

FRANCHISE DISCLOSURE DOCUMENT

2023



Cornwell Quality Tools Company
667 Seville Road
Wadsworth, Ohio 44281
(330) 336-3506
www.cornwelltools.com

2024



The franchise offered in the following disclosure is a mobile tool dealership for which Cornwell Quality Tools Company ("Cornwell") will grant a license to purchase, resell, and service the products that are manufactured, sold and/or distributed by Cornwell.

The franchised dealership ("the Dealership") will be assigned a specific, but *non-exclusive* geographic territory ("the Territory"), which is agreed upon with Cornwell by the Dealership and its owner or owners (together, if applicable, "the Owners"). The Dealership will purchase products from Cornwell and resell them to individual mechanics and businesses throughout the assigned geographic area. The individual Owner who is primarily responsible for the operation of the Dealership ("the Operator") must devote his or her best, full-time efforts to the sale of Cornwell products in the Territory.

~~If the A new Dealership is new, it~~ must purchase an initial inventory of Cornwell products in the amount of at least \$55,000 at regular dealer net prices. ~~If the Dealership is converting an existing tool business ("Convertee") and already has a suitable inventory and an approved vehicle, it must purchase an initial inventory in the amount of at least \$40,000 from Cornwell, at regular dealer net prices.~~ Cornwell charges no initial franchise fee or royalty fee. After the purchase of the initial inventory of Cornwell products, the Dealership will be required to maintain a certain level of purchases from Cornwell thereafter. However, the Dealership may also purchase products from other suppliers than Cornwell and may sell other than in the assigned geographic territory.

1. The total investment necessary to begin operation of a Cornwell franchised dealership ranges from ~~\$54,525~~\$69,525 to \$298,825 for convertees and \$164,525 to \$293,825 for new dealers. This includes \$55,000 for initial inventory that must be paid to the franchisor (Cornwell) or an affiliate by a new dealership, ~~or at least \$40,000 by a convertee.~~ Refer to Items 5 through 7 inclusive of this Disclosure Document for a further explanation regarding the total investment.

2. This Disclosure Document summarizes certain provisions of your franchise agreement and other information in plain English. Read this Disclosure Document and all accompanying agreements carefully. You must receive this Disclosure Document at least 14 calendar-days before you sign a binding agreement with, or make any payment to, the franchisor (Cornwell) or an affiliate in connection with the proposed franchise sale. **Note, however, that no government agency has verified the information contained in this document.**

You may wish to receive your Disclosure Document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact the Franchising Department of Cornwell Quality Tools Company at 667 Seville Road, Wadsworth, Ohio 44281 and 330-336-3506.

3. The terms of your contract will govern your franchise relationship. Don't rely on the Disclosure Document alone to understand your contract. Read your entire contract carefully. Show your contract and this Disclosure Document to an advisor, like a lawyer or an accountant.

4. Buying a franchise is a complex investment. The information in this Disclosure Document can help you make up your mind. More information on franchising, such as "A Consumer's Guide to Buying a Franchise," which can help you understand how to use this Disclosure Document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, D.C. 20580. You can also visit the FTC's home page at www.ftc.gov for additional information. Call the agency listed for your state on Exhibit D or visit your public library for other sources of information on franchising.

5. There may also be laws on franchising in your state. Ask your state agencies about them. The agency for your state is listed on Exhibit D, if applicable.

Issued on: ~~April 3, 2023~~ April 1, 2024.

The Effective Date for this disclosure document in your state is listed on the page immediately before Exhibit I attached hereto.

How to Use this Franchise Disclosure Document

Here are some questions you may be asking about buying a franchise and tips on how to find more information:

QUESTION	WHERE TO FIND INFORMATION
How much can I earn?	Item 19 may give you information about outlet sales, costs, profits or losses. You should also try to obtain this information from others, like current and former franchisees. You can find their names and contact information in Item 20.
How much will I need to invest?	Items 5 and 6 list fees you will be paying to the franchisor or at the franchisor's direction. Item 7 lists the initial investment to open. Item 8 describes the supplier you must have.
Does the franchisor have the financial ability to provide support to my business?	Item 21 or Exhibit A includes financial statements. Review these statements carefully.
Is the franchise system stable, growing, or shrinking?	Item 20 summarizes the recent history of the number of company-owned and franchised outlets.
Will my business be the only Cornwell business in my area?	Item 12 and the "territory" provisions in the franchise agreement describe whether the franchisor and other franchisees can compete with you.
Does the franchisor have a troubled legal history?	Items 3 and 4 tell you whether the franchisor or its management have been involved in material litigation or bankruptcy proceedings.
What's it like to be a Cornwell franchisee?	Item 20 lists current and former franchisees. You can contact them to ask about their experiences.
What else should I know?	These questions are only a few things you should look for. Review all 23 Items and all exhibits in this disclosure document to better understand this franchise opportunity. See the Table of Contents.

What You Need To Know About Franchising *Generally*

Continuing responsibility to pay fees. You may have to pay royalties and other fees even if you are losing money.

Business model can change. The franchise agreement may allow the franchisor to change its manuals and business model without your consent. These changes may require you to make additional investments in your franchise business or may harm your franchise business.

Supplier restrictions. You may have to buy or lease items from the franchisor or a limited group of suppliers the franchisor designates. These items may be more expensive than similar items you could buy on your own.

Operating restrictions. The franchise agreement may prohibit you from operating a similar business during the term of the franchise. There are usually other restrictions. Some examples may include controlling your location, your access to customers, what you sell, how you market, and your hours of operation.

Competition from franchisor. Even if the franchise agreement grants you a territory, the franchisor may have the right to compete with you in your territory.

Renewal. Your franchise agreement may not permit you to renew. Even if it does, you may have to sign a new agreement with different terms and conditions in order to continue to operate your franchise business.

When your franchise ends. The franchise agreement may prohibit you from operating a similar business after your franchise ends even if you still have obligations to your landlord or other creditors.

Some States Require Registration

Your state may have a franchise law, or other law, that requires franchisors to register before offering or selling franchises in the state. Registration does not mean that the state recommends the franchise or has verified the information in this document. To find out if your state has a registration requirement, or to contact your state, use the agency information in Exhibit D.

Your state also may have laws that require special disclosures or amendments be made to your franchise agreement. If so, you should check the State Specific Addenda attached as Exhibit D.

Special Risks to Consider About *This* Franchise

Certain states require that the following risk(s) be highlighted:

1. **Out-of-State Dispute Resolution.** The franchise agreement requires you to resolve disputes with the franchisor by mediation, arbitration and/or litigation only in Ohio. Out-of-state mediation, arbitration, or litigation may force you to accept a less favorable settlement for disputes. It may also cost more to mediate, arbitrate, or litigate with the franchisor in Ohio than in your own State.

Certain states may require other risks to be highlighted. Check the “State Specific Addenda” (if any) to see whether your state requires other risks to be highlighted.

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- ~~I. ADDENDUM TO FRANCHISE DISCLOSURE DOCUMENT AND DEALER FRANCHISE AGREEMENT RE: TRAINING DURING PANDEMIC RESTRICTIONS~~
- J. RECEIPT

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ITEM 1. THE FRANCHISOR AND ANY PARENTS, PREDECESSORS AND AFFILIATES

Cornwell and Its Predecessor. To simplify the language in this Disclosure Document, "Cornwell" means Cornwell Quality Tools Company, an Ohio corporation that was incorporated in 1919. "You" means the franchised dealership and the person or persons who own the franchised dealership, which includes the franchise owners/partners/principals if the franchise is a corporation, partnership or other entity. The franchised dealership's owners are sometimes referred to as "the Owners" in this Disclosure. Cornwell's principal place of business is 667 Seville Road, Wadsworth, Ohio 44281.

Cornwell intends to do business related to this Disclosure under the names: Cornwell Quality Tools and Cornwell. Cornwell's agent for service of process in your state is listed on Exhibit D.

In 1919, the original predecessor to Cornwell was formed in Cuyahoga Falls (a suburb of Akron), Ohio. In 1927, the operations were moved to the facility located in Mogadore, Ohio (also a suburb of Akron). In 1957, a group of investors, headed by R.H.C. Moeller, purchased Cornwell. In 1965, the Moeller family purchased the outstanding stock. Currently, the Raymond M. Moeller family has an 80.49% ownership interest in Cornwell, 19.51% is owned by the Cornwell Employee Stock Ownership Plan.

As of December 31, 2023~~2~~, there were ~~809~~795 Franchised Dealerships reselling Cornwell products throughout the United States. Cornwell also has a limited number of industrial distributors, mobile distribution through distributors in Great Britain and West Germany, along with various international accounts that sell to various foreign countries.

Cornwell's Business and Franchise Offered. Cornwell has been selling products to independent dealerships under its present ownership for approximately ~~59~~8 years, and has modified its program to be a franchise for those who became dealers after December 31, 1996. Previously, its relationship with its dealers consisted simply of agreements with them, which provided essentially only that Cornwell would sell to them and would authorize the use of Cornwell's trademarks and trade dress, with certain buy-back provisions.

As of December 31, 2003, Cornwell has only franchised dealerships and eliminated the program for non-franchised dealers.

You will have to comply with various state and local laws as those related to driver's licensing, vehicle licensing and automobile insurance. In some states, a physical examination may be required to obtain a license to drive a commercial vehicle. Insurability and insurance rates will generally be dependent upon your past driving record.

The following is a description of Cornwell's business and of the franchise to be offered in your state.

Cornwell has manufactured and sold professional-quality mechanics' hand tools and related equipment since 1919. Its principal offices and plants were based in northeast Ohio until the establishment of warehouses in Texas and California in May of 1966 and April of 1967, respectively. In October of 2002, Cornwell opened a new distribution center in Clearfield, Utah and closed the warehouses in Texas and California to better serve its dealers.

On October 1, 2016, CQT Kennedy LLC, an Ohio limited liability company wholly-owned by Cornwell, acquired the assets of and is operating Kennedy Manufacturing in Van Wert, Ohio. In 2017, Kennedy began manufacturing tool boxes, cabinets and related accessories for sale to Cornwell Dealers. It is expected that Kennedy will eventually be the sole source for all such Cornwell products.

Cornwell distributes its products primarily by selling to independent dealerships, who in turn sell directly from a "rolling tool store" truck or van, primarily to mechanics, service managers and owners of auto and truck dealerships, motorcycle dealerships, fleet operations, construction and equipment contractors, independent repair shops, service stations, small manufacturing businesses and body shops in a non-exclusive territory for which they are primarily responsible. You will be assigned a specific, but *non-exclusive* geographic territory, which is agreed upon by you and Cornwell. You will purchase products from Cornwell and resell them to individual mechanics and businesses throughout the assigned geographic area.

Cornwell charges no initial franchise fee or royalty fee. As a new dealership, you must purchase an initial inventory of Cornwell products of at least \$55,000 at regular dealer net prices. ~~If the dealership is converting an existing tool business ("convertee") and already has a suitable inventory and an approved vehicle, you must purchase an initial inventory of at least \$40,000 from Cornwell at regular dealer net prices.~~

Unless waived by Cornwell, you must also establish a Reserve with Cornwell in the amount of \$20,000, to be applied against the further purchase of inventory during the first 13 weeks of the dealership. Unless waived, you must also verify at the outset of the dealership that there is \$10,000 on deposit in a business account that will only be used for business purposes on or after the first day of training on your route. The estimated initial investment ranges from ~~\$54,525~~\$69,525 to \$298,825 for convertees and from \$164,525 to \$293,825 for new dealers. Refer to Items 5 through 7 and 10 inclusive of this Disclosure Document for further explanation regarding the total investment.

Cornwell sells its dealerships' inventory, assists in financing the purchase of the inventory (subject to credit approval), authorizes the use of its trade name and trademark, provides assistance in commencing and maintaining your dealership, and repurchases on

termination certain tools and other merchandise currently sold by Cornwell at the then prevailing dealer prices, less a 15% restocking charge. Certain tools and other merchandise will not be repurchased by Cornwell. Refer to Item 17 for further explanation concerning the repurchase policy.

Cornwell does not engage in any business activities other than the manufacture and sale of tools and equipment, including the Tech-Credit financing program described in Item 10. Currently, Cornwell does not maintain any direct retail sales operation except as described below. Cornwell makes limited sales to certain industrial distributors. Cornwell has initiated direct retail sales to Vo-Tech schools and students. You will receive a credit on your Cornwell open account for 8% of the amount of direct retail Vo-Tech sales made in your territory.

You are assigned a defined operational sales area of responsibility ("Territory"). This Territory, which is designed to allow for sales growth, depending on your efforts, is mapped initially by the Cornwell District Manager, subject to your agreement. No other Cornwell dealers are assigned to the Territory. The Dealership and the Owner who is primarily responsible for the operation of the Dealership ("the Operator") must agree to devote direct, full-time best efforts to serve the Territory fully by the sale of Cornwell products.

Within the Territory, there may be any or all of the following types of businesses: auto and truck dealerships, motorcycle dealerships, fleet operations, construction and +equipment contractors, independent repair shops, service stations, small manufacturing businesses and/or body shops. The mechanics, service managers and owners at these types of businesses are your primary potential customers.

While Cornwell operates nationally, not every territory has previously had a Cornwell dealer. Where such a dealer has been in operation recently, there may be a developed market for Cornwell tools. Without a previous dealer in the territory, there may be no such market and Cornwell cannot guarantee that an established customer base exists for any particular dealer or territory. It is also possible that a previous dealer may have adversely affected the market for Cornwell tools.

Whether or not a market has been previously developed by another Cornwell dealer, success depends almost entirely on your dedication, sales ability and business practices as the current dealer. The most important elements are the willingness to work hard (a minimum of 40 hours per week; usually over 60 hours per week in the first six months to establish a new dealership), knowledge of the needs of professional mechanics, detailed knowledge of the tools, and an ability to relate well to the customers and persuade them to make and pay for purchases. Many dealers, including many of the most successful dealers, continue to work in excess of 60 hours per week. There is usually a direct correlation between earnings and hours worked.

Your tool display van or truck is an important key to the business, because it is a "rolling tool store" to the mechanic's door that, along with personalized service and regularly scheduled stops, builds customer loyalty and repeat business. Because it is such an important tool, Cornwell will help you in selecting, and must approve, an appropriate vehicle, will help in selecting an inventory mix to offer good prospects for a successful start-up and sales profits, and will help in creating interior merchandising displays for maximum storage and the best possible merchandising. A Truck Leasing Program through a third-party leasing company has been established for those Cornwell Dealers who qualify and choose to use it. The Truck Leasing Program is further described elsewhere in this Disclosure Document. If you are a converttee, you may be permitted to continue to use an appropriate van or truck you already own or lease, if Cornwell approves it. A Cornwell decal package must be installed to replace existing decals, at your cost.

You will be required to acquire a laptop computer, bar code scanner and credit card signature pad from Cornwell (together, "the Hardware") for use on your truck. Cornwell will sell the Hardware to you at Cornwell's cost, now approximately \$3,500. Cornwell will give you a \$1,500 credit on your open account to offset your Hardware purchase expense. You will also be required to purchase or lease a compatible printer and wireless card.

You will be required to license the "Ironman Business Network (IBN)" Software under a separate License Agreement with Cornwell.

To enable Cornwell to assist you in your business, you will be required to enter data into the computer system on a current basis and submit the data generated by the computer system, including but not limited to the weekly report summaries, as Cornwell directs. You will be required to use the "My Business" function in IBN as directed in order for you and Cornwell to monitor your business properly. Your franchise may be terminated if you do not supply this data or if you do not use IBN and hardware obtained from Cornwell, including, but not limited to, the "My Business" function.

Cornwell dealers have considerable competition in most territories. Three other national companies, Snap-On, Mac Tools, and Matco, and several smaller companies, offer the same kind of tools and equipment, distributed through independent dealers and/or franchised dealers. There are also independent dealers not affiliated with any national companies. In addition, similar tools and equipment are available through retail outlets, such as Sears, and through mail-order catalogs. Your individual sales effort is thus critical to your success or failure, since there are several other potential sources of competition in most territories. While Cornwell enjoys a reputation for the high quality of its products, it is better known in some parts of the country than in others, based upon past distribution. Cornwell focuses its advertising on programs such as promotional literature and catalogs which are available to you. Cornwell does little national advertising.

ITEM 2. BUSINESS EXPERIENCE

Mark R. Moeller, Chairman of the Board and Director

Mark Moeller has been a Director since 1987 and was appointed Secretary effective October 9, 2017, upon the resignation of Dawn L. Moeller as a Director and as Secretary. He became Vice Chairman of the Board on December 14, 2018, then Chairman upon the death of Raymond M. Moeller on March 21, 2020. He is not otherwise active in the operation of the company.

Eileen Moeller, Director and Assistant Secretary

Eileen Moeller has been a Director since September of 2000, but is not active in the operation of the company. She was elected Assistant Secretary on April 13, 2020.

Bill S. Nobley, Director

On February 8, 2003 Bill Nobley became President and Chief Operating Officer. He retired from those positions on January 7, 2013, and has been a Director since then.

Robert A. Studenic, Director, President and Chief Executive Officer

Robert Studenic became a Director in March of 2009, Executive Vice President in March of 2011, President and Chief Operating Officer in January of 2013, and President and Chief Executive Officer effective November 3, 2017.

David A. Nist, Treasurer, Director, Treasurer and Secretary

David Nist was Director of General Accounting from 2006 until January of 2012 when he became Treasurer. He was appointed Assistant Secretary effective October 9, 2017, and appointed to the Board of Directors and elected Secretary on April 13, 2020.

Craig A. Croley, Vice President, Operations

Craig Croley became Vice President of Operations in February of 2001.

Tim House, Director, Operations

Tim House became Director of Operations on October 5, 2020.

William P. Green, Director, Human Resources

William P. Green became Director of Human Resources on March 23, 2020.

Bobbi Jo Templeton, Director, Wholesale Credit

Bobbi Jo Templeton became Wholesale Credit Manager in June of 2007, and Director of Wholesale Credit in April 2016.

Melanie A. Gregory, Director, Customer Service

Melanie A. Gregory become Director of Customer Service in April 2016.

Don Russell, Director, Marketing

Don Russell became Director of Marketing on October 5, 2020.

Andrew Scott, Director, National Sales

Andrew Scott joined Cornwell October 17, 2016, as the National Recruiting Manager. On July 29, 2019, he became the Southeastern Regional Manager. On January 3, 2022, he became the Director of National Sales.

~~Kevin Cumley, Southeastern Senior Regional Manager~~

~~Kevin Cumley was a Cornwell dealer from June 26, 2000 through July 11, 2008. He became a District Manager in Washington on July 28, 2008 through July of 2010. On July 26, 2010, he returned to being a dealer in Colorado. On August 2, 2012, he became a District Manager in Colorado. On August 5, 2019, he became the Northwestern Regional Manager. On January 3, 2022, he became the National Field Operations Manager. In January of 2023, Kevin became the Southeastern Senior Regional Manager.~~

Charles "Rick" Fitzhugh, Northeastern Regional Sales Manager

Rick Fitzhugh became a District Manager in August of 2006, became Eastern Divisional Sales Manager in January of 2011, Eastern Regional Sales Manager effective January 4, 2016, and Northeastern Regional Manager effective January 29, 2019.

Larry Lyons, South Regional Sales Manager

Larry Lyons was a District Manager for Cornwell from March of 2005 until January of 2012, when he became Southwestern Regional Sales Manager. Larry became the South Regional Manager effective January of 2023.

Tom Prescott, Southwestern Regional Sales Manager

Tom Prescott was a District Manager for Cornwell from March of 2018 until January of 2022, when he became Southeastern Regional Sales Manager. Tom became the Southwestern Regional Sales Manager effective January of 2023.

Lloyd Romriell, Northwestern Regional Sales Manager

Lloyd Romriell was a District Manager for Cornwell from February of 2017 until January of 2022, when he became Northwestern Regional Sales Manager.

Don Rehberger, Midwest Regional Sales Manager

Don Rehberger was a National Recruiting Manager for Cornwell from March of 2020 until January of 2023, when he became Midwest Regional Sales Manager.

R. Robert Grope, Director, Customer Finance

Rob Grope became Director of Customer Finance (Tech-Credit) on March 20, 2017.

ITEM 3. LITIGATION

1. Regulatory actions against Cornwell include the following matters:

In the Matter of Cornwell Quality Tools Company (Maryland Case No. 2010-0375) On November 3, 2010, Cornwell entered into a Consent Decree with the Securities Commissioner of Maryland to resolve issues arising from entering into franchise agreements in Maryland even though the renewal of Cornwell's registration in 2008 had not been approved and thus had expired. Cornwell paid a civil penalty of \$10,000.00, offered the rescission of franchises entered into after the registration expiration and has implemented procedures to reduce the risk of future violations.

In the Matter of The Cornwell Quality Tools Company (Minnesota Department of Commerce Case No. FR1400020) On August 19, 2014, a Consent Order was issued against Cornwell by the Commissioner of Commerce of Minnesota. The Order resolved issues arising from Cornwell's offering and entering into franchise agreements in Minnesota even though the renewal of Cornwell's registration in 2012 had not been submitted for approval and thus had expired. Cornwell paid a civil penalty of \$2,000.00, offered the rescission of franchises entered into after the registration expiration and implemented procedures to reduce the risk of future violations.

2. Litigation against Cornwell includes the following matters:

David Bachrach, et al. v. The Cornwell Quality Tools Company, Case No. 2010 01 0543 in the Court of Common Pleas of Summit County, Ohio, was filed on January 27, 2010. The Complaint was brought by eight former Cornwell dealers as individuals and as claimed representatives of the putative class of all former Cornwell dealers terminated within four years of the filing of the Complaint. The Complaint alleges various theories under which the Cornwell franchise is said to be fraudulent and violates Ohio statutes and common law. It seeks ordinary and punitive damages, not specified above the jurisdictional minimum of \$25,000, but which can reasonably be estimated to be extensive, if the plaintiffs are successful. The Court of Common Pleas ruled on June 6, 2010, that the case was not subject to arbitration. Cornwell appealed that ruling to the Court of Appeals for the Ninth District of Ohio, Case No. 25444, which reversed in Cornwell's favor on May 25, 2011. The Ohio Supreme Court declined jurisdiction of the matter on October 5, 2011. The Common Pleas Court accordingly entered a stay of the matter on October 24, 2011. The matter was voluntarily dismissed by the plaintiffs on May 6, 2015, without any payment or other consideration from Cornwell.

David Bachrach, et al. v. The Cornwell Quality Tools Company, Case No. 11 114 Y 01759 11 in the American Arbitration Association, was filed on October 21, 2011. The Demand was brought by nine former Cornwell dealers as individuals and as claimed representatives of the putative class of all former Cornwell dealers terminated within four years of the filing of the Complaint in the Common Pleas case reported above, or subsequently. The Demand was substantively the same as the Complaint in the parallel Ohio Common Pleas Court matter described above. On April 10, 2012, the arbitration panel issued a clause construction award, finding that these claims can proceed in class arbitration, if a class should be certified. Cornwell brought a counterclaim in the Common Pleas Court case reported above on May 15, 2012, seeking to overturn the award. The Court vacated the preliminary injunction against class arbitration that it had issued and dismissed Cornwell's counterclaim on October 11, 2013. Cornwell timely appealed to the Ohio Ninth District Court of Appeals on October 16, 2013, which on December 31, 2014, reversed the decision of the Common Pleas Court and remanded to that Court to decide whether the arbitration could proceed on a class basis or could only do so on an individual basis. The Common Pleas Court case was voluntarily dismissed, as described above. The arbitration was voluntarily dismissed by the claimants on May 18, 2015, without any payment or other consideration from Cornwell.

Eric Lange, et al. v. The Cornwell Quality Tools Company, Case No. 5:15-cv-00859-JRA in the United States District Court for the Northern District of Ohio, was filed on May 1, 2015. The lawsuit was brought by the same nine former Cornwell dealers as individuals and as claimed representatives of the putative class of all former Cornwell dealers terminated within four years of the filing of the Complaint in the Common Pleas case reported above, or subsequently, excluding residents of Ohio. The Complaint is substantively the same as the Complaint in the Ohio Common Pleas Court matter described above. Cornwell moved to dismiss the lawsuit on grounds of collateral

estoppel on May 21, 2015. The motion was granted on December 31, 2015, and the lawsuit was dismissed.

Randy Salinas v. The Cornwell Quality Tools Company, Case No. RIC 1905144 in the Superior Court for the County of Riverside, California, was filed on October 10, 2019. Cornwell removed the case to the United States District Court for the Central District of California on November 27, 2019, where it was assigned Case No. 5:19-cv-02275-JGB. The Complaint was brought by a former Cornwell dealer as an individual and as the claimed representative of the putative class of all present Cornwell dealers in California and of all former Cornwell dealers in California who terminated within four years of the filing of the Complaint. Notice was also given of a potential claim under the California Private Attorney General Act. The Complaint alleges various theories under which the plaintiff and the members of the putative class were or are to be considered employees under California law and are being or were denied various protections, compensation and benefits as such. It seeks injunctive relief, compensatory and punitive damages, penalties, interest, costs and attorney fees, not specified in amounts but which can reasonably be estimated to be extensive, if the plaintiffs are successful. A Class was certified on October 17, 2022, and a Notice to go to the members of the Class was approved by the Court on February 27, 2023, giving members 45 days from the date the Notice is sent to opt out of the class. The Notice was sent on March 31, 2023. ~~The case is set for trial to commence on October 24, 2023.~~ Cornwell denies all of the allegations ~~and will vigorously defend the lawsuit~~ of the Complaint but nevertheless recognized that it had some potential exposure and so entered into a settlement agreement as a matter of prudent business judgment. A joint motion for preliminary Court approval of the settlement agreement was filed on October 26, 2023, and remains pending.

James Felger v. The Cornwell Quality Tools Company, Case No. 1:23-cv-01786 in the United States District Court for the Northern District of Ohio, was filed on September 13, 2023.

William Hudson v. The Cornwell Quality Tools Company, Case No. 1:23-cv-01887 in the United States District Court for the Northern District of Ohio, was filed on September 28, 2023.

The Complaints in both cases were brought by individuals for themselves and as the claimed representatives of putative defined classes of persons. The Complaints allege various theories under which the plaintiffs and the members of the putative classes were damaged by the exposure of their personally identifiable information as the result of a data breach that occurred at Cornwell on September 22, 2022. The Complaints seek injunctive relief, compensatory, statutory and punitive damages, interest, costs and attorney fees, not specified in amounts. Cornwell denies all of the allegations. The matters remain pending.

Cornwell Quality Tools Company v. Daniel Karrip, Mary Karrip, and DK Tool Sales, Inc., Case No. 23-08728-CZ in the Circuit Court for the County of Kent, Michigan, was filed

on October 31, 2023, by the Defendants as a Counterclaim to a Complaint brought by Cornwell on September 6, 2023, to confirm an arbitration award made in Cornwell's favor against the Defendants on August 11, 2023. The award was confirmed by the judgment of the Court on November 8, 2023. The Counterclaim alleges various theories under which the defendants claim to have been damaged by Cornwell in the course of their former Cornwell dealership. Cornwell denies the allegations of the Counterclaim. A motion to dismiss the Counterclaim, as being subject to binding arbitration, was filed by Cornwell on November 22, 2023, and remains pending was granted by the Court on January 3, 2024. The defendants filed an appeal from all of the Court's rulings on January 23, 2024, which remains pending.

3. Collection suits brought by Cornwell against former franchisees in the last fiscal year for payment for tools sold to the former franchisees by Cornwell:

~~Cornwell Quality Tools Company v. Michael J. Bingaman, American Arbitration Association case filed 05/03/2021 (Case No. 01-21-0003-6961); Court of Common Pleas, Summit County, Ohio, case filed 10/22/2021 (Case No. CV 2021-10-3373); Court of Common Pleas, Clinton County, Pennsylvania, case filed 05/05/2022 (Case No. 482-2022).~~

~~Cornwell Quality Tools Company v. John P. Clift, Jr., Lilia E. Venegas Gloria and JLAD LLC Cornwell's claim has been settled with an agreement that a judgment may be taken in the Superior Court, Snohomish County, Washington, if there is a default in the payments that are to be made.~~

~~Cornwell Quality Tools Company v. Thomas P. Daniels, American Arbitration Association case filed 11/11/22 (Case No. 01-22-0004-7712); Court of Common Pleas, Summit County, Ohio, case filed 03/13/2023 (Case No. 2023-03-0825).~~

~~Cornwell Quality Tools Company v. Colin P. Hayes and DDM Tools and Equipment, LLC, American Arbitration Association case filed 09/21/20 (Case No. 01-20-0014-9588); Court of Common Pleas, Summit County, Ohio, case filed 02/11/2021 (Case No. CV 2021-02-0471); Eighth Judicial District, Clark County, Nevada, case filed 05/06/2021 (Case No. A-21-834200-F).~~

~~Cornwell Quality Tools Company v. Thomas W. Hayes, Sheena M. Hayes and Vortex Tools & Equipment, LLC, American Arbitration Association case filed 09/13/2022 (Case No. 01-22-0003-8684).~~

~~Cornwell Quality Tools Company v. Douglas W. Jones, Jr. and R.A.P. Mobile Tools, LLC, American Arbitration Association case filed 08/17/2022 (Case No. 01-22-0003-5196).~~

~~Cornwell Quality Tools Company v. Justin E. Jones and EJ Tools & Supply, LLC, American Arbitration Association case filed 08/17/2022 (Case No. 01-22-0003-5169); Court of Common Pleas, Summit County, Ohio, case filed 02/08/2023 (Case No. CV 2023-02-0453).~~

~~Cornwell Quality Tools Company v. Daniel E. Karrip, Mary L. Karrip and DK Tool Sales, Inc., American Arbitration Association case filed 08/12/2022 (Case No. 01-22-0003-4671), [add MI Case number].~~

~~Cornwell Quality Tools Company v. Ronald M. Knox and Danielle A. Knox, American Arbitration Association case filed 06/15/2021 (Case No. 01-21-0004-2984); Court of Common Pleas, Summit County, Ohio, case filed 10/18/2021 (Case No. CV-2021-10-3305); Superior Court, Maricopa County, Arizona, case filed 01/28/2022 (Case No. CV2022-050306).~~

~~Cornwell Quality Tools Company v. David Martinez and Teresita Gomez Lopez, American Arbitration Association case filed 02/17/2023 (Case No. 01-23-0000-7098).~~

~~Cornwell Quality Tools Company v. John D. McMahan, Jennifer L. McMahan and Babass Tools LLC, American Arbitration Association case filed 08/17/2022 (Case No. 01-22-0003-5175); Court of Common Pleas, Summit County, Ohio, case filed 01/04/2023 (Case No. CV 2023-01-0033).~~

~~Cornwell Quality Tools Company v. Thomas E. Miller and Tommy's Tools, LLC, American Arbitration Association case filed 08/17/2022 (Case No. 01-22-0003-5173); Court of Common Pleas, Medina County, Ohio, filed 12/22/22 (Case No. 22-CIV-1016).~~

~~Cornwell Quality Tools Company v. David K. Richter and Linda M. Richter, American Arbitration Association case filed 02/17/2023 (Case No. 01-23-0000-7105).~~

~~Cornwell Quality Tools Company v. Bruce M. Alvarado, Tiffany R. Alvarado and BT&N's Tools & Equipment, LLC, American Arbitration Association case filed 11/13/2023 (Case No. 01-23-0005-1380).~~

~~Cornwell Quality Tools Company v. Timothy R. Barker and Deanna Kauiohoolehua Barker, American Arbitration Association case filed 07/20/2023 (Case No. 01-23-0003-2251); Court of Common Pleas, Summit County, Ohio, case filed 11/13/2013 (Case No. 2023-11-4354).~~

~~Cornwell Quality Tools Company v. Jeremiah R. Brashear, Court of Common Pleas, Fayette County, Pennsylvania, case filed 08/03/2023 (Case No 1502 of 2023).~~

~~Cornwell Quality Tools Company v. Joseph A. Bribiescas, American Arbitration Association case file 11/13/2023 (Case No. 01-23-0005-1381).~~

Cornwell Quality Tools Company v. John P. Clift, Jr., Lilia E. Venegas Gloria and JLAD LLC Cornwell's claim has been settled with an agreement that a judgment may be taken in the Superior Court, Snohomish County, Washington, if there is a default in the payments that are to be made.

Cornwell Quality Tools Company v. Thomas P. Daniels, American Arbitration Association case filed 11/11/2022 (Case No. 01-22-0004-7712); Court of Common Pleas, Summit County, Ohio, case filed 03/13/2023 (Case No. 2023-03-0825); Cherokee County District Court, Cherokee County, Kansas, case filed 06/29/2023 (Case No. CK 2023-MV-000024).

Cornwell Quality Tools Company v. Francisco A. Diaz, Stephanie A. Diaz and FSD Tools, Inc., American Arbitration Association case filed 05/17/2023 (Case No. 01-23-0002-2136); Court of Common Pleas, Summit County, Ohio, case filed 10/04/2023 (Case No. 2023-10-3780).

Cornwell Quality Tools Company v. Trampas Freeman, Cascey M. Freeman and Big T's Tools, LLC, American Arbitration Association case filed 09/01/23 (Case No. 01-23-0003-8769); Court of Common Pleas, Summit County, Ohio, case filed 01/09/2024 (Case No. CV 2024-01-0129).

Cornwell Quality Tools Company v. Justin E. Jones and EJ Tools & Supply, LLC, American Arbitration Association case filed 08/17/2022 (Case No. 01-22-0003-5169); Court of Common Pleas, Summit County, Ohio, case filed 02/08/2023 (Case No. CV 2023-02-0453; 112th Judicial District Court, Upton County, Texas, case filed 10/11/2023 (Case No. 23-231-DCCV-05054).

Cornwell Quality Tools Company v. Daniel E. Karrip, Mary L. Karrip and DK Tool Sales, Inc., American Arbitration Association case filed 08/12/2022 (Case No. 01-22-0003-4671); 17th Circuit Court, Kent County, Michigan, case filed 09/06/23 (Case No. 23-08728-CZ).

Cornwell Quality Tools Company v. Ronald M. Knox and Danielle A. Knox, American Arbitration Association case filed 06/15/2021 (Case No. 01-21-0004-2984); Court of Common Pleas, Summit County, Ohio, case filed 10/18/2021 (Case No. CV-2021-10-3305); Superior Court, Maricopa County, Arizona, case filed 01/28/2022 (Case No. CV2022-050306).

Cornwell Quality Tools Company v. David Martinez and Teresita Gomez Lopez, American Arbitration Association case filed 02/17/2023 (Case No. 01-23-0000-7098); Court of Common Pleas, Summit County, Ohio, case filed 06/28/2023 (Case No. CV 2023-06-2244); Superior Court of Maricopa County, Arizona, case filed 09/14/2023 (Case No. CV 2023-053604).

Cornwell Quality Tools Company v. John D. McMahan, Jennifer L. McMahan and Babass Tools LLC, American Arbitration Association case filed 08/17/2022 (Case No. 01-22-0003-5175); Court of Common Pleas, Summit County, Ohio, case filed 01/04/2023 (Case No. CV 2023-01-0033); 196th District Court, Hunt County, Texas, case filed 03/24/2023 (Cause No. 92221).

Cornwell Quality Tools Company v. Thomas O. Miller, American Arbitration Association case filed 09/01/2023 (Case No. 01-23-0003-8766); Court of Common Pleas, Summit County, Ohio, filed 01/01/2024 (Case No. CV 2024-01-0040).

Cornwell Quality Tools Company v. Freddie Moreno, Jr., American Arbitration Association, case filed 12/27/23 (Case No. 01-23-0005-9662).

Cornwell Quality Tools Company v. David K. Richter and Linda M. Richter, American Arbitration Association case filed 02/17/2023 (Case No. 01-23-0000-7105); Court of Common Pleas, Summit County, Ohio, filed 05/18/2023 (Case No. CV 23-05-1635).

Cornwell Quality Tools Company v. Francisco Sanz Verger; Mairnys Diez; and Sanz Tools and Services, Inc., American Arbitration Association case filed 07/20/23 (Case No. 01-23-0003-2234); Court of Common Pleas, Summit County, Ohio, filed 11/06/2023 (Case No. CV 23-11-4268).

Cornwell Quality Tools Company v. Alex M. Todd and Katie L. Valenti, American Arbitration Association case filed 06/07/2023 (Case No. 01-23-0002-5378); Court of Common Pleas, Summit County, Ohio, filed 10/11/2023 (Case No. CV 23-10-3894); Superior Court of California, San Bernardino County filed February 9, 2024.

Cornwell Quality Tools Company v. Brian D. Turgeon and Tiller Tools, Inc., American Arbitration Association case filed 05/03/2023 (Case No. 01-23-0002-0096).

Cornwell Quality Tools Company v. Shane A. Woods, et al., American Arbitration Association case filed 12/20/2023 (Case No. 01-23-0005-8955).

Except as provided above, with regard to the franchisor, its predecessor, a person identified in Item 2, or an affiliate offering franchises under the franchisor's principal trademark:

A. No such party has an administrative, criminal or civil action pending against that person alleging: a felony, a violation of a franchise, antitrust, or securities law, fraud, embezzlement, fraudulent conversion, misappropriation of property, unfair or deceptive practices, or comparable civil or misdemeanor allegations.

B. No such party has pending actions, other than routine litigation incidental to the business, which are significant in the context of the number of franchisees, and the size, nature or financial condition of the franchise system or its business operations.

C. No such party has been convicted of a felony or pleaded nolo contendere to a felony charge or, within the 10-year period immediately preceding the application for registration, has been convicted of or pleaded nolo contendere to a misdemeanor charge or has been the subject of a civil action alleging: violation of a franchise, antifraud, or securities law; fraud; embezzlement; fraudulent conversion or misappropriation of property; or unfair or deceptive practices or comparable allegations.

D. No such party is subject to a currently effective injunctive or restrictive order or decree relating to the franchise, or under a Federal, State, or Canadian franchise, securities, antitrust, trade regulation or trade practice law, resulting from a concluded or pending action or proceeding brought by a public agency; or is subject to any currently effective order of any national securities association or national securities exchange, as defined in the Securities and Exchange Act of 1934, suspending or expelling such person from membership in such association or exchange; or is subject to a currently effective injunctive or restrictive order relating to any other business activity as a result of an action brought by a public agency or department, including, without limitation, actions affecting a license as a real estate broker or sales agent.

4. Trademark Suits No trademark litigation is required to be disclosed in this Item.

Other than these actions, no other litigation is required to be disclosed in this Item.

ITEM 4. BANKRUPTCY

No Bankruptcy is required to be disclosed in this Item.

ITEM 5. INITIAL FEES

Cornwell requires a new Dealership to purchase an initial inventory of at least \$55,000 at regular dealer net prices when entering into the Dealer Franchise Agreement. Cornwell must approve the initial inventory. If you meet normal credit requirements, Cornwell will finance the initial inventory of \$55,000 and \$20,000 Reserve, and will finance subsequent inventory purchases, as further described in this Disclosure Document. ~~New Dealerships who have been in the tool business previously ("Convertees") and already have a suitable inventory and an approved vehicle will only be required to purchase an initial inventory of at least \$40,000 from Cornwell, at regular dealer net prices.~~

Unless Cornwell waives the requirement, you must also establish a Reserve with Cornwell in the amount of \$20,000, to be applied against the further purchase of inventory during

the first 13 weeks of the dealership. If you meet normal credit requirements, Cornwell will finance up to \$20,000 of the Reserve. Any unused Reserve cash balance will be refunded to you or applied against your obligations to Cornwell, at your option. Unless waived, you must also verify at the outset of the dealership that there is \$10,000 on deposit in a business account and that you will only use those funds for business purposes on and after the first day of training on your route. For more information on the initial investment, see Item 7 of this Disclosure. Cornwell does not require that you pay any other franchise fee or other initial payment in order to become a dealer.

Upon termination, Cornwell will purchase certain merchandise from you or your estate at the then prevailing dealer prices, less a 15% restocking charge. These tools must be shipped freight prepaid to Cornwell's distribution center in Wadsworth, Ohio. New tools will be approved for return only if they are in new and saleable condition, are active items, and have not been discontinued by Cornwell. All returns must be of current design and finish. All tools returned must be in their original individual carton or container. Broken packs of Cornwell or Cornwell-Allied tools will not be accepted for return if the tools are normally sold by Cornwell in factory pack quantities. The following items are **not** subject to return under this program: Tool storage, socket trays, clips and rails, vinyl kit bags, air compressors, lifting equipment, large shop equipment, parts washers, sales administration or truck display aids, welders, battery chargers, and serial numbered test equipment.

ITEM 6. OTHER FEES

Name of Fee	Amount	Due Date	Remarks
Royalty	None	N/A	N/A
Advertising	None	N/A	Cornwell provides promotional material to franchisees at no cost
Cooperative Advertising	None	N/A	N/A
Additional Training	None	N/A	Cornwell provides opening training free - see Item 11
Additional Assistance	None	N/A	Cornwell provides opening assistance free - see Item 11
Transfer	None	N/A	N/A
Lease Payments	None	N/A	As a Cornwell franchisee's vehicle is the place of business, fees for the leasing of space are not incurred
Computer Software Fees	\$275 initial fee; \$50 monthly fee	Start and monthly	Ironman Business Network, \$100 to Cornwell for start-up costs and \$175 for credit card servicing vendor software

Cornwell does not require that you pay any other recurring or isolated fees or payments, including but not limited to royalties, service fees, training fees, lease payments or advertising fees or charges.

ITEM 7. ESTIMATED INITIAL INVESTMENT

The following table summarizes your estimated initial investment:

Your Estimated Initial Investment

	Amount	Method of Payment	When Due	To Whom Made
Initial Franchise Fee (1)	\$-0-	N/A	N/A	N/A
Training Expenses (2)	\$0-\$5,000	As Incurred	Prior to start	Third-Parties
Real Estate (3)	\$-0-	N/A	N/A	N/A
Initial Inventory (4)	\$ 40 55,000 - \$60,000	Lump Sum/ Note	When invoiced	Cornwell Tools
Vehicle (5)	\$75,000 - \$165,000	Lump Sum/ Down Payment	Upon delivery	Owner/Leasing Company
Insurance (6)	\$250 - \$2,550	Lump Sum	As premium payments become due	Insurance Company
Additional Funds – Three Months (7)	\$10,000 - \$35,000	Lump Sum	Prior to start	Dealer's Business Account
Equipment/Clothing/ Fixtures/Other Fixed Assets (8)	\$0 - \$5,000	As Incurred	As ordered	Supplier
Reserve (9)	\$20,000	Lump Sum	Prior to start	Cornwell Tools
Computer System (10)	\$3,500	Lump Sum	Prior to start	Cornwell Tools and Vendor printer and wireless card
Computer Software (11)	\$275	Lump Sum	Prior to start	\$100 to Cornwell Tools for start-up costs and \$175 for credit card servicing vendor software

	Amount	Method of Payment	When Due	To Whom Made
Security & Utility Deposits/Business Licenses/Other Prepaid Expenses (12)	\$500-\$2,500	As Incurred	Prior to start	Third-Parties

Total: ~~\$54,525~~69,525 to \$298,825 for converttees; \$164,525 to \$293,825 for new dealerships.

These figures are based on Cornwell's over ~~59~~8-year experience in offering dealerships in the mobile tool industry and may vary based upon your experience in the mobile tool industry, and your personal financial situation.

NOTE 1 - Initial Franchise Fee. If you are a new Dealership, you must purchase an initial inventory of at least \$55,000 at regular dealer net prices when entering into the Dealer Franchise Agreement. ~~If you are a "Converttee" and already have a suitable inventory and an approved vehicle, you must purchase an initial inventory of at least \$40,000 from Cornwell, at regular dealer net prices.~~ Cornwell does not require that you pay any franchise fee or other initial payment in order to become a Dealership.

Only a portion of your initial inventory purchase expenditure may be refundable. See explanation of tool return policy in Item 17, Note 4 of this Disclosure.

NOTE 2 – Travel, Lodging Expenses While Training in Ohio or some other location. The principal Operator and anyone else who will actively participate in the operation of the Dealership on the truck are required to pay travel, food and lodging expenses to attend initial classroom training in Ohio or some other location before operating your Dealership. Travel expenses include the estimated cost of travel to and from the location of the New Dealer Training Program and your home. The actual cost of travel will depend on your home location and your travel mode. Cornwell has negotiated lodging for persons attending the New Dealer Training Program.

Training expenditures are non-refundable.

~~During the current pandemic, training will be provided via Zoom and by a District Manager or Trainer in your Territory, rather than in person. See Item 11 and Exhibit I.~~

NOTE 3 - Lease of Real Property. The vehicle is the place of business. No purchase or lease of real estate should be required.

NOTE 4 - Initial Inventory Purchase. Cornwell requires a new Dealership to purchase an initial inventory of at least \$55,000 at regular dealer net prices when entering into the Dealer Franchise Agreement. Cornwell considers such an inventory to be of a reasonable minimum size for a dealership to begin business. Cornwell must approve the initial inventory. If you meet normal credit requirements, Cornwell will finance the initial inventory of \$55,000, and will finance subsequent inventory purchases, as further described in Item 10 of this Disclosure.

~~New Dealerships who have been in the tool business previously (“Convertees”) and already have a suitable inventory and an approved vehicle will only be required to purchase an initial inventory of at least \$40,000 from Cornwell, at regular dealer net prices.~~

Unless ~~you are a Convertee for whom~~ Cornwell waives the requirement, you must also establish a Reserve with Cornwell in the amount of \$20,000, to be applied against the further purchase of inventory during the first 13 weeks of the Dealership. If you meet normal credit requirements, Cornwell will finance up to \$20,000 of the Reserve. Unless waived, you must also verify at the outset of the Dealership that there is \$10,000 on deposit in a business account and that you will only use those funds for business purposes on and after the first day of training on your route. Inventory level can vary based on area and the dealership's financial situation. Cornwell expects its dealerships to have sufficient levels of inventory to properly service customers on a continuing basis.

Only a portion of your initial inventory purchase expenditure may be refundable. See explanation of tool return in Item 17, Note 4 of this Disclosure.

NOTE 5 – Vehicle. All Dealerships are also required to purchase or lease a truck or van. Cornwell must approve the truck or van to be obtained. Approved trucks and vans must be equipped so that District Managers or others riding along can sit safely and are protected against injury from objects thrown forward from the rear compartment. Cornwell will recommend sellers or lessors of suitable trucks and vans but does not require that any such truck or van be obtained from a particular source. The estimated range for the cost of a suitable truck or van is \$75,000 to \$165,000, depending on whether the truck or van is new or used, and on its condition and features. A Truck Leasing Program through a third-party leasing company has been established for those Cornwell Dealerships who choose to use it. The Truck Leasing Program is further described below.

Cornwell has entered into an agreement with Trans Lease, Inc., of Denver, Colorado, to establish a Truck Leasing Program, through which Cornwell Dealerships can lease approved trucks and vans on extended terms. Under the Program, new vehicles and vehicles previously used by other Cornwell Dealerships will be available. Vehicles manufactured by Summit Body Works and Herr Display Van are currently offered under the Program.

Cornwell is completely independent of Trans Lease and Cornwell will not receive any revenue from the Truck Lease Program. Trans Lease reserves the exclusive right to set lease terms and to approve or disapprove any Cornwell Dealership for participation in the Program. Cornwell has no right to require Trans Lease to approve a Dealership or to approve any particular lease terms.

Under the Program, a participating Dealership must authorize Trans Lease to make direct electronic Automatic Clearing House (ACH) deductions from the Dealership's checking account for the weekly truck lease payments. If there are insufficient funds in the Dealership's account to make a payment or if the Dealer withdraws ACH authority then the Dealership will then be considered in default under the truck lease.

Cornwell has agreed to use its best efforts to assist Trans Lease in re-leasing or selling a vehicle that Trans Lease has repossessed, if Trans Lease so requests. Cornwell will have no obligation to the defaulting Dealership to make such efforts.

Vehicle expenditures are normally non-refundable; Cornwell has no control over any such refunds.

If you are a converttee, you may be permitted to continue to use an appropriate van or truck you already own or lease, if Cornwell approves it. A Cornwell decal package must be installed to replace existing decals, at your cost.

NOTE 6 – Insurance. Cornwell further requires you to carry the following minimum insurance coverage: commercial business auto liability insurance with limits of \$1,000,000, general commercial liability insurance under a comprehensive general liability form that includes coverage for bodily harm, property damage, and product liability policies not less than \$1,000,000, and cargo insurance with all risk property coverage for full replacement of your inventory. Insurance policies maintained by you must (a) designate Cornwell Quality Tools Company as "additional insured"; (b) if Cornwell finances your inventory, cargo insurance must designate Cornwell Quality Tool Company as "loss payee" for full replacement of your inventory financed; and provide that Cornwell receive a copy of all notices of cancellation, nonrenewal, or coverage change at least 30 days prior to the effective date. Insurance costs are highly dependent on your past driving record, the geographical area of your franchise, dollar amount of your inventory and type of truck being insured.

Insurance expenditures are normally non-refundable; Cornwell has no control over any such refunds.

NOTE 7 - Additional Funds – Three Months. Additional amount needed to supplement shortfall to carry the personal, vehicle and miscellaneous business expenditures of the Dealership and its Owners during start-up for ninety days. Monthly personal and family expenditures of new Cornwell dealerships are typically not over \$3,000. *You may actually*

require over \$3,000 per month, dependent upon your personal financial situation or to fund business and personal expenditures for more than three months. The additional amount required will then be greater. ~~Unless waived by Cornwell for a Converttee, y~~You must provide verification to Cornwell, at the time payment is made for the Initial Inventory and Reserve, that as of that date you have at least an additional \$10,000 deposited in usable funds in a business checking account at a financial institution of your choice and you must further agree that you will only use those funds for the business purposes of the Dealership, on and after the first day of training on your route, which may include a reasonable draw for Owners' personal living expenses, as agreed upon by Cornwell in advance, while the Franchise Agreement is in force.

Additional amounts you expend for these purposes are non-refundable.

NOTE 8 – Equipment/Clothing/Fixtures/Other Fixed Assets. Your requirements will depend upon whether there are equipment and fixtures already in your truck and their condition and also on the location of your territory. Items you require may include sales aids, such as displays and promotional items. Cornwell dealerships typically do not need to make expenditures for construction, remodeling, leasehold improvements or decorating costs. Cornwell dealership Operators are required to buy and wear approved Cornwell route wear.

Equipment, fixture and other fixed asset expenditures are normally non-refundable. Cornwell has no control over any such refunds.

NOTE 9 – Reserve. This is the estimated initial amount needed to carry customer time payment (TP) accounts (accounts receivable from customers). The Reserve amount may vary, based on the Dealership's financial needs, arrangements which may have been made with an outgoing dealer to purchase accounts and the number of customers to whom the Dealership sells tools or other products on customer time payment. Cornwell's estimate of the Reserve amount is based on Cornwell's experience offering dealerships in the mobile tool industry.

At a minimum, unless waived by Cornwell, in addition to any capital you choose to deposit in your own business account to carry customer TP debt before it is collected, you must establish a Reserve with Cornwell in the amount of \$20,000, to be applied against the further purchase of inventory during the first 13 weeks of the dealership. If you meet normal credit requirements, Cornwell will finance up to \$20,000 of the Reserve.

The Reserve will be applied by Cornwell to your open account, as a credit against your further purchases of inventory, in a weekly amount equal to 65% of the increase in your documented Time Payment (TP) Account balance over the previous high TP balance. The Reserve will be maintained by Cornwell until it is exhausted or the dealership Agreement is terminated, whichever occurs first. If the Reserve is funded with a combination of cash and notes, the cash deposited will be applied first against the further

purchases of inventory. The funds remaining in the Reserve will be refunded if paid in cash or, if borrowed, credited at your option to your open account or as a voluntary prepayment under paragraph 1(c) of your note, if the Reserve has not been used in full upon the termination of the dealership Agreement. When the Reserve is established, it will be credited by Cornwell with a lump-sum amount.

Reserve expenditures are only refundable as outlined above.

NOTE 10 - Computer System.

You are required to acquire a laptop computer, bar code scanner and credit card signature pad from Cornwell (together, "the Hardware") for use on your truck. Cornwell will sell the Hardware to you at Cornwell's cost, now approximately \$3,500. Cornwell will give you a \$1,500 credit on your open account to offset your Hardware purchase expense. You will also be required to purchase or lease a compatible printer and wireless card. Should you wish to obtain additional computers, you are required to contact the IBN Support Desk to obtain specifications and requirements for them.

Cornwell will extend a three-year limited warranty on the Hardware to you, as well as pass through the Hardware manufacturer's limited warranties. Cornwell's warranty will be for support and repair or replacement of the Hardware. Cornwell will attempt to provide support within 2 business hours of report of the issue and to provide loaned Hardware by overnight delivery while repair is attempted or until replacement Hardware is provided.

After the expiration of the Cornwell Hardware warranty period, or if you void the warranty by damage occurring to the Hardware that is not the fault of Cornwell, Cornwell will provide the same support, repair and replacement service, but at your cost. You will have the option of replacing any of the Hardware at your cost during or after the warranty period. The Hardware warranty then being extended by Cornwell will be made to you as to the new Hardware you purchase.

Cornwell will not make any profit on initial Hardware or on Hardware support, repair and replacement provided to you. You must always use Hardware provided by Cornwell on your truck.

You are required to obtain and maintain high speed Internet access via a standalone Network Access Device from a mobile wireless broadband carrier, to be able to communicate electronically with Cornwell.

Computer system expenditures are normally non-refundable. Cornwell has no control over any such refunds of expenditures you make to third-party vendors.

NOTE 11 - Computer Software. You will be required to license the "Ironman Business Network (IBN)" Software under a separate License Agreement with Cornwell. You will be

required to use the "My Business" function in IBN as directed in order for you and Cornwell to monitor your business properly.

The License Agreement includes an open-end service plan, which includes the use of the IBN Software, price updates, program updates and software support. There is a one-time \$100.00 set up fee, plus a monthly service contract fee of \$50.00, which is payable to Cornwell and will be billed to your Cornwell open account every month. There will also be a one-time \$175.00 license fee payable to a credit card processing vendor for Credit Card Processing Software that interfaces with the IBN Software. Cornwell has the right to increase the fees. The IBN software will provide you with a basic means of keeping track of certain financial information about your dealership. But the IBN Software is not a complete accounting system and does not replace the need for professional accounting services or advice.

You will agree to use only the IBN Software in the operation of the dealership. You will also agree to obtain and use upgrades and updates of the IBN Software from Cornwell as they become available. You will also agree that Cornwell will have independent access to the information that will be generated and stored on your computer system using the IBN Software. You will agree to use the IBN Software to generate and maintain accurate reports of your activities on a current basis, with complete information being entered at least once per week. Your IBN Software will automatically store and electronically transmit this information to Cornwell. You will agree to submit separately all information generated by the computer system, if requested by Cornwell, including but not limited to the weekly reports. Failure to submit this information on request will be a material breach of the Franchise Agreement.

Computer software expenditures are normally non-refundable. Cornwell has no control over any such refunds of expenditures you make to third-party vendors.

NOTE 12 – Security and Utility Deposits/Business Licenses/Other Prepaid Expenses.

No utility deposits are required since the vehicle is your place of business. There may be costs for business licenses ranging from \$500 to \$2,500 depending on location of Franchise.

Business Licenses/Other Prepaid Expenses expenditures are normally non-refundable. Cornwell has no control over any such refunds.

ITEM 8. RESTRICTIONS ON SOURCES OF PRODUCTS AND SERVICES

Other than the initial inventory and computer hardware and software described in Item 7 and minimum inventory purchases, as set forth below, you are under no obligation to purchase or lease from Cornwell or anyone designated by Cornwell, any other goods, services, supplies, fixtures, equipment, inventory or real estate. Cornwell will recommend

sellers or lessors of suitable trucks and vans, but does not require that any such truck or van be obtained from a particular source. Cornwell must approve the truck or van to be obtained, however.

Immediately following the first six months after the franchise agreement is signed, you must maintain average weekly purchases from Cornwell equal to at least 90% of the national average of Cornwell franchise dealers' weekly purchases during the current calendar year. Every week, Cornwell calculates the national average franchise dealer weekly purchase amount during the current year. (Total dealer year to date purchases, divided by the number of weeks to date, then divided by the number of dealers at the end of the week prior to the current week.) Each week, you must maintain average weekly purchases (year to date purchases divided by the number of weeks to date) equal to 90% of Cornwell's national weekly average. The continuation of the franchise depends upon continuing required purchase of Cornwell Products. A franchise may be terminated or the territory decreased if the purchase requirements are not met.

The inventory purchased from Cornwell and the lease or purchase of a truck or van will normally constitute at least 70% of the total purchases and leases, which you will make in the establishment and operation of your business. Because of the initial inventory purchase, this figure will be substantially higher in your first year. When the truck or van is paid off, typically in 2-6 years, this figure will decrease. The bulk of the additional costs will relate to interest, insurance, bad debts, fuel and maintenance for the van or truck, and inventory purchases from sources other than Cornwell. The total cost of purchases from Cornwell by a particular dealer will, of course, vary considerably.

The average annual inventory purchases from Cornwell by Cornwell dealerships as of December 31, 2023~~2~~, were ~~\$350,428,332,436~~.

Cornwell derives a profit from the sale of tools, equipment and sales aids to dealers, but does not otherwise derive income from the franchise. In 2023~~2~~, Cornwell derived ~~90.989.86%~~ or ~~\$239,832,923.20~~~~230,577,609.60~~ of its total revenue of ~~\$266,906,703.61~~~~253,647,567.71~~ from the required dealership minimum purchase.

There are no purchasing or distribution cooperatives for Cornwell Products. Cornwell has no suppliers in which an officer of the franchisor owns an interest.

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ITEM 9. FRANCHISEE'S OBLIGATIONS

THE FOLLOWING TABLE LISTS YOUR PRINCIPAL OBLIGATIONS UNDER THE FRANCHISE AND OTHER AGREEMENTS. IT WILL HELP YOU FIND MORE DETAILED INFORMATION ABOUT YOUR OBLIGATIONS IN THESE AGREEMENTS AND IN OTHER ITEMS OF THIS DISCLOSURE DOCUMENT.

<u>Obligation</u>	<u>Section in Agreement</u>	<u>Item in Disclosure Document</u>
a. Site selection and acquisition/lease	Not Applicable	Not Applicable
b. Pre-opening purchases/ leases	Sections 3 and 5 (of Franchise Agreement)	Item 7
c. Site development and other pre-opening requirements	Sections 3, 5, 10 (of Franchise Agreement)	Items 6, 7
d. Initial and ongoing training	Section 8 (of Franchise Agreement)	Item 11, Exhibit I
e. Opening	Sections 3, 5, 6 (of Franchise Agreement)	Item 11
f. Fees	Section 3 (of Franchise Agreement)	Items 5, 6 and 7
g. Compliance with standards and policies/Operating Guide	Sections 7 and 9 (of Franchise Agreement)	Item 11
h. Trademarks and proprietary information	Section 10 (of Franchise Agreement)	Item 13, 14
i. Restrictions on products/services offered	Section 7 (of Franchise Agreement)	Items 8, 16
j. Warranty and customer service requirements	Section 12 (of Franchise Agreement)	Item 11

<u>Obligation</u>	<u>Section in Agreement</u>	<u>Item in Disclosure Document</u>
k. Territorial development and sales quotas/Best efforts	Sections 2 and 7 (of Franchise Agreement)	Item 12
l. Ongoing product/service purchases	Section 7 (of Franchise Agreement)	Items 8, 16
m. Maintenance, appearance and remodeling requirements	Section 10 (of Franchise Agreement)	Item 13
n. Insurance	Section 6 (of Franchise Agreement) Section 4 (of Dealer Security Agreement)	Item 6
o. Advertising	Not Applicable	Not Applicable
p. Indemnification	Not Applicable	Not Applicable
q. Owner's participation/management/staffing	Section 9 (of Franchise Agreement)	Item 15
r. Records/reports	Sections 5 and 6 (of Franchise Agreement) Sections 3(b)(c) and 6 (of Dealer Security Agreement)	Item 10, 11
s. Inspections/audits	Sections 5 and 6 (of Franchise Agreement) Sections 3(b)(c), 5, and 6 (of Dealer Security Agreement)	Item 10
t. Transfer	Section 11 (of Franchise Agreement)	Item 17
u. Renewal	Not Applicable	Not Applicable
v. Post-termination obligations	Section 15 (of Franchise Agreement)	Item 17

<u>Obligation</u>	<u>Section in Agreement</u>	<u>Item in Disclosure Document</u>
w. Non-competition covenants	Not Applicable	Not Applicable
x. Dispute resolution	Section 20 (of Franchise Agreement); Section 15 (c) (of Dealer Security Agreement)	Item 17

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ITEM 10. FINANCING

SUMMARY OF FINANCING OFFERED

Item Financed (Source)	Amount Financed	Down Payment	Term (Weeks or Yrs)	APR %	Weekly Payment	Prepay Penalty	Security Required	Liability Upon Default	Loss of Legal Right on Default
Initial Inventory Purchase	Up to \$75,000	Currently -0-	312 weeks or 6 yrs 208-204 weeks for qualified veterans plus one payment of \$88.80 <u>103.44</u>	Up to 17% (annual rate); currently 14.49 <u>15.24</u> % where applicable 0% for qualified veterans (1)	Currently \$367.143 <u>60.15</u> by ACH automatic payment deduction	None	Inventory, Accounts Receivables, Personal Guarantee	Loss of Franchise, Attorney's Fees and Costs, Cost of Collection, Cost of Repossession	Waiver of Notice, Presentment and Demand
Cornwell Tech-Credit Customer Financing	Up to \$27,000 per Customer	None	Up to 60 mos	19.99 % (credit limit over \$4,500) or 21.9% (credit limit between \$2,500-\$4,499) or 24.99% (credit limit under \$2,500) 19.99% , 21.9% or 24.99% will not be in effect in AK, AR, CT, FL, MD,MN, NE, ND, WV	\$10 per week minimum	None	Products being financed	Attorney's Fees and Costs, Cost of Collection, Cost of Repossession; Dealer suspended from Tech-Credit program	None
Deferred Billing	Up to \$1230,00 <u>0</u>	None	10 Weeks	None	1/10 of Initial Balance of Deferred Invoices	None	None	Loss of Franchise, Attorney's Fees and Costs, Cost of Collection	None
Cornwell Box Extended (CBX)	Up to \$15,000	None	20 Weeks	None	1/20 Initial Balance of CBX Invoices	None	None	Loss of Franchise, Attorney's Fees and Costs, Cost of Collection	None

NOTE 1 – Initial Inventory Purchases. Subject to normal credit approval, Cornwell will sell initial inventory on a time-deferred payment basis. You and the Owners will be required to execute the Dealer Purchase Order, Note and Security Agreement (the Note), using the form Note in Exhibit C or Exhibit C-1 for qualified military veterans, C-2 for Franchise Developers or C-3 for Special Representatives, as applicable, and financing statements in conjunction with any such sale. If you qualify for Cornwell financing, Cornwell may loan you up to \$75,000 of the cost of the initial purchase of inventory. The Owners will be required to guarantee personally the timely payment of the Note.

The Note (Note and Security Agreement, Section 1(b)) currently provides for weekly repayment of principal and interest at an annual interest of ~~14.49~~15.24%, which is subject to changes in accordance with the Prime Rate reported in the Consumer Money Rates Chart of the online Market Data Center of the Wall Street Journal. The interest rate is fixed over the term of the Note, but is set by adding 6.74% to the current Prime Rate reported in the Consumer Money Rates Chart of the online Market Data Center of the Wall Street Journal. As of ~~February 1, 2023~~July 26, 2023, the Prime Rate was ~~7.75~~8.50%. The interest rate on your Note may therefore be higher, lower or the same as it would be at the time of the publication of this Disclosure Document. In some states, the maximum interest rate may be less than the amount stated in the chart due to state lending statutes. All payments are intended to be applied first toward unpaid accrued interest charges and then as a reduction of the unpaid principal balance, but Cornwell reserves the right to apply these payments in any order it determines. (Note and Security Agreement, Section 1(c)). In addition, Cornwell may impose a weekly late charge of \$10.00 each week that you are three or more payments in arrears. (Note and Security Agreement, Section 1(e)). The note may be voluntarily pre-paid in part or in full at any time, without penalty. (Note and Security Agreement, Section 1(c)). The term of the note will be determined by Cornwell, and will be no more than ~~60~~72 months. If you finance your Reserve, as described below, that amount will be included in the Note for your initial purchase of inventory, on the same terms. The Current Weekly payment on full financing of the initial inventory and Reserve is ~~\$367.14~~360.15.

The Note further provides that the installments to be paid to Cornwell by you shall be paid by an ACH Debit for automatic payment, which will be automatically processed every Monday until the obligation is paid in full. The Dealership and its Owners must sign an irrevocable ACH Agreement authorizing Cornwell to automatically deduct the weekly payment from the Dealership's bank account until the Note obligation is paid in full. In the event funds are not available to complete the automatic transfer on that date, it will be considered an event of default included in those described below.

You will be in default upon the happening of any of the following events or conditions, as well as the others described in Section 8 of the Note (Exhibit C):

(a) Your failure to make payment or performance on any of your indebtedness to Cornwell, as described in paragraph 3 of the Note and Security Agreement, including but not limited to those arising from the sale of inventory described in this Agreement.

(b) If you default under the Dealer Franchise Agreement or any other agreement or contract between you and Cornwell, or upon the termination of any such agreement.

(c) Your failure to have the Note and Security Agreement fully collateralized at all times.

Upon default, all of your obligations at once become due and payable without any notice or demand, notice and demand having been expressly waived. (Note and Security Agreement, Section 8). Under the Note and Security Agreement, Cornwell retains a security interest in the inventory and in your accounts receivable. (Note and Security Agreement, Section 3(a)).

You waive the right to notice of collection or repossession actions. (Note and Security Agreement, Sections 6(f) and 9). Cornwell can also recover its cost of collection, including court costs and reasonable attorney fees. (Note and Security Agreement, Section 12).

Although it is not the present practice of Cornwell, to sell, assign, or discount to a third-party, in whole or in part, any note, contract or other instrument executed by you, Cornwell retains the right to do so. (Note and Security Agreement, Section 1(f)).

If you are financed as described above by Cornwell, you are required to maintain at your place of business accurate and up-to-date records pertaining to the total inventory, the collateral and the accounts. Every week you are required to submit your Current Weekly Business Report to your District Manager and Cornwell's credit department. Cornwell will have a special property interest in all of your records pertaining to the total inventory, the collateral and the accounts, and Cornwell's agents, representatives and employees shall have the right to inspect them at any reasonable time or times. You are also required to make available to Cornwell upon demand financing statements or other appropriate documentation as may be requested by Cornwell to evidence and perfect the security interest.

A. Military Veteran Incentive Program. Cornwell also offers a Military Veteran Incentive Program. This consists of offering the standard \$75,000 Initial Inventory Purchase loan with no interest for qualified applicants. The saved total interest amount over the 6-year term of the loan, if all of the requirements of the Program continue to be met, would be approximately \$~~37,000~~39,000.

Qualifications for Program

- Applicant must have been honorably discharged from the U.S. Military
- Must meet normal credit criteria for obtaining an Initial Inventory Purchase Loan
- Must have \$10,000 of working capital as of the first day of on-truck training
- Must lease or purchase a new tool truck
- Must meet or exceed 90% of the national dealer purchase average over the length of the loan. This will be reviewed every 13 weeks and your compliance will be determined every 52 weeks.
- Dealers on the program will make the same weekly loan payment amount as non-veteran dealers until paid in full (currently ~~208-204~~ payments of ~~\$360.15~~367.14, instead of 312 such payments, plus one payment of ~~\$88.80~~103.44)
- Dealers on the program must agree to allow Cornwell to use their story and likeness for advertising purposes
- All other normal franchise requirements apply

B. Franchise Developer Program. Cornwell also offers a Franchise Developer Program to qualified applicants. Up to \$55,000 of inventory can be obtained without the payment of interest, through loan forgiveness if the Program requirements are met. There are two forms of the Franchise Developer Program offered: 1) Reserve financing up to \$20,000 for a total of \$75,000 of eligible inventory (only \$55,000 of which will be eligible for loan forgiveness) and 2) No reserve financing offered for a total of \$55,000 of eligible inventory (all eligible for loan forgiveness). It is in Cornwell's sole discretion whether to require a Reserve and if it is required, whether to offer you Reserve financing or not.

Requirements for Program:

- You must have the potential based on past tool business experience, in Cornwell's sole discretion, to meet the requirements of the Program.
- To remain a Franchise Developer and to enjoy the benefits set forth below, in addition to the interest-free Note described above, you must meet the requirements set forth below.

A. You must (1) Remain a Cornwell Dealer with average purchases of not less than ~~\$7,150~~7,400 per week for at least 36 months from the date that Dealer first makes sales ("Start Date") or (2) Introduce at least 3 new dealers to Cornwell within 36 months of the Start Date. Your status as a Franchise Developer will be reviewed every 52 weeks. If you both fail to satisfy the average purchase requirement and have not introduced a new dealer during the preceding 52 weeks, your status as a Franchise Developer may be terminated by Cornwell.

B. "Introduction" of new dealers for the purpose of Franchise Developer status means that such new dealers enter into Dealer Franchise Agreements, purchase Starter Inventories and remain Cornwell Dealers for a minimum of 6 months each.

C. You will qualify for all Cornwell programs, except recruitment incentives for you, yourself or for three new dealers.

D. You will qualify immediately for all Tech-Credit programs and for volume discounts for purchases as of the first week of business, not including the Starter Inventory.

E. You must use the IBN program, including My Business and must submit standard weekly reports to the District Sales Manager and to Cornwell's Wadsworth office.

F. You must maintain an inventory of at least \$55,000 net value and must use the perpetual inventory function on IBN. Your inventory level will be inspected at least quarterly by the District Sales Manager and you must perform a physical inventory at least once a year, or more frequently as Cornwell may reasonably request.

G. You must pay your trade account with Cornwell in accordance with Cornwell's policies and procedures, must make the required weekly payments of principal on the Note and must otherwise comply with the terms of this Agreement, the Note, all other agreements between Cornwell and you and Cornwell's other policies and procedures.

H. Following each of the first, three 52-week periods after payments have commenced on the Note, if you have complied with the requirements of the Agreement and the Note during that period, Cornwell will then issue an open account credit to you, to be used only for the purchase of additional inventory. The credit at the end of the first year will be of \$15,000. Following each of the next two 52-week periods after payments have commenced, if you have complied with the requirements of this Agreement and the Note during that period, Cornwell will then issue an open account credit to you of \$20,000.

I. If during the first 104 weeks after the Start Date you have maintained a purchase average of at least ~~\$7,800~~\$8,000 per week (not including the Starter Inventory), Cornwell will then issue a further open account credit to you of \$10,000 to be used only for the purchase of additional inventory.

J. If during the first 156 weeks after the Start Date you have maintained a purchase average of at least ~~\$7,8008,000~~ per week (not including the Starter Inventory or additional inventory purchased with the credit described in subparagraph I above), Cornwell will then issue a further open account credit to you of \$15,000 to be used only for the purchase of additional inventory.

K. If at any time within 36 months of the Start Date you have introduced at least 3 new dealers to Cornwell, the inventory portion of the Note (not the Reserve portion) will be deemed satisfied in full without the requirement of further payments. Any partial-year payments to the date of Note satisfaction will be credited to your open account.

L. If you both fail to satisfy the average purchase requirement and have not introduced a new dealer during the preceding 52 weeks, your status as a Franchise Developer may be terminated by Cornwell. The Note may then be declared in default and accelerated, including accrued time-price charges and late charges.

C. Special Representative Program. Cornwell also offers a Special Representative Program to qualified applicants. Up to \$60,000 of inventory can be obtained without the payment of interest, through loan forgiveness if the Program requirements are met. There are two forms of the ~~Franchise Developer Special Representative~~ Program offered: 1) Reserve financing up to \$20,000 for a total of \$80,000 of eligible inventory (only \$60,000 of which will be eligible for loan forgiveness) and 2) No reserve financing offered for a total of \$60,000 of eligible inventory (all eligible for loan forgiveness). It is in Cornwell's sole discretion whether to require a Reserve and if it is required, whether to offer you Reserve financing or not.

- You must have the potential based on past history, in Cornwell's sole discretion, to meet the requirements of the Program.
- To remain and to enjoy the benefits set forth below, in addition to the interest-free Note described above, you must meet the requirements set forth below.

A. You must (1) Remain a Cornwell Dealer with average purchases of not less than ~~\$7,1507,400~~ per week for at least 36 months from the date that Dealer first makes sales ("Start Date") or (2) Introduce at least 3 new dealers to Cornwell within 36 months of the Start Date. Your status as a Special Representative will be reviewed every 52 weeks. If you both fail to satisfy the average purchase requirement and have not introduced a new dealer during the preceding 52 weeks, your status as a Special Representative may be terminated by Cornwell.

B. "Introduction" of new dealers for the purpose of Special Representative status means that such new dealers enter into Dealer Franchise Agreements, purchase Starter Inventories and remain Cornwell Dealers for a minimum of 6 months each.

C. You will qualify for all Cornwell programs, except recruitment incentives for you, yourself or for three new dealers.

D. You will qualify immediately for all Tech-Credit programs and for volume discounts for purchases as of the first week of business, not including the Starter Inventory.

E. You must use the IBN program, including My Business and must submit standard weekly reports to the District Sales Manager and to Cornwell's Wadsworth office.

F. You must maintain an inventory of at least \$60,000 net value and must use the perpetual inventory function on IBN. Your inventory level will be inspected at least quarterly by the District Sales Manager and you must perform a physical inventory at least once a year, or more frequently as Cornwell may reasonably request.

G. You must pay your trade account with Cornwell in accordance with Cornwell's policies and procedures, must make the required weekly payments of principal on the Note and must otherwise comply with the terms of this Agreement, the Note, all other agreements between Cornwell and you and Cornwell's other policies and procedures. Your total weekly payments will be \$20,000 in each of the three years.

H. Following each of the first, three 52-week periods after the commencement of payments, if you have complied with the requirements of this Agreement and the Note during that period, Cornwell will then issue an open account credit to you in the amount of \$20,000.

I. If during the first 104 weeks after the Start Date you have maintained a purchase average of at least ~~\$7,800~~\$8,000 per week (not including the Starter Inventory), Cornwell will then issue a further open account credit to you of \$10,000 to be used only for the purchase of additional inventory.

J. If during the first 156 weeks after the Start Date you have maintained a purchase average of at least ~~\$7,800~~\$8,000 per week (not including the Starter Inventory or additional inventory purchased with the credit described in subparagraph I above), Cornwell will then issue a further open account credit to you of \$15,000 to be used only for the purchase of additional inventory.

K. If at any time within 36 months of the Start Date you have introduced at least 3 new dealers to Cornwell, the inventory portion of the Note (not the Reserve portion) will be deemed satisfied in full without the requirement of further payments. Any partial-year payments to the date of Note satisfaction will be credited to your open account.

L. If you both fail to satisfy the average purchase requirement and have not introduced a new dealer during the preceding 52 weeks, your status as a Special Representative may be terminated by Cornwell. The Note may then be declared in default and accelerated, including accrued time-price charges and late charges.

NOTE 2 – Cornwell Tech-Credit Program. Cornwell provides you and your customers with a financing plan (the “Plan”) under the following conditions:

Under the Plan, you would enter into an agreement, whereby you will take purchase money security agreements and promissory notes; (“Notes”) from your automotive technician customers (“Customer or Customers”) for the purchase of high-value merchandise, which Notes will be assigned to Cornwell for an immediate credit to your Cornwell account of a discounted amount from the face value of the Notes. The Notes will be limited-recourse to you, if the Customer receives credit approval from Cornwell. Under the agreement, an independent financial institution may advance funds to Cornwell and if it does, it will be entitled to take a security interest in the Notes, by filing, physical possession, or both, as it chooses.

After a Note is assigned to Cornwell, you will agree, as part of the consideration for the credit to your account, to act as collecting agent for Cornwell from the Customer. Typically, you will collect from the Customer weekly for that purpose; at the same time as you collect for your own account on the Customer’s other purchases. You will be required to remit the collections on the Note to Cornwell within ten days. However, under the terms of the Note, Cornwell will have the option of collecting directly from your Customer by mail, phone or internet which it will do if the event there is no dealer to make the collection in person. The direct collection method will also be used if you go into bankruptcy and under certain other circumstances.

Under these assumptions, Cornwell believes that you would have no further interest in the Notes or their proceeds, including the future stream of payments from the Customer, because you would have assigned all of your rights in the Notes for value to Cornwell. Your status as a collecting agent would give you no right to the funds actually collected for Cornwell’s account, nor to any future payments by the Customer.

If your Customer qualifies for Cornwell financing, Cornwell may finance merchandise up to \$27,000. The Note provides for a repayment of principal and interest at an annual rate up

to 24.99% depending on Customer's credit limit. Cornwell can adjust the interest rate periodically according to the respective state statutes. All payments are intended to be applied first toward unpaid accrued interest charges, then any/all fees and NSF fees and then as a reduction of the unpaid principal balance, but Cornwell reserves the right to apply these payments in any order it determines. In addition, Cornwell may impose a monthly late charge of \$30.00 each month that the Customer is two or more payments in arrears. The Note may be voluntarily pre-paid in part or in full at any time, without penalty. The term of the Note will be determined by Cornwell, and will be no more than 60 months. There is a weekly payment minimum of \$10 for your Customer.

Cornwell can recover its cost of collection, including court costs, repossession expenses, and reasonable attorney fees in the event of default. Cornwell reserves the right to decline Plan financing for any legally permitted reason, including, but not limited to sales to your Customers outside your assigned territory or if you do not use the "My Business" function of IBN as required.

Cornwell reserves the right to assign (sell) Tech-Credit accounts to third parties that will collect them for their own benefit, whether or not the accounts are then current.

NOTE 3 - Deferred Billing Program. Cornwell allows for deferred billing of a limited amount of purchases under the following conditions: Deferred purchases will be paid for over a 10-week term, without additional charge. The weekly-accumulated deferred payment will be one tenth (1/10) of initial balance of all partially paid deferred invoices. The weekly-accumulated deferred payment will be due under the net terms of the open account statement upon which it initially appears. No deferred billing will be granted unless the open account is current. Cornwell reserves the right to reduce or eliminate any deferred billing limit on goods it deems inappropriate for the program or for any other legally permitted reason, including, but not limited to your not using the "My Business" function of IBN as required. Any action of this nature will be effective immediately upon notification to you.

Deferred billing account limits are based on a dealer's weekly purchase average and creditworthiness. New dealers are offered a \$2,000 deferred limit on starting. New dealers will be reviewed after six (6) months in business and may be placed on a standard deferred billing program with a \$12,000 limit or an enhanced deferred billing program with a \$30,000 limit, at Cornwell's discretion, or on no deferred billing program. At no time can a dealer exceed the established maximum deferred billing limit of \$12,000 or \$30,000. As you pay your weekly accumulated deferred payment, you may then add new deferred invoices up to the maximum limit. A deferred billing balance may be paid in full at any time if you so desire; this must be done by contacting Cornwell's credit department.

NOTE 4 – Cornwell Extended Box (CBX) Financing. Cornwell allows for extended billing of up to \$15,000 in tool box purchases under the following conditions: CBX purchases will be paid for over a 20-week term, without additional charge. The weekly accumulated

deferred payment will be one-twentieth (1/20) of the initial balance of the tool box invoice. The weekly accumulated CBX payment will be due under the net terms of the open account statement upon which it initially appears. No CBX billing will be granted unless and until the open account is current. Cornwell reserves the right to reduce or eliminate any CBX billing limit for any legally permitted reason, including, but not limited to your not using the "My Business" function of IBN as required. Any action of this nature will be effective immediately upon notification to you.

CBX billing account limits begin at \$6,000 and can increase based on your weekly purchase average and creditworthiness. New dealers are offered a \$6,000 limit on starting. New dealers will be reviewed after six (6) months in business. At no time can you exceed the established maximum CBX billing limit of \$15,000. As you pay your weekly accumulated CBX payment, you may then add new CBX invoices up to the maximum limit. Cornwell limits the availability of CBX billing to its branded tool boxes. A CBX billing balance may be paid in full at any time if you so desire; this must be done by contacting Cornwell's credit department.

NOTE 5 - Customer Account Receivable Financing. Independent lenders may determine whether they will provide accounts receivable financing to any particular dealer or to any particular customer of a dealer and upon what terms it will do so. Cornwell has no control over those decisions by independent lenders. Cornwell does not receive direct or indirect payments for placing financing. Cornwell does not guarantee your obligations to third parties.

NOTE 6 - Ongoing purchase of products/product discounts. Your purchases of tools and other products are charged to an open account. If payment is not received within 12 days of the statement date, the account is deemed delinquent by Cornwell. Such terms are subject to change at any time with no obligation by Cornwell.

A finance charge will be imposed on any portion of the open account balance that remains open after thirty (30) days. The amount of said finance charge will be one and one half (1-1/2) percent per month (the Periodic Rate) of the portion remaining open as described above. There will be a minimum charge of \$.50 for any balances under \$33.00. The Periodic Rate corresponds to an annual percentage rate of eighteen (18) percent. No other charges will be imposed.

Cornwell has a Franchised Dealer Volume Incentive Program. This program is offered only to Cornwell Franchised Dealers whose thirteen (13) week purchase average is ~~\$6,000.00~~\$6,500.00 or above and who pay their statements within 12 days of the statement date. (Payment must always be received within 12 days of the statement date.)

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FRANCHISED DEALER VOLUME INCENTIVE SCHEDULE

<u>AVERAGE WEEKLY PURCHASE</u>	<u>INCENTIVE ALLOWANCE</u>
Less than \$6,000.00 <u>\$6,500.00</u>	None
\$6,000.00 <u>\$6,500.00</u> to \$6,999.99	1.50 <u>1.00</u> %
\$7,000.00 to \$7,999.99	2.00 <u>1.50</u> %
\$8,000.00 to \$8,999.99	2.50 <u>2.00</u> %
\$9,000.00 to \$9,999.99	3.00 <u>2.50</u> %
\$10,000.00 to \$10,999.99	3.50 <u>3.00</u> %
\$11,000.00 to \$11,999.99	4.00 <u>3.50</u> %
\$12,000.00 to \$12,999.99	4.50 <u>4.00</u> %
<u>\$13,000.00</u> To <u>\$13,999.99</u>	4.50 <u>4.50</u> %
\$13,000.00 <u>\$14,000.00</u> and over	5.00%

New Franchised Dealers are not eligible for the Franchised Dealer Volume Incentive until after their 13th week in business. The Franchised Dealer Volume Incentive earned will be applied weekly to the D1-B Statement balance or you may elect to utilize the Dealer Credit Account Program Authorization (DCA). (See Exhibit G for more details). Such incentives are subject to change at any time with no obligation by Cornwell.

ITEM 11. FRANCHISOR'S ASSISTANCE, ADVERTISING, COMPUTER SYSTEMS AND TRAINING

Except as listed below, **Cornwell need not provide you any assistance.**

1. Pre-Opening Assistance and Training. Before you begin selling Cornwell product from your truck or van, Cornwell will:

- (1) survey your non-exclusive territory (Dealer Franchise Agreement, paragraph 1);
- (2) approve and sell to you the starting inventory (Dealer Franchise Agreement, paragraph 3);
- (3) approve your truck or display van (Dealer Franchise Agreement, paragraph 5a);
- (4) authorize the use of the Cornwell trademark and trade name (Dealer Franchise Agreement, paragraph 10);
- (5) provide financing assistance as described in Item 10 above, if normal credit

requirements are met (Dealer Purchase Order, Note and Security Agreement; paragraph 1);

- (6) provide at least 40 hours of mandatory initial classroom training (New Dealer Training Program) near Cornwell's corporate offices in Wadsworth, Ohio, or at some other location. ~~This training will be provided by Zoom and at your location by a District Manager or Trainer, rather than live in Ohio or at some other location during the current pandemic.~~ The primary Dealership Operator and anyone else who will participate actively in the operation of the Dealership on the truck must complete the New Dealer Training Program before operating your dealership. The New Dealer Training Program will include classroom instruction on basic business procedures, computer setup, IBN setup, customer relations, product warranty/repair, Email, Cornwell Website and My Business. (Dealer Franchise Agreement, paragraph 8b) ~~(See Section 7 of this Disclosure for more details and Exhibit I concerning training during the current pandemic.);~~ and
- (7) provide hardware and software. (See Item 7 of this Disclosure for more details.)

Cornwell maintains a district management force, whose function is to assist you in the operation of your Dealership and to provide experience and direction in establishing and continuing your individual business. Since you are a totally independent businessperson, Cornwell and its managers cannot guarantee the success of your business.

2. Start-Up Time. The typical time between the signing of the franchise agreement and your beginning active operation of you dealership by selling tools is four to six weeks. That time period may be affected by delays in obtaining outside financing, obtaining your van or truck, weather conditions, and other demands on your schedule and demands of your District Manager who will provide training.

3. Ongoing Assistance and Training. During the operation of the franchise business, Cornwell will:

- (1) provide two weeks free on-site training to the Primary Operator of the Dealership and anyone else who will participate actively in its operation, through a district manager who will work directly with you, giving advice, support and recommendations (this on-site initial two weeks training will take place in the first month in which you operate the franchise); you are required to participate in the initial training. This on-site training will take place during the first month you operate the franchise and will include training in the following areas (Dealer Franchise Agreement, paragraph 8a):

- a. Merchandising
- b. Product Knowledge
- c. Routing
- d. Warranty
- e. Selling Techniques
- f. Collections
- g. Computer System
- h. Record Keeping
- i. Operation of the Business

The amount of training time you will receive in each of these areas will vary depending on your aptitude and previous work and/or business experience.

~~During the current pandemic, you will receive additional on-site training. See Exhibit I to this Disclosure.~~

(2) provide continuous supervision, assistance and services and a district manager will remain in communication with you providing advice, support, assistance, and coordinating meetings, including dealers and vendors (Dealer Franchise Agreement, paragraph 8a); and

(3) provide you with a copy of Cornwell's Dealer Operations Guide (Operations Guide) which includes information regarding your day-to-day operation of the franchise.

Cornwell will make available to you combined informal and formal training opportunities depending on your individual requirements and background. You will not be charged for these training opportunities, but you are responsible for paying for any travel or accommodation expenses that you may incur. You are required to participate in the initial two (2) week training offered by the Cornwell District Manager, ~~as well as the additional on-site training offered during the current pandemic.~~

Also, optional conferences and seminars are held from time to time, where business and product information is made available. No charge is made by Cornwell to you for participation in such conferences and seminars, but you are expected to pay your own expenses for attending.

Cornwell has divided the various states into what it considers to be suitable territories for dealers. This is based on the estimated number of potential customers for you, together with the size of the territory.

If your customer is the original end-user purchaser of a product manufactured by Cornwell ("Cornwell Hard Line") or of a new Kennedy steel roller cabinet, locker, cart, steel tool chest, or steel canopy for use with a Kennedy cabinet or tool chest ("Kennedy Tool Storage"), then your customer is entitled to a limited lifetime warranty that the

product will be free of defects in material or workmanship under normal use and will conform to the description given them by Cornwell or Kennedy.

This limited lifetime warranty extends only to the repair or replacement of items found by Cornwell or Kennedy upon examination to be defective in material or workmanship and is subject to availability of replacement parts. This limited lifetime warranty covers only parts and materials, not labor, and cannot be assigned by the original end-user purchaser of that product.

This limited lifetime warranty does not cover products that are damaged through any intentional or negligent actions, including but not limited to misuse, mishandling, or modification or to products that reach the ends of their useful lives as a result of normal wear and tear. Misuse and mishandling of Kennedy Tool Storage products include but are not limited to overloading, especially while moving or transporting the item, and to scratching of painted and unpainted tops.

Cornwell and Kennedy are not responsible for any special, punitive, incidental or consequential damages which may arise out of the purchase or use of any Cornwell or Kennedy product. Cornwell's and Kennedy's liability for any breach of warranty shall be limited to the cost of the repair or replacement of the defective items as described above.

THIS WARRANTY IS YOUR CUSTOMER'S EXCLUSIVE CORNWELL HARD LINE/KENNEDY TOOL STORAGE WARRANTY AND REPLACES TO THE FULLEST EXTENT PERMITTED BY LAW ALL OTHER WARRANTIES, EXPRESS OR IMPLIED, INCLUDING BUT NOT LIMITED TO ANY IMPLIED WARRANTIES OR CONDITIONS OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE.

Cornwell extends the full manufacturer's warranty to your customers, as the original end-user purchaser of products manufactured by others. No special, punitive, incidental or consequential damages of any kind are recoverable from Cornwell by any person from the use of these products. Further, there is no other warranty extended by Cornwell with respect to these products, including but not limited to warranties of merchantability and fitness for a particular purpose. In order to replace a defective item, it must be returned to Cornwell Quality Tools Company, 454 Corporate Parkway, Wadsworth, Ohio 44281.

THIS WARRANTY IS YOUR CUSTOMER'S EXCLUSIVE WARRANTY FROM CORNWELL AS TO PRODUCTS MANUFACTURED BY OTHERS AND REPLACES TO THE FULLEST EXTENT PERMITTED BY LAW ALL OTHER WARRANTIES BY CORNWELL, EXPRESS OR IMPLIED, INCLUDING BUT NOT LIMITED TO ANY IMPLIED WARRANTIES OR CONDITIONS OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE.

Dealer agrees to extend all of the warranties described in this Paragraph to the Dealer's customers.

4. Advertising Program. Cornwell confines its advertising to programs such as promotional literature and catalogs which are made available to you and information on its website, www.cornwelltools.com. Cornwell does little or no national advertising. You need not spend any money for advertising, but you may do so if you wish. Cornwell will not reimburse your advertising expenditures. You may use your own printed advertising materials, as long as they are accurate if they use any Cornwell trademark. There is no advertising council of Cornwell dealerships. You need not participate in any local or regional advertising cooperative or advertising fund. You will receive no accounting of how Cornwell expends funds for advertising. Cornwell expends approximately 92.7886.73% of its advertising funds primarily to solicit new franchise sales.

5. Computer System. You are required to acquire a laptop computer, bar code scanner and credit card signature pad from Cornwell (together, "the Hardware") for use on your truck. Cornwell will sell the Hardware to you at Cornwell's cost, now approximately \$3,500. Cornwell will give you a \$1,500 credit on your open account to offset your Hardware purchase expense. You will also be required to purchase or lease a compatible printer and wireless card. Should you wish to obtain additional computers, you are required to contact the IBN Support Desk to obtain specifications and requirements for them.

Cornwell will extend a three-year limited warranty on the Hardware to you, as well as pass through the Hardware manufacturer's limited warranties. Cornwell's warranty will be for support and repair or replacement of the Hardware. Cornwell will attempt to provide support within 2 business hours of report of the issue and to provide loaned Hardware by overnight delivery while repair is attempted or until replacement Hardware is provided.

After the expiration of the Cornwell Hardware warranty period, or if you void the warranty by damage occurring to the Hardware that is not the fault of Cornwell, Cornwell will provide the same support, repair and replacement service, but at your cost. You will have the option of replacing any of the Hardware at your cost during or after the warranty period. The Hardware warranty then being extended by Cornwell will be made to you as to the new Hardware you purchase.

Cornwell will not make any profit on initial Hardware or on Hardware support, repair and replacement provided to you. You must always use Hardware provided by Cornwell on your truck.

You are required to obtain and maintain high speed Internet access via a standalone Network Access Device from a mobile wireless broadband carrier, to be able to communicate electronically with Cornwell.

Computer system expenditures are normally non-refundable. Cornwell has no control over any such refunds of expenditures you make to third-party vendors.

6. Computer Software. You will be required to license the “Ironman Business Network (IBN)” Software under a separate License Agreement with Cornwell. You will be required to use the “My Business” function in IBN as directed in order for you and Cornwell to monitor your business properly.

The License Agreement includes an open-end service plan, which includes the use of the IBN Software, price updates, program updates and software support. There is a one-time \$100.00 set up fee, plus a monthly service contract fee of \$50.00, which is payable to Cornwell and will be billed to your Cornwell open account every month. There will also be a one-time \$175.00 license fee payable to a credit card processing vendor for Credit Card Processing Software that interfaces with the IBN Software. Cornwell has the right to increase the fees. The IBN software will provide you with a basic means of keeping track of certain financial information about your dealership. But the IBN Software is not a complete accounting system and does not replace the need for professional accounting services or advice.

You will agree to use only the IBN Software in the operation of the dealership. You will also agree to obtain and use upgrades and updates of the IBN Software from Cornwell as they become available. You will also agree that Cornwell will have independent access to the information that will be generated and stored on your computer system using the IBN Software. You will agree to use the IBN Software to generate and maintain accurate reports of your activities on a current basis, with complete information being entered at least once per week. Your IBN Software will automatically store and electronically transmit this information to Cornwell. You will agree to submit separately all information generated by the computer system, if requested by Cornwell, including but not limited to, the weekly reports. Failure to submit this information on request will be a material breach of the Franchise Agreement.

7. Operating Manual (Guide). The table of contents for the Operations Guide is as follows:

a)	ND-Dealer Program	11 pages
b)	DCA-Dealer Credit Account Program Authorization	2 pages
c)	STM090-CNW-Dealer Installment Loan Weekly Statement	1 page
d)	D1-B-EXP-Explanation of Dealer Statement	7 pages
e)	DL-FC-Past Due Accounts Finance Charge	1 page

f)	DBP-Deferred Billing Program	2 pages
g)	WATS/FAX-Telephone, Wats & Fax Directory	1 page
h)	CDL-Cornwell Dealer Link	1 page
i)	WOC-Warning of Cancellation	1 page
j)	NOOC-Notice of Order Cancellation	1 page
k)	BP-1-Backorder Program	1 page
l)	SO-1-Special Order/Special Order Drop Ship Program	1 page
m)	SL-1A – SL-1D-Special Order Drop Ship Supplier List	4 pages
n)	CSI-PLC1-Customer Service Initiative (CSI)	3 pages
o)	ND-2-New Tool Return Policy	1 page
p)	WC-Warranty Code Information Sheet	1 page
q)	DLP-3-“A” Line Warranty Returns and Repairs	3 pages
r)	SP-1 REV3-Sample Program Registration Form	1 page
s)	FCG0101-Shipment Guidelines	2 pages
t)	ACH-Agreement-Authorization Agreement for Automatic Payment	1 page
u)	CBX0103 – Cornwell Tools CBX Account	1 page

The Dealer Operations Guide is comprised of 47 pages.

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8. Training Program.

Item 11 Table

<u>Training Table</u>		
Subject	Virtual or Classroom	Field / On Route
Territory Operations	1.5	15 10
Business Procedures	11.05	9.5 10
Route Management	9.1	18 15
Tool Truck Setup	0	17 15
Product Knowledge	3.5	10
Sales Training	6.5	13.5 10
Business Analytics	4.1	8.5 5
IBN Software	3.5	0 5
Cornwell History	0.75	0
	40	91.5 80

A. Training classes are held once or twice a month at Cornwell's corporate headquarters in Wadsworth, Ohio, or some other location. ~~During the current pandemic, Zoom training will be held on a schedule that will be provided to you instead of training in Ohio or some other location. Please see Exhibit I to this Disclosure.~~

B. Instructional materials consist of a New Dealer Training Guide. Cornwell's National Training Manager has over ~~37~~6 years of instructing experience in the automotive aftermarket industry and mobile tool business.

Training is provided by Keith McConnell, Franchise Learning & Development Manager. He has ~~37~~6 years of experience in the mobile tool industry and ~~3-4~~ years with Cornwell Tools. Training is supervised by the Director of National Sales, Andrew Scott. He has ~~22~~4 years of experience in the mobile tool industry.

C. There is no charge to you for the training. You must, however, pay your own travel and living expenses to receive training offered in Ohio or some other location.

D. The principal Operator of the Dealership and anyone else who will participate actively in the operation of the Dealership on the truck must attend the training and complete it to Cornwell's satisfaction, even if you are a converted dealer from another company. You must complete the training before commencing your dealership, at the earliest time it is offered after you are approved to be a Cornwell dealer.

E. No additional training or refresher courses are required, but you may elect to take them.

ITEM 12. TERRITORY

You will be assigned a specific geographic territory by Cornwell that is designed to allow for sales growth. Cornwell has conditions established by policy for agreeing to a revision of your territory, if you request relocation. Any territory revision must be in your best interests and those of Cornwell, as Cornwell determines. You and the principal Operator of the Dealership must agree to use best, full-time efforts to serve your assigned territory fully by the sale of Cornwell products. Cornwell may require you to agree to a modification of the territory as a condition of waiving a default of your failure to use best efforts to serve the territory fully.

By mutual agreement, your assigned geographic territory may exclude certain stops within it, which may be served by another Cornwell dealer. Likewise, by mutual agreement, certain stops may be assigned to you outside your geographic territory that will not be assigned to another Cornwell dealer.

You may not acquire more than one Cornwell Franchise (a "Second Franchise") except under these conditions: 1) Your Cornwell purchase average must have been at least 150% of the national purchase average during all of at least the 12 months before you seek approval of a Second Franchise. 2) You must be and remain "full equity," which means that you have no outstanding loan from Cornwell or any other lender who takes a security interest in the assets of your Franchise. Approval will be denied or withdrawn if any other lender takes a security interest in the assets of the Franchise. 3) The Second Franchise must be "full equity," which means that investment for the Second Franchise cannot be made with funds you borrowed from Cornwell or any other lender who takes a security interest in the assets of your Franchise. Approval will be denied or withdrawn if any other lender takes a security interest in the assets of the Second Franchise. 4) Both the existing franchisee's territory and the proposed second franchise territory must be surveyed by Cornwell in accordance with Cornwell policies in effect at the time. If there is area in your existing territory that is not being served, Cornwell may require that area to be released and included in the Second Franchisee's territory or released to be included in a future dealership's territory. 5) You must be in good standing with, but not limited to, wholesale credit and tech credit and your original franchise and the Second Franchise must remain that way. 6) If any person who will operate the Second Franchise is not already an Operator (an existing Operator or other Owner who has completed New Dealer Training), that person must be approved by Cornwell and must complete New Dealer Training (as must another Owner who will operate the Second Franchise and did not previously complete New Dealer Training). 7) All of the requirements for a new franchise must be met, including, but not limited to, the purchase of an Initial Inventory amount. A

~~new dealership must purchase an initial inventory of Cornwell products of at least \$55,000 at regular dealer net prices. If the dealership is converting an existing tool business ("Converter") and already has an approved suitable inventory, you must purchase an initial inventory of at least \$40,000 from Cornwell at regular dealer net prices, 8) Time Payment Reserve, and Working Capital and truck approval. (Unless waived by Cornwell, you must also establish a Reserve with Cornwell in the amount of \$20,000, to be applied against the further purchase of inventory during the first 13 weeks of the Dealership. Unless waived, you must also verify at the outset of the Dealership that there is \$10,000 on deposit in a business account that will only be used for business purposes on and after the first day of training on your route.) and truck approval. 8) Both your existing Franchise and the Second Franchise must use IBN. 9) The territory of the Second Franchise must be fully served without interruption of more than 60 consecutive days, or the Second Franchise will be deemed abandoned and terminated. 10) Both your existing Franchise and the Second Franchise must always meet all Cornwell requirements. 11) The existing Franchise must maintain at least 100% of the national purchase average. The Second Franchise must maintain at least 100% of the national purchase average commencing six months after the Second Franchise begins operation. 12) If your existing Franchise is terminated, the Second Franchise will be terminated as well.~~

You do not receive an exclusive territory. You may therefore face competition from other franchisees or from other channels of distribution or competitive brands that we control. However, Cornwell has a policy of entering into an agreement with only one dealer for any territory. Typically, there is little, if any, selling by dealers in the territory of others. Cornwell does not have a typical territory in terms of physical size. Your assigned territory will have a minimum of 350 potential customers. Currently, Cornwell does not distribute its products other than through dealers and a limited number of industrial and vocational-technical school distributors. No other form of Cornwell outlet will be established in your territory.

You are permitted to operate only one (1) truck anywhere and no other truck, directly or indirectly, unless Cornwell expressly agrees to let you operate one additional truck ~~(a "Second Truck"). It is Cornwell's present policy not to approve second trucks. Cornwell will only agree under these conditions: 1) Your Cornwell purchase average must have been at least 150% of the national purchase average during all of at least the 12 months before you seek approval of a Second Truck. 2) You must be and remain "full equity," which means that you have no outstanding loan from Cornwell or any other lender who takes a security interest in the assets of the Franchise. Approval will be denied or withdrawn if any other lender takes a security interest in the assets of your Franchise, including, but not limited to the Second Truck. 3) Your territory must be re-surveyed by Cornwell in accordance with Cornwell policies in effect at the time. If there is area in your territory that is not being served and will not be served by the Second Truck, Cornwell may require that area to be released to be included in a future Dealer's territory. 4) You must be in good standing with, but not limited to, wholesale credit and tech credit and must remain that way. 5) If any person who will operate the Second Truck is not already an Operator~~

~~(an existing Operator or other Owner who has completed New Dealer Training), that person must be approved by Cornwell and must complete New Dealer Training (as must another Owner who will operate the Second Truck and did not previously complete New Dealer Training). 6) The requirements for a new franchise must be met by the Second Truck as to an Initial Inventory amount and truck approval. 7) The Second Truck must be operated without interruption of more than 60 consecutive days, or the agreement for the Second Truck will be terminated. 8) Your existing Franchise and the Second Truck must always meet all Cornwell requirements. 9) The combination of your existing Franchise and the Second Truck must maintain at least 200% of the national purchase average commencing six months after the Second Truck begins operation. 10) You will not be eligible for dealer purchase awards and recognition while you have a Second Truck. 11) If your existing Franchise is terminated, the Second Truck authorization will be terminated as well.~~





Currently, Cornwell will not solicit or accept orders from customers inside your Territory. Cornwell does however reserve the right to use other channels of distribution, such as catalog sales, telemarketing, or other direct marketing sales, to make sales within your Territory using Cornwell's principal trademarks or using other trademarks. Currently, there are accordingly no provisions for Cornwell to pay for soliciting or accepting orders inside your Territory, other than for vocational-technical school sales, as described elsewhere in this Disclosure.







There are no restrictions on your right to solicit or accept direct orders from customers at their places of business or employment outside your Territory, or on your right to use other channels of distribution, such as catalog sales, telemarketing, or other direct marketing sales, to make sales within your territory. You are not permitted to use any Cornwell trademarks for the purpose of internet sales other than to customers located within your Territory. Cornwell strongly discourages sales outside your Territory. Cornwell reserves the right to decline Tech Credit Plan financing for sales to your Customers outside your assigned Territory.

The continuation of your franchise depends on you continuing to purchase reasonable amounts of Cornwell products. Subject to requirements of state law, Cornwell may terminate a dealership whose purchases are limited, so that the territory may be offered to another dealership who may perform better. Cornwell requires you to maintain annual purchases at a volume of at least 90% of the national purchase average for dealerships, as described in Item 8 above, in order to avoid termination and the offer of the territory to another dealership. Cornwell may also propose to alter your territory, rather than to terminate you altogether, if portions of it are not being serviced adequately, so as to provide more adequate service through another dealership.

ITEM 13. TRADEMARKS

Cornwell has registered its trademark and trade name with the registration date and numbers as follows:

<u>Mark</u>	<u>Registration No.</u>	<u>Registration Date</u>	<u>Date of First Use in Interstate Commerce</u>
 Cornwell	747,209	3/26/1963	1962
CORNWELL	747,210	3/26/1963	1920
	1,139,026	8/26/80	1963
	1,150,695	4/7/81	1966
	1,163,457	8/4/81	1972
The Choice of Professionals	1,276,492	5/1/84	1966
The Choice of Professionals	1,276,565	5/1/84	1966
The Choice of Professionals	2,497,549	10/16/01	1968
TECH-CREDIT	2,514,179	12/04/2010	2001

<u>Mark</u>	<u>Registration No.</u>	<u>Registration Date</u>	<u>Date of First Use in Interstate Commerce</u>
	2,533,695	1/29/02	1996
	3,456,834	7/1/08	1979
	3,470,727	7/22/08	1996
The Choice of Professionals	3,494,755	9/2/08	1979
Cornwell	3,548,901	12/23/08	1979
	3,855,015	6/1/09	2009
	3,920,502	6/1/09	2010
Pro Series	4,449,249	12/10/2013	2013
IBN	4,645,512	11/25/2014	2014
IRON MAN BUSINESS NETWORK	4,649,553	12/2/14	2014
	4,898,747	2/9/2016	1995

<u>Mark</u>	<u>Registration No.</u>	<u>Registration Date</u>	<u>Date of First Use in Interstate Commerce</u>
CORNWELL CUSTOM	4,926,021	3/29/2016	2009
<u>ARCA</u>	<u>7,306,458</u>	<u>02/13/2024</u>	<u>2023</u>

Cornwell has filed all required affidavits for continuing trademark use. There are no presently effective determinations of the Patent and Trademark Office, the trademark administrator of this state or any court, any pending interference, opposition or cancellation proceeding or any pending material litigation involving such trademarks or trade names, which are relevant to their use in this state or any other state.

Likewise, there are no agreements currently in effect which significantly limit the right of Cornwell to use or license the use of such trademarks or trade names in any manner material to the franchise.

You must display the Cornwell Trademarks ("Marks") in the location, style and manner specified by Cornwell. No other trademarks shall be used or employed by you on or in connection with the Cornwell products except as specified in writing by Cornwell. Cornwell's Marks are not to be included in your trade name or trade style at any time during or after your operation of a franchise.

Your use of any of the Marks shall not create any right, title, or interest in any of the Marks. Specifically, Cornwell prohibits the use of the Marks outside the scope of the Franchise Agreement. You are not permitted to use any Cornwell trademarks for the purpose of internet sales other than to customers located with your Territory.

You must notify Cornwell immediately when you learn about an infringement of or challenge to your use of Cornwell's trademark. Cornwell will take the action it thinks appropriate. While Cornwell is not required to defend you against a claim against your use of the trademark, Cornwell will reimburse you for liability and reasonable costs you incur in connection with defending Cornwell's trademark. To receive reimbursement, you must have notified Cornwell immediately upon learning about the infringement or challenge.

You must modify or discontinue the use of a trademark if Cornwell modifies or discontinues it. If this happens, Cornwell will reimburse you for tangible costs of compliance (for example, changing decals or signs). You must not directly or indirectly contest Cornwell's right to its trademarks, trade secrets or business techniques that are a part of Cornwell's business.

Upon termination of your dealership for any reason, all of your rights pertaining to the trademarks will automatically revert to Cornwell. Upon termination, you must immediately discontinue use of the trademarks and – at your own expense – you must immediately remove all of the trademarks appearing on decals, signs or otherwise, and any terms confusingly similar to them, from your truck, clothing, business cards, documents and other property. You must also discontinue any use of the trademarks or any reference to them in your advertising.

ITEM 14. PATENTS, COPYRIGHTS AND PROPRIETARY INFORMATION

Cornwell owns United States Patent No. 10,443,271, issued on October 15, 2019, for a drawer latch system. Cornwell owns no rights in or to any other patents that are material to the operation of the franchise. Cornwell publishes promotional literature, which is copyrighted, and which is made available to you at low or no cost. Although Cornwell has not filed an application for a copyright registration for the Operations Guide and IBN Software, it claims a copyright and the information is proprietary. The Operations Guide is described in Item 11. You must promptly tell us when you learn about unauthorized use of this proprietary information. Cornwell is not obligated to take any action, but will respond to this information, as it deems appropriate.

There is no pending interference, opposition, cancellation proceeding or litigation concerning such copyrighted material, nor do any agreements limit the rights of Cornwell to publish such material.

ITEM 15. OBLIGATION TO PARTICIPATE IN THE ACTUAL OPERATION OF THE FRANCHISE BUSINESS

The Dealer Franchise Agreement requires you and the principal Operator of the Dealership personally to engage full time in the business of selling Cornwell's products and to use best efforts to serve your assigned Territory fully. In Cornwell's experience, if you do not work full time it is unlikely that you will be able to meet the required purchase level of 90% of the national franchised dealer weekly average. The principal Operator must participate personally in the direct operation of the Dealership. You are not permitted to hire employees or independent contractors in lieu of the obligation of an Owner personally to provide full-time, best efforts as the Operator of the Dealership. This obligation continues even if you have a Second Franchise ~~or Second Truck~~, as described in Item 12.

ITEM 16. RESTRICTIONS ON WHAT THE FRANCHISEE MAY SELL

So long as you meet your merchandise purchase requirements (See Items 8 and 12), Cornwell does not restrict the type of goods or services that you may offer. Cornwell has the right to change the types of authorized goods and services, without limitation.

ITEM 17. RENEWAL, TERMINATION, TRANSFER AND DISPUTE RESOLUTION

This table lists important provisions of the franchise and related agreements. You should read these provisions in the agreements attached to this Disclosure Document. You should also read the Notes included below.

<u>THE FRANCHISE RELATIONSHIP</u>		
<u>Provision</u>	<u>Section in Franchise Agreement</u>	<u>Summary</u>
a. Term of the franchise	Section 10	No set term
b. Renewal or extension of the term	Not Applicable	Not Applicable
c. Requirements for you to renew or extend	Not Applicable	Not Applicable
d. Termination by you	Section 13	30 days' written notice, subject to state law
e. Termination by Cornwell without cause	Section 13, 16	Five years from the date of the Franchise Agreement, if Cornwell ceases selling its products in the state. Cornwell will give one year notice.
f. Termination by Cornwell with cause	Section 13	Cornwell may terminate if you default in any obligation under the Franchise Agreement.
g. "Cause" defined – defaults which can be cured	Section 13	You have thirty days to cure default due to non-payment, failure to maintain inventory purchase level or other reasons not set forth in subsection h below. Cornwell may agree to waive any default.

<u>THE FRANCHISE RELATIONSHIP</u>		
<u>Provision</u>	<u>Section in Franchise Agreement</u>	<u>Summary</u>
h. "Cause" defined – defaults which cannot be cured	Section 13	You have no right to cure default caused by bankruptcy or similar proceedings against you, the appointment of a receiver, assignment for benefit of creditors or a felony conviction. Cornwell may agree to waive any default on such terms as Cornwell determines.
i. Your obligations on termination/nonrenewal	Section 15	Obligation includes payment of amount due, discontinuance of use of marks, and shipment merchandise to be purchased by Cornwell within 30 days of termination date
j. Assignment of contract by Cornwell	Section 11	No restriction on Cornwell's right to assign
k. "Transfer" by you – definition	Section 11	Includes transfer of franchise or assets
l. Cornwell's approval of transfer by franchisee	Section 11	Cornwell has full right of approval of franchise transfer, which will not be unreasonably withheld. You may transfer assets freely, subject to Cornwell's security interest.

<u>THE FRANCHISE RELATIONSHIP</u>		
<u>Provision</u>	<u>Section in Franchise Agreement</u>	<u>Summary</u>
m. Conditions for Cornwell approval of transfer	Section 11	Active family member, in Cornwell's sole discretion, for transfer of franchise on death or disability; satisfaction of debt, for assets
n. Cornwell's right of first refusal to acquire your business	Not Applicable	Not Applicable
o. Cornwell's option to purchase your business	Not Applicable	Not Applicable
p. your death or disability	Sections 11, 14	Terminates franchise; transfer possible to active family member
q. Non-competition covenants during the term of the franchise	Not Applicable	Subject to state law
r. Non-competition covenants after the franchise is terminated or expires	Not Applicable	Subject to state law
s. Modification of the agreement	Section 18	Only in writing signed by Cornwell and You
t. Integration/merger clause	Section 19	Only terms of agreement are binding (subject to state law). Any other promise may not be enforceable

<u>THE FRANCHISE RELATIONSHIP</u>		
<u>Provision</u>	<u>Section in Franchise Agreement</u>	<u>Summary</u>
u. Dispute resolution by arbitration or mediation	Section 20	Except for injunctive relief by Cornwell, all claims must be arbitrated, subject to state law
v. Choice of forum	Section 20	Arbitration must be in Ohio, subject to state law
w. Choice of law	Section 20	Ohio law applies, subject to state law

NOTE 1 - You may be terminated by Cornwell because of default caused by the following: (1) breach of promises contained in the Agreement, including but not limited to your failure to promptly pay for merchandise delivered by Cornwell or to maintain the inventory purchase levels described in Item 8, to display Cornwell's trademarks and to refrain from their misuse, to supply weekly data required described in Item 11, Note 5; (2) failure to maintain full collateralization of any promissory note and security agreement; (3) failure to use best full-time efforts to serve the Territory fully; (4) a voluntary or involuntary proceeding is instituted against you in bankruptcy or other similar laws (this provision may not be enforceable under federal bankruptcy law (11 U.S.C. Section 101, et seq.); (5) a Receiver is appointed for your assets; (6) you make an assignment for the benefit of your creditors; or (7) you are convicted of a felony. You have thirty (30) days to cure default caused by nonpayment for merchandise and failure to maintain inventory purchase levels, unless the laws of your state provide for a longer time. No action or failure to act on the part of Cornwell will operate as a waiver or otherwise of the subsequent right to terminate you, unless expressly so stated in writing.

NOTE 2 - You may terminate the Dealer Franchise Agreement at any time after mailing written notice thirty (30) days before the effective date to Cornwell. After five (5) years, Cornwell may exercise a similar right of termination if Cornwell ceases generally from the business of selling the Products in the State in which the Territory is located. Cornwell shall give at least one (1) year's notice in writing of such termination, and shall not offer franchises again to sell the Products in the State for at least five (5) years thereafter.

NOTE 3 - Following termination, you must cease from and may not use the Cornwell trademark or trade names in any fashion and – at your own expense – you must remove the trademarks and trade names and all reference to the trademarks and trade names by

way of truck decals, signs or otherwise from your truck, clothing and other property and discontinue reference to the trademarks and trade names from your advertising.

NOTE 4 - Upon termination, Cornwell will purchase certain merchandise from you or your estate at the then prevailing dealer prices, less a 15% restocking charge. These tools must be shipped freight prepaid to Cornwell's distribution center in Wadsworth, Ohio. Only new tools and other merchandise will be approved for return. New tools will be approved for return only if they are in new and saleable condition, are active items, and have not been discontinued by Cornwell. All returns must be of current design and finish. All tools returned must be in their original individual carton or container. Broken packs of Cornwell or Cornwell-Allied tools will not be accepted for return if the tools are normally sold by Cornwell in factory pack quantities. The following items are **not** subject to return under this program: Tool storage, socket trays, clips and rails, vinyl kit bags, air compressors, lifting equipment, large shop equipment, parts washers, sales administration or truck display aids, welders, battery chargers, and serial numbered test equipment.

NOTE 5 - Upon termination, Cornwell will refund any credit balance remaining after all outstanding loan and open account balances are satisfied. Cornwell does not retain any right of first refusal concerning the purchase of your dealership or any of its inventory or other property.

NOTE 6 - Your dealership is not transferable or assignable by you, either voluntarily or by operation of law, without Cornwell's written approval, which will not be unreasonably withheld. Cornwell may always transfer or assign its rights and obligations under the Franchise Agreement, however. You retain the right to assign or transfer your assets, subject to Cornwell's security interest. Cornwell may also in its sole discretion waive the prohibition against assignment of the dealership, to permit a succession of ownership within your family upon your death or disability, when the proposed successor has been active previously in the business.

NOTE 7 - The Franchise Agreement may only be modified in writing by both parties. However, Cornwell reserves the right to establish the prices and terms at which it will sell to dealers and repurchase inventory from them, in its sole discretion.

NOTE 8 - Any claim or controversy in connection with, arising out of, or relating to the Agreement between you and Cornwell shall be settled by binding arbitration in accordance with the rules pertaining to commercial dispute arbitration then existing with the American Arbitration Association. Judgment upon the award rendered by the arbitrator(s) may be entered in any court having jurisdiction. Such arbitration will take place in such locations as the parties mutually agree, and in the absence of such agreement, in Akron, Ohio, unless the laws of your state provide otherwise. The laws applicable to the arbitration procedure will be the laws of the State of Ohio, unless the laws of your state provide otherwise.

NOTE 9 - The award of the arbitrator(s) shall be the sole remedy between the parties regarding any claims, counterclaims, issues presented or pled to the arbitrator(s). Cornwell reserves the right to seek injunctive relief from the act or omission of any activity prohibited by the Agreement in any court having jurisdiction.

NOTE 10 - Any notice required to be given under the Franchise Agreement or the Dealer Purchase Order, Note and Security Agreement, or service of process for the purposes of arbitration or litigation of issues arising out of the dealership, shall be given to Cornwell at 667 Seville Road, Wadsworth, Ohio 44281, and to First Dealer and Second Dealer, if applicable, at the address or addresses last provided by them to Cornwell. Service on Cornwell, First Dealer, or Second Dealer shall conclusively be deemed to have been completed for all purposes if made by regular U.S. mail or any other usual and reliable form of delivery to the address last given. The parties will continue to have the obligation to notify one another of any change of address during and after the termination of the dealership, if they wish to be assured of the receipt of notices and service of process, and they expressly waive any objection to notice provided or service made to the last address they have given.

These states have statutes, which may supersede the franchise agreement in your relationship with the franchisor, including the areas of termination and renewal of your franchise: ARKANSAS [Stat. Section 70-807], CALIFORNIA [Bus. & Profd. Code Sections 20000-20043], CONNECTICUT [Gen. Stat. Section 42-133e et seq.], DELAWARE [Code tit. 6 Sections 2551-2556], HAWAII [Rev. Stat. Section 482E-1], ILLINOIS [Rev. Stat. Chapter 121 ½ par 1719-1720], INDIANA [Stat. Section 23-2-2.7], IOWA [Code Sections 523H.1-523H.17], MICHIGAN [Stat. Section 19.854 (27)], MINNESOTA [Stat. Section 80C.14], MISSISSIPPI [Code Section 75-24-51], MISSOURI [Stat. Section 407.400], NEBRASKA [Rev. Stat. Section 87-401], NEW JERSEY [Stat. Section 56:10-1], SOUTH DAKOTA [Codified Laws Sections 37-5B-5], VIRGINIA [Code 13.1-557-574-13.1-564], WASHINGTON [Code Section 19.100.180], WISCONSIN [Stat. Section 135.03]. These and other states may have court decisions, which may supersede the franchise agreement in your relationship with the franchisor including the areas of termination and renewal of your franchise.

No statement, questionnaire, or acknowledgment signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

ITEM 18. PUBLIC FIGURES

Public figures have from time to time promoted Cornwell products and franchise by use of the products and otherwise on Stacey David's GearZ® TV show and by John Force Racing, Inc., and at national auto racing events and otherwise. Under license, Cornwell offers products bearing Stacey David's GearZ® and John Force Racing, Inc., and related trademarks and copyrights. No public figure using Cornwell products is involved in the actual management or control of Cornwell. No public figure has invested any amount in Cornwell or in a franchise offered by Cornwell.

ITEM 19. FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

Presented below in Sections 19-A and 19-B are certain operating and sales results from [number]692 Cornwell Dealers during the period from January 1, 2023 through December 31, 2023. This Item 19 only includes operating data for Cornwell Dealers in the United States that operated pursuant to Dealer Franchise Agreements with Cornwell and were in business for all of 2023. Cornwell is not providing, and this Item 19 does not reflect, information regarding Dealers who started during 2023 or those who terminated during 2023.

Section 19-A reflects the average gross revenue figures, referred to as "Average Total Completed Business," for the described Cornwell Dealers, which includes the revenue from the sales of goods purchased by the Dealers from Cornwell and any other items that were sold by the Dealers. Section 19-A also includes the Median, and the Highest and Lowest gross revenue figures. The information is segregated into thirds, based on Total Completed Business.

Section 19-B reflects the average weekly sales figures for the described Cornwell Dealers in 2023. Section 19-B also includes the Median, and the Highest and Lowest weekly sales figures.

The information in Section 19-A and Section 19-B is explained below. Please read carefully all of the information in this Item 19, and all of the notes following the data, in conjunction with your review of the historical data.

Section 19-A:

Average, Median, and Highest and Lowest Numbers in the Range of
Total Completed Business – 2023

CHART 1

<u>All reporting DistributorshipsDealerships</u>		
<u>Top 1/3</u>	<u>Middle 1/3</u>	<u>Bottom 1/3</u>
<u>Average: \$868,945.59</u>	<u>Average: \$567,188.93</u>	<u>Average: \$364,956.38</u>
<u>No. of DistributorsDealers Above Average: [number]85 ([percentage]37%)</u>	<u>No. of Distributors-Dealers Above Average: [number]115 ([percentage]50%)</u>	<u>No. of Distributors-Dealers Above Average: [number]134 ([percentage]58%)</u>
<u>Median: \$[dollar] figure]813,398.24</u>	<u>Median: \$[dollar] figure]566,840.53</u>	<u>Median: \$[dollar] figure]378,779.55</u>
<u>Highest: \$[dollar] figure]2,120,919.70</u>	<u>Highest: \$[dollar] figure]656,536.58</u>	<u>Highest: \$[dollar] figure]483,012.94</u>
<u>Lowest: \$[dollar] figure]657,478.46</u>	<u>Lowest: \$[dollar] figure]483,159.31</u>	<u>Lowest: \$[dollar] figure]42,251.95</u>

Notes for Section 19-A:

1. Chart 1 reflects the operating data for [number]692 total Cornwell Dealers in the United States operating pursuant to Dealer Franchise Agreements with Cornwell that were in business for all of 2023 and who reported sales for at least 48 weeks during 2023. The three groupings of Dealers in Chart 1 (Top 1/3, Middle 1/3 and Bottom 1/3) included [number]230 Dealers in the Top 1/3 group, [number]231 Dealers in the Middle 1/3 group, and [number]231 Dealers in the Bottom 1/3 group.

2. The term “Total Completed Business,” as used in Section 19-A, means the total cash or revenue a Dealer received during 2023, including sales tax collected, from the sale of all “Products.” This includes revenue from the sale of goods purchased by the Dealers

from Cornwell and any other items that were sold by the Dealers. The revenue received by the Dealers is comprised of cash sales (received by currency, check or credit/debit card), Time Payment collections from previous sales and credits received by the Dealer from the sale of Tech-Credit Agreements (installment contracts; see Item 10, Note 2 above).

3. The “Average” is calculated by adding the total business for all Dealers in the group, and dividing that number by the number of Dealers in the group.

4. The term “Median” means the data point that is in the center of all data points used. For example, in the “Top 1/3” group in Chart 1 there were {number}230 Cornwell Dealers. The “median” Total Completed Business of \${dollar amount}813,398.24 means that {number}115 of the {number}230 Dealers in the group had Total Completed Business greater than \${dollar amount}813,398.24 and {number}115 of the {number}230 Dealers in the group had Total Completed Business of less than that figure. ~~IF APPLICABLE: and one Dealer had Total Completed Business of exactly that figure.~~

5. The term “Highest” and “Lowest,” as used in Section 19-A, refers to the highest and lowest numbers in the range.

* * *

CHART 2

Section 19-B

Weekly National Dealer Sales Average - 2023

<u>All Reporting Dealers</u>	
National Dealer Sales Average:	<u>\${dollar amount}12,039.46</u>
Dealers Reporting:	<u>#{number}691</u>
Dealers At or Above Average:	<u>{number}279 ({percentage}40%)</u>
Median:	<u>\${dollar amount}11,017.85</u>
Highest:	<u>\${dollar amount} 46,141.46</u>
Lowest:	<u>\${dollar amount} 92.84</u>

Notes for Section 19-B:

1. Chart 2 reflects the operating data for {number}691 total Cornwell Dealers in the United States operating pursuant to Dealer Franchise Agreements with Cornwell that were in business for all of 2023 and who reported sales for at least 48 weeks during 2023. The three groupings of Dealers in Chart 1 (Top 1/3, Middle 1/3 and Bottom 1/3)

included [number] Dealers in the Top 1/3 group, [number] Dealers in the Middle 1/3 group, and [number] Dealers in the Bottom 1/3 group.

2. The terminology “National Dealer Sales Average” as used in Section 19-B means the total reported sales of all “Products” (goods purchased by the Dealers from Cornwell and any other items that were sold by the reporting Dealers) in 2023, divided by the number of weekly “close-outs” of those same Dealers. Each week the Dealers are required to report their sales of Products which are the gross selling price of all Products, whether or not the sale is for cash, for credit, or partial cash and partial credit, or trade-in. When a Dealer closes out its sales for the week, it triggers a report. The total sales for a year may not be reported for each of 52 weeks, as Dealers may not close out sales each week. Therefore, the annual National Sales Average may not represent 52 weeks of sales.

4. The term “Median” means the data point that is in the center of all data points used. For example, in the “Top 1/3” group in Chart 1 there were [number] Cornwell Dealers. The “median” sales of ~~the~~ \$[dollar amount]11,017.85 means that [number]345 of the [number]691 Dealers in the group had total reported sales averages greater than \$[dollar amount]11,017.85 and [number]345 of the [number]691 Dealers in the group had total reported sales of less than that figure., ~~[IF APPLICABLE: and one Dealer had total reported sales of exactly that figure.]~~

5. The terminology “Highest” and “Lowest,” as used in Section 19-B refers to the highest and lowest numbers in the range. The Highest amount of Product sales averages reported in a week during 2023 was \$[dollar amount]46,141.46 and the Lowest amount was \$[dollar amount]92.84.

6. The number of Dealers reporting sales in 2023 was [number]691. The [number]691 Dealers were Cornwell Dealers in the United States who (i) were in business at the beginning of 2023, (ii) were operating at the end of 2023, and (iii) reported sales close-outs at least 48 weeks during 2023.

7. One of the differences between the “Total Completed Business” and “Sales” is that “Sales” (Section 19-B) reflects all sales, even if some of the payments have not been received, and “Total Completed Business” (Section 19-A) reflects sales only based on cash collected and Tech-Credit credits received. Therefore, there is a difference due to timing and collections. Another difference between “Total Completed Business” and “Sales,” is that the figures reported by Dealers for Total Completed Business includes sales tax collected, and that the figures for Sales do not include sales tax.

8. The National Dealer Sales Average is different from “the national average of Cornwell franchise dealers’ weekly purchases” that will be utilized in connection with the performance criteria discussed in Item 8.

Notes for both Sections 19-A and 19-B, and this entire Item 19:

1. The data in the charts are obtained from the Dealers through the IBN system (see Item 7, Note 11). As Dealers purchase goods from Cornwell, they also report on sales made and revenue received. A weekly sales report is generated if the Dealer places an order to purchase goods in a given week. Therefore, the information in the charts is based solely on data received from the Dealers through IBN. We have not attempted to verify the information received from the Dealers. These figures have not been reviewed or audited by Cornwell.

2. During the time period covered by this financial performance representation—the 2023 calendar year—~~number~~113 Dealers closed or ceased operations. Of these, ~~number~~14 were open for less than 12 months.

3. Substantiation of the data used in preparing the materials in this Item 19 will be made available to you upon reasonable request.

4. Your sales, revenue and income will be affected by a variety of factors, including the sales and marketing skills of the Principal Operator of the Dealership; the Principal Operator's frequency of visits to actual and potential customers; efforts to collect on unpaid invoices or installment contracts; retail prices charged for products; discounts that may be offered; prevailing economic or market conditions; demographics; interest rates; the capitalization level of the Dealership; the amount and terms of any financing that you may secure; and the Principal Operator's business and management skills.

5. Some Dealers have sold and collected the amounts shown. Your own results may differ. There is no assurance that you will sell or collect as much.

6. The charts do not include any estimate of, or specific or historical data regarding, costs, expenses or debts that a Dealer has incurred, or may in the future incur. We cannot predict or project your costs and expenses to be paid from revenue you receive. We cannot therefore project your net income.

The following is a partial list of the types of expenses that a Cornwell Dealer may incur:

- Labor costs, including payroll, taxes and benefits (which may include health and/or life insurance, vacation, and pension plan contributions) for your Principal Operator or any other employee.
- Cost of goods sold, which includes wholesale cost of products that may be offered.

- Truck or van costs, including lease or purchase payments, maintenance, gas, and similar costs.
- Insurance.
- Marketing and promotional costs.
- Communication costs (phone, internet, etc.).
- Freight costs incurred with tool returns and warranty repairs, as well as those incurred for receiving shipments of certain items from Cornwell.
- Interest paid to Cornwell or other sources of financing and banking/credit/debit card fees.
- Bad debt owed by a Dealer's customers that must be written off.

The types of expenses, and the amount of costs and expenses, are likely to vary from Cornwell Dealer to Cornwell Dealer. These may not be all of the expenses that you will incur.

7. Prospective Dealers should be aware that in evaluating a financial performance representation or an earnings claim that includes revenue or sales figures only, or does not include all costs of goods sold, operating expenses, and other expenses, that costs and expenses must be deducted from the gross revenue or gross sales figures to obtain net income or profit. This Item 19 financial performance representation does not include net income or profit.

8. The Cornwell Dealers whose results are reflected in Sections 19-A and 19-B have been operating a Cornwell Dealership during 2023. Some of the Dealers have been operating their Cornwell Dealership for many years and may have developed a large and loyal customer base.

9. The information in this Item 19 reflects the historical aggregate results of [number] Cornwell Dealers in 2023. You are strongly advised to conduct an independent investigation of this opportunity to evaluate the expected or potential costs and expenses you will incur as a Cornwell Dealer. You should consult your attorney, accountant, and other professional advisors. Also, current and former Dealers listed in this Disclosure Document may be one source of information.

10. Other than the preceding financial performance representations in this Item 19, Cornwell does not make any financial performance representations. We do not authorize our employees or representatives to make any such representations either

~~orally or in writing. If you are purchasing an existing Dealership, however, we may provide you with the actual records of that business. If you receive any other financial performance information or projections of your future income, you should report it to our management by contacting Andrew Scott, Cornwell's Director of National Sales, at 667 Seville Road, Wadsworth, Ohio 44281, (330) 336-3506, the Federal Trade Commission, and the appropriate state regulatory agencies.~~

~~The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the Disclosure Document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.~~

~~We do not make any representations about a franchisee's future financial performance or the past financial performance of company-owned or franchised outlets. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting Cornwell's Franchising Department at 667 Seville Road, Wadsworth, OH 44281, the Federal Trade Commission, and the appropriate state regulatory agencies.~~

ITEM 20. OUTLETS AND FRANCHISEE INFORMATION

1. FRANCHISED AND COMPANY OWNED OUTLETS. The following table gives the total number of Cornwell franchisees in the last three years. There are no Cornwell-owned outlets, nor does Cornwell intend to establish any company-owned outlets.

**TABLE NO. 1
SYSTEM-WIDE OUTLET SUMMARY
FOR THE YEARS 202~~10~~ TO 202~~32~~**

Outlet Type	Year	Outlets at the Start of the Year	Outlets at the End of the Year	Net Change
Franchised	2020	689	729	40
	2021	729	776	47
	2022	776	809	33
Company	2020	0	0	0

Owned	2021	0	0	0
	2022	0	0	0
Total Outlets	2020	689	729	40
	2021	729	776	47
	2022	776	809	33

<u>Outlet Type</u>	<u>Year</u>	<u>Outlets at the Start of the Year</u>	<u>Outlets at the End of the Year</u>	<u>Net Change</u>
Franchised	2021	729	776	47
	2022	776	809	33
	2023	809	795	-14
Company Owned	2021	0	0	0
	2022	0	0	0
	2023	0	0	0
Total Outlets	2021	729	776	47
	2022	776	809	33
	2023	809	795	-14

2. CHANGES IN NUMBER OF OUTLETS. The following table gives the total number of transfers of ownership of franchises from one franchisee to another. Cornwell does not acquire franchises. The “transfer” of a franchise for this purpose means that Cornwell approved a new franchised dealer in some or all of the same territory as a former dealer. Ownership of a Cornwell franchise, as such, cannot be transferred except upon the death or disability of a franchisee, to an active member of his or her family. Any transfer of assets from an outgoing dealer to a new dealer, such as a truck, inventory and accounts receivable, is arranged directly between them, without any involvement by Cornwell, other than to approve the truck for further use or to facilitate the process of asset transfer if the parties so request. Cornwell reserves the right to advise the new dealer concerning the terms of the transfer, if it believes that the terms would have a significant negative effect on the financial position of the new dealer.

**TABLE NO. 2
TRANSFERS OF OUTLETS FROM FRANCHISEES TO NEW OWNERS
(OTHER THAN THE FRANCHISOR)
FOR YEARS 2021~~0~~ TO 2023~~2~~**

State	Year	Number of Transfers
Alabama	2020	0
	2021	0
	2022	0

State	Year	Number of Transfers
Arizona	2020	0
	2021	0
	2022	0
Arkansas	2020	0
	2021	0
	2022	0
California	2020	2
	2021	5
	2022	4
Colorado	2020	2
	2021	4
	2022	11
Connecticut	2020	0
	2021	0
	2022	0
Delaware	2020	0
	2021	0
	2022	0
Florida	2020	4
	2021	0
	2022	2
Georgia	2020	0
	2021	4
	2022	0
Idaho	2020	0
	2021	0
	2022	0
Illinois	2020	2
	2021	0
	2022	4
Indiana	2020	0
	2021	0
	2022	0
Iowa	2020	4
	2021	4
	2022	0
Kansas	2020	0
	2021	0

State	Year	Number of Transfers
	2022	0
Kentucky	2020	0
	2021	0
	2022	0
Louisiana	2020	0
	2021	0
	2022	0
Maine	2020	0
	2021	0
	2022	0
Maryland	2020	0
	2021	1
	2022	0
Massachusetts	2020	1
	2021	0
	2022	0

Michigan	2020	0
	2021	0
	2022	1
Minnesota	2020	0
	2021	0
	2022	0
Mississippi	2020	0
	2021	1
	2022	0
Missouri	2020	0
	2021	0
	2022	0
Montana	2020	1
	2021	0
	2022	0
Nebraska	2020	1
	2021	1
	2022	0
Nevada	2020	0
	2021	0

State	Year	Number of Transfers
	2022	0
New Hampshire	2020	0
	2021	0
	2022	0
New Jersey	2020	0
	2021	0
	2022	0
New Mexico	2020	0
	2021	1
	2022	0
New York	2020	0
	2021	0
	2022	0
North Carolina	2020	3
	2021	3
	2022	2

North Dakota	2020	0
	2021	0
	2022	0
Ohio	2020	0
	2021	1
	2022	1
Oklahoma	2020	2
	2021	1
	2022	0
Oregon	2020	1
	2021	0
	2022	2
Pennsylvania	2020	1
	2021	1
	2022	1
Rhode Island	2020	1
	2021	0
	2022	0
South Carolina	2020	1
	2021	2

State	Year	Number of Transfers
	2022	0
South Dakota	2020	0
	2021	4
	2022	0
Tennessee	2020	4
	2021	4
	2022	4
Texas	2020	2
	2021	0
	2022	3
Utah	2020	4
	2021	4
	2022	5
Vermont	2020	0
	2021	0
	2022	0

Virginia	2020	0
	2021	4
	2022	4
Washington	2020	0
	2021	3
	2022	2
West Virginia	2020	0
	2021	0
	2022	0
Wisconsin	2020	4
	2021	4
	2022	2
Wyoming	2020	4
	2021	0
	2022	0
Totals	2020	26
	2021	31
	2022	36

<u>State</u>	<u>Year</u>	<u>Number of Transfers</u>
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<u>State</u>	<u>Year</u>	<u>Number of Transfers</u>
<u>Alabama</u>	<u>2021</u>	<u>0</u>
	<u>2022</u>	<u>0</u>
	<u>2023</u>	<u>0</u>
<u>Arizona</u>	<u>2021</u>	<u>0</u>
	<u>2022</u>	<u>0</u>
	<u>2023</u>	<u>0</u>
<u>Arkansas</u>	<u>2021</u>	<u>0</u>
	<u>2022</u>	<u>0</u>
	<u>2023</u>	<u>0</u>
<u>California</u>	<u>2021</u>	<u>5</u>
	<u>2022</u>	<u>1</u>
	<u>2023</u>	<u>2</u>
<u>Colorado</u>	<u>2021</u>	<u>4</u>
	<u>2022</u>	<u>11</u>
	<u>2023</u>	<u>2</u>
<u>Connecticut</u>	<u>2021</u>	<u>0</u>
	<u>2022</u>	<u>0</u>
	<u>2023</u>	<u>0</u>
<u>Delaware</u>	<u>2021</u>	<u>0</u>
	<u>2022</u>	<u>0</u>
	<u>2023</u>	<u>0</u>
<u>Florida</u>	<u>2021</u>	<u>0</u>
	<u>2022</u>	<u>2</u>
	<u>2023</u>	<u>1</u>
<u>Georgia</u>	<u>2021</u>	<u>1</u>
	<u>2022</u>	<u>0</u>
	<u>2023</u>	<u>0</u>
<u>Idaho</u>	<u>2021</u>	<u>0</u>
	<u>2022</u>	<u>0</u>
	<u>2023</u>	<u>0</u>
<u>Illinois</u>	<u>2021</u>	<u>0</u>
	<u>2022</u>	<u>1</u>
	<u>2023</u>	<u>0</u>
<u>Indiana</u>	<u>2021</u>	<u>0</u>
	<u>2022</u>	<u>0</u>
	<u>2023</u>	<u>0</u>
<u>Iowa</u>	<u>2021</u>	<u>1</u>
	<u>2022</u>	<u>0</u>

<u>State</u>	<u>Year</u>	<u>Number of Transfers</u>
	<u>2023</u>	<u>0</u>
<u>Kansas</u>	<u>2021</u>	<u>0</u>
	<u>2022</u>	<u>0</u>
	<u>2023</u>	<u>0</u>
<u>Kentucky</u>	<u>2021</u>	<u>0</u>
	<u>2022</u>	<u>0</u>
	<u>2023</u>	<u>0</u>
<u>Louisiana</u>	<u>2021</u>	<u>0</u>
	<u>2022</u>	<u>0</u>
	<u>2023</u>	<u>0</u>
<u>Maine</u>	<u>2021</u>	<u>0</u>
	<u>2022</u>	<u>0</u>
	<u>2023</u>	<u>0</u>
<u>Maryland</u>	<u>2021</u>	<u>1</u>
	<u>2022</u>	<u>0</u>
	<u>2023</u>	<u>0</u>
<u>Massachusetts</u>	<u>2021</u>	<u>0</u>
	<u>2022</u>	<u>0</u>
	<u>2023</u>	<u>0</u>
<u>Michigan</u>	<u>2021</u>	<u>0</u>
	<u>2022</u>	<u>1</u>
	<u>2023</u>	<u>4</u>
<u>Minnesota</u>	<u>2021</u>	<u>0</u>
	<u>2022</u>	<u>0</u>
	<u>2023</u>	<u>0</u>
<u>Mississippi</u>	<u>2021</u>	<u>1</u>
	<u>2022</u>	<u>0</u>
	<u>2023</u>	<u>0</u>
<u>Missouri</u>	<u>2021</u>	<u>0</u>
	<u>2022</u>	<u>0</u>
	<u>2023</u>	<u>0</u>
<u>Montana</u>	<u>2021</u>	<u>0</u>
	<u>2022</u>	<u>0</u>
	<u>2023</u>	<u>0</u>
<u>Nebraska</u>	<u>2021</u>	<u>1</u>
	<u>2022</u>	<u>0</u>
	<u>2023</u>	<u>0</u>
<u>Nevada</u>	<u>2021</u>	<u>0</u>

<u>State</u>	<u>Year</u>	<u>Number of Transfers</u>
	<u>2022</u>	<u>0</u>
	<u>2023</u>	<u>1</u>
<u>New Hampshire</u>	<u>2021</u>	<u>0</u>
	<u>2022</u>	<u>0</u>
	<u>2023</u>	<u>0</u>
<u>New Jersey</u>	<u>2021</u>	<u>0</u>
	<u>2022</u>	<u>0</u>
	<u>2023</u>	<u>0</u>
<u>New Mexico</u>	<u>2021</u>	<u>1</u>
	<u>2022</u>	<u>0</u>
	<u>2023</u>	<u>0</u>
<u>New York</u>	<u>2021</u>	<u>0</u>
	<u>2022</u>	<u>0</u>
	<u>2023</u>	<u>0</u>
<u>North Carolina</u>	<u>2021</u>	<u>3</u>
	<u>2022</u>	<u>2</u>
	<u>2023</u>	<u>1</u>
<u>North Dakota</u>	<u>2021</u>	<u>0</u>
	<u>2022</u>	<u>0</u>
	<u>2023</u>	<u>0</u>
<u>Ohio</u>	<u>2021</u>	<u>1</u>
	<u>2022</u>	<u>1</u>
	<u>2023</u>	<u>0</u>
<u>Oklahoma</u>	<u>2021</u>	<u>1</u>
	<u>2022</u>	<u>0</u>
	<u>2023</u>	<u>1</u>
<u>Oregon</u>	<u>2021</u>	<u>0</u>
	<u>2022</u>	<u>2</u>
	<u>2023</u>	<u>1</u>
<u>Pennsylvania</u>	<u>2021</u>	<u>1</u>
	<u>2022</u>	<u>1</u>
	<u>2023</u>	<u>1</u>
<u>Rhode Island</u>	<u>2021</u>	<u>0</u>
	<u>2022</u>	<u>0</u>
	<u>2023</u>	<u>0</u>
<u>South Carolina</u>	<u>2021</u>	<u>2</u>
	<u>2022</u>	<u>0</u>
	<u>2023</u>	<u>0</u>

<u>State</u>	<u>Year</u>	<u>Number of Transfers</u>
<u>South Dakota</u>	<u>2021</u>	<u>1</u>
	<u>2022</u>	<u>0</u>
	<u>2023</u>	<u>0</u>
<u>Tennessee</u>	<u>2021</u>	<u>1</u>
	<u>2022</u>	<u>1</u>
	<u>2023</u>	<u>2</u>
<u>Texas</u>	<u>2021</u>	<u>0</u>
	<u>2022</u>	<u>3</u>
	<u>2023</u>	<u>5</u>
<u>Utah</u>	<u>2021</u>	<u>1</u>
	<u>2022</u>	<u>5</u>
	<u>2023</u>	<u>2</u>
<u>Vermont</u>	<u>2021</u>	<u>0</u>
	<u>2022</u>	<u>0</u>
	<u>2023</u>	<u>0</u>
<u>Virginia</u>	<u>2021</u>	<u>1</u>
	<u>2022</u>	<u>1</u>
	<u>2023</u>	<u>0</u>
<u>Washington</u>	<u>2021</u>	<u>3</u>
	<u>2022</u>	<u>2</u>
	<u>2023</u>	<u>1</u>
<u>West Virginia</u>	<u>2021</u>	<u>0</u>
	<u>2022</u>	<u>0</u>
	<u>2023</u>	<u>0</u>
<u>Wisconsin</u>	<u>2021</u>	<u>1</u>
	<u>2022</u>	<u>2</u>
	<u>2023</u>	<u>0</u>
<u>Wyoming</u>	<u>2021</u>	<u>0</u>
	<u>2022</u>	<u>0</u>
	<u>2023</u>	<u>0</u>
<u>Totals</u>	<u>2021</u>	<u>31</u>
	<u>2022</u>	<u>36</u>
	<u>2023</u>	<u>24</u>

3. STATUS OF FRANCHISEE-OWNED OUTLETS. The following table gives the status of Cornwell franchises in each state in the last three years. Cornwell franchises are not subject to non-renewal, nor are Cornwell franchises ever acquired or re-acquired by the company. "Termination" for this purpose means that Cornwell

terminated the franchise without providing any compensation to the franchisee (whether by payment or forgiveness or assumption of debt.)

**TABLE NO. 3
STATUS OF FRANCHISED OUTLETS
FOR YEARS 2021~~0~~ TO 2023~~2~~**

State	Year	Outlets at Start of Year	Outlets Opened	Terminations	Non-Renewals	Reacquired by Franchisor	Ceased Operations Other Reasons	Outlets at End of the Year
Alabama	2020	3	1	0	0	0	0	4
	2021	4	2	0	0	0	0	6
	2022	6	2	0	0	0	2	6
Arizona	2020	18	3	1	0	0	1	19
	2021	19	1	0	0	0	1	19
	2022	19	7	0	0	0	5	21
Arkansas	2020	3	0	0	0	0	0	3
	2021	3	0	0	0	0	1	2
	2022	2	0	0	0	0	0	2
California	2020	56	8	0	0	0	3	61
	2021	61	13	1	0	0	9	64
	2022	64	7	0	0	0	7	64
Colorado	2020	38	5	0	0	0	4	39
	2021	39	6	0	0	0	5	40
	2022	40	11	0	0	0	11	40
Connecticut	2020	3	0	0	0	0	0	3
	2021	3	0	0	0	0	0	3
	2022	3	1	0	0	0	0	4
Delaware	2020	1	0	0	0	0	0	1
	2021	1	0	0	0	0	0	1
	2022	1	0	0	0	0	0	1
Florida	2020	24	4	0	0	0	5	23
	2021	23	2	0	0	0	7	18
	2022	18	12	0	0	0	4	26
Georgia	2020	8	2	0	0	0	1	9
	2021	9	1	0	0	0	3	7
	2022	7	2	0	0	0	1	8
Idaho	2020	8	1	0	0	0	1	8
	2021	8	2	0	0	0	1	9
	2022	9	3	0	0	0	0	12
Illinois	2020	20	2	0	0	0	4	18
	2021	18	5	0	0	0	2	21
	2022	21	2	0	0	0	2	21
Indiana	2020	18	5	1	0	0	1	21

State	Year	Outlets at Start of Year	Outlets Opened	Terminations	Non-Renewals	Reacquired by Franchisor	Ceased Operations Other Reasons	Outlets at End of the Year
	2021	21	2	0	0	0	2	21
	2022	21	0	0	0	0	4	17
Iowa	2020	10	4	0	0	0	4	10
	2021	10	2	0	0	0	4	11
	2022	11	4	0	0	0	2	10
Kansas	2020	12	0	0	0	0	0	12
	2021	12	4	0	0	0	0	16
	2022	16	0	0	0	0	4	12
Kentucky	2020	4	2	4	0	0	2	3
	2021	3	4	0	0	0	0	4
	2022	4	3	0	0	0	4	6

Louisiana	2020	11	0	4	0	0	4	9
	2021	9	4	0	0	0	0	10
	2022	10	4	0	0	0	4	13
Maine	2020	4	4	0	0	0	0	5
	2021	5	2	4	0	0	0	6
	2022	6	0	0	0	0	0	6
Maryland	2020	11	4	0	0	0	4	11
	2021	11	3	0	0	0	2	12
	2022	12	4	0	0	0	0	13
Massachusetts	2020	16	3	0	0	0	2	17
	2021	17	2	0	0	0	2	17
	2022	17	0	0	0	0	2	15
Michigan	2020	17	2	0	0	0	4	18
	2021	18	7	0	0	0	4	24
	2022	24	7	2	0	0	2	27
Minnesota	2020	9	0	0	0	0	4	8
	2021	8	4	0	0	0	2	10
	2022	10	3	0	0	0	4	12
Mississippi	2020	6	4	0	0	0	0	7
	2021	7	4	0	0	0	4	10
	2022	10	0	0	0	0	2	8
Missouri	2020	12	2	0	0	0	4	10
	2021	10	4	0	0	0	4	10
	2022	10	4	0	0	0	4	10
Montana	2020	3	2	0	0	0	0	5
	2021	5	0	0	0	0	4	4
	2022	4	4	0	0	0	0	5
Nebraska	2020	15	3	0	0	0	4	17

State	Year	Outlets at Start of Year	Outlets Opened	Terminations	Non-Renewals	Reacquired by Franchisor	Ceased Operations Other Reasons	Outlets at End of the Year
	2021	17	2	0	0	0	2	17
	2022	17	0	0	0	0	0	17
Nevada	2020	8	4	0	0	0	4	8
	2021	8	2	0	0	0	0	10
	2022	10	3	0	0	0	0	13
New Hampshire	2020	8	2	0	0	0	0	10
	2021	10	2	4	0	0	0	11
	2022	11	3	0	0	0	0	14
New Jersey	2020	6	2	0	0	0	0	8
	2021	8	4	0	0	0	4	8
	2022	8	2	0	0	0	0	10

New Mexico	2020	9	0	0	0	0	4	8
	2021	8	4	0	0	0	0	9
	2022	9	4	0	0	0	2	8
New York	2020	2	4	0	0	0	0	3
	2021	3	0	0	0	0	4	2
	2022	2	0	0	0	0	4	4
North Carolina	2020	27	8	0	0	0	2	33
	2021	33	5	0	0	0	6	32
	2022	32	9	2	0	0	2	37
North Dakota	2020	5	0	0	0	0	0	5
	2021	5	0	0	0	0	0	5
	2022	5	0	4	0	0	0	4
Ohio	2020	28	4	0	0	0	0	29
	2021	29	2	4	0	0	3	27
	2022	27	5	0	0	0	2	30
Oklahoma	2020	13	5	0	0	0	3	15
	2021	15	3	0	0	0	4	14
	2022	14	2	0	0	0	0	16
Oregon	2020	10	3	0	0	0	4	12
	2021	12	3	0	0	0	0	15
	2022	15	3	0	0	0	4	14
Pennsylvania	2020	35	4	0	0	0	4	35
	2021	35	6	2	0	0	4	38
	2022	38	8	0	0	0	5	41
Rhode Island	2020	0	4	0	0	0	4	0
	2021	0	0	0	0	0	0	0
	2022	0	0	0	0	0	0	0
South Carolina	2020	8	2	0	0	0	4	9

State	Year	Outlets at Start of Year	Outlets Opened	Terminations	Non-Renewals	Reacquired by Franchisor	Ceased Operations Other Reasons	Outlets at End of the Year
	2021	9	3	4	0	0	4	10
	2022	10	2	0	0	0	2	10
South Dakota	2020	4	0	0	0	0	0	4
	2021	4	3	0	0	0	4	3
	2022	3	0	0	0	0	0	3
Tennessee	2020	22	3	0	0	0	3	22
	2021	22	5	0	0	0	4	26
	2022	26	6	4	0	0	2	29
Texas	2020	97	15	4	0	0	6	105
	2021	105	23	2	0	0	8	118
	2022	118	12	0	0	0	12	118

Utah	2020	20	2	0	0	0	2	20
	2021	20	3	0	0	0	4	22
	2022	22	4	0	0	0	4	22
Vermont	2020	0	0	0	0	0	0	0
	2021	0	0	0	0	0	0	0
	2022	0	4	0	0	0	0	4
Virginia	2020	15	0	0	0	0	4	14
	2021	14	3	0	0	0	4	16
	2022	16	2	4	0	0	4	16
Washington	2020	23	4	0	0	0	4	26
	2021	26	3	0	0	0	5	24
	2022	24	3	0	0	0	3	24
West Virginia	2020	4	4	0	0	0	0	2
	2021	2	0	0	0	0	0	2
	2022	2	4	0	0	0	2	4
Wisconsin	2020	19	2	0	0	0	4	20
	2021	20	2	0	0	0	3	19
	2022	19	3	0	0	0	4	18
Wyoming	2020	2	4	0	0	0	0	3
	2021	3	0	0	0	0	0	3
	2022	3	0	0	0	0	0	3
Totals	2020	689	107	5	0	0	62	729
	2021	729	137	9	0	0	81	776
	2022	776	138	7	0	0	98	809

State	Year	<u>Outlets at Start of Year</u>	<u>Outlets Opened</u>	<u>Terminations</u>	<u>Non-Renewals</u>	<u>Reacquired by Franchisor</u>	<u>Ceased Operations Other Reasons</u>	<u>Outlets at End of the Year</u>
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<u>State</u>	<u>Year</u>	<u>Outlets at Start of Year</u>	<u>Outlets Opened</u>	<u>Terminations</u>	<u>Non-Renewals</u>	<u>Reacquired by Franchisor</u>	<u>Ceased Operations Other Reasons</u>	<u>Outlets at End of the Year</u>
<u>Alabama</u>	<u>2021</u>	<u>4</u>	<u>2</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>6</u>
	<u>2022</u>	<u>6</u>	<u>2</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>2</u>	<u>6</u>
	<u>2023</u>	<u>6</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>6</u>
<u>Arizona</u>	<u>2021</u>	<u>19</u>	<u>1</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>1</u>	<u>19</u>
	<u>2022</u>	<u>19</u>	<u>7</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>5</u>	<u>21</u>
	<u>2023</u>	<u>21</u>	<u>2</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>3</u>	<u>20</u>
<u>Arkansas</u>	<u>2021</u>	<u>3</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>1</u>	<u>2</u>
	<u>2022</u>	<u>2</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>2</u>
	<u>2023</u>	<u>2</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>2</u>
<u>California</u>	<u>2021</u>	<u>61</u>	<u>13</u>	<u>1</u>	<u>0</u>	<u>0</u>	<u>9</u>	<u>64</u>
	<u>2022</u>	<u>64</u>	<u>7</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>7</u>	<u>64</u>
	<u>2023</u>	<u>64</u>	<u>5</u>	<u>3</u>	<u>0</u>	<u>0</u>	<u>15</u>	<u>51</u>
<u>Colorado</u>	<u>2021</u>	<u>39</u>	<u>6</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>5</u>	<u>40</u>
	<u>2022</u>	<u>40</u>	<u>11</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>11</u>	<u>40</u>
	<u>2023</u>	<u>40</u>	<u>7</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>8</u>	<u>39</u>
<u>Connecticut</u>	<u>2021</u>	<u>3</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>3</u>
	<u>2022</u>	<u>3</u>	<u>1</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>4</u>
	<u>2023</u>	<u>4</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>4</u>
<u>Delaware</u>	<u>2021</u>	<u>1</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>1</u>
	<u>2022</u>	<u>1</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>1</u>
	<u>2023</u>	<u>1</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>1</u>
<u>Florida</u>	<u>2021</u>	<u>23</u>	<u>2</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>7</u>	<u>18</u>
	<u>2022</u>	<u>18</u>	<u>12</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>4</u>	<u>26</u>
	<u>2023</u>	<u>26</u>	<u>3</u>	<u>2</u>	<u>0</u>	<u>0</u>	<u>5</u>	<u>22</u>
<u>Georgia</u>	<u>2021</u>	<u>9</u>	<u>1</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>3</u>	<u>7</u>
	<u>2022</u>	<u>7</u>	<u>2</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>1</u>	<u>8</u>
	<u>2023</u>	<u>8</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>2</u>	<u>6</u>
<u>Idaho</u>	<u>2021</u>	<u>8</u>	<u>2</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>1</u>	<u>9</u>
	<u>2022</u>	<u>9</u>	<u>3</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>12</u>
	<u>2023</u>	<u>12</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>1</u>	<u>11</u>
<u>Illinois</u>	<u>2021</u>	<u>18</u>	<u>5</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>2</u>	<u>21</u>
	<u>2022</u>	<u>21</u>	<u>2</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>2</u>	<u>21</u>
	<u>2023</u>	<u>21</u>	<u>2</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>2</u>	<u>21</u>
<u>Indiana</u>	<u>2021</u>	<u>21</u>	<u>2</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>2</u>	<u>21</u>
	<u>2022</u>	<u>21</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>4</u>	<u>17</u>
	<u>2023</u>	<u>17</u>	<u>1</u>	<u>1</u>	<u>0</u>	<u>0</u>	<u>2</u>	<u>15</u>
<u>Iowa</u>	<u>2021</u>	<u>10</u>	<u>2</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>1</u>	<u>11</u>
	<u>2022</u>	<u>11</u>	<u>1</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>2</u>	<u>10</u>
	<u>2023</u>	<u>10</u>	<u>1</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>1</u>	<u>10</u>
<u>Kansas</u>	<u>2021</u>	<u>12</u>	<u>4</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>16</u>
	<u>2022</u>	<u>16</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>4</u>	<u>12</u>

<u>State</u>	<u>Year</u>	<u>Outlets at Start of Year</u>	<u>Outlets Opened</u>	<u>Terminations</u>	<u>Non-Renewals</u>	<u>Reacquired by Franchisor</u>	<u>Ceased Operations Other Reasons</u>	<u>Outlets at End of the Year</u>
	<u>2023</u>	<u>12</u>	<u>2</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>1</u>	<u>13</u>
<u>Kentucky</u>	<u>2021</u>	<u>3</u>	<u>1</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>4</u>
	<u>2022</u>	<u>4</u>	<u>3</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>1</u>	<u>6</u>
	<u>2023</u>	<u>6</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>6</u>
<u>Louisiana</u>	<u>2021</u>	<u>9</u>	<u>1</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>10</u>
	<u>2022</u>	<u>10</u>	<u>4</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>1</u>	<u>13</u>
	<u>2023</u>	<u>13</u>	<u>1</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>1</u>	<u>13</u>
<u>Maine</u>	<u>2021</u>	<u>5</u>	<u>2</u>	<u>1</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>6</u>
	<u>2022</u>	<u>6</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>6</u>
	<u>2023</u>	<u>6</u>	<u>1</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>7</u>
<u>Maryland</u>	<u>2021</u>	<u>11</u>	<u>3</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>2</u>	<u>12</u>
	<u>2022</u>	<u>12</u>	<u>1</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>13</u>
	<u>2023</u>	<u>13</u>	<u>1</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>1</u>	<u>13</u>
<u>Massachusetts</u>	<u>2021</u>	<u>17</u>	<u>2</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>2</u>	<u>17</u>
	<u>2022</u>	<u>17</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>2</u>	<u>15</u>
	<u>2023</u>	<u>15</u>	<u>2</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>3</u>	<u>14</u>
<u>Michigan</u>	<u>2021</u>	<u>18</u>	<u>7</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>1</u>	<u>24</u>
	<u>2022</u>	<u>24</u>	<u>7</u>	<u>2</u>	<u>0</u>	<u>0</u>	<u>2</u>	<u>27</u>
	<u>2023</u>	<u>27</u>	<u>5</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>5</u>	<u>27</u>
<u>Minnesota</u>	<u>2021</u>	<u>8</u>	<u>4</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>2</u>	<u>10</u>
	<u>2022</u>	<u>10</u>	<u>3</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>1</u>	<u>12</u>
	<u>2023</u>	<u>12</u>	<u>1</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>2</u>	<u>11</u>
<u>Mississippi</u>	<u>2021</u>	<u>7</u>	<u>4</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>1</u>	<u>10</u>
	<u>2022</u>	<u>10</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>2</u>	<u>8</u>
	<u>2023</u>	<u>8</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>1</u>	<u>7</u>
<u>Missouri</u>	<u>2021</u>	<u>10</u>	<u>1</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>1</u>	<u>10</u>
	<u>2022</u>	<u>10</u>	<u>1</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>1</u>	<u>10</u>
	<u>2023</u>	<u>10</u>	<u>4</u>	<u>1</u>	<u>0</u>	<u>0</u>	<u>1</u>	<u>12</u>
<u>Montana</u>	<u>2021</u>	<u>5</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>1</u>	<u>4</u>
	<u>2022</u>	<u>4</u>	<u>1</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>5</u>
	<u>2023</u>	<u>5</u>	<u>1</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>2</u>	<u>4</u>
<u>Nebraska</u>	<u>2021</u>	<u>17</u>	<u>2</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>2</u>	<u>17</u>
	<u>2022</u>	<u>17</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>17</u>
	<u>2023</u>	<u>17</u>	<u>2</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>2</u>	<u>17</u>
<u>Nevada</u>	<u>2021</u>	<u>8</u>	<u>2</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>10</u>
	<u>2022</u>	<u>10</u>	<u>3</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>13</u>
	<u>2023</u>	<u>13</u>	<u>2</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>2</u>	<u>13</u>
<u>New Hampshire</u>	<u>2021</u>	<u>10</u>	<u>2</u>	<u>1</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>11</u>
	<u>2022</u>	<u>11</u>	<u>3</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>14</u>
	<u>2023</u>	<u>14</u>	<u>3</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>2</u>	<u>15</u>
<u>New Jersey</u>	<u>2021</u>	<u>8</u>	<u>1</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>1</u>	<u>8</u>

<u>State</u>	<u>Year</u>	<u>Outlets at Start of Year</u>	<u>Outlets Opened</u>	<u>Terminations</u>	<u>Non-Renewals</u>	<u>Reacquired by Franchisor</u>	<u>Ceased Operations Other Reasons</u>	<u>Outlets at End of the Year</u>
	<u>2022</u>	<u>8</u>	<u>2</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>10</u>
	<u>2023</u>	<u>10</u>	<u>1</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>11</u>
<u>New Mexico</u>	<u>2021</u>	<u>8</u>	<u>1</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>9</u>
	<u>2022</u>	<u>9</u>	<u>1</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>2</u>	<u>8</u>
	<u>2023</u>	<u>8</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>8</u>
<u>New York</u>	<u>2021</u>	<u>3</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>1</u>	<u>2</u>
	<u>2022</u>	<u>2</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>1</u>	<u>1</u>
	<u>2023</u>	<u>1</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>1</u>	<u>0</u>
<u>North Carolina</u>	<u>2021</u>	<u>33</u>	<u>5</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>6</u>	<u>32</u>
	<u>2022</u>	<u>32</u>	<u>9</u>	<u>2</u>	<u>0</u>	<u>0</u>	<u>2</u>	<u>37</u>
	<u>2023</u>	<u>37</u>	<u>7</u>	<u>1</u>	<u>0</u>	<u>0</u>	<u>6</u>	<u>37</u>
<u>North Dakota</u>	<u>2021</u>	<u>5</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>5</u>
	<u>2022</u>	<u>5</u>	<u>0</u>	<u>1</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>4</u>
	<u>2023</u>	<u>4</u>	<u>1</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>5</u>
<u>Ohio</u>	<u>2021</u>	<u>29</u>	<u>2</u>	<u>1</u>	<u>0</u>	<u>0</u>	<u>3</u>	<u>27</u>
	<u>2022</u>	<u>27</u>	<u>5</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>2</u>	<u>30</u>
	<u>2023</u>	<u>30</u>	<u>4</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>4</u>	<u>30</u>
<u>Oklahoma</u>	<u>2021</u>	<u>15</u>	<u>3</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>4</u>	<u>14</u>
	<u>2022</u>	<u>14</u>	<u>2</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>16</u>
	<u>2023</u>	<u>16</u>	<u>2</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>1</u>	<u>17</u>
<u>Oregon</u>	<u>2021</u>	<u>12</u>	<u>3</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>15</u>
	<u>2022</u>	<u>15</u>	<u>3</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>4</u>	<u>14</u>
	<u>2023</u>	<u>14</u>	<u>2</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>6</u>	<u>10</u>
<u>Pennsylvania</u>	<u>2021</u>	<u>35</u>	<u>6</u>	<u>2</u>	<u>0</u>	<u>0</u>	<u>1</u>	<u>38</u>
	<u>2022</u>	<u>38</u>	<u>8</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>5</u>	<u>41</u>
	<u>2023</u>	<u>41</u>	<u>6</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>1</u>	<u>46</u>
<u>Rhode Island</u>	<u>2021</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
	<u>2022</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
	<u>2023</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
<u>South Carolina</u>	<u>2021</u>	<u>9</u>	<u>3</u>	<u>1</u>	<u>0</u>	<u>0</u>	<u>1</u>	<u>10</u>
	<u>2022</u>	<u>10</u>	<u>2</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>2</u>	<u>10</u>
	<u>2023</u>	<u>10</u>	<u>1</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>1</u>	<u>10</u>
<u>South Dakota</u>	<u>2021</u>	<u>1</u>	<u>3</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>1</u>	<u>3</u>
	<u>2022</u>	<u>3</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>3</u>
	<u>2023</u>	<u>3</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>1</u>	<u>2</u>
<u>Tennessee</u>	<u>2021</u>	<u>22</u>	<u>5</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>1</u>	<u>26</u>
	<u>2022</u>	<u>26</u>	<u>6</u>	<u>1</u>	<u>0</u>	<u>0</u>	<u>2</u>	<u>29</u>
	<u>2023</u>	<u>29</u>	<u>5</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>3</u>	<u>31</u>
<u>Texas</u>	<u>2021</u>	<u>105</u>	<u>23</u>	<u>2</u>	<u>0</u>	<u>0</u>	<u>8</u>	<u>118</u>
	<u>2022</u>	<u>118</u>	<u>12</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>12</u>	<u>118</u>
	<u>2023</u>	<u>118</u>	<u>16</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>12</u>	<u>122</u>

<u>State</u>	<u>Year</u>	<u>Outlets at Start of Year</u>	<u>Outlets Opened</u>	<u>Terminations</u>	<u>Non-Renewals</u>	<u>Reacquired by Franchisor</u>	<u>Ceased Operations Other Reasons</u>	<u>Outlets at End of the Year</u>
<u>Utah</u>	<u>2021</u>	<u>20</u>	<u>3</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>1</u>	<u>22</u>
	<u>2022</u>	<u>22</u>	<u>4</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>4</u>	<u>22</u>
	<u>2023</u>	<u>22</u>	<u>3</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>4</u>	<u>21</u>
<u>Vermont</u>	<u>2021</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
	<u>2022</u>	<u>0</u>	<u>1</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>1</u>
	<u>2023</u>	<u>1</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>1</u>
<u>Virginia</u>	<u>2021</u>	<u>14</u>	<u>3</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>1</u>	<u>16</u>
	<u>2022</u>	<u>16</u>	<u>2</u>	<u>1</u>	<u>0</u>	<u>0</u>	<u>1</u>	<u>16</u>
	<u>2023</u>	<u>16</u>	<u>2</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>1</u>	<u>17</u>
<u>Washington</u>	<u>2021</u>	<u>26</u>	<u>3</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>5</u>	<u>24</u>
	<u>2022</u>	<u>24</u>	<u>3</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>3</u>	<u>24</u>
	<u>2023</u>	<u>24</u>	<u>2</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>1</u>	<u>25</u>
<u>West Virginia</u>	<u>2021</u>	<u>2</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>2</u>
	<u>2022</u>	<u>2</u>	<u>1</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>2</u>	<u>1</u>
	<u>2023</u>	<u>1</u>	<u>1</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>2</u>
<u>Wisconsin</u>	<u>2021</u>	<u>20</u>	<u>2</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>3</u>	<u>19</u>
	<u>2022</u>	<u>19</u>	<u>3</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>4</u>	<u>18</u>
	<u>2023</u>	<u>18</u>	<u>3</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>4</u>	<u>17</u>
<u>Wyoming</u>	<u>2021</u>	<u>3</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>3</u>
	<u>2022</u>	<u>3</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>3</u>
	<u>2023</u>	<u>3</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>3</u>
<u>Totals</u>	<u>2021</u>	<u>729</u>	<u>137</u>	<u>9</u>	<u>0</u>	<u>0</u>	<u>81</u>	<u>776</u>
	<u>2022</u>	<u>776</u>	<u>138</u>	<u>7</u>	<u>0</u>	<u>0</u>	<u>98</u>	<u>809</u>
	<u>2023</u>	<u>809</u>	<u>99</u>	<u>8</u>	<u>0</u>	<u>0</u>	<u>105</u>	<u>795</u>

4. **COMPANY-OWNED OUTLETS.** Cornwell has not owned any outlets, nor does it have any intention of doing so.

**TABLE NO. 4
STATUS OF COMPANY-OWNED OUTLETS
FOR YEARS 202~~10~~ to 202~~32~~**

<u>State</u>	<u>Year</u>	<u>Outlets at start of the Year</u>	<u>Outlets Opened</u>	<u>Outlets Reacquired from Franchisee</u>	<u>Outlets Closed</u>	<u>Outlets Sold to Franchisee</u>	<u>Outlets at End of the Year</u>
<u>Totals</u>	<u>2020</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
	<u>2021</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
	<u>2022</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>

<u>State</u>	<u>Year</u>	<u>Outlets at start of the Year</u>	<u>Outlets Opened</u>	<u>Outlets Reacquired from Franchisee</u>	<u>Outlets Closed</u>	<u>Outlets Sold to Franchisee</u>	<u>Outlets at End of the Year</u>
<u>Totals</u>	<u>2021</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
	<u>2022</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
	<u>2023</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>

5. PROJECTED FRANCHISED OUTLETS. The following table gives the number of projected new franchised outlets in the coming year. Cornwell does not have company-owned outlets and does not project opening any such outlets.

**TABLE No. 5
PROJECTED OPENINGS AS OF DECEMBER 31, 202~~2~~3**

STATE	FRANCHISE AGREEMENTS SIGNED BUT OUTLET NOT OPENED	PROJECTED NEW FRANCHISE OUTLETS IN 2023	PROJECTED NEW COMPANY-OWNED OUTLETS IN 2023
Alabama	0	3	0
Arizona	0	2	0
Arkansas	0	2	0
California	0	10	0
Colorado	0	4	0
Connecticut	0	2	0
Delaware	0	1	0
Florida	0	8	0
Georgia	0	4	0
Idaho	0	1	0
Illinois	0	8	0
Indiana	0	4	0
Iowa	0	4	0
Kansas	0	1	0
Kentucky	0	2	0
Louisiana	0	2	0
Maine	0	1	0
Maryland	0	2	0
Massachusetts	0	2	0
Michigan	0	8	0
Minnesota	0	2	0
Mississippi	0	2	0
Missouri	0	2	0
Montana	0	1	0
Nebraska	0	1	0

STATE	FRANCHISE AGREEMENTS SIGNED BUT OUTLET NOT OPENED	PROJECTED NEW FRANCHISE OUTLETS IN 2023	PROJECTED NEW COMPANY-OWNED OUTLETS IN 2023
Nevada	0	2	0
New Hampshire	0	2	0
New Jersey	0	3	0
New Mexico	0	2	0
New York	0	2	0
North Carolina	0	8	0
North Dakota	0	1	0
Ohio	0	5	0
Oklahoma	0	2	0
Oregon	0	2	0
Pennsylvania	0	3	0
Rhode Island	0	1	0
South Carolina	0	3	0
South Dakota	0	1	0
Tennessee	0	4	0
Texas	0	10	0
Utah	0	1	0
Vermont	0	1	0
Virginia	0	2	0
Washington	0	1	0
West Virginia	0	1	0
Wisconsin	0	3	0
Wyoming	0	1	0
TOTALS	0	140	0

<u>STATE</u>	<u>FRANCHISE AGREEMENTS SIGNED BUT OUTLET NOT OPENED</u>	<u>PROJECTED NEW FRANCHISE OUTLETS IN 2024</u>	<u>PROJECTED NEW COMPANY-OWNED OUTLETS IN 2024</u>
<u>Alabama</u>	<u>0</u>	<u>3</u>	<u>0</u>
<u>Arizona</u>	<u>0</u>	<u>2</u>	<u>0</u>
<u>Arkansas</u>	<u>0</u>	<u>2</u>	<u>0</u>
<u>California</u>	<u>0</u>	<u>5</u>	<u>0</u>
<u>Colorado</u>	<u>0</u>	<u>4</u>	<u>0</u>
<u>Connecticut</u>	<u>0</u>	<u>2</u>	<u>0</u>
<u>Delaware</u>	<u>0</u>	<u>1</u>	<u>0</u>
<u>Florida</u>	<u>0</u>	<u>5</u>	<u>0</u>
<u>Georgia</u>	<u>0</u>	<u>3</u>	<u>0</u>
<u>Idaho</u>	<u>0</u>	<u>1</u>	<u>0</u>

<u>STATE</u>	<u>FRANCHISE AGREEMENTSIGNED BUT OUTLET NOT OPENED</u>	<u>PROJECTED NEW FRANCHISE OUTLETS IN 2024</u>	<u>PROJECTED NEW COMPANY-OWNED OUTLETS IN 2024</u>
<u>Illinois</u>	<u>0</u>	<u>4</u>	<u>0</u>
<u>Indiana</u>	<u>0</u>	<u>3</u>	<u>0</u>
<u>Iowa</u>	<u>0</u>	<u>2</u>	<u>0</u>
<u>Kansas</u>	<u>0</u>	<u>2</u>	<u>0</u>
<u>Kentucky</u>	<u>0</u>	<u>2</u>	<u>0</u>
<u>Louisiana</u>	<u>0</u>	<u>2</u>	<u>0</u>
<u>Maine</u>	<u>0</u>	<u>1</u>	<u>0</u>
<u>Maryland</u>	<u>0</u>	<u>3</u>	<u>0</u>
<u>Massachusetts</u>	<u>0</u>	<u>2</u>	<u>0</u>
<u>Michigan</u>	<u>0</u>	<u>5</u>	<u>0</u>
<u>Minnesota</u>	<u>0</u>	<u>3</u>	<u>0</u>
<u>Mississippi</u>	<u>0</u>	<u>2</u>	<u>0</u>
<u>Missouri</u>	<u>0</u>	<u>3</u>	<u>0</u>
<u>Montana</u>	<u>0</u>	<u>1</u>	<u>0</u>
<u>Nebraska</u>	<u>0</u>	<u>2</u>	<u>0</u>
<u>Nevada</u>	<u>0</u>	<u>2</u>	<u>0</u>
<u>New Hampshire</u>	<u>0</u>	<u>1</u>	<u>0</u>
<u>New Jersey</u>	<u>0</u>	<u>4</u>	<u>0</u>
<u>New Mexico</u>	<u>0</u>	<u>1</u>	<u>0</u>
<u>New York</u>	<u>0</u>	<u>3</u>	<u>0</u>
<u>North Carolina</u>	<u>0</u>	<u>5</u>	<u>0</u>
<u>North Dakota</u>	<u>0</u>	<u>1</u>	<u>0</u>
<u>Ohio</u>	<u>0</u>	<u>4</u>	<u>0</u>
<u>Oklahoma</u>	<u>0</u>	<u>3</u>	<u>0</u>
<u>Oregon</u>	<u>0</u>	<u>3</u>	<u>0</u>
<u>Pennsylvania</u>	<u>0</u>	<u>6</u>	<u>0</u>
<u>Rhode Island</u>	<u>0</u>	<u>1</u>	<u>0</u>
<u>South Carolina</u>	<u>0</u>	<u>1</u>	<u>0</u>
<u>South Dakota</u>	<u>0</u>	<u>2</u>	<u>0</u>
<u>Tennessee</u>	<u>0</u>	<u>3</u>	<u>0</u>
<u>Texas</u>	<u>0</u>	<u>12</u>	<u>0</u>
<u>Utah</u>	<u>0</u>	<u>1</u>	<u>0</u>
<u>Vermont</u>	<u>0</u>	<u>1</u>	<u>0</u>
<u>Virginia</u>	<u>0</u>	<u>3</u>	<u>0</u>
<u>Washington</u>	<u>0</u>	<u>3</u>	<u>0</u>
<u>West Virginia</u>	<u>0</u>	<u>1</u>	<u>0</u>
<u>Wisconsin</u>	<u>0</u>	<u>3</u>	<u>0</u>
<u>Wyoming</u>	<u>0</u>	<u>1</u>	<u>0</u>
<u>TOTALS</u>	<u>0</u>	<u>130</u>	<u>0</u>

6. EXISTING FRANCHISEES. The following table lists the names, home addresses, and telephone numbers of at least 100 or more existing Cornwell franchised dealers operating in the state in which this Disclosure Document is being delivered (and where appropriate in contiguous states), as of January 1, 2024~~3~~.

EXISTING FRANCHISEES					
DEALER NAME	ADDRESS	CITY	ST	ZIP	PHONE
AYERS, THOMAS RANDALL	169 KENMORE RD.	ARAB	AL	35016	(615) 668-4684
BOURDON, TRACY A.	335 MONTCLAIR DRIVE	KILLEN	AL	35645	(256) 648-6778
GREEN, JASON L.	205 TIGER LN.	HELENA	AL	35080	(205) 368-6735
JARRELL, DANIEL J.	12685 WOODLAND LAKE RD	MCCALLA	AL	35111	(205) 239-8739
OSBORN, JASON A.	216 E. HAWTHORNE ST.	FLORENCE	AL	35630	(662) 419-7002
WILSON, JOE G.	560 EXECUTIVE DR. APT. 140	HUNTSVILLE	AL	35816	(504) 335-8828
		AL COUNT	6		
ANDERSON, SCOTT E.	16094 HICKORY DRIVE	FAYETTEVILLE	AR	72704	(479) 966-0402
DABBS, MARK T.	2807 QUAIL RUN PLACE	GREENWOOD	AR	72936	(479) 650-2031
		AR COUNT	2		
BRIBIASCAS JR., RAYMOND	8102 N. 106TH AVE.	PEORIA	AZ	85345	(602) 680-8671
BRIBIASCAS, JOSEPH A.	10329 W. ROYAL PALM RD	PEORIA	AZ	85345	(602) 541-8028
BURRIS, JOSEPH C.	2422 W. GAMBIT TRAIL	PHOENIX	AZ	85085	(623) 680-7355
CRUZ, ARMANDO	9302 E. PLATA AVE.	MESA	AZ	85212	(310) 988-5670
DIXON, ALAN P.	6723 NORTH 175TH AVE	WADDELL	AZ	85355	(520) 483-9911
DOUGHERTY, JR., JAMES F.	2383 W. CORONADO AVE	FLAGSTAFF	AZ	86001	(928) 380-8458
FIBROW, TIMOTHY A.	2229 RUNABOUT DR.	LAKE HAVASU CITY	AZ	86403	(760) 221-0346
GARRISON, JOHN F	27072 N 175TH DR	SURPRISE	AZ	85387	(602) 910-9177
GIBBONS, WILLIAM L.	21204 W. ELLIOT RD.	BUCKEYE	AZ	85326	(623) 261-1754
GILSTRAP, JAMES A.	1323 SKYLINE AVE.	SIERRA VISTA	AZ	85635	(425) 361-6016
HARAWAY, ADAM A.	4914 CALLE CUMBRE	SIERRA VISTA	AZ	85635	(480) 329-5024
JESSEE, MICHAEL D.	17627 W. GOLDEN EYE AVE	GOODYEAR	AZ	85338	(541) 728-8816
LEE, GODY HALL M.	6317 S. LEBANON LOOP RD.	SAFFORD	AZ	85546	(928) 651-8897
LONG, WILLIAM T.	7770 W. FLOWER ST.	PHOENIX	AZ	85033	(602) 750-2203
MERRITT, JEREMY C.	14628 WEST REDBIRD RD	SURPRISE	AZ	85387	(623) 695-1185
MURILLO, CHRISTIAN J.	11840 N. 42ND DRIVE	PHOENIX	AZ	85029	(602) 446-9120
OSUNA-GOMEZ, ELIAS ENGELS	1104 W. 9TH PLACE	MESA	AZ	85201	(480) 203-5143
PIEL, SAMUEL B.	1085 W. MAGMA RD.	SAN TAN VALLEY	AZ	85143	(480) 729-9279
SOPHER, EDWARD A.	4022 E GREENWAY RD SUITE 11-191	PHOENIX	AZ	85032	(480) 444-2191
STIVING, WILLIAM B.	11829 N. 65TH AVE.	GLENDALE	AZ	85304	(623) 810-9346
VERNO, WILLIAM P.	25825 N. 1ST PLACE	PHOENIX	AZ	85085	(623) 694-7353
		AZ COUNT	21		
AMENDE, MAX L.	440 W. BUFFINGTON ST.	UPLAND	CA	91784	(909) 821-4224
ANDERSON, MATTHEW D.	5003 THOMAS DR	AUBURN	CA	95602	(916) 223-0766
ARRUDA, KEVIN G.	655 CORNELL DR	TURLOCK	CA	95382	(209) 585-5723
ARTER, JAMES F.	160 MICHIGAN AVE	RIVERSIDE	CA	92507	(909) 454-4506
BARKER, TIMOTHY R.	5855 LUPINE AVE.	TWENTYNINE PALMS	CA	92277	(760) 218-6190
BAZAN, OSVALDO R.	1532 CAMPUS AVENUE	REDLANDS	CA	92374	(951) 423-0976
BOHANNON, GLENN A.	1244 TOURMALINE AVE	MENTONE	CA	92359	(909) 809-6156
BOTTRELL, JUSTIN A.	8402 BARNWOOD LANE	RIVERSIDE	CA	92508	(951) 703-9442
BRAY, KELLY B.	38955 OAK GLEN ROAD	YUCAIPA	CA	92399	(909) 730-9343
BROWNELL, BROOK O.	12449 REATA RD.	APPLE VALLEY	CA	92308	(760) 987-6610
BUERER, GERALD E.	4308 CAMINITO DEL ZAFIRO	SAN DIEGO	CA	92121	(858) 735-4200
CAMPOS, JAIME	25243 CORTE SOMBRERO	MURRIETA	CA	92563	(951) 415-0629
CARTA, BRIAN P.	1738 FALLBROOK STREET	FALLBROOK	CA	92028	(760) 963-0733
CHRISTY, CHRISTOPHER J.	2707 ORTEGA ROAD	RAMONA	CA	92065	(619) 370-0422
DIAZ, FRANCISCO A.	45651 VICTORIA AVENUE	LANCASTER	CA	93534	(661) 754-5154
DUGAN, CHUCK A.	14780 BUTTERFLY CT.	VICTORVILLE	CA	92394	(760) 985-1625
ESPARZA, ALEJANDRO	3353 ROMFORD WAY	SACRAMENTO	CA	95827	(916) 470-9440

EXISTING FRANCHISEES					
DEALER NAME	ADDRESS	CITY	ST	ZIP	PHONE
FELIX, GABRIEL	7671 TONNER CIRCLE	HIGHLAND	CA	92346	(909) 816-2832
FERNANDEZ, JOSE J.	389 N. FERN ST.	ORANGE	CA	92867	(714) 396-0321
FLOREA, GEORGE G.	PO BOX 68	ANGELUS OAKS	CA	92305	(909) 648-8063
FLORES, NEIL D.	27300 HEMET ST.	HEMET	CA	92544	(951) 445-1250
FRYDMAN, DAVIS L.	659 N. GORDON STREET	POMONA	CA	91768	(626) 385-9390
GALVAN, JR., JOAQUIN	9360 HEALON WAY	ELK GROVE	CA	95624	(916) 730-8884
HEINEMAN, ALBERT E.	3105 GOSHAWK WAY	PERRIS	CA	92571	(951) 208-8668
HEINER, RICHARD S.	1076 RANCHITO VISTA	ALPINE	CA	91901	(619) 933-8699
JACKSON, KEVIN M.	10721 VISTA CAMINO	LAKESIDE	CA	92040	(619) 672-9726
JACQUOT, DAVID L.	630 MINOT AVENUE	CHULA VISTA	CA	91910	(619) 456-7444
JOHNSON, CHRISTOPHER E.	611 IRIS STREET	REDLANDS	CA	92373	(909) 735-1021
LAVER, DAVID L.	P.O BOX 567	JACKSON	CA	95642	(209) 256-0118
LEARNER, MARTY	11174 SQUAMAN RIVER COURT	RANCHO CORDOVA	CA	95670	(916) 203-7353
LEON, JAVIER	21650 TEMESCAL CANYON RD. #91	CORONA	CA	92883	(714) 757-1249
LOPEZ HERNANDEZ, VICTOR M.	2726 PARKWAY DR.	EL MONTE	CA	91733	(626) 975-4921
LOPEZ, ADOLFO	10343 S AIRPORT WAY	MANTECA	CA	95336	(209) 564-7042
MACRAE, TROY G.	13622 MELISSA LANE	POWAY	CA	92064	(858) 837-3492
MCLEAN, GAYLE	10285 CARDINAL AVE.	FOUNTAIN VALLEY	CA	92708	(714) 968-6777
MEDINA, RICARDO A.	25511 FLATCREEK ST.	LANCASTER	CA	93536	(661) 478-9615
MENDEZ, MARIO	8339 EDWIN STREET	RANCHO CUCAMONGA	CA	91729	(909) 969-1049
MISZKLEVITZ, ANTHONY T.	28110 BRAEBURN DR.	TEHACHAPI	CA	93561	(661) 916-1238
MOODY, RANDALL D.	245 SOUTH WELLS RD T202	VENTURA	CA	93004	(805) 861-0900
MORENO JR., FREDDIE	11846 TERRACINA LN.	FONTANA	CA	92337	(909) 786-5013
MUELLER, JARED R.	2022 262ND ST	LOMITA	CA	90717	(612) 876-1592
NEILSON, KURTIS W.	266 MARTOS COURT	LINCOLN	CA	95648	(530) 933-2100
OLGUIN CALDERON, ALFREDO	2329 SERRANO ROAD	SAN BERNARDINO	CA	92405	(909) 816-6846
OLOCKI, DEVYN J.	1420 GOLDFIELD LN	DIXON	CA	95620	(707) 718-2586
ORTIZ, ANDREW D.	1200 E. JOHNSTON AVENUE	HEMET	CA	92543	(951) 902-4657
PAISLEY, ROBERT W.	288 E LIVE OAK AVE SUITE A #101	ARCADIA	CA	91006	(562) 686-3614
PEREA, RYAN J.	2514 55TH ST.	SAN DIEGO	CA	92105	(619) 701-5000
PEREZ, ARMANDO	123 SALINAS COURT	HEMET	CA	92545	(951) 757-0685
PETTY, RICHARD S.	PO BOX 611	RIO LINDA	CA	95673	(916) 719-7566
PISHNY, KEVIN S.	981 WEST ARROW HIGHWAY # 158	SAN DIMAS	CA	91773	(909) 815-6293
PUTITS, DAVID J.	30447 REDDING AVE	MURRIETA	CA	92563	(951) 265-0309
QUIGLEY, JOHN J.	5061 SPARROW DRIVE	HUNTINGTON BEACH	CA	92649	(714) 655-5931
RANGEL, GILBERT	14515 SAN DIEGUITO DR.	LA MIRADA	CA	90638	(714) 936-8504
SETTEMBER, DAVID J.	126 E. ROSEWOOD CT	ONTARIO	CA	91764	(909) 418-1908
SIMMONS, CURTIS	1835 WALSH AVE	SANTA CLARA	CA	95050	(408) 221-4539
TELLEZ VILLEDA, JUAN	1787 HERRINGTON AVE.	SAN BERNARDINO	CA	92411	(951) 497-1215
TODARO, EDWARD L.	7141 SEINE AVE.	HIGHLAND	CA	92346	(909) 834-2113
TODD, ALEX M.	10056 ZINFANDEL LN	RIVERSIDE	CA	92509	(909) 294-9961
TOMSUN, TROY F.	1575 FERRERO DR.	DIXON	CA	95620	(707) 564-7946
TORRES, LUIS A.	1250 RIVER STONE COURT	HEMET	CA	92545	(562) 206-6677
VALENZUELA, OMAR E.	16377 HARVEY DR.	FONTANA	CA	92336	(909) 277-0147
VANG, TOU N.	2119 HUDSON AVE	MERCED	CA	95348	(209) 756-5861
VIGIL, KENNETH A.	17420 ANASTASIA AVE	FONTANA	CA	92335	(951) 675-0075
WRIGHT, JASON K.	22707 SAN JOAQUIN DR EAST	CANYON LAKE	CA	92587	(951) 764-2675
		CA COUNT	64		
ALBRECHT, MAURICE J.	7094 W. HINSDALE DR.	LITTLETON	CO	80128	(720) 660-7033
ALTERGOTT, BRADLEY D.	2109 YOSEMITE RD.	GRAND JUNCTION	CO	81507	(970) 433-4992
BAUMGARTNER, BARRY D.	45398 HWY 140	HESPERUS	CO	81326	(970) 422-2390
BENTON, BRIAN B.	14560 WEST 46TH DRIVE	GOLDEN	CO	80403	(303) 204-8552
BOWLES, SCOTT M.	389 LOCKWOOD ST.	CASTLE ROCK	CO	80104	(303) 551-4726
BRADLEY, ERIC L.	P O BOX 1201	KREMMLING	CO	80459	(970) 531-6450
BRUNTZ, WILLIAM H.	9681 E 145TH AVE	THORNTON	CO	80602	(303) 204-4102
CAREY, ALEXANDER M.	1631 W. CANAL CIRCLE-UNIT 831	LITTLETON	CO	80120	(303) 324-3436

EXISTING FRANCHISEES					
DEALER NAME	ADDRESS	CITY	ST	ZIP	PHONE
CHILDERS, WILLIAM L.	45 PARK AVENUE	MEEKER	CO	81641	(970) 274-9142
ESPINOZA, BOBBY J.	915 SAWATCH DRIVE	LEADVILLE	CO	80461	(970) 389-5044
FICCO, CHANCE M.	620 CLAYTON ST.	BRUSH	CO	80723	(970) 768-2373
GARCIA, SHANE A.	3446 STARRY NIGHT LOOP	CASTLE ROCK	CO	80109	(720) 884-6499
GARTNER, MATTHEW A.	11841 CR 39	FORT LUPTON	CO	80621	(720) 771-0051
GENTRY, CHRISTOPHER A.	1531 URBAN ST	LAKESWOOD	CO	80215	(719) 351-2483
GRANSEE, CAMERON P.	PO BOX 451	PLATTEVILLE	CO	80651	(720) 394-3970
HERGEMUELLER, CLIFFORD W.	795 COUNTY RD. 39	BRIGHTON	CO	80603	(303) 829-7491
JACKSON, QUENTIN O.	101 FORDHAM STREET	COLORADO SPRINGS	CO	80911	(661) 435-2955
JANKOVSKY, DAVID B.	2748 SUSAN DR.	LOVELAND	CO	80537	(970) 203-4692
JENNINGS, JESSE R.	1963 S. WOLCOTT CT.	DENVER	CO	80219	(303) 887-0450
JOHNSON, KASEY L.	8874 WAGNER STREET	WESTMINSTER	CO	80031	(303) 919-3425
KRUMPFER, DENNIS M.	3839 COUNTY RD 335	NEW CASTLE	CO	81647	(970) 989-3385
KURYS, KORY K.	10130 HERITAGE PARK TRAIL	PEYTON	CO	80831	(719) 237-9237
MARTINEZ, DAVID A.	5810 MURR RD	PEYTON	CO	80831	(719) 322-6446
MCCLENDON, JACOB	20002 E. BELLEWOOD DRIVE	GENTENNIAL	CO	80015	(720) 301-1903
NEWTON, GREGORY A.	2308 THOREAU DR.	FORT COLLINS	CO	80524	(970) 593-8240
NEWTON, JR., RICHARD E.	P.O. BOX 112	WHITEWATER	CO	81527	(970) 210-1530
NILES, MARK A.	2281 SPRINGSIDE DR.	COLORADO SPRINGS	CO	80951	(719) 660-0135
PEDRETT, TROY M.	5076 PEREGRINE RD	DACONO	CO	80514	(720) 635-6891
PHILLIPS, RICKY D.	511 N. JACKSON GAP WAY	AURORA	CO	80018	(720) 281-0485
PINKNEY, FRED M.	172 ENCANTADO LN.	DURANGO	CO	81303	(970) 946-8594
RUSSELL II, JAMES B.	10101 W 72ND AVE	ARVADO	CO	80005	(303) 548-5531
SABIN, MATHEW T.	352 34 1/2 ROAD	PALISADE	CO	81526	(970) 730-7092
SHEETS, THOMAS J.	890 MILLER ST	LAKESWOOD	CO	80215	(970) 389-5222
SIGLER, MICHAEL C.	5958 S MALTA WAY	GENTENNIAL	CO	80015	(303) 514-2238
SMITH, CANON D.	739 W CALLE DE CABALLOS	PUEBLO WEST	CO	81007	(720) 244-8027
SWENSON, BRYAN D.	4265 MILBURN SOUTH	COLORADO SPRINGS	CO	80906	(719) 209-4996
TALavera, PATRICK S.	1336 S. KENDALL ST.	LAKESWOOD	CO	80232	(303) 870-0058
TRIMINIO, XAVIER A.	23577 E. ROCKY TOP AVE.	AURORA	CO	80016	(720) 351-9122
WHYTE, GEOFFREY C.	1093 S MOBILE STREET	AURORA	CO	80017	(720) 841-1474
WILLIAMSON, ZACHARY M.	1862 PEPPERWOOD PLACE	COLORADO SPRINGS	CO	80910	(719) 201-8707
		CO COUNT	40		
CHAPMAN, DAVID A.	803 HILLCREST RD.	ORANGE	CT	06477	(203) 913-4822
FLYNN, KEVIN M.	3782 OLD MOUNTAIN RD.	WEST SUFFIELD	CT	06093	(860) 716-4234
PRATT, LINCOLN L.	8 LUCINDA LANE	MIDDLETOWN	CT	06457	(860) 338-7627
WADE, JEHU S.	68 SUNDANCE CIRCLE	WEST HAVEN	CT	06516	(203) 376-7398
		CT COUNT	4		
PIERCE, III., WILLIAM J.	328 GREYBULL DR.	BEAR	DE	19701	(302) 293-1926
		DE COUNT	1		
ASTIN, PRESTON B.	5223 PALE MOON DRIVE	PENSACOLA	FL	32507	(850) 525-4773
BORTOFF, PAUL J.	4029 NE 8TH PLACE	CAPE CORAL	FL	33909	(239) 233-4835
		SOUTHWEST RANCHES	FL	33331	(954) 850-3311
BREAM, STEVEN M.	16710 SW 52ND PLACE	RANCHES	FL	33331	(954) 850-3311
CORTES JIMENEZ, ISRAEL A.	74 SW 15TH TERRACE	HOMESTEAD	FL	33030	(787) 396-6225
DALY JR., DANIEL J.	4007 BAY POINTE DR	GULF BREEZE	FL	32563	(850) 454-5758
DINUNNO, VINCENZO C.	5801 LORING DR	MILTON	FL	32583	(724) 777-7009
DOOLITTLE, MARK J.	8320 N.W. 46TH STREET	LAUDERHILL	FL	33351	(954) 547-3029
DUSKA, DEVIN L.	8395 W. ANTHONY RD	OCALA	FL	34479	(352) 363-8208
FRANCIS, THOMAS R.	P.O. BOX 391	SCOTTSMOOR	FL	32775	(321) 289-2702
GASSMAN, GEORGE R.	5414 LESLIE CANYON DR.	WIMAUMA	FL	33598	(813) 893-4876
JAMES, GARY C.	514 BOITNOTT LANE	BUSHNELL	FL	33513	(352) 603-9008
KENNEDY, MARDY C.	651 N. STATE RD. 21	HAWTHORNE	FL	32640	(678) 858-4563
MIHELIC, JAMI PAUL J.	3145 PINE TOP DRIVE	VALRICO	FL	33594	(309) 229-3128
MOSS, SHAI H.	2917 NE 10TH STREET	GAINESVILLE	FL	32609	(352) 281-8854
O'CONNOR, EDWARD J.	11933 NW 28TH STREET	POMPANO BEACH	FL	33065	(954) 695-2810

EXISTING FRANCHISEES					
DEALER NAME	ADDRESS	CITY	ST	ZIP	PHONE
ORTIZ, WILFREDO S.	25855 SW 145TH AVE	NARANJA	FL	33032	(787) 407-3221
PEREZ SANTANA, CARLOS J.	2523 SE 14TH AVE.	HOMESTEAD	FL	33035	(787) 408-6084
SANTANA HERNANDEZ, FABIAN	PO BOX 902047	HOMESTEAD	FL	33090	(305) 240-7275
SANZ VERGER, FRANCISCO	13601 SW 281 TERRACE	HOMESTEAD	FL	33033	(786) 390-9347
SHEETS, JOHN R.	2217 MO HO DRIVE	ORLANDO	FL	32839	(321) 261-2506
STEVENS, ERIC J.	281 SE HAPPY VALLEY GLEN	HIGH SPRINGS	FL	32643	(352) 226-5125
STINE, JORGE P.	6850 SW 106TH WAY	HAMPTON	FL	32044	(904) 826-5258
TARBOX, RONALD	36213 POINSETTIA AVE	FRUITLAND PARK	FL	34731	(978) 846-0246
VANCE, CHAD A.	20056 PEABODY ST.	ORLANDO	FL	32833	(412) 638-1206
WHALEY, JAMES R.	14714 OLD SPIKES RD.	SOUTHPORT	FL	32409	(850) 614-4441
WILLIAMS, SCOT J.	7421 DOUGLAS ST.	HOLLYWOOD	FL	33024	(954) 483-3767
		FL COUNT	26		
BAGWELL, MARK W.	3622 HOWELL WOOD TRL	DULUTH	GA	30096	(404) 557-3894
FUNK, NICHOLAS M.	204 KEATON COURT	ALTO	GA	30510	(678) 773-3790
KEYES, JULIAN L.	305 DUCK DRIVE	HAMPTON	GA	30228	(678) 463-1715
MCKERN, KEVIN F.	2049 EMILY DRIVE	SOCIAL CIRCLE	GA	30025	(404) 723-0891
MOORE, MICHAEL D.	469 FIRETOWER ROAD	JASPER	GA	30143	(770) 883-8518
NOLL, CHARLES E.	3015 PADDOCK RD.	GOVINGTON	GA	30014	(678) 859-8579
SCROGGINS II, STEPHEN D.	2325 HAWTHORNE TRACE	MONROE	GA	30655	(404) 597-7424
TURNER, MARTY A.	365 MCCART RD.	MCDONOUGH	GA	30252	(678) 447-2148
		GA COUNT	8		
DAVIS, ERIC D.	931 LONGVIEW DR	MISSOURI VALLEY	IA	51555	(402) 980-4881
HERMAN, TREVOR J.	3604 KATIE DRIVE	COUNCIL BLUFFS	IA	51501	(712) 269-6958
HIMMEL, NATHAN A.	505 W JEFFERSON AVE	URBANA	IA	52345	(319) 929-1068
LOERTS, DOUGLAS A.	1777 260TH STREET	MILFORD	IA	51351	(712) 330-3459
MONAHAN, DEAN J.	1309 SOUTHRIDGE RD	HARLAN	IA	51537	(712) 579-4112
PARBS, JASON A.	3125 CARRIAGE DR. SW	CEDAR RAPIDS	IA	52404	(319) 721-0866
POSTMA, DELWYN D.	205 7TH ST.	IRETON	IA	51027	(712) 540-3577
ROSENER, MARK A.	10264 NUTMEG AVE	RODNEY	IA	51051	(712) 635-2780
SCHRITTER, JARROD R.	8500 SOUTH EAST 26TH AVE	RUNNELLS	IA	50237	(720) 548-7687
VORE, TODD E.	PO BOX 350	ALTON	IA	51003	(712) 441-5856
		IA COUNT	10		
ANDERSEN, COLIN J.	1963 N. COOL SPRINGS AVE.	KUNA	ID	83634	(208) 901-0018
ARNOLD, DUSTIN E.	16155 SETTLEMENT AVE.	CALDWELL	ID	83607	(208) 841-1462
BOLL, JONATHAN A.	6661 E PANORAMA DR	IDAHO FALLS	ID	83401	(208) 520-1649
BRITZ, JASON R.	2439 E LAGRANGE DR.	MERIDIAN	ID	83642	(208) 850-0808
CAMPING, RYAN M.	3083 E 3400 N	TWIN FALLS	ID	83301	(951) 532-5716
DEJONG, DWAIN M.	PO BOX 54	BASALT	ID	83218	(208) 710-9070
GRANDEN, ROBERT C.	24200 DAVENPORT LANE	CALDWELL	ID	83607	(208) 941-3913
HENRIE, DAVID E.	14890 KENSINGTON LANE	CHUBBUCK	ID	83202	(208) 240-2337
MERRICK, BRIAN H.	7311 WILD HORSE WAY	NAMPA	ID	83686	(208) 550-2015
ODIERNA, JUSTIN N.	1248 WEST BRENTWOOD LOOP	COEUR D' ALENE	ID	83815	(714) 471-2541
PAMPLONA, JOSHUA C.	1798 GLENDALE AVENUE	TWIN FALLS	ID	83301	(208) 358-1636
WORKMAN, BRIAN W.	4515 CEDAR GROVE DR.	MERIDIAN	ID	83646	(208) 371-7203
		ID COUNT	12		
ABBINANTE, VITO M.	840 WILDWOOD DR.	PINGREE GROVE	IL	60140	(224) 489-1560
COSTLEY, DANIEL F.	1565 DRIFTWOOD LANE	CRYSTAL LAKE	IL	60014	(847) 800-5212
CREWS, COLLIN J.	1870 BALCOM RD	ANNA	IL	62906	(618) 697-2457
DAVIS, NATHAN G.	243 OAKWOOD RD	EAST PEORIA	IL	61611	(309) 264-6382
FLOOD, RANDY G.	673 US ROUTE 40 E	MONTROSE	IL	62445	(217) 621-2014
HALWIX, BRIAN A.	13628 METRIC RD	ROSCOE	IL	61073	(224) 430-7923
JAROS, KENNETH R.	25553 TAMARACK DR	WAUCONDA	IL	60084	(847) 962-0112
JENNINGS, MICHAEL P.	516 GERRY ST.	WOODSTOCK	IL	60098	(815) 575-0025
KENDRICK, ROBERT J.	543 N. MAIN STREET	JONESBORO	IL	62952	(618) 697-0681
LOEHR, MATTHEW D.	228 W 12TH STREET	FLORA	IL	62839	(618) 231-2352
MAGNUSON, KEITH R.	5408 AMBY LN.	MCHENRY	IL	60051	(847) 660-0978

EXISTING FRANCHISEES					
DEALER NAME	ADDRESS	CITY	ST	ZIP	PHONE
MCGINNIS, SEAN	231 LONGBEACH ROAD	LAKEMOOR	IL	60051	(815) 505-4299
MILLER, THOMAS O.	338 ELMWOOD LANE	ANTIOCH	IL	60002	(847) 208-1987
PURPURA, CHRIS N.	7150 BLACKSTONE AVE	JUSTICE	IL	60458	(708) 612-7979
RICHER, DOUG	11500 S. NATCHEZ AVE.	WORTH	IL	60482	(708) 567-7441
SMITH, LANE A.	1230 S. CHENEY ST	TAYLORVILLE	IL	62568	(217) 824-5212
SPENCER, WAYNE G.	420 E. DEPOT ST.	ANTIOCH	IL	60002	(224) 588-6980
STREET, TREVOR W.	24826 W. MILLER RD	BARRINGTON	IL	60010	(847) 814-1804
THEODOSSOPOULOS, JAMES J.	23718 S CENTER RD	FRANKFORT	IL	60423	(708) 800-6869
WARD, CALEB A.	905 EAST MAIN ST.	STEELEVILLE	IL	62288	(618) 615-3187
		IL COUNT	20		
BORNTRAGER, HARLEY H.	55535 COUNTY RD 31	BRISTOL	IN	46507	(574) 238-1493
CHERRY, RODGER W.	3775 COUNTRY LANE	BROWNSBURG	IN	46112	(317) 258-5166
CLAYWELL, ADAM P.	8094 DALTON ROAD	HAGERSTOWN	IN	47346	(765) 730-6972
DEAN, TODD A.	2151 E 850 N	ROME CITY	IN	46784	(260) 385-4089
DEVRIES, STEVEN	51474 IRONWOOD	GRANGER	IN	46530	(574) 339-6642
DOWNES, MARK W.	7265 PEPPL PKWY.	MICHIGAN CITY	IN	46360	(219) 898-7510
ENDERS, DAVID	51340 IRONWOOD	GRANGER	IN	46530	(574) 210-1150
ESTES, TY A.	13700 W COUNTY ROAD 700 N	GASTON	IN	47342	(765) 631-3433
FLAUGH, TIMOTHY A.	10612 NORTH TURKEY CREEK RD	SYRACUSE	IN	46567	(574) 518-1028
HAMMOND, STEVEN D.	17936 LINCOLN HWY E	MONROEVILLE	IN	46773	(260) 452-5956
HARVEY, JACK S.	4044 NORTH 100 EAST	DECATUR	IN	46733	(260) 433-0418
MICHAEL, DAWSON D.	5920 HINSDALE LANE	FORT WAYNE	IN	46835	(260) 385-0595
MILLER, LANCE W.	18254 US HWY 6	NEW PARIS	IN	46553	(574) 322-1656
PHILLIPS, TIMOTHY E.	1350 EAST MAPLE TURN RD	MARTINSVILLE	IN	46151	(317) 694-8230
POWELL, ANDREW M.	4457 W 200 S	ANDERSON	IN	46011	(765) 623-5226
SCHMITT, ERIC J.	12122 WAYLAND COURT	EVANSVILLE	IN	47725	(812) 228-9287
THEODOSSOPOULOS, TIM	427 OAK BREEZE DR	VALPARAISO	IN	46383	(708) 932-3942
WEST, JAMES T.	4504 W. 900 S.	PENDLETON	IN	46064	(765) 623-1630
		IN COUNT	48		
ANDERSON, DAVID L.	20901 S. CLARE RD.	SPRING HILL	KS	66083	(913) 271-6109
BATEMON, BRADLY J.	15026 114TH STREET	OSKALOOSA	KS	66066	(913) 360-0249
BJERKE, BRIAN E.	1744 E. SLEEPY HOLLOW	OLATHE	KS	66062	(913) 238-2108
COX, CASEY M.	5911 S.103RD ST. E.	DERBY	KS	67037	(316) 218-5408
DOONAN, WADE C.	2138 LEWIS AVE	SALINA	KS	67401	(620) 282-1132
FULLERTON, LISA	1906 ARLINGTON ST.	EL DORADO	KS	67042	(316) 244-1539
HANIKA, TIMOTHY J.	6355 SW 11TH ST.	TOPEKA	KS	66615	(785) 215-4514
HARRIS, JEFFREY S.	119 ROCK CREEK LOOP	LANSING	KS	66043	(913) 547-1884
HURT, MICHAEL L.	945 E. CHARLOTTE TOWN ROAD	OLATHE	KS	66061	(913) 530-7601
RUMPEL, AARON R.	301 S. 7TH ST.	WA KEENEY	KS	67672	(785) 726-1013
SCRIPP, BRAD A.	13011 E. LAGUNA	WICHITA	KS	67230	(316) 644-9525
SPAIN, BRANDON L.	1017 E 5TH ST.	GALENA	KS	66739	(417) 438-2834
		KS COUNT	42		
ABBOTT, LYLE S.	2217 FOX TRAIL COURT	LA GRANGE	KY	40031	(502) 639-7721
FIELDS, JOSHUA G.	104 VENETIAN WAY	BARDSTOWN	KY	40004	(717) 881-5572
JOBE, MICAH S.	3693 STATE ROUTE 3306	ARGILLITE	KY	41121	(606) 254-7768
MASLINE, ERIC H.	44 KINGSVIEW LANE	SOMERSET	KY	42501	(606) 350-0066
MORGAN, DAVE	1945 SCOTTSVILLE RD B-2-178	BOWLING GREEN	KY	42104	(270) 201-4404
VENNEMAN, JOHN D.	485 SOUTH GRAND AVE	FORT THOMAS	KY	41075	(859) 409-3664
		KY COUNT	6		
AYO, SHANE G.	971 HWY 20	THIBODAUX	LA	70301	(985) 637-7882
BOGDAN, DAVID M.	7329 BARKRIDGE DR	SHREVEPORT	LA	71119	(318) 426-2709
CLINE, ANGEL S.	1075 DOMINGUE ST.	BREAUX BRIDGE	LA	70517	(337) 453-7415
DOBARD, JEREMY L.	402 CARROLL STREET	MANDEVILLE	LA	70448	(985) 520-7405
GILLESPIE, CHAD M.	651 AVENUE G	WESTWEGO	LA	70094	(504) 360-5625
GIOVINGO, NICHOLAS J.	1801 MANHATTAN BLVD. SUITE J	HARVEY	LA	70058	(504) 329-9924
NGUYEN, TAN V.	106 LIVE OAK LN.	LULING	LA	70070	(504) 319-9020

EXISTING FRANCHISEES					
DEALER NAME	ADDRESS	CITY	ST	ZIP	PHONE
ROGERS, JEFFREY A.	41 SAYES RD	PINEVILLE	LA	71360	(318) 447-2657
ROMERO, AUDIE J.	6215 NORRIS BRANCH RD.	NEW IBERIA	LA	70560	(337) 278-5286
SEAUX JR., DENNIS J.	PO BOX 1328	YOUNGSVILLE	LA	70592	(337) 577-2927
STEIN, DONALD L.	78264 BOOTH RD.	FOLSOM	LA	70437	(228) 229-4463
WARREN, EDWIN B.	PO BOX 2211	DENHAM SPRINGS	LA	70727	(225) 938-6804
WATSON, JIMMY E.	313 JADE CT	MADISONVILLE	LA	70447	(985) 867-6773
		LA COUNT	13		
ARSENAULT, ANDRE D.	28 PEARSON DR.	BYFIELD	MA	01922	(978) 866-3450
BALMAIN, CAMERON J.	45 WORCESTER ST.	TAUNTON	MA	02780	(774) 223-4946
BERUBE, JOSEPH L.	121 SWANSOM ROAD	SWANSEA	MA	02777	(774) 930-2773
HAMDI, THAER R.	1226 BOSTON RD	HAVERHILL	MA	01835	(978) 885-0622
INDECK, ALEXANDER	91 LAKESIDE AVE	LAKEVILLE	MA	02347	(774) 226-0028
JOHNSON, DAVID S.	4 STONE WALL LANE	BILLERICA	MA	01821	(781) 589-7189
LANG, COREY F.	69 TREBLE COVE ROAD	NORTH BILLERICA	MA	01862	(978) 758-1786
LEBLANC, LAWRENCE	1 JOHNATHAN LANE	TOWNSEND	MA	01474	(978) 729-5028
MAILHOT, JR., PAUL R.	523 TURKEY STREET	GILBERTVILLE	MA	01031	(413) 362-5895
MILLER, CHRISTOPHER M.	422 DIGHTON AVE	TAUNTON	MA	02780	(508) 562-7577
PALUMBO, KENNETH J.	31 GOVERNOR FULLER RD.	BILLERICA	MA	01821	(617) 240-8644
RICCI, ANDREW J.	180 HIGHLAND ST.	HOLDEN	MA	01520	(508) 509-3525
SILVIA, JORDAN D.	210 MUDDY COVE LANE	DIGHTON	MA	02715	(774) 226-5283
TRIMPER, JASON W.	9 HAWTHORNE ROAD	NEWBURYPORT	MA	01950	(781) 718-0107
WALKER, ANDREW M.	28 MINOT AVENUE	WAREHAM	MA	02571	(774) 260-0327
		MA COUNT	15		
CAMPBELL, DAVID A.	1235 COOL MINT COURT	WESTMINSTER	MD	21157	(443) 622-7244
COLLINS, CHARLES R.	1351 SUDLERSVILLE ROAD	SUDLERSVILLE	MD	21668	(410) 490-6190
DECKERT, LOUIS J.	1355 JORDAN DRIVE	SHADY SIDE	MD	20764	(410) 562-7284
FLYE, KYLE M.	219 MAIN AVE. SW	GLEN BURNIE	MD	21061	(410) 209-7135
HUETHER, RICHARD D.	5301 FORGE RD	WHITE MARSH	MD	21162	(443) 506-2581
ING, ANNEX	18151 KITCHEN HOUSE COURT	GERMANTOWN	MD	20874	(240) 441-9081
MILLER, JUSTIN C.	115 N. HOUCKSVILLE ROAD	HAMPSTEAD	MD	21074	(410) 596-8589
NEWLON, TIMOTHY P.	727 MAHAN RD	ABERDEEN	MD	21001	(410) 206-5322
PATTERSON JR, JOHN E.	6136 ROLLING VIEW DRIVE	SYKESVILLE	MD	21784	(443) 254-3192
PEAY, WILLIAM D.	695 VERDA LANE	HUNTINGTOWN	MD	20639	(240) 876-9467
	1555 SOUTH PLEASANT VALLEY DR	WESTMINSTER	MD	21158	(410) 596-2037
STROUD, MICHAEL W.	27127 ERIN DRIVE	MECHANICSVILLE	MD	20659	(301) 481-8517
WALSH, JAMES T.	2370 EAGLE WOOD DRIVE	MOUNT AIRY	MD	21771	(443) 605-2810
		MD COUNT	13		
ARSENAULT, SEAN J.	306 BRIDGTON RD.	EAST BALDWIN	ME	04024	(207) 415-4197
DUNHAM, KEVIN K.	8 MARCHO ROAD	CARMEL	ME	04419	(207) 944-3543
HORST, SHAWN E.	226 CORNER RD	BRIDGEWATER	ME	04735	(207) 551-9859
LAPOINTE, WAYNE G.	4 MADELYN AVE.	TOPSHAM	ME	04086	(207) 632-6803
MADRUGA, ALEXANDER J.	31 HICKORY LANE	EAST WATERBORO	ME	04030	(207) 229-0016
MESERVE, DUSTIN R.	18 MESERVE LANE	CORNISH	ME	04020	(207) 432-5379
		ME COUNT	6		
ANES, JOSHUA R.	151 ARTHUR ST.	MARNE	MI	49435	(616) 438-8727
BECK, ANDREW S.	14325-132ND AVE.	GRAND HAVEN	MI	49417	(616) 550-2497
BROWN, MAXCEY M.	6085 DEXTER- ANN ARBOR RD.	DEXTER	MI	48130	(734) 216-1072
BURMEISTER, STEVEN C.	9827 SIL ST.	TAYLOR	MI	48180	(313) 729-2759
EDDS, MICHAEL S.	26211 PARKINGTON ST.	ROSEVILLE	MI	48066	(586) 649-8418
FARLEY, JAMES D.	21171 ARMADA RIDGE ROAD	ARMADA	MI	48005	(586) 746-9281
FINCH, ZACHARY T.	10215 PULASKI RD	HANOVER	MI	49241	(517) 425-0772
GIBSON, DUSTIN A.	258 N FISKE ROAD	COLDWATER	MI	49036	(517) 990-2886
GROSSHANS, GARRISON G.	10619 N. CLINTON TRAIL	SUNFIELD	MI	48890	(517) 256-2329
GURKIN, CLIFTON W.	48615 WILLIS RD.	BELLEVILLE	MI	48111	(734) 218-5763
HACKERT, JR., ARTHUR W.	2900 WILLIAMSTON RD	LESLIE	MI	49251	(517) 749-5365

EXISTING FRANCHISEES					
DEALER NAME	ADDRESS	CITY	ST	ZIP	PHONE
HEDGES, MICHAEL J.	3156 SERVICE RD.	CLINTON	MI	49236	(734) 301-0819
KELLY, NOLAN R.	1118 BARNESWOODS CRT	ROCHESTER HILLS	MI	48306	(313) 585-4010
KLENOSKI, AMELIA A.	6812 EAST V AVE.	VICKSBURG	MI	49097	(269) 762-3959
LELLO, VINCENT W.	1583 FENNER RD	OWOSSO	MI	48867	(810) 623-9776
MANDERS, DAVID	21180 MARTINSVILLE RD	BELLEVILLE	MI	48111	(734) 624-4569
MICALLEF, JR., ALFRED A.	4800 E. ALLEN RD.	HOWELL	MI	48855	(734) 718-7338
MILLAGE, MARK E.	776 EAST GRAND BLVD.	YPSILANTI	MI	48198	(734) 262-2676
RUDOLFI, KEVIN E.	8283 JANIS STREET	SHELBY TWP	MI	48317	(586) 980-9750
RURKA, BRADLEY L.	383 CHRISTOPHER CT	HOLLAND	MI	49424	(517) 398-6530
SCHUELKE, KARL J.	9099 RAMSDELL DR.	ROCKFORD	MI	49341	(616) 430-1758
SHERMAN, MARK D.	12735 W. PINE LAKE ROAD	PLAINWELL	MI	49080	(269) 808-6491
STATTLER, BRANDON L.	94083 M 51 N	DOWAGIAC	MI	49047	(269) 308-9831
VANESSEN, MICHAEL N.	3335 FILLMORE STREET	JENISON	MI	49428	(616) 218-3403
VINECKI, JERALD E.	2010 LONE PINE ROAD	GAYLORD	MI	49735	(989) 370-6963
WATSON, JAMES C.	2243 S PERKEY RD	CHARLOTTE	MI	48813	(517) 303-9400
WHITE, THEODORE B.	4900 KELSO RD	NORTH ADAMS	MI	49262	(517) 607-1035
		MI COUNT	27		
BOYLES, SAM P.	13573 NEVADA AVE	SAVAGE	MN	55378	(612) 306-8626
DILLEY, NATHAN L.	1031 5TH ST	ALBANY	MN	56307	(320) 428-4495
DZIENGEL, JOSHUA J.	13575 96TH ST SE	BECKER	MN	55308	(320) 282-8010
GARDNER, RICHARD M	PO BOX 252	ROCKVILLE	MN	56369	(320) 420-2311
HAGE, ADAM G.	8265 HWY 95 NW	PRINCETON	MN	55371	(218) 428-7767
JOLICOEUR, CORY M.	14885 191ST AVE. NW	ELK RIVER	MN	55330	(763) 333-6168
LARSON, JAY W.	38566 BRANCH AVE.	NORTH BRANCH	MN	55056	(763) 360-2780
LUDWIG, JUSTIN S.	6900 30TH ST W	ELKO	MN	55020	(651) 500-6603
PALERMO, TIMOTHY W.	13222 OAKWOOD RD.	ZIMMERMAN	MN	55398	(409) 540-2141
PICKUS, JEREMY M.	3525 CREEK ROAD	CHASKA	MN	55318	(612) 702-9118
THEIS, MATTHEW D.	1515 WOOD DUCK TRAIL	SHAKOPEE	MN	55379	(612) 964-9227
WATSON, BRIAN M.	248 15TH STREET	FARMINGTON	MN	55024	(612) 247-0446
		MN COUNT	42		
BECKER, PHILLIP A.	17306 E. BUNDSCHU RD	INDEPENDENCE	MO	64056	(913) 626-9568
DAVIS JR, DONALD E.	# 9 MEADOW LAKE DR.	ST. LOUIS	MO	63146	(314) 954-5546
HIMES, BOBBY R.	209 HARRISON ST	SIKESTON	MO	63801	(573) 380-8301
HURT, RAYMOND C.	643 SUNSET INN RD	BRANSON	MO	65616	(913) 788-0173
KALLAS, CHRIS M.	974 SICKLEBAR DRIVE	PECULIAR	MO	64078	(816) 686-7079
KELLER, EDWIN O.	3696 WHITETAIL RD	DE SOTO	MO	63020	(314) 570-0818
KONDRACKI, ALAN E.	6421 KLONDIKE RD	HILLSBORO	MO	63050	(636) 795-3476
POUSH, RICKY D.	609 OAK ST	BUCKLIN	MO	64631	(660) 216-7768
TEITLER, BRADLEY K.	20431 MINK DR	NEOSHO	MO	64850	(417) 572-1410
TURCOTTE, KENNETH R.	315 E SPRINGFIELD ST	AURORA	MO	65605	(417) 437-6125
		MO COUNT	40		
ALFORD, DANNY D.	1012 DEAR COURT LN.	CRYSTAL SPRING	MS	39059	(601) 906-3010
DEAVER, KENNETH A.	PO BOX 835	CLINTON	MS	39060	(601) 942-3205
IRWIN, JR., LYNN D.	6930 POPLAR CORNER ROAD	WALLS	MS	38680	(901) 238-8250
KENDALL, THOMAS COLE	228 ROLLING HILLS BLVD.	FLORENCE	MS	39073	(601) 906-5243
RUSSELL, BOBBY J.	406 PINEBROOK CIRCLE	BRANDON	MS	39047	(601) 941-1891
SMITH, LANCE B.	432 GUM SWAMP RD	SUMRALL	MS	39482	(601) 502-4147
TAYLOR, EDWIN E.	172 JOHNSON LANE	CANTON	MS	39046	(601) 502-6189
YOUNG, MICHAEL R.	123 DOUGLAS ROAD	BYHALIA	MS	38611	(901) 832-5794
		MS COUNT	8		
CERNOK, GRANT D.	4672 ROYAL RD.	BELGRADE	MT	59714	(406) 600-5807
SUTTON, SCOTT C.	1555 RIVER EDGE RD. UNIT 2	BILLINGS	MT	59101	(701) 210-2866
TORCZON, CLINTON T.	819 WEST G RD.	HUNTLEY	MT	59037	(406) 591-3952
TUCKER, ROBERT E.	P.O. BOX 944	HOT SPRINGS	MT	59845	(307) 699-4724
WOODBURY, BRADLEY J.	152 E TOBIANO TRAIL	BELGRADE	MT	59714	(406) 551-5634
		MT COUNT	5		

EXISTING FRANCHISEES					
DEALER NAME	ADDRESS	CITY	ST	ZIP	PHONE
ATWELL, PATRICK H.	3831 PEARL AVE	SOPHIA	NC	27350	(336) 442-2196
BALOGH, MONTE	1125 FOURWHEEL DRIVE	WAKEFOREST	NC	27587	(919) 880-3439
BARROW JR., CHARLES	4804 EASON RD.	LA GRANGE	NC	28551	(252) 560-4142
BELL JR, ELDREDGE	1224 PEACH ORCHARD ROAD	LOUISBURG	NC	27549	(919) 215-8894
BREIDENBACH, FRANK J.	103 TUCKERS LAIR	GRANDY	NC	27939	(252) 207-1899
BRYAN, RICK L.	2923 CATHERINE LAKE ROAD	RICHLANDS	NC	28574	(910) 330-5150
CAPUTO, DAVID A.	PO BOX 757	DREXEL	NC	28619	(828) 443-5536
CHERRY, ZACHARY A.	994 ELLIOT FARM RD.	FAYETTEVILLE	NC	28311	(910) 578-3077
COCHRAN, JOSHUA A.	628 ANGEL COVE RD.	FRANKLIN	NC	28734	(828) 371-2275
COX, ANTHONY A.	1662 STEED RD.	RANDLEMAN	NC	27317	(336) 991-6707
CRADDOCK, CARL A.	2313 POND RIDGE CT.	KANNAPOLIS	NC	28083	(980) 621-4695
DEAL, DON	560 OAKLAND AVE EXT	MORGANTON	NC	28655	(828) 443-7273
DOBSON, GARY W.	404 VIRGINIA DR.	SPRING LAKE	NC	28390	(910) 489-8117
DUNN, JOSEPH P.	601 N 23RD STREET	WILMINGTON	NC	28405	(910) 987-5603
FARRELL, JEFFREY T.	5508 DEER HUNTER CT	GARNER	NC	27529	(919) 524-1812
FINCK, DYLAN S.	219 NEWBERN DR.	KNOTTS ISLAND	NC	27950	(757) 335-1322
GERBER, CHRISTOPHER M.	100 GRAY FOX ROAD	FRANKLIN	NC	28734	(828) 421-2469
GIBSON, STEPHEN L.	119 PINE LAKE RD	CAPE CARTERET	NC	28584	(252) 503-7306
HARVEY, DALE RYAN	2597 CEDAR LN.	OXFORD	NC	27565	(919) 339-0750
JOHNSON, JEREMY N.	1662 STEED RD	RANDLEMAN	NC	27317	(336) 870-6015
LINCOLN, LUCAS S.	165 W. MAPLE DRIVE	MILLERS CREEK	NC	28651	(828) 964-3931
LITTLE, DANIEL S.	5834 MONARCH PASS	CLAREMONT	NC	28610	(828) 310-8496
MCCANN, PETER	1296 FENCE POST LANE	CAROLINA SHORES	NC	28467	(919) 333-2394
MILLS, ZACHARY T.	702 HAZEL AVE	KANNAPOLIS	NC	28083	(704) 213-6865
PATTON, COLLIN D.	5890 OXFORD SCHOOL RD	CLAREMONT	NC	28610	(573) 300-0341
PRICE, SEAN C.	2319 GRAYSON PKWY	MONROE	NC	28110	(980) 328-1822
RHEW, VICTOR K.	60 OLDE OAKS LANE	PITTSBORO	NC	27312	(919) 796-4456
RUSSELL, TRAVIS E.	122 ST. LAWRENCE WAY	CLAYTON	NC	27520	(919) 455-7887
SEDBERRY, JUSTIN D.	1866 OPHIR RD.	TROY	NC	27371	(910) 220-2014
SENA, ANTHONY J.	74 ETTA DRIVE	GANTON	NC	28716	(505) 730-8690
SMITH, BRANDON K.	181 DIANNA AVE.	THOMASVILLE	NC	27360	(336) 442-2215
STEPHENS, JEFF K.	1801 JENKS CARPENTER RD	CARY	NC	27519	(858) 967-7773
STUTTS, JEFFREY LEE	5425 ZOO PARKWAY	ASHEBORO	NC	27205	(336) 953-7787
SUGGS, GARTHA	1925 OLD GREENFIELD ROAD	RALEIGH	NC	27604	(919) 818-4831
THOMAS, DAVID B.	5509 NC HWY 16	CLAREMONT	NC	28610	(980) 318-2121
TYNDALL, JR., DONALD R.	107 COCKRELL AVE.	KENLY	NC	27542	(252) 245-2481
VENTERS, DANIEL D.	5916 STEVENS MILL RD.	MATTHEWS	NC	28104	(704) 560-1630
		NC COUNT		37	
BADER, TIMOTHY A.	8400 29TH AVE NW	BURLINGTON	ND	58722	(701) 500-5824
BEETER, BRANDON R.	140 4TH ST SE	GARRISON	ND	58540	(701) 833-2462
KRAFT, COREY A.	4325 KODIAK PLACE	BISMARCK	ND	58503	(701) 400-5992
SHIPLEY JR., KIRK D.	6669 55TH AVE SOUTH	FARGO	ND	58104	(701) 730-3982
		ND COUNT		4	
BRAUN, MARK O.	14024 PATRICK AVE	OMAHA	NE	68164	(402) 305-5623
COLE, GAGE M.	240066 HWY 92	GERING	NE	69341	(308) 765-8688
FREUDENBURG, BRIAN C.	82861 547TH AVENUE	MADISON	NE	68748	(402) 920-3282
GUGAT, MATTHEW C.E.	814 ELDON DRIVE	LINCOLN	NE	68510	(402) 560-7773
GYDESEN, KYLE H.	2419 WEST 11TH ST	HASTINGS	NE	68901	(308) 850-0892
HALSEY, BARRY A.	4070 DACK AVE	GRAND ISLAND	NE	68803	(308) 750-2120
HEIM, JEFF S.	4250 CO ROAD F	TEKAMAH	NE	68061	(402) 659-6426
HOWELL, JACOB L.	2266 HICKORY CIRCLE	BLAIR	NE	68008	(712) 355-2624
JEWETT, BRIAN R.	721 7TH ST	GOTHENBURG	NE	69138	(308) 440-5578
JOHNSON, BRADLEY L.	7931 KEYSTONE DR	OMAHA	NE	68134	(402) 660-3862
JURANEK, TANNER S.	652 3RD ST	SYRACUSE	NE	68446	(402) 209-1666
MENTINK, KYLE J.	460 RIDGE ST.	OSCEOLA	NE	68651	(402) 366-1053
OLSUFKA, ROBERT P.	1017 WEST 7TH STREET	OGALLALA	NE	69153	(308) 383-1600

EXISTING FRANCHISEES					
DEALER NAME	ADDRESS	CITY	ST	ZIP	PHONE
ST. ANDRE, RYAN L.	137 CEDAR STREET	CHADRON	NE	69337	(308) 430-1386
WALTER, MARK	745 N. GRANT	FREMONT	NE	68025	(402) 680-1490
WILSON, BRENT B.	55316 JOANN DRIVE	NORFOLK	NE	68701	(402) 750-9095
WOLVERTON, BRAD A.	11702 S 201ST STREET	GRETNA	NE	68028	(402) 689-4965
		NE COUNT	17		
ALVES, CHARLES R	32 COBURN AVE	NASHUA	NH	03063	(603) 809-9921
BACHAND, JON W.	4 COLONIAL DRIVE	EPSOM	NH	03234	(603) 856-5873
BACHAND, JONATHAN M.	291 PROVINCE RD	GILMANTON	NH	03237	(603) 856-5308
COLUMBUS, DANIEL C.	39 HANSOM DR	MERRIMACK	NH	03054	(603) 566-6257
CREAN, GREGG W.	153 RAYMOND ROAD	DEERFIELD	NH	03037	(978) 337-3320
DAVIS, GARY R.	4 FELLOWS LANE	SALISBURY	NH	03268	(603) 455-6386
FROST, ADAM R.	49 BUSH HILL RD	HUDSON	NH	03051	(617) 653-4885
HEIMBERGER, JEFFREY D.	P.O. BOX 660	ROLLINSFORD	NH	03869	(717) 676-6679
LABBE, DAVID J.	225 ASH ST.	MANCHESTER	NH	03104	(603) 674-7409
LIBBY, GABRIELLE N.	286 AMORY ST.	MANCHESTER	NH	03102	(603) 930-2510
MORTON, BRIAN F.	46 CRESTWOOD CIRCLE	SALEM	NH	03079	(603) 401-1332
OSTLER, SEAN M.	98 DUGGIN RD	WILTON	NH	03086	(603) 321-2384
SHERMAN, JAMES P.	85 SUMMIT VIEW DR.	MOULTONBOROUGH	NH	03254	(603) 998-3253
STEPHENSON, KEVIN M.	7 JULIA DRIVE	HOOKSETT	NH	03106	(857) 492-4335
		NH COUNT	14		
BUGDON, ALYSIA D.	6209 PINE ST.	MAYS LANDING	NJ	08330	(609) 816-3113
CHRISTIAN, DAVID M.	15 ADAMS ST	LOGAN	NJ	08085	(856) 510-6006
ERRICHETTI, STEVEN C.	12 AVON DRIVE	MADISON	NJ	07940	(201) 715-2946
FROITZHEIM, STEPHEN J.	10 MARTIN AVE	LAKE HOPATCONG	NJ	07849	(973) 219-0201
ISRAEL, RICHARD J.	29 CREEK LANE	MOUNT ROYAL	NJ	08061	(856) 478-8400
KNAPP, RICHARD E.	5 DEER LANE	SUGGASUNNA	NJ	07876	(201) 317-4708
LURKER, II., JOHN G.	201 STRYKER RD. SUITE 19 #329	PHILLIPSBURG	NJ	08865	(201) 317-3630
MEJIAS, GABRIEL	83 WESTVILLE AVE.	CALDWELL	NJ	07006	(973) 614-4991
SANDELLI, MARCUS R.	29 CONTINENTAL AVE.	MORRISTOWN	NJ	07960	(973) 936-3456
SCHIEDLO, CHRISTOPHER J.	25 RIPPLEWOOD DR.	LAKE HOPATCONG	NJ	07849	(973) 945-0123
		NJ COUNT	10		
ADDIS, MARK C.	1676 ANGEL RD	CORRALES	NM	87048	(505) 573-5758
CALKINS, MICHAEL A.	1604 A. FAIRVIEW RD.	TULAROSA	NM	88352	(575) 443-3400
GURULE, NORMAN V.	1043 ORTEGA RD. NW	ALBUQUERQUE	NM	87114	(505) 239-4640
KEARNS, PHILIP A.	1406 W. BONITA DR.	ROSWELL	NM	88203	(480) 371-4520
ORPHEY, FRANK W.	2418 E HWY 66 #480	GALLUP	NM	87301	(575) 546-1902
ROGNSVOOG, JASON M.	54 ARROWHEAD TRAIL	TIJERAS	NM	87059	(505) 908-7173
SCHNAKENBERG, LOUIE M.	2704 LERMA ROAD NE	RIO RANCHO	NM	87144	(505) 385-2520
SIMPKINS, RAYMOND G.	714 ANGEL RD	CORRALES	NM	87048	(505) 238-7110
		NM COUNT	8		
BARTHOLOMEW, MARK D.	152 CECILIA COURT	SPANISH SPRINGS	NV	89441	(775) 223-4054
CASTANEDA JR., JIM A.	180 E CYPRESS DRIVE	HENDERSON	NV	89015	(702) 528-9986
CASTANEDA, HUNTER N.	180 E. CYPRESS DR.	HENDERSON	NV	89015	(702) 292-0377
ENRIQUEZ, JERRY S.	508 LA QUINTA COURT	DAYTON	NV	89403	(775) 291-8442
FLORES, EDGAR	10617 MOUNTAIN STREAM CT.	LAS VEGAS	NV	89129	(702) 472-1973
GARIBAY, ALEJANDRO R.	5755 EL PARQUE AVE	LAS VEGAS	NV	89146	(702) 882-7487
GUTIERREZ-ZARAGOZA, HECTOR A.	5928 ARMIDE ST.	NORTH LAS VEGAS	NV	89081	(702) 752-0515
MARTINS, OLEGARIO C.	3221 SOLUTARE CT.	NORTH LAS VEGAS	NV	89031	(702) 217-6638
MORI, LOUIE T.	537 SUNSHINE LOOP	FALLON	NV	89406	(775) 426-8156
SCHOCH, MICHAEL L	1838 LEONOR CT.	NORTH LAS VEGAS	NV	89031	(702) 343-3217
SKEEM, MARK A.	3300 SKYLINE BLVD. #214	RENO	NV	89509	(775) 800-3957
TAN, VINCENT P.	9264 ROMANCE DIAMOND ST.	LAS VEGAS	NV	89178	(702) 767-5195
VANDEPUT, ROGIER T.	6935 ALIENTE PARKWAY STE 104-134	N. LAS VEGAS	NV	89084	(702) 832-9942
		NV COUNT	13		
HEDDEN, HENRY E.	506 WALTON PL.	SCOTIA	NY	12302	(973) 713-9851

EXISTING FRANCHISEES					
DEALER NAME	ADDRESS	CITY	ST	ZIP	PHONE
		NY COUNT	4		
ALSOBROOK, DANIEL J.	46160 GRABAPPLE RD.	SAINT CLAIRSVILLE	OH	43950	(740) 312-4038
BRICKER, DONALD D.	249 TOWNSHIP RD 2150	JEROMESVILLE	OH	44840	(419) 564-1055
CALAI, ROBERT J.	3772 AYSHIRE DRIVE	YOUNGSTOWN	OH	44511	(330) 519-8127
DONALDSON, PHILLIP B.	1868 STANHOPE DRIVE UNIT 1	NEWARK	OH	43055	(740) 334-1134
DUNLAP, THOMAS A.	4245 TWP RD. 115	MCCOMB	OH	45858	(419) 722-6345
ELLINGER, NATHAN F.	707 HURLESS RD	FRANKFORT	OH	45628	(740) 689-7035
GEORGE, ADAM G.	1044 CAYUGA TRAIL SW	HARTVILLE	OH	44632	(330) 704-1215
GREER JR., WILLIAM J.	4792 WALLINGTON DRIVE	HILLIARD	OH	43026	(614) 205-1158
HARDIN, AUSTIN J.	102 E. SUGAR ST.	CRIDERSVILLE	OH	45806	(419) 302-7272
HERSHBERGER, EVAN L.	6825 TOWNSHIP RD 522	MILLERSBURG	OH	44654	(330) 243-1525
HUTSON, CLYDE R.	4900 ORCHARD RD.	MENTOR	OH	44060	(440) 376-7870
LAMBERT, JEFFREY E.	PO BOX 537	UTICA	OH	43080	(419) 565-8350
LEWIS, SHAWN M.	2966 KEW DRIVE	AKRON	OH	44319	(330) 352-1675
LINDSEY, KENNETH J.	4378 FAIRGROUNDS RD	ATWATER	OH	44201	(330) 608-7245
LUDWIG, LAWRENCE C.	1944 COMPTON ROAD	CINCINNATI	OH	45231	(513) 939-5453
MUFFLEY, DONALD W.	31914 SCHNEIDER ROAD	HANOVERTON	OH	44423	(330) 853-6449
NAGY, WILLIAM A.	1877 FLINT AVE	AKRON	OH	44305	(330) 515-0934
NIGN, CHAD EW	687 KERR AVE.	CADIZ	OH	43907	(740) 381-9934
ROSS, NATHANIEL L.	44832 COUNTY ROAD 75	CONESVILLE	OH	43811	(740) 610-6740
RYAN, CHRISTIAN R.	284 US HIGHWAY 250	JEROMESVILLE	OH	44840	(567) 215-3582
SIATRAS, DEMETRIUS J.	214 GRANDVIEW AVE.	WADSWORTH	OH	44281	(330) 703-7055
SMITH, TIMOTHY A.	403 S. WALNUT ST.	BALTIMORE	OH	43105	(740) 415-5047
SOMMER, WILLIAM W.	556 MORRVUE DR.	CINCINNATI	OH	45238	(513) 372-2483
SPOHR, FRITZ R.	7990 GLENBROOK CT	CINCINNATI	OH	45224	(513) 505-6279
STINSON, DAVE	4370 HAMILTON EATON ROAD	HAMILTON	OH	45011	(513) 200-0934
STROCK, THOMAS B.	4902 EMALENE RD.	WOOSTER	OH	44691	(330) 464-2123
STUMP, JEFFREY L.	283 GRANT ST	FREDERICKTOWN	OH	43019	(740) 694-7947
TODARO, CAMILLO J.	1405 HIGHTOWER DR	UNIONTOWN	OH	44685	(330) 603-1838
TRENTHAM JR., RALPH H.	2790 US ROUTE 52	FELICITY	OH	45120	(513) 910-9263
YERKEY, TIMOTHY D.	185 LINVALE DRIVE	NORWICH	OH	43767	(419) 889-2551
		OH COUNT	30		
EVANS, DALE M.	1437 SOUTH 117TH EAST AVE	TULSA	OK	74128	(918) 639-7909
FERGUSON, JASON R.	12850 SE 158TH ST.	OKLAHOMA CITY	OK	73165	(405) 476-4865
FERNANDEZ, JR., LOUIS X.	9239 S 86TH EAST AVE	TULSA	OK	74133	(918) 829-6609
GURLEY, STEVEN R.	3613 W. GOLDEN ROD ST.	SKIATOOK	OK	74070	(918) 397-2429
HARGES, JAMES W.	6535 W. CAMERON STREET	TULSA	OK	74127	(539) 525-8403
HASLEY, CHRISTOPHER L.	8420 N 121ST E AVENUE	OWASSO	OK	74055	(918) 810-5327
JOHNSON, DAVID D.	125 N. MARKET AVE	SHAWNEE	OK	74801	(405) 517-1031
NEUGEBAUER, EDDIE (A522-2ND FRN)	20 SW 50TH STREET	LAWTON	OK	73505	(580) 284-9122
NEUGEBAUER, JON M.	2848 NW 115TH PLACE	OKLAHOMA CITY	OK	73120	(405) 209-2976
PILCHER, JOSHUA R.	23404 E 136TH ST. S	COWETA	OK	74429	(918) 951-7381
RIEFF, RYAN G.	8509 E. MADISON ST.	BROKEN ARROW	OK	74014	(918) 810-2088
SELEMENT, ALAN D.	4700 SE 41ST ST	OKLAHOMA CITY	OK	73165	(405) 496-0378
SINGLETON, WARREN F.	209 S. 79TH STREET	BROKEN ARROW	OK	74014	(918) 289-7499
SUTTON, SHANE C.	301 SW 40TH	MOORE	OK	73160	(405) 401-2059
WEST, JR., MICHAEL G.	597 ETCHISON ROAD	QUINTON	OK	74561	(918) 839-5146
WEST, STEVEN L.	103 ETCHISON ROAD	QUINTON	OK	74561	(918) 710-0674
		OK COUNT	16		
BARTALINI, CHRISTOPHER R.	2562 NORTH KEENE WAY	MEDFORD	OR	97504	(541) 210-2515
CHARGIN, MARK K.	901 BRUTSCHER ST STE D #354	NEWBERG	OR	97132	(971) 246-0435
COOPER, NATHANIEL B.	PO BOX 11	INDEPENDENCE	OR	97351	(503) 409-0562
FAHLGREN, BRIAN C.	6767 NW 19TH ST.	TERREBONNE	OR	97760	(541) 310-0500
GOULD, TIMOTHY J.	4961 TRAILS END CT.	SALEM	OR	97317	(503) 689-0467
HOPPE, JOHN P.	1640 EUGENE COURT NE	KEIZER	OR	97303	(503) 851-9310
KUTZ, MICHAEL J.	1085 E ELLENDALE AVE	DALLAS	OR	97338	(503) 508-6343

EXISTING FRANCHISEES					
DEALER NAME	ADDRESS	CITY	ST	ZIP	PHONE
LIVINGSTON III, JOHN W.	2085 BAYVIEW AVE. W	TILLAMOOK	OR	97141	(541) 678-4963
NEUENSCHWANDER, TYLER S.	P.O. BOX 3336	CENTRAL POINT	OR	97502	(541) 821-6967
NIX, PAUL T.	128 W. NICHOLAS WAY	NEWBERG	OR	97132	(503) 502-8945
REEDER, BENJAMIN A.	1348 OSTRANDER LANE	COTTAGE GROVE	OR	97424	(503) 812-7357
REIF, RYAN C.	P.O. BOX 3872	SUNRIVER	OR	97707	(541) 280-4649
WELLE, DANIEL P.	56580 NW STRASSEL RD	FOREST GROVE	OR	97116	(503) 812-2237
WETZEL, KYLE V.	720 W 18TH AVE	EUGENE	OR	97402	(503) 812-7673
		OR COUNT	14		
AULT, JUSTIN L.	778 LAKEVIEW DR.	MUNCY VALLEY	PA	17758	(570) 916-2269
BAKER, KEVIN D.	235 E. POPLAR ALLEY	BLAIRSVILLE	PA	15717	(724) 467-0422
BARR, BRANDON R.	279 BEURYS RD.	ASHLAND	PA	17921	(570) 985-0015
BAUER, ROBERT J.	242 NORTH BOUNDARY ST	BUTLER	PA	16001	(724) 355-9135
BEGONIA, MATTHEW L.	3029 SCOTTDALE SMITHTON RD.	SCOTTDALE	PA	15683	(724) 610-8083
BROCIOUS, CHAD E.	202 OAK HILL RD.	MAYPORT	PA	16240	(814) 221-1932
BUTZ, DANIEL R.	1060 MEADOW LANE	MIDDLETOWN	PA	17057	(717) 537-8756
CALL, JEFFREY T.	29 MICHELLE CIRCLE	GILBERTSVILLE	PA	19525	(267) 261-2898
CONLEY, JASON R.	716 FIRESIDE ROAD	YORK	PA	17404	(717) 650-7757
CRIST, JOHN M.	6007 SOMMERTON DRIVE	MECHANICSBURG	PA	17050	(717) 364-0967
DOUTS, JEFFREY S.	126 STREET RD.	HOLTWOOD	PA	17532	(717) 799-6772
FRANKS, JEREMY E.	291 HILLTOP VIEW WAY	ELIZABETHTOWN	PA	17022	(717) 344-0843
GILL, BRIAN E.	108 HIGHLAND AVE	NEW KENSINGTON	PA	15068	(724) 575-2705
HARTMAN, LEVI N.	725 MENDES MILLS ROAD	SPRING GROVE	PA	17362	(717) 968-9476
HOLMAN, DAVID B.	150 SPRING HILL LANE	LITTLESTOWN	PA	17340	(410) 977-2791
HOUP, BRIAN C.	688 BOWMAN RD	CHAMBERSBURG	PA	17202	(717) 447-9594
HOWSARE, IAN R.	227 DUTCH GLORY RD	AMITY	PA	15311	(724) 809-3040
KERN, ORAN E.	80 STATE ROUTE 235	LIVERPOOL	PA	17045	(717) 636-0580
KIRBY, LARRY J.	1159 MAINSVILLE RD	SHIPPENSBURG	PA	17257	(717) 554-0296
LUCAS, SCOTT M.	918 SUNRISE LANE	WRIGHTSVILLE	PA	17368	(717) 817-3897
MCCONNELL, PATRICK T.	301 ROARING RUN RD.	HUGHESVILLE	PA	17737	(570) 979-6868
MUMMERT, TIMOTHY S.	121 TIMBER LANE	HANOVER	PA	17331	(717) 377-7636
PARK, CODY W.	447 CONESTOGA BLVD.	CONESTOGA	PA	17516	(717) 917-9594
POKROY, CHRISTOPHER L.	14 SOMERSET DR.	NOTTINGHAM	PA	19362	(610) 761-3291
REED, BRIAN E.	1050 SUSQUE ROAD	TROUT RUN	PA	17771	(570) 220-9172
ROSSI, RICHARD M.	218 NEW PHILADELPHIA ROAD	KASKA	PA	17959	(570) 573-9605
SHAFFER, ROBERT	44 SOUTH ALLWOOD DR.	HANOVER	PA	17331	(443) 277-5170
SNYDER, MASON A.	6 SNYDER LANE	LEWISTOWN	PA	17044	(717) 437-0916
SOUDER, GRANT R.	15217 SHIMPSTOWN RD.	MERCERSBURG	PA	17236	(717) 446-6977
STOECKER, KEVIN J.	50 KIRKLAND DRIVE	RED LION	PA	17356	(717) 968-7589
STRUBINGER, WILLIAM A.	475 NORTH 8TH STREET	LEHIGHTON	PA	18235	(610) 577-5231
TORCHIA, DANIEL C.	8 BULGER ARCH RD.	BULGER	PA	15019	(724) 961-2829
TORCHIA, ROBERT L.	76 LO BELL DRIVE	WASHINGTON	PA	15301	(412) 352-9390
VAN SCHAICK, MARK C.	3379 EDISON FURLONG RD	FURLONG	PA	18925	(215) 519-5516
VESCHIO, WILLIAM	1101 FAYETTE AVE.	BELLE VERNON	PA	15012	(724) 989-3862
WENTLING, BRETT M.	17270 HWY 86	SAEGERTOWN	PA	16433	(803) 917-2101
WENTLING, KATELYN M.	17270 STATE HIGHWAY 86	SAEGERTOWN	PA	16433	(814) 504-3430
WILKES, CORY (57Y9 2ND FRN)	600 PENNDAL LN.	DUNCANVILLE	PA	16635	(814) 889-1899
WILKES, JEFF S.	600 PENNDAL LANE	DUNCANVILLE	PA	16635	(814) 414-2118
WOESSNER, JOHN	526 WILSON AVE.	AMBRIDGE	PA	15003	(412) 759-1463
WOJNAROWSKI, DREW S.	5165 NORTH GEORGE ST. EXT.	MANCHESTER	PA	17345	(717) 891-5539
		PA COUNT	41		
DUFFY, JARROD W.	454 S UNION RD	WESTMINSTER	SC	29693	(864) 400-8008
GOODWIN, STEVEN B.	5007 ROBERTS ROAD	HOPKINS	SC	29061	(803) 269-3997
LEWIS, TYRONE	162 RIVENDALE DR.	COLUMBIA	SC	29229	(803) 318-8638
MASSEY III, CLAUDE W.	124 FRENNE STREET	FOUNTAIN INN	SC	29644	(864) 704-3812
MINTZ, RAYMOND A.	410 HARMON RD.	HOPKINS	SC	29061	(803) 638-0247
RASNAK, STEVE M.	309 MCCLAIN ST.	CHARLESTON	SC	29407	(843) 412-9542

EXISTING FRANCHISEES					
DEALER NAME	ADDRESS	CITY	ST	ZIP	PHONE
SHAVER, JAMES E.	157 SHORE HEIGHTS DR	INMAN	SC	29349	(864) 504-9922
SHORTT, KENDALL R.	5308 ENCLAVE PARIS DR.	GREENVILLE	SC	29609	(864) 651-6650
SNOW, CHIP D.	2007 W. SANDHURST DR	FLORENCE	SC	29505	(253) 961-5767
TAYLOR, TODD	43 BERMUDA POINTE CR.	HILTON HEAD ISLAND	SC	29926	(843) 301-1893
		SC COUNT	10		
HABERMAN, BROCH J.	605 MIAH ST	HARRISBURG	SD	57032	(605) 660-7143
HOFER, AUSTIN G.	389 N. WALNUT AVE	PARKER	SD	57053	(832) 331-4114
SCHUT, BRADLEY D.	1913 E SYLVAN CIRCLE	BRANDON	SD	57005	(605) 270-3157
		SD COUNT	3		
ANDERSON, KEVIN R.	121 TWIN COVE DRIVE	LEBANON	TN	37087	(615) 337-9671
BRACE, KYLE F.	2243 STONBROOK RD	LOUISVILLE	TN	37777	(615) 419-3130
CALVERT, BRADLEY F.	100 WALNUT STREET	SMYRNA	TN	37167	(615) 714-9394
CRUM JR., WILLIAM W	238 CROSS VALLEY DR.	COLUMBIA	TN	38401	(330) 717-2797
DA COSTA, DAMIEN	3153 STEWARTS CREEK ROAD	MURFREESBORO	TN	37129	(615) 337-8893
DANIEL, JACK W.	102 SPRING VALLEY DRIVE	COTTONTOWN	TN	37048	(615) 519-3093
DUNCAN, ALEX E.	10517 PETROS HWY	OLIVER SPRINGS	TN	37840	(865) 360-0221
ELLIS, BRUCE L.	P.O. BOX 154	ETHRIDGE	TN	38456	(931) 619-4736
FILLINGHAM, RICHARD F.	1548 CHERRYBROOK DR	KNOXVILLE	TN	37912	(865) 599-9133
HARSHMAN, STACEY C.	PO BOX 1294	TRACY CITY	TN	37387	(931) 273-0376
HOLLAND, RUSSEL Z.	270 CAMBRIDGE PASS	OAKLAND	TN	38060	(901) 355-5221
HOOD, DARRELL L	2790 HWY 411	OLD FORT	TN	37362	(423) 241-9219
JONES, TAYLOR J.	6229 PLEASANT TOP DR	ARLINGTON	TN	38002	(901) 459-8612
MAST, DAVID R.	475 BOOHER DR.	BRISTOL	TN	37620	(423) 416-5853
NEIGHBORS JR., KENNETH D.	9200 ROYAL VIEW LANE	SODDY DAISY	TN	37379	(423) 653-7977
PERKINS, DONIVIN B.	2364 CUBA MILLINGTON RD	MILLINGTON	TN	38053	(901) 721-8661
PERKINS, JASON L.	2364 CUBA MILLINGTON RD	MILLINGTON	TN	38053	(901) 413-0600
PORTER, RANDY D.	125 MARAUDER CT	MURFREESBORO	TN	37127	(615) 496-1704
PYRDOM, JARED K.	705 UNION RIDGE ROAD	WARTRACE	TN	37183	(931) 588-9520
ROCHELLE, TIMOTHY N.	8220 GREENVALE COURT	NASHVILLE	TN	37221	(615) 418-3368
SCRAFIELD, DANIEL R.	1108 MERCER DRIVE	MARYVILLE	TN	37801	(719) 492-6623
STALLINGS, JOHN S.	4331 BANKS STREET	MURFREESBORO	TN	37129	(615) 585-7666
TAYLOR, ANTHONY R.	137 VINTAGE CIRCLE	HENDERSONVILLE	TN	37075	(615) 568-8225
TAYLOR, KENNETH A.	5527 MAPLE LANDING DR.	ARLINGTON	TN	38002	(731) 697-3211
TIDWELL, CHRISTOPHER E.	1758 NORTH SOULES CHAPEL RD	CUMBERLAND FURNACE	TN	37051	(615) 504-5021
TRUAX, BERT J.	3921 ELLISTOWN RD.	KNOXVILLE	TN	37924	(607) 242-2514
WALTON, JOHN H.	9264 CONCORD RD.	ROCKVALE	TN	37153	(615) 533-1006
WILLIAMS JR., CHRISTOPHER A.	453 CLOVER CIRCLE	JACKSBORO	TN	37757	(423) 377-5544
WOODARD, ANTHONY A.	1571 HWY 360	VONORE	TN	37885	(207) 252-4268
		TN COUNT	29		
ALVARADO, BRUCE M.	2701 LAZY PINE LN	ARLINGTON	TX	76001	(682) 351-7728
ANDERSON, ROBERT W.	3502 W LAMBERT	WEATHERFORD	TX	76088	(817) 304-1053
ANNELLA, TERRY L.	27585 RIO BLANCO DR.	SPLENDORA	TX	77372	(281) 806-8778
BAKER, JOHN F.	P.O. BOX 207	KINGSBURY	TX	78638	(830) 305-0079
BARNETT, BRADLEY H.	1811 SUNSET DRIVE	JOSHUA	TX	76058	(817) 713-6753
BAYS, ADIN	2516 RANDOLPH RD. STE 09	PASADENA	TX	77503	(832) 710-6040
BELTRAMINI, BRUCE	P.O. BOX 820664	FT. WORTH	TX	76182	(817) 925-7923
BENITEZ, RICHARD	1241 SHENANDOAH DR.	NEW BRAUNFELS	TX	78130	(830) 708-1188
BENITEZ, RICHARD	1241 SHENANDOAH DR.	NEW BRAUNFELS	TX	78130	(830) 660-6641
BERNAL, ROBERT J.	4011 SHADYCREST	PEARLAND	TX	77581	(281) 793-9433
BOGDAN, PHILLIP W.	891 CHEYENNE TRAIL	TRENTON	TX	75490	(214) 784-4667
BORTH, JONATHAN R.	PO BOX 743	BOERNE	TX	78006	(210) 724-8009
BROWN JR., RAYMOND L.	408 INDEPENDENCE DR	FRIENDSWOOD	TX	77546	(713) 539-8232
BUSH, LESLIE KENNETH	3721 DEANN LANE	JOSHUA	TX	76058	(817) 269-8312
CALLENDER, BOBBY A.	302 WROUGHT IRON DRIVE	HARKER HEIGHTS	TX	76548	(512) 541-8152
CARRICK, TERRY L.	97 SILVER ROCK DRIVE	TROPHY CLUB	TX	76262	(214) 500-9375
CASTRO, CRISTIAN A.	400 S CASTILLO Y DIAMANTES	MISSION	TX	78572	(956) 342-6908

EXISTING FRANCHISEES					
DEALER NAME	ADDRESS	CITY	ST	ZIP	PHONE
CHAVEZ, GASPER E.	970 GRANDEVOLE	EL PASO	TX	79932	(915) 471-1175
CHAVEZ, STEVEN R.	8407 BANDERA STE #103-464	SAN ANTONIO	TX	78250	(210) 316-3952
CHENEY, DENNIS W.	19300 FM 317	CHANDLER	TX	75758	(619) 322-2852
CHISUM, DENNIS C.	6060 CROW WRIGHT RD	SANGER	TX	76266	(509) 750-6641
COLE, HOWARD K.	1104 HWY 2214	EASTLAND	TX	76448	(682) 228-1042
COSME, ELVIN	13748 CR 282	ALVIN	TX	77511	(281) 755-1323
CROWE, JR., HOMER D.	2452 COUNTY ROAD 602	DAYTON	TX	77535	(832) 995-8665
D'AMBRA, JAMES M.	3512 SHADYCREST	PEARLAND	TX	77581	(409) 256-3464
DAVIS, BLAINE L.	3573 E. FM 1550	LADONIA	TX	75449	(214) 883-2658
DE LA GARZA, ELADIO	11814 DERWENT LANE	HOUSTON	TX	77064	(832) 275-6346
DELAHOYA, JESUS H.	605 CHAD ST.	ITALY	TX	76651	(469) 285-2538
DOSDALL, ALEX S.	4549 LAWNSDALE AVE.	GROVES	TX	77619	(409) 300-2003
DUFFEE, CLAYTON S.	239 CR 1915	TALCO	TX	75487	(305) 923-5201
ELTOUKHY, HATEM	3005 ASPEN WAY	MELISSA	TX	75454	(817) 454-8493
ERWIN, WILLIAM C.	3910 FILMORE LANE	DEER PARK	TX	77536	(832) 835-7085
EVANS, BARRI O.	2305 SEABOARD AVE.	MIDLAND	TX	79705	(432) 559-1259
EVANS, BRYANT E.	650 COUNTY ROAD 221	KILLEEN	TX	76549	(512) 293-6663
FENLEY, ZACHARY K.	1039 COUNTY LINE CHURCH RD.	WHITESBORO	TX	76273	(940) 367-3355
FITZSIMMONS, FRANK D.	2064 TRAILWOOD DR. W.	BURLESON	TX	76028	(817) 992-9687
FLYNT, JOSHUA A.	3431 RAYFORD RD. BOX #574	SPRING	TX	77386	(832) 948-5789
FORD, BRYON K.	6211 KINCER RD.	DAMON	TX	77430	(281) 455-4043
FREEMAN, TRAMPAS W.	135 FAWN CREEK RD	KILGORE	TX	75662	(903) 279-3136
GARCIA, JUAN D.	313 ROSLYN DR.	HORIZON CITY	TX	79928	(915) 319-3419
GARZA, ALONSO	33126 FM 1421	SAN BENITO	TX	78586	(956) 589-4740
GIBSON, PHILLIP R.	P.O. BOX 747	ABERNATHY	TX	79311	(972) 768-1602
GIVENS, DAVID	6518 WESLEY WAY	CORPUS CHRISTI	TX	78415	(361) 877-5024
GONZALEZ, JR., MANUEL R.	402 GROVE BEND	SAN ANTONIO	TX	78253	(254) 338-7731
GRANADOS, GARY J.	1337 AMISTAD DR.	ROUND ROCK	TX	78664	(512) 783-7768
GRANADOS, JONATAN	300 COMANCHE CIR	HUTTO	TX	78634	(951) 219-7834
GRANT, PATRICK W.	2203 LOC LOMA LANE	LA PORTE	TX	77571	(832) 803-3373
GUERRA, MARK A.	1918 ESTONIA GREY	SAN ANTONIO	TX	78251	(361) 227-4386
GUZMAN, RICHARD A.	100 TATE CIRCLE	SHERMAN	TX	75090	(214) 551-2947
HARTIN, JASON R.	28968 LLANO RIVER LOOP	SPRING	TX	77386	(832) 797-3346
HAURY JR., THOMAS L.	108 KOLOIKI LANE	BASTROP	TX	78602	(432) 556-1357
HEMBREE, JONATHAN D.	2823 E. UNIVERSITY BLVD.	ODESSA	TX	79762	(432) 310-6465
HERNANDEZ, ROGELIO	148 OXFORD RANCH RD.	WAXAHACHIE	TX	75167	(214) 693-0692
HIDALGO, LUIS I.	20211 EDWORTHY RD.	CYPRESS	TX	77433	(281) 300-7251
HIGGINS, GREGORY P.	5973 FM 23 W	RUSK	TX	75785	(936) 240-5688
HOSTLER, SERINA M.	19171 ALFORD RD.	MAGNOLIA	TX	77355	(832) 557-7522
HUDSON, CHRISTOPHER E.	6518 WESLEY WAY	CORPUS CHRISTI	TX	78415	(361) 850-0834
HULL, JARED A.	8085 JOHN HENRY DR.	BURLESON	TX	76028	(319) 290-6326
INGRAM, JIM B.	P. O. BOX 455	SIMONTON	TX	77476	(281) 797-5233
JOHNSON, BRIAN E.	341 WESTFIELD WAY	WHITEWRIGHT	TX	75491	(903) 819-7043
JONES, JOHN C.	PO BOX 2977	SPRING	TX	77383	(903) 576-4242
KEITH, ANTHONY J.	20 TIKI DRIVE	SEADRIFT	TX	77983	(361) 480-3833
KLEIN, CHRISTOPHER H.	165 CANYON OAKS DRIVE	ARGYLE	TX	76226	(469) 442-7379
LAWRENCE, DAVID M.	2122 CIAS TRAIL LN	SPRING	TX	77386	(832) 722-5624
LEBRON, MATTHEW B.	111 NINOLE CT.	BASTROP	TX	78602	(512) 627-5109
LEUNG, ERIC W.	21366 QUAIL POINT LANE	PORTER	TX	77365	(281) 253-3107
LINDSAY, DANIEL C.	818 BALTIC LANE	HOUSTON	TX	77090	(281) 703-6862
LOWE, DENNIS W.	4934 7TH STREET	PORT NECHES	TX	77651	(409) 767-5354
LOZANO, PHILLIP M.	906 ASHBURY BLUFF	SAN ANTONIO	TX	78245	(210) 322-4451
MANGHAM, JACK D.	150 S. BEAR CREEK RD.	LIBERTY HILL	TX	78642	(737) 777-0626
MANN, ERIC A.	4822 MORNING DR.	AMARILLO	TX	79108	(580) 530-1428
MARCIAL, ANTHONY M.	528 BARNHART DR.	SOCORRO	TX	79927	(915) 244-0565
MCCLUNEY, MICHAEL L.	1417 COUNTRY CLUB RD	ENNIS	TX	75119	(903) 422-5496

EXISTING FRANCHISEES					
DEALER NAME	ADDRESS	CITY	ST	ZIP	PHONE
MCELYEA, MICHAEL E.	1215 RIVER HILLS RD.	STEPHENVILLE	TX	76401	(817) 739-1261
MCGILVRAY, JEFFREY G.	13978 RIDGE TOP RD.	ROANOKE	TX	76262	(817) 637-5857
MENA JR., BENEDICTO	925 ALEXANDRA AVE	MERCEDES	TX	78570	(956) 258-6955
MILLER, DAVID R.	800 JANE LANE	WEATHERFORD	TX	76085	(916) 715-6792
MOORE, DARRELL T.	3815 SE CR 2360	STREETMAN	TX	75859	(281) 433-2370
MOORE, JOSEPH W.	12022 HASTINGS GREEN DR.	HOUSTON	TX	77065	(281) 691-5724
NEELEY, JERRY R.	1207 CEDER PINE LANE	OAKPOINT	TX	75068	(972) 741-8308
NEWCOMB III, WALDO	20127 RAINGATE LANE	KATY	TX	77449	(713) 530-7384
ORNELAS, DANIEL	6001 BROOK FOREST DR.	ARLINGTON	TX	76018	(817) 999-9398
ORSAG, JERRY W.	12753 FRANCES ANN CT.	HASLET	TX	76052	(817) 992-3726
OSBORNE II, CLIFF	911 ELM POINTE	LEAGUE CITY	TX	77573	(832) 287-2533
PARKER, JR., RICHARD N.	61 KATHRYN DRIVE	HUNTSVILLE	TX	77320	(936) 577-1341
PENA, RICARDO	11908 MESQUITE CIRCLE	WESLACO	TX	78599	(956) 533-2812
PIERCE, DOUGLAS W.	264 CR 2415	ALTO	TX	75925	(936) 675-0290
PITTMAN, BRIAN S.	14436 DOVE LN.	NEEDVILLE	TX	77461	(281) 450-9822
POUNCEY, SCOTTIE W.	387 N LINNWOOD DR	NEW CANEY	TX	77357	(281) 761-4573
PRESLEY III, WILLIAM E.	1108 KIRBY AVE	LUBBOCK	TX	79416	(813) 590-9594
PRIOR, TRAVIS W.	202 SKYLINE DRIVE	LONGVIEW	TX	75605	(903) 576-1881
RAMIREZ, RUBEN A.	10004 WOODTRAIL	SAN ANTONIO	TX	78250	(210) 632-0657
RANKIN JR., PERCY P.	799 TREYS CREEK RD.	FLORESVILLE	TX	78114	(830) 391-5637
RIVERA, RYAN (A444 2ND FRN)	25311 GLEN LOCH DR.	SPRING	TX	77380	(832) 418-7346
RIVERA, RYAN (A444 3RD FRN)	25311 GLEN LOCH DR.	SPRING	TX	77380	(832) 418-7346
RIVERA, RYAN K.	25311 GLEN LOCH DR.	SPRING	TX	77380	(832) 418-7346
RODRIGUEZ, FRANCISCO L.	4648 LOMA DE PLATA DR	EL PASO	TX	79934	(915) 247-1061
ROSS, BILLY J.	1333 HACKAMORE STREET	MESQUITE	TX	75149	(214) 641-9344
SALDANA, ROGELIO	11142 FERNDALE WAY DR.	HOUSTON	TX	77064	(281) 635-8907
SANCHEZ, TEDDY H.	15481 CARLS AVE	EL PASO	TX	79938	(915) 472-9883
SANSO, JR., RICHARD L.	3209 BUFFALO SPRINGS TRAIL	GEORGETOWN	TX	78628	(512) 663-4814
SAUCEDA, FRANCISCO	608 ESTERINE RD.	DALLAS	TX	75217	(469) 238-6349
SCHLEY, KENNETH W.	1127 FM 2718	GUERO	TX	77954	(361) 564-4470
SCHULTZ, JAMES M.	9006 ENCHANTED FOREST DRIVE	HOUSTON	TX	77088	(832) 643-3383
SHANNON, MICHAEL P.	21514 RIO VALLEY COURT	PORTER	TX	77365	(832) 401-4940
SHARPE, CONNIE S.	3066 GREENWOOD CIRCLE	KAUFMAN	TX	75142	(469) 595-1235
SPICELAND, MICHAEL R.	808 LIPAN DR.	GRANBURY	TX	76048	(817) 219-0596
STECKER, TRAVIS L.	14103 PARKHURST ST	SAN ANTONIO	TX	78232	(214) 314-8122
VARGAS, JOSE F.	12129 ALEX GUERRERO CIRCLE	EL PASO	TX	79936	(915) 929-6804
VON DER GRUEN, MICHAEL L.	500 RED TAILS DR.	AUSTIN	TX	78725	(512) 806-9767
VRANA, CHAD A.	9938 DRACHENBERG RD	BEASLEY	TX	77417	(979) 549-8275
WALD, STEVEN F.	4203 ANGELICO LANE	ROUND ROCK	TX	78681	(512) 663-8798
WALKER, GARY D.	2551 SOUTHLINE ROAD	CONROE	TX	77384	(281) 224-6570
WEST, CHARLES H.	28106 CAMILLE DRIVE	TOMBALL	TX	77375	(713) 376-3316
WESTBROOK, ROBERT G.	109 DEARING CREEK	GLADEWATER	TX	75647	(903) 720-7025
WILLIAMS, DONDI L.	220 MCKINLEY CIRCLE	WAXAHACHIE	TX	75167	(713) 247-9466
WILSON, TERRY DON	20232 BAT CAVE RD	GARDEN RIDGE	TX	78266	(210) 848-3454
WING, BRIAN M.	380 ABREGO LAKE DR	FLORESVILLE	TX	78114	(520) 909-4907
		TX COUNT	118		
ANDERSON, PRESTON S.	2351 W 2650 N	CLINTON	UT	84015	(385) 279-1937
BAKER, JARED M.	4671 W 5215 S	KEARNS	UT	84118	(801) 870-8239
BERTELSEN, WILLIAM G.	324 W 1850 S	CLEARFIELD	UT	84015	(801) 870-8400
BOTT, JUSTIN D.	15515 NORTH 400 WEST	BEAVERDAM	UT	84306	(435) 720-0676
CHRISTENSEN, NICHOLAS K.	1553 E. 1240 S.	SPANISH FORK	UT	84660	(801) 358-0510
CROOKSTON, SPENCER F.	5362 SOUTH 4700 WEST	HOOPER	UT	84315	(801) 663-3778
HALL, TODD	70 N HWY 22	ANTIMONY	UT	84712	(435) 669-2612
HARMS, SCOTT A.	65 W PARKSIDE LOOP	ELK RIDGE	UT	84651	(801) 301-4174
ISON, DANIEL F.	P.O. BOX 781	MORONI	UT	84646	(435) 469-1196
KOFOED, TYLER J.	4296 W. 5850 S.	ROY	UT	84067	(801) 837-6030

EXISTING FRANCHISEES					
DEALER NAME	ADDRESS	CITY	ST	ZIP	PHONE
MARKHAM, TIM L.	4985 WEST 7770 SOUTH	WEST JORDAN	UT	84081	(801) 349-6934
MILLARD, MARK O.	2392 W 1125 S	SYRACUSE	UT	84075	(801) 529-7704
RASMUSSEN, KELLY J.	298 NORTH 1400 WEST	SPRINGVILLE	UT	84663	(435) 343-3440
RASMUSSEN, SCOT A.	PO BOX 643	JENSEN	UT	84035	(435) 621-8665
SHORT, MITCHEL W.	3330 SOUTH 2600 WEST	WEST HAVEN	UT	84401	(801) 814-0160
SISSON, JAYSON A.	5068 E. RED RIVER DRIVE	EAGLE MOUNTAIN	UT	84005	(801) 368-5949
SMITH, GREG	787 E 200 S	GENOLA	UT	84655	(801) 360-2311
SMITH, MITCHELL S.	1495 N 2720 W	PROVO	UT	84601	(801) 376-6912
STEPHENSON, DAVID JOSHUA	1008 S 550 E	CLEARFIELD	UT	84015	(801) 540-9434
WHITE, TYSON M.	345 N. MAIN	MONA	UT	84645	(435) 660-0762
WIGREN, CHAD J.	4624 W. SOUTH JORDAN PARKWAY	SOUTH JORDAN	UT	84009	(801) 455-0271
WOODS, SHANE A.	4534 S. TOULOUSE ST.	WEST VALLEY CITY	UT	84120	(801) 750-3234
		UT COUNT	22		
COOK JR., GARY A.	18 TWIN SPRINGS DR.	FREDERICKSBURG	VA	22407	(571) 259-4938
CRICHTON, CHRISTOPHER J.	4231 CHARITY NECK RD.	VIRGINIA BEACH	VA	23457	(757) 735-1612
DAVITT, RONALD G.	2100 PRINCESS ANNE CT.	VIRGINIA BEACH	VA	23457	(757) 477-2131
DYE JR., IAN B.	19491 PLEASANT VIEW DR.	ABINGDON	VA	24211	(276) 608-7359
FUENTES, KYLE C.	2602 COLUMBIA AVE	NORFOLK	VA	23509	(757) 895-6747
ISBELL, JAMES C.	1095 SOUTH FOREST DR.	ARLINGTON	VA	22204	(757) 358-5578
KERN, STEPHEN V.	1200 RED MAPLE AVE	GROTTOES	VA	24441	(540) 476-0321
MURRISKY, STEPHEN E.	9050 PUMPKIN NECK RD	KING GEORGE	VA	22485	(410) 610-6330
MUSSER, JUSTIN A.	561 ORCHARD DALE DR.	CLEAR BROOK	VA	22624	(540) 409-1729
PAYNE, MONTY W.	1271 LOVING RD.	GORDONSVILLE	VA	22942	(434) 531-4636
PLATT, WILLIAM E.	114 OAK VIEW DR SE	LEESBURG	VA	20175	(703) 727-3372
PRITCHETT, DANNY L.	905 ROUGEMONT AVE	CHARLOTTESVILLE	VA	22902	(434) 760-3832
PRUNEDA, ALEJANDRO A.	10605 PINEVIEW RD.	MANASSAS	VA	20111	(571) 882-3564
WALSH, PAUL T.	11904 ZIYAD DRIVE	FREDERICKSBURG	VA	22407	(540) 538-5926
WARD, JASON W.	503 19TH ST	GROTTOES	VA	24441	(540) 421-4806
WENGER, ROBERT B.	6820 DINA LEIGH CT.	SPRINGFIELD	VA	22152	(703) 401-0593
		VA COUNT	16		
PARKER, THOMAS R.	755 VINCENT FLATS RD.	EAST MONTPELIER	VT	05651	(802) 522-8634
		VT COUNT	4		
BAKER, RYAN J.	4454 MOSQUITO LAKE RD.	DEMING	WA	98244	(360) 441-9600
CALONDER, JOSHUA THOMAS LEE	273 FLEMING DRIVE	SEQUIM	WA	98382	(360) 460-6879
CAMPOS, URIEL JOSE	10305 CHAPEL HILL BLVD APT N2076	PASCO	WA	99301	(509) 361-0959
COAN, BRADY M.	320 WALBRUN RD.	SULTAN	WA	98294	(425) 330-5144
COBB, AARON L.	4926 BRIDLE TREE DR. NW	BREMERTON	WA	98312	(928) 707-4314
ESTES, WAYNE K.	4601 NE 112TH CIRCLE	VANCOUVER	WA	98686	(971) 563-3595
FENTON, SEAN A.	P. O. BOX 731564	PUYALLUP	WA	98373	(253) 221-7137
HANSEN, NORMAN S.	46280 CONCRETE SAUK VALLEY RD	CONCRETE	WA	98237	(360) 420-8547
HASHAGEN, CAMERON J.	509 CHERRY RD	MONTESANO	WA	98563	(360) 304-3085
HASHAGEN, JAY G.	130 GLEASON RD	CENTRALIA	WA	98531	(360) 304-0050
KETTILLS, JONATHAN W.	17813 77TH ST EAST	BONNEY LAKE	WA	98391	(206) 452-9417
KOLBET, JESSE W.	100 ANDOVER PARK W SUITE 150-340	TUKWILA	WA	98188	(206) 753-8425
MCLAUGHLIN, II., WILLIAM S.	471 PALOMINO RD.	YAKIMA	WA	98908	(509) 961-1717
MORGAN, JIM	5508 47TH AVENUE E.	TACOMA	WA	98443	(253) 310-2121
NEIL, JAMESON D.	2602 96TH AVE CT E	EDGEWOOD	WA	98371	(425) 240-4995
NEIL, JASON S.	2519 96TH AVE. CT E	EDGEWOOD	WA	98371	(253) 455-4336
RAMOS VIVEROS, JUVENTINO	900 2ND AVENUE	GRANGER	WA	98932	(208) 360-9148
REASON, CASEY R.	3285 N. WENAS RD.	SELAH	WA	98942	(509) 823-0413
SEGURA, MIGUEL A.	485 NELSON ST.	BUCKLEY	WA	98321	(206) 818-6363
SMITH, TODD L.R.	13620 107TH ST. E.	PUYALLUP	WA	98374	(253) 973-9119
SWEENEY, BRADLEY G.	7206 281ST PLACE NW	STANWOOD	WA	98292	(425) 449-9227
THOMAS JR., MARION H.	2208 NE 91ST ST	VANCOUVER	WA	98665	(360) 270-6441
TRONSON, KENNETH G.	14200 NE 102ND STREET	VANCOUVER	WA	98682	(360) 566-7089

EXISTING FRANCHISEES					
DEALER NAME	ADDRESS	CITY	ST	ZIP	PHONE
TURNER, JOHN W.	122-8 HEIGHTS LANE	ONALASKA	WA	98570	(360) 520-6688
		WA COUNT	24		
DRAEGER, ADAM R.	24 TALCOTT COURT	FORT ATKINSON	WI	53538	(920) 723-1261
EDWARDS, DAVID M.	30522 76TH STREET	SALEM	WI	53168	(815) 355-2379
EPPING, PAUL T.	629 SOUTH ST.	PLYMOUTH	WI	53073	(920) 797-4484
FISHER, GREG J.	W4918 COUNTY RD N	WALDO	WI	53093	(920) 946-8626
GILL, GORDON	P.O. BOX 683	BURLINGTON	WI	53105	(262) 206-2585
HERBISON, BRIAN S.	3993 MAYER RD	FALL CREEK	WI	54742	(715) 829-2732
HOLLEY, KEITH	313 HARSHMAN DR	HUDSON	WI	54016	(651) 587-3057
HUFF, THOMAS J.	W10575 ROLOFF RD	NEW LONDON	WI	54961	(815) 790-5495
KNULL, CHRISTOPHER E.	W340 N6621 BREEZY POINT RD.	OCONOMOWOC	WI	53066	(414) 507-1529
KOSTUCH, SCOTT F.	5010 W WABASH AVE	BROWN DEER	WI	53223	(414) 651-7319
LAUSTEN, JOHN A.	1615 ORIOLE DR.	HARTFORD	WI	53027	(414) 254-6136
LIND, ERIC D.	11330 N. GLENWOOD DR.	MEQUON	WI	53097	(414) 391-0340
LUI, JEFF A.	5012 CYNTHIA LANE	RACINE	WI	53406	(262) 770-2242
PANZER, CRAIG A.	W3397 SPRING DRIVE	CAMPBELLSPORT	WI	53010	(920) 602-0956
PARKER, TIMOTHY E.	W8041 23RD STREET W	NECEDAH	WI	54646	(608) 547-7241
RICHARDT, KEVIN L.	6803 56TH COURT	KENOSHA	WI	53142	(262) 351-9720
ROSKOPF, CHAD D.	982 PLEASANT VALLEY DR	WEST BEND	WI	53095	(414) 745-8519
WEBER, TERRY A.	W529 HIGHLAND AVE.	GENOA CITY	WI	53128	(815) 482-9000
		WI COUNT	18		
EDGAR, WESLEY N.	993 BUNNY LANE	HARPERS FERRY	WV	25425	(843) 534-6870
		WV COUNT	1		
BLACKETT, MARK S.	3900 TEN MILE RD.	CASPER	WY	82604	(307) 262-4525
BOOTHE, DENNIS D.	1031 MONROE AVENUE	CHEYENNE	WY	82001	(970) 381-8513
LIEBELT, TODD R.	2255 HITCHING POST DRIVE	GREEN RIVER	WY	82935	(970) 217-5069
		WY COUNT	3		

EXISTING FRANCHISEES					
NAME	ADDRESS	CITY	STATE	ZIP	MOBILE
AYERS, THOMAS RANDALL	169 KENMORE RD.	ARAB	AL	35016	(615) 668-4684
BOURDON, TRACY A.	335 MONTCLAIR DRIVE	KILLEN	AL	35645	(256) 648-6778
GREEN, JASON L.	205 TIGER LN.	HELENA	AL	35080	(205) 368-6735
JARRELL, DANIEL J.	12685 WOODLAND LAKE RD	MCCALLA	AL	35111	(205) 239-8739
OSBORN, JASON A.	216 E. HAWTHORNE ST.	FLORENCE	AL	35630	(662) 419-7002
WILSON, JOE G.	560 EXECUTIVE DR. APT. 140	HUNTSVILLE	AL	35816	(504) 335-8828
		AL COUNT	6		
ANDERSON, SCOTT E.	16094 HICKORY DRIVE	FAYETTEVILLE	AR	72704	(479) 966-0402
DABBS, MARK T.	2807 QUAIL RUN PLACE	GREENWOOD	AR	72936	(479) 650-2031
		AR COUNT	2		
BRIBIESCAS JR., RAYMOND	8102 N. 106TH AVE.	PEORIA	AZ	85345	(602) 680-8671
BURRIS, JOSEPH C.	3426 WEST DARIEN WAY	PHOENIX	AZ	85086	(623) 680-7355
CRUZ, ARMANDO	9302 E. PLATA AVE.	MESA	AZ	85212	(310) 988-5670
DIXON, ALAN P.	6723 NORTH 175TH AVE	WADDELL	AZ	85355	(520) 483-9911
DOUGHERTY, JR., JAMES F.	2383 W CORONADO AVE	FLAGSTAFF	AZ	86001	(928) 380-8458
FIBROW, TIMOTHY A.	2229 RUNABOUT DR.	LAKE HAVASU CITY	AZ	86403	(760) 221-0346
GARRISON, JOHN F	27072 N 175TH DR	SURPRISE	AZ	85387	(602) 910-9177
GIBBONS, WILLIAM L.	21204 W. ELLIOT RD.	BUCKEYE	AZ	85326	(623) 261-1754
GILSTRAP, JAMES A.	1323 SKYLINE AVE.	SIERRA VISTA	AZ	85635	(425) 361-6016
GUTIERREZ, JULIO C.	44091 WEST PALO NUEZ STREET	MARICOPA	AZ	85138	(951) 318-6022
JESSEE, MICHAEL D.	17627 W. GOLDEN EYE AVE	GOODYEAR	AZ	85338	(541) 728-8816
LEE, CODY HALL M.	6317 S. LEBANON LOOP RD.	SAFFORD	AZ	85546	(928) 651-8897
LONG, WILLIAM T.	7770 W. FLOWER ST.	PHOENIX	AZ	85033	(602) 750-2203

EXISTING FRANCHISEES					
NAME	ADDRESS	CITY	STATE	ZIP	MOBILE
MERRITT, JEREMY C.	14628 WEST REDBIRD RD	SURPRISE	AZ	85387	(623) 695-1185
MURILLO, CHRISTIAN J.	11840 N. 42ND DRIVE	PHOENIX	AZ	85029	(602) 446-9120
OSUNA GOMEZ, ELIAS ENGELS	1104 W. 9TH PLACE	MESA	AZ	85201	(480) 203-5143
PIEL, SAMUEL B.	1085 W. MAGMA RD.	SAN TAN VALLEY	AZ	85143	(480) 729-9279
SPRAGUE, RANDY E.	13032 N 34TH DR	PHOENIX	AZ	85029	(602) 695-1912
STIVING, WILLIAM B.	11829 N. 65TH AVE.	GLENDALE	AZ	85304	(623) 810-9346
VERNO, WILLIAM P.	25825 N. 1ST PLACE	PHOENIX	AZ	85085	(623) 694-7353
		AZ COUNT	20		
AMENDE, MAX L.	440 W. BUFFINGTON ST.	UPLAND	CA	91784	(909) 821-4224
ANDERSON, MATTHEW D.	5003 THOMAS DR	AUBURN	CA	95602	(916) 223-0766
ARRUDA, KEVIN G.	655 CORNELL DR	TURLOCK	CA	95382	(209) 585-5723
BAZAN, OSVALDO R.	1532 CAMPUS AVENUE	REDLANDS	CA	92374	(951) 423-0976
BOHANNON, GLENN A.	35110 FOREST LN	YUCAIPA	CA	92374	(909) 809-6156
BROWNELL, BROOK O.	12449 REATA RD.	APPLE VALLEY	CA	92308	(760) 987-6610
BUERER, GERALD E.	4308 CAMINITO DEL ZAFIRO	SAN DIEGO	CA	92121	(858) 735-4200
CAMPOS, JAIME	25243 CORTE SOMBRERO	MURRIETA	CA	92563	(951) 415-0629
CHRISTY, CHRISTOPHER J.	2707 ORTEGA ROAD	RAMONA	CA	92065	(619) 370-0422
ESPARZA, ALEJANDRO	3353 ROMFORD WAY	SACRAMENTO	CA	95827	(916) 470-9440
FERNANDEZ, JOSE J.	389 N. FERN ST.	ORANGE	CA	92867	(714) 396-0321
FLORES, NEIL D.	27300 HEMET ST.	HEMET	CA	92544	(951) 445-1250
GURSSLIN, ROBERT C.	6974 27TH STREET	JURUPA VALLEY	CA	92509	(951) 204-5236
HEINEMAN, ALBERT E.	3105 GOSHAWK WAY	PERRIS	CA	92571	(951) 208-8668
HEINER, RICHARD S.	1076 RANCHITO VISTA	ALPINE	CA	91901	(619) 933-8699
JACKSON, KEVIN M.	10721 VISTA CAMINO	LAKESIDE	CA	92040	(619) 672-9726
JACQUOT, DAVID L.	630 MINOT AVENUE	CHULA VISTA	CA	91910	(619) 456-7444
JOHNSON, CHRISTOPHER E.	611 IRIS STREET	REDLANDS	CA	92373	(909) 735-1021
LAVER, DAVID L.	P.O BOX 567	JACKSON	CA	95642	(209) 256-0118
LEARNER, MARTY	11174 SQUANAN RIVER COURT	RANCHO CORDOVA	CA	95670	(916) 203-7353
LEON, JAVIER	21650 TEMESCAL CANYON RD. #91	CORONA	CA	92883	(714) 757-1249
LOPEZ, ADOLFO	10343 S AIRPORT WAY	MANTECA	CA	95336	(209) 564-7042
MACRAE, TROY G.	13622 MELISSA LANE	POWAY	CA	92064	(858) 837-3492
MCLEAN, GAYLE	10285 CARDINAL AVE.	FOUNTAIN VALLEY	CA	92708	(714) 968-6777
MEDINA, RICARDO A.	25511 FLATCREEK ST.	LANCASTER	CA	93536	(661) 478-9615
MENDEZ, MARIO	8339 EDWIN STREET	RANCHO CUCAMONGA	CA	91729	(909) 969-1049
MISZKLEVITZ, ANTHONY T.	28110 BRAEBURN DR.	TEHACHAPI	CA	93561	(661) 916-1238
MOODY, RANDALL D.	245 SOUTH WELLS RD T202	VENTURA	CA	93004	(805) 861-0900
MUELLER, JARED R.	2022 262ND ST	LOMITA	CA	90717	(612) 876-1592
OLGUIN CALDERON, ALFREDO	2329 SERRANO ROAD	SAN BERNARDINO	CA	92405	(909) 816-6846
LOCKI, DEVYN J.	1420 GOLDFIELD LN	DIXON	CA	95620	(707) 718-2586
ORTIZ, ANDREW D.	1200 E. JOHNSTON AVENUE	HEMET	CA	92543	(951) 902-4657
PAISLEY, ROBERT W.	288 E LIVE OAK AVE SUITE A #101	ARCADIA	CA	91006	(562) 686-3614
PEREA, RYAN J.	2514 55TH ST.	SAN DIEGO	CA	92105	(619) 701-5000
PEREZ, ARMANDO	123 SALINAS COURT	HEMET	CA	92545	(951) 757-0685
PETTY, RICHARD S.	PO BOX 611	RIO LINDA	CA	95673	(916) 719-7566
PISHNY, KEVIN S.	981 WEST ARROW HIGHWAY # 158	SAN DIMAS	CA	91773	(909) 815-6293
PUTITS, DAVID J.	30447 REDDING AVE	MURRIETA	CA	92563	(951) 265-0309
QUIGLEY, JOHN J.	5061 SPARROW DRIVE	HUNTINGTON BEACH	CA	92649	(714) 655-5931
RANGEL, GILBERT	14515 SAN DIEGUITO DR.	LA MIRADA	CA	90638	(714) 936-8504

EXISTING FRANCHISEES					
NAME	ADDRESS	CITY	STATE	ZIP	MOBILE
RICHARDS, TIMOTHY B.	4590 BARILOCHE LANE	HEMET	CA	92544	(951) 438-0084
SETTEMBER, DAVID J.	126 E. ROSEWOOD CT	ONTARIO	CA	91764	(909) 418-1908
STEWART, CLINTON P.	2216 CAPE CORAL CT	ELVERTA	CA	95626	(916) 759-1142
TELLEZ VILLEDA, JUAN	1787 HERRINGTON AVE.	SAN BERNARDINO	CA	92411	(951) 497-1215
TODARO, EDWARD L.	7141 SEINE AVE.	HIGHLAND	CA	92346	(909) 834-2113
TOMSUN, TROY F.	1575 FERRERO DR.	DIXON	CA	95620	(707) 564-7946
TORRES, LUIS A.	1250 RIVER STONE COURT	HEMET	CA	92545	(562) 206-6677
VALENZUELA, OMAR E.	16377 HARVEY DR.	FONTANA	CA	92336	(909) 277-0147
VANG, TOU N.	2119 HUDSON AVE	MERCED	CA	95348	(209) 756-5861
VIGIL, KENNETH A.	17420 ANASTASIA AVE	FONTANA	CA	92335	(951) 675-0075
WRIGHT, JASON K.	22707 SAN JOAQUIN DR EAST	CANYON LAKE	CA	92587	(951) 764-2675
		CA COUNT	51		
ALBRECHT, MAURICE J.	7094 W. HINSDALE DR.	LITTLETON	CO	80128	(720) 660-7033
ALTERGOTT, BRADLEY D.	2109 YOSEMITE RD.	GRAND JUNCTION	CO	81507	(970) 433-4992
BAUMGARTNER, BARRY D.	15398 HWY 140	HESPERUS	CO	81326	(970) 422-2390
BOWLES, SCOTT M.	389 LOCKWOOD ST.	CASTLE ROCK	CO	80104	(303) 551-4726
BRADLEY, ERIC L.	P O BOX 1201	KREMMLING	CO	80459	(970) 531-6450
BRUNTZ, WILLIAM H.	9681 E 145TH AVE	THORNTON	CO	80602	(303) 204-4102
CAREY, ALEXANDER M.	1631 W. CANAL CIRCLE-UNIT 831	LITTLETON	CO	80120	(303) 324-3436
CHILDERS, WILLIAM L.	45 PARK AVENUE	MEEKER	CO	81641	(970) 274-9142
ESPINOZA, BOBBY J.	915 SAWATCH DRIVE	LEADVILLE	CO	80461	(970) 389-5044
FICCO, CHANCE M.	620 CLAYTON ST.	BRUSH	CO	80723	(970) 768-2373
GARCIA, SHANE A.	3446 STARRY NIGHT LOOP	CASTLE ROCK	CO	80109	(720) 884-6499
GENTRY, CHRISTOPHER A.	1531 URBAN ST	LAKEWOOD	CO	80215	(719) 351-2483
GORDON, JUSTIN C.	5110 PARFET ST.	WHEAT RIDGE	CO	80033	(303) 921-4740
GURULE, FLAVIO N.	185 S. STARDUST COURT	PUEBLO	CO	81007	(719) 298-1055
HAYES, WILLIAM P.	PO BOX 486	WELLINGTON	CO	80549	(970) 889-2095
HERGEMUELLER, CLIFFORD W.	795 COUNTY RD. 39	BRIGHTON	CO	80603	(303) 829-7491
JENNINGS, JESSE R.	1963 S. WOLCOTT CT.	DENVER	CO	80219	(303) 887-0450
JOHNSON, KASEY L.	8874 WAGNER STREET	WESTMINSTER	CO	80031	(303) 919-3425
KRUMPFER, DENNIS M.	3839 COUNTY RD 335	NEW CASTLE	CO	81647	(970) 989-3385
MARTINEZ, DAVID A.	5810 MURR RD	PEYTON	CO	80831	(719) 322-6446
MCCLENDON, JACOB	20002 E. BELLEWOOD DRIVE	CENTENNIAL	CO	80015	(720) 301-1903
MOWERY, SCOTT W.	3719 INDIAN PIPE CIR	COLORADO SPRINGS	CO	80918	(719) 329-4968
NEWTON, GREGORY A.	2308 THOREAU DR.	FORT COLLINS	CO	80524	(970) 593-8240
NEWTON, JR., RICHARD E.	P.O. BOX 112	WHITewater	CO	81527	(970) 210-1530
NILES, MARK A.	2281 SPRINGSIDE DR.	COLORADO SPRINGS	CO	80951	(719) 757-9427
OSBORN, ALEXANDER J.	630 CIMARRON TR	AULT	CO	80610	(970) 593-8586
PEDRETT, TROY M.	5076 PEREGRINE RD	DACONO	CO	80514	(720) 635-6891
PHILLIPS, RICKY D.	1295 VIEWRIDGE RD	BENNETT	CO	80102	(720) 281-0485
PINKNEY, FRED M.	172 ENCANTADO LN.	DURANGO	CO	81303	(970) 946-8594
PRENTICE, DAVID M.	7791 HENRY ST.	FORT LUPTON	CO	80621	(720) 202-7587
RUSSELL II, JAMES B.	10101 W 72ND AVE	ARVADA	CO	80005	(303) 548-5531
SABIN, MATHEW T.	352 34 1/2 ROAD	PALISADE	CO	81526	(970) 730-7092
SCRAFIELD, DANIEL R.	2237 MONTE BELLO CT. W	COLORADO SPRINGS	CO	80918	(719) 492-6623
SHEETS, THOMAS J.	890 MILLER ST	LAKEWOOD	CO	80215	(970) 389-5222
SIGLER, MICHAEL C.	8496 SUN COUNTRY DR	ELIZABETH	CO	80107	(303) 514-2238
SMITH, CANON D.	739 W CALLE DE CABALLOS	PUEBLO WEST	CO	81007	(720) 244-8027
TALAVERA, PATRICK S.	1336 S. KENDALL ST.	LAKEWOOD	CO	80232	(303) 870-0058

EXISTING FRANCHISEES					
NAME	ADDRESS	CITY	STATE	ZIP	MOBILE
TRIMINIO, XAVIER A.	23577 E. ROCKY TOP AVE.	AURORA	CO	80016	(720) 351-9122
WILLIAMSON, ZACHARY M.	1862 PEPPERWOOD PLACE	COLORADO SPRINGS	CO	80910	(719) 201-8707
		CO COUNT		39	
CHAPMAN, DAVID A.	803 HILLCREST RD.	ORANGE	CT	06477	(203) 913-4822
FLYNN, KEVIN M.	3782 OLD MOUNTAIN RD.	WEST SUFFIELD	CT	06093	(860) 716-4234
PRATT, LINCOLN L.	8 LUCINDA LANE	MIDDLETOWN	CT	06457	(860) 338-7627
WADE, JEHU S.	68 SUNDANCE CIRCLE	WEST HAVEN	CT	06516	(203) 376-7398
		CT COUNT		4	
PIERCE, III., WILLIAM J.	328 GREYBULL DR.	BEAR	DE	19701	(302) 293-1926
		DE COUNT		1	
ASTIN, PRESTON B.	5223 PALE MOON DRIVE	PENSACOLA	FL	32507	(850) 525-4773
BORTOFF, PAUL J.	4029 NE 8TH PLACE	CAPE CORAL	FL	33909	(239) 233-4835
		SOUTHWEST RANCHES	FL		
BREAM, STEVEN M.	16710 SW 52ND PLACE	HOMESTEAD	FL	33331	(954) 850-3311
CORTES JIMENEZ, ISRAEL A.	74 SW 15TH TERRACE	HOMESTEAD	FL	33030	(787) 396-6225
CRUZ, ARLIS N.	238 HUNT ST	CLERMONT	FL	34711	(407) 765-0731
DALY JR., DANIEL J.	4007 BAY POINTE DR	GULF BREEZE	FL	32563	(850) 454-5758
DAVIS, JASON S.	1653 WEST HIGHWAY 316	CITRA	FL	32113	(352) 494-7869
DINUNNO, VINCENZO C.	5801 LORING DR	MILTON	FL	32583	(724) 777-7009
DOOLITTLE, MARK J.	8320 N.W. 46TH STREET	LAUDERHILL	FL	33351	(954) 547-3029
FRANCIS, THOMAS R.	P.O. BOX 391	SCOTTSMOOR	FL	32775	(321) 289-2702
GASSMAN, GEORGE R.	5414 LESLIE CANYON DR.	WIMAUMA	FL	33598	(813) 893-4876
JAMES, GARY C.	514 BOITNOTT LANE	BUSHNELL	FL	33513	(352) 603-9008
KENNEDY, MARDY C.	651 N. STATE RD. 21	HAWTHORNE	FL	32640	(678) 858-4563
O'CONNOR, EDWARD J.	11933 NW 28TH STREET	POMPANO BEACH	FL	33065	(954) 695-2810
ORTIZ, WILFREDO S.	25855 SW 145TH AVE	NARANJA	FL	33032	(787) 407-3221
PEREZ SANTANA, CARLOS J.	3225 GARFIELD ST	HOLLYWOOD	FL	33021	(787) 408-6084
ROEBUCK, STEPHEN A.	403 BAISDEN RD	JACKSONVILLE	FL	32218	(904) 591-6952
SANTANA HERNANDEZ, FABIAN	902 SE 19TH ST	HOMESTEAD	FL	33034	(305) 240-7275
STINE, JORGE P.	6850 SW 106TH WAY	HAMPTON	FL	32044	(904) 826-5258
TARBOX, RONALD	36213 POINSETTIA AVE	FRUITLAND PARK	FL	34731	(978) 846-0246
WHALEY, JAMES R.	14714 OLD SPIKES RD.	SOUTHPORT	FL	32409	(850) 614-4441
WILLIAMS, SCOT J.	7421 DOUGLAS ST.	HOLLYWOOD	FL	33024	(954) 483-3767
		FL COUNT		22	
BAGWELL, MARK W.	3622 HOWELL WOOD TRL	DULUTH	GA	30096	(404) 557-3894
FUNK, NICHOLAS M.	204 KEATON COURT	ALTO	GA	30510	(678) 773-3790
MCKERN, KEVIN F.	2049 EMILY DRIVE	SOCIAL CIRCLE	GA	30025	(404) 723-0891
MOORE, MICHAEL D.	469 FIRETOWER ROAD	JASPER	GA	30143	(770) 883-8518
NOLL, CHARLES E.	3015 PADDOCK RD.	COVINGTON	GA	30014	(678) 859-8579
SCROGGINS II, STEPHEN D.	2325 HAWTHORNE TRACE	MONROE	GA	30655	(404) 597-7424
		GA COUNT		6	
DAVIS, ERIC D.	931 LONGVIEW DR	MISSOURI VALLEY	IA	51555	(402) 980-4881
HIMMEL, NATHAN A.	505 W JEFFERSON AVE	URBANA	IA	52345	(319) 929-1068
KEYES, CHRISTOPHER H.M.	153 HELEN AVE.	COUNCIL BLUFFS	IA	51503	(712) 242-8019
LOERTS, DOUGLAS A.	1777 260TH STREET	MILFORD	IA	51351	(712) 330-3459
MONAHAN, DEAN J.	1309 SOUTHRIDGE RD	HARLAN	IA	51537	(712) 579-4112
PARBS, JASON A.	3125 CARRIAGE DR. SW	CEDAR RAPIDS	IA	52404	(319) 721-0866
POSTMA, DELWYN D.	205 7TH ST.	IRETON	IA	51027	(712) 540-3577
ROSENER, MARK A.	10264 NUTMEG AVE	RODNEY	IA	51051	(712) 635-2780
SCHRITTER, JARROD R.	8500 SOUTH EAST 26TH AVE	RUNNELLS	IA	50237	(720) 548-7687

EXISTING FRANCHISEES					
NAME	ADDRESS	CITY	STATE	ZIP	MOBILE
VORE, TODD E.	PO BOX 350	ALTON	IA	51003	(712) 441-5856
		IA COUNT	10		
ANDERSEN, COLIN J.	1963 N. COOL SPRINGS AVE.	KUNA	ID	83634	(208) 901-0018
ARNOLD, DUSTIN E.	16155 SETTLEMENT AVE.	CALDWELL	ID	83607	(208) 841-1462
BOLL, JONATHAN A.	6661 E PANORAMA DR.	IDAHO FALLS	ID	83401	(208) 520-1649
BRITZ, JASON R.	2439 E LAGRANGE DR.	MERIDIAN	ID	83642	(208) 850-0808
CAMPING, RYAN M.	3083 E 3400 N	TWIN FALLS	ID	83301	(951) 532-5716
DEJONG, DWAIN M.	PO BOX 54	BASALT	ID	83218	(208) 710-9070
GRANDEN, ROBERT C.	24200 DAVENPORT LANE	CALDWELL	ID	83607	(208) 941-3913
HENRIE, DAVID E.	14890 KENSINGTON LANE	CHUBBUCK	ID	83202	(208) 240-2337
MERRICK, BRIAN H.	7311 WILD HORSE WAY	NAMPA	ID	83686	(208) 550-2015
ODIerna, JUSTIN N.	1248 WEST BRENTWOOD LOOP	COEUR D'ALENE	ID	83815	(714) 471-2541
PAMPLONA, JOSHUA C.	1798 GLENDALE AVENUE	TWIN FALLS	ID	83301	(208) 358-1636
		ID COUNT	11		
ABBINANTE, VITO M.	840 WILDWOOD DR.	PINGREE GROVE	IL	60140	(224) 489-1560
COSTLEY, DANIEL F.	1565 DRIFTWOOD LANE	CRYSTAL LAKE	IL	60014	(847) 800-5212
CREWS, COLLIN J.	1870 BALCOM RD	ANNA	IL	62906	(618) 697-2457
DAVIS, NATHAN G.	243 OAKWOOD RD	EAST PEORIA	IL	61611	(309) 264-6382
FLOOD, RANDY G.	673 US ROUTE 40 E	MONTROSE	IL	62445	(217) 621-2014
HALWIX, BRIAN A.	35350 N NIELSON DR	ROUND LAKE	IL	60073	(224) 430-7923
JAROS, KENNETH R.	25553 TAMARACK DR	WAUCONDA	IL	60084	(847) 962-0112
JENNINGS, MICHAEL P.	516 GERRY ST.	WOODSTOCK	IL	60098	(815) 575-0025
KENDRICK, ROBERT J.	543 N. MAIN STREET	JONESBORO	IL	62952	(618) 697-0681
LOEHR, MATTHEW D.	228 W 12TH STREET	FLORA	IL	62839	(618) 231-2352
MAGNUSON, KEITH R.	5408 AMBY LN.	MCHENRY	IL	60051	(847) 660-0978
MCGINNIS, SEAN	231 LONGBEACH ROAD	LAKEMOOR	IL	60051	(815) 505-4299
PLATOU, BRIAN K.	5407 EUCLID DR.	MCHENRY	IL	60050	(262) 745-0392
PURPURA, CHRIS N.	7150 BLACKSTONE AVE	JUSTICE	IL	60458	(708) 612-7979
RICHER, DOUG	11500 S. NATCHEZ AVE.	WORTH	IL	60482	(708) 567-7441
SMITH, LANE A.	1230 S. CHENEY ST	TAYLORVILLE	IL	62568	(217) 824-5212
SPECIALE, PHILLIP P.	9N915 APACHE RUN	ELGIN	IL	60124	(630) 903-9779
SPENCER, WAYNE G.	420 E. DEPOT ST.	ANTIOCH	IL	60002	(224) 588-6980
THEODOSSOPOULOS, JAMES J.	23718 S CENTER RD	FRANKFORT	IL	60423	(708) 800-6869
WARD, CALEB A.	905 EAST MAIN ST.	STEELEVILLE	IL	62288	(618) 615-3187
		IL COUNT	20		
CHERRY, RODGER W.	3775 COUNTRY LANE	BROWNSBURG	IN	46112	(317) 258-5166
CLAYWELL, ADAM P.	8094 DALTON ROAD	HAGERSTOWN	IN	47346	(765) 730-6972
DEAN, TODD A.	2151 E 850 N	ROME CITY	IN	46784	(260) 385-4089
DEVRIES, STEVEN	51474 IRONWOOD	GRANGER	IN	46530	(574) 339-6642
DOWNES, MARK W.	7265 PEPPEL PKWY.	MICHIGAN CITY	IN	46360	(219) 898-7510
ESTES, TY A.	13700 W COUNTY ROAD 700 N	GASTON	IN	47342	(765) 631-3433
FLAUGH, TIMOTHY A.	10612 NORTH TURKEY CREEK RD	SYRACUSE	IN	46567	(574) 518-1028
HAMMOND, STEVEN D.	17936 LINCOLN HWY E	MONROEVILLE	IN	46773	(260) 452-5956
HARVEY, JACK S.	4044 NORTH 100 EAST	DECATUR	IN	46733	(260) 433-0418
MAYFIELD, JASON L.	4872 WILLKIE RD	TERRE HAUTE	IN	47802	(812) 230-5133
MICHAEL, DAWSON D.	6040 S. 400 WEST	ASHLEY	IN	46705	(260) 385-0595
MILLER, LANCE W.	18254 US HWY 6	NEW PARIS	IN	46553	(574) 322-1656
PHILLIPS, TIMOTHY E.	1350 EAST MAPLE TURN RD	MARTINSVILLE	IN	46151	(317) 694-8230
POWELL, ANDREW M.	4457 W 200 S	ANDERSON	IN	46011	(765) 623-5226
SCHMITT, ERIC J.	12122 WAYLAND COURT	EVANSVILLE	IN	47725	(812) 228-9287
THEODOSSOPOULOS, TIM	427 OAK BREEZE DR	VALPARAISO	IN	46383	(708) 932-3942

EXISTING FRANCHISEES					
NAME	ADDRESS	CITY	STATE	ZIP	MOBILE
		IN COUNT		16	
ANDERSON, DAVID L.	20901 S. CLARE RD.	SPRING HILL	KS	66083	(913) 271-6109
BATEMON, BRADLY J.	15026 114TH STREET	OSKALOOSA	KS	66066	(913) 360-0249
BJERKE, BRIAN E.	1079 S. WICKFORD RD.	OLATHE	KS	66061	(913) 238-2108
COX, CASEY M.	6420 S LYNNRAE ST	DERBY	KS	67037	(316) 218-5408
CULVER, DAVID R.	4826 HADLEY ST	OVERLAND PARK	KS	66203	(913) 710-5795
DOONAN, WADE C.	2138 LEWIS AVE	SALINA	KS	67401	(620) 282-1132
ESAU, STEPHEN D.	1101 E. DENKER ST	WICHITA	KS	67216	(316) 712-8008
FULLERTON, LISA	1906 ARLINGTON ST.	EL DORADO	KS	67042	(316) 244-1539
HARRIS, JEFFREY S.	4900 LAKEVIEW DR	LEAVENWORTH	KS	66048	(913) 547-1884
HURT, MICHAEL L.	945 E. CHARLOTTE TOWN ROAD	OLATHE	KS	66061	(913) 530-7601
RUMPEL, AARON R.	301 S. 7TH ST.	WA KEENEY	KS	67672	(785) 726-1013
SCRIPP, BRAD A.	13011 E. LAGUNA	WICHITA	KS	67230	(316) 644-9525
SPAIN, BRANDON L.	1017 E 5TH ST.	GALENA	KS	66739	(417) 438-2834
		KS COUNT		13	
ABBOTT, LYLE S.	2217 FOX TRAIL COURT	LA GRANGE	KY	40031	(502) 639-7721
FIELDS, JOSHUA G.	104 VENETIAN WAY	BARDESTOWN	KY	40004	(717) 881-5572
JOBE, MICAH S.	3693 STATE ROUTE 3306	ARGILLITE	KY	41121	(606) 254-7768
MASLINE, ERIC H.	44 KINGSVIEW LANE	SOMERSET	KY	42501	(606) 350-0066
MORGAN, DAVE	415 FONSO CIRCLE	BOWLING GREEN	KY	42104	(270) 201-4404
VENNEMAN, JOHN D.	485 SOUTH GRAND AVE	FORT THOMAS	KY	41075	(859) 409-3664
		KY COUNT		6	
AYO, SHANE G.	971 HWY 20	THIBODAUX	LA	70301	(985) 637-7882
BOGDAN, DAVID M.	7329 BARKRIDGE DR	SHREVEPORT	LA	71119	(318) 426-2709
CLINE, ANGEL S.	1075 DOMINGUE ST.	BREAUX BRIDGE	LA	70517	(337) 453-7415
GILLESPIE, CHAD M.	651 AVENUE G	WESTWEGO	LA	70094	(504) 360-5625
GIOVINGO, NICHOLAS J.	1801 MANHATTAN BLVD. SUITE J	HARVEY	LA	70058	(504) 329-9924
HINKLE III, CLIFFORD J.	516 CLAYTON DR.	NORCO	LA	70079	(504) 343-2258
NGUYEN, TAN V.	106 LIVE OAK LN.	LULING	LA	70070	(504) 319-9020
ROGERS, JEFFREY A.	41 SAYES RD	PINEVILLE	LA	71360	(318) 447-2657
ROMERO, AUDIE J.	6215 NORRIS BRANCH RD.	NEW IBERIA	LA	70560	(337) 278-5286
SEAUX JR., DENNIS J.	PO BOX 1328	YOUNGSVILLE	LA	70592	(337) 577-2927
STEIN, DONALD L.	78264 BOOTH RD.	FOLSOM	LA	70437	(228) 229-4463
WARREN, EDWIN B.	PO BOX 2211	DENHAM SPRINGS	LA	70727	(225) 938-6804
WATSON, JIMMY E.	313 JADE CT	MADISONVILLE	LA	70447	(985) 867-6773
		LA COUNT		13	
ARSENAULT, ANDRE D.	28 PEARSON DR.	BYFIELD	MA	01922	(978) 866-3450
BALMAIN, CAMERON J.	45 WORCESTER ST.	TAUNTON	MA	02780	(774) 223-4946
BERUBE, JOSEPH L.	121 SWANSOM ROAD	SWANSEA	MA	02777	(774) 930-2773
HAMDI, THAER R.	1226 BOSTON RD	HAVERHILL	MA	01835	(978) 885-0622
INDECK, ALEXANDER	91 LAKESIDE AVE	LAKEVILLE	MA	02347	(774) 226-0028
JOHNSON, DAVID S.	4 STONE WALL LANE	BILLERICA	MA	01821	(781) 589-7189
KINNEALEY, THOMAS A.	1310 VERNON ST.	BRIDGEWATER	MA	02324	(774) 222-0934
LANG, COREY F.	69 TREBLE COVE ROAD	NORTH BILLERICA	MA	01862	(978) 758-1786
LEBLANC, LAWRENCE	1 JOHNATHAN LANE	TOWNSEND	MA	01474	(978) 729-5028
MALDONADO, JOSE R.	52 DEADY AVE.	STOUGHTON	MA	02072	(781) 552-6721
PALUMBO, KENNETH J.	31 GOVERNOR FULLER RD.	BILLERICA	MA	01821	(617) 240-8644
RICCI, ANDREW J.	180 HIGHLAND ST.	HOLDEN	MA	01520	(508) 509-3525
TRIMPER, JASON W.	9 HAWTHORNE ROAD	NEWBURYPORT	MA	01950	(781) 718-0107
WALKER, ANDREW M.	28 MINOT AVENUE	WAREHAM	MA	02571	(774) 260-0327
		MA COUNT		14	

EXISTING FRANCHISEES					
NAME	ADDRESS	CITY	STATE	ZIP	MOBILE
BOITO, NICHOLAS M.	3647 BROOKESIDE DR.	CHESAPEAKE BEACH	MD	20732	(301) 938-6729
CAMPBELL, DAVID A.	1235 COOL MINT COURT	WESTMINSTER	MD	21157	(443) 622-7244
COLLINS, CHARLES R.	1351 SUDLERSVILLE ROAD	SUDLERSVILLE	MD	21668	(410) 490-6190
DECKERT, LOUIS J.	1355 JORDAN DRIVE	SHADY SIDE	MD	20764	(410) 562-7284
FLYE, KYLE M.	219 MAIN AVE. SW	GLEN BURNIE	MD	21061	(410) 209-7135
HUETHER, RICHARD D.	5301 FORGE RD	WHITE MARSH	MD	21162	(443) 506-2581
MILLER, JUSTIN C.	115 N. HOUCKSVILLE ROAD	HAMPSTEAD	MD	21074	(410) 596-8589
NEWLON, TIMOTHY P.	727 MAHAN RD	ABERDEEN	MD	21001	(410) 206-5322
PATTERSON JR, JOHN E.	6136 ROLLING VIEW DRIVE	SYKESVILLE	MD	21784	(443) 254-3192
PEAY, WILLIAM D.	695 VERDA LANE	HUNTINGTOWN	MD	20639	(240) 876-9467
PHELPS, ANDREW R.	1555 SOUTH PLEASANT VALLEY DR	WESTMINSTER	MD	21158	(410) 596-2037
STROUD, MICHAEL W.	27127 ERIN DRIVE	MECHANICSVILLE	MD	20659	(301) 481-8517
WALSH, JAMES T.	2370 EAGLE WOOD DRIVE	MOUNT AIRY	MD	21771	(443) 605-2810
		MD COUNT	13		
ALLAIRE, ALEX P.	377 N. BUCKFIELD RD	BUCKFIELD	ME	04220	(207) 754-1836
ARSENAULT, SEAN J.	306 BRIDGTON RD.	EAST BALDWIN	ME	04024	(207) 415-4197
DUNHAM, KEVIN K.	8 MARCHO ROAD	CARMEL	ME	04419	(207) 944-3543
HORST, SHAWN E.	226 CORNER RD	BRIDGEWATER	ME	04735	(207) 551-9859
LAPOINTE, WAYNE G.	4 MADELYN AVE.	TOPSHAM	ME	04086	(207) 632-6803
MADRUGA, ALEXANDER J.	8 NORAH LANE	BERWICK	ME	03901	(207) 229-0016
MESERVE, DUSTIN R.	18 MESERVE LANE	CORNISH	ME	04020	(207) 432-5379
		ME COUNT	7		
ANES, JOSHUA R.	151 ARTHUR ST.	MARNE	MI	49435	(616) 438-8727
BEYER, ANDREW J.	PO BOX 622	ALANSON	MI	49706	(231) 373-2351
BROWN, BRIAN T.	449 CANADA ROAD	CASNOVIA	MI	49318	(616) 634-2664
BROWN, MAXCEY M.	6085 DEXTER- ANN ARBOR RD.	DEXTER	MI	48130	(734) 216-1072
BURMEISTER, STEVEN C.	9827 SIL ST.	TAYLOR	MI	48180	(313) 729-2759
EDDS, MICHAEL S.	26211 PARKINGTON ST.	ROSEVILLE	MI	48066	(586) 649-8418
FARLEY, JAMES D.	21171 ARMADA RIDGE ROAD	ARMADA	MI	48005	(586) 746-9281
FINCH, ZACHARY T.	10215 PULASKI RD	HANOVER	MI	49241	(517) 425-0772
GIBSON, DUSTIN A.	258 N FISKE ROAD	COLDWATER	MI	49036	(517) 990-2886
GROSSHANS, GARRISON G.	10619 N. CLINTON TRAIL	SUNFIELD	MI	48890	(517) 256-2329
HACKERT, JR., ARTHUR W.	2900 WILLIAMSTON RD	LESLIE	MI	49251	(517) 749-5365
HEDGES, MICHAEL J.	3156 SERVICE RD.	CLINTON	MI	49236	(734) 301-0819
JOHNSON, KEVIN R.	14374 136TH AVE.	GRAND HAVEN	MI	49417	(616) 540-6419
KELLY, NOLAN R.	1118 BARNESWOODS CRT	ROCHESTER HILLS	MI	48306	(313) 585-4010
KLENOSKI, AMELIA A.	6812 EAST V AVE.	VICKSBURG	MI	49097	(269) 762-3959
LELLO, VINCENT W.	1583 FENNER RD	OWOSSO	MI	48867	(810) 623-9776
MANDERS, DAVID	21180 MARTINSVILLE RD	BELLEVILLE	MI	48111	(734) 624-4569
MICALLEF, JR., ALFRED A.	4800 E. ALLEN RD.	HOWELL	MI	48855	(734) 718-7338
RUDOLFI, KEVIN E.	14765 15 MILE RD	STERLING HEIGHTS	MI	48312	(248) 667-6174
SCHUELKE, KARL J.	9099 RAMSDELL DR.	ROCKFORD	MI	49341	(616) 430-1758
SHERMAN, MALISSA (37Y9 2ND FRN)	12735 W. PINE LAKE RD.	PLAINWELL	MI	49080	(269) 303-3510
SHERMAN, MARK D.	12735 W. PINE LAKE ROAD	PLAINWELL	MI	49080	(269) 808-6491
STATTLER, BRANDON L.	94227 M51	DOWAGIAC	MI	49047	(269) 308-9831
VANESSEN, MICHAEL N.	3335 FILLMORE STREET	JENISON	MI	49428	(616) 218-3403
WATSON, JAMES C.	2243 S PERKEY RD	CHARLOTTE	MI	48813	(517) 303-9400
WHITE, THEODORE B.	4900 KELSO RD	NORTH ADAMS	MI	49262	(517) 607-1035
WINN, II., JOHN M.	1425 LILLIAN ST	WESTLAND	MI	48186	(734) 612-7832

EXISTING FRANCHISEES					
NAME	ADDRESS	CITY	STATE	ZIP	MOBILE
		MI COUNT		27	
BOYLES, SAM P.	13573 NEVADA AVE	SAVAGE	MN	55378	(612) 306-8626
DILLEY, NATHAN L.	1031 5TH ST	ALBANY	MN	56307	(320) 428-4495
DZIENGEL, JOSHUA J.	2128 196TH ST E	CLEARWATER	MN	55320	(320) 282-8010
GARDNER, RICHARD M	PO BOX 252	ROCKVILLE	MN	56369	(320) 420-2311
JOLICOEUR, CORY M.	14885 191ST AVE. NW	ELK RIVER	MN	55330	(763) 333-6168
KLEKOTKA, MATTHEW A.	550 PARK ST. E	NEW GERMANY	MN	55367	(952) 426-2901
LARSON, JAY W.	38566 BRANCH AVE.	NORTH BRANCH	MN	55056	(763) 360-2780
LUDWIG, JUSTIN S.	6900 30TH ST W	ELKO	MN	55020	(651) 500-6603
PALERMO, TIMOTHY W.	13222 OAKWOOD RD.	ZIMMERMAN	MN	55398	(409) 540-2141
THEIS, MATTHEW D.	1515 WOOD DUCK TRAIL	SHAKOPEE	MN	55379	(612) 964-9227
WATSON, BRIAN M.	248 15TH STREET	FARMINGTON	MN	55024	(612) 247-0446
		MN COUNT		11	
BECKER, PHILLIP A.	17306 E. BUNDSCHU RD	INDEPENDENCE	MO	64056	(913) 626-9568
CLARK, CHANCE J.	224 CHESTNUT STREET	CRYSTAL CITY	MO	63019	(636) 535-7874
DAVIS JR, DONALD E.	# 9 MEADOW LAKE DR.	ST. LOUIS	MO	63146	(314) 954-5546
ELZ-BADE, RYAN J.	565 WAPITI TRAIL	NEW HAVEN	MO	63068	(405) 301-4660
HURT, RAYMOND C.	643 SUNSET INN RD	BRANSON	MO	65616	(913) 788-0173
HYNES, WILLIAM J.	412 OLD WOLFRUM RD	WELDON SPRINGS	MO	63304	(314) 915-8089
KALLAS, CHRIS M.	974 SICKLEBAR DRIVE	PECULIAR	MO	64078	(816) 686-7079
KELLER, EDWIN O.	3696 WHITETAIL RD	DE SOTO	MO	63020	(314) 570-0818
KONDRACKI, ALAN E.	6421 KLONDIKE RD	HILLSBORO	MO	63050	(636) 795-3476
POUSH, RICKY D.	609 OAK ST	BUCKLIN	MO	64631	(660) 216-7768
RUSH, ERIC S.	2402 N. CIRCLE DR.	SAINT JOSEPH	MO	64505	(606) 425-7781
TURCOTTE, KENNETH R.	315 E SPRINGFIELD ST	AURORA	MO	65605	(417) 437-6125
		MO COUNT		12	
ALFORD, DANNY D.	1012 DEAR COURT LN.	CRYSTAL SPRING	MS	39059	(601) 906-3010
DEAVER, KENNETH A.	PO BOX 835	CLINTON	MS	39060	(601) 942-3205
IRWIN, JR., LYNN D.	6930 POPLAR CORNER ROAD	WALLS	MS	38680	(901) 238-8250
KENDALL, THOMAS COLE	228 ROLLING HILLS BLVD.	FLORENCE	MS	39073	(601) 906-5243
RUSSELL, BOBBY J.	406 PINEBROOK CIRCLE	BRANDON	MS	39047	(601) 941-1891
TAYLOR, EDWIN E.	172 JOHNSON LANE	CANTON	MS	39046	(601) 502-6189
YOUNG, MICHAEL R.	123 DOUGLAS ROAD	BYHALIA	MS	38611	(901) 832-5794
		MS COUNT		7	
LIVESAY, AUSTIN W.	621 N 5TH ST	MILES CITY	MT	59301	(406) 839-4581
SUTTON, SCOTT C.	1555 RIVER EDGE RD. UNIT 2	BILLINGS	MT	59101	(701) 210-2866
TORCZON, CLINTON T.	819 WEST G RD.	HUNTLEY	MT	59037	(406) 591-3952
WOODBURY, BRADLEY J.	152 E TOBIANO TRAIL	BELGRADE	MT	59714	(406) 551-5634
		MT COUNT		4	
ATWELL, PATRICK H.	3831 PEARL AVE	SOPHIA	NC	27350	(336) 442-2196
BALOGH, MONTE	1125 FOURWHEEL DRIVE	WAKEFOREST	NC	27587	(919) 880-3439
BARRON, CHRISTOPHER T.	40698 PAULS CROSSING RD	RICHFIELD	NC	28137	(704) 219-8743
BARROW JR, CHARLES	4804 EASON RD.	LA GRANGE	NC	28551	(252) 560-4142
BATCHELOR, ISAAC C.	201 WESTMINISTER DR	JACKSONVILLE	NC	28540	(910) 265-0144
BELL JR, ELDREDGE	1224 PEACH ORCHARD ROAD	LOUISBURG	NC	27549	(919) 215-8894
BRYAN, RICK L.	2923 CATHERINE LAKE ROAD	RICHLANDS	NC	28574	(910) 330-5150
CHERRY, ZACHARY A.	994 ELLIOT FARM RD.	FAYETTEVILLE	NC	28311	(910) 578-3077
COCHRAN, JOSHUA A.	628 ANGEL COVE RD.	FRANKLIN	NC	28734	(828) 371-2275
COX, ANTHONY A.	1662 STEED RD.	RANDLEMAN	NC	27317	(336) 991-6707
CRADDOCK, CARL A.	2313 POND RIDGE CT.	KANNAPOLIS	NC	28083	(980) 621-4695
DEAL, DON	560 OAKLAND AVE EXT	MORGANTON	NC	28655	(828) 443-7273

EXISTING FRANCHISEES					
NAME	ADDRESS	CITY	STATE	ZIP	MOBILE
DOBSON, GARY W.	404 VIRGINIA DR.	SPRING LAKE	NC	28390	(910) 489-8117
FARRELL, JEFFREY T.	5508 DEER HUNTER CT	GARNER	NC	27529	(919) 524-1812
FINCK, DYLAN S.	219 NEWBERN DR.	KNOTTS ISLAND	NC	27950	(757) 335-1322
GERBER, CHRISTOPHER M.	100 GRAY FOX ROAD	FRANKLIN	NC	28734	(828) 421-2469
GIBSON, STEPHEN L.	119 PINE LAKE RD	CAPE CARTERET	NC	28584	(252) 503-7306
HARVEY, DALE RYAN	2597 CEDAR LN.	OXFORD	NC	27565	(919) 339-0750
HAYNES, JUSTIN M.	289 MILLER FARM RIDGE	FLEETWOOD	NC	28626	(828) 964-8664
JOHNSON, JEREMY N.	1662 STEED RD	RANDLEMAN	NC	27317	(336) 870-6015
LEWIS, ALLEN R.	2101 W. BUFFALO ROAD	WEST JEFFERSON	NC	28694	(336) 977-6151
LINCOLN, LUCAS S.	165 W. MAPLE DRIVE	MILLERS CREEK	NC	28651	(828) 964-3931
LITTLE, DANIEL S.	5834 MONARCH PASS	CLAREMONT	NC	28610	(828) 310-8496
MCCANN, PETER	1296 FENCE POST LANE	CAROLINA SHORES	NC	28467	(919) 333-2394
MILLS, ZACHARY T.	702 HAZEL AVE	KANNAPOLIS	NC	28083	(704) 213-6865
O'NEILL, JASON M.	780 HARRIS BRIDGE RD	STONY POINT	NC	28678	(704) 402-0498
PATTON, COLLIN D.	5890 OXFORD SCHOOL RD	CLAREMONT	NC	28610	(573) 300-0341
PRICE, PATRICK R.	2421 GENES LOOP	MORGANTON	NC	28655	(828) 430-1162
PRICE, SEAN C.	2319 GRAYSON PKWY	MONROE	NC	28110	(980) 328-1822
RHEW, VICTOR K.	60 OLDE OAKS LANE	PITTSBORO	NC	27312	(919) 796-4456
RUSSELL, TRAVIS E.	122 ST. LAWRENCE WAY	CLAYTON	NC	27520	(919) 455-7887
SMITH, BRANDON K.	181 DIANNA AVE.	THOMASVILLE	NC	27360	(336) 442-2215
STEPHENS, JEFF K.	1801 JENKS CARPENTER RD	CARY	NC	27519	(858) 967-7773
STUTTS, JEFFREY LEE	5425 ZOO PARKWAY	ASHEBORO	NC	27205	(336) 953-7787
SUGGS, GARTHA	1925 OLD GREENFIELD ROAD	RALEIGH	NC	27604	(919) 818-4831
THOMAS, DAVID B.	5509 NC HWY 16	CLAREMONT	NC	28610	(980) 318-2121
TYNDALL, JR., DONALD R.	5046 REDMON RD	ELM CITY	NC	27822	(252) 245-2481
		NC COUNT		37	
BADER, TIMOTHY A.	8400 29TH AVE NW	BURLINGTON	ND	58722	(701) 500-5824
BEETER, BRANDON R.	140 4TH ST SE	GARRISON	ND	58540	(701) 833-2462
KRAFT, COREY A.	4325 KODIAK PLACE	BISMARCK	ND	58503	(701) 400-5992
SCHON, CODY R.	452 LANGER AVE.	CASSELTON	ND	58012	(701) 371-3130
SHIPLEY JR, KIRK D.	6669 55TH AVE SOUTH	FARGO	ND	58104	(701) 730-3982
		ND COUNT		5	
BENTON, BRIAN B.	2313 WESTRIDGE DR	OGALLALA	NE	69153	(303) 204-8552
BRAUN, MARK O.	14024 PATRICK AVE	OMAHA	NE	68164	(402) 305-5623
COLE, GAGE M.	240066 HWY 92	GERING	NE	69341	(308) 765-8688
FREUDENBURG, BRIAN C.	82861 547TH AVENUE	MADISON	NE	68748	(402) 920-3282
GUGAT, MATTHEW C. E.	814 ELDON DR	LINCOLN	NE	68510	(402) 560-7773
GYDESEN, KYLE H.	2419 WEST 11TH ST	HASTINGS	NE	68901	(308) 850-0892
HALSEY, BARRY A.	4070 DACK AVE	GRAND ISLAND	NE	68803	(308) 750-2120
HEIM, JEFF S.	4250 CO ROAD F	TEKAMAH	NE	68061	(402) 659-6426
HOWELL, JACOB L.	2266 HICKORY CIRCLE	BLAIR	NE	68008	(712) 355-2624
JEWETT, BRIAN R.	721 7TH ST	GOTHENBURG	NE	69138	(308) 440-5578
JOHNSON, BRADLEY L.	7931 KEYSTONE DR	OMAHA	NE	68134	(402) 660-3862
JURANEK, TANNER S.	652 3RD ST	SYRACUSE	NE	68446	(402) 209-1666
MENTINK, KYLE J.	460 RIDGE ST.	OSCEOLA	NE	68651	(402) 366-1053
ST. ANDRE, RYAN L.	137 CEDAR STREET	CHADRON	NE	69337	(308) 430-1386
WALTER, MARK	745 N. GRANT	FREMONT	NE	68025	(402) 680-1490
WILSON, BRENT B.	55316 JOANN DRIVE	NORFOLK	NE	68701	(402) 750-9095
WOLVERTON, BRAD A.	11702 S 201ST STREET	GRETNA	NE	68028	(402) 689-4965
		NE COUNT		17	
ALVES, CHARLES R	32 COBURN AVE	NASHUA	NH	03063	(603) 809-9921

EXISTING FRANCHISEES					
NAME	ADDRESS	CITY	STATE	ZIP	MOBILE
BACHAND, JON W.	4 COLONIAL DRIVE	EPSOM	NH	03234	(603) 856-5873
BACHAND, JONATHAN M.	291 PROVINCE RD	GILMANTON	NH	03237	(603) 856-5308
CHASE, BRANDIN	662 MAPLE ST.	HOPKINTON	NH	03229	(603) 496-1235
COLUMBUS, DANIEL C.	39 HANSOM DR	MERRIMACK	NH	03054	(603) 566-6257
CREAN, GREGG W.	153 RAYMOND ROAD	DEERFIELD	NH	03037	(978) 337-3320
ERIKSON-GISETTO, KYLE P.	3 EDDY AVE.	BROOKLINE	NH	03033	(603) 401-5463
FORTIER, JEREMIE JC	10 ROBIN HOOD DR.	LONDONDERRY	NH	03053	(978) 337-4956
FROST, ADAM R.	49 BUSH HILL RD	HUDSON	NH	03051	(617) 653-4885
LABBE, DAVID J.	225 ASH ST.	MANCHESTER	NH	03104	(603) 674-7409
LIBBY, GABRIELLE N.	286 AMORY ST.	MANCHESTER	NH	03102	(603) 930-2510
MORTON, BRIAN F.	46 CRESTWOOD CIRCLE	SALEM	NH	03079	(603) 401-1332
OSTLER, SEAN M.	98 DUGGIN RD	WILTON	NH	03086	(603) 321-2384
SHERMAN, JAMES P.	85 SUMMIT VIEW DR.	MOULTONBOROUGH	NH	03254	(603) 998-3253
STEPHENSON, KEVIN M.	7 JULIA DRIVE	HOOKSETT	NH	03106	(857) 492-4335
		NH COUNT	15		
BUGDON, ALYSIA D.	6209 PINE ST.	MAYS LANDING	NJ	08330	(609) 816-3113
CHRISTIAN, DAVID M.	15 ADAMS ST	LOGAN	NJ	08085	(856) 510-6006
ERRICHETTI, STEVEN C.	12 AVON DRIVE	MADISON	NJ	07940	(201) 715-2946
FROITZHEIM, STEPHEN J.	10 MARTIN AVE	LAKE HOPATCONG	NJ	07849	(973) 219-0201
ISRAEL, RICHARD J.	29 CREEK LANE	MOUNT ROYAL	NJ	08061	(856) 478-8400
KNAPP, RICHARD E.	5 DEER LANE	SUCCASUNNA	NJ	07876	(201) 317-4708
LURKER, II., JOHN G.	201 STRYKER RD. SUITE 19 #329	PHILLIPSBURG	NJ	08865	(201) 317-3630
MEJIAS, GABRIEL	83 WESTVILLE AVE.	CALDWELL	NJ	07006	(973) 614-4991
ROSICA, ADAM L.	160 QUAKER NECK ROAD	SALEM	NJ	08079	(856) 689-2609
SANDELLI, MARCUS R.	29 CONTINENTAL AVE.	MORRISTOWN	NJ	07960	(973) 936-3456
SCHIEDLO, CHRISTOPHER J.	25 RIPPLEWOOD DR.	LAKE HOPATCONG	NJ	07849	(973) 945-0123
		NJ COUNT	11		
ADDIS, MARK C.	1676 ANGEL RD	CORRALES	NM	87048	(505) 573-5758
CALKINS, MICHAEL A.	1604 A. FAIRVIEW RD.	TULAROSA	NM	88352	(575) 443-3400
GURULE, NORMAN V.	1043 ORTEGA RD. NW	ALBUQUERQUE	NM	87114	(505) 239-4640
KEARNS, PHILIP A.	1406 W. BONITA DR.	ROSWELL	NM	88203	(480) 371-4520
ORPHEY, FRANK W.	2418 E HWY 66 #480	GALLUP	NM	87301	(575) 546-1902
ROGNSVOOG, JASON M.	54 ARROWHEAD TRAIL	TIJERAS	NM	87059	(505) 908-7173
SCHNAKENBERG, LOUIE M.	2704 LERMA ROAD NE	RIO RANCHO	NM	87144	(505) 385-2520
SIMPKINS, RAYMOND G.	714 ANGEL RD	CORRALES	NM	87048	(505) 238-7110
		NM COUNT	8		
BARTHOLOMEW, MARK D.	152 CECILIA COURT	SPANISH SPRINGS	NV	89441	(775) 223-4054
CASTANEDA JR., JIM A.	180 E CYPRESS DRIVE	HENDERSON	NV	89015	(702) 528-9986
CASTANEDA, HUNTER N.	180 E. CYPRESS DR.	HENDERSON	NV	89015	(702) 292-0377
CASTANEDA, JENNA B.	180 E. CYPRESS DR	HENDERSON	NV	89015	(702) 580-7941
ENRIQUEZ, JERRY S.	508 LA QUINTA COURT	DAYTON	NV	89403	(775) 291-8442
FLORES, EDGAR	10617 MOUNTAIN STREAM CT.	LAS VEGAS	NV	89129	(702) 472-1973
GARIBAY, ALEJANDRO R.	5755 EL PARQUE AVE	LAS VEGAS	NV	89146	(702) 882-7487
GUTIERREZ-ZARAGOZA, HECTOR A.	5928 ARMIDE ST.	NORTH LAS VEGAS	NV	89081	(702) 752-0515
MARTINS, OLEGARIO C.	3221 SOLUTARE CT.	NORTH LAS VEGAS	NV	89031	(702) 217-6638
SCHOCH, MICHAEL L	1838 LEONOR CT.	NORTH LAS VEGAS	NV	89031	(702) 343-3217
SKEEM, MARK A.	550 W PLUMB LANE, STE B, BOX 193	RENO	NV	89509	(775) 800-3957
TAN, VINCENT P.	9264 ROMANCE DIAMOND ST.	LAS VEGAS	NV	89178	(702) 767-5195
VANDEPUT, ROGIER T.	6935 ALIENTE PARKWAY SUITE 104-134	N. LAS VEGAS	NV	89084	(702) 832-9942

EXISTING FRANCHISEES					
NAME	ADDRESS	CITY	STATE	ZIP	MOBILE
		NV COUNT		13	
ALSOBROOK, DANIEL J.	46160 CRABAPPLE RD.	SAINT CLAIRSVILLE	OH	43950	(740) 312-4038
BRICKER, DONALD D.	249 TOWNSHIP RD 2150	JEROMESVILLE	OH	44840	(419) 564-1055
CLEMENS, STEVEN M.	11071 CAROLINA TRACE RD	HARRISON	OH	45030	(513) 200-6824
DONALDSON, PHILLIP B.	1868 STANHOPE DRIVE UNIT 1	NEWARK	OH	43055	(740) 334-1134
DUNLAP, THOMAS A.	4245 TWP RD. 115	MCCOMB	OH	45858	(419) 722-6345
GEORGE, ADAM G.	1044 CAYUGA TRAIL SW	HARTVILLE	OH	44632	(330) 704-1215
GREER JR, WILLIAM J.	4792 WALLINGTON DRIVE	HILLIARD	OH	43026	(614) 205-1158
HARDIN, AUSTIN J.	102 E. SUGAR ST.	CRIDERSVILLE	OH	45806	(419) 302-7272
HERSBERGER, EVAN L.	6825 TOWNSHIP RD 522	MILLERSBURG	OH	44654	(330) 243-1525
HUTSON, CLYDE R.	4900 ORCHARD RD.	MENTOR	OH	44060	(440) 376-7870
LAMBERT, JEFFREY E.	PO BOX 537	UTICA	OH	43080	(419) 565-8350
LEWIS, SHAWN M.	2966 KEW DRIVE	AKRON	OH	44319	(330) 352-1675
LINDSEY, KENNETH J.	4378 FAIRGROUNDS RD	ATWATER	OH	44201	(330) 608-7245
LUDWIG, LAWRENCE C.	1944 COMPTON ROAD	CINCINNATI	OH	45231	(513) 939-5453
MUFFLEY, DONALD W.	31914 SCHNEIDER ROAD	HANOVERTON	OH	44423	(330) 853-6449
NAGY, WILLIAM A.	1877 FLINT AVE	AKRON	OH	44305	(330) 515-0934
NEWBURY, CHRISTOPHER M.	5434 BERKSHIRE DR	NORTH OLMSTED	OH	44070	(414) 617-8503
NIGN, CHAD EW	687 KERR AVE.	CADIZ	OH	43907	(740) 381-9934
REFFETT, MARK A.	7117 COUNTY ROAD 59 LOT 137	MANSFIELD	OH	44904	(419) 312-4804
RYAN, CHRISTIAN R.	284 US HIGHWAY 250	JEROMESVILLE	OH	44840	(567) 215-3582
SIATRAS, DEMETRIUS J.	214 GRANDVIEW AVE.	WADSWORTH	OH	44281	(330) 703-7055
SNYDER, TROY D.	3962 OAKMONT LANE NE	LANCASTER	OH	43130	(740) 689-5601
SOMMER, WILLIAM W.	556 MORRVUE DR.	CINCINNATI	OH	45238	(513) 372-2483
SPOHR, FRITZ R.	7990 GLENBROOK CT	CINCINNATI	OH	45224	(513) 505-6279
STINSON, DAVE	4370 HAMILTON EATON ROAD	HAMILTON	OH	45011	(513) 200-0934
STROCK, THOMAS B.	4902 EMALENE RD.	WOOSTER	OH	44691	(330) 464-2123
STUMP, JEFFREY L.	283 GRANT ST	FREDERICKTOWN	OH	43019	(740) 694-7947
TODARO, CAMILLO J.	1405 HIGHTOWER DR	UNIONTOWN	OH	44685	(330) 603-1838
TRENTHAM JR., RALPH H.	2790 US ROUTE 52	FELICITY	OH	45120	(513) 910-9263
YERKEY, TIMOTHY D.	185 LINVALE DRIVE	NORWICH	OH	43767	(419) 889-2551
		OH COUNT		30	
COOK, JARED M.	112391 SOUTH 4179 RD	CHECOTAH	OK	74426	(405) 412-8104
EVANS, DALE M.	1437 SOUTH 117TH EAST AVE	TULSA	OK	74128	(918) 639-7909
FERGUSON, JASON R.	12850 SE 158TH ST.	OKLAHOMA CITY	OK	73165	(405) 476-4865
FERNANDEZ, JR., LOUIS X.	9239 S 86TH EAST AVE	TULSA	OK	74133	(918) 829-6609
GURLEY, STEVEN R.	3613 W. GOLDEN ROD ST.	SKIATOOK	OK	74070	(918) 397-2429
HARGES, JAMES W.	6535 W. CAMERON STREET	TULSA	OK	74127	(539) 525-8403
HASLEY, CHRISTOPHER L.	8420 N 121ST E AVENUE	OWASSO	OK	74055	(918) 810-5327
HUFF, KELLEN J.	21105 SE 37TH ST.	HARRAH	OK	73045	(405) 638-5973
JOHNSON, DAVID D.	125 N. MARKET AVE	SHAWNEE	OK	74801	(405) 517-1031
NEUGEBAUER, EDDIE (A522 2ND FRN)	20 SW 50TH STREET	LAWTON	OK	73505	(580) 284-9122
NEUGEBAUER, JON M.	2848 NW 115TH PLACE	OKLAHOMA CITY	OK	73120	(405) 209-2976
PILCHER, JOSHUA R.	23404 E 136TH ST. S	COWETA	OK	74429	(918) 951-7381
RIEFF, RYAN G.	8509 E. MADISON ST.	BROKEN ARROW	OK	74014	(918) 810-2088
SELEMENT, ALAN D.	4700 SE 41ST ST	OKLAHOMA CITY	OK	73165	(405) 496-0378
SINGLETON, WARREN F.	209 S. 79TH STREET	BROKEN ARROW	OK	74014	(918) 289-7499
SUTTON, SHANE C.	301 SW 40TH	MOORE	OK	73160	(405) 401-2059
WEST, JR., MICHAEL G.	597 ETCHISON ROAD	QUINTON	OK	74561	(918) 839-5146
		OK COUNT		17	
CHARGIN, MARK K.	901 BRUTSCHER ST STE D #351	NEWBERG	OR	97132	(971) 246-0435

EXISTING FRANCHISEES					
NAME	ADDRESS	CITY	STATE	ZIP	MOBILE
COZART, CHRISTOPHER M.	5835 HUSKEY LN SE	AUMSVILLE	OR	97325	(503) 509-3519
KUTZ, MICHAEL J.	375 SE HAWTHORNE AVE	DALLAS	OR	97338	(503) 508-6343
LIVINGSTON III, JOHN W.	2085 BAYVIEW AVE. W	TILLAMOOK	OR	97141	(541) 678-4963
NIX, PAUL T.	128 W. NICHOLAS WAY	NEWBERG	OR	97132	(503) 502-8945
REEDER, BENJAMIN A.	1348 OSTRANDER LANE	COTTAGE GROVE	OR	97424	(503) 812-7357
REIF, RYAN C.	P.O. BOX 3872	SUNRIVER	OR	97707	(541) 280-4649
VALDOVINOS TORRES, ELIAS F.	612 SW 1ST STREET	MADRAS	OR	97741	(541) 279-5172
WELLE, DANIEL P.	56580 NW STRASSEL RD	FOREST GROVE	OR	97116	(503) 812-2237
WETZEL, KYLE V.	720 W 18TH AVE	EUGENE	OR	97402	(503) 812-7673
		OR COUNT	10		
AULT, JUSTIN L.	778 LAKEVIEW DR.	MUNCY VALLEY	PA	17758	(570) 916-2269
BAKER, KEVIN D.	235 E. POPLAR ALLEY	BLAIRSVILLE	PA	15717	(724) 467-0422
BAUER, ROBERT J.	242 NORTH BOUNDARY ST	BUTLER	PA	16001	(724) 355-9135
BEGONIA, MATTHEW L.	3029 SCOTTDALE SMITHTON RD.	SCOTTDALE	PA	15683	(724) 610-8083
BROCIOUS, CHAD E.	202 OAK HILL RD.	MAYPORT	PA	16240	(814) 221-1932
BUTZ, DANIEL R.	1060 MEADOW LANE	MIDDLETOWN	PA	17057	(717) 537-8756
CALL, JEFFREY T.	29 MICHELLE CIRCLE	GILBERTSVILLE	PA	19525	(267) 261-2898
CONLEY, JASON R.	716 FIRESIDE ROAD	YORK	PA	17404	(717) 650-7757
CRIST, JOHN M.	6007 SOMMERTON DRIVE	MECHANICSBURG	PA	17050	(717) 364-0967
DOUTS, JEFFREY S.	126 STREET RD.	HOLTWOOD	PA	17532	(717) 799-6772
ECKMAN, CHRISTOPHER M.	142 CHARLESTOWN DR.	NOTTINGHAM	PA	19362	(717) 823-8828
FRANKS, JEREMY E.	291 HILLTOP VIEW WAY	ELIZABETHTOWN	PA	17022	(717) 344-0843
GILL, BRIAN E.	108 HIGHLAND AVE	NEW KENSINGTON	PA	15068	(724) 575-2705
GRIBBLE, KEVIN A.	266 HOMESTEAD DR	HANOVER	PA	17331	(717) 668-2828
HARTMAN, LEVI N.	2478 CROLL SCHOOL RD	YORK	PA	17403	(717) 968-9476
HOGAN, TIMOTHY M.	238 CHESTNUT STREET	BLAIRSVILLE	PA	15717	(724) 712-6955
HOLMAN, DAVID B.	150 SPRING HILL LANE	LITTLESTOWN	PA	17340	(410) 977-2791
HOUP, BRIAN C.	688 BOWMAN RD	CHAMBERSBURG	PA	17202	(717) 440-3713
HOWSARE, IAN R.	227 DUTCH GLORY RD	AMITY	PA	15311	(724) 809-3040
KERN, ORAN E.	80 STATE ROUTE 235	LIVERPOOL	PA	17045	(717) 636-0580
KIRBY, LARRY J.	1159 MAINSVILLE RD	SHIPPENSBURG	PA	17257	(717) 554-0296
KISHEL, KEVIN A.	106 PERRY AVE.	BELLE VERNON	PA	15012	(724) 986-0113
LUCAS, SCOTT M.	918 SUNRISE LANE	WRIGHTSVILLE	PA	17368	(717) 817-3897
MANNING, BRANDON D.	56 LAUREL AVE	BIRDSBORO	PA	19508	(610) 715-6602
MCCONNELL, PATRICK T.	301 ROARING RUN RD.	HUGHESVILLE	PA	17737	(570) 979-6868
MCMAHAN, MICHAEL W.	1101 BUTTERNUT LANE	JEANNETTE	PA	15644	(724) 217-4604
MUMMERT, TIMOTHY S.	4219 BALTIMORE PIKE	LITTLESTOWN	PA	17340	(717) 377-7636
PARK, CODY W.	132 NICHOLAS RD	LANCASTER	PA	17603	(717) 917-9594
POKROY, CHRISTOPHER L.	14 SOMERSET DR.	NOTTINGHAM	PA	19362	(610) 761-3291
REED, BRIAN E.	1050 SUSQUE ROAD	TROUT RUN	PA	17771	(570) 220-9172
ROSSI, RICHARD M.	218 NEW PHILADELPHIA ROAD	KASKA	PA	17959	(570) 573-9605
SHAFFER, ROBERT	44 SOUTH ALLWOOD DR.	HANOVER	PA	17331	(443) 277-5170
SNYDER, MASON A.	6 SNYDER LANE	LEWISTOWN	PA	17044	(717) 437-0916
SOUDER, GRANT R.	15217 SHIMPSTOWN RD.	MERCERSBURG	PA	17236	(717) 446-6977
STOECKER, KEVIN J.	905 DIETZ	YORK	PA	17402	(717) 968-7589
STRUBINGER, WILLIAM A.	475 NORTH 8TH STREET	LEHIGHTON	PA	18235	(610) 577-5231
TORCHIA, DANIEL C.	8 BULGER ARCH RD.	BULGER	PA	15019	(724) 961-2829
TORCHIA, ROBERT L.	76 LO BELL DRIVE	WASHINGTON	PA	15301	(412) 352-9390
VAN SCHAICK, MARK C.	3379 EDISON FURLONG RD	FURLONG	PA	18925	(215) 519-5516
VESCHIO, WILLIAM	1101 FAYETTE AVE.	BELLE VERNON	PA	15012	(724) 989-3862
WENTLING, BRETT M.	17270 HWY 86	SAEGERTOWN	PA	16433	(803) 917-2101

EXISTING FRANCHISEES					
NAME	ADDRESS	CITY	STATE	ZIP	MOBILE
WENTLING, KATELYN M. WILKES, CORY (57Y9 2ND FRN)	17270 STATE HIGHWAY 86	SAEGERTOWN	PA	16433	(814) 504-3430
WILKES, JEFF S.	600 PENNDALE LN.	DUNCANSVILLE	PA	16635	(814) 889-1899
WOESSNER, JOHN	600 PENNDALE LANE	DUNCANSVILLE	PA	16635	(814) 414-2118
WOJNAROWSKI, DREW S.	526 WILSON AVE.	AMBRIDGE	PA	15003	(412) 759-1463
	5165 NORTH GEORGE ST. EXT.	MANCHESTER	PA	17345	(717) 891-5539
		PA COUNT	46		
ANDY, TIMOTHY A.	412 RIBIERO DR	SUMMERVILLE	SC	29486	(262) 620-5858
GOODWIN, STEVEN B.	5007 ROBERTS ROAD	HOPKINS	SC	29061	(803) 269-3997
LEWIS, TYRONE	162 RIVENDALE DR.	COLUMBIA	SC	29229	(803) 318-8638
MASSEY III, CLAUDE W.	124 FRENNIE STREET	FOUNTAIN INN	SC	29644	(864) 704-3812
MINTZ, RAYMOND A.	410 HARMON RD.	HOPKINS	SC	29061	(803) 638-0247
RASNAK, STEVE M.	309 MCCLAIN ST.	CHARLESTON	SC	29407	(843) 412-9542
SHAVER, JAMES E.	157 SHORE HEIGHTS DR	INMAN	SC	29349	(864) 504-9922
SHORTT, KENDALL R.	5308 ENCLAVE PARIS DR.	GREENVILLE	SC	29609	(864) 651-6650
SNOW, CHIP D.	2007 W. SANDHURST DR	FLORENCE	SC	29505	(253) 961-5767
TAYLOR, TODD	43 BERMUDA POINTE CR.	HILTON HEAD ISLAND	SC	29926	(843) 301-1893
		SC COUNT	10		
HABERMAN, BROCH J.	605 MIAH ST	HARRISBURG	SD	57032	(605) 660-7143
SCHUT, BRADLEY D.	1913 E SYLVAN CIRCLE	BRANDON	SD	57005	(605) 270-3157
		SD COUNT	2		
ANDERSON, KEVIN R.	121 TWIN COVE DRIVE	LEBANON	TN	37087	(615) 337-9671
CALVERT, BRADLEY F.	100 WALNUT STREET	SMYRNA	TN	37167	(615) 714-9394
CRUM JR., WILLIAM W	238 CROSS VALLEY DR.	COLUMBIA	TN	38401	(330) 717-2797
DA COSTA, DAMIEN	3153 STEWARTS CREEK ROAD	MURFREESBORO	TN	37129	(615) 337-8893
DANIEL, JACK W.	102 SPRING VALLEY DRIVE	COTTONTOWN	TN	37048	(615) 519-3093
DUNCAN, ALEX E.	115 PHILLIPS LANE	OLIVER SPRINGS	TN	37840	(865) 360-0221
ELLIS, BRUCE L.	P.O. BOX 154	ETHRIDGE	TN	38456	(931) 619-4736
FILLINGHAM, RICHARD F.	1548 CHERRYBROOK DR	KNOXVILLE	TN	37912	(865) 599-9133
GREEN, TIMOTHY C.	126 VICTORY CIRCLE	ASHLAND CITY	TN	37015	(615) 430-7529
HARSHMAN, STACEY C.	PO BOX 1294	TRACY CITY	TN	37387	(931) 273-0376
HOLLAND, RUSSEL Z.	270 CAMBRIDGE PASS	OAKLAND	TN	38060	(901) 355-5221
IREY, WILLIAM J.	743 HILLSIDE LANE	LENOIR CITY	TN	37771	(865) 310-3078
JONES, TAYLOR J.	6229 PLEASANT TOP DR	ARLINGTON	TN	38002	(901) 459-8612
MAST, DAVID R.	475 BOOHER DR.	BRISTOL	TN	37620	(423) 416-5853
MCCONNELL, CARL E.	739 NORTHVIEW DR.	KODAK	TN	37764	(865) 253-3735
NEIGHBORS JR., KENNETH D.	9200 ROYAL VIEW LANE	SODDY DAISY	TN	37379	(423) 653-7977
PERKINS, BAILEY N.	2364 CUBA MILLINGTON RD.	MILLINGTON	TN	38053	(901) 215-7350
PERKINS, DONIVIN B.	6550 WALSH RD	MILLINGTON	TN	38053	(901) 721-8661
PERKINS, JASON L.	2364 CUBA MILLINGTON RD	MILLINGTON	TN	38053	(901) 413-0600
PORTER, RANDY D.	125 MARAUDER CT	MURFREESBORO	TN	37127	(615) 496-1704
PYRDOM, JARED K.	705 UNION RIDGE ROAD	WARTRACE	TN	37183	(931) 588-9520
ROCHELLE, TIMOTHY N.	8220 GREENVALE COURT	NASHVILLE	TN	37221	(615) 418-3368
STALLINGS, JOHN S.	4331 BANKS STREET	MURFREESBORO	TN	37129	(615) 585-7666
TAYLOR, ANTHONY R.	137 VINTAGE CIRCLE	HENDERSONVILLE	TN	37075	(615) 568-8225
TAYLOR, KENNETH A.	5527 MAPLE LANDING DR.	ARLINGTON	TN	38002	(731) 697-3211
TERRY, MICHAEL A.	7103 RALEIGH MILLINGTON RD	MILLINGTON	TN	38053	(901) 613-8944
TIDWELL, CHRISTOPHER E.	1758 NORTH SOULES CHAPEL RD	CUMBERLAND FURNACE	TN	37051	(615) 504-5021
TRUAX, BERT J.	3921 ELLISTOWN RD.	KNOXVILLE	TN	37924	(607) 242-2514
WALTON, JOHN H.	9264 CONCORD RD.	ROCKVALE	TN	37153	(615) 533-1006

EXISTING FRANCHISEES					
NAME	ADDRESS	CITY	STATE	ZIP	MOBILE
<u>WILLIAMS JR., CHRISTOPHER A.</u>	<u>453 CLOVER CIRCLE</u>	<u>JACKSBORO</u>	<u>TN</u>	<u>37757</u>	<u>(423) 377-5544</u>
<u>WOODARD, ANTHONY A.</u>	<u>1571 HWY 360</u>	<u>VONORE</u>	<u>TN</u>	<u>37885</u>	<u>(207) 252-4268</u>
		TN COUNT	31		
<u>ANDERSON, ROBERT W.</u>	<u>3502 W LAMBERT</u>	<u>WEATHERFORD</u>	<u>TX</u>	<u>76088</u>	<u>(817) 304-1053</u>
<u>ANNELLA, TERRY L.</u>	<u>27585 RIO BLANCO DR.</u>	<u>SPLENDORA</u>	<u>TX</u>	<u>77372</u>	<u>(281) 806-8778</u>
<u>ARREOLA, MARIO R.</u>	<u>4902 COOPERS HILL TRAIL</u>	<u>ROSENBERG</u>	<u>TX</u>	<u>77471</u>	<u>(281) 726-0604</u>
<u>BAKER, JOHN F.</u>	<u>P.O. BOX 207</u>	<u>KINGSBURY</u>	<u>TX</u>	<u>78638</u>	<u>(830) 305-0079</u>
<u>BAYS, ADIN</u>	<u>507 WAKEFIELD DRIVE</u>	<u>LEAGUE CITY</u>	<u>TX</u>	<u>77573</u>	<u>(832) 710-6040</u>
<u>BAYS, ADIN (A963 2ND FRN)</u>	<u>507 WAKEFIELD DR</u>	<u>LEAGUE CITY</u>	<u>TX</u>	<u>77573</u>	<u>(713) 417-0433</u>
<u>BECERRIL, MAYRA</u>	<u>1514 VICKERY DR.</u>	<u>SUGARLAND</u>	<u>TX</u>	<u>77498</u>	<u>(832) 600-4421</u>
<u>BELTRAMINI, BRUCE</u>	<u>P.O. BOX 820664</u>	<u>FT. WORTH</u>	<u>TX</u>	<u>76182</u>	<u>(817) 925-7923</u>
<u>BENITEZ, RICHARD</u>	<u>1241 SHENANDOAH DR.</u>	<u>NEW BRAUNFELS</u>	<u>TX</u>	<u>78130</u>	<u>(830) 708-1188</u>
<u>BENITEZ, RICHARD</u>	<u>1241 SHENANDOAH DR.</u>	<u>NEW BRAUNFELS</u>	<u>TX</u>	<u>78130</u>	<u>(830) 660-6641</u>
<u>BERNAL, ROBERT J.</u>	<u>4011 SHADYCREST</u>	<u>PEARLAND</u>	<u>TX</u>	<u>77581</u>	<u>(281) 793-9433</u>
<u>BOGDAN, PHILLIP W.</u>	<u>891 CHEYENNE TRAIL</u>	<u>TRENTON</u>	<u>TX</u>	<u>75490</u>	<u>(214) 784-4667</u>
<u>BORTH, JONATHAN R.</u>	<u>PO BOX 743</u>	<u>BOERNE</u>	<u>TX</u>	<u>78006</u>	<u>(210) 724-8009</u>
<u>BROADBURN, MICHAEL C.</u>	<u>8960 WINDING WAY</u>	<u>GODLEY</u>	<u>TX</u>	<u>76044</u>	<u>(281) 389-4526</u>
<u>BROWN JR., RAYMOND L.</u>	<u>408 INDEPENDENCE DR</u>	<u>FRIENDSWOOD</u>	<u>TX</u>	<u>77546</u>	<u>(713) 539-8232</u>
<u>CALLENDER, BOBBY A.</u>	<u>302 WROUGHT IRON DRIVE</u>	<u>HARKER HEIGHTS</u>	<u>TX</u>	<u>76548</u>	<u>(512) 541-8152</u>
<u>CARRICK, TERRY L.</u>	<u>97 SILVER ROCK DRIVE</u>	<u>TROPHY CLUB</u>	<u>TX</u>	<u>76262</u>	<u>(214) 500-9375</u>
<u>CASTRO, CRISTIAN A.</u>	<u>514 N CUMMINGS AVE</u>	<u>MISSION</u>	<u>TX</u>	<u>78572</u>	<u>(956) 342-6908</u>
<u>CHAVEZ, GASPER E.</u>	<u>970 GRANDEVOLE</u>	<u>EL PASO</u>	<u>TX</u>	<u>79932</u>	<u>(915) 471-1175</u>
<u>CHAVEZ, STEVEN R.</u>	<u>8407 BANDERA STE #103-464</u>	<u>SAN ANTONIO</u>	<u>TX</u>	<u>78250</u>	<u>(210) 316-3952</u>
<u>CHENEY, DENNIS W.</u>	<u>19300 FM 317</u>	<u>CHANDLER</u>	<u>TX</u>	<u>75758</u>	<u>(619) 322-2852</u>
<u>CHISUM, DENNIS C.</u>	<u>6060 CROW WRIGHT RD</u>	<u>SANGER</u>	<u>TX</u>	<u>76266</u>	<u>(509) 750-6641</u>
<u>CLEARY, JUSTIN H.</u>	<u>7610 PROTON SUMMIT</u>	<u>SAN ANTONIO</u>	<u>TX</u>	<u>78252</u>	<u>(210) 636-9812</u>
<u>COLE, HOWARD K.</u>	<u>1104 HWY 2214</u>	<u>EASTLAND</u>	<u>TX</u>	<u>76448</u>	<u>(682) 228-1042</u>
<u>CORTEZ, JONATHAN</u>	<u>112 BENT TREE COVE</u>	<u>CEDAR CREEK</u>	<u>TX</u>	<u>78612</u>	<u>(512) 705-0088</u>
<u>COSME, ELVIN</u>	<u>13748 CR 282</u>	<u>ALVIN</u>	<u>TX</u>	<u>77511</u>	<u>(281) 755-1323</u>
<u>CROWE, JR., HOMER D.</u>	<u>2452 COUNTY ROAD 602</u>	<u>DAYTON</u>	<u>TX</u>	<u>77535</u>	<u>(832) 995-8665</u>
<u>CUELLAR, HENRY</u>	<u>7017 N 10TH ST STE N2#205</u>	<u>MCALLEN</u>	<u>TX</u>	<u>78504</u>	<u>(956) 680-3749</u>
<u>D'AMBRA, JAMES M.</u>	<u>3512 SHADYCREST</u>	<u>PEARLAND</u>	<u>TX</u>	<u>77581</u>	<u>(409) 256-3464</u>
<u>DAVIS, BLAINE L.</u>	<u>3573 E. FM 1550</u>	<u>LADONIA</u>	<u>TX</u>	<u>75449</u>	<u>(214) 883-2658</u>
<u>DE LA GARZA, ELADIO</u>	<u>11814 DERWENT LANE</u>	<u>HOUSTON</u>	<u>TX</u>	<u>77064</u>	<u>(832) 275-6346</u>
<u>DELAHOYA, JESUS H.</u>	<u>605 CHAD ST.</u>	<u>ITALY</u>	<u>TX</u>	<u>76651</u>	<u>(469) 285-2538</u>
<u>DUFFEE, CLAYTON S.</u>	<u>239 CR 1915</u>	<u>TALCO</u>	<u>TX</u>	<u>75487</u>	<u>(305) 923-5201</u>
<u>ELTOUKHY, HATEM</u>	<u>3005 ASPEN WAY</u>	<u>MELISSA</u>	<u>TX</u>	<u>75454</u>	<u>(817) 454-8493</u>
<u>ERWIN, WILLIAM C.</u>	<u>3910 FILMORE LANE</u>	<u>DEER PARK</u>	<u>TX</u>	<u>77536</u>	<u>(832) 835-7085</u>
<u>EVANS, BARRI O.</u>	<u>2305 SEABOARD AVE.</u>	<u>MIDLAND</u>	<u>TX</u>	<u>79705</u>	<u>(432) 559-1259</u>
<u>EVANS, BRYANT E.</u>	<u>650 COUNTY ROAD 221</u>	<u>KILLEEN</u>	<u>TX</u>	<u>76549</u>	<u>(512) 293-6663</u>
<u>FITZSIMMONS, FRANK D.</u>	<u>2064 TRAILWOOD DR. W.</u>	<u>BURLESON</u>	<u>TX</u>	<u>76028</u>	<u>(817) 992-9687</u>
<u>FLYNT, JOSHUA A.</u>	<u>3431 RAYFORD RD. BOX #574</u>	<u>SPRING</u>	<u>TX</u>	<u>77386</u>	<u>(832) 948-5789</u>
<u>FORD, BRYON K.</u>	<u>6211 KINCER RD.</u>	<u>DAMON</u>	<u>TX</u>	<u>77430</u>	<u>(281) 455-4043</u>
<u>GARCIA, JUAN D.</u>	<u>313 ROSLYN DR.</u>	<u>HORIZON CITY</u>	<u>TX</u>	<u>79928</u>	<u>(915) 319-3419</u>
<u>GARNER, SCOTTIE C.</u>	<u>387 N LINNWOOD DR</u>	<u>NEW CANEY</u>	<u>TX</u>	<u>77357</u>	<u>(281) 761-4573</u>
<u>GARZA, ALONSO</u>	<u>33126 FM 1421</u>	<u>SAN BENITO</u>	<u>TX</u>	<u>78586</u>	<u>(956) 589-4740</u>
<u>GIBSON, PHILLIP R.</u>	<u>P.O. BOX 747</u>	<u>ABERNATHY</u>	<u>TX</u>	<u>79311</u>	<u>(972) 768-1602</u>
<u>GIVENS, DAVID</u>	<u>6518 WESLEY WAY</u>	<u>CORPUS CHRISTI</u>	<u>TX</u>	<u>78415</u>	<u>(361) 877-5024</u>
<u>GONZALEZ, JR., MANUEL R.</u>	<u>402 GROVE BEND</u>	<u>SAN ANTONIO</u>	<u>TX</u>	<u>78253</u>	<u>(254) 338-7731</u>
<u>GRANADOS, GARY J.</u>	<u>1337 AMISTAD DR.</u>	<u>ROUND ROCK</u>	<u>TX</u>	<u>78664</u>	<u>(512) 783-7768</u>
<u>GRANADOS, JONATAN</u>	<u>300 COMANCHE CIR</u>	<u>HUTTO</u>	<u>TX</u>	<u>78634</u>	<u>(951) 219-7834</u>

EXISTING FRANCHISEES					
NAME	ADDRESS	CITY	STATE	ZIP	MOBILE
GRANT, PATRICK W.	2203 LOC LOMA LANE	LA PORTE	TX	77571	(832) 803-3373
GUERRA, MARK A.	1918 ESTONIA GREY	SAN ANTONIO	TX	78251	(361) 227-4386
GUZMAN, RICHARD A.	100 TATE CIRCLE	SHERMAN	TX	75090	(214) 551-2947
HARTIN, JASON R.	28968 LLANO RIVER LOOP	SPRING	TX	77386	(832) 797-3346
HAURY JR., THOMAS L.	108 KOLOIKI LANE	BASTROP	TX	78602	(432) 556-1357
HEMBREE, JONATHAN D.	2823 E. UNIVERSITY BLVD.	ODESSA	TX	79762	(432) 310-6465
HERNANDEZ, ROGELIO	148 OXFORD RANCH RD.	WAXAHACHIE	TX	75167	(214) 693-0692
HIDALGO, LUIS I.	20211 EDWORTHY RD.	CYPRESS	TX	77433	(281) 300-7251
HIGGINS, GREGORY P.	5973 FM 23 W	RUSK	TX	75785	(936) 240-5688
HINES, SCOTT L.	2128 BENTON LN.	GREENVILLE	TX	75401	(469) 756-7087
HOSTLER, SERINA M.	19171 ALFORD RD.	MAGNOLIA	TX	77355	(832) 557-7522
HUDSON, CHRISTOPHER E.	6518 WESLEY WAY	CORPUS CHRISTI	TX	78415	(361) 850-0834
HULL, JARED A.	8085 JOHN HENRY DR.	BURLESON	TX	76028	(319) 290-6326
INGRAM, JIM B.	P. O. BOX 455	SIMONTON	TX	77476	(281) 797-5233
JACOBS, JUSTIN W.	263 SHORELINE DR N	AZLE	TX	76020	(817) 304-6532
JOHNSON, BRIAN E.	341 WESTFIELD WAY	WHITEWRIGHT	TX	75491	(903) 819-7043
JONES, JOHN C.	PO BOX 2977	SPRING	TX	77383	(903) 576-4242
KEITH, ANTHONY J.	20 TIKI DRIVE	SEADRIFT	TX	77983	(361) 480-3833
KLEIN, CHRISTOPHER H.	165 CANYON OAKS DRIVE	ARGYLE	TX	76226	(469) 442-7379
LAWRENCE, DAVID M.	2122 CIAS TRAIL LN	SPRING	TX	77386	(832) 722-5624
LEBRON, MATTHEW B.	111 NINOLE CT.	BASTROP	TX	78602	(512) 627-5109
LEUNG, ERIC W.	21366 QUAIL POINT LANE	PORTER	TX	77365	(281) 253-3107
LINDSAY, DANIEL C.	818 BALTIC LANE	HOUSTON	TX	77090	(281) 703-6862
LOWE, DENNIS W.	1934 7TH STREET	PORT NECHES	TX	77651	(409) 767-5354
LOZANO, PHILLIP M.	7455 BROOK VALLEY DR	SAN ANTONIO	TX	78242	(210) 322-4451
LYONS, HEATH W.	630 SOLON RD. APT 4104	WAXAHACHIE	TX	75165	(817) 966-2940
MANGHAM, JACK D.	150 S. BEAR CREEK RD.	LIBERTY HILL	TX	78642	(737) 777-0626
MANN, ERIC A.	4822 MORNING DR.	AMARILLO	TX	79108	(580) 530-1428
MARCIAL, ANTHONY M.	528 BARNHART DR.	SOCORRO	TX	79927	(915) 244-0565
MCELYEA, MICHAEL E.	1215 RIVER HILLS RD.	STEPHENVILLE	TX	76401	(817) 739-1261
MCGILVRAY, JEFFREY G.	13978 RIDGE TOP RD.	ROANOKE	TX	76262	(817) 637-5857
MENA JR., BENEDICTO	925 ALEXANDRA AVE	MERCEDES	TX	78570	(956) 274-1314
MILLER, DAVID R.	800 JANE LANE	WEATHERFORD	TX	76085	(916) 715-6792
MOORE, DARRELL T.	3815 SE CR 2360	STREETMAN	TX	75859	(281) 433-2370
MOORE, JOSEPH W.	12022 HASTINGS GREEN DR.	HOUSTON	TX	77065	(281) 691-5724
NEELEY, JERRY R.	1207 CEDER PINE LANE	OAKPOINT	TX	75068	(972) 741-8308
ORELLANA III, BENITO	1540 TESIS DR	LAREDO	TX	78046	(956) 531-1002
ORNELAS, DANIEL	6001 BROOK FOREST DR.	ARLINGTON	TX	76018	(817) 999-9398
ORSAG, JERRY W.	12753 FRANCES ANN CT.	HASLET	TX	76052	(817) 992-3726
OSBORNE II, CLIFF	911 ELM POINTE	LEAGUE CITY	TX	77573	(832) 287-2533
PARKER, JR., RICHARD N.	61 KATHRYN DRIVE	HUNTSVILLE	TX	77320	(936) 577-1341
PENA, RICARDO	11908 MESQUITE CIRCLE	WESLACO	TX	78599	(956) 533-2812
PETTETT, GLENN A.	21895 SILVER OAK COURT	PORTER	TX	77365	(713) 384-1127
PIERCE, DOUGLAS W.	264 CR 2415	ALTO	TX	75925	(936) 675-0290
PITTMAN, BRIAN S.	14436 DOVE LN.	NEEDVILLE	TX	77461	(281) 450-9822
PRESLEY III, WILLIAM E.	1108 KIRBY AVE	LUBBOCK	TX	79416	(813) 590-9594
PRIOR, TRAVIS W.	202 SKYLINE DRIVE	LONGVIEW	TX	75605	(903) 576-1881
RAMIREZ, RUBEN A.	10004 WOODTRAIL	SAN ANTONIO	TX	78250	(210) 632-0657
RANKIN JR., PERCY P.	799 TREYS CREEK RD.	FLORESVILLE	TX	78114	(830) 391-5637
REYNA, RICARDO	12103 SWAN CREEK DRIVE	HOUSTON	TX	77065	(832) 641-4518
RIVERA, RYAN (A444 2ND FRN)	25311 GLEN LOCH DR.	SPRING	TX	77380	(832) 418-7346

EXISTING FRANCHISEES					
NAME	ADDRESS	CITY	STATE	ZIP	MOBILE
RIVERA, RYAN (A444 3RD FRN)	25311 GLEN LOCH DR.	SPRING	TX	77380	(832) 418-7346
RIVERA, RYAN K.	25311 GLEN LOCH DR.	SPRING	TX	77380	(832) 418-7346
RODRIGUEZ, FRANCISCO L.	264 YALE AVE	EL PASO	TX	79907	(915) 247-1061
ROSS, BILLY J.	1333 HACKAMORE STREET	MESQUITE	TX	75149	(214) 641-9344
SALDANA, ROGELIO	11142 FERNDALE WAY DR.	HOUSTON	TX	77064	(281) 635-8907
SANCHEZ, TEDDY H.	5101 BRADLEY RD	EL PASO	TX	79938	(915) 472-9883
SANSO, JR., RICHARD L.	3209 BUFFALO SPRINGS TRAIL	GEORGETOWN	TX	78628	(512) 663-4814
SAUCEDA, FRANCISCO	608 ESTERINE RD.	DALLAS	TX	75217	(469) 238-6349
SCHLEY, KENNETH W.	1127 FM 2718	CUERO	TX	77954	(361) 564-4470
SERRANO, PRES JOHN	3621 CRESTCREEK CT.	MCKINNEY	TX	75071	(469) 325-0231
SHANNON, MICHAEL P.	21514 RIO VALLEY COURT	PORTER	TX	77365	(832) 401-4940
SHARPE, CONNIE S.	3066 GREENWOOD CIRCLE	KAUFMAN	TX	75142	(469) 595-1235
SPICELAND, MICHAEL R.	808 LIPAN DR.	GRANBURY	TX	76048	(817) 219-0596
STECKER, TRAVIS L.	14103 PARKHURST ST.	SAN ANTONIO	TX	78232	(425) 314-8122
STUART, MICHAEL L.	2816 HEDGEWAY DR.	ARLINGTON	TX	76016	(682) 438-0338
VARGAS, JOSE F.	12129 ALEX GUERRERO CIRCLE	EL PASO	TX	79936	(915) 929-6804
WALD, STEVEN F.	4203 ANGELICO LANE	ROUND ROCK	TX	78681	(512) 663-8798
WALKER, GARY D.	2551 SOUTHLINE ROAD	CONROE	TX	77384	(281) 224-6570
WEST, CHARLES H.	10724 FORSTHOFF RD	BRYAN	TX	77808	(713) 376-3316
WESTBROOK, ROBERT G.	109 DEARING CREEK	GLADEWATER	TX	75647	(903) 720-7025
WILLIAMS, DONDI L.	220 MCKINLEY CIRCLE	WAXAHACHIE	TX	75167	(713) 247-9466
WILSON, TERRY DON	20232 BAT CAVE RD	GARDEN RIDGE	TX	78266	(210) 848-3454
WING, BRIAN M.	380 ABREGO LAKE DR	FLORESVILLE	TX	78114	(520) 909-4907
		TX COUNT		122	
ANDERSON, PRESTON S.	2351 W 2650 N	CLINTON	UT	84015	(385) 279-1937
BAKER, JARED M.	4671 W 5215 S	KEARNS	UT	84118	(801) 870-8239
BELLINI, AMAURI B.	438 S 2920 W	LEHI	UT	84043	(801) 859-5307
BERTELSEN, WILLIAM G.	324 W 1850 S	CLEARFIELD	UT	84015	(801) 870-8400
BOTT, JUSTIN D.	15515 NORTH 400 WEST	BEAVERDAM	UT	84306	(435) 720-0676
CHRISTENSEN, NICHOLAS K.	1553 E. 1240 S.	SPANISH FORK	UT	84660	(801) 358-0510
CROOKSTON, SPENCER F.	5362 SOUTH 4700 WEST	HOOPER	UT	84315	(801) 663-3778
FELIX, GABRIEL	2792 S MAGNOLIA LN	SAINT GEORGE	UT	84790	(909) 816-2832
HALL, TODD	70 N HWY 22	ANTIMONY	UT	84712	(435) 669-2612
ISON, DANIEL F.	P.O. BOX 781	MORONI	UT	84646	(435) 469-1196
KOFOED, TYLER J.	4296 W. 5850 S.	ROY	UT	84067	(801) 837-6030
MARKHAM, TIM L.	4985 WEST 7770 SOUTH	WEST JORDAN	UT	84081	(801) 349-6934
MILLARD, MARK O.	2392 W 1125 S	SYRACUSE	UT	84075	(801) 529-7701
RASMUSSEN, KELLY J.	298 NORTH 1400 WEST	SPRINGVILLE	UT	84663	(435) 313-3440
SHORT, MITCHEL W.	3330 SOUTH 2600 WEST	WEST HAVEN	UT	84401	(801) 814-0160
SISSON, JAYSON A.	5068 E. RED RIVER DRIVE	EAGLE MOUNTAIN	UT	84005	(801) 368-5949
SMITH, MITCHELL S.	1495 N. 2720 W	PROVO	UT	84601	(801) 376-6912
STEPHENSON, DAVID JOSHUA	1008 S 550 E	CLEARFIELD	UT	84015	(801) 540-9434
SWEET, SCOTT A.	572 LITTLE ROCK DR	SANTAQUIN	UT	84655	(541) 310-0732
WHITE, TYSON M.	345 N. MAIN	MONA	UT	84645	(435) 660-0762
WIGREN, CHAD J.	4624 W. SOUTH JORDAN PARKWAY	SOUTH JORDAN	UT	84009	(801) 455-0271
		UT COUNT		21	
COOK JR., GARY A.	18 TWIN SPRINGS DR.	FREDERICKSBURG	VA	22407	(571) 259-4938
CRICHTON, CHRISTOPHER J.	4231 CHARITY NECK RD.	VIRGINIA BEACH	VA	23457	(757) 735-1612
DAVITT, RONALD G.	2100 PRINCESS ANNE CT.	VIRGINIA BEACH	VA	23457	(757) 477-2131
FUENTES, KYLE C.	2602 COLUMBIA AVE	NORFOLK	VA	23509	(757) 895-6747
ISBELL, JAMES C.	1095 SOUTH FOREST DR.	ARLINGTON	VA	22204	(757) 358-5578

EXISTING FRANCHISEES					
NAME	ADDRESS	CITY	STATE	ZIP	MOBILE
KENT, DENNIS E.	253 WEEKS ROAD	MONTROSS	VA	22520	(804) 696-1499
KERN, STEPHEN V.	1200 RED MAPLE AVE	GROTTOES	VA	24441	(540) 476-0321
MURRISKY, STEPHEN E.	9050 PUMPKIN NECK RD	KING GEORGE	VA	22485	(410) 610-6330
MUSSER, JUSTIN A.	561 ORCHARD DALE DR.	CLEAR BROOK	VA	22624	(540) 409-1729
PAYNE, MONTY W.	1271 LOVING RD.	GORDONSVILLE	VA	22942	(434) 531-4636
PLATT, WILLIAM E.	114 OAK VIEW DR SE	LEESBURG	VA	20175	(703) 727-3372
PRITCHETT, DANNY L.	905 ROUEMONT AVE	CHARLOTTESVILLE	VA	22902	(434) 760-3832
PRUNEDA, ALEJANDRO A.	10605 PINEVIEW RD.	MANASSAS	VA	20111	(571) 882-3564
WALSH, PAUL T.	11904 ZIYAD DRIVE	FREDERICKSBURG	VA	22407	(540) 538-5926
WARD, JASON W.	503 19TH ST	GROTTOES	VA	24441	(540) 421-4806
WENGER, ROBERT B.	6820 DINA LEIGH CT.	SPRINGFIELD	VA	22152	(703) 401-0593
WOODS, MICHAEL D.	9515 MILITARY ROAD	AMELIA COURT HOUSE	VA	23002	(804) 363-1564
		VA COUNT		17	
PARKER, THOMAS R.	755 VINCENT FLATS RD.	EAST MONTPELIER	VT	05651	(802) 522-8634
		VT COUNT		1	
BAKER, RYAN J.	4454 MOSQUITO LAKE RD.	DEMING	WA	98244	(360) 441-9600
CALONDER, JOSHUA THOMAS LEE	461 W. SALAL PL	SEQUIM	WA	98382	(360) 460-6879
CAMPOS, URIEL JOSE	3205 LUNA DRIVE	PASCO	WA	99301	(509) 361-0959
COAN, BRADY M.	320 WALBRUN RD.	SULTAN	WA	98294	(425) 330-5144
COBB, AARON L.	4926 BRIDLE TREE DR. NW	BREMERTON	WA	98312	(928) 707-4314
ESTES, WAYNE K.	4601 NE 112TH CIRCLE	VANCOUVER	WA	98686	(971) 563-3595
FENTON, SEAN A.	P. O. BOX 731564	PUYALLUP	WA	98373	(253) 221-7137
HANSEN, NORMAN S.	46280 CONCRETE SAUK VALLEY RD	CONCRETE	WA	98237	(360) 420-8547
HASHAGEN, CAMERON J.	509 CHERRY RD	MONTESANO	WA	98563	(360) 304-3085
HASHAGEN, JAY G.	130 GLEASON RD	CENTRALIA	WA	98531	(360) 304-0050
KETTELS, JONATHAN W.	17813 77TH ST EAST	BONNEY LAKE	WA	98391	(206) 452-9417
KOLBET, JESSE W.	100 ANDOVER PARK WEST SUITE 150-340	TUKWILA	WA	98188	(206) 753-8425
MARTINEZ JR., ADOLFO	2206 S 69TH AVE.	YAKIMA	WA	98903	(509) 731-6177
MCLAUGHLIN, II., WILLIAM S.	471 PALOMINO RD.	YAKIMA	WA	98908	(509) 961-1717
MORGAN, JIM	5508 47TH AVENUE E.	TACOMA	WA	98443	(253) 310-2121
NEIL, JAMESON D.	2602 96TH AVE CT E	EDGEWOOD	WA	98371	(425) 240-4995
NEIL, JASON S.	2519 96TH AVE. CT E	EDGEWOOD	WA	98371	(253) 455-4336
REASON, CASEY R.	3285 N. WENAS RD.	SELAH	WA	98942	(509) 823-0413
SEGURA, MIGUEL A.	485 NELSON ST.	BUCKLEY	WA	98321	(206) 818-6363
SMITH, TODD L.R.	13620 107TH ST. E.	PUYALLUP	WA	98374	(253) 973-9119
SWEENEY, BRADLEY G.	7206 281ST PLACE NW	STANWOOD	WA	98292	(425) 449-9227
THOMAS JR., MARION H.	2208 NE 91ST ST	VANCOUVER	WA	98665	(360) 270-6441
TRONSON, KENNETH G.	14200 NE 102ND STREET	VANCOUVER	WA	98682	(360) 566-7089
TURNER, JOHN W.	122-8 HEIGHTS LANE	ONALASKA	WA	98570	(360) 520-6688
WOODS, KEVIN D.	1207 RANCHO ROAD	CENTRALIA	WA	98531	(206) 409-6899
		WA COUNT		25	
ALBRIGHT, JAKE L.	3621 VAN BUREN RD.	KENOSHA	WI	53142	(262) 960-1745
DRAEGER, ADAM R.	24 TALCOTT COURT	FORT ATKINSON	WI	53538	(920) 723-1261
EDWARDS, DAVID M.	30522 76TH STREET	SALEM	WI	53168	(815) 355-2379
EPPING, PAUL T.	629 SOUTH ST.	PLYMOUTH	WI	53073	(920) 797-4484
HERBISON, BRIAN S.	3993 MAYER RD	FALL CREEK	WI	54742	(715) 829-2732
HOLLEY, KEITH	313 HARSHMAN DR	HUDSON	WI	54016	(651) 587-3057
HUFF, THOMAS J.	W10575 ROLOFF RD	NEW LONDON	WI	54961	(815) 790-5495
KNULL, CHRISTOPHER E.	W340 N6621 BREEZY POINT RD.	OCONOMOWOC	WI	53066	(414) 507-1529

EXISTING FRANCHISEES					
NAME	ADDRESS	CITY	STATE	ZIP	MOBILE
KOSTUCH, SCOTT F.	5010 W WABASH AVE	BROWN DEER	WI	53223	(414) 651-7319
LAUSTEN, JOHN A.	1615 ORIOLE DR.	HARTFORD	WI	53027	(414) 254-6136
LIND, ERIC D.	11330 N. GLENWOOD DR.	MEQUON	WI	53097	(414) 391-0340
LUI, JEFF A.	5012 CYNTHIA LANE	RACINE	WI	53406	(262) 770-2242
PARENT, DANIEL G.	7510 EAGLE VIEW DR	ALLENTON	WI	53002	(262) 349-2284
RICHARDT, KEVIN L.	6803 56TH COURT	KENOSHA	WI	53142	(262) 351-9720
ROSKOPF, CHAD D.	982 PLEASANT VALLEY DR	WEST BEND	WI	53095	(414) 745-8519
SMALLEY, NICKOLAS W.	3613 376TH AVE	BURLINGTON	WI	53105	(262) 325-2142
WEBER, TERRY A.	W529 HIGHLAND AVE.	GENOA CITY	WI	53128	(815) 482-9000
		WI COUNT		17	
CHECHUCK, LINUS J.	541 N 10TH STREET	WEIRTON	WV	26062	(304) 639-2754
EDGAR, WESLEY N.	993 BUNNY LANE	HARPERS FERRY	WV	25425	(843) 534-6870
		WV COUNT		2	
BLACKETT, MARK S.	3900 TEN MILE RD.	CASPER	WY	82604	(307) 262-4525
BOOTHE, DENNIS D.	1031 MONROE AVENUE	CHEYENNE	WY	82001	(970) 381-8513
LIEBELT, TODD R.	2255 HITCHING POST DRIVE	GREEN RIVER	WY	82935	(970) 217-5069
		WY COUNT		3	
		GRAND COUNT		795	

NOTE 1 As of December 31, 2022~~23~~, Cornwell has entered into 806795 Dealer Franchise Agreements described in this Disclosure Document for dealerships that are operational or that will become operational within one year from January 1, 2023~~24~~. Cornwell estimates that 140130 new Dealer Franchise Agreements will be entered into on a nationwide basis during the one-year period following January 1, 2023~~24~~. As of December 31, 2022~~23~~, Cornwell did not have any company-owned dealerships in operation, and does not expect to establish any company-owned dealerships in the one-year period following December 31, 2022~~23~~.

7. FORMER FRANCHISEES.

The following table lists the name, last known address and telephone number of every Cornwell franchisee who had an outlet terminated, cancelled, or otherwise voluntarily or involuntarily ceased to do business under the Franchise Agreement during the most recently completed fiscal year, or who has not communicated with Cornwell within 10 weeks of the issuance date of this Disclosure Document. If you buy this franchise, your contact information may be disclosed to other buyers when you leave the franchise system. No franchisees signed confidentiality clauses during the last three years.

FORMER FRANCHISEES					
DEALER NAME	ADDRESS	CITY	ST	ZIP	PHONE
ALLEN, JAMES L.	1350 NORDAHL ROAD	ESCONDIDO	CA	92026	(760) 212-7254
ANDREWS, CHRISTOPHER D.	PO BOX 2236	BUCKLEY	WA	98321	(253) 886-2779
ARANDA, JOSEPH	5465 WAR PAINT PL.	COLORADO SPRINGS	CO	80922	(719) 369-0276
BARUTHA, MATTHEW J.	773 NELSON HILL LANE	CRAWFORD	TX	76638	(254) 652-4391
BENJAMIN, ERIC J.	175 SUNSET LN.	TILLAMOOK	OR	97141	(503) 812-5926

FORMER FRANCHISEES					
DEALER NAME	ADDRESS	CITY	ST	ZIP	PHONE
BISHOP, STEVEN A.	338 MILLER SCHOOL ROAD	CHARLOTTESVILLE	VA	22903	(434) 242-2031
BLACKBURN, JAMES C.	17 TRAILS END SOUTH	TAYLORSVILLE	KY	40071	(502) 643-4336
BOYD, JR., MICHAEL R.	20423 N 31ST PLACE	PHOENIX	AZ	85050	(602) 513-9053
BROWN, TIM	12078 STONE GATE LN	GARDEN GROVE	CA	92840	(562) 972-2176
BRUNTZ, RONALD L.	1480 BOYDS KNOB RD	MUNFORDVILLE	KY	42765	(720) 272-9079
BURKE II, PHILLIP K.	474 CHARLESTON COVE	HERNANDO	MS	38632	(901) 494-8742
BURKE, KEVIN	7505 BERWICK ST	NORTH PORT	FL	34287	(941) 769-2041
CAMPBELL, BARTON ALLEN JOE	179 CEDAR GROVE PARKWAY	ALABASTER	AL	35114	(205) 447-4150
CASTRO ALANIS, LUIS A.	122 ALBERTO TREVINO ST	MISSION	TX	78572	(956) 960-9782
CHAMBERS, JR., ROBERT T.	1301 NEIL DR	LOUISBURG	KS	66053	(913) 544-6776
CHAVEZ, FREDRIC A.	624 PLAYFUL MEADOWS DR. NE	RIO RANCHO	NM	87144	(505) 459-8850
DANIELS, THOMAS P.	809 W 9TH ST	BAXTER SPRINGS	KS	66713	(951) 977-0296
DODSON, JOHN K.	4640 TIN TOP RD.	WEATHERFORD	TX	76087	(214) 212-4411
ELDRIDGE, RYAN D.	13182 W FARGO DRIVE	SURPRISE	AZ	85374	(623) 826-5849
FINK, PETER J.	1201 SHAGBARK LN.	UNION GROVE	WI	53182	(262) 902-4343
FLANAGAN, PAUL	541 BURTON ST SW DOOR 6	GRAND RAPIDS	MI	49507	(616) 454-2268
FLOOK, BRYAN N.	8514 N 300 W	ALEXANDRIA	IN	46001	(765) 620-2167
FONK, JAMES C.	164 N KENDRICK	BURLINGTON	WI	53105	(262) 758-4946
FORE, DARYLE E.	12521 TAMARAC ST.	THORNTON	CO	80602	(720) 813-0109
FOX, TYREL D.	991 N. SMITH DRIVE	PRICE	UT	84501	(435) 650-6446
GATES, KENDALL L.	1311 W. 5TH STREET	COFFEYVILLE	KS	67337	(620) 205-8286
GERKEN, DONALD F.	10542 SILVERTON ROAD NE	SILVERTON	OR	97381	(503) 551-2737
GOCHENOUR, RICHARD A.	2259 LIBERTY AVENUE	MISSOURI VALLEY	IA	51555	(402) 960-8199
GOODHALL, NICHOLAS J.	805 SW PRESCOTT LANE	GRIMES	IA	50111	(515) 380-2254
GRANIERI, MICHAEL	158 W CALLICUTT TRAIL	MOORESVILLE	NC	28117	(704) 728-6772
GRAVES, TYLER J.	626 AVE D	WESTWEGO	LA	70094	(504) 472-8164
GREEN, ROBERT W.	5944 WILLARD DR.	HANAHAN	SC	29410	(843) 901-3244
GRISS, ALEXANDER C.	6869 PINEY RIVER RD N	BON AQUA	TN	37025	(954) 439-8520
GRUBA, JOSEPH A.	15805 S. LODER ROAD	OREGON CITY	OR	97045	(503) 519-8970
GUMBARDO, JASON D.	8611 LAGUNA RIO	SAN ANTONIO	TX	78251	(210) 461-8303
HARGETT, KRISTIAN B.	736 S 100 W	LEHI	UT	84043	(801) 376-3212
HART, JR., RONALD P.	120 DOGWOOD STREET	BELLEFONTE	PA	16823	(814) 404-9870
HICKS, III., GARLAND A.	14747 ESS ROAD	ATASCOSA	TX	78002	(830) 741-0691
HREHA, PAUL M.	560 LONGWOOD LOOP NE	RIO RANCHO	NM	87124	(505) 480-8766
HUBER, RICHARD A.	2012 W. CALEB ROAD	PHOENIX	AZ	85085	(602) 405-3860
HUMES, JOEL M.	117 BAPTIST ST.	SWANSEA	MA	02777	(508) 989-5819
HUSPEN III, JAMES G	412 RIBIERO DR.	SUMMERVILLE	SC	29486	(262) 206-1043
IHRKE, ROBERT K.	3803 DRYDEN ROAD	DRYDEN	MI	48428	(810) 542-2001
JAMES, RONALD A.	P.O BOX 827	PIPE CREEK	TX	78063	(830) 688-3949
JOHNSON, JR., DONALD W.	8480 NC 171	WILLIAMSTON	NC	27892	(252) 661-5954
JOHNSTON, CHARLES S.	4506 MARSHALL	LUBBOCK	TX	79416	(806) 620-3092
JONES, JR., DOUGLAS W.	2478 GRAND AVENUE	NIAGARA FALLS	NY	14301	(716) 201-6966
JONES, JUSTIN E.	12249 W TRIPLE CROWN DR	ODESSA	TX	79763	(432) 202-9627
KAMAKELE, DAVID H.	3421 LEOPARD PLAGE	LOVELAND	CO	80537	(970) 420-3263
KAMPHAUS, DAVID L.	126 DEMMEL DRIVE	MCMURRAY	PA	15317	(724) 554-2134
KARRIP, DANIEL E.	1655 HALL ST SE	GRAND RAPIDS	MI	49506	(616) 581-4234
KATCHUR, MICHAEL	102 WEST END AVE	LITITZ	PA	17543	(610) 451-2777
KING, WILLIAM B.	9500 HWY 601	MIDLAND	NC	28107	(704) 995-3025
KOBERTZ, BRYAN A.	49750 WHITE FEATHER LN	SAINT CLAIRSVILLE	OH	43950	(724) 986-3088
KUNTZ, JAMES A.	1208 N MESSICK RD	NEW CASTLE	IN	47362	(765) 729-7863
KUSHNER, ANDREW J.	3937 MAGNOLIA ST	COLORADO SPRINGS	CO	80909	(719) 355-0050
LIPPY, TODD A.	802 LINGG RD.	NEW OXFORD	PA	17350	(717) 451-6177
LOVATO, TONY D	31305 E. 166TH AVE.	HUDSON	CO	80642	(303) 921-3321
MADERIA, RONALD A.	129 FOREST LANE	FOLLANSBEE	WV	26037	(304) 914-1191
MARTINEZ, DAVID	1104 W. 9TH PL.	MESA	AZ	85201	(602) 668-3798

FORMER FRANCHISEES					
DEALER NAME	ADDRESS	CITY	ST	ZIP	PHONE
MCMAHAN, JOHN D.	4404 CASCADE FALLS CT	ROYSE CITY	TX	75189	(925) 303-9597
MEIER, MICHAEL H.	7200 112TH STREET	BLUE GRASS	IA	52726	(480) 600-4669
MILLER, MICHAEL D.	13131 WELD COUNTY RD. 108	CARR	CO	80612	(970) 301-1103
NESMITH, JACQUELINE L.	4658 GREEN ISLAND RD	VALDOSTA	GA	31602	(614) 783-0196
NESMITH, NATHAN G.	4658 GREEN ISLAND RD	VALDOSTA	GA	31602	(614) 946-2748
OGDEN JR., LEROY G.	3033 HOODOO LOOP	OLD TOWN	ID	83822	(720) 220-9437
OSTERLUND, MATTHEW A.	405 8TH ST. SE UNIT #10	LOVELAND	CO	80537	(970) 980-3746
PALMER, RICHARD E.	1104 CONTENDER DRIVE	CLAYTON	NC	27520	(919) 720-2432
PARKER, RICHARD N.	120 CRESTWAY ST.	BAYTOWN	TX	77520	(281) 428-6428
PARR, MICHAEL K.	570 CARSON ROAD	COMMERCE	GA	30530	(706) 983-0070
PHARIS, TEJAY	803 BAKER DRIVE	TOMBALL	TX	77375	(713) 478-8079
POINTER, JONATHAN E.	5944 DE LA VISTA	JURUPA VALLEY	CA	92509	(951) 220-0402
RAMOS ALVAREZ, JOSE DE LA PAZ	9508 EVELYN AVENUE	CALIFORNIA CITY	CA	93505	(661) 208-7297
RELLER, JONATHAN W.	1205 WARD NEAL RD	BELLS	TX	75414	(940) 595-8311
RICHTER, DAVID K.	924 CRYSTAL DRIVE	MACHESNEY PARK	IL	61115	(815) 721-4018
RIVERA ACOSTA, ALBERTO J.	2207 NW 15TH PLACE	HOMESTEAD	FL	33030	(787) 934-0630
SANDERS, WAYNE	9091 S. NACHES RD.	NACHES	WA	98937	(509) 653-2795
SCHATTSCHEIDER, CRAIG L.	4001 BRIGGS LN.	PHELPS	WI	54554	(414) 303-8265
SCHUGK, ROY M.	4137 BIG BEEF CROSSING NW	BREMERTON	WA	98312	(385) 204-7165
SMITH, JR. WILLIAM S.	4833 CAMPGROUND ROAD	MUNFORD	TN	38058	(901) 289-7077
SOMERVILLE, KATHERINE A.	6712 JOHNNIE CT.	WATAUGA	TX	76148	(817) 908-9105
STAFFORD, DERRICK A.	360 OLD HOLDERFORD RD	KINGSTON	TN	37763	(865) 755-0432
STEELE, ERIC R.	12 MADERA DR.	MARTINSBURG	WV	25405	(304) 685-3111
STICKNEY JR, BOB	2807 WINTERS DR	TUSCALOOSA	AL	35404	(205) 799-4134
SWISHER, SHAWN M.	1335 CARA CT. NW	SALEM	OR	97304	(503) 409-6710
TAPIA, ANGEL	17979 YUCCA ST.	HESPERIA	CA	92345	(909) 287-5792
TEETS, JEFFREY M.	441 ROCKY MOUNT RD.	LINDEN	VA	22642	(540) 305-7759
TEITLER, BRADLEY (99J9 2ND FRN)	20431 MINK DRIVE	NEOSHO	MO	64850	(417) 312-7305
THOMAS, RYAN D.	323 LOGAN ST.	SEYMOUR	TN	37865	(865) 244-5556
THOMPSON, MICHAEL L.	4705 LOGGERS RUN RD.	EAGLE RIVER	WI	54521	(715) 617-9059
TURGEON, BRIAN D.	1 SHIRWOOD DRIVE	SEEKONK	MA	02771	(774) 930-1920
WALTER, KELLY A.	6634 DEER CREEK PKWY	FARGO	ND	58104	(701) 541-5569
WARE, MICHAEL R.	6590 S. AMES COURT	LITTLETON	CO	80123	(303) 916-5159
WATSON, NICHOLAS R.	8342 183RD AVE SW	ROCHESTER	WA	98579	(360) 481-7109
WRIGHT, JAMES A.	2447 7TH ST.	SHELBYVILLE	MI	49344	(269) 509-7278
WRIGHT, TROY J.	524 N. 360 W.	LA VERKIN	UT	84745	(435) 467-0812
WYNN, MARK A.	1951 E. DUTCH CREEK RD.	PEKIN	IN	47165	(812) 620-7502
YAHR, KARL J.	3914 STATE 371 NW	HACKENSACK	MN	56452	(218) 507-1402

FORMER FRANCHISEES					
NAME	ADDRESS	CITY	STATE	ZIP	MOBILE
ALVARADO, BRUCE M.	2701 LAZY PINE LN	ARLINGTON	TX	76001	(682) 351-7728
ARTER, JAMES F.	160 MICHIGAN AVE	RIVERSIDE	CA	92507	(909) 454-4506
BARKER, TIMOTHY R.	5855 LUPINE AVE.	TWENTYNINE PALMS	CA	92277	(760) 218-6190
BARNETT, BRADLEY H.	1811 SUNSET DRIVE	JOSHUA	TX	76058	(817) 713-6753
BARR, BRANDON R.	279 BEURYS RD.	ASHLAND	PA	17921	(570) 985-0015
BARTALINI, CHRISTOPHER R.	2562 NORTH KEENE WAY	MEDFORD	OR	97504	(541) 210-2515
BECK, ANDREW S.	14325 132ND AVE.	GRAND HAVEN	MI	49417	(616) 550-2497
BORNTRAGER, HARLEY H.	55535 COUNTY RD 31	BRISTOL	IN	46507	(574) 238-1493
BOTTRELL, JUSTIN A.	8402 BARNWOOD LANE	RIVERSIDE	CA	92508	(951) 703-9442
BRACE, KYLE F.	2243 STONBROOK RD	LOUISVILLE	TN	37777	(615) 419-3130
BRAY, KELLY B.	38955 OAK GLEN ROAD	YUCAIPA	CA	92399	(909) 730-9343
BREIDENBACH, FRANK J.	103 TUCKERS LAIR	GRANDY	NC	27939	(252) 207-1899
BRIBIASCAS, JOSEPH A.	10329 W ROYAL PALM RD	PEORIA	AZ	85345	(602) 541-8028
BUSH, LESLIE KENNETH	3721 DEANN LANE	JOSHUA	TX	76058	(817) 269-8312

FORMER FRANCHISEES					
NAME	ADDRESS	CITY	STATE	ZIP	MOBILE
CALAI, ROBERT J.	3772 AYSHIRE DRIVE	YOUNGSTOWN	OH	44511	(330) 519-8127
CAPUTO, DAVID A.	PO BOX 757	DREXEL	NC	28619	(828) 443-5536
CARTA, BRIAN P.	1738 FALLBROOK STREET	FALLBROOK	CA	92028	(760) 963-0733
CERNOK, GRANT D.	PO BOX 1050	SEELEY LAKE	MT	59868	(406) 600-5807
COOPER, NATHANIEL B.	PO BOX 11	INDEPENDENCE	OR	97351	(503) 409-0562
DAVIS, GARY R.	4 FELLOWS LANE	SALISBURY	NH	03268	(603) 455-6386
DIAZ, FRANCISCO A.	45651 VICTORIA AVENUE	LANCASTER	CA	93534	(661) 754-5154
DOBARD, JEREMY L.	53388 S. MANFIELD RD.	FOLSOM	LA	70437	(985) 520-7405
DOSDALL, ALEX S.	4549 LAWDALE AVE.	GROVES	TX	77619	(409) 300-2003
DUFFY, JARROD W.	454 S UNION RD	WESTMINSTER	SC	29693	(864) 400-8008
DUGAN, CHUCK A.	14780 BUTTERFLY CT.	VICTORVILLE	CA	92394	(760) 985-1625
DUNN, JOSEPH P.	601 N 23RD STREET	WILMINGTON	NC	28405	(910) 987-5603
DUSKA, DEVIN L.	8395 W. ANTHONY RD	OCALA	FL	34479	(352) 363-8208
DYE JR., IAN B.	19491 PLEASANT VIEW DR.	ABINGDON	VA	24211	(276) 608-7359
ELLINGER, NATHAN F.	707 HURLESS RD	FRANKFORT	OH	45628	(740) 689-7035
ENDERS, DAVID	5037 TWIN RIDGE	OLD HICKORY	TN	37138	(574) 210-1150
FAHLGREN, BRIAN C.	5038 N CIMARRON DR	BEVERLY HILLS	FL	34465	(541) 310-0500
FENLEY, ZACHARY K.	1039 COUNTY LINE CHURCH RD.	WHITESBORO	TX	76273	(940) 367-3355
FISHER, GREG J.	W4918 COUNTY RD N	WALDO	WI	53093	(920) 946-8626
FLOREA, GEORGE G.	PO BOX 68	ANGELUS OAKS	CA	92305	(909) 648-8063
FREEMAN, TRAMPAS W.	135 FAWN CREEK RD	KILGORE	TX	75662	(903) 279-3136
FRYDMAN, DAVIS L.	659 N. GORDON STREET	POMONA	CA	91768	(562) 324-0130
GALVAN, JR., JOAQUIN	9360 HEALON WAY	ELK GROVE	CA	95624	(916) 730-8884
GARTNER, MATTHEW A.	11841 CR 39	FORT LUPTON	CO	80621	(720) 771-0051
GILL, GORDON	P.O. BOX 683	BURLINGTON	WI	53105	(262) 206-2585
GOULD, TIMOTHY J.	11515 STATE ST.	SALEM	OR	97317	(503) 689-0467
GRANSEE, CAMERON P.	PO BOX 451	PLATTEVILLE	CO	80651	(720) 394-3970
GUGAT, MATTHEW C.E.	814 ELDON DRIVE	LINCOLN	NE	68510	(402) 560-7773
GURKIN, CLIFTON W.	48615 WILLIS RD.	BELLEVILLE	MI	48111	(734) 218-5763
HAGE, ADAM G.	8265 HWY 95 NW	PRINCETON	MN	55371	(218) 428-7767
HANIKA, TIMOTHY J.	6355 SW 11TH ST.	TOPEKA	KS	66615	(785) 215-4514
HARAWAY, ADAM A.	4914 CALLE CUMBRE	SIERRA VISTA	AZ	85635	(480) 329-5024
HARMS, SCOTT A.	65 W PARKSIDE LOOP	ELK RIDGE	UT	84651	(801) 301-4174
HEDDEN, HENRY E.	506 WALTON PL.	SCOTIA	NY	12302	(973) 713-9851
HEIMBERGER, JEFFREY D.	P.O. BOX 660	ROLLINSFORD	NH	03869	(717) 676-6679
HERMAN, TREVOR J.	3604 KATIE DRIVE	COUNCIL BLUFFS	IA	51501	(712) 269-6958
HIMES, BOBBY R.	209 HARRISON ST	SIKESTON	MO	63801	(573) 380-8301
HOFER, AUSTIN G.	389 N. WALNUT AVE	PARKER	SD	57053	(832) 331-4114
HOOD, DARRELL L	2790 HWY 411	OLD FORT	TN	37362	(423) 241-9219
HOPPE, JOHN P.	1640 EUGENE COURT NE	KEIZER	OR	97303	(503) 851-9310
ING, ANNEX	18151 KITCHEN HOUSE COURT	GERMANTOWN	MD	20874	(240) 441-9081
JACKSON, QUENTIN O.	101 FORDHAM STREET	COLORADO SPRINGS	CO	80911	(661) 435-2955
JANKOVSKY, DAVID B.	2748 SUSAN DR.	LOVELAND	CO	80537	(970) 203-4692
KEYES, JULIAN L.	305 DUCK DRIVE	HAMPTON	GA	30228	(678) 463-1715
KURYS, KORY K.	10130 HERITAGE PARK TRAIL	PEYTON	CO	80831	(719) 237-9237
LITTLEFIELD, JUSTIN D.	3927 TARMAC DR	SOPHIA	NC	27350	(336) 442-8111
LOPEZ HERNANDEZ, VICTOR M.	2726 PARKWAY DR.	EL MONTE	CA	91733	(626) 975-4921
MACDOWELL, JAMES D.	428 SILVERBROOK DR.	EL CAJON	CA	92019	(619) 987-8288
MAILHOT, JR., PAUL R.	523 TURKEY STREET	GILBERTVILLE	MA	01031	(413) 362-5895
MCCLUNEY, MICHAEL L.	1417 COUNTRY CLUB RD	ENNIS	TX	75119	(903) 422-5496
MIHELIC, JAMI PAUL J.	3145 PINE TOP DRIVE	VALRICO	FL	33594	(309) 229-3128
MILLAGE, MARK E.	776 EAST GRAND BLVD.	YPSILANTI	MI	48198	(734) 262-2676
MILLER, CHRISTOPHER M.	422 DIGHTON AVE	TAUNTON	MA	02780	(508) 562-7577
MILLER, THOMAS O.	338 ELMWOOD LANE	ANTIOCH	IL	60002	(847) 208-1987
MORENO JR., FREDDIE	11846 TERRACINA LN.	FONTANA	CA	92337	(909) 786-5013
MORI, LOUIE T.	537 SUNSHINE LOOP	FALLON	NV	89406	(775) 426-8156
MOSS, SHAI H.	2917 NE 10TH STREET	GAINESVILLE	FL	32609	(352) 281-8854
NEILSON, KURTIS W.	266 MARTOS COURT	LINCOLN	CA	95648	(530) 933-2100
NEUENSCHWANDER, TYLER	P O BOX 3336	CENTRAL POINT	OR	97502	(541) 821-6967

FORMER FRANCHISEES					
NAME	ADDRESS	CITY	STATE	ZIP	MOBILE
S.					
NEWCOMB III, WALDO	20127 RAINGATE LANE	KATY	TX	77449	(713) 530-7384
OLSUFKA, ROBERT P.	84979 546TH AVE	PIERCE	NE	68767	(308) 383-1600
PANZER, CRAIG A.	W3397 SPRING DRIVE	CAMPBELLSPORT	WI	53010	(920) 602-0956
PARKER, TIMOTHY E.	W8041 23RD STREET W	NECEDAH	WI	54646	(608) 547-7241
PASCUA, ARNOLD A.	339 MEZZAFORTE ST	HENDERSON	NV	89011	(808) 358-5657
PICKUS, JEREMY M.	3525 CREEK ROAD	CHASKA	MN	55318	(612) 702-9118
RAMOS VIVEROS, JUVENTINO	900 2ND AVENUE	GRANGER	WA	98932	(208) 360-9148
RASMUSSEN, SCOT A.	PO BOX 643	JENSEN	UT	84035	(435) 621-8665
REEVES, ROBERT J.	P.O. BOX 532	FRAZIER PARK	CA	93225	(213) 448-7478
ROSS, NATHANIEL L.	44832 COUNTY ROAD 75	CONESVILLE	OH	43811	(740) 610-6740
RURKA, BRADLEY L.	1908 MISSAUKEE RD.	SAINT HELEN	MI	48656	(517) 398-6530
SANZ VERGER, FRANCISCO	13601 SW 281 TERRACE	HOMESTEAD	FL	33033	(786) 390-9347
SCHULTZ, JAMES M.	9006 ENCHANTED FOREST DRIVE	HOUSTON	TX	77088	(832) 643-3383
SEDBERRY, JUSTIN D.	936 GURNEY W RD	EAGLE SPRINGS	NC	27242	(910) 220-2014
SENA, ANTHONY J.	74 ETTA DRIVE	CANTON	NC	28716	(505) 730-8690
SHEETS, JOHN R.	2217 MO HO DRIVE	ORLANDO	FL	32839	(321) 261-2506
SILVIA, JORDAN D.	0 COLUMBUS BLVD.	TAUNTON	MA	02780	(774) 226-5283
SIMMONS, CURTIS	1840 CHOCTAW RD	COPPEROPOLIS	CA	95228	(408) 221-4539
SMITH, GREG	787 E 200 S	GENOLA	UT	84655	(801) 360-2311
SMITH, LANCE B.	432 GUM SWAMP RD	SUMRALL	MS	39482	(601) 502-4147
SMITH, TIMOTHY A.	403 S. WALNUT ST.	BALTIMORE	OH	43105	(740) 415-5047
SOPHER, EDWARD A.	4022 E GREENWAY ROAD SUITE 11-191	PHOENIX	AZ	85032	(480) 444-2191
STEVENS, ERIC J.	281 SE HAPPY VALLEY GLEN	HIGH SPRINGS	FL	32643	(352) 226-5125
STREET, TREVOR W.	24826 W. MILLER RD	BARRINGTON	IL	60010	(847) 814-1804
SWENSON, BRYAN D.	4265 MILBURN SOUTH	COLORADO SPRINGS	CO	80906	(719) 209-4996
TEITLER, BRADLEY K.	20431 MINK DR	NEOSHO	MO	64850	(417) 572-1410
TODD, ALEX M.	10056 ZINFANDEL LN	RIVERSIDE	CA	92509	(909) 294-9961
TUCKER, ROBERT E.	891 LANE 11	POWELL	WY	82435	(307) 699-4724
TURNER, MARTY A.	365 MCCART RD.	MCDONOUGH	GA	30252	(678) 447-2148
VANCE, CHAD A.	20056 PEABODY ST.	ORLANDO	FL	32833	(412) 638-1206
VENTERS, DANIEL D.	5916 STEVENS MILL RD.	MATTHEWS	NC	28104	(704) 560-1630
VINECKI, JERALD E.	2010 LONE PINE ROAD	GAYLORD	MI	49735	(989) 370-6963
VON DER GRUEN, MICHAEL L.	500 RED TAILS DR.	AUSTIN	TX	78725	(512) 674-5579
VRANA, CHAD A.	9938 DRACHENBERG RD	BEASLEY	TX	77417	(979) 549-8275
WALLEN, MATTHEW S.	308 S. BEATON ST.	CORSICANA	TX	75110	(903) 879-2422
WEST, JAMES T.	4504 W. 900 S.	PENDLETON	IN	46064	(765) 623-1630
WEST, STEVEN L.	103 ETCHISON ROAD	QUINTON	OK	74561	(918) 710-0674
WHYTE, GEOFFREY C.	1093 S MOBILE STREET	AURORA	CO	80017	(720) 841-1474
WOODS, SHANE A.	3304 W 4700 S	TAYLORSVILLE	UT	84129	(801) 750-3234
WORKMAN, BRIAN W.	4515 CEDAR GROVE DR.	MERIDIAN	ID	83646	(208) 371-7203

8. DEALER ORGANIZATIONS. To the best of Cornwell’s knowledge, there are no organizations of current or former Cornwell franchised dealers, nor have there ever been any such organizations. At least two Facebook sites exist where Cornwell franchised dealers have online discussions. The “Cornwell Idea Exchange” is not hosted by Cornwell. The “Cornwell Corporate Communications” Facebook page is hosted by Cornwell and is open to Cornwell employees and any Cornwell dealer who wishes to participate.

In 2022, Cornwell created a Cornwell Dealer Advisory Council (“CDAC”), which consists of at least 5 franchisees appointed by Cornwell. It meets periodically

throughout the year to discuss issues of importance to franchisees and to bring them to management's attention, including at least one live meeting in Ohio (if circumstances permit).

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ITEM 21. FINANCIAL STATEMENTS

Attached to this Disclosure Document as Exhibit A, are the following financial statements of Cornwell, that show at least the franchisor's balance sheet for the previous three fiscal year-ends before the Disclosure Document issuance date and statements of operations, stockholders equity and cash-flows for each of the franchisor's previous three fiscal years:

The audited financial statements of Cornwell Quality Tools Company an Ohio corporation, for the fiscal years ended December 31, 202~~19~~, 202~~21~~ and 202~~32~~.

ITEM 22. CONTRACTS

The following contracts are offered in this state:

Exhibit B. Dealer Franchise Agreement

Exhibit B-1. Addendum to Dealer Franchise Agreement (Second Franchise, if applicable)

~~Exhibit B-2. Addendum to Dealer Franchise Agreement (Second Truck, if applicable)~~

Exhibit B-~~32~~. Franchise Developer Dealer Franchise Agreement (if applicable)

Exhibit B-~~43~~. Special Representative Dealer Franchise Agreement (if applicable)

Exhibit C. Dealer Purchase Order, Note and Security Agreement

Exhibit C-1. Dealer Purchase Order, Note and Security Agreement – Veterans Incentive Program (if applicable)

Exhibit C-2. Dealer Purchase Order, Note and Security Agreement – Franchise Developer (if applicable)

Exhibit C-3. Dealer Purchase Order, Note and Security Agreement – Special Representative (if applicable)

Exhibit D. Appendix with State Specific Information

Exhibit E. Tech-Credit Dealer Credit Assignment Agreement

- Exhibit F. ACH Agreement – Authorization Agreement for Automatic Payment
- Exhibit G. DCA Authorization- Dealer Credit Account Program Authorization
- Exhibit H. Ironman Business Network (IBN)-End User License Agreement

These are the only contracts, which Cornwell will enter into with prospective dealers in this state, or by which your rights and obligations under the Dealer Franchise Agreement may be affected.

ITEM 23. RECEIPT

THE LAST PAGE OF THIS OFFERING CIRCULAR IS A DETACHABLE DOCUMENT ACKNOWLEDGING RECEIPT OF THE OFFERING CIRCULAR BY THE PROSPECTIVE FRANCHISEE. FRANCHISEE MUST SIGN AND RETURN THE RECEIPT LOCATED AT EXHIBIT 14 OF THIS FRANCHISE DISCLOSURE DOCUMENT.