

Part 2: Monthly Revenue 2024

	Location 1	Location 2	Location 3	Location 4	Location 5
Jan	174,700	200,700	15,220	69,330	18,140
Feb	158,600	204,500	22,790	54,540	16,600
Mar	167,900	220,800	30,760	64,330	31,190
Apr	160,400	225,300	32,020	80,280	25,730
May	182,000	255,400	35,250	85,340	27,830
Jun	223,300	234,400	46,450	87,550	12,850
Jul	256,100	241,800	54,300	104,000	25,520
Aug	249,200	243,000	57,690	101,400	32,830
Sep	232,400	235,100	53,680	88,560	31,480
Oct	230,300	279,100	62,260	92,330	38,230
Nov	224,000	251,200	52,350	118,500	40,870
Dec	219,000	223,700	54,190	128,600	41,840
Monthly Average	206,492	234,583	43,080	89,563	28,593
Monthly Median	221,150	234,750	49,400	88,055	29,510
2024 Total	2,477,900	2,815,000	516,960	1,074,760	343,110
2023 Total	2,123,200	1,923,600	104,600	328,750	58,490
% Change	17%	46%	394%	227%	487%

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Part 3: Monthly Client and Caregiver Information

Monthly Client Hours Billed, 2024					
	Location 1	Location 2	Location 3	Location 4	Location 5
Jan	4,950	5,980	548	1,550	557
Feb	4,550	6,000	803	1,190	491
Mar	4,820	6,430	995	1,370	889
Apr	4,630	6,280	982	1,670	750
May	5,150	7,140	1,070	1,800	817
Jun	6,620	6,570	1,410	1,850	400
Jul	7,640	6,760	1,600	2,130	771
Aug	7,060	6,820	1,760	2,270	965
Sep	6,540	6,840	1,730	2,060	902
Oct	6,580	8,010	1,870	1,870	1,100
Nov	6,360	7,320	1,600	2,820	1,190
Dec	6,230	6,770	1,630	3,590	1,180
Monthly Average	5,928	6,743	1,333	2,014	834
Monthly Median	6,295	6,765	1,505	1,860	853
2024 Total	71,130	80,920	15,998	24,170	10,012
2023 Total	62,379	57,869	3,741	8,504	2,262
% Change	14%	40%	328%	184%	343%

Monthly Client Count, 2024					
	Location 1	Location 2	Location 3	Location 4	Location 5
Jan	63	31	21	19	9
Feb	60	30	23	22	11
Mar	58	30	35	22	12
Apr	57	28	32	18	13
May	60	34	33	16	11
Jun	69	31	30	17	9
Jul	71	29	41	20	11
Aug	83	32	37	22	13
Sep	82	29	39	25	13
Oct	82	31	36	29	17
Nov	79	32	37	31	14
Dec	83	30	38	32	16
Monthly Average	71	31	34	23	12
Monthly Median	70	31	36	22	13
2024 Total	160	73	87	76	34
2023 Total	153	69	28	38	16
% Change	5%	6%	211%	100%	113%

Monthly Caregivers With Visits, 2024					
	Location 1	Location 2	Location 3	Location 4	Location 5
Jan	102	53	14	26	12
Feb	100	54	16	21	10
Mar	100	58	21	24	17
Apr	96	50	20	25	15
May	106	61	22	29	14
Jun	101	61	27	29	10
Jul	122	63	29	29	12
Aug	118	63	28	41	15
Sep	121	71	25	34	16
Oct	129	66	26	33	21
Nov	118	65	24	45	19
Dec	118	60	26	40	19
Monthly Average	111	60	23	31	15
Monthly Median	112	61	25	29	15
2024 Total Caregivers with Visits	256	126	63	123	42
2023 Total Caregivers with Visits	223	107	24	63	23
% Change	15%	18%	163%	95%	83%

Average Caregiver Hours Worked Per Month					
	Location 1	Location 2	Location 3	Location 4	Location 5
Jan	49	113	39	60	46
Feb	45	111	50	57	49
Mar	47	111	47	57	52
Apr	48	126	49	66	50
May	49	117	49	62	57
Jun	66	108	52	64	38
Jul	63	107	55	73	63
Aug	60	108	63	55	64
Sep	54	96	69	61	56
Oct	51	121	72	57	52
Nov	54	113	66	62	63
Dec	53	113	62	90	62
2024 Monthly Average	53	112	56	64	54
2024 Monthly Median	52	112	54	61	54
2023 Monthly Average	54	88	42	37	33
% Change	-2%	27%	34%	72%	65%

**ADDENDUM TO THE FRANCHISE DISCLOSURE DOCUMENT
REQUIRED BY THE STATE OF MINNESOTA**

The Commissioner of Commerce for the State of Minnesota requires that certain provisions contained in franchise documents be amended to be consistent with Minnesota Franchise Act, Minn. Stat. Section 80.01 et seq., and of the Rules and Regulations promulgated under the Act (collectively the "Franchise Act"). To the extent that the Agreement contains provisions that are inconsistent with the following, such provisions are hereby amended:

1. Item 6, Non-Sufficient Funds Fee, is amended to state:

Pursuant to Minn. Stat. § 604.113, the Non-Sufficient Funds Fee is \$30.00 per occurrence.

2. Item 17 is amended to state:

(a) Minn. Stat. § 80C.21 and Minnesota Rules § 2860.4400(J) prohibit us from requiring litigation to be conducted outside Minnesota, requiring waiver of a jury trial, or requiring you to consent to liquidated damages, termination penalties or judgment notes. In addition, nothing in this Franchise Disclosure Document or agreement(s) shall abrogate or reduce (1) any of your rights as provided for in Minn. Stat. Chapter 80C or (2) your rights to any procedure, forum, or remedies provided for by the laws of the jurisdiction.

(b) In accordance with Minn. Stat. § 80C.14 subd. 3-5, except in certain specified cases, we will give you 90 days' notice of termination (with 60 days to cure) and 180 days notice for non-renewal of the Franchise Agreement. Additionally, we will not unreasonably withhold our consent to a transfer of your Franchised Business.

(c) In accordance with Minnesota Rules 2860.4400(D), we cannot require you to assent to a general release.

(d) In accordance with Minnesota Rules 2860.4400(J), we cannot require you to consent to liquidated damages.

(e) Minn. Stat. § 80C.17 subd. 5 requires that an action be commenced pursuant to the Franchise Act within three (3) years after the cause of action accrues.

(f) You cannot consent to us obtaining injunctive relief. We may seek injunctive relief. See Minnesota Rules 2860.4400(J),

No statement, questionnaire, or acknowledgment signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

**AMENDMENT TO THE
FRANCHISE AGREEMENT REQUIRED BY THE STATE OF MINNESOTA**

In recognition of the requirements of the Minnesota Statutes Chapter 80C, the parties to the attached 2nd Family Franchise Agreement (the "Franchise Agreement") agree as follows:

1. Minnesota Rules 2860.4400(D) prohibits a franchisor from requiring a franchisee's assent to a release other than as part of a voluntary settlement of disputes. To the extent of any inconsistencies with the Minnesota Rules requirement contained in Sections 5.2.5 or 16.3.6 of the Franchise Agreement, such inconsistent provisions are hereby deleted.

2. To the extent of any inconsistencies, Article 5 of the Franchise Agreement is hereby amended to state:

"Except in certain specified cases as set forth in Minn. Stat. § 80C.14 subd. 4, Franchisor will give Franchisee 180 days notice for non-renewal of the Franchise Agreement."

3. To the extent of any inconsistencies, Section 6.6 of the Franchise Agreement is hereby amended to state that the non-sufficient funds fee is Thirty Dollars (\$30.00) per occurrence.

4. To the extent of any inconsistencies, Sections 17.1 through 17.3 of the Franchise Agreement are hereby amended to state:

"Except in certain specified cases as set forth in Minn. Stat. § 80C.14 subd. 3, Franchisor will give Franchisee 90 days notice of termination (with 60 days to cure)".

5. To the extent of any inconsistencies, Article 20, Dispute Resolution, of the Franchise Agreement is hereby amended to state:

"Franchisor cannot require Franchisee to: (i) conduct litigation outside Minnesota, (ii) waive a jury trial, or (iii) consent to liquidated damages, termination penalties or judgment notes. Nothing in this Franchise Agreement shall abrogate or reduce (1) any of Franchisee's rights as provided for in Minn. Stat. Chapter 80C or (2) Franchisee's rights to any procedure, forum, or remedies provided for by the laws of the jurisdiction. Franchisee cannot consent to Franchisor obtaining injunctive relief. Franchisor may seek injunctive relief."

6. Each provision of this Amendment shall be effective only to the extent, with respect to such provision, that the jurisdictional requirements of the Minnesota Statutes Chapter 80C are met independently without reference to this Amendment.

7. No statement, questionnaire, or acknowledgment signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of

(i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

IN WITNESS WHEREOF, the parties hereto have duly executed this Minnesota Amendment to the Franchise Agreement on the same date as that on which the Franchise Agreement was executed.

FRANCHISOR:
2nd FAMILY FRANCHISING, LLC

By: _____

(Print Name, Title)

FRANCHISEE:

By: _____

(Print Name, Title)

PRINCIPAL:

(Print Name)

PRINCIPAL:

(Print Name)