

**Item 7**  
**ESTIMATED INITIAL INVESTMENT**  
**YOUR ESTIMATED INITIAL INVESTMENT**

**A. Single Territory**

Type of expenditure (see Note 1)	Amount			Method of payment	When due	To whom payment is to be made
Initial Franchise Fee	\$60,000	-	\$60,000	Check or wire transfer	Upon signing the franchise agreement	Us
Training Fee (see Note 2)	\$15,000	-	\$15,000	Check or wire transfer	Prior to training	Us
Insurance	\$300	-	\$1,500	Check	Upon ordering	Insurance company
Clinic Sponsorships (See Note 3)	\$0	-	\$500	Check	Upon agreement	Vendor / Clinic Sponsor
Technology & Brand Marketing Fee	\$750	-	\$750	Check or wire transfer	Upon creating account	Us
Access Discount Subscription	\$100		\$467	Wire Transfer	Upon Agreement	Us
Annual Meeting	\$1,500	-	\$1,500	Wire transfer	As incurred	Us
Travel, lodging and meals for initial training	\$700	-	\$2,500	Cash, debit, or credit	As incurred	Airlines, hotels, and restaurants
Accounting	\$450	-	\$810	Cash, debit, and/or credit	As incurred	Accountant
Additional funds— 3 Months (see Note 5)	\$750	-	\$1,000	Varies	Varies	Employees, suppliers

Type of expenditure (see Note 1)	Amount	Method of payment	When due	To whom payment is to be made
Total	\$79,910,550 - \$84,027			

1. None of the expenditures in this table will be refundable. Neither we nor any affiliate finance any part of your initial investment.

2. This fee is for you (or if you are an entity, a person with ownership interest in the entity) and up to two one other ~~person~~ people to attend training.

3. We require that you sponsor multiple sports clinics in conjunction with the launch of your franchise. This should build goodwill and brand recognition and help to establish your relationship with sports clinics where you will generate fundraising opportunities.

4. The Technology & Brand Marketing Fee covers essential tools and brand-building efforts to support franchise success. This includes one Enterprise Resource Planning (ERP) system account per territory for efficient operations, one Google Workspace account per territory for professional communication and collaboration, and a contribution toward brand marketing initiatives, such as digital advertising, social media campaigns, and other efforts to enhance brand awareness and drive customer engagement. If additional accounts are needed beyond the one allotted per territory, each ERP account will incur a fee of \$325, and each Google Workspace account will incur a fee of \$125. These costs may increase annually based on the necessary cost of the products, but we will not raise fees to generate additional profit for ourselves. Below is a chart outlining the Technology & Brand Marketing Fee based on the number of territories owned.

5. This includes any other required expenses you will incur before operations begin and during the initial period of operations, such as payroll, additional inventory, and other operating expenses in excess of income generated by the business. In formulating the amount required for additional funds, we relied on the following factors, basis, and experience: the development of a Fundraising University business by our affiliate, and our general knowledge of the industry.

### B. Multiple Territories

Type of expenditure (see Note 1)	Amount	Method of payment	When due	To whom payment is to be made
Initial Franchise Fee	\$110,000 - \$310,000	Check or wire transfer	Upon signing the franchise agreement	Us

Type of expenditure (see Note 1)	Amount	Method of payment	When due	To whom payment is to be made
Initial Investment to Open Business (see Note 2)	-\$19, <del>910</del> <u>550</u> - \$24,027	See Chart A of this Item 7.		
Total (See Note 3)	\$129, <del>910</del> <u>550</u> - \$334,027			

Notes

1. None of the expenditures in this table will be refundable. Neither we nor any affiliate finance any part of your initial investment.

2. This figure represents the total estimated initial investment required to open the franchised business you agreed to open and operate under the franchise agreement. This range includes all of the items outlined in Chart 7.A. of this Item, except for the Initial Franchise Fee because that will be accounted for in the Initial Franchise Fee for multiple territories.

3. This is the total estimated initial investment to enter into a franchise agreement for the right to operate between two (2) and ten (10) territories, as well as the costs to open and commence operating your franchised business for the first three months (as described more fully in Chart A of this Item 7).

**Item 8**

**RESTRICTIONS ON SOURCES OF PRODUCTS AND SERVICES**

Generally

We have the right to require you to purchase or lease all goods, services, supplies, fixtures, equipment, inventory, computer hardware and software, real estate, or comparable items related to establishing or operating your business (1) either from us or our designee, or from suppliers approved by us, or (2) according to our specifications.

Specific Obligations

The following are our current specific obligations for purchases and leases:

A. Insurance.

You must obtain and maintain insurance as outlined in the Franchise Agreement, which includes: (i) Commercial General Liability insurance, including products liability coverage and broad form commercial liability coverage, written on an “occurrence” policy form with a minimum of \$1,000,000 per occurrence and \$2,000,000 aggregate limit; (ii) Business Automobile Liability insurance, including coverage for owned, leased, non-owned, and hired automobiles, with a