

FRANCHISE DISCLOSURE DOCUMENT

COUNTRY VISIONS, INC.
(a California corporation)
1339 Oliver Road, Suite A
Fairfield, California 94534
(707) 451-6890

Email: franchiseinfo@apricotlanefranchise.com

Website: www.ApricotLaneBoutique.com, www.ApricotLaneFranchise.com



The name of the franchisor is Country Visions, Inc. (“COUNTRY VISIONS”). The franchise is for a retail specialty store selling, fashion apparel and accessories, bath and body products, gifts, wall decor and other merchandise. Your store will operate under the mark “APRICOT LANE BOUTIQUE.”

The total investment necessary to begin operation of an APRICOT LANE BOUTIQUE store is \$~~150,850~~ ~~149,950~~ to \$~~341,800~~ ~~342,300~~. This includes \$~~47,950~~ ~~44,950~~ to \$~~50,500~~ ~~47,500~~ that must be paid to the franchisor or its affiliate. The total investment necessary to begin operation of your second and each subsequent APRICOT LANE store is \$~~131,350~~ ~~130,450~~ to \$~~322,300~~ ~~322,800~~ for a start-up store. This includes \$~~28,450~~ ~~25,450~~ to \$~~31,000~~ ~~28,000~~ that must be paid to the franchisor or its affiliate.

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar-days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale. **Note, however, that no governmental agency has verified the information contained in this document.**

You may wish to receive your disclosure document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact Terry Odneal at Country Visions, Inc., 1339 Oliver Road, Suite A, Fairfield, California 94534, (707) 451-6890.

The terms of your contract will govern your franchise relationship. Don’t rely on the disclosure document alone to understand your contract. Read your entire contract carefully. Show your contract and this disclosure document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as “*A Consumer’s Guide to Buying a Franchise*,” which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, D.C. 20580. You can also visit the FTC’s home page at www.ftc.gov for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

Issuance Date: March 9, 2026 , amended April 21, 2026

Customers for the APRICOT LANE BOUTIQUE Stores are the general public including those shopping for fashion apparel and accessories, gifts, and impulse buyers. We believe that the market for the products and services provided by the Franchised Business is established. As is the case with retail in general, this business tends to be seasonal, varying by location. The Franchised Business will compete with other specialty retail businesses, including fashion boutiques, gift shops, and other businesses such as catalog and on-line sellers that offer products similar to those carried in Stores.

COUNTRY VISIONS' management believes that there are no regulations specific to the operation of the Franchised Business. However, you will need to comply with all federal, state and local laws applicable generally to the Franchised Business.

COUNTRY VISIONS does not have any affiliates that have offered franchises in any line of business or that provide products or services to the franchisees.

ITEM 2 BUSINESS EXPERIENCE

Vice President of Technology & Business Administration: Scott Jacobs

Mr. Jacobs has been our Vice President of Technology and Business Administration since February 2021. Mr. Jacobs was previously Vice President of Marketing from August 2017 until February 2021. All positions were in Vacaville, California until August 2022, and in Fairfield, California since then.

Founder and Director of Franchise Development: Kenneth M. Petersen

Mr. Petersen is our Founder since January 1996 and CEO from 1996 to August 2017. All positions were in Vacaville, California until August 2022, and in Fairfield, California since then.

President and CEO: Christopher Lanning

Mr. Lanning has been our President and CEO since December 2023. Mr. Lanning was our President of Retail from August 2018 to November 2023. All positions were in Vacaville, California until August 2022, and in Fairfield, California since then.

Vice President of Merchandising & Brand Operations: Darcie Reeping.

Ms. Reeping has been our Vice President of Merchandising & Brand Operations since December 2023. From May 2019 to November 2023, she was our Senior Director of Merchandise Service Group. All positions were in Vacaville, California until August 2022, and in Fairfield, California since then.

Franchise Development Specialist: Judy Lanning

Ms. Lanning joined COUNTRY VISIONS as a Franchise Sales Specialist in August 2020. ~~All positions were~~ in Vacaville, California until August 2022, and in Fairfield, California since then.

Franchise Development Specialist: Traci Bleedorn

Ms Bleedorn joined COUNTRY VISIONS as a Franchise Sales Specialist in Fairfield, California in June 2024. Ms. Bleedorn previously served as an Athletic Secretary with the Olentangy Local School District, Lewis Center, Ohio from January 2018 to September 2023.

**ITEM 3
LITIGATION**

No litigation is required to be disclosed in this Item.

**ITEM 4
BANKRUPTCY**

No bankruptcy information is required to be disclosed in this Item.

**ITEM 5
INITIAL FEES**

The standard initial franchise fee is \$39,500. We may provide a \$5,000 reduction on the initial franchise fee to veterans of U.S. Armed Forces who meet our criteria. Currently, to qualify for the discount, the veteran must own at least 50.0% of the franchise. “Veteran” means a person who receives an honorable discharge, as evidenced by a U.S. Department of Defense Form 214 (DD-214). The franchise fee for a second and each additional franchise purchased is \$20,000. Otherwise, the initial franchise fee and any subsequent fees paid for additional stores are uniform for all franchisees. During fiscal year ending December 31, 2025, we collected franchise fees ranging from \$15,000 to \$39,500.

If at the time you sign the Franchise Agreement no specific location has been determined for your Franchised Business, you will also sign Exhibit A to the Franchise Agreement, giving you an “open license” to establish the Franchised Business at a mutually agreed upon site in the future. In that case, you will pay us the initial franchise fee in two installments including a nonrefundable deposit of \$5,000 on signing the Franchise Agreement and the balance upon the execution of the Landlord’s letter of intent for a site approved by COUNTRY VISIONS (see Item 11 of this Disclosure Document for details about site selection and approval). Otherwise, the franchise fee is paid in full on signing the Franchise Agreement. The franchise fee is fully earned and non-refundable upon payment.

~~You and COUNTRY VISIONS jointly determine when our representative will arrive to assist you with your store opening. If your Franchised Business is not ready when this representative arrives, we have the right to recall this person until we are satisfied that your Franchised Business is ready. If this happens, you must pay for the costs of sending this person back to your Franchised Business to help you open. This includes the costs involved in changing airline tickets if necessary. As an alternative to recalling the representative, we have the right to have this representative remain on site, and in this instance, you agree to pay for added lodging and living costs for each day they are prevented from completing their tasks.~~

We may assess a Grand Opening Marketing Fee of \$1,500 if we choose to use a Advertising or Promotions Agency or Marketing Consultant other than COUNTRY VISIONS in house agency to develop a local Grand Opening Marketing Plan, including local market research.

We also typically provide visual merchandiser/store opener services for you at your expense, but may appoint a designated provider. Typical fees range from \$350 to \$550 per day plus expenses. COUNTRY VISIONS will pay the store opener a daily fee, and you will reimburse COUNTRY VISIONS for the daily fee, plus expenses, and per diem food charges. The total cost to you will typically range between \$3,450 to \$4,500.

Our Centralized Buying Services will plan and curate your initial opening inventory/assortment. You will pay us the monthly fee of \$1,000 for these services beginning about 2 months before your scheduled opening date.

contribution, or other amount due to us by means other than EFT (e.g., by check) whenever we deem appropriate, and you must comply with our payment instructions.

**ITEM 7
ESTIMATED INITIAL INVESTMENT**

YOUR ESTIMATED INITIAL INVESTMENT FOR A START-UP FRANCHISE

Column 1 Type of expenditure	Column 2 Amount (Estimated Cost)	Column 3 Method of payment	Column 4 When due	Column 5 To whom payment is to be made
Initial Franchise Fee ¹	\$39,500 (first store) \$20,000 (subsequent stores)	Lump Sum	See Item 5 & Note 1	COUNTRY VISIONS
Real Estate/1 st month rent ²	\$0 - \$10,000	As Arranged	As Arranged	Lessor
Deposits (Lessor, Utilities, Providers) ³	\$0 - \$5,000	As Arranged	As Arranged	Lessor & Utility Companies
Store Designer/Architect ⁴	\$0 to \$12,000	Lump Sum	Plan Completion	Approved Suppliers
Construction/Leasehold Improvements ⁵	\$0 - \$80,000	As Arranged	As Arranged	General Contractor
Cash Wrap/associated millwork package ⁶	\$6,000 - \$15,000	As Arranged	As Arranged	Approved Suppliers
Flooring & Installation ⁷	\$0 - \$10,000	As Arranged	As Arranged	Approved Suppliers
Display Fixture Package, Bags and Boxes	\$4,000 - \$15,000	As Arranged	As Arranged	Approved Suppliers
Computer & Software	\$8,000 - \$12,000	As Arranged	As Arranged	Approved Suppliers (See Item 11)
Centralized Buying Service Fees ⁸	\$5,000	ACH	Monthly	COUNTRY VISIONS
Initial Inventory ⁹	\$35,000 - \$45,000	As Arranged	As Arranged	Approved Suppliers & Vendors
Insurance – 3 months-Deposit ¹⁰	\$900 - \$1,500 <u>3,500</u>	As Arranged	As Arranged	Insurance Company
Exterior Signs	\$5,000 - \$14,000	As Arranged	As Arranged	Approved Suppliers
Expenses While Training ¹¹	\$2,500 - \$5,000	As Arranged	As Arranged	Transportation Lines Hotels & Restaurants
Grand Opening, Pre- and Post-Opening Marketing ¹²	\$15,000	As Arranged	As Arranged	Approved Suppliers
<u>Grand Opening Marketing Fee¹³</u>	<u>\$0 - \$1,500</u>	<u>ACH</u>	<u>As incurred</u>	<u>COUNTRY VISIONS</u>
On-Site Store Opening and Visual Merchandising	\$3,450 - \$4,500	As Arranged	On Invoice	COUNTRY VISIONS

Column 1 Type of expenditure	Column 2 Amount (Estimated Cost)	Column 3 Method of payment	Column 4 When due	Column 5 To whom payment is to be made
Initial Store Marketing & POP materials	\$1,500 - \$1,800	As Arranged	On Invoice	Approved Suppliers
Office Equipment, Furniture & Supplies	\$1,000 - \$2,500	As Arranged	As Arranged	Approved Suppliers
Lease Negotiations and Lease Legal ¹³¹⁴	\$3,000 - \$4,500	As Arranged	As Arranged	Leasing Broker
In Store Music/Video System	\$500 - \$2,000	As Arranged	As Arranged	Approved Suppliers
Professional Fees	\$500 - \$1,000	As Arranged	As Arranged	Attorneys, CPAs, lenders, other professionals
Additional Funds 3 months ¹⁴¹⁵	\$20,000 - \$40,000	As Incurred	As Incurred	Employees, Suppliers & Vendors
TOTAL ESTIMATED INITIAL INVESTMENT	\$150,850 149,950 \$341,800 342,300 (first store) \$131,350 130,450 \$322,300 325,300 (subsequent stores)			

Explanatory Notes

1. Item 5 of this Disclosure Document describes the initial franchise fee. If you qualify for the U.S. Military veterans discount we currently offer, we may discount the initial franchise fee by \$5,000.

2. You must own or rent premises for the operation of the Franchised Business. The typical Store requires approximately 1,200 to 2,000 square feet. The typical facility will be located in a, tourist center, entertainment complex, a regional mall, downtown street-side or a power/community center. The low estimate assumes that you are able to negotiate rent concessions of 2 to 3 months from your landlord (which is common), or that you already own a suitable premises for the Franchised Business. This-The high estimate contemplates rent for 1 month. The rental expense may vary greatly based on geographic location, size of the facility, local rental rates and other factors, and may be considerably higher in or near large metropolitan areas. The estimated amount of real estate/rent includes common area maintenance, taxes, insurance and center advertising.

3. The lessor and utility companies may require you to make a deposit before occupying the premises and before installing telephone, gas, electricity and related utility services. The low estimate assumes that either you already own the premise and have already established utility accounts, or that your landlord provides all utility services and includes them in the rent. The high estimate assumes that you will need to pay deposits in order to establish services.

4. If required by landlord or applicable law, you are responsible for obtaining finished store design drawings and services. Architect services are often required by retail landlords of malls and shopping centers; and by applicable law if modifications to the premises will involve: (1) structural changes; (2) changes to entrances and exits; (3) changes to restrooms; (4) change in use (such as office conversion to retail); (5) changes involving HVAC, electrical, plumbing, etc. These types of services are

less common when making only cosmetic improvements, such as for a “vanilla box.” If needed, you may be able to negotiate for the landlord to provide these services at no additional cost. COUNTRY VISIONS may have approved store designers and/or architects it works with. Cost of drawings varies depending on several factors, including physical condition of the property, landlord requirements and/or local government building codes.

5. The cost of construction and leasehold improvements depends upon the size and condition of the premises, the nature and extent of leasehold improvements required, the local cost of contract work, lease or landlord requirements concerning the use of union or non-union construction workers, the nature and extent of leasehold improvements required, and the location of the Franchised Business. The low end of the estimate is for when your lease requires the landlord to provide leasehold improvements at no additional cost, and the high end is for building out unimproved retail space with no landlord contribution. Many franchisees find suitable retail space with some existing leasehold improvements in place, which require only some remodeling. Landlord allowances for improvements can vary significantly between developers and landlords, and can range from \$0 to \$100,000.

6. The cash wrap is a custom-made unit designed specifically for APRICOT LANE BOUTIQUE Stores, and includes the millwork package (Built-in cabinet, Wall panel and ADA fitting room bench). COUNTRY VISIONS may provide plans for the cash wrap to your local contractor to build, which could result in reduced expenses for you.

7. Typical flooring is a luxury vinyl plank flooring. In some cases the existing flooring in a location may be approved, resulting in no additional flooring cost for you.

8. The Centralized Buying Service Fee is \$1,000 per month, beginning about 8 weeks before your planned opening date. The estimate is for 5 months, including the first 3 months after the Store opens. See FDD Item 11.

9. Under the Centralized Buying Service, COUNTRY VISIONS will build sales plans, category plan and curate you initial inventory assortment. If we request, you will assist in inventory buy events. You agree to accept and pay for the merchandise.

10. You must procure and maintain throughout the term of the Franchise Agreement insurance of the types and amounts prescribed by COUNTRY VISIONS as stated in Item 8 of this Disclosure Document. The cost of insurance will vary based on policy limits, type of policies procured, geographic location, and other related factors. The figures listed anticipate a ~~36~~-month premium for the required insurance coverage, including worker’s compensation.

11. We describe training in Item 11. COUNTRY VISIONS will provide you and up to 1 of your employees with an initial training and familiarization course. You will need to arrange transportation and pay the expenses for meals and lodging for any persons attending the training program. The amount expended will depend on a number of factors, including the distance traveled and the type of accommodation you choose. The above estimate assumes travel, food and lodging expenses for 1 person. This amount also includes round trip airfare from your location to a fashion market or in-boutique training experience for a 2 to 3 day field trip.

12. The Grand Opening, Pre and Post-Opening Marketing Fees are to help cover the initial marketing expenses we will incur in local promotion of your APRICOT LANE BOUTIQUE Store to help build a strong initial customer base. Our initial marketing may include digital, direct mail, connected TV, radio, billboards, movie screen ads, etc. These marketing costs typically cover 30 days pre-opening and 60 days post-opening.

~~12-13.~~ See Item 5 for more information regarding the circumstances when a Grand Opening Marketing Fee may apply.

~~13-14.~~ We recommend using the services of a national real estate brokerage company to handle real estate site selection. They are paid commission by the landlord and are responsible for their own expenses. We can recommend the services of an attorney who charges an hourly fee, with total fees not to exceed \$4,500 for lease comments and negotiations with a landlord's attorney. If you use someone other than our recommended consultants for your site selection and lease negotiations, we cannot estimate the cost and it may differ from what is shown in this table.

~~14-15.~~ This amount is for operating expenses during the first 3 months of operation (other than those separately identified in the table), such as employee's salaries, rent, royalty, advertising and other normal operating expenses during the 3 months after opening the Franchised Business, but does not include owner's salary. You might need additional working capital during the first 3 months you operate the Franchised Business, particularly if you open during a slower season for the business. In addition, you must have available sufficient cash to restock inventory. COUNTRY VISIONS has based this estimate on the experience of its officers who previously operated APRICOT LANE BOUTIQUE Stores. Receipts generated during the busiest period, typically Christmas, may need to be saved to cover costs during the slower periods. This information is derived from actual data collected from Franchisees that have opened Franchised Businesses during the last calendar year regarding their opening expenses.

ITEM 8 RESTRICTIONS ON SOURCES OF PRODUCTS AND SERVICES

Computers and Programs

You must purchase computer hardware and software designated by COUNTRY VISIONS. COUNTRY VISIONS or an affiliate may be, but are not currently, approved suppliers or designated suppliers of other products to be utilized at or sold from the Franchised Business. If we develop any proprietary items, private-label or exclusive merchandise for the APRICOT LANE BOUTIQUE Marks, we can require you to carry it and we may be the designated supplier or may designate another supplier.

You will set up, maintain and utilize an Internet service provider for the purposes of receiving electronic communications and point-of-sale, inventory management and other systems information from us, from other franchisees and your customers.

Gift Card Program

You must participate in our gift card program, currently administered by Ceridian-Stored Value Solutions. These gift cards operate like gift certificates and are redeemable at any participating Store. All new Franchised Businesses must participate in the program. You will purchase from Ceridian-Stores Value Solutions a gift card unit, initial supply of gift cards and set up for \$700, which is included in Item 7 under Initial Store Marketing and Point of Purchase expense. You will need to purchase additional "blank" cards and other supplies from Ceridian-Stored Value Solutions at its then current pricing. The customer selects the amount to put on the gift card from \$10 to \$500 and this remains in your account and is debited as the card is redeemed along with applicable transaction fees. Inter-store redemptions are reconciled monthly. All amounts due from your Franchised Business for transactions under this program are debited from your designated bank account by Ceridian-Stored Value Solutions. We cannot promise or represent that this program with Ceridian-Stored Value Solutions will continue in the future, and the terms and conditions of the program if it continues may be subject to change. We reserve the right to change administrators of the gift card program or to modify or discontinue the gift card program.

period after opening when the Centralized Buying Service is not in effect, you will participate in the mandatory Inventory Management Service we provide. You will pay the monthly fee for the particular service, as applicable. If you fail or refuse to participate in either service, you will pay the termination fee described in FDD Item 6.

Advertising

You must spend a minimum of \$15,000 on marketing and advertising before opening and within the first 60 days afterwards. We may, in our reasonable judgment, require changes to the proposed budget and media placement for grand opening marketing and advertising and media placement, which you must implement. This marketing requirement is separate from any opening expenditure requirement provided in the lease for the premises. If we choose to use an unaffiliated advertising or promotions agency or marketing consultant to develop a local Grand Opening Marketing Plan, you will pay us a Grand Opening Marketing Fee of \$1,500 to help offset our expenses.

COUNTRY VISIONS has established a Marketing, Advertising and Development Fund (the "Fund") to produce and develop marketing and advertising for the System. You contribute 1% of your Gross Revenues to the Fund. Other franchisees also contribute this same percentage of Gross Revenues to the Fund. If we have any company-owned or affiliated Stores operating under the Marks, they will are also required to contribute this amount from same percentage of Gross Revenues to the Fund. We will direct and approve all marketing and advertising programs with sole discretion over the creative concepts, materials and media used in such programs and the placement and allocation of such programs. COUNTRY VISIONS does not ensure that any particular franchisee will benefit directly or proportionately from the placement of and advertising. ~~The fees paid to the Fund are used to meet all costs of creating, producing, maintaining, administering, directing, approving and conducting advertising, marketing and promotional activities and materials, including, without limitation the cost of preparing and producing mass media, magazine, online and newspaper, digital advertising and campaigns; the cost of direct mail and outdoor billboard advertising; the cost of public relations activities and advertising agencies; the cost of developing and maintaining an Internet Website; the cost of personnel or other departmental costs for marketing and creative services and/or advertising that FRANCHISOR internally administers or prepares; point of purchased and promotional materials and supplies, digital art, marketing and dissemination support mechanisms and the employment of outside agencies.~~ All sums paid by you to the Fund will be maintained in a separate account from the other funds of COUNTRY VISIONS and will not be used to defray any of our general operating expenses. ~~However, the Fund may reimburse us and our affiliates for the reasonable salaries and benefits of personnel who manage and administer the Fund or otherwise provide assistance or services to the Fund, the Fund's administrative costs, travel expenses while they are on Fund business, meeting costs, overhead relating to the Fund business and other expenses that we may incur in administering or directing the Fund and its programs including conducting market research, preparing marketing and advertising materials, and collecting and accounting for assessment for the Fund. We may incorporate the Fund or operate it through a separate entity whenever we deem it appropriate. The successor entity will have all of the rights and duties of COUNTRY VISIONS' with respect to the Fund. The Fund is not a trust and we do not owe you fiduciary obligations because of our maintenance, direction or administration of the Fund or any other reason.~~ The Fund may spend in any fiscal year more or less than the total Fund contributions in that year, borrow from us or others (paying reasonable interest) to cover deficits, or invest any surplus, for future use. ~~We will use all interest earned on Fund contributions to pay costs before using the Fund's other assets.~~

~~In most cases, COUNTRY VISIONS provides the advertising materials it develops to you and you utilize them at your discretion.~~

COUNTRY VISIONS will prepare an annual accounting of the operation of the Fund and this report will be made available to you upon request. There is no requirement for COUNTRY VISIONS to

audit the Fund or provide you with an audited report. If COUNTRY VISIONS elects to have such an audit performed, the cost of doing so can be charged against the Fund.

During our most recent fiscal year ended December 31, 2025 the Fund was allocated as follows: 72% on production and creation of advertising materials, including maintaining, administering, directing, creating, preparing and approving advertising and promotions, market research, and collecting and accounting for assessments for the Fund, including salaries and overhead expenses and the cost of activities reasonably related to these functions, 18% on media placement for includes a messaging platform, brand awareness advertising and Google Maps store locator, and 10% on our administrative expenses primarily to cover the expenses related to the national gift card program. If all advertising fees are not spent in the fiscal year in which they accrue, COUNTRY VISIONS will rollover any outstanding balances to the subsequent year's Fund.

The Fund is not used for any advertising that is principally a solicitation for the sale of franchises. As of the date of this Disclosure Document there is no active advertising council.

COUNTRY VISIONS may in its sole discretion, designate a local or regional Marketing and Advertising Coverage Area ("MACA") containing at least 3 franchised Stores for purposes of targeted cooperative advertising efforts. An MACA is not a cooperative organization as such, but is a case-by-case grouping of the Stores for sharing the expenses of specific advertising and promotion efforts. MACAs thus do not operate from governing documents, do not maintain advertising funds and do not provide accountings of their expenditures. When an MACA is established which includes your Franchised Business, we will provide you with a list of the businesses included in the MACA and written guidelines for the timing and placement of the advertising and promotions, and the manner of payment for the expenses related to them. The MACA is defined as the area covered by the particular advertising medium to be used for the advertising or promotion (e.g., broadcast area of local television or radio, distribution area of regional publication). The content of the advertising and promotion to conduct, the media to be used and the make-up of the MACA is determined by COUNTRY VISIONS, usually as a result of reviewing suggestions or requests of one or more franchisee. You will not be required to spend more than \$4,000 on ACA advertising and promotion annually. MACA expenditures are in addition to all other advertising expenditures required under the Franchise Agreement. We have the power to establish, change, merge or dissolve any MACAs at any time.

COUNTRY VISIONS has no company-owned outlets and therefore does not participate in any MACA.

You must spend a minimum of 2% of gross sales annually, excluding grand opening marketing and advertising, on local marketing , advertising and promotion. This is in addition to sums required by your lease for center advertising that may also include center grand opening, the 1% payment to the Advertising and Development Fund, and MACA advertising payments.

Any advertising created by you or an agency hired by you, must follow our Brand Guidelines. We can require advertising pre-approval if we determine that previous advertising failed to follow our Brand Guidelines. We retain the exclusive right to establish and maintain sites on the Internet under any domain name containing the words "APRICOT LANE BOUTIQUE," "APRICOT LANE" or any of the Marks or any variation of them, and you may not establish any such site on the Internet without our written consent, which may be withdrawn at any time. You need our written approval of any web page or Internet advertising you propose to maintain or use, including the use of linking and framing between your web page and any other web sites.

The submission of advertising to us ~~for approval~~ does not affect your right to determine the prices at which you sell your products or services. We do not have the right or obligation to assist you in establishing your prices, such as by setting minimum or maximum prices for the items you sell.

System Websites (or Digital Presence) and Electronic Marketing and Advertising

We or one or more of our designees may establish a website or series of websites or digital presence for the Stores and/or the sale of any goods or services under the Marks to advertise, market and promote the Stores and the products and services they offer, the Franchised Businesses, and/or for any other purposes that we determine are appropriate for Stores (collectively, the “System Website”). If we include information about the Franchised Business on the System Website, you must give us the information and materials that we periodically request concerning the Franchised Business and otherwise will participate in the System Website in the manner that we periodically specify. By posting or submitting to us information or materials for the System Website, you represent to us that the information and materials are accurate and not misleading and do not infringe any third party’s rights.

We will own all intellectual property and other rights in the System Website and all information it contains, including the domain names or URL (or any electronic addresses) for the System Website, the log of “hits” by visitors, and any personal or business data that visitors (including you and your personnel) supply. We may use the Marketing Fund’s assets to develop, maintain and update the System Website and digital presence. We may implement and periodically modify system standards relating to the System Website(s) or digital presence and, at our option, may discontinue or alter the System Website(s) or digital presence, or any services offered through the System Website, at any time.

All advertising, marketing and promotional materials that you develop for the Franchised Business must contain notices of the URL of the System Website in the manner that we periodically designate. You may not develop, maintain or authorize any other website, other online or digital presence or other electronic medium that mentions or describes the Franchised Business or displays any of the Marks without our prior written approval. Neither you, nor any of your owners, signatories, guarantors or individuals who attended training or signed a confidentiality agreement, may conduct commerce or directly or indirectly offer or sell any products or services using any website, another electronic means or medium, or otherwise over the Internet or in any other manner without express permission from us in writing. Any social media that you engage in must be in accordance with our standards that we specify from time to time.

We have the right to maintain websites other than the System Website and to offer and sell products and services under the Marks from the System Website, another website or otherwise over the Internet without payment or obligation of any kind to you.

Computer Systems

You must use computer hardware and software meeting our specifications that is compatible with our system, including a software program for point of sale which tracks and collects all pertinent data of inventory, vendors, customers, sales transactions and inventory orders. The system includes an Apple Mac microprocessor and compatible software applications and accessories including monitor, keyboard, mouse, printer, modem, receipt printer, bar code scanner, bar code label printer, Microsoft Office, and point of sale and inventory management software. You will also use this computer system to access the COUNTRY VISIONS intranet and receive information from COUNTRY VISIONS, such as updates to the Confidential Operations Manual. The estimated cost to acquire this system is from \$9,000 to \$12,000.

Third party companies distribute the hardware and software for our required computer system. COUNTRY VISIONS has not approved any other hardware or software programs; however, we will review and consider any equivalent hardware components or software programs.

limited as noted in Item 8 of this Disclosure Document. You shall not change, modify or alter the System in any way, except as directed by COUNTRY VISIONS.

You must promptly notify COUNTRY VISIONS of any infringement of or challenge to your use of the Marks. You must also notify us of any action, claim or demand against you relating to the Marks within 10 days after you receive notice of it. Upon receiving notice from you, COUNTRY VISIONS will take the action we think is appropriate and has the right to control exclusively any litigation, USPTO proceeding or any other administrative proceeding arising from any infringement, challenge or claim or otherwise relating to the Marks. If we initiate an action, we will bear all expenses of the proceedings. If we undertake any defense or prosecution of any litigation relating to the Marks or parts of the System, you agree to cooperate with COUNTRY VISIONS, sign any and all documents and take all actions as may be desirable or necessary in the opinion of our counsel to assist us. However, we are not obligated under any agreement to protect or defend your use of the Marks or to indemnify you for damages if you are a party to any administrative or judicial proceeding involving the Marks.

~~You may use the Marks only as permitted by the Franchise Agreement and in accordance with our guidelines. Any goodwill established by your use of the Marks belongs to COUNTRY VISIONS. You may not contest the validity or ownership of the Marks or assist another in contesting the Marks at any time during or following the term of the franchise.~~

~~You may not use any Mark as part of your corporate name, or in any modified form or in the sale of any unauthorized product or service, or in any manner not authorized in writing by COUNTRY VISIONS. You shall give notices of trademark and service mark registrations as specified by COUNTRY VISIONS and obtain fictitious or assumed name registrations required under applicable law.~~

ITEM 14 PATENTS, COPYRIGHTS AND PROPRIETARY INFORMATION

We own no patents material to the franchise. We have unregistered copyrights in our Confidential Operations Manual, promotional materials, training materials and other works used in the offer, sale and operation of franchises.

There are no current determinations of the Patent and Trademark Office, the Copyright Office or any court regarding any copyright of COUNTRY VISIONS. There are no agreements that limit our use of the copyrights. We do not know of any infringing uses that could materially affect your use of any copyrighted material supplied by COUNTRY VISIONS.

COUNTRY VISIONS has no obligation under the Franchise Agreement or otherwise to protect any or all rights that you have or may acquire to use a patent, patent application or copyright which COUNTRY VISIONS may have or may obtain. The Franchise Agreement does not require you to notify us of any infringement claims. We need not take any affirmative action to protect the copyrighted works, although we have the right to control any litigation relating to the copyrighted works. We need not participate in your defense nor indemnify you for expenses or damages if you are a party to an administrative or judicial proceeding involving a copyrighted work or if the proceeding is resolved unfavorably to you.

As a franchisee, you will receive information that is proprietary, confidential and a trade secret of COUNTRY VISIONS. You agree to maintain the absolute confidentiality of all such information during and after the term of the franchise and will not use any of this information in any other business or in any manner not specifically authorized or approved in writing by COUNTRY VISIONS.

You ~~also agree to~~ must disclose the confidential information and trade secrets to your employees only to the extent necessary in order to operate the Franchised Business. Any and all information, knowledge and know-how, including drawings, materials, equipment, retail business systems techniques and procedures for the display products, customer lists, any and all data and other information relating to customers and/or potential customers, vendor lists, merchandise lists, and other data and other information which COUNTRY VISIONS designates as confidential is considered confidential, except information which you can prove lawfully came to your attention before disclosure by COUNTRY VISIONS or which had become publicly available, through publication or communication by others.

All of your employees having access to the confidential information of COUNTRY VISIONS must sign confidentiality agreements in a form acceptable to COUNTRY VISIONS.

As a condition of using our Intranet, you must accept and abide by the Terms of Use, including the security and protection of proprietary and confidential information accessed or downloaded through the Intranet.

You must at all times insure that your copy of the Confidential Operations Manual in whatever media it is stored, is available at the Franchised Business premises in a current and up-to-date manner. At all times that the Confidential Operations Manual is not in use by authorized personnel, you must maintain the Confidential Operations Manual in a secure area and manner at the premises of the Franchised Business, and will not allow any unauthorized persons access to that area or to any computer system or other electronic device through which the Confidential Operations Manual can be accessed. All information regarding customers of franchisees is considered “confidential information” of COUNTRY VISIONS.

All ideas, concepts, techniques or materials relating to an Apricot Lane Boutique Store (collectively, “Innovations”), whether or not protectable intellectual property and whether created by or for you or your owners, employees or contractors, must be promptly disclosed to COUNTRY VISIONS and is COUNTRY VISIONS’ sole and exclusive property, part of the System, and works made-for-hire for COUNTRY VISIONS. To the extent any Innovation does not qualify as a work made-for-hire for COUNTRY VISIONS, you assign ownership of that Innovation, and all related rights to that Innovation, to COUNTRY VISIONS and agrees to sign whatever assignment or other documents COUNTRY VISIONS requests to evidence COUNTRY VISIONS’ ownership or to help COUNTRY VISIONS obtain intellectual property rights in the Innovation. COUNTRY VISIONS and its affiliates have no obligation to make any payments to you or any other person with respect to any Innovations. You may not use any Innovation in operating your Store or otherwise without our prior approval.

ITEM 15 OBLIGATION TO PARTICIPATE IN THE ACTUAL OPERATION OF THE FRANCHISE BUSINESS

The Franchised Business must at all times be under your on-premises management and supervision except where delegation of this duty to a manager is permitted as described below. You shall, at all times, faithfully, honestly and diligently perform your obligations and shall not engage in any business or other activities that will conflict with your obligations under the Franchise Agreement.

You must devote full time and best efforts to the management and operation of the Franchised Business except as set forth below. If the franchisee is not an individual, an owner in franchisee if a corporation or limited liability company, or a general partner if franchisee is a partnership, shall devote full time and best efforts, to the management and operation of the Franchised Business. You may delegate the day-to-day, on-premises supervision to a manager who has attended and successfully completed our initial training program (or other training specifically designated by COUNTRY VISIONS). Your managers must sign confidentiality agreements agreeing not to disclose our Confidential Information. You must give us a

PROVISION	SECTION IN FRANCHISE AGREEMENT	SUMMARY
r. Non-competition covenants after the franchise is terminated or expires	Section 17.B in Franchise Agreement	For 2 years after expiration or termination for any reason, you may not own or be involved in competing business within your former Territory or within 10 miles of any other Store. (Subject to state law.)
s. Modification of the agreement	Sections 23.E in Franchise Agreement	Franchise Agreement may not be amended except in writing and agreed to by both parties.
t. Integration/merger clause	Section 23.E in Franchise Agreement	Only terms of Franchise Agreement are binding (subject to state law). Any representations or promises outside of the disclosure document and franchise agreement may not be enforceable. <u>Notwithstanding the foregoing, nothing in the franchise agreement or any related agreement is intended to disclaim the representations made in the Franchise Disclosure Document.</u>
u. Dispute resolution by arbitration or mediation	22.A	All disputes subject to arbitration in Solano, County, California, subject to state law.
v. Choice of forum	Section 22.C in Franchise Agreement	Subject to arbitration requirement, litigation must be in California- (sSubject to <u>applicable</u> state law) Federal, state, and local courts located in the county or judicial district in which COUNTRY VISIONS maintains its principal offices at the time of litigation (currently, Fairfield, California)
w. Choice of law	Section 22.B	Apart from Except for Federal Arbitration Act and other federal law, the laws of the state in which in which the your <u>Apricot Lane franchise operates will govern-Boutique franchised business is operating under the Franchise Agreement.</u>

**ITEM 18
PUBLIC FIGURES**

COUNTRY VISIONS does not use any public figure to promote its franchise.

**ITEM 19
FINANCIAL PERFORMANCE REPRESENTATIONS**

The FTC’s Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

<u>Gross Revenues of Various Subsets of Apricot Lane Boutique Stores Operating for the Full 12-Month Period Ending December 31, 2025</u>							
<u>Subset Type of Location</u>	<u>Number of Stores</u>	<u>Range of Gross Revenues</u>		<u>Average Gross Revenues</u>	<u>Median Gross Revenues</u>	<u># and % At or Above Average</u>	<u># and % Below Average</u>
		<u>High</u>	<u>Low</u>				
<u>Top 10</u>	10	<u>\$1,172,287</u>	<u>\$605,849</u>	<u>\$725,398</u>	<u>\$671,615</u>	<u>3 or 30%</u>	<u>7 or 70%</u>
<u>Top 20</u>	20	<u>\$1,172,287</u>	<u>\$456,119</u>	<u>\$606,222</u>	<u>\$569,711</u>	<u>9 or 45%</u>	<u>11 or 55%</u>
<u>Bottom 20</u>	20	<u>\$230,989</u>	<u>\$74,017</u>	<u>\$160,108</u>	<u>\$164,899</u>	<u>10 or 50%</u>	<u>10 or 50%</u>
<u>Bottom 10</u>	10	<u>\$157,601</u>	<u>\$74,017</u>	<u>\$125,698</u>	<u>\$135,135</u>	<u>6 or 60%</u>	<u>4 or 40%</u>

Notes:

1. This table of gross revenues of various subsets of Apricot Lane Boutique Stores above was derived from the ~~consists of the relevant set of~~ reported gross revenues of the ~~50-77~~ franchised Stores that were open and operating during the entire 12-month period shown. We had ~~85-109~~ franchised Apricot Lane Boutique Stores open as of the ~~end-start~~ of the period shown. The ~~35-32~~ franchised Stores that were open as of the start of the period shown and in existence as of December 31, 2024, that were excluded from the table were: (a) ~~3~~ Stores that first opened for business during 2024; (b) ~~5~~ Stores that were relocated or transferred ownership during ~~2025 that period~~; and (c) ~~27~~ stores that ceased operations during that period. Of these 27 Stores that that closed during 2025, none had been open for less than 12 months.

2. The row for All Stores consists of all franchised Stores described in Note 1. The row for Top 10 consists of the 10 franchised Stores with the highest reported annual gross revenues. The row for Top 20 consists of the 20 franchised Stores with the highest reported annual gross revenues. The row for Bottom 20 consists of the 20 franchised Stores with the lowest reported annual gross revenues. The row for Bottom 10 consists of the 10 franchised Stores with the lowest reported annual gross revenues.

3. The gross revenues shown were derived from unaudited financial reports submitted by franchisees for the purpose of computing royalties and using a gross revenues definition identical to the one in Item 6.

4. Stores reflected in this table have been open for a period ranging from 1 year to more than 10 years. ~~A new Apricot Lane Boutique Store is likely to experience a start-up period before achieving stabilized revenues.~~

5. Some of the Stores reflected in this table are located in areas where Apricot Lane Boutique Stores have established a market presence. If you open your Store in a new market, your Store will not benefit from any established trade identity in the local market derived from the presence and marketing activities of other Apricot Lane Boutique Stores in the local market.

General

We expect that new franchised Apricot Lane Boutique Stores will offer the same or similar products and services, and have similar characteristics, as the Stores included in these financial performance representations.

Written substantiation for the financial performance representation will be made available to the prospective franchisee upon reasonable request.

Some outlets have sold this amount. Your individual results may differ. There is no assurance that you'll sell as much.

~~The financial performance representation figures do not reflect the costs of sales, operating expenses, or other costs or expenses that must be deducted from the gross revenues or gross sales figures to obtain your net income or profit. Franchisees or former franchisees, listed in the Disclosure Document, may be one source of this information.~~

Other than the preceding financial performance representation, Country Visions, Inc. does not make any financial performance representations. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor’s management by contacting Terry Odneal, our Vice President of Franchise Development, at 1339 Oliver Road, Suite A, Fairfield, California 94534, (707) 451-6890, the Federal Trade Commission, and the appropriate state regulatory agencies.

**ITEM 20
OUTLETS AND FRANCHISEE INFORMATION**

**Table 1
System-wide Outlet Summary
For the Fiscal Years of 2023, 2024 and 2025**

Outlet Type	Year	Outlets at the Start of the Year	Outlets at the End of the Year	Net Change
Franchised	2023	108	112	+4
	2024	112	109	-3
	2025	109	85	-24
Company-Owned	2023	0	0	0
	2024	0	0	0

State	Franchise Agreements Signed But Outlet Not Opened as of December 31, 2025	Projected New Franchised Outlets in the Next Fiscal Year (2026)	Projected New Company-Owned Outlet In the Next Fiscal Year
SC	1	1	0
TN	0	1	0
TX	2	3	0
VA	0	1	0
VT	0	1	0
WV	0	1	0
TOTALS	6	20	0

NOTES:

1. All numbers above are as of December 31 for each year.

Attached to this Disclosure Document as Exhibit C is (1) a list of our franchisees that were open for business as of December 31, 2025, ~~and~~ and (2) a list of our franchisees that were not yet open for business as of December 31, 2025. ~~A~~ list of the franchisees that ceased operations during the year ended December 31, 2025, or who have failed to communicate with the franchisor during the 10 week period prior to the filing of the application date is attached as Exhibit E.

If you buy this franchise your contact information may be disclosed to other buyers when you leave the system.

In the last three fiscal years, no franchisees have signed confidentiality clauses that would restrict their ability to speak openly about their experience with the APRICOT LANE BOUTIQUE franchise system.

**ITEM 21
FINANCIAL STATEMENTS**

Attached hereto as Exhibit A are COUNTRY VISIONS’ audited financial statements for the fiscal years ending December 31, 2025, December 31, 2024 and December 31, 2023. COUNTRY VISIONS’ fiscal year end is December 31.

**ITEM 22
CONTRACTS**

The agreements used in connection with the franchise offer are attached to this Disclosure Document: Franchise Agreement (Exhibit B), Amendment for E-Commerce Platform (Exhibit B-1), State Addenda (Exhibit F), and Sample General Release (Exhibit H).

SECTION 7: PROPRIETARY MARKS	14
A. Ownership of the Marks.....	14
B. Use of Marks.....	14
C. Notice of Claim.....	15
D. Modification and/or Discontinuation of Marks	15
E. Right of Entry	15
SECTION 8: CONFIDENTIAL OPERATIONS MANUAL.....	15
A. Confidential Operations Manual.....	16
B. Manual Format.....	16
C. Ownership.....	16
D. Confidentiality	16
E. Disputes.....	16
SECTION 9: CONFIDENTIAL INFORMATION	16
A. Definition of Confidentiality.....	16
B. Use and Restrictions of Confidential Information	17
C. FRANCHISEE’s Employees	17
D. Remedies.....	17
E. Restrictions After Termination and/or Expiration	17
SECTION 10: MODIFICATION OF THE SYSTEM.....	17
A. Maintenance of Premises	17
B. Changes to Business and System Modifications	18
SECTION 11: MARKETING AND ADVERTISING	19
A. Grand Opening Marketing and Public Relations	19
B. Marketing, Advertising and Development Fund	19
C. Local Advertising.....	20
D. FRANCHISOR Prior Approval of Promotional Materials.....	21
E. Submittal of Local Advertising Accounting.....	21
F. <u>Marketing and</u> Advertising Coverage Area	21
G. FRANCHISOR Originated Special Promotional Items.....	21
H. Use of Registered Marks.....	22
I. Innovations.....	22
J. System Websites (or Digital Presence) and Electronic Marketing and Advertising ...	22
SECTION 12: ROYALTY	23
A. Royalty.....	23
B. Semi-Monthly Payment Schedule.....	23
C. Gross Revenues.....	23
D. Finance Charges and Late Fees.....	24
E. Electronic Funds Transfer.....	24
F. FRANCHISOR Discretion.....	25

secure premises for the Specialty Store approved by FRANCHISOR and to open and operate the Franchised Business under the System at that location as provided in this Agreement.

C. Initial Franchise Fee

In consideration of the franchise granted herein, FRANCHISEE shall pay to FRANCHISOR an initial franchise fee of _____. This initial franchise fee shall be paid in full on execution of this Agreement unless FRANCHISEE has an Open License.

If FRANCHISEE has an Open License, the initial franchise fee shall be paid in two installments. The first installment of ~~Five Thousand Dollars (\$5,000)~~ is due and payable on execution of this Agreement and the balance is due and payable in full upon request for a lease by FRANCHISEE after the negotiation of a letter of intent for the location of the Franchised Business with the lessor. Failure to pay the balance of the initial franchise fee when due shall be grounds for termination of this Agreement.

The initial franchise fee and any portion thereof shall be deemed fully earned when due and payable as provided above and shall not be refundable under any circumstances.

D. Initial Franchise Fee for a Second or Additional Franchise Purchased

The franchise fee for a second franchise purchased by an existing franchisee is ~~Twenty Thousand Dollars (\$20,000)~~, payable on the same terms and conditions as provided in Section 1.C above. FRANCHISEE will sign the Franchise Agreement currently in use for that second location and the "Second or Additional Store Fee" provided for in that second store Franchise Agreement will apply towards any third store location purchased.

E. FRANCHISOR's Right to Vary Standards

FRANCHISEE acknowledges that because complete and detailed uniformity under many varying conditions may not be possible or practical, FRANCHISOR specifically reserves the right and privilege, in its sole discretion and as it may deem appropriate or necessary, to vary standards for any franchisee(s) or particular circumstance. FRANCHISOR is not required to disclose or grant to FRANCHISEE a like or similar variation hereunder.

SECTION 2: TERRITORY

A. Territory

The area (the "Territory") for the Franchised Business shall be:

- 1) If the Premises is inside an enclosed mall, the Territory is limited to the mall property.
- 2) For all other locations, the Territory is limited to the geographical area described in **Exhibit C**.

D. Selection of General Contractor

FRANCHISEE agrees to retain a licensed General Contractor to build the Specialty Store. FRANCHISOR is available to FRANCHISEE for consultation to assist in the construction bidding process and in selecting a licensed General Contractor, but FRANCHISEE acknowledges that all design, construction, installation and similar contracts are between the FRANCHISEE and such third parties, and FRANCHISOR will bear no responsibility for the same. Furthermore, FRANCHISOR will not be responsible for delayed construction, overruns, equipment or decor item shortages or other design, installation and/or construction problems, or for any loss resulting therefrom.

E. Completion of Construction and Approval of Opening

The Franchised Business shall not be opened for business without the final approval by FRANCHISOR of the Franchised Business' compliance with the System. FRANCHISOR shall have access to the Premises while work is in progress for review purposes. FRANCHISEE is responsible for obtaining all final permits and certificates, including a certificate of occupancy. The Franchised Business may not open until all requisite government permits have been issued.

SECTION 6: TRAINING AND PRE-OPENING ASSISTANCE

A. Training

FRANCHISOR shall make initial training available to FRANCHISEE(s) and one (1) employee, acting as the Operating Manager or Assistant Manager of FRANCHISEE. FRANCHISEE is required to participate and successfully complete, to FRANCHISOR's satisfaction prior to opening for business, the training courses. This training may consist of (i) a self-study, computerized home training program, (ii) training at FRANCHISOR's designated facility, and (iii) participation in inventory buy events at the location FRANCHISOR designates. Said training program shall cover material aspects of the operation of the Franchised Business, including, without limitation, financial controls; general bookkeeping procedures; product procurement; retail operational techniques; marketing, promotion and advertising techniques; inventory ordering techniques; administrative procedures; maintenance procedures; deployment of labor; computer operation; product knowledge; customer service techniques; and maintenance of quality standards. All expenses incurred by FRANCHISEE and its employees in attending such program, including, without limitation, travel costs, room and board expenses, and employees' salaries shall be the sole responsibility of FRANCHISEE. As part of the initial training program, FRANCHISEE will pay directly outside vendors or sources for any outsourced training materials and/or programs that FRANCHISOR may require. The expense of these materials and/or programs shall not exceed ~~One Thousand Dollars (\$1,000)~~.

B. Training of Designated Manager(s)

If FRANCHISEE designates new or additional managers after the completion of the initial training program, FRANCHISOR shall provide training to such managers to the extent that FRANCHISOR can reasonably accommodate such managers in FRANCHISOR's regularly scheduled training course. Otherwise, FRANCHISOR is not obligated to provide the initial training program to FRANCHISEE's managers. FRANCHISOR may charge FRANCHISEE for

time in FRANCHISOR's judgment the general state of repair or the appearance of the Franchised Premises or its equipment, fixtures, signs or decor does not meet FRANCHISOR's standards therefore, FRANCHISOR may so notify FRANCHISEE, specifying the action to be taken by FRANCHISEE to correct such deficiency. If FRANCHISEE fails or refuses to initiate within thirty (30) days after receipt of such notice, and thereafter continue, a bona fide program to complete any required maintenance, FRANCHISOR shall have the right, in addition to all other remedies, to enter upon the Franchised Premises and effect such maintenance on behalf of FRANCHISEE and FRANCHISEE shall pay the entire costs thereof on demand. FRANCHISEE's required expenditures for maintenance or repairs under this paragraph shall not exceed an amount greater than one percent (1%) of the FRANCHISEE's annual gross revenues or ~~Five Thousand Dollars~~ (\$5,000), whichever is less, per calendar year.

B. Changes to Business and System Modifications

1. Remodeling, Modernization, Changes to Existing Business

FRANCHISEE may be required to periodically make reasonable capital expenditures to remodel, redesign, modernize and change the Franchised Business and to replace and modernize the Premises so that the Franchised Business will reflect the then-current image intended to be portrayed by the Specialty Stores. All remodeling, modernization, or changes to the Premises must be done in accordance with the standards and specifications as prescribed by FRANCHISOR from time to time and with the prior written approval of FRANCHISOR. All replacements must conform to FRANCHISOR's then-current quality standards and specifications and must be approved by FRANCHISOR in writing. FRANCHISEE may be required to remodel, redesign, modernize or change the Premises not more than once during the term of this Agreement or renewal hereof, or more frequently as required by the lease for the Premises.

2. System Modifications

FRANCHISEE acknowledges that from time to time hereafter FRANCHISOR may change or modify the System, including the adoption and use of new or modified trade names, trademarks, service marks or copyrighted materials, new computer systems, including hardware and software, new inventory items, new merchandising techniques, new equipment or new techniques and that FRANCHISEE will be required to accept, use and display for the purpose of this Agreement any such changes in the System, as if they were part of this Agreement at the time of execution hereof. FRANCHISEE shall not change, modify or alter in any way the System, except as directed by FRANCHISOR.

3. Expenditure Amounts for Changes During Agreement Term

FRANCHISEE's required expenditures during the term of this Agreement, for the changes and modifications listed in Section 10.B.1 and 10.B.2, shall not exceed an amount equal to two percent (2%) of the FRANCHISEE's average annual Gross Revenues (defined in Section 12.C below) or ~~Fifteen Thousand Dollars~~ (\$15,000), whichever is less.

SECTION 11: MARKETING AND ADVERTISING

Recognizing the value of marketing and advertising and the importance of the standardization of marketing and advertising and promotion to the furtherance of the goodwill and the public image of the Specialty Stores, FRANCHISEE agrees as follows:

A. Grand Opening Marketing and Public Relations

FRANCHISEE shall budget and implement an appropriate Grand Opening Marketing and Advertising program and Pre- and Post-Opening Public Relations campaign for the Franchised Business. FRANCHISEE must spend a minimum of ~~Ten Thousand Dollars (\$150,000)~~ on Pre- and Post-Opening Marketing and Advertising and Public Relations. Before opening for business, FRANCHISEE will consult with FRANCHISOR (and its designee(s)) about grand opening marketing and public relations program. FRANCHISOR, in its reasonable judgment, may require changes to the proposed budget and public relations for grand opening marketing and public relations, which FRANCHISEE shall implement. This marketing requirement is separate from any grand opening expenditure requirement provided for in the Premises lease.

FRANCHISEE shall pay ~~One Thousand Five Hundred Dollars (\$1,500)~~ as Grand Opening Marketing Fee if we choose to use an Advertising or Promotions Agency or Marketing Consultant other than COUNTRY VISIONS' in-house agency to develop a local Grand Opening Marketing Plan, including local market research. This fee covers the time necessary to get the outside services up to speed on use of our Marks and our advertising and social media tools.

B. Marketing, Advertising and Development Fund

FRANCHISOR has established a fund to produce and develop marketing and advertising for the System. FRANCHISEE shall contribute to the Country Visions Marketing, Advertising and Development Fund (the "Fund") an amount equal to one percent (1%) of FRANCHISEE's Gross Revenues (defined in Section 12.C below). FRANCHISEE's required payments to the Fund shall be made at the same time and in the same manner as, and in addition to, the Royalty provided in Section 12 herein. Such payments shall be made in addition to and exclusive of any sums that FRANCHISEE may be required to spend on local marketing, advertising and promotion. The Fund shall be maintained and administered by FRANCHISOR or its designee, as follows:

1. FRANCHISOR shall direct and approve all marketing and advertising programs with sole discretion over the creative concepts, materials and media used in such programs and the placement and allocation thereof. FRANCHISOR cannot and does not ensure that any particular FRANCHISEE benefits directly or pro rata from the placement of any advertising. FRANCHISEE shall not have the right to withhold or offset any payment to the Fund based on FRANCHISEE's dislike of the content of the programs or the media or market areas in which they appear.

2. FRANCHISOR shall, for each of its FRANCHISOR-owned or affiliated Specialty Stores, if any, make contributions to the Fund equivalent to the contributions required of Franchised Businesses.

3. The Fund may, at FRANCHISOR's sole discretion, be used to meet any and all costs of creating, producing, maintaining, administering, directing, approving and conducting

D. FRANCHISOR ~~Prior~~ Approval of Promotional Materials

Upon FRANCHISOR's request, FRANCHISEE will submit to FRANCHISOR or a designated agency, for its approval, all requested promotional materials and advertising to be used by FRANCHISEE, including, but not limited to, any digital media, newspapers, radio and television advertising, specialty and novelty items, signs, bags and boxes. If FRANCHISOR disapproves any promotional materials and advertising, FRANCHISEE will immediately cease their use. In the event written disapproval of said advertising and promotional material is not given by FRANCHISOR to FRANCHISEE within thirty (30) days from the date such materials are received by FRANCHISOR, said materials shall be deemed approved. Failure by FRANCHISEE to conform with the provisions herein and subsequent non-action by FRANCHISOR to require FRANCHISEE to cure or remedy this failure and default and shall not be deemed a waiver of such default or future or additional failures and defaults of any other provision of this Agreement. The submission of advertising to FRANCHISOR for approval shall not affect FRANCHISEE's right to determine the prices at which FRANCHISEE sells its products or services.

E. Submittal of Local Advertising Accounting

Upon FRANCHISOR's request, FRANCHISEE shall furnish to FRANCHISOR, in a manner provided for in the Confidential Operations Manual, an accurate accounting of the expenditures on local advertising and promotion for the time period designated by FRANCHISOR.

F. Marketing and Advertising Coverage Area

FRANCHISOR may, at its sole discretion, designate a local or regional Marketing and Advertising Coverage Area ("MACA") in which at least two (2) other Specialty Stores, in addition to the Franchised Business governed by this Agreement, are located for purposes of developing shared marketing, advertising or promotions. An MACA is defined as the area covered by the particular advertising medium (i.e., television, cable, radio, regional magazines, newspaper or other medium) to be used for the promotion as recognized and defined in the industry.

1. At the time an MACA is designated, FRANCHISOR will provide a list of all Retail Stores within the MCA who will be included in the MACA promotion. Each Specialty Store within the MACA will be provided written guidelines by FRANCHISOR for timing and placement of all advertising, promotions and manner of payment of expenditures related to the MACA promotion.

2. Required annual expenditure by each Specialty Store within the MACA shall not exceed ~~Four Thousand Dollars (\$4,000)~~ total for the year.

3. Contributions and/or expenditures on MACA advertising and promotions are in addition to all other expenditures on advertising required elsewhere in this Agreement.

G. FRANCHISOR Originated Special Promotional Items

FRANCHISOR may, from time to time, develop and market special promotional items that will be made available to FRANCHISEE and FRANCHISEE shall purchase and maintain a representative inventory of such promotional items to meet public demand. FRANCHISEE shall

to authorize anything other than over-the-counter sales by the Franchised Business, but if other types of sales are made, even if unauthorized, revenue from those sales is included in Gross Revenues. There will be deducted from Gross Revenues for purposes of said computation (but only to the extent they have been included) the amount of all sales tax receipts or similar tax receipts which, by law, are chargeable to customers, if such taxes are separately stated when the customer is charged and if such taxes are paid to the appropriate taxing authority. There will be further deducted from Gross Revenues the amount of any documented refunds, charge backs, credits and allowances given in good faith to customers by FRANCHISEE. For purposes of calculating Gross Revenues, amounts received in payment for gift cards will not be recognized as Gross Revenue upon the sale of the gift cards, but upon the redemption of the gift cards in the amount redeemed. All barter and/or exchange transactions pursuant to which FRANCHISEE furnishes services and/or products in exchange for goods or services to be provided to FRANCHISEE by a vendor, supplier or customer will, for the purpose of determining Gross Revenues, be valued at the full retail value of the goods and/or services so provided to FRANCHISEE.

D. Finance Charges and Late Fees

All Royalty payments, advertising contributions, and all other amounts due from FRANCHISEE to FRANCHISOR shall bear interest after the due date at eighteen percent (18%) per annum or the highest applicable legal rate, whichever is lower, for open account business credit. FRANCHISEE shall be required to pay a late fee of ~~Five Dollars (\$5.00)~~ per day for each day that any royalties or other amounts due under this Agreement are not paid after the due date and for each day that any statement of Gross Revenue, financial statement or other report by FRANCHISEE required by this Agreement is not submitted after the due date. The provisions of this paragraph shall not constitute agreement by FRANCHISOR to accept such payments or statements after same are due or a commitment by FRANCHISOR to extend credit to, or otherwise finance FRANCHISEE's operation of, the Franchised Business. Further, FRANCHISEE acknowledges that the failure to pay any amounts or submit statements of Gross Revenue when due constitute a material default for which FRANCHISOR may (but is not obligated to) terminate this Agreement, as provided in Section 19 hereof.

E. Electronic Funds Transfer

Notwithstanding Section 12.B above, during FRANCHISEE's participation in the training program designated in Section 6.A above, FRANCHISEE agrees to execute all documents necessary to pay by electronic funds transfer ("EFT") all amounts due under this Agreement (including, without limitation, the Royalty, Fund contributions). FRANCHISEE agrees to maintain sufficient funds in the appropriate accounts for such withdrawals. If FRANCHISEE has not provided a statement of Gross Revenues within the time period required by Section 12.B of this Agreement, FRANCHISEE authorizes FRANCHISOR to process an EFT and debit FRANCHISEE's designated bank account on the basis of the information we obtain pursuant to Section 13.C or the most recent statement of Gross Revenues FRANCHISEE has provided. If at any time FRANCHISOR determines that Gross Revenues have been understated or amounts due FRANCHISOR have been underpaid, FRANCHISEE authorizes FRANCHISOR to debit FRANCHISEE's designated bank account for the overdue amount, plus interest, as stated above. FRANCHISOR will credit any overpayment to your designated bank account promptly following

C. Conditions for Approval of Transfer

If FRANCHISEE and its owners are in full compliance with this Agreement, FRANCHISOR will not unreasonably withhold its approval of a transfer that meets the requirements of this Section 20.C. In all cases FRANCHISEE must provide FRANCHISOR with at least forty-five (45) days prior written notice of the proposed transfer. The proposed transferee and its owners must be individuals of good moral character (in FRANCHISOR's judgment) and otherwise meet FRANCHISOR's then-applicable standards for Specialty Store franchisees. All the transferees must agree in writing to be bound by this Agreement and guarantee. Additionally, if the transfer is of this Agreement or the entire Franchised Business or a substantial part of the assets used therein, or is a transfer of a controlling interest in the Franchised Business or the FRANCHISEE (a controlling interest being the largest ownership interest even if not a majority interest), or is one of a series of transfers which in the aggregate constitute or will effect such a transfer or a change in the controlling interest, all of the following conditions must be met prior to, or concurrently with, the effective date of the transfer:

1. FRANCHISOR must have declined its right of first refusal under Section 20.F below;
2. The transferee must have sufficient business experience, aptitude and financial resources to operate the Franchised Business in the judgment of FRANCHISOR;
3. FRANCHISEE must pay all amounts owed to FRANCHISOR or to any of its affiliates, which are then owed and unpaid;
4. The transferee and its proposed managers must complete FRANCHISOR's training program to FRANCHISOR's satisfaction;
5. The transferee must, at FRANCHISOR's election, either assume this Agreement in writing or execute FRANCHISOR's then-current standard franchise agreement (which may provide for higher fees, expenditures, duration, and different rights and obligations than are provided in this Agreement), provided, however, that the term thereof shall not be greater than the remaining term of this Agreement;
6. FRANCHISEE or the transferee must pay FRANCHISOR a transfer fee of ~~Thirty Thousand Dollars~~ (\$30,000);
7. FRANCHISEE and its owners must execute a general release, in form satisfactory to FRANCHISOR, of any and all claims, whether known or unknown, against FRANCHISOR, any affiliates of FRANCHISOR and their respective shareholders, officers, directors, employees, agents, successors and assigns;
8. FRANCHISOR must approve the material terms and conditions of the transfer, including, without limitation, that the price and terms of payment are not so burdensome as to affect adversely the operation of the Franchised Business by the transferee, which approval shall not be unreasonably withheld;

I. Timeliness of Claims

EXCEPT FOR CLAIMS ARISING FROM FRANCHISEE'S NON-PAYMENT OR UNDERPAYMENT OF AMOUNTS THAT FRANCHISEE OWES FRANCHISOR, ALL CLAIMS ARISING OUT OF OR RELATING TO THIS AGREEMENT OR THE RELATIONSHIP BETWEEN FRANCHISOR AND FRANCHISEE WILL BE BARRED UNLESS MEDIATION OR JUDICIAL PROCEEDING IS COMMENCED IN THE APPROPRIATE FORUM WITHIN EIGHTEEN (18) MONTHS FROM THE DATE ON WHICH THE PARTY ASSERTING THE CLAIM KNEW OR SHOULD HAVE KNOWN OF THE FACTS GIVING RISE TO THE CLAIM.

SECTION 23: MISCELLANEOUS PROVISIONS

A. Written Consent

Whenever this Agreement requires the prior approval or consent of FRANCHISOR, FRANCHISEE shall make a timely written request to FRANCHISOR therefore, and, except as otherwise provided herein, any approval or consent granted must be in writing to be binding upon FRANCHISOR.

B. Warranties

FRANCHISOR makes no warranties or guarantees upon which FRANCHISEE may rely and assumes no liability or obligation to FRANCHISEE or any third party to which it would not otherwise be subject, by providing any waiver, approval, advice, consent or services to FRANCHISEE in connection with this Agreement, or by reason of any neglect, delay or denial of any request therefore.

C. Non-Waiver

No failure of FRANCHISOR to exercise any power reserved to it hereunder, or to insist upon strict compliance by FRANCHISEE with any obligation or condition hereunder, and no custom or practice of the parties in variance with the terms hereof, shall constitute a waiver of FRANCHISOR's right to demand exact compliance with the terms hereof. Waiver by FRANCHISOR of any particular default by FRANCHISEE shall not be binding unless in writing and executed by the party sought to be charged and shall not affect or impair FRANCHISOR's right with respect to any subsequent default of the same or of a different nature; nor shall any delay, waiver, forbearance, or omission of FRANCHISOR to exercise any power or rights arising out of any breach or default by FRANCHISEE of any of the terms, provisions, or covenants hereof, affect or impair FRANCHISOR's rights nor shall such constitute a waiver by FRANCHISOR of any right hereunder or of the right to declare any subsequent breach or default. Subsequent acceptance by FRANCHISOR of any payment(s) due to it hereunder shall not be deemed to be a waiver by FRANCHISOR of any preceding breach by FRANCHISEE of any terms, covenants or conditions of this Agreement.

**EXHIBIT A TO
COUNTRY VISIONS, INC. FRANCHISE AGREEMENT
OPEN LICENSE**

Country Visions, Inc. (“FRANCHISOR”) and _____

 (“FRANCHISEE”), in contemplation of the establishment of a franchise relationship in accordance with terms of the Country Visions, Inc. Franchise Agreement, executed _____ (the “Franchise Agreement”), do hereby covenant and agree as follows:

1. As no specific location has been determined at the time of execution of the Franchise Agreement, FRANCHISEE will have an “open license”, which means a right to establish in the future, a Specialty Store at a site to be approved by FRANCHISOR as provided in Section 4 of the Franchise Agreement. As the holder of an open license, FRANCHISEE has indicated a preference for the following center(s) and/or geographic area in which to establish the Franchised Business:

Upon the execution of a lease approved by FRANCHISOR, the exact address of the approved location shall be inserted in Section 1.B of the Franchise Agreement and the Designated Mark shall be inserted in Section 1.A of the Franchise Agreement.

2. The designation of preferred centers or areas is not a guarantee that any particular center is or will be available for development of a Specialty Store or that FRANCHISEE will be permitted by the lessor or FRANCHISOR to open the Franchised Business in such center(s) and/or geographic area. FRANCHISOR is not required to give preference to any particular franchisee over another, if both have open licenses and both have indicated preferences for the same center(s) or geographic area and may elect in its sole discretion which franchisee to finally approve for a particular center or area.

3. A suitable site must be secured by FRANCHISEE and approved by FRANCHISOR within _____ calendar months from date the Franchise Agreement is executed. By mutual agreement, extensions to this calendar period may be granted in three (3) calendar month increments by the issuance of a written letter from FRANCHISOR to FRANCHISEE and accepted in writing by FRANCHISEE. FRANCHISOR is not obligated to grant any extension of time and may decline to do so in its sole discretion.

4. If no suitable site is secured and approved in the time provided in Section 3 above or pursuant to any extensions of time granted and accepted, FRANCHISOR will be entitled to terminate the Franchise Agreement and retain the ~~Five Thousand Dollar (\$5,000)~~ installment on the initial franchise fee paid by FRANCHISEE.

5. This Exhibit sets forth the entire agreement of the parties with respect to the subject matter hereof, and FRANCHISEE understands that with the exception of the specific subject

**EXHIBIT B TO
COUNTRY VISIONS, INC. FRANCHISE AGREEMENT
LOCATION OPTION AGREEMENT**

Country Visions, Inc. (“FRANCHISOR”) and _____

_____ (“FRANCHISEE”) having entered into a Country Visions, Inc. Franchise Agreement dated _____ (the “Franchise Agreement”), and in accordance with the terms of the Franchise Agreement, do hereby covenant and agree as follows:

1. FRANCHISEE has been awarded the franchise license for the franchise location identified in Section 1 of the Franchise Agreement.

2. FRANCHISEE has requested the opportunity to develop an additional Specialty Store. FRANCHISEE has identified _____

_____ (the “Option Location”) as the desired site for the additional store. FRANCHISEE has requested an option on developing another Specialty Store at the Option Location.

3. FRANCHISOR hereby grants to FRANCHISEE an option (“Option”) to develop a Specialty Store at the Option Location which Option shall expire twelve (12) months after this Location Option Agreement is executed by FRANCHISOR. For this Option, FRANCHISEE shall pay FRANCHISOR an Option Fee of ~~Fifteen Thousand Dollars (\$15,000)~~ upon the execution of this Exhibit. ~~Five Thousand Dollars (\$5,000)~~ of the Option Fee paid shall be credited without interest towards the applicable initial franchise fee for the Option Location pursuant to the terms of the then-current Country Visions, Inc. Franchise Agreement for the Option Location (the “Option Franchise Agreement”), provided it is executed by FRANCHISEE before expiration of the Option. The balance of the initial franchise fee for the Option Location shall be paid upon execution of the Option Franchise Agreement.

4. If FRANCHISEE does not exercise this Option within twelve (12) calendar months after the date of this Agreement, the option shall automatically expire. The Option Fee shall be retained by FRANCHISOR and deemed fully earned by FRANCHISOR for holding the Option Location off the market.

5. FRANCHISEE understands that in order to exercise the Option for the Option Location and to be offered another franchise under the Option Franchise Agreement, FRANCHISEE must be in full compliance with the terms of the Franchise Agreement, have no history of defaults under the Franchise Agreement, the Premises lease or any other agreement which may be ancillary to the Franchised Business and the Franchise Agreement. In addition, FRANCHISEE must provide proof, in the form of a pre-approved financing package, of FRANCHISEE’s financial ability to develop the Option Location. Such proof must be provided prior to the execution of the Option Franchise Agreement.

6. FRANCHISOR reserves the right to terminate the Option if at any time FRANCHISEE is found in default of the Franchise Agreement or the Premises lease. This Option

as a disclosed or beneficial owner, investor, partner, director, officer, employee, manager, consultant, representative or agent or in any other capacity in any Competitive Business, located or operating within a thirty (30)-mile radius of Associate's or franchisee's Franchised Business. The restrictions of this Section will not be applicable to the ownership of shares of a class of securities listed on a stock exchange or traded on the over-the-counter market that represent five percent (5%) or less of the number of shares of that class of securities issued and outstanding. Associate expressly acknowledges that Associate possesses skills and abilities of a general nature and has other opportunities for exploiting such skills. Consequently, enforcement of the covenants made in this Section will not deprive Associate of Associate's personal goodwill, or ability to earn a living.

8. Injunction. Associate hereby acknowledges and agrees that in the event of any breach or threatened breach of this Agreement, the Franchisor shall be authorized and entitled to seek, from any court of competent jurisdiction, preliminary and permanent injunctive relief in addition to any other rights or remedies to which the Franchisor may be entitled. Associate agrees that the Franchisor may obtain such injunctive relief, without posting a bond or bonds totaling ~~Five Hundred Dollars (\$500)~~ or more, but upon due notice, and Associate's sole remedy in the event of the entry of such injunctive relief shall be dissolution of such injunctive relief, if warranted, upon a hearing duly had; provided, however, that all claims for damages by reason of the wrongful issuance of any such injunction are hereby expressly waived by Associate.

9. Reasonableness of Restrictions. Associate acknowledges and agrees that the restrictions set forth in this Agreement are reasonable and necessary for the protection of the Confidential Information and Trade Secrets and that any violation of this Agreement would cause substantial and irreparable injury to Franchisor, and that Franchisor would not have entered into a business relationship with Associate or the Franchisee or enter into this Agreement or the Franchise Agreement without receiving Associate's unrestricted promise to preserve the confidentiality of the Confidential Information and Trade Secrets. In any litigation concerning the entry of any requested injunction against Associate, Associate, for value, voluntarily waives such defenses as Associate might otherwise have under the law of the jurisdiction in which the matter is being litigated relating to any claimed "prior breach" on the part of the Franchisor; it being specifically understood and agreed between the parties that no action or lack of action on the part of the Franchisor will entitle or permit Associate to disclose any such Confidential Information or Trade Secrets in any circumstances.

10. Effect of Waiver. The waiver by Associate or the Franchisor of a breach of any provision of this Agreement shall not operate or be construed as a waiver of any subsequent breach thereof.

11. Binding Effect. This Agreement shall be binding upon and inure to the benefit of Associate and the Franchisor and their respective heirs, executors, representatives, successors and assigns.

Briana cell: 760-889-2743
Franchisee continues to operate in another location

Lauren Juarez (Friendswood, TX)
1220 19th Ave N
Texas City, TX 77590
Lauren cell: 571-225-5440

Donna and Scott Smith (Midlothian, TX)
6031 Val Verde Lane
Midlothian, TX 76065
Donna cell: 214-500-2421

Bailey Lee (Plano, TX)
5 Kean Circle
The Colony, TX 75056
Bailey cell: 831-392-6068

Deirdre & Scott Robinson (San Antonio, TX)
485 Canna Lily Circle
Driftwood, TX 78619
Deirdre cell: 940-867-3170

VERMONT

Susan Groesbeck (Manchester, VT)
3155 VT Rt 7A
Arlington, VT 05250
Susan cell: 802-440-6848

VIRGINIA

Camille & Peter Radvanyi (Ashburn, VA)
40445 Diggins Ct.
Leesburg, VA 20175
Camille cell: 703-861-0632

Suzanne Hopkins (Midlothian, VA)
2340 Banstead Rd.
Midlothian, VA 23113
Suzanne cell: 804-615-1195

Franchisees who ~~have~~ left the system or ~~who~~ have failed to communicate with us during the 10 week period prior to the issuance date of this Disclosure Document (and after December 31, 2025)

ALABAMA

207 Red Bay Drive
Alabaster AL 35114
Barbie Kauffman
(205) 461-5875

ADDENDUM TO THE
COUNTRY VISIONS FRANCHISE DISCLOSURE DOCUMENT
AS REQUIRED BY THE STATE OF ILLINOIS

The following statements are added to the end of Item 17:

Illinois law governs the Agreement.

In conformance with Section 4 of the Illinois Franchise Disclosure Act, any provision in a franchise agreement that designates jurisdiction and venue in a forum outside of the State of Illinois is void. However, a franchise agreement may provide for arbitration to take place outside of Illinois.

Franchisees' rights upon termination and non-renewal are set forth in Section 19 and 20 of the Illinois Franchise Disclosure Act.

In conformance with Section 41 of the Illinois Franchise Disclosure Act, any condition, stipulation, or provision purporting to bind any person acquiring any franchise to waive compliance with any provision of the Act or any other law of Illinois is void.

No statement, questionnaire, or acknowledgement signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming any reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

All initial fees and payments owed by franchisees shall be deferred until the franchisor completes its pre-opening obligations under the franchise agreement. The Illinois Attorney General's Office imposed this deferral requirement due to franchisor's financial condition.

In fiscal years 2024 and 2025, franchises were terminated, not renewed, reacquired or ceased operations for other reasons, including 2 terminations in Illinois. This franchise could be a higher risk investment than a franchise in a system with a lower turnover rates.

RIDER TO THE
COUNTRY VISIONS FRANCHISE AGREEMENT
REQUIRED BY THE STATE OF ILLINOIS

In recognition of the requirements of the Illinois Franchise Disclosure Act and the rules and regulations promulgated thereunder, the parties to the attached Country Visions Franchise Agreement (the “Agreement”) agree to amend and revise the Agreement as follows:

1. The first sentence of the third paragraph contained in the preambles on page 2 is deleted.
2. **Governing Law.** Section 22B is amended to read as follows:

Illinois law governs the Agreement.

3. **Consent to Jurisdiction.** Section 22C is amended to read as follows:

In conformance with Section 4 of the Illinois Franchise Disclosure Act, any provision in a franchise agreement that designates jurisdiction and venue in a forum outside of the State of Illinois is void. However, a franchise agreement may provide for arbitration to take place outside of Illinois

4. Section 19 of the Illinois Franchise Disclosure Act sets forth the conditions and notice requirements for termination of a franchise agreement.

5. Section 20 of the Illinois Franchise Disclosure Act sets forth the conditions of non-renewal of a franchise agreement, along with the compensation requirements.

6. **Illinois Franchise Disclosure Act.** The following language is added as a new Section 26 of the Franchise Agreement:

SECTION 26: ILLINOIS FRANCHISE DISCLOSURE ACT

In conformance with Section 41 of the Illinois Franchise Disclosure Act, any condition, stipulation, or provision purporting to bind any person acquiring any franchise to waive compliance with any provision of the Act or any other law of Illinois is void.

7. **Fee Deferral.** All initial fees and payments owed by franchisees shall be deferred until the franchisor completes its pre-opening obligations under the franchise agreement. The Illinois Attorney General’s Office imposed this deferral requirement due to franchisor’s financial condition.

8. In fiscal years 2024 and 2025, franchises were terminated, not renewed, reacquired or ceased operations for other reasons, including 2 terminations in Illinois. This franchise could be a higher risk investment than a franchise in a system with a lower turnover rates.

IN WITNESS WHEREOF, the parties hereto, intending to be legally bound hereby, have duly executed, sealed and delivered this Agreement in multiple copies the day and year first above written.

COUNTRY VISIONS, INC.
a California corporation

ADDENDUM TO COUNTRY VISIONS, INC.
DISCLOSURE DOCUMENT
AS REQUIRED BY THE STATE OF MINNESOTA

With respect to franchises governed by Minnesota law, the following shall apply:

1. Minnesota Statute 80C.21 and Minnesota Rule 2860.4400(J) prohibit the franchiser from requiring litigation to be conducted outside Minnesota, requiring waiver of a jury trial, or requiring the franchisee to consent to liquidated damages, termination penalties or judgment notes. In addition, nothing in the Franchise Disclosure Document or agreement(s) can abrogate or reduce (1) any of the franchisee's rights as provided for in Minnesota Statute 80C or (2) franchisee's rights to any procedure, forum, or remedies provided for by the laws of the jurisdiction.

2. With respect to franchises governed by Minnesota law, the franchiser will comply with Minnesota Statute 80C.14 Subd. 3-5, which require (except in certain specified cases)

- that a franchisee be given 90 days notice of termination (with 60 days to cure) and 180 days notice for non-renewal of the franchise agreement and
- that consent to the transfer of the franchise will not be unreasonably withheld.

3. Minnesota considers it unfair to not protect the franchisee's right to use the trademarks. Refer to Minnesota Statute 80C.12 Subd. 1(G). The franchiser will protect the franchisee's rights to use the trademarks, service marks, trade names, logotypes, or other commercial symbols or indemnify the franchisee from any loss, costs, or expenses arising out of any claim, suit, or demand regarding the use of the name.

4. Minnesota Rules 2860.4400(D) prohibits a franchisor from requiring a franchisee to assent to a general release.

5. The franchisee cannot consent to the franchisor obtaining injunctive relief. The franchisor may seek injunctive relief. See Minnesota Rule 2860.4400(J) also, a court will determine if a bond is required.

6. The Limitations of Claims section must comply with Minnesota Statute 80C.17 Subd. 5.

7. Minnesota Rule 2860.4400(K) prohibits a franchisor from requiring a security deposit except for the purpose of securing against damage to property, equipment, inventory, or leaseholds.

8. NSF checks are governed by Minnesota Statute 604.113, which puts a cap of \$30 on service charges.

9. No statement, questionnaire, or acknowledgement signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including, fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed with the franchise.

10. THESE FRANCHISES HAVE BEEN REGISTERED UNDER THE MINNESOTA FRANCHISE ACT. REGISTRATION DOES NOT CONSTITUTE APPROVAL, RECOMMENDATION OR ENDORSEMENT BY THE COMMISSIONER OF COMMERCE OF MINNESOTA OR A FINDING BY THE COMMISSIONER THAT THE INFORMATION PROVIDED HEREIN IS TRUE, COMPLETE AND NOT MISLEADING.

12. THE MINNESOTA FRANCHISE ACT MAKES IT UNLAWFUL TO OFFER OR SELL ANY FRANCHISE IN THIS STATE WHICH IS SUBJECT TO REGISTRATION WITHOUT FIRST PROVIDING TO THE PROSPECTIVE FRANCHISEE, AT LEAST 7 DAYS PRIOR TO THE EXECUTION BY THE PROSPECTIVE FRANCHISEE OF ANY BINDING FRANCHISE OR OTHER AGREEMENT, OR AT LEAST 7 DAYS PRIOR TO THE PAYMENT OF ANY CONSIDERATION, BY THE FRANCHISEE, WHICHEVER OCCURS FIRST, A COPY OF THIS PUBLIC OFFERING STATEMENT, TOGETHER WITH A COPY OF ALL PROPOSED AGREEMENTS RELATING TO THE FRANCHISE.

13. THIS PUBLIC OFFERING STATEMENT CONTAINS A SUMMARY ONLY OF CERTAIN MATERIAL PROVISIONS OF THE FRANCHISE AGREEMENT. THE CONTRACT OR AGREEMENT SHOULD BE REFERRED TO FOR AN UNDERSTANDING OF ALL RIGHTS AND OBLIGATIONS OF BOTH THE FRANCHISOR AND THE FRANCHISEE.

14. Based upon the franchisor's financial condition, the Minnesota Department of Commerce has required a financial assurance. Therefore, all initial fees and payments owed by franchisees shall be deferred until the franchisor completes its pre-opening obligations under the franchise agreement.

1. ~~The following paragraphs are added at the end of Item 17 of the Disclosure Document:~~

~~With respect to franchises governed by Minnesota Franchise Law, we will comply with Minn. Stat. Section 80C.14, Subds. 3, 4, and 5 which require, except in certain specified cases, that you be given 90 days' notice of termination (with 60 days to cure) and 180 days' notice for non-renewal of the franchise agreement.~~

~~Minnesota Statute §80C.21 and Minnesota Rule 2860.4400J prohibit us in certain cases from requiring litigation to be conducted outside Minnesota. These provisions also provide that no condition, stipulation or provision in the franchise agreement shall in any way abrogate or reduce any rights you have under Minnesota Franchise Law, including (if applicable and subject to your arbitration obligations) the right to submit matters to the jurisdiction of the courts of Minnesota and the right to any procedure, forum or remedies that the laws of the jurisdiction provide.~~

~~Any release as a condition of renewal and/or assignment/transfer will not apply to the extent prohibited by applicable law for claims arising under Minn. Rule 2860.4400D.~~

~~Minnesota Rule Part 2860.4400J prohibits a franchisee in certain cases from waiving rights to a jury trial; waiving your rights to any procedure, forum, or remedies provided for by the laws of the jurisdiction; or consenting to liquidated damages, termination penalties or judgment notes. However, we and you will enforce these provisions in the agreements to the extent the law allows.~~

2. ~~No statement, questionnaire, or acknowledgement signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming any reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.~~

ADDENDUM TO COUNTRY VISIONS, INC.
FRANCHISE AGREEMENT
AS REQUIRED BY THE STATE OF MINNESOTA

In recognition of the requirements of the Minnesota Franchise Act and the rules and regulations promulgated thereunder, the parties to the attached Country Visions, Inc. Franchise Agreement (the “Agreement”) agree as follows:

1. Minnesota Statute 80C.21 and Minnesota Rule 2860.4400(J) prohibit the franchiser from requiring litigation to be conducted outside Minnesota, requiring waiver of a jury trial, or requiring the franchisee to consent to liquidated damages, termination penalties or judgment notes. In addition, nothing in the Franchise Disclosure Document or agreement(s) can abrogate or reduce (1) any of the franchisee’s rights as provided for in Minnesota Statute 80C or (2) franchisee’s rights to any procedure, forum, or remedies provided for by the laws of the jurisdiction.

2. With respect to franchises governed by Minnesota law, the franchiser will comply with Minnesota Statute 80C.14 Subd. 3-5, which require (except in certain specified cases)

- that a franchisee be given 90 days notice of termination (with 60 days to cure) and 180 days notice for non-renewal of the franchise agreement and
- that consent to the transfer of the franchise will not be unreasonably withheld.

3. Minnesota considers it unfair to not protect the franchisee’s right to use the trademarks. Refer to Minnesota Statute 80C.12 Subd. 1(G). The franchiser will protect the franchisee’s rights to use the trademarks, service marks, trade names, logotypes, or other commercial symbols or indemnify the franchisee from any loss, costs, or expenses arising out of any claim, suit, or demand regarding the use of the name.

4. Minnesota Rules 2860.4400(D) prohibits a franchisor from requiring a franchisee to assent to a general release.

5. The franchisee cannot consent to the franchisor obtaining injunctive relief. The franchisor may seek injunctive relief. See Minnesota Rule 2860.4400(J) also, a court will determine if a bond is required.

6. The Limitations of Claims section must comply with Minnesota Statute 80C.17 Subd. 5.

7. Minnesota Rule 2860.4400(K) prohibits a franchisor from requiring a security deposit except for the purpose of securing against damage to property, equipment, inventory, or leaseholds.

8. NSF checks are governed by Minnesota Statute 604.113, which puts a cap of \$30 on service charges.

9. No statement, questionnaire, or acknowledgement signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including, fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed with the franchise.

10. THESE FRANCHISES HAVE BEEN REGISTERED UNDER THE MINNESOTA FRANCHISE ACT. REGISTRATION DOES NOT CONSTITUTE APPROVAL, RECOMMENDATION OR ENDORSEMENT BY THE COMMISSIONER OF COMMERCE OF

MINNESOTA OR A FINDING BY THE COMMISSIONER THAT THE INFORMATION PROVIDED HEREIN IS TRUE, COMPLETE AND NOT MISLEADING.

12. THE MINNESOTA FRANCHISE ACT MAKES IT UNLAWFUL TO OFFER OR SELL ANY FRANCHISE IN THIS STATE WHICH IS SUBJECT TO REGISTRATION WITHOUT FIRST PROVIDING TO THE PROSPECTIVE FRANCHISEE, AT LEAST 7 DAYS PRIOR TO THE EXECUTION BY THE PROSPECTIVE FRANCHISEE OF ANY BINDING FRANCHISE OR OTHER AGREEMENT, OR AT LEAST 7 DAYS PRIOR TO THE PAYMENT OF ANY CONSIDERATION, BY THE FRANCHISEE, WHICHEVER OCCURS FIRST, A COPY OF THIS PUBLIC OFFERING STATEMENT, TOGETHER WITH A COPY OF ALL PROPOSED AGREEMENTS RELATING TO THE FRANCHISE.

13. THIS PUBLIC OFFERING STATEMENT CONTAINS A SUMMARY ONLY OF CERTAIN MATERIAL PROVISIONS OF THE FRANCHISE AGREEMENT. THE CONTRACT OR AGREEMENT SHOULD BE REFERRED TO FOR AN UNDERSTANDING OF ALL RIGHTS AND OBLIGATIONS OF BOTH THE FRANCHISOR AND THE FRANCHISEE.

14. Based upon the franchisor's financial condition, the Minnesota Department of Commerce has required a financial assurance. Therefore, all initial fees and payments owed by franchisees shall be deferred until the franchisor completes its pre-opening obligations under the franchise agreement.

~~1. With respect to franchises governed by Minnesota law, Franchisor will comply with Minn. Stat. Sec. 80C.14, Subds. 3 and 4 which require, except in certain specified cases, that a franchisee be given 90 days' notice of termination (with 60 days to cure) and 180 days' notice for non-renewal of the Agreement.~~

~~2. The following shall be added to the end of Section 3.B.10 and 20.C.7 of the Franchise Agreement:
; however, any release required as a condition of renewal and/or assignment/transfer will not apply to the extent prohibited by the Minnesota Franchises Law.~~

~~3. Section 22.D shall be revised by adding the following as the last sentence thereof:
Pursuant to Minn. Rule Sec. 2860.4400J, this Section 23.D shall not in any way abrogate or reduce any rights of the franchisee as provided for in Minnesota Statutes, Chapter 80C.~~

~~4. Section 22.C shall be revised by adding the following as the last sentence thereof:
PURSUANT TO MINN. STAT. §80C.21 AND MINN. RULE PART 2860.4400J, THESE SECTIONS SHALL NOT IN ANY WAY ABROGATE OR REDUCE FRANCHISEE'S RIGHTS AS PROVIDED FOR IN MINNESOTA STATUTES 1984, CHAPTER 80C, INCLUDING, SUBJECT TO THE PARTIES' ARBITRATION OBLIGATION, THE RIGHT TO SUBMIT MATTERS TO THE JURISDICTION OF THE COURTS OF MINNESOTA.~~

~~5. Section 22.D shall be revised by adding the following as the last sentence thereof:
Pursuant to Minn. Stat. Section 80C.21 and Minn. Rule Part 2860.4400J, this Section shall not in any way abrogate or reduce your rights as provided in Minnesota Statutes 1984, Chapter 80C, including (if applicable, and subject to the parties' arbitration obligations) the right to submit matters to the jurisdiction of the courts of Minnesota.~~

~~6. With respect to the franchises governed by Minnesota law, Franchisor will comply with requirements imposed by Minnesota Statutes section 80C.12, subdivisions 1(g) concerning protection of a franchisee's right to use the trademarks or indemnify franchisee in connection with claims regarding the use of the trademarks.~~

~~7. With respect to franchises in Minnesota, Section 1.C of the Agreement is amended to provide that the initial franchise fee will be due and payable in full when the Franchisee opens the Franchised Business. Failure to pay the entire initial franchise fee at that time will be grounds for termination of the Franchise Agreement~~

~~8. Waiver of Punitive Damages and Jury Trial. If required by the Minnesota Franchises Law, Sections 22.G and H of the Franchise Agreement are deleted.~~

~~9. Limitations of Claims. The following sentence is added to the end of Section 22.I of the Franchise Agreement:~~

~~However, Minnesota law provides that no action may be commenced under Minn. Stat. Sec. 80C.17 more than three (3) years after the cause of action accrues.~~

IN WITNESS WHEREOF, the parties hereto, intending to be legally bound hereby, have duly executed, sealed and delivered this Agreement in multiple copies the day and year first above written.

COUNTRY VISIONS, INC.
a California corporation

By: _____
Name: _____
Title: _____

FRANCHISEE

FRANCHISEE

FRANCHISEE

FRANCHISEE

ADDENDUM TO COUNTRY VISIONS, INC.
DISCLOSURE DOCUMENT AND FRANCHISE AGREEMENT
AS REQUIRED BY THE COMMONWEALTH OF VIRGINIA

Under subsection D of § 13.1-559 of the Virginia Retail Franchising Act, for all franchises located in Virginia, the franchise contract or agreement offered or entered into pursuant to terms of this chapter shall be governed by the laws of the Commonwealth of Virginia.

Under subdivision A 4 of § 13.1-563 of the Virginia Retail Franchising Act (“Act”), it is unlawful to offer or enter into a franchise agreement that restricts the right of a franchisee to engage in the business of offering, selling, or distributing goods or services at retail after termination or expiration of the franchise agreement. However, subsection B of § 13.1-563 of the Act provides that if a franchisee sells a franchise at a mutually agreed upon price to a third party or back to the franchisor, such sale may include a term restricting the right of such franchisee to engage in the business of offering, selling, or distributing goods or services at retail for a period of no more than two years after such sale.

COUNTRY VISIONS, INC.
a California corporation

By: _____
Name: _____
Title: _____

FRANCHISEE

FRANCHISEE

FRANCHISEE

FRANCHISEE

is inconsistent with the express instructions in the Franchise Disclosure Document and is unlawful under RCW 19.100.180(2)(h).

18. Advisory Regarding Franchise Brokers. Under the Washington Franchise Investment Protection Act, a “franchise broker” is defined as a person that engages in the business of the offer or sale of franchises. A franchise broker represents the franchisor and is paid a fee for referring prospects to the franchisor and/or selling the franchise. If a franchisee is working with a franchise broker, franchisees are advised to carefully evaluate any information provided by the franchise broker about a franchise.

19. Section 25 of the Franchise Agreement does not apply in Washington.

20. In lieu of an impound of franchise fees, the Franchisor will not require or accept (defer) the payment of any initial franchise fees until the franchisee has (a) received all pre-opening and initial training obligations that it is entitled to under the franchise agreement or offering circular, and (b) is open for business.

IN WITNESS WHEREOF, the parties hereto, intending to be legally bound hereby, have duly executed, sealed and delivered this Agreement in multiple copies the day and year first above written.

COUNTRY VISIONS, INC.
a California corporation

By: _____
Name: _____
Title: _____

FRANCHISEE
Entity name: _____

By: _____
Name: _____
Title: _____

By: _____
Name: _____
Title: _____

By: _____
Name: _____
Title: _____

By: _____
Name: _____
Title: _____

STORE OPERATIONS MANUAL

	Total Pages
Section 1: The Basics	Total Pages
1.01 Business Basics & Finance	18
1.02 Introduction to Retail Math 101	18
1.03 Open to Buy	29
1.04 Financial Basics & Requirements	9
1.05 Buying and Ordering (Evo Training)	24
Section 2: Staff Development	
<i>Handout Insertion: ALB Policy Guidelines for Formatting</i>	26
2.01 Labor Laws and Fair Employment Polices	8
2.02 Job Descriptions and Assignments	14
2.03 Recruitment	5
2.04 Interviewing	13
2.05 Orientation and Training	8
2.06 Scheduling	10
2.07 Store Policy Manual Guidelines	21
2.08 Performance and Evaluations	15
2.09 Coaching and Counseling	12
2.10 Terminating Employees	5
2.11 Leadership and Delegation	14
2.12 Employee Incentive Ideas	6
Insertions:	
- Indeed Ad – Key Holder	2
- Indeed Ad – Social Media and Marketing Coordinator	2
- Indeed Ad – Stylist	2
Section 3: Health and Safety	
3.01 Health and Safety	21
3.02 Emergency Store Preparedness	7
Section 4: Store Procedures for Effectiveness	
4.01 Return Policy	4
4.02 Loss Prevention for Managers	10
4.03 Markdowns and Clearance	4
Total Pages	307

SUPPLEMENTAL HANDOUTS FOR CRM

	Total Pages
A. After Hours POSIM Procedures	1
B. Internet Down – Sales Procedures	6
C. Offsite Events – EVO Remote Sales	3
D. SVS Gift Card Instructions Page 1	1
E. SVS Gift Card instructions Page 2	1
Total Pages	35

State Effective Dates

The following states have franchise laws that require that the Franchise Disclosure Document be registered or filed with the state, or be exempt from registration: California, Hawaii, Illinois, Indiana, Maryland, Michigan, Minnesota, New York, North Dakota, Rhode Island, South Dakota, Virginia, Washington, and Wisconsin.

This document is effective and may be used in the following states, where the document is filed, registered or exempt from registration, as of the Effective Date stated below:

State	Effective Date
California	Pending
Hawaii	<u>03/16/26 – 03/20/27</u> Pending
Illinois	Pending
Indiana	<u>04/14/26 – 04/13/27</u> Pending
Maryland	<u>03/18/26 – 03/28/27</u> Pending
Michigan	<u>04/06/26 – 04/06/27</u> Pending
Minnesota	Pending
New York	<u>03/25/26 – 04/30/27</u> Pending
North Dakota	<u>03/16/26 – 03/16/27</u> Pending
Rhode Island	<u>03/31/26 – 04/01/27</u> Pending
South Dakota	<u>03/16/26 – 04/06/27</u> Pending
Virginia	Pending
Washington	Pending
Wisconsin	<u>03/16/26 – 03/16/27</u> Pending

Other states may require registration, filing, or exemption of a franchise under other laws, such as those that regulate the offer and sale of business opportunities or seller-assisted marketing plans.

**ITEM 23
RECEIPTS**

This disclosure document summarizes certain provisions of the franchise agreement and other information in plain English. Read this disclosure document and all agreements carefully.

If Country Visions offers you a franchise, we must provide this disclosure document to you fourteen (14) calendar-days before you sign a binding agreement with, or make a payment to, us or an affiliate in connection with the proposed franchise sale except:

New York requires that we give you this disclosure document at the earlier of the first personal meeting or 10 business days before the execution of the franchise or other agreement or the payment of any consideration that relates to the franchise relationship. Michigan requires that we give you this disclosure document at least 10 business days before the execution of any binding franchise or other agreement or the payment of any consideration, whichever occurs first.

If Country Visions does not deliver this disclosure document on time or if it contains a false or misleading statement, or a material omission, a violation of federal and state law may have occurred and should be reported to the Federal Trade Commission, Washington, D.C. 20580 and your state agency.

The name, principal address and telephone number of each franchise seller offering the franchise:

~~Terry Odneal~~, Ken Petersen, Christopher Lanning, Traci Bleedorn and Judy Lanning, 1339 Oliver Road, Suite A, Fairfield, California 94534, (707) 451-6890

Issuance Date: March 9, 2026, amended April 21, 2026

Country Visions authorizes the Agents for Service of Process listed in Exhibit D to receive service of process for the Franchisor.

I have received a Franchise Disclosure Document dated March 9, 2026, amended April 21, 2026, that includes the following exhibits:

- | | |
|--|--|
| Exhibit A: Financial Statements | Exhibit E: Former Franchisees |
| Exhibit B: Franchise Agreement | Exhibit F: State Addenda |
| Exhibit B-1: Amendment for
E-Commerce Platform | Exhibit G: Table of Contents of Operations
Manual |
| Exhibit C: List of Franchisees | Exhibit H: Sample General Release |
| Exhibit D: List of State Regulators and
Agents for Service of Process | |

Date: _____ Signature: _____ Printed Name: _____

Date: _____ Signature: _____ Printed Name: _____

Please sign this copy of the receipt, date your signature, and keep it for your records.

**ITEM 23
RECEIPTS**

This disclosure document summarizes certain provisions of the franchise agreement and other information in plain English. Read this disclosure document and all agreements carefully.

If Country Visions offers you a franchise, we must provide this disclosure document to you fourteen (14) calendar-days before you sign a binding agreement with, or make a payment to, us or an affiliate in connection with the proposed franchise sale except:

New York requires that we give you this disclosure document at the earlier of the first personal meeting or 10 business days before the execution of the franchise or other agreement or the payment of any consideration that relates to the franchise relationship. Michigan requires that we give you this disclosure document at least 10 business days before the execution of any binding franchise or other agreement or the payment of any consideration, whichever occurs first.

If Country Visions does not deliver this disclosure document on time or if it contains a false or misleading statement, or a material omission, a violation of federal and state law may have occurred and should be reported to the Federal Trade Commission, Washington, D.C. 20580 and your state agency.

The name, principal address and telephone number of each franchise seller offering the franchise:

~~Terry Odneal~~, Ken Petersen, Christopher Lanning, Traci Bleedorn and Judy Lanning, 1339 Oliver Road, Suite A, Fairfield, California 94534, (707) 451-6890

Issuance Date: March 9, 2026, amended April 21, 2026

Country Visions authorizes the Agents for Service of Process listed in Exhibit D to receive service of process for the Franchisor.

I have received a Franchise Disclosure Document dated March 9, 2026, amended April 21, 2026, that includes the following exhibits:

- | | | | |
|--------------|---|------------|---|
| Exhibit A: | Financial Statements | Exhibit E: | Former Franchisees |
| Exhibit B: | Franchise Agreement | Exhibit F: | State Addenda |
| Exhibit B-1: | Amendment for
E-Commerce Platform | Exhibit G: | Table of Contents of Operations
Manual |
| Exhibit C: | List of Franchisees | Exhibit H: | Sample General Release |
| Exhibit D: | List of State Regulators and
Agents for Service of Process | | |

Date: _____ Signature: _____ Printed Name: _____

Date: _____ Signature: _____ Printed Name: _____

Please sign this copy of the receipt, date your signature, and return it to: Gretchen Dennis at Country Visions, Inc., 1339 Oliver Road, Suite A, Fairfield, California 94534, (707) 451-6890.