

## FRANCHISE DISCLOSURE DOCUMENT



Phoenix Franchising Group, LLC  
14000 North Hayden Road, Suite 101,  
Scottsdale, Arizona 85260  
(480) 386-9708

Email: [TJ@RedlineAthletics.com](mailto:TJ@RedlineAthletics.com)  
[www.Redlineathletics.com](http://www.Redlineathletics.com)

We offer franchises under this Franchise Disclosure Document for traditional inline performance centers that provide sports performance training products and services to the public, with a focus on children ages 8 through 18 (each a "Redline Performance Center") in accordance with the terms described in this Disclosure Document.

Each Redline Performance Center will conduct business under the name of "Redline Athletics<sup>®</sup>," "Redline<sup>®</sup> Sports Performance Centers," and/or "Redline<sup>®</sup>."

The total investment necessary to begin operation of a Redline Performance Center is \$373,496 to \$578,799. This includes \$66,196 to \$78,439 that must be paid to the Franchisor or its affiliates.

This disclosure document ("Disclosure Document") summarizes certain provisions of your franchise agreement and other information in plain English. Read this Disclosure Document and all accompanying agreements carefully. You must receive this Disclosure Document at least fourteen (14) calendar days before you sign a binding agreement with, or make any payment to, us or an affiliate in connection with the proposed franchise sale. **Note, however, that no government agency has verified the information contained in this document.**

You may wish to receive your Disclosure Document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact T.J. O'Connor, Phoenix Franchising Group, LLC, 14000 North Hayden Road, Suite 101, Scottsdale, Arizona 85260, (480) 386-9708.

The terms of your contract will govern your franchise relationship. Don't rely on the Disclosure Document alone to understand your contract. Read your entire contract carefully. Show your contract and this Disclosure Document to an advisor, like a lawyer or accountant.

Buying a franchise is a complex investment. The information in this Disclosure Document can help you make up your mind. More information on franchising, such as "A Consumer's Guide to Buying a Franchise," which can help you understand how to use this disclosure document is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue NW, Washington, DC 20580. You can also visit the FTC's home page at [www.ftc.gov](http://www.ftc.gov) for additional information on franchising. Call your state agency or visit your public library for other sources of information on franchising. There may be laws on franchising in your state. Ask your state agencies about them.

**Issuance Date:** May 19, 2025, as Amended September 30, 2025

## Special Risks to Consider About This Franchise

Certain states require that the following risk(s) be highlighted:

1. **Out of State Dispute Resolution.** The franchise agreement requires you to resolve disputes with the franchisor by arbitration and/or litigation only in the county where the franchisor's principal place of business is located, which currently is Maricopa County, Arizona. Out-of-state arbitration, or litigation may force you to accept a less favorable settlement for disputes. It may also cost more to arbitrate, or litigate with franchisor in Arizona than in your own state.
2. **Spousal Liability.** Your spouse must sign a document that makes your spouse liable for all financial obligations under the franchise agreement even if your spouse has no ownership interest in the franchise. This guarantee will place both you and your spouse's marital and personal assets, perhaps including your house, at risk if your franchise fails.
3. **Mandatory Minimum Payments.** You must make minimum royalty or advertising fund payments regardless of your sales levels. Your inability to make the payments may result in termination of your franchise and loss of your investment.
4. **Financial Condition.** The franchisor's financial condition, as reflected in its financial statements (see Item 21), calls into question the franchisor's financial ability to provide services and support to you.
5. **Unopened Franchises.** The franchisor has signed a significant number of franchise agreements with franchisees who have not yet opened their outlets. If other franchisees are experiencing delays in opening their outlets, you also may experience delays in opening your own outlet.
6. **Supplier Control.** You must purchase all or nearly all of the inventory or supplies that are necessary to operate your business from the Franchisor, its affiliates, or suppliers that the franchisor designates, at prices the franchisor or they set. These prices may be higher than prices you could obtain elsewhere from the same or similar goods. This may reduce the anticipated profit of your franchise business.
7. **Short Operating History.** The Franchisor is at an early stage of development and has a limited operating history. This franchise is likely to be a riskier investment than a franchise in a system with a longer operating history.

Certain states may require other risks to be highlighted. Check the "State Specific Addenda" (if any) to see whether your state requires other risks to be highlighted.

**ITEM 2**  
**BUSINESS EXPERIENCE**

**Chance J. Pearson - Chief Executive Officer**

Mr. Pearson has been our founder and Chief Executive Officer since our formation in January 2025. Mr. Pearson was the Chief Executive Officer of Redline Athletics Franchising, LLC [in Phoenix, Arizona](#) from January 2019 through January 2025.

**T.J. O'Connor – President of Development**

Mr. O'Connor has been our President of Development since our formation in January 2025. From June 2019 through January 2025, Mr. O'Connor was the Vice President of Development for Redline Athletics Franchising, LLC [in Phoenix, Arizona](#).

**Brad Hinkle – Vice President of Operations**

Mr. Hinkle has been our Vice President of Operations since January 2025. From January 2015 through January 2025, Mr. Hinkle was the Vice President of Operations for Redline Athletics Franchising, LLC [based in Phoenix, Arizona](#).

**Rachel Elfata – Vice President of Operations**

Ms. Elfata has been our Vice President of Operations since our formation in January 2025. From January 2024 through January 2025, Ms. Elfata was the Vice President of Operations for Redline Athletics Franchising, LLC [in Phoenix, Arizona](#). [From November 2010 through April 2025, Ms. Elfata owned and operated multiple Subway franchises throughout southern New Hampshire.](#)

**ITEM 3**  
**LITIGATION**

**Predecessor Litigation Matters**

[In the Matter of Redline Athletics Franchising, LLC](#), Case No. 2021-0032. We entered into a Consent Order with the Securities Division of the Office of the Attorney General of Maryland on February 16, 2022. The Consent Order is based upon a complaint made by the Maryland Attorney General's Office that our Franchise Disclosure Documents included inaccurate disclosures regarding: (i) the estimated amount of time it takes to open a new Redline Performance Center; (ii) the number of units in Maryland; and (iii) the execution of confidentiality clauses by former Redline franchisees. The Consent Order requires us to: (A) immediately and permanently cease and desist from the offer of franchises in violation of the Maryland Franchise Law; (B) diligently pursue an amendment to the Redline Franchising franchise offer under the Maryland Franchise Law with accurate disclosures; (C) provide a copy of the Consent Order and offer rescission to one (1) Maryland franchisee; and (D) notify three (3) former Maryland franchisees that they are not subject to any post-termination non-competition covenants.

[Miles Christian Elsom v. Redline Athletics Franchising, LLC](#), AAA Case Number 01-24-0000-1447. Miles Christian Elsom (“Plaintiff”) filed a demand for arbitration (“Demand”) against Redline Athletics Franchising, LLC (“Redline”) with the American Arbitration Association on January 11, 2024. Mr. Elsom alleges: (i) fraud in the inducement; (ii) breach of contract; (iii) breach of the implied covenant of good faith and fair dealing; (iv) fraud; (v) negligent misrepresentation or omission; and (vi) violation of the Colorado Consumer Protection Act. The Demand alleges that: (A) Redline did not provide an operations manual to

Plaintiff; (B) that the initial training program provided to Plaintiff was less than the 26.75 hours represented in Redline's franchise disclosure document; and (C) Lucas Cooper did not have at least two (2) years experience in his designated subject areas. Redline denies the claims and intends to vigorously defend itself against the claims made by Plaintiff.

Franchisor Litigation Matters.

None.

Other than the actions listed above, no litigation is required to be disclosed in this Item.

**ITEM 4  
BANKRUPTCY**

No bankruptcy information is required to be disclosed in this Item.

**ITEM 5  
INITIAL FEES**

You must pay us an initial fee ("Initial Franchise Fee") upon signing your Franchise Agreement. The Initial Franchise Fee is fully earned and non-refundable in all or in part in consideration of administrative and other expenses incurred by us in entering into Franchise Agreement and for our lost or deferred opportunity to enter into Franchise Agreement with others. There is no financing available from us for the payment of the Initial Franchise Fee. The Initial Franchise Fee for a Redline Performance Center is \$49,500.

Initial Franchises Fee must be paid by wire transfer, cash, or certified funds when you sign Franchise Agreement.

We offer you a discount if your purchase three (3) franchises. The Initial Franchise Fee for three (3) franchises is \$99,500. We offer a veteran's discount of ten percent (10%) off of Initial Franchise Fees for the first franchise you purchase if you are a veteran.

We may discount or charge different Initial Franchise Fees: (i) if a prospect purchases multiple Redline Performance Centers; (ii) if we are unable to locate a Redline Performance Center in a particular area we consider desirable; (iii) for a Redline Performance Center who is also the owner of a regional developer franchise; or (iv) based on other subjective factors we deem important to the System. We reserve the right to modify the Initial Franchise Fees in the future to reflect the changing costs of doing business and changes in the value of a Redline Performance Center.

You will pay us a one-time Technology Set Up Fee of \$799 120 days before opening or 30 days before presale begins whichever occurs first. The Technology Set Up Fee is used to cover our expenses associated with setting up your POS software, e-mail service, intranet, and other technology services that we provide to you.

You will pay us a Technology Fee of \$799 per month. During the first three (3) months of operation, you will pay us \$2,397 in Technology Fees. The Technology Fee is in addition to the Technology Set Up Fee.

You will pay us a Presale Management Fee during the first three (3) months of operating your Performance Center. The Presale Management Fee is \$2,500 per month plus \$70 per member secured by our presale assistance personnel. We estimate that the total Presale Management Fee you will pay us during the first three (3) months will be between \$13,500 and \$25,700The low estimated number of members included in the

estimated Presale Management Fee is 85 members and the high estimated number of members included in the estimated Presale Management Fee is 257 members.

Unless otherwise specified, all fees imposed by us are non-refundable.

**ITEM 6  
OTHER FEES\***

<b>Fee (1), (2)</b>	<b>Amount</b>	<b>Due Date</b>	<b>Remarks</b>
Royalty Fee	7% of Gross Revenues (collected bi-monthly)	Collected on the 1 <sup>st</sup> and 16 <sup>th</sup> of each month, or the next business day if the 1 <sup>st</sup> or 16 <sup>th</sup> fall on a weekend or holiday.	Based on bi-monthly Gross Revenues (3).
Contribution to Franchisor's Advertising Fund	Currently 2% of Gross Revenues. May be increased to 3% upon 30 days prior written notice to you	Collected on the 1 <sup>st</sup> and 16 <sup>th</sup> of each month, or the next business day if the 1 <sup>st</sup> or 16 <sup>th</sup> fall on a weekend or holiday.	Based on bi-monthly Gross Revenues (3).
Local or Regional Advertising Cooperatives (4)	Varies without limitation; based on a majority vote of the cooperative; expected to be approximately \$500 per month	As required by the cooperative	The amounts contributed to the advertising cooperative may be used to satisfy your local advertising requirement. We have no cooperatives at this time. If a Franchisor-owned Performance center is involved in a cooperative, it will have the same voting rights as the other cooperative members and will not have a controlling vote unless it owns a majority of the Redline Performance Centers within the cooperative area.
Local Market Advertising	Between of \$3,200 & 4,500 per month.	As incurred	
Late Charge	\$50 Per Day	As incurred	Charged on any late payments of Royalty Fees, contributions to Franchisor's advertising fund, amounts due for product purchases, or any other amounts due to our affiliates or us.
Audit Expenses	Cost of audit and inspection, plus any reasonable accounting and legal expenses	On demand	Payable if you fail to timely input financial data in your Redline Software or fail to submit required reports.
Interest	18% per annum	From the date payments are due and continues until outstanding balance and accrued interest are paid in full	Charged on any late payments of Royalty Fees, contributions to Franchisor's advertising fund, amounts due for product purchases, or any other amounts due to our affiliates or us.
Accounting Fee	\$100	On the 5 <sup>th</sup> day of the month following the	Payable if you omit or fail to accurately input any information in your Redline

Type of Expenditure	Amount		Method of Payment	When Due	To Whom Payment is Made
	Low	High			
Insurance (3 months) (11)	\$2,000	\$3,000	As agreed	Per policy terms	Insurers
Initial Training Expenses, including travel (12)	\$2,000	\$5,500	As agreed	Before opening	Third-parties
Presale Marketing Expenses (13)	\$15,000	\$15,000	As agreed	Before opening	Vendors
Pre-Sale Management Fee (14)	\$13,500	\$25,570	As agreed	Before opening	Us
Technology Fee (3 months) (15)	\$799	\$799	Monthly	Monthly	Us
Technology Set Up Fee (16)	\$2,397	\$2,397	Lump Sum	When you sign FA	Us
Additional Funds—3 months (17)	\$22,500	\$41,000	As incurred	As incurred	Vendors
<b>TOTAL ESTIMATED INITIAL INVESTMENT (20)</b>	<b>373,496</b>	<b>578,796</b>			

Explanatory Notes:

- (1) Unless otherwise specified, all fees imposed by us are non-refundable.
- (2) This estimate includes security deposits required by the landlord and utility companies, but not your telecommunications service.
- (3) We estimate your initial expenses for leasing a space for your Redline Performance Center during the first three months will range from \$17,500 to \$31,500 depending on the size and location of the Redline Performance Center for your Redline Performance Center. We recommend that your Redline Performance Center be between 4,500 and 9,000 square feet. The estimated rent in this chart is based upon the lease of a Redline Performance Center that is between 4,500 and 9,000 square feet. If you lease a larger space for your Redline Performance Center, your rent may exceed these estimates. Your actual rent payments may vary, depending upon your location and your market's retail lease rates. If you purchase instead of lease the premises for your Redline Performance Center, the purchase price, down payment, interest rates, and other financing terms will determine the amount of your monthly mortgage payments. We do not offer financing to you for any part of the initial investment.
- (4) You are required to retain a project manager to assist in the design and construction of your Redline Performance Center. This amount reflects our estimate of the fees you will pay for project management services and includes fees that you would otherwise pay to an architect.
- (5) These amounts reflect our estimate of the costs associated with purchasing equipment, purchasing and installing flooring, and making necessary leasehold improvements to your Redline Performance

training site and pay for living arrangements and food during the Initial Training. In addition to your Principal Owner, the General Manager for your Redline Performance Center must attend our Initial Training. Franchisor estimates costs of \$350 per day per person, for lodging, food, and other miscellaneous expenses, plus travel expenses to and from Franchise Owner's personal residence. However, if Franchisee lives in the area where the training will take place, the travel expenses will be minimal.

- (13) Presale Marketing Expenses. You will pay at least \$15,000 (\$5,000 per month for 3 months) for pre-opening marketing expenses prior to the opening of a Redline Performance Center in support of our presale management services. This amount reflects three (3) months of presale marketing. Your presale marketing expenses must be spent according to the direction provided by us. This expenditure will consist of digital marketing campaigns and related customized marketing materials prepared by Franchisor or third-party vendors.
- (14) Presale Management Fee. We manage your presale activities during the three (3) month period prior to the opening of your Redline Performance Center. You will pay us a Presale Management Fee of \$2,500 per month plus \$70 per member secured by our presale assistance personnel. This amount reflects an estimate of the Presale Management Fee that you will pay us during the three (3) month period. The low estimated number of members included in the estimated Presale Management Fee is 85 members and the high estimated number of members included in the estimated Presale Management Fee is 257 members.
- (15) Technology Fee. You must pay us a monthly Technology Fee beginning on the earlier of: (i) the date that you execute a lease agreement for a Performance Center; and (ii) 12 months from the date that you execute the Franchise Agreement. The Technology Fee provides you with access, maintenance and support for required POS software, e-mail service, intranet, and other technology services that we determine, in our sole discretion, to provide to you. Currently, the Technology Fee is \$799 per month. This amount reflects three (3) months of Technology Fees. We may increase the Technology Fee upon thirty (30) days written notice to you provided that we may not increase the Technology Fee by more than ten percent (10%) per year.
- (16) Technology Set Up Fee. You will pay us a Technology Set Up Fee of \$799 when you sign the Franchise Agreement. The Technology Set Up Fee is used to cover our expenses associated with setting up your POS software, e-mail service, intranet, and other technology services that we provide to you.
- (17) Additional Funds. Our estimate of the additional funds that you will need is based upon our prior experience in operating a Redline Performance Center and information provided to us by existing franchisees. You will need capital to support your on-going expenses like payroll, utilities and franchise sales and advertising, to the extent that these costs are not covered by sales revenue. ~~New businesses often generate a negative cash flow.~~ The estimate of additional funds is based on an owner-operated business and does not include any allowance for an owner's draw. We estimate that the amount shown will be sufficient to cover ongoing expenses for the start-up phase of the Franchised Business, which is three months. Franchisor estimates that, in general, you may expect to put additional cash into the business during at least the first three (3) months, and in most cases longer. You should consult with your financial advisor to determine the amount of working capital that you should invest.
- (18) The amounts set forth in the table assume that you develop a Redline Performance Center between 4,500 and 9,000 square feet. The low end of the estimates includes no basketball court. The high end

## WASHINGTON ADDENDUM TO THE FRANCHISE ~~DISCLOSURE DOCUMENT, THE FRANCHISE AGREEMENT, AND ALL RELATED AGREEMENTS~~

The provisions of this Addendum form an integral part of, are incorporated into, and modify the Franchise Disclosure Document, the franchise agreement, and all related agreements regardless of anything to the contrary contained therein. This Addendum applies if: (a) the offer to sell a franchise is accepted in Washington; (b) the purchaser of the franchise is a resident of Washington; and/or (c) the franchised business that is the subject of the sale is to be located or operated, wholly or partly, in Washington.

**1. Conflict of Laws.** In the event of a conflict of laws, the provisions of the Washington Franchise Investment Protection Act, chapter 19.100 RCW will prevail.

**2. Franchisee Bill of Rights.** RCW 19.100.180 may supersede provisions in the franchise agreement or related agreements concerning your relationship with the franchisor, including in the areas of termination and renewal of your franchise. There may also be court decisions that supersede the franchise agreement or related agreements concerning your relationship with the franchisor. Franchise agreement provisions, including those summarized in Item 17 of the Franchise Disclosure Document, are subject to state law.

**3. Site of Arbitration, Mediation, and/or Litigation.** In any arbitration or mediation involving a franchise purchased in Washington, the arbitration or mediation site will be either in the state of Washington, or in a place mutually agreed upon at the time of the arbitration or mediation, or as determined by the arbitrator or mediator at the time of arbitration or mediation. In addition, if litigation is not precluded by the franchise agreement, a franchisee may bring an action or proceeding arising out of or in connection with the sale of franchises, or a violation of the Washington Franchise Investment Protection Act, in Washington.

**4. General Release.** A release or waiver of rights in the franchise agreement or related agreements purporting to bind the franchisee to waive compliance with any provision under the Washington Franchise Investment Protection Act or any rules or orders thereunder is void except when executed pursuant to a negotiated settlement after the agreement is in effect and where the parties are represented by independent counsel, in accordance with RCW 19.100.220(2). In addition, any such release or waiver executed in connection with a renewal or transfer of a franchise is likewise void except as provided for in RCW 19.100.220(2).

**5. Statute of Limitations and Waiver of Jury Trial.** Provisions contained in the franchise agreement or related agreements that unreasonably restrict or limit the statute of limitations period for claims under the Washington Franchise Investment Protection Act, or rights or remedies under the Act such as a right to a jury trial, may not be enforceable.

**6. Transfer Fees.** Transfer fees are collectable only to the extent that they reflect the franchisor's reasonable estimated or actual costs in effecting a transfer.

**7. Termination by Franchisee.** The franchisee may terminate the franchise agreement under any grounds permitted under state law.

**8. Certain Buy-Back Provisions.** Provisions in franchise agreements or related agreements that permit the franchisor to repurchase the franchisee's business for any reason during the term of the franchise agreement without the franchisee's consent are unlawful pursuant to RCW 19.100.180(2)(j), unless the franchise is terminated for good cause.

**18. Advisory Regarding Franchise Brokers.** Under the Washington Franchise Investment Protection Act, a “franchise broker” is defined as a person that engages in the business of the offer or sale of franchises. A franchise broker represents the franchisor and is paid a fee for referring prospects to the franchisor and/or selling the franchise. If a franchisee is working with a franchise broker, franchisees are advised to carefully evaluate any information provided by the franchise broker about a franchise.

**19.** Based upon the franchisor’s financial condition, the state of Washington has required a financial assurance. Therefore, all initial fees and payments owed by franchisees shall be deferred until the franchisor completes its pre-opening obligations under the franchise agreement and franchise is open for business.

Section 19.5 of the franchise agreement is deleted in its entirety.

[Section 1.4 does not apply in Washington.](#)

The undersigned does hereby acknowledge receipt of this addendum.

**PHOENIX FRANCHISING GROUP LLC** an  
Arizona limited liability company

**FRANCHISEE**

\_\_\_\_\_  
By: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

\_\_\_\_\_  
By: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

The State of North Dakota has determined that requiring a franchisee pay all costs and expenses incurred by the franchisor in enforcing the agreement to be unfair, unjust and inequitable within the intent of Section 512-19-09 of the North Dakota Franchise Investment Law. Therefore, the prevailing party in any enforcement action is entitled to recover all costs and expenses including attorney's fees.

No statement, questionnaire, or acknowledgment signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of: (i) waiving any claims under any applicable state franchise law, including fraud in the inducement; or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

### **REQUIRED BY THE STATE OF RHODE ISLAND**

Even though our Franchise Agreement says the laws of Arizona apply, § 19-28.1-14 of the Rhode Island Franchise Investment Act provides that "A provision in a franchise agreement restricting jurisdiction or venue to a forum outside this state or requiring the application of the laws of another state is void with respect to a claim otherwise enforceable under this Act."

### **REQUIRED BY THE STATE OF SOUTH DAKOTA**

Based upon the franchisor's financial condition, the state of South Dakota has required a financial assurance. Therefore, all initial fees and payments owed by franchisees shall be deferred until the franchisor completes its pre-opening obligations under the franchise agreement.

### **REQUIRED BY THE STATE OF VIRGINIA**

Pursuant to Section 13.1-564 of the Virginia Retail Franchising Act, it is unlawful for a franchise to cancel a franchise without reasonable cause. If any grounds for default or termination stated in the franchise agreement does not constitute "reasonable cause," as that term may be defined in the Virginia Retail Franchising Act or the laws of Virginia, that provision may not be enforceable.

Pursuant to Section 13.1-564 of the Virginia Retail Franchising Act, it is unlawful for a franchise to use undue influence to induce a franchisee to surrender any rights given to him under the franchise. If any provision of the franchise agreement involved the use of undue influence by the Franchisor to induce the franchisee to surrender any rights given to him under the franchise, that provision may not be enforceable.

The Virginia State Corporation Commission's Division of Securities and Retail Franchising requires us to defer payment of the initial franchise fee and other initial payments owed by franchisees to the franchisor until the franchisor has completed its pre-opening obligations under the franchise agreement.

No statement, questionnaire, or acknowledgment signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of: (i) waiving any claims under any applicable state franchise law, including fraud in the inducement; or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

### **WASHINGTON ADDENDUM TO THE FRANCHISE DISCLOSURE DOCUMENT, ~~THE FRANCHISE AGREEMENT, AND ALL RELATED AGREEMENTS~~**

The provisions of this Addendum form an integral part of, are incorporated into, and modify the Franchise Disclosure Document, the franchise agreement, and all related agreements regardless of anything to the

**EXHIBIT I  
STATE EFFECTIVE DATES**

The following states have franchise laws that require that the Franchise Disclosure Document be registered or filed with the states, or be exempt from registration: California, Hawaii, Illinois, Indiana, Maryland, Michigan, Minnesota, New York, North Dakota, Rhode Island, South Dakota, Virginia, Washington, and Wisconsin.

This document is effective and may be used in the following states, where the document is filed, registered, or exempt from registration, as of the Effective Date stated below:

STATE	EFFECTIVE DATE
California	Pending
Hawaii	5/21/2025
<del>Illinois</del>	<del>Pending</del>
Indiana	<del>Pending</del> <u>5/21/2025</u>
Maryland	Pending
Minnesota	Pending
New York	Pending
North Dakota	10/2/2025
Rhode Island	5/29/2025
South Dakota	6/5/2025
Virginia	<del>Pending</del> <u>10/23/2025</u>
Washington	Pending
Wisconsin	5/20/2025

Other states may require registration, filing or exemption of a franchise under other laws, such as those that regulate the offer and sale of business opportunities or seller-assisted marketing plans.