



FRANCHISE DISCLOSURE DOCUMENT

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NextHome, Inc. offers franchises for the operation of real estate brokerage offices under the *NextHome*® name and mark, which specialize in the sale and leasing of residential and commercial properties as well as other real estate-related activities.

The total investment necessary to begin operation of a NextHome franchise ranges from \$16,750 to \$221,595. This includes an initial franchise fee that must be paid to the franchisor of \$5,000 for a 1-year franchise term or \$10,000 for a 5-year franchise term.

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar days before you sign a binding agreement with or make any payments to, the franchisor or an affiliate in connection with the proposed franchise sale. **Note, however, that no governmental agency has verified the information contained in this document.**

The terms of your contract will govern your franchise relationship. Don't rely on the disclosure document alone to understand your contract. Read all of your contract carefully. Show your contract and this disclosure document to an advisor, such as a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as "*A Consumer's Guide to Buying a Franchise*", which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You may contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, D.C. 20580. You may also visit the FTC's home page at www.ftc.gov for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

ISSUANCE DATE: January 14, 2025

How to Use This Franchise Disclosure Document

Here are some questions you may be asking about buying a franchise and tips on how to find more information:

QUESTION	WHERE TO FIND INFORMATION
How much can I earn?	Item 19 may give you information about outlet sales, costs, profits or losses. You should also try to obtain this information from others, like current and former franchisees. You can find their names and contact information in Item 20 or Exhibit D.
How much will I need to invest?	Items 5 and 6 list fees you will be paying to the franchisor or at the franchisor's direction. Item 7 lists the initial investment to open. Item 8 describes the suppliers you must use.
Does the franchisor have the financial ability to provide support to my business?	Item 21 or Exhibit C includes financial statements. Review these statements carefully.
Is the franchise system stable, growing, or shrinking?	Item 20 summarizes the recent history of the number of company-owned and franchised outlets.
Will my business be the only NextHome business in my area?	Item 12 and the "territory" provisions in the franchise agreement describe whether the franchisor and other franchisees can compete with you.
Does the franchisor have a troubled legal history?	Items 3 and 4 tell you whether the franchisor or its management have been involved in material litigation or bankruptcy proceedings.
What's it like to be a NextHome franchisee?	Item 20 or Exhibit D lists current and former franchisees. You can contact them to ask about their experiences.
What else should I know?	These questions are only a few things you should look for. Review all 23 Items and all Exhibits in this disclosure document to better understand this franchise opportunity. See the table of contents.

What You Need To Know About Franchising *Generally*

Continuing responsibility to pay fees. You may have to pay royalties and other fees even if you are losing money.

Business model can change. The franchise agreement may allow the franchisor to change its manuals and business model without your consent. These changes may require you to make additional investments in your franchise business or may harm your franchise business.

Supplier restrictions. You may have to buy or lease items from the franchisor or a limited group of suppliers the franchisor designates. These items may be more expensive than similar items you could buy on your own.

Operating restrictions. The franchise agreement may prohibit you from operating a similar business during the term of the franchise. There are usually other restrictions. Some examples may include controlling your location, your access to customers, what you sell, how you market, and your hours of operation.

Competition from franchisor. Even if the franchise agreement grants you a territory, the franchisor may have the right to compete with you in your territory.

Renewal. Your franchise agreement may not permit you to renew. Even if it does, you may have to sign a new agreement with different terms and conditions in order to continue to operate your franchise business.

When your franchise ends. The franchise agreement may prohibit you from operating a similar business after your franchise ends even if you still have obligations to your landlord or other creditors.

Some States Require Registration

Your state may have a franchise law, or other law, that requires franchisors to register before offering or selling franchises in the state. Registration does not mean that the state recommends the franchise or has verified the information in this document. To find out if your state has a registration requirement, or to contact your state, use the agency information in Exhibit B.

Your state also may have laws that require special disclosures or amendments be made to your franchise agreement. If so, you should check the State Specific Addenda. See the Table of Contents for the location of the State Specific Addenda.

Special Risks to Consider About *This* Franchise

Certain states require that the following risk(s) be highlighted:

1. **Out-of-State Dispute Resolution.** The franchise agreement requires you to resolve disputes with the franchisor by mediation and/or litigation only in California. Out-of-state mediation or litigation may force you to accept a less favorable settlement for disputes. It may also cost more to mediate or litigate with the franchisor in California than in your own state.
2. **Mandatory Minimum Payments.** You must make minimum monthly payments, regardless of your sales levels. Your inability to make the payments may result in termination of your franchise and loss of your investment.
3. **Spousal Liability.** Your spouse must sign a document that makes your spouse liable for all financial obligations under the franchise agreement even though your spouse has no ownership interest in the franchise. This document will place both you and your spouse's marital and personal assets, perhaps including your house, at risk if your franchise fails.
4. **Financial Condition.** The franchisor's financial condition, as reflected in its financial statements (see Item 21), calls into question the franchisor's financial ability to provide services and support to you.

Certain states may require other risks to be highlighted. Check the "State Specific Addenda" (if any) to see whether your state requires other risks to be highlighted.

NOTICE APPLICABLE TO FRANCHISES IN MICHIGAN

The state of Michigan prohibits certain unfair provisions that are sometimes in franchise documents. If any of the following provisions are in these franchise documents, the provisions are void and cannot be enforced against you.

(a) A prohibition on the right of a franchisee to join an association of franchisees.

(b) A requirement that a franchisee assent to a release, assignment, novation, waiver or estoppel that deprives a franchisee of rights and protections provided in this act. This shall not preclude a franchisee, after entering into a franchise agreement, from settling any and all claims.

(c) A provision that permits a franchisor to terminate a franchise prior to the expiration of its term except for good cause. Good cause shall include the failure of the franchisee to comply with any lawful provision of the franchise agreement and to cure such failure after being given written notice thereof and a reasonable opportunity, that in no event need be more than 30 days, to cure such failure.

(d) A provision that permits a franchisor to refuse to renew a franchise without fairly compensating the franchisee by repurchase or other means for the fair market value at the time of expiration of the franchisee's inventory, supplies, equipment, fixtures and furnishings. Personalized materials that have no value to the franchisor and inventory, supplies, equipment, fixtures and furnishings not reasonably required in the conduct of the franchise business are not subject to compensation. This subsection applies only if: (i) the term of the franchise is less than 5 years and (ii) the franchisee is prohibited by the franchise or other agreement from continuing to conduct substantially the same business under another trademark, service mark, trade name, logotype, advertising or other commercial symbol in the same area subsequent to the expiration of the franchise or the franchisee does not receive at least 6 months advance notice of franchisor's intent not to renew the franchise.

(e) A provision that permits the franchisor to refuse to renew a franchise on terms generally available to other franchisees of the same class or type under similar circumstances. This section does not require a renewal provision.

(f) A provision requiring that arbitration or litigation be conducted outside this state. This shall not preclude the franchisee from entering into an agreement, at the time of arbitration, to conduct arbitration at a location outside this state.

(g) A provision that permits a franchisor to refuse to permit a transfer of ownership of a franchise, except for good cause. This subdivision does not prevent a franchisor from exercising a right of first refusal to purchase the franchise. Good cause shall include, but is not limited to:

(i) reasonable qualifications or standards.

(ii) The fact that the proposed transferee is a competitor of the franchisor or subfranchisor.

(iii) The unwillingness of the proposed transferee to agree in writing to comply with all lawful obligations.

(iv) The failure of the franchisee or proposed transferee to pay any sums owing to the franchisor or to cure any default in the franchise agreement existing at the time of the proposed transfer.

(h) A provision that requires the franchisee to resell to the franchisor items that are not uniquely identified with the franchisor. This subdivision does not prohibit a provision that grants to a franchisor a right of first refusal to purchase the assets of a franchise on the same terms and conditions as a bona fide third party willing and able to purchase those assets, nor does this subdivision prohibit a provision that grants the franchisor the right to acquire the assets of a franchise for the market or appraised value of such

assets if the franchisee has breached the lawful provisions of the franchise agreement and has failed to cure the breach in the manner provided in subdivision (c).

(i) A provision that permits the franchisor to directly or indirectly convey, assign or otherwise transfer its obligations to fulfill contractual obligations to the franchisee unless provision has been made for providing the required contractual services.

The fact that there is a notice of this offering on file with the attorney general does not constitute approval, recommendation or endorsement by the attorney general.

Any questions regarding this notice should be directed to: State of Michigan, Department of Attorney General, Consumer Protection Division, Attn: Franchise Section, 670 Law Building, Lansing, Michigan 48913, telephone number (517) 335-7567.

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- C Financial Statements
- D List of Current and Former Franchisees
- E Franchise Agreement
Attachment 1 - State-Specific Addendum to Franchise Agreement
- F Acknowledgment at Closing

ITEM 1. THE FRANCHISOR AND ANY PARENTS, PREDECESSORS AND AFFILIATES

To simplify the language in this Disclosure Document, “NextHome” or “we” refers to NextHome, Inc., the franchisor, and “you” or “your” refers to the business entity that buys the franchise. “5% Owners” refers to all holders of a direct or indirect equity interest in you of 5% or more. “Owners” refers to all holders of a direct or indirect equity interest in you. “Related Parties” refers to all people and entities associated with you, including general partners, limited partners, shareholders, members, companies in which you have a controlling interest, companies in which any person or company owning a controlling interest in you also has a controlling interest, as well as your and their respective officers and directors. “Licensed Associate” means any real estate broker, Sales Manager (defined in Item 15), salesperson or their equivalent affiliated with your Office, whether active or inactive, full-time or part-time, including your Principal Broker (defined in Item 15) and anyone else listed under the name of your NextHome business with the real estate licensing authority of your state. We offer franchises only to business entities and not individuals.

Our principal business address is 4900 Hopyard Road, West Lobby, Suite 100, Pleasanton, CA 94588. In addition to our corporate name, NextHome, Inc., we conduct business under the name *NextHome*®. Our agents for service of process are listed on Exhibit B of this Disclosure Document.

We were incorporated in Delaware under the name “NxGen Investment, Inc.” on September 13, 2011. On January 9, 2014, we changed our name to NextHome, Inc. Other than our affiliates NextMortgage, LLC and NextHome Concierge, LLC, we do not have any affiliates that provide products or services to NextHome franchisees and none of our affiliates have ever offered franchises in any line of business. NextMortgage, LLC is an approved supplier of mortgage lending services for clients of our franchisees. Its principal business address is 3160 Crow Canyon Rd., #340, San Ramon, California 94583. NextHome Concierge, LLC is an approved supplier of mail forwarding services, utilities, and homeowners insurance for clients of our franchisees. Its principal business address is 12700 Park Central Drive, Suite 820, Dallas, Texas 75251.

Despite our earlier incorporation date, we became active on May 30, 2014, when we acquired the majority of the assets of our predecessor, Realty World - Northern California, Inc. (“RWNC”), a real estate brokerage franchisor. RWNC is a California corporation that was incorporated in 1978 and offered and sold Realty World® franchises from 1980 to 2014. RWNC has never offered franchises in any other line of business. Its principal business address is 672 West 11th Street, Suite 120, Tracy, California 95376. After selling its assets to us, Realty World - Northern California, Inc. changed its name to RWNC, Inc. Among other assets, we acquired from RWNC the franchise agreements for the Realty World offices then operating in Northern California and Nevada. The 120 franchised Realty World offices in Northern California and Nevada were assigned to Realty World, Inc. on January 31, 2020. We no longer offer or sell Realty World franchises.

We have no parent companies and no other predecessors or affiliates that are required to be disclosed in this Disclosure Document.

We began offering franchises to operate real estate brokerage offices under the *NextHome*® brand in November 2014. Except as otherwise described above, we have never offered franchises in any other line of business and we have not operated a business of the type being franchised. We do not engage in any other business activities.

Through this Disclosure Document, we offer qualified applicants the opportunity to franchise rights to develop and operate a real estate brokerage office under the *NextHome*® brand and System either by establishing a new NextHome office or converting an existing real estate office to the NextHome System (defined below) (a “NextHome Office” or “Office”). We have accumulated knowledge and experience in the real estate industry on the basis of which we have developed and will continue to develop a distinctive business format and set of specifications and procedures for the operation of real estate brokerage offices using our intellectual property and trademarks, including the name *NextHome*® (“NextHome System” or “System”). The distinguishing characteristics of the System include our proprietary business methods, technical knowledge, specialized services, proprietary products, brand concepts, operational processes, trade secrets, advertising materials and programs, marketing strategies, technology systems and products, vendor and supplier relationships, and training programs and techniques, as well as our designs, layouts, and identification schemes. We may change, improve, add to, and further develop the elements of the System periodically.

In connection with a NextHome Office, franchisees may also sell luxury real estate using our *Casan Collection*® brand by signing the Casan Collection Addendum to the Franchise Agreement. Under the Casan Collection Addendum, you are required to obtain and maintain a membership with the Institute for Luxury Home Marketing (the “Institute”) and complete a Luxury Online Training course offered by the Institute. You may also wish, but are not required, to become certified by the Institute as a Certified Luxury Home Marketing Specialist.

NextHome Offices are typically located in urban residential and business locations. Buyers and sellers of residential real estate comprise the market for the services obtained from NextHome Offices.

The market for the services provided by a NextHome Office is highly developed and competitive. NextHome Offices compete with other independent, chain, franchised and other real estate brokerage networks and systems providing services similar to those provided by NextHome Offices.

Real estate brokerage is a heavily regulated industry. Federal and state laws and regulations apply to numerous aspects of the business, such as licensure, statutory bonding, disclosure, employment of independent contractors, pricing, compensation and concessions, referral fees, advertising, client contracts, business sales, copyright law, financing and lending, discrimination and appraisal. It is your responsibility to learn about and comply with these laws and other applicable laws in your state through resources such as government agencies, and independent attorneys and advisors.

On October 31, 2023, a jury entered a verdict against the National Association of REALTORS® (“NAR”) and certain real estate brokerage franchisors (collectively, the “Defendants”) in a class action lawsuit filed by home sellers that alleged the Defendants

conspired to violate Section 1 of the Sherman Act to require home sellers to pay buyer brokers' commissions at an inflated rate when listing a property on certain Multiple Listing Service sites. Following the verdict against the Defendants, new "copycat" class action antitrust lawsuits were filed by other home sellers and home buyers, including certain lawsuits against us (as discussed further in Item 3). We and NAR have signed settlement agreements with the plaintiffs in several of these lawsuits. It is your responsibility to familiarize yourself and comply with the terms of all applicable settlement agreements and your state's laws and regulations through resources such as government agencies and independent attorneys and advisors. You must also comply with any of our related notices, policies and specifications.

ITEM 2. BUSINESS EXPERIENCE

All individuals disclosed in this Item are located in our Pleasanton, California offices.

James Dwiggins - Chief Executive Officer and Director

Mr. Dwiggins, one of our founders, has been our Chief Executive Officer and a Director since our incorporation in September 2011. Since September 2017, he has also been a member of Okane Holdings, LLC, which owns an interest in mortgage lender NextMortgage, LLC.

Tei Baishiki - Chief Operating Officer and Director

Mr. Baishiki, also one of our founders, has been our Chief Operating Officer and a Director since we were incorporated in September 2011. Since September 2017, he has also been a member of Okane Holdings, LLC, which owns an interest in mortgage lender NextMortgage, LLC.

Keith Robinson - Chief Strategy Officer

Mr. Robinson has been our Chief Strategy Officer since November 2015. Since September 2017, he has also been a member of Okane Holdings, LLC, which owns an interest in mortgage lender NextMortgage, LLC.

Charis Moreno - Vice President - Sales

Mrs. Moreno has been our Vice President - Sales since August 2014. Since May 2021, she has also been a member of Okane Holdings, LLC, which owns an interest in mortgage lender NextMortgage, LLC.

Jim Fischetti – Vice President of Learning and Development

Mr. Fischetti has been our Vice President of Learning and Development since February 2022. From January 2020 to February 2022, Mr. Fischetti was the Chief Leadership and Growth Officer for Keller Williams Ballantyne Area in Charlotte, North Carolina. Since June 2022, he has also been a member of Okane Holdings, LLC, which owns an interest in mortgage lender NextMortgage, LLC.

Taylor Cannon – Vice President of Operations

Ms. Cannon has been our Vice President of Operations since July 2022. From September 2020 to July 2022, she was our Director of Operations. From September 2017 to September 2020, she was our Operations Manager.

Petya Manning – Vice President of Marketing

Ms. Manning has been our Vice President of Marketing since August 2022. From May 2021 to August 2022, she was our Director of Marketing. From February 2018 to May 2021, she was our Marketing Manager.

ITEM 3. LITIGATION

Concluded Action

Realty World, Inc. v. NextHome, Inc. et al. (United States District Court for the Northern District of California, Case No. 4:16-cv-5761). RWNC became a master licensee of the Realty World brand in Northern California and portions of Nevada beginning in November 2001. In 2014, we acquired approximately 120 franchise agreements from RWNC and became the master licensee of the Realty World brand in Northern California and portions of Nevada. Realty World provides real estate brokerage services. Certain disputes arose between us and the Realty World franchisor, Realty World, Inc. (“RWI”), in or around 2016. On October 6, 2016, RWI filed a complaint against us, James Dwiggins, and certain unnamed parties. On November 1, 2016, we filed an answer to the complaint and counterclaims against RWI and various related parties (“RWI Parties”), which was amended on September 8, 2017, for (i) breach of contract, (ii) violation of the Anti-Cybersquatting Consumer Protection Act (we alleged that the RWI Parties unlawfully registered 146 domain names to interfere with our business), (iii) trademark infringement and counterfeiting, (iv) unfair competition in violation of 15 U.S.C. § 1125(a)(1)(A), (v) trademark and tradename infringement, (vi) false advertising and unfair competition in violation of California Business and Professions Code §§ 17500 and 17200, and (vii) unfair competition under California common law.

Our counterclaims against RWI were based on RWI’s failure to, among other things, maintain, protect, and police the use of the *Realty World*® marks, and we also alleged that the remaining RWI Parties unlawfully used the name “*NextHome*” in connection with the formation and/or registration of Canadian corporate entities. In our answer and counterclaims, we sought money damages (including actual, treble, and statutory damages), attorney fees and costs, injunctive relief, the transfer of the 146 domain names to us, dissolution or cancellation of the incorporation of the Canadian entities, and any other relief ordered by the court.

RWI’s complaint alleged that we breached certain terms of a Global Settlement Agreement and Mutual Release of Claims dated October 2001, that RWNC had entered into with RWI’s predecessor-in-interest, Realty World America, Inc. (“RWA”), and various related parties, and that we had breached the Master License Agreement dated November 6, 2001 (“MLA”) that we had assumed from RWNC in 2014. RWI’s complaint sought general and special damages, attorney fees and costs, injunctive relief against further alleged unlawful

practices and use of the *Realty World*® marks, and any other relief ordered by the court. RWI alleged (a) trademark infringement, (b) false designation of origin, (c) breach of contract, (d) breach of the implied covenant of good faith and fair dealing, (e) intentional interference with contract, (f) intentional interference with prospective economic advantage, (g) declaratory relief, and (h) violation of California Business and Professions Code §§17500 and 17200.

On February 1, 2018, all parties entered into a Settlement Agreement and Mutual General Release. Under the Settlement Agreement, the RWI Parties are prohibited from obtaining or retaining any rights in or control over any trade or service marks anywhere in the world that contain the name “Next” together with the name “Home”, including the 146 domain names the RWI Parties allegedly registered in their name unlawfully to interfere with our business. The Settlement Agreement also provided that, in exchange for a payment of \$1,000 from RWI, we would assign our rights under the MLA and related franchise agreements to RWI effective February 1, 2020, assuming certain conditions were met. We also allowed RWI to offer and sell Realty World® franchises in the territory we were granted under the MLA in exchange for an indemnity from RWI. The Settlement Agreement also provided that all parties agreed to cease use of each other’s names and trademarks and release one another of all claims. On February 9, 2018, the court entered the parties’ Joint Stipulation for Dismissal with Prejudice and terminated the case.

Pending Actions

Don Gibson, Lauren Criss, John Meiners, Daniel Umpa, individually and on behalf of all others similarly situated v. National Association of Realtors, NextHome, Inc., et al. (United States District Court for the Western District of Missouri, Case No. 4:23-cv-00788-SRB). On April 25, 2024, Don Gibson, Lauren Criss, John Meiners and Daniel Umpa (collectively, the “Gibson Plaintiffs”) filed a class action lawsuit against NAR, us, and several other real estate brokerages, real estate brokerage owners and real estate brokerage franchisors (collectively, the “Gibson Defendants”). The Gibson Plaintiffs are home sellers who also sought to represent a class consisting of all persons in the United States who used a listing broker affiliated with any of the Gibson Defendants in the sale of a home listed on a Multiple Listing Service and who paid a commission to a cooperating broker in connection with the sale of such home between 2019 and 2024. The Gibson Plaintiffs alleged that the Gibson Defendants and certain other co-conspirators participated in an anticompetitive conspiracy to raise, fix, maintain or stabilize real estate brokers’ commissions in violation of Section 1 of the Sherman Act, 15 U.S.C. § 1. The Gibson Plaintiffs alleged that this conspiracy inflated broker commissions, increased sellers’ costs, and restrained price competition among buyer-brokers. As a result, the Gibson Plaintiffs claimed that they and the purported class members suffered damages. The Gibson Plaintiffs sought: (a) a declaration that the Gibson Defendants’ actions violated Section 1 of the Sherman Act; (b) damages and/or restitution in an amount to be determined at trial; (c) pre-judgment and post-judgment interest; and (d) attorneys’ fees and expenses and other court costs. The Gibson Plaintiffs also sought a permanent injunction enjoining the Gibson Defendants from continuing to engage in alleged unlawful conduct. On September 30, 2024, we and the Gibson Plaintiffs entered into a settlement agreement under which we denied the Gibson Plaintiffs’ allegations and agreed to: (i) pay a total of \$600,000 into a settlement fund; (ii) advise and remind our franchisees and their agents that they are not required to make offers to or accept offers of compensation

from buyer brokers; (iii) recommend certain disclosures for inclusion in our franchisees' and their agents' listing and buyer representation agreements and pre-closing disclosure documents; (iv) recommend that our franchisees and their agents refrain from advertising or representing that their services as buyer representatives are free; (v) require that our company-owned brokerages (if any) and their agents disclose to their clients as early as possible any offer of compensation made in connection with each home marketed to prospective buyers in any format; (vi) recommend that our franchisees and their agents refrain from filtering or restricting listings based on the level of broker compensation (unless directed to do so by the client); (vii) recommend that our franchisees and their agents show properties regardless of the compensation offered to buyer brokers; (viii) develop training materials consistent with the practice changes described above; and (ix) cooperate with the Gibson Plaintiffs in certain respects in connection with the above-referenced lawsuit or any related multi-district consolidation. The court granted preliminary approval of the settlement agreement on November 5, 2024. Upon the settlement agreement's effective date after the court's final approval, the Gibson Plaintiffs agree to dismiss the actions against us with prejudice and provide a release in our favor on behalf of themselves and all other purported class member of all claims arising from or relating to the conduct that was alleged or could have been alleged in the above-referenced lawsuit.

Alejandro Lopez, individually and on behalf of similarly situated individuals v. NextHome, Inc., Realty Executives Intl. Svcs. LLC, and Shorewest Realtors, Inc. (United States District Court for the Northern District of Illinois, Eastern Division, Case No. 24-cv-11735). On November 19, 2024, Alejandro Lopez ("Lopez") filed a class action lawsuit against us and 2 other real estate brokerages (collectively, the "Lopez Defendants"). Lopez – who is a home seller who also seeks to represent a class consisting of all persons in the United States who purchased residential real estate listed on certain Multiple Listing Services during the applicable limitations period – alleges that the Lopez Defendants engaged in a conspiracy to raise, fix, maintain or stabilize real estate brokers' commissions in violation of Section 1 of the Sherman Act, 15 U.S.C. § 1 and the Illinois Antitrust Act, 740 ILCS 10/1 et seq. Lopez also alleges that the Lopez Defendants made certain misrepresentations to Illinois consumers with respect to broker commissions and the costs of buyer-agents' services in violation of Section 2 of the Illinois Consumer Fraud and Deceptive Business Practices Act, 815 ILCS 505/1 et seq. Lopez further alleges unjust enrichment because, according to Lopez, the Lopez Defendants received economic, intangible, and other benefits as a result of their conduct. As a result of these allegations, Lopez claims that he and the other purported class members paid inflated home purchase prices and broker commissions in connection with the purchase of residential real estate listed on certain Multiple Listing Services and received diminished services from buyer-agents. Lopez seeks: (a) class certification and appointment as class representative; (b) a declaration that the Lopez Defendants' actions violated the Sherman Act, the Illinois Antitrust Act, and the Illinois Consumer Fraud and Deceptive Business Practices Act; (c) damages and/or restitution in an amount to be determined at trial; (d) pre-judgment and post-judgment interest; (e) attorneys' fees and expenses and other costs; (f) a permanent injunction to enjoin the Lopez Defendants from continuing to engage in alleged unlawful conduct; and (g) any other relief that the court may deem just and proper. The matter is currently pending. We intend to vigorously defend against these claims.

Except as described above, no litigation is required to be disclosed in this Item.

ITEM 4. BANKRUPTCY

No bankruptcy is required to be disclosed in this Item.

ITEM 5. INITIAL FEES

You may operate your NextHome Office for a term of 1 year or 5 years, at your election. The financial terms will vary depending on the length of the term you elect. The initial franchise fee for a 1-year term is \$5,000. The initial franchise fee for a 5-year term is \$10,000. All initial fees are payable when you sign the “Franchise Agreement” attached as Exhibit E and are uniform and nonrefundable.

If you are in good standing during the term of your Franchise Agreement and have been approved to open an additional NextHome Office (“Branch Office”), you must sign a separate Franchise Agreement for the Branch Office on our then-current form and pay us the initial franchise fee due under such agreement. If your existing Franchise Agreement has a 1-year term then your Branch Office must be for a term of 1 year. If your existing Franchise Agreement has a term of 5 years, then your Branch Office must be for a term of 5 years. The initial franchise fee for a Branch Office with a 5-year term will be reduced to the greater of: (a) \$5,000; or (b) 50% of the then-current initial franchise fee for a 5-year term, if you or your Owners own at least a 51% ownership interest in the entity that signs the Branch Office Franchise Agreement.

If you are operating under a Franchise Agreement with a term of 1 year you may convert to a 5-year term if you are in good standing under your Franchise Agreement, you sign our then-current Franchise Agreement with a term of 5 years (which will begin upon expiration of your existing 1-year term), you sign our then-current general release, and you pay us the then-current initial franchise fee for a 5-year term less the amount that you paid us to obtain your existing Franchise Agreement with a 1-year term (currently would be \$5,000).

ITEM 6. OTHER FEES

Type of Fee (See Note 1)	Amount	Due Date	Remarks
Base Franchise Fee	\$125 per month	By the 10 th day of each month	This fee is payable in addition to the royalty fees described below.
Non-Team Royalty	<u>Flat Fee Non-Team Royalty:</u> For each Licensed Associate affiliated with your Office who is not a member of a Team (as defined below) (each, a “Non-Team Member”): (a) \$210 per month for each Non-Team Member if you have a 1-year term; or (b) \$200 per month for each Non-Team Member if you have a 5-year term.	The Flat Fee Non-Team Royalty is due on the 10 th day of each month. The Transaction Fee Non-Team Royalty is due upon the closing of each applicable transaction.	(See Note 2)

Type of Fee (See Note 1)	Amount	Due Date	Remarks
	<u>Transaction Fee Non-Team Royalty:</u> (a) \$575 upon the closing of each transaction involving any Non-Team Member if you have a 1-year term; or (b) \$475 upon the closing of each transaction involving any Non-Team Member if you have a 5-year term.		
Team Royalty	<p><u>Flat Fee Team Royalty:</u> (a) \$125 per month for each Team; and (b) (i) \$120 per month for each Licensed Associate who is a member of a Team (each, a “Team Member”) if you have a 1-year term; or (ii) \$100 per month for each Team Member if you have a 5-year term.</p> <p><u>Transaction Fee Team Royalty:</u> (a) \$125 per month for each Team; and (b) (i) \$575 upon the closing of each transaction involving a Team if you have a 1-year term; or (ii) \$475 upon the closing of each transaction involving a Team if you have a 5-year term.</p>	<p>The Flat Fee Team Royalty is due on the 10th day of each month.</p> <p>The Transaction Fee Team Royalty is due upon the closing of each applicable transaction, except that the \$125 per month portion of the Transaction Fee Team Royalty is due on the 10th day of each month.</p>	<p>“Team” means a team affiliated with your Office consisting of 2 or more Licensed Associates working together who report their transactions under 1 account in our reporting system or with the applicable Multiple Listing Service or its equivalent.</p> <p>(See Note 3)</p>
Technology Fee	For each side of a transaction closed by your Office, \$90 if you have a 1-year term or \$80 if you have a 5-year term; however, the Technology Fee is not due for any transactions that are subject to the Transaction Fee Non-Team Royalty or the Transaction Fee Team Royalty.	<p>Invoiced on the 1st and due on the 10th day of each month.</p> <p>Technology Fees accrue on the closing of a transaction.</p>	For the initial term of your franchise, Technology Fees are not required in connection with transactions pending on the Start Date or when a Licensed Associate joins your Office (for transactions related to such Licensed Associate).

Type of Fee (See Note 1)	Amount	Due Date	Remarks
Additional Training	Our out-of-pocket costs incurred in connection with such training, including travel and related expenses	Upon invoice	If you request additional training, or if we require you to participate in additional training as a condition for curing a default under the Franchise Agreement, you must reimburse us for these costs, and we may charge you a Consulting Fee (described below).
Optional Ongoing Training	We may charge a fee for optional ongoing training. As of the date of this Disclosure Document, however, we do not charge a fee (other than the Consulting Fee, if applicable) for optional, ongoing training.	Upon invoice	You must pay for the costs incurred by your representatives in attending such training. If you have requested and we have agreed to provide training at your location or another location to which we agree to travel, you must reimburse us for all travel, lodging, meals, and other incidental expenses we incur in connection with the training and pay us a Consulting Fee (described below).
Disaster Relief Contribution	\$299 per year if 1-25 total Staff Members (defined in Note 3); \$499 per year if 26-75 total Staff Members; \$899 per year if 76+ total Staff Members	Due on your Start Date and each year after that on the anniversary of the Start Date	(See Note 4)
Cost of Audit	Actual expenses we incur in connection with an audit of your books and records	Upon invoice	Payable if the audit was required by your failure to report or if the audit shows an underpayment of 3% or more
Renewal Fee	\$5,000 (See Note 5)	When you sign the franchise agreement for the renewal term	If you have a 1-year term and elect to convert to a 5-year term, you and we must sign a separate franchise agreement (on our then-current form) for a 5-year term, which term will begin upon expiration of the 1-year term. Upon signing the new franchise agreement, you must pay us the initial franchise fee we are then-charging for new 5-year terms, less the amount of the initial franchise fee you paid in connection with the expiring

Type of Fee (See Note 1)	Amount	Due Date	Remarks
			1-year term (currently would be \$5,000)
Transfer Fee (See Note 6)	\$5,000	Upon notice of our consent to the proposed transfer	Our approval of a proposed transfer is conditioned on, among other things, our receipt of the transfer fee. The transfer fee is in addition to the Administrative Fee (described below) that you must pay in connection with your request for our consent to a proposed transfer.
Administrative Fee	\$250	When you request the change	Payable for any request for a change in business name, relocation of your Office, change of Principal Broker, transfer, closure of a Branch Office, establishment or extension of a New Development Office (as defined in Item 12), or any other change requiring an amendment to the Franchise Agreement
Credit Card Processing Fees	Currently 3%	As incurred	We reserve the right to adjust this amount if credit card processing fees change.
Consulting Fee	\$250 per hour, plus reasonable cost of our travel-related expenses	Upon invoice	Charged only if you request on-site training, assistance, or consultation or we determine that such on-site assistance is necessary.
Annual Meeting Registration Fee	Up to \$899 per attendee	Before the meeting is held, as we specify	Payable only if we hold an annual meeting. If none of your Owners attend the meeting, you must still pay the annual meeting registration fee for 1 person within 30 days after the date of the meeting.
Annual Conference Registration Fee	Up to \$899 per attendee	Before the conference is held, as we specify	Payable only if we hold an annual conference. At least one of your representatives or Licensed Associates must attend the conference. If none of your representatives or Licensed

Type of Fee (See Note 1)	Amount	Due Date	Remarks
			Associates attend the conference, you must still pay the annual conference registration fee for 1 person within 30 days after the date of the conference.
Interest on Late Payments	1.5% per month or the highest rate allowed by applicable law, whichever is less	Upon invoice	Payable only on payments not received when due
Fee for Late Payment or Reporting Deficiency	\$50 per month for each late payment or reporting deficiency; \$100 per month for each unreported Licensed Associate	Upon demand	Payable in addition to any interest or other charges that may be due to us for late payment or non-reported matters
Declined Payment Charge	\$50 or our actual expense, whichever is more	Upon demand	Payable if a payment to us is declined by your bank. Payable in addition to any late payment fee and interest due on late payment.
Supplier Review Fee	Our costs and expenses	As incurred	If you ask us to approve a supplier, you must reimburse us for any expenses we reasonably incur in inspecting the supplier's premises, checking the supplier's credentials, or testing the product.
Insurance	Cost of the premium plus a reasonable procurement fee	Upon demand	Payable only if you fail to maintain the minimum insurance we require and we choose to procure the required insurance for you.
Licensed Associate Business Cards	Our costs and expenses	As incurred	If any of your Licensed Associates fails to order business cards from our designated supplier within 15 days after the commencement of her/his affiliation with your Office, we will have the right (but not the obligation) to order business cards on behalf of the Licensed Associate and invoice you for our costs and expenses.

Type of Fee (See Note 1)	Amount	Due Date	Remarks
Multiple Listing Service (MLS) Fees	Our costs	Upon invoice	You must reimburse us for any pro-rata (as determined by us) fees that the applicable MLS charges us for its services. MLSs vary in the amount and timing of fees charged for their services, and it is your responsibility to investigate the nature of such fees for your local MLS. While it is our intention to pass-through our MLS fees to you, because of the varying fee structures of MLSs, it may be the case that the fees we charge you exceed our actual costs in maintaining the applicable MLS.
Costs and attorneys' fees	Will vary under circumstances	As incurred	You must reimburse us for all expenses we reasonably incur (including attorneys' fees): (a) to enforce the terms of the Franchise Agreement or any obligation owed to us by you (whether or not we initiate a legal proceeding, unless we initiate and fail to substantially prevail in such court or formal legal proceeding); and (b) in the defense of any claim you assert against us on which we substantially prevail in court or other formal legal proceedings.
Indemnification	Will vary under circumstances	As incurred	You must indemnify and reimburse us, our affiliates, and other related parties if we or they incur costs for claims arising out of or relating to: (a) the operation of your Office; (b) the business you conduct under the Franchise Agreement; (c) your breach of the Franchise Agreement; or (d) your noncompliance or alleged noncompliance with any law, ordinance, rule, or regulation.

Type of Fee (See Note 1)	Amount	Due Date	Remarks
Liquidated Damages	<p>\$4,020, if a Franchise Agreement with a 1-year term is terminated before the Start Date; or</p> <p>\$19,500 if a Franchise Agreement with a 5-year term is terminated before the Start Date; or</p> <p>If a Franchise Agreement is terminated after the Start Date, you must pay us an amount equal to the sum of the average of each recurring monthly fee and charge assessed from the Start Date multiplied by the number of months remaining in the term.</p>	Upon termination of the Franchise Agreement	Liquidated damages are payable only if the Franchise Agreement is terminated by you for convenience, or it is terminated by us after you default under the Franchise Agreement.

Notes:

- These fees are payable to us, are not refundable (except as described in Note 5 regarding the transfer fee), and are uniformly applicable to all franchisees who sign the Franchise Agreement included in this Disclosure Document. There are currently no franchisee advertising cooperatives in the NextHome network.
- Promptly upon a Non-Team Member's affiliation with your Office, you must report the new Non-Team Member to us and designate whether such Non-Team Member will follow the Flat Fee Non-Team Royalty or the Transaction Fee Non-Team Royalty. You may select which Licensed Associate will follow which royalty fee but, if any of your Licensed Associates are Non-Team Members, at least one of those Non-Team Members must follow the Flat Fee Non-Team Royalty. Royalty fee designations may not be changed until at least 6 months after such designation has been made. For purposes of determining which royalty fee applies to a given transaction, the date when a property is listed, if representing the seller, or the date when the property is placed under contract, if representing the buyer, will control. Transactions pending on the Start Date or when a Non-Team Member joins your Office (with respect to transactions related to such Non-Team Member) are not subject to the Transaction Fee Non-Team Royalty during the initial term of the franchise.

If a Non-Team Member who follows the Flat Fee Non-Team Royalty joins or leaves your Office at any time, you must pay us, in full, the Flat Fee Non-Team Royalty for such Non-Team Member in the month immediately the date such Non-Team Member joins or leaves your Office. We will not prorate the Flat Fee Non-Team Royalty under these circumstances.
- You may not place Teams or Team Members on either the Flat Fee Non-Team Royalty or the Transaction Fee Non-Team Royalty. Promptly upon a Team's affiliation with your Office, you must report the Team to us and designate whether such Team will follow the Flat Fee Team Royalty or the Transaction Fee Team Royalty. You may select which Team will follow which royalty fee. Royalty fee designations may not be changed until at least 6 months after such designation has been

made. For purposes of determining which royalty fee applies to a given transaction, the date when a property is listed, if representing the seller, or the date when the property is placed under contract, if representing the buyer, will control. Transactions pending on the Start Date or when a Team joins your Office (with respect to transactions related to such Team) are not subject to the Transaction Fee Team Royalty during the initial term of the franchise.

Promptly after a Licensed Associate dissociates from a Team, you must designate such Licensed Associate on the Flat Fee Non-Team Royalty unless such Licensed Associate completed 6 months on the Flat Fee Team Royalty or the Transaction Fee Team Royalty, in which case you may designate such Licensed Associate on either the Flat Fee Non-Team Royalty or the Transaction Fee Non-Team Royalty. Any listing a Licensed Associate takes with it upon dissociating from a Team will be subject to whichever royalty fee plan such Licensed Associate is placed on after leaving the Team. If a Team or a Team Member that follows the Flat Fee Team Royalty joins or leaves your Office at any time, you must pay us, in full, the Flat Fee Team Royalty for such Team and all applicable Team Members in the month immediately following the date such Team or Team Member(s) join or leave your Office. We will not prorate the Flat Fee Team Royalty under these circumstances. If a Team that follows the Transaction Fee Team Royalty joins or leaves your Office at any time, you must pay us, in full, the \$125 monthly fee portion of the Transaction Fee Team Royalty for such Team in the month immediately following the date such Team joins or leaves your Office. We will not prorate this portion of the Transaction Fee Team Royalty under these circumstances.

4. We have formed a tax-exempt non-profit foundation, NextHome Disaster Relief Foundation (“NextHome Disaster Relief Foundation”), to assist NextHome franchisees who suffer from a natural or man-made disaster (the “Disaster Relief Program”). NextHome Disaster Relief Foundation is controlled by a board of directors, which includes NextHome franchisees and certain of our senior officers. We currently select the board members but the board of directors may modify the selection process periodically. You must pay NextHome Disaster Relief Foundation a contribution per Office on your Start Date and annually after that on the anniversary of your Start Date. The amount of the Disaster Relief Contribution will depend on the number of staff members employed by your Office, as listed on your Office’s roster in our reporting system as of the date the Disaster Relief Contribution is assessed each year (the “Staff Members”).

The Disaster Relief Program is designed to assist the NextHome network in supporting each other if disaster strikes. If a disaster occurs (whether personal or business related), and you have timely paid the Disaster Relief Contribution during the term of the Franchise Agreement, you, your agents, and your employees may each apply to NextHome Disaster Relief Foundation for up to 2 grants during any 12-month period during the Franchise Agreement’s term, not to collectively exceed a total of \$5,000 per applicant, to help you and them recover from the disaster. NextHome Disaster Relief Foundation will evaluate such applications and pay disaster relief grants in accordance with the Disaster Relief Program policies (which may be modified periodically).

5. If you have a 5-year term, you may only renew for a new 5-year term.
6. While the Franchise Agreement provides that only an agreement with a 5-year term is transferrable and you cannot transfer an agreement with a 1-year term, if applicable law requires us to allow you to transfer an agreement with a 1-year term, the transfer fee will also be \$5,000.

The transfer fee is payable as follows: (1) \$500 due immediately with all materials required to be submitted to us for our review; and (2) \$4,500 due upon notice of our consent to the proposed transfer. If we do not consent to the proposed transfer, we will retain the \$500 paid by you, but you will not be required to pay the balance of the transfer fee for the proposed transfer. If we

consent to the proposed Transfer but you do not complete the approved Transfer, we will return your \$4,500 but will retain the \$500.

ITEM 7. ESTIMATED INITIAL INVESTMENT

YOUR ESTIMATED INITIAL INVESTMENT

Type of expenditure	Amount (See Note 1)	Method of payment	When due	To whom payment is to be made
Initial Franchise Fee	\$5,000 for a 1-year agreement or \$10,000 for a 5-year agreement	Lump sum	Upon signing Franchise Agreement, except as specified in the State-Specific Addendum.	Us
Office Lease	Usually between \$1.50 and \$2.00 per square foot per month (See Note 2)	Lump sum	Monthly	Landlord or sublessor
Construction, remodeling and leasehold improvements (See Note 3)	\$0 to \$50,000	As required by contractors	As required by contractors	Architect, interior designer, landlord, general and other contractors
Equipment, computers, decor, furniture, fixtures, decorations, etc.	\$500 to \$25,000	As required by suppliers	As required by suppliers	Suppliers of furniture, fixtures, computers, equipment, etc.
Office supplies, brochures, stationery, etc.	\$500 to \$4,000	As required by suppliers	As required by suppliers	Vendors
Signs	\$1,000 to \$4,000	As required by suppliers	As required by suppliers	Sign suppliers
Security deposits, utility deposits, business licenses and other prepaid expenses (See Note 4)	\$500 to \$3,500	As required by suppliers	As required by suppliers	Landlord, utility companies, government agencies, etc.

Type of expenditure	Amount (See Note 1)	Method of payment	When due	To whom payment is to be made
Insurance	\$1,500 to \$10,000	As required by suppliers	As required by suppliers but usually payable in monthly premiums	Insurance agent or carrier
Dues, licenses and permits	\$1,000 to \$4,095	As required by agencies and organizations	As required by agencies and organizations	Government agencies and other professional associations you join. If you sign the Casan Collection Addendum, the high range includes \$495 to cover the current cost of membership with the Institute for 1 Licensed Associate.
Other pre-opening expenditures	\$1,000 to \$5,000	As required by providers	As required by providers	Attorney, accountant and other providers.
Additional funds required before opening and during the initial 3 to 6 months of your business operation (See Note 5)	\$5,000 to \$100,000	As required	As required	Working capital, ongoing expenses, etc.
Total Investment: \$16,750 to \$221,595 (See Note 6)				

NOTES:

1. The amounts in this table will vary depending on whether you are establishing a new NextHome Office or are converting an existing real estate office to the NextHome system.
2. Most Offices are in urban areas and can be located in office buildings, free standing buildings, street locations or shopping centers. Offices typically occupy from 500 to 3,000 square feet of space. You may have a home office, but you cannot allow clients to visit your home office. Rents will vary depending on what additional charges are payable to the landlord and what services are provided as part of the rent. Lease-related charges can include such things as insurance, taxes, assessments, common area maintenance, heating, ventilating and air conditioning, garbage, janitorial services and similar charges. We have included an estimate on this chart for 1 month of rent that you may have to pay before your Office is open for business. The need for rent payments before opening will depend on the terms of your lease.
3. The cost of leasehold improvements can vary depending on the previous use of the space being improved, costs of labor and materials in the area, local building and other code requirements, landlord construction criteria, the amount of the landlord's contribution to leasehold improvement expenses, if any and other factors.

4. Lease security deposits normally equal 1 or 2 months' rent.
5. This estimate is based on our 9 years of experience franchising NextHome Offices and the experience of our executive officers in establishing franchised real estate offices while working for Realty World - Northern California, Inc. While these figures are based on our best estimate, we cannot guarantee that you will not have additional cash needs during this period and beyond.
6. Whether a payment is refundable is up to the individual vendors with whom you contract. No allowance has been made in this chart for any principal or interest expenses required before the opening of your Office. The need for this type of expense will vary with the terms of any financing you get in connection with your Office. We do not provide financing for any of the foregoing costs or expenses.

ITEM 8. RESTRICTIONS ON SOURCES OF PRODUCTS AND SERVICES

As of the issuance date of this Disclosure Document, you are required to use the transaction management and accounting software provided by us. You must use this software to manage your Office's transactions and books. We do not currently charge franchisees an initial or ongoing fee to use this software. As of the issuance date of this Disclosure Document, you are not required to purchase any other goods or services from us but you may purchase marketing materials, a domain name, recruiting brochures and recruiting packets from us. You must purchase products that bear our name, trademarks or service marks, including yard signs, stationery, wallpaper and business cards, only from suppliers we designate. If we have designated a particular supplier as the sole source for specified goods or services for you to use or sell in your Office, you may purchase only from that supplier.

We will provide you and approved suppliers with the specifications for the products and services that must meet our requirements. However, if our specifications involve any of our trade secrets, confidential information or proprietary property, we have discretion whether to provide that information to any supplier and, if we do, under what conditions. If you execute a Casan Collection Addendum, any Licensed Associate which will represent sellers and buyers in connection with the purchase and sale of luxury real estate will be required to maintain a membership with the Institute and complete Luxury Online Training. The Institute is currently our only approved supplier for such training and certification.

If you wish to purchase any goods or services from a supplier not on our approved or designated supplier lists you must notify us in writing and, upon our request, provide us with product specifications, sample products, and/or information about the supplier. We will give you our decision about whether we approve or disapprove of the supplier within 30 days of receiving all of the information we require. If we do not approve the supplier, we will give you our reasons for withholding our approval. If you ask us to approve a supplier, you must reimburse us for any expenses we reasonably incur in inspecting the supplier's premises, checking the supplier's credentials or testing its products or services. As a condition of approving a supplier of any product that bears our name, trademarks or service marks, the supplier must sign our Approved Supplier Agreement to enable us to control the quality. To be approved, a supplier must be able to meet our minimum service levels, quality standards and comply with our Branding Guidelines (defined below) as well as being able to provide its products or services nationally. We may withdraw our approval of a supplier if the supplier no longer meets our standards. If we do not respond to a

request for approval of a supplier within the 30-day period, our approval will be deemed to be withheld.

Certain items that you use in your business must meet our specifications even though they do not have to be purchased from a designated or approved supplier. We will communicate our standards and specifications to you on the NextHome Intranet (“Intranet”), in the Franchisee Materials and Branding Guidelines or directly to the supplier, in our discretion. “Franchisee Materials” means the materials posted on the Intranet or that we provide to you by other means. These materials will contain instructions for use of the Marks, forms, technology products, specifications for goods and services that will be used or provided by your Office, information on marketing, insurance requirements, management, training and administrative methods, names of approved and designated suppliers, other information and/or standards that we may require by or that may be helpful to you in the operation of your Office. We will revise the Franchisee Materials periodically. You must comply with the requirements set forth in these materials. “Branding Guidelines” means online and any hard copy publications we provide to you that describe how you and your Licensed Associates must use the Marks and other material identifying us and your Office as well as what must be purchased from designated suppliers or used in your Office.

We and our affiliates reserve the right to derive revenue, rebates, and/or other material consideration from required purchases or leases by NextHome franchisees. In our fiscal year ended September 30, 2024, neither we nor our affiliates derived revenue, rebates or other material consideration from required purchases or leases by our franchisees.

We receive payments from certain approved and designated suppliers, calculated as a percentage of total purchases (between 3% and 25%, depending on the supplier); these franchisee purchases are optional. We have established purchasing arrangements for favorable price terms for the benefit of all NextHome franchisees.

Your Office location must meet certain basic criteria, which we will provide to you. You must obtain our approval of the location of your Office.

You must purchase and maintain in full force and effect during the term of the Franchise Agreement that insurance that you determine is necessary, which must include at least the types of insurance and the minimum policy limits specified by us in the Franchisee Materials or otherwise in writing. Currently we require:

- (1) Errors and Omissions insurance covering you and each of your Licensed Associates with a per claim limit of not less than \$1,000,000;
- (2) a comprehensive Business Owners Policy that includes bodily injury/property damage coverage of no less than \$1,000,000 per claim/\$2,000,000 aggregate coverage;
- (3) replacement cost coverage equal to the value of your interest, including furniture, fixtures, tenants’ improvements and equipment, including for home-based Offices;
- (4) business interruption coverage;
- (5) as applicable under law or statute in each state, Workers Compensation insurance per state requirements for employees (and agents where applicable); and
- (6) any other types of insurance required by applicable law.

We may require additional types of coverage or increase the required minimum amount of coverage upon reasonable notice. These policies must be in place, and you must provide us with certificates of insurance evincing the required coverage and proof of payment therefor (including with respect to any renewal of such coverage), by no later than the applicable date specified by us in the Franchisee Materials or otherwise in writing. The evidence of insurance must include a statement by the insurer that the policy or policies will not be canceled or materially altered without at least 30 days' prior written notice to us. Each of these insurance policies must be issued by an insurance company with a rating of at least "A" by A.M. Best & Co., designate us as an additional named insured and be satisfactory to us in form, substance and coverage.

In order to ensure your compliance with our insurance requirements, we may contact your insurance brokers and/or carriers concerning your insurance coverage and, upon our request, they will provide us with copies of your insurance documents, including your policies of insurance. If you fail to obtain and maintain the required insurance coverage, we have the right, but not the obligation, to obtain the required insurance on your behalf and to charge you for the cost of the insurance, plus a reasonable fee for our services in procuring the insurance.

Our affiliate, NextMortgage, LLC, is an approved supplier of mortgage lending services for clients of our franchisees. James Dwiggins, Tei Baishiki, Keith Robinson, Charis Moreno, and Jim Fischetti own an indirect interest in NextMortgage, LLC through their holding company, Okane Holdings, LLC.

Our affiliate, NextHome Concierge, LLC, is an approved supplier of mail forwarding services, utilities, and homeowners insurance for clients of our franchisees. James Dwiggins and Tei Baishiki own an indirect interest in NextHome Concierge, LLC through their ownership interests in us.

Of all purchases and leases for establishing your Office, we estimate that approximately 7% to 12% will be for required purchases and leases, and of all purchases and leases for operating your Office, we estimate that approximately 3% to 8% will be for required purchases and leases.

There are no purchasing or distribution cooperatives. We plan to negotiate purchase arrangements with suppliers for items used by all or most of the NextHome Offices for the benefit of all NextHome Offices. We may require that all NextHome Offices purchase certain items from a designated supplier in return for an advantageous price or other benefits being made available to NextHome Offices.

We do not provide material benefits, such as renewal or granting additional franchises, to you based on your use of designated or approved sources.

ITEM 9. FRANCHISEE'S OBLIGATIONS

FRANCHISEE'S OBLIGATIONS

This table lists your principal obligations under the franchise and other agreements. It will help you find more detailed information about your obligations in the agreements and in other items of this disclosure document.

Obligation	Section in Agreement	Disclosure Document Item
a. Site selection and acquisition/lease	Section 8	Item 11
b. Pre-opening purchases/leases	Sections 6 and 8	Items 7, 8 and 11
c. Site development and other pre-opening requirements	Sections 6 and 8	Items 7, 8 and 11
d. Initial and ongoing training	Sections 6 and 8	Item 11
e. Opening	Section 8	Items 8 and 11
f. Fees	Section 7	Items 5, 6, 7, 11 and 17
g. Compliance with standards and policies/operating manual	Sections 6 and 8	Items 8, 11, 13, 14 and 16
h. Trademarks and proprietary information	Sections 8 and 11	Items 13 and 14
i. Restrictions on products/services offered	Section 8	Items 8 and 16
j. Warranty and customer service requirements	Section 8	Not applicable
k. Territorial development and sales quotas	Not applicable	Item 12
l. Ongoing product/service purchases	Sections 6 and 8	Items 8, 11 and 16
m. Maintenance, appearance and remodeling requirements	Sections 8	Items 8 and 17
n. Insurance	Section 10.4	Items 6 and 8
o. Advertising	Sections 6 and 8	Items 6 and 11
p. Indemnification	Sections 8, 11 and 13	Item 13
q. Owner's participation/management/staffing	Sections 8 and 9	Item 15
r. Records and reports	Sections 7 and 10	Item 6
s. Inspections and audits	Sections 7 and 8	Item 6
t. Transfer	Sections 3, 7.10 and 12	Items 6 and 17
u. Renewal	Sections 5 and 7	Items 6 and 17
v. Post-termination obligations	Section 13	Item 17
w. Non-competition covenants	Section 11	Item 17

Obligation	Section in Agreement	Disclosure Document Item
x. Dispute resolution	Sections 14.2 and 15	Item 17
y. Personal Guarantee	Section 14.8 and Attachment 7	Item 15

ITEM 10. FINANCING

We do not offer direct or indirect financing. We will not guarantee your note, lease or obligation.

ITEM 11. FRANCHISOR'S ASSISTANCE, ADVERTISING, COMPUTER SYSTEMS AND TRAINING

Except as listed below, NextHome, Inc. is not required to provide you with any assistance.

Pre-Opening Assistance

Before you open your Office, we will:

1. Consult with you regarding the location requirements for your Office and its design and construction or, if you have an existing office you are converting to a NextHome Office, its remodeling. (Franchise Agreement Sections 6.1 and 8.2.1 – 8.2.3) Among the criteria we use in determining whether to approve your site are the physical characteristics of the location, the area in which it is located, the demographics of the area, its proximity of other NextHome Offices, traffic patterns in the area and the visibility and accessibility of the location. Before you lease your Office site, we must review and approve your Office location. (Franchise Agreement Section 8.2.1) We have no set time within which we must review and approve your site. However, we will not unreasonably withhold or delay our approval. If you do not locate a site of which we approve within 90 days of the date of the Franchise Agreement, we can terminate the Franchise Agreement without any refund to you. (Franchise Agreement Section 8.2.1)

2. We do not find you an office location. It is your responsibility to find a location and submit its details to us for review and approval. You may operate your NextHome business from a home office, but you must equip and supply your home office in accordance with our standards and cannot have clients visit your home office. (Franchise Agreement Section 8.2.1) The typical length of time between the signing of your Franchise Agreement and the opening of your Office is 60-90 days. However, if you are converting an existing real estate office to a NextHome Office, it can take less time. Factors that can affect the time in which a new Office can be built and opened include the time needed to secure a location and lease, the time needed to obtain building permits, requirements of local zoning laws and other ordinances, the availability of labor and materials, and the time needed to acquire and install equipment, fixtures, décor and other items. Unless we agree otherwise, your Office must be open for business within 90 days of

when you sign your Franchise Agreement. (Franchise Agreement Section 8.2.2) If it is not, then we can terminate your Franchise Agreement if you fail to open your Office within 20 days after receipt of written notice of default. (Franchise Agreement Section 13.2(b)) We must approve the opening of your Office before you may open for business. (Franchise Agreement Section 8.4.1)

3. We provide you with access to our proprietary software, certain required third-party software and Franchisee Materials on the Intranet to enable your operation of the Office in accordance with our standards. (Franchise Agreement Sections 6.2 and 8.5) Franchisee Materials may include tools for accounting, reporting, marketing, advertising, training, client relationship management, and website functionalities. To gain access to the Intranet, you must sign our Intranet Use and License Agreement, attached as Attachment 4 to the Franchise Agreement. (Franchise Agreement Section 8.6)

4. Your Principal Broker and Sales Managers must attend and complete to our satisfaction each day of our orientation program. (Franchise Agreement Section 8.3)

5. We provide you with the names and addresses of our approved and designated suppliers of specified goods and services. We do not provide any equipment, signs, fixtures, opening inventory or supplies for the Office's development directly or deliver or install any items. (Franchise Agreement Section 8.6)

Continuing Assistance

During the operation of your NextHome Office, we provide the following services:

1. We permit you to use our Marks for the operation of your NextHome Office at the Approved Location. (Franchise Agreement Section 8.1.1)

2. You will have access to our Franchisee Materials to enable your operation of the Office and compliance with the Franchise Agreement. Unless we advise you otherwise, you must comply with the specifications and standards included in the Franchisee Materials. As a NextHome franchisee, you will also have access to our trade secrets and confidential information, including pricing information, but you are responsible for determining the prices that you charge customers. (Franchise Agreement Sections 6.2 and 8.5)

3. We will use commercially reasonable efforts to make our representatives available to you for consultation regarding System specifications and standards in a timely manner at no additional charge. Subject to our availability and your payment of a Consulting Fee and our travel expenses, we may also provide on-site consultations at your Office. (Franchise Agreement Sections 7.7 and 7.12)

4. We reserve the right to conduct an annual meeting for all System franchisees at those times and places that we select and upon reasonable prior notice to you. During the meeting, we would provide System updates, offer continuing education, and encourage discussion about topics that are important to the System. We require at least 1 of your Owners to attend, and we encourage all of your Principal Brokers, Owners, and Sales Managers to attend, the annual

meeting. Others may attend with our prior written approval. We can charge up to \$899 per attendee for attending the annual meeting. If none of your Owners attend the annual meeting, you must still pay the annual meeting registration fee for 1 person within 30 days after the date of the annual meeting. You are also responsible for all travel and related expenses incurred in connection with the annual meeting. (Franchise Agreement Section 7.13)

5. We reserve the right to conduct an annual conference for all System franchisees at those times and places that we select and upon reasonable prior notice to you. During the conference, we would provide education, networking opportunities and a celebration of the System's successes during the previous year. We require at least 1 of your representatives or Licensed Associates to attend, and we encourage all of your Principal Brokers, Owners, and Sales Managers to attend, the annual conference. Others may attend with our prior written approval. We can charge up to \$899 per attendee for attending the annual conference. If none of your representatives or Licensed Associates attend the annual conference, you must still pay the annual conference registration fee for 1 person within 30 days after the date of the annual conference. You are also responsible for all travel and related expenses incurred in connection with the annual conference. (Franchise Agreement Section 7.14)

Advertising

We do not have a formal advertising program for the System and do not have any obligation to conduct advertising. Nevertheless, we do conduct Internet-based advertising and marketing periodically.

All advertising and promotion that you undertake, whether through conventional media, the Internet, other technology or forum, or by other means must be truthful, accurate and conform to the highest standards of ethical advertising, meet our specifications for the use of our trademarks as to artwork, lettering, color, size, construction and other criteria. Except for marketing artwork and copy that we have provided or previously approved, you must submit to us copies of all promotional and advertising materials that you propose to use at least 2 weeks before the proof approval deadline. You must include the name and address of your Office on all marketing and advertising materials in any medium, including web-based facilities. You must ensure that everyone affiliated with your NextHome Office meets this requirement, as well. We will not approve materials that publicize fees or compensation rates for your services. We will review the materials within a reasonable time and will promptly notify you whether we approve them. You must not use any promotional or advertising materials that we have not approved or have disapproved. If you fail to comply with any of our standards or Branding Guidelines for advertising and promotion, we may terminate the Franchise Agreement if you do not correct the failure within 20 days after we deliver written notice of the failure to you. We have no obligation to make any advertising expenditures in your geographic area. (Franchise Agreement Section 8.1.5)

We have created franchise advisory committees composed of franchisees, which advise us on certain System issues, which currently include marketing, charity, technology, education, growth and culture. We reserve the right to create, modify and eliminate advisory committees and the functions they serve us and the System in our discretion. Advisory committees do not have

decision-making authority for the System or Network but we engage in dialogue with committee leaders and value the opinions and feedback we receive from them. Each committee is led by a Chair and Vice Chair who each serve for a 1-year term and are elected by NextHome franchisees, with each franchisee having 1 vote.

We do not have any regional advertising cooperatives.

Computer Systems

We do not require you to use any particular computer system as long as your system is capable of maintaining accurate records of your Office's operation, running our proprietary software and other required third-party software, and connecting to the Internet. (Franchise Agreement Section 10.1 and 10.3) You should also purchase a printer and any additional equipment you need to access the Internet and operate your Office. We will provide you with access to our Intranet and license to you, at no additional charge, our proprietary software and certain other third-party software (which may be hosted on our Intranet or elsewhere) to enable you to use certain aspects of the System, which may include transaction management, accounting, reporting, client relationship management, and website functionalities. You must use our proprietary software and any other third-party software that we periodically designate to connect with our computer system and to maintain your records, make reports to us, receive our billings and allow communications between us. When you sign the Franchise Agreement you must also sign our Intranet Use and License Agreement, attached as Attachment 4 to the Franchise Agreement. (Franchise Agreement Section 6.2) If you are purchasing new computer equipment, we estimate your costs for new computers and other software for your Office will run between \$1,000 and \$10,000, depending on the number and type of equipment you buy. If you are converting an existing real estate office to a NextHome Office, you may already have all of the computer equipment and software you need.

While you are not required to, we recommend that you obtain a maintenance contract on your hardware and software. We estimate the costs of such contracts should run between \$180 and \$500 per month, but they may be more depending on the number of computers, the nature of your system and the types of software you employ.

If, after the date of your Franchise Agreement, we require that you use any particular type of computer or other electronic equipment or any different or additional software programs, you are required to comply with our requirements and specifications. The cost of the items we require will be comparable to other items of similar quality that are available on the open market. We may be the sole supplier of software for use in NextHome Offices. There are no contractual limitations on the cost or frequency of these requirements.

You agree in the Franchise Agreement that we can have access to the records and client information you and your agents maintain using our software and computer system, as well as those maintained with our designated suppliers, approved suppliers and other suppliers we integrate with to supply products or services to you. It is your responsibility to make sure you disclose this requirement to your agents and clients and that your agents disclose this requirement to their clients.

We will not have independent direct access to your computer itself. We do have the right under the Franchise Agreement to access and copy the data and records on your computer system to the extent that they pertain to your Office. (Franchise Agreement Section 10.2) There are no other contractual limits or rights concerning our right to access the information on your computer system.

You must use our required forms, disclosures and privacy statements and adhere to our policies and practices regarding collection, disclosure, use, retention and safeguarding of personal information and data, as updated by us periodically, and obtain all required consent or permission from all required parties regarding such collection, disclosure and use of information. You must display and disclose our policies and statements regarding any personal information and data privacy, collection, disclosure, use, retention and safeguarding on any authorized website relating to your Office and any authorized web page under your control, management or administration, and in operating your Office, in the manner and form specified or approved in writing in advance by us periodically. You must abide by all standards, laws, rules, regulations or any equivalent thereof applicable to data collection and privacy. If you suspect or know of a security breach, you must immediately give us notice of such security breach and promptly identify and remediate the source of any compromise or security breach at your expense. You assume all responsibility for providing all notices of breach or compromise and all duties to monitor credit histories and transactions concerning clients of your Office, if applicable.

Operating Manual

We do not have a printed operating manual. Our operating and support materials are contained in our electronic Franchisee Materials. Our manuals and related materials comprise the equivalent of approximately 500 pages of information. We will give you the opportunity to view our Franchisee Materials in the presence of our representative at a mutually convenient time and place before you enter into a Franchise Agreement with us.

Orientation Program

Our orientation program is designed to familiarize your Principal Broker and Sales Managers with the resources, programs, technologies, marketing and services we offer as part of the System. It is conducted as needed. In connection with the initial term of your franchise, no later than 30 days after the Start Date, your Principal Broker and each of your Sales Managers must attend each day of the 4-day orientation program and complete it to our satisfaction. If any of the individuals required to attend the orientation program is later replaced, then the new hire must attend the orientation program within 60 days after he or she is employed by you.

TRAINING PROGRAM

DAY 1

SUBJECT	HOURS OF CLASSROOM TRAINING	HOURS OF ON-THE-JOB TRAINING	LOCATION
Company History	.5	0	Online or Location We Specify
Corporate Strategy	.5	0	Online or Location We Specify
Company Future Planning	.5	0	Online or Location We Specify
Humans Over Houses	.5	0	Online or Location We Specify
Systems	.5	0	Online or Location We Specify
Marketing Materials	1	0	Online or Location We Specify
Training/Coaching Programs	.5	0	Online or Location We Specify
Support Systems	1	0	Online or Location We Specify
TOTALS	5	0	

DAY 2

SUBJECT	HOURS OF CLASSROOM TRAINING	HOURS OF ON-THE-JOB TRAINING	LOCATION
Reporting	.5	0	Online or Location We Specify
Integrated Technology	2	0	Online or Location We Specify
Listing Syndication	.5	0	Online or Location We Specify
Mobile Technology	.5	0	Online or Location We Specify
Website Technology	.5	0	Online or Location We Specify
CRM	.5	0	Online or Location We Specify
Partner Programs	.5	0	Online or Location We Specify
TOTALS	5	0	

DAY 3

SUBJECT	HOURS OF CLASSROOM TRAINING	HOURS OF ON-THE-JOB TRAINING	LOCATION
Brokerage Overview and SWOT (Strengths, Weaknesses, Opportunities, Threats)	1.5	0	Online or Location We Specify
Pre-launch Work	1.5	0	Online or Location We Specify
Office Expense Review, Investment Strategy, and P&L	1	0	Online or Location We Specify
Setting Up the Unique Value Proposition	.5	0	Online or Location We Specify
Compensation Structures and Packages	.5	0	Online or Location We Specify
TOTALS	5	0	

DAY 4

SUBJECT	HOURS OF CLASSROOM TRAINING	HOURS OF ON-THE-JOB TRAINING	LOCATION
Compensation Structure and Packages (Cont.)	2	0	Online or Location We Specify
Recruiting Agents	2	0	Online or Location We Specify
Agent Coaching and Accountability	1	0	Online or Location We Specify
TOTALS	5	0	

We may conduct the orientation program online or at any other location we specify. We may conduct the entire program online. (Franchise Agreement Sections 7.7 and 8.3) We do not charge a fee for the orientation program. At your request, we may agree to provide the orientation program at your Office or another location, but you will be required to pay us the Consulting Fee, as well as all travel, lodging, meals and other incidental expenses that we incur in connection with the training program. (Sections 7.7 and 7.12)

Our orientation program will be taught by James Dwiggins, our Chief Executive Officer, Jim Fischetti, our Vice President of Learning and Development, Keith Robinson, our Chief Strategy Officer, and Charis Moreno, our Vice President of Sales. Mr. Dwiggins has been in the real estate field since 2006 and with us since 2014. Mr. Fischetti has been in the real estate field since 1984 and with us since 2022. Mr. Robinson has been in the real estate field since 1999 and with us since 2015. Ms. Moreno has been in the real estate field since 2003 and has been with us since 2014. Additional corporate staff teach various segments during the orientation program under the direct supervision of James Dwiggins.

We may provide additional training programs to you. If you request additional training from us, or if we require you to participate in additional training as a condition for curing a default of the Franchise Agreement, we may charge you a Consulting Fee, and you must pay us for all out-of-pocket costs incurred by us in connection with such training, including travel and related expenses. Additional training may be offered online or in groups with other franchisees.

We may charge a fee for optional ongoing training to help defray the costs of providing such training programs. As of the date of this Disclosure Document, however, we do not charge a fee (other than the Consulting Fee, if applicable) for optional, ongoing training. For all training we offer, you must pay any costs of travel, expenses that your representatives incur in attending our training, if training is at another location that we specify. If you have requested and we have agreed to provide training at your location, or at another location that we agree to travel to, in addition to paying us a Consulting Fee, you must pay us for all travel, lodging, meals and other incidental expenses that we incur in connection with the training program.

When we conduct an annual meeting for our franchisees, at least one of your Owners must attend those meetings unless we specify that attendance is optional. We can charge up to \$899 per attendee for attending the annual meeting. If none of your Owners attend the meeting, you must still pay the annual meeting registration fee for 1 person within 30 days after the date of the meeting. You must also pay your employees' travel, lodging, salaries and the other costs incurred in attending these events. (Franchise Agreement Section 7.13)

When we conduct an annual conference for our franchisees, at least one of your representatives or Licensed Associates must attend the conference unless we specify that attendance is optional. We can charge up to \$899 per attendee for attending the annual conference. If none of your representatives or Licensed Associates attend the conference, you must still pay the annual conference registration fee for 1 person within 30 days after the date of the conference. You must also pay your employees' travel, lodging, salaries and the other costs incurred in attending these events. (Franchise Agreement Section 7.14)

ITEM 12. TERRITORY

Under the terms of the Franchise Agreement, we will grant you a non-exclusive license to operate a single NextHome Office at the location designated on Attachment 2 to the Franchise Agreement ("Approved Location"). The franchise is granted only for the specific location that is described in the Franchise Agreement.

With our approval, you may also operate a temporary sales office within or adjacent to a new subdivision or development project for the sole purpose of selling property in the subdivision or development ("New Development Office"). All New Development Offices must be operated in compliance with the Franchise Agreement and the NextHome System and only for the time period we approve.

We do not grant any options, rights of first refusal or similar rights to acquire additional franchises. You will not receive an exclusive territory. You may face competition from other

franchisees, from outlets that we own or from other channels of distribution or competitive brands that we control. Accordingly, you, us, our affiliates and our franchisees may list properties, solicit clients, make sales, conduct marketing or perform services of any kind in any area or for any client in accordance with the System standards and requirements. There are no restrictions on us, our affiliates, or our franchisees from soliciting or accepting business from clients in any location including within the area around your Office. We are not required to pay you any compensation for soliciting or accepting business from the area around your Office.

Unless we provide our written prior approval, you may not use other channels of distribution, such as the Internet, catalog sales, telemarketing, and other direct marketing, to make sales (as opposed to advertising and marketing). We and our affiliates may use other channels of distribution, such as the Internet, catalog sales, telemarketing, or other direct marketing, to make sales within the area around your Office under the Marks or trademarks different from the ones you will use under the Franchise Agreement. We and our affiliates do not currently have plans but we reserve the right to operate and/or franchise businesses under different trademarks.

You may relocate your Office only with our approval, which will be conditioned on the following (a) you and your affiliates must be in good standing under all agreements with us and our affiliates; (b) you must sign an amendment to your Franchise Agreement specifying the new location that we have approved; (c) you agree to plan, construct, equip and furnish the new Office location so that the premises meet the standards of appearance and function applicable to new NextHome Offices at the time that you relocate; (d) you and your 5% Owners sign our then-current form of general release; and (e) you pay us an Administrative Fee of \$250.

ITEM 13. TRADEMARKS



Under the Franchise Agreement, we grant you the right to use our Marks in connection with the operation of your NextHome Office at the Approved Location. The term “Marks” refers to the trade names (excluding the Assumed Name), trademarks, service marks, trade dress (including colors, designs, textures and smells), logotypes, slogans, commercial symbols and other identifying items and characteristics we now or in the future authorize you to use in the operation of the business under the Franchise Agreement and, if applicable, the Casan Collection Addendum. The term “Assumed Name” refers to the name or names stated in Attachment 2 to the Franchise Agreement that, in addition to the Marks, you use to conduct business. The Assumed Name may be a combination of the Marks and a name or names selected by you that have been approved by us in writing.

We have registered the following Marks on the Principal Register of the United States Patent and Trademark Office (“USPTO”) and have filed all required affidavits and renewals with respect to each of the Marks:

Mark	Registration No.	Registration Date
NextHome	2192807	September 29, 1998

Mark	Registration No.	Registration Date
	4956654	May 10, 2016
	6175111	October 13, 2020
	4956653	May 10, 2016
 NextHome	4956655	May 10, 2016
	4974662	June 7, 2016
#HUMANS OVER HOUSES	6299112	March 23, 2021
#HUMANS OVER HOUSES	6790376	July 12, 2022
#HUMANS OVER HOUSES	6576772	November 30, 2021

We have also registered the following Marks on the Principal Register of the USPTO relating to our luxury real estate brand, the *Casan Collection*, which may be used by franchisees after signing our Casan Collection Addendum, attached to the Franchise Agreement:

Mark	Registration No.	Registration Date
	6540873	October 26, 2021
	6540874	October 26, 2021
CASAN	6290047	March 9, 2021

There are no presently effective determinations of the Patent and Trademark Office, the Trademark Trial and Appeal Board, the trademark administrator of any state or any court relevant to your use of the Marks in any state. There are no pending interference, opposition or cancellation proceedings involving the licensed name. We are aware of no superior prior rights that could materially affect your use of the Marks.

There are no agreements currently in effect which significantly limit our rights to use or license the use of the foregoing marks in any manner material to a NextHome Office.

You may not use any trade name other than NextHome and an Assumed Name in connection with the Office. The total appearance of an Assumed Name and any other identifying words must be approved by us in advance in writing. We reserve the right to deny the use of certain words or phrases, colors, designs, fonts, font sizes and sequencing of words, in an Assumed Name. Use of the Assumed Name must be in accordance with our Branding Guidelines or as we may approve in writing. Franchisees must file and keep current a Fictitious Business Name Statement (or similar document) for use of an Assumed Name in the county in which the NextHome Office is located. You must independently verify that your use of an Assumed Name does not infringe on any third parties' rights and that it complies with all applicable laws.

You may not identify your business, franchise or Office as (i) us, (ii) a subsidiary, parent, affiliate, division, shareholder, partner, joint venturer, agent or employee of us or other owner of the Marks, or (iii) any of our other franchisees. You may not use in your corporate or entity name either the Marks or any words confusingly similar thereto, or the term "REALTORS®", which is a registered mark of the National Association of REALTORS®. You may not dispute or impugn the validity of the Marks, our rights to them or our right and that of other NextHome franchisees to use the Marks.

You must notify us promptly of any unauthorized use of the Marks. You also must inform us promptly of any challenge by any person or entity to the validity of our ownership of or our right to license others to use any of the Marks. Subject to the qualification set forth in the paragraph below, we agree to protect and defend you against any suit filed or demand made against you challenging the validity of the Marks (“IP Claim”), and to defend and indemnify you against your loss, cost, or expense related to the IP Claim, except where the IP Claim arose because you used the Marks in violation of the Franchise Agreement. We will initiate, direct, and control any litigation or administrative proceeding relating to the Marks, including any settlement (which may require you to cease using certain Marks). We will be entitled to retain any and all proceeds, damages, and other sums, including attorneys’ fees, recovered or owed to us or our affiliates in connection with any such action. You will execute all documents and render any other assistance we consider necessary for the proceeding or any effort to maintain the continued validity and enforceability of the Marks.

If the IP Claim arose because you used the Marks in violation of the Franchise Agreement or where or because of your use of an Assumed Name and the alleged infringement or other liability relates to aspects of the Assumed Name that do not include the Marks, you agree to protect and defend us, to indemnify us against any loss, cost or expense we incur, including reasonable attorneys’ fees and costs and, we reserve the right to retain counsel of our choice at your expense and to direct such counsel on our behalf in the defense of such IP Claim.

We have the right to change our Marks and our specifications for your use of them when we believe that the changes will benefit the System and you must conform to changes at your expense.

ITEM 14. PATENTS, COPYRIGHTS AND PROPRIETARY INFORMATION

We own no rights in, or licenses to, any patents or patent applications and, except as provided below, we do not own any rights in, or licenses to, any copyrights.

On February 11, 2020, we obtained a registered copyright from the United States Copyright Office for our training manual entitled “NextHome Day One (Instructor)” (registration number TX 8-835-312). On February 13, 2020, we obtained a registered copyright from the United States Copyright Office for our training manual entitled “NextHome Day One (Student)” (registration number TX 8-837-321). We also claim common law copyright protection in our advertising materials, Franchisee Materials and Branding Guidelines, software and other proprietary material, as well as other materials we may periodically develop. There are no current determinations of the United States Patent and Trademark Office, the United States Copyright Office or any court regarding any of our copyrights. There are no agreements limiting the use of any copyrights by us and we are not currently aware of any patent or copyright infringement that could materially affect you.

We will protect our copyrights and may defend you against claims arising from your use of our copyrighted items if you notify us promptly upon commencement of any infringement claim against you. In all cases, we reserve the right to control all litigation involving our copyrighted items and to indemnify you for expenses or damages in a proceeding involving a copyright licensed

to you. If you are required to modify or discontinue using the subject matter covered by a copyright, you must do so at your own expense.

As a NextHome franchisee, you will also have access to our trade secrets and confidential information, including information about the cost of materials and supplies, supplier lists or sources of supplies, sales and marketing information, pricing information, proprietary software, internal business forms, orders, client list, accounts, manuals and instructional materials describing our methods of operation, including our Franchisee Materials, manuals, videos, products, drawings, designs, plans, proposals and marketing plans, and concepts or ideas related to our business – none of which have previously been publicly released by us. We claim proprietary rights in these trade secrets and confidential information. The trade secrets and confidential information described in the Franchise Agreement are our sole property.

You agree to maintain the confidentiality of all such material. You may not disclose any such information to any third party except to your employees and agents as necessary in the operation of your Office and except as we authorize in writing. Your Principal Broker and each of your Related Parties must sign a written nondisclosure agreement in the form attached to the Franchise Agreement, when you sign the Franchise Agreement. It is your responsibility to obtain compliance by your Licensed Associates with the confidentiality provisions of the Franchise Agreement. You must obtain a nondisclosure agreement from each current and new Related Party with whom you become affiliated during the term of the Franchise Agreement and promptly send a copy of the nondisclosure agreement to us.

ITEM 15. OBLIGATION TO PARTICIPATE IN THE ACTUAL OPERATION OF THE FRANCHISED BUSINESS

We only grant NextHome franchises to business entities. Your Owners are not required to supervise the operation of your Office personally although we recommend that they do so. You are ultimately responsible for the operation of your Office and compliance with the Franchise Agreement.

At all times during the term of your Franchise Agreement, you must employ an individual who is licensed as a real estate broker under the laws of your state, and you must have a licensed individual whom you have designated as the Principal Broker of your Office. “Principal Broker” means the person whose real estate broker’s license is assigned to your Office and who is legally responsible to your state’s real estate licensing body for the acts of all Licensed Associates in your Office. Your Principal Broker must devote full time and best efforts to the management and operation of your Office and must directly, or indirectly through a Sales Manager (defined below), supervise all financial and operational aspects of your Office. You must keep us informed of the identity of your Principal Broker. You must notify us within 5 days of any change in your Principal Broker. When the employment of a Principal Broker terminates, you must promptly appoint a successor who must complete our orientation program within 60 days of being hired and sign our then current form of Nondisclosure and Noncompetition Agreement. “Sales Manager” means the person who, in conjunction with the Principal Broker, is responsible for day-to-day management and supervision of the Office and all of your Licensed Associates. Unless required by law, neither your Principal Broker nor your Sales Manager(s) are required to have an equity interest in you.

Your Principal Broker and Sales Manager(s) must attend and complete to our satisfaction each day of our orientation program.

Your Principal Broker and Related Parties must sign our Nondisclosure and Noncompetition Agreement in which they promise to maintain the confidentiality of our proprietary material and information and not to compete with your Office while the Franchise Agreement is in effect. The agreement that we currently use for this purpose is Attachment 5 to the Franchise Agreement.

All of your 5% Owners must jointly and severally guarantee your payment and performance under the Franchise Agreement and must bind themselves to the terms of the Franchise Agreement by signing the Personal Guaranty and Subordination Agreement attached as Attachment 7 to the Franchise Agreement (“Guaranty”). In addition, any spouse of a 5% Owner who is not a signatory to the Franchise Agreement must sign the Consent of Spouse included in the Guaranty. The form that we use for this purpose is attached as Attachment 7 to the Franchise Agreement.

ITEM 16. RESTRICTIONS ON WHAT THE FRANCHISEE MAY SELL

As discussed in Item 8 above, you may offer only the services and use only the goods that we have authorized. You may use only products, materials, signs, stationery, cards, fixtures and furnishings that conform completely to the standards, specifications, methods, techniques and procedures of the System and our Branding Guidelines. If we make changes in the services or goods you are authorized to provide or use, you must comply with the changed requirements at your expense. You must provide all of the real estate brokerage services that we designate as mandatory. There are no restrictions on the customers or clients to whom you may provide mandatory or authorized services.

If you sign a Casan Collection Addendum and are in compliance with the conditions set forth in the Casan Collection Addendum, including but not limited to, the obligation that each Licensed Associate who will represent sellers and buyers in connection with the purchase and sale of luxury real estate will maintain a membership with the Institute of Luxury Home Marketing and complete Luxury Online Training, you will have the right to sell luxury real estate under the *Casan Collection*® brand from your NextHome Office.

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ITEM 17. RENEWAL, TERMINATION, TRANSFER AND DISPUTE RESOLUTION

THE FRANCHISE RELATIONSHIP

This table lists certain important provisions of the franchise and related agreements. You should read these provisions in the agreements attached to this disclosure document.

Provision	Section in Franchise Agreement	Summary
a. Length of the franchise term	Section 5.1	You select whether the term of the franchise is 1 year or 5 years. If you continue to operate (with our written consent) after the term expires, the term will be extended on a month-to-month basis until either a renewal is completed according to the terms of the Franchise Agreement or either you or we give the other party 30 days' notice of non-renewal.
b. Renewal or extension of the term	Section 5.2	If you meet our conditions: (1) if you have a 1-year term, you may renew an additional 1-year term or a new term of 5 years, at your election; or (2) if you have a 5-year term, you may renew for an additional 5-year term only.
c. Requirements for franchisee to renew or extend	Section 5.2	You will have to sign our then-current form of Franchise Agreement, the terms of which may be materially different from those in your original Franchise Agreement, including higher royalties, Technology Fees, other fees and charges, different or no renewal rights, and other obligations. You and your Related Parties must be in good standing with us; you must pay us a renewal fee; you must give us not more than 90, nor less than 30, days' notice of your desire to renew; you must modernize your Office if you renew for 5 years or your Office has been open for 5 or more years; and you and your 5% Owners must sign our then-current form of general release.
d. Termination by franchisee	Section 13.1	You may terminate the Franchise Agreement if we commit a material violation and fail to cure it within 30 days after receipt of written notice from you, plus such reasonable additional time as may be needed.
e. Termination by franchisor without cause	None	Not Applicable

Provision	Section in Franchise Agreement	Summary
f. Termination by us with cause	Section 13.2	We can terminate the Franchise Agreement if you violate any of its terms. Some violations result in immediate termination while others will only result in termination if you do not correct the violation after notice and an opportunity to cure within a specified time.
g. "Cause" defined - curable defaults	Section 13.2	If you do not submit required reports and other items as required; if you do not comply with our standards for advertising and promotion; if you do not open by the date required; if you violate any term of the Franchise Agreement that does not result in immediate termination; if your conduct materially jeopardizes your ability to maintain or renew your lease; if you or any of your Licensed Associates fail to adhere to the highest standards of professional conduct or fail to comply with applicable law (only the first such default is curable); if anyone required to take our orientation program fails to attend and successfully complete the program; or if you do not make a payment when due. You have 20 days to cure such defaults, except for monetary defaults for which you will have a 5-day cure period.
h. "Cause" defined - non-curable defaults	Section 13.2	If you misuse our names, marks or system; if you engage in conduct that reflects badly on our names or marks; if you use unauthorized names, marks or symbols; if anyone required to sign our nondisclosure and noncompetition agreement violates its terms or does not sign the agreement as required; unauthorized transfer; if you or any Owner makes a material misrepresentation in acquiring the franchise; if your books and records are intentionally inaccurate or if you make false reports; if any other agreement between us or between you or your Owners and us or our affiliates is terminated because of a default; if you do not obtain approvals or consents if required by the Franchise Agreement; if you abandon your Office or are no longer operating the franchise; if you commit a default of the same type more than once in a 12-month period even if cured; if you or your Licensed Associates commit more than one default related to the failure to adhere to the

Provision	Section in Franchise Agreement	Summary
		highest standards of professional conduct or the failure to comply with applicable law; if the operation of your Office becomes a threat to public health or safety; if you become insolvent; if you or any Owner is convicted of a felony or criminal misconduct; if your Principal Broker's real estate license is suspended or revoked; if you permit an unlicensed person to conduct activities for which a license is required; or if you relocate your Office without our consent.
i. Franchisee's obligations on termination/nonrenewal	Sections 13.3 and 13.4	You must pay all accounts due to us; you must stop using our names, marks, software, systems and other proprietary material; you must return all material we have provided to you; you must change the look of your Office to distinguish it from a NextHome Office; you must cancel any fictitious business name registrations in which you use our name; you must notify all concerned individuals, entities and agencies that you are no longer affiliated with us; you must not identify yourself or your Office as having been affiliated with us; you and your Licensed Associates must assign us your email addresses, domain names, social media accounts, websites and similar items to the extent they use the words "Next", "Home", "NH", "Casan" or any other name or abbreviation confusingly similar to "NextHome", "Casan Collection" or our other names marks or symbols; and you must pay us liquidated damages unless the Franchise Agreement was terminated due to our uncured default.
j. Assignment of contract by franchisor	Section 12.8	No restriction on our right to assign.
k. "Transfer" by franchisee - defined	Sections 3 and 12.6	Transfer means any sale, assignment, conveyance, transfer, pledge, mortgage, or encumbrance, either voluntarily or by operation of law (such as through divorce or bankruptcy proceedings) of: (1) the Franchise Agreement or any interest in the Franchise Agreement; (2) your Office or all or substantially all of the assets of your Office; or (3) a direct or indirect legal or beneficial ownership interest in you, whether directly or indirectly through a transfer of legal or beneficial ownership interests in any Owner

Provision	Section in Franchise Agreement	Summary
		that is a business entity, and whether in 1 transaction or a series of related transactions, regardless of the time period during which these transactions take place. With respect to certain transfers, while we maintain the right to approve or disapprove the transferee, certain of our transfer conditions do not apply to these transfers.
l. Franchisor approval of transfer by franchisee	Section 12.2	We must approve any transfer.
m. Conditions for franchisor approval of transfer	Sections 12.3 - 12.5	All information on the transferee and the terms of the transfer must be provided to us; you must pay our transfer fee; we must approve the transferee; you must pay all debts to us and our affiliates; you must be in good standing under your Franchise Agreement; you and your transferee must comply with all procedures and sign all documents we require; your transferee may have to sign an updated Franchise Agreement and it, its principals and those who work for the transferee may have to sign other documents and complete the training we specify; we must approve the terms of the transfer; and you and your Owners must sign a release of all claims.
n. Franchisor's right of first refusal to acquire franchisee's business	Section 12.4	We have 15 days after receipt of all information regarding the proposed transfer to advise you whether we want to purchase the interest proposed to be transferred on the same terms and conditions.
o. Franchisor's option to purchase franchisee's business	None	Not Applicable
p. Death or disability of franchisee	Section 12.7	Heirs or beneficiaries will have 60 days to try to qualify as a transferee of the interest, or 120 days to transfer the interest otherwise, and comply with the conditions in the Franchise Agreement.
q. Non-competition covenants during the term of the franchise	Section 11.4	During the term of the Franchise Agreement, neither you nor your Licensed Associates may operate, be employed by or own a beneficial interest in any real estate brokerage office other than your NextHome Office, nor may you, directly or indirectly, solicit the independent

Provision	Section in Franchise Agreement	Summary
		<p>contractors of our other franchisees to work for you or for a NextHome Network competitor.</p> <p>Your Principal Broker and each of your Related Parties must sign the Nondisclosure and Noncompetition Agreement attached as Attachment 5 to the Franchise Agreement.</p>
r. Non-competition covenants after the franchise is terminated or expires	Section 11.5	During the 1-year period following termination or expiration of the Franchise Agreement, you may not, directly or indirectly, solicit our independent contractors or the independent contractors of our other franchisees to work for you or for a NextHome Network competitor.
s. Modification of the agreement	Section 14.4	The Franchise Agreement can be modified only by a written agreement signed by all parties.
t. Integration/ merger clause	Section 16	Only the terms of the Franchise Agreement and the other related agreements are binding (subject to state law). Any representations or promises outside of this Disclosure Document and the Franchise Agreement may not be enforceable.
u. Dispute resolution by arbitration or mediation	Section 15.1	Before filing most proceedings, each party has the right to request non-binding mediation.
v. Choice of forum	Sections 15.1, 15.2	Subject to applicable state law, legal proceedings must be brought in the metropolitan area of our headquarters.
w. Choice of law	Section 14.2	Subject to applicable state law, except for covenants controlling noncompetition in the Franchise Agreement, which are subject to the law of the state where your Office is located, California law governs the Franchise Agreement (without giving effect to any conflict of laws principles).

ITEM 18. PUBLIC FIGURES

We do not use any public figures to promote our franchise.

ITEM 19. FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets if there is a reasonable basis for the information and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

We do not make any representations about a franchisee's future financial performance or the past financial performance of company-owned or franchised outlets. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting James Dwiggins, NextHome, Inc., 4900 Hopyard Road, West Lobby, Suite 100, Pleasanton, CA 94588, 855-925-6398, the Federal Trade Commission and the appropriate state regulatory agencies.

ITEM 20. OUTLETS AND FRANCHISEE INFORMATION SYSTEMWIDE OUTLET SUMMARY

All figures are as of September 30, 2024, the end of our last fiscal year.

Table No. 1
System Wide Outlet Summary
For years 2022, 2023 and 2024

Column 1	Column 2	Column 3	Column 4	Column 5
Outlet Type	Year	Outlets at the Start of the Year	Outlets at the End of the Year	Net Change
Franchised	2022	512	577	+65
	2023	577	602	+25
	2024	602	608	+6
Company Owned	2022	0	0	0
	2023	0	0	0
	2024	0	0	0
Total Outlets	2022	512	577	+65
	2023	577	602	+25
	2024	602	608	+6

Table No. 2
Transfers of Outlets from Franchisees to New Owners (other than the Franchisor)
For years 2022, 2023 and 2024

Column 1 State	Column 2 Year	Column 3 Number of Transactions
Alabama	2022	1
	2023	0
	2024	1
California	2022	0
	2023	0
	2024	2
Colorado	2022	0
	2023	1
	2024	0
Florida	2022	1
	2023	4
	2024	8
Louisiana	2022	1
	2023	0
	2024	0
Michigan	2022	1
	2023	0
	2024	0
Nevada	2022	0
	2023	0
	2024	1
New Hampshire	2022	0
	2023	1
	2024	0
New Jersey	2022	1
	2023	1
	2024	1
New York	2022	1
	2023	1
	2024	0
North Carolina	2022	1
	2023	1
	2024	1

Column 1 State	Column 2 Year	Column 3 Number of Transactions
North Dakota	2022	1
	2023	0
	2024	0
Ohio	2022	1
	2023	0
	2024	0
Oklahoma	2022	0
	2023	0
	2024	0
Rhode Island	2022	1
	2023	1
	2024	0
South Carolina	2022	0
	2023	0
	2024	1
Tennessee	2022	1
	2023	0
	2024	0
Texas	2022	1
	2023	2
	2024	1
Virginia	2022	0
	2023	1
	2024	0
TOTALS	2022	12
	2023	13
	2024	16

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Table No. 3
Status of Franchised Outlets
For years 2022, 2023 and 2024

Col.1 State	Col. 2 Year	Col. 3 Outlets at Start of Year	Col. 4 Outlets Opened	Col. 5 Terminations	Col. 6 Non- Renewals	Col. 7 Reacquired by Franchisor	Col. 8 Ceased Operations /Other Reasons	Col. 9 Outlets at End of Year
Alabama	2022	6	2	0	0	0	1	7
	2023	7	2	0	0	0	0	9
	2024	9	0	0	0	0	0	9
Alaska	2022	1	0	0	0	0	0	1
	2023	1	0	0	0	0	0	1
	2024	1	0	0	0	0	0	1
Arkansas	2022	3	1	0	0	0	0	4
	2023	4	0	0	0	0	0	4
	2024	4	0	0	0	0	0	4
Arizona	2022	8	4	0	0	0	0	12
	2023	13**	2	0	1	0	0	14
	2024	13*****	0	0	0	0	0	13
California	2022	62*	15	0	6	0	3	68
	2023	68	8	2	8	0	2	64
	2024	64	5	1	2	0	3	63
Colorado	2022	12	3	0	1	0	1	13
	2023	14***	2	1	1	0	0	14
	2024	14	2	0	0	0	1	15
Connecticut	2022	1	1	0	0	0	0	2
	2023	2	0	0	0	0	0	2
	2024	2	0	0	0	0	0	2

Col.1 State	Col. 2 Year	Col. 3 Outlets at Start of Year	Col. 4 Outlets Opened	Col. 5 Terminations	Col. 6 Non- Renewals	Col. 7 Reacquired by Franchisor	Col. 8 Ceased Operations /Other Reasons	Col. 9 Outlets at End of Year
Delaware	2022	2	0	0	0	0	0	2
	2023	2	0	0	0	0	0	2
	2024	2	0	0	0	0	0	2
Florida	2022	75	19	0	5	0	1	88
	2023	88	9	3	6	0	6	82
	2024	82	6	1	2	0	7	78
Georgia	2022	6	5	0	0	0	0	11
	2023	11	2	0	1	0	0	12
	2024	13*****	2	0	0	0	0	15
Hawaii	2022	6	1	0	0	0	0	7
	2023	7	0	0	0	0	0	7
	2024	7	1	0	0	0	0	8
Idaho	2022	8	1	0	0	0	0	9
	2023	9	0	0	1	0	0	8
	2024	8	0	0	1	0	0	7
Illinois	2022	7	1	0	0	0	0	8
	2023	8	1	0	0	0	0	9
	2024	9	1	0	0	0	0	10
Indiana	2022	5	1	1	0	0	0	5
	2023	5	3	0	0	0	0	8
	2024	8	0	1	1	0	0	6
Iowa	2022	6	2	0	1	0	0	7
	2023	7	1	0	0	0	0	8
	2024	8	0	0	0	0	0	8

Col.1 State	Col. 2 Year	Col. 3 Outlets at Start of Year	Col. 4 Outlets Opened	Col. 5 Terminations	Col. 6 Non- Renewals	Col. 7 Reacquired by Franchisor	Col. 8 Ceased Operations /Other Reasons	Col. 9 Outlets at End of Year
Kansas	2022	10	0	0	0	0	0	10
	2023	10	2	0	1	0	1	10
	2024	10	0	0	0	0	0	10
Kentucky	2022	5	1	0	0	0	1	5
	2023	5	0	0	0	0	1	4
	2024	4	2	0	0	0	0	6
Louisiana	2022	10	0	0	0	0	1	9
	2023	9	1	0	0	0	0	10
	2024	10	0	0	0	0	1	9
Maine	2022	5	0	0	0	0	0	5
	2023	5	3	0	0	0	1	7
	2024	7	0	0	0	0	0	7
Maryland	2022	8	1	0	0	0	0	9
	2023	9	0	0	1	0	0	8
	2024	8	2	0	0	0	1	9
Massachusetts	2022	9	0	0	1	0	0	8
	2023	7**	5	0	0	0	0	12
	2024	12	0	0	0	0	1	11
Michigan	2022	18	5	0	0	0	0	23
	2023	23	4	0	2	0	1	24
	2024	24	4	0	3	0	0	25
Minnesota	2022	5	1	0	0	0	0	6
	2023	6	0	0	1	0	0	5
	2024	5	1	1	0	0	0	5

Col.1 State	Col. 2 Year	Col. 3 Outlets at Start of Year	Col. 4 Outlets Opened	Col. 5 Terminations	Col. 6 Non- Renewals	Col. 7 Reacquired by Franchisor	Col. 8 Ceased Operations /Other Reasons	Col. 9 Outlets at End of Year
Mississippi	2022	6	1	0	0	0	0	7
	2023	7	1	0	0	0	0	8
	2024	8	1	0	1	0	1	7
Missouri	2022	9	3	0	1	0	0	11
	2023	11	2	0	1	0	1	11
	2024	11	0	0	1	0	0	10
Montana	2022	3	2	0	1	0	0	4
	2023	4	2	0	0	0	0	6
	2024	6	0	0	0	0	0	6
Nebraska	2022	1	0	0	0	0	0	1
	2023	1	1	0	0	0	0	2
	2024	2	0	0	0	0	0	2
Nevada	2022	7	0	0	1	0	0	6
	2023	6	2	0	0	0	2	6
	2024	7****	1	0	0	0	1	7
New Hampshire	2022	1	0	0	0	0	0	1
	2023	1	1	0	0	0	0	2
	2024	2	0	0	0	0	0	2
New Jersey	2022	14	4	0	0	0	0	18
	2023	18	2	1	0	0	0	19
	2024	19	2	0	0	0	1	20
New Mexico	2022	2	0	0	0	0	0	2
	2023	1***	0	0	0	0	0	1
	2024	1	0	0	0	0	0	1

Col.1 State	Col. 2 Year	Col. 3 Outlets at Start of Year	Col. 4 Outlets Opened	Col. 5 Terminations	Col. 6 Non- Renewals	Col. 7 Reacquired by Franchisor	Col. 8 Ceased Operations /Other Reasons	Col. 9 Outlets at End of Year
New York	2022	19	3	0	0	0	0	22
	2023	22	1	0	1	0	1	21
	2024	21	2	1	0	0	1	21
North Carolina	2022	29	7	0	0	0	2	34
	2023	34	5	0	0	0	1	38
	2024	38	2	0	1	0	1	38
North Dakota	2022	5	1	0	0	0	0	6
	2023	6	0	0	0	0	2	4
	2024	4	0	0	0	0	0	4
Ohio	2022	7	1	0	0	0	0	8
	2023	8	0	0	0	0	0	8
	2024	8	0	0	0	0	2	6
Oklahoma	2022	5	1	0	0	0	0	6
	2023	6	2	0	1	0	1	6
	2024	6	0	0	0	0	0	6
Oregon	2022	8	1	0	1	0	2	6
	2023	6	0	0	1	0	0	5
	2024	5	1	0	1	0	0	5
Pennsylvania	2022	12	1	0	1	0	0	12
	2023	12	2	0	0	0	1	13
	2024	13	1	1	0	0	1	12
Rhode Island	2022	2	0	0	1	0	0	1
	2023	1	0	0	0	0	0	1
	2024	1	0	0	0	0	1	0

Col.1	Col. 2	Col. 3	Col. 4	Col. 5	Col. 6	Col. 7	Col. 8	Col. 9
State	Year	Outlets at Start of Year	Outlets Opened	Terminations	Non-Renewals	Reacquired by Franchisor	Ceased Operations /Other Reasons	Outlets at End of Year
South Carolina	2022	12	0	0	0	0	0	12
	2023	12	3	0	1	0	0	14
	2024	13*****	2	0	0	0	1	14
Tennessee	2022	10	0	0	0	0	0	10
	2023	10	2	0	1	0	0	11
	2024	11	1	1	0	0	0	11
Texas	2022	32*	8	0	0	0	1	39
	2023	39	7	0	3	0	2	41
	2024	41	9	0	0	0	2	48
Utah	2022	2	0	0	0	0	0	2
	2023	2	0	0	0	0	0	2
	2024	2	0	0	0	0	0	2
Virginia	2022	18	2	0	0	0	0	20
	2023	20	4	0	0	0	0	24
	2024	24	4	0	1	0	0	27
Washington	2022	13	1	0	1	0	1	12
	2023	12	2	0	0	0	0	14
	2024	14	1	0	0	0	2	13
Wisconsin	2022	14	1	0	0	0	0	15
	2023	15	4	0	1	0	0	18
	2024	18	3	0	1	0	0	20
West Virginia	2022	1	0	0	0	0	0	1
	2023	1	0	0	0	0	0	1
	2024	1	0	0	0	0	0	1

Col.1 State	Col. 2 Year	Col. 3 Outlets at Start of Year	Col. 4 Outlets Opened	Col. 5 Terminations	Col. 6 Non- Renewals	Col. 7 Reacquired by Franchisor	Col. 8 Ceased Operations /Other Reasons	Col. 9 Outlets at End of Year
Wyoming	2022	2	0	0	0	0	0	2
	2023	2	0	0	0	0	0	2
	2024	2	0	0	0	0	0	2
Totals	2022	512	101	1	21	0	14	577
	2023	577	88	7	33	0	23	602
	2024	602	56	7	15	0	28	608

* NextHome Approved moved from Stockton, CA, to Southlake, TX

** NextHome Now moved from Ipswich, MA to Peoria, AZ

*** NextHome Altitude moved from Santa Fe, NM to Eaton, CO

**** NextHome Redefined moved from Dewey, AZ to Las Vegas, NV

***** NextHome Resoute moved from Aiken, SC to Augusta, GA

Table No. 4
Status of Company Owned Outlets (Ending September 30, 2024)
For years 2022, 2023 and 2024

Col. 1 State	Col. 2 Year	Col. 3 Outlets at Start of the Year	Col. 4 Outlets Opened	Col. 5 Outlets Reacquired From Franchisee	Col. 6 Outlets Closed	Col. 7 Outlets Sold to Franchisee	Col. 8 Outlets at End of the Year
All States	2022	0	0	0	0	0	0
	2023	0	0	0	0	0	0
	2024	0	0	0	0	0	0
Totals	2022	0	0	0	0	0	0
	2023	0	0	0	0	0	0
	2024	0	0	0	0	0	0

Table No. 5
Projected Openings As of September 30, 2024

State	Franchise Agreements Signed But Outlets Not Opened	Projected New Franchised Outlets in the Next Fiscal Year	Projected New Company Owned Outlets in the Next Fiscal Year (See Note)
Alabama	0	1	0
Arizona	0	1	0
California	3	5	0
Colorado	0	3	0
Florida	2	10	0
Georgia	0	1	0
Idaho	0	1	0
Illinois	0	2	0
Iowa	1	0	0
Kansas	0	1	0
Kentucky	0	1	0
Louisiana	0	2	0
Maryland	0	1	0
Massachusetts	0	1	0
Michigan	0	3	0
Minnesota	0	1	0
Missouri	0	1	0
Nevada	0	1	0
New Jersey	0	2	0

State	Franchise Agreements Signed But Outlets Not Opened	Projected New Franchised Outlets in the Next Fiscal Year	Projected New Company Owned Outlets in the Next Fiscal Year (See Note)
New York	1	2	0
North Carolina	0	3	0
Ohio	0	1	0
Oklahoma	0	1	0
Oregon	0	1	0
Pennsylvania	1	1	0
Rhode Island	0	1	0
South Carolina	0	1	0
Tennessee	0	1	0
Texas	0	2	0
Virginia	0	1	0
Washington	0	1	0
Wisconsin	0	1	0
TOTALS	8	55	0

Attached as Exhibit D is a list of our NextHome franchisees as of September 30, 2024, including those that have signed our Franchise Agreement but were not open as of September 30, 2024. Exhibit D also contains a list of the names, city and state, and current business telephone numbers (or, if unknown, the last known home telephone numbers) of the franchisees who had outlets terminated, cancelled, or not renewed or otherwise voluntarily or involuntarily ceased to do business under our Franchise Agreement, or who have not communicated with us within 10 weeks of this Disclosure Document's issuance date. If you buy this franchise, your contact information may be disclosed to other buyers when you leave the franchise system.

During the last 3 fiscal years, no current or former franchisees have signed confidentiality clauses that restrict them from discussing with you their experiences as franchisees in our system.

ITEM 21. FINANCIAL STATEMENTS

Attached as Exhibit C are our audited financial statements as of September 30, 2024, September 30, 2023, and September 30, 2022.

ITEM 22. CONTRACTS

Attached as Exhibit E is our Franchise Agreement which contains the following Attachments:

1. State-Specific Addendum to Franchise Agreement
2. Designation of Approved Location, Approved Business Name, Principal Broker and Start Date
3. Form of General Release
4. Intranet Use and License Agreement
5. Nondisclosure and Noncompetition Agreement
6. Assignment of Email Addresses, Social Media Accounts and Domain Names and Special Power of Attorney
7. Personal Guaranty and Subordination Agreement
8. List of Owners
9. Casan Collection Addendum

Attached as Exhibit F is our Acknowledgment at Closing that, except as indicated on Exhibit F, we both sign to acknowledge that we fulfilled our disclosure requirements and the representations on which you are relying in the purchase of your NextHome franchise.

ITEM 23. RECEIPTS

Attached as the last page of this Disclosure Document are 2 copies of a Receipt. Please sign it, date it as of the date you receive this Disclosure Document and return it to us. The duplicate of the Receipt is for your records.

NextHome, Inc.

STATE-SPECIFIC ADDENDUM TO FRANCHISE DISCLOSURE DOCUMENT

EXHIBIT A to *NextHome* Franchise Disclosure Document

STATE-SPECIFIC ADDENDUM TO *NextHome* FRANCHISE DISCLOSURE DOCUMENT

1. The following provision is applicable to franchisees and franchises subject to state franchise registration/disclosure laws in California, Hawaii, Illinois, Indiana, Maryland, Michigan, Minnesota, New York, North Dakota, Rhode Island, South Dakota, Virginia, Washington, and Wisconsin:

No statement, questionnaire, or acknowledgment signed or agreed to by you in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by us, any franchise seller, or any other person acting on behalf of us. This provision supersedes any other term of any document executed in connection with the franchise.

2. The following provisions are applicable to franchises in the State of California:

Neither the franchisor nor any person in Item 2 of the Franchise Disclosure Document is subject to any currently effective order of any national securities association or exchange, as defined in the Securities Exchange Act of 1934, 15 U.S.C.A. 78a et seq., suspending or expelling such persons from membership in that association or exchange.

California Business and Professions Code Sections 2000 through 20043 provide rights to the franchisee concerning termination, transfer or non-renewal of a franchise. If the Franchise Agreement contains a provision that is inconsistent with the law, the law will control.

The Franchise Agreement contains a liquidated damages clause. Under California Civil Code Section 1671 certain liquidated damages clauses are unenforceable.

The Franchise Agreement provides for termination upon bankruptcy. This provision may not be enforceable under federal bankruptcy law. (11 U.S.C.A. Sec. 101 et seq.)

The Franchise Agreement contains a covenant not to compete which extends beyond the termination of the franchise. This provision may not be enforceable under California law.

You must sign a general release if you renew or transfer your franchise. California Corporations Code Section 31512 voids a waiver of your rights under the Franchise Investment Law (California Corporations Code Sections 31000 through 31516). Business and Professions Code Section 20010 voids a waiver of your rights under the Franchise Relations Act (Business and Professions Code Sections 20000 through 20043).

Section 31125 of the California Corporations Code requires us to give you a disclosure document, in a form containing the information that the Commissioner of Financial Protection & Innovation may by rule or order require, before a solicitation of a proposed material modification of an existing franchise.

The following language is added to the “Remarks” column of the line-item titled “Interest on Late Payments” in Item 6 of the Franchise Disclosure Document:

The highest interest rate allowed under California law is 10% annually.

OUR WEBSITE, www.nexthome.com, HAS NOT BEEN REVIEWED OR APPROVED BY THE CALIFORNIA DEPARTMENT OF FINANCIAL PROTECTION & INNOVATION. ANY COMPLAINTS CONCERNING THE CONTENT OF THIS WEBSITE MAY BE DIRECTED TO THE CALIFORNIA DEPARTMENT OF FINANCIAL PROTECTION & INNOVATION AT www.dfpi.ca.gov.

THE CALIFORNIA FRANCHISE INVESTMENT LAW REQUIRES THAT A COPY OF ALL PROPOSED AGREEMENTS RELATING TO THE SALE OF THE FRANCHISE BE DELIVERED TOGETHER WITH THE DISCLOSURE DOCUMENT.

3. The following provisions are applicable to franchises in the state of Hawaii:

THIS FRANCHISE HAS BEEN FILED UNDER THE FRANCHISE INVESTMENT LAW OF THE STATE OF HAWAII. FILING DOES NOT CONSTITUTE APPROVAL, RECOMMENDATION OR ENDORSEMENT BY THE DIRECTOR OF REGULATORY AGENCIES OR A FINDING BY THE DIRECTOR OF REGULATORY AGENCIES THAT THE INFORMATION PROVIDED HEREIN IS TRUE, COMPLETE AND NOT MISLEADING.

THE FRANCHISE INVESTMENT LAW MAKES IT UNLAWFUL TO OFFER OR SELL ANY FRANCHISE IN THIS STATE WITHOUT FIRST PROVIDING TO THE PROSPECTIVE FRANCHISEE, OR SUBFRANCHISOR, AT LEAST SEVEN DAYS PRIOR TO THE EXECUTION BY THE PROSPECTIVE FRANCHISEE OF ANY BINDING FRANCHISE OR OTHER AGREEMENT, OR AT LEAST SEVEN DAYS PRIOR TO THE PAYMENT OF ANY CONSIDERATION BY THE FRANCHISEE, OR SUBFRANCHISOR, WHICHEVER OCCURS FIRST, A COPY OF THE OFFERING CIRCULAR, TOGETHER WITH A COPY OF ALL PROPOSED AGREEMENTS RELATING TO THE SALE OF THE FRANCHISE.

THIS OFFERING CIRCULAR CONTAINS A SUMMARY ONLY OF CERTAIN MATERIAL PROVISIONS OF THE FRANCHISE AGREEMENT. THE CONTRACT OR AGREEMENT SHOULD BE REFERRED TO FOR A STATEMENT OF ALL RIGHTS, CONDITIONS, RESTRICTIONS AND OBLIGATIONS OF BOTH THE FRANCHISOR AND THE FRANCHISEE.

1. INITIAL FRANCHISE FEE. The following paragraph is added to the end of Item 5:

Payment of all initial fees and payments owed by franchisees shall be deferred until Franchisor has met its initial obligations to franchisee, and franchisee has commenced doing business. This financial assurance requirement was imposed by the State of Hawaii Business Registration Division due to Franchisor’s financial condition.

4. The following provisions are applicable to franchises in the state of Illinois:

1. INITIAL FRANCHISE FEE. The following paragraph is added to the end of Item 5:

Payment of all initial fees and payments owed by franchisees shall be deferred until Franchisor has met its initial obligations to franchisee, and franchisee has commenced doing business. This financial assurance requirement was imposed by the Office of the Illinois Attorney General due to Franchisor's financial condition.

2. The following statements are added to the end of Item 17 of the Disclosure Document:

The Illinois Franchise Disclosure Act will govern any franchise agreement if (i) it applies to a franchise located in Illinois; or (ii) a franchisee resides in Illinois.

In conformance with Section 4 of the Illinois Franchise Disclosure Act, any provision in a franchise agreement that designates jurisdiction or venue in a forum outside of the State of Illinois is void as to any cause of action that otherwise is enforceable in Illinois, provided that the franchise agreement may provide for arbitration to take place outside of Illinois.

Franchisees' rights upon termination and non-renewal may be affected by Sections 19 and 20 of the Illinois Franchise Disclosure Act.

In conformance with Section 41 of the Illinois Franchise Disclosure Act, any condition, stipulation, or provision purporting to bind any person acquiring any franchise to waive compliance with any provision of Illinois law is void.

5. The following provisions are applicable to the franchises in the State of Maryland:

1. INITIAL FRANCHISE FEE. The following paragraph is added to the end of Item 5:

Based upon our financial condition, the Maryland Securities Commissioner has required a financial assurance. Therefore, all initial fees and payments owed by franchisees shall be deferred until the franchisor completes its pre-opening obligations under the franchise agreement.

2. The following language is added to the end of the "Summary" sections of Item 17(c), entitled Requirements for franchisee to renew or extend, and Item 17(m), entitled Conditions for franchisor approval of transfer:

Any release required as a condition of renewal and/or assignment/transfer will not apply to any liability under the Maryland Franchise Registration and Disclosure Law.

3. The following language is added to the end of the “Summary” section of Item 17(h), entitled “Cause” defined – non-curable defaults:

Termination upon insolvency might not be enforceable under federal bankruptcy law (11 U.S.C. Sections 101 et seq.), but we will enforce it to the extent enforceable.

4. The following sentence is added to the end of the “Summary” section of Item 17(v), entitled Choice of forum:

Subject to your mediation obligation, you may bring suit in Maryland for claims arising under the Maryland Franchise Registration and Disclosure Law.

5. The “Summary” section of Item 17(w), entitled Choice of law, is amended to read as follows:

Except for federal law, and except as otherwise required by the Maryland Franchise Registration and Disclosure Law, California law governs.

6. The following language is added to the end of the chart in Item 17:

You must bring any claims arising under the Maryland Franchise Registration and Disclosure Law within 3 years after the grant of the franchise.

6. The following provisions are applicable to the franchises in the state of Minnesota:

In item c. of the chart set forth in Item 17 of this Disclosure Document, delete “you, your principals and your owners, if an entity, must release any claims they have against us”.

In item m. of the chart set forth in Item 17 of this Disclosure Document, delete “you and your principals must sign a release of all claims”.

In item v. of the chart set forth in Item 17 of this Disclosure Document, add the following: “but litigation must be in Minnesota”.

In item w. of the chart set forth in Item 17 of this Disclosure Document, add the following: “If its jurisdictional requirements are met, Minnesota law applies to the Franchise Agreement.”

With respect to franchises governed by Minnesota law, the franchisor will comply with Minn. Stats Sec. 80C.14, Subds. 3, 4, and 5 which require, except in certain specified cases, that a franchisee be given 90 days’ notice of termination (with 60 days to cure) and 180 days’ notice for non-renewal of the franchise agreement and that consent to the transfer of the franchise will not be unreasonably withheld.

Minnesota Rule 2860.4400(D) prohibits a franchisor from requiring a franchisee to assent to a general release.

Minnesota Statutes, Section 80C.21 and Minnesota Rule 2860.4400(J) prohibit the franchisor from requiring litigation to be conducted outside Minnesota, requiring waiver of a jury

trial or requiring the franchisee to consent to liquidated damages, termination penalties or judgment notes. In addition, nothing in the Franchise Disclosure Document or agreement(s) can abrogate or reduce any of the franchisee's rights as provided for in Minnesota Statutes, Chapter 80C, or the franchisee's rights to any procedure, forum or remedies provided for by the laws of the jurisdiction.

IF NEXTHOME, INC. DOES NOT DELIVER THIS FRANCHISE DISCLOSURE DOCUMENT ON TIME OR IF IT CONTAINS A FALSE OR MISLEADING STATEMENT, OR A MATERIAL OMISSION, A VIOLATION OF FEDERAL AND STATE LAW MAY HAVE OCCURRED AND SHOULD BE REPORTED TO THE FEDERAL TRADE COMMISSION, WASHINGTON, D.C. 20580 AND TO THE MINNESOTA DEPARTMENT OF COMMERCE, 85 7th PLACE EAST, SUITE 500 ST. PAUL, MN 55101.

7. The following provisions are applicable to franchises in the state of New York:

1. The following information is added to the cover page of the Franchise Disclosure Document:

INFORMATION COMPARING FRANCHISORS IS AVAILABLE. CALL THE STATE ADMINISTRATORS LISTED IN EXHIBIT B OR YOUR PUBLIC LIBRARY FOR SOURCES OF INFORMATION. REGISTRATION OF THIS FRANCHISE BY NEW YORK STATE DOES NOT MEAN THAT NEW YORK STATE RECOMMENDS IT OR HAS VERIFIED THE INFORMATION IN THIS FRANCHISE DISCLOSURE DOCUMENT. IF YOU LEARN THAT ANYTHING IN THE FRANCHISE DISCLOSURE DOCUMENT IS UNTRUE, CONTACT THE FEDERAL TRADE COMMISSION AND NEW YORK STATE DEPARTMENT OF LAW, BUREAU OF INVESTOR PROTECTION AND SECURITIES, 28 LIBERTY STREET, 21ST FLOOR, NEW YORK, NEW YORK 10005. THE FRANCHISOR MAY, IF IT CHOOSES, NEGOTIATE WITH YOU ABOUT ITEMS COVERED IN THE FRANCHISE DISCLOSURE DOCUMENT. HOWEVER, THE FRANCHISOR CANNOT USE THE NEGOTIATING PROCESS TO PREVAIL UPON A PROSPECTIVE FRANCHISEE TO ACCEPT TERMS WHICH ARE LESS FAVORABLE THAN THOSE SET FORTH IN THIS FRANCHISE DISCLOSURE DOCUMENT.

2. The following is added to the end of Item 3:

Except as provided above, with regard to the franchisor, its predecessor, a person identified in Item 2, or an affiliate offering franchises under the franchisor's principal trademark:

A. No such party has an administrative, criminal or civil action pending against that person alleging: a felony, a violation of a franchise, antitrust, or securities law, fraud, embezzlement, fraudulent conversion, misappropriation of property, unfair or deceptive practices, or comparable civil or misdemeanor allegations.

- B. No such party has pending actions, other than routine litigation incidental to the business, which are significant in the context of the number of franchisees and the size, nature or financial condition of the franchise system or its business operations.
- C. No such party has been convicted of a felony or pleaded nolo contendere to a felony charge or, within the 10 year period immediately preceding the application for registration, has been convicted of or pleaded nolo contendere to a misdemeanor charge or has been the subject of a civil action alleging: violation of a franchise, antifraud, or securities law; fraud; embezzlement; fraudulent conversion or misappropriation of property; or unfair or deceptive practices or comparable allegations.
- D. No such party is subject to a currently effective injunctive or restrictive order or decree relating to the franchise, or under a Federal, State, or Canadian franchise, securities, antitrust, trade regulation or trade practice law, resulting from a concluded or pending action or proceeding brought by a public agency; or is subject to any currently effective order of any national securities association or national securities exchange, as defined in the Securities and Exchange Act of 1934, suspending or expelling such person from membership in such association or exchange; or is subject to a currently effective injunctive or restrictive order relating to any other business activity as a result of an action brought by a public agency or department, including, without limitation, actions affecting a license as a real estate broker or sales agent.

3. The following is added to the end of Item 4:

Neither the franchisor, its affiliate, its predecessor, officers, or general partner during the 10-year period immediately before the date of the offering circular: (a) filed as debtor (or had filed against it) a petition to start an action under the U.S. Bankruptcy Code; (b) obtained a discharge of its debts under the bankruptcy code; or (c) was a principal officer of a company or a general partner in a partnership that either filed as a debtor (or had filed against it) a petition to start an action under the U.S. Bankruptcy Code or that obtained a discharge of its debts under the U.S. Bankruptcy Code during or within 1 year after that officer or general partner of the franchisor held this position in the company or partnership.

4. The following is added to the end of Item 5:

The initial franchise fee constitutes part of our general operating funds and will be used as such in our discretion.

5. The following is added to the end of the “Summary” sections of Item 17(c), titled “Requirements for franchisee to renew or extend,” and Item 17(m), entitled “Conditions for franchisor approval of transfer”:

However, to the extent required by applicable law, all rights you enjoy and any causes of action arising in your favor from the provisions of Article 33 of the General Business Law of the State of New York and the regulations issued thereunder shall remain in force; it being the intent of this proviso that the non-waiver provisions of General Business Law Sections 687.4 and 687.5 be satisfied.

6. The following language replaces the “Summary” section of Item 17(d), titled “Termination by franchisee”:

You may terminate the agreement on any grounds available by law.

7. The following is added to the end of the “Summary” section of Item 17(j), titled “Assignment of contract by franchisor”:

However, no assignment will be made except to an assignee who in good faith and judgment of the franchisor, is willing and financially able to assume the franchisor’s obligations under the Franchise Agreement.

8. The following is added to the end of the “Summary” sections of Item 17(v), titled “Choice of forum”, and Item 17(w), titled “Choice of law”:

The foregoing choice of law should not be considered a waiver of any right conferred upon the franchisor or upon the franchisee by Article 33 of the General Business Law of the State of New York.

8. The following provisions are applicable to franchises in the state of North Dakota:

1. The following shall be added to the end of Item 5:

Payment of all initial fees and payments owed by franchisees shall be deferred until Franchisor has met its initial obligations to franchisee, and franchisee has commenced doing business. This financial assurance requirement was imposed by the North Dakota Securities Commissioner due to Franchisor’s financial condition.

2. The following language is added to the end of the “Summary” sections of Item 17(c), entitled “Requirements for franchisee to renew or extend,” and Item 17(m), entitled “Conditions for franchisor approval of transfer”:

Any release required as a condition of renewal and/or assignment/transfer will not apply to any liability under North Dakota law.

3. The following is added to the end of the “Summary” section of Item 17(i), titled “Franchisee’s obligations on termination/renewal”:

Section 13.4 of the Franchise Agreement is deleted as it requires the franchisee to consent to termination or liquidated damages.

4. The following is added to the end of the “Summary” section of Item 17(r), titled “Non-competition covenants after the franchise is terminated or expires”:

The covenants not to compete such as those mentioned above are generally considered unenforceable in the State of North Dakota.

5. The following is added to the end of the “Summary” section of Item 17(v), titled “Choice of forum”:

The Franchise Agreement may provide that the franchisee must agree to the arbitration or mediation of disputes. The Franchise Agreement is amended to provide that the site of arbitration or mediation shall be agreeable to all parties and may not be remote from the franchisee’s place of business.

Section 15.2 of the Franchise Agreement is amended to indicate the prevailing party in any enforcement action is entitled to recover all costs and expenses including attorney's fees.

Section 15.3.1 of the Franchise Agreement is amended to provide that, to the extent required by a valid enforceable statute, the waivers of exemplary and punitive damages may not be enforceable.

Section 15.3.2 of the Franchise Agreement is amended to provide that, to the extent required by a valid unenforceable statute, the waiver of trial by jury may not be enforceable.

To the extent required by a valid enforceable statute, the contractual limitations in the Franchise Agreement on the bringing of an action will not be enforceable in North Dakota.

6. The following is added to the end of the “Summary” section of Item 17(w), titled “Choice of law”:

To the extent required by a valid enforceable statute, the Franchise Agreement will be governed by North Dakota law.

7. No statement, questionnaire, or acknowledgment signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

IF NEXTHOME, INC. DOES NOT DELIVER THIS FRANCHISE DISCLOSURE DOCUMENT ON TIME OR IF IT CONTAINS A FALSE OR MISLEADING STATEMENT, OR A MATERIAL OMISSION, A VIOLATION OF FEDERAL AND STATE LAW MAY HAVE OCCURRED AND

SHOULD BE REPORTED TO THE FEDERAL TRADE COMMISSION, WASHINGTON, D.C. 20580 AND TO NORTH DAKOTA SECURITIES COMMISSIONER, 600 EAST BOULEVARD, 5th FLOOR, BISMARCK, ND 58505.

9. The following provisions are applicable to franchises in the state of Rhode Island:

To the extent required by a valid enforceable statute, the venue of any arbitration or legal action will be in Rhode Island.

Wherever in the Franchise Agreement you are required to sign a release in our favor, that release will not affect any claims you may have under the Rhode Island Franchise Investment Act.

IF NEXTHOME, INC. DOES NOT DELIVER THIS FRANCHISE DISCLOSURE DOCUMENT ON TIME OR IF IT CONTAINS A FALSE OR MISLEADING STATEMENT, OR A MATERIAL OMISSION, A VIOLATION OF FEDERAL AND STATE LAW MAY HAVE OCCURRED AND SHOULD BE REPORTED TO THE FEDERAL TRADE COMMISSION, WASHINGTON, D.C. 20580 AND TO THE DIRECTOR OF BUSINESS REGULATION, 233 RICHMOND STREET, SUITE 232, PROVIDENCE, RI 02903.

10. The following provisions are applicable to franchises in the state of Virginia:

In recognition of the restrictions contained in Sections 13.0-564 of the Virginia Retail Franchising Act, the Franchise Disclosure Document for NEXTHOME, INC. for use in the Commonwealth of Virginia shall be amended as follows:

Pursuant to Section 1301-564 of the Virginia Retail Franchising Act, it is unlawful for a franchisor to cancel a franchise without reasonable cause. If any ground for default or termination stated in the franchise agreement does not constitute “reasonable cause”, as that term may be defined in the Virginia Retail Franchising Act or the laws of Virginia, that provision may not be enforceable.

Our agent for service of process in the state of Virginia is the Clerk of the State Corporation Commission, 1300 East Main Street, 1st Floor, Richmond, Virginia 23219.

IF NEXTHOME INC. DOES NOT DELIVER THIS FRANCHISE DISCLOSURE DOCUMENT ON TIME OR IF IT CONTAINS A FALSE OR MISLEADING STATEMENT OR A MATERIAL OMISSION, A VIOLATION OF FEDERAL AND STATE LAW MAY HAVE OCCURRED AND SHOULD BE REPORTED TO THE FEDERAL TRADE COMMISSION, WASHINGTON, D.C. 20580 AND TO THE VIRGINIA STATE CORPORATION COMMISSION, DIVISION OF SECURITIES AND RETAIL FRANCHISING, 1300 EAST MAIN STREET, 9TH FLOOR, RICHMOND, VA 23219.

INITIAL FRANCHISE FEE. The following paragraph is added to the end of Item 5:

The Virginia State Corporation Commission's Division of Securities and Retail Franchising requires us to defer payment of the initial franchise fee and other initial payments owed by franchisees to the franchisor until the franchisor has completed its pre-opening obligations under the franchise agreement.

11. The following provisions are applicable to franchises in the state of Washington:

INITIAL FRANCHISE FEE. The following paragraph is added to the end of the Section 7.1 of the Franchise Agreement:

The State of Washington has imposed a financial condition under which the initial franchise fees due will be deferred until we have fulfilled our initial pre-opening obligations under the Franchise Agreement and the Location is open for business.

WASHINGTON LAW. The following paragraphs are added to the end of the Franchise Agreement:

In the event of a conflict of laws, the provisions of the Washington Franchise Investment Protection Act, Chapter 19.100 RCW will prevail.

RCW 19.100.180 may supersede the franchise agreement in your relationship with the franchisor including the areas of termination and renewal of your franchise. There may also be court decisions which may supersede the franchise agreement in your relationship with the franchisor including the areas of termination and renewal of your franchise.

In any arbitration or mediation involving a franchise purchased in Washington, the arbitration or mediation site will be either in the state of Washington, or in a place mutually agreed upon at the time of the arbitration or mediation, or as determined by the arbitrator or mediator at the time of arbitration or mediation. In addition, if litigation is not precluded by the franchise agreement, a franchisee may bring an action or proceeding arising out of or in connection with the sale of franchises, or a violation of the Washington Franchise Investment Protection Act, in Washington.

A release or waiver of rights executed by a franchisee may not include rights under the Washington Franchise Investment Protection Act or any rule or order thereunder except when executed pursuant to a negotiated settlement after the agreement is in effect and where the parties are represented by independent counsel. Provisions such as those which unreasonably restrict or limit the statute of limitations period for claims under the Act, or rights or remedies under the Act such as a right to a jury trial, may not be enforceable.

Transfer fees are collectable to the extent that they reflect the franchisor's reasonable estimated or actual costs in effecting a transfer.

Pursuant to RCW 49.62.020, a noncompetition covenant is void and unenforceable against an employee, including an employee of a franchisee, unless the employee's earnings from the party seeking enforcement, when annualized, exceed \$100,000 per year (an amount that will be adjusted annually for inflation). In addition, a noncompetition covenant is void and unenforceable against an independent contractor of a franchisee under RCW 49.62.030 unless the independent contractor's earnings from the party seeking enforcement, when annualized, exceed \$250,000 per year (an amount that will be adjusted annually for inflation). As a

result, any provisions contained in the franchise agreement or elsewhere that conflict with these limitations are void and unenforceable in Washington.

RCW 49.62.060 prohibits a franchisor from restricting, restraining, or prohibiting a franchisee from (i) soliciting or hiring any employee of a franchisee of the same franchisor or (ii) soliciting or hiring any employee of the franchisor. As a result, any such provisions contained in the franchise agreement or elsewhere are void and unenforceable in Washington.

ASSURANCE OF DISCONTINUANCE STATE OF WASHINGTON

To resolve an investigation by the Washington Attorney General and without admitting any liability, we have entered into an Assurance of Discontinuance (“AOD”) with the State of Washington, where we have agreed to remove from our form franchise agreement a provision which restricts a franchisee from soliciting and/or hiring the employees of our other franchisees and/or our employees, which the Attorney General alleges violates Washington state and federal antitrust and unfair practices laws. We have agreed, as part of the AOD, to not enforce any such provisions in any existing franchise agreement, to request that our Washington franchisees amend their existing franchise agreements to remove such provisions, and to notify our franchisees about the entry of the AOD. In addition, the State of Washington did not assess any fines or other monetary penalties against us.

NextHome, Inc.

**STATE FRANCHISE LAW ADMINISTRATORS AND
AGENTS FOR SERVICE OF PROCESS**

EXHIBIT B
to *NextHome* Franchise Disclosure Document

**STATE AGENCIES/AGENTS
FOR SERVICE OF PROCESS**

Listed here are the names, addresses and telephone numbers of the state agencies having responsibility for the franchising disclosure/registration laws. We may not yet be registered to sell franchises in any or all of these states.

If a state is not listed, we have not appointed an agent for service of process in that state in connection with the requirements of the franchise laws. There may be states in addition to those listed below in which we have appointed an agent for service of process.

There also may be additional agents appointed in some of the states listed.

CALIFORNIA

Commissioner of Department of Financial
Protection & Innovation
Department of Financial Protection & Innovation
Toll Free: 1 (866) 275-2677

Los Angeles

Suite 750
320 West 4th Street
Los Angeles, California 90013-2344
(213) 576-7500

Sacramento

2101 Arena Boulevard
Sacramento, California 95834
(866) 275-2677

San Diego

1455 Frazee Road, Suite 315
San Diego, California 92108
(619) 525-4233

San Francisco

One Sansome Street, Suite 600
San Francisco, California 94105-2980
(415) 972-8559

HAWAII

(for service of process)

Commissioner of Securities
Department of Commerce
and Consumer Affairs
Business Registration Division
335 Merchant Street, Room 203
Honolulu, Hawaii 96813
(808) 586-2722

(for other matters)

Commissioner of Securities
Department of Commerce
and Consumer Affairs
Business Registration Division
335 Merchant Street, Room 205
Honolulu, Hawaii 96813
(808) 586-2722

ILLINOIS

Illinois Attorney General
500 South Second Street
Springfield, Illinois 62706
(217) 782-4465

INDIANA

(for service of process)

Indiana Secretary of State
201 State House
200 West Washington Street
Indianapolis, Indiana 46204
(317) 232-6531

(state agency)

Indiana Secretary of State
Securities Division
Room E-111
302 West Washington Street
Indianapolis, Indiana 46204
(317) 232-6681

MARYLAND

(for service of process)

Maryland Securities Commissioner
at the Office of Attorney General-
Securities Division
200 St. Paul Place
Baltimore, Maryland 21202-2021
(410) 576-6360

(state agency)

Office of the Attorney General-
Securities Division
200 St. Paul Place
Baltimore, Maryland 21202-2021
(410) 576-6360

MICHIGAN

Michigan Attorney General's Office
Consumer Protection Division
Attn: Franchise Section
G. Mennen Williams Building, 1st Floor
525 West Ottawa Street
Lansing, Michigan 48933
(517) 335-7567

MINNESOTA

Commissioner of Commerce
Department of Commerce
85 7th Place East, Suite 280
St. Paul, Minnesota 55101
(651) 539-1500

NEW YORK

(for service of process)

Attention: New York Secretary of State
New York Department of State
One Commerce Plaza,
99 Washington Avenue, 6th Floor
Albany, New York 12231-0001
(518) 473-2492

(Administrator)

NYS Department of Law
Investor Protection Bureau
28 Liberty Street, 21st Floor
New York, New York 10005
(212) 416-8236 (Phone)

NORTH DAKOTA

(for service of process)

Securities Commissioner
North Dakota Securities Department
600 East Boulevard Avenue
State Capitol, Fourteenth Floor, Dept. 414
Bismarck, North Dakota 58505
(701) 328-4712

(state agency)

North Dakota Securities Department
600 East Boulevard Avenue
State Capitol, Fourteenth Floor, Dept. 414
Bismarck, North Dakota 58505
(701) 328-2910

OREGON

Oregon Division of Financial Regulation
350 Winter Street NE, Suite 410
Salem, Oregon 97301
(503) 378-4140

RHODE ISLAND

Securities Division
Department of Business Regulations
1511 Pontiac Avenue
John O. Pastore Complex-Building 69-1
Cranston, Rhode Island 02920
(401) 462-9500

SOUTH DAKOTA

Division of Insurance
Securities Regulation
124 S. Euclid, Suite 104
Pierre, South Dakota 57501
(605) 773-3563

VIRGINIA

(for service of process)

Clerk, State Corporation Commission
1300 East Main Street
First Floor
Richmond, Virginia 23219
(804) 371-9733

(for other matters)

State Corporation Commission
Division of Securities and Retail Franchising
Tyler Building, 9th Floor
1300 East Main Street
Richmond, Virginia 23219
(804) 371-9051

WASHINGTON

(for service of process)

Director Department of Financial Institutions
Securities Division
150 Israel Road SW
Tumwater, Washington 98501
(360) 902-8760

(for other matters)

Department of Financial Institutions
Securities Division
P. O. Box 41200
Olympia, Washington 98504-1200
(362) 902-8760

WISCONSIN

(for service of process)

Administrator, Division of Securities
Department of Financial Institutions
4822 Madison Yards Way, North Tower
Madison, Wisconsin 53705
(608) 266-2139

(state administrator)

Division of Securities
Department of Financial Institutions
4822 Madison Yards Way, North Tower
Madison, Wisconsin 53705
(608) 266-9555

NextHome, Inc.

FINANCIAL STATEMENTS

EXHIBIT C
to *NextHome* Franchise Disclosure Document

NEXTHOME, INC.
FINANCIAL STATEMENTS
YEARS ENDED SEPTEMBER 30, 2024 AND 2023

NEXTHOME, INC.
FOR THE YEARS ENDED SEPTEMBER 30, 2024 AND 2023

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INDEPENDENT AUDITOR'S REPORT

To the Stockholders of
NextHome, Inc.

Opinion

We have audited the accompanying financial statements of NextHome, Inc. (the "Company"), which comprise the balance sheets as of September 30, 2024 and 2023, and the related statements of income, changes in stockholders' equity (deficit), and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of NextHome, Inc. as of September 30, 2024 and 2023, and the results of its operations and its cash flows for the years then ended, in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of NextHome, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about NextHome, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

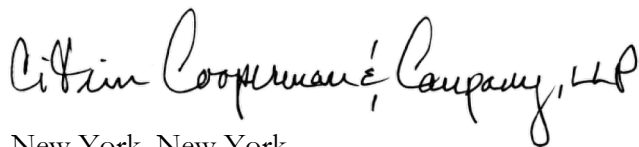
Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of NextHome, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about NextHome, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.



New York, New York
January 13, 2025

NEXTHOME, INC.
BALANCE SHEETS
SEPTEMBER 30, 2024 AND 2023

	<u>2024</u>	<u>2023</u>
<u>ASSETS</u>		
Current assets:		
Cash	\$ 1,527,257	\$ 1,329,196
Accounts receivable, net	453,061	536,461
Other receivables	94,074	55,280
Prepaid commissions, current	185,939	175,529
Due from affiliates	23,037	14,621
Prepaid expenses and other current assets	<u>483,684</u>	<u>365,682</u>
Total current assets	<u>2,767,052</u>	<u>2,476,769</u>
Property and equipment, net	<u>218,141</u>	<u>288,492</u>
Operating lease right-of-use assets, net	<u>-</u>	<u>209,261</u>
Other assets:		
Intangible assets, net	257,670	312,570
Prepaid commissions, net of current portion	335,843	346,696
Investment in joint venture	66,188	55,203
Deferred tax asset	475,172	161,446
Security deposit	<u>-</u>	<u>50,000</u>
Total other assets	<u>1,134,873</u>	<u>925,915</u>
TOTAL ASSETS	\$ <u>4,120,066</u>	\$ <u>3,900,437</u>

See accompanying notes to financial statements.

NEXTHOME, INC.
BALANCE SHEETS (CONTINUED)
SEPTEMBER 30, 2024 AND 2023

LIABILITIES AND STOCKHOLDERS' EQUITY (DEFICIT)

Current liabilities:

Accounts payable	\$ 261,070	\$ 208,873
Accrued expenses and other current liabilities	92,505	16,149
Operating lease liability	-	211,648
Deferred franchise revenue - current portion	502,676	474,422
Deferred event and marketing revenue	420,952	445,550
Current portion of notes payable	136,100	319,902
Related party debt	-	23,882
Other payables - current portion	<u>240,000</u>	<u>-</u>

Total current liabilities	<u>1,653,303</u>	<u>1,700,426</u>
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Long-term liabilities:

Notes payable, net of current portion	1,116,194	1,253,771
Deferred franchise revenue, net of current portion	907,544	958,897
Other payables - net of current portion	<u>360,000</u>	<u>-</u>

Total long-term liabilities	<u>2,383,738</u>	<u>2,212,668</u>
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Total liabilities	<u>4,037,041</u>	<u>3,913,094</u>
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Commitments and contingencies (Notes 8, 11 and 12)

Stockholders' equity (deficit):

Common stock - \$0.0000001 par value; 2,000,000 shares authorized, 1,046,512 shares issued and 796,512 shares outstanding	1	1
Additional paid-in capital	1,505,216	1,421,752
Accumulated deficit	(49,692)	(61,910)
Less: treasury stock (250,000 shares of common at cost)	<u>(1,372,500)</u>	<u>(1,372,500)</u>
Total stockholders' equity (deficit)	<u>83,025</u>	<u>(12,657)</u>

TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY (DEFICIT)

	<u>\$ 4,120,066</u>	<u>\$ 3,900,437</u>
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See accompanying notes to financial statements.

NEXTHOME, INC.
STATEMENTS OF INCOME
FOR THE YEARS ENDED SEPTEMBER 30, 2024 AND 2023

	<u>2024</u>	<u>2023</u>
Franchise revenues:		
Royalties	\$ 7,723,247	\$ 7,513,239
Technology fees	2,321,052	2,364,738
Franchise fees	<u>707,849</u>	<u>737,156</u>
Total franchise revenues	10,752,148	10,615,133
Fees from other services	<u>1,720,828</u>	<u>1,652,476</u>
Total revenues	12,472,976	12,267,609
Selling, general and administrative expenses	<u>12,745,191</u>	<u>12,015,117</u>
Income (loss) from operations	<u>(272,215)</u>	<u>252,492</u>
Other income (expense):		
Interest expense	(106,235)	(127,564)
Interest income	20,772	9,055
Other income	253,076	104,287
Income from investment in joint venture	<u>10,985</u>	<u>5,203</u>
Other income (expense), net	<u>178,598</u>	<u>(9,019)</u>
Income (loss) before provision for (benefit from) income taxes	(93,617)	243,473
Provision for (benefit from) income taxes	<u>(105,835)</u>	<u>27,954</u>
NET INCOME	<u>\$ 12,218</u>	<u>\$ 215,519</u>

See accompanying notes to financial statements.

NEXTHOME, INC.
STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY (DEFICIT)
FOR THE YEARS ENDED SEPTEMBER 30, 2024 AND 2023

	<u>Common Stock</u>		<u>Treasury Stock</u>		<u>Additional</u>	<u>Accumulated</u>	
	<u>Shares</u>	<u>Amount</u>	<u>Shares</u>	<u>Amount</u>	<u>Paid-In</u>	<u>deficit</u>	<u>Total</u>
					<u>Capital</u>		
Balance - October 1, 2022	1,000,000	\$ 1	-	\$ -	\$ 1,112,858	\$ (277,429)	\$ 835,430
Net income	-	-	-	-	-	215,519	215,519
Stock-based compensation	-	-	-	-	109,311	-	109,311
Exercised stock options	46,512	-	-	-	199,583	-	199,583
Repurchase of company stock	<u>(250,000)</u>	<u>-</u>	<u>250,000</u>	<u>(1,372,500)</u>	<u>-</u>	<u>-</u>	<u>(1,372,500)</u>
Balance - September 30, 2023	796,512	1	250,000	(1,372,500)	1,421,752	(61,910)	(12,657)
Net income	-	-	-	-	-	12,218	12,218
Stock-based compensation	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>83,464</u>	<u>-</u>	<u>83,464</u>
BALANCE - SEPTEMBER 30, 2024	<u>796,512</u>	<u>\$ 1</u>	<u>250,000</u>	<u>\$(1,372,500)</u>	<u>\$ 1,505,216</u>	<u>\$(49,692)</u>	<u>\$ 83,025</u>

See accompanying notes to financial statements.

NEXTHOME, INC.
STATEMENTS OF CASH FLOWS
FOR THE YEARS ENDED SEPTEMBER 30, 2024 AND 2023

	<u>2024</u>	<u>2023</u>
Cash flows from operating activities:		
Net income	\$ 12,218	\$ 215,519
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	114,817	114,555
Bad debt provision (recovery)	75,322	(5,000)
Non-cash lease expense	211,835	303,170
Deferred income taxes	(313,726)	29,849
Loss on disposal of property and equipment	19,557	1,654
Stock-based compensation expense	83,464	109,311
Income from investment in joint venture	(10,985)	(5,203)
Changes in operating assets and liabilities:		
Accounts receivable	16,578	(77,197)
Other receivables	(38,794)	(32,535)
Prepaid commissions	443	(18,485)
Due from affiliates	(8,416)	(14,621)
Prepaid expenses and other current assets	(67,990)	4,456
Security deposit	50,000	-
Accounts payable	52,197	27,163
Accrued expenses and other current liabilities	76,356	(63,053)
Income taxes payable	-	676
Operating lease liability	(214,222)	(315,367)
Deferred revenue	(47,697)	(32,771)
Other payables	<u>600,000</u>	<u>-</u>
Net cash provided by operating activities	<u>610,957</u>	<u>242,121</u>
Cash flows from investing activities:		
Purchase of property and equipment	(9,123)	-
Repayment of finance lease liabilities	-	(15,221)
Investment in joint venture	-	(50,000)
Issuance of notes receivable	28,580	96,386
Collection on notes receivable	<u>(87,092)</u>	<u>-</u>
Net cash provided by (used in) investing activities	<u>(67,635)</u>	<u>31,165</u>
Cash flows from financing activities:		
Repayment of notes payable	(321,379)	(346,527)
Repayment on related party debt	(23,882)	(28,775)
Proceeds from exercised stock	<u>-</u>	<u>199,583</u>
Net cash used in financing activities	<u>(345,261)</u>	<u>(175,719)</u>
Net increase in cash	198,061	97,567
Cash - beginning	<u>1,329,196</u>	<u>1,231,629</u>
CASH - ENDING	<u><u>\$ 1,527,257</u></u>	<u><u>\$ 1,329,196</u></u>
Supplemental disclosure of cash flow information:		
Income taxes refunded	<u><u>\$ 6,725</u></u>	<u><u>\$ -</u></u>
Supplemental schedules for non-cash investing and financing activities:		
Operating lease liability and right-of-use assets recognized in connection with implementation of ASC 842 on October 1, 2022	<u><u>\$ -</u></u>	<u><u>\$ 512,431</u></u>
Purchase of common stock by issuance of note payable	<u><u>\$ -</u></u>	<u><u>\$ 1,372,500</u></u>
Property and equipment obtained in connection with notes payable	<u><u>\$ -</u></u>	<u><u>\$ 103,907</u></u>
Property and equipment obtained in connection with finance leases	<u><u>\$ -</u></u>	<u><u>\$ 15,221</u></u>

See accompanying notes to financial statements.

NEXTHOME, INC.
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2024 AND 2023

NOTE 1. NATURE OF BUSINESS

NextHome, Inc. (the "Company") was organized in the State of Delaware as a C corporation and was incorporated on September 30, 2011. The Company offers real estate franchises in markets throughout the United States that provide the opportunity to open and operate NextHome Brokerages for the marketing of residential property under the NextHome trade name. The Company owns its trademark.

NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of presentation

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP").

Use of estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. These estimates may be adjusted due to a change in future economic, industry or customer financial conditions. Estimates are used in accounting for, amongst other items, accounts receivable allowances, useful lives and recoverability of long-lived assets, revenue recognition, realizability of deferred tax assets, stock-based compensation, uncertain tax positions and contingencies. Actual results could differ from those estimates.

Accounts and notes receivable

Accounts receivable are stated at the amount the Company expects to collect. The Company maintains allowances for doubtful accounts and changes in the allowance are included in "Selling, general and administrative expenses" on the statements of income. The Company assesses collectibility by reviewing accounts receivable and its contract assets on a collective basis where similar risk characteristics exist. In determining the amount of the allowance for doubtful accounts, management considers historical collectibility and make judgments about the creditworthiness of the pool of customers based on credit evaluations. Current market conditions and reasonable and supportable forecasts of future economic conditions adjust the historical losses to determine the appropriate allowance for doubtful accounts. Uncollectible accounts are written off when all collection efforts have been exhausted.

Under the prior accounting rules, the Company evaluated the following factors when determining the collectibility of specific customer accounts: customer creditworthiness, past transaction history with the customer, current economic industry trends, and changes in customer payment terms.

The allowance for doubtful accounts of accounts receivable as of September 30, 2024 and 2023, was \$81,500 and \$58,000, respectively.

NEXTHOME, INC.
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2024 AND 2023

NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Accounts and notes receivable (continued)

The Company extends credit to certain franchisees and other parties in the form of notes receivable. Notes receivable are recorded at their principal amounts and bear interest at rates ranging up to 10%. Interest income is recognized using the effective interest method over the term of the note. As of September 30, 2024 and 2023, the balance of notes receivable, net of allowances, was \$58,574 and \$8,562, respectively, and is included in "Prepaid expenses and other current assets" in the accompanying balance sheets.

The Company assesses the outstanding balances in notes receivable under Accounting Standards Update ("ASU") No. 2016-13, *Financial Instruments - Credit Losses (Topic 326)* ("ASC 326"), by evaluating each of the party's ability to pay by reviewing their interest payment and financial history annually, historical losses recorded and reassessing any insolvency risk that is identified. If a failure to pay is anticipated due to these conditions, the Company assesses the terms of the notes and estimates an expected credit loss. The allowance for doubtful accounts on notes receivable as of September 30, 2024 and 2023, was \$17,500 and \$9,000, respectively.

Leases

The Company has lease agreements for certain office space and a vehicle under terms ranging up to six years. The Company determines if an arrangement is a lease at the inception of the contract. At the lease commencement date, each lease is evaluated to determine whether it will be classified as an operating or finance lease. For leases with a lease term of 12 months or less (a "Short-term" lease), any fixed lease payments are recognized on a straight-line basis over such term, and are not recognized in the balance sheets.

Lease terms include the noncancellable portion of the underlying leases along with any reasonably certain lease periods associated with available renewal periods, termination options and purchase options. The Company uses the risk-free discount rate when the rate implicit in the lease is not readily determinable at the commencement date in determining the present value of lease payments.

Certain leases contain fixed and determinable escalation clauses for which the Company recognizes rental expense under these leases on the straight-line basis over the lease terms, which includes the period of time from when the Company takes possession of the leased space and the cumulative expense recognized on the straight-line basis. The lease agreements do not contain any material residual value guarantees or material restrictive covenants.

Effective October 1, 2023, the Company entered into an agreement with a third party for the sublease of its primary office space for a period of eight months, which expired on May 31, 2024.

NEXTHOME, INC.
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2024 AND 2023

NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Property and equipment

Property and equipment are carried at cost, less accumulated depreciation and amortization. Expenditures for maintenance and repairs are expensed as incurred, while renewals and betterments that materially extend the life of an asset are capitalized. The costs of assets sold, retired, or otherwise disposed of, and the related allowance for depreciation, are eliminated from the accounts, and any resulting gain or loss is recognized.

Depreciation is provided using straight-line methods over the estimated useful lives of the assets, which are as follows:

Computer and equipment	7 years
Furniture and fixtures	7 years
Vehicles	5 years
Leasehold improvements	Lesser of the lease term or estimated useful life

Intangible assets

The Company's intangible assets principally consist of domain names, trademarks, server licenses, and internal-use software. These intangible assets are amortized over their estimated useful lives on a straight-line basis. Intangible assets are reviewed for potential impairment whenever events or circumstances indicate that carrying amounts may not be recoverable (i.e., a triggering event). There were no impairment charges recorded as of and for the years ended September 30, 2024 and 2023.

Impairment of long-lived assets

The Company reviews long-lived assets, which consist of property and equipment, and right of use assets, for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. If this review reveals an indicator of impairment, as determined based on estimated undiscounted cash flows, the carrying amounts of the related long-lived assets are adjusted to fair value. Management has determined that there have been no impairment to the carrying value of its long-lived assets during the years ended September 30, 2024 and 2023.

Revenue recognition

The Company derives its revenues from franchise fees and royalties, technology fees, renewal fees, transfer fees and other fees.

Franchise revenues

Contract consideration from franchise operations consists primarily of initial and renewal franchise fees, sales-based royalties, technology fees and transfer fees payable by a franchisee if and when a franchise transfers a franchise unit to another franchisee. The initial franchise fees are nonrefundable and collected when the underlying franchise agreement is signed by the franchisee. Sales-based royalties and technology fees are collected monthly. Renewal and transfer fees are collected when an existing franchisee renews the franchise agreement for an additional term or when a transfer to a third party occurs, respectively.

NEXTHOME, INC.
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2024 AND 2023

NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Revenue recognition (continued)

Franchise revenues (continued)

The Company's primary performance obligation under the franchise agreement mainly includes granting certain rights to access the Company's intellectual property in addition to a variety of activities relating to opening a franchise unit, training and other such activities commonly referred to collectively as "pre-opening activities." All pre-opening activities have been determined to be highly interrelated and interdependent to the access of the Company's intellectual property and therefore are accounted for as a single performance obligation, which is satisfied by granting certain rights to access the Company's intellectual property over the term of each franchise agreement.

Initial and renewal franchise fees are fixed considerations under the franchise agreement. The fixed considerations are allocated to the right to access the Company's intellectual property and are recognized as revenue on a straight-line basis over the term of the respective agreement.

Royalties are earned based on a percentage of franchisee gross sales over the term of the franchise agreement, as defined in each respective franchise agreement. Franchise royalties represent sales-based royalties that are related entirely to the use of the Company's intellectual property and are recognized as franchisee sales occur and the royalty is deemed collectible.

Technology fee

The Company charges a technology fee for one-year and five-year terms, for each closed transaction by participating franchisees, in accordance with the provisions of the franchise agreements. Technology fees are recognized as franchisee sales occur and the technology fee is deemed collectible.

Other revenues

The Company earns other revenues for certain services, including additional training and support, special events, and other marketing initiatives, that are not a component of its franchise agreements. Revenues for these services are recognized at a point in time when the Company satisfies its performance obligation(s) by transferring the benefit of a service provided to a customer.

Incremental costs of obtaining a contract

The Company capitalizes direct and incremental costs, principally consisting of commissions associated with the sale of franchises, which are amortized over the term of the related franchise agreement.

Vendor revenue share

The Company receives funds from vendors for supporting and providing various marketing and advertising programs related to purchases by franchisees. For the years ended September 30, 2024 and 2023, the Company recognized revenue from vendor revenue share of \$124,813 and \$54,188, respectively. Vendor revenue share is recognized when earned and is included in "Other income" in the accompanying statements of income.

NEXTHOME, INC.
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2024 AND 2023

NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Advertising and marketing

Advertising and marketing costs are expensed as incurred and aggregated \$608,699 and \$511,314 for the years ended September 30, 2024 and 2023, respectively.

Income taxes

The Company utilizes the asset and liability method of accounting for income taxes. Under this method, deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and operating loss and tax credit carryforwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax laws or rates is recognized in results of operations in the period that includes the enactment date. Valuation allowances are established against deferred tax assets when it is more likely than not that such deferred tax assets will not be realized.

In accordance with the provisions of Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") 740, *Income Taxes*, tax positions initially need to be recognized in the financial statements when it is more likely than not that the positions will be sustained upon examination by taxing authorities. It also provides guidance for recognition, classification, interest and penalties, accounting in interim periods, disclosure, and transition.

As of September 30, 2024 and 2023, the Company had no uncertain tax positions that qualified for either recognition or disclosure in the financial statements. Additionally, the Company had no interest or penalties related to income taxes.

Stock-based compensation

The Company accounts for stock-based compensation in accordance with the fair value recognition provisions of FASB ASC 718, *Compensation - Stock Compensation*. Stock-based compensation expense for all stock-based payment awards is based on the fair value estimated at the date of grant in accordance with U.S. GAAP. The Company recognizes these compensation costs on a straight-line basis over the requisite service period of the award, which is generally the option vesting term. Option valuation models require the input of highly subjective assumptions, including the expected life of the option. Such assumptions could materially affect the fair value estimate. The fair values of stock-based payment awards are estimated using the Black-Scholes-Merton option pricing model. Stock-based compensation expense is recognized based upon awards ultimately expected to vest.

The expected term of stock options represents the average period the stock options are expected to remain outstanding. As the Company's stock is not traded, the expected stock price volatility for the Company's stock option calculations is determined by examining the historical volatilities of companies that are similar to the Company for periods that meet or exceed the expected term of the options. The risk-free interest rate assumption is based on U.S. Treasury instruments whose terms are consistent with the expected term of the Company's stock options.

NEXTHOME, INC.
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2024 AND 2023

NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Variable interest entities

In accordance with the provisions of the FASB ASU No. 2018-17, *Consolidation (Topic 810): Targeted Improvements to Related Party Guidance for Variable Interest Entities* ("ASU 2018-17"), FASB no longer requires nonpublic companies to apply variable interest entity guidance to certain common control arrangements, including leasing arrangements under common control. The Company has applied these provisions to the accompanying financial statements and has determined that the entities disclosed in Note 12 meet the conditions under ASU 2018-17, and accordingly, it is not required to include the accounts of the related parties in the Company's financial statements.

Recently adopted accounting standards

In June 2016, the FASB issued ASU No. 2016-13, *Financial Instruments-Credit Losses (Topic 326) ("ASC 326")*, which along with subsequently issued related ASUs, requires financial assets (or groups of financial assets) measured at amortized cost basis to be presented at the net amount expected to be collected, among other provisions. ASC 326 eliminates the probable initial threshold for recognition of credit losses for financial assets recorded at amortized cost, which could result in earlier recognition of credit losses. It utilizes a lifetime expected credit loss measurement model for the recognition of credit losses at the time the financial asset is originated or acquired.

The Company's financial instruments include accounts receivable and notes receivable. The expected credit losses are adjusted each period for changes in expected lifetime credit losses.

The Company adopted ASC 326 using the modified retrospective method on October 1, 2023 and it did not have a material impact on the financial statements.

Subsequent events

In accordance with FASB ASC 855, *Subsequent Events*, the Company has evaluated subsequent events through January 13, 2025, the date on which these financial statements were available to be issued. Except as disclosed in Note 11, there were no material subsequent events that required recognition or additional disclosure in these financial statements.

NOTE 3. REVENUES AND RELATED CONTRACT BALANCES

Franchised outlets

The following data reflects the status of the Company's franchises for the years ended September 30, 2024 and 2023:

	<u>2024</u>	<u>2023</u>
Franchises sold	58	89
Franchised outlets in operation	608	602
Franchised outlets that ceased operations	35	30

NEXTHOME, INC.
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2024 AND 2023

NOTE 3. REVENUES AND RELATED CONTRACT BALANCES (CONTINUED)

Disaggregation of revenues

The economic risks to the Company's revenues are dependent on the strength of the economies in the United States, the strength of the real estate market in locations where its franchisees operate, and the Company's ability to collect on its contracts. The Company disaggregates revenues from contracts with customers by the timing of revenue recognition by type of revenue, as it believes this best depicts how the nature, amount, timing and uncertainty of revenue and cash flows are affected by economic factors.

Revenues by timing of recognition were as follows during the years ended September 30, 2024 and 2023:

	<u>2024</u>	<u>2023</u>
<i>Point in time:</i>		
Royalties	\$ 7,723,247	\$ 7,513,239
Technology fees	2,321,052	2,364,738
Fees from other services	<u>1,720,828</u>	<u>1,652,476</u>
Total point in time	11,765,127	11,530,453
<i>Over time:</i>		
Franchise fees	<u>707,849</u>	<u>737,156</u>
Total revenues	<u>\$ 12,472,976</u>	<u>\$ 12,267,609</u>

Contract balances

Deferred franchise revenues

Contract assets include gross accounts receivable which amounted to \$534,561, \$594,461 and \$238,493 as of September 30, 2024, 2023 and 2022, respectively.

Contract liabilities are comprised of unamortized initial and renewal franchise fees received from franchisees, which are presented as "Deferred franchise revenue" in the accompanying balance sheets. A summary of significant changes in deferred revenue during the years ended September 30, 2024 and 2023, is as follows:

	<u>2024</u>	<u>2023</u>
Deferred franchise revenues - beginning of year	\$ 1,433,319	\$ 1,431,975
Revenue recognized during the year	(707,849)	(737,156)
New deferrals due to cash received	<u>684,750</u>	<u>738,500</u>
Deferred franchise revenues - end of year	<u>\$ 1,410,220</u>	<u>\$ 1,433,319</u>

NEXTHOME, INC.
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2024 AND 2023

NOTE 3. REVENUES AND RELATED CONTRACT BALANCES (CONTINUED)

Contract balances (continued)

Deferred franchise revenues (continued)

At September 30, 2024, deferred franchise revenues are expected to be recognized as revenue over the remaining term of the associated franchise agreements as follows:

<u>Year ending September 30:</u>	<u>Amount</u>
2025	\$ 502,676
2026	404,191
2027	278,727
2028	164,820
2029	57,956
Thereafter	<u>1,850</u>
Total	<u>\$ 1,410,220</u>

Deferred franchise revenues consisted of the following at September 30, 2024 and 2023:

	<u>2024</u>	<u>2023</u>
Franchise units not yet opened	\$ 65,240	\$ 22,283
Opened franchise units	<u>1,344,980</u>	<u>1,411,036</u>
Total	<u>\$ 1,410,220</u>	<u>\$ 1,433,319</u>

The direct and incremental costs, principally consisting of commissions, are capitalized and included in "Prepaid commissions" in the accompanying balance sheets. The direct and incremental costs expected to be recognized over the remaining term of the associated franchise agreements at September 30, 2024, are as follows:

<u>Year ending December 31:</u>	<u>Amount</u>
2025	\$ 185,939
2026	150,674
2027	105,036
2028	58,778
2029	21,227
Thereafter	<u>128</u>
Total	<u>\$ 521,782</u>

Deferred event and marketing revenues

Deferred event and marketing revenues represent collections in advance of the recognition of the revenue of franchisees' payments and ticket fees for future conferences and events. The fees collected are recognized at a point in time when the event occurs. All deferred event and marketing revenues are expected to be recognized during the year ending September 30, 2025.

NEXTHOME, INC.
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2024 AND 2023

NOTE 4. INVESTMENT IN UNCONSOLIDATED JOINT VENTURE

On September 16, 2022, the Company entered into a joint venture agreement with an unrelated entity. As part of the joint venture, the Company purchased 500,000 membership units, which signifies 50% ownership of NextHome Concierge, LLC ("Concierge") for \$50,000. The Company is accounting for its 50% ownership interest in Concierge as an equity method investment under which the Company's share of the net income (loss) of Concierge is recognized as income (loss) in the Company's statements of income. Any distributions received from Concierge will be treated as a reduction of the investment in joint venture account.

The Company has accounted for its \$10,985 and \$5,203 share of net income in the joint venture for the years ended September 30, 2024 and 2023, respectively. As of September 30, 2024 and 2023, total assets and liabilities of Concierge consisted of cash and equity in the amount of \$132,376 and \$110,406, respectively.

NOTE 5. CONCENTRATIONS OF CREDIT RISK

The Company places its cash, which may at times be in excess of Federal Deposit Insurance Corporation ("FDIC") insurance limits, with major financial institutions and attempts to limit the amount of credit exposure with any one institution. The Company has not experienced any losses in these accounts. Substantially all of the Company's cash balances are in excess of FDIC limits at September 30, 2024 and 2023.

As of September 30, 2024 and 2023, there were no concentrations in the Company's accounts receivable or revenue.

NOTE 6. PROPERTY AND EQUIPMENT

Property and equipment consisted of the following at September 30, 2024 and 2023:

	<u>2024</u>	<u>2023</u>
Computer and equipment	\$ 260,149	\$ 251,026
Vehicles	308,994	308,994
Furniture and fixtures	93,547	93,547
Leasehold improvements	<u>-</u>	<u>29,978</u>
	662,690	683,545
Less: accumulated depreciation and amortization	<u>(444,549)</u>	<u>(395,053)</u>
Property and equipment, net	<u>\$ 218,141</u>	<u>\$ 288,492</u>

Depreciation and amortization expense was \$59,917 and \$83,129 for the years ended September 30, 2024 and 2023, respectively. These amounts include \$15,221 for the year ended September 30, 2023 related to a vehicle under a finance lease which was fully amortized during the year ended September 30, 2023.

NEXTHOME, INC.
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2024 AND 2023

NOTE 7. INTANGIBLE ASSETS

Intangible assets consisted of the following at September 30, 2024 and 2023:

	<u>2024</u>	<u>2023</u>
Intranet system	\$ 750,000	\$ 750,000
Trademark	26,172	26,172
Server licenses	38,673	38,673
Domain names	<u>28,837</u>	<u>28,837</u>
	843,682	843,682
Less: accumulated amortization	<u>(586,012)</u>	<u>(531,112)</u>
Total intangible assets, net	<u>\$ 257,670</u>	<u>\$ 312,570</u>

As of September 30, 2024, the anticipated annual amortization expense to be recognized over the next five years and thereafter is summarized as follows:

<u>Year ending September 30:</u>	<u>Amount</u>
2025	\$ 54,896
2026	54,323
2027	54,323
2028	54,317
2029	34,817
Thereafter	<u>4,994</u>
	<u>\$ 257,670</u>

Amortization expense on intangible assets amounted to \$54,900 and \$31,426 for the years ended September 30, 2024 and 2023, respectively.

NOTE 8. NOTES PAYABLE

On October 23, 2022, concurrent with the repurchase of Company stock as described in Note 15, the Company entered into an unsecured promissory note agreement in the amount of \$1,372,500, with a maturity date of October 1, 2032. The promissory note bears interest at a rate of 2.25% per annum plus the prime rate, as defined, with a maximum interest rate of 7.25% per annum. At September 30, 2024 and 2023 the interest rate was 7.25% per annum. At September 30, 2024 and 2023, the amounts outstanding under the promissory note amounted to \$1,107,158 and \$1,205,767, respectively, and are included in "Notes payable" in the accompanying balance sheets.

On May 14, 2014, the Company entered into a promissory note agreement in the amount of \$1,350,000, secured by the assets of the Company, with a maturity date of September 30, 2024. The promissory note bears interest at a rate of 2.25% per annum plus the prime rate, as defined, with a maximum interest rate of 7.25% per annum. At September 30, 2023 the interest rate was 7.25% per annum. At September 30, 2023, the amount outstanding under the promissory note amounted to \$193,735, and is included in "Notes payable" in the accompanying balance sheet. The full amount was repaid during the year ended September 30, 2024.

NEXTHOME, INC.
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2024 AND 2023

NOTE 8. NOTES PAYABLE (CONTINUED)

On April 13, 2022 and June 15, 2023, the Company entered into two equipment loans payable for principal borrowings of \$92,005 and \$103,907, respectively. The equipment loans require monthly interest and principal payments of \$1,573 and \$1,755, respectively, commencing May 28, 2022 and July 28, 2023, respectively. The loans mature on April 28, 2028 and June 28, 2029, respectively. The equipment loans bear interest at a rate of 6.99% and 6.59% respectively, per annum. At September 30, 2024 and 2023, the amount outstanding under the equipment loans payable amounted to \$145,136 and \$174,171, respectively, and are included in "Notes payable" in the accompanying balance sheets.

Additionally, as of September 30, 2024 and 2023, the Company also has two outstanding notes payable with the stockholders as described in Note 12.

At September 30, 2024, required principal payments on these notes payable are as follows:

<u>Year ending September 30:</u>	<u>Amount</u>
2025	\$ 136,100
2026	136,477
2027	146,553
2028	157,374
2029	160,706
Thereafter	<u>515,084</u>
Total	<u>\$ 1,252,294</u>

Interest expense related to these notes payable amounted to \$104,964 and \$121,749 for the years ended September 30, 2024 and 2023, respectively.

NOTE 9. PROFIT SHARING PLAN

In January 2014, and amended and restated from time to time, the Company formed a participant-directed, defined contribution plan covering all employees who are at least 21 years of age and have completed 3 months of service. The plan provides for employee salary reduction elections, and the Company may also make discretionary non-elective contributions and safe non-elective contributions to all eligible participants based on eligible compensation. The Company made safe harbor contributions for the years ended September 30, 2024 and 2023, in the amount of \$172,420 and \$173,156, respectively.

NEXTHOME, INC.
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2024 AND 2023

NOTE 10. STOCK-BASED COMPENSATION

In 2019, the Company adopted a stock-based compensation plan (the "2019 Stock Plan") that provides for the grant of incentive stock options and nonstatutory stock options (together referred to as "Options"). The Company's board of directors has the authority to (i) determine the eligible persons to whom and the time or times at which Options shall be granted; (ii) determine the types of Options to be granted; (iii) determine the number of shares to be covered by or used for reference purposes for Options, and the price, exercise price and conversion ratio; (iv) impose such terms, limitations, restrictions and conditions upon any such Options as the board of directors shall deem appropriate; (v) modify, amend, extend, or renew outstanding Options, or accept the surrender of outstanding Options and substitute new Options; and (vi) accelerate or otherwise change the time in which Options may be exercised. At the time of the adoption, the maximum number of common shares authorized for issuance under the 2019 Stock Plan was 262,792. At September 30, 2024 and 2023, the number of shares available for issuance was 23,488.

The fair value of options is estimated using the Black-Scholes-Merton model with the following assumptions:

Dividend yield - No dividends were assumed in the grant date fair value calculations as the Company does not intend to pay cash dividends on common stock for the foreseeable future.

Expected term - The expected term, which represents the period of time that options granted are expected to be outstanding, is set at 6.5 years.

Volatility - The Company uses an average of historical volatility of similar publicly-traded companies over the expected term.

Risk-free interest rate - The risk-free interest rate for the expected term of the option is based on the U.S. Treasury yield curve.

The following table summarizes activity in the 2019 Stock Plan for the years ended September 30, 2024 and 2023:

	Shares	Weighted-Average Exercise Price	Weighted-Average Contractual Term
Outstanding at October 1, 2022	262,560	\$ 6.09	9 years
Options exercised	(46,512)	\$ 4.29	
Options forfeited	<u>(23,256)</u>	\$ 4.29	
Outstanding at September 30, 2023	<u>192,792</u>	\$ 6.74	10 years
Outstanding at September 30, 2024	<u>192,792</u>	\$ 6.74	9 years
Exercisable at September 30, 2024	<u>143,307</u>	\$ 6.74	6 years

NEXTHOME, INC.
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2024 AND 2023

NOTE 10. STOCK-BASED COMPENSATION (CONTINUED)

The following table summarizes activity for the nonvested options for the years ended September 30, 2024 and 2023:

	Shares	Weighted- Average Grant Date Fair Value Per Share	Weighted- Average Contractual Term
Outstanding at October 1, 2022	92,691	\$ 4.46	10 years
Options vested	<u>(24,500)</u>	\$ (4.46)	
Outstanding at September 30, 2023	68,191	\$ 4.46	9 years
Options vested	<u>(18,707)</u>	\$ (4.46)	
Outstanding at September 30, 2024	<u><u>49,484</u></u>	\$ 4.46	8 years

The total stock option expense under the Plan for the years ended September 30, 2024 and 2023, was \$83,464 and \$109,311, respectively, which was charged to compensation expense. The remaining unamortized stock option expense under the Plan as of September 30, 2024 and 2023, amounted to \$220,790 and \$304,254, respectively.

NOTE 11. COMMITMENTS AND CONTINGENCIES

Finance leases

The Company acquired a vehicle under a finance lease with an interest rate of 4.16% per annum, which expired in June 2023. The underlying asset associated with the finance lease is included in property and equipment in the accompanying balance sheets.

Components of finance lease expense for the year ended September 30, 2023, were:

Finance lease costs:

Amortization of finance lease liabilities	\$ 15,221
Interest on lease liabilities	<u>356</u>
Total finance lease costs	<u><u>\$ 15,577</u></u>

Operating leases

In addition to a finance lease, the Company also had an operating lease for certain office space which expired in May 2024. Total operating lease expense for the years ended September 30, 2024 and 2023, was \$211,836 and \$317,753, respectively.

Short-term lease costs were \$16,800 for each of the years ended September 30, 2024 and 2023.

NEXTHOME, INC.
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2024 AND 2023

NOTE 11. COMMITMENTS AND CONTINGENCIES (CONTINUED)

Supplemental cash flow information related to leases was as follows:

Cash paid for amounts included in the measurement of lease liabilities:

	2024	2023
Operating cash flows from operating lease	\$ 214,222	\$ 315,367
Operating cash flows from finance lease	-	356
Financing cash flows from operating lease	-	15,221

Average lease terms and discount rates were as follows:

Weighted-average remaining lease term (in years)		
Operating lease	-	0.65
Weighted-average discount rate (%)		
Operating lease	-	4.16 %

Service agreement

On June 15, 2021, the Company entered into a service agreement (the "Agreement") with a third-party, commencing on October 1, 2021, for an initial term of 60 months, expiring on September 30, 2026. The Agreement will automatically renew at the end of the 60 months for an additional 12 months unless the Company provides a written cancellation notice at least 60 days prior to the end of the initial term. The Agreement requires monthly subscription fees that amount to \$24,000, \$45,000 and \$90,000 beginning October 1, 2021, July 1, 2022 and April 1, 2023, respectively. On October 6, 2023, the Agreement was amended to revise the monthly subscription fees to \$45,000, \$55,000 and \$96,667 beginning April 1, 2023, May 1, 2023 and April 1, 2024, respectively.

Contingencies

The Company records reserves for legal and other contingencies when information available to the Company indicates that it is possible that a liability has been incurred and the amount of the loss can be reasonably estimated. Predicting the outcomes of claims and litigation and estimating the related costs and exposures involve substantial uncertainties that could cause actual costs to vary materially from estimates. Legal costs incurred in connection with legal and other contingencies are expensed as they are incurred.

The Company is subject to various claims and legal proceedings covering a wide range of matters that arise in the ordinary course of its business activities. Management believes that any liability that may ultimately result from the resolution of these matters will not have a material adverse effect on the Company's financial condition or results of operations.

On September 30, 2024, the Company entered into a settlement agreement with a series of plaintiffs who filed a lawsuit against the National Association of Realtors, which included numerous real estate entities and the Company as defendants. Under the terms of the settlement, the Company has agreed to pay a total monetary settlement amount of \$600,000, which is included in "Other payables" in the accompanying balance sheets, and will be disbursed in five installments of \$120,000 each, whereas the payments would be made in October 2024; September 2025; September 2026; September 2027; and May

NEXTHOME, INC.
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2024 AND 2023

NOTE 11. COMMITMENTS AND CONTINGENCIES (CONTINUED)

Contingencies (continued)

2028, respectively.

NOTE 12. RELATED PARTY TRANSACTIONS

On December 12, 2016, the Company entered into two loan agreements payable to the stockholders totaling \$176,795. The debt agreements bear interest at an annual rate of 14% and provide for payments of principal and interest in the amount of \$1,572 beginning October 1, 2016 until each loan is paid in full. Both loans have a maturity date of October 31, 2024. As of September 30, 2023 the remaining balance of the loans with the stockholders amounted to \$23,882 and was fully repaid during the year ended September 30, 2024.

Interest expense related to related party debt amounted to \$1,271 and \$5,815 for the years ended September 30, 2024 and 2023, respectively.

On April 18, 2022, the Company entered into a month-to-month lease agreement for office space in Simi Valley, California with a related party for monthly payments of \$1,400, commencing May 1, 2022, until terminated by either party. Rent expense related to this lease amounted to \$16,800 for each of the years ended September 30, 2024 and 2023.

NOTE 13. INCOME TAXES

The provision for (benefit from) income taxes for the years ended September 30, 2024 and 2023, is as follows:

	<u>2024</u>	<u>2023</u>
Current income taxes benefit:		
Federal	\$ 183,906	\$ 3,871
State and local	<u>23,985</u>	<u>(5,766)</u>
Total current	<u>207,891</u>	<u>(1,895)</u>
Deferred income tax provision (benefit):		
Federal	(269,601)	29,326
State and local	<u>(44,125)</u>	<u>523</u>
Total deferred	<u>(313,726)</u>	<u>29,849</u>
Total provision for (benefit from) income taxes	<u>\$ (105,835)</u>	<u>\$ 27,954</u>

Deferred income taxes are to be recognized on the expected future tax consequences of temporary differences between book and tax bases of assets and liabilities.

NEXTHOME, INC.
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2024 AND 2023

NOTE 13. INCOME TAXES (CONTINUED)

The tax effects of temporary differences that give rise to significant portions of deferred tax assets and liabilities as of September 30, 2024 and 2023, are as follows:

	<u>2024</u>	<u>2023</u>
Deferred tax assets (liabilities):		
Property and equipment, net	\$ (46,104)	\$ (67,843)
Intangible assets, net	228,152	1,182
Accounts receivable, net	(105,306)	(122,966)
Deferred revenue	425,625	430,670
Prepaid expenses	(219,811)	(169,427)
Accounts payable and accruals	187,334	30,294
Stock-based compensation	27,150	26,774
Other items	(21,868)	(12,123)
Net operating losses	<u>-</u>	<u>44,885</u>
Total deferred tax assets (liabilities)	475,172	161,446
Less: valuation allowance	<u>-</u>	<u>-</u>
Net deferred tax assets	<u><u>\$ 475,172</u></u>	<u><u>\$ 161,446</u></u>

In assessing the realizability of deferred tax assets, management considers whether it is more likely than not that some portion or all of the deferred tax assets will not be realized. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable income during the period in which those temporary differences become deductible. Management considers projected future taxable income and tax planning strategies in making its assessment and has not recorded a valuation allowance against its deferred tax assets as of September 30, 2024 and 2023.

The Company's effective income tax expense differs from the tax statutory amount for the years ended September 30, 2024 and 2023, because of the effect of nondeductible expenses.

As of September 30, 2024, the Company did not have net operating loss carryforwards.

NOTE 14. TREASURY STOCK

On October 23, 2022, the Company redeemed 250,000 shares from a former shareholder for \$1,372,500 and issued a promissory note (see Note 8). The Company uses the cost method to account for its treasury stock. As of the date these financial statements were available to be issued, the repurchased shares are held in treasury.

NEXTHOME, INC.
(A DELAWARE CORPORATION)
FINANCIAL STATEMENTS
AND
INDEPENDENT AUDITOR'S REPORT
SEPTEMBER 30, 2022, 2021 AND 2020



NEXTHOME, INC.

(A DELAWARE CORPORATION)

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INDEPENDENT AUDITOR'S REPORT

To the Stockholders of
NextHome, Inc.:

Opinion

We have audited the accompanying financial statements of NextHome, Inc., a Delaware corporation, (the "Company"), which comprise the balance sheets as of September 30, 2022, 2021 and 2020 and the related statements of operations, changes in stockholders' equity, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Company as of September 30, 2022, 2021 and 2020, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Company and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Company's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Company's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.



Encino, California
December 29, 2022

NEXTHOME, INC.
(A DELAWARE CORPORATION)
BALANCE SHEETS

AS OF SEPTEMBER 30,	2022	2021	2020
Assets			
Current assets:			
Cash and cash equivalents	\$ 1,231,629	\$ 1,159,792	\$ 1,138,550
Accounts receivable, net of allowance for doubtful accounts of \$54,500, \$13,650 and \$40,212 in 2022, 2021 and 2020 respectively	193,977	167,488	163,675
Other receivables	22,745	17,101	17,932
Prepaid expenses and other current assets	533,763	385,184	212,689
Inventory	13,475	4,412	1,559
Notes receivable, current portion, net of allowance of \$17,500, \$22,500 and \$22,500 in 2022, 2021 and 2020, respectively	96,448	234,868	241,445
Investments	-	499,980	-
Total current assets	2,092,037	2,468,825	1,775,850
Notes receivable, net of current portion	-	-	24,004
Property and equipment, net	269,368	189,714	193,027
Intangible assets, net	343,996	398,896	463,408
Other assets	50,000	50,000	49,999
Deferred tax asset	251,572	112,102	188,051
Total assets	\$ 3,006,973	\$ 3,219,537	\$ 2,694,339

See accompanying notes to financial statements.

NEXTHOME, INC.
(A DELAWARE CORPORATION)
BALANCE SHEETS

AS OF SEPTEMBER 30,	2022	2021	2020
Liabilities and Stockholders' Equity			
Current liabilities:			
Accounts payable	\$ 181,711	\$ 88,069	\$ 133,689
Accrued expenses	79,202	114,269	217,903
Deferred event and marketing revenue	479,665	317,493	84,886
Deferred revenue, current portion	467,531	389,488	28,500
Notes payable, current portion	193,420	171,715	486,590
Related party debt, current portion	31,916	27,768	24,160
Income taxes payable	184,986	195,715	-
Capital leases, current portion	12,593	20,030	33,475
Total current liabilities	1,631,024	1,324,547	1,009,203
Notes payable, net of current portion	267,587	373,035	754,226
Related party debt, net of current portion	20,739	55,797	80,497
Capital leases, net of current portion	-	24,309	81,002
Deferred revenue, net of current portion	793,531	750,449	-
Deferred tax liability	60,276	43,334	112,570
Total liabilities	2,773,157	2,571,471	2,037,498
Commitments and contingencies (see Notes)			
Stockholders' equity:			
Common stock, \$0.0000001 par value, 2,000,000 shares authorized, 1,000,000 shares issued and outstanding	1	1	1
Additional paid-in capital	1,112,858	1,081,284	1,081,284
Accumulated deficit	(879,043)	(433,219)	(424,444)
Total stockholders' equity	233,816	648,066	656,841
Total liabilities and stockholders' equity	\$ 3,006,973	\$ 3,219,537	\$ 2,694,339

See accompanying notes to financial statements.

NEXTHOME, INC.

(A DELAWARE CORPORATION)

STATEMENTS OF OPERATIONS

FOR THE YEARS ENDED SEPTEMBER 30,	2022	2021	2020
Revenues:			
Royalty fees	\$ 7,214,946	\$ 6,246,181	\$ 5,001,314
Technology fee and advertising fund, net of discounts	2,725,320	2,678,442	2,078,604
Conference sponsorships and tickets	1,228,602	155,383	701,027
Service fees	233,806	142,976	74,959
Initial franchise fees	443,463	388,283	491,063
Franchise renewal fees	218,967	192,960	194,415
Franchise transfer fees	22,945	24,024	33,150
Other income	295,493	281,449	204,612
Total revenues	12,383,542	10,109,698	8,779,144
Operating expenses:			
Compensation	6,760,340	5,316,205	4,518,174
Professional services	502,836	665,244	594,592
Depreciation and amortization	120,125	119,294	150,236
Interest expense	40,935	49,646	70,203
Selling expenses	773,017	596,027	479,856
Occupancy	404,939	368,566	351,561
Administrative	4,378,967	2,438,683	2,117,714
Bad debts	36,675	24,448	6,410
Total operating expenses	13,017,834	9,578,113	8,288,746
Other income (expense):			
Stock-based compensation	(31,574)	-	(2,768)
Legal settlements	-	-	(2,500)
Forgiveness of PPP Note	-	533,518	-
Interest income	52,785	4,278	3,381
Realized losses on investments	(43,005)	-	-
Gain on sale of property and equipment	18,035	16,758	-
Loss on disposal of intangibles	-	-	(441,121)
Total other income (expense), net	(3,759)	554,554	(443,008)
Net income (loss) before income taxes:	(638,051)	1,086,139	47,390
Income tax benefit (expense)	192,227	(279,535)	80,899
Net income (loss)	\$ (445,824)	\$ 806,604	\$ 128,289

See accompanying notes to financial statements.

NEXTHOME, INC.

(A DELAWARE CORPORATION)

STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY

	Common Stock	Additional Paid-in Capital	Accumulated Deficit	Total
Balance, September 30, 2019	\$ 1	\$ 1,078,516	\$ (552,733)	\$ 525,784
Stock-based compensation	-	2,768	-	2,768
Net income	-	-	128,289	128,289
Balance, September 30, 2020	1	1,081,284	(424,444)	656,841
Cumulative effect of adoption of FASB ASC 606	-	-	(815,379)	(815,379)
Net income	-	-	806,604	806,604
Balance, September 30, 2021	1	1,081,284	(433,219)	648,066
Stock-based compensation	-	31,574	-	31,574
Net loss	-	-	(445,824)	(445,824)
Balance, September 30, 2022	\$ 1	\$ 1,112,858	\$ (879,043)	\$ 233,816

See accompanying notes to financial statements.

NEXTHOME, INC.

(A DELAWARE CORPORATION)

STATEMENTS OF CASH FLOWS

FOR THE YEARS ENDED SEPTEMBER 30,	2022	2021	2020
Cash flows from operating activities:			
Net income (loss)	\$ (445,824)	\$ 806,604	\$ 128,289
Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities			
Depreciation and amortization	120,125	119,294	150,236
Bad debt expense	36,675	24,448	6,410
Loss on disposal of intangibles	-	-	441,121
Gain on sale of property and equipment	(18,035)	(16,758)	-
Realized losses on sale of investments	43,005	-	-
Stock-based compensation expense	31,574	-	2,768
Deferred tax expense (benefit)	(122,528)	6,713	(90,579)
Forgiveness of PPP Note	-	(533,518)	-
Changes in operating assets and liabilities:			
Accounts receivable	(63,164)	(28,261)	(93,945)
Other receivables	(5,644)	831	(1,121)
Inventory	(9,063)	(2,853)	52
Prepaid expenses and other current assets	(148,579)	(172,495)	(96,273)
Other assets	-	(1)	50,001
Accounts payable	93,642	(45,620)	(54,005)
Accrued expenses	(35,067)	(103,634)	69,015
Income taxes payable	(10,729)	195,715	(19,700)
Deferred event and marketing revenue	162,172	232,607	(131,177)
Deferred revenue	121,125	296,058	(42,169)
Net cash provided by (used in) operating activities	(250,315)	779,130	318,923
Cash flows from investing activities:			
Issuance of notes receivable	-	-	(249,536)
Payments received on notes receivable	138,420	30,581	24,087
Purchase of property and equipment	(161,858)	(79,706)	(24,028)
Proceeds from sale of property and equipment	-	44,995	-
Net cash used in investing activities	(23,438)	(4,130)	(249,477)
Cash flows from financing activities:			
Proceeds from notes payable	-	-	533,518
Payments on notes payable	(170,791)	(162,548)	(150,847)
Proceeds from equipment notes	120,605	-	-
Payments on equipment notes	(14,956)	-	-
Payments on related party debt	(30,910)	(21,092)	(20,834)
Payments on capital lease obligations	(15,333)	(70,138)	(32,979)
Purchases of investments	(462,061)	(499,980)	-
Proceeds from sale of investments	919,036	-	-
Net cash provided by (used in) financing activities	345,590	(753,758)	328,858

See accompanying notes to financial statements.

NEXTHOME, INC.

(A DELAWARE CORPORATION)

STATEMENTS OF CASH FLOWS

FOR THE YEARS ENDED SEPTEMBER 30,	2022	2021	2020
Net increase in cash and cash equivalents	\$ 71,837	\$ 21,242	\$ 398,304
Cash and cash equivalents, beginning of period	1,159,792	1,138,550	740,246
Cash and cash equivalents, end of period	\$ 1,231,629	\$ 1,159,792	\$ 1,138,550

Non-cash investing and financing activities:

Extinguishment of capital lease obligations in exchange for proceeds on long term debt	\$ 16,414	\$ -	\$ -
Payments on equipment notes in exchange for residual value of capital asset	\$ 18,600	\$ -	\$ -
Forgiveness of PPP Note	\$ -	\$ 533,518	\$ -

Supplemental disclosures of cash flow information:

Cash paid for interest	\$ 40,935	\$ 49,646	\$ 70,203
Cash paid for income taxes	\$ 6,779	\$ 4,938	\$ 179,130

See accompanying notes to financial statements.

NEXTHOME, INC.

(A DELAWARE CORPORATION)

NOTES TO FINANCIAL STATEMENTS

SEPTEMBER 30, 2022, 2021 AND 2020

1. BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Business Activity NextHome, Inc. (the "Company") was organized in the State of Delaware as a C corporation and was incorporated on September 30, 2011 under the name "NXGen Investments, Inc.". On January 9, 2014, the Company changed its name to "NextHome, Inc." The Company commenced operations on May 30, 2014, when the Company acquired the assets including cash, receivables, property and equipment, and intangibles of Realty World Northern California, Inc. Until February 1, 2020, the Company operated both franchise networks under the trade names of Realty World Northern California and Nevada ("RWNC") and NextHome. Subsequent to February 1, 2020, the Company only operates franchise networks under the trade name of NextHome. The Company offers and manages real estate franchises in markets throughout the United States.

As of September 30, 2022, there were 577 NextHome franchises in operation. Additionally, there are 24 NextHome franchises that have been sold but are not yet in operation at September 30, 2022.

As of September 30, 2021, there were 512 NextHome franchises in operation. Additionally, there were 29 NextHome franchises that have been sold but were not yet in operation at September 30, 2021.

As of September 30, 2020, there were 437 NextHome franchises in operation. Additionally, there were 14 NextHome franchises that have been sold but were not yet in operation at September 30, 2020.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Accounting Method The Company maintains its accounting records on an accrual method in conformity with accounting principles generally accepted in the United States of America ("U.S. GAAP").

Use of Estimates The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Significant items subject to such estimates and assumptions include grant date fair values of equity awards, valuation allowance for deferred income taxes, and liabilities for potential income tax exposure. Actual results could differ from those estimates.

Cash and Cash Equivalents Cash and cash equivalents include cash and liquid investments with maturities of 90 days or less upon acquisition.

Fair Value Measurements Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") Topic 820, Fair Value Measurement and Disclosures ("ASC 820"), provides a framework for measuring fair value. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants on the measurement date. Valuation techniques used to measure fair value under ASC 820 must maximize the use of observable inputs and minimize the use of unobservable inputs.

The standard describes a fair value hierarchy based on three levels of inputs that may be used to measure fair value.

NEXTHOME, INC.

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NOTES TO FINANCIAL STATEMENTS

SEPTEMBER 30, 2022, 2021 AND 2020

The Company uses the following methods and assumptions to estimate the fair value of its financial instruments.

- Level 1 – Quoted prices in active markets for identical assets or liabilities that the Company has the ability to access at the measurement date;
- Level 2 – Inputs other than Level 1 that are observable, either directly or indirectly, such as quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities;
- Level 3 – Discounted cash flow analysis using unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. For the Company's investments in mutual funds, fair value is determined using quoted market prices and measured at fair value on a recurring basis.

Investments The Company has a diverse portfolio of investments in mutual funds. The classification of those securities and the related accounting policies are based on the following:

- Trading securities – Trading securities are held for resale in anticipation of short-term fluctuations in market prices. Trading securities, consisting primarily of actively traded equity and debt securities, are stated at fair value. Realized and unrealized gains and losses are included in income.
- Held-to-maturity – Held-to-maturity securities consist solely of debt securities that an entity has the positive intent and ability to hold to maturity and are stated at amortized cost.
- Available-for-sale securities – Available-for-sale securities consist of debt securities and marketable equity securities that are not classified as trading securities or held-to-maturity. These available-for-sale securities are held in the custody of a major financial institution. Available-for-sale securities are stated at fair value, and unrealized holding gains and losses are reported as a separate component of other comprehensive income.

As of September 30, 2022, the Company does not have investments. As of September 30, 2021, all securities held by the Company were classified as available-for-sale. As of September 30, 2020, the Company did not have investments. Realized gains and losses are accounted for on the specific identification method. Unrealized gains and losses on investment securities classified as available-for-sale are included as a component of comprehensive income. There were no unrealized gains and losses for the years ended September 30, 2022, 2021 and 2020.

Allowance for Doubtful Accounts Accounts receivable are stated net of an allowance for doubtful accounts. The Company estimates the allowance based on an analysis of specific customers and franchisees, taking into consideration the age of past due accounts and an assessment of the customer's or franchisee's ability to pay. Accounts are considered past due or delinquent based on contractual terms and how recently payments have been received. Account balances are written off

against the allowance after all means of collection have been exhausted and the potential for recovery is considered remote. As of September 30, 2022, 2021 and 2020, the allowance for doubtful accounts amounted to \$54,500, \$13,650 and \$40,212, respectively.

Inventories Inventories consisting of NextHome brand apparel are stated at the lower of cost or net realizable value.

Property and Equipment Property and equipment are stated at cost less accumulated depreciation and amortization. Depreciation is computed using the straight-line method based on the estimated useful lives of the assets, generally ranging from five to seven years. Leasehold improvements are amortized using the straight-line method over their estimated useful lives or their related lease term, whichever is shorter.

Betterments, renewals, and extraordinary repairs that materially extend the useful life of the asset are capitalized; other repairs and maintenance charges are expensed as incurred. When assets are retired or otherwise disposed of, the assets and related accumulated depreciation and amortization are eliminated from the accounts and any resulting gain or loss is reflected in earnings.

Notes Receivable Notes receivable have maturities ranging from one to three years, and bear interest primarily at rates ranging from 0% to 8% per annum. The Company also has a note receivable in the original principal amount of \$225,000 with a third party that bears interest at 14% per annum and provides for repayment in seven installments of \$32,143, plus accrued interest. The note had an original maturity date of March 31, 2022. On March 29, 2022 and September 16, 2022, the note receivable was amended to extend the maturity date to May 31, 2022 and May 31, 2023, respectively. Management regularly reviews the collectability of the notes and records an allowance if necessary. The allowance for notes receivable amounted to \$17,500, \$22,500, and \$22,500 at September 30, 2022, 2021 and 2020, respectively.

Impairment of Long-Lived Assets In accordance with FASB ASC 360, *Property, Plant and Equipment – Impairment or Disposal of Long Lived Assets*, long-lived assets such as property and equipment and purchased intangibles subject to amortization are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to the estimated undiscounted future cash flows expected to be generated by the asset. If the carrying amount of the asset exceeds its estimated future cash flows, an impairment charge is recognized in the amount by which the carrying amount of the asset exceeds the fair value of the asset. No impairment losses were recognized for the years ended September 30, 2022, 2021 and 2020.

Intangible Assets Intangible assets mainly consist of domain names, trademarks, server licenses, and internal-use software. All intangible assets have been determined to have a definite life and are amortized over their useful lives, generally ranging from three to fifteen years. Intangibles are subject to testing for impairment when events and circumstances indicate that their carrying value may not be recoverable. No impairment losses were required during the years ended September 30, 2022, 2021 and 2020.

Lease Accounting The Company's leases are accounted for under the provisions of FASB ASC 840, *Leases*, which requires that leases be evaluated and classified as operating or capital leases for financial reporting purposes. Minimum base rent for operating leases, which may contain a rental

escalation clause, rent abatement, and lease incentives, are recorded on a straight-line basis over the initial lease term and those renewal periods for which an exercise of such renewal options is reasonably assured.

Costs for capital leases are capitalized at the present value of the future minimum lease payments, less any taxes and fees, with the corresponding obligation recorded in liabilities. The capital leases are amortized in accordance with the Company's property and equipment policies and the corresponding obligations are reduced as lease payments are made.

Concentration of Business and Credit Risk The Company places its cash and temporary cash investments with a financial institution that management considers to be of high quality. Such deposits may periodically exceed the Federal Deposit Insurance Corporation's insured limits. The Company has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk in this area.

Deferred Revenue Deferred revenue represents billings or collections in advance of the recognition of the revenue of franchisees' payments or ticket fees for future conferences and events. The amount deferred related to franchisee's payments of franchise fees as of September 30, 2022, 2021 and 2020 was \$1,261,062, \$1,139,937, and \$28,500, respectively.

The activity in the Company's deferred revenue accounts during the year ended September 30, 2022 consists of the following:

	Deferred Revenue
Balance, October 1, 2021	\$ 1,139,937
Revenue recognized during the fiscal year	(685,375)
New deferrals during the fiscal year	806,500
Balance, September 30, 2022	\$ 1,261,062

Revenue Recognition Revenue is recognized in accordance with FASB ASC Topic 606, *Revenue from Contracts with Customers* ("ASC 606"). The underlying principle of the guidance is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration that the entity expects that it will be entitled to receive in exchange for those goods or services. Under ASC 606, revenue is recognized when control of the promised goods or services transfers to the customer as determined by applying a five-step process consisting of:

- Step 1: Identification of the customer contracts
- Step 2: Identification of the performance obligations in the contracts
- Step 3: Determination of the transaction price
- Step 4: Allocation of the transaction price to each of the performance obligations in the contracts
- Step 5: Recognition of revenue when, or as, each of the identified performance obligations is satisfied

Results for reporting periods beginning after September 30, 2020 are presented under ASC 606, while prior period amounts are not adjusted and continue to be reported under ASC 952-605.

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NOTES TO FINANCIAL STATEMENTS

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In accordance with ASC 606, the initial franchise services are not distinct from the continuing rights and services offered during the term of the franchise agreement and therefore will be treated as a single performance obligation together with the continuing rights and services. As such, initial franchise fees and renewal fees received are recognized over the term of the franchise agreement or renewal period and any unamortized portion are recorded as deferred revenue in the accompanying balance sheets. The Company has other performance obligations associated with contracts with customers for marketing in service fee revenue. The method used to measure progress is over the passage of time for service fee revenue.

The Company generates a majority of its revenue from contracts with customers. The following are the Company's primary sources of revenues:

- **Initial Franchise Fees** Upon entering into a franchise agreement, the Company charges an upfront initial franchise fee for providing initial and ongoing training, assistance with site selection, and orientation, among other things. Under the new revenue standard, the initial franchise fees are considered to be a part of the license of symbolic intellectual property, which is now recognized over the contractual term of the Franchise Agreement. The Company executes Franchise Agreements that set the terms of its arrangement with each franchisee. The Franchise Agreements may require the franchisee to pay initial, nonrefundable franchise fees ranging from \$4,250 to \$8,750 for the use of the NextHome name for a term of either one year or five years with renewal options. The Company collects initial franchise fees when franchise agreements are signed. Initial franchise fees included in revenues for the years ended September 30, 2022, 2021 and 2020 were \$443,463, \$388,283 and \$491,063, respectively.
- **Renewal and Transfer Franchise Fees** Subject to the Company's approval and payment of a renewal fee, a franchisee may generally renew its agreement upon its expiration. Such renewal franchise fees are recognized on a straight-line basis over the term of the renewal period. Renewal franchise fees included in revenues for the years ended September 30, 2022, 2021 and 2020 were \$218,967, \$192,960 and \$194,415, respectively.

Upon approval of the Company, if a franchisee transfers its franchise rights to another franchisee, the transfer fee received by the Company is recognized on a straight-line basis over the remaining term. Transfer franchise fees included in revenues for the years ended September 30, 2022, 2021 and 2020 were \$22,945, \$24,024 and \$33,150, respectively.

- **Ongoing Franchise Royalties** Franchise royalties are recognized as revenue over the term of the Franchise Agreement. Annual franchise royalties depend on the agreements and can either be fixed or percentage-based. Fixed royalties generally range from \$665 to \$715 per franchise each month. Percentage-based monthly royalties are 6% of franchisee's Adjusted Gross Income as defined in the franchise agreements. The Company's primary performance obligation under the franchise agreement is granting certain rights to use the Company's intellectual property and all other services the Company provides. The revenue from ongoing franchise fees is recognized as earned on a monthly basis as the performance obligation related to these fees is satisfied over time as the Company fulfills its obligations under the franchise agreement. Franchise royalties revenue for the years ended September 30, 2022, 2021 and 2020 amounted to \$7,214,946, \$6,246,181 and \$5,001,314, respectively.

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- ***Technology Fee*** The Company charges a technology fee of \$90, for a one-year term, or \$80, for a five-year term, for each closed transaction by participating franchisees, in accordance with the provisions of the Franchise Agreements. The Company has complete discretion over the usage of the technology fee revenue.

Vendor Revenue Share The Company receives funds from vendors for supporting and providing various marketing and advertising programs related to purchases by franchisees. For the years ended September 30, 2022, 2021 and 2020, the Company recognized revenue from vendor revenue share of \$78,283, \$177,666, and \$66,327, respectively. Vendor revenue share is recognized when earned and is included in other income on the accompanying statements of operations.

Advertising and Promotional Expenses Advertising and promotion costs are expensed as incurred. Advertising and promotional expenses for the years ended September 30, 2022, 2021 and 2020 amounted to \$420,491, \$258,060 and \$164,315, respectively.

Income Taxes The Company accounts for income taxes using the asset and liability method, as required by FASB ASC 740, *Income Taxes*. Deferred tax assets and liabilities are determined based on differences between financial reporting and tax bases of assets and liabilities and are measured using enacted tax rates and laws expected to be in effect when the differences are expected to reverse. Valuation allowances are established when necessary to reduce the carrying amount of deferred tax assets to their net realizable value.

The Tax Cuts and Jobs Act ("TCJA") was enacted on December 22, 2017. The TCJA, among other matters, changes the U.S. federal corporate tax rate from 35% to 21%. Deferred tax assets and liabilities are measured based on the rates at which they are expected to reverse in the future, which is 21%.

Income tax expense is the income tax payable or refundable for the period, plus or minus the change during the period in deferred income tax assets and liabilities. The Company may recognize the tax benefits from an uncertain tax position only if it is more likely than not that the tax position will be sustained on examination by taxing authorities, based on the technical merits of the position. The tax benefits recognized in the financial statements from such a position are measured based on the largest benefit that has a greater than fifty percent likelihood of being realized upon ultimate settlement. As of September 30, 2022, 2021 and 2020, management believes that the Company has not taken any uncertain tax positions that have a more likely than not chance of not being sustained upon examination by the tax authorities. Accordingly, no liability for uncertain tax positions has been recorded in the accompanying financial statements. The Company is subject to federal and state income tax examinations by tax authorities for the tax years since inception. As of September 30, 2022, 2021 and 2020, there were no income tax examinations pending.

Stock-Based Employee Compensation The Company has adopted the fair value recognition provisions of FASB ASC Topic 718, *Compensation – Stock Compensation* ("ASC 718"), under which all stock-based payments to employees, including grants of employee stock options, are recognized in the statements of operations based on the grant date fair value of those awards calculated using an option valuation model.

NEXTHOME, INC.

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NOTES TO FINANCIAL STATEMENTS

SEPTEMBER 30, 2022, 2021 AND 2020

Reclassifications Certain amounts in 2020 and 2021 have been reclassified to conform with the 2022 presentation.

Recently Issued Accounting Pronouncements In February 2016, the FASB issued Accounting Standards Update ("ASU") ASU 2016-02, *Leases (Topic 842)*, ("ASU 2016-02"), which requires lessees to recognize most leases on the balance sheet. This will increase lessees' reported assets and liabilities. ASU 2016-02 is effective for private entities for annual periods beginning after December 15, 2021. ASU 2016-02 mandates a modified retrospective transition method for all entities. Management has not yet determined what impact the adoption of ASU 2016-02 on October 1, 2022 will have on its 2023 financial statements.

3. BUSINESS AND CREDIT CONCENTRATIONS

Financial instruments which potentially subject the Company to concentrations of credit risk consist primarily of cash and accounts receivable. The Company maintains its cash with high-credit quality financial institutions. At times, such amounts may exceed federally insured limits. The concentration of credit risk with respect to accounts receivable is mitigated by the generally short payment terms. In addition, the Company closely monitors the extension of credit to its customers and franchisees while maintaining allowances for potential credit losses.

At September 30, 2022, 2021 and 2020, no franchisees accounted for more than 10% of total accounts receivable. At September 30, 2022, 2021 and 2020, one third party accounted for more than 10% of total notes receivable.

4. PROPERTY AND EQUIPMENT

Property and equipment consist of the following:

At September 30,	2022	2021	2020
Computers and equipment	\$ 282,033	\$ 251,354	\$ 171,649
Vehicles	205,087	142,312	212,905
Furniture and fixtures	93,547	82,874	82,874
Leasehold improvements	29,978	29,978	29,978
	610,645	506,518	497,406
Less: accumulated depreciation and amortization	(341,277)	(316,804)	(304,379)
Total	\$ 269,368	\$ 189,714	\$ 193,027

For the years ended September 30, 2022, 2021 and 2020, depreciation and amortization expense amounted to \$65,225, \$54,782 and \$70,513, respectively.

5. INTANGIBLE ASSETS

Definite-lived intangible assets consist of the following:

At September 30,	2022	2021	2020
RWNC intranet system software	\$ 750,000	\$ 750,000	\$ 750,000
NextHome trademark	26,172	26,172	26,172
Server licenses	28,837	28,837	28,837
Domain names	38,673	38,673	38,673
	843,682	843,682	843,682
Less: accumulated amortization	(499,686)	(444,786)	(380,274)
Total	\$ 343,996	\$ 398,896	\$ 463,408

For the years ended September 30, 2022, 2021 and 2020, amortization expense amounted to \$54,900, \$64,512, and \$79,723, respectively.

During the year ended September 30, 2020, in connection with ceasing the use of the Realty World name, the Company sold the Realty World Master franchise agreement and the RWNC franchise agreements to RWI, an unrelated party, and recognized a loss of approximately \$441,000.

Future amortization of definite-lived intangibles as of September 30, 2022 is as follows:

Years Ending September 30,	Amount
2023	\$ 64,510
2024	53,364
2025	50,000
2026	50,000
2027	50,000
Thereafter	76,122
Total	\$ 343,996

6. NOTES PAYABLE

On May 13, 2014, the Company entered into a promissory note agreement in the principal amount of \$1,350,000. The promissory note is secured by the Company's assets. The promissory note bears interest at a rate of 2.25% plus the prime rate quoted by the Wall Street Journal. At September 30, 2022, 2021 and 2020, the interest rate was 7.25%, 5.50% and 5.50%, respectively. At September 30, 2022, 2021 and 2020, the amounts outstanding under the promissory note amounted to \$373,960, \$544,750 and \$707,298, respectively.

On April 16, 2020, the Company entered into an agreement with Customers Bank in connection with the Paycheck Protection Program ("PPP") set forth in Sections 1102 and 1106 of the Coronavirus Aid, Relief, and Economic Security Act. Although the PPP allows that certain amounts may be forgiven by the lender under the direction of the administrator of the Small Business Administration so long as the requirements of the PPP for forgiveness are met, the Company has determined to account for amounts received as a note payable (the "PPP Note"). The principal amount of \$533,518 bore interest at the rate of 1.00% per annum and had a maturity date of two years from the date of the first disbursement. On June 22, 2020, the PPP Note was amended to change the maturity date to be two years from the

NEXTHOME, INC.

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NOTES TO FINANCIAL STATEMENTS**SEPTEMBER 30, 2022, 2021 AND 2020**

date of the note. No payments were due during the first six months from the date of the first disbursement. On May 22, 2021, the Company received full forgiveness for the PPP Note and derecognized the liability of \$533,518 and recorded it as other income during the year ended September 30, 2021.

On April 13, 2022, the Company entered into an equipment loan payable for principal borrowings of \$120,605. The equipment loan payable requires monthly interest and principal payments of \$1,572, commencing May 28, 2022 until its maturity on April 28, 2028. The equipment loan payable bears interest at a rate of 6.99% per annum.

At September 30, 2022, required principal payments on the notes payable are as follows:

Years Ending September 30,	Amount
2023	\$ 193,430
2024	207,893
2025	15,180
2026	16,276
2027	17,451
Thereafter	10,777
Total	\$ 461,007

Interest expense related to the notes payable amounted to \$30,271, \$34,844 and \$50,496 for the years September 30, 2022, 2021 and 2020, respectively.

7. PROFIT SHARING PLAN

The Company maintains a 401(k) profit sharing plan covering all eligible employees. For the years ended September 30, 2022, 2021 and 2020, the Company made discretionary contributions amounting to \$195,203, \$159,811 and \$126,883, respectively.

8. STOCKHOLDERS' EQUITY

The Company's Certification of Incorporation dated September 11, 2011 authorized the issuance of 1,000 shares of Common Stock with a par value of \$0.0001 per share. The Company's Amended and Restated Certificate of Incorporation (the "Restated Certificate"), dated September 11, 2019, authorizes the issuance of 2,000,000 shares of Common Stock with par value of \$0.0000001 per share. Effective with the filing of the Restated Certificate, each outstanding share of Common Stock will be subdivided and split into 1,000 shares of Common Stock with a par value \$0.0000001 per share. As of September 30, 2022, 2021 and 2020, 1,000,000 shares of Common Stock were issued and outstanding.

9. STOCK-BASED COMPENSATION

The Company provides for grants of incentive stock options and non-statutory stock options to certain key employees.

NEXTHOME, INC.

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NOTES TO FINANCIAL STATEMENTS**SEPTEMBER 30, 2022, 2021 AND 2020**

During the year ended September 30, 2022, the Company granted options for up to a total of 99,768 shares of the Company's Common Stock. The vesting period and exercise dates are determined on an individual basis by the Board of Directors of the Company. Exercise of an option may be conditioned upon performance criteria or other reasonable conditions such as term of employment. The options are exercisable up to ten years from the date of grant. In accordance with ASC 718, compensation expense related to stock-based payments are recorded over the requisite service period based on the grant date fair value of the awards.

The Company used the Black-Scholes option-pricing model to determine the impact under ASC 718 on the Company's net income (loss). The model utilizes certain information, such as the interest rate on a risk-free security maturing generally at the same time as the option being valued, and requires certain assumptions, such as the expected amount of time an option will be outstanding until it is exercised or it expires and the volatility associated with the price of the underlying stock, to calculate the fair value of the stock options granted.

No options were granted during the years ended September 30, 2021 and 2020. The fair value of options granted during the year ended September 30, 2022 was estimated on the grant dates using the following weighted-average assumptions:

	2022	2021	2020
Risk-free interest rate	3.59%	0%	0%
Average expected life of options	6.50 years	-	-
Volatility	44.24%	0%	0%
Expected dividend yield	0%	0%	0%

A summary of the option activity as of September 30, 2022, 2021 and 2020 and the changes during the years then ended are presented below:

	Number of Options	Weighted Average Exercise Price	Weighted Average Remaining Contractual Term (in Years)
Balance, September 30, 2019	162,792	\$ 4.29	10
Granted	-	\$ -	-
Exercised	-	\$ -	-
Forfeited/cancelled	-	\$ -	-
Balance, September 30, 2020	162,792	\$ 4.29	9
Granted	-	\$ -	-
Exercised	-	\$ -	-
Forfeited/cancelled	-	\$ -	-
Balance, September 30, 2021	162,792	\$ 4.29	8
Granted	99,768	\$ 9.04	10
Exercised	-	\$ -	-
Forfeited/cancelled	-	\$ -	-
Balance, September 30, 2022	262,560	\$ 6.09	9

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A summary of unvested options as of September 30, 2022, 2021 and 2020, and changes during the years then ended are presented below:

	Number of Options	Weighted Average Grant Date Fair Value Per Share
Unvested as of September 30, 2019	969	\$ 2.86
Granted	-	\$ -
Vested	(969)	\$ 2.86
Forfeited/cancelled	-	\$ -
Unvested as of September 30, 2020	-	\$ -
Granted	-	\$ -
Vested	-	\$ -
Forfeited/cancelled	-	\$ -
Unvested as of September 30, 2021	-	\$ -
Granted	99,768	\$ 4.46
Vested	(7,077)	\$ (4.46)
Forfeited/cancelled	-	\$ -
Unvested as of September 30, 2022	92,691	\$ 4.46

The Company recognized stock-based compensation expense of \$31,574 for the year ended September 30, 2022. The Company did not recognize stock-based compensation expense for the year ended September 30, 2021. The Company recognized stock-based compensation expense of \$2,768 for the year ended September 30, 2020. With respect to the stock options granted to employees, the Company had 92,691 unvested shares and \$413,565 of unrecognized compensation expense related to the stock options as of September 30, 2022.

10. COMMITMENTS AND CONTINGENCIES

On August 27, 2014, the Company entered into a lease agreement for office space in Pleasanton, California. Effective June 1, 2018, the lease agreement was amended and the Company moved to a new office space. The amended maturity date is May 30, 2024. The lease provides for monthly payments ranging from \$23,123 to \$26,778.

On November 12, 2020, the Company entered into a lease agreement for a vehicle. The lease agreement requires 36 monthly payments of principal and interest of \$1,731. The lease agreement ends on October 11, 2023.

On April 18, 2022, the Company entered into a month-to-month lease agreement for office space in Simi Valley, California with a related party for monthly payments of \$1,400.

Rent expense for the years ended September 30, 2022, 2021, and 2020 amounted to \$339,088, \$311,943 and \$302,079, respectively.

NEXTHOME, INC.
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Minimum future lease payments under the non-cancelable operating lease agreements as of September 30, 2022 are as follows:

Years Ending September 30,	Amount
2023	\$ 336,136
2024	215,953
Total	\$ 552,089

Capital Leases The Company leases certain equipment under non-cancellable capital leases expiring at various points between November 2023 and June 2024. The cost of equipment under capital leases is included on the accompanying balance sheets as property and equipment and amounted to \$84,580, \$142,312, and \$212,905 as of September 30, 2022, 2021, and 2020, respectively. The leased equipment is depreciated over the life of the leases. Accumulated depreciation of the leased equipment amounted to approximately \$148,000, \$131,000, and \$105,000 as of September 30, 2022, 2021, and 2020, respectively. Depreciation of assets held under capital leases amounted to approximately \$17,000, \$26,000, and \$48,000 for the years ended September 30, 2022, 2021, and 2020, respectively. Interest expense related to the capital leases amounted to \$252, \$1,226, and \$2,997 for the years September 30, 2022, 2021, and 2020, respectively.

Future minimum lease payments due under the remaining capital lease is as follows:

Year Ending September 30,	Amount
2023	\$ 12,593
Total	12,593
Less: current portion	(12,593)
Less: imputed interest	-
Capital lease obligations, net of current portion	\$ -

Litigation The Company in its normal course of business may be involved in various legal claims, legal procedures and complaints. Management believes, based on the advice of legal counsel, that there are no proceedings, either threatened or pending, that could result in a material adverse effect on the results of operations or the financial position of the Company.

Software and Service Agreement On June 15, 2021, the Company entered into a software and service agreement (the "Agreement") with a third-party, commencing on October 1, 2021 for an initial term of sixty months, expiring on September 30, 2026. The Agreement will automatically renew at the end of the sixty months for an additional twelve months unless the Company provides a written cancellation notice at least sixty days prior to the end of the initial term. The agreement requires monthly subscription fees that amount to \$24,000, \$45,000 and \$90,000 beginning October 1, 2021, July 1, 2022 and April 1, 2023, respectively.

11. RELATED PARTY TRANSACTIONS

On December 12, 2016, the Company entered into two loan agreements payable to the stockholders amounting to \$88,397 and \$88,398. The debt agreements bear interest at an annual rate of 14% and provide for payments of principal and interest in the amount of \$1,572 beginning October 1, 2016 until each loan is paid in full. Both loans have a maturity date of October 31, 2024. As of September 30,

NEXTHOME, INC.
(A DELAWARE CORPORATION)
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2022, 2021 AND 2020

2022, 2021 and 2020 the remaining balance of the loans with the stockholders amounted to \$52,655, \$83,565 and \$104,657, respectively.

At September 30, 2022, required principal payments on the related party debt are as follows:

Years Ending September 30,	Amount
2023	\$ 31,916
2024	20,739
Total	\$ 52,655

Interest expense related to related party debt amounted to \$9,962, \$13,570, and \$16,710 for the years ended September 30, 2022, 2021, and 2020, respectively.

On September 16, 2022, the Company and an entity entered into a joint venture agreement for NextHome Concierge, LLC ("Concierge"), a Delaware limited liability company. The Company has 50% membership interest in Concierge. There were no capital contributions made by the Company into Concierge during the year ended September 30, 2022 and Concierge's operations are expected to commence in March 2023.

12. INCOME TAXES

The provision (benefit) for income taxes for the years ended September 30, 2022, 2021 and 2020 is as follows:

September 30,	2022	2021	2020
Current:			
Federal	\$ (84,897)	\$ 249,495	\$ -
State	19,312	28,670	800
Total current	(65,585)	278,165	800
Deferred:			
Federal	(114,657)	(27,236)	(52,709)
State	(11,985)	28,606	(28,990)
Total deferred	(126,642)	1,370	(81,699)
Provision (benefit) for income taxes	\$ (192,227)	\$ 279,535	\$ (80,899)

Deferred income taxes are to be recognized on the expected future tax consequences of temporary differences between book and tax bases of assets and liabilities.

NEXTHOME, INC.

(A DELAWARE CORPORATION)

NOTES TO FINANCIAL STATEMENTS**SEPTEMBER 30, 2022, 2021 AND 2020**

The tax effects of temporary differences that give rise to significant portions of deferred tax assets and liabilities as of September 30, 2022, 2021 and 2020 are as follows:

As of September 30,	2022	2021	2020
Deferred tax assets (liabilities):			
Property and equipment, net	\$ (53,631)	\$ (42,807)	\$ (42,461)
Intangibles, net	14,807	14,902	10,942
Accounts receivable	-	-	(39,190)
Prepaid expenses	-	-	(30,919)
Accounts payable	-	-	105,884
Stock-based compensation	52,442	44,280	54,585
Net operating loss carryforward	105,046	(527)	12,668
Other	72,632	52,920	3,972
Total deferred tax assets (liabilities)	191,296	68,768	75,481
Less: valuation allowance	-	-	-
Net deferred tax assets (liabilities)	\$ 191,296	\$ 68,768	\$ 75,481

In assessing the realizability of deferred tax assets, management considers whether it is more likely than not that some portion or all of the deferred tax assets will not be realized. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable income during the period in which those temporary differences become deductible. Management considers projected future taxable income and tax planning strategies in making its assessment and has not recorded a valuation allowance against its deferred tax assets as of September 30, 2022, 2021 and 2020.

As of September 30, 2022, the Company had federal and state NOL carryforwards in the amount of approximately \$97,000 and \$8,000, respectively. The federal NOL generated carryforward indefinitely. The state NOL carryforwards expire starting in 2038.

13. SUBSEQUENT EVENTS

Management has evaluated subsequent events that have occurred from October 1, 2022 through the date that the financial statements were available to be issued and determined that there were no subsequent events or transactions that required recognition or disclosure in the financial statements, except for the matter described below.

On October 23, 2022, the Company entered into a redemption agreement with a shareholder who was previously granted 250,000 shares (the "Redeemed Shares") of the Company. In accordance with the agreement, the Company agreed to redeem from the shareholder the Redeemed Shares in exchange for cash in the amount of \$1,372,500. In conjunction with the agreement, the Company submitted a payment of \$75,000 to the shareholder and entered into a promissory note for the remaining balance of \$1,297,500, which shall be payable in 120 equal consecutive monthly installments of \$15,233 beginning on November 1, 2022 and every month thereafter until October 2032 (the "Maturity Date"). Upon the Maturity Date, all amounts, including principal and unpaid interest are due.

NextHome, Inc.

**LIST OF CURRENT AND
FORMER FRANCHISEES**

EXHIBIT D
to *NextHome* Franchise Disclosure Document

LIST OF FRANCHISEES AS OF SEPTEMBER 30, 2024

FRANCHISEE	ADDRESS	CITY	STATE	ZIP	PHONE	CONTACT INFORMATION
NextHome Heritage	2700 Corporate Drive, Suite 200	Birmingham	AL	35242	205-225-9450	S. C. Tinney Holdings LLC Attn: Sean Tinney
NextHome Limitless Realty	204 9th Street SW	Cullman	AL	35055	256-841-6767	Limitless Realty, LLC Attn: Stacey Smith
NextHome Gulf Coast Living	19605 S Greeno Road, Suite 1101	Fairhope	AL	36532	251-501-4501	S3 Enterprises, LLC Attn: Ginny Stopa, Clayton Stopa, Amy Slade
NextHome Kel Mitchell	407 Franklin Street, Suite 201	Huntsville	AL	35801	256-503-0534	Kel Mitchell Real Estate Team, LLC Attn: Kelvin Mitchell
NextHome Star Real Estate	1442 W I-65 Service Rd S	Mobile	AL	36693	251-776-3393	Star Real Estate Company, LLC Attn: Shabbir Hossain
NextHome Town Square Realty	46 North Alabama Avenue	Monroeville	AL	36460	251-743-0000	DBF Enterprises, LLC Attn: Donna Craig
NextHome Nexus Realty	8436 Crossland Loop, Suite 207	Montgomery	AL	36117	334-245-0811	Westry Deng LLC Attn: Tameka Westry, Yun Deng
NextHome Sunset Realty	4830 Main St., G-206	Orange Beach	AL	36561	251-615-1237	TCH Realty, LLC Attn: Shannon Higginbotham, Kaysha Clark
NextHome Legacy Group	535 Jack Warner Parkway, Suite H1	Tuscaloosa	AL	35404	205-507-1103	Legacy Lane Homes Group, LLC Attn: Kaysi Snyder, Alex McCune
NextHome Arctic Sun	600 3rd Street, Suite 102	Fairbanks	AK	99701	907-456-4653	Fairbanks Property, LLC Attn: Kirk Maynard
NextHome NWA Pro Realty	1401 SW 14th Street, Suite 3	Bentonville	AR	72712	479-418-3000	NWA Pro Realty, LLC Attn: Chance Schubert, Patrick Kuhlman
NextHome Local Realty Group	1315 North Street, Suite 103	Conway	AR	72034	501-500-4663	Wendy Ferguson Realty, Inc. Attn: Wendy Ferguson, Scott Ferguson

FRANCHISEE	ADDRESS	CITY	STATE	ZIP	PHONE	CONTACT INFORMATION
NextHome BHB Property Advisors	519 W Washington Ave	Jonesboro	AR	72401	870-336-0243	BHB Property Advisors, LLC Attn: Tommy Hendrix-Brown, Remington Hendrix-Brown, Ashley Bowie, Tammie Brown
NextHome Premier Realty	2621 West Main Street, Suite 11	Russellville	AR	72801	479-567-5190	EBI Realty, LLC Attn: Emily Daniel, Billy Daniel
NextHome Legacy	4960 S Gilbert Rd #1-701	Chandler	AZ	85249	480-800-0040	Satoshi, LLC Attn: Jennifer Wang Roche
NextHome Source	2105 N. Nevada Street	Chandler	AZ	85225	480-296-8733	Southwest Image Realty, LLC Attn: Linda Chafey
NextHome Valleywide	4980 S. Alma School Rd., Ste. A2-470	Chandler	AZ	85248	480-621-6828	Omni Arizona, LLC Attn: Craig Akers, Stacey Akers
NextHome Elite Realty	1130 N. Val Vista Dr, Suite 104	Mesa	AZ	85213	480-201-5622	Elite Realty Venture, LLC Attn: Stacy Mills, Sandra Hershey
NextHome Prime Real Estate	625 W. Southern Ave., Suite 18	Mesa	AZ	85210	608-632-1043	Olerud Real Estate Group Corp. Attn: Garrick Olerud
NextHome Now	1846 E Innovation Park DR, STE 100	Oro Valley	AZ	85755	480-716-2700	Clients 1 RE, LLC Attn: Ken Anslono
NextHome Complete Realty	2415 E. Camelback Rd, #782	Phoenix	AZ	85016	520-250-9710	Revolution Real Estate, LLC Attn: Maria Serino, James Snodgrass
NextHome Alliance	22246 S. Ellsworth Road	Queen Creek	AZ	85142	480-382-4603	HomeTech Realty, LLC Attn: Christopher Benson, Scott Baglien
NextHome City To City	6930 E. Exeter Blvd.	Scottsdale	AZ	85251	480-570-3330	Maymar Investments, LLC. Attn: Gary May, Cindy May
NextHome Modern Market	18291 N Pima Road, Ste. 110-399	Scottsdale	AZ	85255	209-612-6069	Modern Market Realty LLC Attn: Clare LeForce
NextHome Complete Realty	500 E. Fry Blvd, Suite M-14	Sierra Vista	AZ	85635	520-250-9709	Revolution Real Estate, LLC Attn: James Snodgrass, Maria Serino

FRANCHISEE	ADDRESS	CITY	STATE	ZIP	PHONE	CONTACT INFORMATION
NextHome Locations	9119 S. Kenwood Lane	Tempe	AZ	85284	602-460-4588	Aloha Homecare LLC Attn: Cece San Diego, John San Diego, Mitsuko Crum
NextHome Complete Realty	4007 E. Broadway Blvd	Tucson	AZ	85711	520-250-9710	Revolution Real Estate, LLC Attn: Maria Serino, James Snodgrass
NextHome Utica Properties	1239 S. Main Street, P.O. Box 970	Angels Camp	CA	95222	209-736-9595	JT Utica, Inc. Attn: Tamara Dillashaw
NextHome Masters	4115 E Live Oak Ave., Suite 6	Arcadia	CA	91006	626-600-3050	Home Loan Pros Inc Attn: Henry Moranchel
NextHome Team-System	P.O. Box 212	Arroyo Grande	CA	93421	805-668-4400	Team-System Corp Attn: Reginald Johnson
NextHome D&G Realty Group	1260 Broadway Ave.	Atwater	CA	95301	209-222-6160	Terra Firme Inc. Attn: Araceli Gomez, Genaro Duran
NextHome Apex Realty	11879 Kemper Rd., Suite 8	Auburn	CA	95603	530-235-5080	Bautista Group Attn: Damian Bautista
NextHome Town & Country	100 Cortona Way, Suite 150	Brentwood	CA	94513	925-383-5590	Pigati Inc. Attn: Anthony Pigati
NextHome In The Valley	1437 Lincoln Avenue	Calistoga	CA	94515	707-328-7749	Kala Group Attn: Shpendi Citaku, Sandy Tucker
NextHome Bella Properties	2173 Salk Ave., Suite 250	Carlsbad	CA	92008	760-908-0842	Bankore Financial, Inc. Attn: Sacha Garnicki
NextHome North Valley Realty	641 Flume Street	Chico	CA	95928	530-717-0579	North Valley Realty, Inc. Attn: Jacob Darr, Casey Smyth, Kelli Smyth, Morgan Darr
NextHome Heroes	4195 Chino Hills Pkwy, #547	Chino Hills	CA	91709	562-900-8484	Sherlock Homes Realty West Attn: Christopher Bravata
NextHome First Choice Realty	1590 Adams Ave, #1914	Costa Mesa	CA	92628	714-979-9988	God I'm Happy Attn: David Kline Lovett
NextHome Cornerstone Real Estate	2624 Emerald Bay Dr.	Davis	CA	95618	530-304-0918	Gold & Associates Real Estate, Inc. Attn: Cory Gold

FRANCHISEE	ADDRESS	CITY	STATE	ZIP	PHONE	CONTACT INFORMATION
NextHome Nest Broker	1730 E. Holly Avenue	El Segundo	CA	90245	323-708-3702	Nest Broker, Inc. Attn: Bitania Girma, Anteneh Dejene
NextHome Haven Properties	620 E. Bidwell Street	Folsom	CA	95630	916-990-0770	Favinger Investment Real Estate, Corporation Attn: Ed Favinger
NextHome Premier Properties	2795 E. Bidwell St., Suite 100-244	Folsom	CA	95630	916-996-8466	Visionary Ventures Inc. Attn: Corey Rasmussen
NextHome Wealth Builders	12071 Nutwood Street	Garden Grove	CA	92840	714-679-3690	KT Wealth Builders Attn: Khoa Ha
NextHome Grandview	1040 W. Kenneth Road, Unit 1	Glendale	CA	91202	818-858-5026	Grandview Realty, Inc. Attn: Michael Zargarian
NextHome Luxe Group	3409 Ocean View Blvd.	Glendale	CA	91208	818-650-2530	Property Shop, Inc. Attn: Sevan Baroni
NextHome Signature Properties	9700 Village Center Drive, Suite 140	Granite Bay	CA	95746	916-425-6365	S & D Mitch Enterprises, Inc. Attn: Debbie Mitchell
NextHome Grandview	3069 Foothill Blvd	La Crescenta	CA	91214	818-858-5026	Grandview Realty, INC. Attn: Michael Zargarian
NextHome Lincoln Way	15030 La Mirada Blvd.	La Mirada	CA	90638	714-367-5125	1 Lincoln Way, Inc. Attn: Richard Seong
NextHome KSC Properties	1968 South Coast Hwy, #3138	Laguna Beach	CA	91765	909-235-8228	KSC Realty Group, Inc. Attn: Kim Fung Chu
NextHome Elite Realty	2727 W. Ave L	Lancaster	CA	93536	661-941-4099	Anthony MA Inc. Attn: Michael Adams
NextHome Estates Realty Group	2631 Copa De Oro Dr.	Los Alamitos	CA	90720	562-594-4200	Mckenzie Estates Realty Group Inc. Attn: Thomas McKenzie, JD, RENE, PSA, SRES
NextHome Element Realty	2606 Claray Drive	Los Angeles	CA	90077	424-644-4993	Element Realty, Inc. Attn: John Jackson
NextHome Equity	5250 W. Century Blvd., Suite 207	Los Angeles	CA	90045	310-686-5236	TruDream Realty Inc. Attn: Amrot Gizaw-Tulu

FRANCHISEE	ADDRESS	CITY	STATE	ZIP	PHONE	CONTACT INFORMATION
NextHome GI Realty	3731 Wilshire Blvd, Suite 508	Los Angeles	CA	90010	213-505-0195	GI Realty, Inc Attn: Hoyle Kang, Jong Tae Kim
NextHome Mammoth Lakes	PO Box 7407	Mammoth Lakes	CA	93546	760-260-8500	Resort Property Realty, Inc. Attn: Eric Leach
NextHome Campbell Realty	417 4th Street	Marysville	CA	95901	530-301-3164	W.S. Coin Inc. Attn: Melia Campbell
NextHome Yvette Sloan	21037 Calistoga Road, Suite 1	Middletown	CA	95461	707-987-2003	Sloan Group, Inc. Attn: Yvette Sloan, Bruce Sloan
NextHome Progressive	1105 Kansas Avenue	Modesto	CA	95351	209-505-8679	CAHomefinder, Inc. Attn: Douglas Larson, Curtis Green
NextHome Strategies	288 Pearl St., #1408	Monterey	CA	93940	831-313-3147	Scherer Strategies, Inc. Attn: Barbara Douglass-Scherer, Mark Scherer, Sr.
NextHome Legacy	120 Newport Center Dr.	Newport Beach	CA	92660	949-887-7555	Legacy Holdings, Inc. Attn: James Turco, Margaret Turco
NextHome Pacific Coast Realty	307 A East Matilija Street	Ojai	CA	93023	805-646-6768	Becker Services, Inc. Attn: Jeri Becker, Troy Becker
NextHome CREA Real Estate	3200 E. Guasti Road, Suite 100	Ontario	CA	91761	800-582-0140	CREA Realty Group, Inc. Attn: Sal Torres
NextHome Inclusive Realty	300 E Esplanade Drive, 9th Floor	Oxnard	CA	93036	805-293-1130	Vasileio Ventures, Inc. Attn: Afolabi Olaleye
NextHome Select	74-710 Hwy 111, Suite 102	Palm Desert	CA	92260	760-218-7936	Trevino California Homes & Land Attn: Daniel Trevino
NextHome Wealth Advisors	78856 Amare Way	Palm Desert	CA	92211	714-618-1391	The Ray Corporation Attn: Jerry Salyers
NextHome The Foothills	680 E. Colorado Boulevard, Suite 180	Pasadena	CA	91101	800-429-2081	CREA Realty Group, Inc. Attn: Sal Torres
NextHome Champion Elite	11175 Azusa Court, Suite 110	Rancho Cucamonga	CA	91730	909-360-2773	SRI Realty Group Attn: Stephanie Velez

FRANCHISEE	ADDRESS	CITY	STATE	ZIP	PHONE	CONTACT INFORMATION
NextHome Sterling	12929 Jackson Road	Rancho Murieta	CA	95683	916-206-1820	Sterling Real Estate Attn: Amandeep Singh
NextHome Cedar Street Realty	426 Folsom Road	Roseville	CA	95678	916-550-9616	Cedar Street Realty Attn: Sherry Montalvo, Amy Rivers
NextHome Navigate	3017 Douglas Blvd., Suite 300	Roseville	CA	95661	916-745-2244	Renovest, Inc. Attn: Jason Lewis
NextHome Ethos Realty	1529 28th St.	Sacramento	CA	95816	530-362-0608	Bautista Group Attn: Damian Bautista
NextHome Thrive	473 Carnegie Drive, Suite 200	San Bernardino	CA	92408	909-648-1118	Wells Real Estate Attn: LaSonya Wells, Wardell Wells
NextHome United	10620 Treena Street, Suite 230	San Diego	CA	92131	619-208-0000	San Diego Home Team Inc. Attn: Timothy Ney
NextHome Axis Realty	2690 S White Road, Suite 110	San Jose	CA	95148	408-854-0828	THRIVE Holdings, Inc. Attn: Melinda Collins, Frances Capalla, Margaret Collins, Robert Collins, Chesca Pagkalinawan, Lauren Campanella
NextHome Lifestyles	1975 Hamilton Avenue, #36	San Jose	CA	95125	408-377-2299	Eagle Home Group, Inc. Attn: Brad Gill
NextHome Novel Real Estate	722 E. Main Street, Suite 106	Santa Maria	CA	93454	805-614-7000	CRI, Inc. Attn: Gabriel Fernandez
NextHome Wine Country Premier	1410 Neotomas Ave, Suite 110	Santa Rosa	CA	95405	707-703-1771	MGV Partners, Inc. Attn: Teri Villeggiante, Eric Goldschlag, Marnie and Teri
NextHome West Realty	1198 Pacific Coast Hwy, Ste D262	Seal Beach	CA	90740	562-357-7768	The Batiz Group Attn: Stephen Batiz
NextHome Equity Shield	15030 Ventura Boulevard, #528	Sherman Oaks	CA	91403	818-527-5502	Fab Five Ventures, Inc. Attn: Rashad Winston
NextHome Preferred Properties	988 Fredensborg Canyon Rd., Suite E	Solvang	CA	93463	805-708-6400	Decker Realty, Inc. Attn: Steve Decker

FRANCHISEE	ADDRESS	CITY	STATE	ZIP	PHONE	CONTACT INFORMATION
NextHome Nexus	110 N San Joaquin Street, Suite 200	Stockton	CA	95202	650-670-2490	Toguna Realty Inc. Attn: Steven Jackson
NextHome Realty Source One	41743 Enterprise Circle North, Ste 201	Temecula	CA	92590	951-970-0542	Realty Source One, Inc Attn: Nikki Aguirre
NextHome Central Valley	735 E Main St	Turlock	CA	95380	209-620-8007	CMRE CORP. Attn: Francisco Cuevas
NextHome Family Tree Realty	411 Davis Street, 2nd Floor	Vacaville	CA	95688	707-689-0392	SSMS, Inc. Attn: Shawn Mills
NextHome Real Estate Rockstars	28009 Smyth Dr., Suite 200	Valencia	CA	91355	661-877-1929	CZSCV, Inc. Attn: Cherrie Brown
NextHome Liberty	12441 Hesperia Road, Suite A-2	Victorville	CA	92395	760-217-3306	Liberty Real Estate Enterprises Attn: Jacob Solis
NextHome True North Realty	502 S. Willis Street	Visalia	CA	93277	559-282-3233	The Flores Group Real Estate Services, Inc. Attn: Ernest Flores
NextHome Living	8591 Santa Monica Blvd, #487	West Hollywood	CA	90069	832-769-5801	Robyn Jones Homes, LLC Attn: Alvin Jones, Robyn Jones
NextHome Oak Summit	3625 Thousand Oaks Blvd., Suite 122	Westlake Village	CA	91362	805-751-6450	Oak Summit Real Estate, Inc. Attn: David Woodruff
NextHome Milestone	22151 Ventura Blvd., Ste 100	Woodland Hills	CA	91367	818-741-6969	Moe & Associates Inc Attn: Mohamed Hassan
NextHome Infinity	PO Box 461911	Centennial	CO	80046	720-975-4663	Montalvo Realty Group LLC Attn: Steve Montalvo, Cecilia Montalvo, Magdalena Montalvo, Alfonso Montalvo
NextHome Elevation	6050 Stetson Hills Blvd, #186	Colorado Springs	CO	80923	719-602-6981	COS Elevation Realestate LLC Attn: Marjorie Burcham, Kyle Burcham

FRANCHISEE	ADDRESS	CITY	STATE	ZIP	PHONE	CONTACT INFORMATION
NextHome Front Range	1200 17th Street, 10th floor	Denver	CO	80202	303-356-9356, 303-335-6528	Martin Lucy Real Estate LLC Attn: Terrence Kane, Annette Barta
NextHome Rocky Mountain	212 1st Street, Suite B	Eaton	CO	80615	970-278-6935	Sanburg Homes Rocky Mountain LLC Attn: Bryan Sanburg, Andrew Sanburg
NextHome Fusion Realty	3336 Arapahoe Road, B-159	Erie	CO	80516	303-888-0234	Fusion Real Estate Solutions LLC Attn: Tamara Stodder
NextHome NoCo Realty	2601 S Lemay Avenue, Suite 7, #270	Fort Collins	CO	80525	720-209-9601	P Herman Real Estate LLC Attn: Paul Herman
NextHome Valley Properties	619 Main Street	Grand Junction	CO	81501	970-260-7012	Eileen's Homes LLC Attn: Eileen Turner
NextHome Virtual	2524 W. Pinyon Ave	Grand Junction	CO	81505	970-258-9300	Elevate Real Estate, LLC Attn: Shawn Carroll
NextHome Venture Properties	601 S Bowen Street, Suite 110	Longmont	CO	80501	303-909-7011	Venture Properties, LLC Attn: Jeanette Brown
NextHome Grand	11011 Highway 65	Mesa	CO	81643	970-314-3920	Indy, LLC Attn: Nathalie Ames
NextHome Virtual	1414 Hawk Parkway, Suite A	Montrose	CO	81401	970-258-9300	Elevate Real Estate, LLC Attn: Shawn Carroll
NextHome Virtual	300 E. Main Street	Montrose	CO	81401	970-258-9300	Elevate Real Estate, LLC Attn: Shawn Carroll
NextHome Majestic Properties	117 Navajo Trail Drive, Suite E	Pagosa Springs	CO	81147	970-507-8655	Supercalifragilisticexpialidocious Inc. Attn: Sandra Cleveland, Ricardo Riojas
NextHome Summit Group	P.O. Box 2128	Silverthorne	CO	80498	303-514-8740	Live Green Real Estate, Inc. Attn: Darla Greenwaldt
NextHome Mountain Properties	1120 S Lincoln Ave, Suite C1	Steamboat Springs	CO	80487	970-439-2633	Succession Real Estate, LLC Attn: Angela Ashby
NextHome Elite Realty	7A Pasco Dr.	East Windsor	CT	06088	413-330-7343	Elite Realty Services, LLC Attn: Chad Lynch

FRANCHISEE	ADDRESS	CITY	STATE	ZIP	PHONE	CONTACT INFORMATION
NextHome Real Estate Services	8 Wright St., Ste. 107	Westport	CT	06880	203-227-6398	Jain Realty, LLC Attn: Sangeeta Jain
NextHome Preferred	7344 S. Dupont, Hwy #4	Felton	DE	19943	302-526-2886	Preferred Properties of DE LLC Attn: Bobbi Slagle
NextHome Tomorrow Realty	20028 John J Williams Hwy	Lewes	DE	19958	302-601-4171	Bee Wise, LLC Attn: ErinAnn Beebe, Craig Beebe
NextHome Diversified	1626 West Orange Blossom Trail, #1038	Apopka	FL	32712	321-914-0014	AK Diversified Services, LLC Attn: Anita Kelly
NextHome Prominence Realty	7284 W. Palmetto Park Rd., #101	Boca Raton	FL	33433	754-252-6633	Visva Innovations LLC Attn: Larry Moonilal
NextHome Coast2Coast	9990 Coconut Road, #205	Bonita Springs	FL	34135	239-287-5573	Go McGuire, Inc. Attn: Suzanne McGuire
NextHome In The Sun	623 39th St W, Suite 2	Bradenton	FL	34205	941-706-1717	Xena Vallone Realty Inc. Attn: Xena Vallone, David Vallone
NextHome Luxury Golf Realty	13118 State Rd 64 E #359	Bradenton	FL	34212	941-400-7566	Luxury Golf Realty, LLC Attn: William Bruce, Kristin Bruce
NextHome Advisors	1217 East Cape Coral Pkwy, Suite 513	Cape Coral	FL	33904	239-931-9779	Platinum Elite Realty, LLC Attn: Jason Jakus
NextHome South Pointe	4720 SE 15th Ave, Suite 204	Cape Coral	FL	33904	833-777-6938	South Pointe Realty, LLC Attn: Kent Rodahaver
NextHome Best Results Real Estate	1230 Oakley Seaver Drive, Unit 303	Clermont	FL	34711	352-740-7600	Next Seven, LLC Attn: Daniel Haggerty
NextHome Lott Premier Realty	723 W Montrose Street	Clermont	FL	34711	407-222-0495	Lott Premier Realty, LLC Attn: Corey Lott
NextHome Solutions Realty	2430 US Hwy 27, Suite 330-275	Clermont	FL	34714	352-432-9191	T2 Solutions Realty, LLC Attn: Oliver Thorpe, Rahaf Taubeh

FRANCHISEE	ADDRESS	CITY	STATE	ZIP	PHONE	CONTACT INFORMATION
NextHome Merrick Realty Group	4649 Ponce de Leon Blvd, Suite 301	Coral Gables	FL	33146	305-661-3879	Merrick Realty Group, Inc Attn: Carlos Plana, Robert Pelier
NextHome Heroes Choice Realty	756 Industrial Drive	Crestview	FL	32539	850-685-3654	Tina Maples P.A. Attn: Tina Maples
NextHome Realty Pros	301 N Pine Meadow Drive	DeBary	FL	32713	386-668-2626	Central Florida Home Pros, LLC Attn: Peter Kurkjian, John MacFarlane
NextHome Cornerstone Realty	1221 Airport Rd, Suite 208	Destin	FL	32541	850-218-4511	Cornerstone Realty NWF, LLC Attn: Dana Topel
NextHome Lifestyle Living	303 Main Street	Dunedin	FL	34698	727-251-3268	Morgan Anderson Enterprises, LLC Attn: Tony Anderson
NextHome New Beginnings	712 S. Ocean Shore Blvd.	Flagler Beach	FL	32176	904-814-2548	New Beginnings Real Estate LLC Attn: Brianne Nodal
NextHome Collins Realty	1851 Golden Eagle Way, Suite 40	Fleming Island	FL	32003	904-830-4094	Collins Realty Associates, Inc. Attn: Michael Collins, sandra Collins
NextHome Realty Professionals	2629 N. Federal Hwy	Fort Lauderdale	FL	33306	954-564-0028	954 Realty, LLC Attn: Barry Dunn
NextHome Advisors	5237 Summerlin Commons Blvd, Suite 234	Fort Myers	FL	33907	239-931-9779	Platinum Elite Realty, LLC Attn: Jason Jakus
NextHome Treasure Coast	101 N. US HWY 1, Suite 110	Fort Pierce	FL	34950	833-435-5635	R&CHTC, LLC Attn: Cristi Hernandez, Karen Luther
NextHome Cornerstone Realty	550 Mary Esther Cutoff #18, PMB 103	Fort Walton Beach	FL	32548	850-218-4511	Cornerstone Realty NWF, LLC Attn: Dana Topel
NextHome South Pointe	5550 NW 111th Boulevard, Suite 103	Gainesville	FL	32653	833-777-6938	South Pointe Realty, LLC Attn: Kent Rodahaver

FRANCHISEE	ADDRESS	CITY	STATE	ZIP	PHONE	CONTACT INFORMATION
NextHome Space Coast Experts	274 E Eau Gallie Blvd., #372	Indian Harbour Beach	FL	32937	321-693-4874	Anchor Investments By the Sea LLC Attn: Linda Weir, Francis Wawrzyniak
NextHome Gulf Coast	1401 Gulf Blvd, #11	Indian Rocks Beach	FL	33785	727-282-5151	Morgan Anderson Enterprises, LLC Attn: Tony Anderson
NextHome Endless Summer	9951 Atlantic Blvd, Suite 326	Jacksonville	FL	32225	904-747-6398	PAC INVESTMENT ASSETS CORP Attn: Andrew Bell, Angelica Decker, Carray Young, Paige Brewer
NextHome First Coast	13475 Atlantic Blvd, Unit 8, Suite M103	Jacksonville	FL	32225	904-712-0081	North Florida Real Estate LLC Attn: Alfred Sanalila, Stephanie Sanalila
NextHome Gateway Realty	725 SE Baya Drive, Suite 107	Lake City	FL	32025	386-478-7393	Leigh Ann Mills Realty, LLC Attn: Leigh Ann Mills, Richard Terry Mills
NextHome Diamond Properties	255 Primera Blvd. #160	Lake Mary	FL	32746	321-356-1222	Christine Gerardi LLC Attn: Christine Gerardi
NextHome My Way	1540 International Pkwy, Suite 2000	Lake Mary	FL	32746	407-554-4545	Real Estate Solutions Team FL, LLC Attn: Angel Pabon, JohnPaul Vazquez Sepulveda
NextHome Casa Bella Elite	8130 Lakewood Main Street, Suite 103	Lakewood Ranch	FL	34202	813-726-5646	SWFL-Living, LLC Attn: Loren Rosenthal, Angela Rosenthal
NextHome Dreams	11049 Gatewood Drive	Lakewood Ranch	FL	34211	941-499-3272	Dreams Real Estate Company Inc. Attn: Andrew Moore
NextHome Gulf Coast	161 6th Street SW	Largo	FL	33770	727-282-5151	Morgan Anderson Enterprises, LLC Attn: Tony Anderson
NextHome Sally Love Real Estate	501 State Road 44	Leesburg	FL	34748	352-399-2010	Sally Love Real Estate Inc. Attn: Jeffrey Beatty, Sally Love
NextHome with Prosperity	1501 Cathedral Drive	Margate	FL	33063	954-510-9214	Prosperity 4 Homes, LLC Attn: Denise Parrish-Gonzalez, Giovanni Gonzalez

FRANCHISEE	ADDRESS	CITY	STATE	ZIP	PHONE	CONTACT INFORMATION
NextHome Platinum	3270 Suntree Blvd., Suite 1103	Melbourne	FL	32940	321-508-7932	Kehoe Real Estate Services, LLC Attn: William Kehoe
NextHome Salty Dog Realty	125 E Merritt Island CSWY. STE 107, #320	Merritt Island	FL	32952	321-338-2067	Johnson & Freeman, LLC Attn: Elizabeth Johnson
NextHome Emerald Coast	1200 Scenic Gulf Drive, Unit B	Miramar Beach	FL	32550	803-518-2588	NHEC, LLC Attn: Thomas Shumpert
NextHome Village Realty	3080 4th St. NW	Naples	FL	34120	317-402-5979	JA Village Realty LLC Attn: Jody Ashley
NextHome Gulf Coast	5833 US Hwy 19, Suite 10	New Port Richey	FL	34652	727-251-3268	Morgan Anderson Enterprises, LLC Attn: Tony Anderson
NextHome Cornerstone Realty	321 John Sims Parkway E	Niceville	FL	32578	850-389-8787	Cornerstone Realty NWF, LLC Attn: Dana Topel
NextHome Professional Realty	741 NE 3rd St., Suite 2	Ocala	FL	34470	352-644-6398	Courtney Moody LLC Attn: Courtney Moody
NextHome Vision Realty	217 SE 1st Ave, #200	Ocala	FL	34471	352-446-2227	Vision Realty Group, LLC Attn: Paola Alarcon, Bre Martinez
NextHome Alliance Realty	301 N. Fern Creek Avenue, Ste. D	Orlando	FL	32803	407-375-8680	Alliance Realty and Consulting Group, LLC Attn: Peter Dang
NextHome Five Star	424 E. Central Blvd, Suite 353	Orlando	FL	32801	833-407-STAR	PL Real Estate Investments, LLC Attn: Pedro Alonso, Lionel Cruz
NextHome Location	2295 S. Hiawassee Road, #104	Orlando	FL	32835	321-345-7253	Global Realty and Associates LLC Attn: Alexander van Grondelle, Lindsay Holland, Craig Holland
NextHome Merrick Realty Group	3801 Avalon Park East Blvd., Suite 200	Orlando	FL	32828	321-401-8009	Merrick Realty Group, Inc. Attn: Robert Pelier, Carlos Plana

FRANCHISEE	ADDRESS	CITY	STATE	ZIP	PHONE	CONTACT INFORMATION
NextHome Orange Premier Realty	4013 CR 106	Oxford	FL	34484	352-561-8322	Executive Florida Realty, Inc. Attn: Anthony Piccione, Scott Hubbard
NextHome Momentum	4960 Hwy 90, PMB #206	Pace	FL	32571	850-777-1120	Horne Realty Group LLC Attn: Deborah Horne, Randy Horne, Shari Alberson
NextHome Endless Summer	18 Market Ave, Suite 165	Palm Coast	FL	32164	386-871-8888	PAC INVESTMENT ASSETS CORP Attn: Angelica Decker, Andrew Bell, Carray Young, Paige Brewer
NextHome Advisors	1777 Tamiami Trail, Suite 304-4	Port Charlotte	FL	33948	239-823-5337	Platinum Elite Realty, LLC Attn: Jason Jakus
NextHome Endless Summer	4606 S. Clyde Morris Blvd., Suite 2-G	Port Orange	FL	32129	386-492-7881	PAC INVESTMENT ASSETS CORP Attn: Carray Young, Andrew Bell, Angelica Decker, Paige Brewer
NextHome Luxury Real Estate	9409 US HWY 19, Unit 571	Port Richey	FL	34668	813-335-3046	Cynthia R Cabanas RE PA, LLC Attn: Cynthia Cabanas
NextHome Beach Time Realty	16401 Gulf Boulevard	Redington Beach	FL	33708	727-363-3300	Beach Time Realty Group, LLC Attn: Ann Fleeting
NextHome Endless Summer	88 Riberia St, Suite 120	Saint Augustine	FL	32084	407-984-7073	PAC INVESTMENT ASSETS CORP Attn: Andrew Bell, Angelica Decker, Carray Young, Paige Brewer
NextHome First Coast	52 Tuscan Way, Suite 202-261	Saint Augustine	FL	32092	904-712-0081	North Florida Real Estate, LLC Attn: Alfred Sanalila, Stephanie Sanalila
NextHome Beach Time Realty	6641 Central Ave.	Saint Petersburg	FL	33710	727-363-3300	Beach Time Realty Group, LLC Attn: Ann Fleeting
NextHome Gulf to Bay	6337 6th Ave S	Saint Petersburg	FL	33707	727-510-1356	Tampa Bay Luxury Properties, Inc. Attn: Michael Bindman, Janette Bruzas

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NextHome Luxe Coastal	3900 First Street North, Suite 101	Saint Petersburg	FL	33703	727-692-2774	Luxe Coastal Real Estate, LLC Attn: Ian Leavengood, Peter Vasti, Michael Boyle, Richard Dauval, Kevin Sullivan
NextHome South Pointe	4880 37th Street S.	Saint Petersburg	FL	33711	833-777-6938	South Pointe Realty, LLC Attn: Kent Rodahaver
NextHome Excellence	1400 Cattlemen Road #104	Sarasota	FL	34232	941-893-4505, 941-234-3597	Sarasota Property Group LLC Attn: Alex Krumm
NextHome Santana Real Estate	1069 Main Street, Suite 110	Sebastian	FL	32958	772-538-8383	Santana Real Estate, LLC Attn: Vicky Lee Santana
NextHome Local Expert	5666 Seminole Blvd., Suite 111	Seminole	FL	33772	727-440-1000	LOCAL EXPERT, LLC Attn: Marie Drew
NextHome Gulf Coast	146 2nd Street North, Suite 310	St. Petersburg	FL	33701	727-282-5151	Morgan Anderson Enterprises, LLC Attn: Tony Anderson
NextHome Treasure Coast	729 Colorado Ave	Stuart	FL	34994	833-435-5635	R&CHTC, LLC Attn: Karen Luther, Cristi Hernandez
NextHome Advanced Realty	4948 N. Pine Island Road	Sunrise	FL	33351	954-733-8200	Advanced Realty Corp Attn: Phillip Hudson
NextHome Vista	803 Shotgun Rd., Suite 107	Sunrise	FL	33326	201-970-6272	Paris Del Sol LLC Attn: Juan Del Sol
NextHome Frontier	20701 Bruce B Downs Blvd, Suite 202	Tampa	FL	33647	813-789-5555	Lotus Capital Ventures Inc. Attn: Vibha Shevade
NextHome Legacy Realty	1646 W. Snow Ave, Suite 51	Tampa	FL	33606	813-304-3180	Legacy International Investment Group LLC Attn: Shawna Ramkalawan
NextHome South Pointe	701 North Westshore Blvd, Suite 200-514	Tampa	FL	33609	833-777-6938	South Pointe Realty, LLC Attn: Kent Rodahaver
NextHome Suncoast	871 Venetia Bay Blvd., Suite 224	Venice	FL	34285	941-232-6810	Alfred Flerlage LLC Attn: Beth Flerlage, Nick Flerlage

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NextHome Suncoast	530 US 41 Bypass S, Unit 22A	Venice	FL	34285	941-882-2229	Alfred Flerlage LLC Attn: Nick Flerlage, Beth Flerlage
NextHome Exclusive Real Estate	1705 19th Place, Suite 1-3, Unit A	Vero Beach	FL	32960	954-397-4122	Desiree C McCluskey, LLC Attn: Desiree McCluskey
NextHome Sunrise Realty	2903 W New Haven Avenue, #1011	West Melbourne	FL	32904	321-258-0765	Tellone Properties, LLC Attn: Heather Tellone, Paul Tellone
NextHome Real Estate Executives	801 S. Olive Ave., Suite 118	West Palm Beach	FL	33401	561-207-7647	Real Estate Executives 9, Inc. Attn: James Madalone, Christine Prestininzi
NextHome Sally Love Real Estate	602 N. Old Wire Rd.	Wildwood	FL	34785	352-399-2010	Sally Love Real Estate Inc. Attn: Sally Love, Jeffrey Beatty
NextHome Realty Group Plus	1291 Winter Garden Vineland Road, Suite 250	Winter Garden	FL	34787	407-342-8866	Realty Group Plus, LLC Attn: Max Cawal
NextHome Norris & Company Realty	245 W. Central Avenue, Suite 101	Winter Haven	FL	33880	863-875-5583	Norris & Company Realty, LLC Attn: DEE Norris, Michael Norris
NextHome Neighborhood Realty	890 Northern Way, Suite D-1	Winter Springs	FL	32708	407-377-7735	Neighborhood Real Estate Advisors, LLC Attn: Warren Gagne, Darrell French
NextHome Legacy Empower Realty	1201 W Peachtree St. NW, Suite 2300	Atlanta	GA	30309	404-641-9175	Homes by Axell LLC Attn: Axell Garcia
NextHome MatchMakers	3535 Peachtree Road NE, Suite 320	Atlanta	GA	30326	770-906-8008	MatchMakers RealEstate LLC Attn: Nikeia Mitchell
NextHome Realty Marketing	10 Glenlake Parkway, Suite 130	Atlanta	GA	30328	678-306-6807	Buyers & Sellers Wise Choice Realty, LLC Attn: Garrick Ratcliff
NextHome Resolute	100 Grace Hopper Lane, Ste 37011A	Augusta	GA	30901	803-480-7192	Exceptional Experience Educational Institute, LLC Attn: Wilber Lane

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NextHome Southern Living	1353 Riverstone Pkwy, Suite 120-178	Canton	GA	30114	678-770-5520	Vintia Realty LLC Attn: Theresa Iles
NextHome Infinite Real Estate Solutions	6201 Veterans Pkwy, Suite F	Columbus	GA	31909	706-289-1969	Infinite Real Estate Solutions LLC Attn: Dorothy Loyal, Shastri Saunders
NextHome On the Lake	105 N East Street	Greensboro	GA	30642	706-347-6568	Jo Jones & Company, LLC Attn: Jo Jones
NextHome Plus	105 RBC Drive	Ringgold	GA	30736	706-935-6398	Mashburn Enterprises, LLC Attn: Alvin Mashburn
NextHome Realty Marketing	300 Colonial Center Pkwy, Suite 100	Roswell	GA	30076	678-306-6807	Buyers & Sellers Wise Choice Realty, LLC Attn: Garrick Ratcliff
NextHome Northside	5784 Lake Forrest Drive, Suite 258	Sandy Springs	GA	30328	404-626-8140	Village Green Real Estate, Inc. Attn: Robert Reiter LLM, Joseph Bennett, MPA
NextHome Golden Isles Group	100 Bull Street, Suite 200, Box 2812	Savannah	GA	31401	912-400-9999	Warner Robins Property Management, LLC Attn: Adam Myers, Sylvia Myers
NextHome Golden Isles Group	507 Ocean Blvd, Suite 201	Simons Island	GA	31522	912-400-9999	Warner Robins Property Management, LLC Attn: Adam Myers, Sylvia Myers
NextHome Lanier & Co	2112 Cypress Hollow Court	Statesboro	GA	30458	912-687-1578	Estimated Prophet, LLC Attn: James Lanier
NextHome 180° Realty	114 Constitution Drive, Suite 1200	Warner Robins	GA	31088	478-923-0023	Warner Robins Property Management, LLC Attn: Sylvia Myers, Adam Myers
NextHome MainStreet	15 Pine Street	Williamson	GA	30292	678-283-1407	Tommy Allen Real Estate Group, LLC Attn: Tommy Allen
NextHome Coconut Island Realty	64 Keawe Street	Hilo	HI	96720	808-230-4792	HawaiiCarolyn LLC Attn: Carolyn Johnson
NextHome Hale Realty	5215 Keikilani Circle	Honolulu	HI	96821	808-225-6560	Hale Realty, Inc. Attn: Jennifer Vinson, Rich Lew

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NextHome KU Realty	1050 Queen Street, #100	Honolulu	HI	96814	808-838-9595	KU Realty, LLC Attn: Keahi Pelayo
NextHome Redefined	PO Box 1101	Kailua	HI	96734	808-781-4324	Y Lehua Group LLC Attn: Trenton Wailehua
NextHome Paradise Realty	75-170 Hualalai Road, Suite #D118	Kailua-Kona	HI	96740	808-731-5242	Real Estate Game Changers LLC Attn: Michael Drutar, Lisa Drutar
NextHome All Islands	45-480 Kaneohe Bay Dr., #C02	Kaneohe	HI	96744	808-263-6000	Kailua Beach Realty LTD. Attn: Tim Murray, Yukie Pakele, Stephanie Jurgenson
NextHome Pacific RE	4-484 Kuhio Highway, Suite 309	Kapaa	HI	96746	808-635-5704	Pacific RE LLC Attn: Carol Lopez
NextHome Hometown Realty Group	20 Central Ave	Wailuku	HI	96793	808-870-2775, 808-283-3195	Pineapple Express 808 LLC Attn: Joseph Hogin, Jodi Hogin
NextHome Home Run Realty	2842 Pocatello Ave., Suite 103	American Falls	ID	83211	208-221-9816	Home Run Realty, LLC Attn: Patricia Hernandez
NextHome 365 Realty	9422 North Government Way	Hayden	ID	83835	208-651-2983	365 North, LLC Attn: Courtney Lampert, Carrie Sutton
NextHome Advantage Realty	1795 West Broadway St., PMB 2	Idaho Falls	ID	83402	208-535-3110	Mowers East Idaho Real Estate, LLC Attn: Janet Mowers
NextHome Treasure Valley	2071 E Trail Blazer Drive	Meridian	ID	83646	208-893-5555	VP Ventures, LLC Attn: Heath Van Patten
NextHome Home Run Realty	1023 Yellowstone Ave, Suite L	Pocatello	ID	83201	208-221-9816	Home Run Realty, LLC Attn: Patricia Hernandez
NextHome Cornerstone Realty	13433 N. Freight Train Court	Rathdrum	ID	83858	208-875-9388	The Mullen Group LLC Attn: Renee' Mullen, Matthew Mullen
NextHome Living The Northwest	103 Superior Street	Sandpoint	ID	83864	208-920-9063	Idaho Panhandle Realty, LLC Attn: Thomas Davies, Lisa Davies
NextHome Acosta	1000 N Randall Road	Aurora	IL	60506	630-999-1415	Acosta Real Estate, LLC Attn: Armando Acosta

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NextHome Dream Big Realty	122 S. Michigan Ave, Suite 1390	Chicago	IL	60603	312-530-9767	LSTL Management Realty, Inc. Attn: Shauntell Lawrence
NextHome First Class	123 N. Galena Ave.	Freeport	IL	61032	815-232-4433	A Taylor & Co., Inc. Attn: Kimberly Taylor
NextHome Oak Street Realty	1860 W. Winchester Road, Suite 101	Libertyville	IL	60048	847-721-8946	Oak Street Realty, LLC Attn: Zach Criswell
NextHome Reach Your Dream	500 East Ogden Avenue, Suite 203	Naperville	IL	60563	630-857-9057	Reach Your Dream Real Estate Group LLC Attn: Daniel Galvan
NextHome Select Realty	1333 S. Schoolhouse Road, Unit 303	New Lenox	IL	60451	312-502-0993	Faxel Realty Inc Attn: David Faxel
NextHome QC Realty	1202 2nd Avenue, Suite 2, P.O. Box 271	Rapids City	IL	61278	309-302-0019	FiveGoldKeys LLC Attn: Debra Holdampf
NextHome Crossroads	1627 Augusta Ln.	Shorewood	IL	60404	815-955-8543	Crossroads Real Estate Company Attn: Emily Tracy
NextHome Elite	5250 Old Orchard Road, Suite 300	Skokie	IL	60077	773-370-0003	Arlyn Tratt Realty, Inc. Attn: Arlyn Tratt
NextHome ABI Realty	5 Clove Court	South Elgin	IL	60177	630-878-0900	ABI Realty LLC Attn: Jim Fleck, Yoav Pinhas, Nadav Doran
NextHome Hahn Kiefer Residential	1352 E. Division St.	Evansville	IN	47711	812-604-5973	Hahn Realty Corporation Attn: Joseph Kiefer
NextHome Impact Realty	5276 Keystone Dr.	Fort Wayne	IN	46825	260-466-9200	Impact Realty, LLC Attn: Juan Garcia
NextHome Real Estate Associates	3379 Yorkshire Drive	Greenwood	IN	46143	317-910-0903	Paul Robert Cox Real Estate Associates, LLC Attn: Paul Cox
NextHome Elite Real Estate	1806 W McGalliard Road	Muncie	IN	47304	765-729-5181	LBC Investments, Inc. Attn: Austin Rich, Tera Rich

FRANCHISEE	ADDRESS	CITY	STATE	ZIP	PHONE	CONTACT INFORMATION
NextHome Connection	2680 E. Main St., Suite 307	Plainfield	IN	46168	317-731-2319	Option 1 Realty Group LLC Attn: Paula Henry
NextHome Real Estate Connections	668 Hulman Street	Terre Haute	IN	47802	812-230-5448	Symon Connections LLC Attn: Tracey Symon
NextHome Journey	323 5th Street	Ames	IA	50010	515-232-5240	Sagacim, Inc. Attn: Merrill Sharp, Janet Sharp, Kelli Excell
NextHome In The Bluffs	4111 S. 9th Street, Bay 3	Council Bluffs	IA	51501	402-250-2169	Cook Investments, Inc. Attn: Todd Cook, Jennifer Cook
NextHome Beyond	1810 Jonathan St.	North Liberty	IA	52317	319-560-4410	Beyond Training, LLC Attn: Travis Hiatt
NextHome TriState Realty	600 4th Street, Suite 231	Sioux City	IA	51101	712-224-6398	NHSC, LLC Attn: Katie Slater
NextHome At The Lakes	1410 Lake St	Spirit Lake	IA	51360	712-336-9999	Sell Boji, LLC Attn: Katie Slater
NextHome Navigator	1130 Tall Grass Avenue	Tiffin	IA	52340	319-430-5207	Tack Real Estate, LLC Attn: Jeff Tackaberry
NextHome Your Way	4949 Westown Parkway, Suite 165	West Des Moines	IA	50266	515-223-9716	Liz Mondloch Enterprises, Inc. Attn: Liz Lashier
NextHome Corridor	300 W. Welsh Street, PO Box 350	Williamsburg	IA	52361	319-668-1444	The Phillips Group Real Estate, LLC Attn: Jackie Phillips
NextHome Unlimited	115 NW 3rd St.	Abilene	KS	67410	785-762-2451	Unlimited Real Estate, LLC Attn: Ryan Garrison, Steven Burch
NextHome Unlimited	304 E. Chestnut Street	Junction City	KS	66441	785-762-2451	Unlimited Real Estate, LLC Attn: Steven Burch, Ryan Garrison
NextHome Skandia Hem Realty	126 N Main Street	Lindsborg	KS	67456	785-819-3811	Skandia Hem Real Estate, LLC Attn: Elizabeth Strnad
NextHome Unlimited	301 Kearney St., Suite 110	Manhattan	KS	66502	785-762-2451	Unlimited Real Estate, LLC Attn: Steven Burch, Ryan Garrison

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NextHome Gadwood Group	11026 Quivira Road	Overland Park	KS	66210	913-481-0334	Gadwood Group Realty Company, Inc. Attn: Julie Gadwood
NextHome Unlimited	210 E. Walnut St., Suite 100	Salina	KS	67401	785-762-2451	Unlimited Real Estate, LLC Attn: Steven Burch, Ryan Garrison
NextHome Gadwood Group	11212 Johnson Drive	Shawnee	KS	66203	913-481-0334	Gadwood Group Realty Company, Inc. Attn: Julie Gadwood
NextHome Professionals	2450 SE 29th St.	Topeka	KS	66605	785-969-3447, 785-274-8211	EnVest, LLC Attn: Mary Froese
NextHome Dana Trahern Realty	430 S. Arapahoe St.	Ulysses	KS	67880	620-353-9537	Dana Trahern Realty LLC Attn: Dana Trahern
NextHome Excel	4601 E. Douglas Avenue, Suite 313	Wichita	KS	67218	316-990-7293	Kerry Sold It, P.A. Attn: Kerry Dunn
NextHome Realty Experts	3577 Cemetery Road	Bowling Green	KY	42103	270-282-4005	Raymer Real Estate Services, LLC Attn: Gregory Raymer, Stacy Raymer, Connor Raymer
NextHome Chism Realty	2615 Brandenburg Road	Brandenburg	KY	40108	270-600-3999	Chism Realty Company LLC Attn: Brian Chism
NextHome Custom Realty	1801 Louisville Road	Frankfort	KY	40601	502-223-3553	Custom Realty, LLC Attn: Carol Smith, Garth Vinson
NextHome Adventure	409 S. Main St, Suite B	London	KY	40741	606-878-1702	Fernwood Enterprises, LLC Attn: Jonnie Jean Young, Lane Young
NextHome Southern Charm	119 Evergreen Road	Louisville	KY	40243	502-558-2022	Southern Charm Realtors LLC Attn: Jessica O'Daniel
NextHome Custom Realty	6983 Shelbyville Road	Simpsonville	KY	40067	502-320-7750	Custom Realty, LLC Attn: Garth Vinson, Carol Smith
NextHome Bayou Pines	416 N. Pine St.	DeRidder	LA	70634	337-202-1018	JHBJ Realty LLC Attn: Jeremy Jones, Holli Jones

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NextHome Real Estate Professionals	101 W. Thomas St.	Hammond	LA	70401	985-429-0777	NHREP LLC Attn: Dennis Crayton
NextHome Southern Realty	430 Corporate Drive, Suite C	Houma	LA	70360	337-484-1184	CB Realty Associates, LLC Attn: Christie House-Theaux, Joy Cobert
NextHome Cutting Edge Realty	2901 Johnston Street, Suite 400	Lafayette	LA	70503	337-484-1184	House Cobert & Associates, LLC Attn: Christie House Theaux, Joy Cobert
NextHome Northshore	1703 N. Causeway Blvd., Suite F	Mandeville	LA	70471	985-264-1824	Northshore Homes, Inc. Attn: Will Redondo, Nancy Redondo
NextHome Luxe Realty	3726 St Claude Avenue	New Orleans	LA	70117	504-432-8913	RTR Holdings, LLC Attn: Jimha Abdelkader
NextHome Premier Realtors	1605 Governor Nicholls St.	New Orleans	LA	70116	504-450-6916	NOLA Best Properties, LLC Attn: Harry Varnadore
NextHome Solutions	16573 Airline Hwy, Suite B	Prairieville	LA	70769	225-744-6403	Solutions 225, LLC Attn: Brandi Phillips
NextHome Innovative Realty	1926 Corporate Square Blvd., Suite C	Slidell	LA	70458	985-774-3015	BMD Enterprises, LLC Attn: William Dekemel, Melissa Dekemel
NextHome Experience	57 Washington St.	Bangor	ME	04401	207-573-7400	Tous, LLC Attn: Jonathan Cota
NextHome Premier Realty	82 Pleasant Street	Brunswick	ME	04011	207-522-3375	Cole Coastal Realty, LLC Attn: Thomas Cole
NextHome Northern Lights Realty	93 Second St.	Hallowell	ME	04347	207-558-8811	Integritas Prime, LLC Attn: Amy MacDonald, Timothy Fortin
NextHome Discover	551 Main Street, Suite 2	Presque Isle	ME	04769	207-762-6398	Star City Holdings, LLC Attn: Daniel Castle
NextHome Coast2Coast	23 Summer Street, Suite A	Rockland	ME	04841	833-423-9207	Go McGuire, Inc. Attn: Suzanne McGuire
NextHome Experience	606 Main Street	Rockland	ME	04841	207-573-7400	Tous, LLC Attn: Jonathan Cota

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NextHome NorthEast Realty	677 Roosevelt Trail	Windham	ME	04062	207-838-7773	MVRE, LLC Attn: Richard Yost
NextHome Premier Real Estate	8391 Main Street	Ellicott City	MD	21043	410-977-5808	NHPRE LLC Attn: David Stratmann, Shawn Stratmann
NextHome Prime Properties	12815 Old Fort Rd, Suite 105	Fort Washington	MD	20744	301-818-0313	Mal'lynn & Associates, LLC Attn: Donnell Williams
NextHome Forward	4136 E. Joppa Rd, Suite K	Nottingham	MD	21236	858-FORWARD	S&S Real Estate Services, LLC Attn: Nisha Smithrick, Sherri Sembly
NextHome First Journey Realty	65 Duke Street, Suite 107	Prince Frederick	MD	20678	410-257-3700	First Journey Properties Realty LLC Attn: Freda Powell-Bell
NextHome Envision	11810 Grand Park Avenue, Suite 500	Rockville	MD	20852	301-881-NEXT	TwoLees, LLC Attn: Leon Nasar, Lisa Nasar
NextHome Key Realty	48a E Baltimore Street	Taneytown	MD	21787	301-471-1016	EC3 Properties LLC Attn: Eryn Topper
NextHome Millennium Realty	9701 Apollo Dr, Suite 100	Upper Marlboro	MD	20774	240-475-3860	Kamara Investments, LLC Attn: June Bryant
NextHome Leaders	10665 Stanhaven Place, 300A, Suite 3133	White Plains	MD	20695	877-286-2829	Premier Homes Realty LLC Attn: Tabitha Richardson
NextHome Mims Realty Group	7265 Windsor Blvd, Suite 114	Windsor Mill	MD	21244	443-621-1814	Mims Realty Group, LLC Attn: Hope Mims
NextHome Titledown	100 A Street, Suite 100	Boston	MA	02127	617-657-9811	Urban Village Properties, Inc. Attn: Rory Gill, Jason Muth
NextHome Unlimited Realty Solutions	1229 River Street	Boston	MA	02136	617-833-6880	Unlimited Realty Solutions Boston, LLC Attn: Delores Facey, Leighton Facey
NextHome Luxury Realty	100 Conifer Hill Drive, Suite 514	Danvers	MA	01923	617-826-1166	SUVASSA REALTY LLC Attn: Sandeep Arora

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NextHome Luxury Realty	33 Bedford Street, #12	Lexington	MA	02420	617-826-1166	SUVASSA REALTY LLC Attn: Sandeep Arora
NextHome Beacon Realty	20 Cabot Blvd, Suite 300	Mansfield	MA	02048	508-399-1222	ASHSHAN, LLC Attn: Teri McGinn
NextHome South Coast Realty	511 W. Grove Street, Suite 202	Middleboro	MA	02346	508-535-5556	TraBen Realty, Inc Attn: John Coutinho
NextHome Soundings Realty	146 Main Street, Suite 2E	Norfolk	MA	02056	508-244-4448	Soundings Realty, LLC Attn: David Matthews
NextHome Tradition	200 Sutton St., Suite 234	North Andover	MA	01845	978-857-4693	Abbian Realty, LLC Attn: Christopher Chiang
NextHome Signature Realty	639 Washington Street	Norwood	MA	02062	781-352-0403	M & E Realty Group, LLC Attn: Michele Mullen, Gerald Mullen, Jr, Amy Mullen, Esq
NextHome North Shore Realty	89 Freedom Hollow	Salem	MA	01970	978-590-2455	Boston North Realty Group, LLC Attn: Kimberly O'Donnell
NextHome Elite Realty	308 Main St.	Springfield	MA	01151	413-391-1969	Elite Realty Services, LLC Attn: Chad Lynch
NextHome Evolution	243 Main St.	Belleville	MI	48111	734-822-6006	Evolution Real Estate Services LLC Attn: Paul Armstrong
NextHome One	7305 Grand River Ave, Suite 100	Brighton	MI	48114	810-373-5110	3 Crowns, LLC Attn: Rachele Evers, Aaren Currie
NextHome Cityscape	23950 Princeton Street	Dearborn	MI	48124	313-673-9224	Cityscape Realty LLC Attn: David Makki
NextHome Victors	9376 Hidden Lake Circle	Dexter	MI	48130	734-707-7544	Kaufman-Boyd Ventures, LLC Attn: David Kaufman, Robert Boyd
NextHome One	4037 Owen Road	Fenton	MI	48430	810-373-5110	3 Crowns LLC Attn: Rachele Evers, Aaren Currie
NextHome Inspire	6004 Torrey Rd, Suite F	Flint	MI	48507	810-771-5240	Red Adam, LLC Attn: Adam Abt

FRANCHISEE	ADDRESS	CITY	STATE	ZIP	PHONE	CONTACT INFORMATION
NextHome Great Lakes Realty	8305 S. Saginaw St, Suite 11	Grand Blanc	MI	48439	810-344-8083	Villaire Group Real Estate, LLC Attn: Justin Villaire
NextHome Champions	250 Monroe Avenue NW, Suite 400	Grand Rapids	MI	49503	616-494-0114	NHTLS, LLC Attn: Thomas Smolinski
NextHome Champions	305 Hoover Blvd., Suite 700	Holland	MI	49423	616-494-0114	NHTLS, LLC Attn: Thomas Smolinski
NextHome Statewide Realty	1285 S. Michigan Ave.	Howell	MI	48843	810-599-4259	Currie and Company, L.L.C. Attn: Aaren Currie
NextHome One	6040 S 12th St	Kalamazoo	MI	49009	810-373-5110	3 Crowns, LLC Attn: Aaren Currie, Rachele Evers
NextHome Property Mart	15851 S US 27 HWY, Building 20, Suite 23 & 24	Lansing	MI	48906	989-224-6781	Silm Properties, LLC Attn: Rachael Brown
NextHome Realty	6427 Centurion Dr., Suite 160	Lansing	MI	48917	517-604-0044	Derby & Associates, LLC Attn: Paul Derby
NextHome Realty Now	612 S. Washington Avenue	Ludington	MI	49431	231-233-3800	Bishop Enterprise LLC Attn: Kevin Bishop, Carrie Rae Bishop
NextHome Park Place Homes Group	801 Joe Mann Blvd., Suite P	Midland	MI	48642	989-698-1100	Park Place Homes Real Estate LLC Attn: Michelle Park Cluff
NextHome Inspire	291 E. State St.	Montrose	MI	48457	810-771-5240	Red Adam, LLC Attn: Adam Abt
NextHome Superior Living	209 Gold Street	Negaunee	MI	49866	906-250-2874	NH Superior Living, Inc. Attn: Benjamin Argall, Stephanie Jones
NextHome All Pro Realty	332 E. Main Street	Northville	MI	48167	248-912-5979	DW Realty, Inc. Attn: Dewayne White
NextHome Edge	292 S. Main St., Ste. 201	Plymouth	MI	48170	734-357-8122	Michigan Management and Property Maintenance, LLC Attn: Brad Sandberg, MBA, Jeffrey Scott

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NextHome Up North	1345 W West Branch Road	Prudenville	MI	48651	989-366-3777	Boals Homes L.L.C. Attn: Ashley Boals
NextHome The Boulevard	328 East St.	Rochester	MI	48307	248-335-0300	Peach Pit Management, LLC Attn: Michael T. Moore, Melissa Acton
NextHome Aegis Properties	418 N. Main St.	Royal Oak	MI	48067	248-378-4079	Aegis Properties LLC Attn: Craig Kallen
NextHome Greater Tri-Cities	827 North Michigan Avenue	Saginaw	MI	48602	989-239-7545	Greater Tri Cities Real Estate, LLC Attn: Coty Lewis
NextHome Pros	27205 Harper Ave	Saint Clair Shores	MI	48081	586-260-6970	THE CHRISTMAN REAL ESTATE AGENCY, INC. Attn: William Christman
NextHome Elevate	1623 W. Sterns Rd., Suite 3	Temperance	MI	48182	567-277-8557	Best Move Toledo LLC Attn: Kimberly Carey
NextHome Horizons	13432 Elmwood Drive, Suite 5	Baxter	MN	56425	218-232-2994	Swenson Real Estate, LLC Attn: Elizabeth Becher, Nicholas Dille, Kent Swenson
NextHome Homestead Advantage	555 127th Lane NW	Coon Rapids	MN	55448	612-205-7809	Homestead Advantage Inc. Attn: Charlotte Williams
NextHome Metro Real Estate Services	519 N. Lakeshore Dr.	Lake City	MN	55041	651-797-4219	North Metro REO, LLC Attn: Francine Marsolek
NextHome Perrine & Associates Realty	9002 Main Street	Sturgeon Lake	MN	55783	218-372-3767	Perrine Enterprises, LLC Attn: Amy Perrine
NextHome Metro Real Estate Services	4669 White Bear Pkwy	White Bear Lake	MN	55110	612-868-9344	North Metro REO, LLC Attn: Francine Marsolek
NextHome HomeFront	306 Seal Ave	Biloxi	MS	39530	228-806-0485	HomeFront Properties, LLC Attn: Crystal Boggs
NextHome Simplicity	902 Howard Ave, Unit 1	Biloxi	MS	39530	228-357-5888	Simplicity, LLC Attn: Andrew Geotes, Brittany Geotes
NextHome Realty Experience	1139 Old Fannin Rd, Suite K	Brandon	MS	39047	601-521-2866	Realty Experience, LLC Attn: Ryan Porter
NextHome Innovative Realty	211 Sones Chapel Rd.	Carriere	MS	39426	985-774-3015	BMD Enterprises, LLC Attn: William Dekemel, Melissa Dekemel

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NextHome HomeFront	1803 Curcor Dr.	Gulfport	MS	39507	228-215-2545	HomeFront Properties, LLC Attn: Crystal Boggs
NextHome Simplicity	202 Klondyke Road	Long Beach	MS	39560	228-357-5888	Simplicity, LLC Attn: Andrew Geotes, Brittany Geotes
NextHome HomeFront	1405 Government St.	Ocean Springs	MS	39564	228-215-2545	HomeFront Properties, LLC Attn: Crystal Boggs
NextHome SoMo Life	1832 E 32nd Street	Joplin	MO	64804	417-627-5540	Paramount Real Estate Partners, LLC Attn: Michael Scott, Tanya Scott
NextHome Team Ellis	PO Box 343	Lebanon	MO	65536	573-774-4101	Ellis Realty Group, LLC Attn: Lisa Ellis
NextHome Leeward & Company	P.O. Box 6492	Lee's Summit	MO	64064	816-863-8606	Leeward & Company, Inc. Attn: Aaron Turnage
NextHome Vibe Real Estate	618 SW 3rd Street, Suite C	Lee's Summit	MO	64063	816-207-5477	Paula Voss & Co. Real Estate, LLC Attn: Paula Voss
NextHome Kate and Company Realty	PO Box 33	Moscow Mills	MO	63362	636-544-3460	Kate & Company RE LLC Attn: Kate Moritz, Robert Young
NextHome Lake Living	5179 Osage Beach Pkwy	Osage Beach	MO	65065	573-434-0355	Bobbi Bash Group, Inc. Attn: Menda Gilbert
NextHome Team Ellis	P.O. Box 857	Saint Robert	MO	65584	573-774-4101	Ellis Realty Group, LLC Attn: Lisa Ellis
NextHome Simple Transitions	3407 S. Jefferson Ave.	St. Louis	MO	63118	314-578-7212	Simple Transitions, LLC Attn: Bradley Hanewinkel
NextHome Universal Realty	1600 Mid Rivers Mall, #2304	St. Peters	MO	63376	314-276-1150	St. Louis Flat Rate Realty LLC Attn: Robert Blanton
NextHome Team Ellis	107 Suite A, Historic Rt 66 East	Waynesville	MO	65583	573-774-4101	Ellis Realty Group, LLC Attn: Lisa Ellis
NextHome Peaks to Prairie	2880 Grand Avenue	Billings	MT	59102	406-698-6330	Pinetop Properties, LLC Attn: Karen Campbell

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NextHome Destination	702 N. 19th Ave	Bozeman	MT	59718	406-548-2412	Bozeman House Hunter, LLC Attn: Sarah Antonucci, Abram Antonucci
NextHome Bitterroot Valley	410 N. 1st St., Unit C	Hamilton	MT	59840	406-210-1956	Tammy H, Inc. Attn: Tammy Hall
NextHome Northwest Real Estate	1226 Whitefish Stage Rd.	Kalispell	MT	59901	406-755-7700	Wilson Real Estate, Inc. Attn: Laurel Wilson, Jeff Wilson
NextHome Premier Realty	PO Box 106	Libby	MT	59923	406-291-9893	Premier Realty NW LLC Attn: Angela Vande Garde
NextHome Mountain Life	350 Ryman St., Suite 201	Missoula	MT	59802	406-531-5440	Mooney Real Estate Partners, LLC Attn: Melissa Mooney
NextHome Integrity	2001 N St, Suite 114	Lincoln	NE	68510	402-217-7917	EH Taylor Holdings, LLC Attn: Travis Taylor, Teresa Elliott, Karalyn Hoefer
NextHome Signature Real Estate	13340 California St., Suite 100	Omaha	NE	68154	402-445-4899	Elliott Taylor, PC Attn: Teresa Elliott, Travis Taylor
NextHome eNVy Real Estate Professionals	355 E. 6th St., Suite 1	Battle Mountain	NV	89820	775-304-5925	Melver Enterprises, Inc. Attn: Toby Melder, Lana Melder
NextHome Infinity Realty	225 Silver Street, Suite 106	Elko	NV	89801	775-738-HOME	CR Services LLC Attn: Cheryl Henning, Robert Henning
NextHome People First	179 N. Gibson	Henderson	NV	89014	702-703-5969	Born and Raised Investments LLC Attn: Beau McDougall
NextHome Redefined	9890 S Maryland Parkway #200	Las Vegas	NV	89183	808-781-4324	NextHale Investments LLC Attn: Tonia Moniz, Trenton Wailehua
NextHome Sierra Realty	1695 Meadow Wood Ln., Suite 200	Reno	NV	89502	775-204-3031	Yeparoo Enterprises, LLC Attn: William Mariani, Anne Potter
NextHome Yourpickettfence Group	728 S. Virginia Street, Suite B	Reno	NV	89501	775-762-8355	YourPickettFence Group, LLC Attn: Tayona Tate

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NextHome Gold Rush Realty	331 W. Winnemucca Blvd.	Winnemucca	NV	89445	775-625-7803	Gold Rush Realty LLC Attn: Janet Jacaway, Joree Jacaway
NextHome Freedom	140 Epping Road, Unit 1	Exeter	NH	03833	603-450-1100	Freedom Homes, LLC Attn: Adam Silvestri
NextHome Modern Realty	89 Main Street	West Lebanon	NH	03784	603-748-3039	Finestkind Modern Realty LLC Attn: Spenser Molloy, Brian Molloy
NextHome New Prospects Realty	1200 Route 22, STE 2000	Bridgewater	NJ	08807	908-490-8866	Stash Realty Group LLC Attn: John Dodds, Steven Merlo
NextHome Evolution	408 Main Street	Chester	NJ	07930	908-334-2042	Fieldstone Real Estate, LLC Attn: Rosemarie Heldmann
NextHome Essential Realty	1330 Parkway Avenue, Suite 6	Ewing	NJ	08628	609-493-5450	Essential Realty LLC Attn: Jonathan Lamond
NextHome New Beginnings	17-10 River Rd., Suite 3C	Fair Lawn	NJ	07410	201-834-4446	New Beginnings Realty Solutions LLC Attn: Nanci Lieneck
NextHome Zenith	149 W. Main St.	Freehold	NJ	07728	855-978-6323	Anderson Elite Group LLC Attn: Michelle Anderson, Michelle Anderson
NextHome Lifestyle Realty	13 Winslow Drive	Hammonton	NJ	08037	609-517-0393	Listings Real Estate, LLC Attn: Howard DeRias, Terah Naumchik
NextHome Driven	221 River Street, 9th Floor	Hoboken	NJ	07030	732-547-9616	Antonio Arcuri L.L.C. Attn: Antonio Arcuri
NextHome Realty Advisors	101 Crawfords Corner Road, Suite 4-101R	Holmdel	NJ	07733	732-769-1110	HAQ Associates, LLC Attn: Iftikhar Haq, Allan Burns, David Garagiola
NextHome Force Premier Realty	2380 Route 9 S, Bldg C, Unit 4	Howell	NJ	07731	732-252-6800	Howell NH LLC Attn: David Garagiola, Allan Burns
NextHome Platinum Elite	735 West Side Ave.	Jersey City	NJ	07306	855-751-5800	D-LIZO Realty Group, LLC Attn: Rodrigo Lizo
NextHome The Real Estate Pros!	345 Union Hill Road, Suite A	Manalapan	NJ	07726	917-770-2709	MVLM, LLC Attn: Valerie Wechsler

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NextHome Prime	8419 Bergenline Avenue	North Bergen	NJ	07047	201-630-0025	LC Realty Investments, LLC Attn: Lionel Cruz
NextHome Royal Lion Realty	90 East Halsey Rd, Suite 337	Parsippany	NJ	07054	973-715-4540	Equitable Property Realty, LLC Attn: Rosa Stimmler
NextHome Force Realty Partners	36 Monmouth Street, Unit 2	Red Bank	NJ	07701	855-653-6723	Burns Development LLC Attn: Allan Burns
NextHome Peninsula Realty Group	113 E River Road, 2D	Rumson	NJ	07760	201-232-5824, 732-539-9788, 732-273-0048	RUMSON NH LLC Attn: Irene Zitzner, Kate Raftery, Laura Barr, Allan Burns
NextHome Nexus Realty Group	250 Washington Street, #D2	Toms River	NJ	08753	732-835-4122	Nexus Realty Group NJ, LLC Attn: Diane Traverso
NextHome Choice Group	1485 Morris Ave.	Union	NJ	07083	908-662-5050	NJ Choice Realty Limited Liability Company Attn: Maria Schmidt
NextHome Enterprise	2668 Morris Ave.	Union	NJ	07083	973-634-1072	NEXTHOMOVZ REALTY LLC Attn: Marlo Crawley
NextHome Premier	102 Town Center Drive	Warren	NJ	07059	908-325-5000	Encore Realty Group, LLC Attn: John Mangini
NextHome Violet Realty	48 Newton Ave., #50	Woodbury	NJ	08096	856-381-5796	The Nancy Allebach Group, LLC Attn: Nancy Allebach
NextHome Enchantment Realty	212 S Lea Ave	Roswell	NM	88203	575-910-0827	Olaguez Properties LLC Attn: Daisy Olaguez
NextHome Empire	37-11 23rd Avenue	Astoria	NY	11105	718-626-6737	Ermo Realty LLC Attn: Parry Ermogenous
NextHome CNY Realty	2272 Downer Street Road	Baldwinsville	NY	13027	315-567-HOME	Dougherty Home Team Inc. Attn: Samantha Dougherty
NextHome Brixwood	4112 W. Main Street Rd, Suite A	Batavia	NY	14020	585-204-0612	Brixwood Residential, LLC Attn: Jason Beck, James Rutowski, Brian Heywood, Rachel Heywood
NextHome Revere	355 Broadway	Bethpage	NY	11714	516-597-5800	Revere Real Estate, Inc. Attn: Joseph Saldana

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NextHome NOVACARR Realty	225 Shore Road	Cornwall-On- Hudson	NY	12520	833-485-6682	NOVACARR REALTY CORP. Attn: Janice Carrasco
NextHome Kingdom	3134 Watson Blvd.	Endwell	NY	13760	844-645-4647	Joe Digger, LLC Attn: Carrie King, Keith King
NextHome Resource Realty	7245 Pittsford Palmyra Road, P.O. Box 1109	Fairport	NY	14450	585-738-0028	Abundance Realty Corporation Attn: Joleen Maltman
NextHome CNY Realty	110 Buchmans Close Cir.	Fayetteville	NY	13066	315-567- HOME	Dougherty Home Team Inc. Attn: Samantha Dougherty
NextHome Brixwood	4281 Genesee Valley Plaza Rd.	Geneseo	NY	14454	585-204-0612	Brixwood Residential, LLC Attn: Rachel Heywood, Brian Heywood, James Rutowski, Jason Beck
NextHome Finest First	150 Motor Pkwy, Suite 401	Hauppauge	NY	11788	917-589-4007	TBL Group and Associates LLC Attn: Lane Clark, Adam Weisinger
NextHome Residential	91 Main Street	Kings Park	NY	11754	631-460-6140	Next Perfect Real Estate, LLC Attn: Edward Hasicka
NextHome Residential	477 Madison Avenue, 6th Floor	New York	NY	10022	212-300-6140	Next Perfect Real Estate, LLC Attn: Edward Hasicka
NextHome People First Realty	53 Hudson Ave, Suite 311	Nyack	NY	10960	929-375-7696	TDAD Homes LLC Attn: Marvin Dudley
NextHome Platinum Properties	113A Main St.	Port Washington	NY	11050	888-868-6985	Branalle International Group, LLC Attn: John H. Kim
NextHome Endeavor	2815 Monroe Avenue, Suite 203	Rochester	NY	14618	585-443-6398	Brixwood Residential ROC, LLC Attn: Nina Malatesta, Salvatore Gruttadaurio, Jason Beck, Brian Heywood, Rachel Heywood
NextHome GoodLife	2 Overhill Rd, #400	Scarsdale	NY	10583	914-713-8912	GoodLife Real Estate, LLC Attn: Stephen Herman, Xiao Hua Herman

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NextHome Capital Region	PO Box 6126	Schenectady	NY	12306	518-694-2115	Capitaland Preferred Properties, Inc. Attn: Michael Mascitelli
NextHome Prestige	3195 Richmond Road, 2F	Staten Island	NY	10306	718-980-2100	Staten Island Dream House Inc. Attn: Alexander Levin
NextHome Orangedot	1029 Little East Neck Road	West Babylon	NY	11704	631-314-4880	Orange Dot Real Estate Inc. Attn: Anthony Pellicane, Beronica Espitia
NextHome Residential	75 South Broadway, 4th Floor	White Plains	NY	10601	914-810-6140	Next Perfect Real Estate, LLC Attn: Edward Hasicka
NextHome YourHome	75 Virginia Rd, Suite R6	White Plains	NY	10603	914-588-1222	Your Home Management LLC Attn: Joseph Zanzano
NextHome AVL Realty	573 Fairview Road, Suite 4	Asheville	NC	28803	828-674-5316	Lynn Bolser Real Estate, Inc. Attn: Lynn Bolser
NextHome Mountain Realty	1675 Blowing Rock Rd, Suite 401	Boone	NC	28607	828-264-8745	Cash & Wagner Real Estate, LLC Attn: Joshua Cash, Allan Wagner, Judy Wagner
NextHome Reward	216 E. Chatham St, Suite 108	Cary	NC	27511	919-625-8819	Reward Real Estate, Inc. Attn: Billy Holt
NextHome Allegiance	1914 J N Pease Place	Charlotte	NC	28262	980-781-5130	NO Limit Investments, Inc. Attn: Anthony Graves, Shauna Graves
NextHome Authority	10130 Perimeter Pkwy., Ste. 200	Charlotte	NC	28216	704-458-0314, 704-622-8039	Regron Realty Company, LLC Attn: Reginald Carson
NextHome Paramount	5950 Fairview Road, Suite 18	Charlotte	NC	28210	704-608-7519	Downey Properties Charlotte, Inc. Attn: Jayme Downey
NextHome People First Realty	436 East 36th Street	Charlotte	NC	28205	929-375-7696	TDAD Homes LLC Attn: Marvin Dudley
NextHome Perfect Match	3540 Toringdon Way, Suite 200	Charlotte	NC	28277	704-763-1999	CK3 Realty Group, LLC Attn: Keisha Alston, Kelly Alston

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NextHome Reliance	13000 S Tryon Street, F 294	Charlotte	NC	28278	704-564-9733	Bulldog Properties Team, LLC Attn: Robert Fredrickson
NextHome Rivers Realty	9935-D Rea Road, #288	Charlotte	NC	28277	704-839-3227	Rivers Realty LLC Attn: Rhonda Rivers
NextHome Serene Living	15720 Brixham Hill Ave, Suite 300	Charlotte	NC	28277	704-617-0670	Serene Living Realty LLC Attn: JoAnna Dougan
NextHome PaperTown	P.O. Box 911	Clyde	NC	28721	828-593-7097	Papertown Realty Inc. Attn: Teresa Bailey, Jeremy Colclasure
NextHome Choice Realty	21343 Catawba Avenue	Cornelius	NC	28031	980-689-5277	JTK Real Estate, LLC Attn: Julia King
NextHome Parkside Realty	1303 Queensbury Circle	Durham	NC	27713	919-452-0021	Parkside Homes, LLC Attn: James Dillard
NextHome Coastal Properties	PO Box 5638	Emerald Isle	NC	28594	252-220-0608	Good Move, LLC Attn: Beth Smoot
NextHome Integrity First	337 Hay St.	Fayetteville	NC	28301	910-302-7171	Integrity First Properties, LLC Attn: Michelle Morris, Thomas Morris
NextHome ATA Realty Group	500 Benson Road, Suite 228	Garner	NC	27529	919-516-9620	Your Agent Teresa & Associates, LLC Attn: Teresa Isler-Fortson
NextHome Triad Realty	7204 W. Friendly Ave., Suite K	Greensboro	NC	27410	336-763-7433	Manzi Realty Group, Inc. Attn: Rich Manzi, Amy Manzi
NextHome WNC Realty	147 4th Ave W, Suite B	Hendersonville	NC	28792	828-785-5535	Laura Flores Real Estate Incorporated Attn: Laura Flores, Renato Flores
NextHome Blue Skies	520 8th St. NE	Hickory	NC	28601	828-330-6088	BDP Real Estate, LLC Attn: Becky Petree, Derrick Petree
NextHome Realty Partners	2310 N Centennial St., Suite 105	High Point	NC	27265	336-885-0673	NH Realty Partners, LLC Attn: Charles Witcher, Steve Farmer

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NextHome Hansley Realty	9820 NorthCross Center Court, Suite 144	Huntersville	NC	28078	704-502-0241	Hansley Realty LLC Attn: Terri Hansley
NextHome Cape Fear	1700 Country Club Road	Jacksonville	NC	28546	910-256-3528	Cape Fear's Best Realty, LLC Attn: Inis Proctor Chappell, Harold Chappell
NextHome Paramount	148 E. Charles St.	Matthews	NC	28105	704-608-7519	Downey Properties Charlotte, Inc. Attn: Jayme Downey
NextHome Advantage	2195 Perth Rd.	Mooresville	NC	28117	980-722-5586	Jamie Sherrill Real Estate, LLC Attn: Jamie Sherrill
NextHome World Class	287 Alcove Road	Mooresville	NC	28117	704-729-7000	Live Lucky Real Estate, LLC Attn: Kelly Myers
NextHome Gold Key Realty	2205K Oak Ridge Rd, #180	Oak Ridge	NC	27310	336-423-8726	Stacy Guske Realty, LLC Attn: Stacy Guske
NextHome RARE Properties	8480 Honeycutt Road, Suite 200	Raleigh	NC	27615	919-247-1668	RARE Properties, Inc. Attn: Denise Zirker, Patricia Topakian
NextHome Triangle Properties	1033 Oberlin Road, Suite 200	Raleigh	NC	27605	919-656-6228	Triangle Living NC, LLC Attn: Reid Wilson, Mary Ann Wilson
NextHome Turn Key Realty	4509 Creedmoor Road, Suite 201	Raleigh	NC	27612	919-480-0249	Weeks Realty Group, Inc. Attn: Danielle Weeks, Nicholas Weeks
NextHome In The Pines	105 Bradford Village Ct.	Southern Pines	NC	28387	910-690-7400	3C Realty, LLC Attn: Kelly Curran
NextHome Olive Branch Real Estate	372 Baymount Dr.	Statesville	NC	28625	704-775-9666	Lake Norman Select Realty LLC Attn: Michelle Selvey
NextHome Veterans First Choice	136 S Main St, Office A	Warrenton	NC	27589	254-317-0690	KCS Realty, LLC Attn: Kyiandra Somerville
NextHome Mountain Horizons	149 Weaver Blvd, #117	Weaverville	NC	28787	828-335-6910	NC Mountain Brokers, LLC Attn: David Stephens

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NextHome Providence	1940 Weddington Road, Suite K	Weddington	NC	28104	980-595-6000	De Paola Holdings LLC Attn: Dominick DePaola Jr., Cindy DePaola
NextHome Cape Fear	1411 Commonwealth Dr., Suite 200	Wilmington	NC	28403	910-256-3528	Cape Fear's Best Realty, LLC Attn: Harold Chappell, Inis Proctor Chappell
NextHome Beyond Realty	500 W 5th Street, Suite 800	Winston-Salem	NC	27101	336-692-4485	Sweet Homes Carolina LLC Attn: Lori Hankins
NextHome Dogwood	3000 Bethesda Pl., Suite 803	Winston-Salem	NC	27103	336-817-5862	Gamecock Group, LLC Attn: Chadwick Stamper, Tara Stamper
NextHome Legendary Properties	114 W. Main Avenue, Suite C	Bismarck	ND	58501	701-712-8900	Louser Real Estate, Inc. Attn: Scott Louser
NextHome Legendary Properties	1650 45th St S, Suite 119	Fargo	ND	58103	701-833-8489	Louser Real Estate, Inc Attn: Scott Louser
NextHome Legendary Properties	400 4th St. SW	Minot	ND	58701	701-852-8151	Louser Real Estate, Inc. Attn: Scott Louser
NextHome Fredricksen Real Estate	719 2nd St. W	Williston	ND	58801	701-572-8167	Dakota Realty & Leasing, Inc. Attn: Craig McIvor
NextHome Next Stepp	135 Union Street	Ashland	OH	44805	419-281-2122	Next Stepp, Inc. Attn: Wendy Anderson
NextHome New Horizons Equity Realty	1225 Woodlawn Ave., Suite 102	Cambridge	OH	43725	833-THE-NEXT	New Horizons Equity Realty, LLC Attn: Amanda Mignano
NextHome Experience	44 S. Main Street	Johnstown	OH	43031	614-396-6900	David & Vadim Ventures, LLC Attn: Vadim Barash, David Caraboolad
NextHome Experts	15000 Madison Ave.	Lakewood	OH	44107	216-423-5100	Madison Avenue Realty Group LLC Attn: Anthony Apotsos
NextHome GO30 Realty	8433 South Avenue, 1-4	Poland	OH	44514	330-629-8888	Community First Real Estate, LLC Attn: Robert Dull, Chad Cromer

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NextHome Experience	6797 N. High Street, #131	Worthington	OH	43085	614-396-6900	David & Vadim Ventures, LLC Attn: David Caraboolad, Vadim Barash
NextHome Tri-Covenant Realty	1001 SW B Ave, Suite 150 & 160	Lawton	OK	73501	580-512-0591	Brenda Spencer-Ragland Realtor, LLC Attn: Brenda Spencer-Ragland, Carrie Austin
NextHome Professionals	1127 E. Wade Watts Ave.	McAlester	OK	74501	469-866-3133	MKT Realty LLC Attn: Kelli Wall, Matthew Sherwood, Tracey Rothbauer
NextHome Simply Real Estate	303-A Main Street	Noble	OK	73068	405-514-5585	Terri Caldwell Realty Group LLC Attn: Terri Caldwell
NextHome Central Real Estate	1303 N. Robinson Ave, Suite 26	Oklahoma City	OK	73103	405-225-0151	NH Central Real Estate LLC Attn: Jason Phillips, Robert Gideon II
NextHome Experts Realty	10324 Greenbriar Place, Suite C	Oklahoma City	OK	73159	405-349-5984	RGO & MO REALTY LLC Attn: Ruthie Gallardo-Owens
NextHome Central Real Estate	418 N. Louisa Ave	Shawnee	OK	74801	405-476-4158	NH Central Real Estate LLC Attn: Robert Gideon II, Jason Phillips
NextHome Picket Fence Realty	P.O Box 604	Florence	OR	97439	503-544-8800	Picket Fence Realty, Inc. Attn: Lila Timmons
NextHome Bridge City	4120 SE International Way, Suite A210	Milwaukie	OR	97222	503-477-6438	Dustin Slack Investments LLC Attn: Dustin Slack
NextHome Realty Connection	12923 NW Cornell Road #101	Portland	OR	97229	503-213-3550	PDX Home Group, LLC Attn: Steve Roesch
NextHome Realty Connection	120 Salem Heights Avenue S	Salem	OR	97302	503-213-3550	PDX Home Group, LLC Attn: Steve Roesch
NextHome Next Chapter	12600 SW 72nd Ave., Suite 140	Tigard	OR	97223	503-709-2534	Next Chapter Realty LLC Attn: Christina Saribay
NextHome Capital Realty	2101 Market Street	Camp Hill	PA	17011	717-409-6500	Run Cross Enterprises, LLC Attn: Michael Pion, Addy Pion

FRANCHISEE	ADDRESS	CITY	STATE	ZIP	PHONE	CONTACT INFORMATION
NextHome Legacy Real Estate	3477 Corporate Pkwy, Suite 100	Center Valley	PA	18034	973-518-0510	Seaton Holdings, LLC Attn: Noelle Seaton, Benjamin Hartman
NextHome Virtue Realty	136 Commons Ct.	Chadds Ford	PA	19317	610-624-3599	Virtue Realty Group, Inc. Attn: Constance Johnson
NextHome Signature	140 S. Village Avenue, Suite 125	Exton	PA	19341	484-873-3434	Signature Exton, LLC Attn: Mark Reale
NextHome Dynamic	235 5th Street	Freeport	PA	16229	724-295-5500	Bold Ones, Inc. Attn: Heidi Powell
NextHome Dream Seekers Realty	4201 Crums Mill Rd., Suite 103	Harrisburg	PA	17112	717-918-4936	The Ysmaine Domiciano Team LLC Attn: Ysmaine Domiciano
NextHome Consultants	7048 Old York Rd.	Philadelphia	PA	19126	215-710-8888	5 Stone Realty, LLC Attn: Desirae Davis
NextHome PPM Realty	1308 Peermont Avenue	Pittsburgh	PA	15216	412-343-6206	Reedstone, Inc. Attn: J Reed Pirain, John Pirain, David Pirain
NextHome Maly Realty	24 N 7th Street, Suite 202	Stroudsburg	PA	18360	570-730-6978	Maly Investments LLC Attn: Kelly Maly-Cunningham
NextHome Alliance	311 York Road	Warminster	PA	18974	610-953-3510	Selective Alliance Group, LLC Attn: George Kotsopoulos
NextHome Brandywine	535 N. Church St., Unit 323	West Chester	PA	19380	484-364-4862	OPS Management Group, LLC Attn: Daniel Pizzi, Michael Schmidt
NextHome Synergy	2 W Market Street, Suite 100	West Chester	PA	19382	610-358-5000	A & R Synergy, LLC Attn: Renee Lambert, Anthony Porreca
NextHome Specialists	110 Traders Cross, 1st Floor	Bluffton	SC	29909	803-780-4536	Real Estate Broker, LLC Attn: Thomas Shumpert
NextHome Specialists	485 Chapin Road	Chapin	SC	29036	803-780-4536	Real Estate Broker, LLC Attn: Thomas Shumpert

FRANCHISEE	ADDRESS	CITY	STATE	ZIP	PHONE	CONTACT INFORMATION
NextHome LowCountry	1941 Savage Rd., Suite 200 E	Charleston	SC	29407	843-364-9845	Sterling Exclusives Real Estate, LLC Attn: Kelly Wilburn, James Hart
NextHome Specialists	1320 Main Street, Suite 300	Columbia	SC	29201	803-780-4536	Real Estate Broker, LLC Attn: Thomas Shumpert
NextHome Lenny Gaines & Co.	1200 Woodruff Road, A-3, Suite 165	Greenville	SC	29607	864-556-3731	L Gaines Enterprises, LLC Attn: Lemuel Gaines
NextHome Real Estate Solutions	1200 Woodruff Road A-3, Merovan Business Center	Greenville	SC	29607	843-368-9022	NDP Real Estate, LLC Attn: Nicolas Principino
NextHome Specialists	107 Brookside Parkway	Lexington	SC	29072	803-780-4536	Real Estate Broker, LLC Attn: Thomas Shumpert
NextHome The Palmetto State	3001 Hwy 50	Little River	SC	29566	843-390-4663	Compass Realty LLC Attn: Sandra Cribb
NextHome The Agency Group	110 Jacob Ln.	Myrtle Beach	SC	29579	202-590-7816	The Agency Group Real Estate, LLC Attn: Lonnie Plaster, Forrest Odend'hal
NextHome On The Beach	1019 Hwy 17 S, Ste 115	North Myrtle Beach	SC	29582	214-957-1910	Daystar Real Estate Services LLC Attn: Jeffrey Messer, Matt Messer
NextHome Platinum Advantage	572 John Ross Pkwy, Suite 107/225	Rock Hill	SC	29730	980-216-9393	Platinum Advantage Realty, LLC Attn: Lisa Baker
NextHome Experience Realty	269 S Church St, Ste 216	Spartanburg	SC	29306	864-809-7246	Dawson & Company, LLC Attn: Michael Dawson
NextHome Momentum	801 Travelers Blvd, B1	Summerville	SC	29485	843-410-8058	The Stuart Realty Group LLC Attn: Gary Stuart
NextHome The Agency Group	112 W. Doty Avenue, Suite C	Summerville	SC	29483	843-502-7971	The Agency Group Real Estate, LLC Attn: Lonnie Plaster

FRANCHISEE	ADDRESS	CITY	STATE	ZIP	PHONE	CONTACT INFORMATION
NextHome Moves	2197 Madison Street, Suite 99	Clarksville	TN	37043	888-598-NEXT	Millwood Real Estate, LLC Attn: Kerri Woodson
NextHome Clinch Valley	338 Market Street	Clinton	TN	37716	865-399-7593	Clinch Valley Real Estate, LLC Attn: Amie Dodson
NextHome Investment	263 S. Willow Ave.	Cookeville	TN	38501	931-345-3954	The Real Estate Services Company LLC Attn: Craig Hughes, Christine Hughes
NextHome 383 Real Estate	969 E. Main St	Henderson	TN	38340	731-435-1431	383 Real Estate LLC Attn: Richard Emison
NextHome Magnolia Realty	206 Princeton Road, Suite 33	Johnson City	TN	37601	423-631-5723	Diaz & Lester LLC Attn: O'Mayra Diaz, Seth Lester
NextHome Makers City	857 Ebenezer Road	Knoxville	TN	37923	865-276-6767	Knoxville Living, LLC Attn: Deanna Mendenhall-Miller
NextHome Premier Properties	153 Durwood Rd.	Knoxville	TN	37922	865-672-6022	Bass Real Estate & Development LLC Attn: Michele Bass, William Bass
NextHome Cornerstone Realty	4646 Poplar Ave, Suite 100	Memphis	TN	38117	901-283-2899	MidSouth Cornerstone Realty LLC Attn: Greg Renfrow
NextHome Music City Realty	125 N. Church Street	Murfreesboro	TN	37130	615-962-300, 9615-649-7000	T&T Partners LLC Attn: Todd Grubaugh, Tad Ritchison
NextHome Music City Realty	209 10th Avenue South, Suite 560, #65	Nashville	TN	37203	615-801-2541, 615-962-3009	T&T Partners LLC Attn: Tad Ritchison, Todd Grubaugh
NextHome Valley Realty	675 New Hwy 68, Suite A	Sweetwater	TN	37874	423-271-8000	Valley Auction Services LLC Attn: Bryant Howard, David Hart
NextHome On Main	601 South FM 1187, Suite E	Aledo	TX	76008	469-865-6882	On Main LLC Attn: Kim Pratt, Shawn Pratt

FRANCHISEE	ADDRESS	CITY	STATE	ZIP	PHONE	CONTACT INFORMATION
NextHome ATX Realty	7500 Hwy 71-W, #104	Austin	TX	78735	512-773-0580	Banos, Inc. Attn: Ann Banos, Orlando Banos
NextHome Modern	1601 E. 5th Street #102	Austin	TX	78702	512-543-2323	Fox Modern LLC Attn: Kenneth Fox
NextHome Southern Skies Realty	6001 W. Parmer Lane, Suite 370-1322	Austin	TX	78727	512-784-2617	Meteor Investments, LLC Attn: Asad Shaikh, Humaira Majeed
NextHome NTX Luxe Living	2810 Trinity Mills, Suite 209-153	Carrollton	TX	75006	214-223-4270	Jayne Mendoza Real Estate Group, LLC Attn: Juanita Hilburn-Mendoza
NextHome NTX Luxe Living	445 E. FM 1382, Suite 3-266	Cedar Hill	TX	75104	972-632-8266	Jayne Mendoza Real Estate Group, LLC Attn: Juanita Hilburn-Mendoza
NextHome Realty Solutions BCS	3020 Barron Road, Suite 172	College Station	TX	77845	979-703-4999	BCS Realty Solutions, LLC Attn: Jennifer Jennings
NextHome Saigal Realty	722 S. Denton Tap Rd., Suite 260	Coppell	TX	75019	469-891-4047	Saigal Realty, Inc. Attn: Swaleh Saigal
NextHome Premier Homes Realty	14450 FM 2100, STE A 114	Crosby	TX	77532	281-812-9410	Redstone Realty, LLC Attn: Rita Zarghami
NextHome Realty Center	14150 Huffmeister Rd, Suite 200 - PMB 110	Cypress	TX	77429	281-213-6200	J C Briley & Company LLC Attn: Curtis Braly, Jeffrey Riley
NextHome Integrity Group	9500 Ray White Rd Suite 200	Fort Worth	TX	76244	817-770-0725	Jon Baker Realty, LLC Attn: Jon Baker, Camille Baker
NextHome NTX Real Estate	6777 Camp Bowie Blvd, Suite 110	Fort Worth	TX	76116	817-564-2927	Stiles Companies, LLC Attn: Graham Stiles
NextHome PropertyLink	4500 Mercantile Plaza, Suite 300	Fort Worth	TX	76137	817-980-8479	Pop Realty Investments, Inc. Attn: Tammy Popperwell, Dennis Popperwell
NextHome On Main	9355 John W. Elliott Dr., Ste 25	Frisco	TX	75033	469-865-6882	On Main LLC Attn: Kim Pratt, Shawn Pratt

FRANCHISEE	ADDRESS	CITY	STATE	ZIP	PHONE	CONTACT INFORMATION
NextHome First Choice Realty	802 S Carrier Pkwy #532272	Grand Prairie	TX	75053	214-686-2512	Premier Results Brokerage LLC Attn: Valerie DoBrava, Tim DoBrava
NextHome Veterans First Choice	451-D E. Central Texas Expy, #273	Harker Heights	TX	76548	254-317-0690	KCS Realty, LLC Attn: Kyiandra Somerville
NextHome Centurion Realty	P.O. Box 690965	Houston	TX	77269	281-703-2167	Centurion Investment and Development Inc. Attn: George Kawaja, Debra Kawaja
NextHome Executives	2500 Wilcrest Dr., Suite 300	Houston	TX	77042	832-712-5029	Executives, LLC Attn: Chantell Hypolite
NextHome Luxury Premier	2700 Post Oak Blvd., 21st Floor	Houston	TX	77056	832-545-8444	CAK Premier, LLC Attn: Candace Blue, Kevin Scott, Addie Heyliger
NextHome Top Realty	12615 Jones Road, Suite 209	Houston	TX	77070	281-520-3098	LFB Equity Management, LLC Attn: Fran Summey, Lance Summey
NextHome Woodland Springs	14505 Torrey Chase Blvd, Suite 310	Houston	TX	77014	281-547-7686	House of Chavez LLC Attn: Justin Chavez
NextHome DA Assets	302 High Point Crossing Drive	Huffman	TX	77336	713-551-1445	DA Assets, LLC Attn: April Taylor, Damon Taylor
NextHome Premier Homes Realty	7544 FM 1960 Rd East, Suite 61	Humble	TX	77346	281-812-9410	Redstone Realty, LLC Attn: Rita Zarghami
NextHome Preferred Properties	235 NE Loop 820, Suite 309	Hurst	TX	76053	682-301-2396	Galarza Realty Group LLC Attn: Aixa Galarza, Jose Galarza
NextHome Real Estate Place	24044 Cinco Village Center Blvd., Ste., 100	Katy	TX	77494	832-769-5801	Robyn Jones Homes, LLC Attn: Robyn Jones, Alvin Jones
NextHome Tropicana Realty	105 E. Avenue B	Killeen	TX	76541	254-535-0277	Ararat Homes, LLC Attn: Eleonora Santana

FRANCHISEE	ADDRESS	CITY	STATE	ZIP	PHONE	CONTACT INFORMATION
NextHome Genesis Realty	3030 Chaucer Drive	Laredo	TX	78041	956-337-3038	Genesis Financial & Real Estate Solutions LLC Attn: Gerardo Garza
NextHome NextGen Realty	4400 TX-121, #300-317	Lewisville	TX	75056	817-706-4462	HBP Realty LLC Attn: Hina Patel
NextHome Perkins Realty Group	102 Commander Dr., Suite 8	Longview	TX	75605	903-235-2795	Perkins Properties 903, LLC Attn: David Perkins
NextHome CORE Realty	6309 66th Street, #700	Lubbock	TX	79424	806-368-7494	Ragmit Real Estate Investments, LLC Attn: Tim Garrett, Janet Garrett
NextHome On Main	103 Van Worth St.	Mansfield	TX	76063	469-865-6882	On Main, LLC Attn: Kim Pratt, Shawn Pratt
NextHome RGV Realty	5400 Ware Road., Suite 70	McAllen	TX	78504	956-283-6338	NH RGV Realty, LLC Attn: Veronica Ontiveros
NextHome Town and Country	2105 Mereta Dr.	McKinney	TX	75070	972-529-8784	Crane Realty Group, LLC Attn: Charlie Crane, Penny Crane
NextHome On Main	641 Highlander Ave, Suite 102	Midlothian	TX	76065	496-940-6398	On Main, LLC Attn: Shawn Pratt, Kim Pratt
NextHome Sweet Home	PO Box 746	Millsap	TX	76066	940-465-0607	NCT Real Estate Group, LLC Attn: James Da Vault
NextHome Premier Homes Realty	11971 N Grand Parkway E, Suite 200, #244	New Caney	TX	77357	281-812-9410	Redstone Realty, LLC Attn: Rita Zarghami
NextHome First Source	4808 Fairmont Pkwy, #424	Pasadena	TX	77505	281-686-3345	Grigg & Novosad, LLC Attn: Debbie Grigg, Douglas Novosad
NextHome Centurion Realty	514 E. Riverside Ave.	San Angelo	TX	76905	281-703-2167	Centurion Investment and Development Inc. Attn: Debra Kawaja, George Kawaja
NextHome Generations	11103 West Avenue, Suite 2101	San Antonio	TX	78213	210-264-8863	Givens Group, LLC Attn: Shelby Givens

FRANCHISEE	ADDRESS	CITY	STATE	ZIP	PHONE	CONTACT INFORMATION
NextHome Leading Edge Realty	5719 Spring Night St.	San Antonio	TX	78247	210-862-8663	Bridge Real Assets Management LLC Attn: Tomas Landin
NextHome on the Coast	5800 Padre Blvd, Unit 104	South Padre Island	TX	78597	956-433-5333	Palm Breeze Real Estate LLC Attn: Tony Altermatt
NextHome Real Estate Advisors	180 State Street, Suite 225	Southlake	TX	76092	817-823-7037	Mitchell Lloyd Holdings, LLC Attn: Rodolfo Martinez
NextHome Fine Properties	19901 Southwest Fwy	Sugar Land	TX	77479	832-526-2248	AZA Group, LLC Attn: Almas Abdullah
NextHome Platinum Realty	77 Sugar Creek Center Blvd, Suite 600	Sugar Land	TX	77478	281-800-1601	D&A Platinum Realty LLC Attn: Amanda Wells, Derek Wells
NextHome Realty Advisors	5485 Summerhill Road	Texarkana	TX	75503	903-832-0096	Your Realty Advisors, LLC Attn: Karen Hammonds
NextHome Leverage	1790 Hughes Landing Blvd., Suite 400	The Woodlands	TX	77380	281-524-9717	DMB Dynamics LLC Attn: Deborah Marek Bergfeld
NextHome Neighbors	5524 Old Jacksonville HWY	Tyler	TX	75703	903-954-4663	The Egana Team, LLC Attn: Gonzalo Egaña, Amy Egaña
NextHome Our Town	4700 Bosque Blvd.	Waco	TX	76710	254-214-8900	CMWHT, PLLC Attn: Cristi McGowan
NextHome Experts	333 E. Main Street, #65	Lehi	UT	84043	801-921-4900	Maxfield Real Estate, LLC Attn: Derek Seal
NextHome Navigator	3731 W South Jordan Pkwy #102	South Jordan	UT	84009	801-699-0525	Premier Real Estate Inc. Attn: Melody Moser, Rod Moser
NextHome Advantage	202A England Street	Ashland	VA	23005	804-545-6400	Real Estate Today, Inc Attn: Susan Hall, Caitlin Hall
NextHome New River Valley	1995 S. Main St., Suite 904	Blacksburg	VA	24060	540-293-1053	Blacksburg Home Team, LLC Attn: Joel Humphreys, Ranny Humphreys

FRANCHISEE	ADDRESS	CITY	STATE	ZIP	PHONE	CONTACT INFORMATION
NextHome 1st Choice	3464 Highway 903	Bracey	VA	23919	434-636-6398	1st Choice Realty, LLC Attn: Dora Smith, Michael Smith
NextHome NOVA Realty	14120A Lee Hwy, #1710, Virtual Office	Centreville	VA	20122	703-621-1717	NOVA RE LLC Attn: Michelle Hale, Mark Hale
NextHome SLH Real Estate Group	1412 Battlefield Blvd N	Chesapeake	VA	23320	757-698-4211	SELLING LISTING HOMES REAL ESTATE INCORPORATED Attn: Steven Hargrow
NextHome Tidewater Realty	237 Carmichael Way Suite 223	Chesapeake	VA	23322	757-296-0411	Robin Gauthier, LLC. Attn: Robin Gauthier, Jason Gauthier
NextHome Realty Select	44 Tinkling Spring Road	Fishersville	VA	22939	540-671-6635	Realty Select LLC Attn: Curtis Siever
NextHome TwoFourFive	18292 Forest Road, Suite C	Forest	VA	24551	434-382-1828	TwoFourFive Associates, LLC Attn: Wanda Ott, Krystle Hicks
NextHome Elite Plus	2217 Princess Anne Street, Suite 105-2	Fredericksburg	VA	22401	540-379-0697	Elite Realty Plus, LLC Attn: Tina Hunt
NextHome Stellar Realty	2800 Princess Anne St.	Fredericksburg	VA	22401	540-993-2811	Stellar Real Estate, LLC Attn: Lori Perez
NextHome Realty Select	1516 N. Shenandoah Avenue, Suite F	Front Royal	VA	22630	540-667-9097	Realty Select, LLC Attn: Curtis Siever
NextHome Advantage	2400 Old Brick Road, Suite 123	Glen Allen	VA	23060	804-545-6400	Real Estate Today, Inc. Attn: Susan Hall, Caitlin Hall
NextHome Premier Properties & Estates	513 North Main St., PO Box 461	Gordonsville	VA	22942	434-906-0274	Premier Virginia Properties, LLC Attn: Cynthia Joskowiak, Robert Joskowiak
NextHome Realty Select	31 N Federal Street	Harrisonburg	VA	22802	540-667-9097	Realty Select LLC Attn: Curtis Siever

FRANCHISEE	ADDRESS	CITY	STATE	ZIP	PHONE	CONTACT INFORMATION
NextHome Coast to Country Real Estate	3765 George Washington Memorial Hwy	Hayes	VA	23072	804-642-6126	Virginia Country Real Estate, Inc. Attn: Jeanne Hockaday
NextHome Blue Heron Realty Group	5479 Germanna Hwy	Locust Grove	VA	22508	540-907-2727	DreamTeam Real Estate, LLC Attn: Suzanne Brady, Tiffany Prine
NextHome The Agency Group	9408 Grant Ave., Suite 404	Manassas	VA	20110	703-674-1091	The Agency Group Real Estate, LLC Attn: Forrest Odend'hal, Lonnie Plaster
NextHome Integrity Realty	9157 Atlee Road, Suite A	Mechanicsville	VA	23116	804-522-7653	YouRthere Realty Group, LLC Attn: Janet Nowlin
NextHome Crawford & Nelson	223 E. City Hall Ave, Suite 335	Norfolk	VA	23510	757-609-0951	Crawford & Nelson, LLC Attn: StacyAnn Minott
NextHome Beltway Realty	204 Union Street	Occoquan	VA	22125	571-255-6993	Beltway Realty Group, LLC Attn: Mark Williams
NextHome Advantage	2920 W Broad Street	Richmond	VA	23230	804-545-6400	Real Estate Today, Inc. Attn: Caitlin Hall, Susan Hall
NextHome Signature Properties	1806 Summit Ave, Suite 300, #504	Richmond	VA	23230	804-322-5001	The Montgomery Group, LLC Attn: Nicole Diamond
NextHome Right Choice	PO Box 8341	Roanoke	VA	24014	540-529-3792	Right Choice Properties, LLC Attn: Lori Shultz-Moore
NextHome Mission	44 Mine Road, Suite 2 #187	Stafford	VA	22554	540-604-8293	Mission Real Estate, LLC Attn: Michael Asmus, Chris Asmus
NextHome Capital City Realty	8500 Leesburg Pike, Suite 403	Tysons	VA	22182	703-552-2600	Capital City Realty CRB, LLC Attn: Claudia Bennett
NextHome Coastal Luxury Realty	249 Central Park Ave., 300-174	Virginia Beach	VA	23462	757-298-7346	Coastal Luxury Living, LLC Attn: Anita Cox
NextHome Realty Select	306 N. Cameron St.	Winchester	VA	22601	540-667-9097	Realty Select LLC Attn: Curtis Siever

FRANCHISEE	ADDRESS	CITY	STATE	ZIP	PHONE	CONTACT INFORMATION
NextHome Northwest Living	11 Bellwether Way #111	Bellingham	WA	98225	360-312-4330	S3 Northwest, Inc. Attn: Sean Hackney, Staci Ryan, Sean Ryan
NextHome Signature Properties	1250 N. Hwy, #188	Colville	WA	99114	916-425-6365	S & D Mitch Enterprises, Inc. Attn: Debbie Mitchell
NextHome South Sound	1570 Wilmington Dr, Suite 200	DuPont	WA	98327	253-468-3717	Larsen Property Group LLC Attn: Susan Larsen, Kevin Burke
NextHome Cornerstone Realty	23505 E. Appleway Ave., Ste 200-178	Liberty Lake	WA	99019	208-875-9388	The Mullen Group LLC Attn: Matthew Mullen, Renee' Mullen
NextHome NW Experts	PO Box 1477	Maple Valley	WA	98038	425-441-1752	Buffelen, LLC Attn: Debra Buffelen
NextHome Preview Properties	1615 Buck Way #A	Mount Vernon	WA	98273	360-848-8900	PREVIEW PROPERTIES/SKAGIT, LLC Attn: Marty Loberg, Melissa Pilcher
NextHome Northwest Group	3929 Martin Way East, Suite C	Olympia	WA	98506	360-456-4486	Nest Finesse LLC Attn: Kimberly Rucker, Roberta Rudnick, Katie Christensen
NextHome Navigators	1407 Agnes Street	Richland	WA	99352	509-591-9010	Whalen Real Estate Company Attn: Christopher Whalen
NextHome Realty Connection	16109 NE 33rd Avenue	Ridgefield	WA	98642	503-213-3550	PDX Home Group, LLC Attn: Steve Roesch
NextHome Prolific	2033 6th Avenue, Suite 600	Seattle	WA	98121	425-818-9408	Pleasant Holdings LLC Attn: Kenny Pleasant
NextHome 365 Realty	111 Woodworth Street, #12	Sedro Woolley	WA	98284	360-770-355 208-651-2983	365 North, LLC Attn: Courtney Lampert, Carrie Sutton
NextHome Puget Sound	1201 Pacific Avenue, Suite 600	Tacoma	WA	98402	360-340-4301	Puget Sound Experts, LLC Attn: Catherine Ecker
NextHome MG Realty	615 S 48th Ave	Yakima	WA	98908	509-949-3886	MG Realty L.L.C. Attn: Michael Goulart

FRANCHISEE	ADDRESS	CITY	STATE	ZIP	PHONE	CONTACT INFORMATION
NextHome Refined	P.O Box 313	Bristol	WI	53104	262-960-0468	Mini Enterprise LLC Attn: Mini Samuel
NextHome Select Realty	1700 Sand Acres Drive, Suite 2A	De Pere	WI	54115	920-204-6939	Select Real Estate, LLC Attn: Michael Nemecek, Todd Langer
NextHome Success	913 Madison Ave.	Fort Atkinson	WI	53538	920-563-4606	Affiliated Real Estate, LLC Attn: Carolyn Fox, Amy Fox
NextHome New Properties	2150 Riverside Drive	Green Bay	WI	54301	920-469-1000	Preferred Properties Group LLC Attn: Mari O'Brien
NextHome Prime Real Estate	843 Water Ave.	Hillsboro	WI	54634	608-632-1043	Olerud Real Estate Group Corp. Attn: Garrick Olerud
NextHome Signature Group	9220 60th Pl.	Kenosha	WI	53142	262-620-0382	Kindle Signature Group, LLC Attn: Dezarrea Kindle
NextHome Star Realty	1607 Marinette Ave	Marinette	WI	54143	715-330-5330	Star Realty Investments LLC Attn: Starcha Sporrer
NextHome Hub City	210 South Central Ave	Marshfield	WI	54449	715-898-1060	Central WI Enterprises, LLC Attn: Ashley Fredrick, Stephanie Spaeth
NextHome Metro	4800 Ivywood Trail, #103	McFarland	WI	53558	608-347-5525	NH Metro, LLC Attn: Katie Lichtie
NextHome My Way	5151 S. Howell Avenue, Suite A	Milwaukee	WI	53207	414-759-5486	Real Estate Solutions Team, LLC Attn: Angel Pabon
NextHome Partners	211 E. Division St.	Neillsville	WI	54456	715-743-2020	Orange Dog, LLC Attn: Brian Slinkman, Keith Wilkes, Nathan Weidman
NextHome WISCO Success	51152 Oak Ridge Road	Osseo	WI	54758	608-799-7701	Scott Bahnub Realty LLC Attn: Scott Bahnub, Julie Bahnub
NextHome Innovative Real Estate	P.O. Box 585	Reedsburg	WI	53959	608-963-6824	KAK Real Estate LLC Attn: Kraig Knudson
NextHome Leading Edge	605 Grand Avenue	Rothschild	WI	54474	715-355-5577	Above All Realty, LLC Attn: Travis Ploman, Bryan Loveland

FRANCHISEE	ADDRESS	CITY	STATE	ZIP	PHONE	CONTACT INFORMATION
NextHome Priority	20 Park Ridge Drive	Stevens Point	WI	54481	715-997-9600	NH Priority, LLC Attn: Joshua Zimmerman, Holly Carter, Nathan Olson
NextHome Midwest	1238 Van Ells Way	Sun Prairie	WI	53590	608-381-4799	RCA LAND LLC Attn: Christopher Alexander
NextHome Strategy	1223 W. Main St., #201	Sun Prairie	WI	53590	608-770-9148	Lavant Group, L.L.C. Attn: Corey Fischbach, Hugo Gonzalez
NextHome Prime Real Estate	100 Washington St	Westby	WI	54667	608-632-1043	Olerud Real Estate Group Corp. Attn: Garrick Olerud
NextHome Success	W7644 Kettle Moraine Dr.	Whitewater	WI	53190	262-473-4454	Affiliated Real Estate, LLC Attn: Amy Fox, Carolyn Fox
NextHome Partners	480 E Grand Ave	Wisconsin Rapids	WI	54494	715-424-3000	Orange Dog, LLC Attn: Brian Slinkman, Nathan Weidman, Keith Wilkes
NextHome Realty Select	126 E Burke St.	Martinsburg	WV	25401	540-667-9097	Realty Select LLC Attn: Curtis Siever
NextHome Rustic Realty	1740 Dell Range Blvd Suite H, #144	Cheyenne	WY	82009	307-640-6339	Rustic Realty Inc. Attn: Kari Happold
NextHome Realty Connection	20 Yellow Creek Rd.	Evanston	WY	82930	307-679-4111	Becci's Real Estate LLC Attn: Rebecca Fraughton

**FRANCHISE AGREEMENTS SIGNED
BUT NOT YET OPEN AS OF SEPTEMBER 30, 2024**

FRANCHISEE	ADDRESS	CITY	STATE	ZIP	PHONE	CONTACT INFORMATION
NextHome Aspire	9171 Wilshire Boulevard, Suite 500	Beverly Hills	CA	90210	424-512-2520	Ceebelle Attn: Craig Rosevear and Belinda Rosevear
NextHome Coast & Valley	220 Rio Vista Dr.	King City	CA	93930	831-905-5034	Western Pacific, Corporation Attn: Orlando Gutierrez and Sal Torres
NextHome Grandview	1501 W. Magnolia Blvd.	Burbank	CA	91506	818-858-5026	Grandview Realty, Inc. Attn: Michael Zargarian
NextHome Alpha	6706 N 9th Ave., Ste A5	Pensacola	FL	32504	850-418-0411	Holly E Casey, LLC Attn: Holly Casey
NextHome Beach to Bay	3976 Destination Dr., Suite 102	Osprey	FL	34229	941-223-7088	Julie and Enya Bay Street Group, LLC Attn: Julie Willett and Enya Overholser
NextHome QC Realty	2525 Kimberly Rd., Unit 4	Bettendorf	IA	52722	563-321-2102	FiveGoldKeys LLC Attn: Debra Holdampf
NextHome Prosper	505 Ellicott Street, Suite 30	Buffalo	NY	14203	585-204-0612	Brixwood Residential BUF, LLC Attn: Jason Beck, Rachel Heywood, Brian Heywood, and James Rutowski
NextHome Legacy Real Estate	4 Park Plaza, Suite 200	Wyomissing	PA	19610	973-518-0510	Seaton Holdings, LLC Attn: Noelle Seaton and Benjamin Hartman

LIST OF TRANSFERS AS OF SEPTEMBER 30, 2024

FRANCHISEE	CITY	STATE	PHONE	REASON
NextHome Sunset Realty, Attn: Shannon Higginbotham and Kaysha Clark	Orange Beach	AL	251-615-1237	Transfer
NextHome Golden State, Attn: Vicki Bourn	Woodland	CA	530-723-6106	Transfer
NextHome Solutions, Attn: Jeffrey Petsche	Laguna Beach	CA	949-554-9110	Transfer
NextHome PinPoint, Attn: Kimberly Artessa	Cape Coral	FL	239-391-2577	Transfer
NextHome Endless Summer, Attn: Andrew Bell, Angelica Decker, Carray	Jacksonville	FL	904-747-6398	Transfer
NextHome On The Gulf, Attn: Randall Bacik, Kimberlee Bacik	Miramar Beach	FL	850-964-1100	Transfer
NextHome Vision Realty, Attn: Paola Alarcon, Bre Martinez	Ocala	FL	352-446-2227	Transfer
NextHome Endless Summer, Attn: Andrew Bell, Angelica Decker, Carray Young, Paige	Palm Coast	FL	904-747-6398	Transfer
NextHome Endless Summer, Attn: Andrew Bell, Angelica Decker, Carray	Port Orange	FL	904-747-6398	Transfer
NextHome Endless Summer, Attn: Andrew Bell, Angelica Decker, Carray Young, Paige	Saint Augustine	FL	904-747-6398	Transfer
NextHome Reverie, Attn: James Mulvey	Venice	FL	941-525-6558	Transfer
NextHome Built by Referral Realty, Attn: Karen Stewart	Jacksonville	NC	910-650-7036	Transfer
NextHome Gold Rush Realty, Attn: Joree Jacaway, Janet Jacaway	Battle Mountain	NV	775-625-7803	Transfer
NextHome Shore Force Realty, Attn: David Garagiola and Allan Burns	Brick	NJ	732-213-8987	Transfer
NextHome Specialists, Attn: Thomas Shumpert	Charleston	SC	803-518-2588	Transfer
NextHome Premier Choice, Attn: Allison Cummins and Bradley Brandt	Frisco	TX	469-476-2660	Transfer

LIST OF FRANCHISEES WHO HAVE LEFT THE SYSTEM

If you buy this franchise, your contact information may be disclosed to other buyers when you leave the franchise system.

FRANCHISEE	CITY	STATE	PHONE	REASON
NextHome Atlas Realty Attn: Bert Haboucha	Agoura Hills	CA	818-796-2100	Termination - Mutual
NextHome Generations Attn: Jerry Tran	Hayward	CA	510-625-8900	Expiration
NextHome Coastal Attn: Marlene Waterhouse, Tina Hartman	Mission Viejo	CA	949-419-2900	Termination - Mutual
NextHome 3SixtyFive Attn: Louisa Millington, Jacqueline Hibbard	Riverside	CA	909-534-2067	Termination - Other
NextHome Team Link Realtors Attn: Emily Link	Simi Valley	CA	805-587-3688	Termination - Mutual
NextHome Finders Attn: Phat Truong	Westminster	CA	714-837-2588	Expiration
NextHome Majestic Properties Attn: Sandra Cleveland, Ricardo Riojas	Durango	CO	970-731-5515	Termination - Mutual
NextHome Arrowsmith Realty Attn: Natalie Arrowsmith	Apopka	FL	407-992-8955	Termination - Mutual
NextHome Emerald Coast Attn: Thomas Shumpert	Miramar Beach	FL	850-276-1957	Termination - Mutual
NextHome Sally Love Real Estate Attn: Sally Love, Jeffrey Beatty	Mount Dora	FL	352-399-2010	Termination - Mutual
NextHome Sunshine Realty Attn: Nicole Amaro	Ocala	FL	352-817-0405	Termination - Mutual
NextHome Results Realty Attn: Nancy Rozzelle	Rockledge	FL	321-613-4295	Termination - Mutual
NextHome Beach Time Realty Attn: Ann Fleeting	Saint Pete Beach	FL	727-363-3300	Termination - Mutual
NextHome SunRaye Realty Attn: Irwin Wilensky, Rayette Wilensky	Saint Petersburg	FL	727-343-8600	Termination - Other
NextHome Bay Area Experts Attn: Amy Smith, Rebecca Kuntz	Tampa	FL	813-334-1667, 813-367-6822	Termination - Mutual
NextHome Orange Blossom Real Estate Attn: Ana Germeroth	Tavares	FL	352-340-8600	Expiration
NextHome MC Squared Realty Attn: Michael Lewis	Weston	FL	954-914-2959	Expiration

FRANCHISEE	CITY	STATE	PHONE	REASON
NextHome Solid Ground Attn: Janna McRoy	Post Falls	ID	208-889-9242	Expiration
NextHome The Batta Group Attn: Robert Batta, Rozlyn Batta	Monticello	IN	765-414-7325	Termination - Other
NextHome Village Realty Attn: Jody Ashley	Westfield	IN	317-402-5979	Expiration
NextHome Connect Attn: Dawna Bledsoe	Shreveport	LA	318-990-0999	Termination - Mutual
NextHome Residential Realty Attn: Joseph Holland	Ellicott City	MD	410-696-3319	Termination - Mutual
NextHome Blue Key Realty Attn: Michael Buscanera	Beverly	MA	617-690-8653	Termination - Mutual
NextHome Showcase Attn: Robert Torrey	Bloomfield Twp	MI	810-691-4362	Expiration
NextHome Champions Attn: Thomas Smolinski	Grand Rapids	MI	616-494-0114	Expiration
NextHome Dwellings Attn: David Bengston	Grandville	MI	616-745-2871	Expiration
NextHome Elhm Realty Attn: Enrique Ramos	Woodbury	MN	651-447-8780	Termination - Other
NextHome South Bound Realty Attn: Robert Kemp	Hattiesburg	MS	601-543-5566	Termination - Mutual
NextHome Choice Real Estate Attn: Kent Breckenridge	Oxford	MS	662-934-7109	Expiration
NextHome Gadwood Group Attn: Julie Gadwood	Sunrise Beach	MO	573-372-5043	Expiration
NextHome CREA Attn: Sal Torres	Las Vegas	NV	702-534-3976	Termination - Mutual
NextHome Shore Force Realty Attn: David Garagiola, Allan Burns	Brick	NJ	732-213-8987	Termination - Mutual
NextHome All Island Attn: Edward Svec	Garden City	NY	516-495-7902	Termination - Mutual
NextHome Tract Realty Attn: Latina White	Jamaica	NY	347-631-7654	Termination - Other
NextHome Right Choice Attn: Lori Shultz-Moore	Concord	NC	540-529-3792	Termination - Mutual
NextHome The Ideal Group Attn: Mark Anderson, Wendy Anderson	Wake Forest	NC	919-413-7617	Expiration
NextHome New Trend Realty Attn: Sherma Sullivan	Beavercreek	OH	937-705-6355	Termination - Mutual

FRANCHISEE	CITY	STATE	PHONE	REASON
NextHome Experience Attn: David Caraboolad, Vadim Barash	Marysville	OH	614-396-6900	Termination - Mutual
NextHome Realty By Design Attn: Kasia Trammell	Oregon City	OR	971-506-3021	Expiration
NextHome Elite Choice Attn: Manuel Adames	Philadelphia	PA	267-250-0557	Termination - Other
NextHome Alliance Attn: George Kotsopoulos	Warminster	PA	215-444-5433	Termination - Mutual
NextHome Ocean State Realty Group Attn: Michaela Jenkins, Al Cardente	Lincoln	RI	401-996-2110	Termination - Mutual
NextHome Seekers Attn: Tammi Pierce, William Pierce	Myrtle Beach	SC	843-808-1050	Termination - Mutual
NextHome Finders Realty Attn: Cody Rife	Johnson City	TN	423-900-8532	Termination - Other
NextHome Gulf Winds Attn: Thomas Price	Corpus Christi	TX	361-213-3493	Termination - Mutual
NextHome Revolution Attn: Rodney Campbell	Houston	TX	713-245-9416	Termination - Mutual
NextHome Pulse Real Estate Attn: Elias Cox	Newport News	VA	240-499-4362	Expiration
NextHome Experience Attn: Colleen Fischesser	Chelan	WA	425-432-5400	Termination - Mutual
NextHome Solid Ground Attn: Janna McRoy	Spokane	WA	208-889-9242	Termination - Mutual
NextHome Metro Attn: Randy Lenz	Madison	WI	608-444-1100	Expiration

NextHome, Inc.

FRANCHISE AGREEMENT

EXHIBIT E
to *NextHome* Franchise Disclosure Document

NextHome®

FRANCHISE AGREEMENT

***NextHome*[®] Franchise Agreement**

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ATTACHMENTS

1	State-Specific Addendum to Franchise Agreement
2	Basic Terms
3	Form of General Release
4	Intranet Use and License Agreement
5	Nondisclosure and Noncompetition Agreement
6	Assignment of Email Addresses, Social Media Accounts and Domain Names and Special Power of Attorney
7	Personal Guaranty and Subordination Agreement
8	List of Owners
9	Casan Collection Addendum

NextHome[®]

FRANCHISE AGREEMENT

1. PARTIES

This Franchise Agreement (“this Agreement”) is made and entered into as of _____ (“Effective Date”), by and between NextHome, Inc., a Delaware corporation, whose principal business address is 4900 Hopyard Road, West Lobby, Suite 100, Pleasanton, California 94588 (“we”, “us” or “our”) and _____, a _____, whose principal business address is _____ (“you” or “your”).

2. RECITALS

2.1 Ownership of System

We have accumulated knowledge and experience in the real estate industry on the basis of which we have developed and will continue to develop a distinctive business format and set of specifications and procedures for the operation of real estate brokerage offices using our intellectual property and trademarks, including the name *NextHome*[®] (the “NextHome System” or “System”). The distinguishing characteristics of the System include, but are not limited to, our proprietary business methods, technical knowledge, specialized services, proprietary products, brand concepts, operational processes, trade secrets, advertising materials and programs, marketing strategies, technology systems and products, vendor and supplier relationships, and training programs and techniques, as well as our designs, layouts, and identification schemes. We may change, improve, add to, and further develop the elements of the System from time to time.

2.2 Objectives of Parties

You are a corporation, limited liability company, partnership, or other entity. All of your owners of a legal and/or beneficial interest are listed on Attachment 8, attached hereto. You desire to open and operate a NextHome Office, and we are willing to grant to you a license to open and operate a NextHome Office at the Approved Location on the terms and conditions of this Agreement.

3. DEFINITIONS

For purposes of this Agreement, when any of the following words and phrases begins with a capital letter its meaning is defined in this Section 3:

“5% Owner” means a holder of a direct or indirect equity interest in you of 5% or more.

Affiliates:

“Our Affiliates” means entities that may own us, which we may own or with which we are under common ownership. “Affiliates” also includes any individuals or other entities that we designate as such.

“Your Affiliates” means entities that may own any interest in you, any other entity that you or those entities may own or with which your or they are under common ownership.

“Approved Location” means the single location that we have approved in writing as the site at which you may own and operate a *NextHome* Office under the franchise granted by this Agreement.

“Approved Supplier” means a supplier that we have approved as a source from which you may purchase specified items that may only be purchased from an approved source. There may be more than one approved supplier for an item.

“Assumed Name” means the name or names that, under this Agreement, you shall conduct business under, which shall be a combination of the Marks and a name or names selected by you that have been approved by us in writing. Your Assumed Name is set forth on Attachment 2 attached hereto.

“Branch Office” has the meaning provided in Section 7.1.1 hereof.

“Branding Guidelines” means online and any hard copy publications we provide to you that describe how you and your Licensed Associates must use the Marks and other material identifying us and your Office as well as what must be purchased from Designated Suppliers or used in your Office.

“Company Intranet” or “Intranet” means the *NextHome* password protected Intranet site located at www.NextHome.com to which we give you access during the term of this Agreement. This site will contain the *NextHome* Franchisee Materials, our online billing and payment program, forms and access to parts of our System.

“Designated Supplier” means a supplier of specified Proprietary Products that we have designated as the sole source of those products.

“Flat Fee Non-Team Royalty” has the meaning provided in Section 7.3.1 hereof.

“Flat Fee Team Royalty” has the meaning provided in Section 7.3.2 hereof.

“Franchisee Materials” means the materials posted on our Company Intranet or that we provide to you by other means. These materials will contain instructions for use of the Marks, forms, technology products, specifications for goods and services that will be used or provided by your Office, information on marketing, insurance requirements, management, training and administrative methods, names of Approved and Designated Suppliers, other information and/or standards that we may require by or that may be helpful to you in the operation of your Office.

We will revise the Franchisee Materials periodically. You must comply with the requirements set forth in these materials.

“Good Standing” means your timely compliance and that of your Licensed Associates with all provisions of this Agreement and the Franchisee Materials, specifically including provisions for timely payment of money you owe to us or to any of our affiliates.

“Innovations” has the meaning provided in Section 8.20 hereof.

“Licensed Associate” means any real estate broker, Sales Manager, salesperson or their equivalent, affiliated with your Office, whether active or inactive, full-time or part-time, including your Principal Broker and anyone else listed under the name of your *NextHome* business with the real estate licensing authority of your state.

“Marks” means the registered trademark *NextHome*® and any other trade names (excluding the Assumed Name), trademarks, service marks, trade dress (including colors, designs, textures and smells), logotypes, slogans, commercial symbols and other identifying items and characteristics we now or in the future authorize you to use in the operation of the business under this Agreement and, if applicable, the Casan Collection Addendum.

“Network” or “NextHome Network” means the network of *NextHome* Offices operated by us and that are licensed by us to use our Marks and System.

“New Development Office” has the meaning provided in Section 4.1 hereof.

“Office” or “NextHome Office” means a real estate brokerage business that is operated under the Marks and System.

“Owner” means your shareholder(s), member(s), general partner(s), limited partner(s) or any other person(s) or entity(ies) that own a direct or indirect equity interest in you.

“Principal Broker” means the person whose real estate broker’s license is assigned to your Office and who is legally responsible to your state’s real estate licensing body for the acts of all Licensed Associates in your Office. The Principal Broker must devote his or her full time and best efforts to the management, operation and supervision of your Office.

“Proprietary Product” means any product bearing our Marks, such as yard signs, business cards, letterhead, envelopes and presentation folders.

“Related Party” or “Related Parties” means people and entities associated with you, including general partners, limited partners, shareholders, members, companies in which you have a controlling interest, companies in which any person or company owning a controlling interest in you also has a controlling interest as well as your and their officers and directors.

“Royalty Fee(s)” means any fee(s) required to be paid to us under Section 7.3 hereof.

“Sales Manager” means the person who, in conjunction with the Principal Broker, is responsible for day-to-day management and supervision of the Office and all of your Licensed Associates.

“Start Date” means the date indicated on Attachment 2, attached hereto, or 90 days after the date of this Agreement, whichever occurs is first. The Start Date may be extended only with our prior written approval.

“System” or “NextHome System” has the meaning provided in Section 2.1 hereof.

“Team” means a team affiliated with your Office which consists of two or more Licensed Associates working together who report their Transactions under one account in our reporting system or under one account with the applicable Multiple Listing Service (MLS) or its equivalent.

“Technology Fee(s)” has the meaning provided in Section 7.4 hereof.

“Termination” means the termination or cancellation of this Agreement before the expiration of the term or, as applicable, the expiration of this Agreement.

“Transaction” means any transaction in which one or more of your Licensed Associates represents the buyer and/or the seller.

“Transaction Fee Non-Team Royalty” has the meaning provided in Section 7.3.1 hereof.

“Transaction Fee Team Royalty” has the meaning provided in Section 7.3.2 hereof.

“Transfer” means any sale, assignment, conveyance, transfer, pledge, mortgage, or encumbrance, either voluntarily or by operation of law (such as through divorce or bankruptcy proceedings) of: (1) this Agreement or any interest in this Agreement; (2) your Office or all or substantially all of the assets of your Office; (3) a direct or indirect legal or beneficial ownership interest in you, whether directly or indirectly through a transfer of legal or beneficial ownership interests in any Owner that is a business entity, and whether in one transaction or a series of related transactions, regardless of the time period during which these transactions take place.

“You” or “Your” means the business entity identified as “you” or “your” in Section 1 hereof. “You” or “your” also means all business entities that succeed to your interest in this Agreement or the assets of your *NextHome* Office by approved Transfer.

4. FRANCHISED RIGHTS

4.1 Grant

Upon the terms and conditions of this Agreement, we grant to you a non-exclusive license to operate a single *NextHome* Office at the Approved Location designated on Attachment 2, attached hereto (the “franchise”). You have no right to (a) sublicense the Marks or the System to any other person or entity, or (b) use the Marks or the System in any manner not authorized by us in writing, including but not limited in any business or channel of distribution other than the Office at the Approved Location.

The foregoing notwithstanding, subject to our prior written approval, which we may grant or withhold in our sole discretion, you may operate a temporary sales office in addition to the Office at the Approved Location within or adjacent to a new subdivision or development project for the sole purpose of selling property in that subdivision or development (a “New Development Office”). All New Development Offices must be operated in accordance with this Agreement and the System, and only for the time period we approve of in advance in writing and whenever “Office” is referenced in this Agreement, the term applies to any New Development Offices.

You hereby accept the franchise and agree to operate the Office according to the provisions of this Agreement for the entire term hereof.

4.2 No Exclusive or Protected Territory

We do not grant you a protected or exclusive territory in which to locate your Office or to conduct business or activities using the Marks or the System. We and Our Affiliates reserve the right to open and operate, and to grant rights to others to open and operate, Offices at any location even if such Offices directly or indirectly compete with your franchise or any of the Licensed Associates affiliated with your Office. We and Our Affiliates also reserve the right, and may grant rights to others, to conduct businesses offering the same or similar products and services or other business and activities using the Marks and the System or other trademarks and service marks at any location, including within the immediate proximity of your Office, through e-commerce and other channels of distribution.

4.3 Rights Reserved

Without limiting Section 4.2 above, (a) we reserve the exclusive right to conduct or control Internet promotion and marketing, including the right to control the use of our Marks in any social media and any other existing media whether it now exists or is developed in the future, and (b) all other rights not expressly granted to you in this Agreement, including the right to sell Proprietary Products through any means or channels of distribution.

We also reserve the right to acquire, be acquired by, or merge with other companies, existing real estate brokerage offices, or other businesses that are competitive with or in the same or similar line of business with your franchise and the Network as a whole or in part, and (a) convert the other businesses to the *NextHome* System and/or *NextHome* Network, (b) permit the other businesses to continue to operate under another name(s), and/or (c) permit the other businesses to continue to operate under another name(s) and convert the *NextHome* System and/or *NextHome* Network, including your franchise, to such other name.

5. TERM AND RENEWAL

5.1 Initial Term

You may operate the Office for a term of one-year or five-years, as described in Attachment 2. You acknowledge and agree that some of the financial terms contained in this Agreement vary depending on the length of the term selected by you.

This Agreement is binding and enforceable as of the Effective Date, but the term of one-year or five years, as applicable, during which you may open and operate the Office will commence on the Start Date.

5.2 Renewal

Subject to your satisfaction of the terms and conditions for renewal set forth below in Sections 5.2.3 and 7.9, upon the expiration of your initial term, if we are still granting new *NextHome* franchises, you may renew this franchise for one additional term, as provided below in this Section 5.2.

5.2.1 One-Year Term

Subject to Section 5.2.3 below, if your initial term is one-year, you may renew the franchise at the conclusion of the initial term for an additional one-year term or a new term of five-years, in your discretion.

5.2.2 Five-Year Term

Subject to Section 5.2.3 below, if your initial term is five-years, you may renew this franchise at the conclusion of the initial term for an additional five-year term only.

5.2.3 Conditions for Renewal

You may only exercise the right to renew the initial term of this franchise if, in our sole discretion, you satisfy the following conditions, at the time you notify us of your desire to renew and upon renewal:

- (a) You and your Related Parties must be in Good Standing under this Agreement and any other agreement between you, your Related Parties, and/or Your Affiliates, on the one hand, and us and/or Our Affiliates, on the other hand, and you and your Related Parties must be in compliance with the requirements of the Franchisee Materials;
- (b) You must have notified us in writing not more than 90 days, but at least 30 days before, the expiration date of the term. Your notice must clearly state your desire to renew and the length of the renewal term you wish to obtain.
- (c) You must sign a copy of the Franchise Agreement for the renewal term no less than 30 days before the expiration of this Agreement, or the date that you receive the new Franchise Agreement from us, whichever is later, which must include signatures on all Attachments thereto. You acknowledge that the terms and conditions contained in the Franchise Agreement for the renewal term may contain terms materially different than those contained in this Agreement, including, but not limited to, higher rates of royalties and Technology Fees, other fees and charges, different or no renewal rights, and other obligations;

- (d) Before the renewal term begins you must, at your expense, remodel, modernize and redecorate your Office premises and replace and modernize the fixtures, equipment and signs used in your Office so that your Office meets the then current standards of appearance and functionality required of new *NextHome* Offices. The requirements of this Section 5.2.3(d) will not apply to a one-year renewal unless your *NextHome* Office has been open for five-years or more;
- (e) You must pay us the renewal fee specified in Section 7.9 and Attachment 2 hereof; and
- (f) You and your 5% Owners must have signed our then-current form of General Release, the current form of which is attached as Attachment 3 to this Agreement.

5.3 Holdover

If after the expiration of the term of this Agreement, you continue to carry on your Office under the System with our express written consent and without having completed the renewal of this Agreement, then for such period of time, the term of this Agreement shall be extended on a month-to-month basis and the terms and conditions of this Agreement shall continue to apply to and govern such continued operation, until either a renewal is completed as set forth above in Section 5.2, or either you or we have given 30 days' notice to the other in writing of its non-renewal, provided that you must comply with the post-term provisions of this Agreement following the expiration of such 30-day period.

6. OUR SERVICES

We will perform the following services for you at times and places determined by us if you are in Good Standing under this Agreement and any other agreement with us and/or Our Affiliates:

6.1 Standards and Specifications

We will provide you with the required criteria for selecting your Approved Location and the standards and specifications for Office signs, décor, fixtures, furnishings, equipment and opening inventory.

6.2 Software

During the term, we will provide you with access to the Company Intranet and license to you, at no additional charge, our proprietary software and certain other third-party software (which may be hosted on the Intranet or elsewhere) to enable you to use certain aspects of the System which may include transaction management, accounting, reporting, marketing, advertising, training, client relationship management, and website functionalities. We reserve the right to modify, substitute or add to services we provide to you under this Section 6.2 (whether on the Intranet or otherwise). On the Effective Date hereof, you must sign our Intranet Use and

License Agreement, attached as Attachment 4 to this Agreement, and promptly at our request, sign any reasonable modifications and revisions thereto.

6.3 Additional Training

We may provide additional training programs to you during the term of this Agreement. If you request additional training from us, or if we require you to participate in additional training as a condition for curing a default of this Agreement, we may charge you a Consulting Fee (defined in Section 7.12) and you must pay us for all out-of-pocket costs incurred by us in connection with such training, including travel and related expenses. Additional training may be offered online or in groups with other franchisees.

6.4 Consultation

We will use commercially reasonable efforts to make our representatives available to you for consultation regarding System specifications and standards in a timely manner at no additional charge. Subject to our availability and your payment of a Consulting Fee (defined in Section 7.12) and our travel expenses, we may also provide on-site consultations at your Office.

7. YOUR PAYMENTS

7.1 Initial Franchise Fee

7.1.1 Term; Branch Office

The initial franchise fee for a one-year term or a five-year term (the applicable term is referred to as “Term”) is set forth in Attachment 2 and is payable when you sign this Agreement. If you are in Good Standing during the Term and want to open an additional *NextHome* Office (a “Branch Office”), you must sign a separate Franchise Agreement with us for the Branch Office, for the same applicable Term and pay us an additional initial franchise fee as stated in the Franchise Agreement for the Branch Office; provided, however, that the initial franchise fee for a Branch Office with a term of five years will be reduced to the greater of: (a) \$5,000 or (b) 50% of the then-current initial franchise fee for a five-year term, if you or your Owner owns at least 51% of the entity that signs Branch Office Franchise Agreement.

7.1.2 Conversion to Five-Year Term

If this Agreement has a term of one-year, during the term hereof you may request our approval to convert to a five-year term if you are in Good Standing. If you are approved to convert to a five-year term, then we and you must sign a separate Franchise Agreement (on our then-current form) for a term of five-years, which term will commence upon expiration of the term of this Agreement. Contemporaneous with signing such separate Franchise Agreement, you must also sign a General Release on our then-current form (our current form is attached to this Agreement at Attachment 3), and you must pay us the difference between the initial franchise fee you paid us under this Agreement and the initial franchise fee due under the separate Franchise Agreement with a five-year term.

7.1.3 Non-Refundability

The initial franchise fee is not refundable.

7.2 Base Franchise Fee

On or before the 10th day of each month after the Start Date, or on any other day of the month that we designate in writing, you agree to pay us during the term a base franchise fee of \$125 (“Base Franchise Fee”).

7.3 Royalty Fees

7.3.1 Non-Team Royalty

Beginning on the Start Date, in addition to the Base Franchise Fee, you agree to pay us a Royalty Fee as follows:

- (a) an amount equal to \$210 per month for each Licensed Associate affiliated with your Office who is not a member of a Team (each, a “Non-Team Member”) if this Agreement has a one-year term, or an amount equal to \$200 per month for each Non-Team Member if this Agreement has a five-year term (the “Flat Fee Non-Team Royalty”); or
- (b) an amount equal to \$575 upon the closing of each Transaction involving any Non-Team Member if this Agreement has a one-year term, or \$475 upon the closing of each Transaction involving any Non-Team Member if this Agreement has a five-year term (the “Transaction Fee Non-Team Royalty”).

Promptly upon a Non-Team Member’s affiliation with your Office, you must report the new Non-Team Member to us on our Company Intranet, or as we otherwise specify, and designate whether such Non-Team Member will follow the Flat Fee Non-Team Royalty or the Transaction Fee Non-Team Royalty. You may select which Licensed Associate will follow which Royalty Fee described in this Section 7.3.1 but, if any of your Licensed Associates are Non-Team Members, at least one of those Non-Team Members must follow the Flat Fee Non-Team Royalty. Royalty Fee designations may not be changed until the date that is six months after such designation has been made. For purposes of determining which Royalty Fee applies to a given Transaction, the date when a property is listed, if representing the seller, or the date when the property is placed under contract, if representing the buyer, will control. Transactions pending on the Start Date or when a Non-Team Member joins your Office (with respect to Transactions related to such Non-Team Member) are not subject to the Transaction Fee Non-Team Royalty if this is the initial term of the franchise.

If a Non-Team Member who follows the Flat Fee Non-Team Royalty joins or leaves your Office at any time, you must pay us, in full, the Flat Fee Non-Team Royalty for such Non-Team Member in the month immediately following the date such Non-Team Member joins or leaves your Office. We will not prorate the Flat Fee Non-Team Royalty under such circumstances.

The Flat Fee Non-Team Royalty is due at the same time and in the same manner as the Base Franchise Fee. The Transaction Fee Non-Team Royalty is payable upon the closing of each applicable Transaction.

7.3.2 Team Royalty.

Beginning on the Start Date, in addition to the Base Franchise Fee, you agree to pay us a Royalty Fee as follows:

- (a) (i) an amount equal to \$125 per month for each Team, and (ii) \$120 per month for each Licensed Associate who is a member of a Team (each, a “Team Member”) if this Agreement has a one-year term, or \$100 per month for each Team Member if this Agreement has a five-year term (the foregoing (i) and (ii) collectively, the “Flat Fee Team Royalty”); or
- (b) (i) an amount equal to \$125 per month for each Team, and (ii) \$575 upon the closing of each Transaction involving a Team if this Agreement has a one-year term, or \$475 upon the closing of each Transaction involving a Team if this Agreement has a five-year term (the foregoing (i) and (ii) collectively, the “Transaction Fee Team Royalty”).

Teams and Team Members are not subject to Section 7.3.1. Thus, you may not place them on either the Flat Fee Non-Team Royalty or the Transaction Fee Non-Team Royalty described therein. Promptly upon a Team’s affiliation with your Office, you must report the Team to us on our Company Intranet or as we otherwise specify and designate whether such Team will follow the Flat Fee Team Royalty or the Transaction Fee Team Royalty. You may select which Team will follow which Royalty Fee described in this Section 7.3.2. Royalty Fee designations may not be changed until the date that is six months after such designation has been made. For purposes of determining which Royalty Fee applies to a given Transaction, the date when a property is listed, if representing the seller, or the date when the property is placed under contract, if representing the buyer, will control. Transactions pending on the Start Date or when a Team joins your Office (with respect to Transactions related to such Team) are not subject to the Transaction Fee Team Royalty if this is the initial term of the franchise.

Promptly after a Licensed Associate dissociates from a Team, you must designate such Licensed Associate on the Flat Fee Non-Team Royalty unless such Licensed Associate completed six months on the Flat Fee Team Royalty or the Transaction Fee Team Royalty, in which case you may designate such Licensed Associate on either the Flat Fee Non-Team Royalty or the Transaction Fee Non-Team Royalty. Any listing a Licensed Associate takes with it upon dissociating from a Team will be subject to whichever Royalty Fee plan such Licensed Associate is placed on after leaving the Team. If a Team or a Team Member that follows the Flat Fee Team Royalty joins or leaves your Office at any time, you must pay us, in full, the Flat Fee Team Royalty for such Team and all applicable Team Members in the month immediately following the date such Team or Team Member(s) join or leave your Office. We will not prorate the Flat Fee Team Royalty under such circumstances. If a Team that follows the Transaction Fee Team Royalty joins or leaves your Office at any time, you must pay us, in full, the \$125 monthly fee portion of the

Transaction Fee Team Royalty under Section 7.3.2(b)(i) for such Team in the month immediately following the date such Team joins or leaves your Office. We will not prorate this portion of the Transaction Fee Team Royalty under such circumstances.

The Flat Fee Team Royalty is due at the same time and in the same manner as the Base Franchise Fee. The Transaction Fee Team Royalty is payable upon the closing of each applicable Transaction, except that the \$125 monthly fee portion of the Transaction Fee Team Royalty under Section 7.3.2(b)(i) is due at the same time and in the same manner as the Base Franchise Fee.

7.4 Technology Fee

For each side of a Transaction closed by your Office after the Start Date, you agree to pay us a Technology Fee of \$90 if this Agreement has a one-year term, or \$80 if this Agreement has a five-year term ("Technology Fee"); provided, however, that the Technology Fee shall not be payable with respect to any Transactions that are subject to the Transaction Fee Non-Team Royalty or the Transaction Fee Team Royalty. The Technology Fee covers your access and use of the core technology services we provide to enable you to operate the Office. Despite the foregoing, no Technology Fee shall be due in connection with a Transaction that was pending on the Start Date of the initial term of the franchise or when a Licensed Associate joins your Office (with respect to Transactions related to such Licensed Associate). For the avoidance of doubt, you will not be required to pay us a Technology Fee for a Transaction if you pay us the Transaction Fee Non-Team Royalty or the Transaction Fee Team Royalty in connection with such Transaction. The costs of your access and use of the core technology services we provide to enable you to operate the Office are included in the Transaction Fee Non-Team Royalty or the Transaction Fee Team Royalty (as applicable).

7.5 Method of Payment

We have the right to require payment of fees and other amounts owed to us through our Intranet, through escrow or in any other manner that we specify. At our request, you agree to sign any other document necessary to enable us to initiate payment of the Base Franchise Fees, Royalty Fees and Technology Fees by electronic funds transfer, pre-arranged draft or in any other manner. If we are unable to take payment for any other reason for which you are responsible, our inability to take payment will be considered your failure to make payment.

7.6 Audit

We have the right to audit your books and records, including your tax returns to the extent they pertain to your Office and financial and business data from fixed and removable drives of your business computer systems during normal working hours with no advance notice. Alternatively, at our sole option, we may require you to send digital or paper copies of selected records to us for audit or provide any consents and directions that may be required to allow us access to your data and records maintained by or through third-parties. The auditor may be our employee or an independent contractor and does not have to be an accountant. If an audit discloses an underpayment of royalties, Technology Fees or our right to any other charges payable under this Agreement, you must immediately pay these amounts to us together with accrued interest on

the amount underpaid as provided in this Section. If you are unable to produce the records you are required to maintain to explain any discrepancy disclosed by the audit, the discrepancy will be presumed to result from an underpayment.

If we performed the audit because you did not provide required financial statements at the times and in the format specified in the Franchisee Materials or if the underpayment exceeds 3% of the total Royalty Fees, Technology Fees or other charges payable for any period covered by the audit, you must also reimburse us for our expenses for the audit.

If you dispute our finding of an underpayment, at your written request, within 10 days of receiving our notification of underpayment, we will retain, an independent certified public accountant to review or audit, at your option, your books and records for the period under examination. If the certified public accountant's report shows an underpayment that equals or exceeds any underpayment our original auditor found or if the audit cannot be completed because you withheld or do not have the requested records, you must reimburse us for our expenses in obtaining both audits, the amount of the underpayment and interest on past due amounts.

7.7 Training Fees and Costs

We do not charge a fee for the initial *NextHome* orientation program provided to you, your employees and your Licensed Associates. Occasionally, we may charge a fee for optional ongoing training to help defray the costs of providing such training programs. For all training we offer, you must pay any costs of travel, expenses that your representatives incur in attending our training, if training is at our offices or at another location that we specify. If you have requested and we have agreed to provide training at your location, or at another location that we agree to travel to, in addition to paying us a Consulting Fee (described in Section 7.12 below), you must pay us for all travel, lodging, meals and other incidental expenses that we incur in connection with the training program.

7.8 Payment for Proprietary Products

When ordering Proprietary Products from us, you must submit payment for the full purchase price, plus the additional amount we specify to cover the costs of shipping, insurance, any applicable duties and sales or use tax. We have the right to require payment in cash, credit card, electronic funds transfer, cashier's check or other means.

7.9 Renewal Fee

The applicable renewal fee is set forth in Attachment 2.

7.10 Transfer Fee

If your franchise is for a term of five years, you agree to pay, as a condition to our consent to the Transfer, a transfer fee of \$5,000. A Franchise Agreement with a one-year term is not transferable, unless required by law. If required by law, the transfer fee for your one-year agreement will also be \$5,000. The transfer fee is payable as follows: (1) \$500 due immediately with all materials required to be submitted to us under Section 12.3 below; and (2) \$4,500 upon notice of our consent to the proposed transfer. If we do not consent to the proposed transfer, we

will retain the \$500 paid by you, but you will not be required to pay the balance of the transfer fee for the proposed transfer. If we consent to the proposed Transfer but you do not consummate the approved Transfer, we will return your \$4,500 but will retain the \$500.

7.11 Administrative Fee; Credit Card Processing Fees

7.11.1 You must pay us an administrative fee of \$250 together with any request for a change in business name, relocation of your Office, change of Principal Broker, Transfer, closure of a Branch Office, establishment or extension of the operation period of a New Development Office or any other change requiring an amendment or addendum to this Agreement.

7.11.2 We reserve the right to add to amounts you owe us under this Agreement an amount equal to credit card processing fees incurred by us in connection with any payments you make to us by credit card. We currently charge 3% for credit card processing but reserve the right to adjust this amount if processing fees change.

7.12 Consulting Fee

We may charge you a consulting fee of \$250 an hour plus our costs as described in Section 7.7 above for consulting services that you ask us to provide to you.

7.13 Annual Meeting Registration Fee

We reserve the right to conduct an annual meeting for all System franchisees at such times and places that we select, and upon reasonable prior notice to you. At least one of your Owners must attend each annual meeting. We charge a registration fee of up to \$899 for each person attending our annual meeting. You are responsible for all travel and related expenses incurred in connection with annual meetings. If none of your Owners attend the meeting, then payment of the single attendance fee will be due within 30 days after the date of the annual meeting.

7.14 Annual Conference Registration Fee

We reserve the right to conduct an annual conference for all System franchisees at such times and places that we select, and upon reasonable prior notice to you. At least one of your representatives or Licensed Associates must attend each annual conference. We charge a registration fee of up to \$899 for each person attending our annual conference. You are responsible for all travel and related expenses incurred in connection with annual conferences. If none of your representatives or Licensed Associates attend the conference, then payment of the single attendance fee will be due within 30 days after the date of the annual conference.

7.15 NextHome Disaster Relief Foundation Contribution

We have formed a tax-exempt non-profit foundation, NextHome Disaster Relief Foundation (“NextHome Disaster Relief Foundation”), to assist NextHome franchisees who suffer from a natural or man-made disaster (the “Disaster Relief Program”). NextHome Disaster Relief Foundation is controlled by a board of directors, which currently includes NextHome franchisees and certain of our senior officers but the board of directors may modify the composition of the board from time to time. You must pay NextHome Disaster Relief Foundation a contribution per

Office on the Start Date and annually thereafter on the anniversary of the Start Date (the “Disaster Relief Contribution”). The amount of the Disaster Relief Contribution will depend on the number of staff members employed by your Office, as listed on your Office’s roster in our reporting system as of the date the Disaster Relief Contribution is assessed each year (the “Staff Members”). The Disaster Relief Contribution is currently equal to: (a) \$299 if your Office has fewer than 26 Staff Members; (b) \$499 if your Office has 26 to 75 Staff Members; or (c) \$899 if your Office has more than 75 Staff Members. The Disaster Relief Program is designed to assist the *NextHome* Network in supporting each other if disaster strikes. If a disaster occurs (whether personal or business related), and you have timely paid the Disaster Relief Contribution during the term of this Agreement, you, your agents, and your employees may each apply to NextHome Disaster Relief Foundation for up to two grants during any 12-month period during the Term, not to collectively exceed a total of \$5,000 per applicant, to help you and them recover from the disaster. NextHome Disaster Relief Foundation will evaluate such applications and pay disaster relief grants in accordance with the Disaster Relief Program policies (which may be modified from time to time).

7.16 Charge for Late Payment or Reporting Deficiency

To compensate us for the administrative burden imposed upon us by your failure to make payment on time or submit timely, complete reports as outline in Section 10.3 below, in addition to any interest or other charges that may be due to us in connection with late payment or non-reported matters, you must pay us, upon demand, a late payment or reporting deficiency charge of:

- (a) \$50 per month for each late payment or late delivery of any required report;
- (b) \$50 per month for each non-reported listing or sales unit; and
- (c) \$100 per month for each non-reported Licensed Associate.

7.17 Declined Payment Charge

You must immediately upon demand pay us a declined payment charge of \$50 or our actual expense incurred, whichever is more, to compensate us for administrative expenses and bank charges we incur if your credit card payment is declined or your check or electronic payment is dishonored by the bank.

7.18 Interest on Late Payments

We charge interest on late payments to partially compensate us for loss of use of the funds. Any payment that we do not receive from you when due will bear interest at 1.5% per month or at the highest rate allowed by applicable law on loans between businesses on the date when payment is due, whichever is less. The imposition of interest or other charges is not a waiver of our right to be paid on time or a forgiveness of any default resulting from the late payment.

7.19 Application of Payments

At our option, we may apply any payment you make to us to any past due debt you owe us regardless of how you say the payment should be applied. We do not have to accept payments after they are due or extend credit or otherwise finance your operations, except as specifically provided in this Agreement. If you do not pay all amounts when due, we may, among other things, suspend our services and support until you cure the failure.

8. YOUR OBLIGATIONS

8.1 Use of Marks

8.1.1 Limitations on Use; Use of Assumed Name; Other Terms

In connection with the operation of the franchise conducted under this Agreement, you agree that at all times and in all advertising, promotions, signs and other display materials, on your letterhead, business forms, and at and within the Office, in all of your business dealings related thereto and to the general public, you will primarily identify your business under the Marks, and secondarily the Assumed Name approved by us in writing, if applicable, together with the words "EACH OFFICE IS INDEPENDENTLY OWNED AND OPERATED", or such other similar designation as we may hereafter prescribe ("Approved Designation"). You, the Principal Broker, Sales Manager, Licensed Associates, and other employees, agents and staff associated with the Office must conspicuously display the Approved Designation on all signs, including at your Approved Location, on all yard signs, and in all other advertising materials and media. You may not use any Mark in connection with selling any unauthorized services or products, including, without limitation, souvenirs, wearables, apparel, gifts, or other branded merchandise.

Unless we otherwise agree in writing, the Assumed Name shall be the name or names set forth on Attachment 2 attached hereto. Other than the Assumed Name, you may not use any other trade name in connection with the franchised business conducted under this Agreement. The total appearance of the Assumed Name and any other identifying words must be approved by us in advance in writing. We reserve the right, in our sole discretion and without limitation, to deny the use of certain words or phrases, colors, designs, fonts, font sizes and sequencing of words, in an Assumed Name. Use of the Assumed Name must be in accordance with our Branding Guidelines or as we may otherwise approve in writing. You shall file and keep current a Fictitious Business Name Statement (or similar document) with respect to your use of the Assumed Name in the county in which you are conducting business and at such other places as may be required by law. By approving of your use of the Assumed Name we are merely stating that it satisfies our Branding Guidelines, in our discretion. You represent and warrant to us that you are in compliance with all relevant laws at all times, and not infringing any third parties' rights, when you use the Assumed Name.

You shall comply with the rules and regulations of the National Association of REALTORS® respecting use of any of their registered marks. You agree that you will not identify your business, franchise or Office as (i) us, (ii) a subsidiary, parent, affiliate, division, shareholder, partner, joint venturer, agent or employee of us or other owner of the Marks, or

(iii) any of our other franchisees. You shall not use in your corporate or entity name either the Marks or any words confusingly similar thereto, or the term “REALTORS®”, which is a registered mark of the National Association of REALTORS®. This Section 8.1.1 is not intended by the parties hereto to afford the National Association of REALTORS® any rights as a third party beneficiary.

8.1.2 Acknowledgments; Prohibition Against Disputing Our Rights

You acknowledge that we or Our Affiliates are the owner of the Marks. You may not during or after the term of this Agreement dispute or impugn the validity of the Marks or our or Our Affiliate’s ownership thereof. You may not at any time do or cause to be done anything contesting or impairing our interest in our Marks or causing harm to the goodwill associated therewith. You must use your best efforts to enhance and protect the goodwill of the *NextHome* System. You are not granted any rights in our Marks or System except for the license to use them according to the express terms of this Agreement for the duration of this Agreement. We retain the right to grant other franchises or licenses to use the Marks and System on any terms that we determine. You agree that the Marks are our exclusive property. You assert no claim and will hereafter assert no claim to any goodwill, reputation or ownership thereof by virtue of your franchise or licensed use thereof or otherwise. It is expressly understood and agreed that your use of the Marks is only co-extensive with the term of this Agreement. Upon the expiration or termination of this Agreement, you acknowledge and agree that no monetary amount will be attributable to goodwill associated with your activities as a franchisee under this Agreement.

8.1.3 Third-Party Challenges

You agree to notify us promptly of any unauthorized use of the Marks of which you have knowledge. You also agree to inform us promptly of any challenge by any person or entity to the validity of our ownership of or our right to license others to use any of the Marks. Subject to the last sentence of this Section 8.1.3, we agree to protect and defend you against any suit filed or demand made against you challenging the validity of the Marks (an “IP Claim”), and to defend and indemnify you against your loss, cost, or expense related to the IP Claim. We will initiate, direct, and control any litigation or administrative proceeding relating to the Marks, including any settlement (which may require you to cease using certain Marks). We will be entitled to retain any and all proceeds, damages, and other sums, including attorneys’ fees, recovered or owed to us or Our Affiliates in connection with any such action. You agree to execute all documents and render any other assistance we may deem necessary to any such proceeding or any effort to maintain the continued validity and enforceability of the Marks. The foregoing notwithstanding, if the IP Claim arose because you used the Marks in violation of this Agreement or where or because of your use of the Assumed Name and the alleged infringement or other liability relates to aspects of the Assumed Name that do not include the Marks, you agree to protect and defend us, to indemnify us against any loss, cost or expense we incur, including reasonable attorneys’ fees and costs and we reserve the right to retain counsel of our choice at your expense and to direct such counsel on our behalf in the defense of such IP Claim.

8.1.4 Changes in Marks

We have the right to change our Marks and the specifications for your use of them when we believe that the changes will benefit the *NextHome* System and you must promptly conform to all changes at your expense.

8.1.5 Use in Advertising Materials

All advertising and promotion that you undertake, whether through conventional media, the Internet or by any other means, must comply with all applicable laws, rules, regulations and guidelines including, without limitation, the Fair Housing Act, the CAN-SPAM Act of 2003 and the Telephone Consumer Protection Act. You must also ensure that your Licensed Associates comply with all applicable laws, rules, regulations and guidelines. We assume no responsibility for any claims or damages that may occur as a result of your advertising or promotional activities. All advertising and promotion that you undertake must also be in good taste, be completely truthful, conform to the highest ethical standards, and comply with the Franchisee Materials and Branding Guidelines. You may not use our Marks in any manner that may mislead or deceive the public regarding your Office location, the geographic area that your Office serves, your relationship to us or any purpose other than the promotion of the services provided by your Office, as detailed in this Agreement. Except for marketing artwork and copy that we have provided or previously approved or that we have provided in the Franchisee Materials or outlined in our Branding Guidelines, you must submit to us copies of all promotional and advertising materials that you propose to use at least two weeks before the proof approval deadline. You must include the name and address of your Office on all marketing and advertising materials. You must ensure that each of your Licensed Associates meets these requirements, as well. We will not approve materials that publicize fees or compensation rates for your services and/or brokerage. We will review the materials within a reasonable time and will promptly notify you whether we approve or reject them. Even if we approve or have provided specified materials, we may later withdraw our approval if we reasonably believe it is necessary to make the advertising conform to changes in the System, to correct unacceptable features of the advertising or for any other reason. All advertising, marketing, public relations and promotional activities you undertake must comply with the criteria we specify in our Franchisee Materials and Branding Guidelines and must bear the legends we specify in those materials or otherwise. We reserve the right to have you discontinue the use of any marketing, advertising and/or promotional material and/or activity at any time and for any reason. You must not use any promotional or advertising materials that we have not approved or have disapproved. If you fail to comply with the Branding Guidelines, Franchisee Materials, applicable law or any of our other standards or guidelines for advertising and promotion, we may terminate this Agreement pursuant to Section 13.2(c).

8.2 Your Office Location

8.2.1 Locating Site and Securing Lease

You must, on your own initiative and at your expense, locate the site for your Office. When you locate a proposed site, we will review it and decide if, in our sole discretion, it is suitable. You must obtain our written approval of the proposed site and proposed

lease before you sign the lease. If you do not find a location of which we approve within 90 days of the date of this Agreement, we can terminate this Agreement without any refund to you.

To seek our approval of a site, you must advise us in writing of the street address of the proposed site and provide a copy of any demographic information you have about it, including photos of the interior and exterior and the site's existing interior and exterior signage. We will base our approval of the site primarily on general guidelines for suitable premises that we will give to you in writing. By approving a particular site for your *NextHome* Office, we do not guarantee that the *NextHome* Office operating at that location will be successful. Success will depend on many factors that are not within our control, including your ability, acumen, hard work and financial resources.

If you use a home office to operate any aspect of the franchise, you may not allow clients to visit you at your home office.

8.2.2 Site Development

Unless you operate from (a) a home office (where clients may not visit), (b) an executive office suite that cannot be altered, or (c) a virtual location and use a Post Office Box, you must plan, construct, equip, supply and furnish your Office according to our currently effective standards, as described in the Franchisee Materials and Branding Guidelines. You agree to submit to us the plans and specifications for your proposed Office improvements (including signage) and receive our approval before you commence work or open the Office for business. You must take all necessary action to improve and open your Office by the Start Date.

8.2.3 Signs

Subject to applicable law and your landlord's consent, if required, you must permanently display at your expense at your Office premises signs of the nature, form, color, number, location and size that we require and containing any legends that we have specified. You must submit sign drawings showing the design and details of any signs you propose to use to us, and obtain our approval of the design and details, prior to ordering or using your signs. Any deviation from our standards and specifications regarding signs must be pre-approved by us in writing.

8.2.4 Relocation

You may relocate your Office only with our prior written consent, which we will grant only if the following conditions are fulfilled:

- (a) You and your Related Parties are in Good Standing under this Agreement, any other agreements between you and us or Our Affiliates and under the Franchisee Materials;
- (b) You sign an amendment to this Agreement specifying the new location;
- (c) You agree to plan, construct, equip and furnish your new Office so that the premises meet the standards of appearance and function applicable

to new *NextHome* Offices at the time you relocate. You agree to submit the details of your proposed new Office to us, and obtain our approval of those details, before you commit to implement those details;

- (d) You and all 5% Owners have signed a general release in a form satisfactory to us;
- (e) We have given our prior written approval to the new location; and
- (f) You have paid us the administrative fee described in Section 7.11 of this Agreement.

8.3 Orientation Program

If this is the initial term of your franchise, the Principal Broker and each of your Sales Managers must attend each day of the orientation program and complete it to our satisfaction. The orientation program may be provided online or at another location that we specify. We reserve the right to provide the entire program online. We do not charge extra for the orientation program, but you must pay for all expenses incurred by all of your attendees, including, if applicable, travel, lodging and meals. Upon your request, and subject to the payment of all fees and expenses described in Section 7.7 above, we may agree to provide the orientation program at your Office or another location. If any of the individuals required to attend the orientation program is later replaced, the new hire must attend the orientation program within 60 days after he or she is hired by you.

8.4 Opening

8.4.1 Our Consent Required

- (a) You may not open your Office to the public as a *NextHome* Office until we certify in writing that, in our opinion, you, your Principal Broker and your Licensed Associates are prepared to begin operating under the Marks and System and that the Office premises, tenant improvements, furnishings, decor and signs meet our standards and specifications. By certifying that we believe that your Office is prepared to open, we do not guarantee that your Office will be successful.
- (b) You agree to provide us with photographs showing the interior and exterior of your office, your *NextHome* signage and your compliance with our other *NextHome* facility and branding requirements.

8.5 Compliance with Franchisee Materials and Branding Guidelines

You must operate your Office in total compliance with the standards and specifications stated in the Franchisee Materials and Branding Guidelines. We may make changes in our standards and specifications for any aspect of the System, when, in our reasonable discretion, change is needed for the success and development of the *NextHome* System. Such changes may require the purchase of equipment, supplies, furnishings or other goods, completion of additional

training by your employees or other things. You must promptly conform to the modified standards and specifications at your expense.

8.6 Services Offered and Goods Used

You may offer only the services and use only the goods that we have authorized. You may use only products, materials, signs, stationery, cards, fixtures and furnishings that conform completely to the standards, specifications, methods, techniques and procedures of the System and our Branding Guidelines. If, from time to time, we decide to make changes in the services or goods you are authorized to provide or use, you must comply with the changed requirements at your expense.

Your Office must offer real estate brokerage services, including the purchase, sale, listing, referral, relocation, leasing, exchanging or other transfer or disposition of any interest in real estate, condominiums, mobile homes, panelized, modular, manufactured housing or time share units, if allowed in your state. You may also conduct activities such as organizing, promoting, selling, managing or otherwise serving a real estate syndicate, partnership or corporation, real estate investment trust or other real estate investment organization or finding investors for any of these entities.

You may not perform services involving mortgage brokerage, loan origination, document preparation, loan processing or similar services under our Marks. However, you may conduct such activities, directly or indirectly, in your business premises as long as you do so through an entity other than that which owns this franchise and you make clear by signage and otherwise, that such activities are not affiliated with us. You agree to follow any additional directions we give you in this regard.

You may only solicit your and other *NextHome* Office customers and clients in connection with the services and products that we have authorized. Neither you nor any of your affiliates may, directly or indirectly, solicit (or authorize a third-party to solicit) your or other *NextHome* Office customers or clients in connection with any other services, including, without limitation, any activities you conduct in your business premises through a separate entity.

We will provide you with the names and addresses of Approved Suppliers and Designated Suppliers of specified goods and services. In approving or designating any particular third-party supplier, we expressly disclaim all warranties or representations, including expressed and implied warranties of merchantability and fitness for a particular purpose. You agree to look solely to the manufacturer or supplier, and covenant to not sue us, in connection with any claims arising out of any goods or services provided by third-party suppliers, including Approved Suppliers and Designated Suppliers. If we have designated a particular supplier as the sole source for specified goods or services for you to use or sell in your Office, you may buy such goods or services only from the designated supplier.

If we specify that you must obtain our approval of your supplier of a certain type of goods or services and you would like to buy these goods or services from a supplier that we have not previously approved, you must notify us in writing and, upon our request, give us product specifications, sample products, and/or information about the supplier. If we do not approve your

suggested supplier, we will promptly give you our reasons for withholding our approval. If you ask us to approve a supplier, you must reimburse us for any expenses we reasonably incur in inspecting the supplier's premises, checking the supplier's credentials or testing the product. As a condition of approving a supplier of any product that bears the Marks, the supplier must sign our Approved Supplier Agreement to enable us to control the quality. We may withdraw our approval of a supplier if the supplier no longer meets our standards.

You acknowledge that we may receive revenues from your suppliers as consideration for doing business with *NextHome* Offices and/or for rights we grant to and/or services we perform for the suppliers.

You must sign the Intranet Use and License Agreement attached to this Agreement as Attachment 4 and use our proprietary software. You must use any other software or hardware that we specify and must update your system to maintain compatibility with our requirements for your computer system, including handheld devices.

8.7 Text and Email Communications

We often use email and text messages to communicate with our franchisees. By signing this Agreement, you expressly consent to our use of our electronic messaging system to communicate with you and your Licensed Associates regarding changes in the System, developments in the industry, upcoming events and other matters of interest to the *NextHome* System. You must obtain the consent of your Licensed Associates to this clause in your agreements with them.

8.8 Membership in Multiple Listing Service

You must join the local Multiple Listing Service and remain a member in good standing throughout the term of this Agreement. You must ensure that each of your Licensed Associates, whether they are your employees or independent contractors, also meets this requirement. You must reimburse us for any pro-rata (as determined by us) fees that the applicable Multiple Listing Service charges us for its services upon receipt of invoice from us. You acknowledge and agree that Multiple Listing Services vary in the amount and timing of fees charged for their services, and it is your responsibility to investigate the nature of such fees for your local Multiple Listing Service. You further acknowledge and agree that, while it is our intention to pass-through our Multiple Listing Services fees to you, because of the varying fee structures of Multiple Listing Services (for example, in the case of a tiered fee structure), it may be the case that the fees we charge you exceed our actual costs in maintaining the applicable Multiple Listing Service.

8.9 MLS Data Feed

If permitted under applicable law and the rules of the Multiple Listing Service (MLS) in which you are a member, you must give us and any other NextHome product or service provider access to the MLS so that we and they can obtain a listings data feed. You are responsible to pay any fees the MLS charges for the listings data feed.

8.10 Client Satisfaction Program

We may use various techniques to obtain client feedback concerning your services, including email, text message or direct phone contact through the contact information you and your Licensed Associates provide us in the *NextHome* System. You must operate the Office and perform the functions of the franchise in accordance with our currently effective standards, including, but not limited to, as set forth on the Intranet, in the Franchisee Materials and the Branding Guidelines.

8.11 Maintenance and Upgrades

Unless the Approved Location is a home office where you do not meet with clients, you agree to keep your Office premises, equipment and furnishings clean and in excellent repair. Periodically, we may require that you upgrade the decor and furnishings to meet the then-current standards. Regardless of whether your Approved Location is a home office, you must maintain your equipment and inventory, particularly your inventory of Proprietary Products that display our Marks, to meet our currently effective standards including as stated in the Branding Guidelines. You must promptly comply with any such request at your expense.

8.12 Professional Conduct

In all your dealings with us, your clients, your employees, your suppliers and others, you must adhere to the highest standards of professional conduct, courtesy, honesty, integrity, ethical behavior, good faith and fair dealing, and you must ensure that each of your Licensed Associates also adheres to such standards. You must respond promptly and courteously to any communications we direct to you. You must comply with all applicable laws including, without limitation, the Fair Housing Act, and you must ensure that each of your Licensed Associates also complies.

You may not engage in any conduct that, in our reasonable opinion, may injure the goodwill associated with the Marks and you must use best efforts to create, promote and maintain a favorable reputation for the *NextHome* System and Network.

8.13 Compliance with Law

You must comply with all federal, state and local laws, regulations, rules, applicable industry standards and our related notices, policies and specifications pertaining, directly or indirectly, to your Office, including, without limitation, the CAN-SPAM Act of 2003, the Telephone Consumer Protection Act, the Telemarketing Sales Rule, any other state and federal laws pertaining to marketing or telemarketing and Chatbot features, and the terms of all applicable settlement agreements. You must also ensure that your Licensed Associates comply with all federal, state and local laws, regulations, rules, applicable industry standards and our related notices, policies and specifications pertaining, directly or indirectly, to your Office. By signing this Agreement, you authorize any federal, local or state body regulating or supervising real estate practices to release to us information about complaints and disciplinary actions related to your practices or those of your employees and independent contractors. You must strictly follow all laws and regulations relating to unemployment insurance, workers' compensation insurance and withholding and payment of payroll taxes. You must keep current all licenses, permits, bonds and

deposits made to or required by any government agency in connection with your operation of your Office.

Without limiting the generality of the foregoing, you must use any required forms, disclosures and privacy statements and at a minimum adhere to our policies and practices regarding collection, disclosure, use, retention and safeguarding of personal information and data, and obtain all required consent or permission from all required parties regarding such collection, disclosure and use of information in accordance with applicable law. You must display and disclose policies and statements regarding any personal information and data privacy, collection, disclosure, use, retention and safeguarding on any authorized website relating to your Office and any authorized web page under your control, management or administration, and in operating your Office, in the manner and form specified or approved in writing in advance by us periodically. You must abide by all standards, laws, rules, regulations or any equivalent thereof applicable to data collection and privacy at your sole cost and expense. If you suspect or know of a security breach, you must immediately give us notice of such security breach and promptly identify and remediate the source of any compromise or security breach at your expense. You assume all responsibility for providing all notices of breach or compromise and all duties to monitor credit histories and transactions concerning clients of your Office.

8.14 Payment of Indebtedness

You must pay promptly when due all taxes and debts that you incur in the conduct of your business. You must remain current in any financial responsibilities to your suppliers, employees, contractors, lessor and to us and our Related Parties.

8.15 Participation in Website

We have developed a central promotional website for the *NextHome* System to encourage members of the public to use our real estate services. Among the services and information available on our website are the real estate listings of our franchisees and their Licensed Associates. The success of our website in attracting consumers depends on full participation by all *NextHome* Offices. Accordingly, unless otherwise instructed by a client, you must use your best efforts to ensure that all your Office's listings, including those of your Licensed Associates, are made available to us by including suitable provisions in your independent contractor agreements and clearly established procedures in your Office.

8.16 Copyright License and Permission

Photographs and other media that you send us for use in listings on our website or other commercial uses are subject to the rights of the copyright owners (usually the photographers, unless transferred) and the privacy rights of the property owners, which extend to images of real property they own. If you own the copyrights in pictures or other media you send us, you grant us a fully paid-up and royalty-free perpetual and irrevocable license to use all such media for purposes consistent with this Agreement, including general promotion of the *NextHome* Network. If you do not own the copyrights, you warrant that you have been granted licenses by the copyright owners to use the media for purposes consistent with this Agreement. As to any photographs or pictures you send us, you warrant that the owners of the properties shown in the pictures or other

media have given you permission to use and authorize us to use these images for purposes consistent with this Agreement. You do so authorize us by sending us the pictures or other media. Any breach of the representations and warranties included in this section is covered by the indemnity clause stated in Section 11.3 of this Agreement.

8.17 Inspections

We have the right to conduct periodic quality assurance inspections of your Office during normal business hours. You must cooperate with our representatives during these inspections and instruct your employees to answer any questions and produce any documents or digital records that we ask to see. We may make these quality assurance inspections with or without prior notice. You must promptly correct any deficiencies in your operation of which we advise you.

8.18 Proprietary Products

The Proprietary Products used in your Office are unique and their content and design are important to the success of the System. The Proprietary Products must be used only as we specify or otherwise approve. You may purchase the Proprietary Products only from the supplier that we have designated or, if we have not designated a supplier for the particular product, from a supplier that we have approved. To obtain our approval of a supplier of Proprietary Products that we have not previously designated or approved, you must submit a sample of the product to us and obtain our written confirmation that the product meets our standards and specifications. Without limiting the generality of the foregoing, each of your Licensed Associates must order business cards from our Designated Supplier within 15 days after the commencement of his/her affiliation with your Office. If she or he fails to do so, we will have the right (but not the obligation) to order business cards on such Licensed Associate's behalf and invoice you for our cost and expenses.

8.19 Notification of Complaints

You must notify us promptly if you or one of your Licensed Associates is served with a complaint in any legal or administrative proceeding that is in any way related to your Office or if you become aware that you or one of your Licensed Associates are the subject of any complaint to or investigation by a governmental licensing authority or consumer protection agency. You must advise us immediately if the license of your Principal Broker is suspended or revoked.

8.20 Innovations

All ideas, concepts, techniques or materials relating to an Office or the System (collectively, "Innovations"), whether or not protectable intellectual property and whether created by or for you or your Owners, employees, or contractors, must be promptly disclosed to us and will be deemed to be our sole and exclusive property, part of the System and our intellectual property, and works made-for-hire for us. To the extent any Innovation does not qualify as a work made-for-hire for us, by this section you assign ownership of that Innovation, and all related rights to that Innovation, to us and agree to sign (and to cause your Owners, employees, and contractors to sign) whatever assignment or other documents we request to evidence our ownership or to help

us obtain intellectual property rights in the Innovation. We and Our Affiliates have no obligation to make any payments to you or any other person with respect to any Innovations. You may not use any Innovation in operating the Office or otherwise without our prior approval.

8.21 Casan Collection Addendum

If you desire to obtain from us the right to sell luxury real estate under our *Casan Collection*® brand (the “Casan Collection Brand”), and you meet all of our conditions for doing so, we and you will enter into the Casan Collection Addendum which is attached hereto as Attachment 9.

8.22 Authorization and Release. You and your Owners authorize and grant worldwide rights in perpetuity to us and Our Affiliates, and our and their respective successors and assigns, to record your Owners’ words, statements and opinions as well as their likeness and image on photographs, film and/or video (collectively, the “Images”), and to use, and license others to use, the Images for commercial and non-commercial purposes without providing any compensation to you or your Owners, including, but not limited to, publicity, marketing, advertising, training and/or sales purposes and in any manner of media whatsoever, which shall include, but not be limited to: (a) still photographs; (b) movie and sound films and video; (c) electronic broadcasts consisting of television programs and commercials; (d) internal and external Internet live streaming and other online presentations and materials; (e) graphics, logos or other collateral derived from the Images (collectively “the Works”); and (f) press releases. You and your Owners hereby release us and Our Affiliates, and our and their respective successors and assigns, from any and all claims and liability for damages for: (i) libel, slander, invasion of privacy, right of publicity or any other claim based upon use of the Images; and (ii) any blurring, distortion, alteration, optical illusion, or use in composite form, whether intentional or otherwise, of the Images.

9. PERSONNEL

9.1 Licensure

You warrant that you will employ at all times during the term hereof an individual who is licensed as a real estate broker under the laws of your State and that a licensed individual will serve as Principal Broker of your Office throughout the term of this Agreement. You further warrant that you will notify us within 5 days of any change in your Principal Broker. Breach of this warranty is a material breach of this Agreement, entitling us, at our option, to terminate it immediately upon written notice to you.

9.2 Management

Your Principal Broker must devote full time and best efforts to the management and operation of your Office and must directly, or indirectly through a Sales Manager, supervise all financial and operational aspects of your Office. We are entitled to address all communications with you to your Principal Broker and your Principal Broker may make agreements with us on your behalf. You must keep us informed of the identity of your Principal Broker. When the employment of a Principal Broker terminates, you must promptly appoint a successor who must complete the *NextHome* orientation program within 60 days of being hired and sign our then current form of Nondisclosure and Noncompetition Agreement.

9.3 Employees

You must always employ a sufficient number of properly trained and qualified employees to operate your Office according to our standards and specifications. You must ensure that your employees preserve good client relations and comply with this Agreement and the Franchisee Materials. The foregoing notwithstanding, this Agreement does not create, nor does any conduct by either party create, a fiduciary or other special relationship or make you or us an agent, legal representative, joint venturer, partner, joint employer, employee, or servant of each other for any purpose. We have no relationship with your employees and you have no relationship with our employees.

10. BUSINESS RECORDS, REPORTS AND INSURANCE

10.1 Records

You agree to maintain complete and accurate records of your business and to keep them at your *NextHome* Office location.

10.2 Our Right to Inspect

In order to ensure your compliance with this Agreement, upon reasonable advance notice to you we have the right to access and copy all of the financial records and data on your computer system that pertain to the operation of your Office. Alternatively, you must forward to us digital copies of any electronic data that we request in the manner and format we specify. You must keep financial records of your business in the form prescribed by the Franchisee Materials for at least 3 years after the end of the year to which they pertain or longer if required by law.

You agree that we can have access to the records and client information you and your Licensed Associates maintain using our software and computer system, as well as those maintained with our Designated Suppliers, Approved Suppliers and other suppliers we integrate with to supply products or services to you. It is your responsibility to make sure you disclose this requirement to your Licensed Associates and to your clients and that your Licensed Associates disclose this requirement to their clients.

10.3 Reports

You must have computer and communications equipment and software that enable you to use all our technology programs, receive e-mail communications and text messages and access our Intranet for purposes of digitally filing required reports. If we require you to upgrade your computer, phone, or other equipment, it will be reasonable in cost and not include more than what is reasonably needed to gain access to and make use of the capabilities of the System. You agree to acquire and use the equipment we specify at the times and in the manner we indicate.

Within 5 days after the end of each calendar month, you agree to submit to us on our Intranet or by such other means that we specify, fully and properly completed monthly reports, including Listing and Sales Activity Reports, Gross Compensation per Transaction Reports, Identification of Licensed Associates and any other reports we reasonably request concerning the operation of your Office during the preceding month. At all times the number and names of

Licensed Associates you have reported to us should be identical to the number and names of licensed personnel listed on the roster of the real estate licensing authority of your state under your name or that of your Principal Broker. Any such reports not submitted on time will result in Late Reporting Fees

Upon request, you agree to submit to us the following:

- (a) The Multiple Listing Service (MLS) Licensed Associate roster for your Office and MLS records showing all listings and sales activity of the Office during any time period we specify;
- (b) Compiled financial statements of the Office for the preceding fiscal year that have been prepared by an independent certified public accountant according to generally accepted accounting principles and reconciled with the reports you have submitted to us throughout the preceding year.
- (c) Copies of all federal, state and local income, sales and property tax returns to the extent they pertain to the operation of your Office.

We may use any of the data described in this section to confirm that you are complying with your obligations under this Agreement, to formulate earnings and expense information to show to prospective franchisees, to advise you on Office operations or for any other purpose not prohibited by this Agreement.

10.4 Insurance

You must purchase and maintain in full force and effect during the term of this Agreement that insurance that you determine to be necessary, which must include at least the types of insurance and the minimum policy limits specified in the Franchisee Materials or otherwise by us in writing, including, without limitation, Errors & Omissions insurance covering you and each of your Licensed Associates with a per-limit claim of not less than \$1,000,000 and a comprehensive Business Owners Policy that includes bodily injury/property damage coverage of no less than \$1,000,000 per claim and \$2,000,000 aggregate coverage. We may require additional types of coverage or increase the required minimum amount of coverage upon reasonable notice. These policies must be in place, and you must provide us with certificates of insurance evidencing the required coverage and proof of payment therefor (including with respect to any renewal of such coverage), by no later than the applicable date specified by us in the Franchisee Materials or otherwise by us in writing. The evidence of insurance must include a statement by the insurer that the policy or policies will not be canceled or materially altered without at least 30 days' prior written notice to us.

Each of these insurance policies must be issued by an insurance company with a rating of at least "A" by A.M. Best & Co., designate us as an additional named insured and be satisfactory to us in form, substance and coverage. In order to assure your compliance with the foregoing provisions, you agree that we may contact your insurance brokers and/or carriers concerning your insurance coverage. You hereby consent that upon our request they shall provide us with copies of your insurance documents, including your policies of insurance.

Without limiting any other of our rights or remedies, if you fail to obtain and maintain insurance coverage as required by this Agreement, we have the right, but not the obligation, to terminate this Agreement or alternatively obtain the required insurance on your behalf and to charge you for the cost of the insurance plus a reasonable procurement fee.

11. RELATIONSHIP OF PARTIES

11.1 Independent Status

You are an independent contractor and must make this fact clear in your dealings with suppliers, lessors, government agencies, employees, clients and others. You must rely on your knowledge and judgment in making business decisions, subject only to the requirements of this Agreement and the Franchisee Materials. You may not expressly or implicitly hold yourself out as our employee, partner, member, shareholder, joint venturer or representative, nor may you state or suggest that you have the right or power to bind us or to incur any liability on our behalf. You must make it clear to your Licensed Associates and other employees and contractors that you are their sole employer and that we are not their employer.

11.2 Confidentiality

The information, ideas, forms, marketing plans and other materials we disclose to you under this Agreement, whether or not included in the Franchisee Materials, are our confidential and proprietary information and trade secrets. You agree to maintain the confidentiality of all such material. You may not disclose any such information to any third party except to your employees and agents as necessary in the operation of your Office and except as we authorize in writing. Your Principal Broker must sign a written nondisclosure agreement, in the form of Attachment 5 to this Agreement, when you sign this Agreement. It is your responsibility to obtain compliance by your Licensed Associates with the provisions of this section. You must obtain a nondisclosure agreement from each current and new Related Party with whom you become affiliated during the term of this Agreement and promptly send a copy of the nondisclosure agreement to us.

11.3 Indemnification

You agree to indemnify and hold harmless us and Our Affiliates, and our and their respective owners, directors, officers, employees, agents, representatives, successors, and assignees ("Indemnified Parties") against, and to reimburse any one or more of the Indemnified Parties for, all Losses (defined below) directly or indirectly arising out of or relating to: (a) the operation of your Office; (b) the business you conduct under this Agreement; (c) your breach of this Agreement; or (d) your noncompliance or alleged noncompliance with any law, ordinance, rule, regulation, industry standard or guideline, or applicable settlement agreement term, including those concerning your Office's construction, design or operation, and including any allegation that we or another Indemnified Party is a joint employer or otherwise responsible for your acts or omissions relating to your employees or Licensed Associates. "Losses" means any and all losses, expenses, obligations, liabilities, damages (actual, consequential, or otherwise), and reasonable defense costs that an Indemnified Party incurs, including accountants', arbitrators', mediators', attorneys', and expert witness fees, costs of investigation and proof of facts, court costs, travel and

living expenses, and other expenses of litigation, arbitration, or alternative dispute resolution, regardless of whether litigation, arbitration, or alternative dispute resolution is commenced.

You agree to defend the Indemnified Parties against any and all claims asserted or inquiries made (formally or informally), or legal actions, investigations, or other proceedings brought, by a third party and directly or indirectly arising out of or relating to any matter described in (a) through (d) in the preceding paragraph (collectively, "Proceedings"), including those alleging the Indemnified Party's negligence, gross negligence, willful misconduct and/or willful wrongful omissions. Each Indemnified Party may, at your expense, defend and otherwise respond to and address any claim asserted or inquiry made, or Proceeding brought, that is subject to this Section (instead of having you defend it as required above), and agree to settlements or take any other remedial, corrective, or other actions, for all of which defense and response costs and other Losses you are solely responsible. An Indemnified Party need not seek recovery from any insurer or other third party, or otherwise mitigate its Losses, in order to maintain and recover fully a claim against you, and you agree that a failure to pursue a recovery or mitigate a Loss will not reduce or alter the amounts that an Indemnified Party may recover from you under this Section. Your obligations under this Section will survive the expiration or termination of this Agreement.

Notwithstanding anything to the contrary in this Section 11.3, you have no obligation to indemnify or hold harmless an Indemnified Party for, and we will reimburse you for, any Losses (including costs of defending any Proceeding) to the extent they are determined in a final, unappealable ruling issued by a court or arbitrator with competent jurisdiction to have been caused solely and directly by the Indemnified Party's willful misconduct or gross negligence, so long as the claim to which those Losses relate is not asserted on the basis of theories of vicarious liability (including agency, apparent agency, or employment) or our failure to compel you to comply with this Agreement. However, nothing in this paragraph limits your obligation to defend us and the other Indemnified Parties under the preceding paragraph.

11.4 Covenant Not to Compete

During the term of this Agreement you agree that you and your Licensed Associates will not operate, be employed by or own a beneficial interest in any real estate brokerage office other than your *NextHome* Office.

Your Principal Broker and each of your Related Parties must sign the Nondisclosure and Noncompetition Agreement attached as Attachment 5 to this Agreement when you sign this Agreement. If you change your Principal Broker or if there is a change in any of your Related Parties, each subsequent Principal Broker and Related Party must sign the nondisclosure and noncompetition agreement or its equivalent, that we are using at the time.

11.5 Covenant Not to Solicit

During the term of this Agreement and for one-year after its Termination, you agree not to directly or indirectly solicit the independent contractors of any of our other franchisees to work for you or for any individual or company then in competition with the *NextHome* Network. If an independent contractor from another office in the *NextHome* Network wants to join you, you agree

to talk to the Principal Broker or Sales Manager of such office before affiliating the independent contractor with your Office.

11.6 Information Collection

Subject to applicable law, we collect information from you and from your Related Parties in various ways, including application forms, surveys, inspection reports, email messages, communications between the parties, from information you post on our intranet and from information we collect from references, search agencies, financial institutions, credit reporting agencies and other sources. This information may include your and their name, business address and telephone number, home address and telephone number, email addresses, revenues, expenses, profits, credit information and any other financial information relating to the *NextHome* System. We may use this information to operate and promote the *NextHome* System, subject to applicable law.

If we provide any information to third parties, including prospective franchisees, we will not identify you or your Related Parties except as required by law or with your written permission. However, we may distribute information that does identify you to certain third parties that have a legitimate interest in the information, including financial institutions, landlords, lawyers, credit bureaus, government authorities and licensing bodies for any of these purposes and to report your credit history.

If you are more than 60 days late in making any payment, we have the right to obtain a credit report on you although our doing so may negatively affect your ability to obtain credit. In addition, we may disclose information about you to our credit agencies if you are more than 60 days delinquent in making any payment even though disclosure of payment delinquencies will harm your credit rating. By signing this Agreement, you and your Owners authorize us to procure consumer reports about you and your Owners.

In the case of a proposed sale of our shares or assets, certain of your financial information may be made available to potential purchasers. You irrevocably consent to our collecting, using and disclosing this and other information we may have for any of the purposes described above. You must cause your Related Parties to sign our form of consent to these acts upon our request.

12. TRANSFER OF FRANCHISE

12.1 When This Agreement Is Not Transferrable

If the term of this Agreement is one-year, this Agreement is not transferrable unless specifically required by law. If the term of this Agreement is five-years, you may Transfer this Agreement in accordance with the requirements of this Section 12. Whether this franchise is transferrable under the terms of this Agreement or by operation of law, the conditions contained in this Section 12 shall apply.

12.2 Transfers Must be Approved

We grant this franchise in reliance on your integrity, ability, experience and financial resources. You may not undertake any Transfer or permit any Transfer to occur unless you have first obtained our written consent. As a condition of our consent to a Transfer (if applicable), you must comply with the requirements set forth in this Section 12.

12.3 Notice of Intention to Transfer and Our Consent

If you would like to undertake a Transfer, you must submit to us: (1) the form of franchise purchase application we currently use, completed by the prospective transferee; (2) a written notice, describing all of the terms and conditions together with a copy of all written documents and agreements related to the proposed Transfer; (3) a non-refundable administrative fee of \$250; and (4) a non-refundable deposit of \$500, as set forth in Section 7.10. We agree to exercise reasonable efforts to respond in writing to your request for approval within 15 days after receiving it, or if we request additional information, within 15 days after receipt of such additional information. If we do not respond within such 15-day period our consent will be deemed to have been withheld. Our approval of a Transfer is only valid if it is delivered to you in writing by one of our authorized representatives, and it is conditioned upon our receipt of the transfer fee and your consummation of the Transfer and precisely the same terms and conditions, and documents and agreements, that were presented to us for our review and approval.

12.4 Our Right of First Refusal

When you notify us of a proposed Transfer, you agree to tell us what interest is proposed to be transferred, the purchase price or other consideration that is to be received, any credit or financing terms that are being offered by the proposed transferor, the date the proposed Transfer is to close and all other pertinent information concerning the transaction. In addition, you agree to send us a copy of any contract, agreement, memorandum of sale, deposit receipt, letter of intent and the like, concerning the proposed transfer as soon as it is signed. You also agree to inform us of any changes in the terms of the proposed Transfer prior to its completion. After we receive all of the information and documents that we need concerning the proposed Transfer, we will have 15 days within which to advise you whether we want to purchase the interest proposed to be transferred on the same terms and conditions. If we do, we have the right to substitute equivalent cash for any noncash consideration that has been accepted. We may assign our right of first refusal under this Section to a third party either before or after we exercise it (if applicable).

If we decide to purchase the interest proposed to be transferred, the transferor must cooperate with us to complete the Transfer as agreed. We can extend the date for the completion of the Transfer for up to 30 days beyond the date originally scheduled for the closing in order to allow the completion of the transaction in a manner more convenient to us. Any material change in the terms of the third party offer after we have elected not to purchase the seller's interest will constitute a new offer subject to the same right of first refusal as the third party's initial offer.

If the proposed Transfer involves the Transfer of more than 50% of the direct or indirect ownership interests in you, and we want to purchase the interest or interests being transferred, we have the right to require those who would hold the resulting minority interest to

transfer their interests to us at a price proportionate to the price we are paying for the majority interest that we are buying. We will purchase the minority interest at the time and in the manner that we complete the purchase of the majority interest.

If we decline to exercise our option to purchase the interest proposed to be transferred, the Transfer can be completed on the terms and conditions proposed but only after we have approved of the Transfer, as provided in this Section 12.

12.5 Conditions for Consent to Transfer

With respect to any proposed Transfer, if we do not elect to exercise our right of first refusal, our consent will be subject to certain conditions, including:

- (a) Our determination, based on the information that you submit and any other information available, including, at our option, an interview with the prospective transferee, that the proposed transferee meets all of the criteria of licensure, character, business experience, financial responsibility, net worth and other standards that we customarily apply to new franchisees at the time of the proposed Transfer;
- (b) Payment of all your outstanding debts under this Agreement;
- (c) Cure of any other defaults under this Agreement and/or any other agreement(s) between us and/or our Affiliates, on the one hand, and you and/or your Related Parties, on other hand;
- (d) At our sole option, signing by the transferee of an assumption of the rights and obligations of this Agreement or signing by the transferee of our then-current form of Franchise Agreement and signing by the transferee's Related Parties or Licensed Associates, as applicable, of required supplemental agreements in the forms attached to the applicable franchise agreement;
- (e) Completion of the NextHome orientation program by those we require;
- (f) Signing by you and your Owners of our then-current form of General Release, the current form of which is attached as Attachment 3 to this Agreement;
- (g) we have determined that the purchase price, payment terms, and required financing will not adversely affect the transferee's operation of the Office;
- (h) Your payment of the transfer fee described in Section 7.10 of this Agreement.

12.6 Transfer Not Subject to Section 12.5 of this Agreement

Subject to our right to approve or disapprove of a transferee, conditions of our approval stated above in Section 12.5 shall not apply to a Transfer to any business entity if (i) the Transfer is to one or more then-existing Owners, provided such Transfer is of less than 51% of the ownership interests in you, or (ii) the legal and beneficial Owners of the assignee immediately after the Transfer are the same and they own the entity in the same proportions as the legal and beneficial Owners of you immediately before the Transfer.

However, a Transfer under this Section 12.6 is subject to all of the following conditions:

- (a) You promptly advise us of the proposed Transfer;
- (b) If the transferee is a business entity that was not previously an Owner, you send us a copy of the assignee's organizational documents and a list of names and addresses of the assignee's Owners together with a statement of percentage of ownership;
- (c) You and those individuals holding an equity interest in the transferee of 5% or more must sign a new guarantee of the obligations of the transferee on the form we use at the time for that purpose;
- (d) You submit a Request for Amendment of this Agreement on our form then in use; and
- (e) You pay us the administrative fee of \$250.

Upon our consent to a Transfer made pursuant this Section 12.6, we will sign and date the Request for Amendment and send a copy to you to document the amendment to this Agreement.

12.7 Change of Ownership Upon Death, Legal Incompetence or Total Disability

If any Owner in you dies, becomes totally disabled or is declared by a court to be legally incompetent while this Agreement is in effect, his/her heirs or beneficiaries will have 60 days within which to show to our satisfaction that they meet all of the criteria of professional licensure, character, business experience, financial responsibility, net worth and other standards that we require of new franchisees at that time. If we approve his/her heirs or beneficiaries as transferees of the franchise and they have been active in the operation of your business, we will waive any transfer fee in connection with the Transfer. If we advise his/her heirs or beneficiaries in writing that we do not approve them as transferees of the franchise or if they do not apply to succeed to the applicable Owner's interest, that Owner's estate will have 180 days after the appointment of his/her guardian, executor or administrator within which to find and notify us of a proposed Transfer to a qualified transferee and comply with the transfer conditions set forth above. If the Owner's heirs or beneficiaries do not complete these steps within the specified period, this Agreement will automatically terminate at the end of that period unless we have granted a written extension of time.

12.8 Assignment by Us

We may assign this Agreement and all of our rights, duties, and obligations under this Agreement to any person or entity that we choose in our sole discretion without notice to you. Upon any such assignment, we will be released from all of our duties and obligations hereunder, and you will look solely to our assignee for the performance of such duties and obligations.

13. TERMINATION OF AGREEMENT

13.1 Termination by You

You may terminate this Agreement if we materially breach any of our obligations under this Agreement and fail to correct that breach within thirty (30) days after you deliver written notice to us of the breach; provided, however, if we cannot reasonably correct the breach within those thirty (30) days but give you, within the thirty (30) days, evidence of our effort to correct the breach within a reasonable time period, then the cure period will run through the end of that reasonable time period. Your termination of this Agreement other than according to this Section 13.1 will be deemed a termination without cause and your breach of this Agreement.

13.2 Termination by Us

We may, at our option, terminate this Agreement, effective upon delivery of written notice to you, upon occurrence of any one of the following events:

- (a) If you do not submit to us in a timely manner any information or report we require you to submit under this Agreement or the Franchisee Materials or if you do not deliver to us in a timely manner evidence of each insurance policy required by this Agreement whenever the policy is issued, amended or renewed, and you do not correct the failure within twenty (20) days after delivery of written notice;
- (b) If you do not begin operation of your Office by the Start Date of this Agreement or if you operate your Office in a manner that does not conform to this Agreement and the Franchisee Materials in any material respect or if your act or omission materially jeopardizes your ability to maintain or renew your lease for the Approved Location, and you do not correct the failure within twenty (20) days after delivery of written notice;
- (c) If you default in the performance of any obligation under this Agreement not otherwise described in this list of defaults, and you do not correct the failure within twenty (20) days after delivery of written notice;
- (d) If your Principal Broker, your Sales Manager(s) or designated employee does not attend each day of, and complete to our satisfaction, the new franchisee orientation program in the manner required by this Agreement. Under these circumstances, you must replace the individual

with a person to which we have consented (if required), and the individual must attend and complete to our satisfaction the orientation program within twenty (20) days after delivery of written notice;

- (e) If you do not make any payment when due under this Agreement or any other agreement between you and us or Our Affiliates or Related Parties and you do not correct the failure within ten (10) days after delivery of written notice;
- (f) If you misuse the Marks or the System, use them in a manner we have not authorized, engage in conduct that reflects materially and/or unfavorably on the goodwill associated with the Marks or the System, or if you use in connection with your Office any names, marks, systems, logotypes or symbols that we have not authorized you to use;
- (g) If you or any of your Related Parties or Licensed Associates has any direct or indirect interest in the ownership or operation of any business that is similar to a NextHome Office, that uses the System or the Marks without authorization from us or if you do not give us a copy of the Nondisclosure and Noncompetition Agreement signed by each of your Related Parties and Principal Brokers within 10 days after that party becomes a Related Party or Principal Broker;
- (h) If you, one or more Owners or Related Parties attempt to assign your or their rights under this Agreement or to Transfer your Office in any manner not authorized by this Agreement;
- (i) If you, an Owner or any of your Related Parties has made any material misrepresentation in connection with the acquisition of this franchise or to induce us to enter into this Agreement or if you keep false books or intentionally make false Royalty Fee reports or make any other material misrepresentation to us in the operation of your Office;
- (j) If any other agreement between you, Owners, Your Affiliates and/or your Related Parties, on the one hand, and us and/or our Affiliates, on the other hand, is terminated because of a default by you, Owners, Your Affiliates or your Related Parties;
- (k) If you stop operating your Office for a period of 14 consecutive days or more without our prior written consent;
- (l) If you commit a default and we have previously given you written notice of the same type of default within the preceding 12 months, whether or not you have cured the defaults;
- (m) If you or any of your Licensed Associates fail to adhere to the highest standards of professional conduct, courtesy, honesty, integrity, ethical behavior, or good faith and fair dealing, or you or any of your Licensed

Associates fail to comply with all applicable laws. For the first such violation by you or any of your Licensed Associates, you must correct (or cause the Licensed Associate to correct) the failure within twenty (20) days after delivery of written notice. If you or your Licensed Associates commit a second default under this subsection (m) during the term of this Agreement, we may terminate this Agreement upon delivery of written notice to you, without any opportunity to correct the failure;

- (n) If we reasonably determine that the continued operation of your Office will pose a threat to public health or safety;
- (o) If you become insolvent;
- (p) If you, any Owner or Related Party is convicted by a trial court of or pleads no contest to a felony, regardless of the charges, or other crime or offense;
- (q) If your Principal Broker's real estate license is suspended or revoked or if you permit any unlicensed broker, agent or salesperson or any other person whose license has been suspended or revoked to continue his or her affiliation with your Office; or
- (r) If you relocate your Office without our consent.

13.3 Rights and Obligations After Termination

On Termination of this Agreement for any reason, you shall immediately cease to operate the Office and shall not at any time thereafter represent to the public or hold yourself out as a present licensee, franchisee or operator of the franchise or the Office. You must immediately notify all customers and clients of your Office that you are no longer part of the *NextHome* System or Network. Without limitation of the foregoing, you must also immediately upon Termination comply with each of the following obligations:

- (a) You must pay us all payments that have then accrued to us or Our Affiliates up to and including the date of such Termination and liquidated damages in accordance with Section 13.4 below, if applicable;
- (b) You must give us a final accounting for your Office, including an MLS Production Report that shows your Licensed Associates' and all closings during the previous 12 months, pay us within 30 days after Termination all payments due to us and return all marketing materials, proprietary forms, software, audio or video media and any other property belonging to us or our affiliate or containing proprietary information. Any fees due to us upon the closing of a sale that was in contract before this Agreement was terminated will still be payable upon

the closing of the concerned sale, even if that occurs over 30 days after this Agreement was terminated;

- (c) You must immediately and permanently stop using the Marks or any confusingly similar marks, trade names, logos, insignia or trade dress, the System, and any advertising, signs, stationery or forms that bear identifying marks, colors, look or feel that could reasonably give others the impression that you are operating in association with the Marks, the System or the Network, and you must return to us a completed De-identification Checklist, including a declaration that you have complied with the requirements therein, and provide us with photographs of the interior and exterior of your former Office premises to confirm your compliance with all such requirements;
- (d) You and your Licensed Associates must assign such things as your email addresses, domain names, social media accounts and any other items to the extent they use the words “Next”, “Home”, “NH”, “Casan” or any name, mark, symbol or abbreviation confusingly similar to the name “NextHome”, “Casan” or our other names, symbols or marks. In this regard, you agree to sign an Assignment of Email Addresses, Social Media Accounts and Domain Names in the form of Attachment 6 or as we require at the time. You also agree to promptly sign any documents and take any steps that in our judgment are necessary to delete your listings from classified telephone directories and terminate all other references that suggest you are or ever were associated with us, including on the Internet or by means of other electronic media. By signing this Agreement, you irrevocably appoint us as your attorney-in-fact to take the actions described in this paragraph if you do not do so within 7 days after this Agreement is terminated;
- (e) You must cancel all fictitious business name registrations in which you use any of our Marks, must notify all concerned individuals, entities and agencies that you are no longer affiliated with us and you must not identify yourself, Owners or Related Parties or your Office as having been affiliated with us; and
- (f) You must maintain all records we require you to maintain under this Agreement for not less than 3 years after final payment of any money you owe to us when this Agreement is terminated.

13.4 Liquidated Damages

You have agreed to operate the franchise in compliance with this Agreement for the full term of this Agreement. If we terminate this Agreement under Section 13.2, or you terminate this Agreement for any reason other than our failure to cure a default as set forth in Section 13.1, then you acknowledge that the damages we will suffer would be numerous, including, but not limited to: loss of future Royalty Fees, loss of other fees and revenue, loss of

Network representation in the marketplace serviced by your Office, confusion of Network customers and clients, disadvantage in competing for new customers, clients and Licensed Associates, and injury to the goodwill in the Marks.

You also acknowledge that it is difficult to estimate the revenues of your franchise over a period of a year or years, as the case may be, and that elements of our damages not directly calculated from your franchise's revenues are inherently difficult to calculate, although such damages are real and meaningful to us and the System. Our damages in the event of such Termination would not be easily ascertained, would be difficult to estimate accurately, and the proofs thereof would be burdensome and costly, and we and you agree that liquidated damages (as calculated below) are therefore not a penalty and represent a reasonable estimate of just and fair compensation of us for the damages we will suffer.

In the event of such Termination, we shall thus be entitled to recover from you the amount set forth below in Section 13.4.1 or Section 13.4.2.

In addition to such liquidated damages, we shall have the right to recover reasonable attorneys' fees, expenses and court costs incurred in collecting such sums plus interest on all amounts due pursuant to this Section 13.4 from the date of such Termination until paid. The legal remedies provided for in this Section 13.4 shall not preclude us from seeking or obtaining any legal or equitable remedies to which we may be entitled under applicable law. Your obligations to pay us liquidated damages, if applicable, and other sums pursuant this Section 13.4 shall survive Termination of this Agreement.

In the event this Agreement is terminated and you are obligated to pay liquidated damages under this Section 13.4, such Termination shall not affect your obligations under this Agreement to take action or refrain from taking action after the Termination hereof as required by Section 13.3 above.

13.4.1 Termination Before Start Date

If Termination occurs before the Start Date, we and you agree that the amount you are obligated to pay us is:

- (a) If this Agreement has a one-year term, the sum of \$4,020, which is equal to the Base Franchise Fee and the Flat Fee Non-Team Royalty for one Licensed Associate for a one-year period; or
- (b) If this Agreement has a five-year term, \$19,500 which is equal to the Base Franchise Fee and the Flat Fee Non-Team Royalty for one Licensed Associate for a five-year period.

13.4.2 Termination After Start Date

If Termination occurs after the Start Date, we and you agree that the amount you are obligated to pay us shall equal the sum of your average monthly Base Franchise Fees, Royalty Fees, Technology Fees and any other recurring monthly fees or charges assessed from the Start Date multiplied by the number of months remaining in the term of this Agreement.

13.4.3 Preservation of Claims

Any claims or causes of action we may have against you other than for the payment of damages because of your breach of this Agreement will not be affected by your owing or payment of liquidated damages.

13.5 Survival of Terms

All obligations of the parties that by their terms or by reasonable implication are to be performed in whole or in part after Termination will survive the Termination of this Agreement, including the indemnification provisions set forth in Section 11.3 above.

14. MISCELLANEOUS PROVISIONS

14.1 Construction of Agreement

Section headings in this Agreement are for reference purposes only and will not in any way modify the statements contained in any section of this Agreement. Each word in this Agreement may be considered to include any number or gender that the context requires. If there is any conflict between this Agreement and the Franchisee Materials, this Agreement will control.

14.2 Governing Law

This Agreement and all claims arising out of or related to this Agreement or the parties' relationship created hereby shall be construed under and governed by the laws of the State of California (without giving effect to any conflict of laws), provided that covenants controlling noncompetition contained in this Agreement will be construed under and governed by the laws of the state where your Office is located.

14.3 Notices

All notices and other communications required or permitted under this Agreement will be in writing and will be given by one of the following methods of delivery: (a) personally; (b) by certified or registered mail, postage prepaid; (c) by overnight delivery service; (d) by facsimile (if the sender receives machine confirmation of successful transmission); or (e) if the party has provided the other party an email address designated for notice purposes under this Agreement, by email. Notices under this Agreement will be sent to the applicable address set forth in the first paragraph of this Agreement or in the case of a notice to you, your Office address. Either party may change its mailing address, facsimile number, or, if applicable, its email address, by giving notice to the other party. Notices will be deemed received the same day when delivered personally, upon attempted delivery when sent by registered or certified mail or overnight delivery service, the next business day when sent by facsimile, on the day it is sent, if sent before 5 p.m., or on the day after it was sent, if sent at or after 5 p.m., when sent by email.

14.4 Amendments

This Agreement may be amended only by a document signed by all of the parties to this Agreement or by their authorized agents.

14.5 Waiver

Waiver of any breach of this Agreement may not be interpreted as a waiver of any other or subsequent breach or a continuing waiver of the concerned provision or any other provision of this Agreement.

14.6 Severability

Each provision of this Agreement is severable. If any of its provisions is determined by a court of competent jurisdiction to be invalid or in conflict with any existing or future law or regulation, that provision will not impair the operation of the remaining provisions of this Agreement. The invalid provisions will be considered not to be a part of this Agreement. However, if the finding of illegality materially and adversely affects the basic consideration for our performance under this Agreement, we may, at our option, terminate it.

14.7 Successors and Assigns

This Agreement will be binding on and benefit the parties to this Agreement and their heirs, administrators, executors, personal representatives, successors and assigns.

14.8 Approval and Guaranties

All 5% Owners must jointly and severally guarantee your payment and performance under this Agreement and must bind themselves to the terms of this Agreement pursuant to the Personal Guaranty and Subordination Agreement attached as Attachment 7 (“Guaranty”). During the term of this Agreement, your governing documents must provide that no Transfer (as defined in Section 3.24) of any ownership interest in you may be made except in accordance with Section 12, and any stock or other ownership certificates that you issue must bear a conspicuous printed legend to that effect. In addition, any spouse of a 5% Owner who is not a signatory to the Franchise Agreement must sign the Consent of Spouse included in the Guaranty.

You represent that you have provided us with a list of all holders of direct or indirect equity interests in you and their respective percentage interests, as well as copies of your governing documents (and any amendments thereto) and other corporate documents, books, or records that we may request and that all such information is current as of the date on which you sign this Agreement. Your direct and indirect owners and their respective equity interests as of the date of this Agreement are identified in Attachment 8 to this Agreement. You must promptly update this information as changes occur.

14.9 Counterparts and Electronic Signatures

This Agreement may be signed in one or more counterparts, both of which will be considered to be an original but which together will constitute one and the same agreement. This Agreement will become effective when one or more counterparts have been signed by each party and delivered to the other party, it being understood that both parties need not sign the same counterpart. Signed counterparts of this Agreement may be delivered electronically in portable document format (PDF), in either case with delivery confirmed, subject to applicable law. On confirmed delivery, the signatures in the PDF data file will be considered to have the same force

and effect as if the manually signed counterpart had been delivered to the other party in person, subject to applicable law.

15. DISPUTE RESOLUTION

15.1 Jurisdiction and Venue

You must file any suit against us, and we may file any suit against you, in the federal or state courts located in the metropolitan area of our then-current headquarters. The parties waive all questions of personal jurisdiction and venue for the purpose of carrying out this provision.

15.2 Attorneys' Fees and Costs

You agree to reimburse us for all expenses we reasonably incur (including attorneys' fees): (a) to enforce the terms of this Agreement or any obligation owed to us by you (whether or not we initiate a legal proceeding, unless we initiate and fail to substantially prevail in such court or formal legal proceeding); and (b) in the defense of any claim you assert against us on which we substantially prevail in court or other formal legal proceedings. We agree to reimburse you for all expenses you reasonably incur (including attorneys' fees): (1) to enforce the terms of this Agreement or any obligation owed to you by us (whether or not you initiate a legal proceeding, unless you initiate and fail to substantially prevail in such court or formal legal proceeding); and (2) in the defense of any claim we assert against you on which you substantially prevail in court or other formal legal proceedings.

15.3 Limitations on Damages and Actions

15.3.1 Each of us waives any right to or claim of punitive, exemplary, multiple, or consequential damages against the other in litigation and agrees to be limited to the recovery of actual damages sustained. Except as provided in the foregoing sentence, no right or remedy that the parties have under this Agreement is exclusive of any other right or remedy under this Agreement or under applicable laws. Each and every such remedy will be in addition to, and not in limitation of or substitution for, every other remedy available at law or in equity or by statute or otherwise.

15.3.2 You and we each irrevocably waive trial by jury in any litigation.

15.3.3 The parties recognize that their relationship is unique and that each franchisee is situated differently from all other franchisees, and that no one franchisee can adequately represent the interest of others. Therefore, the parties agree that any suit, action or other legal proceeding shall be conducted and resolved on an individual basis only and not on a class-wide, multiple plaintiff, consolidated or similar basis.

15.3.4 Any and all claims arising out of or relating to this Agreement or our relationship with you will be barred unless a judicial proceeding is commenced in the proper forum within one year from the date on which the party asserting the claim knew or should have known of the facts giving rise to the claim, except with respect to the following claims:

- (a) claims against you by us concerning the underpayment of any fees payable to us under this Agreement;
- (b) claims against you by us relating to third-party claims or suits brought against us as a result of your operation of your Office;
- (c) claims against you by us for injunctive relief to enforce the provisions of this Agreement relating to your use of the Marks;
- (d) claims against you by us relating to your financial obligations upon the termination or expiration of the Agreement;
- (e) claims against you by us or concerning your obligations under Section 11.2 (Confidentiality), Section 11.4 (Covenant Not to Compete), or Section 11.5 (Covenant Not to Solicit) of this Agreement; and
- (f) claims against you by us regarding any unauthorized Transfer.

15.4 Our Right to Injunctive Relief

Nothing in this Agreement bars our right to obtain injunctive or declaratory relief against a breach or threatened breach of this Agreement that will cause us loss or damage. You agree that we will not be required to prove actual damages or post a bond in excess of \$1,000 or other security in seeking or obtaining injunctive relief (both preliminary and permanent) and/or specific performance with respect to this Agreement.

16. ENTIRE AGREEMENT

This Agreement and the documents referred to herein constitute the entire agreement between you and us with respect to your Office and supersede all prior discussions, understandings, representations, and agreements concerning the same subject matter. Notwithstanding the foregoing, nothing in this Agreement shall disclaim or require you to waive reliance on any representations that we made in the most recent Franchise Disclosure Document that we delivered to you or your representatives ("FDD").

By signing this Agreement, you confirm that we have made no promises that are not contained in this Agreement, any other agreements we both may sign as part of this transaction or in the FDD.

WE MAKE NO REPRESENTATIONS OR PROMISES OF ANY KIND EXCEPT THOSE SPECIFICALLY STATED IN THIS AGREEMENT AND THE FDD. YOU ACKNOWLEDGE THAT WE ARE NOT A FIDUCIARY AND THAT WE ASSUME NO SPECIAL RESPONSIBILITIES BEYOND THE NORMAL RESPONSIBILITIES OF A CONTRACTING PARTY IN A BUSINESS TRANSACTION.

17. NO WAIVER OR DISCLAIMER OF RELIANCE IN CERTAIN STATES

The following provision applies only to franchisees and franchises that are subject to state franchise registration/disclosure laws in California, Hawaii, Illinois, Indiana, Maryland, Michigan, Minnesota, New York, North Dakota, Rhode Island, South Dakota, Virginia, Washington, or Wisconsin:

No statement, questionnaire, or acknowledgment signed or agreed to by you in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by us, any franchise seller, or any other person acting on behalf of us. This provision supersedes any other term of any document executed in connection with the franchise.

IN WITNESS TO THE FOREGOING, the parties have signed this Agreement and warrant that their respective signatory whose signature appears below is duly authorized by all necessary and appropriate corporate action to sign this Agreement.

Franchisee

By: _____

Name: _____

Title: _____

Date: _____

Franchisor

NEXTHOME, INC.
a Delaware corporation

By: _____

Name: _____

Title: _____

Date: _____

NextHome

STATE-SPECIFIC ADDENDUM TO FRANCHISE AGREEMENT

Franchise Agreement
ATTACHMENT 1

**STATE-SPECIFIC ADDENDUM TO
NextHome FRANCHISE AGREEMENT**

This Addendum is effective on _____, the same date as the Franchise Agreement between NextHome, Inc., a Delaware corporation and _____, a/an _____, whose address is _____, who are the parties signing this Addendum.

The following modifications to this Agreement are applicable only where the Franchise Agreement is made with residents of the following states or where the franchise is to be operated within those states. The modifications will not apply except in the states indicated.

California:

Under the California Franchise Relations Act, *California Business and Professions Code* Sections 20000 through 20043, you have certain additional rights concerning termination, nonrenewal or transfer of a franchise. For Franchise Agreements entered into after January 1, 2016, under amendments to this law, and except in the case of specific violations enumerated in Section 20021, including, on your part, bankruptcy, abandonment, material misrepresentation, seizure of or foreclosure on the franchise, failure to pay franchise fee, non-compliance with federal, state or local law or regulation, criminal conviction or danger to public health or safety, the Franchise Agreement cannot be terminated except for good cause. Good cause is defined as your failure to substantially comply with the lawful requirements of the franchise agreement after being given at least 60 days advance notice of the violation. You will then have a reasonable opportunity to cure of not less than 60 days from the date of the notice of noncompliance.

The Act additionally requires that upon the lawful termination or nonrenewal of your franchise, we must purchase from you certain items you acquired pursuant to the requirements of the franchise agreement. We are not obligated purchase certain items from you if the items are not required in the operation of the franchised business, you declined a bona fide offer of renewal from us, we permit you to retain your principal place of business, the termination or nonrenewal is due to our total withdrawal of franchising activity in the geographic area in which your franchise is located or we mutually agree in writing to terminate or not renew the franchise or certain items that are sold by you between the notice of termination and cessation of operation.

The California Franchise Relations Act also provides new provisions concerning your right to transfer the Franchise Agreement, such as requiring that we communicate to you our standards for approval of new or renewing franchisees. The Act specifies penalties if we terminate this Franchise Agreement in violation of that law, among other things. (See California Business and Professions Code sections 20028 and 20029.)

Non-compete provisions are void under California law.

You are advised to read the entire statute to become familiar with all of its terms since if the Franchise Agreement contains a provision that is inconsistent with the law, the law will control.

Hawaii:

The State of Hawaii Business Registration Division requires us to defer collection of the initial franchise fee and other initial payments you owe us under this Agreement until we have completed all of our pre-opening obligations to you under this Agreement and you have begun operating your franchise.

Nothing in this Agreement will release us from any liability imposed by Title 26, Chapter 482E, of the Hawaii Revised Statutes.

Illinois:

Payment of initial franchise fees will be deferred until we have met our initial obligations to you, and you have commenced doing business. This financial assurance requirement was imposed by the Office of the Illinois Attorney General due to Franchisor's financial condition.

Illinois law governs the Franchise Agreement.

In conformance with Section 4 of the Illinois Franchise Disclosure Act, any provision in a franchise agreement that designates jurisdiction and venue in a forum outside of the State of Illinois is void. However, a franchise agreement may provide for mediation to take place outside of Illinois.

Franchisees' rights upon termination and non-renewal are set forth in Sections 19 and 20 of the Illinois Franchise Disclosure Act.

In conformance with Section 41 of the Illinois Franchise Disclosure Act, any condition, stipulation, or provision purporting to bind any person acquiring any franchise to waive compliance with the Illinois Franchise Disclosure Act or any other law of Illinois is void.

Indiana

Wherever in the Franchise Agreement you are required to sign a release in our favor, that release will not affect any claims you may have under the Indiana Deceptive Franchise Practices Law.

Maryland

Based upon our financial condition, the Maryland Securities Commissioner has required a financial assurance. Therefore, all initial fees and payments owed by you shall be deferred until we complete our pre-opening obligations under the Franchise Agreement.

General Release of Claims

The Franchise Agreement says that we may require you to sign a general release of claims, except for non-waivable statutory claims, as a condition of renewal or transfer of your franchise. The general release will not apply to claims arising under the Maryland Franchise Registration and Disclosure Law.

Insolvency

Any provision relating to termination in the event of insolvency may not be enforceable under federal bankruptcy law (11 U.S.C. Sections 101 et seq.), but we will enforce it to the extent enforceable.

Governing Law

Maryland law will apply to claims arising under the Maryland Franchise Registration and Disclosure Law.

Consent to Jurisdiction

Subject to any arbitration obligations, you may bring an action in Maryland for claims arising under the Maryland Franchise Registration and Disclosure Law.

Limitation of Claims

You must bring any claims arising under the Maryland Franchise Registration and Disclosure Law within three (3) years after we grant you the franchise.

Acknowledgments

All representations requiring you to assent to a release, estoppel, or waiver of liability are not intended to nor shall they act as a release, estoppel, or waiver of any liability incurred under the Maryland Franchise Registration and Disclosure Law.

Minnesota

General Release of Claims

The Franchise Agreement says that we may require you to sign a general release of claims, except for non-waivable statutory claims, as a condition of renewal or transfer of your franchise. The release does not apply to any claim arising under Minn. Stats. Chapter 80C.

Notice and Cure Periods

The Franchise Agreement states the cure periods for various types of defaults that may lead to termination or non-renewal. With respect to franchises governed by Minnesota law, the franchisor will comply with Minn. Stat. Sec. 80C.14, Subds. 3, 4 and 5, which require, except in certain specified cases, that a franchisee be given 90 days' notice of termination with 60 days to cure and 180 days' notice of non-renewal of the Franchise Agreement.

Limitation of Actions

The Franchise Agreement says that neither party may maintain any action or proceeding against the other party unless the party files an action within one-year after the party knows or should know the facts on which the petition is based. However, any claims arising under Minn. Stats. § 80C may be brought for 3 years after the cause of action accrues.

Minnesota Law and Rules

Minnesota Statutes, Section 80C.21 and Minnesota Rule 2860.4400(J) prohibit the franchisor from requiring litigation to be conducted outside Minnesota, requiring waiver of a jury trial or requiring the franchisee to consent to liquidated damages, termination penalties or judgment notes. In addition, nothing in the Franchise Disclosure Document or agreement(s) can abrogate or reduce any of the franchisee's rights as provided for in Minnesota Statutes, Chapter 80C, or the franchisee's rights to any procedure, forum or remedies provided for by the laws of the jurisdiction.

New York

Wherever in the Franchise Agreement you are required to sign a release in our favor, that release will not affect any claims you may have under Article 33 of the New York General Business Law.

North Dakota

1. Payment of all initial fees and payments owed by franchisees shall be deferred until Franchisor has met its initial obligations to franchisee, and franchisee has commenced doing business. This financial assurance requirement was imposed by the North Dakota Securities Commissioner due to Franchisor's financial condition.

2. The following is added to the end of Section 7.1.2 of the Franchise Agreement is deleted in its entirety and replaced with the following:

Any release required as a condition of renewal will not apply to any liability under North Dakota law.

3. Section 13.4 of the Franchise Agreement is deleted as it requires the franchisee to consent to termination or liquidated damages.

4. The following language is added to the end of Section 11.5:

Post-term covenants not to compete such as those mentioned above are generally considered unenforceable in the State of North Dakota.

5. The Franchise Agreement is amended to provide that the site of arbitration or mediation, if applicable, shall be agreeable to all parties and may not be remote from the franchisee's place of business.

6. Section 14.2 of the Franchise Agreement is amended to provide that, to the extent required by a valid enforceable statute, the Franchise Agreement will be governed by North Dakota law.

7. Section 15.3.2 of the Franchise Agreement is amended to provide that, to the extent required by a valid unenforceable statute, the waiver of trial by jury may not be enforceable.

8. Section 15.3.1 of the Franchise Agreement is amended to provide that, to the extent required by a valid enforceable statute, the waivers of exemplary and punitive damages may not be enforceable.

9. Section 15.3.4 of the Franchise Agreement is amended to provide that, to the extent required by a valid enforceable statute, the contractual limitations in the Franchise Agreement on the bringing of an action will not be enforceable in North Dakota.

10. Section 15.2 of the Franchise Agreement is amended to indicate the prevailing party in any enforcement action is entitled to recover all costs and expenses including attorney's fees.

Rhode Island

To the extent required by a valid enforceable statute, the venue of any arbitration or legal action will be in Rhode Island.

Wherever in the Franchise Agreement you are required to sign a release in our favor, that release will not affect any claims you may have under the Rhode Island Franchise Investment Act.

Virginia

The Virginia State Corporation Commission's Division of Securities and Retail Franchising requires us to defer payment of the initial franchise fees and other initial payments owed by you to us until we have completed our pre-opening obligations under the Franchise Agreement.

This Addendum is executed as of the date of the Franchise Agreement of which it is a part.

Franchisee

By: _____

Name: _____

Title: _____

Franchisor

NEXTHOME, INC.
a Delaware corporation

By: _____

Name: _____

Title: _____

**WASHINGTON ADDENDUM TO THE FRANCHISE AGREEMENT,
ACKNOWLEDGEMENT OF CLOSING, AND RELATED AGREEMENTS**

1. **INITIAL FRANCHISE FEE.** The following paragraph is added to the end of the Section 7.1 of the Franchise Agreement:

The State of Washington has imposed a financial condition under which the initial franchise fees due will be deferred until we have fulfilled our initial pre-opening obligations under the Franchise Agreement and the Location is open for business.

2. **WASHINGTON LAW.** The following paragraphs are added to the end of the Franchise Agreement:

In the event of a conflict of laws, the provisions of the Washington Franchise Investment Protection Act, Chapter 19.100 RCW will prevail.

RCW 19.100.180 may supersede the franchise agreement in your relationship with the franchisor including the areas of termination and renewal of your franchise. There may also be court decisions which may supersede the franchise agreement in your relationship with the franchisor including the areas of termination and renewal of your franchise.

In any arbitration or mediation involving a franchise purchased in Washington, the arbitration or mediation site will be either in the state of Washington, or in a place mutually agreed upon at the time of the arbitration or mediation, or as determined by the arbitrator or mediator at the time of arbitration or mediation. In addition, if litigation is not precluded by the franchise agreement, a franchisee may bring an action or proceeding arising out of or in connection with the sale of franchises, or a violation of the Washington Franchise Investment Protection Act, in Washington.

A release or waiver of rights executed by a franchisee may not include rights under the Washington Franchise Investment Protection Act or any rule or order thereunder except when executed pursuant to a negotiated settlement after the agreement is in effect and where the parties are represented by independent counsel. Provisions such as those which unreasonably restrict or limit the statute of limitations period for claims under the Act, or rights or remedies under the Act such as a right to a jury trial, may not be enforceable.

Transfer fees are collectable to the extent that they reflect the franchisor's reasonable estimated or actual costs in effecting a transfer.

Pursuant to RCW 49.62.020, a noncompetition covenant is void and unenforceable against an employee, including an employee of a franchisee, unless the employee's earnings from the party seeking enforcement, when annualized, exceed \$100,000 per year (an amount that will be adjusted annually for inflation). In addition, a noncompetition covenant is void and unenforceable against an independent contractor of a franchisee under RCW 49.62.030 unless the independent contractor's earnings from the party seeking enforcement, when annualized, exceed \$250,000 per year (an amount that will be adjusted annually for inflation). As a result, any provisions contained

in the franchise agreement or elsewhere that conflict with these limitations are void and unenforceable in Washington.

RCW 49.62.060 prohibits a franchisor from restricting, restraining, or prohibiting a franchisee from (i) soliciting or hiring any employee of a franchisee of the same franchisor or (ii) soliciting or hiring any employee of the franchisor. As a result, any such provisions contained in the franchise agreement or elsewhere are void and unenforceable in Washington.

This Addendum is executed as of the date of the Franchise Agreement of which it is a part.

Franchisee

By: _____

Name: _____

Title: _____

Franchisor

NEXTHOME, INC.
a Delaware corporation

By: _____

Name: _____

Title: _____

NextHome

BASIC TERMS

Franchise Agreement
ATTACHMENT 2

BASIC TERMS

As required by the Franchise Agreement dated _____
between NextHome, Inc., a Delaware corporation, (“Franchisor”) and
_____, a/an
_____, (“Franchisee”) the parties agree that the Approved Location
for Franchisee’s Office is:

Assumed Name: _____.

Principal Broker: _____.

The Start Date is _____.

Term of this Agreement:

☐ One-year term

☐ Five-year term

☐ _____

Initial Franchise Fee:

☐ \$5,000 (One-year term)

☐ \$10,000 (Five-year term)

Renewal Fee: ☐ \$_____

Branch Office Fee: ☐ \$_____

Franchisee

By: _____

Name: _____

Title: _____

Date: _____

Franchisor

NEXTHOME, INC.
a Delaware corporation

By: _____

Name: _____

Title: _____

NextHome

FORM OF GENERAL RELEASE

Franchise Agreement
ATTACHMENT 3

THIS GENERAL RELEASE (“Release”) is executed on _____ by _____
 _____ (“**Franchisee**”), _____
 _____ (“**Guarantors**”), [_____ (“**Transferee**”)] as a
 condition of (1) the transfer of the Franchise Agreement dated _____, 20____
 between NextHome, Inc. (“**Franchisor**”) and Franchisee (“**Franchise Agreement**”); or (2) the
 execution of renewal Franchise Agreement by Franchisee and Franchisor. (If this Release is
 executed under the conditions set forth in (2) above, all references in this Release to “Transferee”
 should be ignored.)

1. **Release by Franchisee, Transferee, and Guarantors.** Franchisee and Transferee (on behalf of themselves and their parents, subsidiaries, and affiliates and their respective past and present officers, directors, shareholders, managers, members, agents, and employees, in their corporate and individual capacities), and Guarantors (on behalf of themselves and their respective heirs, representatives, successors and assigns) (collectively, the **“Releasors”**), freely and without any influence, forever release (i) Franchisor, (ii) Franchisor’s past and present officers, directors, shareholders, managers, members, agents, and employees, in their corporate and individual capacities, and (iii) Franchisor’s parents, subsidiaries, and affiliates and their respective past and present officers, directors, shareholders, managers, members, agents, and employees, in their corporate and individual capacities (collectively, the **“Released Parties”**), from any and all claims, debts, demands, liabilities, suits, judgments, and causes of action of whatever kind or nature, whether known or unknown, vested or contingent, suspected or unsuspected (collectively, **“Claims”**), that any Releasor ever owned or held, now owns or holds, or may in the future own or hold, including, without limitation, claims arising under federal, state, and local laws, rules, and ordinances and claims arising out of, or relating to, the Franchise Agreement and all other agreements between any Releasor and Franchisor or Franchisor’s parent, subsidiaries, or affiliates, arising out of, or relating to any act, omission or event occurring on or before the date of this Release, unless prohibited by applicable law. Franchisee, Transferee, and Guarantors (on behalf of the Releasors) agree that fair consideration has been given by Franchisor for this release and fully understand that this is a negotiated, complete and final release of all of their claims.

Franchisee, Transferee, and Guarantors (on behalf of the Releasors) expressly agree that, with respect to this release, any and all rights granted under **Section 1542** of the California Civil Code are expressly waived to the extent applicable. That Section reads as follows:

A GENERAL RELEASE DOES NOT EXTEND TO CLAIMS WHICH THE CREDITOR OR RELEASING PARTY DOES NOT KNOW OR SUSPECT TO EXIST IN HIS OR HER FAVOR AT THE TIME OF EXECUTING THE RELEASE AND THAT, IF KNOWN BY HIM OR HER WOULD HAVE MATERIALLY AFFECTED HIS OR HER SETTLEMENT WITH THE DEBTOR OR RELEASED PARTY.

Franchisee, Transferee, and Guarantors (on behalf of the Releasers) expressly agree that this release does not apply with respect to claims arising under the Washington Franchise Investment Protection Act, RCW 19.100, and the rules adopted thereunder.

2. Risk of Changed Facts. Franchisee, Transferee, and Guarantors understand that the facts in respect of which the release in Section 1 is given may turn out to be different from the facts now known or believed by them to be true. Franchisee, Transferee, and Guarantors hereby accept and assume the risk of the facts turning out to be different and agree that the release in Section 1 shall nevertheless be effective in all respects and not subject to termination or rescission by virtue of any such difference in facts.

3. Covenant Not to Sue. Franchisee, Transferee, and Guarantors (on behalf of Releasors) covenant not to initiate, prosecute, encourage, assist, or (except as required by law) participate in any civil, criminal, or administrative proceeding or investigation in any court, agency, or other forum, either affirmatively or by way of cross-claim, defense, or counterclaim, against any person or entity released under Section 1 with respect to any Claim released under Section 1.

4. No Prior Assignment and Competency. Franchisee, Transferee, and Guarantors represent and warrant that: **(i)** the Releasors are the sole owners of all Claims and rights released in Section 1 and that the Releasors have not assigned or transferred, or purported to assign or transfer, to any person or entity, any Claim released under Section 1; **(ii)** each Releasor has full and complete power and authority to execute this Release, and that the execution of this Release shall not violate the terms of any contract or agreement between them or any court order; and **(iii)** this Release has been voluntarily and knowingly executed after each of them has had the opportunity to consult with counsel of their own choice.

5. Complete Defense. Franchisee, Transferee, and Guarantors: **(i)** acknowledge that the release in Section 1 shall be a complete defense to any Claim released under Section 1; and **(ii)** consent to the entry of a temporary or permanent injunction to prevent or end the assertion of any such Claim.

6. Successors and Assigns. This Release will inure to the benefit of and bind the successors, assigns, heirs, and personal representatives of the Released Parties and each Releasor.

7. Counterparts. This Release may be executed in two or more counterparts (including by facsimile), each of which shall be deemed an original, and all of which shall constitute one and the same instrument.

8. Capitalized Terms. Any capitalized terms that are not defined in this Release shall have the meaning given them in the Franchise Agreement.

[THE REMAINDER OF THIS PAGE IS LEFT INTENTIONALLY BLANK.]

IN WITNESS WHEREOF, Franchisee, [Transferee], and Guarantors have executed this Release as of the date shown above.

FRANCHISEE:

By: _____

Print Name: _____

Title: _____

Date: _____

[TRANSFeree:

By: _____

Print Name: _____

Title: _____

Date: _____ 1

GUARANTORS:

Print Name: _____

Date: _____

Print Name: _____

Date: _____

NextHome

INTRANET USE AND LICENSE AGREEMENT

Franchise Agreement
ATTACHMENT 4

INTRANET USE AND LICENSE AGREEMENT

THESE TERMS AND CONDITIONS (THE "TERMS") ARE A LEGAL CONTRACT BETWEEN YOU AND NEXTHOME, INC. ("NEXTHOME", "WE" OR "US") AND THE NEXTHOME FRANCHISEE EXECUTING BELOW ("YOU"). THE TERMS EXPLAIN HOW YOU AND YOUR LICENSED ASSOCIATES ARE PERMITTED TO USE THE INTRANET. CAPITALIZED TERMS USED AND NOT OTHERWISE DEFINED HEREIN WILL HAVE THE MEANINGS ASCRIBED TO THEM IN YOUR FRANCHISE AGREEMENT. BY EXECUTING THESE TERMS OR USING THE INTRANET, YOU ARE AGREEING TO ALL THE TERMS; IF YOU DO NOT AGREE WITH ANY OF THESE TERMS, DO NOT ACCESS OR OTHERWISE USE THE INTRANET OR ANY INFORMATION CONTAINED ON INTRANET.

Changes.

NextHome may make changes to the content and services offered on the Intranet at any time. NextHome may change, update, or add or remove provisions of these Terms, at any time by posting the updated Terms on the Intranet and by notifying you of such changes via email to the address associated with your franchisee account. By using the Intranet after NextHome has updated the Terms, you are agreeing to all the updated Terms.

General Use.

NextHome provides content through the Intranet that is copyrighted and/or trademarked work of NextHome or NextHome's third-party licensors and suppliers or other users of the Intranet (collectively, the "Materials"). Materials may include logos, graphics, video, images, software and other content.

Subject to the terms and conditions of these Terms, and your compliance with these Terms, NextHome hereby grants you a limited, personal, non-exclusive and non-transferable license to use and to display the Materials and to access and use the Intranet in accordance with all applicable laws, regulations and government orders, solely for your and your Licensed Associates' internal business use and not for the provision of the Materials to any third party. Notwithstanding the foregoing, your use of certain Materials, including but not limited to certain services provided by NextHome's licensors, may require you to agree to and comply with additional terms and conditions. Except for the foregoing license, you have no other rights in the Intranet or any Materials and you may not modify, edit, copy, reproduce, create derivative works of, reverse engineer, alter, enhance or in any way exploit any of the Intranet or Materials in any manner.

Without limiting the generality of the foregoing, you specifically agree that you will not: (i) use the Intranet in any knowing violation of any applicable laws, regulations or governmental orders; (ii) modify the Intranet in any manner whatsoever except as may be authorized by NextHome in advance; (iii) use the Intranet in any known violation of NextHome's and/or its data suppliers' intellectual property rights; (iv) delete or alter any copyright, trademark, use restriction or other notices displayed on the Intranet; (v) convert the Materials into a file format designed to permit your Licensed Associates to download any portion of such Materials in a manner that is inconsistent with these Terms; (vi) use the Intranet to create, enhance or structure any database in any form for resale or distribution outside of the scope and context of these Terms; (vii) disclose, use, disseminate, reproduce or publish any portion of the Intranet in any manner other than as expressly stated in these Terms; (viii) permit any of your parent(s), subsidiaries, affiliated entities or other third parties to use the Intranet or any portion thereof for any purpose whatsoever; (ix) distribute the Intranet or any Materials through any other medium, except as otherwise provided herein; (x) cache or otherwise store data from the Intranet; (xi) use any element or component of the Intranet to create, replace, supplement or enhance any title, legal, vesting, ownership or encumbrance report; and/or (xii) any other act or omission by you or your Licensed Associates which is not expressly authorized by these Terms.

If you breach any of these Terms, the above license will terminate automatically and you must immediately destroy any downloaded or printed Materials.

Passwords.

In order to access and use the Intranet, you must login with your Intranet password ("Password"). You are responsible for maintaining the confidentiality of your Password, and you are responsible for all activities that occur using your Password. You agree not to share your Password, let others access or use your Password or do anything else that might jeopardize the security of your Password. You agree to notify NextHome if your Password is lost, stolen, if you are aware of any unauthorized use of your Password or if you know of any other breach of security in relation to the Intranet.

All the information that you provide when registering for an account and otherwise through the Intranet must be accurate, complete and up to date.

Your Systems.

You are responsible for (i) obtaining, deploying and maintaining all computer hardware, software and communications equipment needed to access and use the Intranet, (ii) contracting with third parties that provide services related to you and your Licensed Associates being able to access and use the Intranet (e.g., ISP, telecommunications, etc.) and (iii) paying all third-party fees and access charges incurred while accessing and using the Intranet. NextHome will not be required to supply any hardware, software or equipment to you under these Terms.

Availability.

NextHome will use commercially reasonable efforts to make the Intranet available with minimal downtime 24 hours a day, 7 days a week; provided, however, that the following are excepted from availability commitments: (a) planned downtime (with regard to which NextHome will use commercially reasonable efforts to provide at least 48 hours advance notice and schedule such downtime between the hours of 10:00 PM and 5:00 AM Pacific Time), (b) routine maintenance times, (c) unavailability of services provided by third-party licensors, and (d) any unavailability caused by circumstances of Force Majeure described below. Furthermore, NextHome does not warrant the accessibility of the Intranet, inaccessibility of which may result from interference outside of NextHome's control including but not limited to: problems with your telecommunications system, your Internet Service Provider or the public Internet. NextHome will monitor the operation and performance of the Intranet (and the computer system and network on which the Intranet resides) in accordance with industry standards and will use commercially reasonable efforts to notify you of any material outages, faults, errors, latency or packet loss. NextHome does not guarantee the service level of any third-party software provider or the availability of any third-party software.

Neither of the parties hereto will bear any responsibility or liability arising out of any delay or interruption of their performance of obligations under these Terms due to any act of God, act of governmental authority, act of the public enemy or due to war, riot, terrorism, flood, natural disaster, civil commotion, insurrection, labor difficulty, severe or adverse weather conditions, lack or shortage of electrical power, malfunctions of equipment or software programs or any other cause beyond the reasonable control of the party delayed (each a "Force Majeure" event).

Electronic Billing.

NextHome makes an online billing system available to you and your Licensed Associates via the Intranet to pay your franchise fees or, in some cases, purchase third party products and services. You and your Licensed Associates acknowledge that using a credit card number on the Internet may involve certain security risks. For example, credit card numbers could be intercepted on route and/or used by unauthorized third parties. Accordingly, NextHome shall not be responsible, either directly or indirectly, for any damage or loss caused or alleged to be caused, by or in connection with use of the software or reliance upon any such financial products or services that may be available on or through the software by you, your employees, your Licensed Associates and/or your customers. NextHome shall not be responsible for any misuse by you of the electronic billing system, including but not limited to fraud or embezzlement on the part of your employees, associates or customers. Furthermore, use of the Electronic Billing System is completely at your and your Licensed Associates discretion. You and your Licensed Associates can use other methods of payment such as check, certified check or money transfers if you so choose.

Privacy Policy.

Please review NextHome Privacy Policy, which is available at <https://www.nexthome.com/privacy-policy/> (the "Privacy Policy") which explains how we use information that you submit to NextHome.

Links to Third-Party Sites.

The Intranet may be linked to other web sites and hosted services that are not NextHome sites (collectively, "Third-Party Sites"). Certain areas of the Intranet may allow you to interact with such Third-Party Site and, in certain situations, you may be transferred to a Third-Party Site through a link but it may appear that you are still on the Intranet. In any case, you acknowledge and agree that the Third-Party Sites may have different privacy policies and terms and conditions and/or user guides and business practices than NextHome, and you further acknowledge and agree that your use of such Third-Party Sites is governed by the respective Third-Party Site privacy policy and terms and conditions and/or user guides. You hereby agree to comply with any and all terms and conditions, user guides and privacy policies of any of Third-Party Sites. NextHome is providing links to the Third-Party Sites to you as a convenience, and NextHome does not verify, make any representations or take responsibility for such Third-Party Sites, including, without limitation, the truthfulness, accuracy, quality or completeness of the content, services, links displayed and/or any other activities conducted on or through such Third-Party Sites. YOU AGREE THAT NEXTHOME WILL NOT, UNDER ANY CIRCUMSTANCES, BE RESPONSIBLE OR LIABLE, DIRECTLY OR INDIRECTLY, FOR ANY GOODS, SERVICES, INFORMATION, RESOURCES AND/OR CONTENT AVAILABLE ON OR THROUGH ANY THIRD-PARTY SITES AND/OR THIRD-PARTY DEALINGS OR COMMUNICATIONS, OR FOR ANY HARM RELATED THERETO, OR FOR ANY DAMAGES OR LOSS CAUSED OR ALLEGED TO BE CAUSED BY OR IN CONNECTION WITH YOUR USE OR RELIANCE ON THE CONTENT OR BUSINESS PRACTICES OF ANY THIRD-PARTY. Any reference on the Intranet to any product, service, publication, institution, organization of any third-party entity or individual does not constitute or imply NextHome's endorsement or recommendation.

Submissions.

You are responsible for the information, opinions, messages, comments, photos, videos, graphics, sounds and other content or material that you submit, upload, post or otherwise make available on or through the Intranet (each a "Submission"). You may not upload, post or otherwise make available on the Intranet any material protected by copyright, trademark, or any other proprietary right without the express permission of the owner of such copyright, trademark or other proprietary right owned by a third-party, and the burden of determining whether any material is protected by any such right is on you. You shall be solely liable for any damage resulting from any infringement of copyrights, trademarks, proprietary rights, violation of contract, privacy or publicity rights or any other harm resulting from any Submission that you make. You have full responsibility for each Submission you make, including its legality, reliability and appropriateness.

Unless otherwise explicitly stated herein or in NextHome Privacy Policy, you agree that any Submission provided by you in connection with the Intranet is provided on a non-proprietary and non-confidential basis. You hereby grant to NextHome a non-exclusive, perpetual, irrevocable, royalty-free, fully paid-up, worldwide license (including the right to sublicense through multiple tiers) to use, reproduce, process, adapt, publicly perform, publicly display, modify, prepare derivative works, publish, transmit and distribute each of your Submissions, or any portion thereof, in any form, medium or distribution method now known or hereafter existing, known or developed, and authorize others to use the Submissions. We may modify or adapt your Submissions in order to transmit, display or distribute them over computer networks and in various media and/or make changes to the Submissions as necessary to conform and adapt them to any requirements or limitations of any networks, devices, services or media. NextHome agrees to use any personally identifiable information contained in any of your Submissions in accordance with NextHome's Privacy Policy.

You agree to pay for all royalties, fees, damages and any other monies owing any person by reason of any Submissions posted by you to or through the Intranet.

When you provide Submissions you agree that those Submissions shall not be in violation of the “Unauthorized Activities” paragraph below. **Those prohibitions do not require NextHome to monitor, police or remove any Submissions or other information submitted by you or any other user.**

Unauthorized Activities.

You are solely responsible for your actions and the actions of your Licensed Associates while using the Intranet. You acknowledge and agree that you shall not (and shall ensure that your Licensed Associates do not):

- Defame, abuse, harass, stalk, threaten, or otherwise violate the legal rights (such as rights of privacy and publicity) of others.
- Use racially, ethnically, or otherwise offensive language.
- Discuss or incite illegal activity.
- Use explicit/obscene language or solicit/post sexually explicit images (actual or simulated).
- Post anything that exploits children or minors or that depicts cruelty to animals.
- Post any copyrighted or trademarked materials without the express permission from the owner.
- Disseminate any unsolicited or unauthorized advertising, promotional materials, 'junk mail', 'spam', 'chain letters', 'pyramid schemes', or any other form of such solicitation.
- Use any robot, spider, scraper or other automated means to access the Intranet.
- Take any action that imposes an unreasonable or disproportionately large load on our infrastructure.
- Alter the opinions or comments posted by others on the Intranet.
- Post anything clearly false or misleading.
- Post anything contrary to our public image, goodwill or reputation, provided that the foregoing will not apply to you if applicable law prohibits such limitations and restrictions.

This list of prohibitions provides examples and is not complete or exclusive. NextHome reserves the right to (a) terminate access to your account, your ability to post to the Intranet and (b) refuse, delete or remove any Submissions; with or without cause and with or without notice, for any reason or no reason, or for any action that NextHome determines is inappropriate or disruptive to the Intranet or to any other user of the Intranet. **NextHome may report to law enforcement authorities any actions that may be illegal, and any reports it receives of such conduct. When legally required or at NextHome’s discretion, NextHome will cooperate with law enforcement agencies in any investigation of alleged illegal activity on the Intranet or on the Internet.**

Unauthorized use of any Materials or third-party content contained on the Intranet may violate certain laws and regulations.

You agree to indemnify and hold NextHome and its officers, directors, employees, affiliates, agents, licensors, and business partners harmless from and against any and all costs, damages, liabilities, and expenses (including attorneys’ fees and costs of defense) NextHome or any other indemnified party suffers in relation to, arising from, or for the purpose of avoiding, any claim or demand from a third-party that your use of the Intranet or the use of the Intranet by you, by your Licensed Associates, or by any person using your or your Licensed Associates’ accounts (including

without limitation, your Submissions) violates any applicable law or regulation, or the copyrights, trademark rights or other rights of any third-party.

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WITHOUT LIMITING THE GENERALITY OF THE FOREGOING, WE MAKE NO WARRANTY THAT THE INTRANET, MATERIALS AND/OR SERVICES WILL MEET YOUR REQUIREMENTS, THAT YOUR USE OF THE INTRANET WILL BE UNINTERRUPTED, TIMELY, SECURE, OR ERROR FREE OR THAT DEFECTS IN THE INTRANET WILL BE CORRECTED. WE MAKE NO WARRANTY AS TO THE RESULTS THAT MAY BE OBTAINED FROM THE USE OF THE INTRANET, MATERIALS OR SERVICES, OR AS TO THE ACCURACY OR RELIABILITY OF ANY INFORMATION OR SERVICES OBTAINED THROUGH THE USE OF THE INTRANET, AND ARE NOT RESPONSIBLE FOR THE PRODUCTS, SERVICES, ACTIONS, OR FAILURE TO ACT OF ANY THIRD PARTY. NO ADVICE OR INFORMATION, WHETHER ORAL OR WRITTEN, OBTAINED BY YOU THROUGH THE INTRANET OR FROM US SHALL CREATE ANY WARRANTY. WE DISCLAIM ALL EQUITABLE INDEMNITIES.

Limitation of Liability.

YOU ARE USING THE INTRANET, MATERIALS AND ANY SERVICES PROVIDED VIA THE INTRANET AT YOUR SOLE RISK. WE SHALL NOT BE LIABLE TO YOU FOR ANY DAMAGES RESULTING FROM YOUR DISPLAYING, COPYING, OR DOWNLOADING ANY MATERIALS TO OR FROM THE INTRANET OR YOUR USE OF OUR MATERIALS OR SERVICES. IN NO EVENT SHALL WE BE LIABLE TO YOU FOR ANY INDIRECT, EXTRAORDINARY, EXEMPLARY, PUNITIVE, SPECIAL, INCIDENTAL, OR CONSEQUENTIAL DAMAGES (INCLUDING LOSS OF DATA, REVENUE, PROFITS, COST OF SUBSTITUTE GOODS AND SERVICES, USE, OR OTHER ECONOMIC ADVANTAGE) HOWEVER ARISING, EVEN IF WE KNOW THERE IS A POSSIBILITY OF SUCH DAMAGE.

Local Laws; Export Control.

NextHome controls and operates the Intranet from its headquarters in the United States of America and the Materials may not be appropriate or available for use in other locations. If you use the Intranet or Materials outside the United States of America, you are responsible for following applicable local laws.

Feedback.

If you send or transmit any communications, comments, questions, suggestions, or related materials to NextHome, whether by letter, email, telephone, or otherwise (collectively, "Feedback"), suggesting or recommending changes to the Intranet or Materials, including, without limitation, new features or functionality relating thereto, all such Feedback is, and will be treated as, non-confidential and non-proprietary. Except as prohibited by applicable law, you hereby assign all right, title, and interest in, and NextHome is free to use, without any attribution or compensation to you, any ideas, know-how, concepts, techniques, or other intellectual property and proprietary rights contained in the Feedback, whether or not patentable, for any purpose whatsoever, including but not limited to, developing, manufacturing, having manufactured, licensing, marketing, and selling, directly or indirectly, products and services using such Feedback. Where the foregoing assignment is prohibited by law, you hereby grant us an exclusive, transferable, worldwide, royalty-free, fully paid up license (including the right to sublicense) to use and exploit all Feedback as we may determine in our sole discretion. Notwithstanding the foregoing, you understand and agree that NextHome is not obligated to use, display, reproduce, or distribute any such ideas, know-how, concepts, or techniques contained in the Feedback, and you have no right to compel such use, display, reproduction, or distribution.

Language.

The parties hereto have expressly required that these Terms and all documents and notices relating thereto be drafted in the English language.

General.

NextHome prefers to advise you if we feel you are not complying with these Terms and to recommend any necessary corrective action. However, certain violations of these Terms, as determined by NextHome, may result in immediate termination of your access to the Intranet without prior notice to you. California state law and applicable U.S. federal law, without regard to the choice or conflicts of law provisions, will govern these Terms. Foreign laws do not apply. Any disputes relating to these Terms or the Intranet will be heard in the courts located in Alameda County in the State of California. If any of these Terms is found to be inconsistent with applicable law, then such term shall be interpreted to reflect the intentions of the parties, and no other terms will be modified. NextHome's failure to enforce any of these Terms is not a waiver of such term. These Terms are the entire agreement between you and NextHome and supersede all prior or contemporaneous negotiations, discussions or agreements between you and NextHome about the Intranet. The proprietary rights, disclaimer of warranties, representations made by you, indemnities, limitations of liability and general provisions shall survive any termination of these Terms.

Contact Us.

If you have any questions about these Terms or otherwise need to contact NextHome for any reason, you can reach us at Member Services: memberservices@nexthome.com.

I, the undersigned, have read this agreement and understand and agree to all of its terms.

Date: _____

Franchisee

By: _____

Name: _____

Title: _____

Date: _____

Franchisee

By: _____

Name: _____

Title: _____

Date: _____

Franchisee

By: _____

Name: _____

Title: _____

Date: _____

Franchisee

By: _____

Name: _____

Title: _____

Date: _____

NextHome

NONDISCLOSURE AND NONCOMPETITION AGREEMENT

Franchise Agreement
ATTACHMENT 5

NONDISCLOSURE AND NONCOMPETITION AGREEMENT

The undersigned has agreed to serve as Principal Broker or is a Related Party under Franchise Agreement (“the Franchise Agreement”) dated _____ between _____ (“franchisee”) and NextHome, Inc. (“NextHome”). As a result, the undersigned will learn a great deal about the *NextHome* System, including information about its franchisees’ business affairs, finances, management, marketing programs, philosophy and methods of doing business. The undersigned will have access to confidential information developed and maintained at substantial cost by NextHome. This information is proprietary to NextHome. Its use by third parties could cause substantial and irreparable damage to the NextHome and its network of offices.

Therefore, in return NextHome granting the franchise to franchisee, the undersigned agrees as follows:

1. Nondisclosure of Trade Secrets and Confidential Information

The undersigned agrees that during the term of the Franchise Agreement and following termination, expiration or assignment of the Franchise Agreement, not to disclose, duplicate, sell, reveal, divulge, publish, furnish or communicate, either directly or indirectly, any Trade Secret or other Confidential Information of NextHome to any other person or company unless first authorized in writing by NextHome. The undersigned agrees not to use any Trade Secret or Confidential Information for his or her personal gain or for purposes of others, whether or not the Trade Secret or Confidential Information has been conceived, originated, discovered or developed, in whole or in part, by the undersigned or represents the undersigned’s work product. If the undersigned has assisted in the preparation of any information that NextHome considers to be a Trade Secret or Confidential Information or has himself or herself prepared or created the information, the undersigned assigns any rights that he or she may have in the information as its creator to NextHome, including all ideas made or conceived by the undersigned.

2. Definition of Trade Secrets and Confidential Information

For purposes of this Agreement, the terms “Trade Secret” and “Confidential Information” mean any knowledge, technique, processes or information made known or available to the undersigned that NextHome treats as confidential, whether existing now or created in the future, including but not limited to information about the cost of materials and supplies, supplier lists or sources of supplies, sales and marketing information, pricing information, proprietary software, internal business forms, orders, client list, accounts, manuals and instructional materials describing *NextHome* methods of operation, including its Franchisee Material, as defined in the Franchise Agreement, manuals, videos, products, drawings, designs, plans, proposals and marketing plans, all concepts or ideas in or reasonably related to the *NextHome* business that have not previously been publicly released by NextHome and any other information or property of any kind of NextHome that may be protected by law as a Trade Secret, confidential or proprietary. The Trade Secrets and Confidential Information described in this agreement are the sole property of NextHome.

3. Return of Proprietary Materials

On termination of employment by or disassociation with the concerned *NextHome* franchisee, the undersigned must surrender to NextHome all materials considered proprietary by NextHome, technical or nontechnical, whether or not copyrighted, that relate to a Trade Secret, Confidential Information or operations of NextHome. The undersigned expressly acknowledges that any such materials of any kind given to him or her are and will remain the sole property of NextHome.

4. Solicitation of Independent Contractors

The undersigned further agrees that, during the term of his or her relationship with the franchisee's *NextHome* office, he or she will not, directly or indirectly or in concert with others, furnish to or for the benefit of any competitor of NextHome or the competitor's employees, agents, licensees or franchisees or the competitor's subsidiaries, the name of any person who is engaged as an independent contractor by the Office or by any other franchisee of NextHome. In addition, the undersigned agrees that, during the term of his or her relationship with the Office, he or she will not, directly or indirectly or by action in concert with others, solicit, induce or influence or seek to solicit, induce or influence any person who is engaged as an independent contractor by the Office to terminate his or her engagement.

5. Noncompetition

The undersigned agrees and covenants that because of the confidential and sensitive nature of the Confidential Information and because the use of the Confidential Information in certain circumstances may cause irrevocable damage to NextHome, the undersigned will not, during the term of the relationship between the undersigned and the franchisee, engage in, own an interest in or serve as an officer, director, employee, agent, independent contractor, partner, shareholder, member or principal, directly or indirectly or through any organization or Related Party, in any real estate office other than a *NextHome* Office that is located within twenty-five (25) miles of the franchised *NextHome* Office unless the undersigned has obtained NextHome's prior written consent.

6. Saving Provision

The undersigned agrees and stipulates that the agreements and covenants not to compete contained in the preceding paragraph are fair and reasonable in light of all the facts and circumstances of the relationship between the undersigned and NextHome. However, the undersigned and NextHome are aware that in certain circumstances courts have refused to enforce certain agreements not to compete. Therefore, in furtherance of the provisions of the preceding paragraph, the undersigned and NextHome agree that if a court or arbitrator should decline to enforce the provisions of the preceding paragraph, that paragraph must be considered modified to restrict the undersigned's competition with NextHome to the maximum extent, in both time and geography, which the court or arbitrator finds enforceable.

7. Irreparable Harm to NextHome

The undersigned understands and agrees that NextHome will suffer irreparable injury that cannot be precisely measured in monetary damages if Confidential Information or proprietary information is obtained by any person, firm or entity and is used in competition with NextHome. Accordingly, the undersigned agrees that it is reasonable and for the protection of the business and goodwill of NextHome for the undersigned to enter into this agreement. If there is a breach of this agreement by the undersigned, the undersigned consents to entry of a temporary restraining order or other injunctive relief and to any other relief that may be granted by a court having proper jurisdiction.

8. Binding Effect

This Agreement will bind the undersigned's heirs, executors, successors and assignees as though originally signed by them.

9. Applicable Law

The validity of this agreement will be governed by the laws of the state where the franchised Office with which the undersigned is related. If any provision of this agreement is void or unenforceable in that state, the remainder of the Agreement will be fully enforceable according to its terms.

Franchisee

By:_____

Name:_____

Title:_____

Date:_____

Franchisee

By:_____

Name:_____

Title:_____

Date:_____

NextHome

ASSIGNMENT OF EMAIL ADDRESSES, SOCIAL MEDIA ACCOUNTS AND DOMAIN NAMES AND SPECIAL POWER OF ATTORNEY

Franchise Agreement
ATTACHMENT 6

ASSIGNMENT OF EMAIL ADDRESSES, SOCIAL MEDIA ACCOUNTS AND DOMAIN NAMES AND SPECIAL POWER OF ATTORNEY

1. _____ (“Franchisee”), to induce NextHome, Inc. (“NextHome”) to grant Franchisee a franchise, assigns to NextHome all email addresses, social media accounts, domain names, listings, and any other items (collectively “Addresses”) to the extent they use the words “Next”, “Home”, “NH”, “Casan” or any implied abbreviation of the words “NextHome” or “Casan”, that Franchisee advertises, publicizes or otherwise makes known to clients or the public in the operation of a *NextHome* Office, both now and in the future.

2. This assignment will automatically become effective immediately upon Termination (meaning “termination, expiration or nonrenewal”) of Franchisee’s *NextHome* franchise. When the franchise is terminated, Franchisee agrees to do whatever is necessary to cause the companies providing service to the Office to promptly transfer its Addresses to NextHome or its designee.

3. Franchisee agrees to pay these service providers, on or before the date when the franchise is Terminated, all amounts Franchisee owes it in connection with the Addresses, including payment for any advertisements or listings in a classified directory or directories. Franchisee further agrees to indemnify NextHome for any money NextHome must pay the service providers before the service providers will carry out this agreement.

4. Franchisee appoints NextHome as attorney-in-fact to sign any documents and do any things necessary to carry out this agreement if Franchisee fails to sign or do them within 7 calendar days after Termination of the Franchise Agreement. Franchisee further agrees to indemnify NextHome for any expenses, including legal fees, that NextHome incurs which would not have been incurred if Franchisee had performed as promised under this agreement.

FRANCHISEE

Signature

Print Entity Name:_____

Date:_____

Print Name:_____

Print Title:_____

NextHome

PERSONAL GUARANTY AND SUBORDINATION AGREEMENT

Franchise Agreement
ATTACHMENT 7

PERSONAL GUARANTY AND SUBORDINATION AGREEMENT

To induce NextHome, Inc. ("Franchisor") to enter into or permit assignment of a
NEXTHOME Franchise Agreement (Franchise Agreement) with
____ ("Franchisee"), signed on the same date as the date of this
Personal Guaranty and Subordination Agreement ("Guaranty"), the undersigned unconditionally,
jointly and severally, personally guarantee to Franchisor, its successors or its assignees, the prompt
full payment and performance of all obligations of Franchisee that are or may become due and
owing to Franchisor, including, but not limited to, all obligations arising out of the Franchise
Agreement and any other agreement between the parties and all extensions or renewals of it or
them in the same manner as if the Franchise Agreement were signed between Franchisor and the
undersigned, as franchisee, directly.

The undersigned expressly waive notice of acceptance by Franchisor to or for the
benefit of Franchisee, of the purchase of inventory and goods by Franchisee, the maturing of bills
and the failure to pay the same, the incurring by Franchisee of any additional future obligations
and liability to Franchisor and any other notices and demands. This Guaranty will not be affected
by the modification, extension or renewal of any agreement between Franchisor and Franchisee,
the taking of a note or other obligation from Franchisee or others, the taking of security for
payment, the granting of an extension of time for payment, the filing by or against Franchisee of
bankruptcy, insolvency, reorganization or other debtor relief afforded Franchisee under the Federal
Bankruptcy Act or any other state or federal statute or by the decision of any court or any other
matter, whether similar or dissimilar to any of the foregoing and this Guaranty will cover the terms
and obligations of any modifications, notes, security agreements, extensions or renewals. The
obligations of the undersigned will be unconditional in spite of any defect in the validity of the
Franchisee's obligations or liability to Franchisor or any other circumstances whether or not
referred to in this Guaranty that might otherwise constitute a legal or equitable discharge of a surety
or guarantor.

This is an irrevocable, unconditional and absolute guarantee of payment and
performance and the undersigned agrees that the undersigned's liability under this Guaranty will
be immediate and will not be contingent upon the exercise or enforcement by Franchisor of
whatever remedies it may have against the Franchisee or others or the enforcement of any lien or
realization upon any security Franchisor may at any time possess.

The undersigned agrees that any current or future indebtedness by the Franchisee
to the undersigned will always be subordinate to any indebtedness owed by Franchisee to
Franchisor. The undersigned will promptly modify any financing statements on file with state
agencies to specify that our rights are senior to those of Guarantor.

The undersigned further agrees that as long as the Franchisee owes any money to
Franchisor, the Franchisee will not pay and the undersigned will not accept payment of any part
of any indebtedness owed by Franchisee to any of the undersigned, either directly or indirectly,
without the consent of Franchisor.

In connection with any litigation or arbitration to determine the undersigned's liability under this Guaranty, the undersigned expressly waives the undersigned's right to trial by jury, if any and agrees to pay costs and reasonable attorney fees as fixed by the court or arbitrator.

If this Guaranty is signed by more than one individual or if more than one Guaranty has been signed, each person signing a Guaranty will be jointly and severally liable for the obligations created in it.

This Guaranty will remain in full force and effect until all obligations arising out of and under the Franchise Agreement, including all renewals and extensions, are fully paid and satisfied.

Sections 14.2 (Governing Law) and 15 (Dispute Resolution) of the Franchise Agreement are incorporated in this Guaranty by reference and shall govern any dispute arising under this Guaranty as though the undersigned was the "Franchisee" referred to in those Sections.

IN WITNESS TO THE FOREGOING, the undersigned signed this Guaranty on

Signature: _____

Print Name: _____

Signature: _____

Print Name: _____

CONSENT OF SPOUSE

I have read the franchise agreement and Guaranty to which this consent is attached and I am aware of their legal effect. Financial obligations relating to any separate property I own on the date of this Guaranty are not subject to the Guaranty. Otherwise, I consent to all the obligations of the Guaranty, and I agree not to contest it.

Date: _____

SPOUSE

Signature

Print Name: _____

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LIST OF OWNERS

Franchise Agreement
ATTACHMENT 8

LIST OF OWNERS

You (the franchisee) are:

- ☐ A general partnership
- ☐ A limited partnership
- ☐ A corporation
- ☐ A limited liability company

The following individuals or entities* are all of your (the franchisee's) owners:

Name	Address	Percentage Ownership

*For each owner that is an entity, please attach a page showing names, addresses and ownership percentages of its owners.

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CASAN COLLECTION ADDENDUM

Franchise Agreement
ATTACHMENT 9

**ADDENDUM TO
FRANCHISE AGREEMENT
(CASAN COLLECTION)**

This Addendum to Franchise Agreement (this "**Addendum**") is made and entered into on _____, by and between NextHome, Inc., a Delaware corporation ("**Franchisor**") with its principal offices at 4900 Hopyard Road, West Lobby, Suite 100, Pleasanton, California 94588, and _____, a _____, with _____ its _____ principal _____ offices _____ at _____ ("**Franchisee**").

BACKGROUND

A. Franchisor and Franchisee are parties to a NextHome Franchise Agreement ("**Franchise Agreement**") dated _____, pursuant to which Franchisee operates (or will soon operate) a NextHome Office at _____ (the "**Office**"). The Office is operated (or will soon be operated) at the Approved Location defined in Attachment 2, attached to the Franchise Agreement. All capitalized terms not defined in this Addendum shall have the meanings provided in the Franchise Agreement.

B. In connection with its rights and obligations to operate the Office, Franchisee desires to obtain from Franchisor the right to sell luxury real estate under Franchisor's *Casan Collection* brand (the "**Casan Collection Brand**"), and Franchisor is willing to grant Franchisee the right to do so, subject to the terms and conditions contained in this Addendum.

NOW, THEREFORE, Franchisor and Franchisee, in consideration of the undertakings and commitments of each party to the other party set forth herein, agree as follows:

1. Grant. In addition to the rights granted and obligations imposed under the Franchise Agreement, Franchisor and Franchisee agree as follows:

a. Provided Franchisee is and remains in full compliance with all of the terms and conditions of the Franchise Agreement and this Addendum, Franchisor hereby grants to Franchisee the right, and Franchisee hereby undertakes the obligation, to sell luxury real estate under the Casan Collection Brand using the System. The Marks shall be amended to include Franchisee's use of the name *Casan Collection*. Franchisee's operation under the Casan Collection Brand shall be governed by the terms of the Franchise Agreement, except as modified by this Addendum, and Franchisee's right to operate under the Casan Collection Brand shall, as further described herein, be limited to such time that Franchisee is operating the Office in compliance with the Franchise Agreement.

b. Franchisee acknowledges that this Addendum does not grant or imply any protected area for operating under the Casan Collection Brand.

c. Wherever this Addendum provides that the terms of the Franchise Agreement shall apply to Franchisee's operations under the Casan Collection Brand, the term "Office" as used in the Franchise Agreement shall be deemed to also refer to Franchisee's operations of the Casan Collection Brand under this Addendum.

2. Term and Renewal. The term of this Addendum shall commence on the date of this Addendum and, unless sooner terminated in accordance with the provisions hereof, shall expire or terminate upon the expiration or termination of the Franchise Agreement, including any extension(s) of the Franchise Agreement.

3. Fees. Throughout the term of this Addendum, Franchisee shall pay Franchisor the applicable Base Franchise Fees, Royalty Fees and Technology Fees set forth in the Franchise Agreement for Casan Collection Brand properties purchased or sold to clients of the Office.

4. Branding Guidelines and Materials for Operations; Training. Franchisee acknowledges having received the Branding Guidelines pursuant to the Franchise Agreement. Franchisor may, in its discretion (through modifications to the Branding Guidelines or otherwise in writing), establish special procedures, specifications and minimum standards, operations and reporting requirements for use of the Casan Collection Brand, which may differ from those applicable to the Office, and Franchisor will provide Franchisee with any such materials following the development of same. All materials related to using the Casan Collection Brand shall be considered part of the Branding Guidelines, whether or not expressly incorporated therein. All other terms of the Franchise Agreement regarding the Branding Guidelines shall apply with respect to Franchisee's operations pursuant to this Addendum.

5. Conditions to Operating under the Casan Collections Brand. As a condition to operating under the Casan Collection Brand, each Licensed Associate which Franchisee desires to represent property buyers and sellers in connection with the purchase and sale of luxury properties under the Casan Collection Brand must have obtained and continue to maintain, throughout the term of this Addendum, a membership with the Institute for Luxury Home Marketing ("**Institute**") and complete Luxury Online Training provided by the Institute (collectively, "**Casan Certification**").

a. Franchisee and/or each License Associate shall be responsible for all costs and expenses in obtaining and maintaining Casan Certification during the term of this Addendum, including completing all follow-up and refresher training as required to maintain a membership with the Institute.

b. Each Licensed Associate obtaining Casan Certification must also complete such supplemental training modules developed by Franchisor in connection with the Casan Collection Brand.

c. Franchisee shall follow and comply with all Branding Guidelines with respect to the use of the Casan Collection Brand.

d. Franchisee understands and acknowledges that Franchisor makes no representations or warranties as to the success of operating under the Casan Collection Brand.

6. Accounting and Records. Franchisee's obligations under Section 10 of the Franchise Agreement to maintain and submit records and reports shall also apply with respect to Franchisee's operations under the Casan Collection Brand.

7. Insurance. Franchisee shall obtain and maintain insurance covering all operations of the Office, including but not limited to operating under the Casan Collection Brand, of such types and coverage and with such premiums as specified by Franchisor, which insurance shall be similar to the coverage specified in Section 10.4 of the Franchise Agreement. Franchisee shall provide Franchisor with certificates of insurance evidencing such coverage.

8. Transfer of Interest. Franchisor shall have the right to transfer or assign all or any part of its rights or obligations under this Addendum to any person or legal entity. Franchisee shall not, without the prior written consent of Franchisor, transfer, pledge or otherwise encumber: (a) this Addendum or any of the rights and obligations of Franchisee under this Addendum; or (b) any material asset of Franchisee or the Office. Franchisor's consent to such a transfer, pledge or encumbrance shall be conditioned on, among other requirements, that any such Transfer is made in conjunction with a simultaneous Transfer of the Office and the Franchise Agreement. No sub-license or delegation is permitted by Franchisee.

9. Default and Termination.

a. A default by Franchisee under the Franchise Agreement shall also be deemed to be a default under this Addendum. Additionally, a default by Franchisee under this Addendum arising from (a) an obligation of Franchisee to make payments or contributions to Franchisor and/or its affiliates with respect to the Casan Collection Brand, (b) Franchisee's misuse of the Marks or confidential information with respect to the Casan Collection Brand, or (c) Franchisee's failure to comply with the Branding Guidelines with respect to the Casan Collection Brand, shall also be deemed to be a default under the Franchise Agreement. If the Franchise Agreement is terminated for any reason, then this Addendum and Franchisee's rights to operate under the Casan Collection Brand shall also immediately terminate without further or separate notice to Franchisee. Despite the foregoing, if Franchisee voluntarily ceases operation under the Casan Collection Brand and this Addendum is therefore mutually terminated, then Franchisee shall not be deemed to be in default of the Franchise Agreement with respect to such termination of this Addendum unless the facts and circumstances giving rise to such termination independently constitute a default under the terms of the Franchise Agreement and notice of such default is given in accordance therewith.

b. Franchisee shall be in default of this Addendum and Franchisor may, at its option, terminate this Addendum and all rights granted hereunder, without affording Franchisee any opportunity to cure, effective immediately upon the delivery of written notice to Franchisee (in the manner set forth in Section 14.3 of the Franchise Agreement), upon the occurrence of any of the following events:

i. If the Office does not have at least one (1) Licensed Associate maintain Casan Certification.

ii. If Franchisee or any Owner purports to transfer any rights or obligations under this Addendum to any third party in a manner that is contrary to the terms of Section 8 of this Addendum.

iii. If Franchisee breaches any material provision of this Addendum which breach is not susceptible to cure.

c. For any other breach of Franchisee's obligations relating to this Addendum, or the Branding Guidelines, the terms of Section 13.2 of the Franchise Agreement regarding notice of default, opportunity to cure, and termination, shall apply.

10. Obligations Upon Termination or Expiration.

Upon termination or expiration of this Addendum, all rights granted hereunder to Franchisee shall forthwith terminate, and Franchisee shall immediately discontinue all operations under the Casan Collection Brand and shall comply with all other terms of Section 13.4 of the Franchise Agreement, as may be applicable to the termination of this Addendum.

11. Additional Terms.

a. Except as specified otherwise in this Addendum, the terms of the Franchise Agreement shall also apply with respect to Franchisee in connection with the Casan Collection Brand.

b. This Addendum constitutes an integral part of the Franchise Agreement between the parties hereto, and the terms of this Addendum shall be controlling with respect to the subject matter hereof. Except as modified or supplemented by this Addendum, the terms of the Franchise Agreement are hereby ratified and confirmed.

c. Franchisee understands and agrees that Franchisor may operate and change the System and its Office in any manner that is not expressly and specifically prohibited by this Agreement. Whenever Franchisor has expressly reserved in this Addendum or is deemed to have a right and/or discretion to take or withhold an action, or to grant or decline to grant Franchisee a right to take or withhold an action, except as otherwise expressly and specifically provided in this Addendum, Franchisor may make such decision or exercise its right and/or discretion on the basis of Franchisor's judgment of what is in Franchisor's best interests, including without limitation Franchisor's judgment of what is in the best interests of the franchise network, at the time Franchisor's decision is made or its right or discretion is exercised, without regard to whether: (a) other reasonable alternative decisions or actions, or even arguably preferable alternative decisions or actions, could have been made by Franchisor; (b) Franchisor's decision or the action taken promotes Franchisor's financial or other individual interest; (c) Franchisor's decision or the action it takes applies differently to Franchisee and one or more other franchisees or Franchisor's company-owned or affiliate-owned operations; or (d) Franchisor's decision or the exercise of its right or discretion is adverse to Franchisee's interests. In the absence of an applicable statute,

Franchisor will have no liability to Franchisee for any such decision or action. Franchisor and Franchisee intend that the exercise of Franchisor's right or discretion will not be subject to limitation or review. If applicable law implies a covenant of good faith and fair dealing in this Addendum, Franchisor and Franchisee agree that such covenant shall not imply any rights or obligations that are inconsistent with a fair construction of the terms of this Addendum and that this Addendum grants Franchisor the right to make decisions, take actions and/or refrain from taking actions not inconsistent with Franchisee's rights and obligations hereunder.

d. Franchisee acknowledges and agrees that Franchisor may modify the offer of its franchises to other franchisees in any manner and at any time, which offers and agreements have or may have terms, conditions, and obligations that may differ from the terms, conditions, and obligations in this Addendum.

(Remainder of this page intentionally left blank)

IN WITNESS WHEREOF, the parties hereto have duly signed and delivered this Addendum in duplicate on the day and year first above written.

NEXTHOME INC

Franchisee

By: _____

By: _____

Name: _____

Name: _____

Title: _____

Title: _____

NextHome, Inc.

ACKNOWLEDGMENT AT CLOSING

EXHIBIT F
to *NextHome* Franchise Disclosure Document

NOTE: THIS ACKNOWLEDGMENT AT CLOSING SHALL NOT BE COMPLETED OR SIGNED BY YOU, AND WILL NOT APPLY, IF THE OFFER OR SALE OF THE NEXTHOME FRANCHISE IS SUBJECT TO THE STATE FRANCHISE REGISTRATION/DISCLOSURE LAWS IN THE STATES OF CALIFORNIA, HAWAII, ILLINOIS, INDIANA, MARYLAND, MICHIGAN, MINNESOTA, NEW YORK, NORTH DAKOTA, RHODE ISLAND, SOUTH DAKOTA, VIRGINIA, WASHINGTON, OR WISCONSIN.

DO NOT SIGN THIS ACKNOWLEDGMENT AT CLOSING IF THE FRANCHISE IS TO BE OPERATED IN, OR YOU ARE A RESIDENT OF, ANY OF THE ABOVE LISTED STATES, INCLUDING CALIFORNIA OR MARYLAND.

ACKNOWLEDGMENT AT CLOSING

In this document “Franchisee” means _____
and “Franchisor” means NextHome, Inc.

The execution of documents for the awarding of a *NextHome* franchise to Franchisee finalizes a process in which Franchisee reviews a great deal of information provided by the Franchisor and others. Much of this information has a significant impact upon the transaction. The information considered by Franchisee serves as the basis upon which Franchisee makes a decision whether to purchase a *NextHome* franchise.

Franchisee wishes to enter into a Franchise Agreement with Franchisor for a *NextHome* office to be located at _____.

In order to induce Franchisor to enter into the concerned agreement, Franchisee acknowledges that the following statements with regard to the documents, data and other material described below are true and are an accurate reflection of the transaction with Franchisor. If they are not, Franchisee is instructed to insert the correct information where appropriate and to initial and to have Franchisor initial, the changes.

- (1) Franchisee received the Franchise Disclosure Document for prospective franchisees at least 14 calendar days prior to the execution of any documents or the transfer of any funds.
- (2) Franchisee received and reviewed all completed contract documents at least 7 calendar days prior to the execution of those documents.
- (3) Franchisee acknowledges that the success or failure of Franchisee’s *NextHome* office depends primarily upon Franchisee’s business ability, the quality and quantity of the effort put forth by Franchisee and upon Franchisee’s compliance with the requirements, instructions and directives of Franchisor.

(4) Franchisee acknowledges that neither Franchisor nor anyone purporting to act for Franchisor has made any promises or representations concerning Franchisee's *NextHome* office, the sales volumes that will be produced by Franchisee's office, the profits to be made in the office, the likelihood of success of the franchised business or any other matter in connection with the proposed franchise or the franchised business other than those that are set forth in the disclosure document, the Franchise Agreement and any other signed documents between Franchisee and Franchisor and Franchisee. If any such promises have been made, Franchisee is instructed to make sure that they are set forth in writing in the Franchise Agreement or in an amendment or exhibit to that agreement. Franchisor in granting this franchise is relying on Franchisee to see that all such matters are reduced to writing, are signed by Franchisee and Franchisor and are attached to the Franchise Agreement.

Nothing in this Acknowledgment at Closing will alter the law of the state whose law governs this transaction.

IN WITNESS WHEREOF the parties have executed this Acknowledgment on _____.

Franchisee

By:_____

Name:_____

Title:_____

Date:_____

Franchisee

By:_____

Name:_____

Title:_____

Date:_____

Franchisee

By:_____

Name:_____

Title:_____

Date:_____

Franchisee

By:_____

Name:_____

Title:_____

Date:_____

Franchisor acknowledges Franchisee's representations and commitments stated above and based on those assurances, among other things, Franchisor agrees to award Franchisee a *NextHome* franchise.

FRANCHISOR

NextHome, Inc.

By _____

Its _____

State Effective Dates

The following states have franchise laws that require that the Franchise Disclosure Document be registered or filed with the state, or be exempt from registration: California, Hawaii, Illinois, Indiana, Maryland, Michigan, Minnesota, New York, North Dakota, Rhode Island, South Dakota, Virginia, Washington, and Wisconsin.

This document is effective and may be used in the following states, where the document is filed, registered or exempt from registration, as of the Effective Date stated below:

State	Effective Date
California	[Pending]
Hawaii	[Pending]
Illinois	[Pending]
Indiana	[Pending]
Maryland	[Pending]
Michigan	January 14, 2025
Minnesota	[Pending]
New York	[Pending]
North Dakota	[Pending]
Rhode Island	[Pending]
South Dakota	[Pending]
Virginia	[Pending]
Washington	[Pending]
Wisconsin	[Pending]

Other states may require registration, filing, or exemption of a franchise under other laws, such as those that regulate the offer and sale of business opportunities or seller-assisted marketing plans.

RECEIPT

This disclosure document summarizes certain provisions of the franchise agreement and other information in plain language. Read this disclosure document and all agreements carefully.

If NextHome, Inc. offers you a franchise, it must provide this disclosure document to you 14 calendar days before you sign a binding agreement with or make a payment to, the franchisor or an affiliate in connection with the proposed franchise sale.

Michigan law requires that NextHome, Inc. give you this disclosure document at least 10 business days before the execution of any binding franchise or other agreement or the payment of any consideration, whichever occurs first. New York requires that we give you this disclosure document at the earlier of the first personal meeting or 10 business days before the execution of the franchise or other agreement or the payment of any consideration that relates to the franchise relationship.

If NextHome, Inc. does not deliver this disclosure document on time or if it contains a false or misleading statement or a material omission, a violation of federal law and state law may have occurred and should be reported to the Federal Trade Commission, Washington, D.C. 20580 and your state agency.

The franchise seller or sellers with whom you have dealt in connection with this franchise offer is/are (Please check applicable box(es):

<input type="checkbox"/>
<input type="checkbox"/>
<input type="checkbox"/>
<input type="checkbox"/>
<input type="checkbox"/>

James Dwiggins

Tei Baishiki

Charis Noel Moreno

Keith Robinson

Jim Fischetti

All have the following address and telephone number:

4900 Hopyard Road, West Lobby, Suite 100

Pleasanton, CA 94588

Telephone: 855-925-6398

Issuance Date: January 14, 2025.

I received a disclosure document dated January 14, 2025, that included the following exhibits:

- A State-Specific Addendum to Franchise Disclosure Document
- B State Administrators and Agents for Service of Process
- C Financial Statements
- D List of Current and Former Franchisees
- E Franchise Agreement
- Attachment 1 - State Specific Addendum to Franchise Agreement
- F Acknowledgment at Closing

Dated: _____

By: _____
(Signature)

(Print your name and title, if any)

You may return the signed receipt by signing, dating and mailing it to NextHome, Inc. at 4900 Hopyard Road, West Lobby, Suite 100, Pleasanton, California 94588 or by faxing a copy of the signed and dated receipt to NextHome, Inc. at 800-310-6820.

RECEIPT

This disclosure document summarizes certain provisions of the franchise agreement and other information in plain language. Read this disclosure document and all agreements carefully.

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