

FRANCHISE DISCLOSURE DOCUMENT



Uni K Wax Franchising, LLC
A Delaware limited liability company

(Effective Until ~~August~~October 1, 2024)
300 SW 1st Ave, Suite 155
Ft. Lauderdale, Florida 33301

(Effective as of ~~August~~October 1, 2024)
DCOTA Office Center

(3rd Floor, ~~Bldg.~~Suite A-310)
1855 Griffin Rd., Dania Beach, Florida 33004

Phone: (305) 949-9294

Email: franchise@unikwaxgroup.com

Website: www.unikwax.com/franchises/

Uni K Wax Franchising, LLC grants franchises for the development and operation of a studio specializing in wax hair removal services utilizing proprietary products and techniques.

The total investment necessary to begin operation of a UNI K WAX[®] studio ranges from \$327,943 to \$558,766. This includes ~~\$6166~~,948 to ~~\$8388~~,216 that must be paid to us and our affiliates.

Area developers must commit to open a minimum of 2 UNI K WAX[®] studios. If you purchase area development rights to open 3 to 5 studios, the total investment necessary to begin operation of a UNI K WAX[®] franchise ranges from \$387,943 to \$688,766. This includes ~~\$1216~~,948 to ~~\$2138~~,216 that must be paid to us and our affiliates.

This Disclosure Document summarizes certain provisions of your franchise agreement, area development agreement and other information in plain English. Read this Disclosure Document and all accompanying agreements carefully. You must receive this Disclosure Document at least 14 calendar days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale. **Note, however, that no government agency has verified the information contained in this document.**

You may wish to receive your Disclosure Document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact the franchisor at 300 SW 1st Ave, Suite 155, Ft. Lauderdale, Florida 33301 (on or before ~~August~~October 1, 2024) or DCOTA Office Center (3rd Floor, ~~Bldg.~~Suite A-310), 1855 Griffin Rd., Dania Beach, Florida 33004 (after ~~August~~October 1, 2024)- or by phone at (305) 949-9294.

The terms of your contract will govern your franchise relationship. Don't rely on the Disclosure Document alone to understand your contract. Read all of your contract carefully. Show your contract and this Disclosure Document to an advisor, like a lawyer or accountant.

Buying a franchise is a complex investment. The information in this Disclosure Document can help you make up your mind. More information on franchising, such as "*A Consumer's Guide to Buying a Franchise*," which can help you understand how to use this Disclosure Document, is available from the Federal Trade Commission (the "FTC"). You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, DC 20580. You can also visit the FTC's home page at www.ftc.gov for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

Issuance Date: April 17, 2024 (amended July 23, 2024)

Special Risks to Consider About *This Franchise*

Certain states require that the following risk(s) be highlighted:

1. **Out-of-State Dispute Resolution.** The franchise agreement and area development agreement require you to resolve disputes with the franchisor by mediation and/or litigation only in Florida. Out-of-state mediation or litigation may force you to accept a less favorable settlement for disputes. It may also cost more to mediate or litigate with the franchisor in Florida than in your own state.
2. **Supplier Control.** You must purchase all or nearly all of the inventory or supplies that are necessary to operate your business from the franchisor, its affiliates, or suppliers that the franchisor designates, at prices the franchisor or they set. These prices may be higher than prices you could obtain elsewhere for the same or similar goods. This may reduce the anticipated profit of your franchise business.
3. **Spousal Liability.** Your spouse must sign a document that makes your spouse liable for all financial obligations under the franchise agreement even though your spouse has no ownership interest in the franchise. This guarantee will place both your and your spouse's marital and personal assets, perhaps including your house, at risk if your franchise fails.
4. **Financial Condition.** The franchisor's financial condition, as reflected in its financial statements (see Item 21), calls into question the franchisor's financial ability to provide services and support to you.
5. **Operating History. The Franchisor is at an early stage of development and has a limited operating history. This franchise is likely to be a riskier investment than a franchise in a system with a longer operating history.**

Certain states may require other risks to be highlighted. Check the "State Specific Addenda" (if any) to see whether your state requires other risks to be highlighted.

ITEM 1 FRANCHISOR AND ANY PARENTS, PREDECESSORS AND AFFILIATES

To simplify the language in this Disclosure Document, “we,” “us” and “the Company” mean Uni K Wax Franchising, LLC - the franchisor. “You” means the person who buys a UNI K WAX® franchise - the franchisee, and includes your partners if you are a partnership, your shareholders if you are a corporation, and your members if you are a limited liability company.

For purposes of this Disclosure Document, a “Studio” refers to any wax hair removal studio that we authorize to operate under our Marks and use our System (as such terms are defined below), including any Studio operated by us, our affiliate, you, or another franchisee.

Corporate Information

Uni K Wax Franchising, LLC is a Delaware limited liability company that was organized on March 15, 2023. As of the issuance date, our principal place of business is 300 SW 1st Ave, Suite 155, Ft. Lauderdale, Florida 33301. However, we signed a lease for our new corporate headquarters located at DCOTA Office Center (3rd Floor, ~~Bldg. Suite A-310~~), 1855 Griffin Rd., Dania Beach, Florida 33004. We expect to move to our new corporate headquarters effective ~~August 1~~ October 1, 2024. Our telephone number is (305) 949-9294. Our agents for service of process are disclosed in EXHIBIT "A" (for franchise registration states) and EXHIBIT "B" (for other states). We do not do business under any names other than “Uni K Wax Franchising, LLC” and our tradename UNI K WAX®.

Business History

Noemi Grupenmager, founder of the UNI K WAX® concept, opened the first Studio in South Beach, Florida in April 1993. Our company, Uni K Wax Franchising, LLC, began offering Studio franchises in June 2023 after acquiring the franchise system from our predecessor, UKW Franchising Company, LLC (“UKW-FC”). We are not engaged in any business other than offering Studio franchises and administering the franchise system. We have never offered franchises in any other line of business. We have never directly owned and operated a Studio.

Predecessor

Our predecessor UKW-FC has a principal business address located at 300 SW 1st Ave, Suite 155, Ft. Lauderdale, Florida 33301. UKW-FC never directly owned or operated a Studio, although its affiliates owned and operated company-owned Studios from time to time. UKW-FC offered Studio franchises from October 2006 until April 2023. UKW-FC also offered area representative franchises from December 2016 until May 2020 under a separate Franchise Disclosure Document. During this time, UKW-FC sold a total of 3 area representative franchises. Area representatives helped UKW-FC solicit, sell and support Studio franchises within a defined development area. There are no area representatives currently in operation. UKW-FC never offered franchises in any other line of business. We do not offer area representative franchises.

Parents

We have the following direct and indirect parent companies:

Name	Principal Business Address	Direct or Indirect
Uni K Wax Group Inc.	Same as ours	Direct
Uni K Wax Holdings, LLC	Same as ours	Indirect

Affiliates

Our affiliate, Uni K Wax Distribution, LLC (“UKW Distribution”), has a principal business address located at 117 NW 9th Terrace, Bay#1, Hallandale Beach, Florida 33009. UKW Distribution is a supplier for uniforms and certain furniture, retail items, promotional and print materials, operating supplies and operating equipment

a franchise model.

Laws and Regulations

You must comply with all federal and state licensing and other regulatory requirements relating to the operation of your Studio. Many states prohibit any person who is not a licensed aesthetician or cosmetologist from performing waxing services. Some state laws restrict the types of services aestheticians may provide and/or prohibit rendering certain types of waxing services to customers under a certain age. If required by applicable law, you must ensure that only licensed aestheticians and/or cosmetologists perform waxing services at your Studio.

As a retail business, you must comply with various consumer protection laws, such as those prohibiting false or deceptive advertising or trade practices. Our Studios currently allow customers to purchase a “series” of multiple treatments at a discounted price paid in advance. Some states have consumer protection laws regulating the offer and sale of prepaid packages and/or the offer of financing for the purchase of these packages. Some of these laws could require Studios to be bonded in order to sell prepaid packages/series (we are currently not aware of any such laws).

The Payment Card Industry Data Security Standard (“PCI”) requires that all companies that process, store, or transmit credit or debit card information maintain a secure environment. PCI applies to all organizations or merchants, regardless of size or number of transactions, that accept, transmit or store any cardholder data. Your Studio will accept credit card payments and must comply with PCI standards.

You must also comply with all local, state and federal laws that apply to businesses generally, including laws governing discrimination and sexual harassment in the work place, minimum wage, smoking in public areas as well as EEOC and OSHA standards. The Americans with Disabilities Act of 1990 requires readily accessible accommodations for disabled people and may affect your building construction, site design, entrance ramps, doors, seating, bathrooms, drinking facilities, etc. Building codes and requirements vary in different jurisdictions and it is important for you and your architect to be aware of and comply with all local laws.

There may be other local, state and/or federal laws or regulations that apply to your Studio. We strongly suggest that you investigate these laws before buying this franchise.

ITEM 2 BUSINESS EXPERIENCE

Chief Executive Officer: Heather Harris

Heather Harris has held the following positions during the past 5 years:

<u>Employer Name</u>	<u>Location</u>	<u>Title</u>	<u>Time Period</u>
<u>Uni K Wax Franchising, LLC</u>	<u>Aventura, FL</u>	<u>Chief Executive Officer</u>	<u>Jun 2024 to present</u>
<u>Intelligent Office</u>	<u>Cincinnati, OH</u>	<u>President</u>	<u>Oct 2022 to Feb 2024</u>
<u>Corporex</u>	<u>Covington, KY</u>	<u>Senior VP of Sales & Marketing</u>	<u>Feb 2021 to Oct 2022</u>
		<u>Chief Operating Officer</u>	<u>Aug 2019 to Oct 2022</u>
<u>Cyclebar</u>	<u>Cincinnati, OH</u>	<u>President</u>	<u>Jun 2015 to Nov 2017</u>

Chief Financial Officer: Daniel Franzblau, C.P.A.

Daniel Franzblau has held the following positions during the past 5 years:

<u>Employer Name</u>	<u>Location</u>	<u>Title</u>	<u>Time Period</u>
Uni K Wax Franchising, LLC	Aventura, FL	Chief Financial Officer	May 2023 to present
UKW-FC	Aventura, FL	Chief Financial Officer	Aug 2018 to Apr 2023

~~Heather Elrod – Executive Chairwoman~~

~~Heather Elrod~~ Lauren Wanamaker – Chief Growth Officer

Lauren Wanamaker has held the following positions during the past 5 years:

Employer Name	Location	Title	Time Period
Uni K Wax Franchising, LLC	Aventura, FL	Executive Chairwoman <u>Chief Growth Officer*</u>	May 2023 <u>July 2024</u> to present
Conscious Capital Growth, LLC	Scottsdale, AZ	Managing Partner <u>Chief Growth Officer</u>	Oct 2021 <u>Mar 2023</u> to present
CCG Patrice, LLC	Scottsdale, AZ	Manager <u>Chief Growth Officer</u>	May 2023 to present
CCG-MSJC, LLC	Scottsdale, AZ	Manager	Mar 2022 to present
WellBiz Brands, Inc.	Scottsdale, AZ <u>Denver, CO</u>	Chief Executive Officer <u>VP Franchise Development</u>	Sep 2018 <u>Nov 2022</u> to Nov 2020 <u>Mar 2023</u>
		<u>Sr. Director of Development</u>	<u>Jan 2019 to Nov 2022</u>
		<u>Director of Development</u>	<u>Jan 2018 to Jan 2019</u>

* Lauren is not an officer of the franchisor but exercises management responsibilities relating to franchise sales.

ITEM 3 LITIGATION

No litigation is required to be disclosed in this Item.

ITEM 4 BANKRUPTCY

No bankruptcy information is required to be disclosed in this Item.

ITEM 5 INITIAL FEES

Initial Franchise Fee

You pay us a nonrefundable \$45,000 initial franchise fee at the time you sign the Franchise Agreement. Qualified veterans receive a 20% discount on the initial franchise fee (the initial franchise fee is reduced to \$36,000). “Qualified veteran” means an honorably discharged United States veteran with a DD Form 214. The veteran’s discount cannot be combined with any other discounts and is not applicable to area development deals unless the developer only commits to open 2 Studios (in which case an \$18,000 discount will be applied to the development fee). The initial franchise fee is uniformly imposed except as discussed above for qualified veterans and below for area developers.

Initial Training Fee

You pay us a nonrefundable \$5,000 initial training fee at the time you sign the Franchise Agreement, which covers the following initial training programs (each described in detail in Item 11):

1. 5-hour Franchise Orientation Training (“Orientation Training”) conducted virtually for franchise owners
2. 5-day Franchise Management and Operations Training (“Management Training”) conducted at corporate headquarters and a company-owned Studio for your Managing Operator and Designated Managers
3. 10-day Waxer Certification Training conducted for your Waxers, including 5 days of virtual training and 5 days of onsite training at your Studio
4. 5-day Onsite Preopening Training conducted onsite at your Studio for your Managing Owner and staff
5. 1-day Bounce-Back Training, which we may conduct virtually or onsite at your Studio

If Onsite Preopening Training exceeds 5 days you must pay us an additional training fee of \$500 per trainer per day, commencing with the 6th day of training.

Real Estate Management Services Fee

You must contract with the real estate company we designate to provide certain real estate management services (“Real Estate Management Services”), including assistance with: selecting and supervising a local real estate broker; educating landlords on our concept; evaluating potential sites for your Studio; procuring site surveys; assessing site feasibility; negotiating a letter of intent for the lease or purchase of the premises; reviewing and negotiating the lease or purchase contract for the premises; and providing real estate and territory analytics. Our designated real estate company agreed to provide the Real Estate Management Service in exchange for a discounted flat fee of \$5,000 (subject to change). We currently collect this fee from franchisees and remit the entire sum to the real estate company. The fee is nonrefundable and uniformly imposed.

Project Management Fee

You must hire the company we designate (the “Project Manager”) to provide project management services relating to the design, construction and development of your Studio (“Project Management Services”), including assistance with:

- developing a preliminary layout and design for your Studio
- coordinating with your architect and reviewing construction plans and permits
- preparing bids and selecting your general contractor
- monitoring construction progress
- supporting the scheduling and installation of signage, furniture, fixtures and equipment

Most of the underlying services are provided by outside suppliers and you pay these suppliers directly for their services. The Project Manager’s role is to oversee and coordinate with the various members of your development team (architects, engineers, general contractor, etc.) in an effort to manage the overall Studio development process and allow you to open as quickly as possible. In most instances, we anticipate designating an unaffiliated real estate company to serve as the Project Manager. However, we reserve the right to designate ourselves as the Project Manager.

When you sign the lease or purchase agreement for the Studio, you pay the Project Manager a nonrefundable \$14,500 project management fee. You pay the fee to us (if we serve as Project Manager) or to a third-party (if we designate a third party to serve as Project Manager). The project management fee is uniformly imposed.

Startup Package

Prior to opening you must purchase our designated package of various items necessary for the development and/or operation of your Studio (the “Startup Package”). You purchase the Startup Package from our affiliate, UKW Distribution. Our current Startup Package includes: (a) uniforms; (b) furniture; (c) retail inventory items; (d) promotional and printed materials; (e) operating supplies; and (f) operating equipment. The Startup Package does not include all of the furniture, operating supplies and equipment you must purchase (any items not included in the Startup Package must be purchased from third-party suppliers). Currently, our Startup Package is estimated to cost \$11,948 to \$18,716, including shipping and taxes, and includes the following items:

STARTUP PACKAGE	
Item	Estimated Cost
Uniforms	\$392 to \$678
Furniture (gift card display, POP displays, bamboo card holder, bamboo cotton container, bamboo tester tray, bamboo drawer, magnetic board, K Sign, Tear K Drop, signs and personal items holder)	\$1,089 to \$1,385

accordance with the provisions governing your right to terminate following our uncured breach). Liquidated damages are calculated as the sum of average weekly royalty fees and brand fund fees imposed during the 52-week period preceding termination (or during the period of operation if less than 52 weeks) multiplied by the lesser of: (a) 104 (representing 2 years); or (b) the total number of weeks remaining under the term as of the terminate date. If you pay us liquidated damages in a timely manner, we may not pursue a claim against you for lost profits attributable to fees and revenue we would have received after termination if the Franchise Agreement had not been terminated. However, payment of liquidated damages does not prevent us from seeking other damages we incur due to your breach.

ITEM 7 ESTIMATED INITIAL INVESTMENT

Table A: Estimated initial investment for the purchase of a single Studio.

YOUR ESTIMATED INITIAL INVESTMENT (SINGLE STUDIO)				
TYPE OF EXPENDITURE	AMOUNT ¹	METHOD OF PAYMENT	WHEN DUE	TO WHOM PAYMENT IS TO BE MADE
Initial Franchise Fee	\$45,000	Lump sum	At time you sign Franchise Agreement	Us
Initial Training Fee ²	\$5,000	Lump sum	At time you sign Franchise Agreement	Us
Training Expenses ³	\$1,500 to \$6,000	As incurred	Prior to opening	Suppliers
Real Estate Management Fee ⁴	\$5,000	Lump sum	At time you sign lease or purchase agreement	Supplier <u>or us</u>
Project Management Fee ⁵	\$14,500	Lump sum	At time you sign lease or purchase agreement	Project Manager (either us or third-party we designate)
Site Survey ⁶	\$2,000 to \$3,000	Lump sum	Before you sign lease or purchase agreement	Supplier
Lease Deposit & 3 Months' Rent ⁷	\$24,600 to \$68,000	Lump sum	Monthly (with security deposit paid before opening)	Landlord
Architect Fees	\$10,500 to \$16,500	As incurred	Before construction	Architect
Construction & Leasehold Improvements ⁸	\$121,540 to \$225,000	As incurred	Before opening	Contractor & suppliers
Signage & Digital Graphics ⁹	\$12,300 to \$19,600	Lump sum	Before opening	Suppliers
Furniture, Fixtures & Millwork ¹⁰	\$19,500 to \$49,000	As incurred	Before opening	Suppliers
Startup Package ¹¹	\$11,948 to \$18,716	Lump sum	Before opening	UKW Distribution
Technology Systems ¹²	\$11,155 to \$13,900	Lump sum	Before opening	Suppliers
Grand Opening Advertising ¹³	\$15,000	As incurred	30 days before through 60 days after opening	Suppliers
Utility Deposits	\$150 to \$250	As incurred	Before opening	Utility companies
Licenses and Permits ¹⁴	\$1,500 to \$2,500	Lump sum	Before opening	Government agencies
Professional Fees ¹⁵	\$2,000 to \$7,000	Lump sum	Before opening	Lawyer & accountants
Insurance ¹⁶	\$1,500 to \$3,000	Lump sum	Before opening	Insurance companies
Preopening Payroll ¹⁷	\$2,250 to \$4,800	As incurred	Before opening	Employees
Additional Funds ¹⁸ (3 months)	\$21,000 to \$37,000	As incurred	As incurred	Suppliers and employees

YOUR ESTIMATED INITIAL INVESTMENT (SINGLE STUDIO)				
TYPE OF EXPENDITURE	AMOUNT ¹	METHOD OF PAYMENT	WHEN DUE	TO WHOM PAYMENT IS TO BE MADE
Total Estimated Initial Investment ¹⁹	\$327,943 to \$558,766			

Table B – Estimated initial investment for the purchase of area development rights.

YOUR ESTIMATED INITIAL INVESTMENT (AREA DEVELOPMENT - ASSUMES COMMITMENT OF 3 STUDIOS OR 5 STUDIOS)				
TYPE OF EXPENDITURE ¹	AMOUNT	METHOD OF PAYMENT	WHEN DUE	TO WHOM PAYMENT IS TO BE MADE
Development Fee ²⁰	\$105,000 to \$175,000	Lump sum	At time you sign ADA	Us
Initial Investment to Open Initial Studio	\$282,943 \$513,766	This is the total estimated initial investment in Table A above (excluding initial franchise fee that is included in development fee)		
Total Estimated Initial Investment ¹⁹	\$387,943 to \$688,766			

Notes:

- Financing and Refunds: We do not offer direct or indirect financing. No amounts paid to us are refundable. We are not aware of any fees paid to third-party suppliers that are refundable, although your landlord may refund your security deposit at the end of the lease if you do not damage the property or default.
- Initial Training Fee: You pay us a \$5,000 initial training fee which includes: (a) Orientation Training for the franchise owners; (b) Management Training for your Managing Operator and up to 3 Designated Managers; (c) Waxer Certification Training for 1 Waxer per waxing room in your Studio; (d) Onsite Preopening Training; and (e) Bounce-Back Training.
- Management Training Expenses: This estimates your cost to send between 1 and 4 people to Management Training in Florida. Your actual training expenses may vary depending on: (a) the number of people you send to training; (b) the distance they must travel; and (c) the level and quality of accommodations, travel and dining selected.
- ~~Real Estate Management Fee: Real Estate Management Fee: Item 5 describes the Real Estate Management Services provided by the real estate company in exchange for this fee. You must contract with the real estate company we designate. You must contract with the real estate company we designate to provide certain real estate management services (“Real Estate Management Services”), including assistance with: selecting and supervising a local real estate broker; educating landlords on our concept; evaluating potential sites for your Studio; procuring site surveys; assessing site feasibility; negotiating a letter of intent for the lease or purchase of the premises; reviewing and negotiating the lease or purchase contract for the premises; and providing real estate and territory analytics. Our designated real estate company agreed to provide the Real Estate Management Service in exchange for a discounted flat fee of \$5,000 (subject to change).~~
- Project Management Fee: Item 5 describes the Project Management Services provided by the Project Manager. You must contract with the Project Manager we designate, which may be us or a third-party.
- Site Survey: You must procure a site survey for the premises for your Studio. Our designated real estate company will assist you with this process. This estimate assumes you only need 1 site survey. If you need to obtain site surveys for more than one property, your initial investment may be higher.

ITEM 9 FRANCHISEE'S OBLIGATIONS

This table lists your principal obligations under the Franchise Agreement (FA), Area Development Agreement (ADA) and other agreements. It will help you find more detailed information about your obligations in these agreements and other items in this Disclosure Document.

OBLIGATION	SECTIONS IN AGREEMENT	DISCLOSURE DOCUMENT ITEM
a. Site selection and acquisition/lease	FA: 7.1 & 7.2 ADA: 4.2	Item 7 & Item 11
b. Preopening purchases/leases	FA: 6.2, 11.7 & 15.1 ADA: Not Applicable	Item 5, Item 7, Item 8 & Item 11
c. Site development and other preopening requirements	FA: 7.3, 7.4 & 7.5 ADA: 4.2	Item 6, Item 7 & Item 11
d. Initial and ongoing training	FA: 5 ADA: Not Applicable	Item 6 & Item 11
e. Opening	FA: 7.5 ADA: 4.1	Item 11
f. Fees	FA: 4.2, 5.5, 5.6, 6.2, 6.3, 6.6, 6.9, 6.10, 6.11, 7.1, 8.6, 10.1, 10.4, 11.7, 11.9, 11.11, 11.16, 13, 15.1, 16, 19.2 & 21.3 ADA: 5 & 7.2	Item 5 & Item 6
g. Compliance with standards and policies/Operating Manual	FA: 6.1, 7.1, 7.3, 7.4, 10.3, 11 & 17.1 ADA: 4.2	Item 11
h. Trademarks and proprietary information	FA: 17 ADA: 2	Item 13 & Item 14
i. Restrictions on products/services offered	FA: 11.3 ADA: Not Applicable	Item 16
j. Warranty and client service requirements	FA: 11.14 ADA: Not Applicable	Not Applicable
k. Territorial development and sales quotas	FA: Not Applicable ADA: 4.1	Item 12
l. Ongoing product/service purchases	FA: 11.7 ADA: Not Applicable	Item 8
m. Maintenance, appearance and remodeling requirements	FA: 11.8 & 11.10 ADA: Not Applicable	Item 11
n. Insurance	FA: 15.1 ADA: Not Applicable	Item 6, Item 7 & Item 8
o. Advertising	FA: 10 ADA: Not Applicable	Item 6, Item 7 & Item 11
p. Indemnification	FA: 18 ADA: Not Applicable	Item 6
q. Owner's participation/management/staffing	FA: 8 ADA: Not Applicable	Item 11 & Item 15

MANAGEMENT TRAINING			
SUBJECT	HOURS OF CLASSROOM TRAINING	HOURS ON THE JOB TRAINING	LOCATION
Principles of Waxing	4	0	K University®
Waxing Technique & Procedures	0	3	Company-owned Studio
Studio Inspection	0	2	Company-owned Studio
UKW Support Services	1	0	K University®
TOTAL	32 27	8	

3. Waxer Certification Training

All Waxers must successfully complete Waxer Certification Training program before they may perform services at your Studio. Our standard 10-day training program includes: (a) 5 days of virtual training; and (b) 5 days of onsite training at your Studio that takes place at the time of your soft opening. The following table provides additional detail on Waxer Certification Training.

TRAINING PROGRAM

WAXER CERTIFICATION TRAINING			
SUBJECT	HOURS OF CLASSROOM TRAINING	HOURS ON THE JOB TRAINING	LOCATION
General Concepts	2	0	Virtual
Exploring Uni K Wax: History and Culture	1	0	Virtual
Characteristics of the Proprietary ElastiK Wax	1	0	Virtual
Waxer Etiquette/ Customer Service	1	2	Virtual & your Studio
Wax Room and Lounge Procedures	1	1	Virtual & your Studio
Understanding Skin Anatomy/ The Hair Growth Cycle	1	0	Virtual
Waxer and Customer Positioning	0	2	Virtual & your Studio
Uni K Wax Technique/ Wax Application and Removal	2	8	Virtual & your Studio
The Different Waxing Services	2	12	Virtual & your Studio
Retail & Professional Supplies Products	2	0	Virtual
Point of Sale (POS)/ Intake Forms	1	0	Virtual
General Evaluation	1	0	Virtual
Hands-On Practice	0	40	Your Studio
TOTAL	15	65	

4. Onsite Preopening Training

Onsite Preopening Training includes at least 40 hours of instruction and field training on various topics such as inventory setup and controls, daily operational processes, software training, staff/customer scheduling and sales and marketing. If you purchase an existing Studio whose staff has previously completed Onsite Preopening Training, we may reduce this training by up to 16 hours at our discretion. At all times during Onsite Preopening

4. The financial performance representation does not include any expense information other than Wax and Supplies Costs. As a franchisee, you will incur additional expenses, such as payroll, rent, marketing, replenishment of inventory and operating supplies, utilities as well as the initial and ongoing fees imposed under the Franchise Agreement.

Some Studios have sold this amount. Your individual results may differ. There is no assurance that you will sell as much.

Written substantiation for this financial performance representation will be made available to you upon your reasonable written request.

Other than the preceding financial performance representation, we do not make any financial performance representations. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting Mr. Daniel Franzblau at 300 SW 1st Ave, Suite 155, Ft. Lauderdale, Florida 33301 (on or before ~~August~~October 1, 2024) or DCOTA Office Center (3rd Floor, ~~Bldg.~~Suite A-310), 1855 Griffin Rd., Dania Beach, Florida 33004 (after ~~August~~October 1, 2024) by phone at (305) 949-9294, the Federal Trade Commission, and the appropriate state regulatory agencies.

ITEM 20 OUTLETS AND FRANCHISEE INFORMATION

TABLE 1 - SYSTEM-WIDE OUTLET SUMMARY FOR YEARS 2021 TO 2023				
Outlet Type	Year	Outlets at the Start of the Year	Outlets at the End of the Year	Net Change
Franchised	2021	30	29	-1
	2022	29	32	+3
	2023	32	32	0
Company-Owned	2021	1	2	+1
	2022	2	2	0
	2023	2	2	0
Total Outlets	2021	31	31	0
	2022	31	34	+3
	2023	34	34	0

TABLE 2 - TRANSFERS OF OUTLETS FROM FRANCHISEES TO NEW OWNERS (OTHER THAN THE FRANCHISOR) FOR YEARS 2021 TO 2023		
State	Year	Number of Transfers
Florida	2021	6
	2022	0
	2023	0
New York	2021	0
	2022	2
	2023	0
New Jersey	2021	1
	2022	0
	2023	0

so this outlet remains classified as a company-owned Studio as of the end of 2023.

TABLE 5 - PROJECTED OPENINGS AS OF DECEMBER 31, 2023

State	Franchise Agreements Signed But Outlet Not Opened	Projected New Franchised Outlets in the Next Fiscal Year	Projected New Company-Owned Outlets in the Next Fiscal Year
Florida	2	0	0
Total	2	0	0

A list of all current franchisees is attached to this Disclosure Document as EXHIBIT "F" (Part A), including their names and the addresses and telephone numbers of their outlets as of December 31, 2023. In addition, EXHIBIT "F" (Part B) lists the name, city and state, and the current business telephone number (or, if unknown, the last known home telephone number) of every franchisee who had an outlet terminated, canceled, not renewed, or otherwise voluntarily or involuntarily ceased to do business under the franchise agreement during our most recently completed fiscal year or who has not communicated with us within 10 weeks of the issuance date of this Disclosure Document. **If you buy this franchise, your contact information may be disclosed to other buyers when you leave the franchise system.**

In the last 3 fiscal years, some franchisees have signed confidentiality agreements with us. In some instances, current and former franchisees sign provisions restricting their ability to speak openly about their experience with us. You may wish to speak with current and former franchisees, but be aware that not all such franchisees will be able to communicate with you.

There are no: (a) trademark-specific franchisee organizations associated with the franchise system being offered that we have created, sponsored or endorsed; or (b) independent franchisee organizations that have asked to be included in this Disclosure Document.

ITEM 21 FINANCIAL STATEMENTS

Our fiscal year ends on December 31st. Attached to this Disclosure Document as EXHIBIT "G" are our audited financial statements including a balance sheet as of December 31, 2023 and a profit and loss statement from June 5, 2023 through December 31, 2023. In addition, an unaudited balance sheet as of May 31, 2024 and an unaudited profit and loss statement from January 1, 2024 through May 31, 2024 are attached to this Disclosure Document as EXHIBIT "G". Because we have not been in existence for 3 years, we cannot provide all of the financial statements required by the FTC franchise disclosure guidelines.

ITEM 22 CONTRACTS

Attached to this Disclosure Document (or the Franchise Agreement attached to this Disclosure Document) are copies of the following franchise and other contracts or agreements proposed for use or in use in this state:

Exhibits to Disclosure Document

- EXHIBIT "C" Franchise Agreement
- EXHIBIT "D" Area Development Agreement
- EXHIBIT "H"-1 State Addenda
- EXHIBIT "H"-2 Franchisee Disclosure Questionnaire (**Questionnaire may not be signed or used if the franchisee resides within, or the franchised business will be located within, a franchise registration state**)
- EXHIBIT "H"-3 General Release

Attachments to Franchise Agreement

- ATTACHMENT "B" Form of Site Approval Notice
- ATTACHMENT "C" Lease Addendum
- ATTACHMENT "D" Franchise Owner Agreement

webpage for your Studio that will be linked to our corporate website. Your webpage will include such information about your Studio that we deem appropriate, such as location, contact information, hours of operation and special promotions. We must approve all content on your webpage. We will consider information you suggest in good faith. We will own the website (including your webpage) and domain name at all times. We may change or discontinue the website and/or your local webpage at any time in our sole discretion.

- 6.9. Email Addresses.** At no additional charge, we provide you with two (2) unikwax.com email addresses for use with your Business. If we provide you with additional email addresses, we may charge you our then-current fee for each additional email address we provide (this fee would be added to the technology fee described in §11.9). You must exclusively use the email addresses we provide for all communications with us, customers, suppliers and other Persons relating to your Business. You may not use them for any purpose unrelated to your Business. We own the email addresses and accounts but allow you to use them during the Term.
- 6.10. Purchase Agreements.** We may, but need not, negotiate purchase agreements with suppliers to obtain discounted prices for us and our franchisees. We will arrange for you to be able to purchase the goods directly from the suppliers at the discounted prices we negotiate (subject to any rebates the suppliers pay to us). We may also purchase certain items from suppliers in bulk and resell them to you at our cost plus shipping fees and a reasonable markup.
- 6.11. Call Center.** We may operate, or designate a third-party provider to operate, a call center to answer calls, set customer appointments, route new customer leads to an appropriate Studio and provide other related services. You must participate in the call center program and pay all reasonable setup and monthly fees designated by us or the third-party provider. Participation in the program may include, without limitation:
- (i) using and publishing a telephone number that we designate;
 - (ii) engaging a designated service provider to provide call center services;
 - (iii) acquiring, installing, and using related technology; and
 - (iv) executing any related user or service agreement designated by us or the third-party provider.

At any time that we are not implementing a call center program, you must arrange for the answering of all incoming phone calls during regular business hours.

7. ESTABLISHING YOUR BUSINESS

- 7.1. Site Selection.** You must contract with our designated real estate company to assist you in finding a site for your Studio. [We may require you to pay us the fee imposed by our designated real estate company, in which case we will remit the sum to the real estate company on your behalf.](#) However, it is your responsibility to find a site that meets both your and our minimum standards and criteria. You must locate and obtain our approval of the site for your Studio within 90 days after the Effective Date. The premises must be located within the Site Selection Area and conform to our minimum site selection criteria. You must send us a complete site report that includes all documents, information, photos and video we require, including CAD files and a site survey for the Studio. We may accept or reject each site you propose in our commercially reasonable judgment. We will use best efforts to issue our approval or disapproval within 15 business days after we receive all of the requisite materials. Your site is deemed disapproved if we fail to issue our written approval within the 15 business-day period. If we approve the site for your Studio prior to execution of this Agreement, we will list the address of your approved site in Part C of ATTACHMENT "A". Otherwise, we will list the address of your approved site in a Site Approval Notice we will send to you within 15 days after approving your site. Within five (5) business days after we send you the Site Approval Notice, you must sign and date the franchisee acknowledgment section and send us a copy for our records. Our approval of the site (and

fair dealing, the covenant shall not imply any rights or obligations inconsistent with the express terms hereof. This Agreement, and the relationship of the parties inherent in this Agreement, grants us discretion to make decisions, take actions and/or refrain from taking actions not inconsistent with our explicit rights and obligations under this Agreement that may favorably or adversely affect your interests. We will use our judgment in exercising the discretion based on our assessment of our own interests and balancing those interests against the interests of our franchisees, but without considering the individual interests of you or any other franchisee.

24.10. Rights of Parties are Cumulative. The rights of the parties under this Agreement are cumulative and no exercise or enforcement by either party of any right or remedy under this Agreement will preclude any other right or remedy available under this Agreement or by Law.

24.11. Survival. All provisions that expressly or by their nature survive the termination, expiration or Transfer of this Agreement, or the Transfer of an ownership interest in the Studio or Franchisee Entity, shall continue in full force and effect subsequent to and notwithstanding its termination, expiration or Transfer and until they are satisfied in full or by their nature expire, including, without limitation, §13, §14, §16, §18, §21, §22 and §24.

24.12. Construction. The headings in this Agreement are for convenience only and do not define, limit or construe the contents of the sections or subsections. All references to Sections refer to the Sections contained in this Agreement unless otherwise specified. All references to days in this Agreement refer to calendar days unless otherwise specified. The term “you” as used in this Agreement is applicable to one or more Persons, and the singular usage includes the plural and the masculine and neuter usages include the other and the feminine and the possessive.

24.13. Time of Essence. Time is of the essence in this Agreement and every term thereof.

24.14. Notice. All notices given under this Agreement must be in writing, delivered by hand, email (to the last email address provided by the recipient) or first class mail, to the following addresses (which may be changed upon 10 business days prior written notice):

YOU: As set forth in Part A of ATTACHMENT "A"

US: (effective prior to ~~August~~October 1, 2024)
Uni K Wax Franchising, LLC
300 SW 1st Ave, Suite 155
Ft. Lauderdale, Florida 33301
Attention: Chief Operations Officer

(effective on or after ~~August~~October 1, 2024)
Uni K Wax Franchising, LLC
DCOTA Office Center (3rd Floor, ~~Bldg.~~Suite A-310)
1855 Griffin Rd., Dania Beach, Florida 33004
Attention: Chief Operations Officer

Notice shall be considered given on: (a) the date delivered by hand; (b) one (1) business day after sending by email or comparable electronic system (including any notice that is also sent by mail); or (c) three (3) business days after placed in the mail, postage prepaid, by certified mail with a return receipt requested. Notice shall be deemed to have been received upon delivery or first attempted delivery to the proper notice address in accordance with this Section.

24.15. Counterparts. This Agreement may be signed in multiple counterparts, each of which shall be deemed an original and all of which together shall constitute but one and the same document.

Lease Addendum

This Lease Addendum (this “Agreement”) is executed as of _____, 202__ by and among Uni K Wax Franchising, LLC, a Delaware limited liability company (“Franchisor”), [_____] a(n) [_____] with principal offices located at [_____] (“Landlord”), and [_____] a(n) [_____] with principal offices located at [_____] (“Tenant”).

Background

- A. On [_____] 202[___], Franchisor and Tenant executed a UNI K WAX® Franchise Agreement (the “Franchise Agreement”), pursuant to which Franchisor granted Tenant the right and obligation to develop, open and operate a UNI K WAX® studio at the premises described in Exhibit “A” (the “Premises”).
- B. Concurrently with the execution of this Agreement, Landlord and Tenant are executing a lease agreement (the “Lease”), pursuant to which Landlord will lease the Premises to Tenant.
- C. To protect Franchisor’s rights and interests under the Franchise Agreement, Landlord agrees to grant certain rights to Franchisor as set forth below.

Agreement

- 1. Default Notices. Landlord agrees to provide Franchisor with copies of all written default notices sent to Tenant at the same time such notices are sent to Tenant. Landlord agrees to send such copies to Franchisor by email and registered mail as set forth below (Franchisor may change the notice email and address from time to time by sending written notice to Landlord):

Mail: (if prior to ~~August~~October 1, 2024)

(if on or after ~~August~~October 1, 2024)

Uni K Wax Franchising, LLC
300 SW 1st Ave, Suite 155
— 310 Ft. Lauderdale, Florida 33301
Florida 33004

Attention: Chief Executive Officer
Email: compliance@unikwaxgroup.com

Uni K Wax Franchising, LLC
DCOTA Office Center (3rd Floor, ~~Bldg. Ste A~~)
— 1855 Griffin Rd., Dania Beach,

Attention: Chief Executive Officer
Email: compliance@unikwaxgroup.com

- 2. Right to Cure. If Tenant defaults under the Lease, Franchisor has the right (but not the duty) to cure such default within 15 days following the expiration of any applicable cure period. In such event, Franchisor may immediately commence occupancy of the Premises as the tenant under the Lease without obtaining Landlord’s or Tenant’s consent. Franchisor may thereafter assign the Lease to another UNI K WAX® franchisee or to an entity owned and/or controlled by Franchisor. If it does, Franchisor must first obtain Landlord’s written approval of the assignee. Landlord, however, must neither unreasonably withhold nor delay its approval thereof. Landlord will acknowledge any such assignment in writing. No assignment permitted under this Section is subject to any assignment or similar fee or will cause any rental acceleration.
- 3. Right to Assign. At any time, including, without limitation, upon the expiration or termination of the Franchise Agreement, and without Landlord’s prior consent, Tenant may assign the Lease to Franchisor. In such event, Franchisor may thereafter assign the Lease to another UNI K WAX® franchisee or to an entity owned and/or controlled by Franchisor. If it does, Franchisor must first obtain Landlord’s written approval of the assignee. Landlord, however, must neither unreasonably withhold nor delay its approval thereof. Landlord will acknowledge any such assignment in writing. No assignment permitted under this Section is subject to any assignment or similar fee or will cause any rental acceleration.
- 4. Right of First Refusal. Landlord hereby grants Franchisor the first right of refusal to lease the Premises as the new tenant upon the expiration or termination of the Lease. Franchisor shall have a period of 30 days

THESE FINANCIAL STATEMENTS ARE PREPARED WITHOUT AN AUDIT. PROSPECTIVE FRANCHISEES OR SELLERS OF FRANCHISES SHOULD BE ADVISED THAT NO CERTIFIED PUBLIC ACCOUNTANT HAS AUDITED THESE FIGURES OR EXPRESSED HIS/HER OPINION WITH REGARD TO THE CONTENT OR FORM.

Uni K Wax Franchising, LLC
Unaudited Interim Balance Sheet
As of May 31, 2024

ASSETS

Current Assets

Cash	815,833
Accounts Receivable	38,301
Prepaid expenses and other current assets	21,249

Total Current Assets **875,382**

Property and equipment, net **44,315**

Other Assets

Deposits	32,524
Goodwill, net	2,246,350

Total Other Assets **2,278,874**

Total Assets **3,198,571**

LIABILITIES & MEMBER'S EQUITY

Current Liabilities

Accounts payable	166,523
Accrued expenses	35,225
Accrued interest Due to related party	42,335
Due to Related Party	1,000
Brand Fund Liability	55,652
Payroll Liabilities	59,042
Series Liability	527,791
Gift card liability	22,256

TOTAL CURRENT LIABILITIES **909,825**

LONG-TERM LIABILITIES

Deferred franchise fee revenue	370,651
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TOTAL LONG-TERM LIABILITIES **370,651**

MEMBER'S CAPITAL

Capital Contributions	2,129,018
Accumulated deficit	(113,146)
Current period net result	(97,777)

TOTAL MEMBER'S CAPITAL **1,918,095**

TOTAL LIABILITIES AND MEMBERS EQUITY **3,198,571**

Uni K Wax Franchising, LLC
Unaudited Interim Income Statement
For the Five-months ended May 31, 2024

Revenues	\$ 1,138,702
Cost of Revenues	292,719
Gross Profit	845,983
Operating Expenses	
Selling, general and administrative expenses	849,370
Depreciation	-
Amortization	-
Total Operating Expenses	849,370
Operating Loss	(3,387)
Other Expenses	
Interest Expense	8,265
Other non-operating	86,125
Total Other Expenses	94,391
Net Loss	(97,777)

CALIFORNIA

CALIFORNIA ADDENDUM TO FRANCHISE DISCLOSURE DOCUMENT, FRANCHISE AGREEMENT AND AREA DEVELOPMENT AGREEMENT

1. The California Franchise Investment Law requires a copy of all proposed agreements relating to the sale of the Franchise be delivered together with the Disclosure Document.
2. Section 31125 of the California Corporations Code requires us to give you a disclosure document, in a form containing the information that the Commissioner may by rule or order require, before a solicitation of a proposed material modification of an existing franchise.
3. Neither the franchisor nor any person or franchise broker in Item 2 of the FDD is subject to any currently effective order of any national securities association or national securities exchange, as defined in the Securities Exchange Act of 1934, 15 U.S.C.A. 78a et seq., suspending or expelling such persons from membership in such association or exchange.
4. The earnings claims figures do not reflect the costs of sales, operating expenses, or other costs or expenses that must be deducted from the gross revenue or gross sales figures to obtain your net income or profit. You should conduct an independent investigation of the costs and expenses you will incur in operating your franchise business. Franchisees or former franchisees listed in the Disclosure Document may be one source of this information.
5. Prospective franchisees are encouraged to consult private legal counsel to determine the applicability of California and federal laws (such as Business and Professions Code Section 20040.5, Code of Civil Procedure Section 1281, and the Federal Arbitration Act) to any provisions of a Franchise Agreement or Supplemental Agreement restricting venue to a forum outside the State of California.
6. The Franchise Agreement and Supplemental Agreements may provide for termination upon bankruptcy. Any such provision may not be enforceable under federal bankruptcy law (11 U.S.C.A. Sec. 101 et seq.).
7. The Franchise Agreement and Supplemental Agreements may contain a covenant not to compete which extends beyond the termination of the franchise. This provision may not be enforceable under California law.
8. Under California Civil Code Section 1671, certain liquidated damages clauses are unenforceable. Any such provisions contained in the Franchise Agreement or Supplemental Agreements may not be enforceable.
9. California Business and Professions Code Sections 20000 through 20043 provide rights to you concerning termination, transfer, or non-renewal of a franchise. If the Franchise Agreement or Supplemental Agreements contain a provision that is inconsistent with the California Franchise Investment Law, the California Franchise Investment Law will control.
10. You must sign a general release of claims if you renew or transfer your Franchise. California Corporations Code Section 31512 voids a waiver of your rights under the Franchise Investment Law (California Corporations Code Sections 31000 through 31516). Business and Professions Code Section 20010 voids a waiver of your rights under the Franchise Relations Act (Business and Professions Code Sections 20000 through 20043).
11. OUR WEBSITE HAS NOT BEEN REVIEWED OR APPROVED BY THE CALIFORNIA DEPARTMENT OF FINANCIAL PROTECTION & INNOVATION. ANY COMPLAINTS CONCERNING THE CONTENT OF THIS WEBSITE MAY BE DIRECTED TO THE CALIFORNIA DEPARTMENT OF FINANCIAL PROTECTION & INNOVATION AT <https://dfpi.ca.gov/>.
12. No statement, questionnaire, or acknowledgment signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any

applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

13. California's Franchise Investment Law (Corporations Code section 31512 and 31512.1) states that any provision of a franchise agreement or related document requiring the franchisee to waive specific provisions of the law is contrary to public policy and is void and unenforceable. The law also prohibits a franchisor from disclaiming or denying (i) representations it, its employees, or its agents make to you, (ii) your ability to rely on any representations it makes to you, or (iii) any violations of the law.

MAY NOT BE SIGNED OR USED IF FRANCHISEE RESIDES WITHIN, OR THE FRANCHISED BUSINESS WILL BE LOCATED WITHIN, ~~A—FRANCHISE REGISTRATION—STATE~~[†]CALIFORNIA, HAWAII, ILLINOIS, INDIANA, MARYLAND, MICHIGAN, MINNESOTA, NEW YORK, NORTH DAKOTA, RHODE ISLAND, SOUTH DAKOTA, VIRGINIA, WASHINGTON OR WISCONSIN.

FRANCHISEE DISCLOSURE QUESTIONNAIRE

As you know Uni K Wax Franchising, LLC (“we” or “us), and you are preparing to enter into a Franchise Agreement for the operation of a UNI K WAX® franchise. We require that you complete this Questionnaire (a) so that we can determine whether our franchise sales team followed proper sales procedures and (b) to provide us with reasonable assurance that, prior to signing the Franchise Agreement, you have had an adequate opportunity to review the Franchise Disclosure Document and its attachments, consult with legal and/or business advisors of your choosing, and ask us questions about any disclosures or terms that you do not understand. **You cannot sign or date this Questionnaire the same day as the Receipt for the Franchise Disclosure Document but you must sign and date it the same day you sign the Franchise Agreement and pay your franchise fee.** Please review each of the following questions carefully and provide honest responses to each question.

- Yes__ No__ 1. Have you received from us and personally reviewed the Franchise Agreement and, if applicable, Area Development Agreement (“ADA”), together with all attachments to those agreements?
[If you answer “no,” please explain in Explanation Section]
- Yes__ No__ 2. Have you received from us and personally reviewed a Franchise Disclosure Document (“FDD”)?
[If you answer “no,” please explain in Explanation Section]
- Yes__ No__ 3. Did you sign a receipt for the FDD indicating the date you received it?
- Yes__ No__ 4. Do you understand all the information contained in the FDD, Franchise Agreement and ADA (if applicable)?
[If you answer “no,” please identify any information you don’t understand in Explanation Section]
- Yes__ No__ 5. Did you receive the FDD at least 14 calendar days before signing any agreement relating to the franchise (other than an NDA) or paying any money?
- Yes__ No__ 6. Did you receive a complete execution copy of the Franchise Agreement and ADA (if applicable), with all material terms filled in, at least seven (7) calendar days before you signed it?
- Yes__ No__ 7. Have you reviewed the FDD, Franchise Agreement and ADA (if applicable) with a lawyer, accountant or other professional advisor?
- Yes__ No__ 8. Have you discussed the benefits and risks of developing and operating a UNI K WAX® franchise with an existing UNI K WAX® franchisee?
- Yes__ No__ 9. Do you understand the risks of developing and operating a UNI K WAX® franchise?
- Yes__ No__ 10. Do you understand the success or failure of your franchise will depend in part upon your skills, abilities and efforts and those of the persons you employ as well as many factors beyond your control such as competition, interest rates, the economy, inflation, labor and supply costs and other relevant factors?

[†]~~Registration states include California, Hawaii, Illinois, Indiana, Maryland, Michigan, Minnesota, New York, North Dakota, Rhode Island, South Dakota, Virginia, Washington and Wisconsin.~~

EXHIBIT "I"

TO DISCLOSURE DOCUMENT

STATE EFFECTIVE DATES

State Effective Dates

The following states have franchise laws that require that the Franchise Disclosure Document be registered or filed with the state, or be exempt from registration: California, Hawaii, Illinois, Indiana, Maryland, Michigan, Minnesota, New York, North Dakota, Rhode Island, South Dakota, Virginia, Washington, and Wisconsin.

This document is effective and may be used in the following states, where the document is filed, registered or exempt from registration, as of the Effective Date stated below:

State	Effective Date
California	
Hawaii	
Illinois	
Indiana	April 25, 2024 (amended _____, 2024)
Maryland	
Michigan	September 16, 2023 (amended April 17 July 23, 2024)
Minnesota	June 25, 2024 (amended _____, 2024)
New York	June 25, 2024 (amended _____, 2024)
North Dakota	
Rhode Island	
South Dakota	
Virginia	
Washington	
Wisconsin	April 25, 2024 (amended _____, 2024)

Other states may require registration, filing, or exemption of a franchise under other laws, such as those that regulate the offer and sale of business opportunities or seller-assisted marketing plans.

RECEIPT

This Disclosure Document summarizes certain provisions of the franchise agreement and other information in plain language. Read this Disclosure Document and all agreements carefully.

If Uni K Wax Franchising, LLC offers you a franchise, it must provide this Disclosure Document to you 14 days before you sign a binding agreement or make a payment with the franchisor or an affiliate in connection with the proposed franchise sale. New York requires that we give you this Disclosure Document at the earlier of the first personal meeting or 10 business days before the execution of the franchise or other agreement or the payment of any consideration that relates to the franchise relationship.

If Uni K Wax Franchising, LLC does not deliver this Disclosure Document on time, or if it contains a false or misleading statement or a material omission, a violation of federal and state law may have occurred and should be reported to the Federal Trade Commission, Washington, DC 20580, and the appropriate state agency listed in EXHIBIT "A" to this Disclosure Document.

The franchise seller(s) involved with the sale of this franchise is/are:

____ Lauren Wanamaker; 9112 E. Verde Grove View, Ste 101-E, Scottsdale, Arizona 85255; (303) 921-1155

Heather Harris; 300 SW 1st Ave, Ste 155, Fort Lauderdale, Florida 33301; 954-246-0882

_____ (other)

Issuance Date: April 17, 2024 (amended July 23, 2024)

Uni K Wax Franchising, LLC's agent to receive service of process is listed in EXHIBIT "A" to this Disclosure Document (for franchise registration states) or EXHIBIT "B" to this Disclosure Document (for all other states).

I received a Franchise Disclosure Document that included the following Exhibits:

- ~~EXHIBIT "A"~~ EXHIBIT "A" List of State Administrators and Agents for Service of Process
- ~~EXHIBIT "B"~~ EXHIBIT "B" Agent for Service of Process
- ~~EXHIBIT "C"~~ EXHIBIT "C" Franchise Agreement
- ~~EXHIBIT "D"~~ EXHIBIT "D" Area Development Agreement
- ~~EXHIBIT "E"~~ EXHIBIT "E" Table of Contents of the confidential Brand Standards Manual
- ~~EXHIBIT "F"~~ EXHIBIT "F" List of Franchisees
- ~~EXHIBIT "G"~~ EXHIBIT "G" Financial Statements of Uni K Wax Franchising, LLC
- ~~EXHIBIT "H"~~ EXHIBIT "H" Other Agreements
- ~~EXHIBIT "H"~~ EXHIBIT "H"-1 State Addenda
- ~~EXHIBIT "H"~~ EXHIBIT "H"-2 Franchisee Disclosure Questionnaire
- ~~EXHIBIT "H"~~ EXHIBIT "H"-3 General Release
- ~~EXHIBIT "I"~~ EXHIBIT "I" State Effective Dates
- ~~EXHIBIT "J"~~ EXHIBIT "J" Receipts

Print Name

Date

(Signature) Prospective Franchise Owner

(This Receipt should be executed in duplicate. One Receipt must be signed and remains in the Franchise Disclosure Document as the prospective franchise owner's copy. The other Receipt must be signed and returned to Uni K Wax Franchising, LLC.)

RECEIPT

This Disclosure Document summarizes certain provisions of the franchise agreement and other information in plain language. Read this Disclosure Document and all agreements carefully.

If Uni K Wax Franchising, LLC offers you a franchise, it must provide this Disclosure Document to you 14 days before you sign a binding agreement or make a payment with the franchisor or an affiliate in connection with the proposed franchise sale. New York requires that we give you this Disclosure Document at the earlier of the first personal meeting or 10 business days before the execution of the franchise or other agreement or the payment of any consideration that relates to the franchise relationship.

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Heather Harris; 300 SW 1st Ave, Ste 155, Fort Lauderdale, Florida 33301; 954-246-0882

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- EXHIBIT "J" Receipts

Print Name

(Signature) Prospective Franchise Owner

Date

(This Receipt should be executed in duplicate. One Receipt must be signed and remains in the Franchise Disclosure Document as the prospective franchise owner's copy. The other Receipt must be signed and returned to Uni K Wax Franchising, LLC.)