

our current offering of a 50% Royalty Fee of Split Profits and an Approve Expense Item salary of \$60,000.

Some units have sold this amount. Your individual results may differ. There is no assurance that you'll sell as much.

You should conduct an independent investigation of the costs and expenses you will incur in operating your CBA store. Franchisees or former franchisees, listed in this Disclosure Document, may be one source of this information.

The following tables and figures relate to the 265 franchisee-owned CBA stores that were open and operating for the entire years of 2023 and 2024, which does not include the 15 stores that were opened in 2023 or the 22 stores that were opened in 2024. The following tables and figures also relate to the 280 franchisee-owned CBA stores that were open and operating for the entire year of 2024, which does not include the 22 stores that were opened in 2024. ~~The expenses identified in this statement may not be the only expenses that you will incur in connection with the operation of your franchise. We encourage you to consult with your own accounting, business, and legal advisors to assist you to identify the expenses you likely will incur in connection with your franchise, to prepare your budgets, and to assess the likely or potential financial performance of your franchise. We also encourage you to contact existing franchise operators to discuss the business.~~

Schedule 19.1A

Set forth in this Schedule 19.1A are the average Net Sales (as defined below in Note 2) for the year ending December 31, 2024 for the 280 franchisee-owned CBA stores that were open for the entire year of 2024, based upon the below indicated sales ranges. This table includes all stores that were open before January 1, 2024, and does not include any of the 22 stores that were opened in 2024. When reading the below table, the symbol “>=“ means greater than or equal to and the symbol “<“ means less than.

2024

| Sales Ranges | # Stores Included | Median Sales | Average Sales | Highest in Range | Lowest in Range | # Stores Meeting or Exceeding Average Sales | % Stores Meeting or Exceeding Average Sales |
|----------------------------------|-------------------|--------------------|--------------------|------------------|-----------------|---|---|
| >=\$4.5M | 9 | \$5,349,142 | \$5,448,777 | \$6,418,503 | \$4,578,841 | 4 | 44% |
| >=\$4M and <\$4.5M | 16 | \$4,199,194 | \$4,197,510 | \$4,463,971 | \$4,007,612 | 8 | 50% |
| >=\$3.5M and <\$4M | 28 | \$3,667,098 | \$3,721,933 | \$3,987,010 | \$3,530,548 | 11 | 39% |
| >=\$3M and <\$3.5M | 47 | \$3,236,382 | \$3,228,492 | \$3,491,659 | \$3,001,769 | 26 | 55% |
| >=\$2.5M and <\$3M | 86 | \$2,728,776 | \$2,752,539 | \$2,982,521 | \$2,506,045 | 39 | 45% |
| >=\$2.25M and <\$2.5M | 34 | \$2,365,699 | \$2,373,270 | \$2,496,716 | \$2,257,581 | 17 | 50% |
| >=\$2M and <\$2.25M | 34 | \$2,105,190 | \$2,114,137 | \$2,242,471 | \$2,010,194 | 16 | 47% |
| >=\$1.75M and <\$2M | 12 | \$1,907,702 | \$1,889,745 | \$1,991,775 | \$1,751,917 | 6 | 50% |
| >=\$1.5M and <\$1.75M | 8 | \$1,694,448 | \$1,668,123 | \$1,748,016 | \$1,533,100 | 5 | 63% |
| <\$1.5M | 6 | \$1,386,019 | \$1,370,569 | \$1,447,659 | \$1,264,100 | 3 | 50% |
| Average Unit Volume (AUV) | 280 | \$2,745,881 | \$2,877,457 | | | 135 | 48% |