

PMS Software Setup and Equipment Fees

You will pay us a one-time setup fee of \$495 for setting up the property management system (“PMS”). The setup fee is uniform, paid upon installation, fully earned once paid and is non-refundable.

If you choose to sign up for the optional service Advanced OTA Interface, you will pay us our designated vendor’s then-current connectivity fee, which we will remit to the designated supplier. As of the Issuance Date, we anticipate the fee to be approximately \$100, but the rate is set by the supplier. The connectivity fee is paid at the time of connection and non-refundable unless otherwise arranged with the supplier.

You will also purchase equipment for the front desk service stations at your property from us, which we estimate to be approximately \$2,200. This also includes a scanner, signature pad, and a Europay Mastercard and Visa (“EMV”) terminal. The equipment fee is payable when you order the equipment and are non-refundable.

Training

We provide a virtual initial training program. However, we may decide in our sole discretion that you need additional training in certain aspects of the business, in which case we may require you to pay us a fee to train you or your key personnel, or we may provide training at your MHO Business and require reimbursement for costs incurred by our representative(s). We estimate this will be from \$0 (assuming no in-person training is needed) to \$5,0200 (assuming one day of training at \$500 per person for three people and up to \$3,500 for one of our representatives to travel to your MHO Business). The fee for additional training is uniform and our travel expenses will vary depending on the location of your MHO Business. These additional training fees are non-refundable once paid.

**ITEM 6
OTHER FEES**

Type of Fee ⁽¹⁾	Amount	Due Date	Remarks
Royalty ⁽²⁾	One of the following 2 options: (i) \$26.95 per room at the Hotel; or (ii) \$2.00 per occupied room per night at the Hotel during the month.	If you elect to pay the Royalty on a “per room” basis, the Royalty Fee is due on 1st day of the month of each month. If you elect to pay the Royalty on a “per occupied room” basis, the Royalty is due on the last day of the month.	The Franchisee must elect which of the 2 Royalty Options when the Franchise Agreement is signed. Your Royalty is an ongoing payment that allows you to use the Marks and the intellectual property of the System and pays for our ongoing support and assistance.
Technology and Support Fee	\$26.95 per room (“Unit”) per month.	Due on the 1 st day of the month.	This fee covers certain technologies and support used in the operation of your MHO Business, such as access to our preferred property management system, booking

