

UNIFORM FRANCHISE REGISTRATION APPLICATION

State: **Minnesota**

File Number of Previous Filings: F-7368
Fee: \$300

APPLICATION FOR (Check only one):

_____ INITIAL REGISTRATION OF AN OFFER AND SALE OF FRANCHISES

 X RENEWAL APPLICATION OR ANNUAL REPORT

_____ PRE-EFFECTIVE AMENDMENT

_____ POST EFFECTIVE MATERIAL AMENDMENT

1. Full legal name of Franchisor:

EXPENSE REDUCTION ANALYSTS, INC.

2. Name of franchise offering:

ERA GROUP

3. Franchisor's principal business address.

**EXPENSE REDUCTION ANALYSTS, INC.
16415 ADDISON ROAD
ADDISON TOWER, SUITE 410
ADDISON, TEXAS 75001**

4. Name and address of Franchisor's agent in this state authorized to receive process.

**MINNESOTA COMMISSIONER OF COMMERCE
DEPARTMENT OF COMMERCE
85 7TH PLACE EAST, SUITE 280
ST. PAUL, MINNESOTA 55101-2198**

5. The states in which this application is or will be shortly on file:

**HAWAII, ILLINOIS, MARYLAND, MINNESOTA, NORTH DAKOTA, RHODE ISLAND, VIRGINIA,
WASHINGTON AND WISCONSIN**

6. Name, address and telephone number of the person to whom communications regarding this application should be directed.

**NICOLA MCDOWALL
SHIPE DOSIK LAW, LLC
1035 MOUNTAIN CREEK TRAIL
SANDY SPRINGS, GA 30328
MOBILE: 949 322 0838
nicola@shipedosiklaw.com**

DISCLOSURE VERIFICATION

I certify and swear under penalty of law that I have read and know the contents of this application, including the Franchise Disclosure Document with an issuance date of March 26, 2026 attached as an exhibit, and that all material facts stated in all those documents are accurate and those documents do not contain any material omissions. I further certify that I am duly authorized to make this certification on behalf of the Franchisor and that I do so upon my personal knowledge.

Executed at Comer HCCES, Utah, on March 26, 2026.

EXPENSE REDUCTION ANALYSTS, INC.,
A California corporation

By: 
CHARLES A. SMITH
Title: CEO, NORTH AMERICA, ASIA PACIFIC


State of Utah)

County of Utah)

On March 26, 2026 before me, Scott Warner, a Notary Public, personally appeared CHARLES A. SMITH, (as Chief Executive Officer, North America, Asia Pacific of the above-named applicant) who proved to me on the basis of satisfactory evidence to be the person whose name) is subscribed to the within instrument and acknowledged to me that he executed the same in his authorized capacity, and that by his signature on the instrument the person, or the entity upon behalf of which the person acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of Utah that the foregoing paragraph is true and correct.

WITNESS my hand and official seal.

Signature 

(Seal)

