



80 South Eighth Street 3100 IDS Center Minneapolis, MN 55402 Main: 612.632.3000 Liz Dillon Partner Liz.Dillon@lathropGPM.com 612.632.3284

July 11, 2025

Mr. Geoff Spray
Minnesota Department of Commerce
85 – 7th Place East, Suite 280
St. Paul, Minnesota 55101-2198

VIA ELECTRONIC FILING AND FEDERAL EXPRESS

Re: Franchise Registration Amendment Application for:

Sky Zone Franchise Group, LLC

File No. F-9435

Dear Mr. Spray:

Enclosed please find a check in the amount of \$100 for your fees. Please note that the following materials were filed electronically in connection with the franchise registration amendment application on behalf of the above-referenced franchisor:

- 1. Uniform Franchise Registration Application; and
- 2. One red-lined copy of the revised FDD showing those pages with changes.

We are also enclosing the confirmation page from the Minnesota Department of Commerce's website showing the submission of the filing of the above-mentioned documents.

If you have any questions or comments regarding this amendment application, please feel free to contact me.

Very truly yours,

Elizabeth S. Dillon

Elizabeth S. Dillon

ESD/mdr Enclosures

UNIFORM FRANCHISE REGISTRATION APPLICATION

		File No	0		F-9435		
			(Ir	nse	rt file number o	f immedia	tely
			pr	:ece	ding filing of A_1	pplicant)	
State:	Minnesota	Fee:			\$100		
APPL	ICATION FOR (Check only one):						
X	_ INITIAL REGISTRATION RENEWAL APPLICATIO PRE-EFFECTIVE AMENI POST-EFFECTIVE MATE	N OR A	ANI Г	NU	AL REPORT	E OF FRA	NCHISES
1.	Full legal name of Franchisor:						
	Sky Zone Franchise Group, LLC						
2.	Name of the franchise offering:						
	Sky Zone						
3.	Franchisor's principal business ad	dress:					
	86 N. University Avenue, Suite 350 Provo, UT 84601						
4.	Name and address of Franchisor's of process:	agent i	in t	his	State authorize	d to receiv	e service
	Commissioner of Commerce Minnesota Department of Commerce 85 – 7 th Place East, Suite 280 St. Paul, MN 55101	2)					
5.	The states in which this application	ı is or v	vill	l be	shortly on file:		
	California, Hawaii, Illinois, Indiana, North Dakota, Rhode Island, South I	•			•		
6.	Name, address, telephone and facs whom communications regarding to				*	_	erson to

Liz Dillon, Lathrop GPM LLP, 3100 IDS Center, 80 S. Eighth Street, Minneapolis, MN 55402, Telephone: 612-632-3284, Fax: 612-632-4284, Liz.Dillon@lathropGPM.com

Certification

2025, as amendedJuly 11 material facts stated in all those documents	that I have read and know the contents of this sure Document with an issuance date of April 22,, 2025, attached as an exhibit, and that all are accurate and those documents do not contain at I am duly authorized to make this certification upon my personal knowledge.
Signed at Denver, Colorado, on July 94	, 2025
F	ranchisor:
S	KY ZONE FRANCHISE GROUP, LLC
В	y:
N	ame: Sherin Sakr
Т	itle: Chief Legal Officer
CORPORATE AC	<u>CKNOWLEDGMENT</u>
STATE OF COLORADO) (SS) (COUNTY OF DENVER)	
Sky Zone Franchise Group, LLC, and that	b, before me, the undersigned Notary Public, ersonally to me to be the Chief Legal Officer of she, as such officer, being authorized to do so, urposes therein contained, by signing the name
IN WITNESS WHEREOF, I have hereunto	set my hand and official seal.
All Lotary Public Notary Public	
	ALYSSA INGALLS NOTARY PUBLIC

STATE OF COLORADO NOTARY ID 20224027406 MY COMISSION EXPIRES 07/13/2026



FRANCHISE DISCLOSURE DOCUMENT

Sky Zone Franchise Group, LLC A Missouri limited liability company 86 N. University Avenue, Suite 350 Provo, Utah 84601

Phone: 385-482-1020 Facsimile: 310-734-0307 www.skyzone.com legal@skyzone.com

The franchisee will operate a Sky Zone® Indoor Trampoline Park featuring trampoline attractions to be used for sports and recreational activities, and other active entertainment attractions.

The total investment necessary to begin operation of a Sky Zone Indoor Trampoline Park is \$2,330,960 to \$5,175,460, depending on the size of the park (parks may range in size from 16,000 to 50,000 square feet). This includes \$811,460 to \$1,609,960 that must be paid to the franchisor or its affiliates. The total investment necessary to rebrand an existing trampoline park from one of our affiliated brands and begin operation of a Sky Zone Indoor Trampoline Park is \$166,750 and \$463,250. This includes \$29,000 to \$99,500 that must be paid to the franchisor or its affiliates. If you acquire rights under a Multi-Unit Development Agreement, the total investment necessary to begin operation of the first Sky Zone Indoor Trampoline Park with rights to establish two additional Parks is \$2,433,060 to \$4,290,060. This includes \$911,460 to \$1,374,960 that must be paid to the franchisor or its affiliates.

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar-days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale. **Note, however, that no governmental agency has verified the information contained in this document.**

You may wish to receive your disclosure document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact Mike Revak, Chief Operating Officer, Sky Zone Franchise Group, LLC, at 86 N. University Avenue, Suite 350, Provo, Utah 84601, 385-482-1020.

The terms of your contract will govern your franchise relationship. Don't rely on the disclosure document to understand your contract. Read your contract carefully. Show your contract and this disclosure document to an advisor, like a lawyer or accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as "A Consumer's Guide to Buying a Franchise," which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, D.C. 20580. You can also visit the FTC's home page at www.ftc.gov for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

ISSUANCE DATE: April 22, 2025, as amended July 11, 2025

Our affiliate House of Trix, LLC ("HOT") began offering franchises for indoor trampoline and entertainment facilities under the HOUSE OF TRIX® mark from October 2017 until March 2018 and under the DEFY® mark from October 2018 to March 1, 2023. As of December 31, 2024, there were two franchised facilities and, through HOT's affiliates, eight company-owned facilities open and operating under the DEFY® mark within the United States. DEFY parks were designed to be more extreme than Sky Zone parks and use different trade dress that is "edgier" in nature. DEFY parks also tended to occupy larger premises as compared to Sky Zone parks.

As of January 1, 2023, RJF and HOT no longer offer Rockin' Jump and Defy franchises respectively.

Our affiliate, Cloudbound Franchise Group, LLC ("Cloudbound") intends to begin offering franchises for indoor play facilities geared towards children 0-6 years of age under the CloudboundTM mark in 2025. As of July 1, 2025, there were no CloudboundTM franchises. Cloudbound has not offered franchises in any other line of business. Cloudbound shares our principal business address.

Our affiliate Loscann Insurance Company ("**Loscann**") is a Cayman Islands company and a wholly-owned subsidiary of CTH formed in 2024 to provide general liability insurance coverage to franchisees under the self-insured retention component of the Master Insurance Program, effective as of September 1, 2023. Loscann has never offered franchises in any line of business.

The Business

Sky Zone Indoor Trampoline Parks offer trampoline and walled Attractions to be used for sports and recreational activities using the System and Intellectual Property. "Attractions" mean the trampoline playing fields (including trampolines, the padding, and nets), and other recreational equipment, including but not limited to slides, ziplines, ball courts, and foam pits. "Sky Zone Indoor Trampoline Park" means any facility that is operated under the System and Intellectual Property.

Our "System" includes a specially developed method of operating a Sky Zone Indoor Trampoline Park using the Intellectual Property, as well as selling other services (such as food, beverages, and parties) and products (including merchandise bearing the Marks), using certain procedures and methods, site evaluation criteria, layouts, advertising, sales and promotional techniques, personnel training, trade secrets and any other matters relating to the operation and promotion of a Sky Zone Indoor Trampoline Park, as they may be periodically changed, improved, modified and further developed by us or our affiliates. The mandatory and suggested specifications, standards, operating procedures (including safety standards), and rules that we prescribe from time to time for the operation of Parks are sometimes referred to as our "Methods of Operation."

"Intellectual Property" means the Marks, patents, Copyrighted Materials, and any of our trade secrets and know-how. "Marks" means the service marks, trademarks, trade dress, trade names and copyrights and all configurations and derivations, as may presently exist, or which may be modified, changed, or acquired by us or our affiliates, in connection with the operation of the Sky Zone Indoor Trampoline Parks. The Marks include "Sky Zone," "SZ and design," and "Skyrobics".

You will do business under the fictitious or assumed name of "Sky Zone" or "Sky Zone Indoor Trampoline Park," or any other name that we decide to use in the future. The Sky Zone Indoor Trampoline Park you will operate according to the terms of the Franchise Agreement is referred to as the "**Park**." Sky Zone Indoor Trampoline Parks range in size but are typically between 16,000 to 50,000 square feet and feature two or more Attractions. Regardless of the number of Attractions, each Sky Zone Indoor Trampoline Park will contain party rooms and a concession area. All your employees must be thoroughly screened before hiring, including conducting annual criminal background checks.

membership fees you collect and there may be buyer's remorse cancellation rights and other types of cancellation rights. There may be laws requiring you to have an employee at your Park who is certified in basic cardiopulmonary resuscitation or on the use of an automated external defibrillator. There may be laws requiring you to have employees at your Park who are certified or otherwise trained to prepare and serve food. There may be a requirement that you must have certain types of first aid equipment on the premises, such as an automated external defibrillator. You should additionally check with your local attorney for advice on complying with applicable law during the operation of your Park. You must investigate and satisfy and stay current on all local, state, and federal laws and regulations since they vary from place to place and can change over time.

You must also comply with all Sky Zone required American Society for Testing and Materials ("ASTM") and other standards as they relate to regulation and safety of indoor trampoline parks. We reserve the right to require additional ASTM upgrades if such standards change.

ITEM 2. BUSINESS EXPERIENCE

Shawn Hassel David Hoffmann: Chief Executive Officer, CTH

Mr. Hassel Hoffmann has served as Chief Executive Officer for CTH since September 2023 June 2025. Before that, Mr. Hassel Hoffmann was Interim CEO of CTH from July 2023 to September 2023. From January 2023 to July 2023, Mr. Hassel served as Chief Financial Officer for us and CTH. Chief Executive Officer of Mammoth Holdings Inc. from October 2021 to May 2025 in Dallas, Texas. Additionally, Mr. Hassel has been Co-Founder and Managing Partner of Areté Holdings LLC and The Areté Group since January 2020, and splits his time between New York, New York and Park City, Utah Hoffmann served as the Chief Executive Officer for Dunkin Brands, Inc. from June 2018 to January 2021 in Canton, Massachusetts.

Mike Revak: Chief Operating Officer, CTH and SFG

Mr. Revak has served as Chief Operating Officer for us and CTH since March 2025. Mr. Revak previously served as our President from February 2024 to March 2025 and as Chief Business Officer of CTH from July 2023 to March 2025. From October 2021 to July 2023, Mr. Revak served as Senior Vice President of Franchise and Business Development for CTH. From October 2012 to October 2021, Mr. Revak was the Chief Operating Officer of Rockin' Jump Franchise, LLC, in Dublin, California.

Karen Luey: Chief Financial Officer, CTH and SFG

Ms. Luey has served as Chief Financial Officer for us and CTH since May 2023. Ms. Luey previously served as Chief Financial Officer for The Mina Group, LLC in San Francisco, CA from April 2018 to May 2023. Ms. Luey was also on the Board of Directors for Del Taco Restaurants, Inc. in Lake Forest, California from July 2021 through March 2022.

Eric Taylor: Chief Development Officer, CTH and SFG

Mr. Taylor has served as Chief Development Officer for us and CTH since March 2023. Mr. Taylor previously served as Vice President of Development at Tijuana Flats Restaurants, LLC in Orlando, Florida from December 2019 to March 2023.

The amounts for these items are nonrefundable, payable to SFG and its affiliates, and are estimated to range from \$728,500 to \$1,527,000, depending on the size of your Park.

Technology Fees. You must pay us the monthly Technology Fee (currently, \$1,480 per month) beginning two months prior to the anticipated opening of your Park.

Site Development Fee. No later than 10 days before you open your Park for business, you must pay us a non-refundable site development fee equal to \$5,000 in the form of a lump sum payment.

Site Visits. We may require you to reimburse us for our reasonable expenses, including the costs of travel, lodging and food incurred in site evaluation for each visit we make at your request. We estimate our reasonable expenses related to site selection will range from \$500 to \$5,000. If we require you to pay these expenses, the amounts will be non-refundable.

Space Plan Fees. We will provide three space floor plans to you at no additional cost. If additional space plans are necessary, you will be required to pay us \$350 for each additional space plan.

Multi-Unit Development Agreement

Development Fee. If you are approved and we grant you rights to develop multiple Parks within a designated Development Area as described more fully in Item 1 of this Disclosure Document, you will be required to pay us a lump-sum fee amounting to the sum of: (i) \$75,000 for the first Park you are granted the right to develop; and (ii) \$50,000 for the second Park and each additional Park we grant you the right to develop under the MUDA (collectively, the "Development Fee"). For example, the Development Fee for rights to develop three Parks will be \$175,000. The Development Fee is paid to us upon the execution of the MUDA. It is uniform and non-refundable.

ITEM 6. OTHER FEES

TYPE OF FEE*	AMOUNT	DUE DATE	REMARKS
Royalty Fee	6% of Gross Sales	Payable once per month on the third day after preceding month ends	See Note 1 and 2
Ad Fee	Currently, 23% of Gross Sales	Payable once per month on the third day after preceding month ends	See Note 1 and 2
Local Advertising Funding Requirement	\$12,000 during first month of Park operations 4% of Gross Sales thereafter Amount of shortfall (as applicable; see Note)	Monthly	See Note 3
Technology Fee	Currently, \$1,480 per month	Monthly	See Note 4

TYPE OF FEE*	AMOUNT	DUE DATE	REMARKS
Management Fee	50% of Gross Sales; travel and	As incurred	See Note 28
Taxes	Actual costs	Upon demand	See Note 29
Indemnification	Amount of our liabilities, fines, losses, damages, costs and expenses (including reasonable attorneys' fees)	Upon demand	See Note 30
Costs and Attorneys' Fees	Actual costs and expenses	Upon demand.	See Note 31
Arbitration and Proceeding Costs	Reasonable costs and expenses, including attorneys' fees	Upon conclusion of arbitration or other proceeding	See Note 32
Liquidated Damages	Amount equal to the greater of: (i) \$100,000; or (ii) the combined monthly average of Royalty Fees, Ad Fees, and other fees due pursuant to the Franchise Agreement paid by you during the 12 months preceding the date of termination multiplied by the number of remaining months in the Initial Term after termination (or multiplied by 12, if the Park had been open for less than 12 months upon the date of termination)	Immediately upon termination by us for cause or you without cause	See Note 33
Reimbursement for Other Obligations and Duties	Actual costs and expenses	Upon demand	See Note 34
Late Report Fee	\$100 per instance, plus \$100 per day or \$100 per month you remain out of compliance (as applicable)	As incurred	See Note 35

^{*}Except as otherwise noted, all fees are non-refundable, uniformly imposed, and collected by, and payable to, us or our affiliates. Your costs for certain items listed above may differ depending on the suppliers used, local costs, and other factors. You will be required to establish a designated bank account from which we or our authorized designee will be authorized to withdraw any amounts due to us or our affiliates, including wire transfers or via electronic transfer of funds ("EFT"). You will be responsible for all costs and expenses of establishing and maintaining your designated bank account, including any transaction fees and wire transfer fees. You must ensure that sufficient funds are available in your designated bank account at all times to cover our withdrawals.

Note 1: Amount of Royalty Fee and Ad Fee. You must pay us a Royalty Fee equal to 6% of Gross Sales and you will pay us 23% of Gross Sales as an Ad Fee. Payments must be made via electronic funds transfer (EFT). We have the right to increase your Ad Fees to an amount equal to up to 2.5% of Gross Sales.

Operations Mamuel the Franchise Agreement, we will allow you to access or borrow our then-current Operations Manual (the "Operations Manual" or "Manual"). In our discretion, we may provide you the Manual in paper or electronic form. The Manual contains mandatory and suggested specifications, standards, operating procedures, mandatory and approved vendors, and rules that we prescribe from time to time for the operation of a Park and information relating to your other obligations under the Franchise Agreement and related agreements. We may modify the Manual from time to time to reflect changes in the law, the marketplace, or our Methods of Operation. The Manual and our Methods of Operations constitute confidential trade secrets and will remain our property at all times. If there is a dispute over the Manual's contents, our most recently updated master copy of the Manual shall control. The Manual's contents are confidential and you cannot disclose the Manual to any person other than any employee of yours who needs to know its contents and who is subject to restrictions on confidentiality that would prevent the employee from disclosing the contents of the Manual to unauthorized individuals. You may not at any time copy, duplicate, record, or otherwise reproduce any part of the Manual. You must keep the Manual current and in a secure location at your Park and keep all password-protected electronic information secure. By signing the Franchise Agreement, you will agree that these requirements are reasonable and necessary to preserve the identity, reputation, value and goodwill of the System (Franchise Agreement – Section 6.5).

A table of contents of the Manual, including allocation of pages to each subject, is included as <u>Exhibit D</u> to this Disclosure Document. Currently, there are 312 pages in the Manual (excluding the Appendix).

Pricing

Subject to applicable laws, we may periodically set a maximum or minimum price that you may advertise for products and services offered by your Park (as set forth in the Operations Manual or otherwise in writing from time to time). If we impose a maximum advertised price for any product or service, you may not advertise a higher price for the product or service than the maximum advertised price we impose. If we impose a minimum advertised price for any product or service, you may not advertise a lower price for such product or service than the minimum advertised price we impose. Further, you must comply with any advertising policy we adopt which may prohibit you from advertising any price for a product or service that is different than our suggested retail price.

Advertising

National Advertising Fund

We have established a National Advertising Fund (the "NAF") to which you must contribute monthly Ad Fees in an amount equal to 23% of the Gross Sales of your Park. The NAF may be used for the creation and development of marketing, advertising and related programs and materials, including electronic, print and Internet media as well as the planning and purchasing of network advertising. We have the right to determine the type of advertising and the media in which it will appear. We have the sole right to formulate and make policy decisions concerning every aspect of the advertising and franchise expansion program, consistent with applicable law. (Franchise Agreement – Article 10).

We reserve the right to increase or decrease the Ad Fee upon at least 30 days' notice to you, up to a maximum of 2.54%. Ad Fees will be used for the payment of all costs associated with the creation, production, distribution, media placement and administration of advertising programs (wherever located) and for any taxes incurred on the NAF. In addition, the NAF can be used to pay administrative expenses, including, without limitation, reasonable salaries, administrative costs, travel expenses, and overhead incurred by us or our Affiliates in connection with administering the NAF.

channels do business, even if such businesses sell products or services that are identical or similar to, and/or competitive with those that Parks customarily sell;

- 3. Acquire the assets or ownership interests of, merge, affiliate with or engage in any transaction with other businesses (including Competitive Businesses), with units located anywhere or business conducted anywhere, even if such businesses are located in the Development Area or within the Protected Territory(ies) of your Park(s), and: (a) rebrand the other businesses to operate under the Sky Zone name, Marks, and System; (b) franchise, license, or create similar arrangements with respect to the other businesses and/or permit the other businesses to continue to operate under another name; and (c) permit the businesses to operate under another name and convert existing Parks (including yours) to such other name;
- 4. Be acquired or become controlled (regardless of the form of transaction) by a business providing products or services similar to those provided at Parks, or by any other business, even if such business operates, franchises, and/or licenses Competitive Businesses; and
- 5. Operate, or grant any third party the right to operate, any Parks that we or our designees acquire as a result of the exercise of a right of first refusal or purchase right that we have under any agreements.

Neither the Franchise Agreement or the Multi-Unit Development Agreement provide you with any options, rights of first refusal or similar rights to acquire additional franchises.

You may not use the Internet, catalog sales or other direct marketing for the sale of Sky Zone branded merchandise or any products or services other than for the sale of jump times and parties. In addition, you may not use, reference, or promote the Sky Zone Marks or System in connection with any current or future form of social media networks or platforms, including, without limitation, Facebook®, X/Twitter®, Bluesky®, LinkedIn® Yelp®, Instagram®, Pinterest®, YouTube®, TikTok®, etc. without our prior approval and only in conformance with our Methods of Operation.

Rockin' Jump and Defy Parks and Cloudbound Facilities

Our affiliate, Rockin' Jump Franchise, LLC, no longer offers Rockin' Jump franchises for indoor trampoline parks and entertainment facilities, and our affiliate House of Trix, LLC, no longer offers Defy franchises for indoor trampoline and active entertainment facilities; however, existing Rockin' Jump and Defy parks may exist within your Protected Territory or Development Area, if applicable. <u>In addition, in 2025</u>, our affiliate, Cloudbound, plans to begin offering franchises for CloudboundTM parks that offer indoor play facilities for children 0-6 years of age.

For brands other than Sky Zone, we and our affiliates may open company-owned and operated facilities anywhere, including in your Protected Territory and/or Development Area (as applicable), and we may solicit or accept orders within your Protected Territory. The corporate address of Rockin' Jump Franchise, LLC, and House of Trix, LLC and Cloudbound Franchise Group, LLC, is 86 N. University Avenue, Suite 350, Provo, Utah 84601.

Conflicts

There is no formal arrangement in place for resolving conflicts between trampoline parks, including Parks, that we and our affiliates operate and trampoline parks, including Parks, that our and our affiliates'

State Effective Dates

The following states have franchise laws that require that the Franchise Disclosure Document be registered or filed with the state, or be exempt from registration: California, Hawaii, Illinois, Indiana, Maryland, Michigan, Minnesota, New York, North Dakota, Rhode Island, South Dakota, Virginia, Washington, and Wisconsin.

This document is effective and may be used in the following states, where the document is filed, registered or exempt from registration, as of the Effective Date stated below:

State	Effective Date
California	See separate FDD
Hawaii	See separate FDD
Illinois	See separate FDD
Indiana	See separate FDD
Maryland	See separate FDD
Michigan	See separate FDD
Minnesota	May 20, 2025 As amended: Pending
New York	See separate FDD
North Dakota	See separate FDD
Rhode Island	See separate FDD
South Dakota	See separate FDD
Virginia	See separate FDD
Washington	See separate FDD
Wisconsin	See separate FDD

Other states may require registration, filing, or exemption of a franchise under other laws, such as those that regulate the offer and sale of business opportunities or seller-assisted marketing plans.

RECEIPT (Your Copy)

This disclosure document summarizes certain provisions of the franchise agreement and other information in plain language. Read this disclosure document and all agreements carefully.

If Sky Zone Franchise Group, LLC offers you a franchise, it must provide this disclosure document to you 14 calendar-days before you sign a binding agreement with, or make a payment to, the franchisor or an affiliate in connection with the proposed franchise sale.

Iowa and New York require that Sky Zone Franchise Group, LLC gives you this disclosure document at the earlier of the first personal meeting or 10 business days (or 14 calendar days in Iowa) before the execution of the franchise or other agreement or the payment of any consideration that relates to the franchise relationship. Michigan requires that Sky Zone Franchise Group, LLC gives you this disclosure document at least 10 business days before the execution of any binding franchise or other agreement or the payment of any consideration, whichever occurs first. If Sky Zone Franchise Group, LLC does not deliver this Disclosure Document on time or if it contains a false or misleading statement, or a material omission, a violation of federal law and state law may have occurred and should be reported to the Federal Trade Commission, Washington, D.C. 20580, and the appropriate state agency identified on Exhibit G.

The franchisor is Sky Zone Franchise Group, LLC located at 86 N. University Avenue, Suite 350, Provo, Utah 84601. Its telephone number is 385-482-1020.

Sky Zone Franchise Group, LLC	Name of Franchise Seller:
86 N. University Avenue, Suite 350 Provo, UT 84601 385-482-1020	Principal Business Address and Phone:
the particular state.	gencies identified on Exhibit G to receive service of process for it
received a Disclosure Document dated April 22, <u>2025</u> , as amer Exhibit A Franchise Agreement Exhibit B Multi-Unit Development Agreement	ded July 11, 2025, that included the following Exhibits: Exhibit G List of State Agencies/Agents for Service of Process
Exhibit A Franchise Agreement Exhibit B Multi-Unit Development Agreement Exhibit C State Law Addenda	Exhibit G List of State Agencies/Agents for Service of Process Exhibit H Form of Purchase Order
Exhibit A Franchise Agreement Exhibit B Multi-Unit Development Agreement Exhibit C State Law Addenda Exhibit D Operations Manual Table of Contents	Exhibit G List of State Agencies/Agents for Service of Process Exhibit H Form of Purchase Order Exhibit I Agreement and Conditional Consent to Transfer
Exhibit B Multi-Unit Development Agreement Exhibit C State Law Addenda	Exhibit G List of State Agencies/Agents for Service of Process Exhibit H Form of Purchase Order
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The franchisor is Sky Zone Franchise Group, LLC located at 86 N. University Avenue, Suite 350, Provo, Utah 84601. Its telephone number is 385-482-1020.

Sky Zone Franchise Group, LLC 86 N. University Avenue, Suite 350		Name of Franchise Seller:
Provo, UT 84601 385-482-1020	j	Principal Business Address and Phone:
	,	
Sky Zone Franchise Group, LLC authorizes the respective state at the particular state.	agencies identifie	d on Exhibit G to receive service of process for it in
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Please sign this copy of the Receipt, date your signature and return it to Sky Zone Franchise Group, LLC at 86 N. University Avenue, Suite 350, Provo, Utah 84601.

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SKY ZONE® FRANCHISE AGREEMENT

[NAME OF FRANCHISEE]

[NAME OF AREA]

5. FEES.

5.1 Initial Franchise Fee

. You agree to pay us a nonrecurring and nonrefundable initial franchise fee in the amount of Seventy-Five Thousand Dollars (\$75,000) (the "**Initial Franchise Fee**") when you execute this Agreement.

5.2 Royalty Fee

. You agree to pay us a nonrefundable royalty (the "**Royalty Fee**") per Accounting Period via EFT. The Royalty Fee your Business will pay is equal to six percent (6%) of the Gross Sales of the Business. We will collect the Royalty Fee on the Royalty Billing Day, pursuant to our Methods of Operation, via the EFT initiated by us or by a third party authorized by us from the designated account identified in Section 5.6 (Designated Account), or by such other means as we may authorize and approve.

5.3 Ad Fee

. You must pay to us a, continuing advertising fee in the amount of twothree percent (23%) of the Gross Sales for the Business (the "Ad Fee") per Accounting Period, payable in the same manner as the Royalty Fee. The Ad Fee will be contributed toward the NAF and may be increased or decreased by us upon at least thirty (30) days' notice to you but the Ad Fee shall not exceed two and one-halffour percent (2.54%) during the Term of this Agreement.

5.4 Technology Fee

- . We require you to pay a fee to us, or a service provider we designate (which may be one of our Affiliates), for technology-related services, including, but not limited to, website or email hosting, help desk support, software or website development, enterprise solutions, point-of-sale systems, and other services associated with your Technology System (the "**Technology Fee**"). The Technology Fee is currently One Thousand Four Hundred and Eighty Dollars (\$1,480) per month and payable in the same manner as the Royalty Fee, beginning two (2) months prior to your Business' opening. The Technology Fee may be increased or decreased by us based upon changes in amounts billed to us from service providers upon thirty (30) days' prior written notice to you; provided, however, the Technology Fee will not be more than our costs plus twenty percent (20%) during the Term of this Agreement. Notwithstanding our collection of the Technology Fee, you may be required to purchase hardware, software, or other components of the Technology System from required vendors.
- 5.5 <u>Call Center Program Fee.</u> You may be required to participate in a call center program, as may be modified by us from time to time (the "Call Center Program"). Participation in the Call Center Program may include, without limitation, using and publishing a telephone number designated by us; engaging a designated service provider (which may be us, our Affiliate, or approved third-party service providers) to answer calls and handle customer service matters; and acquiring, installing, and using additional hardware, software, or other technology. You agree to pay all fees imposed by us or our approved third-party service