taryn M. Weiss Mark Weiss Wanda Jean McIntosh Kevin McIntosh (Note 1)	taryn.weiss@hotworx.net mark.weiss@hotworx.net wanda.mcintosh@hotworx.net kevin.mcintosh@hotworx.net	(720) 328-0039	9325 Dorchester St. Highlands Ranch, CO 80129
CO0006	Dreams & Health LLC ~~Norrie LLC~~	Amy Beth Espinosa Douglas Espinosa ~~Mark Norrid~~ ~~Natalie Norrid~~	amy.espinosa@hotworx.net douglas.espinosa@hotworx.net ~~mark.norrid@hotworx.net~~ ~~natalie.norrid@hotworx.net~~	(720) 464-5005	2420 17th St. Denver, CO 80202
CO0007	IT WORX, LLC ~~Pamela Kay Ward~~	Pamela Kay Ward Lisa Reinke	pam.ward@hotworx.net lisa.reinke@hotworx.net	(720) 216-0129	2741 West 120th Ave

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CO0010	Junktown Sweat Factory, LLC	Cynthia Mesa-Toney Jason Mesa-Toney (Note 1)	cynthia@hotworx.net jason.mesatoney@hotworx.net	(970) 462-9252	1201 Wellington Ave Suite 103 Grand Junction, CO 81501
CO0014	Be Three, LLC Rebecca Petrino Robert Petrino Bobby Petrino	Rebecca Petrino Robert Petrino Bobby Petrino (Note 1)	rebecca.petrino@hotworx.net robert.petrino@hotworx.net bobby.petrino@hotworx.net	(720) 575-9679	3000 Pearl Street Boulder, CO 80301
CO0017	Flyboys Fitness, LLC	David Bergen Ivan Ostrander Brian Whytlaw (Note 1)	david.bergen@hotworx.net ivan.ostrander@hotworx.net brianw@swcctx.com	(719) 413-8530	7636 Dublin Blvd. Colorado Springs, CO 80923
CO0023	Evergreen & Co. Studios, LLC	Caley Jones Cody Jones	caley.jones@hotworx.net cody.jones@hotworx.net	(303) 835-1247	34 E Allen St Castle Rock, CO 80108
CO0024	GLN Fitness, LLC	Antony Nicholas Amy Nicholas (Note 1)	antony.nicholas@hotworx.net amy.nicholas@hotworx.net	(303) 529-3645	8936 W. Bowles Ave., Unit A Littleton, CO 80123
CO0027	Antony Nicholas Amy Nicholas	Antony Nicholas Amy Nicholas James Sparks Jillian Sparks	Antony.Nicholas@hotworx.net Amy.Nicholas@hotworx.net james.sparks@hotworx.net jillian.sparks@hotworx.net	(720) 328-6217	12919 Stroh Ranch Way Parker, CO 80134
CO0029	Sarah Nicole Augenstein	Sarah Nicole Augenstein Emily Ball Cody Ball	sarah.augenstein@hotworx.net emily.ball@hotworx.net cody.ball@hotworx.net	(970) 451-5332	4629 Centerplace Dr Greeley, CO 80634
CO0032	Christopher Alan Pfanstiel	Christopher Alan Pfanstiel	christopher.pfanstiel@hotworx.net	(970) 893-8935	1123 Eagle Drive Loveland, CO 80537

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<u>CO0036</u>	<u>Jennifer Young</u> <u>Raymond</u> <u>Young</u>	<u>Jennifer Young</u> <u>Raymond Young</u>	<u>jennifer.young@hotworx.net</u> <u>raymond.young@hotworx.net</u>	<u>(720)</u> <u>446-0206</u>	<u>12308 W 64th</u> <u>Ave.</u> <u>Arvada, CO</u> <u>80004</u>
<u>CO0037</u>	<u>Jennifer Young</u> <u>Raymond</u> <u>Young</u>	<u>Jennifer Young</u> <u>Raymond Young</u>	<u>jennifer.young@hotworx.net</u> <u>raymond.young@hotworx.net</u>	<u>(720)</u> <u>445-0201</u>	<u>8785 Sheridan</u> <u>Blvd.</u> <u>Westminster,</u> <u>CO</u> <u>80003</u>
<u>CO0047</u>	<u>Sundee Fogerty</u>	<u>Sundee Fogerty</u>	<u>Sundee.fogerty@hotworx.net</u>	<u>(303)</u> <u>414-5056</u>	<u>12792 W</u> <u>Alameda Pky</u> <u>Unite C</u> <u>Lakewood,</u> <u>CO 80228</u>
<u>CO0048</u>	<u>Warrior</u> <u>Ventures, Inc.</u>	<u>Chad Rodine</u> <u>Heather Rodine</u> <u>(Note 1)</u>	<u>chad.rodine@hotworx.net</u> <u>heather.rodine@hotworx.net</u>	<u>(303)</u> <u>285-2296</u>	<u>1180 S</u> <u>Buckley Rd.</u> <u>Aurora, CO</u> <u>80017</u>
<u>CO0051</u>	<u>THE NEXT</u> <u>EPISODE LLC</u>	<u>Cynthia Mesa-</u> <u>Toney</u> <u>Jason Mesa-</u> <u>Toney</u> <u>(Note 1)</u>	<u>cynthia@hotworx.net</u> <u>jason.mesatoney@hotworx.net</u>	<u>(970)</u> <u>818-5867</u>	<u>1337 Mayfly</u> <u>Dr, Montrose,</u> <u>CO 81401</u>
<u>CO0054</u>	<u>Leadership</u> <u>Work(s) LLC</u> <u>DBA</u> <u>HOTWORX</u> <u>Studio CO</u> <u>0054</u>	<u>Jason Passe</u> <u>Cristina Rui</u>	<u>jason.passe@hotworx.net</u> <u>cristina.rui@hotworx.net</u>	<u>(970)</u> <u>568-5557</u>	<u>2815 E</u> <u>Harmony Rd</u> <u>Suite 104 Fort</u> <u>Collins, CO</u> <u>80528</u>
<u>CO0055</u>	<u>Shannon</u> <u>Gettman</u> <u>Ponna Ly</u> <u>Kelly Charles</u> <u>Lewis</u>	<u>Shannon</u> <u>Gettman</u> <u>Ponna Ly</u> <u>Kelly Charles</u> <u>Lewis</u>	<u>shannon.gettman@hotworx.net</u> <u>ponna.ly@hotworx.net</u> <u>kelly.lewis@hotworx.net</u>	<u>(970)</u> <u>460-0365</u>	<u>4184 Saint</u> <u>Cloud Dr</u> <u>Suite 102</u> <u>Loveland, CO</u> <u>80538</u>
<u>CO0057</u>	<u>HavenHill</u> <u>Group LLC</u>	<u>Jennifer Anmari</u> <u>Young</u> <u>Raymond Fisher</u> <u>Young II</u>	<u>jennifer.young@hotworx.net</u> <u>ray.young@hotworx.net</u>	<u>(720)</u> <u>716-3955</u>	<u>18320</u> <u>Cottonwood</u> <u>Drive, Unit</u>

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CO0058	Spirited Rowan LLC	Amber Hogan (Note 1)	amber.hogan@hotworx.net	(970) 650-0319	2607 Main Ave Durango, CO 81301
CO0059	McKayle - Windsor LLC	McKay Crist Kayle Crist (Note 1)	mckay.crist@hotworx.net; kayle.crist@hotworx.net	(970) 212-5040	407 Pointe Plz Drive Building 2 Unit B Windsor, CO 80550
CO0062	Curtis Worx LLC	Ian Curtis Sarah Curtis	ian.curtis@hotworx.net; sarah.curtis@hotworx.net	(720) 923-7159	6140 S Gun Club Rd Unit I-4 Aurora, CO 80016
CONNECTICUT					
CT0002	Heather McHugh	Heather McHugh (Note 1)	heather.mchugh@hotworx.net	(860) 500-1028	140 Glastonbury Blvd, Glastonbury, CT 06033
FLORIDA					
FL0001	SAUNA & WELLNESS WELLINGTO N LLC	Todd Gilmore Tania Gilmore (Note 1)	todd.gilmore@hotworx.net tania.gilmore@hotworx.net	(561) 342-1566	860-2 S State Rd 7 Royal Palm Beach, FL 33414
FL0004	HX UF LLC ~~Tonie Knapp Caruso~~ ~~Dennis Caruso~~	Tonie Knapp Caruso Dennis Caruso (Note 1)	tonie.knapp@hotworx.net dennis.caruso@hotworx.net	(352) 505-6211	3265 SW 34th St, Gainesville, FL 32608
FL0005	SRH Orlando, LLC	Tyson Voelkel Christy Voelkel Alan Mitchell Nick Zervis Kyle Kane Juan Soto Phil Harker Juan Soto Stephanie Soto Adam Robertson Ruth Robertson Phil Harker	juan.soto@hotworx.net phil.harker@hotworx.net Tyson.voelkel@hotworx.net Christy.voelkel@hotworx.net Alan.mitchell@hotworx.net Nick.zervis@hotworx.net Kyle.kane@hotworx.net juan.soto@hotworx.net stephanie.soto@hotworx.net adam.robertson@hotworx.net ruth.robertson@hotworx.net	(407) 376-6773	11650 University Blvd-2 Orlando, FL 32836

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FL0006	HX College Ave. LLC ~~Tonie Knapp Caruso~~ ~~Dennis Caruso~~	Tonie Knapp Caruso Dennis Caruso (Note 1)	tonie.knapp@hotworx.net dennis.caruso@hotworx.net	(850) 807-0100	444 W. College Ave. Tallahassee, FL 32301
FL0007	Crescent City Cubans, LLC ~~Holly Marietta & Anthony Walker~~	Holly Marietta Anthony Walker (Note 1)	Holly.marietta@hotowrx.net Anthony.Walker@hotworx.net	(786) 806-6819	9012 S. Dadeland Blvd. Miami, FL 33156
FL0010	Just Burn More, LLC	Matt Bater Sheila Bater (Note 1)	matt.bater@hotworx.net sheila.bater@hotworx.net	(407) 654-7515	16045 New Independence Parkway Winter Garden, FL 34787
FL0011	Just Burn More 2 LLC	Matt Bater Sheila Bater (Note 1)	matt.bater@hotworx.net sheila.bater@hotworx.net	(407) 956-4350	9123 Naroosee Road Orlando, FL 32827
FL0012	Bater Enterprise Inc.	Matt Bater Sheila Bater (Note 1)	matt.bater@hotworx.net sheila.bater@hotworx.net	(352) 574-6233	1790 E. Highway 50 Clermont, FL 34711
FL0013	HOT BODYWORX, LLC	Barry Halprin Janine Halprin	barry.halprin@hotworx.net janine.halprin@hotworx.net	(954) 547-7457	130 NE 4th St. Fort Lauderdale, FL 33301
FL0016	S.E.D. Fitness LLC	Rob Lavielle Ellen LaVielle Stacy Ryan	rob.lavielle@hotworx.net ellen.lavielle@hotworx.net stacy.ryan@hotworx.net	(813) 415-2254	2208 South Dale Marby Hwy Tampa, FL 33629
FL0021	ANYTIME WORX, LLC	Michael Buoncore	michael.buoncore@hotworx.net	(561) 284-6048	3980 Northlake Blvd Palm Beach Gardens, FL 33403

<u>FL0025</u>	<u>Williamson Fitness, LLC</u>	<u>Sharon Williamson</u> <u>Phil Williamson Sr.</u> <u>Phil Williamson Jr.</u> <u>Jessica Williamson</u> <u>(Note 1)</u>	<u>sharon.williamson@hotworx.net</u> <u>phil.williamson.sr@hotworx.net</u> <u>phil.williamson.jr@hotworx.net</u> <u>jessica.williamson@hotworx.net</u>	(954) 534-7877	<u>17091 Pines Blvd</u> <u>Pembroke Pines, FL 33027</u>
<u>FL0026</u>	<u>Williamson Fitness 2, LLC</u>	<u>Sharon Williamson</u> <u>Phil Williamson Sr.</u> <u>Phil Williamson Jr.</u> <u>Jessica Williamson</u> <u>(Note 1)</u>	<u>sharon.williamson@hotworx.net</u> <u>phil.williamson.sr@hotworx.net</u> <u>phil.williamson.jr@hotworx.net</u> <u>jessica.williamson@hotworx.net</u>	(954) 255-3025	<u>4677 N University Dr.</u> <u>Coral Springs, FL 33067</u>
<u>FL0027</u>	<u>WF3, LLC</u>	<u>Sharon Williamson</u> <u>Phil Williamson Sr.</u> <u>Phil Williamson Jr.</u> <u>Jessica Williamson</u> <u>(Note 1)</u>	<u>sharon.williamson@hotworx.net</u> <u>phil.williamson.sr@hotworx.net</u> <u>phil.williamson.jr@hotworx.net</u> <u>jessica.williamson@hotworx.net</u>	(954) 533-5516	<u>13654 W State Rd 84, Davie,</u> <u>FL 33325</u>
<u>FL0028</u>	<u>Nadia M. Luttner</u>	<u>Nadia M. Luttner</u>	<u>nadia.luttner@hotworx.net</u>	(561) 770-7330	<u>1000 N. Congress Ave</u> <u>Boynton Beach, FL 33426</u>
<u>FL0030</u>	<u>B Squared Holdings LLC</u>	<u>Bill Dunn</u> <u>Beth Monaghan</u>	<u>bill.dunn@hotworx.net</u> <u>beth.monaghan@hotworx.net</u>	(904) 518-5962	<u>4413 Town Center Parkway</u> <u>Jacksonville, FL 32246</u>
<u>FL0033</u>	<u>JEREMIAS FITNESS LLC</u> <u>LLCRONDIE LLC</u>	<u>Diane Jeremias</u> <u>(Note 1)</u> <u>Veronica Thompson</u> <u>Andie Ritchie</u>	<u>diane.jeremias@hotworx.net</u> <u>veronica.thompson@hotworx.net</u> <u>andie.ritchie@hotworx.net</u>	(727) 500-1468	<u>2719 Gulf to Bay Blvd</u> <u>Clearwater, FL 33759</u>

FL0034	Josie J LLC ~~Diane Jeremias~~ ~~Billy Jeremias~~	Diane Jeremias Billy Jeremias	diane.jeremias@hotworx.net billy.jeremias@hotworx.net	(813) 427-9328	13705 N. Dale Mabry Hwy Tampa, FL 33618
FL0038	HOTBOX ADVENTURE S, LLC	Laura Lee Toerge ~~Debra Upright~~ ~~Scott Upright~~ ~~(Note 1)~~	laura.toerge@hotworx.net ~~debra.upright@hotworx.net~~ ~~scott.upright@hotworx.net~~	(813) 926-9229	16232 SR54 Odessa, FL 33556
FL0039	DETOX HOTBOX, LLC	Debra Upright Scott Upright ~~(Note 1)~~	debra.upright@hotworx.net scott.upright@hotworx.net	(813) 373-3307	7020 Big Bend Rd #103, Gibsonton, FL 33534
FL0048	HWSP STUDIO ONE, LLC	Alex Simpson Alexandra Simpson	alex.simpson@hotworx.net alexandra.simpson@hotworx.net	(727) 498-3820	4611 4th St N St. Petersburg, FL 33703
FL0052	J.A.M. HEALTH & FITNESS, LLC	Kassandra Lower Jessica Lower	kassandra.lower@hotworx.net jessica.lower@hotworx.net	(561) 461-1276	327 Plaza Real Boca Raton, FL 33432
FL0057	Warrior Wellness 102, LLC	Mary Robinson Jeffrey Ruiz ~~(Note 1)~~	mary.robinson@hotworx.net jeffrey.ruiz@hotworx.net	(407) 214-8060	1130 Townpark Ave Lake Mary, FL 32746
FL0062	Mitchell Hot Ventures LLC	Vincent Mitchell Ashley Mitchell ~~(Note 1)~~	vincent.mitchell@hotworx.net ashley.mitchell@hotworx.net	(239) 558-3072	9345 6 mile cypress pkwy #155 Fort Myers FL 33966
FL0063	Hot Sauna Fitness, LLC	Vincent Mitchell Ashley Mitchell ~~(Note 1)~~	vincent.mitchell@hotworx.net ashley.mitchell@hotworx.net	(239) 785-3388	10950 Eagle Village Dr, Fort Myers, FL 33913
FL0069	Thibodeaux Investments, LLC	Aaron Thibodeaux Jamie Thibodeaux	aaron.thibodeaux@hotworx.net jamie.thibodeaux@hotworx.net	(904) 436-5040	45 Durbin Pavilion Dr Ste. 104 St. Johns, FL 32259
FL0078	Debra Dotson	Debra Dotson	Deb.dotson@hotworx.net	(850) 565-5055	840 Gulf Breeze Pkwy

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FL0079	Creation Wellness Group	Nathan Charles Marks Katryna Anne Marks (Note 1)	nathan.marks@hotworx.net katryna.marks@hotworx.net	(407) 516-0805	15516 W. Colonial Dr. Winder Garden, FL 34787
FL0080	CREATION WELLNESS GROUP 2, LLC	Nathan Charles Marks Katryna Anne Marks (Note 1)	nathan.marks@hotworx.net katryna.marks@hotworx.net	(407) 813-1558	1753 W Princeton St #100, Orlando, FL 32804
FL0085	FitWorx Team Corporation	Margaret Elizabeth Kostishion	margaret.kostishion@hotworx.net	(863) 816-6813	5337 S Florida Ave Lakeland, FL 33813
FL0088	RMC7 FITNESS LLC	Ryan Thomas Carlson Magyn Carlson	ryan.carlson@hotworx.net magyn.carlson@hotworx.net	(850) 285-0105	10015 N Davis Hwy, Unit 200 Pensacola, FL 32514
FL0089	JHOTS LLC	Brett Kelley Kelly Kelley	Brett.kelley@hotworx.net Kelly.kelley@hotworx.net	(941) 867-7304	1266 S Tamiami Trail Osprey, FL 34229
FL0094	CHS Fitness, LLC	Connor Ward Sykes Hailey Hamel Sykes (Note 1)	connor.sykes@hotworx.net hailey.sykes@hotworx.net	(813) 395-2882	28329 Paseo Dr Wesley Chapel, FL 33543
FL0099	SWEATY LEGACY LLC	Katy Langkamp Trenton Langkamp (Note 1)	katy.langkamp@hotworx.net trenton.langkamp@hotworx.net	(941) 210-4606	5215 University Parkway Unit 104 University Park, FL 34201
FL0101	SOLUNA WELLNESS, LLC ~~HW~~ ~~FL0101 LLC~~	Fany Zunilda Rojas Claire Gabriela Fisher ~~Sandra Salce~~	fany.rojas@hotworx.net , claire.fisher@hotworx.net ~~Sandra Salce~~ ~~ndra.salce@hotworx.net~~	(954) 419-7639	3996 W. Hillsboro Blvd., Deerfield Beach, FL 33442

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<u>FL0111</u>	<u>TTKBG, Inc</u>	<u>Jessica Rae Zonker</u> <u>Daniel Richard Headlee</u> (Note 1)	Jessica.zonker@hotworx.net Daniel.headlee@hotworx.net	(239) 790-2838	<u>1539 Del Prado Blvd S Cape Coral, FL 33990</u>
<u>FL0112</u>	<u>ZONKHEAD, LLC</u>	<u>Jessica Rae Zonker</u> <u>Daniel Richard Headlee</u> (Note 1)	Jessica.zonker@hotworx.net Daniel.headlee@hotworx.net	(239) 402-3300	<u>1513 Cape Coral Pkwy E, Cape Coral, FL 33904</u>
<u>FL0113</u>	<u>JZDH LLC</u>	<u>Jessica Rae Zonker</u> <u>Daniel Richard Headlee</u> (Note 1)	jessica.zonker@hotworx.net daniel.headlee@hotworx.net	(239) 748-1120	<u>122 Chiquita Blvd S. #9 Cape Coral, FL 33991</u>
<u>FL0116</u>	<u>JKB FITNESS HOLDINGS LLC</u>	<u>Katherine Creighton Boutwell</u> <u>John Thomas Boutwell</u>	kathy.boutwell@hotworx.net john.boutwell@hotworx.net	(727) 386-4987	<u>30675 US HWY 19 N, Palm Harbor, FL 34684</u>
<u>FL0117</u>	<u>Lindsay Noel Duane Noel</u>	<u>Lindsay Noel Duane Noel</u>	lindsay.noel@hotworx.net duane.noel@hotworx.net	(954) 246-0346	<u>11010 Pembroke Rd, Miramar, FL 33025</u>
<u>FL0118</u>	<u>SHARMAC, LLC</u>	<u>Ruth Ann Maceyak</u> <u>Sharon Marie Maceyak</u> (Note 1)	ruth.maceyak@hotworx.net sharon.maceyak@hotworx.net	(321) 221-7191	<u>3945 W Eau Gallie Blvd Suite 106 Melbourne, FL 32934</u>
<u>FL0121</u>	<u>Caliente Crew LLC</u>	<u>Bianca DeForest Lee DeForest</u>	bianca.deforest@hotworx.net lee.deforest@hotworx.net	(850) 344-7477	<u>415 Mary Esther Cut Off, Ft. Walton Beach, FL 32548</u>
<u>FL0125</u>	<u>Afterburn FX, Inc.</u>	<u>Katherine M. Whidden</u> <u>Kenneth D. Whidden</u>	kathy.whidden@hotworx.net ken.whidden@hotworx.net	(850) 468-9679	<u>4489-C Commons Drive West,</u>

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FL0128	LN ENTERPRISE S, LLC	Nadia M. Luttner (Note 1)	nadia.luttner@hotworx.net	(754) 732-1363	10791 SW Tradition Square, Port St. Lucie, FL 34987
FL0131	7th Hills Health & Wellness Inc.	Karl Antonio Richards Tamara Richards (Note 1)	karl.richards@hotworx.net tamara.richards@hotworx.net	(813) 699-5346	10312 Bloomingdale Ave. Suite 101 Riverview, FL 33578
FL0134	Warrior Fitness 134 LLC	Rita McClellan Lay James Silas Lay Jr. (Note 1)	rita.lay@hotworx.net james.lay@hotworx.net	(850) 361-4140	1449 W Nine Mile Rd. Ste 2, Pensacola, FL 32534
FL0135	WARRIOR FITNESS 135 LLC	Rita McClellan Lay James Silas Lay Jr. (Note 1)	rita.lay@hotworx.net james.lay@hotworx.net	(850) 285-9519	3439 N 12th Ave, Pensacola, FL 32503
FL0140	Fritz Richardson Sherley Georges	Fritz Richardson Sherley Georges (Note 1)	fritz.richardson@hotworx.net sherley.georges@hotworx.net	(954) 367-3041	7780 Griffin Road Davie, FL 33328
FL0147	SWOODLE, INC.	Bryan Marshall Alexis Najarian	bryan.marshall@hotworx.net alexis.najarian@hotworx.net	(941) 451-9430	4185 S Tamiami Trl, Venice, FL 34293
FL0150	FUZZY SOCKS FITNESS, LLC	Anisa Walters	Anisa.walters@hotworx.net	(954) 302-8550	401 N Federal Highway Pompano Beach, FL 33062
FL0151	FAITHFULLY 151, LLC	Jenny Beadle Michael Broadbent (Note 1)	jenny.beadle@hotworx.net michael.broadbent@hotworx.net	(813) 333-9510	8542 Gunn Hwy, Odessa, FL 33556
FL0154	HOT STUDIO ONE LLC	Michele Durham John Kleintop (Note 1)	Michele.durham@hotworx.net John.kleintop@hotworx.net	(239) 359-6585	5335 AIRPORT-PULLING

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<u>FL0162</u>	<u>DYNAMIC LIFESTYLE FITNESS, LLC</u>	<u>Devin Smith Lucy Smith</u>	<u>Devin.smith@hotworx.net Lucy.smith@hotworx.net</u>	<u>(941) 398-4152</u>	<u>530 9th St West Bradenton, FL 34205</u>
<u>FL0166</u>	<u>Michael & Margaret Mahoney Erin & Jason Putis</u>	<u>Michael & Margaret Mahoney Erin & Jason Putis (Note 1)</u>	<u>michael.mahoney@hotworx. net margaret.mahoney@hotworx .net erin.putis@hotworx.net jason.putis@hotworx.net</u>	<u>(386) 318-1426</u>	<u>1173 W International Speedway Blvd, Daytona Beach, FL 32114</u>
<u>FL0167</u>	<u>R & A Tally Fitness LLC</u>	<u>Riley Seay Jim Seay</u>	<u>riley.seay@hotworx.net jim.seay@hotworx.net</u>	<u>(850) 325-0992</u>	<u>6753 Thomasville Rd, Tallahassee, FL 32312</u>
<u>FL0169</u>	<u>IT'S SAUNA BEACH, INC</u>	<u>Thomas DeAlano Krystal DeAlano</u>	<u>Tommy.dealano@hotworx.n et Krystal.dealano@hotworx.ne t</u>	<u>(941) 922-5400</u>	<u>4248 S Tamiami Trl Sarasota, FL 34231</u>
<u>FL0170</u>	<u>J2K MME LLC</u>	<u>Katie Goff Justin Blanco</u>	<u>katie.goff@hotworx.net justin.blanco@hotworx.net</u>	<u>(727) 468-9679</u>	<u>7215 SR-54 New Port Richey, FL 34653</u>
<u>FL0172</u>	<u>305FIT LLC</u>	<u>Kailena Van de Nes</u>	<u>kailena.vandenes@hotworx.n et</u>	<u>(561) 900-7145</u>	<u>14530-14610 South Military Tr Suite B1 Delray Beach, FL 33484</u>
<u>FL0173</u>	<u>DESNDAN VENTURES LLC</u>	<u>Destiny Rene Robison Daniel Bass</u>	<u>destiny.robison@hotworx.net daniel.bass@hotworx.net</u>	<u>(386) 368-7993</u>	<u>5521 S Williamson Blvd Suite 440 Port Orange, FL 32128</u>
<u>FL0181</u>	<u>HOT GIRL FITNESS LLC</u>	<u>Ashleigh Renee Ji</u>	<u>ashleigh.ji@hotworx.net</u>	<u>(321) 972-3646</u>	<u>1002 W. SR 436 Suite 1010</u>

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GA0003	Katharine Francis	Katharine Francis (Note 1)	katharine.francis@hotworx.net	(706) 309-0249	496 Baxter St. Athens, GA 30605
GA0005	SRH Johns Creek, LLC	Tyson Voelkel Christy Voelkel Alan Mitchell Nick Zervis Kyle Kane Juan Soto Stephanie Soto Phil Harker Nicole Harker (Note 1)	juan.soto@hotworx.net phil.harker@hotworx.net Tyson.voelkel@hotworx.net Christy.voelkel@hotworx.net Alan.mitchell@hotworx.net Nick.zervis@hotworx.net Kyle.kane@hotworx.net	(678) 691-4971	3005 Old Alabama Rd Johns Creek, GA 30022
GA0008	G-Worx Decatur, LLC	David Guerra	david.guerra@hotworx.net	(404) 530-9459	2090 North Decatur Rd. Decatur, GA 30033
GA0011	Ann Marie Cerise Melissa Grubbs	Ann Marie Cerise Melissa Grubbs (Note 1)	annmarie.cerise@hotworx.net melissa.grubbs@hotworx.net	(470) 359-6799	6115 Peachtree Dunwoody Sandy Springs, GA 30328
GA0015	SRH Smyrna, LLC	Tyson Voelkel Christy Voelkel Alan Mitchell Nick Zervis	juan.soto@hotworx.net phil.harker@hotworx.net Tyson.voelkel@hotworx.net Christy.voelkel@hotworx.net Alan.mitchell@hotworx.net Nick.zervis@hotworx.net	(678) 293-5468	4624 Camp Highland Rd Smyrna, GA 30082

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GA0018	Bradwell Group, LLC	Chan Spraley Sean Spraley	chan.spraley@hotworx.net sean.spraley@hotworx.net	(678) 850-2876	232 Commerce Dr Peachtree City, GA 30269
GA0021	SRH Brookhaven, LLC	Tyson Voelkel Christy Voelkel Alan Mitchell Nick Zervis Kyle Kane Juan Soto Phil Harker Juan Soto Stephanie Soto Phil Harker Nicole Harker (Note 1)	juan.soto@hotworx.net phil.harker@hotworx.net Tyson.voelkel@hotworx.net Christy.voelkel@hotworx.net Alan.mitchell@hotworx.net Nick.zervis@hotworx.net Kyle.kane@hotworx.net juan.soto@hotworx.net phil.harker@hotworx.net	(404) 618-4468	1430 Dresden Dr. NE Brookhaven, GA 30319
GA0022	Head South Fitness, Inc.	Martha Head Marcus Head	martha.head@hotworx.net marcus.head@hotworx.net	(678) 855-6683	4477 Towne Lake Pkwy. Suite 110 Woodstock, GA 30189
GA0024	Allan Congrave Stephanie Jeffries	Allan Congrave Stephanie Jeffries	allan.congrave@hotworx.net stephanie.jeffries@hotworx.net	(470) 600-9679	5456 Bethelview Rd Cummings, GA 30040
GA0025	Natasha Allen	Natasha Allen (Note 1)	natasha.allen@hotworx.net	(678) 528-3034	780 Memorial Dr. SE Atlanta, GA 30316
GA0026	Lisa Roy Ryan Roy	Lisa Roy	lisa.roy@hotworx.net ryan.roy@hotworx.net	(770) 864-9870	3162 Johnson Ferry Rd.

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GA0035	Sabrina Sims McAfee Anthony Ray McAfee II Gabrielle McAfee	Sabrina Sims McAfee Anthony Ray McAfee II Gabrielle McAfee	sabrina.mcafee@hotworx.net anthony.mcafee@hotworx.net gabrielle.mcafee@hotworx.net	(770) 518-4470	1620 Oak Farm Rd. Alpharetta, GA 30005
GA0036	Bard of Bay, Inc.	Andria Hertel Bradley Hertel (Note 1)	andria.hertel@hotworx.net bradley.hertel@hotworx.net	(470) 523-8200	3335 Cobb Parkway NW Acworth, GA 30101
GA0037	A.B. Hertel, Inc.	Andria Hertel Bradley Hertel (Note 1)	andria.hertel@hotworx.net bradley.hertel@hotworx.net	(678) 792-0006	650 Henderson Dr. Suite 402 Cartersville, GA 30120
GA0038	Imagine Wellness, LLC	Nikki Fisher	nikki.fisher@hotworx.net	(404) 508-5711	3550 HWY 138 SE Stockbridge, GA 30281
GA0040	Franklin Fitness, LLC	Bradford Franklin Delyria Franklin	bradford.franklin@hotworx.net delyria.franklin@hotworx.net	(770) 452-0187	2858 Chapel Hill Rd Douglasville, GA 30135
GA0044	Plains Ventures LLC ~~Tallina, Inc.~~	Gregory Lane Amy Lane (Note 1) ~~Paulina Thomas~~	Gregory.Lane@hotworx.net , Amy.Lane@hotworx.net ~~Paulina.thomas@hotworx.net~~	(706) 553-4595	6367 Whitesville Rd. Suite 300 Columbus, GA 31904
GA0052	Omar Ghassan Al Sabbah (Note 1) ~~Gabriella Boudreaux~~ ~~Cassandra Freeman~~	Omar Ghassan Al Sabbah (Note 1) ~~Gabriella Boudreaux~~ ~~Cassandra Freeman~~	omar.alsabbah@hotworx.net ~~gabriella.boudreaux@hotworx.net~~ ~~cassandra.freeman@hotworx.net~~	(678) 365-3393	11 Buford Village Way Suite #149/151 Buford, GA 30518

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<u>GA0059</u>	<u>Kimfrared LLC</u>	<u>Kimberly Hunter</u> <u>William Hunter</u>	<u>kimberly.hunter@hotworx.net</u> <u>william.hunter@hotworx.net</u>	<u>(229) 202-5500</u>	<u>12060 Etris Rd</u> <u>Roswell, GA 30075</u>
<u>GA0060</u>	<u>Pooler PMMK, LLC</u>	<u>Paul Langan</u> <u>Martha Langan</u> <u>Kristin Langan</u> <u>Melanie Langan</u> <u>(Note 1)</u>	<u>paul.langan@hotworx.net</u> <u>martha.langan@hotworx.net</u> <u>kristin.langan@hotworx.net</u> <u>melanie.langan@hotworx.net</u>	<u>(912) 450-9679</u>	<u>1 Godley Station Blvd.</u> <u>Pooler, GA 31322</u>
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<u>GA0065</u>	<u>Miller5 Statesboro, LLC</u>	<u>Brittany Miller</u> <u>Hayden Miller</u> <u>(Note 1)</u>	<u>brittany.miller@hotworx.net</u> <u>hayden.miller@hotworx.net</u>	<u>(912) 512-3442</u>	<u>237 Tormenta Wy.</u> <u>Statesboro, GA 30458</u>
<u>GA0067</u>	<u>Janki Patel</u> <u>Dhruv Patel</u>	<u>Janki Patel</u> <u>Dhruv Patel</u>	<u>janki.patel@hotworx.net</u> <u>dhruv.patel@hotworx.net</u>	<u>(470) 606-2123</u>	<u>1239 Friendship Rd</u> <u>#1239,</u> <u>Braselton, GA 30517</u>
<u>GA0070</u>	<u>Elite Body & Balance LLC</u>	<u>Skye Best</u> <u>Charles Best</u>	<u>skye.best@hotworx.net</u> <u>charles.best@hotworx.net</u>	<u>(478) 366-1006</u>	<u>719 SR 96,</u> <u>Bonaire, GA 31005</u>
<u>GA0075</u>	<u>Fire Hot Fitness, LLC</u>	<u>Sabrina McAfee</u> <u>Anthony McAfee</u> <u>Gabrielle McAfee</u> <u>(Note 1)</u>	<u>sabrina.mcafee@hotworx.net</u> <u>anthony.mcafee@hotworx.net</u> <u>gabrielle.mcafee@hotworx.net</u>	<u>(678) 404-5188</u>	<u>4850 Sugarloaf Parkway Suite 102</u> <u>Lawrenceville, GA 30044</u>

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<u>GA0084</u>	<u>HeadSouth Fitness II LLC</u>	<u>Martha Head Grace Hitchcock</u>	<u>martha.head@hotworx.net</u> , <u>grace.hitchcock@hotworx.net</u>	<u>(678) 855-7848</u>	<u>147 Reinhardt College Parkway Suite 5 Canton, GA 30114</u>
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<u>ID0010</u>	<u>Kerri and Calista Inc.</u>	<u>Calista Martinez Kerri Sumpter</u>	Calista.martinez@hotworx.net Kerri.sumpter@hotworx.net	(208) 613-8252	<u>118 Cheney Drive W. Twin Falls, ID 83301</u>

<u>ID0013</u>	<u>Titan Fitness Meridian LLC</u>	<u>Joshua Gehrke</u> <u>Judson Severns</u> <u>Chadwick Gilmore</u> <u>Kathy Eroschenko</u> <u>(Note 1)</u>	<u>joshua.gehrke@hotworx.net</u> <u>judson.severns@hotworx.net</u> <u>chadwick.gilmore@hotworx.net</u> <u>kathy.eroschenko@hotworx.net</u>	(208) 900-4690	<u>3015 W McMillan Road Ste 107 Meridian, ID 83646</u>
<u>ID0015</u>	<u>Thurstrick LLC</u>	<u>Trevor Kettrick</u> <u>Melissa Kettrick</u> <u>Adam Thurston</u> <u>Stephanie Thurston</u> <u>(Note 1)</u>	<u>trevor.kettrick@hotworx.net</u> <u>melissa.kettrick@hotworx.net</u> <u>adam.thurston@hotworx.net</u> <u>stephanie.thurston@hotworx.net</u>	(208) 758-8117	<u>2362 N. Old Mill Loop Coeur d'Alene, ID 83814</u>
ILLINOIS					
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<u>IL0008</u>	<u>TrueLyfe Inc.</u>	<u>Gwynda Jones</u>	<u>gwynda.jones@hotworx.net</u>	(872) 266-0080	<u>676 N. LaSalle Dr. Suite 2 Chicago, IL 60654</u>
<u>IL0014</u>	<u>AKMODI LTD.</u>	<u>Ankit D. Modi</u> <u>(Note 1)</u>	<u>ankit.modi@hotworx.net</u>	(847) 231-2525	<u>6641 Grand Ave. Suite B, Gurnee, IL 60031</u>
<u>IL0015</u>	<u>AKMODI2 LTD.</u>	<u>Ankit D. Modi</u> <u>(Note 1)</u>	<u>ankit.modi@hotworx.net</u>	(847) 281-7072	<u>860 S Milwaukee Ave Libertyville, IL 60048</u>
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IL0028	WORX GYM, LLC	Camille Groves John Groves	camille.groves@hotworx.net john.groves@hotworx.net	(309) 623-6488	4103 44th Ave. Moline, IL 61265
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IL0032	MELA WELLNESS GROUP LLC	Melissa Ladner (Note 1)	melissa.ladner@hotworx.net	(618) 559-2827	1342 E Main St, Carbondale, IL 62901
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KS0003	Inspire Achieve LLC	Crystal Wiley (Note 1)	crystal.wiley@hotmail.com	(316) 880-0031	3801 N Ridge Rd #320, Wichita, KS 67205
KS0005	CA Studios, LLC	Cynthia Kristine Wilson Mark Allen Wilson (Note 1)	kristi.wilson@hotmail.com mark.wilson@hotmail.com	(913) 220-2393	22407 W 66th St Shawnee, KS 66226
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MA0007	Amanda McHugh Kevin McHugh Greg Rake Laura Rake Sanjiv Arthur Hulugalle, Maria Acatrinei (Note 1)	Amanda McHugh Kevin McHugh Greg Rake Laura Rake Sanjiv Arthur Hulugalle, Maria Acatrinei (Note 1)	amanda.mchugh@hotworx.net kevin.mchugh@hotworx.net greg.rake@hotworx.net laura.rake@hotworx.net sanjiv.hulugalle@hotworx.net maria.acatrinei@hotworx.net	(617) 415-7887	189 Massachusetts Ave Boston, MA 02115
MICHIGAN					
MI0001	Tori Investments LLC	Paul Dudgeon Torrice Dudgeon Rio Dudgeon (Note 1)	paul.dudgeon@hotworx.net torrice.dudgeon@hotworx.net rio.dudgeon@hotworx.net	(586) 803-3867	47222 Hayes Rd, Shelby Township, MI 48315
MI0002	Volante Fitness LLC	Anthony Volante Stacey Volante (Note 1) (Note 1)	anthony.volante@hotworx.net stacey.volante@hotworx.net	(248) 256-6016	985 South Lapeer Rd, Oxford, MI 48371
MI0010	Paul Dudgeon, Torrice Dudgeon, Rio Dudgeon, Jenna Dickens (Note 1) ~~JK~~ WHITLEY INVESTMENTS CLARKSTON LLC	Paul Dudgeon, Torrice Dudgeon, Rio Dudgeon, Jenna Dickens (Note 1) John Whitley Karilynn Whitley	Paul.Dudgeon@hotworx.net, Torrice.Dudgeon@hotworx.net, Rio.Dudgeon@hotworx.net, jenna.dickens@hotworx.net, ohn.whitley@hotworx.net, karilynn.whitley@hotworx.net	(248) 297-5463	6493 Sashabaw Rd Village of Clarkston, MI 48346
MI0011	RATZLAFF ENTERPRISE S LLC	Jaymi Ratzlaff (Note 1)	jaymi.ratzlaff@hotworx.net	(269) 998-2728	6412 S. Westnedge Ave, Portage, MI 49002

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<u>MI0015</u>	<u>Sweat Fit Enterprise 2, LLC</u>	<u>Anthony Lasky</u>	<u>Anthony.lasky@hotworx.net</u>	<u>(734) 519-5047</u>	<u>3785 Washtenaw Ave Ann Arbor, MI 48104</u>
<u>MI0016</u>	<u>Sweat Fit Enterprise 1, LLC</u>	<u>Anthony Lasky</u>	<u>Anthony.lasky@hotworx.net</u>	<u>(248) 600-9930</u>	<u>6041 Haggerty Rd West Bloomfield Township, MI 48322</u>
<u>MI0017</u>	<u>Tanya Robin</u>	<u>Tanya Robin (Note 1)</u>	<u>tanya.robin@hotworx.net</u>	<u>(248) 289-1262</u>	<u>2881 Crooks Rd Rochester Hills, MI 48309</u>
<u>MI0020</u>	<u>Grindstone Studios, LLC</u>	<u>Ramona Mangan James Raptoplous (Note 1)</u>	<u>ramona.mangan@hotworx.net</u> <u>james.raptoplous@hotworx.net</u>	<u>(248) 219-5990</u>	<u>147 E. 14 Mile Rd Clawson, MI 48017</u>
<u>MI0021</u>	<u>Grindstone Two Studios LLC</u>	<u>Ramona Mangan James Raptoplous (Note 1)</u>	<u>ramona.mangan@hotworx.net</u> <u>james.raptoplous@hotworx.net</u>	<u>(734) 800-5886</u>	<u>15083 North Sheldon Rd. Plymouth, MI 48170</u>
<u>MI0022</u>	<u>GRINDSTONE THREE, LLC</u>	<u>Ramona Mangan James Raptoplous (Note 1)</u>	<u>ramona.mangan@hotworx.net</u> <u>james.raptoplous@hotworx.net</u>	<u>(313) 806-8665</u>	<u>713 E. 9 Mile Rd. Ferndale, MI 48220</u>
<u>MI0023</u>	<u>Andrew D. Goggins, Sarah Goggins, Drew Goggins, Lily Goggins VANDERBILT #15, LLC</u>	<u>Andrew D. Goggins, Sarah Goggins, Drew Goggins, Lily Goggins Kosta Popoff (Note 1)</u>	<u>andy.goggins@hotworx.net</u> , <u>sarah.goggins@hotworx.net</u> , <u>drew.goggins@hotworx.net</u> , <u>lily.goggins@hotworx.net</u> , <u>ta.popoff@hotworx.net</u>	<u>(810) 208-0087</u>	<u>235 N. Leroy, Suite D Fenton, MI 48430</u>
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<u>MI0032</u>	<u>Volante Fitness II LLC</u>	<u>Anthony Volante</u> <u>Stacey Volante</u> (Note 1)	anthony.volante@hotworx.net stacey.volante@hotworx.net	(810) 358-5602	<u>799 East St.</u> <u>Lapeer, MI</u> <u>48446</u>
<u>MI0035</u>	<u>UP NORTH INFRARED LLC</u>	<u>Margaret Theresa Murray</u> <u>Eric Murray</u> (Note 1)	meg.murray@hotworx.net ; eric.murray@hotworx.net	(616) 293-7438	<u>6463 28th St.</u> <u>SE Grand Rapids, MI</u> <u>49546</u>
MINNESOTA					
<u>MN0001</u>	<u>Born Holdings, L.L.C.</u>	<u>Adam Born</u>	adam.born@hotworx.net	(952) 333-0355	<u>17693 Kenwood Trail</u> <u>Lakeville, MN</u> <u>55044</u>
<u>MN0004</u>	<u>J24L Fitness, LLC</u>	<u>Jennifer Klein</u> <u>John Klein</u> <u>Lexi Klein</u> (Note 1)	jennifer.klein@hotworx.net john.klein@hotworx.net lexi.klein@hotworx.net	(651) 347-1177	<u>9020 Hudson Road</u> <u>Woodbury, MN</u> <u>55125</u>
<u>MN0006</u>	<u>Ben Zaker Amir Trymouri</u>	<u>Ben Zaker Amir Teymouri</u> (Note 1)	ben.zaker@hotworx.net ; amir.teymouri@hotworx.net	(651) 603-4475	<u>9865 Maple Grove Pkwy</u> <u>Maple Grove, MN</u> <u>55369</u>
<u>MN0009</u>	<u>Rose Fit, LLC</u>	<u>Jeffrey Shaefer</u> <u>Jennifer Dickens</u> (Note 1)	jeffrey.shaefer@hotworx.net ; jennifer.dickens@hotworx.net	(763) 298-3395	<u>5721 La Centre Ave.</u> <u>Suite 304</u> <u>Albertville, MN</u> <u>55301</u>
<u>MN0012</u>	<u>Relax 365, LLC</u>	<u>Elizabeth Smith</u> (Note 1)	elizabeth.smith@hotworx.net	(763) 294-2080	<u>13785 Rogers Drive</u>
<u>MN0018</u>	<u>F & L Properties, LLC</u>	<u>Melissa Stratton</u>	melissa.stratton@hotworx.net	(612) 276-5711	<u>1621 West End Blvd</u> <u>St. Louis Park, MN</u> <u>55416</u>
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<u>MN0022</u>	<u>St. Croix Fitness, LLC</u>	<u>Bryan Bodrog</u> <u>Kelsie Bodrog</u> <u>Joseph Scanlon</u> <u>Jillian Prosser</u>	bryan.bodrog@hotworx.net ; kelsie.bodrog@hotworx.net ; joseph.scanlon@hotworx.net ; jillian.prosser@hotworx.net	(651) 294-6869	<u>7107 Otter Lake Rd. Lino</u> <u>Lake, MN</u> <u>55038</u>

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<u>MN0025</u>	<u>Sweat Life LLP</u>	<u>Chandra Scholljegerdes</u> <u>James Scholljegerdes</u>	<u>chandra.scholljegerdes@hotmail.com</u> <u>james.scholljegerdes@hotmail.com</u>	(507) 774-0509	<u>116 N Cedar Ave, Owatonna, MN 55060</u>
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<u>MO0007</u>	<u>Marlow Valdeabella</u> <u>Malena Valdeabella</u>	<u>Marlow Valdeabella</u> <u>Malena Valdeabella (Note 1)</u>	<u>marlow.valdeabella@hotmail.com</u> <u>malena.valdeabella@hotmail.com</u>	(314) 899-9679	<u>3763 Forest Park Ave. St. Louis, MO 63108</u>

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<u>MO0015</u>	<u>INFRARED FOREVER LLC</u>	<u>Dawn Bartholomew DeCheyna Bartholomew</u> (Note 1)	<u>dawn.bartholomew@hotworx.net</u> <u>decheyna.bartholomew@hotworx.net</u>	(417) 771-5626	<u>2900 S Fremont Ave</u> <u>Springfield, MO 65804</u>
<u>MO0018</u>	<u>Elite Studio LLC</u>	<u>Nafees Rehmatullah Ketan Patel</u> (Note 1)	<u>nafees.rehmatullah@hotworx.net</u> <u>ketan.patel@hotworx.net</u>	(636) 220-4686	<u>7 Clarkson Rd.</u> <u>Ellisville, LO 63011</u>
<u>MO0019</u>	<u>Elite Studio Rockhill LLC</u>	<u>Nafees Rehmatullah Ketan Patel</u> (Note 1)	<u>nafees.rehmatullah@hotworx.net</u> <u>ketan.patel@hotworx.net</u>	(314) 219-1429	<u>9603 Manchester Rd.</u> <u>Rock Hill, MO 63119</u>
<u>MO0020</u>	<u>Elite Studio Creve Coeur LLC</u>	<u>Nafees Rehmatullah Ketan Patel</u> (Note 1)	<u>Nafees.rehmatullah@hotworx.net</u> <u>ketan.patel@hotworx.net</u>	(314) 786-3054	<u>12301 Olive Blvd. Creve Coeur, MO 63141</u>
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<u>MO0025</u>	<u>Elite Studio Fenton LLC</u>	<u>Nafees Rehmatullah Ketan Patel</u> (Note 1)	<u>Nafees.rehmatullah@hotworx.net</u> <u>ketan.patel@hotworx.net</u>	(636) 204-5686	<u>54 Fenton Plaza Fenton, MO 63026</u>
<u>MO0027</u>	<u>ManiaWORX2 LLC</u>	<u>Rod Murchison Britton Bommarito</u> (Note 1)	<u>rod.murchison@hotworx.net</u> <u>britton.bommarito@hotworx.net</u>	(636) 841-3777	<u>1201 Wentzville Parkway</u> <u>Wentzville, MO 63385</u>
<u>MO0030</u>	<u>Heavner Investments</u>	<u>Tiffany Heavner Josh Heavner</u> (Note 1)	<u>tiffany.heavner@hotworx.net</u> <u>joshua.heavner@hotworx.net</u>	(816) 815-8500	<u>721 NW State Route 7</u> <u>Blue Springs, MO 64014</u>

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<u>NC0017</u>	<u>Legacy Worx, Inc.</u>	<u>David Starling</u> <u>Trina Starling</u> <u>Mark Vernon</u> <u>Patty Vernon</u> (Note 1)	<u>david.starling@hotworx.net</u> <u>trina.starling@hotworx.net</u> <u>mark.vernon@hotworx.net</u> <u>patty.vernon@hotworx.net</u>	(910) 899-7121	<u>5526 College Road</u> <u>Wilmington, NC 28412</u>
<u>NC0019</u>	<u>Nextgen Zen, LLC</u>	<u>Holley Skelly</u> <u>Timothy Skelly</u>	<u>holley.skelly@hotworx.net</u> <u>tim.skelly@hotworx.net</u>	(704) 220-1024	<u>6467 Old Monroe Rd</u> <u>Suite B-C</u> <u>Indian Trail, NC 28079</u>
<u>NC0021</u>	<u>Carolina Premium Fitness, LLC</u>	<u>Dustin Runkle</u> <u>Susie Runkle</u> (Note 1)	<u>dustin.runkle@hotworx.net</u> <u>susie.runkle@hotworx.net</u>	(910) 854-0011	<u>3556 Leland Town Center</u> <u>Dr, Leland, NC 28451</u>
<u>NC0022</u>	<u>Carolina Premium Fitness, LLC</u>	<u>Susie Runkle</u> <u>Dustin S. Runkle</u> (Note 1)	<u>susie.runkle@hotworx.net</u> <u>dustin.runkle@hotworx.net</u>	(704) 837-4839	<u>2250 Hawkins Street, Suite E</u> <u>Charlotte, NC 28203</u>
<u>NC0023</u>	<u>Tracy Bria</u>	<u>Tracy Bria</u> (Note 1)	<u>tracy.bria@hotworx.net</u>	(704) 493-7444	<u>4701 Ashley Park Lane</u>
<u>NC0026</u>	<u>AW ONE, LLC</u>	<u>William Shook</u> <u>Ashleigh Shook</u> (Note 1)	<u>williams.shook@hotworx.net</u> <u>ashleigh.shook@hotworx.net</u>	(919) 371-0510	<u>76 Hunter Street</u> <u>Apex, NC 27502</u>
<u>NC0029</u>	<u>Xclusive Training LLC</u>	<u>Bonnie Goethals</u>	<u>bonnie.goethals@hotworx.net</u>	(704) 360-9618	<u>647 Brawley School Rd.</u> <u>Lake Norman, NC 28117</u>
<u>NC0030</u>	<u>Grudziena, Inc.</u>	<u>Amy Grudzien</u> <u>Robert Grudzien</u>	<u>amy.grudzien@hotworx.net</u> <u>robert.grudzien@hotworx.net</u>	(910) 967-9328	<u>112 Charlie Medlin Dr.</u>

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NC0032	TH&J1, LLC	Taylor Hicks Frederick Nixon (Note 1)	taylor.hicks@hotworx.net ; frederick.nixon@hotworx.net	(704) 756-5575	5823 Prosperity Crossing Dr. Suite A1 Charlotte, NC 28269
NC0035	BT FITNESS, LLC BT FITNESS, LLC	Kimberley R. DelCastillo, Chance DelCastillo, Brooke DelCastillon Glover, Triston Glover ~~David Bowles~~ ~~Jill Parker~~	kimberley.delcastillo@hotworx.net , chance.delcastillo@hotworx.net , brooke.delcastillo@hotworx.net , triston.glover@hotworx.net , ~~avid.bowles@hotworx.net~~ ~~jill.parker@hotworx.net~~	(704) 794-4094	9623 Bailey Rd, Cornelius, NC 28031
NC0038	Novaturient Wellness, Inc.	Rian Williams	rian.williams@hotworx.net	(704) 443-7085	1820 Windsor Square Dr, Matthews, NC 28105
NC0043	HT5, LLC	Holley Skelly Timothy Skelly	holley.skelly@hotworx.net , tim.skelly@hotworx.net	(704) 220-1025	1002 Aspinall St Ste B Waxhaw, NC 28173
NC0044	K & L FITNESS LLC	Paul Kostansek Erin Ferguson	paul.kostansek@hotworx.net erin.ferguson@hotworx.net	(919) 448-7205	3130 Environ Way, Chapel Hill, NC 27517
NC0045	RIKER FITNESS WILSON, LLC	Chase Riker Hayley Riker (Note 1)	chase.riker@hotworx.net hayley.riker@hotworx.net	(252) 640-2422	1215 Forest Hills Rd NW, Wilson, NC 27896
NC0050	JVL WELLNESS, LLC	Jordan Lucas Vincent Conaty (Note 1)	jordan.lucas@hotworx.net vincent.conaty@hotworx.net	(704) 274-1172	4923 Trojan Dr, Charlotte, NC 28278

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NC0053	CTrumbower LLC	Elizabeth CW Trumbower	carrie.trumbower@hotworx.net	(984) 209-4700	4711 Hope Valley Rd Suite 6D Durham, NC 27707
NC0057	SculptLab LLC	Scott Michael Womack Lindsay Womack	scott.womack@hotworx.net lindsay.womack@hotworx.net	(919) 285-5599	1114 Kentworth Dr Holly Springs, NC 27540
NC0059	Letchworth Family Investmnets, LLC	Michael Letchworth Steffani Letchworth	Michael.letchworth@hotworx.net Steffani.letchworth@hotworx.net	(252)403-0299	2035 Flower Dr., Unit 4 Winterville, NC 28590
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ND0003	Transforming East LLC	Tori Rohr Sierra Rohr Nicole Privratsky (Note 1)	tori.rohr@hotworx.net sierra.rohr@hotworx.net nicole.privratsky@hotworx.net	(701) 433-3227	835 23rd Ave E West Fargo, ND 58078
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<u>NE0003</u>	<u>ENJOYED MORE, LLC</u>	<u>Tanner McWilliams</u> <u>Katie McDonald</u> <u>Ashley Larson</u> <u>Eric Larson</u> (Note 1)	<u>tanner.mcwilliams@hotworx.net</u> <u>katie.mcdonald@hotworx.net</u> <u>ashley.larson@hotworx.net</u> <u>eric.larson@hotworx.net</u>	(531) 500-3775	<u>4500 S. 70th Street, Suite 100</u> <u>Lincoln, NE 68516</u>
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<u>NE0009</u>	<u>Tanner McWilliams</u> <u>Katie McDonald</u> <u>Ashley Larson</u> <u>Eric Larson</u>	<u>Tanner McWilliams</u> <u>Katie McDonald</u> <u>Ashley Larson</u> <u>Eric Larson</u> (Note 1)	<u>tanner.mcwilliams@hotworx.net</u> <u>katie.mcdonald@hotworx.net</u> <u>ashley.larson@hotworx.net</u> <u>eric.larson@hotworx.net</u>	(402) 999-8899	<u>10215 S 168th Ave</u> <u>Omaha, NE 68136</u>
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OH0005	Kroener Enterprises, LLC	Kim Kroener Kendall Gass (Note 1)	kim.kroener@hotworx.net kendall.gass@hotworx.net	(513) 900-9610	11928 Montgomery Rd Cincinnati, OH 45249
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TN0042	JC Wealth Industries, LLC	Jason Rogers Carmella Rogers	jason.rogers@hotmail.com carmella.rogers@hotmail.com	(901) 302-6302	750 Madison Avenue Memphis, TN 38103
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TX0023	HotFrogs, LLC	Joe Bruner (Note 1)	joe.bruner@hotworx.net	(817) 618-2595	3548 S. Hills Ave Fort Worth, TX 76109
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TX0106	Carmen Gonzalez, Daniel Gonzalez Jeremy Fikac Jason Scott	Carmen Gonzalez, Daniel Gonzalez Jeremy Fikac Jason Scott (Note 1)	carmen.gonzalez@hotmail.com daniel.gonzalez@hotmail.com jeremy.fikac@hotmail.com jason.scott@hotmail.com	(512) 767-9357	635 University Blvd Round Rock, TX 78665

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TX0112	WE DO WORX, LLC	Victoria Najera (Note 1)	victoria.najera@hotworx.net	(469) 421-0441	1921 N Preston Rd Prosper, TX 75078
TX0115	Bulldog Fitness LLC PAR Fitness, LLC	Guida Scheer, James Brown III, Michael Scheer Paula Roberson Brad Roberson	guida.scheer@hotworx.net, james.brown@hotworx.net, michael.scheer@hotworx.net paula.roberson@hotworx.net brad.roberson@hotworx.net	(254) 870-4508	13701 Woodway Drive Woodway, TX 76712
TX0116	Built By Heat, LLC	Stacey Duke (Note 1)	stacey.duke@hotworx.net	(214) 226-8590	110 Smirl Dr. Heath, TX 75032
TX0119	Kristina Ferruzzi Giancarlo Ferruzzi Robert Thomas	Kristina Ferruzzi Giancarlo Ferruzzi Robert Thomas (Note 1)	kristina.ferruzzi@hotworx.net t giancarlo.ferruzzi@hotworx. net robert.thomas@hotworx.net	(210) 898-1803	9234 N 1604 W, Ste 107 San Antonio, TX 78249
TX0120	KG4Health&Fi tness, LLC	Kristina Ferruzzi Giancarlo Ferruzzi (Note 1)	kristina.ferruzzi@hotworx.net t giancarlo.ferruzzi@hotworx. net	(210) 866-9600	7010 W. Loop 1604 N. San Antonio, TX 78254
TX0123	Emken Linton Trey Melchor	Emken Linton Trey Melchor (Note 1)	emken.linton@hotworx.net trey.melchor@hotworx.net	(281) 214-2668	4550 W League City PkwY Suite 160 League City, TX 77573
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TX0126	Michael McNamara	Michael McNamara	michael.mcnamara@hotworx .net	(430) 200-0291	3638 Richmond Rd Texarkana, TX 75503

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TX0142	Mey Works, LLC	Mayra Mares	mayra.mares@hotworx.net	(915) 910-7073	7456 Cimarron Market St El Paso, TX 79911
TX0143	David Holloway Christa Holloway	David Holloway Christa Holloway	david.holloway@hotworx.net christa.holloway@hotworx.net	(832) 497-5888	7710 Garth Road, Ste. 500 Baytown, TX 77521
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TX0234	CNR Group, LLC	Carlo Rodriguez Maria Rodriguez	carlo.rodriguez@hotworx.net ; maria.rodriguez@hotworx.net	(972) 637-7305	2555 Inwood Rd. Suite 235 Dallas, TX 75235
TX0238	FireFit Austin, LLC	Alisen Sanders Brandon Sanders (Note 1)	alisen.sanders@hotworx.net ; brandon.sanders@hotworx.net	(512) 593-7279	208 Wells Branch Parkway Suite 240 Pflugerville, TX 78660
TX0240	M5 HWX Stephenville, LLC	Jenny Montgomery Brian Montgomery	jennifer.montgomery@hotworx.net brian.montgomery@hotworx.net	(254) 968-3715	980 N Wolfe Nursery Road Stephenville, TX 76401
TX0241	Revilot Investments, LLC	Tataidrian Toliver Danielle Toliver	tay.toliver@hotworx.net ; danielle.toliver@hotworx.net	(512) 885-8010	567 Chris Kelley Blvd. Suite 102 Hutto, TX 78634
TX0242	Signature Salon CC, LLC Alice Reynolds Zach Reynolds	Art Godoy Sierra Vargas Alice Reynolds Zach Reynolds	art.godoy@hotworx.net ; sierra.vargas@hotworx.net ; alice.reynolds@hotworx.net ; zach.reynolds@hotworx.net	(361) 589-5448	4238 S. Alameda St. Unit 17 Corpus Christi, TX 78412
TX0243	BLEVINS FAMILY PARTNERSHIP LLC	Laura Blevins Bengy Blevins	laura.blevins@hotworx.net ; ben.blevins@hotworx.net	(972) 842-9620	1669 South 9th St. Suite 300 Midlothian, TX 76065
TX0244	Humble Gems LLC	Tangie Logan Marcus Logan	tangie.logan@hotworx.net ; marcus.logan@hotworx.net	(214) 427-5808	1501 W. Princeton Dr. Suite 105

					Princeton, TX 75407
TX0245	Sacred Networks LLS Corp	Sameh George Neseim Niveen Barsoum (Note 1) Bill Jaafar Johanna Farhat	sam.neseim@hotmail.com , niveen.barsoum@hotmail.com , tbill.jaafar@hotmail.com , johanna.farhat@hotmail.com	(512) 309-1475	17420 Ranch Rd. 620 Suite 120 Round Rock, TX 78681
TX0246	AQUARI INC.	Kimberly S. Fick Anthony D. Fick	kimberly.fick@hotmail.com tony.fick@hotmail.com	(281) 205-8403	12230 West Lake Houston Pky Houston, TX 77044
TX0249	Trina Pecina Fred Pecina	Trina Pecina Fred Pecina	Trina.pecina@hotmail.com Fred.pecina@hotmail.com	(682) 252-4500	457 E. I-20 Suite 141 Arlington, TX 76018
TX0250	Wirth It Inc.	Gretchen Wirth	gretchen.wirth@hotmail.com	(940) 600-0427	26621 US Hwy 380 W. Suite 140 Aubrey, TX 76227
TX0251	RAAT PACK, LLC	Lexi Gurdian Virgil Gurdian	lexi.gurdian@hotmail.com , virgil.gurdian@hotmail.com	(832) 777-5266	4130 FM 1488 Suite 116 Conroe, TX 77384
TX0252	Lisa Liang Jeffrey Liang	Lisa Liang Jeffrey Liang	lisa.liang@hotmail.com , jeffry.liang@hotmail.com	(832) 219-0999	1416 W. Orem Dr. Suite D Houston, TX 77047
TX0254	CT4 Group, Inc.	Carrie Teague Corey Teague	carrie.teague@hotmail.com , corey.teague@hotmail.com	(832) 569-2099	501 South Friendswood Sr. Suite 115 Friendswood, TX 77546
TX0255	TRN Fitness, LLC	Tonya Muckleroy	tonya.muckleroy@hotmail.com	(409) 217-5082	3815 W. Grand Parkway N. Suite 120 Katy, TX 77449

<u>TX0256</u>	<u>TKH Adventures, LLC</u>	<u>Kimberly Redmon Haschke Ty Haschke (Note 1)</u>	<u>kim.haschke@hotworx.net</u> <u>ty.haschke@hotworx.net</u>	<u>(361) 648-0645</u>	<u>8901 N Navarro Suite 600 Victoria, TX 77904</u>
<u>TX0259</u>	<u>ROUND TOP WELLNESS, LLC</u>	<u>Megan Komar Cole Komar (Note 1)</u>	<u>megan.komar@hotworx.net</u> ; <u>cole.komar@hotworx.net</u>	<u>(713) 234-0067</u>	<u>1473 Wirt Rd. Houston, TX 77055</u>
<u>TX0261</u>	<u>MGAlexander Investments LLC</u>	<u>Mitzi Alexander David Alexander (Note 1)</u>	<u>mitzi.alexander@hotworx.net</u> ; <u>david.alexander@hotworx.net</u>	<u>(469) 895-9828</u>	<u>374 E FM, 1382 Suite A Cedar Hill, TX 75104</u>
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<u>TX0265</u>	<u>LaVona Dick Todd Dick Dave Burlington</u>	<u>LaVona Dick Todd Dick Dave Burlington (Note 1)</u>	<u>lavona.dick@hotworx.net</u> ; <u>todd.dick@hotworx.net</u> ; <u>dave.burlington@hotworx.net</u>	<u>(832) 529-1663</u>	<u>1140 Eldridge Parkway Studio 150 Houston, TX 77077</u>
<u>TX0267</u>	<u>RJF WORX LLC</u>	<u>Ila Yates Brad Frederick</u>	<u>ila.yates@hotworx.net</u> ; <u>brad.frederick@hotworx.net</u>	<u>(281) 747-9869</u>	<u>9522 Huffmeister Rd. Suite 200 Houston, TX 77095</u>
<u>TX0268</u>	<u>Tommy Duke Danene Duke Stacey Duke</u>	<u>Tommy Duke Danene Duke Stacey Duke</u>	<u>tommy.duke@hotworx.net</u> ; <u>danene.duke@hotworx.net</u> ; <u>stacey.duke@hotworx.net</u>	<u>(214) 971-8688</u>	<u>5000 E. I-30 Suite 160 Fate, TX 75189</u>
<u>TX0269</u>	<u>VITALITY STUDIOS 3 LL</u>	<u>Maria Villarreal (Note 1)</u>	<u>maria.villarreal@hotworx.net</u>	<u>(214) 451-5105</u>	<u>111 W Davis St. Suite 115B Dallas, TX 75208</u>
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<u>TX0273</u>	<u>KCH Integrity, LLC</u>	<u>Kelly Lynn Ham</u> <u>Chris Ham</u>	<u>kelly.ham@hotworx.net</u> <u>chris.ham@hotworx.net</u>	<u>(817)</u> <u>725-7899</u>	<u>925 Trophy Club Dr Suite 200 Trophy Club, TX 76262</u>
<u>TX0275</u>	<u>JCO Fit Studios, LLC</u>	<u>Juan Alberto Ortiz</u> <u>Corina Ortiz</u>	<u>juan.ortiz@hotworx.net</u> <u>corina.ortiz@hotworx.net</u>	<u>(817)</u> <u>717-3974</u>	<u>816 NE Mall Blvd Hurst, TX 76053</u>
<u>TX0276</u>	<u>Jimmy Cau Lu</u>	<u>Jimmy Cau Lu</u>	<u>jimmy.lu@hotworx.net</u>	<u>(903)</u> <u>963-6608</u>	<u>6605 I-30 Suite 103 Greenville, TX 75402</u>
<u>TX0277</u>	<u>Ryan Kendrick Fitness, LLC</u>	<u>Ryan Kendrick Cantini</u> <u>(Note 1)</u>	<u>ryan.cantini@hotworx.net</u>	<u>(512)</u> <u>861-6445</u>	<u>9021 Goodnight Ranch Blvd Suite 1100 Austin, TX 78747</u>
<u>TX0278</u>	<u>Trimone Washington Dedrick Washington</u>	<u>Trimone Washington Dedrick Washington</u>	<u>trimone.washington@hotworx.net</u> ; <u>dedrick.washington@hotworx.net</u>	<u>(214)</u> <u>550-7811</u>	<u>901 W. FM 544 Suite 600 Wylie, TX 75098</u>
<u>TX0279</u>	<u>Franklin Lashley Silana Gaspard Jaspreet Mathur</u>	<u>Franklin Lashley Silana Gaspard Jaspreet Mathur</u>	<u>bobby.lashley@hotworx.net</u> <u>silana.gaspard@hotworx.net</u> <u>jaspreet.mathur@hotworx.net</u>	<u>(940)</u> <u>488-4688</u>	<u>1611 Eagle Drive Suite 117 Denton, TX 76201</u>
<u>TX0280</u>	<u>DJC, LLC</u>	<u>Jamie Cox Doug Cox</u>	<u>jamie.cox@hotworx.net</u> ; <u>doug.cox@hotworx.net</u>	<u>(832)</u> <u>821-7829</u>	<u>3401 East Blvd. Suite 500 Deer Park, TX 77536</u>
<u>TX0283</u>	<u>MEM Fitness, LLC</u>	<u>Eddie Jackson Mehwish Iqbal</u> <u>(Note 1)</u>	<u>eddie.jackson@hotworx.net</u> ; <u>mehwish.iqbal@hotworx.net</u>	<u>(346)</u> <u>218-0461</u>	<u>14502 Spring Cypress Rd. Suite 100 Cypress, TX 77429</u>

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<u>TX0288</u>	<u>CLGBX5, LLC</u>	<u>Christine Locke Brandt Gaiser</u>	<u>christine.locke@hotmail.com</u> ; <u>brandt.gaiser@hotmail.com</u>	<u>(469) 210-9968</u>	<u>631 W. FM544 Suite 300 Murphy, TX 75094</u>
<u>TX0289</u>	<u>Blane Morgan Mary Morgan</u>	<u>Blane Morgan Mary Morgan</u>	<u>blane.morgan@hotmail.com</u> ; <u>mary.morgan@hotmail.com</u>	<u>(512) 559-6464</u>	<u>10815 Ranch Rd 2222 Suite 208 Austin, TX 78730</u>
<u>TX0292</u>	<u>SweatZone Athletics, LLC</u>	<u>Jhon Cuthbertson Laleh Cuthbertson (Note 1)</u>	<u>jhon.cuthbertson@hotmail.com</u> ; <u>laleh.cuthbertson@hotmail.com</u>	<u>(832) 447-1351</u>	<u>1600 Clear Lake City Boulevard Houston, TX 77062</u>
<u>TX0296</u>	<u>Strong Moms Fitness, Inc.</u>	<u>Cathy Meloy Matthew Meloy Jordan Meloy Nathan Meloy</u>	<u>cathy.meloy@hotmail.com</u> ; <u>matthew.meloy@hotmail.com</u> ; <u>jordan.meloy@hotmail.com</u> ; <u>nathan.meloy@hotmail.com</u>	<u>(281) 869-7161</u>	<u>1468 TX-35 Ste C Alvin, TX 77511</u>
<u>TX0302</u>	<u>Stephanie Vargas Limited Liability Company</u>	<u>Stephanie Vargas Craig Wright</u>	<u>stephanie.vargas@hotmail.com</u> ; <u>craig.wright@hotmail.com</u>	<u>(512) 365-0064</u>	<u>12836 HWY 290 Suite 700 Manor, TX 78653</u>
<u>TX0303</u>	<u>Richard Nguyen Son Trinh</u>	<u>Richard Nguyen Son Trinh</u>	<u>richard.nguyen@hotmail.com</u> ; <u>son.trinh@hotmail.com</u>	<u>(972) 318-2832</u>	<u>2535 Firewheel Parkway Suite 300 Garland, TX 75040</u>
<u>TX0304</u>	<u>Fernandez Fitness LLC</u>	<u>Serigo Fernandez Ashley Fernandez</u>	<u>sergio.fernandez@hotmail.com</u> ; <u>ashley.fernandez@hotmail.com</u>	<u>(713) 907-6595</u>	<u>2921 Riverby Rd Suite 130 Houston, TX 77020</u>
<u>TX0305</u>	<u>RCC Heat Works, Inc.</u>	<u>Robert Smathers Cindy Smathers</u>	<u>rob.smathers@hotmail.com</u> ; <u>cindy.smathers@hotmail.com</u>	<u>(346) 589-6006</u>	<u>22377 Bellaire Blvd Suite #100 Richmond, TX 77407</u>

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<u>TX0307</u>	<u>DRIP SOCIETY INC</u>	<u>Erica Ruiz</u> <u>Andres Ruiz</u>	<u>erica.ruiz@hotworx.net</u> ; <u>andres.ruiz@hotworx.net</u>	(281) 305-8589	<u>16344 Wallisville Road Suite 300 Houston, TX 77049</u>
<u>TX0310</u>	<u>TANC USA 3, LLC</u>	<u>Antonio Guerra</u> (Note 1)	<u>tanc.guerra@hotworx.net</u>	(956) 873-6666	<u>1818 W Tyler Avenue Suite A2 Harlingen, TX 78550</u>
<u>TX0311</u>	<u>CT4 Group, Inc.</u>	<u>Carrie Teague</u> <u>Corey Teague</u>	<u>carrie.teague@hotworx.net</u> ; <u>corey.teague@hotworx.net</u>	(409) 254-2211	<u>4975 FM 1764 Suite 300 La Marque, TX 77568</u>
<u>TX0316</u>	<u>Stacie Soriano</u> <u>Steven Soriano</u> <u>Cindy Griggs</u>	<u>Stacie Soriano</u> <u>Steven Soriano</u> <u>Cindy Griggs</u>	<u>staci.soriano@hotworx.net</u> ; <u>steven.soriano@hotworx.net</u> ; <u>cindy.griggs@hotworx.net</u>	(940) 295-4152	<u>1004 US Business 380 Decatur, TX 76234</u>
<u>TX0322</u>	<u>Blevins Ennis Partnership LLC</u>	<u>Laura J. Blevins</u> <u>Bengy L. Blevins</u> (Note 1)	<u>laura.blevins@hotworx.net</u> ; <u>ben.blevins@hotworx.net</u>	(214) 884-6332	<u>402 N I-45 Suite 110, Ennis, TX 75119</u>
<u>TX0326</u>	<u>Pure Grit Fitness, LLC</u>	<u>Lisa Shannon</u> <u>Miller</u>	<u>lisa.miller@hotworx.net</u>	(832) 662-2242	<u>1417 Graham Drive Suite 300 Tomball, TX 77375</u>
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UT0004	Nathan Edward Taylor Ethan Taylor (Note 1) SRH Daybreak, LLC	Nathan Edward Taylor Ethan Taylor (Note 1) Juan Soto Stephanie Soto Phil Harker Nicole Harker (Note 1)	nate.taylor@hotworx.net , ethan.taylor@hotworx.net , jua n.soto@hotworx.net , stephanie.soto@hotworx.net , phil.harker@hotworx.net , nicole.harker@hotworx.net	(801) 794-1155	10420 South Rubicon Road B103 South Jordan, UT 84009
UT0005	Nathan Edward Taylor Ethan Taylor (Note 1) SRH Lindon, LLC	Nathan Edward Taylor Ethan Taylor (Note 1) Juan Soto Stephanie Soto Phil Harker Nicole Harker (Note 1)	nate.taylor@hotworx.net , ethan.taylor@hotworx.net , jua n.soto@hotworx.net , stephanie.soto@hotworx.net , phil.harker@hotworx.net , nicole.harker@hotworx.net	(801) 701-7470	296 North State St. Lindon, UT 84042
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UT0015	Rachel Marie Whitlock	Rachel Marie Whitlock ~~Steven Blackwell~~ ~~Kimberly Blackwell~~ (Note 1)	rachel.whitlock@hotworx.net ~~steven.blackwell@hotworx.net~~ ~~kimberly.blackwell@hotworx.net~~	(801) 610-6218	443 East 1000 North Spanish Fork, UT 84660
UT0018	Weat Hot, LLC ~~Johnny C. Anderson~~ ~~Sharon Anderson~~	Johnny C. Anderson Sharon Anderson Stephanie Aerakis Nick Aerakis Shelby Johnson (Note 1)	johnny.anderson@hotworx.net ~~stephanie.aerakis@hotworx.net~~ sharon.anderson@hotworx.net nick.aerakis@hotworx.net shelby.johnson@hotworx.net	(801) 996-3124	8860 S Redwood Rd, Suite 101 West Jordan, UT 84088
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UT0026	Calista Jo Martinez Kerri Sumpter	Calista Jo Martinez Kerri Sumpter (Note 1)	calista.martinez@hotworx.net kerri.sumpter@hotworx.net	(385) 787-8090	1000 North Main Street Tooele, UT 84074

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UT0028	Nathan Edward Taylor Julie Taylor Ethan Taylor	Nathan Edward Taylor Julie Taylor Ethan Taylor (Note 1)	nate.taylor@hotworx.net julie.taylor@hotworx.net ethan.taylor@hotworx.net	(435) 351-1004	1612 West Ute Blvd. Suite 115 Park City, UT 84098
UT0030	Sweat Hot, LLC	Johnny Anderson Sharon Anderson	johnny.anderson@hotworx.net; sharon.anderson@hotworx.net	(801) 904-2450	5474 S Redwood Rd Taylorsville, UT 84123
UT0031	Hot Fit, LLC	John Corkin Amber Corkin	jake.corkin@hotworx.net; amber.corkin@hotworx.net	(435) 565-6067	2523 S River Rd Suite 3 St. George, UT 84790
UT0036	Utah HOT Fitness, LLC	Carrie Baugh; Eric Baugh	Carrie.baugh@hotworx.net; eric.baugh@hotworx.net	(435) 764-8269	1330 UT-193, D5, Layton, UT 84041
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VA0005	Allday Stone Ridge Studio, LLC	Daryn Allday Michelle Allday (Note 1)	daryn.allday@hotworx.net michelle.allday@hotworx.net	(571) 520-2220	42015 Village Center Plaza Aldie, VA 20105
VA0010	David Savage Michele Savage	David Savage Michele Savage (Note 1)	david.savage@hotworx.net; michele.savage@hotworx.net	(703) 672-7202	2310 Woodland Crossing Drive Suite G Herndon, VA 20171
VA0012	Evan Raymond McNamara Debra McNamara	Evan Raymond McNamara Debra McNamara	evan.mcnamara@hotworx.net; debra.mcnamara@hotworx.net	(757) 974-9794	535 Hilltop Plaza #7A Virginia Beach, VA 23454

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VA0017	Rhoad & Fitness LLC	Melannie Rhoad Michael Rhoad (Note 1)	melannie.rhoad@hotworx.net ; michael.rhoad@hotworx.net	(757) 522-7333	1036 Volvo Parkway Suite 5 Chesapeake, VA 23320
VA0022	Semper Wellness Ventures Inc.	Jill Garcia Robert Garcia	jill.garcia@hotworx.net; robert.garcia@hotworx.net	(540) 300-6987	115 Valor Ct Suite 105 Stafford, VA 22554
VA0024	Marve Enterprises, LLC	Lauren Marve-Samuel Chris Marve-Samuel	lauren.samuel@hotworx.net; chris.samuel@hotworx.net	(540) 566-4178	1040/1044 23rd St. SW Roanoke, VA 24015
VA0025	DNL Performance, LLC	Daniel Colletti Lindsay Colletti	daniel.colletti@hotworx.net; lindsay.colletti@hotworx.net	757-578- 9642	4611 Haygood Rd. Virginia Beach, VA 23455
VA0026	R & M Fitness, LLC	Michael Joseph Kelsen Razel Kelsen	mike.kelsen@hotworx.net; razel.kelsen@hotworx.net	(757) 644-3387	2029 Lynnhaven Parkway Suite 520 Virginia Beach, VA 23456
VA0027	Garrett Ferris, LLC	Sean G. Peterson Cameron Buchanan	sean.peterson@hotworx.net; cameron.buchanan@hotworx.net	(703) 217-1953	9805 Liberia Ave Suite 113 Manassas, VA 20110
VA0029	757 Fitness Yoga Studio Corporation	Randy Roosevelt Gwynn LaRosa Johnson	randy.gwynn@hotworx.net; ro.johnson@hotworx.net	(757) 477-3365	2040 Coliseum Drive Suite A-01 Hampton, VA 23666

VA0030	Forge & Flow, LLC	Marisa Lyn Mason	marisa.mason@hotworx.net	(703) 552-2047	1169 Nimmo Parkway #225 Virginia Beach, VA 23456
WASHINGTON					
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WA0004	Sierra Tango 1, LLC	William Johnston Melanie Johnston (Note 1)	william.johnston@hotworx.net; melanie.johnston@hotworx.net	(253) 330-8468	1620 Lake Tapps Pkwy E Auburn, WA 98092
WA0005	Sierra Tango 2, LLC	William Johnston Melanie Johnston (Note 1)	william.johnston@hotworx.net; melanie.johnston@hotworx.net	(253) 200-0863	15614 Meridian Ave E, Suite 200 Puyallup, WA 98375
WA0009	Trelissa, LLC ~~DBA Hotworx~~ ~~Spokane South Hill~~	Trevor Kettrick Melissa Kettrick (Note 1)	trevor.kettrick@hotworx.net; melissa.kettrick@hotworx.net	(509) 315-8048	3028 S. Grand Blvd. Spokane, WA 99203
WA0010	TRELISSA SPOKANE VALLEY LLC ~~Trevor Kettrick~~ ~~Melissa Kettrick~~	Trevor Kettrick Melissa Kettrick (Note 1)	trevor.kettrick@hotworx.net; melissa.kettrick@hotworx.net	(509) 824-6362	1222 N Pines Rd. Spokane Valley, WA 99206
WA0014	LegacyWorx, LLC	Brett Johnson Pauline Johnson Nick Martin Carley Martin	brett.johnson@hotworx.net; pauline.johnson@hotworx.net; nick.martin@hotworx.net; carley.martin@hotworx.net	(360) 447-9328	1753 S. Burlington Blvd., Suite 102 Burlington, WA 98233
WA0015	THURSTRICK NORTH SPOKANE, LLC ~~Trevor Kettrick~~	Trevor Kettrick Melissa Kettrick (Note 1)	trevor.kettrick@hotworx.net; melissa.kettrick@hotworx.net	(509) 508-4588	10409 N Newport Highway Spokane, WA 99218

	<u>Melissa Kettrick</u>				
<u>WA0021</u>	<u>Vita Sana, LLC</u>	<u>Tracey Pidge</u> <u>Marty Cavalluzzi</u> <u>Ciara Boyce</u> (Note 1)	tracey.pidge@hotworx.net ; marty.cavalluzzi@hotworx.net ; ciara.boyce@hotworx.net	(253) 336-3090	<u>7305 40th St.</u> <u>W. University Place, WA</u> <u>98466</u>
<u>WA0022</u>	<u>Tracy Pidge</u> <u>Marty Cavalluzzi</u> <u>Ciara Boyce</u> (Note 1)	<u>Tracy Pidge</u> <u>Marty Cavalluzzi</u> <u>Ciara Boyce</u> (Note 1)	tracey.pidge@hotworx.net ; marty.cavalluzzi@hotworx.net ; ciara.boyce@hotworx.net	(360) 360-0256	<u>2515 Marvin Road NE Suite</u> <u>E Lacey, WA</u> <u>98516</u>
<u>WA0025</u>	<u>P & M Sparks, LLC</u>	<u>Peller Sparks</u> <u>Michelle Sparks</u> (Note 1)	peller.sparks@hotworx.net ; michelle.sparks@hotworx.net	(253) 214-3537	<u>2016 S. 320th Ste. K Federal</u> <u>Way, WA</u> <u>98003</u>
<u>WA0029</u>	<u>Siobhan "Noe" Kanoelani Hathaway</u> <u>Christopher M. Hathaway</u>	<u>Siobhan "Noe" Kanoelani Hathaway</u> <u>Christopher M. Hathaway</u> (Note 1)	noe.hathaway@hotworx.net ; chris.hathaway@hotworx.net	(425) 474-7361	<u>22922 Bothell-Everett Hwy</u> <u>#100B & 102B</u> <u>Bothell, WA</u> <u>98021</u>
<u>WA0032</u>	<u>JMS PARTNERS, LLC</u>	<u>Jennifer Kathleen Skinner</u> <u>Megan Lea Hodgson</u> <u>Scott Hodgson</u> (Note 1)	jen.skinner@hotworx.net ; megan.hodgson@hotworx.net ; scott.hodgson@hotworx.net	(425) 233-8703	<u>15 Everett Mall Way</u> <u>Suite D</u> <u>Everett, WA</u> <u>98204</u>
<u>WA0037</u>	<u>MEEK LIFE 1, LLC</u>	<u>Carli Meek</u> <u>Hallie Meek</u> (Note 1)	carlie.meek@hotworx.net ; hallie.meek@hotworx.net	(253) 449-5485	<u>21140 State Route 410 E.</u> <u>Bonney Lake, WA</u> <u>98391</u>
<u>WA0040</u>	<u>Silverworx, Inc</u>	<u>Raeanne Silver</u> (Note 1)	raeanne.silver@hotworx.net	(206) 203-9679	<u>1570 W Armory Way</u> <u>Suite #104</u> <u>Seattle, WA</u> <u>98119</u>

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WA0045	STRP INVESTMENTS INCORPORATED	Shannon Ingram Trae Brown (Note 1)	shannon.ingrum@hotworx.net ; trae.brown@hotworx.net	(360) 322-6431	4008 172nd St NE Suite D Arlington, WA 98223
WA0048	JWCSEX, LLC	Whitney Cornelison Justin Cornelison (Note 1)	whitney.cornelison@hotworx.net ; justin.cornelison@hotworx.net	(360) 369-0152	14109 NE 10th Ave Suite 717 Vancouver, WA 98685
WA0049	RISEUP FITNESS, LLC	Dusti Michelle Crenshaw John Crenshaw (Note 1)	dusti.crenshaw@hotworx.net ; john.crenshaw@hotworx.net	(509) 876-2395	698 West Rose St. Walla Walla, WA 99362
WISCONSIN					
WI0002	Onyx Fitness, LLC	Bryan Bodrog	bryan.bodrog@hotworx.net	(715) 407-4767	2240 Badger Dr. Hudson, WI 54016
WI0003	Jennifer Lamont Douglas Rothgeb Wade Lamont Sarah Rothgeb	Jennifer Lamont Douglas Rothgeb Wade Lamont Sarah Rothgeb (Note 1)	jennifer.lamont@hotworx.net ; douglas.rothgeb@hotworx.net ; wade.lamont@hotworx.net ; sarah.rothgeb@hotworx.net	(414) 792-9679	1640 N Water St Milwaukee, WI 53202
WI0004	Valuworx, LLC	Jennifer Lamont Douglas Rothgeb Wade Lamont Sarah Rothgeb (Note 1)	jennifer.lamont@hotworx.net ; douglas.rothgeb@hotworx.net ; wade.lamont@hotworx.net ; sarah.rothgeb@hotworx.net	(262) 649-3002	18000 W. Bluemound Rd. Suite L Brookfield, WI 53045

<u>WI0006</u>	<u>Jennifer Lamont Douglas Rothgeb Wade Lamont Sarah Rothgeb</u>	<u>Jennifer Lamont Douglas Rothgeb Wade Lamont Sarah Rothgeb (Note 1)</u>	<u>jennifer.lamont@hotworx.net</u> <u>douglas.rothgeb@hotworx.net</u> <u>wade.lamont@hotworx.net</u> <u>sarah.rothgeb@hotworx.net</u>	(608) 318-1432	<u>2412 Montana Ave. Sun Prairie, WI 53590</u>
<u>WI0009</u>	<u>Heat Therapy Inc.</u>	<u>Stacy Johnson Patrick Johnson</u>	<u>stacy.johnson@hotworx.net</u> <u>patrick.johnson@hotworx.net</u>	(262) 696-4436	<u>1279 Capitol Drive Suite A Pewaukee, WI 53072</u>
<u>WI0011</u>	<u>TLT Fitness, LLC</u>	<u>Troy Thompson Lora Thompson</u>	<u>troy.thompson@hotworx.net</u> <u>lora.thompson@hotworx.net</u>	(262) 421-8418	<u>1530 Port Washington Rd Grafton, WI 53024</u>
<u>WI0020</u>	<u>MAE BAE, LLC</u>	<u>Megan Louise Baggett Audra Van Gheem</u>	<u>megan.baggett@hotworx.net</u> <u>audra.vangheem@hotworx.net</u>	(920) 301-3503	<u>1241 Lombardi Access Rd Suite B Green Bay, WI 54304</u>
<u>WEST VIRGINIA</u>					
<u>WV0001</u>	<u>PENNINGTON FAMILY PROPERTIES, LLC</u>	<u>Ernest Pennington John Pennington</u>	<u>ernie.pennington@hotworx.net</u> <u>john.pennington@hotworx.net</u>	(304) 546-2771	<u>43 RHL Blvd. South Charleston, WV 25309</u>
<u>WV0002</u>	<u>CM Fitness, LLC</u>	<u>Conor Markins</u>	<u>Conor.markins@hotworx.net</u>	(304) 962-5676	<u>900 4th Ave. Huntington, WV 25701</u>
<u>WV0003</u>	<u>PENNINGTON ENTERPRISE S, LLC</u>	<u>Ernest Pennington John Pennington</u>	<u>ernie.pennington@hotworx.net</u> <u>john.pennington@hotworx.net</u>	(304) 521-1246	<u>100-1 Great Teays Blvd Unit 1 Scott Depot, WV 25560</u>

If you buy this franchise, your contact information may be disclosed to other prospective and current franchisees if and when you leave the franchise system. In some instances, current and former franchisees sign provisions restricting their ability to speak openly about their experience with HOTWORX®. You may wish to speak with current and former franchisees

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but be aware that not all such franchisees will be able to communicate with you.

Note 1: -These franchisees are also Area Developers. Of these Area Developers, 17+ were existing franchisees at the beginning of 2025⁴ and were granted, collectively, a total of 26⁴ additional licenses by Franchisor in 2025⁴.

List of Franchise Agreements Signed but Outlet Not Yet Opened

*Displays the state-by-state list of all Franchise Outlets in Development					
<u>Location Code</u>	<u>Franchisee Name</u>	<u>Contact</u>	<u>Franchisee Email</u>	<u>Franchisee Phone Number</u>	<u>DMA</u>
ALABAMA					
<u>AL0035</u>	<u>Infrared Fitness, LLC</u>	<u>Sharon Hensel</u> <u>Scott Hensel</u>	<u>sharon.hensel@hotworx.net</u> <u>scott.hensel@hotworx.net</u>	<u>716) 474-0947</u> <u>(716) 474-0731</u>	<u>Mobile-Pensacola (Fort Walton Beach)</u>
<u>AL0036</u>	<u>Melissa Lynn Maples</u> <u>Chad Maples</u>	<u>Melissa Lynn Maples</u> <u>Chad Maples</u>	<u>lisa.maples@hotworx.net;</u> <u>chad.maples@hotworx.net;</u>	<u>(256) 523-2558</u> <u>(404) 456-9143</u>	<u>Birmingham (Anniston and Tuscaloosa) Atlanta</u>
<u>AL0037</u>	<u>RIS 3 Enterprises LLC</u>	<u>Samantha Daigre</u> <u>Kendrick Jonathan Kendrick (Note 1)</u>	<u>sam.kendrick@hotworx.net;</u> <u>jonathan.kendrick@hotworx.net</u>	<u>225) 266-0435</u> <u>(225) 802-8822</u>	<u>Mobile-Pensacola (Fort Walton Beach)</u>
ALASKA					
<u>AK0004</u>	<u>Tracey Pidge</u> <u>Ciara Boyce</u>	<u>Tracey Pidge</u> <u>Ciara Boyce</u>	<u>Tracy.pidge@hotworx.net;</u> <u>Ciara.boyce@hotworx.net</u>	<u>(253) 350-8479</u>	<u>Anchorage</u>
ARKANSAS					
<u>AR0021</u>	<u>BLABB LIMITED</u>	<u>Alicia Dawn Mooney</u> <u>Brandon Mooney</u> <u>Brandon Moo</u>	<u>alicia.mooney@hotworx.net;</u> <u>brandon.mooney@hotworx.net</u>	<u>(479) 616-4811;</u> <u>(479) 530-3924</u>	<u>Little Rock-Pine Bluff</u>
<u>AR0022</u>	<u>HEATWAY E FIT, LLC</u>	<u>Peggy Joy Greene</u> <u>Josh Greene</u>	<u>peggy.greene@hotworx.net;</u> <u>josh.greene@hotworx.net</u>	<u>(870) 335-8187</u>	<u>Little Rock-Pine Bluff</u>

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<u>AZ0048</u>	<u>JOSEPH KACZOR AND STEPHANIE KACZOR, LLC</u>	<u>Joseph Kaczor Stephanie (Note 1)</u>	<u>joseph.kaczor@hotworx.net</u> ; <u>stephanie.kaczor@hotworx.net</u>	<u>(432) 553-1205</u> ; <u>(432) 530-9410</u>	<u>Tucson (Sierra Vista)</u>
<u>AZ0050</u>	<u>BEAUTY BY BLISS LLC</u>	<u>Billy Grey Hickman Lisa Hickman Bliss Kaitlin Hickman</u>	<u>billy.hickman@hotworx.net</u> ; <u>lisa.hickman@hotworx.net</u> ; <u>bliss.hickman@hotworx.net</u>	<u>(623) 764-0757</u> ; <u>(623) 764-2214</u> ; <u>(623) 980-5671</u>	<u>Phoenix (Prescott)</u>
CALIFORNIA					
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		<u>Mueller Jr. (Note 1)</u>			
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<u>CO0064</u>	<u>Colorado Fitness Company, Inc.</u>	<u>Kelley Eichman</u> <u>David Eichman</u>	<u>kelley.eichman@hotworx.net</u> ; <u>david.eichman@hotworx.net</u>	<u>(719) 660-8571</u>	<u>Colorado Springs-Pueblo</u>
<u>CO0065</u>	<u>Powerhouse Fitness, LLC</u>	<u>Kristin Jordan Powers</u> <u>Navan Powers</u>	<u>kristin.powers@hotworx.net</u> ; <u>navan.powers@hotworx.net</u>	<u>(214) 477-1555</u> ; <u>(832) 867-8213</u>	<u>Colorado Springs-Pueblo</u>
<u>CO0066</u>	<u>Fitness, & Beaches Inc.</u>	<u>Javier Galvan</u> <u>Marisol Quijada</u>	<u>javier.galvan@hotworx.net</u> ; <u>marisol.quijada@hotworx.net</u>	<u>(719) 963-0397</u>	<u>Colorado Springs-Pueblo</u>
DELAWARE					
<u>DE0001</u>	<u>Rsj United Enterprises, Inc.</u>	<u>Rodney Johnson</u> ; <u>Sarmila Johnson</u>	<u>Rodney.johnson@hotworx.net</u> ; <u>sharmilla.johnson@hotworx.net</u>	<u>(302) 766 – 4599</u>	<u>Philadelphia</u>
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<u>FL0064</u>	<u>HOT Fitness Culture, LLC</u>	<u>Vincent Mitchell</u> <u>Ashley Mitchell</u>	<u>Vincent.mitchell@hotworx.net</u> ; <u>Ashley.mitchell@hotworx.net</u>	<u>(239) 823-9417</u>	<u>Fort Myers-Naples</u>
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<u>FL0150</u>	<u>FUZZY SOCKS FITNESS, LLC</u>	<u>Anisa Walters</u>	<u>Anisa.walters@hotworx.net</u>	<u>(754) 224-7316</u>	<u>Miami-Fort Lauderdale</u>
<u>FL0154</u>	<u>HOTWORX NAPLES LLC</u>	<u>Michele Durham John Kleintop</u> (Note 1)	<u>Michele.durham@hotworx.net</u> <u>John.kleintop@hotworx.net</u>	<u>(239) 776-2211</u> <u>(239) 728-1183</u>	<u>Fort Myers-Naples</u>
<u>FL0162</u>	<u>DYNAMIC LIFESTYLE FITNESS, LLC</u>	<u>Devin Smith Lucy Smith</u>	<u>Devin.smith@hotworx.net</u> <u>Lucy.smith@hotworx.net</u>	<u>(813) 952-4792</u> <u>(813) 598-1724</u>	<u>Tampa-St. Petersburg (Sarasota)</u>
<u>FL0169</u>	<u>IT'S SAUNA BEACH, INC</u>	<u>Thomas DeAlano Krystal DeAlano</u>	<u>Tommy.dealano@hotworx.net</u> <u>Krystal.dealano@hotworx.net</u>	<u>(972) 265-4174</u> <u>(214) 986-1863</u>	<u>Tampa-St. Petersburg (Sarasota)</u>

<u>FL0170</u>	<u>J2K MME LLC</u>	<u>Katie Goff</u> <u>Justin Blanco</u>	<u>katie.goff@hotworx.net</u> <u>justin.blanco@hotworx.net</u>	<u>(727) 560-2909</u>	<u>Tampa-St. Petersburg (Sarasota)</u>
<u>FL0172</u>	<u>305FIT LLC</u>	<u>Kailena Van de Nes</u>	<u>kailena.vandenes@hotworx.net</u>	<u>(613) 816-6379</u>	<u>West Palm Beach-Fort Pierce</u>
<u>FL0173</u>	<u>DESNDAN VENTURE S LLC</u>	<u>Destiny Robison</u> <u>Daniel Bass</u>	<u>destiny.robison@hotworx.net</u> <u>daniel.bass@hotworx.net</u>	<u>(386) 785-4411</u> <u>(386) 795-0123</u>	<u>Orlando-Daytona Beach-Melbourne</u>
<u>FL0174</u>	<u>TCF FITNESS, LLC</u>	<u>Cary Franklin Frounfelter</u> <u>Terri L. Frounfelter</u> (Note 1)	<u>cary.frounfelter@hotworx.net</u> <u>terri.frounfelter@hotworx.net</u>	<u>(727) 224-5706</u> <u>(727) 224-5703</u>	<u>Tampa-St. Petersburg (Sarasota)</u>
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<u>FL0182</u>	<u>SAUNA & WELLNES SLAKE WORTH LLC</u>	<u>Todd Gilmore</u> <u>Tania Gilmore</u>	<u>todd.gilmore@hotworx.net</u> <u>tania.gilmore@hotworx.net</u>	<u>(352) 727-9320</u> <u>(305) 986-3141</u>	<u>West Palm Beach-Fort Pierce</u>
<u>FL0183</u>	<u>SUNCHASER INVESTMENTS, LLC</u>	<u>Madison Latimer</u> <u>Joseph Kieffer</u>	<u>madison.latimer@hotworx.net</u> <u>joseph.kieffer@hotworx.net</u>	<u>(510) 510-7044</u>	<u>Mobile-Pensacola (Fort Walton Beach)</u>
<u>FL0184</u>	<u>Szyd Sweat, LLC</u>	<u>Michelle Annette Szydowski,</u> <u>Walter J. Szydowski,</u> <u>MD</u>	<u>michelle.szydowski@hotworx.net</u> <u>walter.szydowski@hotworx.net</u>	<u>(352) 573-7640</u>	<u>Tampa-St. Petersburg (Sarasota)</u>
<u>FL0185</u>	<u>Duran Wellness Group, LLC</u>	<u>Rogelio Alexander Duran,</u>	<u>rogelio.duran@hotworx.net</u> <u>arianne.duran@hotworx.net</u>	<u>(781) 913-1304</u>	<u>Miami-Fort Lauderdale</u>

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FL0187	44 Fitness, LLC	Monique Nichole Stephens, Ashley Stephens	nichole.stephens@hotworx.net, ashley.stephens@hotworx.net	(850) 556-8166, (850) 544-6275	Panama City
FL0190	FIERY COLLECTIVE, LLC	Margo D. Marcotte	margo.marcotte@hotworx.net	(618) 520-4886	Orlando-Daytona Beach-Melbourne
FL0191	HW PCB, LLC	Dalton Everett Pittman	dalton.pittman@hotworx.net	(901) 848-4483	Panama City
FL0192	Sowande Makiri Buckmire, Andrea Perez	Sowande Makiri Buckmire, Andrea Perez	sowande.buckmire@hotworx.net, andrea.perez@hotworx.net	(561) 310-8208, (352) 949-9577	West Palm Beach-Fort Pierce
FL0193	MARTINO ENTERPRISE, LLC	Michelle Nicole Martino, Brian Martino	michelle.martino@hotworx.net, brian.martino@hotworx.net	(678) 938-1253	Jacksonville
FL0194	BLU VENTURE S WELLNES S LLC	Izabelle Blain James, Roy James	izabelle.james@hotworx.net, roy.james@hotworx.net	(727) 643-5749, (727) 434-2776	Tampa-St. Petersburg (Sarasota)

FL0195	Martha Elizabeth Burrows	Martha Elizabeth Burrows	marti.burrows@hotworx.net	(770) 595-8825	Tampa-St. Petersburg (Sarasota)
FL0197	ARANA MURPHY UNIT 1, LLC	Andrew Jex Arana, Marykate Murphy (Note 1)	andrew.arana@hotworx.net, marykate.murphy@hotworx.net	(540) 230-6693, (786) 342-3405	Miami-Fort Lauderdale
FL0200	RESULTS30, LLC	Jeannie Marie Graveran Santana	jeannie.santana@hotworx.net	(305) 345-6659	Miami-Fort Lauderdale
GEORGIA					
GA0062	RLCJ Ventures, Inc.	Lisa Roy Ryan Roy	lisa.roy@hotworx.net, ryan.roy@hotworx.net	(770) 235-6988, (786) 371-1083	Atlanta
GA0072	Bradford Franklin Delyrria Franklin	Bradford Franklin Delyrria Franklin (Note 1)	bradford.franklin@hotworx.net, netdelyrria.franklin@hotworx.net	(850) 291-8175, (901) 503-5670	Augusta-Aiken
GA0075	Fire Hot Fitness, LLC	Sabrina McAfee Anthony McAfee Gabrielle McAfee (Note 1)	sabrina.mcafee@hotworx.net, anthony.mcafee@hotworx.net, gabrielle.mcafee@hotworx.net	(863) 604-5900, (863) 604-9202	Atlanta
GA0078	Elma West Midtown LLC	Aaron Petty	Aaron.petty@hotworx.net	(859) 699-2221	Atlanta
GA0079	GET INTO IT FITNESS, LLC	Davia Dunbar Dameon Dunbar	davia.dunbar@hotworx.net, dameon.dunbar@hotworx.net	(678) 644-3985	Atlanta
GA0082	SCRIB SOLUTION S, INC.	Chad Scribner Susie Sowell	chad.scribner@hotworx.net, susie.sowell@hotworx.net	(970) 317-4783	Savannah

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IL0051	Village Works IL, LLC	Ian Espino-Barros	ian.espino-barros@hotworx.net	(214) 558-1324	Chicago
IL0053	FORGED BY FIRE FITNESS, LLC	Nathan Olson Kelly Olson	nate.olson@hotworx.net, kelly.olson@hotworx.net	(847) 650-5174; (847) 909-6971	Chicago
IL0054	WORX GYM LLC	Camille Groves John Groves	Camille.Groves@hotworx.net, John.Groves@hotworx.net	(563) 508-7488	Champaign & Springfield-Decatur
IL0056	CGR STUDIO INC.	Elizabeth A. Wunder Daniel Wunder	elizabeth.wunder@hotworx.net, dan.wunder@hotworx.net	(618) 920-9465, (636) 345-6744	St. Louis

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IN0022	HEROES FOR HUDSON LLC	Kelli Rogerson Michael Rogerson (Note 1)	Kelli.rogerson@hotworx.net, Michael.rogerson@hotworx.net	(950) 333-4449, (502) 817-0831	Louisville
IN0023	Nicole Poort	Nicole Poort	Nicole.poort@hotworx.net	(574) 453-6004	South Bend-Elkhart

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IN0027	HAGBERG HEAT L.L.C.	Grant Walter Hagberg III (Note 1)	grant.hagberg@hotworx.net	(219) 384-8326	Chicago
IN0029	Terrell & Co, LLC	Bethany Lyn Terrell Rachel Terrell	beth.terrell@hotworx.net; rachel.terrell@hotworx.net	(574) 612-2598	South Bend-Elkhart
KENTUCKY					
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KY0022	First Down Fitness, LLC	Rebecca Petrino Robert Petrino Bobby Petrino Kathryn Beard Ryan Beard (Note 1)	Rebecca.Petrino@hotworx.net; Robert.Petrino@hotworx.net; Bobby.Petrino@hotworx.net; katie.beard@hotworx.net; ryan.beard@hotworx.net	(479) 236-9780 (407) 222-4939 (479) 799-5764	Bowling Green
KY0023	E & J SHOCKLEY Y LLC	John Forcht Shockley Emily Brown (Note 1)	john.shockley@hotworx.net; emily.shockley@hotworx.net	(870) 530-2442 (859) 361-8562	Lexington
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KY0025	FOURTH & GOAL LLC	Rebecca Petrino Robert Petrino	Rebecca.Petrino@hotworx.net; Robert.Petrino@hotworx.net; Bobby.Petrino@hotworx.net	(479) 236-9780 (407) 222-4939	Louisville

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LA0048	Hot Yoga Wellness, Inc.	Johanna Rose Weddle Boulton Derrick Boulton	jo.boulton@hotworx.net , derrick.boulton@hotworx.net	(318) 557-4366	Monroe-El Dorado
LA0049	Train Hot Corp.	Tracy G. Scott Robert Ian Scott	tracy.scott@hotworx.net , ian.scott@hotworx.net	(225) 202-7867	New Orleans
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MA0013	L&X VENTURE LLC	Vinh Quang Le Allison Eden Soukseunchay	vinh.le@hotworx.net allie.souks@hotworx.net	(630) 397-9955 (984) 289-3245	Boston (Manchester)
MA0014	LUMINA HOLDINGS, INC.	Sherri Leigh Randall Tom Randall	sherri.randall@hotworx.net tom.randall@hotworx.net	(603) 498-7445	Boston (Manchester)
MA0015	ALICORN VENTURES HOLDINGS LLC	Jiasheng Liang Huiqing Hu (Note 1)	jason.liang@hotworx.net christine.hu@hotworx.net	(669) 203-9739 (408) 913-5268	Boston (Manchester)
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MARYLAND					
MD0010	Warrior Mind & Fitness LLC	Michael Barnes Taco Barnes	mike.barnes@hotworx.net taco.barnes@hotworx.net	(240) 643-5098 (301) 675-5713	Baltimore

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MICHIGAN					
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MI0038	WORTHBR OOK WELLNES S I, LLC	Matthew Fisher Julie Fisher	matt.fisher@hotworx.net julie.fisher@hotworx.net	(312) 656-4844	Grand Rapids-Kalamazoo-Battle Creek
MINNESOTA					
MN0020	Stacy Bengston Dustin Bengston	Stacy Bengston Dustin Bengston (Note 1)	Stacy.bengston@hotworx.net Dustin.bengston@hotworx.net	(612) 743-5432 (320) 493-7843	Minneapolis-St. Paul
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MN0033	Kimberly Perez Brandon Hoffman	Kimberly Perez Brandon Hoffman (Note 1)	Kimberly.perez@hotworx.net Brandon.hoffman@hotworx.net	(605) 553-7534 (319) 891-8260	Rochester-Mason City-Austin
MISSOURI					
MO0017	Dawn Bartholomew DeCheyna Bartholomew	Dawn Bartholomew DeCheyna Bartholomew (Note 1)	Dawn.Bartholomew@hotworx.net; DeCheyna.Bartholomew@hotworx.net	(918) 360-1510	Springfield, MO

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MONTANA					
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MT0006	Poulsen Four, LLC	Jaclyn Poulsen; Terry Poulsen	Jaclyn.poulsen@hotworx.net terry.poulsen@hotworx.net	(406) 855-1243	Billings
NORTH CAROLINA					
NC0027	AW Two, Inc.	William Shook Ashleigh Mayfield Shook (Note 1)	will.shook@hotworx.net ashleigh.shook@hotworx.net	(919) 757-5412 (919) 413-2070	Raleigh-Durham (Fayetteville)
NC0043	Holley Skelly Timothy Skelly	Holley Skelly Timothy Skelly	Holley.skelly@hotworx.net Timothy.skelly@hotworx.net	(214) 445-7566	Charlotte
NC0046	RIKER FITNESS CLAYTON LLC Charles Marr Riker Hayley Nicole Riker	Charles Marr Riker Hayley Nicole Riker (Note 1)	chase.riker@hotworx.net hayley.riker@hotworx.net	(815) 545-1312 (910) 540-4881	Raleigh-Durham (Fayetteville)

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<u>NC0058</u>	<u>HEAT & HARMONY LLC</u>	<u>Richard Michael Guthrie</u>	<u>mike.guthrie@hotworx.net</u>	<u>(910) 612-4090</u>	<u>Greenville-New Bern-Washington</u>
<u>NC0059</u>	<u>LETCHWORTH FAMILY INVESTMENTS LLC</u>	<u>Michael Gerald Letchworth II,</u> <u>Steffani Letchworth</u>	<u>michael.letchworth@hotworx.net</u> , <u>steffani.letchworth@hotworx.net</u>	<u>(252) 717-3917,</u> <u>(252) 341-5315</u>	<u>Greenville-New Bern-Washington</u>
<u>NC0060</u>	<u>SORRELL VENTURES, LLC</u>	<u>Sarah Sorrell</u> <u>Ryan Sorrell</u>	<u>sarah.sorrell@hotworx.net</u> <u>ryan.sorrell@hotworx.net</u>	<u>(919) 723-8258,</u> <u>(919)-986-9463</u>	<u>Raleigh-Durham</u> <u>(Fayetteville)</u>
<u>NC0065</u>	<u>ATABEYRA ENTERPRISES, LLC</u>	<u>Laura Cristina Alvarez</u>	<u>laura.alvarez@hotworx.net</u>	<u>(704) 777-2441</u>	<u>Charlotte</u>
<u>NC0066</u>	<u>WARE FITNESS CORP.</u>	<u>Tonja Marie Turner</u>	<u>tonja.turner@hotworx.net</u>	<u>(704) 307-7153</u>	<u>Charlotte</u>
<u>NC0067</u>	<u>H2 FITNESS LLC</u>	<u>Ashley Ann Henson</u> <u>Brandon Dean Henson</u>	<u>ashley.henson@hotworx.net,</u> <u>brandon.henson@hotworx.net</u>	<u>(517) 442-2157,</u> <u>(517) 662-1387</u>	<u>Raleigh-Durham</u> <u>(Fayetteville)</u>
<u>NC0068</u>	<u>Dixit Gautambhai Patel,</u>	<u>Dixit Gautambhai Patel,</u>	<u>dixit.patel@hotworx.net,</u> <u>veer.patel@hotworx.net,</u> <u>raj.patel@hotworx.net</u>	<u>(336) 848-9460,</u> <u>(201) 679-3455,</u>	<u>Raleigh-Durham</u> <u>(Fayetteville)</u>

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ND0002	Trio of Health LLC	Tori Rohr Sierra Rohr Nicole Privratsky (Note 1)	Tori.Rohr@hotworx.net; Sierra.Rohr@hotworx.net; Nicole.Privratsky@hotworx.net	(701) 290-6395 (701) 590-4897	Minot-Bismarck-Dickinson (Williston)
ND0006	Elevate LLC	Crystal Monek Schmeets McCormick Erfle (Note 1)	crystal.schmeets@hotworx.net, mccormick.erfle@hotworx.net	(303) 901-0635	 Fargo-Valley City
NEBRASKA					
NE0021	TAKE FITNESS GRAND ISLAND, LLC	Tanner McWilliams Katie McDonald Ashley Larson Eric Larson (Note 1)	Tanner.McWilliams@hotworx.net; Katie.McDonald@hotworx.net; Ashley.Larson@hotworx.net; Eric.Larson@hotworx.net	(712) 898-6547 (712) 301-4461 (712) 259-3640 (712) 253-4985	Lincoln & Hastings-Kearney
NE0022	Norfolk HW LLC	Mitchell Gregory Schultze, Amanda Schultze	mitchell.schultze@hotworx.net, amanda.schultze@hotworx.net	(402) 750-8308, (402) 369-3289	Lincoln & Hastings-Kearney

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NH0022	3D FITNESS LLC	Phillip Mark Sundman , Michelle Renee Sundman	phillip.sundman@hotworx.net ; michelle.sundman@hotworx.net	(636) 288-3591	Boston (Manchester)
NH0023	HWLC, LLC	Ceferino Torres , Lisa Perrault	cef.torres@hotworx.net ; lisa.perrault@hotworx.net	(603) 566-7165, (603) 315-9040	Boston (Manchester)
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NJ0011	BASIC BRILLIAN CE HOBOKEN LLC	Donald Allen Pritzlaff , Robin Nicole Pritzlaff (Note 1)	donny.pritzlaff@hotworx.net ; robin.pritzlaff@hotworx.net	(732) 310-3810, (908) 397-0736	New York
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NJ0014	NJ14 FITNESS LLC	Jaykumar Patel , Nishant Patel , Manan Gilitwala , Neel Sheth (Note 1)	jay.patel@hotworx.net , nishant.patel@hotworx.net , manan.gilitwala@hotworx.net , neel.sheth@hotworx.net	(215) 375-2443	New York

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NJ0021	MANIFEST 1000 LLC	Joseph Orr Desiree Orr (Note 1)	joey.orr@hotworx.net desiree.orr@hotworx.net	(586) 873-4876	Philadelphia
NJ0024	Sahini Fitness Company	Devki N. Pareek Shubhra Pareek	dev.pareek@hotworx.net shubhra.pareek@hotworx.net	(908) 391-0774 (609) 529-1843	Philadelphia
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NM0006	NM0006, LLC	Michael Wayne Moore CaraBeth Moore (Note 1)	michael.moore@hotworx.net carabeth.moore@hotworx.net	(575) 390-6037 (575) 390-4971	Albuquerque-Santa Fe
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NM0013	Fuego Fitness #2 LLC	Becky A. Hutson Johnny P. Hutson (Note 1)	becky.hutson@hotworx.net johnny.hutson@hotworx.net	(575) 703-2864 (575) 308-9922	Albuquerque-Santa Fe
NM0017	Bonfire Fitness Farmington Inc	Amber Hogan (Note 1)	amber.hogan@hotworx.net	(858) 353-4404	Albuquerque-Santa Fe
NEW YORK					
NY0008	Tyson Voelkel Christi	Tyson Voelkel Christi	christi.voelkel@hotworx.net tyson.voelkel@hotworx.net	(979) 203-5778 (979) 224-	New York

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NY0043	UPTOWN SWEAT, LLC Tiffany Upton James Upton	Tiffany Anna Upton James Upton (Note 1)	tiffany.upton@hotworx.net; james.upton@hotworx.net	(631) 804-6653	New York
NY0052	Hot Squad Inc.	Darren Ian Lachar Julia Lachar (Note 1)	darren.lachar@hotworx.net; julia.lachar@hotworx.net	(917) 731-9540	New York
NY0055	KATHY & CASSIE ENTERPRISE INC.	Kathleen Anne Turney Cassandra Torto (Note 1)	kathy.turney@hotworx.net; cassie.torto@hotworx.net	(607) 242-4946	Binghamton
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NY0057	Corinne Bubolo Mike Bubolo	Corinne Bubolo Mike Bubolo	corinne.bubolo@hotworx.net; t. mike.bubolo@hotworx.net	(631) 553-8961, (516) 909-7221	New York
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<u>OH0024</u>	<u>Howard Charles Bruss</u> <u>Wendy Bruss</u>	<u>Howard Charles Bruss</u> <u>Wendy Bruss</u> (Note 1)	<u>howard.bruss@hotmail.com</u> <u>wendy.bruss@hotmail.com</u>	<u>(614) 749-6926</u> <u>(614) 702-3942</u>	<u>Columbus</u>
<u>OH0029</u>	<u>Kim Kroener</u> <u>Kendall Gass</u>	<u>Kim Kroener</u> <u>Kendall Gass</u> (Note 1)	<u>Kim.kroener@hotmail.com</u> <u>Kendall.gass@hotmail.com</u>	<u>(513) 205-3500</u> <u>(513) 368-0048</u>	<u>Cincinnati</u>
<u>OH0035</u>	<u>WENDT FOR IT, LLC</u>	<u>Samantha Wendt</u> <u>Jesse Wendt</u>	<u>Sammi.wendt@hotmail.com</u> <u>Jesse.wendt@hotmail.com</u>	<u>(608) 774-7742</u> <u>(715) 790-4190</u>	<u>Cincinnati</u>
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<u>OH0037</u>	<u>CMO BRANDS LLC</u>	<u>Corrie Marie O'Donnell</u>	<u>corrie.odonnell@hotmail.com</u>	<u>(216) 406-3278</u>	<u>Cleveland-Akron</u> (Canton)
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<u>OH0040</u>	<u>Redshift Fitness, LLC</u>	<u>Marco DiDomenico</u> <u>Jana Renee DiDomenico</u>	<u>marco.didomenico@hotmail.com</u> ; <u>jana.didomenico@hotmail.com</u>	<u>(330) 388-3114</u> <u>(330) 221-1443</u>	<u>Cleveland-Akron</u> (Canton)

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OK0022	CAMPBELL HEALTH HAND WELLNESS SOLUTIONS LLC	Amber LaDawn Campbell Casey Campbell (Note 1)	amber.campbell@hotmailworx.net ; casey.campbell@hotmailworx.net	(918) 345-0876 ; (918) 345-0876	Tulsa
OK0028	Kenneth Schlaud Stacey Schlaud Dawn Cruz	Kenneth Joseph Schlaud Stacey Schlaud Michelle Schlaud Dawn Cruz (Note 1)	ken.schlaud@hotmailworx.net ; michelle.schlaud@hotmailworx.net ; dawn.cruz@hotmailworx.net	(918) 565-6608 ; (918) 312-5580	Oklahoma City

OK0035	Meghan S. Snead Jeffery Snead	Meghan S. Snead Jeffery Snead	meghan.snead@hotworx.net ; jeffery.snead@hotworx.net	(918) 698-5927	Tulsa
OK0036	HORSE SHOE ENTERPRISE LLC	Michelle Ann Smith Matthew Smith	michelle.smith@hotworx.net ; matt.smith@hotworx.net	(405) 314-3254	Oklahoma City
OREGON					
OR0015	Sculpt Studio, LLC	Casey Walker (Note1)	Casey.walker@hotworx.net	(435)849-1138	Eugene
OR0019	BJ Fitness Investments, LLC	Barbara Jackson ; Steve Jackson	Barbara.jackson@hotworx.net ; steve.jackson@hotworx.net	(214) 507-5572	Eugene
PENNSYLVANIA					
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PA0022	Heiter Fitness South LLC	Joshua Hoffman Christina Hoffman (Note 1)	josh.hoffman@hotworx.net ; chrissy.hoffman@hotworx.net	(717) 877-3687	Harrisburg-Lancaster-Lebanon-York
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PA0029	Robert Goodz Jr Inc	Robert Goodz	Robert.goodz@hotworx.net	(215) 531-1887	Philadelphia
PA0030	Nolan Charles Gonder Jenna Naebeck	Nolan Charles Gonder Jenna Naebeck (Note 1)	nolan.gonder@hotworx.net ; jenna.naebeck@hotworx.net	(717) 497-1852	Harrisburg-Lancaster-Lebanon-York

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PA0041	BRIGHT Alliance LLC Gina Cotter Benjamin Fuerst Ryann Melissa OKane	Gina Patricia Cotter Benjamin Fuerst Ryann Melissa OKane	gina.cotter@hotworx.net; ben.fuerst@hotworx.net; ryann.okane@hotworx.net	(484) 802- 4705 (215) 817- 4705 (252) 619- 9117	Philadelphia
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PA0044	J2 Health Dynamics, LLC	Jewane M. Newman Battiste	jewane.newman@hotworx.net	(323) 839- 5901	Philadelphia
PA0046	L&R Squared LLC	Lester William Armstrong Rachel Armstrong	lester.armstrong@hotworx.net rachel.armstrong@hotworx.net	(717) 799- 6254	Harrisburg- Lancaster- Lebanon- York
PA0047	Avish Tekwani	Avish Tekwani	ash.tekwani@hotworx.net	(646) 470- 5232	Philadelphia
PA0048	TMBHfit LLC	Frank Correale Hanson Marsha Marie Hanson (Note 1)	corry.hanson@hotworx.net, marsha.hanson@hotworx.net	(570) 881- 7259, (570) 417- 7427	Wilkes Barre- Scranton- Hazleton
PA0050	FRITSCH FITNESS GROUP LLC	Daniel James Fritsche Melissa Fritsche (Note 1)	daniel.fritsche@hotworx.net, melissa.fritsche@hotworx.net	(614) 849- 2249, (440) 708- 3228	Pittsburgh
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SC0028	ChapinWorx, LLC	Kelsey Farnham Sheena Michelle Vaccaro (Note 1)	kelsey.farnham@hotworx.net, sheena.vaccaro@hotworx.net	501) 545-9074, (501) 815-3006	Columbia, SC
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SC0035	M 22:37 FITNESS LLC	Sean Conneen Rebecca Conneen	Sean.conneen@hotworx.net Rebecca.conneen@hotworx.net	(704) 968-9607	Charlotte
SC0038	D & C Enterprises LLC	Clifton Walter Hall Dana Evans Hall	clifton.hall@hotworx.net, dana.hall@hotworx.net	(803) 446-9645, (803) 463-2528	Columbia, SC
SC0040	RedHot Athletix LLC	Pam Bilichuk Alejandro Bilichuk	pam.bilichuk@hotworx.net, alex.bilichuk@hotworx.net	(786) 317-8189, (703) 454-2038	Greenville-Spartanburg-Asheville-Anderson
SC0041	Hot Ventures, LLC	Gaurav Agarwal, Ashlesh Bhardwaj, Sarang Amolbhai Mehta, Avinash Kumar Singh, t,	gaurav.agarwal@hotworx.net, ashlesh.bhardwaj@hotworx.net, sarang.mehta@hotworx.net, avinash.singh@hotworx.net, sudhanshu.garg@hotworx.net	(908) 226-8199, (704) 572-6911, (704) 763-8662	Greenville-Spartanburg-Asheville-Anderson

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TN0065	~~B3 Fitness, LLC~~	~~Michael Moore Jamie Moore~~	~~mike.moore@hotworx.net; jamie.moore@hotworx.net~~	~~(708) 714-4074 (615) 479-3827~~	~~Nashville~~
TN0068	LIT & FIT LLC	Amy Rose James Julie Ton Henry (Note 1)	amy.james@hotworx.net, julie.henry@hotworx.net	(615) 289-9152, (404) 372-9005	Nashville
TN0069	FIS LLC	Sohil Muradbhai Lakhani Farha Lakhani	sohil.lakhani@hotworx.net, farha.lakhani@hotworx.net	(631) 545-2508, (865) 356-7779	Knoxville
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TN0071	Georgia Wellness Holdings, LLC	Nikki Vuckovich Brandon Vuckovich	nikki.vuckovich@hotworx.net, brandon.vuckovich@hotworx.net	(706) 266-7964	Chattanooga
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TX0305	RCC Heat Works Inc.	Robert Smathers Cindy Smathers	robert.smathers@hotmail.com ; cindy.smathers@hotmail.com	(713) 261-7152 (281) 650-2636	Houston
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TX0312	Built By Strength LLC	Stacey Duke (Note 1)	Stacey.duke@hotmail.com	(214) 502-2223	Dallas-Fort Worth
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<u>VA0027</u>	<u>Sean G. Peterson</u> <u>Cameron Buchanan</u>	<u>Sean G. Peterson</u> <u>Cameron Buchanan</u>	<u>sean.peterson@hotworx.net</u> ; <u>cameron.buchanan@hotworx.net</u>	<u>(703) 966-8311</u> <u>(763) 656-8052</u>	<u>Washington, D.C.</u> <u>(Hagerstown)</u>
<u>VA0028</u>	<u>Prajaya Pathak</u> <u>Meenakshi Pathak</u>	<u>Prajaya Pathak</u> <u>Meenakshi Pathak</u>	<u>praz.pathak@hotworx.net</u> ; <u>mini.pathak@hotworx.net</u>	<u>(757) 636-7268</u> <u>(757) 472-6159</u>	<u>Norfolk-Portsmouth-Newport News</u>
<u>VA0029</u>	<u>757 Fitness Yoga Studio Corporation</u>	<u>Randy Roosevelt Gwynn</u> <u>LaRosa Johnson</u>	<u>randy.gwynn@hotworx.net</u> ; <u>ro.johnson@hotworx.net</u>	<u>(757) 553-0479</u> <u>(803) 847-8477</u>	<u>Norfolk-Portsmouth-Newport News</u>
<u>VA0030</u>	<u>Forge & Flow LLC</u>	<u>Marisa Lyn Mason</u>	<u>marisa.mason@hotworx.net</u>	<u>(304) 218-3025</u>	<u>Norfolk-Portsmouth-Newport News</u>
<u>VA0032</u>	<u>Elite Heat Wellness Inc.</u>	<u>James E. Thompson,</u> <u>April L. Thompson,</u> <u>Miranda Dessalet</u>	<u>jimmy.thompson@hotworx.net</u> ; <u>april.thompson@hotworx.net</u> ; <u>miranda.dessalet@hotworx.net</u>	<u>(540) 420-5469</u> <u>(713) 817-2882</u>	<u>Roanoke-Lynchburg</u>
<u>VA0033</u>	<u>RVA WORX ONE, LLC</u>	<u>David Michael Schorr,</u> <u>Robyn Schorr (Note 1)</u>	<u>david.schorr@hotworx.net</u> ; <u>robyn.schorr@hotworx.net</u>	<u>(513) 255-4405</u>	<u>Richmond-Petersburg</u>
WASHINGTON					
<u>WA0008</u>	<u>William Johnston</u> <u>Melanie Johnston</u>	<u>William Johnston</u> <u>Melanie Johnston</u> <u>(Note 1)</u>	<u>william.johnston@hotworx.net</u> ; <u>melanie.johnston@hotworx.net</u>	<u>(253) 970-1020</u>	<u>Seattle-Tacoma</u>
<u>WA0022</u>	<u>Tracy Pidge</u> <u>Marty Cavalluzzi</u> <u>Ciara Boyce</u>	<u>Tracy Pidge</u> <u>Marty Cavalluzzi</u> <u>Ciara Boyce</u>	<u>tracey.pidge@hotworx.net</u> ; <u>marty.cavalluzzi@hotworx.net</u> ; <u>ciara.boyce@hotworx.net</u>	<u>(253) 350-8479</u> <u>(206) 819-2858</u> <u>(253) 363-1106</u>	<u>Seattle-Tacoma</u>

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		(Note 1)			
WA0023	Tracy Pidge Marty Cavalluzzi Ciara Boyce (Note 1)	Tracy Pidge Marty Cavalluzzi Ciara Boyce (Note 1)	tracey.pidge@hotworx.net ; marty.cavalluzzi@hotworx.net ; ciara.boyce@hotworx.net	(253) 350-8479 (206) 819-2858 (253) 363-1106	Seattle-Tacoma
WA0026	SPARKS FAM LLC	Peller Leland Sparks Michelle Belen Sparks (Note 1)	peller.sparks@hotworx.net , michelle.sparks@hotworx.net	(253) 576-0260, (206) 619-0697	Seattle-Tacoma
WA0038	MEEK LIFE 2, LLC	Carli Caron Meek Hallie Marie Meek (Note 1)	carli.meek@hotworx.net , hallie.meek@hotworx.net	(253) 653-4514, (253) 797-6050	Seattle-Tacoma
WA0044	LEGACY WORX2 LLC	Brett Johnson Pauline Johnson Nick Martin Carley Martin	brett.johnson@howorx.net ; pauline.johnson@hotworx.net ; nick.martin@hotworx.net ; carley.martin@hotworx.net	(360) 661-3825 (360) 661-2400 (360) 420-2204	Seattle-Tacoma
WA0046	STRP2 INC	Shannon Michelle Ingram Trae Brown (Note 1)	shannon.ingrum@hotworx.net ; trae.brown@hotworx.net	(360) 502-1914, (425) 923-5996	Seattle-Tacoma
WA0049	RISEUP FITNESS, LLC	Dusti Michelle Crenshaw	dusti.crenshaw@hotworx.net ; john.crenshaw@hotworx.net	(509) 429-2821	Yakima-Pasco

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		<u>John Crenshaw</u> (Note 1)		~~(509) 429-2444~~	~~Richland-Kennewick~~
WA0052	<u>EL LUGAR 52, LLC</u>	<u>Chad Eric Noel,</u> <u>Karen Noel</u> (Note 1)	<u>chad.noel@hotworx.net,</u> <u>karen.noel@hotworx.net</u>	(206) 498-6566	Seattle-Tacoma
WA0055	<u>MERRIT T LIFESTY LES, LLC</u>	<u>Tanner Merritt,</u> <u>Cassie Nichole Merritt</u>	<u>tanner.merritt@hotworx.net,</u> <u>cassie.merritt@hotworx.net</u>	(360) 421-6902, (360) 333-5250	Seattle-Tacoma
WISCONSIN					
WI0010	<u>Conrad Mosset Justina Sweet</u>	<u>Conrad Mosset Justina Sweet</u> (Note 1)	<u>conrad.mosset@hotworx.net</u> ; <u>justina.sweet@hotworx.net</u>	~~(651) 500-7968~~ ~~(651) 338-7082~~	~~La Crosse-Eau Claire~~
WI0021	<u>Heat Therapy II, LLC</u>	<u>Stacy Virginia Johnson</u> <u>Patrick Johnson</u>	<u>stacy.johnson@hotworx.net;</u> <u>patrick.johnson@hotworx.net</u>	(262) 305-0481 (920) 321-4136	Milwaukee
WI0023	<u>Double Dutch Sisters LLC</u>	<u>Megan Louise Baggett,</u> <u>Audra Van Gheem</u> (Note 1)	<u>megan.baggett@hotworx.net</u> <u>audra.vangheem@hotworx.net</u>	(920) 207-9541, (920) 287-8961	Green Bay-Appleton
WI0024	<u>Mikayla Renae Finley</u>	<u>Mikayla Renae Finley</u>	<u>mikayla.finley@hotworx.net</u>	(563) 380-4660	La Crosse-Eau Claire
WI0025	<u>Grudz Group Inc.</u>	<u>Timothy Grudzielanek</u> <u>Denise Grudzielanek</u> <u>Kayla Grudzielanek</u> (Note 1)	<u>tim.grudzielanek@hotworx.net,</u> <u>denise.grudzielanek@hotworx.net,</u> <u>kayla.grudzielanek@hotworx.net</u>	(214) 317-3494, (214) 317-3495, (214) 998-8750	Milwaukee

<u>WI0027</u>	<u>Tracy James Rysewyk</u>	<u>Tracy James Rysewyk</u>	<u>tracy.rysewyk@hotworx.net</u>	<u>(920) 428-9911</u>	<u>Green Bay Appleton</u>

Note 1: These franchisees are also Area Developers.

EXHIBIT D

HOTWORX® FRANCHISING, LLC
FRANCHISE DISCLOSURE DOCUMENT

LIST OF TERMINATED FRANCHISE AGREEMENTS BETWEEN
JANUARY 1, 2025 AND DECEMBER 31, 2025

ARIZONA	
Shawn Borden & Todd Murphy Phoenix (Prescott) DMA <u>shawnbordensmail@hotmail.com</u> ; <u>desertmurph@hotmail.com</u> (AZ0040; AZ0041; AZ0042; AZ0043; AZ0044)	
CALIFORNIA	
KTR FITNESS INC Tyler Michael McNabb, Ricky Joe Coppo Jr. & Ryan Bray Bakersfield DMA <u>tyler@roosmcnabbcpa.com</u> ; <u>rickyjoecoppo@gmail.com</u> (CA0112) (Note 1)	Moeller BBT Studio Two LLC Nancy Ann Moeller & Todd Moeller Los Angeles DMA <u>Nancy.moeller@hotworx.net</u> ; <u>todd.moeller@hotworx.net</u> (CA0103) (Note 1)
James Bord San Francisco-Oakland-San Jose DMA <u>jamesabord@gmail.com</u> (CA0121, CA0122 & CA0123)	James Lu Los Angeles DMA <u>Jameslu903@gmail.com</u> (CA0139)
David Pearson & Debbie Pearson Los Angeles DMA <u>thedpearson@gmail.com</u> (CA0060, CA0065)	Lauthone Kannady, Nathan Kannady, Christopher Decker & Stephanie Decker Sacramento-Stockton-Modesto DMA <u>Nlkannady@gmail.com</u> ; <u>nkannady@gmail.com</u> ; <u>dolphinfire@hotmail.com</u> ; <u>lovelittleabi@yahoo.com</u> (CA0143)
COLORADO	
Tim Connelly & Karissa Requa Denver DMA <u>Tconnelly949@gmail.com</u> ; <u>Krequa23@gmail.com</u>	Jean Killpack & Kyle Killpack Denver DMA

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(CO0034 & CO0035) (Note 1)	<u>jeankillpack@gmail.com</u> ; <u>k.killpack@comcast.net</u> (CO0056)
Ivan Ostrander & David Bergen Colorado Springs-Pueblo DMA <u>ivanostrander@gmail.com</u> ; <u>brianw@swcctx.com</u> ; <u>dvbergen1@yahoo.com</u> (CO0018, CO0019, CO0020, CO0021, CO0022) (Note 1)	Sweatco, LLC Lindsay Garcia Denver DMA <u>lindsaybethmiller@gmail.com</u> (CO0028)
John Schelter Denver DMA Portland, OR DMA <u>schelter@gmail.com</u> (CO0043, CO0044, CO0045, OR0010)	
GEORGIA	
Baskar Subramanian, Betsy Karen Koilaraj Atlanta DMA <u>Baskar.subramanian@yahoo.com</u> ; <u>betsykreator@gmail.com</u> (GA0083)	Leigh P. Eiberger, Christian Eiberger Atlanta DMA <u>leiberger@bellsouth.net</u> ; <u>chris@copytechnologies.com</u> (GA0085)
ILLINOIS	
Emily Garrity Chicago DMA <u>Emgdesign.emily@gmail.com</u> (IL0003) (Note 1)	Matthew Kiely & Maria Kiely Chicago DMA <u>mattkiely@gmail.com</u> ; <u>maria.cappiello@gmail.com</u> (IL0034) (Note 1)
KENTUCKY	
Christy Dodds Louisville DMA <u>christy@christydoddsrealtor.com</u> (KY0018) (Note 1)	
MICHIGAN	
Paul Dudgeon, Torrice Dudgeon & Rio Dudgeon Detroit DMA <u>rio.dudgeon@hotworx.net</u> ; <u>dudgeoninc@gmail.com</u> (MI0003) (Note 1)	

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MISSOURI	
Anthony Barber & Mindy Barber Kansas City DMA aqbarber@gmail.com ; mindywebster46@gmail.com (MO0039, MO0040, MO0041)	MANIAWORX 3 LLC Rod Murchison, Britton Bommarito St. Louis DMA Rodmurch@gmail.com ; Britton.bommarito@gmail.com (MO0028) (Note 1)
NEW HAMPSHIRE	
TRUGLO, LLC Scott Bonenfant & Sandra Milena Osorio Boston (Manchester) DMA scottae69@gmail.com ; sandryos8@gmail.com (NH0021)	
NEW YORK	
Josan Paramjit & Kaur Paramjit New York DMA gkanwar01@yahoo.com ; eaglegroupmgt@gmail.com (NY0030)	HWX NYC, LLC Christi Voelkel, Tyson Voelkel, Alan Mitchell, Nick Zervis, Kyle Kane New York DMA christi.voelkel@gmail.com ; tyson.voelkel@gmail.com ; alan.b.mitchell@gmail.com ; nzervis@gmail.com ; kyle@180southgroup.com NY0009
NORTH CAROLINA	
UNBOXED ONE, LLC Ashleigh Box, Matthew Box Charlotte DMA Matthew.box@outlook.com ; ashleighdbox@gmail.com (NC0062)	Armina Swittenburg Greensboro-High Point- Winston-Salem DMA armina@swittenburg.com (NC0061)
OKLAHOMA	
Janie Sullivan, John Sullivan Oklahoma City DMA janie.sullivan@hotmail.com (OK0033) (Note 1)	
OREGON	

CRAZY GOOD TIMES LLC Evgeni Liakovich Portland, OR DMA <u>evgeni77@gmail.com</u> (OR0014)	Edward Dickson, Bailey Dickson Seattle-Tacoma DMA <u>The dicksons84@gmail.com</u> (OR0013)
PENNSYLVANIA	
Pixie N Pyre LLC Zehra Gul Demiral Pittsburgh DMA <u>zdemiral@yahoo.com</u> (PA0033)	Chilee Onyeausi, Chidelu Onyeausi Philadelphia DMA <u>chichiandchilee@gmail.com</u> ; <u>Chidelu.enigwe@yahoo.com</u> (PA0018)
Andrienne Heck, Thomas Heck Philadelphia DMA <u>asolaresalon@gmail.com</u> ; <u>thomasheck233@gmail.com</u> (PA0045)	
SOUTH CAROLINA	
Alexander Ramos & Keesha Pinnock Charlotte DMA <u>Kpin811@gmail.com</u> ; <u>pino@allstate.com</u> (SC0030)	
TENNESSEE	
MAKingChg, Inc. Kate Buckner, Aimee Neal, Aaron Alberts & Dan Neal Nashville DMA <u>Krbuckner3@gmail.com</u> ; <u>aimeeneak@gmail.com</u> ; <u>ealbs@hotmail.com</u> ; <u>dannypneal@gmail.com</u> (TN0044)	
TEXAS	
LaVona J. Dick, Todd Michael Dick & Dave Burlington Houston DMA <u>lavonasteward@gmail.com</u> ; <u>toddick1@yahoo.com</u> ; <u>dave.burlington@massageheights.com</u> (TX0266, TX0297, TX0298 & TX0299) (Note 1)	Franklin Roberto Lashley Houston DMA <u>1bobbylashley@gmail.com</u> (TX0300) (Note 1)
Luchia Johnson San Antonio DMA <u>luchia@mail.com</u>	Benjamin Callahan & Ashley Callahan Houston DMA

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(TX0315)	<u>bncallahan@gmail.com;</u> <u>ben_callahan@me.com</u> (TX0235)
Eva Neal Dallas-Fort Worth DMA <u>Eva.d.neal@gmail.com</u> (TX0002)	
VIRGINIA	
FOREVER4, Inc. Lance Welch & Helena Welch Washington DC-Hagerstown DMA <u>helenawelch@gmail.com</u> <u>lancefwelch@gmail.com</u> (VA0019)	Prajaya Pathak, Meenakshi Pathak Norfolk-Portsmouth-Newport News DMA <u>ppath007@gmail.com;</u> <u>minimarmaid@gmail.com</u> (VA0028)
WISCONSIN	
BRAVIF LLC Brandon Hoffman & Vickie Hoffman Madison DMA <u>Hoffman.brandon@gmail.com;</u> <u>hutch.precise@gmail.com</u> (WI0013, WI0014, WI0015, WI0016, WI0017) (Note 1)	Adira Studios LLC Andrea Cowand Green Bay-Appleton DMA <u>andreacowand@yahoo.com</u> (WI0022)

If you buy this franchise, your contact information may be disclosed to other prospective or current franchisees when you leave the franchise system. In some instances, current and former franchisees sign provisions restricting their ability to speak openly about their experience with HOTWORX®. You may wish to speak with current and former franchisees but be aware that not all such franchisees will be able to communicate with you.

Note 1: These franchisees are existing franchisees with open outlet(s) who had additional franchise agreement(s) terminated between January 1, 2025 and December 31, 2025.

LIST OF TERMINATED FRANCHISE AGREEMENTS BETWEEN JANUARY 1, 2025 AND MARCH 31, 2025

<u>CALIFORNIA</u>	
<u>Hustle and Flow, LLC</u> <u>Patricia Roca</u> <u>Las Vegas DMA</u>	<u>Ron Manning</u> <u>Fresno-Visalia DMA</u> <u>ronniesbank@gmail.com</u>

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patriciaroc126@gmail.com CA0138 (Note 1)	CA0145
Marshall Glen Holloway Los Angeles DMA chip@desertempirefair.com CA0151	Heat By Heather Jo, LLC Heather Joe Swinn San Diego DMA heatherjoc44@gmail.com (CA00156)
COLORADO	
Keep On Sweating On CO-0052, LLC Daniel Card and Stephanie Marie Card steffany.m.card@gmail.com ; danny.j.card@gmail.com Denver DMA (CO0052)	
FLORIDA	
Blu Ventures Wellness, LLC Izabelle James, Roy James Tampa – St. Petersburg – Sarasota DMA Izabelle.james@hotworx.net Roy.james@hotworx.net (FL0194)	
GEORGIA	
RLCJ Ventures, Inc. Lisa Roy, Ryan Roy Atlanta DMA lisinda1974@gmail.com ; rva76n@gmail.com GA0062 (Note 1)	
IDAHO	
Daniel Keefe, Pamela O’Neil Boise DMA Dankeefe55@gmail.com (ID0007, ID0008, CA0006)	
INDIANA	
Courtney Henchon, Brian Henchon, Megan Wilson Lafayette, DMA Indianapolis DMA courtney.henchon@yahoo.com ; bhenchon@gmail.com ; megandkula@yahoo.com IN0010, IN0011 (Note 1)	

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<u>MICHIGAN</u>	
JK Whitley Investments Clarkston, LLC John Whitley, Karilynn Whitley Detroit DMA jhwhitley@gmail.com ; karilynn03@gmail.com MI0010	
<u>MINNESOTA</u>	
Stacy Bengtson, Dustin Bengtson Minneapolis-St. Paul DMA stacybengtson@icloud.com ; dustinbengtson@me.com MN0020, MN0021 (Note 1)	Amir Teymouri, Bahador Sanat-Zaker Minneapolis-St. Paul DMA amir@monachmpls.com ; ben@zakergroup.com MN0029, MN0030, MN0031 (Note 1)
Kimberly Jean Perez Brandon Hoffman Rochester-Mason City-Austin DMA khsolarqueen@gmail.com Hoffman.brandon@gmail.com MN0033, FL0163, WI0018, WI0019 (Note 1)	
<u>NEVADA</u>	
Flanny Fitness, LLC Christopher Flanagan, Alexis Flanagan Las Vegas DMA Salt Lake City DMA cflanagan@mjdean.net ; alexis.santilli@yahoo.com NV0028	
<u>NEW MEXICO</u>	
GABQ Ventures, Inc. Lisa Westergard Gelinas, Claude Gelinas Albuquerque-Santa Fe DMA Idaho Falls-Pocatello (Jackson) DMA NM0009, ID0011, ID0012	
<u>NEW YORK</u>	
~~HWX NYC, LLC~~ ~~Christi Voelkel, Tyson Voelkel, Alan Mitchell, Nick Zervis, Kyle Kane~~ ~~New York DMA~~ ~~christi.voelkel@gmail.com;~~ ~~tyson.voelkel@gmail.com;~~ ~~alan.b.mitchell@gmail.com;~~	

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nzervis@gmail.com ; kyle@180southgroup.com NY0009 (Note 1)	
<u>NORTH CAROLINA</u>	
Jessica Hinnant, Clay Hinnant Raleigh-Durham (Fayetteville) DMA jessiehinnant2010@gmail.com ; cjrk2010@hotmail.com NC0064	Bonnie Goethals bonniegoethals@gmail.com Charlotte DMA NC0048 (Note 1)
Alfred Wester, Lisa Wester Jeffrey Colagerakis al@southeasterncustomcontracting.com , lisandersonwester@gmail.com , tyler@topsailsurf.com NC0054, NC0055, NC0056	
<u>PENNSYLVANIA</u>	
Avish Tekwani Philadelphia DMA chad.phpa@gmail.com PA0047	
<u>SOUTH CAROLINA</u>	
B & N Fitness, Inc. Bryan D. Quinn Jr., Nichole Sears-Quinn Charleston, SC DMA bryanquinnproperties@gmail.com ; drnicholequinn@gmail.com SC0033	
<u>TENNESSEE</u>	
Pisces Performance, LLC Suzanne Ochs-Fisher, Robert Fisher Jr., Robert Fisher III, Hannah Fisher Nashville DMA smochsfisher@gmail.com 4fisherfamily@gmail.com Hfish28@gmail.com Hughfisher18@gmail.com (TN0072)	
<u>TEXAS</u>	
Alisen Sanders, Brandon Sanders Austin DMA alisen.sanders@gmail.com ; brandon@steveeustisrealestate.com TX0239 (Note 1)	Fresh Fruit Wellness, LLC Tyree Walker LaDonna Walker tywalker15@yahoo.com incentiveandcreativeminds@gmail.com TX0313

Heather Hofer, Eric Hofer Dallas-Fort Worth DMA hofer_heather@yahoo.com ; ehofer137@gmail.com TX0335	
WISCONSIN	
Tracy Rysewyk Green Bay-Appleton DMA trysewyk@gmail.com WI0027	Conrad Mosset, Justina Sweet Minneapolis-St. Paul DMA cmosset@gmail.com ; justina.a.sweet@gmail.com WI0010, MN0027 (Note 1)

If you buy this franchise, your contact information may be disclosed to other prospective or current franchisees when you leave the franchise system. In some instances, current and former franchisees sign provisions restricting their ability to speak openly about their experience with HOTWORX®. You may wish to speak with current and former franchisees but be aware that not all such franchisees will be able to communicate with you.

Note 1: These franchisees are existing franchisees with open outlet(s) who had additional franchise agreement(s) terminated between January 1, 2026⁵ and March 31, 2026⁵.

LIST OF EXITED DOMESTIC FRANCHISEES THROUGH TRANSFERS
AS OF DECEMBER 31, 2025⁵⁴ (prior year only)

ALABAMA	
(AL0017) Nina Snider, Missy Beasley 6027 Waterside Drive Hoover, AL 35244 (205) 915-5198	
COLORADO	
(CO0006) Natalie Norrid, Mark Norrid 28322 Wild Mustang Lane Fulshear, TX 77441 (303) 601-1703; (720) 393-0087	
FLORIDA	
(FL0033) Veronica Thompson, Andie Ritchie 765 Maple Ridge Rd. Palm Harbor, FL 34683 (727) 492-8438; (727) 452-6686	(FL0038) Debra Upright, Scott Upright 3181 Barbour Trail Odessa, FL 33556 (989) 525-6969; (989) 737-8232 (Note 1)
(FL0101) Sandra Salce 1251 SE 2nd Ct. Fort Lauderdale, FL 33301 (954) 592-4060	
GEORGIA	
(GA0016) Juan Soto, Phil Harker 12665 Forrest Street Arlington, TN 38002 (901) 860-8761 (Note 1)	(GA0044) Paulina Thomas 4320 Harbour Cove Ct. Alpharetta, GA 30005 (770) 330-2724; (720) 258-5504
(GA0052) Gabriella Boudreaux, Cassandra Freeman 12850 Hwy 9 Ste. 318 Alpharetta, GA 30004 5284 Floyd Rd. #541 Mableton, GA 30126 (678) 431-7030	(GA0078) Aaron Petty 1476 Fairmont Ave. Atlanta, GA 30318 (859) 699-2221
INDIANA	
(IN0005) Clifford Evans, Lauri Evans	

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15505 Hidden Oaks Kane Carmel, IN 46033 (765) 860-8153 (Note 1)	
KENTUCKY	
(KY0004) Matt Turner, Carey Turner 408 Saint Claire Drive Owensboro, KY 42303 (270) 315-8526; (270) 316-0301	
LOUISIANA	
(LA0020) Victoria Price, Jerome Price 120 Nancy Court Belle Chasse, LA 70072 (504) 432-5063	
MICHIGAN	
(MI0023) Kosta Popoff 13264 Enid Blvd. Fenton, MI 48430 (601) 278-9789	
MISSISSIPPI	
(MS0007) Steve Frederick 112 Wildwood Blvd Jackson, MS 30212 601-842-0137	(MS0014) Christopher Rousseau, Rhonda Rousseau 11007 Covington Way Oxford, MS 38655 101 Larkson Ln. Jackson, TN 38305 (662) 213-1279
MISSOURI	
(MO0007) Devin Graham, Casey Graham 12813 Big Bend Road St. Louis, MO 63122 (314) 482-4473	(MO0038) Mindy Barber, Mindy Barber 10100 River Hills Dr. Parkville, MO 64152 (816) 797-1159
NEVADA	
(NV0011) Anthony Podloski 531 Signal Peak St. Las Vegas, NV 89138 (702) 727-7587	(NV0025) Cliff Orr, Kimberly Wegrich 11515 Bollinger Lane Las Vegas, NV 89141 (586) 489-4531; (702) 601-1077
NORTH CAROLINA	
(NC0035) David Bowles, Jill Parker 210 Kistler Farm Rd. Mooresville, NC 28115	

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(704) 798-1788 ; (704) 728-9747	
OKLAHOMA	
(OK0001) Ryan Barnes, Jennifer Barnes 1 Gabriel Bluff Dr. Apt. #4102 Georgetown, TX 78626 (512) 636-6864 ; (816) 206-6235 (Note 1)	
SOUTH CAROLINA	
(SC0014) Trey Antwine, Kitty Antwine 101 W. Kerria Ave. McAllen, TX 78501	
TEXAS	
(TX0006) Angelique Gates 3801 Cozy Pine Drive Northlake, TX 76226 817-891-5958	(TX0043) Frank Enriques, Denna Enriquez 328 River Meadows Lane Argyle, TX 76226 (214) 801-9833; (214) 250-3087
(TX0046) Robert Majecki, Sherry Majecki 145 Garth Lane Hickory Creek, TX 75065 (214) 215-1500	(TX0073) Teresa Grawe 11080 Longleaf Lane Argyle, TX 76226 (214) 876-2723
(TX0079) Dana Kolling, Michel Umphrey 3433 Stonecrest Drive Grapevine, TX 76051 (817) 343-8425; (817) 403-9512 (Note 1)	(TX0086) Vijay Nair 497 Tranquility MTN Buda, TX 78610 (909) 720-0159 (Note 1)
(TX0106) Jeremy Fikac, Jason Scott 22 Red Adler Place The Woodlands, TX 77382 (512) 844-3014; (703) 989-1679 (Note 1)	(TX0115) Paula Roberson, Richard Roberson 1085 Hesselridge Dr. Hewitt, TX 76643 (601) 320-1674
(TX0148) David Holloway, Christa Holloway 11319 Kings Point Blvd. Mont Belvieu, TX 77535 (832) 373-8545; (281) 979-4421	(TX0172) Amanda Riggan, Casey Riggan 6200 Haywood Drive Midland, TX 79707 (432) 352-5442 (Note 1)
(TX0188) Michael Schultz 15800 Cinca Terra Dr.	(TX0219) Jonah Taylor, DeAnn Jones 1206 Caladium Dr.

Bee Cave, TX 78738 (303) 656-1203 (TX0224)	Richardson, TX 75080 (662) 574-9261; (678) 755-8623 (TX0242)
Tony Huynh, Jenny Huynh 3823 Club Crest Ct. Grand Prairie, TX 75052 (214) 514-3852; (817) 821-0320	Alice Reynolds, Zach Reynolds 5806 Sundance Pl. Midland, TX 79707 (361) 816-4122; (432) 260-9899
(TX0245) Bill Jaafar, Johanna Farhat 3400 Winding River Trail Round Rock, TX 78681 (919) 389-7358; (919) 809-3446	
UTAH	
(UT0002) Juan Soto, Phil Harker 12665 Forrest Street Arlington, TN 38002 (901) 860-8761 (Note 1)	(UT0004) Juan Soto, Phil Harker 12665 Forrest Street Arlington, TN 38002 (901) 860-8761 (Note 1)
(UT0005) Juan Soto, Phil Harker 12665 Forrest Street Arlington, TN 38002 (901) 860-8761 (Note 1)	

If you buy this franchise, your contact information may be disclosed to other prospective or current franchisees when you leave the franchise system. In some instances, current and former franchisees sign provisions restricting their ability to speak openly about their experience with HOTWORX®. You may wish to speak with current and former franchisees but be aware that not all such franchisees will be able to communicate with you.

Note 1: These franchisees transferred one or more single franchise outlets but remain in the franchise system operating other franchise outlets.

EXHIBIT E

**HOTWORX® FRANCHISING, LLC
FRANCHISE DISCLOSURE DOCUMENT**

FINANCIAL STATEMENTS

ATTORNEY WORK PRODUCT

HOTWORX FRANCHISING, LLC
As of December 31, 2025 and 2024 and for
each of the years in the three-year period ended December 31, 2025
MARRERO, LOUISIANA

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KPMG LLP
Suite 2850
909 Poydras Street
New Orleans, LA 70112

Independent Auditors' Report

To the Members
HOTWORX Franchising, LLC:

Opinion

We have audited the consolidated financial statements of HOTWORX Franchising, LLC and its subsidiaries (the Company), which comprise the consolidated balance sheets as of December 31, 2025 and 2024, and the related consolidated statements of operations and changes in members' equity (deficit), and cash flows for each of the years in the three-year period ended December 31, 2025, and the related notes to the consolidated financial statements.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of the Company as of December 31, 2025 and 2024, and the results of its operations and its cash flows for each of the years in the three-year period ended December 31, 2025 in accordance with U.S. generally accepted accounting principles.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of the Company and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with U.S. generally accepted accounting principles, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Company's ability to continue as a going concern for one year after the date that the consolidated financial statements are issued.

Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

KPMG LLP, a Delaware limited liability partnership, and its subsidiaries are part of the KPMG global organization of independent member firms affiliated with KPMG International Limited, a private English company limited by guarantee.

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In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Company's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

KPMG LLP

New Orleans, Louisiana
April 1, 2026

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HOTWORX FRANCHISING, LLC AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS

	As of December 31,	
	2025	2024
ASSETS		
Current Assets:		
Cash and Cash Equivalents	517,631	178,176
Restricted Cash	191,002	169,760
Investment Securities	6,436,150	4,498,993
Receivables, net of allowance for expected credit losses of \$16,208 and \$68,000, respectively	1,152,021	962,125
Due from Affiliates	3,002,456	1,362,861
Prepaid Insurance	100,383	125,555
Other Current Assets	228,806	44,505
Current Portion of Deferred Commissions Expense	855,884	602,552
Total Current Assets	12,484,333	7,944,527
Other Assets	111,677	-
Property and Equipment, Net	2,564,634	2,793,752
Deferred Commission Expense, net of current portion	6,199,039	5,740,105
Total Assets	21,359,683	16,478,384
LIABILITIES AND MEMBERS' EQUITY (DEFICIT)		
Current Liabilities:		
Accounts Payable	153,694	380,463
Accrued Expenses	560,933	434,245
Insurance Notes Payable	-	89,769
Lease Right-of-use Liabilities	84,200	56,064
Due to Affiliates	2,627,404	428,164
Note Payable	1,511,642	1,710,362
Current Portion of Deferred Franchise Fees	1,766,907	1,424,674
Total Current Liabilities	6,704,780	4,523,741
Long-Term Liabilities:		
Deferred Franchise Fees	14,579,644	13,630,980
Lease Right-of-use Liabilities, net of current portion	-	28,136
Total Liabilities	21,284,424	18,182,857
Non-Controlling Interests' of Consolidated Subsidiary	(160,433)	(152,804)
Members' Equity (Deficit)	235,692	(1,551,669)
Total Liabilities and Members' Equity (Deficit)	21,359,683	16,478,384

See accompanying notes to consolidated financial statements.

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HOTWORX FRANCHISING, LLC AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF OPERATIONS AND CHANGES IN MEMBERS' EQUITY
(DEFICIT)

	For the years ended December 31,		
	2025	2024	2023
Revenue:			
Franchise Fees	2,653,804	3,358,269	2,589,378
Recurring and Other Related Fees	9,947,067	8,236,154	6,035,926
Product Sales	160,231	298,403	277,876
Vendor Rebates	816,953	180,631	155,310
Total Revenue	13,578,055	12,073,457	9,058,490
Expenses:			
Cost of Goods Sold	201,812	524,841	303,702
Operating Expenses	4,028,468	8,047,209	2,284,755
Advertising and Marketing	2,266,746	1,824,671	1,384,987
Payroll and Related Payroll Taxes	1,918,591	1,575,072	897,006
Commissions	1,150,716	1,178,410	775,221
Long-lived asset and Right of Use Lease			
Asset Impairment	-	83,118	-
Depreciation	239,996	147,546	56,007
Total Expenses	9,806,329	13,380,867	5,701,678
Operating Income (Loss)	3,771,726	(1,307,410)	3,356,812
Other Income (Expense):			
Realized Loss on Equity Securities	(26,519)	(88,106)	(57,679)
Unrealized Gain (Loss) on Equity Securities	715,818	703,550	380,064
Interest and Dividends	61,756	51,564	64,620
Interest Expense	(115,142)	(100,433)	(34,497)
Other (Loss) Income	(48,465)	(29,478)	505
Other Income (Expense)	587,448	537,097	353,013
Net Income / (Loss)	4,359,174	(770,313)	3,709,825
Net Income (Loss) Attributable to			
Non-Controlling Interest	(7,629)	(110,171)	(20,272)
Net Income (Loss) Attributable to			
HOTWORX Franchising, LLC	4,366,803	(660,142)	3,730,097
Members Equity (Deficit) Beginning of the			
Year	(1,551,669)	(860,867)	(4,332,964)
Member's Contributions	-	4,000	-
Member's Distributions	(2,579,442)	(34,660)	(258,000)
Members Equity (Deficit) End of the Year	235,692	(1,551,669)	(860,867)

See accompanying notes to consolidated financial statements.

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HOTWORX FRANCHISING, LLC AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS

	For the years ended December 31,		
	2025	2024	2023
Cash Flows from Operating Activities			
Net Income / (Loss)	4,359,174	(770,313)	3,709,825
Adjustments to Reconcile Net Income (Loss) to Net Cash Provided by Operating Activities:			
Depreciation	239,996	147,546	56,007
Non-cash lease expense	-	21,672	28,118
Amortization of contract assets	1,150,716	1,178,410	775,221
Amortization of contract liabilities	(2,653,804)	(3,358,269)	(2,589,378)
Realized losses on equity securities	26,519	88,106	57,679
Unrealized (Gains) losses on equity securities	(715,818)	(703,550)	(380,064)
Impairment of Property & Equipment and ROU Lease Assets	-	83,118	-
Provision for expected credit losses	56,708	87,429	-
Change in Operating Assets and Liabilities			
Receivables	(246,602)	(499,944)	(187,875)
Prepaid Insurance, Other Current Assets and Other Assets	(270,806)	(142,988)	233,608
Deferred Commissions	(1,862,982)	(1,239,170)	(2,115,402)
Accounts Payable	(226,769)	(146,362)	259,236
Accrued Expenses	126,688	107,847	3,848
Lease Right-of-use Liabilities	-	(33,599)	(42,153)
Deferred Franchise Fees	3,944,700	2,615,000	4,404,425
Due (to) / from Affiliates	559,645	3,657,294	(2,742,577)
Net Cash Provided by Operating Activities	4,487,365	1,092,227	1,470,518
Cash Flows from Investing Activities			
Purchases of Property and Equipment	(10,878)	(291,921)	(1,861,251)
Purchases of Available-for-Sale Investments	(3,884,806)	(2,493,496)	(2,825,904)
Proceeds from Maturities of Available-for-Sale Investments	2,636,947	1,235,283	1,502,118
Net Cash used in Investing Activities	(1,258,737)	(1,550,134)	(3,185,037)
Cash Flows from Financing Activities			
Proceeds from Notes Payable	301,280	2,131,340	1,029,022
Payments of Notes Payable	(500,000)	(850,000)	(600,000)
Payments of Insurance Notes Payable	(458,809)	(191,284)	(191,531)
Proceeds from Insurance Notes Payable	369,040	255,518	45,729
Proceeds from Notes Payable to Affiliates	-	-	750,000
Payments of Notes Payable to Affiliates	-	(750,000)	-
Members' Contributions	-	4,000	-
Members' Distributions	(2,579,442)	(34,660)	(258,000)
Net Cash Provided by (Used In) Financing Activities	(2,867,931)	564,914	775,220
Net (decrease) increase in Cash, Cash Equivalents and Restricted Cash	360,697	107,007	(939,299)
Cash and Cash Equivalents and Restricted Cash at Beginning of Year	347,936	240,929	1,180,228
Cash and Cash Equivalents and Restricted Cash at End of Year	708,633	347,936	240,929

See accompanying notes to consolidated financial statements.

HOTWORX FRANCHISING, LLC AND SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
As of December 31, 2025 and 2024 and for the years ended
December 31, 2025, 2024 and 2023

Note 1 – Nature of Business and Basis of Presentation

Nature of Business

HOTWORX Franchising, LLC is a Wyoming based limited liability company formed on November 26, 2016, to offer and sell franchises throughout the United States of America for the operation of 24-hour studios that offer hot exercise services, fitness products and other related specialty items. HOTWORX Franchising, LLC has a wholly owned corporate studio location, NOLA Sweat, LLC ("NOLA Sweat") which began operations in 2024 and a consolidated variable interest entity, HWX Chicago, LLC, ("HWX Chicago", together with HOTWORX Franchising, LLC, and Nola Sweat, the "Company"). During 2024, the Company closed the HWX Chicago corporate studio location.

Basis of Presentation

The consolidated financial statements contained in this report were prepared in accordance with accounting principles generally accepted in the United States of America ("US GAAP") for all periods presented and include the accounts of the Company and its variable interest entity.

Note 2 – Significant Accounting Policies

Principles of Consolidation and Non-Controlling Interests

The Company assesses all entities with which it is involved for consolidation on a case-by-case basis, depending on the specific facts and circumstances surrounding each entity. Pursuant to ASC 810, *Consolidations* ("ASC 810"), the Company first evaluates whether it holds a variable interest in an entity. The Company considers all economic interests, including proportionate interests through affiliates, to determine if such interests are to be considered a variable interest. For any entity where the Company has determined that it does hold a variable interest, the Company performs an assessment to determine whether it qualifies as a variable interest entity ("VIE").

Under the variable interest entity model, the Company consolidates those entities where it is determined that the Company is the primary beneficiary of the entity. The Company is determined to be the primary beneficiary when it has a controlling financial interest in the VIE, which is defined as possessing both (a) the power to direct the activities of the VIE that most significantly impact the VIE's economic performance, and (b) the obligation to absorb losses of the VIE or the right to receive benefits from the VIE that could potentially be significant to the VIE. If the Company alone is not considered to have a controlling financial interest in the VIE but the Company and its affiliates under common control in the aggregate have a controlling financial interest in the VIE, the Company will be deemed to be the primary beneficiary if it is the party that is most closely associated with the VIE. When the Company and its affiliates not under common control in the aggregate have a controlling financial interest in a VIE, the Company would be deemed to be the primary beneficiary if substantially all the activities of the entity are performed on behalf of the Company.

The Company records non-controlling interests in the HWX Chicago partnership for which the Company's ownership is less than 100%.

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All material intercompany transactions and balances have been eliminated. The subsidiary is fully consolidated from the date the Company obtains control and continues to be consolidated until the date that such control ceases.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash and Cash Equivalents

The Company considers all highly liquid instruments purchased with an initial maturity of three months or less to be cash equivalents.

Restricted Cash

The Company had restricted cash related to escrowed customer franchise deposits in the states of California, Washington and Virginia. As of December 31, 2025 and 2024, the Company had Cash and Restricted cash as follows:

	As of December 31,	
	2025	2024
Cash	517,631	178,176
Restricted Cash	191,002	169,760
Total Cash, Cash Equivalents and Restricted Cash	708,633	347,936

Allowance for Credit Losses

On January 1, 2023, the Company adopted ASC 326, *Financial Instruments – Credit Losses* (“ASC 326”), which requires the measurement of expected credit losses. ASC 326 resulted in an immaterial adjustment upon adoption.

ASC 326 requires estimated credit losses to be determined for the expected life of the asset, as compared to an incurred loss model which was in effect for periods prior to 2023.

The Company records an allowance for credit losses (“ACL”) for the current expected credit losses (“CECL”) inherent in its financial assets measured at amortized cost and contract assets. The ACL is a valuation account deducted from the amortized cost basis to present the net amount expected to be collected. The estimate of expected credit losses includes expected recoveries of amounts previously written off and amounts expected to be written off.

The estimate of expected credit losses is based on the Company’s historical loss experience, adjusted for current, reasonable and supportable forecasts of economic conditions and other pertinent factors affecting the Company’s customers, such as known credit risk or industry trends. The allowance is estimated over the contractual term of the financial asset adjusted for expected prepayments. The Company does not have any off-balance sheet credit exposures.

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Receivables

Receivables consist primarily of amounts due for franchise fees, recurring and other related fees, and vendor rebates, which are carried at original invoice amounts net of the ACL and do not bear interest.

Investment Securities

The Company owns equity securities through its brokerage accounts, which are accounted for under ASC 321, *Investments – Equity Securities* (“ASC 321”), in current assets as of December 31, 2025 and 2024.

The Company classifies its available-for-sale investments as short-term based on their highly liquid nature and because they represent the investment of cash that is available for current operations. In addition, the Company may sell these investments at any time for use in its current operations or for other purposes. The Company's available-for-sale investments are recorded at fair market value each reporting period.

The fair value of the Company's investments in equity securities as of December 31, 2025 was as follows:

	Mutual Funds	Alternative Investments	Stock and Money Market Securities	Total
Equity Securities	121,992	503,484	5,810,674	6,436,150
Total	121,992	503,484	5,810,674	6,436,150

The fair value of the Company's investments in equity securities as of December 31, 2024 was as follows:

	Mutual Funds	Alternative Investments	Stock and Money Market Securities	Total
Equity Securities	224,961	300,580	3,973,452	4,498,993
Total	224,961	300,580	3,973,452	4,498,993

The Company recorded \$26,519, \$88,106 and \$57,679 in realized losses and \$715,818, \$703,550, and \$380,064 in unrealized gains for the years ended December 31, 2025, 2024, and 2023 respectively, related to its investments in equity securities.

The cost basis of equity securities held as of December 31, 2025 and 2024, was \$4,615,030 and \$3,393,695, respectively.

Refer to Note 5 – Fair Value Disclosure for additional information on the fair value input levels hierarchy.

Concentration of Credit Risk

Financial instruments that potentially subject the Company to concentrations of credit risk consist primarily of cash and investment securities. The Company's cash balance may exceed federally insured limits. The Company's investment securities are exposed to various risks, such as interest rate, market and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the value of investment securities will occur in the near term and that such changes could materially affect the financial statements.

Long Lived Assets and Impairment

Property and equipment and leasehold improvements are recorded at cost less accumulated depreciation. Depreciation is calculated using the straight-line method over the estimated useful lives of the various classes of depreciable assets, which range from three to 39 years. Leasehold improvements are amortized using the straight-line method over the shorter of their estimated useful lives or the reasonably assured lease term. Routine maintenance, repairs and replacement costs are expensed as incurred and improvements that extend the useful life of the assets are capitalized.

Annually, the Company reviews the carrying value of its property and equipment and right of use lease assets ("ROU Lease Assets") to determine if facts and circumstances suggest that they may be impaired or that the depreciation period may need to be changed. The Company considers internal factors, such as net operating losses, along with external factors relating to each asset, including contract changes, local market developments, and other publicly available information to determine whether impairment indicators exist.

If an indicator of impairment is identified, recoverability of an asset group is assessed by comparing its carrying amount to the estimated future undiscounted net cash flows expected to be generated by the asset group through operation or disposition, calculated utilizing the lowest level of identifiable cash flows. If this comparison indicates that the carrying amount of an asset group is not recoverable, the Company estimates fair value of the asset group and records an impairment loss when the carrying amount exceeds fair value.

The Company recognized a non-cash impairment charge of \$83,118, consisting of \$29,899 and \$53,219 related to its Property and equipment, net and ROU Lease Assets, respectively, during the year ended December 31, 2024, which related to the closure of the Chicago based corporate owned studio with no such impairment charges in the years ended December 31, 2025 and 2023.

Revenue Recognition

Revenue is recognized in accordance with ASC 606, *Revenue from Contracts with Customers* ("ASC 606"), using the five-step revenue model, as follows: identifying the contract with the customer; identifying the performance obligations in the contract; determining the transaction price; allocating the transaction price to the performance obligations; and recognizing revenue when (or as) the entity satisfies a performance obligation.

The Company enters into franchise agreements with each franchised studio. The Company's performance obligation under the franchise license is granting certain rights to access the Company's intellectual property; all other services the Company provides under the franchise agreement are highly interrelated, not distinct within the contract, and are therefore accounted for as a single performance obligation, which is

satisfied over the term of each franchise agreement. Those services include initial development, operational training, preopening support and access to the Company's technology throughout the franchise term. Fees generated related to the franchise license include development fees, royalty fees, marketing fees, technology fees and transfer fees, which are discussed further below. Variable fees are not estimated at contract inception, and are recognized as revenue when earned, which occurs monthly, via bank draw from the franchisee. The Company has concluded that its agreements do not contain any financing components.

Franchise fee revenue – The Company's franchise agreements typically operate under ten-year terms with options to renew perpetually, subject to conditions, for five-year successive terms. The Company determined the renewal options are neither qualitatively nor quantitatively material and do not represent a material right. Initial franchise fees are non-refundable and are typically collected upon signing of the franchise agreement. Initial franchise fees are recorded as deferred revenue when received and are recognized on a straight-line basis over the franchise life, which the Company has determined to be ten years, as the Company fulfills its promise to grant the franchisee the rights to access and benefit from the Company's intellectual property and to support and maintain the intellectual property. Recognition of the initial franchise fee begins upon execution of the franchise agreement.

As part of a franchise agreement, the Company may enter into an area development agreement. Under the area development agreement, the Company grants to a developer option(s) to develop and operate a certain number of franchise locations within a specific territory subject to a development schedule and other conditions. Depending on the number of licenses purchased under franchise agreements or area development agreements, the initial franchise fee packages range in price starting at \$19,950 for a single license with increasing volume discounts offered for multiple license purchases. Payments for franchise license purchases are paid to the Company when a franchisee signs the agreement. Area development agreement fees are initially recorded as deferred revenue. The development fees are allocated to the number of options purchased under the area development agreement. The revenue is recognized on a straight-line basis over the franchise life for each studio under the area development agreement beginning when the respective option is exercised and a franchise agreement for the location is executed. Unamortized area development fees and initial franchise fees are generally recognized as revenue upon the termination of franchise agreement or the area development agreement with the franchisee. Initial franchise agreement fees and area development fees recognized as revenue for terminated agreements was \$1,088,891, \$1,758,162 and \$1,135,931 for the years ended December 31, 2025, 2024, and 2023, respectively.

Franchise royalty fee revenue – Royalty revenue represents royalties earned from each of the franchised studios in accordance with the franchise disclosure document and the franchise agreement for use of the brands' names, processes and procedures. Royalties are charged monthly. The royalties are entirely related to the Company's performance obligation under the franchise agreement and are charged and recognized as franchisee sales occur. Franchise royalty fees are \$5,078,630, \$4,460,880 and \$3,307,585 for the years ended December 31, 2025, 2024 and 2023, respectively.

Technology fees – The Company provides access to third-party or other proprietary technology solutions to the franchisees for a fee. The technology solution includes various software licenses for statistical tracking, scheduling, and allowing club members to record their personal workout statistics, music and technology support. The Company charges and recognizes the technology fee as earned each month as the technology solution service is performed. Technology fees are \$1,479,350, \$1,299,900 and \$1,086,948 for the years ended December 31, 2025, 2024 and 2023, respectively.

Virtual Instructor (VI) fees – Franchisees are required to pay a VI fee per sauna per month. The fees are charged by the Company on a monthly basis and the Company recognizes VI fees as revenue each month

once a studio has opened.

Dynamix fees – Franchisees are required to pay a fixed Dynamix fee each month. The fees are charged by the Company on a monthly basis and are for the Dynamix program and was launched mid-year in 2023.

Marq fees – Franchisees are required to pay a marq fee each month. The marq fees are collected by the Company on a monthly basis and are used for brand management, content design and templating platform. The Company charges and recognizes marq fees as revenue each month as gross sales occur.

Transfer fees – Transfer fees are paid to the Company when one franchisee transfers a location to a different franchisee. Transfer fees are recognized as revenue on a straight-line basis over the term of the new or assumed franchise agreement.

Secret Shopper fees – The Company performs secret inspections of franchisee stores. The fees are collected from the franchisee in the month after the inspection.

Computer-Aided Design ("CAD") fees – Franchisees are required to pay a CAD fee for the layout of the saunas in the studio. An additional CAD fee is charged for any additional designs provided to the franchisee by the Company.

Vendor Rebate Revenue – Certain approved vendors provide rebates to the Company based on contract rates for franchisee spend. Vendors remit rebates to the Company on a monthly or quarterly basis.

Deferred Commission Expense

The Company has recorded deferred commission expense in connection with the sale of franchise locations. Following the guidance in ASC 606, the Company capitalized these commissions and amortizes the commissions over the contract period, generally 10 years. In the event of an early termination of an agreement, any unamortized deferred commissions associated with the franchise location are charged to commissions expense in the period of termination.

Deferred commission amortization recognized for the years ended December 31, 2025, 2024 and 2023 were \$1,150,716, \$1,178,410 and \$775,221, respectively.

	As of December 31,	
	2025	2024
Deferred Commissions at beginning of period	6,342,657	6,281,897
Additions	1,862,982	1,239,170
Amortization	(1,150,716)	(1,178,410)
Deferred Commissions at end of period	7,054,923	6,342,657

Deferred Franchise Fees

Deferred franchise fees relate to up-front franchise fees billed at or around the initial execution of a franchise agreement. The terms of the contract require the franchise licensee to pay an up-front fee at contract inception. The non-refundable up-front fees are typically billed in advance of services provided and are recorded as a contract liability on the consolidated balance sheets. These fees are amortized ratably over the term of the agreement and recognized as revenue.

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Deferred franchise fees for the years ended December 31, 2025 and 2024 were as follows:

	As of December 31,	
	2025	2024
Deferred Franchise Fees at beginning of period	15,055,654	15,798,923
Additions	3,944,700	2,615,000
Franchise Fee Revenue	(2,653,804)	(3,358,269)
Deferred Franchise Fees at end of period	16,346,551	15,055,654
Current Portion of Deferred Franchise Fees	1,766,907	1,424,674
Long-Term Portion of Deferred Franchise Fees	14,579,644	13,630,980

Of the \$16,346,551 of deferred franchise fees at December 31, 2025, amounts will be recognized as follows:

	Deferred Franchise Fees
2026	1,766,907
2027	1,659,430
2028	1,616,755
2029	1,533,740
2030	1,414,420
Thereafter	8,355,299
Total Deferred Franchise Fees	16,346,551

Income Taxes

On the date of formation, the Company elected to be treated as a partnership for federal and state income tax purposes, and thus no federal or state income tax expense has been recorded in these financial statements. Accordingly, the income and loss of the Company is passed through to its members and taxed depending on their personal tax situation.

The Company evaluates all significant tax positions. As of December 31, 2025 and 2024, the Company does not believe that it has taken any positions that would require the recording of any tax liability, nor does it believe that there are any unrealized tax benefits that would either increase or decrease within the next year.

The Company is no longer subject to federal and state income tax examinations by tax authorities for the years prior to 2021 and 2022. Planet Beach Franchising Corporation ("PBFC") received an examination letter in February 2024 from the Internal Revenue Service (the "IRS") with respect to PBFC for the tax returns filed for the tax year 2020 and 2021. By virtue of the PBFC IRS audit, the Company is currently under this IRS audit for the 2020 tax year. During the year ended December 31, 2025, the Company completed and closed the IRS examination with a favorable determination to the taxpayer.

Advertising and Marketing

The Company expenses advertising and marketing costs as incurred. Advertising and marketing expense for the years ended December 31, 2025, 2024 and 2023 were \$2,266,746, 1,824,671 and \$1,384,987 respectively.

Leases

The Company accounts for leases under ASC 842, *Leases* ("ASC 842") which requires that right-of-use assets and lease liabilities be recorded on the balance sheet. The Company made accounting policy elections for the exclusion of short-term leases (leases with an initial term of 12 months or less and which do not include a purchase option that the Company is reasonably certain to exercise) from the balance sheet presentation.

Reclassifications of Prior Year Presentation

Certain prior year amounts have been reclassified for consistency with the current year presentation. These reclassifications had no effect on the reported results of operations. An adjustment has been made to the Consolidated Statements of Operations and Changes in Members' Equity (Deficit) for years ended December 31, 2024 and 2023, to reclassify contract labor for certain professional services from Payroll and Related Payroll Taxes to Operating Expenses.

Note 3 – Variable Interest Entity

In 2018, the Company, along with four other investors, formed HWX Chicago, LLC located in the urban area of Chicago, Illinois. The Company holds a 31% ownership and voting interest in this entity. HWX Chicago's operating agreement may require its members to make additional contributions when HWX Chicago has working capital requirements. If a member is unable to make an additional capital contribution, the other members will be required to make contributions to offset the amount that member cannot contribute. The Company provides substantially all of the working capital to fund operations in the form of affiliate transfers and a capital loan. It was determined that the Company holds current and potential rights that give it the power to direct activities of HWX Chicago that most significantly impact HWX Chicago's economic performance, receive significant benefits, or the obligation to absorb potentially significant losses, resulting in the Company having a controlling financial interest in HWX Chicago. As a result, the Company was deemed to be the primary beneficiary of HWX Chicago and has consolidated HWX Chicago under the risk and reward model of ASC 810.

Assets recognized as a result of consolidating HWX Chicago do not represent additional assets that could be used to satisfy claims against the Company's general assets. Conversely, liabilities recognized as a result of consolidating HWX Chicago do not represent additional claims of the Company's general assets; they represent claims against the specific assets of HWX Chicago.

In October 2024, the Company closed the HWX Chicago corporate studio location. As a result, the Company recognized a non-cash impairment charge of \$83,118, consisting of \$29,899 and \$53,219 related to its property and equipment, net and ROU Lease Assets, during the year ended December 31, 2024.

Field Code Changed

The balances related to the VIE that are consolidated and included on the consolidated balance sheet as well as the Company's net interest in the VIE are as follows:

	As of December 31,	
	2025	2024
Current Assets:		
Cash and Cash Equivalents	2,157	48
Total Assets	2,157	48
Current Liabilities:		
Due to Affiliates	266,869	235,703
Lease Right-of-use Liabilities	84,200	56,064
Total Current Liabilities	351,069	291,767
Long-Term Liabilities:		
Lease Right-of-use Liabilities, net of current portion	-	28,136
Total Liabilities	351,069	319,903
Non-Controlling Interests' of Consolidated Subsidiaries	(160,433)	(152,804)
Members' Deficit	(188,479)	(167,051)
Total Liabilities and Members' Deficit	2,157	48

Field Code Changed

Field Code Changed

Note 4 – Property and Equipment

Property and Equipment consist of the following:

	As of December 31,	
	2025	2024
Furniture and Fixtures	214,521	203,643
Building	2,826,952	2,826,952
Total	3,041,473	3,030,595
Less: Accumulated Depreciation	(476,839)	(236,843)
Total Property and Equipment	2,564,634	2,793,752

Note 5 – Fair Value Disclosures

The Company's fair value hierarchy for investments measured at fair value on a recurring basis are as follows:

	Fair Value as of December 31, 2025		
	Quoted Market Prices in Active Markets (Level 1)	Other Observable Inputs (Level 2)	Unobservable Inputs (Level 3)
Equity Securities	5,932,666	-	503,484
Total	5,932,666	-	503,484

	Fair Value as of December 31, 2024		
	Quoted Market Prices in Active Markets (Level 1)	Other Observable Inputs (Level 2)	Unobservable Inputs (Level 3)
Equity Securities	4,198,413	-	300,580
Total	4,198,413	-	300,580

The fair value measurement accounting literature provides a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy consists of three broad levels.

Field Code Changed

Financial assets valued using Level 1 inputs are based on unadjusted quoted market prices within active markets. Financial assets valued using Level 2 inputs are based primarily on quoted prices for similar assets in active or inactive markets, and Level 3 inputs are based primarily on management's assumptions about the assumptions market participants would utilize in pricing the asset. Valuation techniques utilized to determine fair value are consistently applied.

The Company uses appropriate valuation techniques based on the available inputs to measure the fair value of its investments. The asset's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. When available, valuation techniques maximize the use of observable inputs and minimize the use of unobservable inputs.

The Company's investment in equity securities consists of stock and mutual funds that are traded in an active market and valued using Level 1 inputs. The bond's fair value is determined using Level 2 inputs. The Company also holds equity securities in alternative investments which are valued using primarily Level 3 inputs by the respective funds. All investments in equity securities are accounted for at fair value with subsequent changes in fair value recorded on the Consolidated Statement of Operations and Changes in Members' Equity (Deficit).

Note 6 – Affiliate Transactions

The Company operates directly with a number of affiliates. The Company advances and receives money to and from affiliates under common ownership for the purpose of funding the operations of those entities or purchasing equipment or other related studio products.

PBFC is the minority owner of HOTWORX Franchising, LLC. From time to time, the Company provides working capital transfers to PBFC.

All employees are employed by PBFC and the Company reimburses PBFC for direct and allocated payroll costs. The Company reimbursed PBFC for payroll and related expenses for \$3,507,178, \$2,731,696 and \$3,217,351 for the years ended December 31, 2025, 2024 and 2023, respectively. During the year ended December 31, 2025 and 2024, the Company reimbursed PBFC \$480,112 and \$5,012,174 for professional accounting and audit related services, respectively and \$14,499 and \$91,458 for legal expenses, respectively. There were no such comparative reimbursements in the year ended December 31, 2023.

From time to time, the Company provides working capital transfers related parties or Corporate studios.

Field Code Changed

The Company had the following due to and from affiliate balances at December 31, 2025 and 2024:

Due from / (to):	As of December 31,	
	2025	2024
Planet Beach Franchising Corporation	2,947,614	723,146
HWX, LLC	-	519,832
Sol Spa Franchising, LLC	41,351	29,648
HOTWORX International, LLC	-	90,235
Other related parties	13,491	-
Total Due From Affiliates	3,002,456	1,362,861
Diet Trax	-	(30,170)
HWX, LLC	(2,035,918)	-
Hot Tech, LLC	(573,423)	(373,650)
Other related parties	(18,063)	(24,344)
Total Due To Affiliates	(2,627,404)	(428,164)

During the year ended December 31, 2023, the Company entered into a note payable to HWX, LLC payable in monthly installments beginning in June 2024 and bearing an interest rate of 0%. During the year ended December 31, 2024, the Company repaid the loan in full.

Note 7 – Leases

On January 18, 2019, HWX Chicago entered into a seven and one-half year lease with third parties for the location of its HOTWORX studio in an urban area of Chicago. In October 2024, in conjunction with the closure of the HOTWORX studio, the Company ceased lease payments on the lease and attempted to initiate discussions with the landlord to terminate the lease, and as a result, the Company recognized a non-cash impairment charge of \$53,219 related to its ROU Lease Assets, during the year ended December 31, 2024.

Management elected to use the 2.7% risk-free rate for a seven-year security as of the lease start date to determine the incremental borrowing rate. Lease costs are included within operating expenses on the consolidated statements of operations and member's equity (deficit).

Total components of lease costs were as follows:

	Year ended December 31,		
	2025	2024	2023
Operating Lease Cost	-	23,861	31,814
Variable Lease Cost	-	32,288	35,680
Total Lease Cost	-	56,149	67,494

Field Code Changed

Supplemental consolidated cash flow information related to leases is as follows:

	Year ended December 31,		
	2025	2024	2023
Cash paid for amounts included in the measurement of lease liabilities:			
Operating cash flows for operating leases	-	35,610	45,850

The weighted average lease term remaining is 0.5 years and 1.5 years as of December 31, 2025 and 2024, respectively. The weighted average discount rate is 2.7% for both December 31, 2025 and 2024.

The total remaining lease obligations as of December 31, 2025 were as follows:

	Operating Lease
2026	86,657
Total Lease Payments	86,657
Less: Imputed Interest	2,457
Total Lease Liabilities	84,200

Note 8 – Note Payable

In June 2023, the Company entered into a Liquidity Access Line of Credit (the “LOC”) with Morgan Stanley (the “Lender”) using investment securities as collateral. The LOC can be called due at any time at the Lender’s discretion; as a result, the LOC is classified as short term on the Company’s balance sheet. The LOC bears interest at a variable rate and for the year ended December 31, 2025, the loan had an effective interest rate of 6.43%.

As of December 31, 2025 and 2024, the Company had \$7,609 and \$9,696, respectively, of accrued interest, which is included in accrued expenses on the Company’s balance sheets.

At December 31, 2025, the LOC had \$1,480,749 of available borrowing. The LOC has a restrictive covenant that precludes the use of the proceeds to fund the purchase of certain investments.

The following table shows the total outstanding balance of the LOC at December 31, 2025 and 2024:

	As of December 31,	
	2025	2024
Liquidity Access Line of Credit	\$1,511,642	\$1,710,362
Total Notes Payable	\$1,511,642	\$1,710,362

Insurance Financing Agreements

The Company entered into a short-term insurance financing agreement in March 2025 in the amount of \$369,040 with a finance company to finance certain insurance policies. The note is payable in 9 monthly installments of \$42,555, effective interest rate of 6.9%. As of December 31, 2025, the outstanding balance of the note is \$0.

The Company entered into a short-term insurance financing agreement in July 2024 in the amount of \$29,237 with a finance company to finance certain insurance policies. The note is payable in 6 monthly installments of \$5,036, effective interest rate of 11.46%. As of December 31, 2025 and 2024, the outstanding balance of the note is \$0 and \$4,989.

The Company entered into a short-term insurance financing agreement in June 2024 in the amount of \$157,793 with a finance company to finance certain insurance policies. The note is payable in 11 monthly installments of \$15,052, effective interest rate of 9.73%. As of December 31, 2025 and 2024, the outstanding balance of the note is \$0 and \$73,464.

The Company entered into a short-term insurance financing agreement in March 2024 in the amount of \$68,488 with a finance company to finance certain insurance policies. The note is payable in 11 monthly installments of \$6,568, effective interest rate of 10.8%. As of December 31, 2025 and 2024, the outstanding balance of the note is \$0 and \$11,316.

Note 9 – Litigation

The Company is subject to various claims arising in the normal course of its business. While the resolution of such issues is not presently determinable with certainty, the Company is insured for such claims. Management believes that the ultimate resolution of any such matters will not have a significant effect on the Company's financial position or results of operations.

As of December 31, 2024, the Company had \$72,150 accrued liability related to a contingency for pending litigation with no such accrued liability related to a contingency at December 31, 2025.

Note 10 – Members' Equity (Deficit)

The Company has one series of limited partnership interests, referred to as Ownership Interests. According to the terms of the Operating Agreement, the Members may determine, as they agree by majority vote, from time to time whether to issue distributions based on available funds. These distributions to the Members are for income taxes and other purposes. The Company expects to continue to pay distributions in the future for member income taxes and other purposes. Although the future amounts have not been determined, these distributions could be material to the financial statements.

The Company distributed \$2,579,442, \$34,660 and \$258,000, respectively, to the shareholders in the years ended December 31, 2025, 2024 and 2023. During the year ended December 31, 2024, the Company received a contribution of \$4,000 from shareholders with no contributions in the years ended December 31, 2025 or 2023.

Field Code Changed

Note 11 – Franchisee-Owned and Corporate-Owned Stores

The following table shows changes in franchisee-owned and related party and corporate-owned stores for the years ended December 31, 2025 and 2024:

	As of December 31,	
	2025	2024
Franchisee-owned stores:		
Stores operated at beginning of period	712	576
New stores opened	95	141
Stores closed	(1)	(5)
Transferred to Corporate-owned	(9)	-
Stores operated at end of period	797	712
Related party and Corporate-owned stores:		
Stores operated at beginning of period	7	6
New stores opened	-	2
Stores closed	(1)	(1)
Transferred from Franchisee-owned	9	-
Stores operated at end of period	15	7
Total stores:		
Stores operated at beginning of period	719	582
New stores opened	95	143
Stores closed	(2)	(6)
Stores operated at end of period	812	719

There were no related party or corporate-owned stores sold during the years ended December 31, 2025 and 2024.

Note 12 – Subsequent Events

The Company evaluated subsequent events and transactions for potential recognition or disclosure in the financial statements through April 1, 2026, the date which the financial statements were available to be issued.

EXHIBIT F

**HOTWORX® FRANCHISING, LLC
FRANCHISE DISCLOSURE DOCUMENT
SINGLE UNIT FRANCHISE AGREEMENT**

[PAGE INTENTIONALLY LEFT BLANK.
SINGLE UNIT FRANCHISE AGREEMENT TO FOLLOW]

**HOTWORX® FRANCHISING, LLC
FRANCHISE AGREEMENT DATA SHEET**

1.Name of Franchisee: _____ SS No. _____

Spouse (if not franchisee): _____ SS No. _____

Spouse email address: _____

2.Name of Franchisee: _____ SS No. _____

Spouse (if not franchisee): _____ SS No. _____

Spouse email address: _____

3.Name of Franchisee: _____ SS No. _____

Spouse (if not franchisee): _____ SS No. _____

Spouse email address: _____

4.Franchisee's Address: _____

5.Licensing Agent: _____

6.Franchisee's Territory: _____

7.Franchisee's Telephone Number: _____

8.Franchisee's Cell Number: _____

9.Franchisee's Email Address: _____

10.Initial Franchise Fee: _____

11.Amount Paid: _____

12.Effective Date: _____

13.Driver's License Number: _____

Agreement Exceptions:

The information contained in the Data Sheet is incorporated by reference into the HOTWORX® Franchising, LLC Single Unit Franchise Agreement.

HOTWORX® Franchising, LLC
SINGLE UNIT FRANCHISE AGREEMENT

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Exhibits to HOTWORX® Franchising, LLC's Single Unit Franchise Agreement

- Exhibit 1 — Schedule of Authorized and Approved Products and Services
- Exhibit 2 — Approved Location and Territory Addendum
- Exhibit 3 — Guaranty Agreement and Acknowledgment by Guarantor
- Exhibit 4 — Rider to Lease
- Exhibit 5 — Software License Agreement
- Exhibit 6 — Confidentiality and Non-Competition Agreement
- Exhibit 7 — Conditional Assignment of Franchisee's Telephone Numbers, Email Addresses, Social Media and Other URLs
- Exhibit 8 — Statement of Prospective Franchisee

HOTWORX® FRANCHISING
SINGLE UNIT FRANCHISE AGREEMENT

THIS FRANCHISE AGREEMENT (the "Agreement") is made as of the Effective Date set forth on the Data Sheet of this Agreement between HOTWORX® Franchising, LLC, a Wyoming limited liability company with an address at 5161 Taravella Road, Marrero, Louisiana 70072 ("HOTWORX®" or "Franchisor"), and the Franchisee identified in the Data Sheet ("Franchisee" or "You"). The information contained in the Data Sheet is incorporated into this Agreement.

BACKGROUND

- A. Through the expenditure of money, time and effort, Franchisor has developed a distinct and proprietary business format for the development and operation of studios (the "System"), the distinguishing characteristics of which include proprietary development and operating procedures and standards and specifications for products and services, as amended from time to time in Franchisor's sole discretion.
- B. The System is identified by proprietary trademarks, service marks, trade dress, logos and other indicia of origin including, without limitation, the trade name and service mark "HOTWORX®" (the "Proprietary Marks").
- C. Franchisor offers franchises to qualified individuals for the right to use the System and Proprietary Marks at a single approved location (the "Studio").
- D. You have applied to Franchisor for the right to operate a Studio pursuant to the terms of this Agreement, and Franchisor has approved your application in reliance upon all of the representations made in your application, including those concerning your financial resources, your business experience and interests, and the manner in which the franchise will be owned and operated.
- E. You acknowledge that you have read this Agreement and Franchisor's Franchise Disclosure Document and that you have been given an opportunity to obtain clarification of any provision that you did not understand. You also understand and agree that the terms and conditions in this Agreement are necessary to maintain Franchisor's and its affiliates' high standards of quality and service and the uniformity of those standards at all HOTWORX® studio locations. Franchisor's affiliates include but are not limited to [HOTWORX, Inc.](#), [Planet Beach Franchising Corporation](#), [SOL SPA Franchising, LLC](#), [HOT Brands, LLC](#), [HOT TECH, LLC](#), and [HWX, LLC](#) (hereinafter "Affiliates").

AGREEMENT

NOW THEREFORE, in consideration of the mutual covenants contained herein, and for other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the parties to the Agreement, intending to be legally bound, mutually agree as follows:

1. FRANCHISE GRANT

Franchisor grants to you, and you hereby accept, a non-exclusive franchise license to establish and operate one HOTWORX® studio pursuant to the terms of this Agreement within a geographic area mutually agreed to by the parties. This Agreement does not give you the right to establish additional studios.

2. LOCATION AND SITE DEVELOPMENT

- 2.1 Approved Location. Once you have completed site selection as set forth in Section 2.2 below, you shall operate your Studio only from the Approved Location identified in the Approved Location and Territory Addendum, attached as Exhibit 2 of the Agreement. A map will be attached to the Approved Location and Territory Addendum, which will become part of Exhibit 2 and this Agreement upon signing of a location lease.
- 2.2 Site Selection. Your Approved Location will be accomplished through the site selection process and in accordance with Franchisor's Location Selection Policy. You must obtain a site for the Studio within 120 days from the Effective Date set forth on the Data Sheet ("Site Selection Period") either by (i) entering into a lease or sublease with the owner of a site or the prime tenant having possession of a site which is mutually acceptable to you and Franchisor; or (ii) purchasing real estate which is mutually acceptable to you and Franchisor ("Approved Location"). In the event that Franchisee purchases or owns real estate, Franchisee must also enter into a lease for the Approved Location that is mutually acceptable to you and Franchisor.
- 2.3 Lease. You must submit a copy of your proposed lease for Franchisor's approval prior to execution. You must deliver an executed copy of the lease to Franchisor within fifteen (15) days after the execution of the lease. Franchisor's acceptance of the lease terms does not constitute an expression of Franchisor's opinion regarding the terms of the lease or the viability of the location.
- 2.4 Relocation. Franchisor will permit you to relocate your Studio to a new approved location within the Protected Territory as defined in Section 3.1 of this Agreement, at your expense, if you lose the right to possess the premises through no fault of your own or if the Studio is destroyed by vandalism, fire or act of God. Franchisor will approve the new site if it meets Franchisor's site selection criteria. You have no right to relocate the Studio without Franchisor's prior written consent.

3. TERRITORY

- 3.1 Territory. We grant a franchise based on our expectation that you will continuously and diligently follow all System requirements. Subject to the exclusions below, Franchisor grants to you the right to establish and carry on a business within a protected territory that consists of a radius or boundary surrounding your studio's Approved Location (the "Protected Territory"). Your Protected Territory generally will be a circle, the center of which will be your Approved Location as identified by your signed lease. The actual size and dimensions of your Protected Territory may be less than stated below and will depend upon the specific variables of your Studio site, including population density, marketing and development trends, traffic flow and natural and man-made boundaries. A map plotting the Protected Territory will be attached to the Approved Location and Territory Addendum and made part of this Agreement as Exhibit 2 upon execution of a lease for your Studio location.

If a radius is used to determine your Protected Territory, then the radius of the circle will be based on where the Approved Location is located and will be either:

1. A radius ranging from one third of a mile (.3 miles) up to one and nine tenths of a mile (1.9 miles) if your Studio is located in a densely populated area which may include suburbs;
- or
2. A two-mile (2.0 miles) radius if your Studio is located in any other area.

Your Protected Territory shall exclude: (i) any area that is across a state line, river, navigable waterway, interstate, highway or other natural or man-made boundary; and (ii) regional shopping malls, professional or collegiate athletic facilities, residences, resorts and airports. The final determination of the radius of Your Protected Territory will be decided by the Franchisor in its sole discretion.

- 3.2 Modification of Protected Territory. During the term of this Agreement, so long as you are in compliance with the terms and conditions of this Agreement, Franchisor will not establish or locate, or grant any third party the right to establish or locate, another HOTWORX® studio franchise location using the System and Proprietary Marks within the Protected Territory identified, excluding residential HOTWORX® saunas, as identified in Exhibit 2 to this Agreement except as set forth in Sections 3.3, 3.4 and 3.5 below. If you are in breach of this Agreement, or are otherwise in default, Franchisor may reduce, eliminate or otherwise modify your rights in the Protected Territory or any right of first refusal under the then-applicable policy regarding site selection. Franchisor does not make any representation or assurance that you can or will achieve any performance minimums. This Agreement does not grant you any other territorial rights.
- 3.3 Reservation of Rights. Franchisor will not establish (and will not authorize any other party in our System to establish) a HOTWORX studio within your Protected Territory subject to the following exclusions:
- 3.3.1. Franchisor may conduct any business in professional or collegiate athletic facilities, residences, resorts or airports in which your Studio is not located;
- 3.3.2. Franchisor may use the Proprietary Marks in connection with offering ancillary or dissimilar products and services at any location inside or outside your Protected Territory;
- 3.3.3. Franchisor may conduct and transact business with customers, and/or companies operating in your Protected Territory by means of the internet as well as other electronic media that are known now or developed in the future, toll-free telephone numbers, and any other manner we determine;
- 3.3.4. Franchisor may engage in any other activities not expressly prohibited by this Agreement; and
- 3.3.5. Franchisor's Affiliates may establish, locate, grant, or sell to any third party the right to establish or locate a studio, spa, or other franchise outlet, other than a HOTWORX® studio, within your Protected Territory.
- 3.4 Additional Exclusions. Your grant of a franchise does not include (i) exclusive marketing rights; (ii) any right to offer any product or service via e-commerce; (iii) any right to establish an independent website or to establish a URL incorporating the Proprietary Marks or any variation thereof; or (iv) any right to distribute, market, or implement HOTWORX® studio's products and services in any channel of distribution not specifically identified in this Agreement.
- 3.5 Franchisor reserves the right to sell and distribute its products and equipment within your Protected Territory.

- 3.6 Franchisor accepts no liability for any aftermarket HOTWORX® sauna sales that may occur, therefore you accept the risk that a competing, unauthorized HOTWORX® sauna may compete in an unauthorized location inside or outside of your Protected Territory. Franchisor will make a reasonable effort, upon notice, to require unauthorized operators to de-brand the sauna and to cease any unauthorized use. In the event Franchisor is unsuccessful in its efforts to have such sauna de-branded, Franchisee agrees to hold Franchisor harmless. Franchisor will not allow unauthorized HOTWORX® sauna owners to have access to any proprietary software including the VI Software, The Burn Off App and DIET TRAX®.

4. TERM AND RENEWAL

- 4.1 Term. The initial term of this franchise shall begin on the Effective Date set forth on the Data Sheet by Franchisor and shall expire at midnight on the tenth anniversary of the Effective Date.
- 4.2 Obligation of Franchisor. In the event that any of the conditions to renewal set forth in the Operational Systems Checklist or below have not been met, Franchisor shall have no obligation to renew this Agreement. In such case, the right to renew right shall be deemed to have been waived by Franchisee, is void, and is of no force and effect.
- 4.3 Operations Beyond Term. If Franchisee continues to operate as a Franchisee after the term of this Agreement without exercising its option to renew, Franchisee shall be deemed to be operating on a month-to-month basis (terminable by either party on thirty (30) days' written notice) and will be bound by the terms and conditions of the franchise agreement then being offered to new franchisees, which may have economic and other material terms different from the terms of this Agreement.
- 4.4 Renewal. You have the right to renew this Agreement for perpetual consecutive additional 105-year terms, if you meet the following conditions:
- 4.4.1 You are in compliance with all the terms and conditions of this Agreement at the time of renewal and have substantially complied with the terms of this Agreement and with the operating standards and criteria established by Franchisor throughout the initial term and any renewal term of this Agreement;
 - 4.4.2 You have satisfied all monetary obligations owed to Franchisor and its Affiliates;
 - 4.4.3 You are in compliance with all other agreements between you and Franchisor and/or its Affiliates;
 - 4.4.4 You have provided Franchisor with written notice of your intention to renew the Franchise Agreement at least 90 days but not more than 180 days prior to expiration of the then-current term;
 - 4.4.5 You have the right to remain in possession of the studio Approved Location, or you have secured other premises acceptable to Franchisor for the renewal term;
 - 4.4.6 At Franchisor's request, you effectuate, at your expense, any changes in services, facility, items offered or business system so as to reflect HOTWORX® studio's then-current image including interior and exterior design or offerings of HOTWORX®;

- 4.4.7 You execute Franchisor's then-current form of franchise agreement, which may vary materially from the terms of this Agreement and may include, without limitation, higher initial franchise fee, royalty and marketing fees. The renewal franchise agreement, when executed, will supersede this Agreement in all respects; and
- 4.4.8 You sign a general release in the form prescribed by Franchisor, in favor of Franchisor and its Affiliates and their respective officers, directors, agents, members, successors, insurers, assigns and employees, for all claims arising out of or related to this Agreement or any related agreements with Franchisor or its Affiliates.

5. CONFIDENTIAL OPERATIONAL SYSTEMS CHECKLIST

You must develop your Studio location and operate your Studio in accordance with Franchisor's confidential operations checklist (the "Operational Systems Checklist"), which contains policies, procedures, standards, specifications and methods of operating a HOTWORX® studio, including but not limited to the Location Selection Policy, pricing policies and sauna safety protocols. Franchisor has the right to amend and supplement the Operational Systems Checklist from time to time in its discretion. You will make, at your sole expense, changes necessary to conform to the Operational Systems Checklist, including, but not limited to, upgrading and remodeling the Studio, including leasehold improvements, furniture, fixtures, equipment, signs, and software. You acknowledge these requirements are necessary and reasonable to preserve the identity, reputation and goodwill Franchisor has developed and the value of the franchise. You agree to make repairs and updates and to pay all reasonable required costs within reasonable time periods that may be established. You will adhere to quality control standards prescribed in the Operational Systems Checklist or elsewhere with respect to the character or quality of the products sold and services performed in association with the Proprietary Marks. The Operational Systems Checklist, as amended from time to time, is intended to further the purposes of this Agreement and is specifically incorporated into this Agreement. The contents of the Operational Systems Checklist are protected by the Copyright law of the United States and may not be disclosed to any person or entity not affiliated with Franchisor and may not be duplicated, copied, reproduced or altered in any way.

6. CONSTRUCTION OF STUDIO

- 6.1 After executing a lease for your Approved Location, you will construct and equip your Studio to the specifications required by Franchisor and then open for business. You will remain responsible for all costs of and connected with design and construction, including, but not limited to construction drawings, architectural and/or engineering drawings, including stamps and seals, fees associated with obtaining building permits, leasehold improvements, equipment, furniture fixtures and signs, and you must bear the cost and responsibility for compliance with state or local ordinances, rules and regulations, including those related to zoning.

You will be required to make annual minor improvements identified by the Franchisor to your Studio at your sole expense. These expenses will cost a minimum of \$2,500 but no more than \$15,000 and may include redecorating, refurbishment, replacement of signs, fixtures or materials, and upgrading of equipment. -The Franchisor may require major improvements to your Studio only after five (5) years of the Effective Date of this Agreement.

7. TRAINING

- 7.1 Initial Training Program. Franchisee(s) and any manager must attend and complete all

required training conducted virtually, prior to 30 days of opening your Studio in order to allow for properly timed pre-sale. Required training programs are outlined in Sections 7.1, 7.2, 7.3, 7.4 and 7.5 below and as more specifically defined in the Operational Systems Checklist. Each of your additional or replacement managers are required to successfully complete all required manager training programs to Franchisor's satisfaction immediately upon hiring. You are solely responsible for the training and for full payment of all training-related expenses for your employees including, without limitation, salaries for your employees. Franchisor will provide you with a Franchise Performance Coach who will provide assistance using online or video technology in connection with the opening of your studio. Should Franchisee request on-site consultation before the second week of studio operations, Franchisee shall be responsible for all travel-related expenses and a \$200.00 per day consultant fee. ~~In the event that you acquire an existing location pursuant to a sale or transfer, you will be required to undergo training, including but not limited to shadow training and guidance on the transfer process, all of which will be conducted virtually. In the event of on-site training, you will be responsible for all expenses, including \$200 per day for Franchise Performance Coach consulting plus~~ all travel-related expenses ~~travel and lodging.~~

- 7.2 HOTWORX® University Online Franchise and Manager Curriculum. Each Franchisee and their manager(s) employee(s) must successfully complete all required courses and certifications of HOTWORX® University Online, a web-based training and certification program, according to the training schedule provided to you. Each Franchisee must attend and complete Franchisee and Manager curriculum. Each studio manager must complete Franchisee and Manager curriculum immediately upon hiring. Each Franchisee and manager must attend and complete such school annually.
- 7.3 Training Programs and Seminars. Franchisor has the right, but is not obligated, to provide continuing education training programs or seminars for previously-trained franchisees and managers. ~~Franchisor will require you to attend and successfully complete these programs or seminars. You are solely responsible for your and your manager's tuition, if applicable, and all training-related expenses including, without limitation, travel expenses, living and dining accommodations, and salaries.~~
- 7.4 Secret Shopper/Inspection Report. You are required to pay all fees associated with secret shopper inspections and other inspections, whether scheduled or unannounced. ~~You are also responsible for attending the periodic review of the Secret Shopper or other inspection reports with the Franchise Performance Coach via video technology.~~
- 7.5 Attendance at Annual Conventions. You must attend all HOTWORX® Annual Conventions unless exigent circumstances exist and you receive Franchisor's prior written approval not to attend yourself. You will also be required to send a studio manager (if you have one) from each of your locations. Even where an exception to attendance is approved, Franchisee shall remain responsible for the full cost of the Annual Convention fee. All costs related to the Annual Convention, including but not limited to, travel expenses, lodging and entertainment shall be your sole responsibility. ~~If you do not request and obtain prior written approval for absence, then Franchisor will automatically draft the convention registration fee for each location (covering two attendees) in two monthly installments prior to the convention. This will automatically register you and your studio manager(s).~~

8. OPENING

- 8.1 Opening for Business. You must open the Studio within 275 days of the ~~E~~ffective date of this Agreement. If you do not open within 275 days, Franchisor may at its discretion grant an extension. If you cannot open within 275 days due to vandalism, fire, act of God or other circumstances beyond your control, you must request an extension from Franchisor immediately, which extension will not be unreasonably withheld. -It is your sole responsibility to ensure that your Studio opens within 275 days of the Effective Date of this Agreement.
- 8.2 Pre-Sale Marketing. During the development of your Studio and through the initial opening of your Studio, you must expend a minimum of \$10,000 on advertising and marketing within your Protected Territory. After opening, you are required to spend 10% of gross revenue or \$2,000 per month, whichever is greater, on Local Advertising per Section 13.2 below. ~~These sums currently include fees that Franchisor collects on behalf of Marq, \$85 start-up fee and \$15 monthly fee, and SOCI, \$35 monthly fee. -Marketingg and SOCI fees~~ commence following completion of the marketing onboarding call. You shall make such expenditure in accordance with Franchisor's written requirements and specifications. Within 60 days of the Studio's opening, you shall supply Franchisor with written evidence (by means of cancelled checks, paid invoices, copies of advertisements) of the purchase and publication of such opening advertising and marketing. You have the right, but are not required, to spend additional sums with respect to opening marketing so long as such marketing has been approved by the marketing department.
- 8.3 Opening Approval Process. You may not open the Studio for business until you have received written consent from Franchisor. Franchisor may withhold written consent if Franchisee fails to satisfy all pre-opening checklist requirements. You will be required to schedule a live video walkthrough with a Franchisor executive prior to opening the Studio. The walkthrough must include clear visual of the inside and outside including exterior signage in order to determine that the Studio is in compliance with required and authorized trade dress. Franchisor may also request digital photos of the Studio in order to approve and provide written consent for opening the Studio.
- 8.4 Initial Inventory. -Franchisor requires you to offer and sell as part of your initial inventory all goods that Franchisor has approved.

9. YOUR OBLIGATIONS

- 9.1 Operations. You must operate your Studio in accordance with the Operational Systems Checklist, which contains policies, procedures, standards, specifications and methods of operating a HOTWORX® studio. Policies include but are not limited to:
- 9.1.1 You must comply with HOTWORX® studio's hours of operation policy of 24 hours a day, 7 days a week, every day of the year;
- 9.1.2 HOTWORX® studio's Membership Policy; Reciprocity Policy; pricing policies; etc. -You must honor all memberships that are assigned or awarded by the Franchisor, including but not limited to corporate employee memberships, the annual top seven (7) Virtual Instructor memberships, and other memberships that Franchisor reasonably assigns or awards;
- 9.1.3 You are responsible for addressing any and all customer service issues that arise from

and/or at Your HOTWORX® Studio. –Franchisee’s failure to timely resolve customer service issues after receiving notice such that Franchisor finds it necessary to intervene will result in a fine of \$1,000.00 per incident;

9.1.4 You are prohibited from retaining or utilizing any third-party collections agency; and

9.1.5 You shall refrain from engaging in any marketing, conduct, or communications that, if publicized, may adversely affect the Franchise System, its intellectual property, brand, goodwill and/or Franchisor’s interest therein as determined by Franchisor in its sole discretion.

9.2 Compliance with Applicable Laws. You shall operate your Studio in strict compliance with all applicable laws, regulations and ordinances including, without limitation, laws and regulations applicable to or affecting health and safety, registering your Studio with the appropriate governmental authorities where and when applicable, taxation issues, membership agreements, and employee contracts. You must obtain and maintain all permits, licenses, and registrations required for the lawful operation of your Studio and comply with all health and safety codes. If you are a corporation, partnership or limited liability company, then the name of your entity shall not include any portion of any of the Proprietary Marks, there should be no confusion and there must be complete distinction from HOTWORX® or Franchisor’s name or marks; provided, however, you shall register for fictitious name usage in the jurisdiction in which the Studio is located and promptly provide Franchisor a copy of the registration. Franchisor is neither responsible nor liable for researching, knowing, acting on behalf of, and/or advising you and/or anyone on any state, city, county, parish, and/or local laws that will apply to the Studio’s operations in that specific area. Franchisor cannot provide you with any advice, legal or otherwise, on local issues. You must provide Franchisor with copies of all permits, licenses and registrations within 30 days of opening your Studio. –You must also provide Franchisor with applicable state and local tax rate(s)es, including but not limited to applicable sales and use tax rate(s)es, for input into the required POS system. –You have a continuing obligation to verify that all applicable taxes are charged and paid to the applicable taxing authorities.

9.3 Authorized Products and Services and Approved Suppliers. You shall not conduct any business or sell any products at the Studio other than the business and products approved by Franchisor. Franchisor has the right to require you to purchase products and/or services from designated or approved suppliers as well as to enter into service agreements with approved vendors. A description of currently authorized products and services is attached as Exhibit 1 to this Agreement (the “Schedule of Authorized and Approved Products and Services”). –Franchisor has the right to add, eliminate, modify and substitute any of the Authorized Products and Services or the designated suppliers in its sole discretion. If you wish to offer any product or service that Franchisor has not authorized or to acquire items or services from an unapproved supplier, you must request Franchisor’s approval in writing and provide Franchisor all information it may reasonably need to evaluate the proposed product, service or supplier. Franchisor will make a good faith effort to notify you of its approval within 15 days of receiving such information. Franchisor’s failure to approve a product, service or supplier within this 15-day period will constitute disapproval of the proposed product, service or supplier. If Franchisor approves your request to offer a new product or service or to acquire items from a new supplier, such approval will be only for the specific product, service or supplier for which approval was granted. Despite the existence of this approval process, Franchisor reserves the right to be the only approved supplier of a product or service. In that situation, you will be required to purchase the product or service from Franchisor and no one else. The price you will pay for the product

or service will be the price then in effect, and Franchisor may make a profit on the sale of the product or service. **YOU MAY NOT INSTALL ANY UNAUTHORIZED EQUIPMENT AT ANY TIME. YOU MAY NOT USE UNAUTHORIZED VIDEOS FOR ANY PURPOSE INSIDE THE STUDIO OR SAUNA AT ANY TIME.**

- 9.4 Required Inventory and Services. Franchisor requires you to offer and sell all services that Franchisor has approved. ~~Franchisor requires you to offer and sell as part of your initial inventory all goods that Franchisor has approved. At Franchisor's discretion, you may be required to continue to offer and sell certain or all goods that Franchisor has approved.~~
- 9.5 Computer Software and Hardware. You shall purchase and use any and all hardware, including but not limited to the computer itself ("Hardware") and computer software programs ("Software"), which Franchisor designates for use for the System. You must also establish a high-speed internet and network connection prior to the opening of your Studio. ~~The computer must be capable of running the most current Windows, Mac or Chrome operating system. The required computer must be able to running a current version of a modern web browser and accessing web based application(s). the following software: a web browser. Your computer must also have~~ software capable of creating and editing Microsoft Word and Excel documents, spreadsheets and viewing a PDF documents, reader, anti virus, and Java. You are responsible for obtaining, ~~and maintaining~~ and securing onsite cabling network infrastructure, including cabling systems, and switches, routers, uninterrupted power supplies, and wireless access points. ~~The POS/studio Management Software is provided to you by a third-party vendor. The monthly fee shall be paid directly to that vendor upon installation of the software for pre-sale. You agree to update or upgrade computer Hardware components and/or Software as Franchisor deems necessary. In addition, Franchisor has the right to require you to enter into a separate maintenance agreement at your sole expense for such computer Hardware and/or Software in the form Franchisor prescribes. You acknowledge and agree that Franchisor may deny you access to the Software if you fail to meet your obligations under this Agreement or the Operational Systems Checklist.~~
- 9.6 Collection of Data. You shall collect and maintain such data relating to the business as Franchisor may require from time to time, including but not limited to, the names, addresses and purchase history of all customers. You shall provide such data to Franchisor in the form Franchisor specifies. Any such data shall be Franchisor's sole property and shall not be disclosed or distributed to any person or entity for any reason. ~~However, you have a license to use any such data solely for internal marketing and accounting purposes in accordance with all applicable laws and regulations.~~
- 9.7 Debts and Obligations. You shall promptly pay all the debts and obligations relating to the operation of the Studio and shall not fail to pay any debts to third parties that may result in claims of liability to Franchisor.

FRANCHISOR RESERVES THE RIGHT TO WITHHOLD FROM YOU ANY PRODUCTS, SERVICES, MAINTENANCE, INFORMATION, ADVICE, CONSULTATION AND TRAINING, DIRECT SUPPLIERS NOT TO OFFER SYSTEM DISCOUNTS, DELETE YOUR STUDIO FROM THE HOTWORX® WEBSITE, AND DENY YOU ACCESS TO THE HOTWORX® COMPUTER SYSTEM IF YOU ARE NOT IN COMPLIANCE WITH THE TERMS OF THIS AGREEMENT OR THE OPERATIONAL SYSTEMS CHECKLIST.

10. INITIAL AND CONTINUING FEES

- 10.1 Initial Franchise Fee. In consideration of the rights granted under this Agreement, you have paid to Franchisor an initial franchise fee ("Initial Franchise Fee") in the amount reflected on the Data Sheet. The initial franchise fee is deemed fully earned upon payment and non-refundable. If you are a buyer of an existing franchise, you will pay the required transfer fee in lieu of the Initial Franchise Fee in accordance with Section 21.3.9.
- 10.2 Royalty Fee. During the term of this Agreement, you will pay Franchisor a monthly Royalty Fee ("Royalty Fee") in an amount of \$695.00. The Royalty Fee will commence the month that begins immediately after the month that your HOTWORX® Studio opens. If Franchisor does not receive payment, you will be charged a penalty fee of \$100.00 per week until royalty payments are made current.
- 10.3 Technology Fee. During the term of this Agreement, a fee will be imposed for additional technology upgrades in an amount of \$150.00 per month. The Technology Fee will commence the month following the Effective Date of this Agreement.
- 10.4 POS Software Fee. During the term of this Agreement, you will pay to Franchisor and/or its designated vendor a monthly POS Software Fee of \$129.00. POS Software Fee will commence upon installation of software for pre-sale. -Thereafter, payment will be due the 5th of every month for services rendered during the previous month.
- 10.5 Credit Card Processing Fee. You shall pay to Franchisor a 3% credit card processing fee for any payments made by you to Franchisor and/or any purchases made by you from Franchisor.
- 10.6 Payment Procedures. You must make all payments to Franchisor through the AUTODRAFT system. You must provide your bank account information to Franchisor for use by the AUTODRAFT system immediately upon signing this Agreement and provide updated bank account information for your corporate entity to Franchisor within thirty (30) days of signing this Agreement. Unless otherwise stated, all payments are due on the 1st and deemed late on 5th of every month for the preceding month. In the event that any payments are due on a national holiday, payment will be due on the first business day following such holiday. A late fee of \$100.00 will be assessed for each week that payment is delinquent. An insufficient funds fee of \$349.00 will be assessed for any AUTODRAFT payment rejected as a result of insufficient funds. In addition to the late fee and the overdue amount, interest will accrue on such amount from the date it was due until paid at 18% per annum or the maximum rate permitted by state law, whichever is less. Interest will be compounded monthly and shall be in addition to any other remedy Franchisor may have under this Agreement or applicable law.
- 10.7 Convention Fee. During the term of this Agreement, you will pay to Franchisor an annual Convention Fee in an amount of \$790.00. The Convention Fee is automatically drafted in two monthly installments prior to convention. The Convention Fee includes registration for 2 attendees. It does not include the cost of travel, lodging, food or entertainment.
- 10.8 Virtual Instructor Software Fee. During the term of this Agreement, you will pay the Franchisor a monthly fee of \$20.00 per sauna. The software fee will commence the month that begins immediately after the month that your HOTWORX® Studio opens. -Thereafter, payment will be due the 5th of every month for services rendered during the previous month.

- 10.9 DIET TRAX® Fee. -During the term of this Agreement, you will pay the Franchisor a monthly fee of \$65.00 per studio location. -This DIET TRAX® fee will commence the first month after Franchisee's HOTWORX Studio opens. -Payment will be due the 5th of every month for services rendered the current month.
- 10.10 "SAIL" – Customer Relations Management (CRM) Fee. -During the term of this Agreement, you will pay the Franchisor a monthly fee of \$125.00 per studio location. -This software fee will commence upon installation of software for pre-sale. -Payment will be due the 5th of every month for services rendered the previous month.
- 10.11 Secret Shop Inspections. During the term of this Agreement, you will pay a fee of ~~up to \$100.00~~ ~~to~~ \$150.00 per inspection. -This fee will be due the month after the inspection occurs.
- 10.12 Site Visit Fee. You will pay a training fee of \$200 per day when You request Franchisor provide additional training which you must request and which must occur no later than Your second week of studio operations. -This fee does not include travel expenses for which You are also obligated.
- 10.13 Refunds. All fees under Section 10 are fully earned when they become due and are non-refundable.
- 10.14 Non-Compliance Fees.
- 10.14.1 Real Estate Non-Compliance Fee. Immediately upon notice to Franchisor, Franchisor may impose a \$5,000 fee when Franchisee fails to sign a new, current franchise agreement before any lease negotiations for additional HOTWORX® locations or prior to commencing site selection of additional HOTWORX® locations or a \$1,000 fee where Franchisor determines, in its sole discretion, that Franchisee has abandoned lease negotiations without good cause.
- 10.14.2 Accounting Non-Compliance Penalty Fee. On the sixth day of each month, a \$250.00 per day fee may be imposed for when Franchisee fails to timely submit its monthly expense report or start up expense entries. A \$1,000 fee may be imposed for when Franchisee fails to timely pay HOTWORX branded equipment deposit of \$50,000, due within 60 days of signing this franchise agreement.
- 10.14.3 Insurance Handling Fee. - If You fail to obtain the required insurance, Franchisor has the option to obtain insurance coverage for You. -In such event, You will be charged a ~~\$350.00~~ ~~250.00~~ administrative fee. -This fee does not include the insurance premiums for which you must also reimburse HOTWORX.
- 10.14.4 Customer Service Non-Compliance Fee. You will be charged up to \$1,000 per incident if you fail to timely resolve customer service disputes after receiving notice of dispute such that Franchisor finds it necessary to intervene.
- 10.14.5 Improper or Unauthorized Use of Trademarks. -You may be charged a fee of \$1,000 per incident upon notice from Franchisor if you improperly or without authorization use Franchisor's trademarks.
- 10.14.6 Non-Compliance of Prohibition of Advertising on Daily Deal Sites. -You will be

charged \$500 per day when You post promotions on daily deal sites in violation of the terms of this Franchise Agreement. –This fee will be assessed until You demonstrate the promotion is completely removed, including from any search engines.

10.14.7 Late Payment Fee. –You will be charged \$100.00 per week until such time that delinquent fees are paid. –Interest of 18% per annum or the maximum rate permitted by state law, whichever is less, will also be charged.

10.14.8 NSF Fee. –You will be charged ~~\$34.00~~ ~~30.00~~ when there are insufficient funds to make payment, which is made through the AUTODRAFT system.

10.14.9 Non-Compliance of Operations Policies. –You will be charged a fee of up to ~~\$24,500~~ per incident upon notice from Franchisor if you violate any HOTWORX policy governing operations of Franchisee’s Studio, including but not limited to Marketing and Branding Guidelines, HOTWORX Operations Policies & General Operational Procedures, Price Integrity Policy, Customer Service Oath, Membership Policies (except for violation of reciprocity policy), Vending & Rental Policies, In Studio Signage Policy & Guidelines. –This per violation fee may be continuously assessed until compliance is confirmed.

10.14.10 Interference with Franchise Development: You acknowledge and agree that Franchisor expends substantial time, effort and expense identifying, soliciting, and granting franchise licenses to prospective franchisee candidates who are new to the HOTWORX system (“Prospective Franchisees”) and current Franchisees for the purpose of developing new HOTWORX studios. You shall not, directly or indirectly, solicit, negotiate with, induce, encourage, or enter into any agreement with any then-current Prospective Franchisee or Franchisee for the sale, transfer, assignment or conveyance of your HOTWORX studio and/or franchised business or any interest therein without Franchisor’s prior written consent where such Prospective Franchisee or current Franchisee is in the sales pipeline or in site selection. You will be charged a fine of up to \$5,000 per incident upon notice from Franchisor in the event you violate this provision.

10.14.11 Violation of Membership Reciprocity Policy: You shall be fined a non-compliance fee of up to \$25,000 where you violate HOTWORX’s membership reciprocity policy.

10.15 CAD Fee. Before opening your studio, you must pay Franchisor a \$1,200 computer-aided design fee for the layout of the saunas in your studio. To the extent that Franchisee requests more than one revision, to the computer-aided design, Franchisee will incur a revision fee of \$100 per revision. This fee is deemed fully earned when paid and is non-refundable.

10.16 DYNAMIX Fee. You will be charged a fee of \$99 per month. This software fee will commence during pre-marketing. –Payment will be due the 5th of every month for services rendered the current month.

10.17 Training TRAX fee: During the term of this Agreement, you will pay Franchisor a monthly fee of \$89.00 per studio location. This Training TRAX® fee will commence the first month after Franchisee’s HOTWORX Studio opens. Payment will be due the 5th of every month for services rendered the preceding month.

10.18 Scan 24/7 access fee: During the term of this Agreement, you will pay the Franchisor a monthly fee of \$20.00 per studio location. This Scan 24/7 fee will commence the first month after Franchisee's HOTWORX Studio opens. Payment will be due the 5th of every month for services rendered the preceding month.

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11. PROPRIETARY MARKS AND COPYRIGHTS

11.1 License. During the term of this Agreement, you are granted a non-exclusive license to use the Proprietary Marks in connection with the operation of your Studio. You shall display the Proprietary Marks only in the manner that Franchisor directs or permits. Your license to use the Proprietary Marks shall automatically cease upon termination or expiration of this Agreement.

11.2 **You are prohibited from selling or reselling any products, equipment or other materials containing any Proprietary Marks and/or any intellectual property of HOTWORX or its Affiliates without our express written consent.** -HOTWORX, its ~~a~~Affiliate or its assignee also have the option, but are not obligated, to purchase any products, equipment or other materials subject to any trademark, patent, trade secret, or other proprietary or confidential information containing any Proprietary Marks and/or any intellectual property of HOTWORX or its Affiliates used in connection with the operation of your Studio by providing you written notice of its election within six (6) months after termination or expiration of this Agreement and paying you the book value, subject to the condition of such products, equipment or other materials. For purposes of this Section, "book value" means the amount you actually paid for the products, equipment or other materials less depreciation (calculated by using the straight-line depreciation method on a 10-year depreciation schedule irrespective of the depreciation method or schedule you use for accounting purposes). ~~Where~~ such option is exercised, Franchisee is responsible for all costs associated with securely disassembling, where applicable, storing and/or shipping or otherwise delivering in good condition and working order such personal property to a site determined by Franchisor.

11.3 Patented Devices and Methods. During the term of this Agreement, Franchisee may receive, through purchase or otherwise, certain devices or methods subject to patents owned by Franchisor. To the extent that any such devices or methods are subject to registered patents, either by the USPTO, WIPO, or any other such entity, Franchisor expressly grants Franchisee a license to use and/or market said devices or methods only during the term of this Agreement. Should this Agreement be terminated for any reason by either Party, any and all licenses granted to Franchisee by Franchisor or its Affiliates with respect to any patented devices and/or methods are considered revoked at the time of termination.

11.4 No Implied License. Franchisee acknowledges that the rights and licenses granted in this Agreement are limited to the scope expressly granted. Accordingly, except for the rights expressly granted under this Agreement, no right, title, or interest of any nature whatsoever is granted whether by implication, estoppel, reliance, or otherwise, by Franchisor to Franchisee. All rights with respect to any know-how, patent or other intellectual property rights that are not specifically granted herein are reserved to ~~the~~ Franchisor.

11.5 Ownership. You acknowledge that the Proprietary Marks are valid, subject to a valid license and/or are Franchisor's sole property. You will not, nor will you assist any other person to, do

anything which would infringe upon, harm or contest HOTWORX® Franchising, LLC's rights in any of the Proprietary Marks.

- 11.6 Goodwill. You acknowledge that all goodwill which may arise from your use of any of the Proprietary Marks is and shall at all times remain Franchisor's sole and exclusive property and shall inure to Franchisor's sole benefit.
- 11.7 Modification. You acknowledge that Franchisor has the right to add, modify, substitute or discontinue use of any of the Proprietary Marks in its sole discretion. You agree to make any additions, deletions and modifications on all interior and exterior signs, packaging materials, printed materials and advertising to your HOTWORX® Studio at your own expense.
- 11.8 Internet Usage. You may not register or use the words "HOTWORX®" in any domain name. You shall not use the Proprietary Marks, or any part thereof, as part of any website domain name without Franchisor's prior written consent. An individual website for your Studio may only be operated and maintained through Franchisor's website.
- 11.9 Infringement. You shall promptly notify Franchisor of any infringement of, or challenge to, the Proprietary Marks and Franchisor shall, in its discretion, take such action as it deems appropriate. ~~HOTWORX® Franchising, LLC and/or Affiliates will indemnify and hold you harmless from any suits, proceedings, demands, obligations, actions or claims, including costs and reasonable attorneys' fees, for any alleged infringement under federal or state trademark law arising solely from your use of the Proprietary Marks according to this Agreement and Franchisor's other written directives if you have promptly notified Franchisor of such claim. If Franchisor undertakes the defense or prosecution of any litigation pertaining to any of the Proprietary Marks, you must execute any and all documents and do such acts and things as, in the opinion of Franchisor's counsel, are necessary to carry out such defense or prosecution.~~ Trademarks, patents, copyrights and proprietary information are protected under both state and federal law. Any violations may be pursued to the fullest extent of the law.
- 11.10 Franchisee Developments. Franchisor shall own and have the exclusive right to use and incorporate Franchisee developments in the HOTWORX® studio Franchise System, for the benefit of other franchisees and Franchisor. You acknowledge that Franchisor owns any modifications, changes and improvements to the System, in whole or in part, developed or discovered by you or your employees or agents in connection with the System or the operation of your Studio, without any liability or obligation to you. This includes, but is not limited to, discoveries or development of products, systems or techniques, management practices or procedures, architectural designs and philosophies and names or groups of words relating to the System or describing the services offered by HOTWORX® studios.

12. CONFIDENTIAL INFORMATION

You acknowledge and agree that the Operational Systems Checklist, training material, Franchisor's trade secrets, methods and other techniques, which Franchisor provides to you in confidence, are Franchisor's exclusive and confidential property ("Confidential Information"). You agree to use the Confidential Information only for the purposes and in the manner Franchisor authorizes in writing, which use will inure exclusively to Franchisor's benefit. Franchisor's trade secrets consist of, without limitation, sales techniques, merchandising and display techniques, studio layout, advertising formats, accounting systems, operations systems, software, maps, policies, procedures, systems, compilations of information, records, specifications, manuals and other confidential information which Franchisor and its Affiliates have developed for use in the development and operation of studios. You may not contest, directly or indirectly, Franchisor's ownership of its trade secrets, methods or after the term of

this Agreement, do anything that might hinder Franchisor's right to register, use or license others to use any such trade secrets, methods and procedures. Your representatives (including your spouses, partners, officers, members, directors, shareholders, as applicable), your employees, and their respective heirs, successors and assigns, are prohibited from using and/or disclosing any Confidential Information in any manner other than as Franchisor permits and must execute a Confidentiality and Non-Competition Agreement(s) in the form attached as Exhibit 6.

13. MARKETING

13.1 General Marketing. You must participate in all corporate-marketing programs and/or campaigns required by Franchisor in writing or contained in the Operational Systems Checklist. This includes but is not limited to posting marketing materials relevant to a specific period of time in the Studio and promoting the same campaigns throughout your social media efforts. You may place or display at your Studio (interior and exterior) only the signs, emblems, lettering, logos and displays and marketing materials as Franchisor approves in writing from time to time. You must submit to Franchisor, at least 10 days prior to your use, samples of all sales promotional and marketing materials you desire to use for approval. Franchisor's failure to approve or disapprove the materials within 10 days of receipt will be deemed disapproval. You may not use any marketing or promotional materials for which Franchisor has not given its prior written approval.

13.2 Local Advertising. After opening your Studio, you will be required to spend 10% of gross revenue or \$2,000 per month whichever is greater. -Your required monthly spend will decrease to 5% of your gross revenue once your NET EFT reaches a monthly minimum of \$30,000.00 USD. Should your monthly NET EFT drop below \$30,000.00 USD, the monthly spend will increase to 10% of gross revenue or \$2,000 per month, whichever is greater. -You agree to adhere to the Franchisor's system for local advertising. All advertising must be approved by Franchisor. This advertising spend must include monthly fees for SAIL, DYNAMIX, and approved vendors for marketing/advertising, some of whose fees are collected by Franchisor.

13.3 Territorial Marketing Restriction. You are not permitted to solicit customers and/or market outside your Protected Territory, except through the use of indirect advertising and marketing through such channels as the internet, social media, e-mail, and other electronic communications. -However, **YOU ARE NOT PERMITTED TO PROMOTE YOUR STUDIO OR SERVICES THROUGH "DAILY DEAL" SITES, i.e., Groupon, Living Social, MindBody, GymPass and/or similar sites or other media that offer redeemable vouchers for goods and services.** -In addition to liability for any damages for which Franchisee is legally liable under the law, Franchisee will be assessed a daily fee of \$500.00 per day when Franchisee posts any promotions on daily deal sites, such as Groupon, Living Social, MindBody, GymPass and/or other similar sites or other media that offer redeemable vouchers for goods and services. This daily fee will be assessed until Franchisee demonstrates that the promotion is completely removed, including from any internet search engines. -While you are generally not permitted to solicit customers and/or market outside your Protected Territory, Franchisor, on limited occasions, may permit you to solicit and/or market outside your Protected Territory upon your agreement to offer System franchisees who are operating studios in contiguous territories the opportunity to participate in, and share the expense of, such solicitation and/or marketing.

14. INSURANCE

14.1. You must obtain and maintain at your sole expense at all times during the term of your Franchise Agreement all such insurance coverage as Franchisor from time to time shall specify, and/or any other insurance coverage required by law. The insurance you are required to obtain and maintain includes but is not limited to comprehensive general liability insurance, complete operations coverage, property liability and professional liability coverage all with current annual limits \$1,000,000 per occurrence and annual aggregate limits of \$3,000,000. You will also need business interruption coverage with annual limits of at least \$300,000. You will also need tenant improvement and betterment coverage each sufficient to cover the cost of build-out and any landlord participation. You will also need to obtain contents coverage. The amount of contents coverage depends on the number of HOTWORX saunas and equipment mix you have in your studio. The minimum amount of contents coverage (which should also include the coverage for tenant improvement and betterment) is as follows:

10 - sauna studio - \$335,000
9 - sauna studio - \$315,000
8 - sauna studio - \$295,000
6/7 sauna studio - \$275,000

If you own the building in which your HOTWORX Studio is located, you shall be required to obtain replacement cost coverage on real property in the amount to cover the full building value. For each required policy, Franchisee must ensure that the policy is primary and non-contributory and includes a waiver of subrogation provision. You are also required to have worker's compensation insurance for your employees and as required by law.

Although not required, Franchisor recommends that Franchisee obtain an umbrella/excess policy with annual occurrence and aggregate limits of \$1,000,000 and \$3,000,000 or \$2,000,000 and \$4,000,000, respectively. Additionally, flood contents coverage, and commercial automobile liability coverage and cyber liability coverage are highly recommended but not required by Franchisor.

Insurance must be written through an approved vendor. You must also purchase any insurance required by law. Before you make a decision to purchase the franchise, you should confirm that insurance is available for a studio of the type you intend to operate, given that you will not staff the premises at all times.

14.2. Other insurance requirements. Each policy shall be written by an insurance company acceptable to Franchisor and shall name Franchisor and its Affiliates, managers, officers, members, directors, agents, attorneys, and employees as additional insureds exactly as follows: "HOTWORX® Franchising, LLC and its managers, officers, members, directors, agents, attorneys, employees and Affiliates, 5161 Taravella Road, Marrero, LA 70072." You shall promptly deliver to Franchisor original certificates evidencing that all insurance required by Franchisor is in full force and effect prior to opening the Studio for business. You shall deliver to Franchisor your initial certificates and renewal certificates each year. All policies must provide that the policy may not be cancelled, terminated, modified or reduced in terms of coverage, without 30 days' prior written notice to Franchisor. You must promptly report to Franchisor any claims made against you or against any policy you obtain.

14.3. No coverage exclusions for equipment or services. You may not exclude coverage for any

equipment and/or services provided at your Studio.

14.4. No assurances. There is no assurance that minimum insurance requirements will be adequate to satisfy your needs. It is the Franchisee's responsibility to determine if insurance coverage is adequate.

14.5. Insurance Handling Fee. If you fail to obtain or maintain the required insurance, Franchisor has the right, but is not obligated, to obtain suitable insurance on your behalf and you will be required to reimburse us the insurance premium paid on your behalf. We also reserve the right to charge an additional \$2350.00 administrative fee.

15. BOOKS, RECORDS AND REPORTS

15.1. Books and Records. You must use Franchisor's designated accounting software vendor, which is currently QuickBooks Online. -You will be provided with such an account. -You must use the QuickBooks Online master chart of accounts feature. -You are prohibited from amending or modifying this QuickBooks Online account. -You are further required to choose a financial institution that permits any Franchisee bank account to sync directly to QuickBooks Online. Franchisor further requires you to utilize ~~- Greenlife/Cantaloupe and/or Nayax for cashless transactions and online reporting services relating to vending machine transactions or other~~ designated software program(s) for cashless transactions and online reporting services. -Your records should disclose all transactions relating to or involving the operation of the Studio. You will be required to populate expenses into Studio Central on or before the 5th of each month. A penalty of \$250.00 per day will be assessed through AUTODRAFT until Franchisee has complied with the requirement to populate expenses. Franchisor shall have access to examine, inspect and copy all such books, accounts, records, memoranda, computer files and systems to review, inspect and poll such data. Financial records and statements must be accurate, on time and maintained in conformity with generally accepted accounting principles or such other accounting method that is acceptable for tax reporting purposes.

16. ACCOUNTING

16.1 Application of Payments. Franchisor has the right to apply all payments as it deems appropriate in its discretion, regardless of the purpose for which such payment is designated; provided, however, Franchisor shall not apply payment to any indebtedness that you have identified in writing as a disputed charge.

16.2 Interest. You must pay all bills, fees, charges and other obligations to Franchisor in strict accordance with the applicable payment and credit terms. Any amount not paid when due, will bear interest from the due date at the rate of 18% per annum, or the maximum allowed by law, whichever rate shall be less. Interest will be compounded monthly. The payment of such interest or other amounts due shall not be deemed to constitute a waiver of any other rights available to Franchisor.

17. INSPECTIONS

17.1 Franchisor or its designee has the right at any time and without prior notice, to conduct a reasonable inspection of the Studio, which may include use of the Studio for workouts to ensure quality of the experience. -Franchisee acknowledges and agrees that such inspections are necessary to verify compliance with the System and to ensure uniform quality and brand

~~standards. Any such inspection that is necessary beyond the secret shop program will be at Franchisor's expense, unless Where~~ Franchisor is required to make any additional inspections in connection with your failure to comply with this Agreement. ~~In such event,~~ Franchisor has the right to charge you for the costs of making the additional inspections, including without limitation travel expenses, room and board and compensation of employees. You must promptly remedy at your sole expense any deficiency found during any inspection.

- 17.2 ~~Annual Compliance Inspections.~~ Annually and on the anniversary of Franchisee's Studio's soft opening, the Franchise Performance Coach ~~or designee may will~~ perform a mandatory video inspection to ensure Franchisee's on-going compliance with Franchisor's policies and this Agreement, ~~at Franchisee's cost. Franchisor reserves the right to conduct additional compliance inspections on a more frequent basis as it determines in its sole discretion.~~ Should the Franchise Performance Coach ~~or its designee~~ determine that your Studio is non-compliant, you will have thirty (30) days to cure as provided for in Section 23.3 below.

18. COVENANTS

~~18.1~~ During the Term of this Agreement, During the term of this Agreement, neither you nor any of your principals shall, directly or indirectly, through corporations, partnerships, limited liability companies, trusts, associations, joint ventures, or other unincorporated businesses, perform any services for, engage in or acquire, participate or have any financial or other interest in any other business or other entities offering the same or similar services and products offered by HOTWORX® studio locations, provided, however, that this provision shall not apply to the operation of any other HOTWORX® studio franchised business or an Affiliate's franchised business pursuant to a valid franchise agreement with Franchisor. ~~During the term of this Agreement, neither Franchisee nor any of its principals shall, directly or indirectly, through corporations, partnerships, limited liability companies, trusts, associations, joint ventures, or other unincorporated businesses interfere with Franchisor's grantsale of franchise licenses by selling or attempting to sell Franchisee's HOTWORX studio or franchised business, or any interest therein, to a then-current Prospective Franchisee or franchisee is in the sales pipeline or in site selection without Franchisor's prior written consent.~~

~~18.1~~ ~~18.2~~ After the Term of this Agreement, For a period of 2 years following termination or expiration of this Agreement, or the termination of any principal's interest in the Studio and/or this Franchise Agreement, neither you nor any of your principals shall, directly or indirectly, through corporations, partnerships, limited liability companies, trusts, associations, joint ventures, or other unincorporated businesses, perform any services for, engage in or acquire, participate or have any financial or other interest in any other business or other entities offering similar services or products offered by HOTWORX® studio locations within (1) the municipality and parish/county in which your Approved Location(s) and Protected Territory are located; (2) the parishes/counties where other HOTWORX® franchises in Franchisee's state are located on the Effective Date of this Agreement and in the future; and (3) any one of Louisiana's 64 parishes. The aforesaid 2-year period shall be tolled during any period of noncompliance.

19. INDEPENDENT CONTRACTOR; INDEMNIFICATION

- 19.1 Independent Contractor. You are an independent contractor responsible for full control over the internal management and daily operation of your Studio, and neither Franchisor nor you are the agent, principal, partner, employee, employer or joint venture of the other. You must not act or represent yourself, directly or by implication, as an agent, partner, employee or joint venture of

Franchisor, nor may you incur any obligation on Franchisor's behalf or in its name. This Agreement does not create a fiduciary relationship between you and Franchisor. Although Franchisor will impose restrictions and specifications related to our Proprietary Marks and our brand, you alone will be responsible for the day-to-day operation of your business, including management of employees, oversight of other employment-related conditions, and safety conditions. Franchisor will not control matters related to labor and employment, and Franchisor cannot advise you about these issues. If you have questions about your legal obligations, you should contact an independent attorney. Prior to opening your studio, you must install and display prominently a sign within your studio that reads: "This HOTWORX® studio is independently owned and operated by, [your company], a franchisee of HOTWORX® Franchising, LLC."

- 19.2 Indemnification. You alone will be responsible for any claim, action, loss, damage, liability, injury or death arising out of or relating to, the development and/or operation of your HOTWORX® Studio or arising out of, or relating to, your acts or omissions, or the acts or omissions of any of your agents, employees or contractors in connection with the development and/or operation of your Studio. You must defend, indemnify and hold Franchisor and its managers, officers, members, directors, agents, attorneys, employees, successors and its Affiliates harmless from all fines, actions, losses, liabilities, lawsuits, proceedings, including administrative proceedings, claims, damages, exemplary damages, demands, obligations or actions of any kind (including costs, penalties, assessments, and attorneys' fees) arising in whole or in part from training, the construction, development and/or operation of your Studio, or the performance of your obligations under this Agreement that exist upon execution or that may arise in the future, except as otherwise provided in this Agreement.

20. NOTICES

Except for Your monthly financial reporting obligations under the Agreement, all notices, requests and reports to be given under this Agreement by You shall be both by e-mail with a confirming receipt and in writing to Franchisor's address by either prepaid overnight or certified mail return receipt requested. Any required notices by Franchisor under this Agreement will be sent to the address or email address set forth in the Data Sheet (which may be changed by written notice to Franchisor) and/or Your designated HOTWORX® email address.

21. SALE OR ASSIGNMENT

- 21.1 Assignment by Franchisor. Franchisor has the right to assign this Agreement and to delegate its obligations under this Agreement in whole or in part in its sole discretion. Franchisor is not obligated to provide you with prior notice of such assignment.
- 21.2 Assignment by You. Your rights under this Agreement are personal, and you shall not sell, transfer, assign or encumber your interest in the franchised business, including in this Agreement, without our prior written consent. Unless with Franchisor's prior written approval, You are prohibited from changing Your bank account information for AUTODRAFT when the new account information is in the name of a or belongs to a person(s) other than You as Franchisee. Before granting such written approval, Franchisor may require that the person(s) whose name appears on or who owns the new bank account will be added to this Agreement and sign a personal guaranty.
- 21.3 Conditions for Transfer. Franchisor is not obligated to assist in any marketing efforts related to the transfer of your Studio. Franchisor will not approve any transfer unless the following items

have been completed prior to execution of the purchase agreement between you and the buyer:

- 21.3.1 Franchisor's approval of buyer as a franchisee for the subject studio;
 - 21.3.2 The satisfaction of all monetary and non-monetary obligations under this Agreement and any other agreement between you and Franchisor or its Affiliates, which includes but is not limited to Your obligations under Section 15 above;
 - 21.3.3 Franchisor is provided with a copy of the purchase agreement between you and the buyer as well as a valid location lease and proof of insurance for the operation of the studio;
 - 21.3.4 Your execution (or your principals' execution, as applicable) of a general release, in a form prescribed by Franchisor, of all claims against Franchisor and its officers, directors, members, shareholders, successors, managers, agents, employees, and Affiliates. Notwithstanding such release, you shall remain obligated under those provisions of this Agreement that expressly extend beyond the term hereof;
 - 21.3.5 There is no transfer fee when an individual transfers the franchise to his/her corporation or LLC;
 - 21.3.6 Franchisee's buyer agrees to upgrade the Studio according to then-current HOTWORX system standards;
 - 21.3.7 Franchisee's buyer completes all training required by Franchisor; ~~and~~
 - 21.3.8 Franchisee's buyer executes a then-current franchise agreement with Franchisor; and
 - 21.3.9 Franchisee's buyer pays a transfer fee of \$10,000 if they are an existing franchisee or \$19,950 if they are a third-party entering the franchise system.
- 21.4 Death or Disability. In the event of your death, disability or incapacitation (or the death, disability or incapacitation of your principal(s) or personal guarantor(s) if you are a partnership, corporation or limited liability company), your legal representative (or your principal's or guarantor's respective legal representative, as applicable) shall have the right to continue the operation of the studio under this Agreement, without payment of a transfer fee, if, within 90 days from the date of death, disability or incapacitation (the "90-day period"):
- 21.4.1 Such person has obtained Franchisor's prior written approval;
 - 21.4.2 Such person is added to the existing Franchise Agreement;
 - 21.4.3 Such person signs a guaranty;
 - 21.4.4 Such person provides legal documentation demonstrating their rights to act on behalf of the former Franchisee and/or principal(s) or personal guarantor(s) or, alternatively, provides legal documentation demonstrating their legal and possessory rights and interests in the Franchise Agreement; and
 - 21.4.5 Such person successfully completes Franchisor's required training programs. Such

assignment by operation of law will not be deemed a violation of this Agreement, provided such heirs or legatees accept the conditions imposed by this Agreement and the conditions are acceptable to Franchisor.

- 21.4.6 In the event that Franchisee's legal representatives fail to undertake the obligations of the Franchise Agreement, including but not limited to operation of the Studio, within 7 days of the Franchisee's death, incapacitation, or disability, Franchisor shall have the right, but not the obligation, to take measures to maintain Studio operations. Further, Franchisor shall be entitled to reimbursement for any sums expended necessary to maintain such Studio operations.

- 21.5 Right of First Refusal. Franchisor shall have the irrevocable first right and option to purchase your business on the same terms and conditions as any bona fide purchaser who wishes to become a HOTWORX® studio franchisee. You are required to provide Franchisor with any third party offers to purchase your business. Franchisor may exercise this right of first refusal by notifying you of Franchisor's decision to do so in writing within 30 days after receipt of any third party offers that you provide. Any sale or attempted sale without first giving Franchisor the right of first refusal shall be void and of no force or effect.

- 21.6 Transfer to a Corporation or Limited Liability Company. Within 30 days of executing this Agreement, you shall assign your rights under this Agreement to a corporation or limited liability company provided:

- 21.6.1 The entity is newly organized and its activities are exclusively confined to operating only the single-unit HOTWORX® Studio franchise governed by this Agreement;
- 21.6.2 You must, and at all times, remain the owner of 51% of the outstanding shares of the corporation or a controlling interest in the limited liability company;
- 21.6.3 The new entity delivers to Franchisor a written assumption of your obligations under this Agreement, the legal documentation evidencing organization and registration of the corporate entity and bank account information for required payment procedures;
- 21.6.4 All shareholders, members and/or managers of the new entity sign Franchisor's Guaranty Agreement; and
- 21.6.5 The entity must adhere to the requirements set forth in this Agreement relating to management of the Studio.

- 21.7 Transfer of Designated Marketing Area. In the event that You elect to transfer Your license from one DMA to another DMA and Franchisor approves said transfer, then a \$5,000 transfer fee will be assessed.

22. CHANGES AND MODIFICATIONS

Franchisor reserves and shall have the sole right to make changes in the Operational Systems Checklist, the System, policies and procedures, and the Proprietary Marks at any time and without prior notice to Franchisee. Franchisee understands and agrees that due to changes in competitive circumstances, presently unforeseen changes in the needs of customers, and/or presently unforeseen technological innovations, the System must not remain static in order to best serve the interest of Franchisor, Franchisees, and the System. Accordingly, Franchisee expressly understands and agrees

that Franchisor may from time to time change the components of the System, including but not limited to, altering the programs, services, methods, standards, forms, policies and procedures of the Operational Systems Checklist or System; adding to, deleting from or modifying those programs, products and services which the Franchised Business is authorized to offer; and changing, improving or modifying the Proprietary Marks. Subject to other provisions of this Agreement, Franchisee expressly agrees to abide by any such modifications, changes, additions, deletions and alterations at its sole expense.

23. TERMINATION

23.1 Automatic Termination. This Agreement will automatically terminate, without notice and without an opportunity to cure, if:

23.1.1 You or any of your principal(s) or owner(s) make an assignment for the benefit of creditors, file a voluntary petition in bankruptcy, are adjudicated as bankrupt or insolvent, file or acquiesce in the filing of a petition seeking reorganization or arrangement under any federal or state bankruptcy or insolvency law, or consent to or acquiesce in the appointment of a trustee or receiver for you, or any of your principal(s) or owner(s), or for the Studio; or

23.1.2 You or any of your principal(s) or owner(s) purport to sell, transfer or assign your rights under this Agreement, including the sale of the franchise assets, without HOTWORX's consent, in violation of Section 21.

23.2 Termination with Notice and Without Opportunity to Cure. Franchisor has the right to terminate this Agreement, which termination shall become effective upon delivery of notice of termination, without providing you an opportunity to cure, if:

23.2.1 Proceedings are commenced to have you or any of your principal(s) or owner(s) adjudicated as bankrupt or to seek your reorganization under any state or federal bankruptcy or insolvency law, and such proceedings are not dismissed within 60 days, or a trustee or receiver is appointed for you or for the Studio without your consent, and the appointment is not vacated within 60 days;

23.2.2 A levy or writ of attachment or execution or any other lien is placed against you or any of your principal(s) or owner(s), as applicable, or any of your assets or your principal's or owner's assets which is not released or bonded against within 30 days;

23.2.3 In the sole and absolute discretion of Franchisor, you or any of your principal(s) or owner(s) fail to successfully complete all required Franchisor training programs at least 60 days following the opening of your Studio;

23.2.4 You or any of your principal(s) or owner(s) are insolvent;

23.2.5 You or any of your principal(s) or owner(s) are convicted of or plead no contest to a felony, or criminal misdemeanor or other criminal misconduct and/or are found liable for fraud or any claim involving moral turpitude at any time, including but not limited to claims arising out of the performance of your duties under this Agreement;

23.2.6 You or any of your principal(s) or owner(s) have misrepresented any material information to Franchisor given in connection with this Agreement including, but not

- limited to information in the your franchise application, or you falsify any material information provided to Franchisor;
- 23.2.7 You or any of your principal(s) or owner(s) commit any fraud or engage in any illegal conduct in connection with the Studio, or intentionally underreport or misstate any information you are required to report to Franchisor;
- 23.2.8 You or any of your principal(s) or owner(s) misuse any of the Proprietary Marks, Copyrights or Confidential Information and fail to immediately cease or correct such use after receiving written or oral notification from Franchisor;
- 23.2.9 You fail to satisfy all requirements for Site Selection under Section 2.2 within 120 days of the effective date of this Agreement, and you fail to request and obtain an extension of the Site Selection Period;
- 23.2.10 You abandon your Studio (for purposes of this provision, the term “abandon” shall mean your failure to operate the Studio for 3 or more consecutive days);
- 23.2.11 You or any of your principal(s) or owner(s) fail to cure any default of your lease or sublease for your Studio's location within the relevant cure period, if any, or to remedy any default under any note, lease, or sublease for the Studio's location, or for the equipment or inventory therein, or lose the right to possession of the Studio's location, provided however, that if any such loss of possession results through no fault of your own, and the premises are damaged or destroyed by fire, flood or other natural disaster such that they cannot, in Franchisor's sole judgment, reasonably be restored, or you are not permitted under the lease or sublease to restore, then this Agreement shall not be terminated for that reason for a period of 60 days thereafter, provided that Franchisor has approved (i) a site within that time to which you will relocate for the remainder of the term of this Agreement; and (ii) your schedule for reopening the Studio, which approval shall not be unreasonably withheld;
- 23.2.12 You or any of your principal(s) or owner(s) violate the confidentiality/non-disclosure obligations of this Agreement;
- 23.2.13 The provisions contained in this Agreement upon death, disability or incapacity are not strictly followed;
- 23.2.14 You or any of your principal(s) or owner(s) violate the covenant not to compete;
- 23.2.15 You or any of your principal(s) or owner(s) fail to obtain Franchisor's approval or consent as required by this Agreement, except as required by Section 21 which shall resort in an automatic termination;
- 23.2.16 You or any of your principal(s) or owner(s) violate any of the provisions of this Agreement, any other agreement with Franchisor, and/or any of Franchisor's policies, procedures or system standards on 2 or more occasions within any 12-month period (notwithstanding the cure of any individual violation);
- 23.2.17 You fail to open your Studio or request and obtain an extension of time to open your studio within 275 days of the Effective date of this Agreement; or

23.2.18 You, or any of your principal(s) or owner(s) as applicable, engage in conduct that in Franchisor's sole discretion is reasonably likely to adversely affect the franchise System, Proprietary Marks, brand, and/or Franchisor's interest(s) therein.

23.3 Termination by Franchisor After a Thirty (30) Day Cure Period. Franchisor has the right to terminate this Agreement, after providing you a 30-day cure period, if you or any of your principal(s) or owner(s) fail to comply with any term of this Agreement not listed in Section 23.2.

23.4 Cross-Default. If you or one of your principal(s) or owner(s) are the owner of more than 25% of another HOTWORX® studio franchise or corporate or limited liability company franchisee, then any breach of the franchise agreement for such additional franchise will constitute a breach of this Agreement and be grounds for Franchisor to terminate this Agreement. Moreover, a breach of this Agreement is grounds for termination of any other agreement you have with Franchisor or its Affiliates.

24. YOUR OBLIGATIONS UPON TERMINATION

24.1 Upon termination or expiration of this Agreement, you shall:

24.1.1 Promptly pay to Franchisor and/or its Affiliates any sums due and owing, and to other persons or entities sums which may result in a claim of liability to Franchisor.

24.1.2 Upon termination of this Agreement at any time and for any reason, You must also promptly pay Franchisor:

- (1) Royalty fees,
- (2) Virtual Instructor software fees,
- (3) POS software fees,
- (4) SAIL fees,
- (5) Tech fees,
- (6) Convention fees,
- (7) DIET TRAX fees,
- (8) DYNAMIX fees, ~~and~~
- (9) Training TRAX,
- (10) Scan 24/7 access fees; and

(11) projected sales of wholesale goods based on the Studio's average performance since the opening of the Studio that would otherwise be due for the remaining term of this Agreement, discounted to present value using an interest rate of 8% and using the annuity valuation method. These fees shall be accelerated and payable even where Franchisee's obligation to pay said fees have not yet commenced under Sections 10.2, 10.4, 10.7, 10.8, and 10.9, 10.10, 10.16, 10.17, 10.18 of this Agreement. -In the event that the franchise studio has not yet opened, 24.1.2(11) shall be calculated based on the average of all franchise outlets retail sales of wholesale goods for the 12 months prior to the date of termination. -Nothing in this section shall limit Franchisor's right to claim other damages arising out of your breach of the Agreement. This Section shall not apply in the event the Agreement expires by its own Term;

24.1.3 Immediately cease using the Proprietary Marks, Software, Copyrights and Confidential Information and refrain from referencing any past association with a

HOTWORX® studio;

- 24.1.4 Immediately discontinue all marketing under the name "HOTWORX®" or any similar name;
- 24.1.5 Immediately discontinue use of all HOTWORX® equipment. You will not be permitted to sell any HOTWORX® equipment that is trademarked, patented or patent pending;
- 24.1.6 Promptly transfer to Franchisor, its Affiliates or Franchisor's designee any and all registrations and/or telephone listings, email addresses, social media [accounts](#) and other URLs under the name "HOTWORX®" or any similar designation and execute such instruments and take such steps, [including but not limited to providing Franchisor login credentials and passwords to accounts](#), as Franchisor may require to accomplish the transfer of any such registration, [account\(s\)](#) or listing. You hereby grant to Franchisor power of attorney to cancel any fictitious name registration under the name referenced above, or any similar name;
- 24.1.7 If directed by Franchisor, promptly make such changes and modifications in your business methods, Studio, and otherwise as Franchisor directs so as to effectively distinguish the franchise location from any appearance as a HOTWORX® studio;
- 24.1.8 Promptly destroy or surrender to Franchisor all signs, stationery, letterhead, forms and other printed materials containing any of the Proprietary Marks or any other similar name or mark;
- 24.1.9 Promptly return to Franchisor any materials related to the Operational Systems Checklist and other materials provided by Franchisor or containing Confidential Information or trade secrets, or other information which relates to the System or the development and/or the operation of the Studio, including but not limited to computer files, customer data, log in credentials, passwords, programs and other materials provided to you by Franchisor;
- 24.1.10 Maintain all books, records and reports Franchisor requires for a period of not less than 1 year, and permit Franchisor to inspect such documents;
- 24.1.11 Deliver to Franchisor a complete list of all persons employed by you during the 3 years immediately preceding termination, together with all employment files for each person on the list;
- 24.1.12 Provide Franchisor, within 30 days after the effective date of termination or expiration, evidence satisfactory to Franchisor of your compliance with the foregoing obligations;
- 24.1.13 Comply with all provisions of this Agreement that by their nature survive the termination or expiration of this Agreement; and
- 24.1.14 Promptly provide Franchisor with an inventory list of all products, equipment or other materials containing any Proprietary Marks and/or intellectual property of Franchisor or its [Affiliates](#).

24.2 Security Interest in Personal Property. Franchisor shall have a security interest in any equipment, supplies and other personal property on the studio site if Franchisor has not received all funds due and owing from you and if Franchisor is entitled by law to possession and a lien against such property.

24.3 Option to Purchase Personal Property. Franchisor, its Affiliates or its assignee also has the option, but is not obligated, to purchase any property, including any products, equipment or other materials, and personal property used in connection with the operation of your Studio by providing you written notice of its election within six (6) months after termination or expiration of this Agreement and paying you the book value for such personal property within 30 days of such notice. For purposes of this Section, "book value" means the amount you actually paid for the personal property less depreciation (calculated by using the straight-line depreciation method on a 10-year depreciation schedule irrespective of the depreciation method or schedule you use for accounting purposes). Where such option is exercised, Franchisee is responsible for all costs associated with securely disassembling, where applicable, storing and/or shipping or otherwise delivering in good condition and working order such personal property to a site determined by Franchisor. Notwithstanding the foregoing, to the extent that Franchisor exercises its right to purchase any property that is subject to a lease or finance agreement, the purchase price of such property shall equal the amount of your remaining obligations under the lease or finance agreement, as applicable. In the event that the amounts due are in excess of book value, then the purchase price shall be equal to the lesser of the amount due under the lease or finance agreement or book value. Franchisor shall be entitled to offset the purchase price by the amount of money owed by you to Franchisor for any payments necessary to acquire clear title to property or for any other amounts owed under this Agreement. If Franchisor exercises its option to purchase, pending the closing of such purchase, Franchisor has the right to appoint a manager to maintain operation of the Studio, or Franchisor may require that you close the Studio during such period without removing any assets. You are required to maintain in force all insurance policies required under this Agreement until the date of such closing.

25. CHOICE OF LAW; DISPUTE RESOLUTION

25.1 Governing Law. This Agreement shall be deemed to have been made in the State of Louisiana and shall be construed according to the laws of Louisiana without regard to its conflict of laws, La. Civ. Code Arts. 3515 et seq., and any amendments and/or revisions thereto.

25.2 Internal Dispute Resolution. Before commencing any legal action against Franchisor or its Affiliates with respect to any such claim or dispute, you must submit a notice of dispute which specifies, in detail, the precise nature and grounds of such claim or dispute to Franchisor.- If your claim or dispute cannot be resolved, you must agree to a face-to-face meeting between you, your attorney if you have retained one, a corporate representative from Franchisor and the Franchisor's counsel prior to engaging in mediation. This meeting may occur via a Skype or another virtual face-to-face platform. You must exhaust these internal dispute resolution procedures before proceeding to mediation.

25.3 Mediation. In the event any claim or dispute is not resolved under Section 25.2 and at Franchisor's option, all claims or disputes between you and Franchisor or its Affiliates arising out of, or in any way relating to, this Agreement, or any of the parties' respective rights and obligations arising out of this Agreement, shall be submitted first to mediation, in Jefferson Parish, Louisiana. The parties shall equally share the costs of mediator's fees. Franchisor may elect to establish a Peer Compliance Committee (PCC) to review certain claims Franchisor or you may make against each other.

25.4 Arbitration. At Franchisor's option, all disputes and claims relating to this Agreement or any ancillary agreement entered into between the parties, the rights and obligations of the parties, or any other claims or causes of action of either party relating to the making, interpretation, or performance of this Agreement, shall be settled by arbitration in Jefferson Parish, Louisiana in accordance with the Federal Arbitration Act and the Commercial Arbitration Rules and Mediation Procedures of the American Arbitration Association effective September 1, 2022 or as thereafter amended, including but not limited to Rule R-7. Any discovery to be conducted under any proceeding hereunder shall be conducted pursuant to the Rules of Federal Civil Procedure. The following shall supplement and, in the event of a conflict, shall govern any arbitration: If the claim is for less than \$35,000 then the matter shall be heard before a single arbitrator. If the claim, or a counterclaim, is for \$35,000 or more, the matter shall be heard before a panel of three (3) arbitrators and each party shall appoint its own arbitrator, and the appointed arbitrators shall appoint a "neutral" arbitrator from the AAA's list of arbitrators. Arbitrability will be decided by the arbitrator. -Any arbitration proceeding, or any claim in arbitration (including any defense and any claim of setoff or recoupment), must be brought or asserted before the expiration of the earlier of (1) the time period for bringing an action under any applicable state or federal statute of limitation; (2) one (1) year after the date upon which a party discovered or should have discovered, the facts giving rise to an alleged claim; or (3) two (2) years after the first act or omission giving rise to an alleged claim. Claims of Franchisor attributable to the underreporting of sales and claims of the parties for indemnification shall be subject only to the applicable state or federal statute of limitation.

25.4.1 Neither party shall pursue class claims and/or consolidate the arbitration with any other proceeding to which the Franchisor or its Affiliates are a party. This includes the consolidation/joiner of claims arising out of or related to separate Agreements. Each party must bear its own costs of arbitration including the fee for their respective arbitrator; provided, however, that the neutral or the single arbitrator's fee shall be shared equally by Franchisor and you.

25.4.2 If Franchisor is the prevailing party, the arbitrator's award shall include all fees, costs and attorneys' fees, notwithstanding the foregoing. The arbitrator(s) shall have no authority to amend or modify the terms of the Agreement. To the extent permitted by applicable law, no issue of fact or law shall be given preclusive or collateral estoppel effect in any arbitration, except to the extent such issue may have been determined in another proceeding between the parties. Judgment upon the award of the arbitrator(s) shall be submitted for confirmation to the United States District Court for the Eastern District of Louisiana and, if confirmed, may be subsequently entered in any court having competent jurisdiction. This agreement to arbitrate shall survive any termination or expiration of this Agreement.

25.5 Third-Party Beneficiaries. Franchisor's managers, officers, members, directors, shareholders, agents, employees, successors and/or Affiliates are express third-party beneficiaries of this Agreement and the mediation and arbitration provisions contained herein, each a third-party beneficiary having authority to specifically enforce the right to mediate and arbitrate claims asserted against such person(s) by you or any of your principal(s) or owner(s).

25.6 Injunctive Relief. Nothing contained in this Agreement herein shall prevent the Franchisor from applying to or obtaining from any court having jurisdiction, without bond, a writ of attachment, temporary injunction, preliminary injunction and/or other emergency relief available to safeguard and protect the Franchisor's interests prior to the filing of any legal proceeding or

pending the trial or handing down of a decision or award pursuant to any legal proceeding conducted hereunder.

- 25.7 Jurisdiction and Venue. With respect to any proceeding not subject to arbitration and excepting provision in Section 25.6 regarding injunctive relief, the parties agree that any action at law or in equity instituted against either party to this Agreement shall be commenced only in the 24th Judicial District Court for the Parish of Jefferson, Louisiana or the United States District Court for the Eastern District of Louisiana at Franchisor's discretion.
- 25.8 Jury Trial Waiver. With respect to any proceeding, the parties hereby agree to waive trial by jury in any action, proceeding or counterclaim, whether at law or equity, regardless of which party brings suit. This waiver shall apply to any matter whatsoever between the parties to the Agreement which arises out of or is related in any way to this Agreement, the performance of either party, and/or your purchase from Franchisor of the franchise and/or any goods or services.
- 25.9 Waiver of Punitive Damages. You waive to the fullest extent permitted by law, any right to or claim for any punitive, exemplary, incidental, indirect, special or consequential damages (including, without limitation, lost profits) which you may have against Franchisor, its Affiliates, managers, officers, members, directors, shareholders, agents, employees, successors or assigns, arising out of any cause whatsoever (whether such cause be based in contract, negligence, strict liability, other tort or otherwise) and agree that in the event of a dispute, recovery shall be limited to actual damages. If any other term of this Agreement is found or determined to be unconscionable or unenforceable for any reason, this provision shall continue in full force and effect, including, without limitation, the waiver of any right to claim any consequential damages.
- 25.10 Class Action Waiver. You hereby agree to waive any class action proceeding or counterclaim against Franchisor, its Affiliates, officers, directors, managers, members, shareholders, successors, agents or assigns, whether at law or equity, regardless of which party brings suit. This waiver shall apply to any matter whatsoever between the parties to the Agreement which arises out of or is related in any way to this Agreement, the performance of either party, and/or your purchase from Franchisor, its Affiliates, successors or assigns of the franchise and/or any goods or services.
- 25.11 Attorneys' Fees. If either party institutes any judicial or arbitration proceeding to enforce any obligations under or to interpret the terms of this Agreement and Franchisor prevails in the action or proceeding, you shall be liable to Franchisor for all costs, including reasonable attorneys' fees, incurred in connection with such proceeding.
- 25.12 Non-waiver. Franchisor's failure to insist upon strict compliance with any provision of this Agreement shall not be a waiver of Franchisor's right to do so, any law, custom, usage or rule to the contrary notwithstanding. Delay or omission by Franchisor respecting any breach or default shall not affect Franchisor's rights respecting any subsequent breaches or defaults. All rights and remedies granted in this Agreement shall be cumulative. Franchisor's election to exercise any remedy available by law or contract shall not be deemed a waiver or preclude exercise of any other remedy.

26. CONSTRUCTION

26.1 Entire Agreement. This Agreement contains the entire agreement between the parties concerning the Franchisee's franchise; no promises, inducements or representations not contained in this Agreement have been made, or shall any be of any force or effect, nor binding on the parties. Modifications of this Agreement must be in writing and signed by both parties. Franchisor reserves the right to change Franchisor's policies, procedures, standards, specifications or manuals at Franchisor's discretion. Nothing in the Agreement or in any related agreement is intended to disclaim the representation we made in the Franchise Disclosure Document.

26.2 Survival. Any provisions of this Agreement which may be reasonably interpreted to impose any obligation after termination or expiration hereof, shall survive such termination or expiration and be binding upon the parties.

26.3 Severability. The parties agree that if any provisions of this Agreement may be construed in two ways, one of which would render the provision illegal or otherwise voidable or unenforceable and the other which would render it valid and enforceable, such provision shall have the meaning, which renders it valid and enforceable. The language of all provisions of this Agreement shall be construed according to fair meaning and not strictly construed against either party. The provisions of this Agreement are severable, and this Agreement shall be interpreted and enforced as if all completely invalid or unenforceable provisions were not contained herein, and partially valid and enforceable provisions shall be enforced to the extent that they are valid and enforceable. If any material provision of this Agreement shall be stricken or declared invalid, the parties agree to negotiate mutually acceptable substitute provisions. In the event that the parties are unable to agree upon such provisions, Franchisor reserves the right to terminate this Agreement.

26.4 Construction. The terms "Franchisee" and "you" shall be construed to refer to the male or female gender in all cases where the Franchisee is an individual, masculine or feminine modifiers and pronouns notwithstanding. The term "Franchisee" and "you" include all persons or entities identified as "Franchisee" in the Data Sheet. The term "principals" shall include your general and limited partners if you are a partnership; your officers, directors and shareholders if you are a corporation; and your members and managers if you are a limited liability company. The Section captions are inserted only for convenience and reference, and are not intended to define, limit or describe the scope, intent or language of this Agreement or any provisions hereof.

26.5 Binding Agreement. This Agreement shall be binding upon the parties and their heirs, executors, personal representatives, successors and assigns. All Franchisee signatories to this Agreement and all partners of a partnership Franchisee, all officers, directors and shareholders of a corporate Franchisee, and all members and managers of a limited liability company Franchisee, shall be jointly and severally liable for the performance of all terms, covenants and conditions hereof.

27. PERSONAL GUARANTY OF SHAREHOLDERS, PARTNERS, MEMBERS AND MANAGERS

You acknowledge that all partners in a limited partnership Franchisee, shareholders in a corporate Franchisee, or members and managers in a limited liability company Franchisee are obligated to execute a Guaranty Agreement in the form attached as Exhibit 3 to this Agreement in which each agrees to personally abide by all of the terms and conditions of this Agreement and guarantees to

Franchisor your and Franchisee's performance of this Agreement and your and Franchisee's financial obligations. Unless all such partners, shareholders, or members and managers execute such Guaranty Agreement concurrently herewith, this Agreement shall, at Franchisor's option, become null and void and confer no rights upon you nor any partner, shareholder, member or manager. All guarantors shall be jointly and severally liable for the performance of all of the terms, covenants and conditions hereof. If you are an individual(s), or subsequent to execution hereof, you assign this Agreement to an individual(s), such individual's spouse hereby personally and unconditionally guarantees without notice, demand or presentment of the payment of all of your monetary obligations under this Agreement as if each were an original party to this Agreement in his or her individual capacity. All such spouses further agree to be bound by the restrictions upon your activities upon transfer, termination or expiration of this Agreement as if each were an original party to this Agreement in his or her individual capacity. All such spouses shall execute the Guaranty Agreement in the form attached as Exhibit 3 to this Agreement.

28. REPRESENTATIONS AND ACKNOWLEDGEMENTS

- 28.1 No Warranties. Franchisor makes no warranties, express or implied, nor any representation whatsoever other than as expressly set forth herein.
- 28.2 No Authority. NO SALESPERSON, REPRESENTATIVE OR OTHER PERSON HAS THE AUTHORITY TO BIND OR OBLIGATE FRANCHISOR EXCEPT AN AUTHORIZED OFFICER OF FRANCHISOR BY WRITTEN DOCUMENT.
- 28.3 Receipt. THE UNDERSIGNED ACKNOWLEDGES RECEIPT OF HOTWORX® FRANCHISING, LLC FRANCHISE DISCLOSURE DOCUMENT, FINANCIAL STATEMENTS AND CONTRACTS FOR THE HOTWORX® STUDIO FRANCHISE AT LEAST 14 CALENDAR DAYS PRIOR TO EXECUTION OF THIS AGREEMENT OR PAYMENT OF ANY MONIES FOR THE FRANCHISE. THE UNDERSIGNED ACKNOWLEDGES RECEIPT OF THIS AGREEMENT, WITH ALL BLANKS COMPLETED AND WITH ANY AMENDMENTS AND EXHIBITS, AT LEAST 7 CALENDAR DAYS PRIOR TO EXECUTION OF THIS AGREEMENT.
- 28.4 Your Business Efforts. THERE ARE ECONOMIC HAZARDS IN CONNECTION WITH THE OPERATION OF ANY BUSINESS, INCLUDING THE TYPE CONTEMPLATED BY YOU PURSUANT TO THIS AGREEMENT.
- 28.5 Execution of Agreement. EACH OF THE UNDERSIGNED PARTIES WARRANTS THAT IT HAS THE FULL AUTHORITY TO SIGN AND EXECUTE THIS AGREEMENT. IF YOU ARE A PARTNERSHIP, CORPORATION OR LIMITED LIABILITY COMPANY, THE PERSON EXECUTING THIS AGREEMENT ON BEHALF OF SUCH PARTNERSHIP, CORPORATION OR LIMITED LIABILITY COMPANY WARRANTS TO FRANCHISOR, BOTH INDIVIDUALLY AND IN HIS CAPACITY AS PARTNER, OFFICER, MEMBER OR MANAGER, AS APPLICABLE, THAT ALL OF THE PARTNERS OF THE PARTNERSHIP, ALL OF THE SHAREHOLDERS OF THE CORPORATION, OR ALL OF THE MEMBERS AND MANAGERS OF THE LIMITED LIABILITY COMPANY, AS APPLICABLE, HAVE READ AND APPROVED THIS AGREEMENT, INCLUDING ANY RESTRICTIONS WHICH THIS AGREEMENT PLACES UPON RIGHTS TO TRANSFER THEIR INTEREST IN THE PARTNERSHIP, CORPORATION OR LIMITED LIABILITY COMPANY.
- 28.6 Execution in Duplicate. THIS AGREEMENT MAY BE EXECUTED IN DUPLICATE, EACH

OF WHICH SHALL BE DEEMED AN ORIGINAL.

The parties to the Agreement, intending to be legally bound, have here executed this Agreement the day and year first above written in the Data Sheet.

Franchisee: _____

Date: _____

Franchisee: _____

Date: _____

HOTWORX® Franchising, LLC

By: _____

Date: _____

This Agreement is not fully executed until signed by an authorized representative of HOTWORX® Franchising, LLC

ATTORNEY WORK PRODUCT

EXHIBIT 1

HOTWORX® FRANCHISING, LLC
SINGLE UNIT FRANCHISE AGREEMENT

SCHEDULE OF AUTHORIZED AND APPROVED PRODUCTS AND SERVICES

For purposes of the Franchise Agreement, the following products and services are currently “Authorized and Approved Products and Services” as described in Section 9.3.

HWX, LLC: HOTWORX® infrared sauna and Thunder Row®, private labeled products, accessories, fixtures, weights and FX Zone equipment

Ice Shaker: HOTWORX labeled ice shaker

Cure Oils: Essential oils, mat sprays, and yoga mat sprays

Muscle Foods USA: Food and drink items

Keiser: Total Body Trainers

Core Health and Fitness: Cycles, Nautilus Cable Machine, and FX Zone items

[Koolmore: HOTWORX Scan 24/7 Cooler Equipment](#)

Cinematic: Lighting and flooring, Interior Building Components

S&F Fabrication: Lighting and flooring, Interior Building Components

Build Point USA: Lighting and flooring, Interior Building Components.

Local Signage Company to our Specifications: Exterior signage

BizChair.com: Lobby chairs

Motors & Controls Inc.: Hand dryer

Rockbot: Music Streaming Services

Zogics, Envirochem or MARQ labs: Studio cleaning, sanitizing and disinfecting products and services

CardioPartners: Defibrillator

Best Buy: Chrome boxes, music hardware and speakers, and TVs

Home Park Maintenance: Security System, [Public View Monitor, network support](#)

Morrow Hill: National Real Estate Portfolio Manager

Fransite: National Real Estate Portfolio Manager

[Colliers: National Real Estate Portfolio Manager](#)

SocialMadeSimple: Social Media Advertising

Drive: Social Media Advertising, [Search Engine Optimization](#) and Google Advertising

Higher Visibility: [Search Engine Optimization \(SEO\) META](#) & Google Advertising

[14th & Boom: Search Engine Optimization \(SEO\)](#)

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Marq: Brand Management, Content Design & Templating Platform.

SoCi: Organic social, reviews, and listings

Wrapmate: Window, [door](#) and car wrap advertising

Emily Hsu Designs: HOTWORX® gear and apparel

~~**GS American Holdings:** HOTWORX® gear and apparel~~

Faux Pas: -HOTWORX® gear and apparel

Fabletics: HOTWORX® co-branded gear and apparel

[Next Day Nutra:](#) supplement, [powders](#), [gummies](#) and [topicals](#)

[Path – HOTWORX branded water bottles](#)

[Beach Agency Group – CBD oils](#)

LeadBox.com: HOTWORX Lead Boxes

VistaPrint: Printed Marketing and Advertising Material, Branded Promotional Items Signage, and Accessories

Name Tag Pros: Name tags

Paychex: Payroll Services and Worker's Compensation Insurance

Whirks: Payroll Services

~~**Daniel and Henry:** Insurance~~

Lockton Affinity: Insurance

Intuit: QuickBooks Online accounting software

Block (formerly Square) / SquareUp: Square Terminal Reader for credit card swipe, dip, and tap card processing and merchant services

360 IntelRelay: Mystery Shopper Program

Franchisee: _____

Date: _____

Franchisee: _____

Date: _____

HOTWORX® Franchising, LLC

By: _____

Date: _____

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EXHIBIT 2

HOTWORX®FRANCHISING, LLC

SINGLE UNIT FRANCHISE AGREEMENT

APPROVED LOCATION AND TERRITORY ADDENDUM

The undersigned Franchisee has the right to establish one HOTWORX® studio at the following Approved Location (as defined in Section 2 of the Franchise Agreement): _____

Your Protected Territory generally will be a circle, the center of which will be your [Approved Location for your studio](#) as defined by your signed lease [or purchase agreement](#). The actual size and dimensions of your [Protected Territory](#) may be less than stated below and will depend upon the specific variables of your [Approved LocationSite](#), including population density, marketing and development trends, traffic flow and natural and man-made boundaries. A map plotting the Protected Territory will be attached hereto upon execution of an approved lease for your location.

If a radius is used to determine your [Protected Territory](#), then the radius of the circle will be based on where the studio site is located and will be either:

1. A radius ranging from one third of a mile (.3 miles) up to one and nine tenths of a mile (1.9 miles) if your studio is located in a densely populated area which may include suburbs; or
2. A two-mile (2.0 miles) radius if your studio is located in any other area.

Your Protected Territory shall exclude: (i) any area that is across a state line, river, navigable waterway, interstate, highway or other natural or man-made boundary; and (ii) regional shopping malls, professional or collegiate athletic facilities, residences, resorts and airports.

The final determination of the radius of Your Protected Territory will be decided by the Franchisor in its sole discretion.

Franchisee: _____

Date: _____

Franchisee: _____

Date: _____

HOTWORX® Franchising, LLC

By: _____

Date: _____

EXHIBIT 3

HOTWORX® FRANCHISING, LLC
SINGLE UNIT FRANCHISE AGREEMENT

GUARANTY AGREEMENT

WHEREAS, a Franchise Agreement dated _____ has been entered into between HOTWORX® Franchising, LLC (referred to as “Franchisor”) and _____ (referred to as “Franchisee”) for the operation by Franchisee of a HOTWORX® studio; and

WHEREAS, the undersigned guarantor desires to guaranty the obligations of Franchisee to HOTWORX® Franchising, LLC;

NOW, THEREFORE, the parties hereto, intending to be legally bound, do hereby agree as follows:

The undersigned, as a person with an interest in a HOTWORX® studio franchise, agrees to personally and unconditionally guaranty the obligations of Franchisee to Franchisor and shall personally be subject to and bound by all terms, conditions, restrictions and prohibitions contained in the HOTWORX® Franchising, LLC’s Single Unit Franchise Agreement including, without limitation, the confidentiality provisions, covenants, and indemnification provisions contained in Sections 12, 18 and 19.2, respectively. Further, the undersigned agrees to personally act as surety for the full and faithful performance of all of the financial obligations, commitments and payments required of the Franchisee in any such subject Franchise Agreement. The undersigned agrees that Franchisor does not have to pursue any remedies it may have against the Franchisee or any other individual guarantor; but, rather, it may proceed directly and primarily against the undersigned with or without joining the Franchisee or other guarantors as principals or as named parties in any such proceeding. The undersigned is jointly and severally liable for such obligations, commitments and payments required of the Franchisee.

Witness: _____ Guarantor, Individually: _____

Witness: _____ Guarantor, Individually: _____

ACKNOWLEDGMENT BY GUARANTOR

WHEREAS, a Guaranty Agreement dated _____ is being entered into between HOTWORX® Franchising, LLC and _____ (“Guarantor”), whereunder Guarantor has guaranteed the obligations of Franchisee to HOTWORX® Franchising, LLC (“Guarantee”).

WHEREAS, HOTWORX® Franchising, LLC and Guarantor desire to clarify the relationship between them.

NOW, THEREFORE, Guarantor acknowledges that Guarantor has conducted an independent investigation of the HOTWORX® studio franchise program and recognizes that the business venture contemplated by the Franchisee involves business risk and success will be largely dependent upon the ability of the Franchisee, Guarantor and other persons with an interest in the franchise as independent business persons. HOTWORX® Franchising, LLC expressly disclaims the making of, and Guarantor acknowledges not receiving, any guaranty or warranty, express or implied, nor any representation as to the potential volume, profits or success of the business venture contemplated by the Franchise Agreement. Guarantor further represents that Guarantor is not a party to any agreement which might interfere with the performance required of persons with an interest in the franchise under the HOTWORX® Franchising, LLC’s Single Unit Franchise Agreement, and that entering into such agreement shall not in any way interfere with or constitute a breach of any prior existing contract to which Guarantor is a party.

Witness: _____ Guarantor, Individually: _____

Witness: _____ Guarantor, Individually: _____

EXHIBIT 4

HOTWORX® FRANCHISING, LLC

SINGLE UNIT FRANCHISE AGREEMENT

RIDER TO LEASE

THIS RIDER TO LEASE made this _____ day of _____ 202__, by and between _____, with principal offices at _____ (hereinafter "Landlord"); and _____, with principal offices at (hereinafter "Tenant"); and HOTWORX® Franchising, LLC, a Wyoming limited liability company, with its principal address at 5161 Taravella Road, Marrero, Louisiana 70072 (hereinafter "Franchisor").

This Rider supplements and forms a part of that certain lease between Landlord and Tenant, dated _____ of 202__, (the "Lease") for leased premises located at _____ (the "Premises"). This Rider is entered into in connection with Franchisor's grant of a franchise to Tenant to operate a franchised business at the Premises. It is intended to provide Franchisor the opportunity to preserve the Premises as a studio operated under Franchisor's brand in the event of any termination of the lease or any franchise agreement between Franchisor and Tenant. Landlord acknowledges and agrees that Franchisor will have the right, but not the obligation, to assume the Lease of the Premises ~~attached as Exhibit A~~, on the terms, covenants and conditions hereinafter set forth.

1. DEFAULT BY TENANT UNDER THE LEASE

- 1.1 Landlord will send Franchisor copies of all notices of default it gives to Tenant at the same time it gives such notices to Tenant. If Tenant fails to cure any default within the period specified in the Lease, Landlord will promptly give written notice to Franchisor, specifying the default Tenant has failed to cure. Franchisor will have the right and option, but not the obligation, to assume the Lease by giving written notice to Landlord and Tenant within thirty (30) days after the date of receipt of Landlord's notice that Tenant has failed to cure a default under the Lease.
- 1.2 Landlord will deliver possession of the Premises to Franchisor promptly after Landlord receives Franchisor's written notice exercising its option to assume the Lease. Franchisor, upon taking possession of the Premises, will cure the defaults specified by Landlord and will execute and deliver to Landlord an assumption of the Tenant's rights and obligations under the Lease.
- 1.3 Franchisor will not be required to cure defaults and/or begin paying rent until Landlord delivers possession of the Premises to Franchisor. If it becomes necessary for Landlord to pursue legal action in order to evict Tenant and deliver possession of the Premises to Franchisor, Franchisor will, upon written request by Landlord, pay into an escrow account with Landlord's attorney, such amounts as are necessary to cure Tenant's defaults. If Landlord is unable to deliver possession of the Premises to Franchisor within nine (9) months after the date of Franchisor's exercise of its option to assume the Lease, Franchisor will have the right, at any time until Landlord delivers possession of the Premises, to rescind the option exercise, by written notice to Landlord, whereupon all amounts in escrow shall be returned to Franchisor.

2. TENANT'S FAILURE TO EXTEND THE LEASE TERM

- 2.1 If the Lease contains the term renewal or extension right(s) and if Tenant allows the term to expire without exercising said right(s), Landlord will give Franchisor written notice thereof, and Franchisor will have the right and option, but not the obligation, to exercise the Tenant's renewal or extension right(s) on the same terms and conditions as are contained in the Lease by giving written notice to Landlord within thirty (30) days of receipt of Landlord's notice. If Franchisor exercises such right(s), Landlord and Franchisor will promptly execute a lease assumption agreement that will provide for Franchisor's assumption of the Lease effective at the commencement of the extension or renewal term.

3. TERMINATION OF FRANCHISE AGREEMENT

- 3.1 Franchisor will have the right and option, but not the obligation, to assume the Lease if any franchise agreement between Franchisor and Tenant is terminated for any reason during the term of the Lease. If any franchise agreement between Franchisor and Tenant is terminated and Franchisor desires to assume the Lease, it may give written notice to Landlord requesting that Landlord specify any existing defaults by Tenant under the Lease. Within fifteen (15) days after receipt of such notice, Landlord will give Franchisor written notice specifying any existing defaults by Tenant under the Lease.
- 3.2 If any franchise agreement between Franchisor and Tenant is terminated, Tenant shall, within ten (10) days after written demand by Franchisor, assign all of its right, title and interest in the Lease to Franchisor. If Tenant fails to do so, Tenant hereby designates Franchisor as its agent to execute any and all documents, agreements and to take all action that may be necessary or desirable to effectuate the assignment of the Lease and the relinquishment of any and all of Tenant's right there under. Landlord consents to such assignment, subject to Franchisor executing an assumption of the Lease in form reasonably satisfactory to Landlord and curing all defaults of Tenant under the Lease before taking possession of the Premises. Tenant further agrees to promptly and peaceably vacate the Premises and to remove its personal property at the written request of Franchisor. Any property not so removed by Tenant within ten (10) days following receipt of such written request shall be deemed abandoned by Tenant.
- 3.3 Tenant agrees that termination of any franchise agreement for the Premises shall, at the option of Landlord, be a default under the Lease.

4. ADDITIONAL PROVISIONS

- 4.1. Tenant shall remain liable to Landlord for all of its obligations under the Lease, notwithstanding any assignment of the Lease to Franchisor. Franchisor shall be entitled to recover from Tenant all amounts it pays to Landlord to cure Tenant's defaults under the Lease, ~~including interest and reasonable collection costs.~~
- 4.2. Notwithstanding anything to the contrary contained elsewhere in the Lease, Tenant (including Franchisor as the current "Tenant" if Franchisor has assumed this Lease as provided herein),

shall have the right upon at least thirty (30) days prior written notice to Landlord, to assign this Lease to a franchisee ("Franchisee") of Franchisor, provided that all of the following conditions are satisfied:

- (a) Tenant is not in default of any of the terms, covenants or conditions of the Lease or, if Tenant is in default, Tenant shall cure or shall cause Franchisee to cure all Tenant's default on or prior to the effective date of the assignment;
- (b) Franchisee shall operate the same franchise business in the Premises pursuant to a valid franchise agreement with Franchisor;
- (c) Franchisee shall assume in writing, in a form reasonably acceptable to Landlord, all of Tenant's obligations under the Lease and deliver a copy of such assignment and assumption agreement to Landlord. In the event that the assignment is between Franchisor and a Franchisee, Franchisor shall be released from all liability as tenant under the Lease accruing after the date of the effective date of the assignment by the Franchisee.
- (d) Franchisee shall execute and deliver to Landlord any personal guaranty(ies) required by the Lease; and
- (e) The tangible net worth of Franchisee and any new guarantors shall not be less than of the original Tenant.

4.3. After Franchisor assumes Tenant's interest in the Lease, Franchisor will not be subject to any provision of the Lease that requires the Tenant to continuously operate a business in the Premises during any period that the business in the Premises is closed for remodeling or while the Franchisor is seeking to obtain and train a new franchisee to operate a franchised business in the Premises.

4.4. In the event that Franchisor assumes Tenant's interests in the Lease, Franchisor may, with Landlord's consent; sublet the Premises to a franchisee of Franchisor provided the Franchisor remains primarily liable under the Lease.

4.5. If the Lease or Franchise Agreement for the Premises is terminated and Franchisor does not exercise its option to assume the Lease, Tenant agrees, upon written demand by Franchisor, to promptly remove signs, décor and other items which Franchisor reasonably requests be removed as being distinctive and indicative of Franchisor's trademarks and trade dress. Landlord and Tenant acknowledges that Franchisor has advised that, pursuant to Franchisor's franchise agreement with Tenant, that upon termination or expiration of such agreement, it has the option, but is not obligated, to purchase any property, including any products, equipment or other materials, and personal property used in connection with the operation of Tenant's HOTWORX Studio and Landlord agrees not to take any action to interfere with Franchisor's right in the event that it elects to exercise such option. Franchisor may enter upon the Premises without being guilty of trespass or tort to affect such de-identification if Tenant fails to do so within ten (10) days after receipt of written demand from Franchisor. Franchisor will have five (5) days to perform such de-identification. Tenant shall pay Franchisor for its reasonable cost and expenses in effecting de-identification. Franchisor shall defend, indemnify and hold Landlord harmless from and against any claims arising from Franchisor's de-identification of the Premises. Landlord shall not be responsible to Tenant for any damages Tenant might sustain as a result of action Franchisor takes in accordance with this provision and Tenant expressly releases Landlord for any liability arising from such actions by Franchisor.

BY EXECUTING THIS RIDER TO THE LEASE, FRANCHISOR DOES NOT HEREBY ASSUME ANY LIABILITY WITH RESPECT TO THE PREMISES OR ANY OBLIGATION AS TENANT UNDER THE LEASE, UNLESS AND UNTIL FRANCHISOR EXPRESSLY ASSUMES SUCH LIABILITY AND/OR OBLIGATION, AS HERE IN ABOVE DESCRIBED.

All notices hereunder shall be delivered by certified mail to the addresses described in the Lease or to such other address as any party hereto may, by written notice instruct that notices be given. In the case of Franchisor, notices should be sent to: legal@hotworx.net and Legal Development Department at 5161 Taravella Road, Marrero, Louisiana, 70072, until further notice.

~~{SIGNATURES ON FOLLOWING PAGE}~~

IN WITNESS WHEREOF, THE PARTIES HERETO HAVE CAUSED THIS LEASE OPTION RIDER TO BE EXECUTED AS OF THE DATE FIRST ABOVE WRITTEN.

LANDLORD

BY:

TITLE:

DATE:

FRANCHISEE

BY:

TITLE:

DATE:

Witness/Attest:

Landlord

President

Individually

Tenant

President

Individually

HOTWORX® Franchising, LLC:

By: _____

ATTORNEY WORK PRODUCT

EXHIBIT 5
HOTWORX® FRANCHISING, LLC
SINGLE UNIT FRANCHISE AGREEMENT
SOFTWARE LICENSE AGREEMENT

THIS AGREEMENT ("Agreement") is entered into as of _____ ("Effective Date") by and between **HOT TECH, LLC**, a Louisiana limited liability company ("**HOT TECH**"), and _____ ("**LICENSEE**") located at _____.

WHEREAS, LICENSEE wishes to license software for the purpose of point of sale, EFT drafting and data management and HOT TECH desires to license this software to LICENSEE.

NOW THEREFORE, the parties hereto agree as follows:

1. GRANT OF LICENSE

Subject to the terms and conditions of the Agreement, HOT TECH grants to LICENSEE a non-exclusive, revocable, non-transferable license to use the software identified in Exhibit A (the "Licensed Programs") for the purpose of point of sale, EFT drafting and data management. LICENSEE may use the Licensed Programs in executable format for its own use. LICENSEE may not, however, transfer or sublicense the Licensed Programs to any third party, in whole or in part, in any form, whether modified or unmodified.

2. CONSIDERATION OF HOT TECH

LICENSEE shall pay, upon delivery of the Licensed Programs, the license fees set forth in Exhibit A attached here.

3. COPIES

LICENSEE may make copies of the Licensed Program in executable code form as necessary for use by LICENSEE and for backup or archive purposes. LICENSEE agrees to maintain records of the location and use of each copy, in whole or in part, of the Licensed Programs. Each Licensed Program is copyrighted but unpublished by HOT TECH. LICENSEE agrees to reproduce and apply the copyright notice and proprietary notice of HOT TECH to all copies made hereunder, in whole or in part and in any form, of Licensed Programs.

4. OWNERSHIP

The original and any copies of the Licensed Programs, made by LICENSEE, including translations, compilations, partial copies, modifications, and updates, are the property of HOT TECH.

5. PROPRIETARY RIGHTS

LICENSEE recognizes that HOT TECH regards the Licensed Programs as its proprietary information and as confidential trade secrets of great value. LICENSEE agrees not to provide or to otherwise make available in any form the Licensed Programs, or any portion thereof, to any person other than employees of LICENSEE without the prior written consent of HOT TECH, LLC. LICENSEE further agrees to treat the Licensed Programs with at least the same degree of care with which LICENSEE treats its own confidential information and in no event with less care than is reasonably required to protect the confidentiality of the

Licensed Programs

6. TERM

The license granted hereunder shall continue unless and until terminated pursuant to Section 7 hereof and subject to LICENSEE's proper performance of its obligations hereunder.

7. TERMINATION

HOT TECH may terminate this Agreement if LICENSEE is in default of any of the terms and conditions of this Agreement and fails to correct such default within ten (10) days after written notice thereof from HOT TECH.

HOT TECH may terminate this Agreement if LICENSEE the terms and conditions of the Single Unit Franchise Agreement executed by and between LICENSEE (and/or its affiliates) and HOTWORX® Franchising, LLC ("Franchise Agreement") is terminated or expires.

This Agreement may also be terminated in the event LICENSEE is required by contract to purchase or license some other software for the same or similar purpose of point of sale, EFT drafting and data management. By way of clarification, at the time this Agreement is executed, it is understood and agreed that LICENSEE has the right and obligation to use the software licensed by HOT TECH, pursuant to the Franchise Agreement.

8. TERMINATION CERTIFICATE

In the event of termination, LICENSEE will immediately discontinue use of the Licensed Programs. Within one (1) month after termination of this Agreement, LICENSEE will furnish to HOT TECH a certificate which certifies with respect to each of the Licensed Programs that, through its best effort and to the best of its knowledge, the original and all copies, in whole or in part and in any form, of each of the Licensed Programs have been destroyed. The provisions of Sections 4, 5, 8, 11, and 13 hereof shall survive any termination of this Agreement

9. MAINTENANCE SUPPORT

HOT TECH will provide to LICENSEE the following support with respect to the Software:

- (i) In the case that LICENSEE has technical questions in the use of the Software, LICENSEE may submit those questions to HOT TECH via support ticket. HOT TECH shall provide consulting to answer such questions.
- (ii) LICENSEE shall pay to HOT TECH the software fee(s) set forth in Exhibit A.
- (iii) LICENSEE must have a HARDWIRED Local Area Network connection enabled to the Main Front Podium computer, (NOT a WIRELESS LAN) and the computer must be online at all times. If the connection is inactive for 10 consecutive days, access to your data may become limited.
- (iv) HOT TECH will install TeamViewer on the LICENSEE's computer. TeamViewer will be used to provide technical support and any software updates to the LICENSEE. TeamViewer must be active at all times.

10. DELIVERY OF LICENSED PROGRAMS

HOT TECH shall use its best efforts to deliver the Licensed Programs promptly after receipt of the purchase order and export license (if required).

11. WARRANTY DISCLAIMER

TO THE FULLEST EXTENT PERMITTED BY LAW, THE LICENSED SOFTWARE IS PROVIDED "AS IS" AND HOT TECH SPECIFICALLY DISCLAIMS ALL WARRANTIES AND REPRESENTATIONS OF ANY KIND, WHETHER EXPRESS, IMPLIED, STATUTORY, OR OTHERWISE, INCLUDING ANY WARRANTY OF NON-INFRINGEMENT, WARRANTIES OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE, FUNCTIONALITY, TITLE AND ALL WARRANTIES ARISING FROM COURSE OF DEALING, USAGE OR TRADE PRACTICE. HOT TECH MAKES NO WARRANTY OF ANY KIND THAT THE SERVICES, THE LICENSED SOFTWARE OR ANY PRODUCTS OR RESULT(S) OF THE USE THEREOF, WILL MEET YOUR REQUIREMENTS OR EXPECTATIONS, OPERATE WITHOUT INTERRUPTION, ACHIEVE ANY INTENDED RESULT, BE COMPATIBLE OR WORK WITH ANY OF YOUR OR ANY THIRD PARTY'S SOFTWARE, HARDWARE, SYSTEM, DATA, OR OTHER SERVICES, OR BE SECURE, ACCURATE, COMPLETE, FREE OF HARMFUL CODE OR COMPONENTS, VIRUSES, OR ERROR-FREE, OR THAT ANY ERRORS OR DEFECTS CAN OR WILL BE CORRECTED.

LICENSEE FURTHER EXPRESSLY WAIVES THE WARRANTY AGAINST REDHIBITORY VICES AND DEFECTS, WHETHER APPARENT OR LATENT, UNDER LOUISIANA CIVIL CODE ARTICLES 2520 THROUGH 2548, INCLUSIVE, AND ANY OTHER APPLICABLE STATE OR FEDERAL LAW AND THE JURISPRUDENCE THEREUNDER.

12. PATENT AND COPYRIGHT INDEMNITY

HOT TECH will defend at its own expense any action brought against LICENSEE to the extent it is based on a claim that the Licensed Programs used within the scope of the license granted hereunder infringe a United States patent, copyright or other proprietary right of a third party. HOT TECH will pay any costs, damages or attorney fees finally awarded against LICENSEE in such action which are attributable to such claim, provided HOT TECH is promptly notified in writing of such claim, may control the defense and/or settlement of such claim, and is provided with all requested assistance, information and authority. In the event that a Licensed Program becomes, or in HOT TECH's opinion is likely to become, the subject of a claim of infringement of a United States patent, copyright or trade secret, HOT TECH may at its option either secure LICENSEE's right to continue using the Licensed Programs, or replace or modify the Licensed Programs to make them not infringing.

13. LIMITATION OF LIABILITY

HOT TECH'S LIABILITY TO LICENSEE UNDER ANY PROVISIONS OF THIS AGREEMENT FOR DAMAGES FINALLY AWARDED SHALL BE LIMITED TO THE AMOUNTS ACTUALLY PAID HEREUNDER BY LICENSEE TO HOT TECH. EXCEPT WHERE PROHIBITED BY LAW, LICENSEE ACKNOWLEDGES AND AGREES THAT IN NO EVENT WILL HOT TECH BE LIABLE UNDER THESE TERMS, ANY LEGAL OR EQUITABLE THEORY, INCLUDING BREACH OF CONTRACT, TORT, STRICT LIABILITY OR OTHERWISE FOR ANY:

- (A) CONSEQUENTIAL, INCIDENTAL, INDIRECT, EXEMPLARY, SPECIAL, OR PUNITIVE DAMAGES;
- (B) INCREASED COST, DIMINUTION IN VALUE OR LOST BUSINESS, PRODUCTION, REVENUES OR PROFITS;
- (C) LOSS OF GOODWILL OR REPUTATION;

(D) USE, INABILITY TO USE, LOSS, INTERRUPTION, DELAY, MODIFICATION, ALTERATION OR RECOVERY OF ANY DATA OR SYSTEMS, HACKING EVENT, OR BREACH OF DATA OR SYSTEM SECURITY; AND/OR

(E) COST OF REPLACEMENT PRODUCTS, GOODS OR SERVICES

IN EACH CASE REGARDLESS OF WHETHER OR NOT HOT TECH ALLEGEDLY CAUSED, DIRECTLY OR INDIRECTLY SUCH LOSSES OR DAMAGES AND/OR WAS ADVISED OF THE POSSIBILITY OF SUCH LOSSES OR DAMAGES.

14. NOTICES

All notices to HOT TECH in connection with this Agreement shall be in writing and may be given by certified, registered, or first-class mail at 5145 Taravella Rd., Marrero, Louisiana 70072. All notices to LICENSEE in connection with this Agreement shall be either via e-mail or by mail and may be given by certified, registered, or first-class mail at LICENSEE'S address as set forth in its Franchise Agreement.

15. SUCCESSORS

This Agreement will be binding upon and will inure to the benefit of the parties hereto and their respective representatives, successors and assigns except as otherwise provided herein.

16. SEVERABILITY

The parties agree that if any provisions of this Agreement may be construed in two ways, one of which would render the provision illegal or otherwise voidable or unenforceable and the other which would render it valid and enforceable, such provision shall have the meaning, which renders it valid and enforceable. The language of all provisions of this Agreement shall be construed according to fair meaning and not strictly construed against either party. The provisions of this Agreement are severable, and this Agreement shall be interpreted and enforced as if all completely invalid or unenforceable provisions were not contained herein, and partially valid and enforceable provisions shall be enforced to the extent that they are valid and enforceable.

17. GOVERNING LAW/FORUM

This Agreement shall be deemed to have been made in the State of Louisiana and shall be construed according to the laws of Louisiana without regard to its conflict of laws, La. Civ. Code Arts. 3515 et seq., and any amendments and/or revisions thereto. The parties agree that any action at law or in equity instituted against either party to this Agreement shall be commenced only in the 24th Judicial District Court for the Parish of Jefferson, Louisiana or the United States District Court for the Eastern District of Louisiana and LICENSEE hereby consents to jurisdiction of the foregoing courts.

18. NON-ASSIGNMENT

This Agreement and the licenses granted by it may not be assigned, sub-licensed, or otherwise transferred by LICENSEE without the prior written consent of HOT TECH.

19. EXPORT REGULATIONS

LICENSEE understands that HOT TECH is subject to regulation by agencies of the U.S. Government, including the U.S. Departments of Commerce and State, which prohibit export or diversion of certain technical products to certain countries. LICENSEE warrants that it will comply in all respect with the export

and re-export restrictions set forth in the export license for the Licensed Programs and all other applicable export regulations. LICENSEE agrees to indemnify and hold HOT TECH harmless from any loss, damages, liability or expenses incurred by HOT TECH as a result of LICENSEE's failure to comply with any export regulations or restrictions.

20. ENTIRE AGREEMENT

This Agreement sets forth the entire understanding between the parties with respect to the subject matter hereof, and merges and supersedes all prior agreements, discussions and understandings, express or implied, concerning such matters. This Agreement shall take precedence over any additional or conflicting terms, which may be contained in LICENSEE's purchase order or HOT TECH's order acknowledgment forms.

IN WITNESS WHEREOF, the parties have caused this Agreement to be executed as of the Effective Date.

LICENSEE:

By: _____ (Signature)

Name: _____ (Print or Type)

Title: _____

HOT TECH, LLC:

By: _____ (Signature)

EXHIBIT A

LICENSED PROGRAMS

PROGRAM	Advanced Version Software/EFT Access Fee
HOT TECH	\$129.00 / month

EXHIBIT 6

HOTWORX® FRANCHISING, LLC

SINGLE UNIT FRANCHISE AGREEMENT

CONFIDENTIALITY AND NON-COMPETITION AGREEMENT

(for Franchisee's spouse and managers of Franchisee's studio(s))

In consideration of my being a spouse and/or manager of the studio of the designated franchisee, _____ ("Franchisee"), and other good and valuable consideration, the receipt and sufficiency of which is acknowledged, I hereby acknowledge and agree that:

1. Franchisee, has acquired the right and license from HOTWORX® Franchising, LLC (the "Company") to establish and operate a HOTWORX® studio (the "Studio" or "Franchised Business") and the right to use in the operation of such Studio, the Company's trade names, service marks, trademarks, logos, emblems, and indicia of origin (the "Proprietary Marks"), and the Company's unique and distinctive format and system relating to the establishment and operation of HOTWORX® studios (the "System"), as they may be changed, improved and further developed from time to time in the Company's sole discretion, only at the authorized and approved location pursuant to Franchisee's franchise agreement (the "Approved Location").
2. The Company possesses certain proprietary and confidential information relating to the operation of the System, which includes certain proprietary methods, techniques, formats, specifications, systems, procedures, methods of business practices and management, sales and promotional techniques and knowledge of, and experience in, the operation of the Franchised Business (the "Confidential Information").
3. Any and all information, knowledge, know-how, and techniques that the Company specifically designates as confidential shall be deemed to be Confidential Information for purposes of this Confidentiality and Non-Competition Agreement ("Agreement").
4. The Franchisee will disclose the Confidential Information belonging to the Company or Franchised Business to me in providing training on the Company's Operational Systems Checklist and/or the Franchised Business and other general assistance during the term of this Agreement.
5. I will not acquire any interest in the Confidential Information, other than the right to utilize it in the operation of the Franchised Business during the term hereof, and the use or duplication of the Confidential Information for any use outside the System would constitute an unfair method of competition.
6. The Confidential Information is proprietary, involves trade secrets of the Company and/or Franchised Business, and is disclosed to me solely on the condition that I agree that I shall hold in strict confidence all Confidential Information and all other Information designated by the Company and/or Franchised Business as confidential. Unless the Company and/or Franchised Business otherwise agrees in writing, I will disclose and/or use the Confidential Information only in connection with my duties as to the Franchisee, and will continue not to disclose any such

information even after I cease to be in that position and will not use any such information even after I cease to be in that position.

7. Except as otherwise approved in writing by the Company and/or Franchised Business, I shall not, while in my position with the Franchisee and for a continuous uninterrupted period commencing upon the cessation or termination of my position with Franchisee, regardless of the cause for cessation or termination, and continuing for 2 years thereafter, either directly or indirectly, for myself, or through, on behalf of, or in conjunction with any person, persons, partnership, or corporation, own, maintain, operate, engage in, act as a consultant for, perform services for, or have any interest in any retail business selling any products or services which are the same as, or substantially similar to, any of the products or services offered by a HOTWORX® studio location (except at a HOTWORX® studio location), which is or is intended to be, located within: (1) the municipality and parish/county in which Franchisee's Approved Location(s) and Protected Territory are located as identified in Exhibit A of this Agreement; (2) the parishes/counties where other HOTWORX® franchises in Franchisee's state are located on the last date signed below ("Effective Date") of this Agreement and in the future; and (3) any one of Louisiana's 64 parishes, including those parishes/counties and/or municipalities identified in Exhibit A.

8. I agree that each of the foregoing covenants shall be constructed as independent of any other covenant or provision of this Agreement. If any provisions of this Agreement shall be declared to be invalid or unenforceable, in whole or in part, such invalidity or unenforceability shall not affect the remaining provisions hereof, which shall remain in full force and effect.

9. The Company is an intended beneficiary of this Agreement and may enforce it, solely and/or jointly with the Franchisee. I am aware that my violation of this Agreement will cause the Company and the Franchisee irreparable harm; therefore, I acknowledge and agree that the Franchisee and/or the Company may apply for the issuance of an injunction without bond preventing me from violating this Agreement, and I agree to pay the Franchisee and the Company all the costs it/they incur(s), including, without limitation, attorneys fees and expenses, if this Agreement is enforced against me. Due to the importance of this Agreement to the Franchisee and the Company, any claim I have against the Franchisee or the Company is a separate matter and does not entitle me to violate or justify any violation of this Agreement. Nothing within this Agreement shall be construed as creating an employer-employee relationship between the Company and the undersigned.

10. This Agreement shall be construed under the laws of the State of Louisiana without regard to its conflict of laws, La. Civ. Code Arts. 3515 et seq., and any amendments and/or revisions thereto.

11. Modifications of this Agreement must be in writing and signed by both parties.

[SIGNATURES TO CONFIDENTIALITY AND NON-COMPETITION AGREEMENT ON
FOLLOWING PAGE]

[SIGNATURES TO CONFIDENTIALITY AND NON-COMPETITION AGREEMENT]

Signature: _____

Name: _____

Address: _____

Title: _____

Date: _____

Witness: _____

Date: _____

ACKNOWLEDGED BY FRANCHISEE

By: _____

Name: _____

Title: _____

Date: _____

By: _____

Name: _____

Title: _____

Date: _____

ATTORNEY WORK PRODUCT

EXHIBIT A TO CONFIDENTIALITY AND NON-COMPETITION AGREEMENT

The covenants contained in paragraph 7 of the foregoing Confidentiality and Non-Competition Agreement shall apply to the following parishes/counties and/or municipalities:

- (1) _____ (municipality(ies)) – Municipality(ies) in which Franchisee's Protected Territory and Approved Location as defined in the franchise agreement are located;
- (2) _____ (Parish(es)/County(ies)) – Parish(es)/County(ies) in which Franchisee's Protected Territory and Approved Location as defined in the franchise agreement are located;
- (3) _____
(Current Parish(es)/County(ies)) – Those parish(es)/county(ies) where other HOTWORX® franchises in Franchisee's state are currently located, as well as any Parish(es)/County(ies) in Franchisee's state that are opened in the future; and
- (4) The following parishes in Louisiana: Acadia Parish, Allen Parish, Ascension Parish, Assumption Parish, Avoyelles Parish, Beauregard Parish, Bienville Parish, Bossier Parish, Caddo Parish, Calcasieu Parish, Caldwell Parish, Cameron Parish, Catahoula Parish, Claiborne Parish, Concordia Parish, DeSoto Parish, East Baton Rouge Parish, East Carroll Parish, East Feliciana Parish, Evangeline Parish, Franklin Parish, Grant Parish, Iberia Parish, Iberville Parish, Jackson Parish, Jefferson Parish, Jefferson Davis Parish, Lafayette Parish, Lafourche Parish, LaSalle Parish, Lincoln Parish, Livingston Parish, Madison Parish, Morehouse Parish, Natchitoches Parish, Orleans Parish, Ouachita Parish, Plaquemines Parish, Pointe Coupee Parish, Rapides Parish, Red River Parish, Richland Parish, Sabine Parish, St. Bernard Parish, St. Charles Parish, St. Helena Parish, St. James Parish, St. John the Baptist Parish, St. Landry Parish, St. Martin Parish, St. Mary Parish, St. Tammany Parish, Tangipahoa Parish, Tensas Parish, Terrebonne Parish, Union Parish, Vermillion Parish, Vernon Parish, Washington Parish, Webster Parish, West Baton Rouge Parish, West Carroll Parish, West Feliciana Parish, and Winn Parish.

EXHIBIT 7

HOTWORX® FRANCHISING, LLC
SINGLE UNIT FRANCHISE AGREEMENT

CONDITIONAL ASSIGNMENT OF FRANCHISEE'S TELEPHONE NUMBERS, E MAIL
ADDRESSES, SOCIAL MEDIA AND OTHER URLs

_____ (“Franchisee/Assignor”), in exchange for valuable consideration provided by HOTWORX® Franchising, LLC (“Assignee”), receipt of which is hereby acknowledged, hereby conditionally assigns to Assignee all telephone numbers, email addresses, social media accounts and other URLs, including but not limited to online marketing pages or accounts utilized by Assignor in the operation of its studio. During the term of Assignor’s franchise agreement, Assignor agrees to provide Assignee all [login](#) credentials and passwords needed to access the foregoing accounts.

The conditional assignment as set forth in Section 1 shall become effective automatically upon cessation or termination of Assignor's franchise. Upon the occurrence of that condition, Assignor shall do all things required by the respective provider to assure the effectiveness of the assignment of telephone numbers, email addresses, social media accounts and other URLs, including but not limited to online marketing pages or accounts as if the Assignee had been originally issued such telephone numbers, email addresses, social media accounts and other URLs and the usage thereof.

Assignor agrees to pay the respective provider on or before the effective date of assignment all amounts owed for the use of the telephone number(s), email addresses, social media accounts and other URLs, including but not limited to online marketing pages or accounts. Assignor further agrees to indemnify Assignee for any sums Assignee must pay the respective provider to effectuate this assignment and agrees to fully cooperate in effectuating this assignment.

FRANCHISEE/ASSIGNOR: _____ DATE: _____

FRANCHISEE/ASSIGNOR: _____ DATE: _____

ASSIGNEE:

HOTWORX® Franchising, LLC

BY: _____ DATE: _____

EXHIBIT 8

HOTWORX® FRANCHISING, LLC
SINGLE UNIT FRANCHISE AGREEMENT

STATEMENT OF PROSPECTIVE FRANCHISEE

(Note: Dates and answers must be completed in the Prospective Franchisee's own handwriting.)

- (1) The date of my first face-to-face meeting with a HOTWORX® studio Franchise Marketing Representative to discuss the possible purchase of a Franchise.

_____, 20__

Franchisee's Initials _____

- (2) The date on which I received a Franchise Disclosure Document about the HOTWORX® studio Franchise.

_____, 20__

Franchisee's Initials _____

- (3) The date when I received a fully completed copy (other than signatures) of the Franchise Agreement I later signed.

_____, 20__

Franchisee's Initials _____

- (4) The earliest date on which I signed the Franchise Agreement or any other binding document (not including the Receipt page).

_____, 20__

Franchisee's Initials _____

- (5) The earliest date on which I delivered cash, check or other consideration to the Franchise Marketing Representative, broker, HOTWORX® Franchising, LLC ("Franchisor") or any other person or company.

_____, 20__

Franchisee's Initials _____

The Statement is not to be signed or used if the franchisee resides within, or if the franchised business will be located within the State of California, State of Maryland, State of Washington or the State of New York

FRANCHISEE(S):

By: _____

Date: _____

By: _____

Date: _____

By: _____

Date: _____

All of the above is true, correct and complete to the best of my knowledge, information and belief.

Franchise Marketing Representative

APPROVED:

HOTWORX® Franchising, LLC

By: _____

EXHIBIT G

HOTWORX® FRANCHISING, LLC

AREA DEVELOPMENT AGREEMENT

This Area Development Agreement ("Agreement") is entered into this ____ day of _____, 20____ ("Effective Date"), between HOTWORX® Franchising, LLC, a Wyoming limited liability company, with an address at 5161 Taravella Road, Marrero, Louisiana 70072 (hereafter "HOTWORX®" or "Franchisor"), and _____ (hereafter "~~Y~~you" or "Franchisee" or "Developer").

Background

- A. Contemporaneous with or prior to the execution of this Agreement, you and HOTWORX® Franchising, LLC have entered into a Single Unit Franchise Agreement (the "First Franchise Agreement") for the right to establish and operate a single HOTWORX® studio (the "First Studio") and paid the Initial Franchise Fee.
- B. HOTWORX® offers certain franchisees the right and option to open and operate additional HOTWORX® studios (the "Additional studios") during the term of the option period (defined below) and otherwise upon the terms and conditions of this Agreement.
- C. You wish to purchase an option to establish and operate additional studios under the terms and conditions set forth in this Agreement.

NOW, THEREFORE, for valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the parties agree as follows:

Agreement

- 1. **Grant of Option.** In consideration of your payment to HOTWORX® of a \$_____ option fee (the "Option Fee"), which is due and payable upon your execution of this Agreement, HOTWORX® grants ~~Y~~you an option(s), which must be timely exercised as set forth herein, to establish and operate _____ additional studios under the terms and conditions of this Agreement (the "Option"). This Option Fee is deemed fully earned upon payment and is nonrefundable.
- 2. **Eligibility.** ~~Developer~~~~you~~ may purchase this Option when ~~Developer~~~~you~~ executes the First Franchise Agreement or at such time as Franchisor in its sole discretion permits.
- 3. **Option Period.** Time is of the essence for development. If ~~Developer~~~~you~~ fails to meet any of the development deadlines listed in Appendix A and/or the development deadlines in any franchise agreement, such as site selection and/or opening, any and all remaining options shall be forfeited. The forfeiture of option(s) becomes effective immediately and without written notice of forfeiture by Franchisor.
- 4. **Exercise of Option.** In order to exercise your option for each additional studio you must satisfy all of the following conditions, upon the exercise of each Option:

- A. You submit a written request to Franchisor advising that Developer wishes to exercise their option and provide Franchisor with Developer's written plan for financing subsequent license;
- B. Execute a new and current franchise agreement ("Additional Franchise Agreement(s)") for each of your additional studios, each with its own Data Sheet and Approved Location and Territory Addendum;
- C. You are not in default under this Agreement, or any other agreement with HOTWORX® Franchising, LLC and/or its Affiliates, including any other franchise agreement or development agreement and have fully and faithfully performed all of your obligations under any such agreements throughout their respective terms;
- D. Neither this Agreement, the First Franchise Agreement or any other agreement with you has expired or been terminated by HOTWORX® and/or its Affiliates;
- ~~E.~~ You have timely paid any fees or other monies due to HOTWORX® as they become due under the terms of the First Franchise Agreement or any other agreement with HOTWORX®;
- ~~F.~~ E. If Developer is a legal entity, there has been no change in the effective control of you (by way of change in share ownership, membership or partnership interest, or otherwise) without HOTWORX®'s written consent; and
- ~~G.~~ F. You and your designated manager (if applicable) have successfully completed HOTWORX® University On-line certifications and have successfully completed all required training.

Your Options may be applied only to opening a new studio and may not be applied to already existing locations that you may acquire through an approved transfer.

- 5. **Sale or Assignment.** Your rights under this Agreement are personal and you may not sell, transfer, or assign any right granted herein. Notwithstanding the foregoing, if you are an individual or a partnership, you have the right to assign your rights under this Agreement to a corporation or limited liability company upon the same terms and conditions as provided in Section 21.6 of the First Franchise Agreement. HOTWORX® has the right to assign this Agreement in whole or in part in its sole discretion.
- 6. **Transfer of Development Area.** In the event that Developer~~You~~ elects to transfer and Franchisor approves the transfer of ~~Your~~ Option(s) from one development area to another development area, then a \$5,000 transfer fee will be assessed per Option.
- 7. **Time of the Essence.** Time is of the essence with respect to any time fixed for performance of any requirement set forth in this Agreement.
- 8. **Policies and Procedures.** Developer understands and agrees that this Agreement incorporates by reference Franchisor's policies, procedures, standards, specifications or manuals as set forth under the Operational Systems Checklist, including but not limited to the Location Selection Policy. Developer agrees to comply with all such policies, procedures, standards, specifications or manuals. ~~Franchisor reserves the right to change Franchisor's policies, procedures, standards, specifications or manuals at Franchisor's sole discretion. Additionally, if Developer~~You~~ fails to~~

sign an Additional Franchise Agreement(s) before any lease negotiations for additional HOTWORX® locations or prior to commencing site selection for consideration of additional HOTWORX® locations, you will incur a non-compliance fee of \$5,000.

9. **Acknowledgment.** ~~Developer you~~ acknowledges that this Agreement is not a franchise agreement and does not confer upon ~~Developer you~~ any rights to use the HOTWORX® Proprietary Marks or the System.
10. **Notices.** All notices, requests and reports to be given under this Agreement shall be both by e-mail with a confirming receipt and in writing to Franchisor's address by either prepaid overnight or certified mail return receipt requested. -Any required notices by Franchisor under this Agreement will be sent to the address or email address set forth in the First Franchise Agreement Data Sheet (which may be changed by written notice to Franchisor).
11. **Governing Law.** This Agreement shall be deemed to have been made in the State of Louisiana and shall be construed according to the laws of Louisiana without regard to its conflict of laws, La. Civ. Code arts. 3515 et seq., and any amendments and/or revisions thereto.
12. **Internal Dispute Resolution. Before commencing any legal action against HOTWORX® Franchising, LLC or its Affiliates with respect to any claim or dispute relating to this Agreement, you must submit a written notice of dispute which specifies, in detail, the precise nature and grounds of such claim or dispute to HOTWORX®. -If your claim or dispute cannot be resolved, you must agree to a face-to-face meeting between you, your attorney if you have retained one, a corporate representative from HOTWORX® and HOTWORX®'s counsel prior to engaging in mediation as set forth below. This meeting may occur via a virtual face-to-face platform. You must exhaust these internal dispute resolution procedures before proceeding to mediation.**
13. **Mediation.** In the event any claim or dispute is not resolved under Section 12 and at HOTWORX®'s sole discretion, all claims or disputes between ~~Developer you~~ and HOTWORX® and/or its Affiliates arising out of, or in any way relating to, this Agreement, or any of the parties' respective rights and obligations arising out of this Agreement, shall be submitted first to mediation, in the Parish of Jefferson, Louisiana. -The parties shall equally share the costs of the mediator's fees.
14. **Arbitration.** In the event any claim or dispute is not resolved under Sections 12 and/or 13 and at HOTWORX®'s sole discretion, all disputes and claims relating to this Agreement or any other agreement entered into between the parties, the rights and obligations of the parties, or any other claims or causes of action relating to the making, interpretation, or performance of either party under this Agreement, shall be settled by arbitration in Jefferson Parish, Louisiana in accordance with the Federal Arbitration Act and the Commercial Arbitration Rules and Mediation Procedures of the American Arbitration Association ("AAA"), effective September 1, 2022 or as thereafter amended, including but not limited to Rule R-7. The right and duty of the parties to this Agreement to resolve any disputes by arbitration shall be governed by the Federal Arbitration Act, as amended. Any discovery to be conducted under any proceeding hereunder shall be conducted pursuant to the Rules of Federal Civil Procedure. The following shall supplement and, in the event of a conflict, shall govern any arbitration: If the claim is for less than \$35,000, then the matter shall be heard before a single arbitrator. If the claim, or a counterclaim, is for \$35,000 or more, the matter shall be heard before a panel of three (3) arbitrators and each party shall appoint its own arbitrator, and

the appointed arbitrators shall appoint a "neutral" arbitrator from the AAA's list of arbitrators. Arbitrability will be decided by the arbitrator. Neither party shall pursue class action claims, mass action claims and/or consolidate the arbitration with any other proceeding to which HOTWORX® and/or its Affiliates are a party. Each party must bear its own costs of arbitration including the fee for their respective arbitrator; provided, however, that the neutral or the single arbitrator's fee shall be shared equally by HOTWORX® and ~~DeveloperYou~~.

Whether the matter is heard by a single arbitrator or three, the arbitrator's award shall be rendered within 7 days of the close of the hearing. If Franchisor is the prevailing party, the arbitrator's award shall include all fees, costs and attorneys' fees. The arbitrator(s) shall have no authority to amend or modify the terms of this Agreement. To the extent permitted by applicable law, no issue of fact or law shall be given preclusive or collateral estoppel effect in any arbitration, except to the extent such issue may have been determined in another proceeding between the parties. Judgment upon the award of the arbitrator(s) shall be submitted for confirmation to the United States District Court for the Eastern District of Louisiana and, if confirmed, may be subsequently entered in any court having competent jurisdiction. This agreement to arbitrate shall survive any termination or expiration of this Agreement.

15. **Third Party Beneficiaries.** HOTWORX®'s officers, members, directors, shareholders, agents, employees, successors, managers, and/or affiliates are express third-party beneficiaries of this Agreement and the mediation and arbitration provisions contained herein, each having authority to specifically enforce the right to mediate and arbitrate claims asserted against such person(s) by you.
16. **Injunctive Relief.** Nothing contained in this Agreement herein shall prevent HOTWORX® from applying to or obtaining from any court having jurisdiction, without bond, a writ of attachment, temporary injunction, preliminary injunction and/or other emergency relief available to safeguard and protect HOTWORX®'s interest prior to the filing of any arbitration proceeding or pending the trial or handing down of a decision or award pursuant to any arbitration proceeding conducted hereunder.
17. **Jurisdiction and Venue.** With respect to any proceeding not subject to arbitration and excepting the provisions contained in Section 16 regarding injunctive relief, the parties agree that any action at law or in equity instituted against either party to this Agreement shall be commenced only in the 24th Judicial District Court for the Parish of Jefferson, Louisiana or the United States District Court for the Eastern District of Louisiana.
18. **Jury Trial Waiver.** With respect to any proceeding not subject to arbitration, the parties hereby agree to waive trial by jury in any action, proceeding or counterclaim, whether at law or equity, regardless of which party brings suit. This waiver shall apply to any matter whatsoever between the parties hereto which arises out of or is related in any way to this Agreement, the performance of either party, and/or your purchase from HOTWORX® Franchising, LLC of the franchise, Option and/or any goods or services.
19. **Waiver of Punitive Damages.** ~~DeveloperYou~~ waives to the fullest extent permitted by law, any right to or claim for any punitive, exemplary, incidental, indirect, special or consequential damages (including, without limitation, lost profits), which ~~it you~~ may have against HOTWORX®, its ~~A~~ affiliates, successors or assigns, arising out of any cause whatsoever (whether such cause be based in contract, negligence, strict liability, other tort or otherwise) and agree that in the event of a dispute, recovery shall be limited to actual damages. If any other term of this Agreement is found or determined to be unconscionable or unenforceable for any reason, the foregoing provisions shall

continue in full force and effect, including, without limitation, the waiver of any right to claim any consequential damages.

20. **Class Action Waiver.** ~~DeveloperYou~~ hereby agrees to waive any class action proceeding, mass action proceeding or counterclaim against HOTWORX®, its ~~A~~affiliates, successors or assigns, whether at law or equity, regardless of which party brings suit. This waiver shall apply to any matter whatsoever between the parties hereto which arises out of or is related in any way to this Agreement, the performance of either party, and/or ~~the you~~ purchase from HOTWORX®, its ~~A~~affiliates, successors or assigns of the franchise and/or any goods or services.
21. **Attorneys' Fees.** If either party institutes any judicial or arbitration proceeding to enforce any monetary or non-monetary obligation or interpret the terms of this Agreement and HOTWORX® prevails in the action or proceeding, ~~DeveloperYou~~ shall be liable to HOTWORX® for all costs, including reasonable attorneys' fees, incurred in connection with such proceeding.
22. **Nonwaiver.** HOTWORX®'s failure to insist upon strict compliance with any provision of this Agreement shall not be a waiver of HOTWORX®'s right to do so, any law, custom, usage or rule to the contrary notwithstanding. Delay or omission by HOTWORX® respecting any breach or default shall not affect HOTWORX®'s rights respecting any subsequent breaches or defaults. All rights and remedies granted in this Agreement shall be cumulative. HOTWORX®'s election to exercise any remedy available by law or contract shall not be deemed a waiver or preclude exercise of any other remedy.
23. **Severability.** The parties agree that if any provisions of this Agreement may be construed in two ways, one of which would render the provision illegal or otherwise voidable or unenforceable and the other which would render it valid and enforceable, such provision shall have the meaning which renders it valid and enforceable. The language of all provisions of this Agreement shall be construed according to fair meaning and not strictly construed against either party. The provisions of this Agreement are severable, and this Agreement shall be interpreted and enforced as if all completely invalid or unenforceable provisions were not contained herein, and partially valid and enforceable provisions shall be enforced to the extent that they are valid and enforceable. If any material provision of this Agreement shall be stricken or declared invalid, the parties agree to negotiate mutually acceptable substitute provisions. In the event that the parties are unable to agree upon such provisions, HOTWORX® reserves the right to terminate this Agreement.
24. **Construction of Language.** Any term defined in the First Franchise Agreement which is not defined in this Agreement will be ascribed the meaning given to it in the First Franchise Agreement. All words in this Agreement refer to whatever number or gender the context requires. If more than one party or person is referred to as "you," their obligations and liabilities must be joint and several. Headings are for reference purposes and do not control interpretation.
25. **Successors.** References to "HOTWORX® studio" or "~~Y~~you" include the respective parties' successors, assigns or transferees, subject to the limitations of Section 5 of this Agreement.
26. **Additional Documentation.** ~~DeveloperYou~~ must from time to time, subsequent to the date first set forth above, at HOTWORX®'s request and without further consideration, execute and deliver such other documentation or agreement and take such other action as HOTWORX® may reasonably require in order to effectuate the transactions contemplated in this Agreement. In the event that ~~DeveloperYou~~ fails to comply with the provisions of this Section, ~~DeveloperYou~~ hereby appoints HOTWORX® as ~~itsyou~~ attorney-in-fact to execute any and all documents on ~~itsyou~~ behalf reasonably necessary to effectuate the transactions contemplated herein.

27. **No Right to Offset.** ~~Developer~~You may not withhold all or any part of any payment to HOTWORX® or any of its Affiliates on the grounds of the alleged nonperformance of HOTWORX® or any of its Affiliates or as an offset against any amount HOTWORX® or any of its Affiliates may owe or allegedly owe you under this Agreement or any related agreements.

28. **Entire Agreement.** This Agreement contains the entire agreement between the parties concerning the purchase and exercise of the Option; no promises, inducements or representations (other than those in the Franchise Disclosure Document) have been made, nor shall any be of any force or effect, or binding on the parties. Nothing in this or any related agreement, however, is intended to disclaim the representations HOTWORX® made in the Franchise Disclosure Document that HOTWORX® furnished the Franchisee. Modifications of this Agreement must be in writing and signed by both parties. In the event of a conflict between this Agreement and any Additional Franchise Agreement(s), the terms, conditions and intent of the Additional Franchise Agreement shall control.

IN WITNESS WHEREOF, AND INTENDING TO BE LEGALLY BOUND HEREBY, THE PARTIES HERETO HAVE CAUSED THIS AGREEMENT TO BE EXECUTED EFFECTIVE THE DATE FIRST SET FORTH ABOVE.

HOTWORX® Franchising, LLC

By: _____
Its: _____
Date: _____

This Agreement is not fully executed until signed by an authorized representative of HOTWORX® Franchising, LLC:

FRANCHISEE:

Witness: _____ Franchisee: _____

Witness: _____ Franchisee: _____

APPENDIX "A"

AREA DEVELOPMENT AGREEMENT ADDENDUM

1. Development Area:

Your above-described development area ("Development Area") represents the geographic area within which your future HOTWORX® studio(s), provided you timely exercise your option to develop such studios(s), will be located.

The Development Area is non-exclusive. HOTWORX shall have the right to develop and operate HOTWORX® studio(s) in the Development Area and to grant franchise licenses to others (including through area development agreements), who will operate HOTWORX® studio(s) in the Development Area. HOTWORX reserves the right to, at any time, re-assess development areas, including the number of licenses to be granted within any development area.

The scope of any protected territory for your studio location(s) shall be determined upon the execution of your future lease and defined in accordance with each applicable Franchise Agreement.

2. Number of HOTWORX® Studios to be opened in the Development Area, inclusive of studio under the First Franchise Agreement: _____
3. Principal trademark: HOTWORX®
4. Development Fee: _____
5. Development Schedule: -You acknowledge and agree that a material provision of this Area Development Agreement is that the following number of HOTWORX® Studios must be opened and continuously operated by you in the Development Area in accordance with the following Development Schedule:

HOTWORX® Studio Number	Date by Which Franchise Agreement Must Be Signed	Date by Which the HOTWORX® Studio Must Be Opened and Operated by You in the Development Area	Cumulative Number of HOTWORX® Studio to be Opened and Operated by You in the Development Area as of the Date in Proceeding Column
1	(Date of this Agreement)	275 days from the effective date of the First Franchise Agreement	1
2	272 days from opening the first location	275 days from the effective date of the Second Franchise Agreement	2
3	272 days from opening the second location	275 days from the effective date of the Third Franchise Agreement	3

For purposes of determining compliance with this Development Schedule, only the HOTWORX® Studio(s) you actually open and continuously operate in the Development Area for at least the first six (6) months after opening will be counted toward the number of HOTWORX® Studios required to be open and operated by you.

IN WITNESS WHEREOF, we and you have signed this Agreement as of the Effective Date set forth above.

FRANCHISOR:

HOTWORX® Franchising, LLC

By: _____

Its: _____

DEVELOPER:

By: _____ By: _____ By: _____

Its: _____ Its: _____ Its: _____

**PERSONAL GUARANTY AND AGREEMENT TO BE BOUND PERSONALLY BY THE
TERMS AND CONDITIONS OF THE AREA DEVELOPMENT AGREEMENT**

In consideration of the execution of the Area Development Agreement (the "Agreement") between HOTWORX® Franchising, LLC ("we" or "us") and _____ (the "Developer"), dated _____, and for other good and valuable consideration, the undersigned, surety and guarantor for themselves, their heirs, successors, and assigns, do jointly, individually and severally hereby agree to unconditionally guarantee the performance of the above-named Developer for all obligations under the Agreement ("Personal Guaranty").

Further, the undersigned, individually and jointly, hereby agrees to be personally bound by each and every condition and term contained in the Agreement and agrees that this Personal Guaranty will be construed as though the undersigned and each of them executed an Area Development Agreement containing the identical terms and conditions of this Agreement.

The undersigned waives (1) notice of demand for payment of any indebtedness or nonperformance of any obligations hereby guaranteed; (2) protest and notice of default to any party respecting the indebtedness or nonperformance of any obligations hereby guaranteed; (3) any right he/she may have to require that an action be brought against the Developer or any other person as a condition of liability; and (4) notice of any changes permitted by the terms of the Agreement or agreed to by the Developer.

In addition, the undersigned consents and agrees: (1) the undersigned's liability will not be contingent or conditioned upon our pursuit of any remedies against the Developer or any other person; (2) such liability will not be diminished, relieved or otherwise affected by the Developer's insolvency, bankruptcy or reorganization, the invalidity, illegality or enforceability of all or any part of the Agreement, or the amendment or extension of the Agreement with or without notice to the undersigned; and (3) this Personal Guaranty will apply to all modifications to the Agreement of any nature agreed to by Developer with or without the undersigned receiving notice thereof. It is further understood and agreed by the undersigned that the provisions, covenants and conditions of this Personal Guaranty will inure to the benefit of our successors and assigns.

DEVELOPER: _____

PERSONAL GUARANTORS:

Individually

Print Name

Address

City State Zip Code

Telephone

Individually

Print Name

Address

City State Zip Code

Telephone

EXHIBIT H

HOTWORX® FRANCHISING, LLC

FRANCHISE DISCLOSURE DOCUMENT

TERMINATION OF FRANCHISE AGREEMENT AND RELEASE UPON TRANSFER TO AN AUTHORIZED FRANCHISEE

This Termination of Franchise Agreement and Release (the "Agreement") is made effective this ____ day of _____, 20__ by and between HOTWORX® Franchising, LLC, a Wyoming limited liability company, with its principal offices at 5161 Taravella Road, Marrero, Louisiana 70072 ("Franchisor") and _____ ("Transferor(s)") and _____ ("Transferee(s)").

BACKGROUND

On or about _____, Transferor(s) entered into a franchise agreement (the "Franchise Agreement") with Franchisor for the right to develop and operate a HOTWORX® studio (the "Studio").

Pursuant to the Franchise Agreement, Transferor(s) developed and operated a HOTWORX studio located at _____ (the "Studio").

Transferor(s) has satisfied all conditions of transfer as specified in the Franchise Agreement and now desires to sell the Studio to Transferee(s), who has been approved by Franchisor as authorized.

Transferor(s) agrees to pay all royalties, fees and any and all open invoices relating to the Studio incurred while under its ownership upon execution of this Agreement. Furthermore, Transferee(s) agrees to assume all obligations of the Studio as of the effective date of this Agreement.

AGREEMENT

In consideration of the mutual promises and covenants contained in this Agreement, and for other good and valuable consideration, the receipt and sufficiency of which is acknowledged, and intending to be legally bound, the parties agree as follows:

1. Subject to the terms and conditions contained in this Agreement, the Franchise Agreement and all rights and obligations between Franchisor and Transferor(s) arising from or related to the Franchise Agreement are terminated, effective as of the date of this Agreement.
2. Notwithstanding anything in this Agreement to the contrary, the parties agree that Transferor(s) shall remain bound by all of the post-termination covenants and obligations contained in the Franchise Agreement and all provisions with the Franchise Agreement that by their nature survive termination, including, without limitation, those relating to the Confidential Operational Systems Checklist, Proprietary Marks and Copyrights, Confidential Information, Covenants, Confidentiality, Independent Contractor, Indemnification, Your Obligations Upon Termination, Choice of Law, Dispute Resolution, Construction, and Representations and Acknowledgments (Sections 5, 11, 12, 18, 19, 24, 25, 26, and 28 and Exhibits 3 and 6). ~~including, without limitation, those relating to the Confidential Operational Systems Checklist, Confidential Information, Covenants, Confidentiality, Non-Competition Agreement, and Indemnification Agreement (Sections 5, 12, 18, 19, and 24 and Exhibit 6).~~

3. Transferor(s) represents and warrants that all of Transferor(s)'s monetary obligations to Franchisor and its subsidiaries and affiliates will be satisfied immediately upon execution of this Agreement.
4. Transferee(s) agrees to assume all obligations of the Studio as of the effective date of this Agreement.
5. Transferor(s), for itself and all persons and entities claiming by, through or under it, releases, acquits and forever discharges Franchisor and its present and former officers, members, employees, shareholders, directors, agents, servants, representatives, affiliates, successors and assigns (the "Franchisor Releasees") from all obligations, claims, debts, demands, covenants, contracts, promises, agreements, liabilities, costs, attorney's fees, actions or causes of action whatsoever, whether known or unknown, which it, by itself, on behalf of, or in conjunction with any other person, persons, partnership or corporation, have, had or claim to have against the Franchisor Releasees including but not limited to any claims arising out of or in any way related to the Franchise Agreement, including but not limited to the sale of the Franchise Agreement, the development or operation of any HOTWORX® studio, Franchise Fees, and/or Franchisee's association with Franchisor and the HOTWORX® franchise system. This general release does not apply with respect to claims arising under the Washington Franchise Investment Protection Act, RCW 19.100, and the rules adopted thereunder.
6. This Agreement constitutes the entire integrated agreement of the parties with respect to the subject matter contained in this Agreement and may not be subject to any modification without the written consent of the parties.
7. This Agreement shall be construed under the laws of the State of Louisiana, which laws shall control in the event of any conflict of law.
8. This Agreement shall be for the benefit of and binding upon the parties and their respective representatives, successors and assigns.
9. Each party acknowledges that the terms of this Agreement have been completely read and are fully understood and voluntarily accepted by each party, after having a reasonable opportunity to retain and confer with counsel. This Agreement is entered into after a full investigation by the parties, and the parties are not relying upon any statements or representations not embodied in this Agreement.
10. In the event that Franchisor retains the services of legal counsel to enforce the terms of this Agreement, it shall be entitled to recover all costs and expenses, including reasonable attorney's fees, incurred in enforcing the terms of this Agreement.
11. Transferor(s) agrees that it has and had a relationship with HOTWORX® Franchising, LLC at its offices in Louisiana and that, with the exception of Franchisor's right to seek injunctive relief in any appropriate jurisdiction, any action by or against Franchisor arising out of or relating to this Agreement shall be commenced and concluded in the State of Louisiana pursuant to the mediation, arbitration, venue, and jurisdiction provisions of the Franchise Agreement.
12. This Agreement may be executed in multiple counterparts by the various parties and the failure to have the signatures of all parties on a single Agreement shall not affect the validity or enforceability of any part of this Agreement against any party who executes any counterpart of the Agreement. Executed electronic and facsimile copies of this Agreement shall be deemed to be effective as original signatures.

I HAVE READ THE ABOVE AGREEMENT AND UNDERSTAND ITS TERMS.

HOTWORX® Franchising, LLC:

BY: _____
Date: _____

TRANSFERORS:

BY: _____
Date: _____

TRANSFEREES

BY: _____
DATE: _____

Witness: _____ By: _____

Witness: _____ By: _____

TRANSFEREES:

Witness: _____ By: _____

Witness: _____ By: _____

EXHIBIT I

HOTWORX® FRANCHISING, LLC

FRANCHISE DISCLOSURE DOCUMENT

CONFIDENTIALITY AGREEMENT

I, _____, in consideration of the approval of HOTWORX® Franchising, LLC ("Franchisor"), in acknowledging that I will be provided access to certain confidential information, including, without limitation, certain manuals and/or other information relating to the operation of a HOTWORX® studio franchise ("Confidential Information") before completing my contemplated purchase of such franchise, hereby agree to maintain the confidentiality of all such Confidential Information. In the event that I am unable to consummate the contemplated purchase of the HOTWORX® studio franchise or to otherwise become a HOTWORX® studio franchisee, I shall not disclose any of this Confidential Information to any other person. I further represent and warrant that I shall not use such Confidential Information in any other capacity except as an authorized HOTWORX® studio franchisee. I hereby acknowledge that I shall not reproduce any of the Confidential Information being entrusted to me, nor shall I make any oral or written notes regarding any of the information contained therein.

I acknowledge and agree that disclosure or unauthorized use of any of the Confidential Information presented to me is likely to cause Franchisor immediate and irreparable harm, which is not compensable in money damages. I hereby consent, in the event of my unauthorized use or disclosure of such Confidential Information, to the entry of injunctive relief in favor of Franchisor, including temporary restraining orders and preliminary injunctions, without the requirement of bond.

I HAVE READ THE ABOVE CONFIDENTIALITY AGREEMENT AND UNDERSTAND ITS TERMS.

Dated: _____

By: _____

Dated: _____

By: _____

EXHIBIT J

HOTWORX® FRANCHISING, LLC

FINANCING AGREEMENT

PROMISSORY NOTE

THIS PROMISSORY NOTE (the "Note" or "Agreement") is made as of the last date signed below ("Effective Date") by and among HOTWORX Franchising, LLC a Wyoming limited liability company ("HOTWORX"), with principal offices located at 5161 Taravella Road, Marrero, Louisiana 70072, or at such other place or places as it or the holders hereof may from time to time hereafter designate in writing, and _____ ("Franchisee"). FRANCHISEE and HOTWORX shall collectively be known herein as "the Parties". In determining the rights and duties of the Parties under this Agreement, the entire document must be read as a whole.

RECITALS

WHEREAS, effective _____, HOTWORX and Franchisee entered into a single unit franchise agreement wherein HOTWORX granted Franchisee one (1) license to develop a HOTWORX® Studio ("Studio") in the _____ designated marketing area ("Franchise Agreement") in exchange for a nonrefundable franchise fee of _____ ("Franchise Fee");

WHEREAS, Franchisee subsequently opened the Studio;

WHEREAS, in connection with the development and/or operation of the Studio, Franchisee has become indebted to HOTWORX in the amount of \$ _____ ("Debt");

WHEREAS, Franchisee desires to acknowledge his/its debt to HOTWORX in the amount of \$ _____ and agrees to repay the foregoing Debt to HOTWORX in accordance with the terms herein;

AGREEMENT

In consideration of the mutual promises and covenants contained in this Agreement and intending to be legally bound, the Parties agree as follows:

1. Payment: Franchisee shall have _____ days from the Effective Date of this Agreement to _____, whereupon Franchisee shall repay HOTWORX the amount of _____ and 00/100 (\$ _____) ("Debt") with any accrued and unpaid interest with the proceeds resulting from the _____. Payment shall be applied first to accrued interest and then to the Debt.
2. Security: Franchisee acknowledges that this is a secured note. Franchisee agrees that until the Debt, together with accrued interest, is paid in full, this Note will be secured by the Studio equipment and other assets, which are further identified at Exhibit A ("Collateral"), and Franchisee hereby grants to HOTWORX a security interest in and to such property.

3. Interest: The Debt shall bear interest at the rate of seven percent (7%) per annum, accruing daily from the effective date of this Agreement ("Interest"). Notwithstanding, the total Interest charged on the Debt shall not exceed the maximum amount allowed by law and Franchisee shall not be obligated to pay any interest in excess of such amount.
4. Penalty for Late Payment: If Franchisee fails to make payment due under this Note within five (5) days after the due date, Franchisee agrees to pay HOTWORX a late payment fee of a two percent (2%) penalty of the amount then due.
5. Studio Operations: Franchisee agrees to maintain the Studio as fully operational and compliant with HOTWORX's policies and procedures during the term of this Note.
6. Prepayment: Franchisee has the right to prepay all or any part of the Debt at any time without any penalty of any kind.
7. Costs and Fees: In the event that HOTWORX retains the services of legal counsel to enforce the terms of this Agreement, whether or not involving litigation, collecting upon any judgment and/or bankruptcy proceedings for compromise or other action, or otherwise to protect the interest of the holder or holders, the makers, endorsers, guarantors and sureties agree, jointly and severally, to pay all attorneys' fees incurred for that purpose, or any portion hereof, including Interest.
8. Events of Default: Upon an Event of Default, as defined herein, the entire Debt and accrued Interest, and all other obligations of the Franchisee under this Note, shall be immediately due and payable without any action on the part of HOTWORX, and HOTWORX shall be entitled to seek and institute any and all remedies available to it. No remedy conferred under this Note upon HOTWORX is intended to be exclusive of any other remedy available to HOTWORX, pursuant to the terms of this Note or otherwise. An Event of Default shall be deemed to have occurred upon the occurrence of any of the following:
- (i) Franchisee's failure to pay any amount due on the date required under this agreement and failing to cure such default within five (5) days of receipt of written notice of such default.
 - (ii) Franchisee seeks an order of relief under the federal bankruptcy laws.
 - (iii) A federal tax lien is filed against the assets of Franchisee; and/or
 - (iv) Franchisee's failure to satisfy any other obligations or requirement of Franchisee under this Note and fails to cure such default within five (5) days of receipt of written notice of such default.
9. Waiver: The makers, endorsers, guarantors and sureties of this Note hereby severally waive presentation for payment, demand, notice of nonpayment and protest, all pleas of division and discussion, and consent to any and all extensions of payment.

10. Confession of Judgment: For the purposes of enforcing a privilege in property under the Louisiana executory process procedures, Franchisee confesses judgement and acknowledges to be indebted to and in favor of HOTWORX up to the full amount of the Debt, including principal, interest, default interest, costs, expenses, collection of attorney's fees and any additional sums that HOTWORX may advance as provided under this Agreement. In the event of Default under this Agreement, it shall be lawful for HOTWORX, without making demand, notice, or putting in default, to cause all and singular collateral herein to be seized and sold by the executory process issued by a competent court.

To the extent applicable under Louisiana law, Franchisee additionally waives: (a) the benefit of appraisal as provided in Louisiana Code of Civil Procedure Articles 2332, 2336, 2723, 2724, and all other laws with regard to appraisal upon judicial sale; (b) the notice of seizure as provided under Louisiana Code of Civil Procedure Articles 2293 and 2721; (c) the three (3) days' delay provided under Louisiana Code of Civil Procedure Articles 2331 and 2722; and (d) all other benefits provided under Louisiana Code of Civil Procedure Articles 2331, 2722 and 2723 and all other articles not specifically mentioned above. Franchisee agrees that HOTWORX shall have all of the additional enforcement rights and remedies of a secured party under the Louisiana Commercial Laws (La.R.S. Title 10) and under the Uniform Commercial Code of any applicable state with respect to the UCC Collateral wherever located. Franchisee further agrees that any declarations of fact made under an authentic act before a Notary Public in the presence of two witnesses by a person declaring such facts to lie within their knowledge, shall constitute authentic evidence for purposes of executory process and also for purposes of La.R.S. 9:3509.1, 9:3504(D)(6), and 10:9-508. Except as otherwise expressly provided in this Agreement, Franchisee is herein and hereby bound and obligated not to sell, alienate, mortgage or encumber the Collateral, or any part thereof, to the prejudice of this agreement, and not to permit or suffer the same to be so sold, alienated, deteriorated or encumbered.

11. Guaranty: Franchisee acknowledges that the Personal Guaranty located at Exhibit 3 to the Franchise Agreement as executed by Franchisee extends to Franchisee's obligations under this Agreement.
12. Assignment: Franchisee may not assign its rights or delegate its duties under this Note without HOTWORX's prior written consent.
13. Governing Law and Venue: This Agreement shall be governed by the laws of Louisiana, without regard to its conflict of laws, La. Civ. Code arts. 3515 *et seq.*, and any amendments and/or revisions thereto. Franchisee agrees that he/it has had a relationship with HOTWORX® Franchising, LLC at its offices in Louisiana and that, with the exception of HOTWORX's right to seek injunctive relief in any appropriate jurisdiction, any action arising out of or relating to this Agreement shall be commenced and concluded in the State of Louisiana.

14. Severability: If any provision of this Agreement is, for any reason, invalid or

unenforceable, the remaining provisions of this Agreement will nevertheless be valid and enforceable and will remain in full force and effect. Any provision of this Note that is held invalid or unenforceable by a court of competent jurisdiction will be deemed modified to the extent necessary to make it valid and enforceable and as so modified will remain in full force and effect.

15. Further Assurances: Both parties hereto will execute all documents and take such other actions as the other Party may reasonably request in order to consummate the transactions provided for herein and to accomplish the purposes of this Note.
16. It is further understood and agreed that the terms of this Agreement are contractual and are not mere recitals, and the Parties state and warrant that they have discussed this Agreement with their attorneys, the Parties are not relying upon any statements or representations not embodied in this Agreement, that they have read all of the terms of this Agreement, they understand them, and they intend to be legally bound thereby. This Agreement is a complete and final agreement between the Parties as to the matters set forth herein.
17. Counterparts: This Agreement may be executed in multiple counterparts by the various Parties and the failure to have the signatures of all Parties on a single Agreement shall not affect the validity or enforceability of any part of this Agreement against any party who executes any counterpart of the Agreement. Executed facsimile and electronic copies of this Agreement shall be deemed to be effective as original signatures.
18. Franchisee shall make all payments called for under this Agreement by sending check or other negotiable instrument made payable to HOTWORX at the address indicated above.
19. This Agreement is conditioned on Franchisee warranting it will not express, communicate or transmit, in any form, remarks that could be construed by HOTWORX, in its sole discretion, as disparaging or damaging to the reputation and good name of HOTWORX or its affiliate, officers, directors, members, shareholders, employees, agents and/or business, products, equipment, brand or operations.
20. Franchisee agrees to keep the terms and conditions of this Agreement confidential. It shall not be a violation of this provision for the Parties to disclose the information concerning this Agreement to their respective accountant/tax adviser, for whom each party assumes full responsibility, provided that all such disclosures are made subject to governing privilege(s), for Franchisor to comply with any regulatory obligations or where required by law. The Parties and their respective counsel understand and agree that this confidentiality and non-disclosure agreement was a material inducement for both Parties to enter into this Agreement, and that it has value to both Parties.
21. All other terms and conditions of the Franchise Agreement between the Parties, exhibits or amendments thereto, remain in full force and effect.
22. Electronic signatures shall be deemed as original signatures.

"NE VARIETUR"

Signed, sealed and delivered in the presence
of: _____
NOTARY PUBLIC

FRANCHISEE:

By: _____
DATE: _____

FRANCHISEE:

DATE: _____

HOTWORX Franchising, LLC

By: _____
Stephen P. Smith
CEO
DATE: _____

EXHIBIT A – COLLATERAL

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ATTORNEY WORK PRODUCT

EXHIBIT K

**HOTWORX® FRANCHISING, LLC
FRANCHISE DISCLOSURE DOCUMENT**

STATE SPECIFIC ADDENDA

Important Notice: HOTWORX® Franchising, LLC's Franchise Disclosure Document ("FDD") contains information required by the Federal Trade Commission and the states included in the following addenda. This information is being provided to you at the same as the FDD and must be reviewed in conjunction with the FDD.

ATTORNEY WORK PRODUCT

**ADDENDUM TO HOTWORX® FRANCHISING, L.L.C.
FRANCHISE DISCLOSURE DOCUMENT
REQUIRED BY THE STATE OF CALIFORNIA**

THE CALIFORNIA FRANCHISE INVESTMENT LAW REQUIRES THAT A COPY OF ALL PROPOSED AGREEMENTS RELATING TO THE SALE OF THE FRANCHISE BE DELIVERED TOGETHER WITH THE DISCLOSURE DOCUMENT.

THESE FRANCHISES HAVE BEEN REGISTERED UNDER THE FRANCHISE INVESTMENT LAW OF THE STATE OF CALIFORNIA. SUCH REGISTRATION DOES NOT CONSTITUTE APPROVAL, RECOMMENDATION OR ENDORSEMENT BY THE COMMISSIONER OF FINANCIAL PROTECTION AND INNOVATION NOR A FINDING BY THE COMMISSIONER THAT THE INFORMATION PROVIDED HEREIN IS TRUE, COMPLETE AND NOT MISLEADING.

This addendum includes numerous disclosures required by the State of California. To the extent these disclosures are preempted by federal law or any other law, these disclosures may not be enforceable. Therefore, prospective franchisees are encouraged to consult private legal counsel to determine the applicability of California and federal laws to any provisions of a franchise agreement, including but not limited to those restricting venue to a forum outside the State of California and those limiting the use of arbitration.

In recognition of the requirements of the California Franchise Investment Law, Cal. Corporations Code Sections 31000 *et seq.* the Franchise Disclosure Document for HOTWORX® Franchising, L.L.C. for use in the State of California shall be amended as follows:

The “Special Risks to Consider About *This Franchise*” page is supplemented to include the following:

1. **Use of Franchise Brokers.** The franchisor uses the services of franchise brokers to assist in selling franchises. A franchise broker represents the franchisor and is paid a fee for referring prospects to the franchisor and/or selling the franchise. Do not rely only on the information provided by a franchise broker about a franchise. Do your own investigation by contacting the franchisor’s current and former franchisees and ask them about their experience with the franchisor.
2. There may be other risks concerning this franchise.

Items 2 and 3 of the FDD are supplemented to include the following:

Neither the franchisor, any person or franchise broker in Item 2 of the FDD is subject to any currently effective order of any national securities association or national securities exchange, as defined in the Securities Exchange Act of 1934, 15 U.S.C.A. 78a, *et seq.*, suspending or expelling such persons from membership in such association or exchange.

Item 17 of the FDD shall be supplemented to include the following:

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California Business and Professions Code sections 20000 through 20043 establish the rights of the franchisee concerning termination, transfer or non-renewal of a franchise. If the franchise agreement contains a provision that is inconsistent with the law, the law provided for under California Business & Professions Code Sections 20000 through 20043 will control.

The franchise agreement provides for termination upon bankruptcy. This provision may not be enforceable under federal bankruptcy law (11 U.S.C.A. § 101 et seq.).

The franchise agreement contains a covenant not to compete which extends beyond the termination of the franchise. A contract that restrains a former franchisee from engaging in a lawful trade or business is to that extent void under California Business and Professions Code 16600.

To the extent the franchise agreement contains a liquidated damages clause. Under California Civil Code Section 1671, certain liquidated damages may be unenforceable.

The franchise agreement may require binding arbitration if other methods of resolution are unsuccessful.

Prospective franchisees are encouraged to consult private legal counsel to determine the applicability of California and federal laws (such as Business and Professions Code section 20040.5, Code of Civil Procedure section 1281, and the Federal Arbitration Act) to any provision of any franchise agreement restricting venue to a forum outside the State of California.

The franchise agreement requires application of the laws of the State of Louisiana and that the venue for any dispute shall be in the State of Louisiana. This provision may not be enforceable under California law.

Section 31125 of the California Corporation Code requires the franchisor to give the franchisee a disclosure document, in a form and containing such information as the Commissioner may by rule or order require, prior to a solicitation of a proposed material modification of an existing franchise.

The franchise agreement requires you sign a release if you transfer your franchise. This franchise agreement provision may not be enforceable under California law. California Corporations Code 31512 voids a waiver of your rights under the Franchise Investment Law (California Corporations Code 31000 through 31516). Business and Professions Code 20010 voids a waiver of your rights under the Franchise Relations Act (Business Professions Code 20000 through 20043).

The franchise agreement contains a waiver of punitive damages and jury trial, these provisions may not be enforceable.

Item 19:

To the extent that the Franchised Outlets Financial Performance Representations of the franchise disclosure document contain financial representations that do not reflect the cost of sales, operating expenses or other costs of expenses that must be deducted from the gross revenue or gross sales figures to obtain your net income or profit compared to the franchised outlets, you should conduct an independent investigation of the costs and expenses you will include in operating your HOTWORX® Franchising, L.L.C. outlet. Franchisees or former franchisees, listed in the disclosure document, may be one source of this information.

No disclaimer, questionnaire, clause, or statement signed by a franchisee in connection with the commencement of the franchise relationship shall be construed or interpreted as waiving any claim of fraud in the inducement, whether common law or statutory, or as disclaiming reliance on or the right to rely upon any statement made or information provided by any franchisor, broker, or other person acting on behalf of the franchisor that was a material inducement to a franchisee's investment. This provision supersedes any other or inconsistent term of any document executed in connection with the franchise.

OUR WEBSITE HAS NOT BEEN REVIEWED OR APPROVED BY THE CALIFORNIA DEPARTMENT OF FINANCIAL PROTECTION AND INNOVATION. ANY COMPLAINTS CONCERNING THE CONTENT OF THIS WEBSITE MAY BE DIRECTED TO THE CALIFORNIA DEPARTMENT OF FINANCIAL PROTECTION AND INNOVATION (DFPI) at www.dfpi.ca.gov.

**ADDENDUM TO HOTWORX® FRANCHISING, L.L.C.
FRANCHISE AGREEMENT AND AREA DEVELOPMENT AGREEMENT
REQUIRED BY THE STATE OF CALIFORNIA**

For franchises and franchisees subject to the California Franchise Disclosure Act, the following information supersedes or supplements, as the case may be, the corresponding disclosures in the main body of the text of the HOTWORX® Franchising, L.L.C. Franchise Agreement attached thereto.

This Amendment shall pertain to franchises sold in the State of California and shall be for the purpose of complying with California statutes and regulations. Notwithstanding anything which may be contained in the body of the Franchise Agreement ("Agreement") and/or the Area Development Agreement ("ADA") to the contrary, the Agreement shall be amended as follows:

For franchisees operating outlets located in California, the California Franchise Investment Law and the California Franchise Relations Act will apply regardless of the choice of law or dispute resolution venue stated elsewhere. Any language in the Franchise Agreement or any amendment thereto or any agreement to the contrary is superseded by this condition.

Franchisee's Initials/Date

Franchisor's Initials/Date

**ADDENDUM TO HOTWORX® FRANCHISING, L.L.C.
FRANCHISE DISCLOSURE DOCUMENT
REQUIRED BY THE STATE OF HAWAII**

THESE FRANCHISES HAVE BEEN FILED UNDER THE FRANCHISE INVESTMENT LAW OF THE STATE OF HAWAII. FILING DOES NOT CONSTITUTE APPROVAL, RECOMMENDATION OR ENDORSEMENT BY THE DIRECTOR OF REGULATORY AGENCIES OR A FINDING BY THE DIRECTOR OF REGULATORY AGENCIES THAT THE INFORMATION PROVIDED HEREIN IS TRUE, COMPLETE AND NOT MISLEADING.

THE FRANCHISE INVESTMENT LAW MAKES IT UNLAWFUL TO OFFER OR SELL ANY FRANCHISE IN THIS STATE WITHOUT FIRST PROVIDING TO THE PROSPECTIVE FRANCHISEE, OR SUBFRANCHISOR, AT LEAST SEVEN DAYS PRIOR TO THE EXECUTION BY THE PROSPECTIVE FRANCHISEE OF ANY BINDING FRANCHISE OR OTHER AGREEMENT, OR AT LEAST SEVEN DAYS PRIOR TO THE PAYMENT OF ANY CONSIDERATION BY THE FRANCHISEE, OR SUBFRANCHISOR, WHICHEVER OCCURS FIRST, A COPY OF THE OFFERING CIRCULAR, TOGETHER WITH A COPY OF ALL PROPOSED AGREEMENTS RELATING TO THE SALE OF THE FRANCHISE.

THIS DISCLOSURE DOCUMENT CONTAINS A SUMMARY ONLY OF CERTAIN MATERIAL PROVISIONS OF THE FRANCHISE AGREEMENT. THE CONTRACT OR AGREEMENT SHOULD BE REFERRED TO FOR A STATEMENT OF ALL RIGHTS, CONDITIONS, RESTRICTIONS AND OBLIGATIONS OF BOTH THE FRANCHISOR AND THE FRANCHISEE.

For franchises and franchisees subject to the Hawaii Franchise Disclosure Law, the following information supersedes or supplements, as the case may be, the corresponding disclosures in the main body of the text of the HOTWORX® Franchising, L.L.C. Franchise Disclosure Document.

Items 5 and 7:

Items 5 and 7 of the disclosure document are amended to include the following disclosure:

The State of Hawaii may require us to defer payment of the initial franchise fee and other initial payments owed by franchisees to the franchisor until the franchisor has completed its pre-opening obligations under the franchise agreement and the HOTWORX® studio has opened.

Item 8:

Item 8 of the disclosure document is amended to include the following disclosure:

The Hawaii Franchise Investment Law, HI Rev. Stat. § 482E-6(2)(B), governing the relationship between a franchisor or subfranchisor and its franchisee, makes an unfair or deceptive act or practice or an unfair method of competition for a franchisor or subfranchisor to require a franchisee to purchase or lease goods or services of the franchisor or from designated sources of supply unless such restrictive purchasing agreements are reasonably necessary for a lawful purpose justified on business grounds. Suppliers suggested or approved by a franchisor as meeting its standards and requirements shall not be deemed designated sources of supply. To the extent any provisions of the Franchise Agreement or business practices of HOTWORX® Franchising, L.L.C. conflict with Hawaii law, Hawaii's laws will control.

The Hawaii Franchise Investment Law, HI Rev. Stat. § 482E-6(2)(D), governing the relationship between a franchisor or subfranchisor and its franchisee, makes an unfair or deceptive act or practice or an unfair method of competition for a franchisor to obtain money, goods, services, anything of value, or any other benefit from any other person with whom the franchisee does business on account of such business unless the franchisor advises the franchisee in advance of the franchisor's intention to receive such benefit. To the extent any provisions of the Franchise Agreement or business practices of HOTWORX® Franchising, L.L.C. conflict with Hawaii law, Hawaii's laws will control.

Item 12:

Item 12 of the disclosure document is amended to include the following disclosure:

The Hawaii Franchise Investment Law, HI Rev. Stat. § 482E-6(2)(E), governing the relationship between a franchisor or subfranchisor and its franchisee, makes an unfair or deceptive act or practice or an unfair method of competition for a franchisor to establish a similarly business or to grant a franchise for the establishment of a similar business at a location within a geographic area specifically designated as the exclusive territory in a franchise previously granted to another franchisee in a currently effective agreement, except under the circumstances or conditions prescribed in such agreement. To the extent any provisions of the Franchise Agreement or business practices of HOTWORX® Franchising, L.L.C. conflict with Hawaii law, Hawaii's laws will control.

Item 17:

Item 17 of the disclosure document is amended to include the following disclosure:

The Hawaii Franchise Investment Law, HI Rev. Stat. § 482E-6(2)(E), governing the relationship between a franchisor or subfranchisor and its franchisee, makes an unfair or deceptive act or practice or an unfair method of competition for a franchisor to refuse to permit a transfer of ownership of a franchise, or of a proprietorship, partnership, corporation or other business entity that is a franchisee or subfranchisor, except for good cause. For purposes of this paragraph good cause shall include, but not be limited to:

- (i) The failure of a proposed transferee to meet any of the franchisor's or subfranchisor's reasonable qualifications or standards then in effect for a

franchisee or subfranchisor;

- (ii) The fact that the proposed transferee or any affiliated person of the proposed transferee is a competitor of the franchisor or subfranchisor;
- (iii) The inability or unwillingness of the proposed transferee to agree in writing to comply with and be bound by all lawful obligations imposed by the franchise, including without limitation all instruction and training obligations, and to sign the current form of franchise agreement used by the franchisor or subfranchisor; and
- (iv) The failure of the franchisee or proposed transferee to pay any sums owing to the franchisor and to cure any default in the franchise agreement or other agreements with the franchisor existing at the time of the proposed transfer.

A franchisor or subfranchisor shall have thirty days (30 days) after being notified in writing of a proposed transfer to approve or disapprove in writing a proposed transfer of ownership or control of a franchise, or of a proprietorship, partnership, corporation or other business entity that is a franchisee or subfranchisor, stating its reason for disapproval. If a franchisor or subfranchisor fails to approve or disapprove a proposed transfer in writing within such period, the franchisor or subfranchisor shall be deemed to have approved such transfer.

To the extent any provisions of the Franchise Agreement or business practices of HOTWORX® Franchising, L.L.C. conflict with Hawaii law, Hawaii's laws will control.

The Hawaii Franchise Investment Law, HI Rev. Stat. § 482E-6(2)(F), governing the relationship between a franchisor or subfranchisor and its franchisee, makes an unfair or deceptive act or practice or an unfair method of competition for a franchisor to require a franchisee at the time of entering into a franchise to assent to a release, assignment, novation, or waiver which would relieve any person from liability imposed by the Hawaii Franchise Investment Law. Any condition, stipulation or provision binding any person acquiring any franchise to waive compliance with any provision of the Hawaii Franchise Investment Law or a rule promulgated hereunder shall be void. This paragraph shall not bar or affect the settlement of disputes, claims or civil suits arising or brought under this chapter.

No statement, questionnaire or acknowledgement signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of: (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any Franchisor, franchise seller, or other person acting on behalf of the Franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

Franchisee's Initials/Date

Franchisor's Initials/Date

**ADDENDUM TO HOTWORX® FRANCHISING, L.L.C.
FRANCHISE DISCLOSURE DOCUMENT, FRANCHISE AGREEMENT AND AREA
DEVELOPMENT AGREEMENT
REQUIRED BY THE STATE OF ILLINOIS**

Illinois law governs the Franchise Agreement(s).

In conformance with Section 4 of the Illinois Franchise Disclosure Act, any provision in the franchise agreement and/or area development agreement that designates jurisdiction and venue in a forum outside of the State of Illinois is void. However, a franchise agreement may provide for arbitration to take place outside of Illinois.

Your rights upon Termination and Non-Renewal of an agreement are set forth in sections 19 and 20 of the Illinois Franchise Disclosure Act.

In conformance with section 41 of the Illinois Franchise Disclosure Act, any condition, stipulation or provision purporting to bind any person acquiring any franchise to waive compliance with the Illinois Franchise Disclosure Act **or any other laws of Illinois** is void.

No statement, questionnaire or acknowledgement signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any Franchisor, franchise seller, or other person acting on behalf of the Franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

The Illinois Attorney General's Office requires that HOTWORX® Franchising, LLC post a surety bond due to HOTWORX® Franchising, LLC's financial condition. The surety bond is posted in accordance with Section 200.505 of the Rules under the Illinois Franchise Disclosure Act.

Franchisee's Initials/Date

Franchisor's Initials/Date

**AMENDMENT TO HOTWORX® FRANCHISING, L.L.C.
FRANCHISE AGREEMENT
REQUIRED BY THE STATE OF INDIANA**

This Amendment shall pertain to franchises sold in the State of Indiana and shall be for the purposes of complying with Indiana statutes and regulations. Notwithstanding anything which may be contained in the body of the Franchise Agreement to the contrary, the Agreement shall be amended as follows:

1. Section 1 of the Franchise Agreement entitled “Franchise Grant” is supplemented by the following provision:

Ind. Code §§ 23-2-2.7-1(2) and 23-2-2.7-2(4) prohibit both any provision in a franchise agreement allowing the franchisor to and the practice of a franchisor in establishing franchisor-owned outlet engaged in a substantially identical business to that of the franchisee within the exclusive territory granted the franchisee by the franchise agreement; or, if no exclusive territory is designated, permitting the franchisor to compete unfairly with the franchisee within a reasonable area. To the extent any provisions of the Franchise Agreement or any business practices of HOTWORX® Franchising, L.L.C. conflict with Indiana law, Indiana’s laws will control.

2. Section 21.3 of the Franchise Agreement entitled “Conditions for Transfer” is supplemented by the following provision:

To the extent you are required to execute a release in favor of HOTWORX® Franchising, LLC, such release shall exclude liabilities arising under the Indiana Deceptive Franchise Practices Law, Ind. Code §23-2-2.7-1 (5).

3. Ind. Code § 23-2-2.7-1(10) prohibits any provision in the Franchise Agreement with limit litigation brought for breach of the Agreement in any manner whatsoever. To the extent that any provision of the Franchise Agreement conflicts with Indiana Code § 23-2-2.7-1 (10), Indiana law will control.

4. Section 19.2 of the Agreement entitled “Indemnification” is supplemented, to the extent required by the laws of the State of Indiana, by the following provision:

provided, however, such indemnification obligations shall exclude liability caused by your proper reliance on or use of procedures or materials provided by HOTWORX® Franchising, L.L.C. or HOTWORX® Franchising L.L.C.’s negligence.

5. Section 18.2 of the Agreement entitled “After the Term of this Agreement” is supplemented by the following provision:

Notwithstanding the above, the covenant not to compete is limited to your Protected Territory under this agreement.

6. Section 21.4 of the Agreement entitled “Death or Disability” is supplemented by the following provision:

Ind. Code § 23-2-2.7-2(3) makes it unlawful for a franchisor to deny the surviving spouse, heirs, or estate of a deceased franchisee the opportunity to participate in the ownership of the franchise under a valid franchise agreement for a reasonable time after the death of the franchisee, provided that the surviving spouse, heirs or estate maintain all standards and obligations of the franchise.

Further, the term “6 months” shall replace any shorter term in Section 21.4.

7. Section 25.1 of the Agreement entitled “Governing Law” is supplemented by the following provision;

However, the foregoing choice of law should not be considered a waiver of any right conferred upon you by the provisions of the Indiana Franchise Disclosure Law or the Indiana Deceptive Franchise Practice Law with respect to the offer and sale of a franchise and the franchise relationship. Notwithstanding anything in this Agreement to the contrary, this Agreement shall be governed by the Indiana Franchise Disclosure Law and the Indiana Franchise Deceptive Franchise Practices Law, Ind. Code §§ 23-2-2.5 and 23-2-2.7.

8. Sections 25.1 of the Agreement entitled “Governing Law” and 25.4 entitled “Arbitration” are both supplemented by the following provision:

Indiana franchisees are allowed access to Indiana courts. Any provision in this Agreement which designates jurisdiction or venue or requires the franchisee to agree to jurisdiction or venue in a forum outside of Indiana with respect to any matter governed by the Indiana Franchise Disclosure Law, Ind. Code § 23-2-2.5, and the Indiana Deceptive Franchise Practices Law, Ind. Code § 23-2-2.7, are void.

Franchisee’s Initials/Date

Franchisor’s Initials/Date

**ADDENDUM TO HOTWORX® FRANCHISING, L.L.C.
FRANCHISE DISCLOSURE DOCUMENT
REQUIRED BY THE STATE OF INDIANA**

For franchises and franchisees subject to the Indiana Franchise Disclosure Law and the Indiana Deceptive Franchise Practice Law, the following information supersedes or supplements, as the case may be, the corresponding disclosures in the main body of the text of the HOTWORX® Franchising, L.L.C. Disclosure Document.

Item 8:

Item 8 of the Franchise Disclosure Document is amended to include the following disclosure:

The Indiana Deceptive Franchise Practices Law, Ind. Code § 23-2-2.7-1(4) makes it unlawful for any franchise agreement entered into between any franchisor and a franchisee who is either a resident of Indiana or a nonresident who will be operating a franchise in Indiana to contain a provision which allows the franchisor to obtain money, goods, services, or any other benefit from any other person with whom the franchisee does business, on account of, or in relating to, the transaction between the franchisee and the other person, other than for compensation for services rendered by the franchisor, unless the benefit is promptly accounted for, and transmitted to the franchisee.

The Indiana Deceptive Franchise Practices Law, Ind. Code § 23-2-2.7-2(6) makes it unlawful for a franchisor to obtain money, goods, services, or any other benefit from any other person with whom the franchisee does business, on account of, or in relation to, the transactions between the franchisee and the other person, other than compensation for services rendered by the franchisor, unless the benefit is promptly accounted for, and transmitted to the franchisee. To the extent any provisions of the Franchise Agreement or business practices of HOTWORX® Franchising, L.L.C. conflict with Indiana law, Indiana's laws will control.

Item 9:

Item 9 of the Franchise Disclosure Document is amended to include the following disclosure:

The Indiana Deceptive Franchise Practices Law, Ind. Code § 23-2-2.7-1(3) makes it unlawful for any franchise agreement entered into between any franchisor and a franchisee who is either a resident of Indiana or a nonresident who will be operating a franchise in Indiana to contain a provision which allows substantial modification of the franchise agreement by the franchisor without the consent in writing of the franchisee. To the extent any provisions of the Franchise Agreement conflict with Indiana law, Indiana's laws will control.

Item 12:

Item 12 of the Franchise Disclosure Document is amended to include the following disclosure:

The Indiana Deceptive Franchise Practices Law, Ind. Code § 23-2-2.7-1(2) makes it unlawful for any franchise agreement entered into between any franchisor and a franchisee who is either a resident of Indiana or a nonresident who will be operating a franchise in Indiana to contain a provision which allows the franchisor to establish a franchisor-owned outlet engaged in a substantially identical business to that of the franchisee within the exclusive territory granted the franchisee by the franchise agreement; or, if no exclusive territory is designated, permitting the franchisor to compete unfairly with the franchisee within a reasonable area.

The Indiana Deceptive Franchise Practices Law, Ind. Code § 23-2-2.7-2(4) makes it unlawful, with limited exception, for any franchisor who has entered into any franchise agreement with a franchisee who is either a resident of Indiana or a nonresident operating a franchise in Indiana to establish a franchisor-owned outlet engaged in a substantially identical business to that of the franchisee within the exclusive territory granted the franchisee by the franchise agreement. To the extent any provisions of the Franchise Agreement or any business practices of HOTWORX® Franchising, L.L.C. conflict with Indiana law, Indiana's laws will control.

Item 17:

Item 17 of the Franchise Disclosure Document is amended to include the following disclosure:

The Indiana Deceptive Franchise Practices Law, Ind. Code § 23-2-2.7-1(9) makes it unlawful for any franchise agreement entered into between any franchisor and a franchisee who is either a resident of Indiana or a nonresident who will be operating a franchise in Indiana to contain a provision which requires a franchisee covenant not to compete with the franchisor in an area greater than the exclusive area granted by the franchise agreement. To the extent any provisions of the Franchise Agreement conflict with Indiana law, Indiana's laws will control.

The post term covenant not to compete is limited to your non-exclusive area under the Franchise Agreement pursuant to Ind Code §23-2-2.7-1(9).

The Indiana Deceptive Franchise Practices Law, Ind. Code § 23-2-2.7-1(10) makes it unlawful for any franchise agreement entered into between any franchisor and a franchisee who is either a resident of Indiana or a nonresident who will be operating a franchise in Indiana to contain a provision which limits litigation brought for breach of the agreement in any manner whatsoever. To the extent any provisions of the Franchise Agreement conflict with Indiana law, Indiana's laws will control.

The choice of law provisions contained in the Franchise Agreement should not be considered a waiver of any right conferred upon you by the provisions of the Indiana

Franchise Disclosure Law or the Indiana Deceptive Franchise Practices Law with response to the offer and sale of a franchise and the franchise relationship. Notwithstanding anything in the Agreement to the contrary, the Franchise Agreement shall be governed by the Indiana Franchise Disclosure Law, Ind. Code § 23-2-2.5, and the Indiana Deceptive Franchise Practices Law, Ind. Code § 23-2-2.7.

Indiana franchisees are allowed access to Indiana courts. Any provision in the Franchise Agreement which designates jurisdiction or venue or requires the franchisee to agree to jurisdiction or venue in a forum outside of Indiana with respect to any matter governed by the Indiana Franchise Disclosure Law, Ind. Code § 23-2-2.5, and the Indiana Deceptive Franchise Practices Law, Ind. Code § 23-2-2.7, are void.

The Indiana Franchise Disclosure Law, Ind. Code § 23-2-2.5, and the Indiana Deceptive Franchise Practices Law, Ind. Code § 23-2-2.7, make it unlawful for a Franchise Agreement to contain provisions which require franchisee's prospective consent to automatic injunctive relief for the franchisor and those providing that the franchisor may obtain injunctive relief without the necessity of post a bond. To the extent any provisions of the Franchise Agreement conflict with Indiana law, Indiana's laws will control.

The Indiana Deceptive Franchise Practices Law, Ind. Code § 23-2-2.7-2(3) makes it unlawful for a franchisor to deny the surviving spouse, heirs, or estate of a deceased franchisee the opportunity to participate in the ownership of the franchise under a valid franchise agreement for a reasonable time after the death of the franchisee, provided that the surviving spouse, heirs, or estate maintains all standards and obligations of the franchise. To the extent any provisions of the Franchise Agreement conflict with Indiana law, Indiana's laws will control.

Franchisee's Initials/Date

Franchisor's Initials/Date

**AMENDMENT TO HOTWORX® FRANCHISING, L.L.C.
FRANCHISE AGREEMENT
REQUIRED BY THE STATE OF MARYLAND**

This Amendment shall pertain to franchises sold in the State of Maryland and shall be for the purposes of complying with Maryland statutes and regulations. Notwithstanding anything which may be contained in the body of the Franchise Agreement to the contrary, the Agreement shall be amended as follows:

1. Pursuant to Code of Maryland Regulations section 02.02.08.16L, any general release required of the franchisee as a condition of renewal, sale, assignment and/or transfer shall not apply to any release from liability under the Maryland Franchise Registration and Disclosure Law. Section 4.2.8 of the Franchise Agreement is amended accordingly.
2. Section 25.1 of the Agreement entitled "Governing Law" is supplemented by the following provision:

However, the foregoing choice of law should not be considered a waiver of any right conferred upon you by the provisions of Maryland Franchise Law. Pursuant to Md. Code Regs. 02.02.08.16, the franchisor may not require the franchisee to waive the franchisee's right to file a lawsuit alleging a cause of action under the Maryland Franchise Law in any court of competent jurisdiction in the State of Maryland.
3. The franchise agreement is so amended such that any provision that, as a condition of sale of a franchise, requires a prospective franchisee to agree to a release, assignment, novation, waiver, or estoppel that would relieve a person from liability is void under Md. Code Ann., Bus. Reg. § 14.
4. Section 14-227 of the Maryland Franchise Registration and Disclosure Law provides that any action brought under the Maryland Franchise Registration and Disclosure Law must be brought within three years after the grant of the franchise.
5. Section 14-216(c)(25) of the Maryland Franchise Registration and Disclosure Law requires the franchisor to file an irrevocable consent to be sued in Maryland. Accordingly, section 25.1 of the Franchise Agreement is amended to provide that you may file a lawsuit alleging a cause of action arising under the Maryland Franchise Registration and Disclosure Law in any court of competent jurisdiction within the State of Maryland.
6. Section 23.2.1 of the Franchise Agreement provides that HOTWORX® Franchising, LLC may terminate you if you file a petition in bankruptcy or bankruptcy proceedings are commenced naming you the debtor. These provisions may not be enforceable under federal bankruptcy law.
7. No statement, questionnaire, or acknowledgment signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the

effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchisee.

Franchisee(s) Signature/Date

Franchisor Signature/Date

ATTORNEY WORK PRODUCT

**ADDENDUM TO HOTWORX® FRANCHISING, L.L.C.
FRANCHISE DISCLOSURE DOCUMENT
REQUIRED BY THE STATE OF MARYLAND**

This Addendum shall pertain to franchises sold in the State of Maryland and shall be for the purposes of complying with Maryland statutes and regulations. Notwithstanding anything which may be contained in the body of the Franchise Disclosure Document to the contrary, the Franchise Disclosure Document shall be amended as follows:

Registration with the Securities Commissioner in the Office of the Maryland Attorney General is not approval, recommendation, or endorsement by the Commissioner. Md. Code Ann., Bus. Reg. § 14-216(b)

Item 5:

The following is added to Item 5 of the Franchise Disclosure Document:

Escrow Condition. Based upon Franchisor's financial condition, the Maryland Securities Commissioner has required a financial assurance. Therefore, all initial fees and payments owed by Franchisee shall be placed in escrow until Franchisor completes its pre-opening obligations under the Franchise Agreement. In addition, all development fees and initial payments by Area Developer shall be placed in escrow until the First Studio opens.

Item 17:

The following is added to Item 17 of the Franchise Disclosure Document in accordance with the Md. Code Regs. 02.02.08.04(B)(3):

To the extent the Franchise Agreement provides for the termination of the franchise upon bankruptcy of the franchisee, this provision may not be enforceable under federal bankruptcy law.

Items 17 and 19:

The following is added to Items 17 and 19 of the Franchise Disclosure Document in accordance with the Md. Code Regs. 02.02.08.04(B)(3):

The franchisor may not require the franchisee to assent to a period of limitations for causes of action under the Maryland Franchise Law, Business Regulations Article, § 14-226, Annotated Code of Maryland, other than the period of limitations set forth in that statute.

Items 17(v) and 19:

Any lawsuit permitted under the Maryland franchise law shall be brought in the federal or state courts located in the State of Maryland.

The Franchise Disclosure Document is further amended such that,

Any provision that, as a condition of sale of a franchise, requires a prospective franchisee to agree to a release, assignment, novation, waiver, or estoppel that would relieve a person from liability is void under Md. Code Ann., Bus. Reg. § 14.

The Securities Commissioner in the Office of the Maryland Attorney General is authorized to examine the franchisor's/applicant's financial records that related to the sale of franchises pursuant to Md. Code Ann., Bus. Reg. § 14-216(c)(24).

The franchisor provides its irrevocable consent to be sued in the State of Maryland pursuant to Md. Code Ann., Bus. Reg. § 14-216(c)(25).

No statement, questionnaire, or acknowledgment signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchisee.

Franchisee's Initials/Date

Franchisor's Initials/Date

**ADDENDUM TO HOTWORX® FRANCHISING, L.L.C.
FRANCHISE DISCLOSURE DOCUMENT
REQUIRED BY THE STATE OF MICHIGAN**

This Addendum shall pertain to franchises sold in the State of Michigan and shall be for the purposes of complying with Michigan statutes and regulations. Notwithstanding anything which may be contained in the body of the Franchise Disclosure Document to the contrary, the Franchise Disclosure Document shall be amended as follows:

1. No person(s) identified in the Franchise Disclosure Document:
 - a. Has been convicted of a felony or pleaded nolo contendere to a felony charge, or held liable or enjoined in a civil action by final judgment if the felony or civil action involved fraud, embezzlement, fraudulent conversion, or misappropriation of property.
 - b. Is subject to a currently effective order of the United States securities and exchange commission or the securities administrator of a state denying registration of, or barring or suspending the registration or license of, the person as a securities broker, dealer, securities agent, or registered representative or investment advisor or is subject to a currently effective order of a national securities association or national securities exchange, as defined in the securities exchange act of 1934,1 suspending or expelling the person from membership in the association or exchange.
 - c. Is subject to a currently effective order or ruling of the federal trade commission.
 - d. Is subject to a currently effective injunctive or restrictive order relating to business activity as a result of an action brought by a public agency or department, including, without limitation, actions affecting a license as a real estate broker or salesperson. The statement shall set forth the court, date of conviction or judgment, the penalty imposed or damages assessed, or the date, nature, and issuer of the order.

Franchisee's Initials/Date

Franchisor's Initials/Date

**THE FOLLOWING PROVISIONS APPLY ONLY TO TRANSACTIONS
GOVERNED BY THE MICHIGAN FRANCHISE INVESTMENT LAW**

A franchise shall not be sold in the State of Michigan without first providing to the prospective franchisee, at least 10 business days before the execution by the prospective franchisee of any binding franchise or other agreement or at least 10 business days before the receipt of any consideration, whichever occurs first, a copy of the disclosure statement, the following notice, and a copy of all proposed agreements relating to the sale of the franchise. Mich. Comp. Laws Ann. § 445.1508.

The fact that there is a notice of this offering on file with the attorney general does not constitute approval, recommendation, or endorsement by the attorney general.

The State of Michigan prohibits certain unfair provisions that are sometimes in franchise documents. If any of the following provisions are in these franchise documents, the provisions are void and cannot be enforced against you.

- (a) A prohibition on the right of a franchisee to join an association of franchisees.
- (b) A requirement that a franchisee assent to a release, assignment, novation, waiver, or estoppel which deprives a franchisee of rights and protections provided in this act. This shall not preclude a franchisee, after entering into a franchise agreement, from settling any and all claims.
- (c) A provision that permits a franchisor to terminate a franchise prior to the expiration of its term except for good cause. Good cause shall include the failure of the franchisee to comply with any lawful provision of the franchise agreement and to cure such failure after being given written notice thereof and a reasonable opportunity, which in no event need be more than 30 days, to cure such failure.
- (d) A provision that permits a franchisor to refuse to renew a franchise without fairly compensating the franchisee by repurchase or other means for the fair market value at the time of expiration of the franchisee's inventory, supplies, equipment, fixtures, and furnishings. Personalized materials which have no value to the franchisor and inventory, supplies, equipment, fixtures, and furnishings not reasonably required in the conduct of the franchise business are not subject to compensation. This subsection applies only if:
 - (i) The term of the franchise is less than 5 years and
 - (ii) the franchisee is prohibited by the franchise or other agreement from continuing to conduct substantially the same business under another trademark, service mark, trade name, logotype, advertising, or other commercial symbol in the same area subsequent to the expiration of the franchise or the franchisee does not receive at least 6 months advance notice of franchisor's intent not to renew the franchise.
- (e) A provision that permits the franchisor to refuse to renew a franchise on terms generally available to other franchisees of the same class or type under similar circumstances. This section does not require a renewal provision.

- (f) A provision requiring that arbitration or litigation be conducted outside this state. This shall not preclude the franchisee from entering into an agreement, at the time of arbitration, to conduct arbitration at a location outside this state.
- (g) A provision which permits a franchisor to refuse to permit a transfer of ownership of a franchise, except for good cause. This subdivision does not prevent a franchisor from exercising a right of first refusal to purchase the franchise. Good cause shall include, but is not limited to:
 - a. The failure of the proposed transferee to meet the franchisor's then current reasonable qualifications or standards.
 - b. The fact that the proposed transferee is a competitor of the franchisor or subfranchisor.
 - c. The unwillingness of the proposed transferee to agree in writing to comply with all lawful obligations.
 - d. The failure of the franchisee or proposed transferee to pay any sums owing to the franchisor or to cure any default in the franchise agreement existing at the time of the proposed transfer.
- (h) A provision that requires the franchisee to resell to the franchisor items that are not uniquely identified with the franchisor. This subdivision does not prohibit a provision that grants to a franchisor a right of first refusal to purchase the assets of a franchise on the same terms and conditions as a bona fide third party willing and able to purchase those assets, nor does this subdivision prohibit a provision that grants the franchisor the right to acquire the assets of a franchise for the market or appraised value of such assets if the franchisee has breached the lawful provisions of the franchise agreement and has failed to cure the breach in the manner provided in subdivision (c).
- (i) A provision which permits the franchisor to directly or indirectly convey, assign, or otherwise transfer its obligations to fulfill contractual obligations to the franchisee unless provision has been made for providing the required contractual services.

Mich. Comp. Laws Ann. § 445.1527.

The fact that the Notice of Intent is on file with the Attorney General in Michigan does not constitute approval, recommendation, or endorsement by the Attorney General of the franchise offering. Questions regarding the notice should be directed to the Department of Attorney General for Michigan:

State of Michigan Attorney General
G. Mennen Williams Building
525 W. Ottawa Street
P.O. Box 30212
Lansing, MI 48909
(517) 373-1110

Franchisee's Initials/Date

Franchisor's Initials/Date

**AMENDMENT TO HOTWORX® FRANCHISING, L.L.C.
FRANCHISE AGREEMENT
REQUIRED BY THE STATE OF MINNESOTA**

To the extent the Franchise Agreement has any provisions to the contrary, the applicable Minnesota Law to follow governs:

It shall be unfair and inequitable for any person to:

A. restrict or inhibit, directly or indirectly, the free association among franchisees for any lawful purpose;

B. discriminate between franchisees in the charges offered or made for royalties, goods, services, equipment, rentals, advertising services, or in any business dealing, unless any classification of or discrimination between franchisees is based on franchises granted at different times, geographic, market, volume, or size differences, costs incurred by the franchisor, or other reasonable grounds considering the purposes of Minnesota Statutes 1973 Supplement, sections 80C.01 to 80C.22;

C. compete with the franchisee in an exclusive territory or grant competitive franchises in the exclusive territory previously granted to another franchisee if the terms of the franchise agreement provide that an exclusive territory has been specifically granted to a franchisee;

D. require a franchisee to assent to a release, assignment, novation, or waiver that would relieve any person from liability imposed by Minnesota Statutes 1973 Supplement, sections 80C.01 to 80C.22; provided, that this part shall not bar the voluntary settlement of disputes;

E. terminate or cancel a franchise unless:

(1) that person has given written notice setting forth all the reasons for termination or cancellation to the franchisee at least 90 days in advance of termination or cancellation; and

(2) the recipient of the notice fails to correct the reasons stated for termination or cancellation in the notice within 60 days of receipt of the notice, except that the notice shall be effective immediately upon receipt where the alleged grounds are:

(a) voluntary abandonment of the franchise relationship by the franchisee;

(b) the conviction of the franchisee in a court of competent jurisdiction of an offense directly related to the business conducted pursuant to the franchise; or

(c) failure to cure a default under the franchise agreement that materially impairs the good will associated with the franchisor's tradename,

trademark, service mark, logotype, or other commercial symbol after the franchisee has received written notice to cure of at least 24 hours in advance thereof;

F. terminate or cancel a franchise except for "good cause," which shall be defined as failure by the franchisee substantially to comply with those reasonable requirements imposed by the franchise, including but not limited to:

- (1) the bankruptcy or insolvency of the franchisee;
- (2) assignment for the benefit of creditors or similar disposition of the assets of the franchise business;
- (3) voluntary abandonment of the franchise business;
- (4) conviction or a plea of guilty or no contest to a charge of violating any law relating to a franchise business; or
- (5) any act by or conduct of the franchisee which materially impairs the good will associated with the franchisor's trademark, tradename, service mark, logotype, or other commercial symbol;

G. impose on a franchisee by contract or rule, whether written or oral, any standard of conduct that is unreasonable;

H. unreasonably withhold consent to any assignment, transfer, or sale of the franchise whenever the franchisee to be substituted meets the present qualifications and standards required of the franchisees of the particular franchisor;

I. enforce any unreasonable covenant not to compete after the franchise relationship ceases to exist;

J. require a franchisee to waive his or her rights to a jury trial or to waive rights to any procedure, forum, or remedies provided for by the laws of the jurisdiction, or to consent to liquidated damages, termination penalties, or judgment notes; provided that this part shall not bar an exclusive arbitration clause;

K. require a security deposit except for the purpose of securing against damage to property, equipment, inventory, or leaseholds;

L. require or prohibit any change in management or personnel of any franchisee unless the current or potential management or personnel fails to meet the present qualifications and standards required by the particular franchisor;

M. fail to renew a franchise unless the franchisee has been given written notice of the intention not to renew at least 180 days in advance thereof and has been given an opportunity to operate the franchise over a sufficient period of time to enable the

franchisee to recover the fair market value of the franchise as a going concern as determined and measured from the date of the failure to renew. This item does not apply if the failure to renew a franchise is for good cause and the franchisee has failed to correct the reasons for termination; or

N. restrict, restrain or prohibit a franchisee from (i) soliciting or hiring any employee of a franchisee of the same franchisor or (ii) soliciting or hiring any employee of the franchisor.

Minnesota Department of Commerce, Rule 2860.4400, found at <https://www.revisor.mn.gov/rules>

To the extent the Franchise Agreement includes any contrary provisions, Section 23, "Termination", of the Franchise Agreement is amended according to the following:

With respect to franchises governed by Minnesota law, the franchisor will comply with Minnesota Statutes, Section 80C.14, Subds. 3, 4, and 5, which require (except in certain specified states) that a franchisee be given 90 days' notice of termination (with 60 days to cure) and 180 days' notice for non-renewal of the franchise agreement; and that consent to the transfer of the franchise will not be unreasonably withheld.

Section 25.1 of the Franchise Agreement entitled "Governing Law" is supplemented by the following provision:

Minnesota Statutes, Section 80C.21 and Minnesota Rule 2860.4400(J) prohibit the franchisor from requiring litigation to be conducted outside Minnesota, requiring waiver of a jury trial, or requiring the franchisee to consent to liquidated damages, termination penalties or judgment notes. In addition, nothing in the Franchise Disclosure Document or agreement(s) can abrogate or reduce any of the franchisee's rights as provided for in Minnesota Statutes, Chapter 80C, or franchisee's rights to any procedure, forum, or remedies provided for by the laws of the jurisdiction.

Section 11.6 of the Franchise Agreement with respect to the use of trademarks shall be supplemented by the following provision:

Minnesota considers it unfair to not protect the franchisee's right to use the trademarks. Refer to Minnesota Statute 80C.12 Subd. 1(G). The franchisor will protect the franchisee's right to use the trademarks, service marks, trade names, logotypes or other commercial symbols or indemnify the franchisee from any loss, costs or expenses arising out of any claim, suit or demand regarding the use of the name.

Sections 4.4.8 of the Franchise Agreement with respect to your execution of a general release shall be supplemented by the following provision:

Minnesota Rule 2860.4400(D) prohibits a franchisor from requiring a franchisee to assent to a general release.

Section 25.6 of the Franchise Agreement with respect to your injunctive relief shall be supplemented by the following provision:

The franchisee cannot consent to the franchisor obtaining injunctive relief. The franchisor may seek injunctive relief. See Minn. Rule 2860.4400(J). Also, court will determine if a bond is required.

To the extent the Franchise Agreement includes any contrary provisions, the Franchise Agreement is amended according to the following:

The Limitations of Claims section must comply with Minnesota Statutes, Section 80C.17, Subd. 5.

No statement, questionnaire, or acknowledgement signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including, fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed with the franchisee.

NSF checks are governed by Minnesota Statute 604.113, which puts a cap of \$30 on service charges.

Franchisee's Initials/Date

Franchisor's Initials/Date

**ADDENDUM TO HOTWORX® FRANCHISING, L.L.C.
FRANCHISE DISCLOSURE DOCUMENT
REQUIRED BY THE STATE OF MINNESOTA**

The registration of this franchise with the State of Minnesota does not constitute approval or recommendation of the franchise by the Commissioner of Commerce.

To the extent Minnesota franchise law (Minn. Stat. § 80C.01 to 80C.22 and the rules promulgated thereunder by the Minnesota Commissioner of Commerce) applies to any contract that we enter into with you, then we amend each of the applicable sections of the Franchise Disclosure Document to reflect the following where appropriate:

State Cover Page or “Special Risks to Consider About *This Franchise*” Page:

THESE FRANCHISES HAVE BEEN REGISTERED UNDER THE MINNESOTA FRANCHISE ACT. REGISTRATION DOES NOT CONSTITUTE APPROVAL, RECOMMENDATION OR ENDORSEMENT BY THE COMMISSIONER OF COMMERCE OF MINNESOTA OR A FINDING BY THE COMMISSIONER THAT THE INFORMATION PROVIDED HEREIN IS TRUE, COMPLETE AND NOT MISLEADING.

THE MINNESOTA FRANCHISE ACT MAKES IT UNLAWFUL TO OFFER OR SELL ANY FRANCHISE IN THIS STATE WHICH IS SUBJECT TO REGISTRATION WITHOUT FIRST PROVIDING THE PROSPECTIVE FRANCHISEE, AT LEAST 7 DAYS PRIOR TO THE EXECUTION BY THE PROSPECTIVE FRANCHISEE OF ANY BINDING FRANCHISE OR OTHER AGREEMENT, OR AT LEAST 7 DAYS PRIOR TO THE PAYMENT OF ANY CONSIDERATION, BY THE FRANCHISEE, WHICHEVER OCCURS FIRST, A COPY OF THIS PUBLIC OFFERING STATEMENT, TOGETHER WITH A COPY OF ALL PROPOSED AGREEMENTS RELATING TO THE FRANCHISE. THIS PUBLIC OFFERING STATEMENT CONTAINS A SUMMARY ONLY OF CERTAIN MATERIAL PROVISIONS OF THE FRANCHISE AGREEMENT. THE CONTRACT OR AGREEMENT SHOULD BE REFERRED TO FOR AN UNDERSTANDING OF ALL RIGHTS AND OBLIGATIONS OF BOTH THE FRANCHISOR AND THE FRANCHISEE.

The “Special Risks to Consider About *This Franchise*” page is supplemented to include the following:

1. The franchise agreement states that Louisiana law governs the agreement, and this law may not provide the same protection and benefits as local law. You may want to compare these laws.
2. **Use of Franchise Brokers.** The franchisor uses the services of franchise brokers to assist in selling franchises. A franchise broker represents the franchisor and is paid a fee for referring prospects to the franchisor and/or selling the franchise. Do not rely only on the information provided by a franchise broker about a franchise. Do your own investigation by contacting the franchisor’s

current and former franchisees and ask them about their experience with the franchisor.

3. There may be other risks concerning this franchise.

Items 2 and 3:

Items 2 and 3 of the Franchise Disclosure Document is amended to include the following disclosure:

No person(s) identified in the Franchise Disclosure Document:

- a. has during the ten-year period immediately preceding the date of the public offering statement been convicted of a felony, pleaded nolo contendere to a felony charge, or been held liable in a civil action by final judgment if such felony or civil action involved fraud, embezzlement, fraudulent conversion, restraint of trade, unfair or deceptive practices or misappropriation of property;
- b. is subject to any currently effective order of the United States Securities and Exchange Commission or the securities administrator of any state denying registration to or revoking or suspending the license or registration of such person as a securities broker, dealer, agent, or investment adviser, or is subject to any currently effective order of any national securities association or national securities exchange, as defined in the Securities Exchange Act of 1934, suspending or expelling such person from membership in such association or exchange;
- c. is subject to any currently effective order or ruling of the Federal Trade Commission;
- d. is subject to any currently effective injunctive or restrictive order relating to the business which is the subject of the franchise offered or any other business activity as a result of an action brought by any public agency or department; or
- e. has any civil or criminal actions pending against that franchisor or person involving fraud, embezzlement, fraudulent conversion, restraint of trade, unfair or deceptive practices or misappropriation of property.

Item 13:

Item 13 of the Franchise Disclosure Document is supplemented to include the following express language:

Minnesota considers it unfair to not protect the franchisee's right to use the trademarks. Refer to Minnesota Statute 80C.12 Subd. 1(G). The franchisor will protect the franchisee's right to use the trademarks, service marks, trade names, logotypes or other commercial symbols or indemnify the franchisee from any

loss, costs or expenses arising out of any claim, suit or demand regarding the use of the name.

Item 17:

Item 17 of the Franchise Disclosure Document is amended to include the following disclosure, which is incorporated in the Amendment to the Franchise Agreement above:

Pursuant to Minn. Stat. Ann. § 80C.14, Subdivisions 3-5 and to the extent the Franchise Agreement includes any contrary provisions, the Section 23, "Termination", of the Franchise Agreement is amended according to the following:

With respect to franchises governed by Minnesota law, the franchisor will comply with Minnesota Statutes, Section 80C.14, Subds. 3, 4, and 5, which require (except in certain specified states) that a franchisee be given 90 days' notice of termination (with 60 days to cure) and 180 days' notice for non-renewal of the franchise agreement; and that consent to the transfer of the franchise will not be unreasonably withheld.

Pursuant to Minn. Stat. Ann. § 80C.21 and Minnesota Rule 2860.4400(J) and to the extent the Franchise Agreement includes any contrary provisions, Section 25.1, "Governing Law", of the Franchise Agreement is amended according to the following:

Minnesota Statutes, Section 80C.21 and Minnesota Rule 2860.4400(J) prohibit the franchisor from requiring litigation to be conducted outside Minnesota, requiring waiver of a jury trial, or requiring the franchisee to consent to liquidated damages, termination penalties or judgment notes. In addition, nothing in the Franchise Disclosure Document or agreement(s) can abrogate or reduce any of the franchisee's rights as provided for in Minnesota Statutes, Chapter 80C, or franchisee's rights to any procedure, forum, or remedies provided for by the laws of the jurisdiction.

Pursuant to Minnesota Rule 2860.4400(D) and to the extent the Franchise Agreement includes any contrary provisions, Section 4.4.8, "Term and Renewal", of the Franchise Agreement with respect to your execution of a general release shall be supplemented by the following provisions:

Minnesota Rule 2860.4400(D) prohibits a franchisor from requiring a franchisee to assent to a general release.

Pursuant to Minnesota Rule 2860.4400(J) and to the extent the Franchise Agreement includes any contrary provisions, Section 25.6 "Injunctive Relief", of the Franchise Agreement with respect to your execution of a general release shall be supplemented by the following provisions:

The franchisee cannot consent to the franchisor obtaining injunctive relief. The franchisor may seek injunctive relief. See Minn. Rule 2860.4400(J). Also, a court will determine if a bond is required.

Pursuant to Minn. Stat. Ann. § 80C.17, Subd. 5 and to the extent the Franchise Agreement includes any contrary provisions, the Franchise Agreement with respect to any limitation of claims shall be supplemented by the following provisions:

The Limitations of Claims section must comply with Minnesota Statutes, Section 80C.17, Subd. 5.

Additional Addenda to Franchise Disclosure Document:

Minn. Stat. Sec. §80C.21 provides that any condition, stipulation or provision, including any choice of law provision, purporting to bind any person who, at the time of acquiring a franchise is a resident of Minnesota or, in the case of a partnership or corporation, organized or incorporated under the laws of Minnesota, or purporting to bind a person acquiring any franchise to be operated in Minnesota to waive compliance or which has the effect of waiving compliance with any provision of §§80C.01 to 80C.22 of the Minnesota Franchises Act, or any rule or order thereunder, is void.

Minn. Stat. §80C.21 and Minn. Rule 2860.4400J prohibit HOTWORX® Franchising, L.L.C. from requiring litigation to be conducted outside Minnesota. In addition, nothing in the Franchise Disclosure Document or Agreement can abrogate or reduce any of your rights as provided for in Minnesota Statutes, Chapter 80C, or your rights to any procedure, forum or remedies provided for by the laws of the jurisdiction.

To the extent you are required to execute a general release in favor of HOTWORX® Franchising, L.L.C. such release shall exclude liabilities arising under the Minnesota Franchises Act, Minn. Stat. §80C.01 *et seq.* as provided by Minn. Rule 2860.4400J.

No statement, questionnaire, or acknowledgement signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including, fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed with the franchise.

NSF checks are governed by Minnesota Statute 604.113, which puts a cap of \$30 on service charges.

Franchisee's Initials/Date

Franchisor's Initials/Date

**ADDENDUM TO HOTWORX® FRANCHISING, L.L.C.
FRANCHISE DISCLOSURE DOCUMENT
REQUIRED BY THE STATE OF NEW YORK**

For franchisees and franchises subject to the New York statutes and regulations, the following information supersedes or supplements, as the case may be, the corresponding disclosures in the main body of the HOTWORX® FRANCHISING, L.L.C. Franchise Disclosure Document:

1. The following information is added to the cover page of the Franchise Disclosure Document:

INFORMATION COMPARING FRANCHISORS IS AVAILABLE. CALL THE STATE ADMINISTRATORS LISTED IN EXHIBIT A OR YOUR PUBLIC LIBRARY FOR RESOURCES OR INFORMATION. REGISTRATION OF THIS FRANCHISE BY NEW YORK STATE DOES NOT MEAN THAT NEW YORK STATE RECOMMENDS IT OR HAS VERIFIED THE INFORMATION IN THIS FRANCHISE DISCLOSURE DOCUMENT. IF YOU LEARN THAT ANYTHING IN THIS FRANCHISE DISCLOSURE DOCUMENT IS UNTRUE, CONTACT THE FEDERAL TRADE COMMISSION AND THE APPROPRIATE STATE OR PROVINCIAL AUTHORITY. THE FRANCHISOR MAY, IF IT CHOOSES, NEGOTIATE WITH YOU ABOUT ITEMS COVERED IN THE FRANCHISE DISCLOSURE DOCUMENT. HOWEVER, THE FRANCHISOR CANNOT USE THE NEGOTIATING PROCESS TO PREVAIL UPON A PROSPECTIVE FRANCHISEE TO ACCEPT TERMS WHICH ARE LESS FAVORABLE THAN THOSE SET FORTH IN THIS FRANCHISE DISCLOSURE DOCUMENT.

2. The following is added at the end of Item 3:

Except as provided above, with regard to the franchisor, any predecessor disclosed in Item 1, a person identified in Item 2, or an affiliate offering franchises under the franchisor's principal trademark:

A. No such party has an administrative, criminal or civil action pending against that person alleging: a felony, a violation of a franchise, antitrust, or securities law, fraud, embezzlement, fraudulent conversion, misappropriation of property, unfair or deceptive practices, or comparable civil or misdemeanor allegations.

B. No such party has pending actions, other than routine litigation incidental to the business, which are significant in the context of the number of franchisees and the size, nature or financial condition of the franchise system or its business operations.

C. No such party has been convicted of a felony or pleaded nolo contendere to a felony charge or, within the 10-year period immediately preceding the application for registration, has been convicted of or pleaded nolo contendere to a misdemeanor charge or has been the subject of a civil action alleging: violation of a franchise, antifraud, or

securities law; fraud; embezzlement; fraudulent conversion or misappropriation of property; or unfair or deceptive practices or comparable allegations.

D. No such party is subject to a currently effective injunctive or restrictive order or decree relating to the franchise, or under a Federal, State, or Canadian franchise, securities, antitrust, trade regulation or trade practice law, resulting from a concluded or pending action or proceeding brought by a public agency; or is subject to any currently effective order of any national securities association or national securities exchange, as defined in the Securities and Exchange Act of 1934, suspending or expelling such person from membership in such association or exchange; or is subject to a currently effective injunctive or restrictive order relating to any other business activity as a result of an action brought by a public agency or department, including, without limitation, actions affecting a license as a real estate broker or sales agent.

3. The following is added to the end of the “Summary” sections of Item 17(c), titled “Requirements for franchisee to renew or extend,” and Item 17(m), entitled “Conditions for franchisor approval of transfer”:

However, to the extent required by applicable law, all rights you enjoy and any causes of action arising in your favor from the provisions of Article 33 of the General Business Law of the State of New York and the regulations issued thereunder shall remain in force; this proviso intends that the non-waiver provisions of General Business Law Sections 687(4) and 687(5) be satisfied.

4. The following language replaces the “Summary” section of Item 17(d), titled “Termination by franchisee”:

You may terminate the agreement on any grounds available by law.

5. The following is added to the end of the “Summary” sections of Item 17(v), titled “Choice of Forum”, and Item 17(w), titled “Choice of law”:

The foregoing choice of law should not be considered a waiver of any right conferred upon the franchisor or upon the franchisee by Article 33 of the General Business Law of the State of New York.

6. No statement, questionnaire, or acknowledgment signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

7. Any sale made must be in compliance with § 683(8) of the Franchise Sale Act (N.Y. Gen. Bus. L. § 680 et seq.), which describes the time period a Franchise Disclosure Document (offering prospectus) must be provided to a prospective franchisee before a sale may be made. New York law requires a franchisor to provide the Franchise Disclosure Document at the earlier

VERIFICATION

I, _____, in my professional capacity and as _____ of franchisor, HOTWORX® FRANCHISING, LLC, based on my personal knowledge, make the following verification:

I, _____, in my professional capacity and as _____ of
franchisor, HOTWORX® FRANCHISING, LLC, based on my personal knowledge, make the
following verification:

Executed on _____(month) ____ (day), 20__, at _____, Louisiana.

Authorized Representative

of HOTWORX® FRANCHISING, LLC

**AMENDMENT TO HOTWORX® FRANCHISING, L.L.C.
FRANCHISE AGREEMENT
REQUIRED BY THE STATE OF NEW YORK**

In recognition of the requirements of the New York General Business Law, Article 33, the parties to the attached HOTWORX® Franchising, LLC Agreement (the “Agreement”) agree as follows:

- 1.) Sections 4.4.8 of the Agreement with respect to your execution of a general release shall be supplemented by the following provisions:

Provided that all rights you enjoy and any caused of action arising in your favor from the provisions of Article 33 of the GBL of New York and the regulations issued thereunder shall remain in force; it being the intent of this proviso that the nonwaiver provisions of Sections 687.4 and 687.5 of the New York’s GBL be satisfied.

- 2.) Section 19.2 of the Agreement shall be supplemented to include the following provision: Notwithstanding the above, you shall indemnify HOTWORX® Franchising, LLC and hold HOTWORX® Franchising, LLC harmless from liabilities resulting from your breaches and civil wrongs only.

- 3.) Section 21.1 of the Agreement shall be supplemented to include the following provision: In the event of such an assignment, HOTWORX® Franchising, LLC will ascertain that its assignee, in HOTWORX® Franchising, LLC reasonable judgment, possesses the economic resources to fulfill HOTWORX® Franchising, LLC’s obligations to its franchisees.

- 4.) Section 25.1 of the Agreement shall be supplemented by the following provision: However, the foregoing choice of law shall not be considered a waiver of any right conferred upon Franchisee by the provisions of Article 33 of the New York State General Business Law.

- 5.) The first sentence of Section 25.6 of the Agreement, shall have no further force or effect and the following shall be substituted in lieu thereof:

Nothing herein contained in this Agreement shall bar either party’s right to seek to obtain injunctive relief against threatened conduct that will cause a loss or damage, under the usual equity rules, including the applicable rules for seeking to obtain restraining orders and preliminary injunctions. Except as otherwise provided in this Agreement, any dispute between HOTWORX® Franchising, LLC and Franchisee arising out of or relating to this Agreement shall, shall at HOTWORX® Franchising, LLC’s option, be determined by arbitration.

- 6.) The Franchise Agreement contains a covenant not to compete which extends beyond the termination of the franchise. This provision may not be enforceable under New York law.

- 7.) HOTWORX® Franchising, LLC's termination of the Franchisee Agreement because of your insolvency or bankruptcy may not be enforceable under applicable federal law (11 U.S.C.A. 101 *et. seq.*).
- 8.) No statement, questionnaire, or acknowledgment signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.
- 9.) Any sale made must be in compliance with § 683(8) of the Franchise Sale Act (N.Y. Gen. Bus. L. § 680 *et seq.*), which describes the time period a Franchise Disclosure Document (offering prospectus) must be provided to a prospective franchisee before a sale may be made. New York law requires a franchisor to provide the Franchise Disclosure Document at the earlier of the first personal meeting, ten (10) business days before the execution of the franchise or other agreement, or the payment of any consideration that relates to the franchise relationship.

Franchisee's Initials/Date

Franchisor's Initials/Date

**ADDENDUM TO HOTWORX® FRANCHISING, L.L.C.
FRANCHISE DISCLOSURE DOCUMENT
REQUIRED BY THE STATE OF NORTH CAROLINA**

This page serves as the Cover Page for all North Carolina disclosures:

DISCLOSURES REQUIRED BY NORTH CAROLINA LAW

The State of North Carolina has not reviewed and does not approve, recommend, endorse or sponsor any business opportunity. The information contained in this disclosure has not been verified by the State. If you have any questions about this investment, see an attorney before you sign a contract or agreement.

ATTORNEY WORK PRODUCT

**ADDENDUM TO HOTWORX® FRANCHISING, L.L.C.
FRANCHISE DISCLOSURE DOCUMENT
REQUIRED BY THE STATE OF NORTH CAROLINA**

In accordance with N.C. Gen. Stat. Ann. § 66-96, neither a surety bond nor a trust account is applicable to this submission.

ATTORNEY WORK PRODUCT

**AMENDMENT TO THE HOTWORX® FRANCHISING CORPORATION
FRANCHISE AGREEMENT
REQUIRED BY THE STATE OF NORTH DAKOTA**

This Amendment pertains to franchises sold in the State of North Dakota and is for the purpose of complying with North Dakota statutes and regulations. Notwithstanding anything, which may be contained in the body of the Franchise Agreement to the contrary, the Franchise Agreement is amended as follows:

1. Section 18 of the Franchise Agreement is hereby amended by the addition of the following language to the original language that appears therein:

Covenants not to compete may not be enforceable under North Dakota law.

2. Section 25.7 of the Franchise Agreement is hereby amended by the addition of the following language to the original language that appears therein:

Covenants requiring North Dakota franchisees to consent to the jurisdiction of courts outside of North Dakota may not be enforceable in North Dakota.

3. Section 25.1 of the Franchise Agreement is hereby amended by the addition of the following language to the original language that appears therein:

Covenants specifying that the agreement is governed by the laws of a state other than North Dakota may not be enforceable in North Dakota.

4. Section 24 of the Franchise Agreement is hereby amended by the addition of the following language to the original language that appears therein:

Covenants requiring North Dakota franchisees to consent to termination penalties or liquidated damages may not be enforceable in North Dakota.

5. Section 25.4 of the Franchise Agreement is hereby amended by the addition of the following language to the original language that appears therein:

Covenants requiring arbitration at a location that is remote from the site of the franchisee's business may not be enforceable in North Dakota.

6. Section 25.8 of the Franchise Agreement is hereby amended by the addition of the following language to the original language that appears therein:

Covenants requiring North Dakota franchisees to consent to waiver of trial by jury may not be enforceable in North Dakota.

7. Section 25.9 of the Franchise Agreement is hereby amended by the addition of the following language to the original language that appears therein:

Covenants requiring North Dakota franchisees to consent to a waiver of exemplary and punitive damages may not be enforceable in North Dakota.

8. Section 21.3.4 of the Franchise Agreement is hereby amended by the addition of the following language that appears therein:

Requiring a North Dakota franchisee to execute a general release of claims as a condition of renewal or transfer of a franchise may not be enforceable under North Dakota law.

9. Section 25 of the Franchise Agreement is hereby amended by the addition of the following language that appears therein:

Requiring a North Dakota franchisees to pay all costs and expenses incurred by the Franchisor in enforcing the agreement may not be enforceable under North Dakota law. The prevailing party in any enforcement action is entitled to recover all costs and expenses including attorney's fees.

Franchisee's Initials/Date

Franchisor's Initials/Date

**ADDENDUM TO HOTWORX® FRANCHISING, L.L.C.
FRANCHISE DISCLOSURE DOCUMENT
REQUIRED BY THE STATE OF NORTH DAKOTA**

Registration with the State of North Dakota does not constitute approval, recommendation, or endorsement by the North Dakota Securities Commissioner.

For franchisees and franchises subject to the North Dakota statutes and regulations, the following information supersedes or supplements, as the case may be, the corresponding disclosures in the main body of the HOTWORX® FRANCHISING, L.L.C. Franchise Disclosure Document:

1. The North Dakota Securities Commissioner has held the following to be unfair, unjust, or inequitable to North Dakota franchisees:
 - A. Restrictive Covenants: Franchise disclosure documents which disclose the existence of covenants restricting competition contrary to Section 9-08-06, N.D.C.C., without further disclosing that such covenants will be subject to this statute.
 - B. Situs of Arbitration / Litigation Proceedings: Franchise agreements providing that the parties must agree to arbitrate / litigate disputes at a location that is remote from the site of the franchisee's business.
 - C. Restriction on Forum: Requiring North Dakota franchisees to consent to the jurisdiction of courts outside of North Dakota.
 - D. Liquidated Damages and Termination Penalties: Requiring North Dakota franchisees to consent to liquidated damages or termination penalties.
 - E. Applicable Laws: Franchise agreements which specify that any claims arising under the North Dakota franchise law will be governed by the laws of a state other than North Dakota.
 - F. Waiver of Trial by Jury: Requiring North Dakota franchisees to consent to the waiver of a trial by jury.
 - G. Waiver of Exemplary and Punitive Damages: Requiring North Dakota franchisees to consent to a waiver of exemplary and punitive damages.
 - H. General Release: Requiring North Dakota franchisees to execute a general release of claims as a condition of renewal or transfer of a franchise.
 - I. Limitation of Claims: Requiring that North Dakota franchisees to consent to a limitation of claims. The statute of limitations under North Dakota law applies.

J. Enforcement of Agreement: Requiring that North Dakota franchisees to pay all costs and expenses incurred by the franchisor in enforcing the agreement. The prevailing party in any enforcement action is entitled to recover all costs and expenses including attorney's fees.

2. No person(s) identified in the Franchise Disclosure Document:

- a. Has been convicted of a felony or pleaded nolo contendere to a felony charge or held liable in a civil action by final judgment if such felony or civil action involved fraud, embezzlement, fraudulent conversion, restraint of trade, unfair or deceptive practices, or misappropriation of property;
- b. Has pending against the person any indictment or information or complaint relating to a felony or is the subject of a civil action involving fraud, embezzlement, fraudulent conversion, restraint of trade, unfair or deceptive practices, or misappropriation of property;
- c. Is subject to any currently effective order of the securities and exchange commission or the securities administrator of any state denying registration to or revoking or suspending the registration of such person as a securities broker or dealer or investment adviser, or is subject to any currently effective order of any national securities association or national securities exchange, as defined in the Securities and Exchange Act of 1934, suspending or expelling such person from membership in such association or exchange;
- d. Is subject to any currently effective order or ruling of the federal trade commission; or
- e. Is subject to any currently effective injunctive or restrictive order relating to business activity as a result of an action brought by any public agency or department, including, without limitation, actions affecting a license as a real estate broker or salesman.

N.D. Cent. Code Ann. § 51-19-06 (West)

3. Any condition, stipulation, or provision purporting to bind any person acquiring a franchise to waive compliance with any provision of the North Dakota Franchise Investment Law is void. N.D. Cent. Code Ann. § 51-19-16.
4. The "Special Risks to Consider About *This Franchise*" page is supplemented to include the following:
 1. The franchise agreement states that Louisiana law governs the agreement, and this law may not provide the same protection and benefits as local law. You may want to compare these laws.

2. **Use of Franchise Brokers.** The franchisor uses the services of

franchise brokers to assist in selling franchises. A franchise broker represents the franchisor and is paid a fee for referring prospects to the franchisor and/or selling the franchise. Do not rely only on the information provided by a franchise broker about a franchise. Do your own investigation by contacting the franchisor's current and former franchisees and ask them about their experience with the franchisor.

3. There may be other risks concerning this franchise.

Franchisee's Initials/Date

Franchisor's Initials/Date

**ADDENDUM TO HOTWORX® FRANCHISING, L.L.C.
FRANCHISE DISCLOSURE DOCUMENT
REQUIRED BY THE STATE OF RHODE ISLAND**

For franchisees and franchises subject to the Rhode Island statutes and regulations, the following information supersedes or supplements, as the case may be, the corresponding disclosures in the main body of the HOTWORX® FRANCHISING, L.L.C. Franchise Disclosure Document:

The “Special Risks to Consider About *This* Franchise” page is supplemented to include the following:

1. The franchise agreement states that Louisiana law governs the agreement, and this law may not provide the same protection and benefits as local law. You may want to compare these laws.
2. **Use of Franchise Brokers.** The franchisor uses the services of franchise brokers to assist in selling franchises. A franchise broker represents the franchisor and is paid a fee for referring prospects to the franchisor and/or selling the franchise. Do not rely only on the information provided by a franchise broker about a franchise. Do your own investigation by contacting the franchisor’s current and former franchisees and ask them about their experience with the franchisor.
3. There may be other risks concerning this franchise.

Item 17:

A provision in the franchise agreement restricting jurisdiction or venue to a forum outside this state or requiring the application of the laws of another state is void with respect to a claim otherwise enforceable under the Rhode Island Franchise Investment Act.

19 R.I. Gen. Laws Ann. § 19-28.1-14

Franchisee’s Initials/Date

Franchisor’s Initials/Date

**AMENDMENT TO HOTWORX® FRANCHISING, L.L.C.
FRANCHISE AGREEMENT
REQUIRED BY THE STATE OF RHODE ISLAND**

For franchisees and franchises subject to the Rhode Island statutes and regulations, the following information supersedes or supplements, as the case may be, the Franchise Agreement, to the extent the Franchise Agreement contains corresponding provisions:

A condition, stipulation or provision requiring a franchisee to waive compliance with or relieving a person of a duty of liability imposed by or a right provided by the Rhode Island Franchise Investment Act or a rule or order under the Rhode Island Franchise Investment Act is void.

An acknowledgement provision, disclaimer or integration clause or a provision having a similar effect in a franchise agreement does not negate or act to remove from judicial review any statement, misrepresentations or action that would violate the Rhode Island Franchise Investment Act or a rule or order under the Rhode Island Franchise Investment Act.

This section shall not affect the settlement of disputes, claims or civil lawsuits arising or brought under the Rhode Island Franchise Investment Act.

R.I. Gen. Laws Ann. § 19-28.1-14

Franchisee's Initials/Date

Franchisor's Initials/Date

**ADDENDUM TO HOTWORX® FRANCHISING, L.L.C.
FRANCHISE DISCLOSURE DOCUMENT
REQUIRED BY THE STATE OF SOUTH DAKOTA**

For franchisees and franchises subject to the South Dakota statutes and regulations, the following information supersedes or supplements, as the case may be, the corresponding disclosures in the main body of the HOTWORX® FRANCHISING, L.L.C. Franchise Disclosure Document:

Item 17:

A written provision in a franchise contract evidencing a transaction involving commerce to settle by arbitration a controversy thereafter arising out of the contract or transaction, or the refusal to perform the whole or any part thereof, or an agreement in writing to submit to arbitration an existing controversy arising out of the contract, transaction, or refusal, is valid, irrevocable, and enforceable except upon such grounds as exist at law or in equity for the revocation of any contract. However, any condition, stipulation, or provision requiring a franchisee to waive compliance with or relieving a person of a duty or liability imposed by or a right provided by this chapter or a rule or order under this chapter is void.

S.D. Codified Laws § 37-5B-21

Franchisee's Initials/Date

Franchisor's Initials/Date

**AMENDMENT TO HOTWORX® FRANCHISING, L.L.C.
FRANCHISE AGREEMENT
REQUIRED BY THE STATE OF SOUTH DAKOTA**

For franchisees and franchises subject to the South Dakota statutes and regulations, the following information supersedes or supplements, as the case may be, the Franchise Agreement, to the extent the Franchise Agreement contains corresponding provisions and to the extent the following are enforceable:

Covenants not to compete upon termination or expiration of a franchise agreement are generally unenforceable in South Dakota, except in certain instances as provided by law.

In the event that either party shall make demand for arbitration, such arbitration shall be conducted in a mutually agreed upon site in accordance with Section 11 of the Commercial Arbitration Rules of the American Arbitration Association.

The law regarding franchise registration, employment, covenants not to compete, and other matters of local concern will be governed by the laws of the State of South Dakota; but as to contractual and all other matters, this agreement and all provisions of this instrument will be and remain subject to the application, construction, enforcement and interpretation under the governing law of the state where the franchise is located.

Any provision of the franchise agreement which requires you to agree to jurisdiction and venue outside of South Dakota is void with respect to any cause of action which is otherwise enforceable in South Dakota.

Notwithstanding any term of the franchise agreement, the franchisor does not terminate the franchise agreement upon default without first affording you thirty (30) days notice with an opportunity to cure the default within that time.

To the extent required by South Dakota law, all provisions giving any party a right to liquidated damages are hereby deleted from the franchise agreement and the parties shall be entitled to their actual damages instead.

Franchisee's Initials/Date

Franchisor's Initials/Date

**ADDENDUM TO HOTWORX® FRANCHISING, L.L.C.
FRANCHISE DISCLOSURE DOCUMENT
REQUIRED BY THE STATE OF VIRGINIA**

For franchisees and franchises subject to the Virginia statutes and regulations, the following information supersedes or supplements, as the case may be, the corresponding disclosures in the main body of the HOTWORX® FRANCHISING, L.L.C. Franchise Disclosure Document:

The “Special Risks to Consider About *This* Franchise” page is supplemented to include the following:

1. The franchise agreement states that Louisiana law governs the agreement, and this law may not provide the same protection and benefits as local law. You may want to compare these laws.
2. **Use of Franchise Brokers.** The franchisor uses the services of franchise brokers to assist in selling franchises. A franchise broker represents the franchisor and is paid a fee for referring prospects to the franchisor and/or selling the franchise. Do not rely only on the information provided by a franchise broker about a franchise. Do your own investigation by contacting the franchisor’s current and former franchisees and ask them about their experience with the franchisor.
3. There may be other risks concerning this franchise.

Item 5:

The Virginia State Corporation Commission requires that HOTWORX® Franchising, LLC deposit into an escrow account with a national bank located in the Commonwealth of Virginia. The initial franchise fee will be held in an escrow account with Zions Bancorporation, National Association until the opening of the HOTWORX® Franchising, LLC location.

Item 17:

The provision in the Franchise Agreement that provides for termination upon your bankruptcy may not be enforceable under federal bankruptcy law.

Item 17(h):

It is unlawful for a franchisor to cancel a franchise without reasonable cause or to use undue influence to induce a franchisee to surrender any right given to him by any provision contained in the franchise.

Va. Code Ann. § 13.1-564.

No statement, questionnaire, or acknowledgement signed or agreed to by you in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims

under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by us, any franchise seller, or any other person acting on our behalf. This provision supersedes any other term of any document executed in connection with the franchise.

ATTORNEY WORK PRODUCT

**AMENDMENT TO HOTWORX FRANCHISING, L.L.C.
FRANCHISE AGREEMENT
REQUIRED BY THE STATE OF VIRGINIA**

Pursuant to Section 13.1-564 of the Virginia Retail Franchising Act, it is unlawful for a franchisor to cancel a franchise without reasonable cause. If any grounds for default or termination stated in the franchise agreement does not constitute "reasonable cause," as that term may be defined in the Virginia Retail Franchising Act or any other laws of Virginia, that provision may not be enforceable.

Section 13.1-564 of the Virginia Retail Franchising Act, which may supersede the franchise agreement in your relationship with the franchisor regarding the area of cross default terminations (Franchise Agreement Section 22.4). There may also be court decisions which may supersede the franchise agreement in your relationship with the franchisor including the area of cross default terminations.

In the event of a conflict of laws, the provisions of the Virginia Retail Franchising Act, Section 13.1- 564 shall prevail.

The undersigned does hereby acknowledge receipt of this addendum.

Franchisee's Initials/Date

Franchisor's Initials/Date

**AMENDMENT TO HOTWORX® FRANCHISING LLC FRANCHISE AGREEMENT,
AREA DEVELOPMENT AGREEMENT, FRANCHISE DISCLOSURE DOCUMENT
AND RELATED AGREEMENTS REQUIRED BY THE STATE OF WASHINGTON**

The provisions of this Addendum form an integral part of, are incorporated into, and modify the Franchise Disclosure Document, the franchise agreement, and all related agreements regardless of anything to the contrary contained therein. This Addendum applies if (a) the offer to sell a franchise is accepted in Washington; (b) the purchaser of the franchise is a resident of Washington; and/or (c) the franchised business that is the subject of the sale is to be located or operated, wholly or partly, in Washington.

1. **Conflict of Laws.** In the event of a conflict of laws, the provisions of the Washington Franchise Investment Protection Act, Chapter 19.100 RCW provisions will prevail.
2. **Franchisee Bill of Rights.** RCW 19.100.180 may supersede provisions in the franchise agreement or related agreements concerning your relationship with the franchisor including the areas of termination and renewal of your franchise. There may also be court decisions which may supersede the franchise agreement or related agreements concerning your relationship with the franchisor. Franchise agreement provisions, including those summarized in Item 17 of the Franchise Disclosure Document, are subject to state law.
3. **Site of Arbitration, Mediation, and/or Litigation.** In any arbitration or mediation involving a franchise purchased in Washington, the arbitration or mediation site will be either in the State of Washington, or in a place mutually agreed upon at the time of the arbitration or mediation, or as determined by the arbitrator or mediator at the time of arbitration or mediation. In addition, if litigation is not precluded by the franchise agreement, a franchisee may bring an action or proceeding arising out of or in connection with the sale of franchises, or a violation of the Washington Franchise Investment Protection Act, in Washington.
4. **General Release.** A release or waiver of rights in the franchise agreement or related agreements purporting to bind the franchisee to waive compliance with any provision under the Washington Franchise Investment Protection Act or any rules or orders thereunder is void except when executed pursuant to a negotiated settlement after the agreement is in effect and where the parties are represented by independent counsel, in accordance with RCW 19.100.220(2). In addition, any such release or waiver executed in connection with a renewal or transfer of a franchise is likewise void except as provided for in RCW 19.100.220(2).
5. **Statute of Limitations and Waiver of Jury Trial.** Provisions contained in the franchise agreement or related agreements that unreasonably restrict or limit the statute of limitations period for claims under the Washington Franchise Investment Protection Act, or rights or remedies under the Act such as a right to a jury trial, may not be enforceable.
6. **Transfer Fees.** Transfer fees are collectible only to the extent that they reflect the Franchisor's reasonable, estimated or actual costs in effecting a transfer.

7. **Termination by Franchisee.** The franchisee may terminate the franchise agreement under any grounds permitted under state law.
8. **Certain Buy-Back Provisions.** Provisions in franchise agreements or related agreements that permit the franchisor to repurchase the franchisee's business for any reason during the term of the franchise agreement without the franchisee's consent are unlawful pursuant to RCW 19.100.180(2)(j), unless the franchise is terminated for good cause.
9. **Fair and Reasonable Pricing.** Any provision in the franchise agreement or related agreements that requires the franchisee to purchase or rent any product or service for more than a fair and reasonable price is unlawful under RCW 19.100.180(2)(d).
10. **Waiver of Exemplary & Punitive Damages.** RCW 19.100.190 permits franchisees to seek treble damages under certain circumstances. Accordingly, provisions contained in the franchise agreement or elsewhere requiring franchisees to waive exemplary, punitive, or similar damages are void, except when executed pursuant to a negotiated settlement after the agreement is in effect and where the parties are represented by independent counsel, in accordance with RCW 19.100.220(2).
11. **Franchisor's Business Judgement.** Provisions in the franchise agreement or related agreements stating that the franchisor may exercise its discretion on the basis of its reasonable business judgment may be limited or superseded by RCW 19.100.180(1), which requires the parties to deal with each other in good faith.
12. **Indemnification.** Any provision in the franchise agreement or related agreements requiring the franchisee to indemnify, reimburse, defend, or hold harmless the franchisor or other parties is hereby modified such that the franchisee has no obligation to indemnify, reimburse, defend, or hold harmless the franchisor or any other indemnified party for losses or liabilities to the extent that they are caused by the indemnified party's negligence, willful misconduct, strict liability, or fraud.
13. **Attorneys' Fees.** If the franchise agreement or related agreements require a franchisee to reimburse the franchisor for court costs or expenses, including attorneys' fees, such provision applies only if the franchisor is the prevailing party in any judicial or arbitration proceeding.
14. **Noncompetition Covenants.** Pursuant to RCW 49.62.020, a noncompetition covenant is void and unenforceable against an employee, including an employee of a franchisee, unless the employee's earnings from the party seeking enforcement, when annualized, exceed \$100,000 per year (an amount that will be adjusted annually for inflation). In addition, a noncompetition covenant is void and unenforceable against an independent contractor of a franchisee under RCW 49.62.030 unless the independent contractor's earnings from the party seeking enforcement, when annualized, exceed \$250,000 per year (an amount that will be adjusted annually for inflation). As a result, any provision contained in the franchise agreement or elsewhere that conflict with these limitations is void and unenforceable in Washington.

15. **Nonsolicitation Agreements.** RCW 49.62.060 prohibits a franchisor from restricting, restraining, or prohibiting a franchisee from (i) soliciting or hiring any employee of a franchisee of the same franchisor or (ii) soliciting or hiring any employee of the franchisor. As a result, any such provisions contained in the franchise agreement or elsewhere are void and unenforceable in Washington.
16. **Questionnaires and Acknowledgments.** No statement, questionnaire, or acknowledgment signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.
17. **Prohibitions on Communicating with Regulators.** Any provision in the franchise agreement or related agreements that prohibits the franchisee from communicating with or complaining to regulators is inconsistent with the express instructions in the Franchise Disclosure Document and is unlawful under RCW 19.100.180(2)(h).
18. **Advisory Regarding Franchise Brokers.** Under the Washington Franchise Investment Protection Act, a “franchise broker” is defined as a person that engages in the business of the offer or sale of franchises. A franchise broker represents the franchisor and is paid a fee for referring prospects to the franchisor and/or selling the franchise. If a franchisee is working with a franchise broker, franchisees are advised to carefully evaluate any information provided by the franchise broker about a franchise.
19. The “Special Risks to Consider About *This Franchise*” is supplemented to include the following:
- Use of Franchise Brokers.** The franchisor uses the services of franchise brokers to assist in selling franchises. A franchise broker represents the franchisor and is paid a fee for referring prospects to the franchisor and/or selling the franchise. Do not rely only on the information provided by a franchise broker about a franchise. Do your own investigation by contacting the franchisor’s current and former franchisees and ask them about their experience with the franchisor.
20. The Washington Department of Financial Institutions requires that HOTWORX® Franchising, LLC post a surety bond. The surety bond is posted in accordance with RCW 19.100.040 and attached hereto.

State of Washington
Department of Financial Institutions
Securities Division
P.O. Box 41200
Olympia, WA 98504-1200
(360) 902-8760
<http://www.dfi.wa.gov/sd>

FRANCHISOR SURETY BOND

BOND NUMBER 7901219795

KNOW ALL MEN BY THESE PRESENTS:

That, HOTWORX Franchising LLC, as
Principal, having filed with the Washington State Securities Division on or about the
30th day of October, 2024, an application to offer or sell franchises in
the State of Washington pursuant to RCW 19.100.040, and
Nationwide Mutual Insurance Company, as Surety, a corporation organized under the
laws of the state of Iowa; and being duly authorized to
transact the business of indemnity and suretyship in the State of Washington; do hereby
acknowledge our indebtedness to the State of Washington, for the use and benefit of any
person(s) having a claim under the conditions of this obligation, in the sum of One
Hundred Thousand Dollars (\$100,000); provided, however, that the aggregate liabilities
hereunder shall not exceed the sum of One Hundred Thousand Dollars (\$100,000),
regardless of the number of claimants, and shall not be construed as individual liability.

Liability for the payment of this sum, to which we hereby obligate and bind
ourselves, our heirs, executors, administrators, successors and assigns, jointly and
severally, becomes effective upon the following conditions:

1. Approval by the Administrator of the Washington State Securities Division of
the Principal's application to offer or sell franchises in this state; and
2. Failure by the Principal to strictly comply with all applicable provisions of,
and all orders, rules, and regulations issued pursuant to, the Washington State
Franchise Investment Protection Act, chapter 19.100 RCW.

This Bond shall expire at such time as the Principal's registration is withdrawn,
terminates through non-renewal, or is revoked by the Securities Division except as to
liabilities of the Principal arising prior to such time. This Bond may also be cancelled by
the Surety upon 30 days written notice by registered mail to the Principal and to the
Securities Division. At the end of the 30 day period, the Bond shall be deemed cancelled
except as to liabilities of the Principal arising prior to the date of cancellation. The notice
of cancellation shall be deemed effective and the 30 day period shall begin to run upon

FRANCHISOR SURETY BOND
Page 1 of 3
Revised April 22, 2010

receipt by the Securities Division of said notice and sufficient proof of receipt of said notice by the Principal.

It is understood that any person(s) having a claim under the conditions of this obligation may institute suit in any court of competent jurisdiction against the Principal and/or the Surety upon this Bond.

WITNESS OUR SIGNATURES, this 31st day of October, 2024.

(Corporate Seal, if applicable)

HOTWORX Franchising LLC

Principal (type of print)

By

Signature

Title

(Corporate Seal, if applicable)

Nationwide Mutual Insurance Company

Surety (type of print)

By

Signature

Jeremy John Crawford, Attorney-In-Fact

Title

Counter Signature Jeremy John Crawford

FRANCHISOR SURETY BOND
Page 2 of 3
Revised April 22, 2010

PRINCIPAL ACKNOWLEDGMENT

STATE OF _____)

ss.

COUNTY OF _____)

On this _____ day of _____, 20____,

_____ personally appeared
before me stating that he is the _____ of
_____, the above-mentioned
Principal, that he executed this instrument for and in its behalf, by authority of its Board
of Directors, that any seal affixed is the corporate seal of the Principal, and that this
instrument and the execution thereof is a voluntary act of said corporation.

Notary Public

Residing in _____ County

My Commission expires _____

SURETY ACKNOWLEDGMENT*

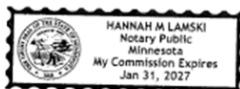
STATE OF Minnesota)

ss.

COUNTY OF Dakota)

On this 31st day of October, 2024,

Jeremy John Crawford personally appeared
before me stating that he is the Attorney-in-Fact of
Nationwide Mutual Insurance Company, the above-mentioned
Surety, that he executed this instrument for and in its behalf, by authority of its Board of
Directors, that any seal affixed is the corporate seal of the Surety, and that this instrument
and the execution thereof is a voluntary act of said corporation.



Hannah Lamski
Notary Public

Residing in Dakota County

My Commission expires 01/31/2028

*Acknowledgment not required if Bond subscribed by Attorney in Fact for the Surety. However, a true and correct copy of the Power of Attorney must be attached to this Bond.

FRANCHISOR SURETY BOND
Page 3 of 3
Revised April 22, 2010

The undersigned parties do hereby acknowledge receipt of this Addendum.

Dated this _____ day of _____, 20__.

Signature of Franchisor Representative

Signature of Franchisee Representative

Title of Franchisor Representative

Title of Franchisee Representative

ATTORNEY WORK PRODUCT

**ADDENDUM TO HOTWORX® FRANCHISING, L.L.C.
FRANCHISE DISCLOSURE DOCUMENT
REQUIRED BY THE STATE OF WISCONSIN**

For franchises and Franchisees subject to the Wisconsin Franchise Investment Law and/or Wisconsin Fair Dealership Law, the following information supersedes or supplements, as the case may be, the corresponding disclosures in the main body of the text of the HOTWORX® Franchising, LLC's Wisconsin Franchise Disclosure Document.

Item 17:

Franchisor must provide franchisee at least 90 days prior written notice of termination, cancellation or substantial change in competitive circumstances. The notice will state all the reasons for termination, cancellation or substantial change in competitive circumstances and will provide that franchisee has 60 days in which to cure any claimed deficiency. If the deficiency is cured within 60 days, the notice will be void. If the reason for termination, cancellation or substantial change in competitive circumstances is nonpayment of sums due under the franchise, franchisee will have 10 days to cure the deficiency.

For Wisconsin Franchisees, ch. 135, Stats., the Wisconsin Fair Dealership Law, supersedes any provision of the Franchise Agreement or a related contract between Franchisor and Franchisee inconsistent with the Law.

Franchisee's Initials/Date

Franchisor's Initials/Date

**AMENDMENT TO HOTWORX® FRANCHISING LLC
FRANCHISE AGREEMENT
REQUIRED BY THE STATE OF WISCONSIN**

This Amendment shall pertain to franchises sold in the State of Wisconsin and shall be for the purpose of complying with the Wisconsin Fair Dealership Law and Wisconsin Franchise Investment Law. Notwithstanding anything which may be contained in the body of the Franchise Agreement to the contrary, the Agreement shall be amended as follows:

1. Ch. 135, Stats., the Wisconsin Fair Dealership Law, supersedes any provisions of this Agreement or a related document between Franchisor and Franchisee inconsistent with the Law.

Franchisee's Initial/Date

Franchisor Initials/Date

State Effective Dates

The following states have franchise laws that require that the Franchise Disclosure Document be registered or filed with the state, or be exempt from registration: California, Hawaii, Illinois, Indiana, Maryland, Michigan, Minnesota, New York, North Dakota, Rhode Island, South Dakota, Virginia, Washington and Wisconsin.

This document is effective and may be used in the following states, where the document is filed, registered, or exempt from registration, as of the Effective Date stated below.

REGISTRATION STATE	Effective Date
California	Pending
Hawaii	Pending
Illinois	Pending
Indiana	Pending
Maryland	Not Submitted
Michigan	Pending
Minnesota	Pending
New York	Not Submitted
North Dakota	Pending
Rhode Island	Pending
South Dakota	Pending
Virginia	Pending
Washington	Pending
Wisconsin	Pending

Other states may require registration, filing, or exemption of a franchise under other laws, such as those that regulate the offer and sale of business opportunities of seller-assisted marketing plans.

EXHIBIT L
HOTWORX® FRANCHISING, LLC
FRANCHISE DISCLOSURE DOCUMENT
ITEM 23 RECEIPT

This disclosure document summarizes certain provisions of the franchise agreement and other information in plain language. Read this disclosure document and all agreements carefully.

If HOTWORX® Franchising, LLC offers you a franchise, it must provide this disclosure document to you 14 calendar days before you sign a binding agreement with, or make a payment to, the franchisor or an affiliate in connection with the proposed franchise sale.

[New York requires that Franchisor provide you with this disclosure document at the earlier of the first personal meeting to discuss our franchise; or ten business days before the signing of a binding agreement; or ten business days before a payment to franchisor or its agent.]

[Iowa requires that Franchisor provide you with this disclosure document fourteen days and Connecticut and Michigan require that Franchisor provide you with this disclosure document ten business days before you sign a binding agreement with, or make payment to, Franchisor or one of its affiliates in connection with the proposed sale.]

[Minnesota requires that Franchisor provide you this disclosure document together with a copy of all proposed agreement relating to the sale of the franchise at least seven days prior to the execution by the prospective franchisee of any franchise or other agreement, or at least seven days prior to the payment of any consideration by the franchisee, whichever occurs first. You shall be permitted to retain the disclosure document prior and subsequent to the execution of any franchise or other agreement.]

[North Dakota requires that Franchisor provide you this disclosure document, together with a copy of all proposed agreements relating to the sale of the franchise, at least seven days prior to the execution by you of any binding franchise or other agreement or at least seven days prior to the receipt of any consideration, whichever occurs first. You must be permitted to retain the disclosure document prior and subsequent to the execution of any franchise or other agreement.]

If HOTWORX® Franchising, LLC does not deliver this disclosure document on time or if it contains a false or misleading statement, or a material omission, a violation of federal law and state law may have occurred and should be reported to the Federal Trade Commission, Washington, DC 20580 and the state agency listed on Exhibit A.

The franchisor is HOTWORX® Franchising, LLC, located at 5161 Taravella Road, Marrero, Louisiana, 70072. Its telephone number is (504) 297-1HOT.

Issuance date: April 1, 2026⁵.

The franchise seller for this offering is: _____
(Name) (Position)

HOTWORX® Franchising, LLC
Franchise Disclosure Document 4/1/2026⁵
Reg States [Except for Maryland and New York](#)

HOTWORX® Franchising, LLC, 5161 Taravella Road, Marrero, LA 70072, (504) 297-1HOT.

Franchisor authorizes the respective state agencies identified in Exhibit B to receive service of process for it in the particular state.

I received a disclosure document dated April 1, 2026⁵ that included the following Exhibits:

- Exhibit A - List of State Administrators
- Exhibit B - Agents for Service of Process
- Exhibit C - List of Franchisees
- Exhibit D - List of Terminated Franchise Agreements
- Exhibit E - Financial Statements
- Exhibit F – Single Unit Franchise Agreement
 - Exhibit 1 – Schedule of Authorized and Approved Products and Services
 - Exhibit 2 - Approved Location and Territory Addendum
 - Exhibit 3 - Guaranty Agreement and Acknowledgment by Guarantor
 - Exhibit 4 - Rider to Lease
 - Exhibit 5 – Software License Agreement
 - Exhibit 6 - Confidentiality and Non-Competition Agreement
 - Exhibit 7 - Conditional Assignment of Franchisee's Telephone Numbers, Email Addresses, Social Media and Other URLs
 - Exhibit 8 - Statement of Prospective Franchisee
- Exhibit G – Area Development Agreement
- Exhibit H –Termination of Franchise Agreement and Release Upon Transfer to An Authorized Franchisee
- Exhibit I – Confidentiality Agreement
- Exhibit J – Financing Agreement
- Exhibit K- State Specific Addenda
- Exhibit L – Receipt

Date: _____

[The State of New York requires the completion of an Effective Date upon notification of effectiveness by the New York State Department of Law.]

_____(Signature) _____(Signature)

_____(Printed Name) _____(Printed Name)

|

Complete Below for a Partnership, Corporation or Limited Liability Corporation:

Name: _____

Title: _____

Name of Company: _____

Address: _____

You may return the signed receipt either by signing, dating, and mailing it to the Attention of Franchise Sales Department at HOTWORX® Franchising, LLC at 5161 Taravella Road, Marrero, LA 70072, or by emailing a copy of the signed and dated receipt page to Franchisor at legal@hotworx.net.

[Page 3 of 3]

EXHIBIT L
HOTWORX® FRANCHISING, LLC
FRANCHISE DISCLOSURE DOCUMENT
ITEM 23 RECEIPT

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HOTWORX® Franchising, LLC
Franchise Disclosure Document 4/1/2026⁵
Reg States [Except for Maryland and New York](#)

[Page 1 of 3]

HOTWORX® Franchising, LLC, 5161 Taravella Road, Marrero, LA 70072, (504) 297-1HOT.

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- Exhibit L – Receipt

Date: _____

[The State of New York requires the completion of an Effective Date upon notification of effectiveness by the New York State Department of Law.]

_____(Signature) _____(Signature)

_____(Printed Name) _____(Printed Name)

[Page 2 of 3]

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